RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400102730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
D	1	415652	415652	415652	21	**Ricoh MP 2015PF**	$2,835.00	$1,420.00	$79.42	$61.78	$43.18	$35.44	$31.14	$88.08	$67.39	$47.07	$38.35	$32.66	$95.30	$74.14	$51.82	$42.53	$37.37	Standard	Zero Base		MTH		0.0107			Yes	
																									Option 1	$33.17	MTH	3,100	0.0107			Yes	
																									Option 2	$29.00	MTH		0.0102			Yes	
																									Option 3		MTH		0.0073			No	
																								Rural	Zero Base		MTH		0.0126			Yes	
																									Option 1	$39.02	MTH	3,100	0.0126			Yes	
																									Option 2	$34.12	MTH		0.0120			Yes	
																									Option 3		MTH		0.0086			No	
																								Remote	Zero Base		MTH		0.0153			Yes	
																									Option 1	$47.39	MTH	3,100	0.0153			Yes	
																									Option 2	$41.43	MTH		0.0146			Yes	
																									Option 3		MTH		0.0104			No	
		PS-NWSC2	PS-NWSC2	PS-NWSC2		Network Print/Scan Connection (Seg. 2)	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		415674	415674	415674		Paper Feed Unit PB1030	479.00	274.00	15.32	11.92	8.33	6.84	6.01	17.00	13.00	9.26	7.40	6.30	18.39	14.31	10.00	8.21	7.21										
		414801	414801	414801		Accessibility Handle Type C (limited availability)	109.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
		416438	416438	416438		(wpl w417411) Hard Disk Drive Option Type 201	486.00	227.00	12.70	9.88	6.90	5.67	4.98	14.08	10.77	7.67	6.13	5.23	15.24	11.85	8.28	6.80	5.97										
		417411	417411	417411		Hard Disk Drive Option Type 201	486.00	227.27	12.71	9.89	6.91	5.67	4.98	14.10	10.79	7.68	6.14	5.23	15.25	11.87	8.29	6.81	5.98										
		411136	411136	411136		(wpl w 52761) Cabinet, Type FAC19	264.00	138.00	7.72	6.00	4.20	3.44	3.03	8.56	6.55	4.66	3.73	3.17	9.26	7.21	5.04	4.13	3.63										
		52761	52761	52761		FAC19 CABINET	264.00	138.38	7.74	6.02	4.21	3.45	3.03	8.58	6.57	4.67	3.74	3.18	9.29	7.23	5.05	4.14	3.64										
		52771	52771	52771		(wpl w 52861) FAC44 CABINET	264.00	124.24	6.95	5.41	3.78	3.10	2.72	7.71	5.90	4.20	3.36	2.86	8.34	6.49	4.53	3.72	3.27										
		52991	52991	52991		FAC44 CABINET	264.00	124.24	6.95	5.41	3.78	3.10	2.72	7.71	5.90	4.20	3.36	2.86	8.34	6.49	4.53	3.72	3.27										
						Print / Scan Option Accessories																											
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		006174MU-PS1	006174MU-PS1	006174MU-PS1		1 Year HotSpot Service Subscription Extension	595.00	343.00	19.18	14.92	10.43	8.56	7.52	21.28	16.28	11.59	9.26	7.89	23.02	17.91	12.52	10.27	9.03										
		003357MU-PS1	003357MU-PS1	003357MU-PS1		2 Year HotSpot Service Subscription Extension	950.00	672.00	37.58	29.24	20.44	16.77	14.74	41.68	31.89	22.70	18.15	15.46	45.10	35.09	24.52	20.13	17.68										
		004813MU-PS1	004813MU	004813MU		3 Year HotSpot Service Subscription Extension	1,350.00	955.00	53.41	41.55	29.04	23.84	20.94	59.24	45.32	32.26	25.79	21.97	64.10	49.86	34.85	28.60	25.13										
		004814MU-PS1	004814MU	004814MU		4 Year HotSpot Service Subscription Extension	1,700.00	1,202.00	67.23	52.30	36.55	30.00	26.36	74.56	57.05	40.60	32.47	27.65	80.67	62.76	43.88	36.00	31.63										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.88	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53										
		402547	402547	402547		Gigabit Ethernet Board Type A	559.00	235.00	13.14	10.22	7.15	5.87	5.15	14.58	11.15	7.94	6.35	5.41	15.77	12.27	8.58	7.04	6.18										
		414917	414917	414917		USB2.0/SD Slot Type B	305.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
		414902	414902	414902		VM Card Type L	194.00	84.00	4.70	3.65	2.55	2.10	1.84	5.21	3.99	2.84	2.27	1.93	5.64	4.38	3.07	2.52	2.21										
						Security & Misc. Accessories																											
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	407240	407240	407240	30	**SP 311SFNw**	$378.00	$326.00	$18.23	$14.18	$9.91	$8.14	$7.15	$20.22	$15.47	$11.01	$8.81	$7.50	$21.88	$17.02	$11.90	$9.76	$8.58	Standard	Zero Base		MTH		0.0423			Yes	
																									Option 1	$126.92	MTH	3,000	0.0423			Yes	
																									Option 2	$12.00	MTH		0.0400			Yes	
																									Option 3		MTH		0.0127			No	
																								Rural	Zero Base		MTH		0.0498			Yes	
																									Option 1	$149.31	MTH	3,000	0.0498			Yes	
																									Option 2	$14.12	MTH		0.0471			Yes	
																									Option 3		MTH		0.0149			No	
																								Remote	Zero Base		MTH		0.0604			Yes	
																									Option 1	$181.31	MTH	3,000	0.0604			Yes	
																									Option 2	$17.14	MTH		0.0571			Yes	
																									Option 3		MTH		0.0181			No	
						Warranty Options																											
		007195MU-PS1				Ricoh SP 311DNw 1-Year Advanced Exchange Limited Warranty Package	764.00	76.00	4.71	3.61	2.57	2.05	1.75	4.71	3.61	2.57	2.05	1.75	5.66	4.33	3.08	2.46	2.10										
		007196MU-PS1				Ricoh SP 311DNw 2-Year Advanced Exchange Limited Warranty Package	124.00	124.00	7.69	5.89	4.19	3.35	2.85	7.69	5.89	4.19	3.35	2.85	9.23	7.06	5.03	4.02	3.42										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	406967	406967	406967	30	**SP 3500 SF**	$419.00	$327.00	$18.29	$14.23	$9.94	$8.16	$7.17	$20.28	$15.52	$11.05	$8.83	$7.52	$21.95	$17.07	$11.93	$9.79	$8.61	Standard	Zero Base		MTH		0.0446			Yes	
																									Option 1	$57.98	MTH	1,300	0.0446			Yes	
																									Option 2	$12.00	MTH		0.0390			Yes	
																									Option 3		MTH		0.0100			No	
																								Rural	Zero Base		MTH		0.0525			Yes	
																									Option 1	$68.21	MTH	1,300	0.0525			Yes	
																									Option 2	$14.12	MTH		0.0459			Yes	
																									Option 3		MTH		0.0118			No	
																								Remote	Zero Base		MTH		0.0637			Yes	
																									Option 1	$82.83	MTH	1,300	0.0637			Yes	
																									Option 2	$17.14	MTH		0.0557			Yes	
																									Option 3		MTH		0.0141			No	
D	2	406971	406971	406971	30	**SP 3510 SF**	$479.00	$375.00	$20.97	$16.32	$11.40	$9.36	$8.22	$23.26	$17.80	$12.67	$10.13	$8.63	$25.17	$19.58	$13.68	$11.23	$9.87	Standard	Zero Base		MTH		0.0446			Yes	
																									Option 1	$57.98	MTH	1,300	0.0446			Yes	
																									Option 2	$12.00	MTH		0.0390			Yes	
																									Option 3		MTH		0.0100			No	
																								Rural	Zero Base		MTH		0.0525			Yes	
																									Option 1	$68.21	MTH	1,300	0.0525			Yes	
																									Option 2	$14.12	MTH		0.0459			Yes	
																									Option 3		MTH		0.0118			No	
																								Remote	Zero Base		MTH		0.0637			Yes	
																									Option 1	$82.83	MTH	1,300	0.0637			Yes	
																									Option 2	$17.14	MTH		0.0557			Yes	
																									Option 3		MTH		0.0141			No	
						Warranty Options																											
		007068MU-PS1				Ricoh SP 3500SF/SP 3510SF 1-Year Advanced Exchange	166.00	166.00	10.30	7.88	5.61	4.48	3.82	10.30	7.88	5.61	4.48	3.82	12.36	9.45	6.73	5.38	4.58										
		007069MU-PS1				Ricoh SP 3500SF/SP 3510SF 2-Year Advanced Exchange	320.00	320.00	19.85	15.19	10.81	8.64	7.36	19.85	15.19	10.81	8.64	7.36	23.82	18.22	12.97	10.37	8.83										
		007070MU-PS1				Ricoh SP 3500SF/SP 3510SF Upgrade to On-Site Limited Warranty	87.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40										
		007072MU-PS1				Ricoh SP 3500SF/SP 3510SF 1-Year On-Site Limited	323.00	323.00	20.04	15.33	10.91	8.72	7.43	20.04	15.33	10.91	8.72	7.43	24.04	18.40	13.09	10.47	8.91										
		007073MU-PS1				Ricoh SP 3500SF/SP 3510SF 2-Year On-Site Limited	373.00	373.00	23.14	17.70	12.60	10.07	8.58	23.14	17.70	12.60	10.07	8.58	27.76	21.24	15.12	12.09	10.29										
		007074MU-PS1				Ricoh SP 3500SF/SP 3510SF Installation and Activation Package	175.00	175.00	10.86	8.31	5.91	4.73	4.03	10.86	8.31	5.91	4.73	4.03	13.03	9.97	7.09	5.67	4.83										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		406496	406496	406496		Paper Feed Unit TK1080	149.00	115.00	6.43	5.00	3.50	2.87	2.52	7.13	5.46	3.88	3.11	2.65	7.72	6.00	4.20	3.44	3.03										
		004051MU	004051MU	004051MU		USB Cable (A-B)	8.00	3.00	0.17	0.13	0.09	0.07	0.07	0.19	0.14	0.10	0.08	0.07	0.20	0.16	0.11	0.09	0.08										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	407307	407307	407307	31	**Ricoh SP 3600SF**	$540.00	$469.00	$26.23	$20.41	$14.26	$11.71	$10.29	$29.09	$22.26	$15.84	$12.67	$10.79	$31.48	$24.49	$17.11	$14.05	$12.34	Standard	Zero Base		MTH		0.0446			Yes	
																									Option 1	$57.98	MTH	1,300	0.0446			Yes	
																									Option 2	$12.00	MTH		0.0390			Yes	
																									Option 3		MTH		0.0100			No	
																								Rural	Zero Base		MTH		0.0525			Yes	
																									Option 1	$68.21	MTH	1,300	0.0525			Yes	
																									Option 2	$14.12	MTH		0.0459			Yes	
																									Option 3		MTH		0.0118			No	
																								Remote	Zero Base		MTH		0.0637			Yes	
																									Option 1	$82.83	MTH	1,300	0.0637			Yes	
																									Option 2	$17.14	MTH		0.0557			Yes	
																									Option 3		MTH		0.0141			No	
D	2	407305	407305	407305	31	**Ricoh SP 3610SF**	$605.00	$525.00	$29.36	$22.84	$15.97	$13.10	$11.51	$32.57	$24.92	$17.73	$14.18	$12.08	$35.24	$27.41	$19.16	$15.72	$13.82	Standard	Zero Base		MTH		0.0446			Yes	
																									Option 1	$57.98	MTH	1,300	0.0446			Yes	
																									Option 2	$12.00	MTH		0.0390			Yes	
																									Option 3		MTH		0.0100			No	
																								Rural	Zero Base		MTH		0.0525			Yes	
																									Option 1	$68.21	MTH	1,300	0.0525			Yes	
																									Option 2	$14.12	MTH		0.0459			Yes	
																									Option 3		MTH		0.0118			No	
																								Remote	Zero Base		MTH		0.0637			Yes	
																									Option 1	$82.83	MTH	1,300	0.0637			Yes	
																									Option 2	$17.14	MTH		0.0557			Yes	
																									Option 3		MTH		0.0141			No	
						Warranty Options																											
		008049MU-PS1				Ricoh SP 3600SF/SP 3610SF On-Site Installation	175.00	175.00	10.86	8.31	5.91	4.73	4.03	10.86	8.31	5.91	4.73	4.03	13.03	9.97	7.09	5.67	4.83										
		008050MU-PS1				Ricoh SP 3600SF/SP 3610SF 1-Year Advanced Exchange	135.00	135.00	8.37	6.41	4.56	3.65	3.11	8.37	6.41	4.56	3.65	3.11	10.05	7.69	5.47	4.38	3.73										
		008051MU-PS1				Ricoh SP 3600SF/SP 3610SF 2-Year Advanced Exchange	255.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04										
		008052MU-PS1				Ricoh SP 3600SF/SP 3610SF 3-Year Advanced Exchange	379.00	379.00	23.51	17.99	12.80	10.24	8.72	23.51	17.99	12.80	10.24	8.72	28.21	21.58	15.36	12.28	10.46										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		407230	407230	407230		Paper Feed Unit PB1060	169.00	136.00	7.61	5.92	4.14	3.39	2.98	8.44	6.45	4.59	3.67	3.13	9.13	7.10	4.96	4.07	3.58										
		407229	407229	407229		Paper Feed Unit PB1070	305.00	246.00	13.76	10.70	7.48	6.14	5.39	15.26	11.68	8.31	6.64	5.66	16.51	12.84	8.98	7.37	6.47										
		161200	161200	161200		Adjustable Height Cabinet Type G	235.00	190.00	10.63	8.27	5.78	4.74	4.17	11.79	9.02	6.42	5.13	4.37	12.75	9.62	6.83	5.69	5.00										
		407566	407566	407566		IEEE 802.11 Interface Unit Type P6	479.00	387.00	21.64	16.84	11.77	9.66	8.49	24.01	18.37	13.07	10.45	8.90	25.97	20.21	14.12	11.59	10.18										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	416185	416185	416185	31	**Aficio MP 301SPF**	$2,960.00	$1,353.00	$75.67	$58.87	$41.14	$33.77	$29.67	$83.93	$64.21	$45.70	$36.54	$31.12	$90.81	$70.64	$49.37	$40.53	$35.61	Standard	Zero Base		MTH		0.0107			Yes	
																									Option 1	$32.10	MTH	3,000	0.0107			Yes	
																									Option 2	$29.00	MTH		0.0102			Yes	
																									Option 3		MTH		0.0086			No	
																								Rural	Zero Base		MTH		0.0126			Yes	
																									Option 1	$37.76	MTH	3,000	0.0126			Yes	
																									Option 2	$34.12	MTH		0.0120			Yes	
																									Option 3		MTH		0.0101			No	
																								Remote	Zero Base		MTH		0.0153			Yes	
																									Option 1	$45.86	MTH	3,000	0.0153			Yes	
																									Option 2	$41.43	MTH		0.0146			Yes	
																									Option 3		MTH		0.0123			No	
		PS-NWSC2	PS-NWSC2	PS-NWSC2		Network Print/Scan Connection (Seg. 2)	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416203	416203	416203		Paper Feed Unit Type PB 1040	460.00	194.00	10.85	8.44	5.90	4.84	4.25	12.03	9.21	6.55	5.24	4.46	13.02	10.13	7.08	5.81	5.11										
		007168MU	007168MU	007168MU		Hard Drive Option Type 301 A	470.00	207.00	11.58	9.01	6.29	5.17	4.54	12.84	9.82	6.99	5.59	4.76	13.89	10.81	7.55	6.20	5.45										
		52341	52341	52341		FAC57 CABINET	290.00	124.24	6.95	5.41	3.78	3.10	2.72	7.71	5.90	4.20	3.36	2.86	8.34	6.49	4.53	3.72	3.27										
		52331	52331	52331		FAC58 CABINET	240.00	105.05	5.88	4.57	3.19	2.62	2.30	6.52	4.99	3.55	2.84	2.42	7.05	5.48	3.83	3.15	2.76										

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
						Fax Accessories																											
		416194	416194	416194		Fax Connection Unit Type C	290.00	127.00	7.10	5.53	3.86	3.17	2.79	7.88	6.03	4.29	3.43	2.92	8.52	6.63	4.63	3.80	3.34										
						Print / Scan Option Accessories																											
		416699	416699	416699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	316.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		402547	402547	402547		Gigabit Ethernet Board Type A	559.00	235.00	13.14	10.22	7.15	5.87	5.15	14.58	11.15	7.94	6.35	5.41	15.77	12.27	8.58	7.04	6.18										
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.25	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		416200	416200	416200		Browser Unit Type G	170.00	73.00	4.08	3.18	2.22	1.82	1.60	4.53	3.46	2.47	1.97	1.68	4.90	3.81	2.66	2.19	1.92										
		416196	416196	416196		SD Card for NetWare Printing Type I	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.96	5.70	4.44	3.10	2.55	2.24										
		006174MU-PS1	006174MU-PS1	006174MU-PS1		1 Year HotSpot Service Subscription Extension	595.00	343.00	19.18	14.92	10.43	8.56	7.52	21.28	16.28	11.59	9.26	7.89	23.02	17.91	12.52	10.27	9.03										
		003357MU-PS1	003357MU-PS1	003357MU-PS1		2 Year HotSpot Service Subscription Extension	950.00	672.00	37.58	29.24	20.44	16.77	14.74	41.68	31.89	22.70	18.15	15.46	45.10	35.09	24.52	20.13	17.68										
		004813MU-PS1	004813MU-PS1	004813MU-PS1		3 Year HotSpot Service Subscription Extension	1,350.00	955.00	53.41	41.55	29.04	23.84	20.94	59.24	45.32	32.26	25.79	21.97	64.10	49.86	34.85	28.60	25.13										
		004814MU-PS1	004814MU-PS1	004814MU-PS1		4 Year HotSpot Service Subscription Extension	1,700.00	1,202.00	67.23	52.30	36.55	30.00	26.36	74.56	57.05	40.60	32.47	27.65	80.67	62.76	43.86	36.00	31.63										
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.38	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
						Security & Misc. Accessories																											
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		413985	413985	413985		Copy Data Security Unit Type F	978.00	380.00	21.25	16.53	11.56	9.48	8.33	23.57	18.03	12.84	10.26	8.74	25.50	19.84	13.87	11.38	10.00										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		1002669FNG	1002669FNG	1002669FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	407226	407226	407226	42	**MP 401SPF**	$3,310.00	$1,512.12	$84.57	$65.79	$45.98	$37.74	$33.16	$93.80	$71.77	$51.08	$40.84	$34.78	$101.49	$78.95	$55.18	$45.29	$39.79	Standard	Zero Base		MTH		0.0100			Yes	
																									Option 1	$82.00	MTH	9,200	0.0100			Yes	
																									Option 2	$12.00	MTH		0.0095			Yes	
																									Option 3		MTH		0.0027			No	
																								Rural	Zero Base		MTH		0.0118			Yes	
																									Option 1	$108.24	MTH	9,200	0.0118			Yes	
																									Option 2	$14.12	MTH		0.0112			Yes	
																									Option 3		MTH		0.0032			No	
																								Remote	Zero Base		MTH		0.0143			Yes	
																									Option 1	$131.43	MTH	9,200	0.0143			Yes	
																									Option 2	$17.14	MTH		0.0136			Yes	
																									Option 3		MTH		0.0030			No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network PrintScan Connection (Seg.3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		407230	407230	407230		Paper Feed Unit PB1060	169.00	136.00	7.61	5.92	4.14	3.39	2.98	8.44	6.45	4.59	3.67	3.13	9.13	7.10	4.96	4.07	3.58										
		407229	407229	407229		Paper Feed Unit PB1070	305.00	246.00	13.76	10.70	7.48	6.14	5.39	15.26	11.68	8.31	6.64	5.66	16.51	12.84	8.98	7.37	6.47										
		407222	407222	407222		(disc 09-16-15) Hard Disk Drive Option Type M6	339.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		161200	161200	161200		Adjustable Height Cabinet Type G	235.00	190.00	10.63	8.27	5.78	4.74	4.17	11.79	9.02	6.42	5.13	4.37	12.75	9.92	6.93	5.69	5.00										
						Print / Scan Option Accessories																											
		407225	407225	407225		Browser Unit Type M6	125.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		407343	407343	407343		XPS Direct Print Option Type M6	95.00	77.00	4.31	3.35	2.34	1.92	1.69	4.78	3.65	2.60	2.08	1.77	5.17	4.02	2.81	2.31	2.03										
		007167MU	007167MU	007167MU		Memory Unit Type M1 1.5GB	430.00	133.00	7.44	5.79	4.04	3.32	2.92	8.25	6.31	4.49	3.59	3.06	8.93	6.94	4.85	3.98	3.50										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		407218	407218	407218		VM CARD Type W	109.00	88.00	4.92	3.83	2.69	2.20	1.93	5.46	4.18	2.97	2.38	2.02	5.91	4.59	3.21	2.64	2.32										
		41699	41699	41699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		407113	407113	407113		IEEE802.11 Interface Unit Type O	400.00	316.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
						Security & Misc. Accessories																											
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.66	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	406851	406851	406851	47	**Ricoh SP 5200S**	$3,299.00	$1,992.00	$111.41	$86.67	$60.58	$49.72	$43.68	$123.56	$94.54	$67.29	$53.80	$45.82	$133.70	$104.01	$72.69	$59.66	$52.42	Standard	Zero Base		MTH		0.0130			Yes	
																									Option 1	$84.50	MTH	6,500	0.0130			Yes	
																									Option 2	$12.00	MTH		0.0124			Yes	
																									Option 3		MTH		0.0040			No	
																								Rural	Zero Base		MTH		0.0153			Yes	
																									Option 1	$99.41	MTH	6,500	0.0153			Yes	
																									Option 2	$14.12	MTH		0.0146			Yes	
																									Option 3		MTH		0.0047			No	
																								Remote	Zero Base		MTH		0.0186			Yes	
																									Option 1	$120.71	MTH	6,500	0.0186			Yes	
																									Option 2	$17.14	MTH		0.0177			Yes	
																									Option 3		MTH		0.0057			No	
						Warranty Options																											
		006907MU-PS1				Ricoh SP 5200MF On-Site Installation	255.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04										
		006908MU-PS1				Ricoh SP 5200MF 1-Year On-Site Service Extended Warranty	425.00	425.00	26.36	20.17	14.36	11.48	9.78	26.36	20.17	14.36	11.48	9.78	31.64	24.20	17.23	13.78	11.73										
		006909MU-PS1				Ricoh SP 5200MF 2-Year On-Site Service Extended Warranty	785.00	785.00	48.69	37.26	26.52	21.20	18.06	48.69	37.26	26.52	21.20	18.06	58.43	44.71	31.82	25.44	21.67										
		006910MU-PS1				Ricoh SP 5200MF 3-Year On-Site Service Extended Warranty	1,085.00	1,085.00	66.06	50.54	35.98	28.77	24.50	66.06	50.54	35.98	28.77	24.50	79.27	60.65	43.17	34.52	29.39										
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		406599	406599	406599		Paper Feed Unit TK1090	310.00	239.00	13.37	10.40	7.27	5.97	5.24	14.83	11.34	8.07	6.46	5.50	16.04	12.48	8.72	7.16	6.29										
		407193	407193	407193		Paper Feed Unit TK1090L	492.00	398.00	22.26	17.32	12.10	9.93	8.73	24.69	18.89	13.44	10.75	9.15	26.71	20.78	14.52	11.92	10.47										
		407194	407194	407194		Paper Feed Unit TK1090T	612.00	495.00	27.69	21.54	15.05	12.36	10.86	30.70	23.49	16.72	13.37	11.39	33.22	25.84	18.06	14.83	13.03										
		406600	406600	406600		Paper Feed Unit TK1100 with Casters	335.00	259.00	14.49	11.27	7.88	6.46	5.68	16.07	12.29	8.75	7.00	5.96	17.38	13.52	9.45	7.76	6.82										
		1004667NG	1004667NG	1004667NG		Tall Cabinet Type C	210.00	124.00	6.94	5.40	3.77	3.10	2.72	7.69	5.89	4.19	3.35	2.85	8.32	6.47	4.53	3.71	3.26										
		1004677NG	1004677NG	1004677NG		Medium Cabinet Type D	200.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
						Memory, Controller and Interface Options																											
		406594	406594	406594		Fax Option Type SP5200	340.00	263.00	14.71	11.44	8.00	6.56	5.77	16.31	12.48	8.88	7.10	6.05	17.65	13.73	9.60	7.88	6.92										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	316.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		406914	406914	406914		Gigabit Ethernet Board Type C	408.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.25	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
D	3	406852	406852	406852	52	**Ricoh SP 5210SF**	$4,319.00	$2,779.00	$155.43	$120.91	$84.51	$69.36	$60.94	$172.38	$131.89	$93.87	$75.06	$63.92	$186.52	$145.10	$101.41	$83.24	$73.13	Standard	Zero Base		MTH		0.0130			Yes	
																									Option 1	$119.60	MTH	9,200	0.0130			Yes	
																									Option 2	$12.00	MTH		0.0124			Yes	
																									Option 3		MTH		0.0040			No	
																								Rural	Zero Base		MTH		0.0153			Yes	
																									Option 1	$140.71	MTH	9,200	0.0153			Yes	
																									Option 2	$14.12	MTH		0.0146			Yes	
																									Option 3		MTH		0.0047			No	
																								Remote	Zero Base		MTH		0.0186			Yes	
																									Option 1	$170.86	MTH	9,200	0.0186			Yes	
																									Option 2	$17.14	MTH		0.0177			Yes	
																									Option 3		MTH		0.0057			No	
D	3	406853	406853	406853	52	**Ricoh SP 5210SR**	$4,449.00	$2,863.00	$160.13	$124.57	$87.06	$71.46	$62.79	$177.59	$135.88	$96.71	$77.33	$65.85	$192.15	$149.48	$104.48	$85.75	$75.34	Standard	Zero Base		MTH		0.0130			Yes	
																									Option 1	$119.60	MTH	9,200	0.0130			Yes	
																									Option 2	$12.00	MTH		0.0124			Yes	
																									Option 3		MTH		0.0040			No	
																								Rural	Zero Base		MTH		0.0153			Yes	
																									Option 1	$140.71	MTH	9,200	0.0153			Yes	
																									Option 2	$14.12	MTH		0.0146			Yes	
																									Option 3		MTH		0.0047			No	
																								Remote	Zero Base		MTH		0.0186			Yes	
																									Option 1	$170.86	MTH	9,200	0.0186			Yes	
																									Option 2	$17.14	MTH		0.0177			Yes	
																									Option 3		MTH		0.0057			No	
						Warranty Options																											
		006907MU-PS1				Ricoh SP 5200MF On-Site Installation	255.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04										
		006908MU-PS1				Ricoh SP 5200MF 1-Year On-Site Service Extended Warranty	425.00	425.00	26.36	20.17	14.36	11.48	9.78	26.36	20.17	14.36	11.48	9.78	31.64	24.20	17.23	13.78	11.73										
		006909MU-PS1				Ricoh SP 5200MF 2-Year On-Site Service Extended Warranty	785.00	785.00	48.69	37.26	26.52	21.20	18.06	48.69	37.26	26.52	21.20	18.06	58.43	44.71	31.82	25.44	21.67										
		006910MU-PS1				Ricoh SP 5200MF 3-Year On-Site Service Extended Warranty	1,085.00	1,085.00	66.06	50.54	35.98	28.77	24.50	66.06	50.54	35.98	28.77	24.50	79.27	60.65	43.17	34.52	29.39										
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		406599	406599	406599		Paper Feed Unit TK1090	310.00	239.00	13.37	10.40	7.27	5.97	5.24	14.83	11.34	8.07	6.46	5.50	16.04	12.48	8.72	7.16	6.29										
