



State of South Carolina

Invitation For Bid
Amendment 1

Solicitation: 5400010280
Date Issued: 12/1/2015
Procurement Officer: SHEILA O. WILLIS, CPPB
Phone: 803-737-4417
E-Mail Address: swillis@mmo.sc.gov
Mailing Address: SFAA, Div. of Procurement Services, MMO
PO Box 101103
Columbia SC 29211

DESCRIPTION: SW Backhoes (Medium, Heavy & Super Duty) & Motor Graders (Heavy Duty)
USING GOVERNMENTAL UNIT: Statewide Term Contract

RECEIVED

DEC 17 2015

The Term "Offer" Means Your "Bid" or "Proposal". Your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Paper Offer or Modification" provision.

Materials Management Office
11:00 A.M.

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: <http://www.procurement.sc.gov>

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:
SFAA, Div. of Procurement Services, MMO
PO Box 101103
Columbia SC 29211

PHYSICAL ADDRESS:
SFAA, Div. of Procurement Services, MMO
1201 Main Street, Suite 600
Columbia SC 29201

SUBMIT OFFER BY (Opening Date/Time): 12/17/2015 11:00:00 (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: 12/08/2015 17:00:00 (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: One (1) original hardcopy marked "Original", One (1) hardcopy marked "Copy" on CD/USB Drive & One (1) Redacted Copy via electronic media (marked "redacted") (See "Submitting Redacted Offers" provision Section IV., "Submitting Confidential Information" Section II.A., & "Electronic Copies-Required Media & Format" provision Section II.B.)
Initial here if NO redacted copy is necessary **BKS**

CONFERENCE TYPE: ~~Pre Bid Conference~~
DATE & TIME: ~~11/24/2015 10:00:00~~

(As appropriate, see "Conferences - Pre-Bid Proposal" & "Site Visit" provisions)

LOCATION:—
~~SFAA, Div. of Procurement Services, MMO~~
~~Capitol Center Building~~
~~1201 Main Street, Suite 600~~
~~Columbia, SC 29201~~

AWARD & AMENDMENTS Award will be posted on 12/31/2015. The award; this solicitation, any amendments, and any related notices will be posted at the following web address: <http://www.procurement.sc.gov>

You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" provision.)

NAME OF OFFEROR
BLANCHARD MACHINERY

(full legal name of business submitting the offer)

Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

AUTHORIZED SIGNATURE

(Person must be authorized to submit binding offer to contract on behalf of Offeror.)

DATE SIGNED

12-14-15

TITLE

(business title of person signing above)

STATE VENDOR NO.

7000052564

(Register to Obtain S.C. Vendor No. at www.procurement.sc.gov)

PRINTED NAME

BEL REYNOLDS

(printed name of person signing above)

STATE OF INCORPORATION

SOUTH CAROLINA

(If you are a corporation, identify the state of incorporation.)

OFFEROR'S TYPE OF ENTITY: (Check one) (See "Signing Your Offer" provision.)

Sole Proprietorship Partnership Other _____
 Corporate entity (not tax-exempt) Corporation (tax-exempt) Government entity (federal, state, or local)

PAGE TWO

(Return Page Two with Your Offer)

HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business) 3151 CHARLESTON HWY WEST COLUMBIA SC 29172	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause) PO BOX 7517 COLUMBIA SC 29202 803-518-0113 _____ 803-791-9874 _____ Area Code - Number - Extension Facsimile _BSMITH@BLANCHARDMACHINERY.COM_____ E-mail Address
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PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause) ____ Payment Address same as Home Office Address <input checked="" type="checkbox"/> Payment Address same as Notice Address (check only one)	ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses) ____ Order Address same as Home Office Address <input checked="" type="checkbox"/> Order Address same as Notice Address (check only one)
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ACKNOWLEDGMENT OF AMENDMENTS
Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date						
1	12/1/15						

DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	____ Calendar Days (%)
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PREFERENCES - A NOTICE TO VENDORS

Preferences do not apply to a single unit of an item with a price in excess of fifty thousand dollars (\$50,000) or a single award with a total potential value in excess of five hundred thousand dollars (\$500,000) Reference 11-35-1524 (E) (2) of the SC Consolidated Procurement Code and Regulations

PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE:

Not applicable to this procurement

RECEIVED

DEC 17 2015

Materials Management Office
11:00 A.M.

VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL

BIDDING SCHEDULE (NOV 2007)

NOTE: The quantities below are estimates for a 1-year period. These numbers are based on prior purchasing history. The quantities are subject to change.

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0001	12.000	each	\$62,934	\$755,208
Product Catg.: 76004 - Backhoe/Loader Combination				
Item Description: Medium-Duty Backhoe				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0002	10.000	each	\$72,307	\$723,070
Product Catg.: 76004 - Backhoe/Loader Combination				
Item Description: Heavy-Duty Backhoe				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0003	10.000	each	\$82,359	\$823,590
Product Catg.: 76004 - Backhoe/Loader Combination				
Item Description: Super-Duty Backhoe				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0004	10.000	each	\$194,248	\$1,942,480
Product Catg.: 76033 - Graders Motorized				
Item Description: Heavy-Duty Motor Grader				

State of South Carolina
SW Backhoes and Motor Graders
Solicitation: 5400010280
Sheila O. Willis, CPPB



Blanchard



We're Here to Stay: Blanchard Machinery has served as South Carolina's premier Caterpillar dealer for 33 years. As a result of this tenure, we have a well-rooted, rock solid foundation built to weather the best and worst economic conditions. We are committed to our customers and the evolution of our business solutions.



Field and In-Shop Service

- Over 65 Fully-Equipped Field Service Trucks Statewide
- 4 Full-Service Heavy & Compact Equipment Lube Trucks with trained technicians available *Day & Night*
- 150 Technicians at 7 Full-Service Facilities

Parts and Service

- 75,000 New Parts in stock
- 98% Fill Rate within 24 hours in South Carolina
- 10,000 Cat Used and Aftermarket Parts
- Easy Online PartStore at BlanchardMachinery.com

Blanchard



Blanchard Machinery Capabilities

Columbia, South Carolina (Corporate Office)

Power Systems, Heavy Equipment Sales and Service

I-26 @ Hwy. 321
3151 Charleston Highway
West Columbia, SC 29172
Phone: (803) 791-7100
Fax: (803) 791-9874

Compact Equipment Sales and Service

851 Buckner Road
Columbia, SC 29203
Phone: (803) 799-2286
Fax: (803) 333-8953

Rental Store

I-20 b/t Hwy. 215 & 321
711 Buckner Road
Columbia, SC 29203
Phone: (803) 754-7368
Fax: (803) 754-9979

Used Parts

I-26 @ Hwy. 321
3150 Charleston Highway
West Columbia, SC 29172
Phone: (803) 776-2523
Fax: (866) 947-2083

Charleston, South Carolina

Power Systems, Heavy Equipment, Marine Sales and Service

151 Farmington Road
Summerville, SC 29483
Phone: (843) 871-2000
Fax: (843) 821-1229

Florence, South Carolina

Power Systems, Heavy Equipment Sales and Service

I-95 @ T.V. Road
3031 Caterpillar Lane
Florence, SC 29506
Phone: (843) 678-8520
Fax: (843) 678-8538

Blanchard



Blanchard Machinery Capabilities

Georgetown, South Carolina

Forestry & Recycling

3233 Highmarket Street
Georgetown, SC 29440
Phone: (843) 527-4446
Fax: (843) 527-3513

Greenville, South Carolina

Rental Store, Heavy Equipment Sales and Service, Forestry & Recycling

I-385 @ Standing Springs Road
224 Neely Ferry Road
Simpsonville, SC 29680
Phone: (864) 963-3645
Fax: (864) 963-2063

Power Systems, Compact Equipment Sales & Service

I-85 @ Whitehorse Rd.
6755 Frontage Road
Greenville, SC 29605
Phone: (864) 235-1076
Fax: (864) 295-1855

