



# State of South Carolina

## Invitation For Bid

Solicitation: **5400012361**  
 Date Issued: 11/04/2016  
 Procurement Officer: **MICHAEL SPEAKMON**  
 Phone: 803-737-9816  
 E-Mail Address: [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)  
 Mailing Address: SFAA, Div. of Procurement Services, MMO  
 PO Box 101103  
 Columbia SC 29211  
 Physical Address: 1201 Main Street, Suite 600  
 Columbia, SC 29201

# RECEIVED

DESCRIPTION: **STATEWIDE FOR PICKUPS**  
 USING GOVERNMENTAL UNIT: **Statewide Term Contract**

NOV 21 2016

Materials Management Office  
11:00 A.M.

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: <http://www.procurement.sc.gov>

SUBMIT OFFER BY (Opening Date/Time): **11/21/2016 11:00 A.M.** (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: **11/11/2016 10:00 A.M.** (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: **\*\* Online Submittals Preferred \*\***  
If Submitting Paper Submittals – 2 (1 original & 1 copy)

CONFERENCE TYPE: N/A DATE & TIME:	LOCATION: N/A
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(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)

AWARD & AMENDMENTS	Award will be posted on <b>11/28/2016</b> . The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <a href="http://www.procurement.sc.gov">http://www.procurement.sc.gov</a>
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You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" provision.)

NAME OF OFFEROR <i>Deusow Ford</i> (full legal name of business submitting the offer)	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.
AUTHORIZED SIGNATURE <i>[Signature]</i> (Person must be authorized to submit binding offer to contract on behalf of Offeror.)	DATE SIGNED <i>11-18-16</i>
TITLE <i>Fleet Sales Manager</i> (business title of person signing above)	STATE VENDOR NO. <i>7000216941</i> (Register to Obtain S.C. Vendor No. at <a href="http://www.procurement.sc.gov">www.procurement.sc.gov</a> )
PRINTED NAME <i>PETE DAWSON</i> (printed name of person signing above)	STATE OF INCORPORATION <i>SC</i> (If you are a corporation, identify the state of incorporation.)

OFFEROR'S TYPE OF ENTITY: (Check one) (See "Signing Your Offer" provision.)

Sole Proprietorship     
  Partnership     
  Other \_\_\_\_\_  
 Corporate entity (not tax-exempt)     
  Corporation (tax-exempt)     
  Government entity (federal, state, or local)

**PAGE TWO**

(Return Page Two with Your Offer)

<p>HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business)</p> <p>Benson Ford 4701 Calhoun Memorial Hwy Easley, SC 29640</p>	<p>NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)</p> <p>PO BOX 649 Easley, SC 29641 864 9014773 864 8506431</p> <p>Area Code - Number - Extension      Facsimile</p> <p>Group3Race@AOL.com</p> <p>E-mail Address</p>
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<p>PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause)</p> <p><input type="checkbox"/> Payment Address same as Home Office Address <input checked="" type="checkbox"/> Payment Address same as Notice Address (check only one)</p>	<p>ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)</p> <p><input type="checkbox"/> Order Address same as Home Office Address <input checked="" type="checkbox"/> Order Address same as Notice Address (check only one)</p>
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**ACKNOWLEDGMENT OF AMENDMENTS**  
Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date						
N/A							

DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause)	10 Calendar Days (%) 	20 Calendar Days (%) 	30 Calendar Days (%) 	____ Calendar Days (%) 
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PREFERENCES - A NOTICE TO VENDORS (SEP. 2009)

**Preferences do not apply to vehicle procurements per 11-35-1524(E)(5)**

PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE

**Not applicable to this procurement.**

## VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL

### BIDDING SCHEDULE (NOV 2007)

The operations support staff ARE authorized to read the name of the offeror, Manufacturer, model, model #, unit price, and extended price. No other information will be read or made available at bid opening.

**PREFERENCES DO NOT APPLY TO MOTOR VEHICLE SOLICITATIONS PER 11-35-1524,E(5).**

**NOTE:** All dollar amounts are to be expressed to the nearest dollar. DO NOT LIST CENTS! If cents are listed in error they will be lined through by the procurement officer.