		407193	407193	407193		Paper Feed Unit TK1090L	492.00	398.00	22.26	17.32	12.10	9.93	8.73	24.69	18.89	13.44	10.75	9.15	26.71	20.78	14.52	11.92	10.47										
		407194	407194	407194		Paper Feed Unit TK1090T	612.00	495.00	27.69	21.54	15.05	12.36	10.86	30.70	23.49	16.72	13.37	11.39	33.22	25.84	18.06	14.83	13.03										
		406600	406600	406600		Paper Feed Unit TK1100 with Casters	335.00	259.00	14.49	11.27	7.88	6.46	5.68	16.07	12.29	8.75	7.00	5.96	17.38	13.52	9.45	7.76	6.82										
		1004667NG	1004667NG	1004667NG		Tall Cabinet Type C	210.00	124.00	6.94	5.40	3.77	3.10	2.72	7.69	5.89	4.19	3.35	2.85	8.32	6.47	4.53	3.71	3.26										
		1004677NG	1004677NG	1004677NG		Medium Cabinet Type D	200.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
						Memory, Controller and Interface Options																											
		406594	406594	406594		Fax Option Type SP5200	340.00	263.00	14.71	11.44	8.00	6.56	5.77	16.31	12.48	8.88	7.10	6.05	17.65	13.73	9.60	7.88	6.92										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	316.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		406914	406914	406914		Gigabit Ethernet Board Type C	408.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.25	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement

Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zero Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		414715	414715	414715		Browser Unit Type E	72.00	42.00	2.35	1.83	1.26	1.05	0.92	2.61	1.99	1.42	1.13	0.97	2.82	2.19	1.53	1.26	1.11										
		006174MU-PS1	006174MU-PS1	006174MU-PS1		1 Year HotSpot Service Subscription Extension	595.00	343.00	19.18	14.92	10.43	8.56	7.52	21.28	16.28	11.59	9.26	7.88	23.02	17.91	12.52	10.27	9.03										
		003357MU-PS1	003357MU-PS1	003357MU-PS1		2 Year HotSpot Service Subscription Extension	950.00	672.00	37.58	29.24	20.44	16.77	14.74	41.68	31.89	22.70	18.15	15.46	45.10	35.09	24.52	20.13	17.68										
		004813MU-PS1	004813MU	004813MU		3 Year HotSpot Service Subscription Extension	1,350.00	955.00	53.41	41.55	29.04	23.84	20.94	59.24	45.32	32.26	25.79	21.97	64.10	49.86	34.85	28.60	25.13										
		004814MU-PS1	004814MU	004814MU		4 Year HotSpot Service Subscription Extension	1,700.00	1,202.00	67.23	52.35	36.58	30.00	26.36	74.56	57.03	40.60	32.47	27.65	80.67	62.76	43.88	36.00	31.63										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						B&W - MULTIFUNCTION																												
A	2	416443	416443	416443	25	**Ricoh MP 2501SP**	55,000.00	$2,399.00	$134.18	$104.38	$72.95	$59.88	$52.61	$148.81	$113.86	$81.04	$64.80	$55.18	$161.01	$125.26	$87.54	$71.85	$63.13	Standard	Zero Base		MTH		0.0085				Yes	Single
																									Option 1	$28.05	MTH	3,300	0.0085				Yes	Single
																									Option 2	$29.00	MTH		0.0081				Yes	Single
																									Option 3		MTH		0.0069				No	
																								Rural	Zero Base		MTH		0.0100				Yes	Single
																									Option 1	$33.00	MTH	3,300	0.0100				Yes	Single
																									Option 2	$34.12	MTH		0.0095				Yes	Single
																									Option 3		MTH		0.0081				No	
																								Remote	Zero Base		MTH		0.0121				Yes	Single
																									Option 1	$40.07	MTH	3,300	0.0121				Yes	Single
																									Option 2	$41.43	MTH		0.0118				Yes	Single
																									Option 3		MTH		0.0099				No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC2	PS-NWSC2	PS-NWSC2		Network PrintScan Connection (Seg. 2)	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416455	416455	416455		Paper Feed Unit PB2000	580.00	246.00	13.76	10.70	7.48	6.14	5.39	15.26	11.68	8.31	6.64	5.66	16.51	12.84	8.98	7.37	6.47										
		416456	416456	416456		2 Bin Tray PB2010	1,450.00	546.00	30.54	23.76	16.60	13.63	11.97	33.87	25.91	18.44	14.75	12.56	36.65	28.51	19.92	16.35	14.37										
		416454	416454	416454		1 Bin Tray BN2010	340.00	183.00	10.24	7.96	5.57	4.57	4.01	11.35	8.69	6.18	4.94	4.21	12.28	9.55	6.68	5.48	4.82										
		007166MU	007166MU	007166MU		Hard Disk Drive Option Type M1	490.00	292.00	11.30	8.78	6.14	5.04	4.43	12.53	9.59	6.82	5.45	4.65	13.56	10.55	7.37	6.05	5.32										
		52361	52361	52361		FAC53 CABINET	260.00	105.05	5.88	4.57	3.19	2.62	2.30	6.52	4.99	3.55	2.84	2.42	7.05	5.48	3.83	3.15	2.76										
		1004779NG	1004779NG	1004779NG		Short Cabinet Type E	260.00	112.00	6.26	4.87	3.41	2.80	2.46	6.95	5.32	3.78	3.03	2.58	7.52	5.85	4.09	3.35	2.95										
						Print / Scan Option Accessories																											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		416473	416473	416473		PostScript3 Unit Type M1	650.00	304.00	17.00	13.23	9.24	7.59	6.67	18.86	14.43	10.27	8.21	6.98	20.40	15.87	11.09	9.11	8.00										
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		414464	414464	414464		Browser Unit Type M1	170.00	72.00	4.03	3.13	2.19	1.80	1.58	4.47	3.42	2.43	1.94	1.66	4.83	3.76	2.63	2.16	1.89										
		416476	416476	416476		SD card for NetWare printing Type M1	200.00	87.00	4.87	3.79	2.65	2.17	1.91	5.40	4.13	2.94	2.35	2.00	5.84	4.54	3.17	2.61	2.29										
						Fax Accessories																											
		416457	416457	416457		Fax Option Type M1	390.00	228.00	12.75	9.92	6.93	5.69	5.00	14.14	10.82	7.70	6.16	5.24	15.30	11.90	8.32	6.83	6.00										
		416470	416470	416470		Fax Connection Unit Type M1	290.00	126.00	7.05	5.48	3.83	3.14	2.76	7.82	5.98	4.28	3.40	2.90	8.46	6.58	4.60	3.77	3.32										
						Security & Misc. Accessories																											
		007167MU	007167MU	007167MU		Memory Unit Type M1 1.5GB	430.00	133.00	7.44	5.79	4.04	3.32	2.92	8.25	6.31	4.49	3.59	3.06	8.93	6.94	4.85	3.98	3.50										
		413012	413012	413012		Optional Counter Interface Unit Type A	83.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		007164MU	007164MU	007164MU		FM 8306 Keyboard Bracket Only	199.00	86.00	4.81	3.74	2.62	2.15	1.89	5.33	4.08	2.91	2.32	1.98	5.77	4.49	3.14	2.58	2.26										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		416464	416464	416464		Browser Unit Type M1	170.00	72.00	4.03	3.13	2.19	1.80	1.58	4.47	3.42	2.43	1.94	1.66	4.83	3.76	2.63	2.16	1.89										
						HotSpot Options																											
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	2	417008	417008	417008	25	**Ricoh MP 2554**	56,400.00	$2,198.00	$122.93	$95.63	$66.84	$54.86	$48.20	$136.34	$104.32	$74.25	$59.37	$50.55	$147.52	$114.76	$80.21	$65.83	$57.84	Standard	Zero Base		MTH		0.0091				Yes	Single
																									Option 1	$36.40	MTH	4,000	0.0091				Yes	Single
																									Option 2	$29.00	MTH		0.0088				Yes	Single
																									Option 3		MTH		0.0069				No	
																								Rural	Zero Base		MTH		0.0107				Yes	Single
																									Option 1	$42.82	MTH	4,000	0.0107				Yes	Single
																									Option 2	$34.12	MTH		0.0101				Yes	Single
																									Option 3		MTH		0.0081				No	
																								Remote	Zero Base		MTH		0.0130				Yes	Single
																									Option 1	$52.00	MTH	4,000	0.0130				Yes	Single
																									Option 2	$41.43	MTH		0.0123				Yes	Single
																									Option 3		MTH		0.0099				No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC2	PS-NWSC2	PS-NWSC2		Network PrintScan Connection (Seg. 2)	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network PrintScan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		417268	417268	417268		Paper Feed Unit PB3230	1,584.47	522.00	29.20	22.71	15.87	13.03	11.45	32.38	24.77	17.63	14.10	12.01	35.03	27.25	19.05	15.63	13.74										
		417270	417270	417270		Paper Feed LCT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82										
		418548	418548	418548		LCT RT3030 (1500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87										
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		416552	416552	416552		1 Bin Tray BN3110 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03										
		416950	416950	416950		Internal Finisher SR3180	960.80	408.00	22.82	17.75	12.41	10.18	8.95	25.31	19.36	13.78	11.02	9.38	27.38	21.30	14.89	12.22	10.74										
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.28	55.45	38.75	31.81	27.95										
		416615	416615	416615		Punch Unit PU3040 NA	983.00	406.00	22.71	17.67	12.35	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68										
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71										
		416540	416540	416540		Booklet Finisher SR3150 (1000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.45	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66										
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66										
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87										
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
						Print/Scan Interface Options																											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		417079	417079	417079		PostScript3 Unit Type M12	740.00	306.00	17.11	13.31	9.31	7.64	6.71	18.98	14.52	10.34	8.27	7.04	20.54	15.98	11.17	9.17	8.05										
		417081	417081	417081		SD card for NetWare printing Type M12	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.96	5.70	4.44	3.10	2.55	2.24										
		417080	417080	417080		Browser Unit Type M12	116.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		414607	414607	414607		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		417111	417111	417111		Optional Counter Interface	83.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.59	4.63	3.60	2.52	2.07	1.82										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		417083	417083	417083		XPS Direct Print Option Type M12	111.00	79.00	4.42	3.44	2.40	1.97	1.73	4.90	3.75	2.67	2.13	1.82	5.30	4.12	2.88	2.37	2.08										
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		417082	417082	417082		IPDS Unit Type M12	1,625.00	1,149.49	64.29	50.01	34.96	28.69	25.21	71.30	54.55	38.83	31.05	26.44	77.15	60.02	41.95	34.43	30.25										
						Facsimile Accessories																											
		417100	417100	417100		Fax Option Type M12	1,530.00	603.00	33.73	26.24	18.34	15.05	13.22	37.40	28.62	20.37	16.29	13.87	40.47	31.48	22.00	18.06	15.87										
		417078	417078	417078		Fax Connection Unit Type M12	300.00	130.00	7.27	5.66	3.96	3.24	2.85	8.06	6.17	4.39	3.51	2.99	8.73	6.79	4.74	3.89	3.42										
		417101	417101	417101		G3 Interface Unit Type M12	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16										
		MX417102RA	MX417102RA	MX417102RA		64MB MEMORY UNIT TYPE M12	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Security & Miscellaneous Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		417129	417129	417129		Smart Card Reader Built-in Unit Type M12	115.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.25	1.64	1.35	1.18										
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		MX6RHDMP2554RA	MX6RHDMP2554RA	MX6RHDMP2554RA		MP 2554 Removable Hard Drive	1,500.00	1,060.61	59.32	46.15	32.25	26.47	23.26	65.79	50.34	35.83	28.65	24.39	71.18	55.38	38.70	31.77	27.91										
		MX4RHDMP2554RA	MX4RHDMP2554RA	MX4RHDMP2554RA		MP 2554 Additional Removable Hard Drive	830.00	586.87	32.82	25.53	17.85	14.65	12.87	36.40	27.85	19.82	15.85	13.50	39.39	30.64	21.42	17.58	15.44										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	2	417014	417014	417014	30	**Ricoh MP 3054**	58,350.00	$2,953.00	$165.16	$128.49	$89.80	$73.71	$64.76	$183.17	$140.15	$99.75	$79.76	$67.92	$198.19	$154.18	$107.76	$88.45	$77.71	Standard	Zero Base		MTH		0.0081				Yes	Single
																									Option 1	$40.67	MTH	4,900	0.0081				Yes	Single
																									Option 2	$29.00	MTH		0.0079				Yes	Single
																									Option 3		MTH		0.0069				No	
																								Rural	Zero Base		MTH		0.0098				Yes	Single
																									Option 1	$47.85	MTH	4,900	0.0098				Yes	Single
																									Option 2	$34.12	MTH		0.0093				Yes	Single
																									Option 3		MTH		0.0078				No	
																								Remote	Zero Base		MTH		0.0119				Yes	Single
																									Option 1	$58.10	MTH	4,900	0.0119				Yes	Single
																									Option 2	$41.43	MTH		0.0113				Yes	Single
																									Option 3		MTH		0.0094				No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC2	PS-NWSC2	PS-NWSC2		Network PrintScan Connection (Seg. 2)	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network PrintScan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		417268	417268	417268		Paper Feed Unit PB3230	1,584.47	522.00	29.20	22.71	15.87	13.03	11.45	32.38

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Points Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		417079	417079	417079		PostScript3 Unit Type M12	740.00	306.00	17.11	13.31	9.31	7.64	6.71	18.98	14.52	10.34	8.27	7.04	20.54	15.98	11.17	9.17	8.05										
		417081	417081	417081		SD card for NetWare printing Type M12	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.98	5.70	4.44	3.10	2.55	2.24										
		417080	417080	417080		Browser Unit Type M12	116.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		417111	417111	417111		Optional Counter Interface	81.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.59	4.63	3.60	2.52	2.07	1.82										
		415620	415620	415620		Embedded HotSpot Type 5	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		417083	417083	417083		XPS Direct Print Option Type M12	111.00	79.00	4.42	3.44	2.40	1.97	1.73	4.90	3.75	2.67	2.13	1.82	5.30	4.12	2.88	2.37	2.08										
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		417082	417082	417082		IPDS Unit Type M12	1,625.00	1,149.49	64.29	50.01	34.96	28.69	25.21	71.30	54.55	38.83	31.05	26.44	77.15	60.02	41.95	34.43	30.25										
						Facsimile Accessories																											
		417100	417100	417100		Fax Option Type M12	1,530.00	603.00	33.73	26.24	18.34	15.05	13.22	37.40	28.62	20.37	16.29	13.87	40.47	31.48	22.00	18.06	15.87										
		417078	417078	417078		Fax Connection Unit Type M12	300.00	130.00	7.27	5.66	3.95	3.24	2.85	8.06	6.17	4.39	3.51	2.99	8.73	6.79	4.74	3.89	3.42										
		417101	417101	417101		G3 Interface Unit Type M12	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16										
		MX4710J2RA	MX4710J2RA	MX4710J2RA		64MB MEMORY UNIT TYPE M12	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Security & Miscellaneous Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		417129	417129	417129		Smart Card Reader Built-in Unit Type M12	115.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18										
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		MX4RHDMP2554RA	MX4RHDMP2554RA	MX4RHDMP2554RA		MP 2554 Removable Hard Drive	1,500.00	1,060.61	59.32	46.15	32.25	26.47	23.26	65.79	50.34	35.83	28.65	24.39	71.18	55.38	38.70	31.77	27.91										
		MX4RHDMP2554RA	MX4RHDMP2554RA	MX4RHDMP2554RA		MP 2554 Additional Removable Hard Drive	830.00	586.87	32.82	25.53	17.85	14.65	12.87	36.40	27.85	19.82	15.85	13.50	39.39	30.64	21.42	17.58	15.44										
		EO-RETURN-SEQPLUS	EO-RETURN-SEQPLUS	EO-RETURN-SEQPLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	2	417025	417025	417025	35	**Ricoh MP 3554**	$9,880.00	$3,691.00	$206.55	$160.68	$112.30	$92.18	$80.99	$229.08	$175.27	$124.75	$99.75	$84.94	$247.86	$192.82	$134.76	$110.61	$97.18	Standard	Zero Base		MTH		0.0080				Yes	Single
																									Option 1	$52.80	MTH	6,600	0.0080				Yes	Single
																									Option 2	$29.00	MTH		0.0076				Yes	Single
																									Option 3		MTH		0.0052				No	Single
																								Rural	Zero Base		MTH		0.0094				Yes	Single
																									Option 1	$62.12	MTH	6,600	0.0094				Yes	Single
																									Option 2	$34.12	MTH		0.0089				Yes	Single
																									Option 3		MTH		0.0072				No	Single
																								Remote	Zero Base		MTH		0.0114				Yes	Single
																									Option 1	$75.43	MTH	6,600	0.0114				Yes	Single
																									Option 2	$41.43	MTH		0.0109				Yes	Single
																									Option 3		MTH		0.0089				No	Single
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC2	PS-NWSC2	PS-NWSC2		Network PrintScan Connection (Seg. 2)	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network PrintScan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		417268	417268	417268		Paper Feed Unit PB3220	1,584.47	522.00	29.20	22.71	15.87	13.03	11.45	32.38	24.77	17.63	14.10	12.01	35.03	27.25	19.05	15.63	13.74										
		417270	417270	417270		Paper Feed LCT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82										
		416548	416548	416548		LCT RT3030 (1500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87										
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		416552	416552	416552		1 Bin Tray BN3130 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03										
		416950	416950	416950		Internal Finisher SR3180	960.00	406.00	22.62	17.75	12.44	10.18	8.95	25.31	19.36	13.78	11.02	9.38	27.38	21.30	14.89	12.22	10.74										
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.28	55.45	38.75	31.81	27.95										
		416615	416615	416615		Punch Unit PU3060 NA	983.00	406.00	22.71	17.67	12.36	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68										
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71										
		416540	416540	416540		Booklet Finisher SR3170 (2,000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.45	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66										
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66										
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87										
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
						PrintScan Interface Options																											
		416699	416699	416699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		417079	417079	417079		PostScript3 Unit Type M12	740.00	306.00	17.11	13.31	9.31	7.64	6.71	18.98	14.52	10.34	8.27	7.04	20.54	15.98	11.17	9.17	8.05										
		417081	417081	417081		SD card for NetWare printing Type M12	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.98	5.70	4.44	3.10	2.55	2.24										
		417080	417080	417080		Browser Unit Type M12	116.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		417111	417111	417111		Optional Counter Interface	81.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.59	4.63	3.60	2.52	2.07	1.82										
		415620	415620	415620		Embedded HotSpot Type 5	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		417083	417083	417083		XPS Direct Print Option Type M12	111.00	79.00	4.42	3.44	2.40	1.97	1.73	4.90	3.75	2.67	2.13	1.82	5.30	4.12	2.88	2.37	2.08										
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		417082	417082	417082		IPDS Unit Type M12	1,625.00	1,149.49	64.29	50.01	34.96	28.69	25.21	71.30	54.55	38.83	31.05	26.44	77.15	60.02	41.95	34.43	30.25										
						Facsimile Accessories																											
		417100	417100	417100		Fax Option Type M12	1,530.00	603.00	33.73	26.24	18.34	15.05	13.22	37.40	28.62	20.37	16.29	13.87	40.47	31.48	22.00	18.06	15.87										
		417078	417078	417078		Fax Connection Unit Type M12	300.00	130.00	7.27	5.66	3.95	3.24	2.85	8.06	6.17	4.39	3.51	2.99	8.73	6.79	4.74	3.89	3.42										
		417101	417101	417101		G3 Interface Unit Type M12	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16										
		MX4710J2RA	MX4710J2RA	MX4710J2RA		64MB MEMORY UNIT TYPE M12	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Security & Miscellaneous Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		417129	417129	417129		Smart Card Reader Built-in Unit Type M12	115.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18										
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
A	4	417036	417036	417036	40	**MP 4054SP**	$12,250.00	$4,030.00	$225.40	$175.35	$122.55	$100.59	$88.38	$249.98	$191.26	$136.13	$108.85	$92.69	$270.48	$210.41	$147.06	$120.71	$106.05	Standard	Zero Base		MTH		0.0070				Yes	Single
																									Option 1	$63.00	MTH	9,000	0.0070				Yes	Single
																									Option 2	$29.00	MTH		0.0067				Yes	Single
																									Option 3		MTH		0.0056				No	Single
																								Rural	Zero Base		MTH		0.0082				Yes	Single
																									Option 1	$74.12	MTH	9,000	0.0082				Yes	Single
																									Option 2	$34.12	MTH		0.0079				Yes	Single
																									Option 3		MTH		0.0066				No	Single
																								Remote	Zero Base		MTH		0.0100				Yes	Single
																									Option 1	$90.00	MTH	9,000	0.0100				Yes	Single
																									Option 2	$41.42	MTH		0.0096				Yes	Single
																									Option 3		MTH		0.0080				No	Single
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network PrintScan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC4	PS-NWSC4	PS-NWSC4		Network PrintScan Connection (Seg. 4)	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		417268	417268	417268		Paper Feed Unit PB3220	1,584.47	522.00	29.20	22.71	15.87	13.03	11.45	32.38	24.77	17.63	14.10	12.01	35.03	27.25	19.05	15.63	13.74										
		417270	417270	417270		Paper Feed LCT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82										
		416548	416548	416548		LCT RT3030 (1500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87										
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		416552	416552	416552		1 Bin Tray BN3130 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03										
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.28	55.45	38.75	31.81	27.95										
		416615	416615	416615		Punch Unit PU3060 NA	983.00	406.00	22.71	17.67	12.36	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68										
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71										
		416540	416540	416540		Booklet Finisher SR3170 (2,000 Sheet External)	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.46	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68										
		416612	416612	416612		Punch Unit PU3060 NA	983.00	695.00	38.87	30.24	21.13	17.35	15.24	43.11	32.98	23.48	18.77	15.99	46.65	36.29	25.36	20.82	18.29										
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87										
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
						Print / Scan Option Accessories																											
		416699	416699	416699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		417079	417079	417079		PostScript3 Unit Type M12	740.00	306.00	17.11	13.31	9.31	7.64	6.71	18.98	14.52	10.34	8.27	7.04	20.54	15.98	11.17	9.17	8.05										
		417081	417081	417081		SD card for NetWare printing Type M12	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.98	5.70	4.44	3.10	2.55	2.24										
		417080	417080	417080		Browser Unit Type M12	116.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32		

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		MXRHDMP2554RA	MXRHDMP2554RA	MXRHDMP2554RA		MP 2554 Removable Hard Drive	1,500.00	1,060.61	59.32	46.15	32.25	26.47	23.26	65.79	50.34	35.83	28.65	24.39	71.18	55.38	38.70	31.77	27.91										
		MXARHDMP2554RA	MXARHDMP2554RA	MXARHDMP2554RA		MP 2554 Additional Removable Hard Drive	830.00	586.87	32.82	25.53	17.85	14.65	12.87	36.40	27.85	19.82	15.85	13.50	39.39	30.64	21.42	17.58	15.44										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	4	417046	417046	417046	50	**MP 9054SP**	$14,725.00	$4,608.00	$257.73	$200.49	$140.13	$115.62	$101.05	$285.83	$218.70	$155.66	$124.46	$105.98	$309.27	$240.59	$168.16	$138.02	$121.26	Standard	Zero Base		MTH		0.0068			Yes	Single
																									Option 1	$101.32	MTH	14,900	0.0068			Yes	Single
																									Option 2	$29.00	MTH		0.0065			Yes	Single
																									Option 3		MTH		0.0056			No	Single
																								Rural	Zero Base		MTH		0.0080			Yes	Single
																									Option 1	$119.20	MTH	14,900	0.0080			Yes	Single
																									Option 2	$34.12	MTH		0.0076			Yes	Single
																									Option 3		MTH		0.0066			No	Single
