



# State of South Carolina

## Bid

Status: **5500047584 Bid Submitted**

Created: 09/26/2016 16:35:39 EST  
TIMOTHY GERMAIN

Last upd: 10/03/2016 14:28:51 EST  
TIMOTHY GERMAIN

## Bidder

FRED ANDERSON TOYOTA SCION  
9101 GLENWOOD AVE  
RALEIGH NC 27617

## Invitation For Bid

Version: **4**

Bid invitation number: **5400012061**

Description: **VEHICLES - STATEWIDE CONTRACT**

Buyer name:

Buyer email:

Buyer phone:

Valid From: 11/01/2016

Valid To: 10/31/2018

Estimated award date: 10/18/2016

SCBO catg: Equipment

## Bid invitation rules

Bidding procedure: Public bid invitation

Requested price information: Normal price

Timezone: EST

Start date/time: 09/08/2016 15:05:00 EST

End date/time: 10/04/2016 12:00:00 EST

Bids required for all items? No

Bid may be changed? Yes

Bidder can add items? No

## Bid Basic Data

Terms of Payment: **net 30 days**

Currency: **USD United States Dollar**

## Information from purchaser - header attachment(s)

### Description

Vehicle Questionnaire

IFB-12061-Sedans

FY17 SEDAN SPECS

Amendment 1 Specs

IFB-12061-Sedans-Amend 1

## Bidder's header attachment(s)

### Description

FY17 SEDAN SPECS Amend 1

## Header attributes

1. The Submitter has read and understands the terms and conditions of this solicitation.

Bidder Response: **Yes. I have read and understand the terms and conditions.**

Permitted Values - Yes. I have read and understand the terms and conditions.

2. The offer is in accordance with the terms and conditions of this solicitation.

Bidder Response: **Yes, I am in accordance with the terms and conditions.**

Permitted Values - Yes, I am in accordance with the terms and conditions.

# Invitation For Bid

Version: 4

Bid invitation number: 5400012061

Description: VEHICLES - STATEWIDE CONTRACT FOR  
SEDAN

The bidder has read and understands all Amendments.

Bidder Response: **Y**

4. THE BIDDER CERTIFIES THAT ALL VEHICLES BID INCLUDE ALL STANDARD AND FACTORY INSTALLED ITEMS AS SPECIFIED.

Bidder Response: **Y**

Bidder Certifies that they are Current with all Admin Fee Reporting and Payments for Current and previously held Statewide Term Contracts.

Bidder Response: **Y**

## Bid details

### Line Number: 0001

#### Sedan-4: Sedan, Intermediate 4-Door, Gas

Product Category: 07104 - Automobiles and Station Wagons

Internal Item Number: 1

#### Information from purchaser - item tendering text

Sedan-4: Sedan, Intermediate, 4-Door, Gasoline

#### Item attributes

Are you entering a bid for this line item? If so, then all remaining attribute questions must be answered. Failure to respond to any attribute question may result in your bid being determined non-responsive.

Bidder Response: **N**

INDICATE DELIVERY TIME DAYS ARO

Bidder Response:

### Line Number: 0002

#### Sedan-4H: Sedan, Intermediate 4Door, HYB

Product Category: 07104 - Automobiles and Station Wagons

Internal Item Number: 2

Delivery Time (Duration): 120 days

#### Information from purchaser - item tendering text

Sedan-4H: Sedan, Intermediate, 4-Door, HYBRID

#### Bidder's item attachment(s)

FY17 SEDAN SPECS Amend 1

#### Item attributes

Are you entering a bid for this line item? If so, then all remaining attribute questions must be answered. Failure to respond to any attribute question may result in your bid being determined non-responsive.