Hilton Head, South Carolina

Rental Store, Power Systems, Heavy & Compact Equipment Sales and Service

50500 Whyte Hardee Blvd.
(I-95 and Hwy. 17, Exit 8)
Hardeeville, SC 29927
Phone: (843) 784-6766
Fax: (843) 784-6566

Myrtle Beach, South Carolina

Power Systems, Compact Equipment & Heavy Equipment Sales and Service

Hwy 22 @ Hwy 90
2334 Chestnut Road
Longs, SC 29568
Phone: (843) 399-2074
Fax: (843) 399-2092

Blanchard Machinery Capabilities

Rental Store

Hwy 22 @ Hwy 90
2334 Chestnut Road
Longs, SC 29568
Phone: (843) 399-1692
Fax: (843) 399-2092

Rock Hill, South Carolina

Power Systems, Rental Store, Heavy & Compact Equipment Sales and Service

I-77 @ Highway 901
3777 Lazy Hawk Road
Rock Hill, SC 29730
Phone: (803) 324-9600
Fax: (803) 324-9710

Spartanburg, South Carolina

Rental Store, Compact Equipment Sales and Service

1410 Asheville Highway
P.O. Box 4187
Spartanburg, S.C. 29303
Phone: (864) 582-1245
Fax: (864) 582-7121

Summerville, South Carolina

Power Systems, Rental Store, Heavy & Compact Equipment Sales and Service

I-26 @ U.S. 17A
151 Farmington Road
Summerville, SC 29483
Phone: (843) 871-2000
Fax: (843) 821-1229