																								Remote	Zero Base		MTH		0.0097			Yes	Single
																									Option 1	$144.74	MTH	14,900	0.0097			Yes	Single
																									Option 2	$41.43	MTH		0.0093			Yes	Single
																									Option 3		MTH		0.0077			No	Single
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network PrintScan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC4	PS-NWSC4	PS-NWSC4		Network PrintScan Connection (Seg. 4)	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
		416545	416545	416545		Paper Feed Unit PB3350	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		417268	417268	417268		Paper Feed Unit PB3220	1,584.47	522.00	29.20	22.71	15.87	13.03	11.45	32.38	24.77	17.63	14.10	12.01	35.03	27.25	19.05	15.63	13.74										
		417270	417270	417270		Paper Feed LCIT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82										
		416548	416548	416548		LCIT RT3030 (3500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87										
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		416552	416552	416552		1 Bin Tray BN3130 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03										
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.26	55.45	38.75	31.81	27.95										
		416615	416615	416615		Punch Unit PU3060 NA	983.00	406.00	22.71	17.67	12.35	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68										
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71										
		416540	416540	416540		Booklet Finisher SR3150 (3000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.45	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66										
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66										
		416542	416542	416542		Booklet Finisher SR3170 (2,000 Sheet External)	5,110.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40										
		416541	416541	416541		Finisher SR3180 (3,000 Sheet External)	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.40	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68										
		416612	416612	416612		Punch Unit PU3060 NA	983.00	695.00	38.87	30.24	21.13	17.35	15.24	43.11	32.98	23.48	18.77	15.99	46.65	36.29	25.36	20.82	18.29										
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87										
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
						Print / Scan Option Accessories																											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		417079	417079	417079		PostScript3 Unit Type M12	740.00	306.00	17.11	13.31	9.31	7.64	6.71	18.98	14.52	10.34	8.27	7.04	20.54	15.98	11.17	9.17	8.05										
		417081	417081	417081		SD card for NetWare printing Type M12	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.96	5.70	4.44	3.10	2.55	2.24										
		417080	417080	417080		Browser Unit Type M12	116.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		417111	417111	417111		Optional Counter Interface	81.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.59	4.63	3.60	2.52	2.07	1.82										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		417083	417083	417083		XPS Direct Print Option Type M12	111.00	79.00	4.42	3.44	2.40	1.97	1.73	4.90	3.75	2.67	2.13	1.82	5.30	4.12	2.88	2.37	2.08										
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		417082	417082	417082		IPDS Unit Type M12	1,625.00	1,149.49	64.29	50.01	34.96	28.69	25.21	71.30	54.55	38.83	31.05	26.44	77.15	60.02	41.95	34.43	30.25										
						Facsimile Accessories																											
		417100	417100	417100		Fax Option Type M12	1,530.00	603.00	33.73	26.24	18.34	15.05	13.22	37.40	28.62	20.37	16.29	13.87	40.47	31.48	22.00	18.06	15.87										
		417078	417078	417078		Fax Connection Unit Type M12	300.00	130.00	7.27	5.66	3.96	3.24	2.85	8.06	6.17	4.39	3.51	2.99	8.73	6.79	4.74	3.89	3.42										
		417101	417101	417101		G3 Interface Unit Type M12	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16										
		MX417102RA	MX417102RA	MX417102RA		64MB MEMORY UNIT TYPE M12	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Security & Miscellaneous Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		417129	417129	417129		Smart Card Reader Built-in Unit Type M12	115.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18										
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		MXRHDMP2554RA	MXRHDMP2554RA	MXRHDMP2554RA		MP 2554 Removable Hard Drive	1,500.00	1,060.61	59.32	46.15	32.25	26.47	23.26	65.79	50.34	35.83	28.65	24.39	71.18	55.38	38.70	31.77	27.91										
		MXARHDMP2554RA	MXARHDMP2554RA	MXARHDMP2554RA		MP 2554 Additional Removable Hard Drive	830.00	586.87	32.82	25.53	17.85	14.65	12.87	36.40	27.85	19.82	15.85	13.50	39.39	30.64	21.42	17.58	15.44										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	4	417056	417056	417056	60	**MP 6054SP**	$18,925.00	$6,117.00	$342.12	$266.15	$186.02	$152.68	$134.15	$379.44	$290.31	$206.63	$165.22	$140.69	$410.55	$319.38	$223.22	$183.22	$160.97	Standard	Zero Base		MTH		0.0055			Yes	Single
																									Option 1	$127.05	MTH	23,100	0.0055			Yes	Single
																									Option 2	$29.00	MTH		0.0052			Yes	Single
																									Option 3		MTH		0.0041			No	Single
																								Rural	Zero Base		MTH		0.0065			Yes	Single
																									Option 1	$149.47	MTH	23,100	0.0065			Yes	Single
																									Option 2	$34.12	MTH		0.0061			Yes	Single
																									Option 3		MTH		0.0048			No	Single
																								Remote	Zero Base		MTH		0.0079			Yes	Single
																									Option 1	$181.50	MTH	23,100	0.0079			Yes	Single
																									Option 2	$41.43	MTH		0.0074			Yes	Single
																									Option 3		MTH		0.0059			No	Single
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network PrintScan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC4	PS-NWSC4	PS-NWSC4		Network PrintScan Connection (Seg. 4)	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
		416545	416545	416545		Paper Feed Unit PB3350	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		417268	417268	417268		Paper Feed Unit PB3220	1,584.47	522.00	29.20	22.71	15.87	13.03	11.45	32.38	24.77	17.63	14.10	12.01	35.03	27.25	19.05	15.63	13.74										
		417270	417270	417270		Paper Feed LCIT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82										
		416548	416548	416548		LCIT RT3030 (3500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87										
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		416552	416552	416552		1 Bin Tray BN3130 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03										
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.26	55.45	38.75	31.81	27.95										
		416615	416615	416615		Punch Unit PU3060 NA	983.00	406.00	22.71	17.67	12.35	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68										
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71										
		416540	416540	416540		Booklet Finisher SR3150 (3000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.45	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66										
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66										
		416542	416542	416542		Booklet Finisher SR3170 (2,000 Sheet External)	5,110.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40										
		416541	416541	416541		Finisher SR3180 (3,000 Sheet External)	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.40	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68										
		416612	416612	416612		Punch Unit PU3060 NA	983.00	695.00	38.87	30.24	21.13	17.35	15.24	43.11	32.98	23.48	18.77	15.99	46.65	36.29	25.36	20.82	18.29										
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87										
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
						Print / Scan Option Accessories																											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		417079	417079	417079		PostScript3 Unit Type M12	740.00	306.00	17.11	13.31	9.31	7.64	6.71	18.98	14.52	10.34	8.27	7.04	20.54	15.98	11.17	9.17	8.05										
		417081	417081	417081		SD card for NetWare printing Type M12	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.96	5.70	4.44	3.10	2.55	2.24										
		417080	417080	417080		Browser Unit Type M12	116.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		417111	417111	417111		Optional Counter Interface	81.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.59	4.63	3.60	2.52	2.07	1.82										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		417083	417083	417083		XPS Direct Print Option Type M12	111.00	79.00	4.42	3.44	2.40	1.97	1.73	4.90	3.75	2.67	2.13	1.82	5.30	4.12	2.88	2.37	2.08										
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		417082	417082	417082		IPDS Unit Type M12	1,625.00	1,149.49	64.29	50.01	34.96	28.69	25.21	71.30	54.55	38.83	31.05	26.44	77.15	60.02	41.95	34.43	30.25										
						Facsimile Accessories																											
		417100	417100	417100		Fax Option Type M12	1,530.00	603.00	33.73	26.24	18.34	15.05	13.22	37.40	28.62	20.37	16.29	13.87	40.47	31.48	22.00	18.06	15.87										
		417078	417078	417078		Fax Connection Unit Type M12	300.00	130.00	7.27	5.66	3.96	3.24	2.85	8.06	6.17	4.39	3.51	2.99	8.73	6.79	4.74	3.89	3.42										
		417101	417101	417101		G3 Interface Unit Type M12	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16										
		MX417102RA	MX417102RA	MX417102RA		64MB MEMORY UNIT TYPE M12	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Security & Miscellaneous Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		417129	417129	417129		Smart Card Reader Built-in Unit Type M12	115.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Month Payments	Operational FMV Lease 24 Month Payments	Operational FMV Lease 36 Month Payments	Operational FMV Lease 48 Month Payments	Operational FMV Lease 60 Month Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments
		415901	415901	415901		Finisher SR4050	3,770.00	1,414.00	79.08	61.52	43.00	35.29	31.01	87.71	67.11	47.76	38.19	32.52	94.90	73.83	51.60	42.35	37.21
		415902	415902	415902		Booklet Finisher SR4070	6,550.00	3,026.08	169.24	131.66	92.02	75.53	66.36	187.70	143.61	102.22	81.73	69.60	203.09	157.99	110.42	90.63	79.63
		415900	415900	415900		Finisher SR4080	6,550.00	2,789.00	155.99	121.35	84.81	69.61	61.16	173.00	132.37	94.21	75.33	64.15	187.19	145.62	101.78	83.54	73.40
		412209	412209	412209		Punch Unit Type 3260	995.00	466.00	26.06	20.28	14.17	11.63	10.22	28.91	22.12	15.74	12.59	10.72	31.28	24.33	17.01	13.96	12.26
		415282	415282	415282		Type 1075 Hole Punch	1,223.00	493.00	27.57	21.45	14.99	12.31	10.81	30.58	23.40	16.65	13.32	11.34	33.09	25.74	17.99	14.77	12.97
		415906	415906	415906		Cover Interposer Tray CH000	1,470.00	639.00	35.74	27.80	19.43	15.95	14.01	39.64	30.33	21.59	17.26	14.70	42.89	33.36	23.32	19.14	16.82
		416229	416229	416229		Copy Tray Type 9002	200.00	76.00	4.25	3.31	2.31	1.90	1.67	4.71	3.61	2.57	2.05	1.75	5.10	3.97	2.77	2.28	2.00
		416232	416232	416232		8 1/2"x14" PAPER SIZE TRAY Type 9002	1,090.00	468.00	26.18	20.36	14.23	11.68	10.26	29.03	22.21	15.81	12.64	10.76	31.41	24.44	17.08	14.02	12.32
		415017	415017	415017		11" x 17" Tray Unit Type 9001	1,942.00	836.00	46.76	36.37	25.42	20.87	18.33	51.86	39.68	28.24	22.58	19.23	56.11	43.65	30.51	25.04	22.00
		411203	411203	411203		Card Rdr Bracket Type 1075	164.00	116.00	6.49	5.05	3.53	2.90	2.54	7.20	5.51	3.92	3.13	2.67	7.79	6.06	4.23	3.47	3.05
		415903	415903	415903		Output Jogger Unit Type 9002A	470.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29
		415908	415908	415908		Multi-Folding Unit FD4000	11,510.00	8,138.00	455.16	354.08	247.48	203.12	178.47	504.80	386.23	274.90	219.81	187.17	546.19	424.90	296.97	243.75	214.16
		416230	416230	416230		Tab Sheet Holder Type 9002	58.00	24.00	1.34	1.04	0.73	0.60	0.53	1.49	1.14	0.81	0.65	0.55	1.61	1.25	0.88	0.72	0.63
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66
		404305	404305	404305		Booklet Maker BK5010e	12,150.00	8,591.00	480.49	373.79	261.25	214.43	188.40	532.90	407.73	290.20	232.04	197.59	576.59	448.55	313.50	257.32	226.08
		413102	413102	413102		CF5010 Cover Feeder	3,100.00	2,192.00	122.60	95.37	66.66	54.71	48.07	135.97	104.03	74.05	59.21	50.42	147.12	114.45	79.99	65.65	57.68
		404299	404299	404299		Trimmer TR5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45
		404300	404300	404300		Book Folder BF5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45
		413105	413105	413105		BK5010 Rail Unit	320.00	226.00	12.64	9.83	6.87	5.64	4.96	14.02	10.73	7.63	6.10	5.20	15.17	11.80	8.25	6.77	5.95
		100277FNG	100277FNG	100277FNG		ST5010e Two Side Trim Option	40,500.00	28,636.00	1,601.61	1,245.95	870.82	714.75	627.99	1,776.29	1,359.06	967.32	773.46	658.63	1,921.93	1,495.14	1,044.98	857.71	753.58
		100285FNG	100285FNG	100285FNG		Trim Waste Kit Type BF5010e	2,100.00	1,485.00	83.08	64.61	45.16	37.07	32.57	92.11	70.48	50.16	40.11	34.16	99.67	77.53	54.19	44.48	39.08
		404412	404412	404412		GBC StreamPunch Pro	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69
		001455MU	001455MU	001455MU		GBC Tow Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.00	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.18	46.98	36.55	25.54	20.97	18.42
		001451MU	001451MU	001451MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001452MU	001452MU	001452MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,395.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.46	94.70	73.67	51.49	42.26	37.13
		001453MU	001453MU	001453MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001454MU	001454MU	001454MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001455MU	001455MU	001455MU		GBC Die Set 44 Hole (Color Coil)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		404417	404417	404417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74
		002493MU	002493MU	002493MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84
		007111MU	007111MU	007111MU		FM 8004 Keyboard Bracket Only	199.00	66.00	3.69	2.87	2.01	1.65	1.45	4.09	3.13	2.23	1.78	1.52	4.43	3.45	2.41	1.98	1.74
		007106MU	007106MU	007106MU		Type MP 9002 RHD	1,500.00	852.00	47.65	37.07	25.91	21.27	18.68	52.85	40.44	28.78	23.01	19.60	57.18	44.48	31.09	25.52	22.42
		007107MU	007107MU	007107MU		Type MP 9002 ARHD	830.00	564.00	31.54	24.54	17.15	14.08	12.37	34.98	26.77	19.05	15.23	12.97	37.85	29.45	20.58	16.89	14.84
						Fax Accessories																	
		415912	415912	415912		Fax Option Type 9002	1,440.00	477.00	26.68	20.75	14.51	11.91	10.46	29.59	22.64	16.11	12.88	10.97	32.01	24.91	17.41	14.29	12.55
		415917	415917	415917		G3 Interface Unit Type 9002	850.00	372.00	20.81	16.19	11.31	9.29	8.16	23.08	17.66	12.57	10.05	8.56	24.97	19.42	13.58	11.14	9.79
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66
		415929	415929	415929		Fax Connection Unit Type E	290.00	129.00	7.21	5.61	3.92	3.22	2.83	8.00	6.12	4.36	3.48	2.97	8.66	6.74	4.71	3.86	3.39
						Print / Scan Option Accessories																	
		415919	415919	415919		Printer/Scanner Unit Type 9002	4,500.00	1,354.00	75.73	58.91	41.18	33.80	29.69	83.98	64.26	45.74	36.57	31.14	90.88	70.70	49.41	40.56	35.63
		415923	415923	415923		PostScript3 Unit Type 9002	2,780.00	1,242.00	69.47	54.04	37.77	31.00	27.24	77.04	58.95	41.95	33.55	28.57	83.36	64.85	45.32	37.20	32.68
		413985	413985	413985		Copy Data Security Unit Type F	978.00	380.00	21.25	16.53	11.56	9.48	8.33	23.57	18.03	12.84	10.26	8.74	25.50	19.84	13.87	11.38	10.00
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50
		415919	415919	415919		Printer/Scanner Unit Type 9002	4,500.00	1,354.00	75.73	58.91	41.18	33.80	29.69	83.98	64.26	45.74	36.57	31.14	90.88	70.70	49.41	40.56	35.63
		415923	415923	415923		PostScript3 Unit Type 9002	2,780.00	1,242.00	69.47	54.04	37.77	31.00	27.24	77.04	58.95	41.95	33.55	28.57	83.36	64.85	45.32	37.20	32.68
		413985	413985	413985		Copy Data Security Unit Type F	978.00	380.00	21.25	16.53	11.56	9.48	8.33	23.57	18.03	12.84	10.26	8.74	25.50	19.84	13.87	11.38	10.00
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50
A	5	415878	415878	415878	75	**Aficio MP 7502**	**$28,500.00**	**$8,535.00**	**$477.36**	**$371.36**	**$259.55**	**$213.03**	**$187.17**	**$529.43**	**$405.07**	**$288.31**	**$230.53**	**$196.31**	**$572.84**	**$445.63**	**$311.46**	**$255.64**	**$224.61**
A	5	415879	415879	415879	75	**Aficio MP 7502SP**	**$31,000.00**	**$10,739.00**	**$600.63**	**$467.25**	**$326.57**	**$268.05**	**$235.51**	**$666.14**	**$509.67**	**$362.76**	**$290.06**	**$247.00**	**$720.76**	**$560.70**	**$391.89**	**$321.65**	**$282.61**
A	5	415881	415881	415881	90	**Aficio MP 9002SP**	**$39,000.00**	**$12,799.00**	**$715.85**	**$556.88**	**$389.22**	**$319.46**	**$280.68**	**$793.92**	**$607.44**	**$432.35**	**$345.70**	**$294.39**	**$859.02**	**$668.26**	**$467.06**	**$383.36**	**$336.82**
		006429MU	006429MU	006429MU		ESP XG-PCS-20D (120 Volt, 20 Amp)	350.00	247.00	13.81	10.75	7.51	6.17	5.42	15.32	11.72	8.34	6.67	5.68	16.58	12.90	9.01	7.40	6.50
		007138MU	007138MU	007138MU		ESP XG-PCS-20B20D (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.46	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58
		PS-NWSC4	PS-NWSC4	PS-NWSC4		Network PrintScan Connection (Seg. 4)	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		PS-NWSC5	PS-NWSC5	PS-NWSC5		Network PrintScan Connection (Seg. 5)	500.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		415904	415904	415904		L-CIT RT4010	2,600.00	882.00	49.33	38.38	26.82	22.01	19.34	54.71	41.86	29.79	23.82	20.29	59.20	46.05	32.19	26.42	23.21
		415901	415901	415901		Finisher SR4050	3,770.00	1,414.00	79.08	61.52	43.00	35.29	31.01	87.71	67.11	47.76	38.19	32.52	94.90	73.83	51.60	42.35	37.21
		415902	415902	415902		Booklet Finisher SR4070	6,550.00	3,026.08	169.24	131.66	92.02	75.53	66.36	187.70	143.61	102.22	81.73	69.60	203.09	157.99	110.42	90.63	79.63
		415900	415900	415900		Finisher SR4080	6,550.00	2,789.00	155.99	121.35	84.81	69.61	61.16	173.00	132.37	94.21	75.33	64.15	187.19	145.62	101.78	83.54	73.40
		412209	412209	412209		Punch Unit Type 3260	995.00	466.00	26.06	20.28	14.17	11.63	10.22	28.91	22.12	15.74	12.59	10.72	31.28	24.33	17.01	13.96	12.26
		415282	415282	415282		Type 1075 Hole Punch	1,223.00	493.00	27.57	21.45	14.99	12.31	10.81	30.58	23.40	16.65	13.32	11.34	33.09	25.74	17.99	14.77	12.97
		415906	415906	415906		Cover Interposer Tray CH000	1,470.00	639.00	35.74	27.80	19.43	15.95	14.01	39.64	30.33	21.59	17.26	14.70	42.89	33.36	23.32	19.14	16.82
		416229	416229	416229		Copy Tray Type 9002	200.00	76.00	4.25	3.31	2.31	1.90	1.67	4.71	3.61	2.57	2.05	1.75	5.10	3.97	2.77	2.28	2.00
		416232	416232	416232		8 1/2"x14" PAPER SIZE TRAY Type 9002	1,090.00	468.00	26.18	20.36	14.23	11.68	10.26	29.03	22.21	15.81	12.64	10.76	31.41	24.44	17.08	14.02	12.32
		415017	415017	415017		11" x 17" Tray Unit Type 9001	1,942.00	836.00	46.76	36.37	25.42	20.87	18.33	51.86	39.68	28.24	22.58	19.23	56.11	43.65	30.51	25.04	22.00
		411203	411203	411203		Card Rdr Bracket Type 1075	164.00	116.00	6.49	5.05	3.53	2.90	2.54	7.20	5.51	3.92	3.13	2.67	7.79	6.06	4.23	3.47	3.05
		415903	415903	415903		Output Jogger Unit Type 9002A	470.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29
		415908	415908	415908		Multi-Folding Unit FD4000	11,510.00	8,138.00	455.16	354.08	247.48	203.12	178.47	504.80	386.23	274.90	219.81	187.17	546.19	424.90	296.97	243.75	214.16
		416230	416230	416230		Tab Sheet Holder Type 9002	58.00	24.00	1.34	1.04	0.73	0.60	0.53	1.49	1.14	0.81	0.65	0.55	1.61	1.25	0.88	0.72	0.63
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66
		404305	404305	404305		Booklet Maker BK5010e	12,150.00	8,591.00	480.49	373.79	261.25	214.43	188.40	532.90	407.73	290.20	232.04	197.59	576.59	448.55	313.50	257.32	226.08
		413102	413102	413102		CF5010 Cover Feeder	3,100.00	2,192.00	122.60	95.37	66.66	54.71	48.07	135.97	104.03	74.05	59.21	50.42	147.12	114.45	79.99	65.65	57.68
		404299	404299	404299		Trimmer TR5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45
		404300	404300	404300		Book Folder BF5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45
		413105	413105	413105		BK5010 Rail Unit	320.00	226.00	12.64	9.83	6.87	5.64	4.96	14.02	10.73	7.63	6.10	5.20	15.17	11.80	8.25	6.77	5.95
		100277FNG	100277FNG	100277FNG		ST5010e Two Side Trim Option	40,500.00	28,636.00	1,601.61	1,245.95	870.82	714.75	627.99	1,776.29	1,359.06	967.32	773.46	658.63	1,921.93	1,495.14	1,044.98	857.71	753.58
		100285FNG	100285FNG	100285FNG		Trim Waste Kit Type BF5010e	2,100.00	1,485.00	83.08	64.61	45.16	37.07	32.57	92.11	70.48	50.16	40.11	34.16	99.67	77.53	54.19	44.48	39.08
		404412	404412	404412		GBC StreamPunch Pro	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69
		001455MU	001455MU	001455MU		GBC Tow Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.00	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.18	46.98	36.55	25.54	20.97	18.42
		001451MU	001451MU	001451MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001452MU	001452MU	001452MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,395.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.46	94.70	73.67	51.49	42.26	37.13
		001453MU	001453MU	001453MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001454MU	001454MU	001454MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001455MU	001455MU	001455MU		GBC Die Set 44 Hole (Color Coil)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		404417	404417	404417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74
		002493MU	002493MU	002493MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84
		007111MU	007111MU	007111MU		FM 8004 Keyboard Bracket Only	199.00	66.00	3.69	2.87	2.01	1.65	1.45	4.09	3.13	2.23	1.78	1.52	4.43	3.45	2.41	1.98	1.74
		007106MU	007106MU	007106MU		Type MP 9002 RHD	1,500.00	852.00	47.65	37.07	25.91	21.27	18.68	52.85	40.44	28.78	23.01	19.60	57.18	44.48	31.09	25.52	22.42
		007107MU	007107MU	007107MU		Type MP 9002 ARHD	830.00	564.00	31.54	24.54	17.15	14.08	12.37	34.98	26.77	19.05	15.23	12.97	37.85	29.45	20.58	16.89	14.84
						Fax Accessories																	
		415912	415912	415912		Fax Option Type 9002	1,440.00	477.00	26.68	20.75	14.51	11.91	10.46	29.59	22.64	16.11	12.88	10.97	32.01	24.91	17.41	14.29	12.55
		415917	415917	415917		G3 Interface Unit Type 9002	850.00	372.00	20.81	16.19	11.31	9.29	8.16	23.08	17.66	12.57	10.05	8.56	24.97	19.42	13.58	11.14	9.79
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66
		415929	415929	415929		Fax Connection Unit Type E	290.00	129.00	7.21	5.61	3.92	3.22	2.83	8.00	6.12	4.36	3.48	2.97	8.66	6.74	4.71	3.86	3.39
						Print / Scan Option Accessories																	
		415919	415919	415919		Printer/Scanner Unit Type 9002	4,500.00	1,354.00	75.73	58.91	41.18	33.80	29.69	83.98	64.26	45.74	36.57	31.14	90.88	70.70	49.41	40.56	35.63
		415923	415923	415923		PostScript3 Unit Type 9002	2,780.00	1,242.00	69.47	54.04	37.77	31.00	27.24	77.04	58.95	41.95	33.55	28.57	83.36	64.85	45.32	37.20	32.68
		413985	413985	413985		Copy Data Security Unit Type F	978.00	380.00	21.25	16.53	11.56	9.48	8.33	23.57	18.03	12.84	10.26	8.74	25.50	19.84	13.87	11.38	10.00
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50

Group	Segment	Ricoh Product Code EDP	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		415901	37.21										
		415902	79.63										
		415900	73.40										
		412209	12.26										
		415282	12.97										
		415906	16.82										
		416229	2.00										
		416232	12.32										
		415017	22.00										
		411203	3.05										
		415903	5.29										
		415908	214.16										
		416230	0.63										
		416163	2.66										
		404305	226.08										
		413102	57.68										
		404299	154.45										
		404300	154.45										
		413105	5.95										
		100277FNG	753.58										
		100285FNG	39.08										
		404412	176.69										
		001455MU	8.47										
		404415	18.42										
		001451MU

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		415907	415907	415907		MAIL BOX CS4000	2,670.00	1,155.00	64.60	50.25	35.12	28.83	25.33	71.64	54.82	39.02	31.20	26.57	77.52	60.30	42.15	34.59	30.39										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		414204	414204	414204		Gigabit Ethernet Type B	625.00	258.00	14.43	11.23	7.85	6.44	5.66	16.00	12.24	8.72	6.97	5.93	17.32	13.47	9.41	7.73	6.79										