Bidder Response: **Y**

# Invitation For Bid

Version: 4

Bid invitation number: 5400012061

Description: VEHICLES - STATEWIDE CONTRACT FOR  
SEDAN

INDICATE DELIVERY TIME DAYS ARO

Bidder Response: **120 Days**

	<b>State of South Carolina</b>  <b>Invitation For Bid</b>  <b>Amendment #1</b>	Solicitation: <b>5400012061</b>
		Date Issued: 09/21/2016 Procurement Officer: ASHLEY WILLIAMS Phone: 803-737-0983 E-Mail Address: <a href="mailto:awilliams@mmo.sc.gov">awilliams@mmo.sc.gov</a> Mailing Address: SFAA, Div. of Procurement Services, MMO PO Box 101103 Columbia SC 29211 Physical Address: 1201 Main Street, Suite 600 Columbia, SC 29201

DESCRIPTION: **Vehicles - Statewide Contract for Sedans**

USING GOVERNMENTAL UNIT: **Statewide Term Contract**

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: <http://www.procurement.sc.gov>

SUBMIT OFFER BY (Opening Date/Time): ~~09/26/2016~~ **10/04/2016 11:00 A.M.** (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: **N/A**

NUMBER OF COPIES TO BE SUBMITTED: **\*\*Online Submittals Preferred\*\***  
 If Submitting Paper Submittals – **2 (1 Original & 1 Copy)**

CONFERENCE TYPE: <b>NOT APPLICABLE</b> DATE & TIME: <small>(As appropriate, see "Conferences - Pre-Bid/Proposal" &amp; "Site Visit" provisions)</small>	LOCATION: <b>NOT APPLICABLE</b>
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<b>AWARD &amp; AMENDMENTS</b>	Award will be posted on <del>10/13/2016</del> <b>10/18/2016</b> . The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <a href="http://www.procurement.sc.gov">http://www.procurement.sc.gov</a>
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You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" provision.)

NAME OF OFFEROR <b>FRED ANDERSON TOYOTA/SCION</b> <small>(full legal name of business submitting the offer)</small>	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.
AUTHORIZED SIGNATURE  <small>(Person must be authorized to submit binding offer to contract on behalf of Offeror.)</small>	DATE SIGNED <b>10/3/2016</b>
TITLE <b>G.M.</b> <small>(business title of person signing above)</small>	STATE VENDOR NO. <b>0320266</b> <small>(Register to Obtain S.C. Vendor No. at <a href="http://www.procurement.sc.gov">www.procurement.sc.gov</a>)</small>
PRINTED NAME <b>Andy Little</b> <small>(printed name of person signing above)</small>	STATE OF INCORPORATION <b>North Carolina</b> <small>(If you are a corporation, identify the state of incorporation.)</small>

OFFEROR'S TYPE OF ENTITY: (Check one) <span style="float: right;"><small>(See "Signing Your Offer" provision.)</small></span> <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Other _____ <input type="checkbox"/> Corporate entity (not tax-exempt) <input type="checkbox"/> Corporation (tax-exempt) <input type="checkbox"/> Government entity (federal, state, or local)
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**PAGE TWO**

(Return Page Two with Your Offer)

<p>HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business)</p> <p>9101 GLENWOOD AVE RALEIGH, NC 27617</p>	<p>NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)</p> <p>PO BOX 91449 RALEIGH, NC 27675 ATTN: TIMOTHY GERMAIN</p> <p>919-571-5109</p> <p>Area Code - Number - Extension      Facsimile</p> <p><i>tgermain@anderson-Auto.Com</i></p> <p>E-mail Address</p>
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<p>PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause)</p> <p><input type="checkbox"/> Payment Address same as Home Office Address</p> <p><input checked="" type="checkbox"/> Payment Address same as Notice Address (check only one)</p>	<p>ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)</p> <p><input type="checkbox"/> Order Address same as Home Office Address</p> <p><input checked="" type="checkbox"/> Order Address same as Notice Address (check only one)</p>
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**ACKNOWLEDGMENT OF AMENDMENTS**  
Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date						
1	9/21/2016						

<p>DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause)</p>	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	____ Calendar Days (%)
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PREFERENCES - A NOTICE TO VENDORS:

**Preferences do not apply to vehicle procurements per 11-35-1524(E)(5).**

PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE:

**Not applicable to this procurement**

**Amendment # 1**  
**IFB # 5400012061**

**AMENDMENTS TO SOLICITATION (JAN 2004)**

(a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: [www.procurement.sc.gov](http://www.procurement.sc.gov) (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

**PURPOSE OF AMENDMENT**

The purpose of this amendment is to correct a mathematical error in the attached spreadsheet. Offerors must use the "FY17 SEDAN SPECS Amend 1.xls" file when submitting their offer.