Each Offeror must use the following procedure when making their offer.

1. Use the attached spreadsheet "FY17 PU-9 Specifications.xls" to determine the "Evaluated Price" for each line item you wish to make an offer. Complete all required cells in the spreadsheet.
2. Enter the value in the "Evaluated Price" cell from the spreadsheet for the appropriate line item as the "Unit Price" in SCEIS.
3. Submit a copy of the "FY17 PU-9 Specifications.xls" file with your offer.

The following Questions have also been added in the online bidding system at the Header level and require a response. If you are not submitting online and are submitting on paper, please answer the questions below.

The Bidder certifies that all vehicles include all standard and factory installed items as specified.  Yes  No

Bidder certifies that they are current with all admin fee reporting and payments for current and previously held statewide term contracts.  Yes  No

Line Number	Estimated Quantity	Unit of Measure	Evaluated Price	Estimated Extended Price
1	10	Each	31,710 <sup>00</sup>	317,100 <sup>00</sup>
<b>Product Cat.:</b> 07202 - Class 2 Trucks (6001 - 10000 lb. GVWR)				
<b>Item Description:</b> PU-9: Truck, Pick-Up, ¾ Ton, 4 x 4 SHEP				
<b>Tendering Text:</b> PU-9: Truck, Pick-Up, ¾ Ton, 4 x 4, Extended Cab, Heavy Duty Diesel - SHEP Option				
<b>Internal Item Number:</b> 1				
Question	Mandatory / Optional	Multiple Responses Accepted?	Response	
Are you entering a bid for this line item?	Mandatory	No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
INDICATE DELIVERY TIME DAYS ARO	Optional	No	TTBD - 12-14 w/o PAINT	

# **STANDARDIZED SPECIFICATIONS (revised 08/11/2016)**

The following 14 specifications are applicable if they are listed as “Factory Installed Items” (included in the “Base Price”) or “Option Equipment” (Add or Deduct Pricing). If they are not referenced by the spec item name (example: Tow Package) in the individual vehicle spec, they do not apply. Should it be necessary to deviate from a standard spec, the deviation(s) will be expressly stated within the individual vehicle spec. The individual vehicle spec takes precedence over the standardized vehicle spec. Unless stated otherwise in an individual vehicle’s specification, the following standardized specifications apply:

**IMPORTANT NOTICE:** Contractors should review purchase orders carefully for items such as drawbar, pin, clip and shank configuration information as well as anything else needing further description for that order as provided in the contract documents. They should notify the governmental entity when needed information is missing. This office will require delivery of all specified items unless the governmental entity provides specific notice of relief from same in writing. **THESE TYPE ITEMS ARE INCLUDED IN THE CONTRACT PRICES!**

**AUXILIARY POWER CONNECTION:** A factory installed two wire power connection shall be provided in the engine compartment. If the specified connection is NOT offered by the manufacturer, said connection may be installed by an upfitter. Documentation of non-availability from the manufacturer is to be obtained from the manufacturer and included in the bid submittal. The circuit shall be a minimum 5 amp fused with a minimum 14 gauge automotive grade cable. The circuit shall operate with the ignition switch in the “Accessory” or “On” position and shall include one blue wire for ignition and one red wire for accessory. The power connection will allow installation of additional high amperage accessories.

**AUXILIARY POWER OUTLET:** A factory installed 12 volt single port power outlet shall be provided in the dashboard or front console of the vehicle. The power outlet shall operate independently from other electronic components with a minimum 20 amp circuit. The outlet shall operate with the vehicle ignition switch in the “Off” or “On” position and shall be accessible from the driver’s seat position. If not available from the manufacturer, the auxiliary power outlet may be installed by an up-fitter.

**DAYTIME RUNNING LIGHTS:** If standard equipment, daytime running lights are to be made inoperable prior to delivery on vehicles purchased by law enforcement entities.