		414607	414607	414607		File Format Converter Type E	817.00	576.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416236	416236	416236		SD card for NetWare printing Type L	200.00	88.00	4.92	3.83	2.68	2.20	1.93	5.46	4.18	2.97	2.38	2.02	5.91	4.59	3.21	2.64	2.32										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.63	11.86	10.10	27.23	20.83	14.63	11.86	10.10	32.68	25.00	17.60	14.23	12.12										
		416233	416233	416233		Browser Unit Type J	190.00	74.00	4.14	3.22	2.25	1.85	1.62	4.58	3.51	2.50	2.00	1.70	4.97	3.86	2.70	2.22	1.95										
		415926	415926	415926		IPDS Unit Type 8002	1,449.00	1,014.00	62.90	48.12	34.25	27.39	23.32	62.90	48.12	34.25	27.39	23.32	75.48	57.75	41.10	32.87	27.99										
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						COLOR - A4																											
D	2	407523	407523	407523	21 B&W / 21 Color	**SP C252SF**	5,499.00	$423.00	$23.66	$18.40	$12.86	$10.56	$9.28	$26.24	$20.08	$14.29	$11.43	$9.73	$28.39	$22.09	$15.46	$12.67	$11.13	Standard	Zero Base	$204.00	YR						No	
																								Rural	Zero Base	$240.00	YR						No	
																								Remote	Zero Base	$291.41	YR						No	
D	2	407525	407525	407525	21 B&W / 21 Color	**SP C252SF**	5,899.00	$635.00	$35.52	$27.63	$19.31	$15.85	$13.93	$39.39	$30.14	$21.45	$17.15	$14.61	$42.62	$33.15	$23.17	$19.02	$16.71	Standard	Zero Base		MTH		0.0310		0.1470	Yes	Single
																									Option 1	$13.95	MTH	450	0.0310		0.1470	Yes	Single
																									Option 2	$12.00	MTH		0.0298		0.1420	Yes	Single
																									Option 3		MTH		0.0278		0.0278	No	
																								Rural	Zero Base		MTH		0.0365		0.1729	Yes	Single
																									Option 1	$16.41	MTH	450	0.0365		0.1729	Yes	Single
																									Option 2	$14.12	MTH		0.0351		0.1671	Yes	Single
																									Option 3		MTH		0.0326		0.0327	No	
																								Remote	Zero Base		MTH		0.0441		0.2100	Yes	Single
																									Option 1	$19.93	MTH	450	0.0443		0.2100	Yes	Single
																									Option 2	$17.14	MTH		0.0426		0.2029	Yes	Single
																									Option 3		MTH		0.0311		0.0297	No	
						Warranty Options																											
		008020MU-PS1				Ricoh SP C252SF/SP C252SF On-Site Installation and Activation Package	155.00	155.00	9.61	7.36	5.24	4.19	3.57	9.61	7.36	5.24	4.19	3.57	11.54	8.83	6.28	5.02	4.28										
		008017MU-PS1				Ricoh SP C252SF/SP C252SF 1-Year On-Site Extended Warranty Package	130.00	130.00	8.06	6.17	4.39	3.51	2.99	8.06	6.17	4.39	3.51	2.99	9.68	7.40	5.27	4.21	3.59										
		008018MU-PS1				Ricoh SP C252SF/SP C252SF 2-Year On-Site Extended Warranty Package	249.00	249.00	15.45	11.82	8.41	6.73	5.73	15.45	11.82	8.41	6.73	5.73	18.53	14.18	10.09	8.07	6.87										
		008019MU-PS1				Ricoh SP C252SF/SP C252SF 3-Year On-Site Extended Warranty Package	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		406019	406019	406019		Paper Feed Unit TK3010	179.00	115.00	6.43	5.00	3.50	2.87	2.52	7.13	5.46	3.88	3.11	2.65	7.72	6.00	4.20	3.44	3.03										
		EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP		Lease Return	175.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	416011	416011	416011	31 B&W / 31 Color	**(disc 10-01-15) MP C305SPF**	5,420.00	$2,081.00	$116.39	$90.54	$63.28	$51.94	$45.64	$129.08	$98.76	$70.30	$56.21	$47.86	$139.67	$108.65	$75.94	$62.33	$54.76	Standard	Zero Base		MTH		0.0125		0.0650	Yes	
																									Option 1	$28.75	MTH	2,300	0.0125		0.0650	Yes	
																									Option 2	$12.00	MTH		0.0120		0.0620	Yes	
																									Option 3		MTH		0.0125		0.0480	No	
																								Rural	Zero Base		MTH		0.0147		0.0765	Yes	
																									Option 1	$33.82	MTH	2,300	0.0147		0.0765	Yes	
																									Option 2	$14.12	MTH		0.0141		0.0729	Yes	
																									Option 3		MTH		0.0147		0.0565	No	
																								Remote	Zero Base		MTH		0.0179		0.0929	Yes	
																									Option 1	$41.07	MTH	2,300	0.0179		0.0929	Yes	
																									Option 2	$17.14	MTH		0.0171		0.0886	Yes	
																									Option 3		MTH		0.0179		0.0686	No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCBC3	PS-NWSCBC3	PS-NWSCBC3		Network & Scan Connect - Seg BC3	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100469FNG	100469FNG	100469FNG		MPC305 Low Cabinet	278.00	121.00	6.77	5.26	3.68	3.02	2.65	7.51	5.74	4.09	3.27	2.78	8.12	6.32	4.42	3.62	3.18										
		100469FNG	100469FNG	100469FNG		MPC305 Medium Cabinet	288.00	126.00	7.05	5.48	3.83	3.14	2.76	7.82	5.98	4.26	3.40	2.90	8.46	6.58	4.60	3.77	3.32										
		100470FNG	100470FNG	100470FNG		MPC305 High Cabinet	311.00	132.00	7.38	5.74	4.01	3.29	2.89	8.19	6.26	4.46	3.57	3.04	8.86	6.89	4.82	3.95	3.47										
		416017	416017	416017		Paper Feed Unit PB1050	620.00	269.00	15.05	11.70	8.18	6.71	5.90	16.69	12.77	9.09	7.27	6.19	18.05	14.05	9.82	8.06	7.08										
		416018	416018	416018		1 Bin Tray BN1010	280.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		007169MU	007169MU	007169MU		HDD Option Type C305A	370.00	160.00	8.95	6.96	4.87	3.99	3.51	9.92	7.59	5.40	4.32	3.68	10.74	8.35	5.84	4.79	4.21										
						Fax Accessories																											
		416123	416123	416123		Fax Connection Unit Type D	300.00	129.00	7.21	5.61	3.92	3.22	2.83	8.00	6.12	4.36	3.48	2.97	8.66	6.74	4.71	3.86	3.39										
						Print / Scan Option Accessories																											
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		402547	402547	402547		Gigabit Ethernet Board Type A	559.00	235.00	13.14	10.22	7.15	5.87	5.15	14.58	11.15	7.94	6.35	5.41	15.77	12.27	8.58	7.04	6.18										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		416127	416127	416127		SD Card for NetWare Printing Type J (limited availability)	200.00	85.00	4.75	3.70	2.58	2.12	1.86	5.27	4.03	2.87	2.30	1.96	5.70	4.44	3.10	2.55	2.24										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.63	11.86	10.10	27.23	20.83	14.63	11.86	10.10	32.68	25.00	17.60	14.23	12.12										
		416131	416131	416131		Browser Unit Type H	170.00	74.00	4.14	3.22	2.25	1.85	1.62	4.58	3.51	2.50	2.00	1.70	4.97	3.86	2.70	2.22	1.95										
						Security & Misc. Accessories																											
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.46	24.78	20.34	17.87										
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		416122	416122	416122		Camera Direct Print Card Type K	280.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13										
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		006174MU-PS1	006174MU-PS1	006174MU-PS1		1 Year HotSpot Service Subscription Extension	595.00	343.00	19.18	14.92	10.43	8.56	7.52	21.28	16.28	11.59	9.26	7.89	23.02	17.91	12.52	10.27	9.03										
		003357MU-PS1	003357MU-PS1	003357MU-PS1		2 Year HotSpot Service Subscription Extension	950.00	672.00	37.58	29.24	20.44	16.77	14.74	41.68	31.89	22.70	18.15	15.46	45.10	35.09	24.52	20.13	17.68										
		004813MU-PS1	004813MU-PS1	004813MU-PS1		3 Year HotSpot Service Subscription Extension	1,350.00	955.00	53.41	41.55	29.04	23.84	20.94	59.24	45.32	32.26	25.79	21.97	64.10	49.86	34.85	28.60	25.13										
		004814MU-PS1	004814MU-PS1	004814MU-PS1		4 Year HotSpot Service Subscription Extension	1,750.00	1,202.00	67.23	52.30	36.55	30.00	26.36	74.56	57.05	40.60	32.47	27.65	80.67	62.76	43.86	36.00	31.63										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	417333	417333	417333	31 B&W / 31 Color	**MP C305SPF**	5,419.00	$2,080.81	$116.38	$90.54	$63.28	$51.94	$45.63	$129.07	$98.76	$70.29	$56.20	$47.86	$139.66	$108.64	$75.93	$62.32	$54.76	Standard	Zero Base		MTH		0.0125		0.0650	Yes	
																									Option 1	$28.75	MTH	2,300	0.0125		0.0650	Yes	
																									Option 2	$12.00	MTH		0.0120		0.0620	Yes	
																									Option 3		MTH		0.0125		0.0480	No	
																								Rural	Zero Base		MTH		0.0147		0.0765	Yes	
																									Option 1	$33.82	MTH	2,300	0.0147		0.0765	Yes	
																									Option 2	$14.12	MTH		0.0141		0.0729	Yes	
																									Option 3		MTH		0.0147		0.0565	No	
																								Remote	Zero Base		MTH		0.0179		0.0929	Yes	
																									Option 1	$41.07	MTH	2,300	0.0179		0.0929	Yes	
																									Option 2	$17.14	MTH		0.0171		0.0886	Yes	
																									Option 3		MTH		0.0179		0.0686	No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCBC3	PS-NWSCBC3	PS-NWSCBC3		Network & Scan Connect - Seg BC3	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		100469FNG	100469FNG	100469FNG		MPC305 Low Cabinet	278.00	121.00	6.77	5.26	3.68	3.02	2.65	7.51	5.74	4.09	3.27	2.78	8.12	6.32	4.42	3.62	3.18										
		100469FNG	100469FNG	100469FNG		MPC305 Medium Cabinet	288.00	126.00	7.05	5.48	3.83	3.14	2.76	7.82	5.98	4.26	3.40	2.90	8.46	6.58	4.60	3.77	3.32										
		100470FNG	100470FNG	100470FNG		MPC305 High Cabinet	311.00	132.00	7.38	5.74	4.01	3.29	2.89	8.19	6.26	4.46	3.57	3.04	8.86	6.89	4.82	3.95	3.47										
		417426	417426	417426		Paper Feed Unit	629.00	272.73	15.25	11.87	8.29	6.81	5.98	16.92	12.94	9.21	7.37	6.27	18.30	14.24	9.95	8.17	7.18										
		417413	417413	417413		1 Bin Tray	279.00	119.19	6.67	5.18	3.62	2.97	2.61	7.39	5.66	4.03	3.22	2.74	8.00	6.22	4.35	3.57	3.14										
		417111	417111	417111		Optional Counter Interface	81.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
						Fax Accessories																											
		417351	417351	417351		Fax Connection Unit	299.00	129.29	7.23	5.63	3.93	3.23	2.84	8.02	6.14	4.37	3.49	2.97	8.68	6.75	4.72	3.87	3.40										
						Print / Scan Option Accessories																											
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.88	2.37	2.08	5.88	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		417357	417357	417357		XPS Direct Print Option	115.00	52.90	2.96	2.30	1.61	1.32	1.16	3.28	2.51	1.79	1.43	1.22	3.55	2.76	1.93	1.58	1.39										
		417428	417428	417428		OCR Unit	335.00	154.19	8.62	6.71	4.69	3.85	3.38	9.56	7.32	5.21	4.16	3.55	10.35	8.05	5.63	4.62	4.06										
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66										
						Security & Misc. Accessories																											
		417412	417412	417412		NFC Card Reader	339.00	157.56	8.81	6.86	4.79	3.83	3.46	9.77	7.48	5.32	4.26	3.62	10.57	8.23	5.75	4.72	4.15										
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		417356	417356	417356		Camera Direct Print Card	275.00	127.18	7.11	5.53	3.87	3.17	2.79	7.89	6.04	4.30	3.44	2.93	8.54	6.64	4.64	3.81	3.35										
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.63	11.86	10.10	27.23	20.83	14.63	11.86	10.10	32.68	25.00	17.60	14.23	12.12										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	416999	416999	416999	42 B&W / 42 Color	**MP C401**	5,880.00	$3,147.00	$176.01	$136.93	$95.70	$78.55	$69.01	$195.21	$149.36	$106.31	$85.00	$72.38	$211.21	$164.31	$114.84	$94.26	$82.82	Standard	Zero Base		MTH		0.0090		0.0860	Yes	
																									Option 1	$38.70	MTH	4,300	0.0090		0.0860	Yes	
																									Option 2	$12.00	MTH		0.0086		0.0820	Yes	
																									Option 3		MTH		0.0065		0.0450	No	
																								Rural	Zero Base		MTH		0.0106		0.1012	Yes	
																									Option 1	$45.53	MTH	4,300	0.0106		0.1012	Yes	
																									Option 2	$14.12	MTH		0.0101		0.0965	Yes	
																									Option 3		MTH		0.0076		0.0529	No	
																								Remote	Zero Base		MTH		0.0129		0.1229	Yes	
																									Option 1	$55.29	MTH	4,300	0.0129		0.1229	Yes	
																									Option 2	$17.14	MTH		0.0123		0.1171	Yes	
																									Option 3		MTH		0.0093		0.0643	No	
D	3	416972	416972	416972	42 B&W / 42 Color	**MP C401SR**	6,405.00	$3,429.00	$191.78	$149.20	$104.28	$85.59	$75.20	$212.70	$162.74	$115.83	$92.62	$78.87	$230.14	$179.03	$125.13	$102.71	$90.24	Standard	Zero Base		MTH		0.0090		0.0860	Yes	
																									Option 1	$38.70	MTH	4,300	0.0090		0.0860	Yes	
																									Option 2	$12.00	MTH		0.0086		0.0820	Yes	
																									Option 3		MTH		0.0065		0.0450	No	
																								Rural	Zero Base		MTH		0.0106		0.1012	Yes	
																									Option 1	$45.53	MTH	4,300	0.0106		0.1012	Yes	
																									Option 2	$14.12	MTH		0.0101		0.0965	Yes	
																									Option 3		MTH		0.0076		0.0529	No	
																								Remote	Zero Base		MTH		0.0129		0.1229	Yes	
																									Option 1	$55.29	MTH	4,300	0.0129		0.1229	Yes	
																									Option 2	$17.14	MTH		0.0123		0.1171	Yes	
																									Option 3		MTH		0.0093		0.0643	No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCBC3	PS-NWSCBC3	PS-NWSCBC3		Network & Scan Connect - Seg BC3	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		415123	415123	415123		Paper Feed Unit 1 x 550	693.00	443.00	24.78	19.27	13.47	11.06	9.71	27.48	21.02	14.96	11.97	10.19	29.73	23.13	16.17	13.27	11.66										
		415122	415122	415122		Paper Feed

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Not New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		52460	52460	52460		FAC40 CABINET	221.00	143.43	8.02	6.24	4.36	3.58	3.15	8.90	6.81	4.85	3.87	3.30	9.63	7.49	5.23	4.30	3.77										
		415752	415752	415752		(repl w/ 52470) FAC50 Cabinet	189.00	124.08	6.94	5.40	3.77	3.10	2.72	7.69	5.89	4.19	3.35	2.85	8.32	6.47	4.53	3.71	3.26										
		52470	52470	52470		FAC50 CABINET	189.00	124.24	6.95	5.41	3.78	3.10	2.72	7.71	5.90	4.20	3.36	2.86	8.34	6.49	4.53	3.72	3.27										
		52131	52131	52131		FAC51 CABINET	200.00	127.27	7.12	5.54	3.87	3.18	2.79	7.89	6.04	4.30	3.44	2.93	8.54	6.65	4.64	3.81	3.35										
		415124	415124	415124		1 Bin Tray	336.00	215.00	12.02	9.35	6.54	5.37	4.71	13.34	10.20	7.26	5.81	4.96	14.42	11.23	7.85	6.44	5.66										
		415125	415125	415125		Side Tray Type C400	231.00	145.00	8.11	6.31	4.41	3.62	3.18	8.99	6.88	4.90	3.92	3.34	9.73	7.57	5.29	4.34	3.82										
		417121	417121	417121		Smart Operation Panel Type M10	380.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05										
						Fax Accessories																											
		416976	416976	416976		Fax Option Type M10	977.00	621.00	34.73	27.02	18.88	15.50	13.62	38.52	29.47	20.98	16.77	14.28	41.68	32.42	22.66	18.60	16.34										
		416979	416979	416979		FAX Connection Unit Type M10	300.00	121.00	6.77	5.26	3.68	3.02	2.65	7.51	5.74	4.09	3.27	2.78	8.12	6.32	4.42	3.62	3.18										
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Print / Scan Option Accessories																											
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		407113	407113	407113		IEEE802.11 Interface Unit Type O	400.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		416985	416985	416985		Browser Unit Type M10	170.00	68.00	3.80	2.96	2.07	1.70	1.49	4.22	3.23	2.30	1.84	1.56	4.56	3.55	2.48	2.04	1.79										
		416990	416990	416990		XPS Direct Print Option Type M10	112.97	46.00	2.57	2.00	1.40	1.15	1.01	2.85	2.18	1.55	1.24	1.06	3.09	2.40	1.68	1.38	1.21										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
						Security & Misc. Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						COLOR - MULTIFUNCTION																											
A	**2**	417253	417253	417253	20 B&W / 20 Color	**Ricoh MP C2003**	**$6,890.00**	**$2,845.00**	**$159.12**	**$123.79**	**$86.52**	**$71.01**	**$62.39**	**$176.45**	**$135.02**	**$96.10**	**$76.84**	**$65.44**	**$190.95**	**$148.54**	**$103.82**	**$85.21**	**$74.87**	**Standard**	**Zero Base**		**MTH**		**0.0082**		**0.0620**	**Yes**	**Single**
																									Option 1	**$9.84**	**MTH**	**1,200**	**0.0082**		**0.0620**	**Yes**	**Single**
																									Option 2	**$29.00**	**MTH**		**0.0078**		**0.0590**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0063**		**0.0310**	**No**	
																								Rural	**Zero Base**		**MTH**		**0.0096**		**0.0729**	**Yes**	**Single**
																									Option 1	**$11.58**	**MTH**	**1,200**	**0.0096**		**0.0729**	**Yes**	**Single**
																									Option 2	**$34.12**	**MTH**		**0.0092**		**0.0694**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0074**		**0.0365**	**No**	
																								Remote	**Zero Base**		**MTH**		**0.0117**		**0.0886**	**Yes**	**Single**
																									Option 1	**$14.06**	**MTH**	**1,200**	**0.0117**		**0.0886**	**Yes**	**Single**
																									Option 2	**$41.43**	**MTH**		**0.0111**		**0.0843**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0090**		**0.0443**	**No**	
A	**2**	417254	417254	417254	25 B&W / 25 Color	**Ricoh MP C2503**	**$9,330.00**	**$3,792.00**	**$212.09**	**$164.99**	**$115.31**	**$94.65**	**$83.16**	**$235.22**	**$179.97**	**$128.09**	**$102.42**	**$87.22**	**$254.50**	**$197.99**	**$138.38**	**$113.58**	**$99.79**	**Standard**	**Zero Base**		**MTH**		**0.0082**		**0.0610**	**Yes**	**Single**
																									Option 1	**$9.84**	**MTH**	**1,200**	**0.0082**		**0.0610**	**Yes**	**Single**
																									Option 2	**$29.00**	**MTH**		**0.0078**		**0.0590**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0063**		**0.0310**	**No**	
																								Rural	**Zero Base**		**MTH**		**0.0096**		**0.0718**	**Yes**	**Single**
																									Option 1	**$11.58**	**MTH**	**1,200**	**0.0096**		**0.0718**	**Yes**	**Single**
																									Option 2	**$34.12**	**MTH**		**0.0092**		**0.0694**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0074**		**0.0365**	**No**	
																								Remote	**Zero Base**		**MTH**		**0.0117**		**0.0871**	**Yes**	**Single**
																									Option 1	**$14.06**	**MTH**	**1,200**	**0.0117**		**0.0871**	**Yes**	**Single**
																									Option 2	**$41.43**	**MTH**		**0.0111**		**0.0843**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0090**		**0.0443**	**No**	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCBC1	PS-NWSCBC1	PS-NWSCBC1		Network & Scan Connect - Seg BC1	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSCBC2	PS-NWSCBC2	PS-NWSCBC2		Network & Scan Connect - Seg BC2	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		417268	417268	417268		Paper Feed Unit PB3320	1,584.47	522.00	29.20	22.71	15.87	13.03	11.45	32.38	24.77	17.63	14.10	12.01	35.03	27.25	19.05	15.63	13.74										
		416545	416545	416545		Paper Feed Unit PB3350	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416552	416552	416552		1 Bin Tray BN2110 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03										
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.28	55.45	38.75	31.81	27.95										
		416615	416615	416615		Punch Unit PU3040 NA	983.00	406.00	22.71	17.67	12.35	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68										
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.59	4.63	3.60	2.52	2.07	1.82										
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.98	6.21	4.34	3.56	3.13										
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		416950	416950	416950		Internal Finisher SR3180	960.00	408.00	22.82	17.75	12.41	10.18	8.95	25.31	19.36	13.78	11.02	9.38	27.38	21.30	14.89	12.22	10.74										
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18										
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
						Print / Scan Option Accessories																											
		416577	416577	416577		Postscript3 Unit Type M3	630.00	388.00	21.70	16.88	11.80	9.68	8.51	24.07	18.41	13.11	10.48	8.92	26.04	20.26	14.16	11.62	10.21										
		416580	416580	416580		Camera Direct Print Card Type M3	270.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		007208MU	007208MU	007208MU		Memory Exports Type M3 2GB	470.00	204.00	11.41	8.88	6.20	5.09	4.47	12.65	9.68	6.89	5.51	4.69	13.69	10.65	7.44	6.11	5.37										
		416963	416963	416963		Browser Unit Type M9	165.00	73.00	4.08	3.18	2.22	1.82	1.60	4.53	3.46	2.47	1.97	1.68	4.90	3.81	2.66	2.19	1.92										
		416584	416584	416584		SD card for NetWare printing Type M3	200.00	86.00	4.81	3.74	2.62	2.15	1.89	5.33	4.08	2.91	2.32	1.99	5.77	4.49	3.14	2.58	2.26										
		416585	416585	416585		IPDS Unit Type M3	1,730.00	732.00	45.41	34.74	24.73	19.77	16.84	45.41	34.74	24.73	19.77	16.84	54.49	41.69	29.67	23.73	20.20										
		416730	416730	416730		Imageable Area Extension Unit Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
						Fax Accessories																											
		416556	416556	416556		Fax Option Type M3	1,400.00	940.00	52.57	40.90	28.59	23.46	20.61	58.31	44.61	31.75	25.39	21.62	63.09	49.08	34.30	28.15	24.74										
		416683	416683	416683		Handset HS200	100.00	56.00	3.13	2.44	1.70	1.40	1.23	3.47	2.66	1.89	1.51	1.29	3.76	2.92	2.04	1.68	1.47										
		416561	416561	416561		G3 Interface Unit Type M3	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16										
		416574	416574	416574		Fax Connection Unit Type M3	290.00	127.00	7.10	5.53	3.86	3.17	2.79	7.88	6.03	4.29	3.43	2.92	8.52	6.63	4.63	3.80	3.34										
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Security & Misc. Accessories																											
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		1002998FNG	1002998FNG	1002998FNG		External USB Keyboard(No Insulator)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	**2**	416502	416502	416502	30 B&W / 30 Color	**Ricoh MP C3003**	**$12,500.00**	**$5,934.00**	**$331.89**	**$258.19**	**$180.45**	**$148.11**	**$130.13**	**$368.09**	**$281.63**	**$200.45**	**$160.28**	**$136.48**	**$398.27**	**$309.83**	**$216.54**	**$177.74**	**$156.16**	**Standard**	**Zero Base**		**MTH**		**0.0082**		**0.0530**	**Yes**	**Single**
																									Option 1	**$29.52**	**MTH**	**3,600**	**0.0082**		**0.0530**	**Yes**	**Single**
																									Option 2	**$29.00**	**MTH**		**0.0078**		**0.0510**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0053**		**0.0280**	**No**	
																								Rural	**Zero Base**		**MTH**		**0.0096**		**0.0624**	**Yes**	**Single**
																									Option 1	**$34.73**	**MTH**	**3,600**	**0.0096**		**0.0624**	**Yes**	**Single**
																									Option 2	**$34.12**	**MTH**		**0.0092**		**0.0600**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0082**		**0.0329**	**No**	
																								Remote	**Zero Base**		**MTH**		**0.0117**		**0.0757**	**Yes**	**Single**
																									Option 1	**$42.17**	**MTH**	**3,600**	**0.0117**		**0.0757**	**Yes**	**Single**
																									Option 2	**$41.43**	**MTH**		**0.0111**		**0.0729**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0076**		**0.0400**	**No**	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCBC2	PS-NWSCBC2	PS-NWSCBC2		Network & Scan Connect - Seg BC2	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSCBC3	PS-NWSCBC3	PS-NWSCBC3		Network & Scan Connect - Seg BC3	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416545	416545	416545		Paper Feed Unit PB3350	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42										
		416544	416544	416544		Paper Feed Unit PB3360	1,650.00	528.00	29.53	22.97	16.06	13.18	11.58	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89										
		417270	417270	417270		Paper Feed Unit LCT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.39	28.87	23.69	20.82										
		416548	416548	416548		LCT RT3030 (1500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87										
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		416552	416552	416552		1 Bin Tray BN2110 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03										
		416651	416651	416651		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87										
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,830.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71										