ALL OTHER TERMS, CONDITIONS, BIDDING INSTRUCTIONS, AND SPECIFICATIONS REMAIN UNCHANGED. IF THERE ARE ANY QUESTIONS OR IF ANY CONFUSION OR UNCERTAINTY ARISES AS A RESULT OF THIS AMENDMENT, IT IS THE SOLE RESPONSIBILITY OF THE OFFEROR TO CONTACT THE PROCUREMENT OFFICER FOR CLARIFICATION. CONTACT INFORMATION CAN BE FOUND IN THE TOP RIGHT HAND CORNER OF THE COVER PAGE OF THIS AMENDMENT. REFERENCE THE "DUTY TO INQUIRE" CLAUSE IN THE ORIGINAL INVITATION FOR BID.

	SEDAN 4H: Intermediate, 5 Passenger, 4-door Sedan, HYBRID	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE will deem your offer as non-responsive.	
<b>STANDARD FLEET SPECIFICATIONS</b>	Vendor's Model and Model Number	2017 Toyota Camry Hybrid LE Model 2559*	Required Entry
1. Must meet or exceed all federally required, and standard manufacturer installed safety components (air bags, restraints, etc.)	REQUIRED	yes	Required Entry
2. All factory base model colors must be available.	REQUIRED	yes	Required Entry
<i>Additional exterior color required:</i>	N/A		
3. At minimum, must contain ALL components as a retail base model (i.e. center consoles, standard amenities, etc.)	REQUIRED	yes	Required Entry
4. Must meet all other minimum, standard specifications as set forth in SC State Procurement contract (i.e. running board/step requirements).	REQUIRED	yes	Required Entry
5. Vehicle Build:	4-door Passenger Vehicle w/enclosed trunk		
	Base Price	\$23,745.00	Required Entry
<b>VEHICLE DIMENSIONS &amp; CAPACITIES</b>			
Minimum # Doors	4		
Minimum Width (in.), w/o side mirrors	71.5		
Minimum Height (in.)	57.5		
Minimum/Maximum Wheel Base (in.)	109 / 112.5		
Minimum Passenger Capacity	5		
Min. Front Head Room (in.)	38.5		
Min. Rear Head Room (in.)	37.5		
Min. Front Leg Room (in.)	41.5		
Min. Rear Leg Room (in.)	35.5		
Minimum Cargo Volume (cu. Ft.)	11.5		
Minimum Base Curb Weight(lbs.)	3450		
Minimum Tow Capacity (lbs.)	N/A		
Required # of Keys	3, including 2 fobs if keyless entry		
<b>DRIVETRAIN REQUIREMENTS</b>			
Engine Fuel Type	Reg. Unld. & Electric (HYBRID)		
Minimum Horsepower	122		
Minimum Torque (ft. lbs.)	125		
Transmission Type	Min. 4 speed automatic or CVT or Equivalent		
Drive Type	FWD		
<b>MECHANICAL REQUIREMENTS</b>			
Power Brakes Required	YES		
ABS Required	YES		
Power Steering Required	YES (Power Assist Rack & Pinion OK)		
Tires	Factory Standard		
<b>SPARE TIRE</b>			
Required Spare Tire Type	N/A		
Tire Inflation Kit	YES		
<b>INTERIOR COMPONENTS &amp; OTHER ACCESSORIES (note: all add-on items ok if standard equipment)</b>			
Air Conditioning	REQUIRED		
AM/FM Stereo Radio	REQUIRED		
Backing Camera	ADD-ON ITEM (if not standard)		

Cruise Control	REQUIRED	
Floor Mats	REQUIRED	
Floor Type	CARPET	
Seat Construction	CLOTH	
Power Driver Seat	OK IF STANDARD ITEM	
Power Door Locks	REQUIRED	
Keyless Entry	REQUIRED	
Power Side Mirrors	REQUIRED	
Power Windows	REQUIRED	
Adjustable Steering Wheel	REQUIRED	
Intermittent Wipers	REQUIRED	
<b>OPTIONAL EQUIPMENT ADDITIONS:</b>		
	Auxiliary Power Connection	\$175.00
	Vehicle Backup Camera System	\$0.01
<b>OPTIONAL EQUIPMENT DEDUCTIONS:</b>		
	None	