**ENGINES – GASOLINE / UNLEADED / E10:**

For gasoline powered vehicles and equipment, fuel system components and gasoline engines shall be compatible with E10 ethanol blends, minimum. These engines are to perform as follows:

- No noticeable degradation in vehicle drivability,
- Minimal impact on vehicle operating efficiency (defined to be no more than 10% decrease in fuel economy)
- Maintenance sensors and warning systems are to display normally (example: use of E10 is not to cause the check engine light to display)

**NOTICE:** The State has transitioned to the E10 Unleaded Fuel Blend. The fuel contracts reflect same.



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**FLOOR MATS:** Unless stated otherwise in the individual vehicle specifications the following applies:

- a) **When floor mats are available through the manufacturer, the mats provided will be either the manufacturer's mats or equal. The equal must meet or exceed the manufacturer's mat fit and quality characteristics. This applies to both carpeted and rubber/vinyl mats. If an equal is being offered, it will be identified in the offer as a dealer installed item.**
- b) Vehicles with carpeted interiors will include high grade factory carpeted floor mats or equal.
- c) Vehicles equipped with vinyl or rubber flooring should be equipped with the factory standard Floor Mat that reduces movement of mats on such flooring material. If a factory standard mat is not available, vehicles equipped with vinyl or rubber flooring should not be delivered with Floor Mats.
- d) In the event required floor mats (listed as a factory installed item in the individual vehicle specification) are not available through the manufacturer; high quality, heavy duty floor mats will be offered and identified in the offer as a dealer installed item. The floor mat type will be the same as that listed in the individual vehicle specification (carpeted).

**NOTE:** Should a vehicle with carpeted interior specify rubber or vinyl floor mats, the mats will be high quality, heavy duty rubber/vinyl mats. Item A (above) applies.

**4 x 4 WHEEL DRIVE PACKAGE** - The following items are included:

Transfer Case with Auto Locking Hubs (operator can lock in hubs without leaving the cab)  
Factory Skid Plates (minimum set includes transfer case and fuel cell protection)  
Locking or Limited Slip Differential or Electronic Traction Control  
Suspension – all changes recommended by the manufacturer for 4 x 4 operation.  
All Terrain Tires

**IMPORTANT DISTINCTION:** The State does NOT consider All Wheel Drive (AWD) to be equivalent to Four Wheel Drive (4 x 4). Therefore, AWD will NOT be accepted as a substitute for 4 x 4.

**FUEL SYSTEM:** For Diesel powered vehicles and equipment, fuel system components and Diesel engines shall be compatible with B20 bio-diesel blends, minimum.

**HEAD RESTRAINTS:** All outboard seating positions shall have factory installed head restraints via head rests or high back seats. The head restraints shall meet all requirements of U. S. Department of Transportation National Highway Traffic Safety Administration and Federal Motor Vehicle Standards.

**NOTE:** If head restraints are not available, the contactor shall provide each ordering governmental entity notification from the manufacturer verifying that head restraints are not available. **If head restraints are available from the manufacturer as either a standard or option item, they must be included in the offer and incorporated into the base price of the vehicle.**

**MIRRORS – EXTENDED, BREAKAWAY:** The primary mirror will be a minimum of 6" x 14". The convex mirror will be a minimum of 5". The purpose of the mirror is to improve the driver's view to the rear when towing and backing.

**RADIO NOISE SUPPRESSION:** The vehicle is to be used as a governmental fleet vehicle and will have an approximate 150-watt mobile (two-way) radio installed, operating on frequencies designated by the FCC for use in the Public Safety Radio Service (47 CFR 90). The vehicle shall be fully compatible with the above radio installation, and vehicle components and equipment shall not interfere with operation (transmitting or receiving) of the mobile radio.

**STEP BAR – ENTRY / EGRESS:** On level ground, where the vertical clearance from the ground to door threshold (place where the driver and passenger(s) place their foot when entering the cab) exceeds nineteen inches, a 3 inch diameter step bar shall be installed on both sides of the vehicle so the ground clearance to the bar does not exceed nineteen inches. For vehicles with extended, quad, or crew cabs, an extended or double step bar shall be installed that services entry to and egress from all doors. In all cases, overall manufacturer desired

vehicle ground clearance must be maintained. The bar shall be the type customarily manufactured and marked for this purpose. It may be factory, dealer, or approved up-fitter installed. The step bar shall be a BULLY single, extended, or double step bar, or equal. **For vans and utilities (SUV's)** with steps that exceed nineteen inches, a full running board type step with a platform measuring no less than six inches deep must be installed to allow entry and egress from all side doors (including all doors mounted on drivers side.) A step is not required for rear door access.