		416540	416540	416540		Booklet Finisher SR3150 (1000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.46	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.68										
		416615	416615	416615		Punch Unit PU3040 NA	983.00	406.00	22.71	17.67	12.35	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68										
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.28	55.45	38.75	31.81	27.95										
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66										
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42										
		416730	416730	416730		Imageable Area Extension Unit Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18										
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76										
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.98	6.21	4.34	3.56	3.13										
						Fax Accessories																											
		416556	416556	416556		Fax Option Type M3	1,400.00	940.00	52.57	40.90	28.59	23.46	20.61	58.31	44.61	31.75	25.39	21.62	63.09	49.08	34.30	28.15	24.74										
		416574	416574	416574		Fax Connection Unit Type M3	290.00	127.00	7.10	5.53	3.86	3.17	2.79	7.88	6.03	4.29	3.43	2.92	8.52	6.63	4.63	3.80	3.34										
		416561	416561	416561		G3 Interface Unit Type M3	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16										
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Print / Scan Option Accessories																											
		411699

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		404601	404601	404601		Spot On Type FS100	725.00	513.00	28.69	22.32	15.60	12.60	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		404602	404602	404602		Auto Trap TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.60	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82											
		007096MU	007096MU	007096MU		Fiery CPSvir Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16											
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05											
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.36	77.63	219.59	168.01	119.58	95.62	81.42	237.59	184.83	129.18	106.03	93.16											
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	1,800.00	1,664.00	93.07	72.40	50.60	41.53	36.49	103.22	78.97	56.21	44.94	38.27	111.68	86.88	60.72	49.84	43.79											
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90											
						Security & Misc. Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87											
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84											
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34											
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18											
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.38	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11											
		MXRHDMPC3503	MXRHDMPC3503	MXRHDMPC3503		TYPE MP C3503 Removable Hard Drive	1,500.00	935.00	52.29	40.68	28.43	23.34	20.50	58.00	44.38	31.58	25.25	21.51	62.75	48.82	34.12	28.01	24.61											
		MXARHDMPC3503	MXARHDMPC3503	MXARHDMPC3503		TYPE MP C3503 Additional Removeable Hard Drive	830.00	587.00	32.83	25.54	17.86	14.65	12.87	36.41	27.86	19.83	15.85	13.50	39.40	30.65	21.42	17.58	15.45											
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	3	416509	416509	416509	35 B&W / 35 Color	**Ricoh MP C3503**	$14,900.00	$6,177.00	$345.48	$268.76	$187.84	$154.18	$135.46	$383.16	$293.16	$208.66	$166.84	$142.07	$414.58	$322.51	$225.41	$185.01	$162.55	Standard	Zero Base		MTH		0.0082		0.0540	Yes	Single
																										Option 1	$36.08	MTH	4,400	0.0082		0.0540	Yes	Single
																										Option 2	$25.00	MTH		0.0078		0.0510	Yes	Single
																										Option 3		MTH		0.0053		0.0280	No	
																									Rural	Zero Base		MTH		0.0096		0.0635	Yes	Single
																										Option 1	$42.45	MTH	4,400	0.0096		0.0635	Yes	Single
																										Option 2	$34.12	MTH		0.0092		0.0605	Yes	Single
																										Option 3		MTH		0.0062		0.0329	No	
																									Remote	Zero Base		MTH		0.0117		0.0771	Yes	Single
																										Option 1	$51.54	MTH	4,400	0.0117		0.0771	Yes	Single
																										Option 2	$41.43	MTH		0.0111		0.0729	Yes	Single
																										Option 3		MTH		0.0076		0.0400	No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66											
		PS-NWSCBC2	PS-NWSCBC2	PS-NWSCBC2		Network & Scan Connect - Seg BC2	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		PS-NWSCBC3	PS-NWSCBC3	PS-NWSCBC3		Network & Scan Connect - Seg BC3	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42											
		416544	416544	416544		Paper Feed Unit PB3160	1,650.00	528.00	29.53	22.97	16.06	13.18	11.58	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89											
		417270	417270	417270		Paper Feed Unit PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82											
		416548	416548	416548		LCIT RT3030 (3500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87											
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92											
		416552	416552	416552		1 Bin Tray BN3110 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03											
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87											
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71											
		416540	416540	416540		Booklet Finisher SR3170 (2,000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.46	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66											
		416615	416615	416615		Punch Unit PU3040 NA	983.00	406.00	22.71	17.67	12.35	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68											
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.28	55.45	38.75	31.81	27.95											
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66											
		416910	416910	416910		Smart Operation Panel Type M3	380.00	188.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42											
		416730	416730	416730		Imageable Area Extension Unit Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18											
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76											
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13											
						Fax Accessories																											
		416556	416556	416556		Fax Option Type M3	1,400.00	940.00	52.57	40.90	28.59	23.46	20.61	58.31	44.61	31.75	25.39	21.62	63.09	49.08	34.30	28.15	24.74											
		416574	416574	416574		Fax Connection Unit Type M3	290.00	127.00	7.10	5.53	3.86	3.17	2.79	7.88	6.03	4.29	3.43	2.92	8.52	6.63	4.63	3.80	3.34											
		416561	416561	416561		G3 Interface Unit Type M3	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16											
		001342MU	001342MU	001342MU		32MB Memory 400dp/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66											
						Print / Scan Option Accessories																											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50											
		416580	416580	416580		Camera Direct Print Card Type M3	270.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29											
		416577	416577	416577		Postscript3 Unit Type M3	630.00	388.00	21.70	16.88	11.80	9.68	8.51	24.07	18.41	13.11	10.48	8.92	26.04	20.26	14.16	11.62	10.21											
		416584	416584	416584		SD card for NetWare printing Type M3	200.00	86.00	4.81	3.74	2.62	2.15	1.89	5.33	4.08	2.91	2.32	1.98	5.77	4.49	3.14	2.58	2.26											
		416581	416581	416581		Browser Unit Type M3	170.00	73.00	4.08	3.18	2.22	1.82	1.60	4.53	3.46	2.47	1.97	1.68	4.90	3.81	2.66	2.19	1.92											
		416585	416585	416585		IPDS Unit Type M3	1,730.00	732.00	45.41	34.74	24.73	19.77	16.84	45.41	34.74	24.73	19.77	16.84	54.49	41.69	29.67	23.73	20.20											
		414607	414607	414607		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21											
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50											
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68											
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.58	4.63	3.60	2.52	2.07	1.82											
		007208MU	007208MU	007208MU		Memory Exports Type M3 2GB	470.00	204.00	11.41	8.88	6.20	5.09	4.47	12.65	9.68	6.89	5.51	4.69	13.69	10.65	7.44	6.11	5.37											
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.60	11.86	10.10	27.23	20.83	14.63	11.86	10.10	32.68	25.00	17.80	14.23	12.12											
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89											
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32											
		416731	416731	416731		Color Controller E-22C	4,500.00	2,656.00	148.55	115.56	80.77	66.29	58.25	164.75	126.05	89.72	71.74	61.09	178.26	138.68	96.92	79.55	69.90											
		416891	416891	416891		Color Controller Connection Board Type M3	340.00	160.00	8.95	6.96	4.87	3.99	3.51	9.92	7.59	5.40	4.32	3.68	10.74	8.35	5.84	4.79	4.21											
		404582	404582	404582		Fiery Compose FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39											
		404598	404598	404598		Fiery Impose Type FS-100	2,300.00	1,826.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.90	59.34	48.70	42.79											
		404600	404600	404600		Hot Folders TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.60	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		404601	404601	404601		Spot On Type FS100	725.00	513.00	28.69	22.32	15.60	12.60	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		404602	404602	404602		Auto Trap TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.60	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82											
		007096MU	007096MU	007096MU		Fiery CPSvir Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16											
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05											
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.36	77.63	219.59	168.01	119.58	95.62	81.42	237.59	184.83	129.18	106.03	93.16											
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	1,800.00	1,664.00	93.07	72.40	50.60	41.53	36.49	103.22	78.97	56.21	44.94	38.27	111.68	86.88	60.72	49.84	43.79											
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90											
						Security & Misc. Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87											
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84											
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34											
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18											
		416372	416372	416372		Data Overwrite Security Unit Type I	530.00	232.00	12.98	10.09	7.06	5.79	5.09	14.38	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11											
		MXRHDMPC3503	MXRHDMPC3503	MXRHDMPC3503		TYPE MP C3503 Removable Hard Drive	1,500.00	935.00	52.29	40.68	28.43	23.34	20.50	58.00	44.38	31.58	25.25	21.51	62.75	48.82	34.12	28.01	24.61											
		MXARHDMPC3503	MXARHDMPC3503	MXARHDMPC3503		TYPE MP C3503 Additional Removeable Hard Drive	830.00	587.00	32.83	25.54	17.86	14.65	12.87	36.41	27.86	19.83	15.85	13.50	39.40	30.65	21.42	17.58	15.45											
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	4	416518	416518	416518	45 B&W / 45 Color	**MP C4503**	$18,590.00	$6,265.00	$350.40	$272.59	$190.52	$156.37	$137.39	$388.62	$297.34	$211.63	$169.22	$144.10	$420.48	$327.11	$228.62	$187.65	$164.87	Standard	Zero Base		MTH		0.0082		0.0500	Yes	Single
																										Option 1	$54.12	MTH	6,600	0.0082		0.0500	Yes	Single
																										Option 2	$29.00	MTH		0.0078		0.0480	Yes	Single
																										Option 3		MTH		0.0054		0.0270	No	
																									Rural	Zero Base		MTH		0.0096		0.0588	Yes	Single
																										Option 1	$63.67	MTH	6,600	0.0096		0.0588	Yes	Single
																										Option 2	$34.12	MTH		0.0092		0.0565	Yes	Single
																										Option 3		MTH		0.0064		0.0318	No	
																									Remote	Zero Base		MTH		0.0117		0.0714	Yes	Single
																										Option 1	$77.31	MTH	6,600	0.0117		0.0714	Yes	Single
																										Option 2	$41.43	MTH		0.0111		0.0686	Yes	Single
																										Option 3		MTH		0.0077		0.0386	No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66											
		PS-NWSCBC4	PS-NWSCBC4	PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42											
		416544	416544	416544		Paper Feed Unit PB3160	1,650.00	528.00	29.53	22.97	16.06	13.18	11.58	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89											
		417270	417270	417270		Paper Feed Unit PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82											
		416548	416548	416548		LCIT RT3030 (3500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87											
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92											
		416552	416552	416552		1 Bin Tray BN3110 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03											
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87											
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71											
		416540	416540	416540		Booklet Finisher SR3170 (2,000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.46	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66											
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66											
		416542	416542	416542		Booklet Finisher SR3170 (2,000 Sheet External)	5,110.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40											
		416541	416541	416541		Finisher SR3180 (2,000 Sheet External)	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.46	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68											
		416612	416612

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-list New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		404598	404598	404598		Fiery Impose Type FS-100	2,300.00	1,626.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.90	59.34	48.70	42.79											
		404600	404600	404600		Hot Folders TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		404601	404601	404601		Spot On Type FS100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		404602	404602	404602		Auto Trap TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82											
		007096MU	007096MU	007096MU		Fiery CPSvit Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16											
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05											
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.36	77.63	219.59	168.01	119.58	95.62	81.42	237.58	184.83	129.18	106.03	93.16											
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh Aps For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90											
						Security & Misc. Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87											
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84											
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34											
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18											
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58											
		MXKRHDMPC6003	MXKRHDMPC6003	MXKRHDMPC6003		TYPE MP C6003 Removable Hard Drive	1,500.00	935.00	52.29	40.68	28.40	23.34	20.50	58.00	44.38	31.58	25.25	21.51	62.75	48.82	34.12	28.01	24.61											
		MXARHDMPC6003	MXARHDMPC6003	MXARHDMPC6003		TYPE MP C6003 Additional Removable Hard Drive	830.00	587.00	32.83	25.54	17.85	14.65	12.87	36.41	27.86	19.83	15.85	13.50	39.40	30.65	21.42	17.58	15.45											
		EO-RETURN-SEGPLUS	EO-RETURN-SEGPLUS	EO-RETURN-SEGPLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	4	416525	416525	416525	55 B&W / 55 Color	**MP C5503**	**$22,014.00**	**$8,176.00**	**$457.28**	**$355.74**	**$248.63**	**$204.07**	**$179.30**	**$507.16**	**$388.03**	**$276.19**	**$220.83**	**$188.05**	**$548.74**	**$426.89**	**$298.36**	**$244.89**	**$215.16**	Standard	Zero Base Option 1	$64.78	MTH	7,900	0.0082	0.0092	0.0500	Yes	Single
																									Option 2	$29.00	MTH		0.0092	0.0500	Yes	Single
																									Option 3		MTH		0.0780	0.0480	Yes	Single
																											MTH		0.0056	0.0270	No	
																								Rural	Zero Base Option 1	$76.21	MTH	7,900	0.0096	0.0588	Yes	Single
																									Option 2	$34.13	MTH		0.0096	0.0588	Yes	Single
																									Option 3		MTH		0.0918	0.0565	Yes	Single
																											MTH		0.0086	0.0318	No	
																								Remote	Zero Base Option 1	$92.54	MTH	7,900	0.0117	0.0714	Yes	Single
																									Option 2	$41.43	MTH		0.0117	0.0714	Yes	Single
																									Option 3		MTH		0.0114	0.0686	Yes	Single
																											MTH		0.0086	0.0386	No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66											
		PS-NWSCBC4	PS-NWSCBC4	PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42											
		416544	416544	416544		Paper Feed Unit PB3160	1,650.00	528.00	29.53	22.97	16.06	13.18	11.58	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89											
		417270	417270	417270		Paper Feed LCIT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82											
		416548	416548	416548		LCIT RT3230 (1500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87											
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92											
		416552	416552	416552		1 Bin Tray BN3130 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03											
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87											
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71											
		416540	416540	416540		Booklet Finisher SR3150 (1000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.45	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66											
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66											
		416542	416542	416542		Booklet Finisher SR3170 (2,000 Sheet External)	5,110.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.76	94.84	77.85	68.40											
		416541	416541	416541		Finisher SR3180 (3,000 Sheet External)	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.40	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68											
		416612	416612	416612		Punch Unit PU3060 NA	983.00	695.00	38.87	30.24	21.13	17.35	15.24	43.11	32.98	23.48	18.77	15.99	46.65	36.29	25.36	20.82	18.29											
		416543	416543	416543		Internal Finisher SR3130 (500 Sheet)	1,580.00	1,062.00	59.40	46.21	32.30	26.51	23.29	65.88	50.40	35.87	28.68	24.43	71.28	55.46	38.75	31.81	27.95											
		416615	416615	416615		Punch Unit PU3040 NA	983.00	406.00	22.71	17.67	12.35	10.13	8.90	25.18	19.27	13.71	10.97	9.34	27.25	21.20	14.82	12.16	10.68											
		416910	416910	416910		Smart Operation Panel Type M3	380.00	168.00	9.40	7.31	5.11	4.19	3.68	10.42	7.97	5.68	4.54	3.86	11.28	8.77	6.13	5.03	4.42											
		416730	416730	416730		Imageable Area Extension Unit Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18											
		100478FNG	100478FNG	100478FNG		Cabinet Type F	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76											
		416737	416737	416737		Caster Table Type M3	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13											
						Fax Accessories																											
		416564	416564	416564		Fax Option Type M4	1,400.00	940.00	52.57	40.90	28.59	23.46	20.61	58.31	44.61	31.75	25.39	21.62	63.09	49.08	34.30	28.15	24.74											
		416588	416588	416588		Fax Connection Unit Type M4	260.00	127.00	7.10	5.53	3.86	3.17	2.79	7.88	6.03	4.29	3.43	2.92	8.52	6.63	4.63	3.80	3.34											
		416569	416569	416569		G3 Interface Unit Type M4	910.00	386.00	21.59	16.79	11.74	9.63	8.46	23.94	18.32	13.04	10.43	8.88	25.91	20.15	14.09	11.56	10.16											
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66											
						Print / Scan Option Accessories																											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50											
		416594	416594	416594		Camera Direct Print Card Type M4	270.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29											
		416591	416591	416591		Postscript3 Unit Type M4	630.00	388.00	21.70	16.88	11.80	9.68	8.51	24.07	18.41	13.11	10.48	8.92	26.04	20.26	14.16	11.62	10.21											
		416598	416598	416598		SD card for NetWare printing Type M4	200.00	86.00	4.81	3.74	2.62	2.15	1.89	5.33	4.08	2.91	2.33	1.98	5.77	4.49	3.14	2.58	2.26											
		416599	416599	416599		IPDS Unit Type M4	1,730.00	732.00	45.41	34.74	24.73	19.77	16.84	45.41	34.74	24.73	19.77	16.84	54.49	41.69	29.67	23.73	20.20											
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21											
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50											
		416869	416869	416869		Key Counter Bracket Type M3	131.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68											
		415814	415814	415814		Card Reader Bracket Type 3352	160.00	69.00	3.86	3.00	2.10	1.72	1.51	4.28	3.27	2.33	1.86	1.59	4.63	3.60	2.52	2.07	1.82											
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12											
		416595	416595	416595		Browser Unit Type M4	170.00	73.00	4.08	3.18	2.22	1.82	1.60	4.53	3.46	2.47	1.97	1.68	4.90	3.81	2.66	2.19	1.92											
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89											
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32											
		416731	416731	416731		Color Controller E-22C	4,500.00	2,656.00	148.55	115.56	80.77	66.29	58.25	164.75	126.05	89.72	71.74	61.09	178.26	138.68	96.92	79.55	69.90											
		416733	416733	416733		Color Controller Connection Board Type M4	340.00	160.00	8.95	6.96	4.87	3.99	3.51	9.92	7.59	5.40	4.32	3.68	10.74	8.35	5.84	4.79	4.21											
		404582	404582	404582		Fiery Compose FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39											
		404598	404598	404598		Fiery Impose Type FS-100	2,300.00	1,626.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.90	59.34	48.70	42.79											
		404600	404600	404600		Hot Folders TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		404601	404601	404601		Spot On Type FS100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		404602	404602	404602		Auto Trap TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50											
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82											
		007096MU	007096MU	007096MU		Fiery CPSvit Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16											
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05											
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.36	77.63	219.59	168.01	119.58	95.62	81.42	237.58	184.83	129.18	106.03	93.16											
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh Aps For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90											
						Security & Misc. Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87											
		100266FNG	100266FNG	100266FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84											
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34											
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18											
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58											
		MXKRHDMPC6003	MXKRHDMPC6003	MXKRHDMPC6003		TYPE MP C6003 Removable Hard Drive	1,500.00	935.00	52.29	40.68	28.40	23.34	20.50	58.00	44.38	31.58	25.25	21.51	62.75	48.82	34.12	28.01	24.61											
		MXARHDMPC6003	MXARHDMPC6003	MXARHDMPC6003		TYPE MP C6003 Additional Removable Hard Drive	830.00	587.00	32.83	25.54	17.85	14.65	12.87	36.41	27.86	19.83	15.85	13.50	39.40	30.65	21.42	17.58	15.45											
		EO-RETURN-SEGPLUS	EO-RETURN-SEGPLUS	EO-RETURN-SEGPLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	4	416534	416534	416534	60 B&W / 60 Color	**MP C6003**	**$25,315.09**	**$9,521.00**	**$532.51**	**$414.26**	**$289.53**	**$237.64**	**$208.80**	**$590.59**	**$451.87**	**$321.62**	**$257.16**	**$218.98**	**$639.01**	**$497.11**	**$347.44**	**$285.17**	**$250.55**	Standard	Zero Base Option 1	$87.74	MTH	10,700	0.0082	0.0500	Yes	Single
																									Option 2	$29.00	MTH		0.0082	0.0500	Yes	Single
																									Option 3		MTH		0.0078	0.0480	Yes	Single
																											MTH		0.0056	0.0270	No	
																								Rural	Zero Base Option 1	$103.22	MTH	10,700	0.0096	0.0588	Yes	Single
																									Option 2	$34.13	MTH		0.0096	0.0588	Yes	Single
																									Option 3		MTH		0.0092	0.0565	Yes	Single
																											MTH		0.0086	0.0318	No	