Walterboro, South Carolina

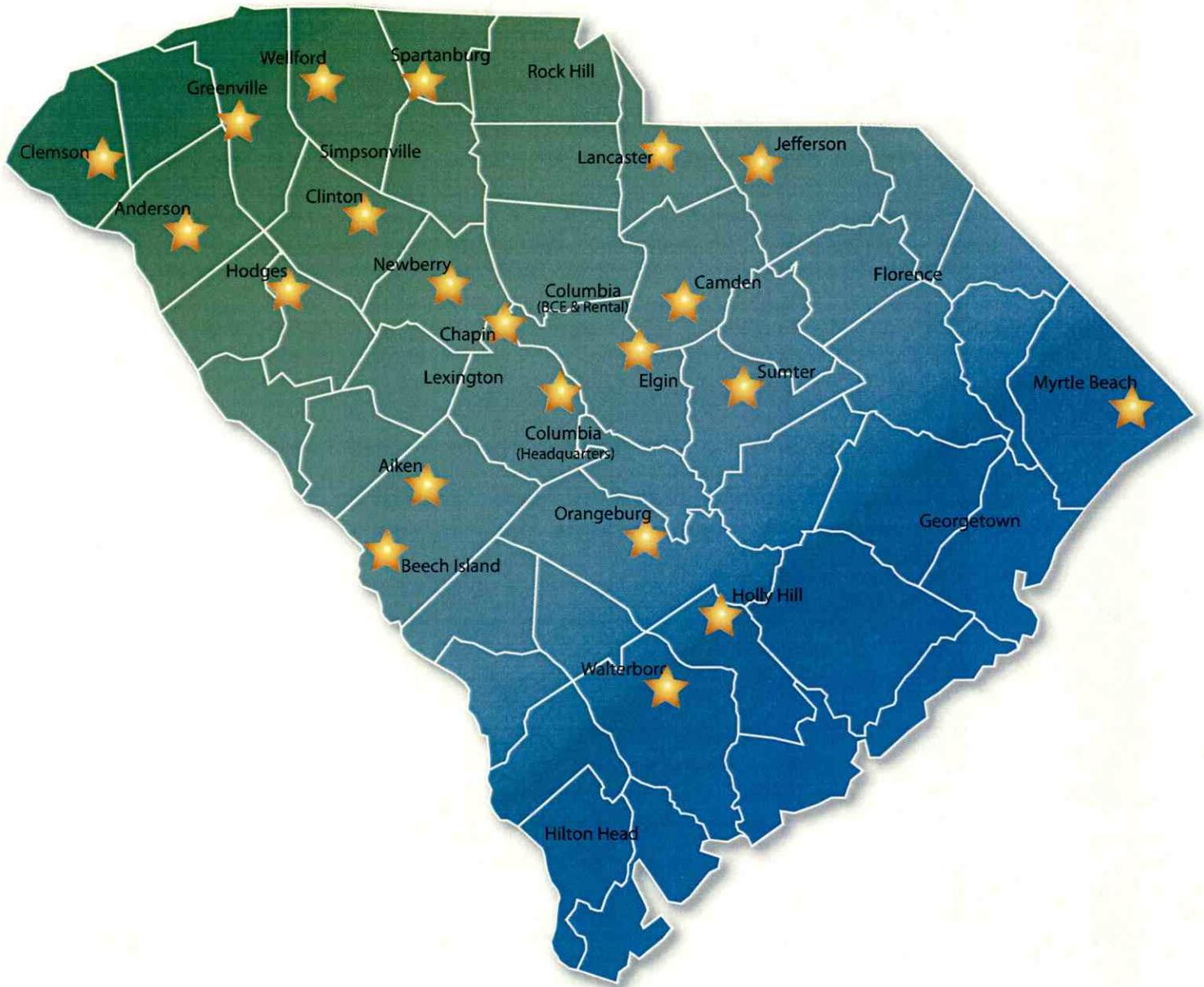
Forestry & Recycling

3884 Jeffries Hwy
Walterboro, SC 29488
Phone: (843) 538-2595
Fax: (843) 538-2864

Blanchard



Blanchard Machinery Parts Express Drop-Box Locations



Blanchard Machinery offers Parts Express Drop-Box locations in:

AIKEN
ANDERSON
BEECH ISLAND
CAMDEN
CLINTON
COLUMBIA
CHAPIN

CLEMSON
ELGIN
GREENVILLE
HODGES
HOLLY HILL
JEFFERSON
LANCASTER

MYRTLE BEACH
NEWBERRY
ORANGEBURG
SPARTANBURG
SUMTER
WALTERBORO
WELLFORD

For more information regarding Blanchard Machinery Parts Express, speak with your local Parts Counter Person at 1.888.799.3606.



SOUTH CAROLINA... A PARTNER IN SUCCESS



Our People

Caterpillar has roughly 800 full-time employees and has nearly 300 retirees across the state of South Carolina. Our facilities offer employees comprehensive wages, benefits and training opportunities which consistently rank among the best in the region.

We are proud of our reach throughout the state, and continue to look for opportunities for business development.

South Carolina at a Glance*

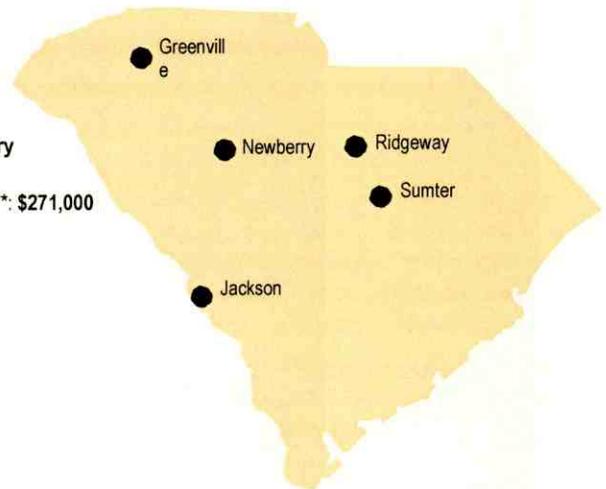
Full-time Employees: **800**

Retirees: **300**

Dealers: **Blanchard Machinery**

Caterpillar Foundation Giving**: **\$271,000**

Number of suppliers: **350**



* Caterpillar facilities only
(does not include dealer or supplier locations)

** Including Caterpillar Dealer Matching Gifts
to Technical Colleges & Environmental
Organizations and National Donations

Our Community

Caterpillar is committed to sustainable development and continuous improvement around the world. Whether through development and funding of programs that teach mechanical, computer and practical skills to individuals interested in a machinery service career, or through active support of the United Way and educational institutions.