Step Bar Color: Black Powder Coated

OEM molded plastic running boards are acceptable (black).

**THREE (3) KEYS:** Three (3) complete sets of keys to include two (2) remote entry key fobs are to be provided for each vehicle delivered. The cost for same is included in the base price. This requirement applies to all types of key systems (traditional key sets, programmable keys, keys with remote fobs, etc.)

**TIRES:** Tires will be mounted with black walls turned to the outside. All tire walls with contrasting colors such a white walls, red walls, raised white letters, etc. will be turned to the inside. The buying governmental entity may reject delivery if black walls are not turned to the outside.

**TOW PACKAGE** **\*\*FACTORY INSTALLED\*\***: Factory installed hitch plus all necessary components to match or exceed the maximum rated towing capacity of vehicle are to be included. Wiring will include everything necessary to hook-up both 4 way and 7way wiring harnesses. Contractor to provide (**at no additional charge**) the drawbar, pin, clip, ball, and shank configuration specified by the owner when each order is placed (example: Dept. of Natural Resources standard configuration unless specified otherwise on their purchase order is as follows: Drawbar w/2" drop, pin, clip, and 2" ball w/ 1" solid shank).

**NOTE:** **If the drawbar, pin, clip, and shank configuration is inadvertently left off a purchase order, it does not relieve the contractor of the requirement to provide same as specified in the contract documents.**

**WINCH:** Electric, Front Mount, 9,000 lb. with Roller Fair Lead (5742) and 125' cable, Grill Guard and Mounting Bracket, Warn model XD9000i. **Mounting bracket must not extend down below the height of the front bumper. (May be installed by Dealer or approved Upfitter)**



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	PU 9: 3/4 Ton Pickup, 4x4, Ext. Cab Heavy Duty DIESEL, SHEP/SCDOT	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE will deem your offer as non-responsive.	
<b>STANDARD FLEET SPECIFICATIONS</b>	Vendor's Model and Model Number	F250 X2B	Required Entry
1. Must meet or exceed all federally required, and standard manufacturer installed safety components (air bags, restraints, etc.)	REQUIRED	Yes	Required Entry
2. All factory base model colors must be available.	REQUIRED	Yes	Required Entry
Additional exterior color required:	SCDOT BLUE PAINT	Specify GM Paint Code WA454N or Ford Paint Code W8002H YES	Required Entry
3. At minimum, must contain ALL components as a retail base model (i.e. center consoles, standard amenities, etc.)	REQUIRED	Yes	Required Entry
4. Must meet all other minimum, standard specifications as set forth in SC State Procurement contract (i.e. running board/step requirements).	REQUIRED	Yes	Required Entry
If this vehicle requires a Minimum Order Quantity you must indicate that number here. If no Minimum Order Quantity is required, enter "N/A."	Minimum Order Quantity	5	Required Entry
	Base Price	\$0.00	Required Entry
<b>VEHICLE DIMENSIONS &amp; CAPACITIES</b>			
Minimum # Doors	2		
Minimum Width (in.), w/o side mirrors	78		
Minimum Height (in.)	75.5		
Minimum Wheel Base (in.)	144		
Minimum Passenger Capacity	5		
Front Head Room (in.)	39		
Rear Head Room (in.)	38		
Front Leg Room (in.)	40		
Rear Leg Room (in.)	33.5		
Minimum Cargo Volume (cu. Ft.)	56.5		
Minimum GVWR (lbs.)	8,800	10,000	
Minimum GCWR (lbs.)	17,500		
Required # of Keys	3, including 2 fobs if keyless entry		
<b>DRIVETRAIN REQUIREMENTS</b>			
Engine Fuel Type	Regular Unleaded, Diesel as Add-on Option		6.2L/V8
Minimum Horsepower	350		
Minimum Torque (ft. lbs.)	345		
HD Engine Oil Cooler Required	YES		
Transmission Type	Heavy Duty Min. 5 speed Auto	6 speed	
Drive Type	4x4, with Auto Locking Hubs		SOP
HD Trans Cooler Required	YES		
<b>MECHANICAL REQUIREMENTS</b>			
Power Brakes Required	YES		
Heavy Duty, 4-Wheel Disc, w/HD front & rear calipers Required	YES		
ABS Required	YES		
Power Steering Required	YES		
Alternator Amperage Required	N/A		
Heavy Duty Suspension Required	YES		
Heavy Duty Front Stabilizer Bar Required	YES		
Rear Axle	POSI-TRACTION/LIMITED SLIP		E-LOCK
Minimum Rear Axle Ratio	3.73		3.73