																								Remote	Zero Base Option 1	$125.34	MTH	10,700	0.0117	0.0714	Yes	Single
																									Option 2	$41.43	MTH		0.0117	0.0714	Yes	Single
																									Option 3		MTH		0.0111	0.0686	Yes	Single
																											MTH		0.0086	0.0386	No	
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66											
		PS-NWSCBC4	PS-NWSCBC4	PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		416545	416545	416545		Paper Feed Unit PB3150	760.00	510.00	28.52	22.19	15.51	12.73	11.18	31.64	24.20	17.23	13.78	11.73	34.23	26.63	18.61	15.28	13.42											
		416544	416544	416544		Paper Feed Unit PB3160	1,650.00	528.00	29.53	22.97	16.06	13.18	11.58	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89											
		417270	417270	417270		Paper Feed LCIT PB3230	1,910.00	791.00	44.24	34.42	24.05	19.74	17.35	49.07	37.54	26.72	21.36	18.19	53.09	41.30	28.87	23.69	20.82											
		416548	416548	416548		LCIT RT3230 (1500 Sheets)	1,910.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87											
		416550	416550	416550		Internal Shift Tray SH3070	450.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92											
		416552	416552	416552		1 Bin Tray BN3130 (125 Sheets)	580.00	267.00	14.93	11.62	8.12	6.66	5.86	16.56	12.67	9.02	7.21	6.14	17.92	13.94	9.74	8.00	7.03											
		416551	416551	416551		Bridge Unit BU3070	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87											
		416539	416539	416539		Finisher SR3140 (1000 Sheet External)	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.26	18.10	52.82	41.09	28.72	23.57	20.71											
		416540	416540	416540		Booklet Finisher SR3150 (1000 Sheet External)	4,040.00	1,659.00	92.79	72.18	50.45	41.41	36.38	102.91	78.74	56.04	44.81	38.16	111.35	86.62	60.54	49.69	43.66											
		416609	416609	416609		Punch Unit PU3050 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66											
		416542	416542	416542		Booklet Finisher SR3170 (2,000 Sheet External)	5,110.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.76	94.84	77.85	68.40											
		416541	416541	416541		Finisher SR3180 (3,000 Sheet External)

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Ask New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		404582	404582	404582		Fiery Composer FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39										
		404598	404598	404598		Fiery Impose Type FS-100	2,300.00	1,626.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.96	59.34	48.70	42.79										
		404600	404600	404600		Hot Folders TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50										
		404601	404601	404601		Spot On Type FS100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50										
		404602	404602	404602		Auto Trap TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50										
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		007096MU	007096MU	007096MU		Fiery CPSoft Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16										
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.36	77.63	219.59	168.01	119.58	95.62	81.42	237.59	184.83	129.18	106.03	93.16										
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
						Security & Misc. Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		100295FNG	100295FNG	100295FNG		External USB Keyboard(No bracket)	70.00	32.00	1.79	1.39	0.97	0.80	0.70	1.98	1.52	1.08	0.86	0.74	2.15	1.67	1.17	0.96	0.84										
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34										
		416909	416909	416909		External Keyboard Bracket Type M3	110.00	45.00	2.52	1.96	1.37	1.12	0.99	2.79	2.14	1.52	1.22	1.04	3.02	2.35	1.64	1.35	1.18										
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58										
		MXRHDMPC6003	MXRHDMPC6003	MXRHDMPC6003		TYPE MP C6003 Removable Hard Drive	1,500.00	935.00	52.29	40.68	28.43	23.34	20.50	58.00	44.38	31.58	25.25	21.51	62.75	48.82	34.12	28.01	24.61										
		MXARHDMPC6003	MXARHDMPC6003	MXARHDMPC6003		TYPE MP C6003 Additional Removable Hard Drive	830.00	587.00	32.83	25.54	17.85	14.65	12.87	36.41	27.86	19.83	15.85	13.50	39.40	30.65	21.42	17.58	15.45										
		EQ-RETURN-SEC2PLUS	EQ-RETURN-SEC2PLUS	EQ-RETURN-SEC2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	4	416623	416623	416623	65 B&W / 65 Color	**Ricoh MP C6502SP**	$37,775.00	$15,226.00	$851.59	$682.48	$463.02	$380.04	$333.91	$944.47	$722.63	$514.33	$411.25	$350.20	$1,021.91	$794.98	$555.63	$456.05	$400.69	Standard	Zero Base		MTH		0.0062			0.0450	Yes	Single
																										Option 1	$71.30	MTH	11,500	0.0062			0.0450	Yes	Single
																										Option 2	$29.00	MTH		0.0059			0.0440	Yes	Single
																										Option 3		MTH		0.0039			0.0195	No	
																									Rural	Zero Base		MTH		0.0073			0.0529	Yes	Single
																										Option 1	$83.88	MTH	11,500	0.0073			0.0529	Yes	Single
																										Option 2	$34.12	MTH		0.0069			0.0518	Yes	Single
																										Option 3		MTH		0.0046			0.0229	No	
																									Remote	Zero Base		MTH		0.0089			0.0643	Yes	Single
																										Option 1	$101.86	MTH	11,500	0.0089			0.0643	Yes	Single
																										Option 2	$41.43	MTH		0.0084			0.0629	Yes	Single
																										Option 3		MTH		0.0056			0.0279	No	
		006429MU	006429MU	006429MU		ESP XG-PCS-20D (120 Volt, 20 Amp)	350.00	247.00	13.81	10.75	7.51	6.17	5.42	15.32	11.72	8.34	6.67	5.69	16.58	12.90	9.01	7.40	6.50										
		007138MU	007138MU	007138MU		ESP XG-PCS-208200 (208 Volt, 20 Amp)	365.62	212.00	11.88	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSCBC4	PS-NWSCBC4	PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSCBC5	PS-NWSCBC5	PS-NWSCBC5		Network & Scan Connect - Seg BC5	500.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416644	416644	416644		Finisher SR4090	4,270.00	1,677.00	93.79	72.97	51.00	41.86	36.78	104.02	79.59	56.65	45.30	38.57	112.55	87.56	61.20	50.23	44.13										
		416645	416645	416645		Booklet Finisher SR4100	7,110.00	5,027.00	281.16	218.72	152.87	125.47	110.24	311.82	238.58	169.81	135.78	115.62	337.39	262.47	183.45	150.57	132.29										
		416631	416631	416631		Output Jogger Unit Type M2	500.00	355.00	19.86	15.46	10.80	8.86	7.79	22.02	16.85	11.99	9.58	8.17	23.82	18.54	12.95	10.63	9.34										
		416612	416612	416612		Punch Unit PU3060 NA	983.00	695.00	38.87	30.24	21.13	17.35	15.24	43.11	32.98	23.48	18.77	15.99	46.65	36.29	25.36	20.82	18.29										
		416632	416632	416632		Finisher SR4110	7,220.00	5,105.00	285.52	222.12	155.24	127.42	111.95	316.66	242.28	172.45	137.89	117.42	342.63	266.54	186.29	152.90	134.34										
		416634	416634	416634		Copy Tray Type M2	220.00	157.00	8.78	6.83	4.77	3.92	3.44	9.74	7.45	5.30	4.24	3.61	10.54	8.20	5.73	4.70	4.13										
		416699	416699	416699		LCIT RT4020	3,100.00	1,808.00	101.12	78.67	54.98	45.13	39.65	112.15	85.81	61.07	48.83	41.58	121.35	94.40	65.98	54.15	47.58										
		416638	416638	416638		LCIT RT4030	6,450.00	4,561.00	255.10	198.46	138.70	113.84	100.02	282.92	216.47	154.07	123.19	104.96	306.12	238.14	166.44	136.61	120.03										
		416639	416639	416639		Cover Interposer Tray C4010	1,520.00	1,078.00	60.29	46.90	32.78	26.91	23.64	66.87	51.16	36.41	29.12	24.79	72.35	56.28	39.34	32.29	28.37										
		416640	416640	416640		Cover Interposer Tray C4020	4,560.00	3,225.00	180.37	140.32	98.07	80.50	70.72	200.05	153.06	108.94	87.11	74.18	216.45	168.38	117.69	96.60	84.87										
		416641	416641	416641		A3/11"x17" Tray Unit Type M2	1,960.00	1,386.00	77.52	60.30	42.15	34.59	30.39	85.97	65.78	46.82	37.44	31.88	93.02	72.37	50.58	41.51	36.47										
		416642	416642	416642		Tab Sheet Holder Type M2	70.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		412983	412983	412983		PU5000 Punch Unit	986.00	506.00	28.30	22.02	15.39	12.63	11.10	31.38	24.01	17.09	13.67	11.64	33.96	26.42	18.46	15.16	13.32										
		415908	415908	415908		Multi-Folding Unit FD4000	11,510.00	8,138.00	455.16	354.08	247.48	203.12	178.47	504.80	386.23	274.90	219.81	187.17	546.19	424.90	296.97	243.75	214.16										
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58										
		416623	416623	416623		Mail Box CS4010	2,850.00	1,251.00	69.97	54.43	38.04	31.22	27.43	77.60	59.37	42.26	33.79	28.77	83.96	65.32	45.65	37.47	32.92										
		416637	416637	416637		8 1/2" x 14" Paper Size Tray Type M2	1,160.00	468.00	26.18	20.36	14.23	11.68	10.26	29.03	22.21	15.81	12.64	10.76	31.41	24.44	17.08	14.02	12.32										
						Fax Accessories																											
		416651	416651	416651		Fax Option Type M2	1,490.00	765.00	42.79	33.29	23.26	19.09	16.78	47.45	36.31	25.84	20.66	17.60	51.34	39.94	27.92	22.91	20.13										
		416663	416663	416663		Fax Connection Unit Type M2	290.00	127.00	7.10	5.53	3.86	3.17	2.79	7.88	6.03	4.29	3.43	2.92	8.52	6.63	4.63	3.80	3.34										
		416655	416655	416655		G3 Interface Unit Type M2	940.00	367.00	20.53	15.97	11.16	9.16	8.05	22.77	17.42	12.40	9.91	8.44	24.63	19.16	13.39	10.99	9.66										
		001342MU	001342MU	001342MU		32MB Memory 400dpi/SAF	205.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
						Print / Scan Option Accessories																											
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.42	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66										
		413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		416666	416666	416666		Browser Unit Type M2	100.00	44.00	2.46	1.91	1.34	1.10	0.96	2.75	2.09	1.49	1.19	1.01	2.95	2.30	1.61	1.32	1.16										
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34										
		416657	416657	416657		PostScript3 Unit Type M2	630.00	271.00	15.16	11.79	8.24	6.78	5.94	16.81	12.86	9.15	7.32	6.23	18.10	14.15	9.89	8.12	7.13										
		416660	416660	416660		IPDS Unit Type M2	1,750.00	767.00	47.58	36.40	25.91	20.72	17.64	47.58	36.40	25.91	20.72	17.64	57.09	43.68	31.09	24.86	21.17										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.83	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		416669	416669	416669		SD Card for NetWare Printing Type M2	220.00	90.00	5.03	3.92	2.74	2.25	1.97	5.58	4.27	3.04	2.43	2.07	6.04	4.70	3.28	2.70	2.37										
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
						Fiery Accessories																											
		404501	404501	404501		Fiery E-22B	7,500.00	5,303.00	296.60	230.73	161.26	132.36	116.29	328.95	251.68	179.14	143.23	121.97	355.92	276.88	193.52	158.84	139.55										
		PP-ISFC5100E22B	PP-ISFC5100E22B	PP-ISFC5100E22B		REQUIRED: PPSE Training - Pro5100/10 w/ E22B Fiery	3,000.00	2,525.00	141.22	109.86	76.79	63.02	55.37	156.63	119.84	85.29	68.20	58.09	169.47	131.84	92.14	75.63	66.45										
		404336	404336	404336		EFI SetQueue Impose	2,500.00	1,768.00	98.88	76.93	53.76	44.13	38.77	109.67	83.91	59.72	47.75	40.66	118.66	92.31	64.52	52.96	46.53										
		404582	404582	404582		Fiery Composer FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39										
		413317	413317	413317		Spot-On	1,282.00	557.00	31.15	24.24	16.94	13.90	12.22	34.55	26.44	18.82	15.04	12.81	37.38	29.08	20.33	16.68	14.66										
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		007096MU	007096MU	007096MU		Fiery CPSoft Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16										
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.36	77.63	219.59	168.01	119.58	95.62	81.42	237.59	184.83	129.18	106.03	93.16										
						GBC StreamPunch																											
		404412	404412	404412		GBC StreamPunch Pro	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69										
		001452MU	001452MU	001452MU		GBC Die Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47										
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.16	46.98	36.55	25.54	20.97	18.42										
		001451MU	001451MU	001451MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001452MU	001452MU	001452MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13										
		001453MU	001453MU	001453MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001454MU	001454MU	001454MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001455MU	001455MU	001455MU		GBC Die Set 44 Hole (Color Coil)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		404417	404417	404417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74										
		002493MU	002493MU	002493MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		404305	404305	404305		Booklet Maker BK3010e	12,150.00	8,591.00	480.49	373.79	261.26	214.42	188.40	532.90	407.73	290.20	232.04	197.59	576.59	448.55	313.50	257.32	226.08										
		404299	404299	404299		Trimmer TRS010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45										
		404300	404300	404300		Book Folder BF5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45										
		413102	413102	413102		CF5010 Cover Feeder	3,100.00	2,192.00	122.60	95.37	66.66	54.71	48.07	135.97	104.03	74.05	59.21	50.42	147.12	114.45	79.99	65.65	57.68										
		413105	413105	413105		BK3010 Rail Unit	300.00	226.00	12.64	9.83	6.87	5.64	4.96	14.02	10.73	7.63	6.10	5.20	15.17	11.80	8.25	6.77	5.95										
		EQ-RETURN-SEC2PLUS	EQ-RETURN-SEC2PLUS	EQ-RETURN-SEC2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	5	416627	416627	416627	80 B&W / 80 Color	**Ricoh MP C8002SP**	$46,215.00	$15,889.00	$888.67	$691.33	$483.18	$396.59	$348.45	$985.59	$754.09	$536.73	$429.16	$365.45	$1,066.41	$829.60	$579.92	$475.91	$418.13	Standard	Zero Base		MTH		0.0062			0.0450	Yes	Single
																										Option 1	$94.86	MTH	15,300	0.0062			0.0450	Yes	Single
																										Option 2	$29.00	MTH		0.0059			0.0440	Yes	Single
																										Option 3		MTH		0.0040			0.0195	No	
																									Rural	Zero Base		MTH		0.0073			0.0529	Yes	Single
																										Option 1	$111.60	MTH	15,300	0.0073			0.0529	Yes	Single
																										Option 2	$34.12	MTH		0.0069			0.0518	Yes	Single
																										Option 3		MTH		0.0047			0.0229	No	
																									Remote	Zero Base		MTH		0.0089			0.0643	Yes	Single
																										Option 1	$135.51	MTH	15,300	0.0089			0.0643	Yes	Single
																										Option 2	$41.43	MTH		0.0084			0.0629	Yes	Single
																										Option 3		MTH		0.0057			0.0279	No	
		006429MU	006429MU	006429MU		ESP XG-PCS-20D (120 Volt, 20 Amp)	350.00	247.00	13.81	10.75	7.51	6.17	5.42	15.32	11.72	8.34	6.67	5.69	16.58	12.90	9.01	7.40	6.50										
		007138MU	007138MU	007138MU		ESP XG-PCS-208200 (208 Volt, 20 Amp)	365.62	212.00	11.88	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSCBC4	PS-NWSCBC4	PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSCBC5	PS-NWSCBC5	PS-NWSCBC5		Network & Scan Connect - Seg BC5	500.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416644	416644	416644		Finisher SR4090	4,270.00	1,677.00	93.79	72.97	51.00	41.86	36.78	104.02	79.59

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80										
		415620	415620	415620		Embedded HotSpot Type S	961.00	439.00	27.23	20.83	14.83	11.86	10.10	27.23	20.83	14.83	11.86	10.10	32.68	25.00	17.80	14.23	12.12										
		416666	416666	416666		Browser Unit Type M2	100.00	44.00	2.46	1.91	1.34	1.10	0.96	2.73	2.09	1.49	1.19	1.01	2.95	2.38	1.61	1.32	1.16										
		416729	416729	416729		Smart Card Reader Built-in Unit Type M2	115.00	51.00	2.85	2.22	1.55	1.27	1.12	3.16	2.42	1.72	1.38	1.17	3.42	2.66	1.86	1.53	1.34										
		416657	416657	416657		PostScript3 Unit Type M2	630.00	271.00	15.16	11.79	8.24	6.76	5.94	16.81	12.86	9.15	7.32	6.23	18.19	14.15	9.89	8.12	7.13										
		416660	416660	416660		IPDS Unit Type M2	1,750.00	767.00	47.58	36.40	25.91	20.72	17.64	47.58	36.40	25.91	20.72	17.64	57.09	43.68	31.09	24.86	21.17										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		416669	416669	416669		SD Card for NetWare Printing Type M2	220.00	90.00	5.03	3.92	2.74	2.25	1.97	5.58	4.27	3.04	2.43	2.07	6.04	4.70	3.28	2.70	2.37										
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
						Fiery Accessories																											
		404501	404501	404501		Fiery E-22B	7,500.00	5,303.00	296.60	230.73	161.26	132.36	116.29	328.95	251.68	179.14	143.23	121.97	355.92	276.88	193.52	158.84	139.55										
		PP-ISFC5100E22B	PP-ISFC5100E22B	PP-ISFC5100E22B		REQUIRED: PPSE Training - Pro5100/10 w/E22B Fiery	3,000.00	2,525.00	141.22	109.86	76.79	63.02	55.37	156.63	119.84	85.29	68.20	58.08	169.47	131.84	92.14	75.63	66.45										
		404336	404336	404336		EFI SetQuence Server	2,500.00	1,768.00	98.88	76.03	53.76	44.13	38.77	109.67	83.91	59.72	47.75	40.68	118.66	92.31	64.52	52.96	46.53										
		404582	404582	404582		Fiery Compose FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39										
		413317	413317	413317		Spot-On	1,350.00	557.00	31.15	24.24	16.94	13.90	12.22	34.55	26.44	18.82	15.04	12.81	37.38	29.08	20.33	16.68	14.66										
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		007096MU	007096MU	007096MU		Fiery CPSx6 Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16										
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.38	77.63	219.59	168.01	119.58	95.62	81.42	237.59	184.83	129.18	106.03	93.16										
						GBC StreamPunch																											
		404412	404412	404412		GBC StreamPunch Pro	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69										
		001455MU	001455MU	001455MU		GBC Disc Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47										
		004415	004415	004415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.10	46.98	36.55	25.54	20.97	18.42										
		001451MU	001451MU	001451MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001452MU	001452MU	001452MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		004416	004416	004416		GBC Pro 19 Hole HD Die Set	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13										
		001453MU	001453MU	001453MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001454MU	001454MU	001454MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001455MU	001455MU	001455MU		GBC Pro 34 Hole (Color Coil)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		004417	004417	004417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74										
		002463MU	002463MU	002463MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		004305	004305	004305		Booklet Maker BK5010e	12,150.00	8,591.00	480.49	373.79	261.25	214.43	188.40	532.90	407.73	290.20	232.04	197.59	576.59	448.55	313.50	257.32	226.08										
		004299	004299	004299		Trimmer TR5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45										
		004300	004300	004300		Book Folder BF5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45										
		413102	413102	413102		CF5010 Cover Feeder	3,100.00	2,192.00	122.60	95.37	66.66	54.71	48.07	135.97	104.03	74.05	59.21	50.42	147.12	114.45	79.99	65.65	57.68										
		413105	413105	413105		BK5010 Rail Unit	300.00	226.00	12.64	9.83	6.87	5.64	4.96	14.02	10.73	7.63	6.10	5.20	15.17	11.80	8.25	6.77	5.95										
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						PRODUCTION PRINTING																											
B	6	404524	404524	404524	95	**Pro 8100EX**	**$40,000.00**	**$13,737.00**	**$768.31**	**$597.70**	**$417.74**	**$342.68**	**$301.25**	**$852.11**	**$661.96**	**$464.04**	**$371.04**	**$315.95**	**$921.97**	**$717.24**	**$501.29**	**$411.45**	**$361.50**	Standard	Zero Base		MTH		0.0039			Yes	Single
																									Option 1	$386.10	MTH	99,000	0.0039			Yes	Single
																									Option 2	$29.00	MTH		0.0037			Yes	Single
																									Option 3		MTH		0.0029			No	
																								Rural	Zero Base		MTH		0.0046			Yes	Single
																									Option 1	$454.24	MTH	99,000	0.0046			Yes	Single
																									Option 2	$34.12	MTH		0.0044			Yes	Single
																									Option 3		MTH		0.0034			No	
																								Remote	Zero Base		MTH		0.0056			Yes	Single
																									Option 1	$551.57	MTH	99,000	0.0056			Yes	Single
																									Option 2	$41.43	MTH		0.0053			Yes	Single
																									Option 3		MTH		0.0041			No	
B	6	404592	404592	404592	95	**Pro 8100S**	**$44,488.00**	**$15,728.00**	**$879.67**	**$684.33**	**$478.29**	**$392.57**	**$344.92**	**$975.61**	**$746.45**	**$531.29**	**$424.81**	**$361.74**	**$1,055.60**	**$821.19**	**$573.95**	**$471.09**	**$413.90**	Standard	Zero Base		MTH		0.0039			Yes	Single
																									Option 1	$386.10	MTH	99,000	0.0039			Yes	Single
																									Option 2	$29.00	MTH		0.0037			Yes	Single
																									Option 3		MTH		0.0029			No	
																								Rural	Zero Base		MTH		0.0046			Yes	Single
																									Option 1	$454.24	MTH	99,000	0.0046			Yes	Single
																									Option 2	$34.12	MTH		0.0044			Yes	Single
																									Option 3		MTH		0.0034			No	
																								Remote	Zero Base		MTH		0.0056			Yes	Single
																									Option 1	$551.57	MTH	99,000	0.0056			Yes	Single
																									Option 2	$41.43	MTH		0.0053			Yes	Single
																									Option 3		MTH		0.0041			No	
		PP-PPISFM8100G	PP-PPISFM8100G	PP-PPISFM8100G		REQUIRED: PPSE Training - Pro M8100s No Fiery	1,552.50	1,552.50	86.83	67.55	47.21	38.75	34.05	96.30	73.68	52.44	41.93	35.71	104.20	81.06	56.65	46.50	40.86										
		PP-PPISFM8110G	PP-PPISFM8110G	PP-PPISFM8110G		REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery	1,552.50	1,552.50	86.83	67.55	47.21	38.75	34.05	96.30	73.68	52.44	41.93	35.71	104.20	81.06	56.65	46.50	40.86										
		007138MU	007138MU	007138MU		ESP XG-PCS-208/20D (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network PrintScan Connection (Seq. 6)	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		404536	404536	404536		LCT RT5070	5,093.00	2,071.00	115.83	90.11	62.98	51.69	45.42	128.46	98.29	69.96	55.94	47.63	139.00	108.13	75.57	62.03	54.50										
		404537	404537	404537		LCT RT5080	9,555.00	6,757.00	377.92	294.00	205.48	168.65	148.18	419.14	320.69	228.25	182.51	155.41	453.50	352.80	246.58	202.39	177.82										
		404538	404538	404538		Decurl Unit DU5030	1,709.00	1,208.00	67.56	52.56	36.74	30.15	26.49	74.93	57.33	40.81	32.63	27.78	81.08	63.07	44.08	36.18	31.79										
		404539	404539	404539		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.42	135.78	94.84	77.85	68.40										
		404540	404540	404540		Multi-Folding Unit FO5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82										
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	795.51	2,233.82	1,737.77	1,214.56	996.89	875.88										
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.06	53.86	44.20	38.84	109.86	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61										
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,211.00	1,578.00	88.28	68.66	47.98	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53										
		404546	404546	404546		Ring Binder RB5020	26,066.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.89	1,236.95	962.27	672.55	552.02	485.00										
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.35	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84										
		404550	404550	404550		Booklet Finisher SR5060	12,390.00	8,761.00	490.00	381.19	266.42	218.67	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55										
		404552	404552	404552		TCRU/Ctrl Type9100(SetA)	3,150.00	2,227.00	124.58	96.90	67.72	55.59	48.84	138.14	105.69	75.23	60.15	51.22	149.47	116.28	81.27	66.70	58.61										
		404553	404553	404553		TCRU Type B100(SetA)	3,077.00	2,176.00	121.70	94.68	66.17	54.31	47.72	134.98	103.27	73.51	58.77	50.05	146.04	113.61	79.41	65.18	57.26										
		404565	404565	404565		SD card for NetWare printing	176.00	124.00	6.94	5.40	3.77	3.10	2.72	7.69	5.89	4.19	3.35	2.85	8.32	6.47	4.53	3.71	3.26										
		404655	404655	404655		PrinterExtender Unit Type M2	4,488.00	2,270.00	126.96	98.77	69.03	56.66	49.78	140.81	107.73	76.68	61.31	52.21	152.35	118.52	82.84	67.99	59.74										