We're proud to be an active leader in communities where we live and work. Over \$271,000 in company and employee giving reached dozens of worthy organizations across the state in 2014.

Our Reach

Our dealer and other distribution channel members serve as a critical link between our company and our customers worldwide. Working together with our dealers, Caterpillar strives on building and maintaining long-lasting customer relationships.

Caterpillar views our supplier network as partners in building and maintaining longstanding customer relationships, supplying productive and reliable equipment and providing the highest possible level of product support. We have over 350 suppliers across the state, generating additional jobs and growth in the state.



Who We Are

"For 90 years, Caterpillar Inc. has been making sustainable progress possible and driving positive change on every continent. Customers turn to Caterpillar to help them develop infrastructure, energy and natural resource assets. With 2014 sales and revenues of \$55.184 billion, Caterpillar is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. The company principally operates through its three product segments - Resource Industries, Construction Industries and Energy & Transportation - and also provides financing and related services through its Financial Products segment."

Worldwide:	US Facilities	Facilities Outside US	Total
Headquarters & Key Offices	5	5	10
Parts Distribution Centers	10	9	19
Reman and Components	17	16	33
Manufacturing	38	62	100
TOTAL	70	92	162

Full-time Employees:	114,233
Dealers:	177 serving 182 countries
Caterpillar Foundation Giving:	\$54 million
Number of suppliers:	28,000+

Sustainability builds communities

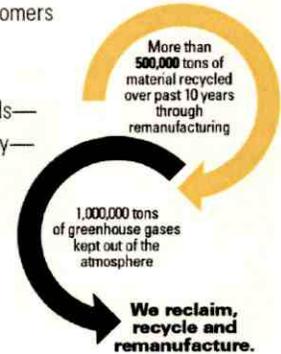
90% Minimization
of by-product waste by recycling
In 2014

48% Reduction
in water consumption
From 2006

27% Usage
of alternative/renewable energy
In 2014

» Caterpillar elevated sustainability to one of our Values in Action and is not new to us. We have long understood that sustainable progress requires balancing the economic, environmental and social aspects of our business—and is a cornerstone of our commitment to customers, stakeholders and employees. Sustainable development for Caterpillar means leveraging technology and innovation to increase efficiency and productivity with less impact on the environment, and helping our customers do the same. At Caterpillar, sustainability drives innovation.

Of course, it starts with our own operations, with our customers in mind. Wherever Caterpillar designs, develops, builds and sells, we recognize and respect our responsibility to build a better world. We envision a world in which people's basic needs—including shelter, clean water, sanitation, food and reliable energy—are fulfilled in an environmentally sustainable way. Our facilities, products, services and solutions focus on using resources efficiently as we strive to achieve that vision.



Brand Portfolio

Built on decades of performance, our portfolio of brands speaks quality, reliability and an assurance of the finest in design, engineering and customer service.



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CATERPILLAR

ATTACHMENT A
QUESTIONNAIRE

(To be completed and returned with bid)

MAKE and MODEL of BACKHOE LOADERS

Size Category of Backhoe Loader	Make	Model
Medium Duty	CATERPILLAR	415F2
Heavy Duty	CATERPILLAR	420F2
Super Duty	CATERPILLAR	420F2 IT

CHARACTERISTICS

Size Category of Backhoe Loader	Weight (As Bid) in Pounds	Wheelbase in Inches	Number of Engine Cylinders	Engine Net Horsepower	Number of Forward Gear Speeds	Number of Reverse Gear Speeds	Max Speed Fwd on level Ground in MPH
Medium Duty		87	4	72	4	4	23
Heavy Duty		87	4	105	4	4	23
Super Duty		87	4	105	4	4	25

LOADER BUCKET (Front End)

Size Category of Backhoe Loader	Lift Capacity to full height in Pounds	Bucket Capacity in Cubic Yards	Bucket width in Inches	Dump Clearance in Inches	Reach at max Dump Clearance in Inches
Medium Duty	6751	1.00	89	111	29
Heavy Duty	7237	1.25	89	108	32
Super Duty	7601	1.31	90	108	32

LOADER BACKHOE (Rear End)