Tires	Factory Standard Size, All Terrain, E Load Rating	
Tailgate	Hinged, Locking	
Minimum Battery CCA	600	600
Auxiliary Power Connection (state std. spec.)	REQUIRED	Power Conn

SPARE TIRE		
Required Spare Tire Type	FULL SIZE/CONVENTIONAL	Full
Tire Inflation Kit	NO	

INTERIOR COMPONENTS/ACCESSORIES (note: all add-on items ok if standard equipment)		
Air Conditioning	REQUIRED	
AM/FM Stereo Radio	REQUIRED	
Backing Camera	ADD-ON ITEM	
Cruise Control	REQUIRED	Yes
Floor Mats	NO, UNLESS CARPET FLOOR	
Floor Type	VINYL OR HD RUBBER, CARPET IF VINYL OR HD RUBBER UNAVAIL.	Vinyl floor
All Seat Construction	VINYL	✓
Front Seat Type	SPLIT BENCH	✓
Rear Seat Type	FOLDING BENCH	✓
Power Door Locks	REQUIRED	Yes
Keyless Entry	REQUIRED	Yes
Power Side Mirrors	SEE NEXT ITEM	"
Power Side Mirrors w/dual low mount, 8in. Min.	REQUIRED, DEDUCT OPTION	"
Power Windows	REQUIRED	"
Adjustable Steering Wheel	REQUIRED	"
Intermittent Wipers	REQUIRED	"
Tow Package (per state std. spec.)	ADD-ON ITEM	
Winch (per state std. spec.)	REQUIRED, DEDUCT OPTION	Lee

VINYL Seats

OPTIONAL EQUIPMENT ADDITIONS: ✓			
Backing Camera	✓	341.00	\$0.00
Diesel Engine		8200.00	\$0.00
Long Bed		194.00	\$0.00
SCDOT Blue Paint		600.00	\$0.00
Spray-in Bedliner		476.00	\$0.00
Tow Package		1040.00	\$0.00
Utility Body Installation Fee		300.00	\$0.00

Required Entry 871  
 Required Entry 997  
 Required Entry 8'  
 Required Entry 890  
 Required Entry 855  
 Required Entry 535  
 Required Entry 300

OPTIONAL EQUIPMENT DEDUCTIONS:			
Auxiliary Power Connection		50.00	\$0.00
Factory Delete Bed		575.00	\$0.00
Power Mirrors		800.00	\$0.00
Winch		1800.00	\$0.00

Required Entry 50  
 Required Entry 66 D  
 Required Entry Locks too  
 Required Entry

DAYS ARO: \_\_\_\_\_

Required Entry

Base Price	31,710 <sup>00</sup>	\$0.00
Total of All ADDS	11,151 <sup>00</sup>	\$0.00
25% of all ADDS	2787 <sup>00</sup>	\$0.00
Total of All DEDUCTS	3225 <sup>00</sup>	\$0.00
25% of All DEDUCTS	806 <sup>00</sup>	\$0.00
<b>Evaluated Amount</b>	<b>33,691<sup>00</sup></b>	<b>\$0.00</b>

**CORRECTED VERSION**