		404559	404559	404559		PostScript3 Unit Type S1	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13										
		404562	404562	404562		IPDS Unit Type S1	6,218.00	4,397.00	272.75	209.68	148.53	118.76	101.13	272.75	208.68	148.53	118.76	101.13	327.30	250.42	178.24	142.52	121.36										
		404566	404566	404566		Browser Unit Type S1	190.00	134.00	7.49	5.83	4.07	3.34	2.94	8.31	6.36	4.53	3.62	3.08	8.99	7.00	4.89	4.01	3.53										
		404387	404387	404387		Multi Bypass Tray B5010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34										
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.98	40.74	31.69	22.15	18.18	15.97										
		404400	404400	404400		Trimmer Unit TR5040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.88	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.59	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		411203	411203	411203		Card Rdr Bracket Type 1075	164.00	116.00	6.49	5.05	3.53	2.90	2.54	7.20	5.51	3.92	3.13	2.67	7.79	6.06	4.23	3.47	3.05										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89										
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66										
		413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80										
		404656	404656	404656		Stacker SK5030	18,654.00	15,639.00	874.69	680.45	475.58	390.35	342.96	970.09	742.23	528.29	422.41	359.70	1,049.63	816.54	570.70	468.42	411.56										
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11										
		404195	404195	404195		TK5010 11"x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.10	52.87	37.63	30.09	25.62	74.77	58.16	40.65	33.37	29.32										
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	563.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.84	31.61	24.59	17.19	14.11	12.39										
		404652	404652	404652		Bridge Unit BU5010	3,268.00	2,739.00	153.19	119.17	83.29	68.37	60.07	169.90	129.99	92.59	73.98	63.00	183.83	143.01	99.95	82.04	72.08										
		404650	404650	404650		Vacuum Feed LCT RT5100	14,052.00	11,781.00	658.91	512.59	358.26	294.05	258.36	730.78	559.13	397.96	318.20	270.96	790.69	615.11	429.91	352.86	310.03										
						Controller Options																											
		404590	404590	404590		Printer Controller EB-32	10,750.00	7,601.00	425.12	330.72	231.15	189.72	166.69	471.49	360.74	256.76	205.30	174.82	510.15	396.66	277.38	227.67	200.03										
		PP-PPISFM8100F	PP-PPISFM8100F	PP-PPISFM8100F		REQUIRED: PPSE Training - Pro M8100s w/Fiery	3,420.00	3,420.00	191.28	148.88	104.06	85.36	75.00	212.14	162.31	115.53	92.37	78.68	229.54	178.57	124.80	102.44	90.00										
		PP-PPISFM8110F	PP-PPISFM8110F	PP-PPISFM8110F		REQUIRED: PPSE Training - Pro M8110s/8120s w/ Fiery	1,867.50	1,867.50	104.45	81.25	56.79	46.61	40.95	115.84	88.63	63.08	50.44	42.95	125.34	97.51	68.15	55.94	49.15										
		404827	404827	404827		Fiery Image Viewer B/W	4,340.00	3,068.69	171.63	133.52	93.32	76.59	67.30	190.35	145.64	103.66	82.89	70.58	205.96	160.22	111.98	91.91	80.76										
		404582	404582	404582		Fiery Compose FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39										
		404598	404598	404598		Fiery Impose Type FS-100	2,300.00	1,626.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.90	59.34	48.70	42.79										
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		404829	404829	404829		FAC1 Furniture Kit	3,808.00	2,691.92	150.56	117.13	81.86	67.19	59.03	166.98	127.76	90.93	72.71	61.91	180.67	140.55	98.23	80.63	70.84										
		404828	404828	404828		FAC2 Enabler	1,771.00	1,162.63	65.03	50.59	35.36	29.02	25.50	72.12	55.18	39.27	31.40	26.74	78.02	60.70	42.43	34.82	30.60										
		404717	404717	404717		PBM350	21,500.00	15,262.00	850.25	661.44	462.29	379.44	333.38	942.98	721.49	513.52	410.61	349.65	1,020.30	793.73	554.75	455.33	400.06										
		PP-ISFPLOC350	PP-ISFPLOC350	PP-ISFPLOC350		REQUIRED: PPSE Training - Pilockmatic PBM 350	1,500.00	1,500.00	83.90	65.27	46.42	37.44	32.90	93.05	71.19	50.67	40.52	34.50	100.67	78.32	54.74	44.93	39.47										
		404715	404715	404715		PBM500	39,900.00	28,212.00	1,577.90	1,227.50	857.93	704.17	618.69	1,749.99	1,338.94	953.00	762.01	648.88	1,893.48	1,473.00	1,029.51	845.01	742.43										
		PP-ISFPLOC500	PP-ISFPLOC500	PP-ISFPLOC500		REQUIRED: PPSE Training - Pilockmat

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments
		PP-PPISFM8100G	PP-PPISFM8100G	PP-PPISFM8100G		REQUIRED: PPSE Training - Pro M8100s No Fiery	1,552.50	1,552.50	86.83	67.55	47.21	38.75	34.05	96.30	73.68	52.44	41.93	35.71	104.20	81.06	56.65	46.50	40.86
		PP-PPISFM8110G	PP-PPISFM8110G	PP-PPISFM8110G		REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery	1,552.50	1,552.50	86.83	67.55	47.21	38.75	34.05	96.30	73.68	52.44	41.93	35.71	104.20	81.06	56.65	46.50	40.86
		007138MU	007138MU	007138MU		ESP XG-PCS-208240 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network PrintScan Connection (Seg. 6)	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		404536	404536	404536		I.CIT RT5070	5,093.00	2,071.00	115.83	90.11	62.98	51.69	45.42	128.46	98.29	69.96	55.94	47.63	139.00	108.13	75.57	62.03	54.50
		404537	404537	404537		I.CIT RT5080	9,555.00	6,757.00	377.92	294.00	205.48	168.65	148.18	419.14	320.69	228.25	182.51	155.41	453.50	352.80	246.58	202.39	177.82
		404538	404538	404538		Decurl Unit DU5030	1,709.00	1,208.00	67.56	52.56	36.74	30.15	26.49	74.93	57.33	40.81	32.63	27.78	81.08	63.07	44.08	36.18	31.79
		404539	404539	404539		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40
		404540	404540	404540		Multi-Folding Unit FD5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.06	53.86	44.20	38.84	109.86	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,231.00	1,578.00	88.26	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53
		404546	404546	404546		Ring Binder RB5020	26,066.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.89	1,236.95	962.27	672.55	552.02	485.00
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.35	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84
		404550	404550	404550		Booklet Finisher SR5060	12,390.00	8,761.00	490.00	381.19	266.42	218.67	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55
		404552	404552	404552		TCRU/ORU Type6100(SeMA)	3,150.00	2,227.00	124.56	96.90	67.72	55.59	48.84	138.14	105.69	75.23	60.15	51.22	149.47	116.28	81.27	66.70	58.61
		404553	404553	404553		TCRU Type 8100(Se8B)	3,077.00	2,176.00	121.70	94.68	66.17	54.31	47.72	134.98	103.27	73.51	58.77	50.05	146.04	113.61	79.41	65.18	57.26
		404565	404565	404565		SD card for NetWare printing	176.00	124.00	6.94	5.40	3.77	3.10	2.72	7.69	5.89	4.19	3.35	2.85	8.32	6.47	4.53	3.71	3.26
		404555	404555	404555		Printer/Scanner Unit Type S1	4,488.00	2,270.00	126.98	98.77	69.03	56.66	49.78	140.81	107.73	76.68	61.31	52.21	152.35	118.52	82.84	67.99	59.74
		404559	404559	404559		PrintScript3 Unit Type S1	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13
		404562	404562	404562		IPDS Unit Type S1	6,218.00	4,397.00	272.75	208.68	148.53	118.76	101.13	272.75	208.68	148.53	118.76	101.13	327.30	250.42	178.24	142.52	121.36
		404566	404566	404566		Browser Unit Type S1	190.00	134.00	7.49	5.83	4.07	3.34	2.94	8.31	6.36	4.53	3.62	3.08	8.99	7.00	4.89	4.01	3.53
		404387	404387	404387		Multi Bypass Tray B7S010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97
		404400	404400	404400		Trimmer Unit TR5040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.88	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50
		411203	411203	411203		Card Reader Bracket Type 1075	164.00	116.00	6.49	5.05	3.53	2.90	2.54	7.20	5.51	3.92	3.13	2.67	7.79	6.06	4.23	3.47	3.05
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66
		413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80
		404656	404656	404656		Stacker SK5030	18,654.00	15,639.00	874.69	680.45	475.58	390.35	342.96	970.09	742.23	528.29	422.41	359.70	1,049.63	816.54	570.70	468.42	411.56
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11
		404195	404195	404195		7K5010 11x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.16	52.87	37.63	30.09	25.62	74.77	58.16	40.65	33.37	29.32
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	561.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.83	31.61	24.59	17.19	14.11	12.39
		404652	404652	404652		Bridge Unit BU5010	3,288.00	2,729.00	153.19	119.17	83.29	68.37	60.07	169.90	129.99	92.52	73.98	63.00	183.83	143.01	99.95	82.04	72.08
		404650	404650	404650		Vacuum Feed LCT RT5100	14,052.00	11,781.00	658.91	512.59	358.26	294.05	258.36	730.78	559.13	397.96	318.20	270.96	790.69	615.11	429.91	352.86	310.03
						Controller Options																	
		404590	404590	404590		Printer Controller EB-32	10,750.00	7,601.00	425.12	330.72	231.15	189.72	166.69	471.49	360.74	256.76	205.30	174.82	510.15	396.86	277.38	227.67	200.03
		PP-PPISFM8100F	PP-PPISFM8100F	PP-PPISFM8100F		REQUIRED: PPSE Training - Pro M8100s wFiery	3,420.00	3,420.00	191.28	148.80	104.00	85.36	75.00	212.14	162.31	115.53	92.37	78.66	229.54	178.57	124.80	102.44	90.00
		PP-PPISFM8110F	PP-PPISFM8110F	PP-PPISFM8110F		REQUIRED: PPSE Training - Pro M8110s/8120s wFiery	1,867.50	1,867.50	104.45	81.25	56.79	46.61	40.95	115.84	88.63	63.08	50.44	42.96	125.34	97.51	68.15	55.94	49.15
		404827	404827	404827		Fiery Image Viewer B/W	4,340.00	3,088.69	171.63	133.52	93.32	76.59	67.30	190.35	145.64	103.66	82.89	70.58	205.96	160.22	111.98	91.91	80.76
		404582	404582	404582		Fiery Composer FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39
		404588	404588	404588		Fiery Impose Type FS-100	2,300.00	1,626.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.90	59.34	48.70	42.79
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05
		404829	404829	404829		FACI Furniture Kit	3,808.00	2,691.92	150.56	117.13	81.86	67.19	59.03	166.98	127.76	90.93	72.71	61.91	180.67	140.55	98.23	80.63	70.84
		404828	404828	404828		FACI Enabler	1,771.00	1,162.63	65.03	50.59	35.36	29.02	25.50	72.12	55.18	39.27	31.40	26.74	78.03	60.70	42.43	34.82	30.60
		404717	404717	404717		PBM350	21,500.00	15,202.00	850.25	661.44	462.29	379.44	333.38	942.98	721.49	513.52	410.61	349.65	1,020.30	793.73	554.75	455.33	400.06
80		PP-SFPLOC350	PP-SFPLOC350	PP-SFPLOC350		REQUIRED: PPSE Training - Plockmatic PBM 350	1,500.00	1,500.00	83.90	65.27	45.62	37.44	32.90	93.05	71.19	50.67	40.52	34.50	100.67	78.32	54.74	44.93	39.47
		404715	404715	404715		PBM500	39,900.00	28,212.00	1,577.90	1,227.50	857.93	704.17	618.69	1,749.99	1,338.94	953.00	762.01	648.88	1,893.48	1,473.05	1,029.51	845.01	742.43
80		PP-SFPLOC500	PP-SFPLOC500	PP-SFPLOC500		REQUIRED: PPSE Training - Plockmatic PBM 500	5,985.00	5,985.00	334.74	260.41	182.00	149.39	131.25	371.25	284.05	202.17	161.65	137.66	401.69	312.49	218.49	179.26	157.50
		404716	404716	404716		PBM500upgrade kit	16,800.00	11,879.00	664.39	516.86	361.24	296.50	260.51	736.85	563.78	401.27	320.65	273.22	797.27	620.23	433.49	356.00	312.61
		404718	404718	404718		PBM Trim Module	13,800.00	9,616.00	537.82	418.39	292.42	240.02	210.88	596.48	456.38	324.83	259.73	221.17	645.39	502.07	350.91	288.02	253.05
		404719	404719	404719		PBM Book Fold Module	13,000.00	9,192.00	514.11	399.94	279.53	229.43	201.58	570.18	436.25	310.51	248.28	211.42	616.93	479.83	335.43	275.32	241.90
		404720	404720	404720		PBM Cover Feeder	5,550.00	3,924.00	219.47	170.73	119.33	97.94	86.05	243.41	186.23	132.55	105.99	90.25	263.36	204.88	143.19	117.53	103.26
		404721	404721	404721		PBM Rotate Crease Trim Module	44,500.00	31,465.00	1,759.84	1,369.04	956.85	785.37	690.03	1,951.77	1,493.33	1,062.89	849.87	723.70	2,111.80	1,642.85	1,148.22	942.44	828.03
		404722	404722	404722		BTS4000-1 Belt Stacker Module	6,100.00	4,313.00	241.23	187.68	131.16	107.65	94.58	267.54	204.69	145.69	116.49	99.20	289.47	225.19	157.39	129.18	113.50
		404723	404723	404723		Rail Unit	500.00	354.00	19.80	15.40	10.77	8.84	7.76	21.96	16.80	11.96	9.56	8.14	23.76	18.48	12.92	10.60	9.32
						Production Finishing Options																	
		404463	404463	404463		GBC SP Pro EX	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69
		001450MU	001450MU	001450MU		GBC Die Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47
		001451MU	001451MU	001451MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001452MU	001452MU	001452MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001453MU	001453MU	001453MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		001454MU	001454MU	001454MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		002463MU	002463MU	002463MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.10	46.98	36.55	25.54	20.97	18.42
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13
		404417	404417	404417		GBC Pro 46 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74
						Security & Misc. Accessories																	
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90
		EQ-RETURN-SEGPLUS	EQ-RETURN-SEGPLUS	EQ-RETURN-SEGPLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
B	6	404594	404594	404594	135	**Pro B1205**	**$66,488.00**	**$24,178.00**	**$1,352.28**	**$1,051.98**	**$735.25**	**$603.48**	**$530.22**	**$1,499.76**	**$1,147.49**	**$816.73**	**$653.05**	**$556.09**	**$1,622.73**	**$1,262.38**	**$882.30**	**$724.18**	**$636.27**
		PP-PPISFM8100G	PP-PPISFM8100G	PP-PPISFM8100G		REQUIRED: PPSE Training - Pro M8100s No Fiery	1,552.50	1,552.50	86.83	67.55	47.21	38.75	34.05	96.30	73.68	52.44	41.93	35.71	104.20	81.06	56.65	46.50	40.86
		PP-PPISFM8110G	PP-PPISFM8110G	PP-PPISFM8110G		REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery	1,552.50	1,552.50	86.83	67.55	47.21	38.75	34.05	96.30	73.68	52.44	41.93	35.71	104.20	81.06	56.65	46.50	40.86
		007138MU	007138MU	007138MU		ESP XG-PCS-208240 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network PrintScan Connection (Seg. 6)	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		404536	404536	404536		I.CIT RT5070	5,093.00	2,071.00	115.83	90.11	62.98	51.69	45.42	128.46	98.29	69.96	55.94	47.63	139.00	108.13	75.57	62.03	54.50
		404537	404537	404537		I.CIT RT5080	9,555.00	6,757.00	377.92	294.00	205.48	168.65	148.18	419.14	320.69	228.25	182.51	155.41	453.50	352.80	246.58	202.39	177.82
		404538	404538	404538		Decurl Unit DU5030	1,709.00	1,208.00	67.56	52.56	36.74	30.15	26.49	74.93	57.33	40.81	32.63	27.78	81.08	63.07	44.08	36.18	31.79
		404539	404539	404539		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40
		404540	404540	404540		Multi-Folding Unit FD5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.06	53.86	44.20	38.84	109.86	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,231.00	1,578.00	88.26	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53
		404546	404546	404546		Ring Binder RB5020	26,066.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.89	1,236.95	962.27	672.55	552.02	485.00
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.35	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84
		404550	404550	404550		Booklet Finisher SR5060	12,390.00	8,761.00	490.00	381.19	266.42	218.67	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55
		404552	404552	404552		TCRU/ORU Type6100(SeMA)	3,150.00	2,227.00	124.56	96.90	67.72	55.59	48.84	138.14	105.69	75.23	60.15	51.22	149.47	116.28	81.27	66.70	58.61
		404553	404553	404553		TCRU Type 8100(Se8B)	3,077.00	2,176.00	121.70	94.68	66.17	54.31	47.72	134.98	103.27	73.51	58.77	50.05	146.04	113.61	79.41	65.18	57.26
		404565	404565	404565		SD card for NetWare printing	176.00	124.00	6.94	5.40	3.77	3.10	2.72	7.69	5.89	4.19	3.35	2.85	8.32	6.47	4.53	3.71	3.26
		404555	404555	404555		Printer/Scanner Unit Type S1	4,488.00	2,270.00	126.98	98.77	69.03	56.66	49.78	140.81	107.73	76.68	61.31	52.21	152.35	118.52	82.84	67.99	59.74
		404559	404559	404559		PrintScript3 Unit Type S1	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13
		404562	404562	404562		IPDS Unit Type S1	6,218.00	4,397.00	272.75	208.68	148.53	118.76	101.13	272.75	208.68	148.53	118.76	101.13	327.30	250.42	178.24	142.52	121.36
		404566	404566	404566		Browser Unit Type S1	190.00	134.00	7.49	5.83	4.07	3.34	2.94	8.31	6.36	4.53	3.62	3.08	8.99	7.00	4.89	4.01	3.53
		404387	404387	404387		Multi Bypass Tray B7S010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97
		404400	404400	404400		Trimmer Unit TR5040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.88	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50
		411203	411203	411203		Card Reader Bracket Type 1075	164.00	116.00	6.49	5.05	3.53	2.90	2.54	7.20	5.51	3.92	3.13	2.67	7.79	6.06	4.23	3.47	3.05
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.02	37.99	29.55	20.65	16.95	14.89
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66
		413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Price Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		PP-SFPLOC500	PP-SFPLOC500	PP-SFPLOC500		REQUIRED: PPSE Training - Pilotmatic PBM 500	5,985.00	5,985.00	334.74	260.41	182.00	149.39	131.25	371.25	284.05	202.17	161.65	137.66	401.69	312.49	218.40	179.26	157.50											
		404716	404716	404716		PBM500 upgrade kit	16,800.00	11,879.00	664.39	516.86	361.24	296.50	260.51	736.85	563.78	401.27	320.85	273.22	797.27	620.23	433.49	355.80	312.61											
		404718	404718	404718		PBM Trim Module	13,600.00	9,616.00	537.82	418.39	292.40	240.02	210.88	596.48	456.38	324.83	259.73	221.17	645.39	502.07	350.91	288.02	253.05											
		404719	404719	404719		PBM Book Fold Module	13,000.00	9,192.00	514.11	399.94	279.53	229.43	201.58	570.18	436.25	310.51	248.28	211.42	616.93	479.93	335.43	275.32	241.90											
		404720	404720	404720		PBM Cover Feeder	5,550.00	3,924.00	219.47	170.73	119.33	97.94	86.05	243.41	186.23	132.55	105.99	90.25	263.36	204.88	143.19	117.53	103.26											
		404721	404721	404721		PBM Rotate Crease Trim Module	44,500.00	31,465.00	1,759.84	1,369.04	956.85	785.37	690.03	1,951.77	1,493.33	1,062.89	849.87	723.70	2,111.80	1,642.85	1,148.22	942.44	828.03											
		404722	404722	404722		BTS4000-1 Belt Stacker Module	6,100.00	4,313.00	241.23	187.66	131.16	107.65	94.58	267.54	204.69	145.69	116.49	99.20	289.47	225.19	157.38	129.18	113.50											
		404723	404723	404723		Rail Unit	500.00	354.00	19.80	15.40	10.77	8.84	7.76	21.96	16.80	11.96	9.56	8.14	23.76	18.48	12.92	10.60	9.32											
						Production Finishing Options																											
		404463	404463	404463		GBC SP Pro EX	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69											
		001452MU	001452MU	001452MU		GBC Die Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47											
		001453MU	001453MU	001453MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97											
		001452MU	001452MU	001452MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97											
		001453MU	001453MU	001453MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97											
		001454MU	001454MU	001454MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97											
		002493MU	002493MU	002493MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97											
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.10	46.98	36.55	25.54	20.97	18.42											
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13											
		404417	404417	404417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74											
						Security & Misc. Accessories																											
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87											
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58											
		GCP0001-FS1	GCP0001-FS1	GCP0001-FS1		Ricoh App For Google Cloud Print	69.00	69.00	4.38	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90											
		EO-RETURN-SEG2FLUS	EO-RETURN-SEG2FLUS	EO-RETURN-SEG2FLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						4th Station Models																											
A	5	404620	404620	404620	80	**Pro C7100**	$83,096.00	$34,413.00	$1,924.72	$1,497.31	$1,046.50	$858.95	$754.68	$2,134.64	$1,633.24	$1,162.47	$929.50	$791.50	$2,309.66	$1,796.77	$1,255.80	$1,030.74	$905.61	Standard	Zero Base		MTH		0.0068		0.0480	Yes	Single
																									Option 1	$244.80	MTH	36,000	0.0068		0.0480	Yes	Single
																									Option 2	$35.00	MTH		0.0065		0.0450	Yes	Single
																									Option 3		MTH		0.0041		0.0210	No	
																								Rural	Zero Base		MTH		0.0080		0.0565	Yes	Single
																									Option 1	$288.00	MTH	36,000	0.0080		0.0565	Yes	Single
																									Option 2	$41.18	MTH		0.0076		0.0529	Yes	Single
																									Option 3		MTH		0.0046		0.0247	No	
																								Remote	Zero Base		MTH		0.0097		0.0686	Yes	Single
																									Option 1	$349.71	MTH	36,000	0.0097		0.0686	Yes	Single
																									Option 2	$50.00	MTH		0.0093		0.0643	Yes	Single
																									Option 3		MTH		0.0059		0.0209	No	
A	5	404622	404622	404622	80	**Pro C7100S**	$99,716.00	$41,297.00	$2,309.74	$1,796.83	$1,255.84	$1,030.77	$905.64	$2,561.65	$1,959.96	$1,395.01	$1,115.43	$949.83	$2,771.69	$2,156.20	$1,507.01	$1,236.93	$1,086.77	Standard	Zero Base		MTH		0.0068		0.0480	Yes	Single
																									Option 1	$244.80	MTH	36,000	0.0068		0.0480	Yes	Single
																									Option 2	$35.00	MTH		0.0065		0.0450	Yes	Single
																									Option 3		MTH		0.0041		0.0210	No	
																								Rural	Zero Base		MTH		0.0080		0.0565	Yes	Single
																									Option 1	$288.00	MTH	36,000	0.0080		0.0565	Yes	Single
																									Option 2	$41.18	MTH		0.0076		0.0529	Yes	Single
																									Option 3		MTH		0.0046		0.0247	No	
																								Remote	Zero Base		MTH		0.0097		0.0686	Yes	Single
																									Option 1	$349.71	MTH	36,000	0.0097		0.0686	Yes	Single
																									Option 2	$50.00	MTH		0.0093		0.0643	Yes	Single
																									Option 3		MTH		0.0059		0.0209	No	
		404696	404696	404696		REQUIRED: TCRU Kit A Type C7100	5,423.00	4,546.00	254.26	197.80	138.24	113.47	99.69	281.99	215.75	153.56	122.79	104.56	305.11	237.36	165.89	136.16	119.63											
		404697	404697	404697		REQUIRED: TCRU Kit B Type C7100	3,937.00	3,301.00	184.62	143.63	100.38	82.39	72.39	204.76	156.67	111.51	89.16	75.92	221.55	172.35	120.46	98.87	86.87											
		404698	404698	404698		REQUIRED: TCRU Kit C Type C7100	1,531.00	1,284.00	71.81	55.87	39.05	32.05	28.16	79.65	60.94	43.37	34.68	29.53	86.18	67.04	46.86	38.46	33.79											
		PP-SFSTHSTATION	PP-SFSTHSTATION	PP-SFSTHSTATION		REQUIRED: PPSE Training - 5th Station Workflow	2,000.00	2,000.00	111.86	87.02	60.82	49.92	43.86	124.06	94.92	67.56	54.02	46.00	134.23	104.42	72.98	59.90	52.63											
		007138MU	007138MU	007138MU		ESP XG-PCS-208/30D (208 Volt, 20 Amp)	360.82	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58											
		PS-NWSCPC	PS-NWSCPC	PS-NWSCPC		Network & Scan Connect - Seg PC	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		404648	404648	404648		I.CIT RT5090	10,886.00	9,126.00	510.42	397.07	277.52	227.78	200.13	566.09	433.12	308.28	246.49	209.90	612.50	476.49	333.03	273.34	240.16											
		404650	404650	404650		Vacuum Feed I.CT RT5100	14,052.00	11,781.00	658.91	512.59	358.29	294.05	258.36	730.78	559.13	397.96	318.20	270.96	790.69	615.11	429.91	352.86	310.03											
		404652	404652	404652		Bridge Unit BUS010	3,268.00	2,739.00	153.19	119.17	83.29	68.37	60.07	169.96	129.99	92.52	73.98	63.00	183.83	143.01	99.95	82.04	72.08											
		404653	404653	404653		Vacuum Feed Oversize Sheet Tray Type S3	1,952.00	1,636.00	91.50	71.18	49.75	40.83	35.88	101.48	77.64	55.26	44.19	37.62	109.80	85.42	59.70	49.00	43.05											
		404654	404654	404654		Buffer Pass Unit Type S3	8,015.00	6,719.00	375.79	292.34	204.32	167.71	147.35	416.78	318.88	226.97	181.48	154.54	450.95	350.81	245.19	201.25	176.82											
		404656	404656	404656		Stacker SX5030	16,634.00	8,574.00	479.69	373.14	260.81	214.12	188.12	532.24	407.24	289.86	231.74	197.34	575.76	448.00	313.14	257.09	225.79											
		404658	404658	404658		Decurl Unit DU5040	2,118.00	1,776.00	99.33	77.27	54.01	44.33	38.95	110.17	84.29	59.99	47.97	40.85	119.20	92.73	64.81	53.19	46.74											