Required Entry  
Required Entry

DAYS ARO:	
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Required Entry

Base Price	\$23,745.00
Total of All ADDS	\$175.01
25% of all ADDS	\$43.75
Total of All DEDUCTS	\$0.00
25% of All DEDUCTS	\$0.00
<b>Evaluated Amount</b>	<b>\$23,788.75</b>
<b>CORRECTED VERSION</b>	

Contact Information	10/14/2016
<b>Company:</b> Individual Users	<b>Telephone:</b> 803-737-0092
<b>Contact:</b> Christopher Reidenbach	<b>Fax:</b>
<b>Email:</b> creidenbach@mmo.sc.gov	

Notes

Vehicle Info For <b>2017 Toyota Camry Hybrid LE 4D Sedan</b>		
<b>MSRP:</b> \$26,790	<b>VIN:</b> 4T1BD1FKH	<b>Adj. State:</b> National
<b>Fin Adv:</b> \$21,300	<b>UVC:</b> 2017900241	<b>Mileage:</b> 0
<b>Equip Ret:</b> \$28,400	<b>MPG:</b> 42/38	<b>Mileage Cat:</b> C
<b>Tire Size:</b> 215/60R16	<b>Weight:</b> 3485	<b>Cylinders:</b> 4
<b>Base HP:</b> 156 @ 5700	<b>Fuel Type:</b> Hybrid	<b>Transmission:</b> A
<b>Taxable HP:</b> 20.1	<b>Wheelbase:</b> 109.3	<b>Drive Train:</b> FWD
<b>Model Number:</b> 2559	<b>End of Term Months:</b> 0	<b>End of term mileage:</b> 0
<b>Price Includes:</b> AT AC		

Wholesale Black Book Values as of 10/14/2016				
	<b>X-CL</b>	<b>Clean</b>	<b>Average</b>	<b>Rough</b>
<b>Base</b>	\$21,700	\$20,800	\$19,650	\$18,350
<b>Options</b>	N/A	N/A	N/A	N/A
<b>Region</b>	\$0	\$0	\$0	\$0
<b>Mileage</b>	N/A	N/A	N/A	N/A
<b>Total</b>	\$21,700	\$20,800	\$19,650	\$18,350

Trade In Black Book Values as of 10/14/2016				
	<b>X-CL</b>	<b>Clean</b>	<b>Average</b>	<b>Rough</b>
<b>Base</b>	N/A	\$21,070	\$19,715	\$17,245
<b>Options</b>	N/A	N/A	N/A	N/A
<b>Region</b>	N/A	\$0	\$0	\$0
<b>Mileage</b>	N/A	N/A	N/A	N/A
<b>Total</b>	N/A	\$21,070	\$19,715	\$17,245

Retail Black Book Values as of 10/14/2016				
	<b>X-CL</b>	<b>Clean</b>	<b>Average</b>	<b>Rough</b>
<b>Base</b>	\$25,400	\$24,275	\$22,950	\$20,975
<b>Options</b>	N/A	N/A	N/A	N/A
<b>Region</b>	\$0	\$0	\$0	\$0
<b>Mileage</b>	N/A	N/A	N/A	N/A
<b>Total</b>	\$25,400	\$24,275	\$22,950	\$20,975

Residual Black Book Values as of 10/14/2016								
	<b>12 Month</b>	<b>24 Month</b>	<b>30 Month</b>	<b>36 Month</b>	<b>42 Month</b>	<b>48 Month</b>	<b>60 Month</b>	<b>End of Term</b>
<b>Base</b>	\$17,600	\$15,450	\$14,625	\$13,500	\$12,750	\$11,775	\$10,275	\$0
<b>Options</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	N/A
<b>Mileage</b>	N/A							
<b>Total</b>	\$17,600	\$15,450	\$14,625	\$13,500	\$12,750	\$11,775	\$10,275	\$0

Black Book Add/Deducts