Size Category of Backhoe Loader	Boom Lift Capacity in Pounds at 10 ft.	Digging Depth	Max Reach in Inches	Bucket Width in Inches	Dump Clearance in Inches	Bucket Breakout Force in Pound Foot	Crowd Digging Force in Pound Foot
Medium Duty	3033	171"	262	24	143	13,290	7,279
Heavy Duty	3835	173"	262	24	143	14,431	9,781
Super Duty	3835	173"	262	24	164	14,431	9,781

SUPPLEMENTAL QUESTIONS

Is the transport width of the backhoe loader(s) you've bid no greater than 97 inches? (Yes or No) Yes

Will the backhoe loader(s) you've bid run on B20 biofuel diesel? (Yes or No) Yes

Is/Are the engine(s) bid on the backhoe loader(s) Tier IV compliant? (Yes or No) Yes

Does/do the backhoe loader(s) you've bid have a hydraulic reverser? (Yes or No) Yes

Where are your service facilities located? Columbia SC, Florence SC, Summerville SC, Rock Hill SC, Hardeeville SC, Simpsonville SC, Spartanburg SC, Myrtle Beach SC

BRAKES (Describe):

Self-adjusting, completely enclosed and sealed.

- Foot operated brake pedals can be interlocked for roading.
- Parking/secondary brakes are independent of the service brake system. Parking brake is mechanically applied through an adjustable hand lever located on the right console.

REPLACEMENT PARTS (List AC, Fram, Wix, Donaldson, or Baldwin part number):

Air filter 346-6687, 346-6688
Oil filter P555507, 7W-2326
Fuel filter/water separator 363-6572, 360-8960
Hydraulic filter 362-1163
Transmission filter 119-4740

SERVICE LITERATURE (List title and manufacturer's part number for each manual to be furnished): PARTS MANUAL SEBP6832

SERVICE MANUAL UENR5018

OPERATION AND MAINTENANCE MANUAL

LUBRICANTS (List SAE grade and API classification, as needed for South Carolina conditions, and list Shell, Exxon, Texaco, or Citgo product name):

Engine oil SAE15W40 CAT DEO ULS SHELL ROTELLA

Transmission fluid SAE10W CAT TDTO SHELL SPIRAX

Hydraulic oil SAE10W CAT HYDO SHELL TELLUS

Differential oil SAE30W CAT TDTO SHELL SPIRAX

Brake fluid _____

WARRANTY (Describe): 12 MONTH TOTAL MACHINE WARRANTY AND A 36 MONTH / 5,000 HOUR POWERTRAIN AND HYDRAULIC WARRANTY

TRAINING AND TRAINING MATERIALS (Describe): WE HAVE A FULL TIME DEMO OPERATOR AND OPERATOR TRAINER THAT CAN BE USED AS OFTEN AS NEEDED

GENERAL: Where is unit manufactured? LEICESTER ENGLAND

When will current production period end? NA

What is model number of the succeeding unit? F3

How many authorized dealers in South Carolina? 1 with multiple locations

Does this unit meet full OSHA requirements? Yes

ATTACHMENT B

QUESTIONNAIRE

(To be completed and returned with bid)

MAKE CATERPILLAR MODEL 120M2

OPERATING WEIGHT (as bid): 35,459 Lbs.

DIMENSIONS:

Overall Length _____ Ft 343.8 Inches
Overall Width (with blade angled) _____ Ft 100.2 Inches
Overall Height _____ Ft 130.7 Inches
Overall Transport Height when
loaded on a 24-inch high lowboy deck _____ Ft 154.7 Inches
Wheelbase _____ Ft 233 Inches

ENGINE: Make CATERPILLAR Model C7.1 ACERT

Tier IV Certified? XXX Yes _____ No _____

Net Horsepower: 145 Number of Cylinders: 6

Hand and Foot Throttle? XXX Yes _____ No _____

Voltage: XXX 24 _____ 12 _____

Battery(s): 2 Number 1125 CCA _____

Alternator: _____ 150 _____ Amps

Is the engine approved to run on B20 blended fuel? X Yes _____ No _____

Fuel tank of sufficient capacity for 8 hour run time? X Yes _____ No _____

Can the fuel tank be filled from the ground? X Yes _____ No _____

STEERING:

Articulation Angle +/- _____ 20 _____ Degrees

Turning Radius _____ 24 _____ Ft _____ 3 _____ Inches

Tire Size 14.0R24 Brand BRIDGESTONE

TRANSMISSION:

Make CATERPILLAR Model DIRECT

Type: XXX Powershift _____ Autoshift _____ Hydrostatic

Number of Forward Gears: 8

Number of Reverse Gears: 6

Forward Travel Speed 28.4 MPH

Reverse Travel Speed: 22.4 MPH

MOLDBOARD:

Width 144 (Inches) Length 24 (Inches) Thickness 0.87 (Inches)

Maximum Height Clearance when Horizontally
Positioned above Ground 16.8 (Inches)

Cutting Depth 28.3 (Inches)

Maximum Bank Cutting Angle (Left and Right) 90 Degrees

Hydraulically controlled blade positioning? XX Yes _____ No

Number of blade positions? ?? INFINITE

BRAKES:

Foot-operated? XX Yes _____ No

Power-assisted? XX Yes _____ No

Parking Brake? XX Yes _____ No

REPLACEMENT PARTS (List manufacturer and part number):

Air filter CAT 331-8108

Oil filter CAT 327-0235

Fuel filter/water separator CAT 358-2986

Hydraulic filter CAT 249-2307

Transmission filter CAT 333-6433

SERVICE LITERATURE (List title and manufacturer's part number for each manual to be furnished): KENR9465 SERVICE MANUAL

OPERATION AND MAINTENANCE MANUAL

LUBRICANTS (List SAE grade and API classification, as needed for South Carolina conditions, and list manufacturer and product name):

Engine oil CAT DEO-ULS 15W40
Transmission fluid CAT TDTO
Hydraulic oil CAT HYDO ADVANCED
Differential oil CAT FDAO
Brake fluid NA

WARRANTY (Describe): 12 MONTH FULL MACHINE WARRANTY
72 MONTH / 3,000 HOUR POWERTRAIN AND HYDRAULIC WARRANTY

TRAINING AND TRAINING MATERIALS (Describe): WE EMPLOY A FULL TIME DEMO OPERATOR AND TRAINING STAFF THAT WILL BE AVAILABLE AS OFTEN AS NEEDED FOR YOUR OPERATORS. WE ALSO OFFER CD AND ONLINE TRAINING

GENERAL:

Where is unit manufactured? LITTLE ROCK, ARKANSAS
When will current production period end? NA
What is model number of the succeeding unit? 120M3
How many authorized dealers in South Carolina? 1 WITH MULTIPLE LOCATIONS
Does this unit meet full OSHA requirements? YES

ATTACHMENT C

CERTIFICATION FORM

****MUST BE COMPLETED & RETURNED WITH BID SUBMITTAL****

NAME OF

MANUFACTURER: CATERPILLAR, INC

ADDRESS:

100 NE ADAMS
PEORIA, IL 61629

NAME OF

BIDDER: BLANCHARD MACHINERY

ADDRESS:

3151 CHARLESTON HIGHWAY
WEST COLUMBIA, SC 29172

THIS SERVES AS CONFIRMATION THAT THE ABOVE NAMED BIDDER IS AN AUTHORIZED DISTRIBUTOR/DEALER FOR:

CATERPILLAR, INC (MANUFACTURER)

AND IS AUTHORIZED TO PROVIDE **SERVICE & WARRANTY WORK** TO END USERS OF THE STATE OF SOUTH CAROLINA CONTRACT FOR MOTOR GRADERS (HEAVY DUTY), BACKHOES (MEDIUM, HEAVY DUTY & SUPER DUTY), OR BOTH, PURSUANT TO THE TERMS AND CONDITIONS OF THE CONTRACT.

Aaron Sullivan (Signature of Manufacturer's Representative)

AARON SULLIVAN (Printed name of Manufacturer's Representative)

DISTRICT MANAGER (Title of Manufacturer's Representative)

12/07/15 (Date Signed)