		404387	404387	404387		Multi Bypass Tray B/S010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34											
		404649	404649	404649		Multi Bypass Banner Sheet Tray Type S3	1,088.00	920.00	51.46	40.03	27.98	22.96	20.18	57.07	43.66	31.08	24.85	21.16	61.75	48.04	33.57	27.56	24.21											
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	561.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.83	31.61	24.59	17.19	14.11	12.39											
		404699	404699	404699		5th Station Replacement Kit Type S3	2,196.00	1,841.00	102.97	80.10	55.98	45.95	40.37	114.20	87.37	62.19	49.73	42.34	123.56	96.12	67.18	55.14	48.45											
						Production Finishing Options																											
		404195	404195	404195		7630/10 11"x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.10	52.87	37.63	30.09	25.62	74.77	58.16	40.65	33.37	29.32											
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11											
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	29.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97											
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.53	1.31	3.83	2.98	2.08	1.71	1.50											
		412203	412203	412203		Tab sheet Holder Type 3280	60.00	25.00	1.40	1.09	0.76	0.62	0.55	1.55	1.19	0.84	0.68	0.58	1.68	1.31	0.91	0.75	0.66											
		404639	404639	404639		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.42	135.70	94.84	77.85	68.40											
		404540	404540	404540		Multi-Folding Unit FD5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82											
		404542	404542	404542		Perfect Binder GBP010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88											
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.06	53.86	44.20	38.84	109.86	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61											
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,213.00	1,578.00	88.26	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53											
		404546	404546	404546		Ring Binder RB5020	26,066.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.89	1,236.95	962.27	672.55	552.02	485.00											
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.35	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84											
		404550	404550	404550		Booklet Finisher SR5060	12,390.00	8,761.00	490.00	381.19	266.42	218.87	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55											
		404400	404400	404400		Trimmer Unit TRS040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27											
		404773	404773	404773		Steampunch Ultra 115V	17,491.90	14,665.00	820.21	638.07	445.96	366.04	321.60	909.67	696.00	495.38	396.10	337.38	984.26	765.69	535.16	439.25	385.92											
		404769	404769	404769		GBC - DE W3 square 32-34H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50											
		404768	404768	404768		GBC - DE W2/G2 21H-23H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50											
		404767	404767	404767		GBC - DE CombBind 19-20-21 Hole Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50											
		404765	404765	404765		GBC - DE VB LTR	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97											
		404761	404761	404761		GBC - DE 3-5-7 HOLE	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50											
		404760	404760	404760		GBC - DE 3 HOLE	1,107.29	928.00	51.90	40.38	28.22	23.18	20.35	57.56	44.04	31.35	25.07	21.34	62.28	48.45	33.86	27.80	24.42											
		404757	404757	404757		GBC - DE C4 Round 43-47H .247S Color Coil Die	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97											
		404717	404717	404717		PBM350	21,500.00	15,202.00	850.25	661.44	462.29	379.44	333.38	942.98	721.49	513.52	410.61	349.65	1,020.30	793.73	554.75	455.33	400.06											
		404715	404715	404715		PBM500	39,900.00	28,212.00	1,577.90	1,227.50	857.93	704.17	618.69	1,749.99	1,338.94	953.00	762.01	648.88	1,893.48	1,473.06	1,029.51	845.01	742.43											
		404716	404716	404716		PBM500 upgrade kit	16,800.00	11,879.00	664.39	516.86	361.24	296.50	260.51	736.85	563.78	401.27	320.85	273.22	797.27	620.23	433.49	355.80	312.61											
		404718	404718	404718		PBM Trim Module	13,600.00	9,616.00	537.82	418.39	292.40	240.02	210.88	596.48	456.38	324.83	259.73	221.17	645.39	502.07	350.91	288.02	253.05											
		404719	404719	404719		PBM Book Fold Module	13,000.00	9,192.00	514.11	399.94	279.53	229.43	201.58	570.18	436.25	310.51	248.28	211.42	616.93	479.93	335.43	275.32	241.90											
		404720	404720	404720		PBM Cover Feeder	5,550.00	3,924.00	219.47	170.73	119.33	97.94	86.05	243.41	186.23	132.55	105.99	90.25	263.36	204.88	143.19	117.53	103.26											
		404721	404721	404721		PBM Rotate Crease Trim Module	44,500.00	31,465.00	1,759.84	1,369.04	956.85	785.37	690.03	1,951.77	1,493.33	1,062.89	849.87	723.70	2,111.80	1,642.85	1,148.22	942.44	828.03											
		404722	404722	404722		BTS4000-1 Belt Stacker Module	6,100.00	4,313.00	241.23	187.66	131.16	107.65	94.58	267.54	204.69	145.69	116.49	99.20	289.47	225.19	157.38	129.18	113.50											
		404723	404723	404723		Rail Unit	500.00	354.00	19.80	15.40	10.77	8.84	7.76	21.96	16.80	11.96	9.56	8.14	23.76	18.48	12.92	10.60	9.32											
						Controller Options																											
		404671	404671	404671		Color Controller E43-A	26,325.00	22,071.00	1,234.43	960.31	671.18	550.69	484.02	1,369.06	1,047.49	745.56	596.14	507.63	1,481.32	1,152.37	805.41	661.07	580.82											
		PP-ISFC7100E43A	PP-ISFC7100E43A	PP-ISFC7100E43A		REQUIRED: PPSE Training - C7100 W/ E43A Fiery	6,000.00	6,000.00	335.58	261.06	182.46	149.76	131.58	372.18	284.76	202.68	162.06	138.00	402.70	313.27	218.95	179.71	157.90											
		404673	404673	404673		Color Controller E83-A	66,612.00	56,014.00	3,132.86	2,437.17	1,703.39	1,398.11	1,228.39	3,474.55	2,658.42	1,892.15	1,512.94	1,288.32	3,759.44	2,924.60	2,044.06	1,677.73	1,474.06											
		PP-ISFC7100E83A	PP-ISFC7100E83A	PP-ISFC7100E83A		REQUIRED: PPSE Training - C7100 W/ E83A Fiery	6,600.00	6,600.00	369.14	287.17	200.71	164.74	144.74	409.40	313.24	222.95	178.27	151.80	442.97	344.60	240.85	197.68	173.69											
		404748	404748	404748		EFI 5th Station Upgrade Kit	3,341.00	2,801.00	156.68	121.87	85.18	69.91	61.43	173.75	132.94	94.62	75.68	64.42	187.99	146.25	102.21	83.90	73.71											
		404749	404749	404749		EFI Graphic Arts Package Premium Edition For E-43A	12,000.00	10,061.00	562.71	437.75	305.98	251.12	220.64	624.08	477.50	339.88	271.75	231.40	675.25	525.30	367.15	301.35	264.77											
		404750	404750	404750		EFI Impose Type FS150	4,011.90	3,364.00	188.15	146.37	102.30	83.97	73.77	208.67	159.66	113.64	90.86	77.37	225.78	175.64	122.76	100.76	88.53											
		404751	404751	404751		EFI Compose Type FS150	2,005.00	1,681.00	94.02	73.14	51.12	41.96	36.86	104.27	79.78	56.78	45.40	38.66	112.82	87.77	61.34	50.35	44.24											
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82											
		007096MU	007096MU	007096MU		Fiery CPSwf Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16											
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05											
		404421	404421	404421		FAC1 for E41	3,000.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82											
		404422	404422	404422		FAC1 for E81	3,800.00	2,660.00	148.77	115.74	80.89	66.39	58.33	165.00	126.24	89.85	71.85	61.18	178.53	138.88	97.07	78.67	70.00											
		414939	414939	414939		HDD Security	1,350.00	934.00	52.24	40.64	28.40	23.31	20.48	57.94	44.33	31.55	25.23	21.48	62.69	48.77	34.08	27.98	24.58											
		404317	404317	404317		Server HDD Security Type QX	1,239.00	1,539.00	86.08	66.99	46.80	38.41	33.75	95.46	73.04	51.99	41.57	35.40	103.29	80.35	56.16	46.10	40.50											
		404753	404753	404753		EFI 4GB Memory Upgradetype E-43A	1,150.00	965.00	53.97	41.99	29.35	24.09	21.16	59.86	45.80	32.60	26.06	22.20	64.77	50.38	35.21	28.90	25.39											

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments
		404697	404697	404697		REQUIRED: TCRU Kit B Type C7100	3,937.00	3,301.00	184.62	143.63	100.38	82.39	72.39	204.76	156.67	111.51	89.16	75.92	221.55	172.35	120.46	98.87	86.87
		404696	404696	404696		REQUIRED: TCRU Kit A Type C7100	5,423.00	4,546.00	254.26	197.80	138.24	113.47	99.69	281.99	215.75	153.56	122.79	104.56	305.11	237.36	165.89	136.16	119.63
		404697	404697	404697		REQUIRED: TCRU Kit B Type C7100	3,937.00	3,301.00	184.62	143.63	100.38	82.39	72.39	204.76	156.67	111.51	89.16	75.92	221.55	172.35	120.46	98.87	86.87
		404698	404698	404698		REQUIRED: TCRU Kit C Type C7100	1,531.00	1,284.00	71.81	55.87	39.05	32.05	28.16	79.65	60.94	43.37	34.68	29.53	86.18	67.04	46.86	38.46	33.79
		PP-ISFSTHSTATION	PP-ISFSTHSTATION	PP-ISFSTHSTATION		REQUIRED: PPSE Training - 5th Station Workflow	2,000.00	2,000.00	111.86	87.02	60.82	49.92	43.86	124.06	94.92	67.56	54.02	46.00	134.23	104.42	72.98	59.90	52.63
		007138MU	007138MU	007138MU		ESP XG-PCS-208200 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58
		PS-NWSCPC	PS-NWSCPC	PS-NWSCPC		Network & Scan Connect - Sep PC	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		404648	404648	404648		LCIT RT5090	10,886.00	9,126.00	510.42	397.07	277.52	227.78	200.13	566.09	433.12	308.28	246.49	209.90	612.50	476.49	333.03	273.34	240.16
		404650	404650	404650		Vacuum Feed LCT RT5100	14,052.00	11,781.00	658.91	512.59	358.38	294.05	258.36	730.78	559.13	397.96	318.20	270.98	790.69	615.11	429.91	352.86	310.03
		404652	404652	404652		Bridge Unit BU5010	3,268.00	2,739.00	153.19	119.17	83.29	68.37	60.07	169.90	129.99	92.52	73.98	63.00	183.83	143.01	99.95	82.04	72.08
		404653	404653	404653		Vacuum Feed Oversize Sheet Tray Type S3	1,952.00	1,636.00	91.50	71.18	49.75	40.83	35.88	101.48	77.64	55.26	44.19	37.63	109.80	85.42	59.70	49.00	43.05
		404654	404654	404654		Buffer Pass Unit Type S3	8,015.00	6,719.00	375.79	292.34	204.32	167.71	147.26	416.78	318.88	226.97	181.48	154.54	450.95	350.81	245.19	201.25	176.82
		404656	404656	404656		Stacker SK5030	18,654.00	15,639.00	874.69	680.45	475.58	390.35	342.96	970.09	742.23	528.29	422.41	359.70	1,049.63	816.54	570.70	468.42	411.56
		404658	404658	404658		Decurl Unit DU5040	2,118.00	1,776.00	99.33	77.27	54.00	44.33	38.95	110.17	84.29	59.99	47.97	40.85	119.20	92.73	64.81	53.19	46.74
		404387	404387	404387		Multi Bypass Tray B5010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34
		404649	404649	404649		Multi Bypass Barrel Sheet Tray Type S3	1,098.00	920.00	51.46	40.03	27.98	22.96	20.18	57.07	43.66	31.08	24.85	21.16	61.75	48.04	33.57	27.56	24.21
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	561.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.83	31.61	24.59	17.19	14.11	12.39
		404699	404699	404699		5th Station Replacement Kit Type S3	2,196.00	1,841.00	102.97	80.10	55.98	45.95	40.37	114.20	87.37	62.19	49.73	42.34	123.56	96.12	67.18	55.14	48.45
						Production Finishing Options																	
		404195	404195	404195		TK5010 11"x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.10	52.87	37.63	30.09	25.62	74.77	58.16	40.65	33.37	29.32
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50
		412203	412203	412203		Tab sheet Holder Type 3260	60.00	25.00	1.40	1.09	0.76	0.62	0.55	1.55	1.19	0.84	0.68	0.58	1.68	1.31	0.91	0.75	0.66
		405639	405639	405639		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40
		404540	404540	404540		Multi-Folding Unit FD5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.06	53.86	44.20	38.84	109.86	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,231.00	1,578.00	88.26	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53
		404546	404546	404546		Ring Binder RB5020	26,091.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.88	1,236.95	962.27	672.55	552.02	485.00
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.35	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84
		404550	404550	404550		Booklet Finisher SR5060	12,390.00	8,761.00	490.00	381.19	266.42	218.67	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55
		404400	404400	404400		Trimmer Unit TRS040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27
		404773	404773	404773		Steampunch Ultra 115V	17,491.90	14,665.00	820.21	638.07	445.96	366.04	321.60	909.67	696.00	495.38	396.10	337.30	984.26	765.69	535.16	439.25	385.92
		404769	404769	404769		GBC - DE W3 square 32-34H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404768	404768	404768		GBC - DE Combfind 19-20-21 Hole Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404767	404767	404767		GBC - DE 23-24H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404765	404765	404765		GBC - DE VB LTR	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97
		404761	404761	404761		GBC - DE 3-5-7 HOLE	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404760	404760	404760		GBC - DE 3 HOLE	1,107.29	928.00	51.90	40.38	28.22	23.16	20.35	57.56	44.04	31.35	25.07	21.34	62.28	48.45	33.86	27.80	24.42
		404757	404757	404757		GBC - DE C4 Round 43-47H .2475 Color Coil Die	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97
		404717	404717	404717		PBM350	21,500.00	15,202.00	850.25	661.44	462.29	379.44	333.38	942.98	721.49	513.52	410.61	349.65	1,020.30	793.73	554.75	455.33	400.06
		404715	404715	404715		PBM500	39,900.00	28,212.00	1,577.90	1,227.50	857.93	704.17	618.69	1,749.99	1,338.94	953.00	762.01	648.88	1,893.48	1,473.00	1,029.51	845.01	742.43
		404716	404716	404716		PBM500 upgrade kit	16,800.00	11,879.00	664.39	516.86	361.24	296.50	260.51	736.85	563.78	401.27	320.85	273.22	797.27	620.23	433.49	355.80	312.61
		404718	404718	404718		PBM Trim Module	13,800.00	9,616.00	537.82	418.39	292.42	240.02	210.88	596.48	456.38	324.83	259.73	221.17	645.39	502.07	350.91	288.02	253.05
		404719	404719	404719		PBM Book Fold Module	13,000.00	9,192.00	514.11	399.94	279.53	229.43	201.58	570.18	436.25	310.51	248.28	211.44	616.93	479.93	335.43	275.32	241.90
		404720	404720	404720		PBM Cover Feeder	5,550.00	3,924.00	219.47	170.73	119.33	97.94	86.05	243.41	186.23	132.55	105.99	90.25	263.36	204.88	143.19	117.53	103.26
		404721	404721	404721		PBM Rotate Crease Trim Module	44,500.00	31,465.00	1,759.84	1,369.04	956.85	785.37	690.03	1,951.77	1,493.33	1,062.89	849.87	723.70	2,111.80	1,642.85	1,148.22	942.44	828.03
		404722	404722	404722		BTS4000-1 Belt Stacker Module	6,100.00	4,313.00	241.23	187.66	131.16	107.65	94.58	267.54	204.69	145.69	116.49	99.20	289.47	225.19	157.39	129.18	113.50
		404723	404723	404723		Rail Unit	500.00	354.00	19.80	15.40	10.77	8.84	7.76	21.96	16.80	11.96	9.56	8.14	23.76	18.48	12.92	10.60	9.32
						Controller Options																	
		404671	404671	404671		Color Controller E43-A	26,325.00	22,071.00	1,234.43	960.31	671.18	550.69	484.02	1,369.06	1,047.49	745.56	596.14	507.63	1,481.32	1,152.37	805.41	661.07	580.82
		PP-GFC7100E43A	PP-GFC7100E43A	PP-GFC7100E43A		REQUIRED: PPSE Training - C7100 W/ E43A Fiery	6,000.00	6,000.00	335.58	261.09	182.46	149.76	131.58	372.18	284.76	202.68	162.00	138.00	402.70	313.27	218.95	179.71	157.90
		404673	404673	404673		Color Controller E83-A	66,812.00	56,014.00	3,132.86	2,437.17	1,703.39	1,398.11	1,228.39	3,474.55	2,658.42	1,892.15	1,512.94	1,288.32	3,759.44	2,924.60	2,044.06	1,677.73	1,474.06
		PP-GFC7100E83A	PP-GFC7100E83A	PP-GFC7100E83A		REQUIRED: PPSE Training - C7100 W/ E83A Fiery	6,600.00	6,600.00	369.14	287.17	200.71	164.74	144.74	409.40	313.24	222.95	178.27	151.80	442.97	344.60	240.85	197.68	173.69
		404748	404748	404748		EFI 5th Station Upgrade Kit	3,341.00	2,801.00	156.66	121.87	85.18	69.91	61.43	173.75	132.94	94.62	75.66	64.42	187.98	146.25	102.21	83.90	73.71
		404749	404749	404749		EFI Graphic Arts Package Premium Edition For E-43A	12,000.00	10,061.00	562.71	437.75	305.96	251.12	220.64	624.08	477.50	339.86	271.75	231.40	675.25	525.30	367.15	301.35	264.77
		404750	404750	404750		EFI Impose Type FS150	4,011.00	3,364.00	188.15	146.37	102.30	83.97	73.77	208.67	159.66	113.64	90.86	77.37	225.78	175.64	122.76	100.76	88.53
		404751	404751	404751		EFI Compose Type FS150	2,005.00	1,681.00	94.02	73.14	51.12	41.96	36.86	104.27	79.78	56.78	45.40	38.66	112.82	87.77	61.34	50.35	44.24
		007591MU	007591MU	007591MU		Fiery CPS v4	3,350.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82
		007096MU	007096MU	007096MU		Fiery CPSvR Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05
		404421	404421	404421		FAC1for E41	3,000.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82
		404422	404422	404422		FAC1for E81	3,800.00	2,660.00	148.77	115.74	80.89	66.39	58.33	165.00	126.24	89.85	71.85	61.18	178.53	138.88	97.07	79.67	70.00
		414939	414939	414939		HDD Security	1,350.00	934.00	52.24	40.64	28.40	23.31	20.48	57.94	44.33	31.55	25.23	21.48	62.69	48.77	34.08	27.98	24.58
		404317	404317	404317		Server HDD Security Type QX	2,199.00	1,539.00	86.08	66.96	46.80	38.41	33.75	95.46	73.04	51.99	41.57	35.40	103.29	80.35	56.16	46.10	40.50
		404753	404753	404753		EFI 4GB Memory Upgradelpe E-43A	1,150.00	965.00	53.97	41.99	29.36	24.09	21.16	59.86	45.80	32.60	26.06	22.20	64.77	50.38	35.21	28.90	25.39
		45132479	45132479	45132479		TF Color Standard Type FS150	4,450.00	3,731.00	208.67	162.34	113.46	93.13	81.82	231.43	177.07	126.03	100.77	85.81	250.41	194.80	136.15	111.75	98.18
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	1,800.00	1,664.00	93.07	72.40	50.60	41.53	36.49	103.22	78.97	56.21	44.94	38.27	111.68	86.88	60.72	49.84	43.79
		45133050	45133050	45133050		TF Color Advanced Type FS150	17,500.00	14,672.00	820.60	638.38	446.18	366.21	321.76	910.10	696.33	495.62	396.29	337.46	984.73	766.05	535.41	439.46	386.11
		PP-TDCOLORADV	PP-TDCOLORADV	PP-TDCOLORADV		REQUIRED: PPSE Training - TotalFlow Color Advanced	3,600.00	2,485.00	138.99	108.12	75.57	62.03	54.50	154.14	117.94	83.94	67.12	57.16	166.78	129.75	90.68	74.43	65.40
		KD-RETURN-SEQPLUS	KD-RETURN-SEQPLUS	KD-RETURN-SEQPLUS		Lease Return	200.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
						5th Station Models																	
A	5	404624	404624	404624	80	**Pro C7100X**	$95,000.00	$39,343.00	$2,200.45	$1,711.81	$1,196.42	$982.00	$862.79	$2,440.45	$1,867.22	$1,320.01	$1,062.65	$904.89	$2,640.54	$2,054.18	$1,435.70	$1,178.40	$1,035.35
A	5	404626	404626	404626	80	**Pro C7100SX**	$111,000.00	$45,970.00	$2,571.10	$2,000.15	$1,397.95	$1,147.41	$1,008.12	$2,851.52	$2,181.74	$1,552.87	$1,241.65	$1,057.31	$3,085.32	$2,400.19	$1,677.54	$1,376.89	$1,209.75
		404696	404696	404696		REQUIRED: TCRU Kit A Type C7100	5,423.00	4,546.00	254.26	197.80	138.24	113.47	99.69	281.99	215.75	153.56	122.79	104.56	305.11	237.36	165.89	136.16	119.63
		404697	404697	404697		REQUIRED: TCRU Kit B Type C7100	3,937.00	3,301.00	184.62	143.63	100.38	82.39	72.39	204.76	156.67	111.51	89.16	75.92	221.55	172.35	120.46	98.87	86.87
		404698	404698	404698		REQUIRED: TCRU Kit C Type C7100	1,531.00	1,284.00	71.81	55.87	39.05	32.05	28.16	79.65	60.94	43.37	34.68	29.53	86.18	67.04	46.86	38.46	33.79
		PP-ISFSTHSTATION	PP-ISFSTHSTATION	PP-ISFSTHSTATION		REQUIRED: PPSE Training - 5th Station Workflow	2,000.00	2,000.00	111.86	87.02	60.82	49.92	43.86	124.06	94.92	67.56	54.02	46.00	134.23	104.42	72.98	59.90	52.63
		007138MU	007138MU	007138MU		ESP XG-PCS-208200 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58
		PS-NWSCPC	PS-NWSCPC	PS-NWSCPC		Network & Scan Connect - Sep PC	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		404648	404648	404648		LCIT RT5090	10,886.00	9,126.00	510.42	397.07	277.52	227.78	200.13	566.09	433.12	308.28	246.49	209.90	612.50	476.49	333.03	273.34	240.16
		404650	404650	404650		Vacuum Feed LCT RT5100	14,052.00	11,781.00	658.91	512.59	358.38	294.05	258.36	730.78	559.13	397.96	318.20	270.98	790.69	615.11	429.91	352.86	310.03
		404652	404652	404652		Bridge Unit BU5010	3,268.00	2,739.00	153.19	119.17	83.29	68.37	60.07	169.90	129.99	92.52	73.98	63.00	183.83	143.01	99.95	82.04	72.08
		404653	404653	404653		Vacuum Feed Oversize Sheet Tray Type S3	1,952.00	1,636.00	91.50	71.18	49.75	40.83	35.88	101.48	77.64	55.26	44.19	37.63	109.80	85.42	59.70	49.00	43.05
		404654	404654	404654		Buffer Pass Unit Type S3	8,015.00	6,719.00	375.79	292.34	204.32	167.71	147.26	416.78	318.88	226.97	181.48	154.54	450.95	350.81	245.19	201.25	176.82
		404656	404656	404656		Stacker SK5030	18,654.00	15,639.00	874.69	680.45	475.58	390.35	342.96	970.09	742.23	528.29	422.41	359.70	1,049.63	816.54	570.70	468.42	411.56
		404658	404658	404658		Decurl Unit DU5040	2,118.00	1,776.00	99.33	77.27	54.00	44.33	38.95	110.17	84.29	59.99	47.97	40.85	119.20	92.73	64.81	53.19	46.74
		404387	404387	404387		Multi Bypass Tray B5010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34
		404649	404649	404649		Multi Bypass Barrel Sheet Tray Type S3	1,098.00	920.00	51.46	40.03	27.98	22.96	20.18	57.07	43.66	31.08	24.85	21.16	61.75	48.04	33.57	27.56	24.21
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	561.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.83	31.61	24.59	17.19	14.11	12.39
		404699	404699	404699		5th Station Replacement Kit Type S3	2,196.00	1,841.00	102.97	80.10	55.98	45.95	40.37	114.20	87.37	62.19	49.73	42.34	123.56	96.12	67.18	55.14	48.45
						Production Finishing Options																	
		404195	404195	404195		TK5010 11"x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.10	52.87	37.63	30.09	25.62	74.77	58.16	40.65	33.37	29.32
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50
		412203	412203	412203		Tab sheet Holder Type 3260	60.00	25.00	1.40	1.09	0.76	0.62	0.55	1.55	1.19	0.84	0.68	0.58	1.68	1.31	0.91	0.75	0.66
		405639	405639	405639		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40
		404540	404540	404540		Multi-Folding Unit FD5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.06	53.86	44.20	38.84	109.86	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,231.00	1,578.00	88.26	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53
		404546	404546	404546		Ring Binder RB5020	26,091.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.88	1,236.95	962.27	672.55	552.02	485.00
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.35	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84
		404550	404550	404550		Booklet Finisher SR5060	12,390.00	8,761.00	490.00	381.19	266.42	218.67	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55
		404400	404400	404400		Trimmer Unit TRS040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27
		404773	404773	404773		Steampunch Ultra 115V	17,491.90	14,665.00	820.21	638.07	445.96	366.04	321.60	909.67	696.00	495.38	396.10	337.30	984.26	765.69	535.16	439.25	385.92
		404769	404769	404769		GBC - DE W3 square 32-34H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404768	404768	404768		GBC - DE Combfind 19-20-21 Hole Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404767	404767	404767		GBC - DE 23-24

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Ask New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						Controller Options																											
		404671	404671	404671		Color Controller E43-A	26,325.00	22,071.00	1,234.43	960.31	671.18	550.89	484.02	1,369.06	1,047.49	745.56	596.14	507.63	1,481.32	1,152.37	805.41	661.07	580.82										
		PP-ISFC7100E43A	PP-ISFC7100E43A	PP-ISFC7100E43A		REQUIRED: PPSE Training - C7100 W/ E43A Fiery	6,000.00	6,000.00	335.58	261.06	182.46	149.76	131.58	372.18	284.76	202.68	162.06	138.00	402.70	313.27	218.95	179.71	157.90										
		404673	404673	404673		Color Controller E83-A	66,812.00	56,014.00	3,132.86	2,437.17	1,703.39	1,398.11	1,228.39	3,474.55	2,658.42	1,892.15	1,512.94	1,288.32	3,759.44	2,924.60	2,044.06	1,677.73	1,474.06										
		PP-ISFC7100E83A	PP-ISFC7100E83A	PP-ISFC7100E83A		REQUIRED: PPSE Training - C7100 W/ E83A Fiery	6,000.00	6,000.00	369.14	287.17	200.71	164.74	144.74	409.40	313.24	222.95	178.27	151.88	442.97	344.60	240.85	197.68	173.69										
		404748	404748	404748		EFI 5th Station Upgrade Kit	3,341.00	2,801.00	156.66	121.87	85.18	69.91	61.43	173.75	132.94	94.62	75.66	64.42	187.99	146.25	102.21	83.90	73.71										
		404749	404749	404749		EFI Graphic Arts Package Premium Edition For E-43A	12,000.00	10,061.00	562.71	437.75	305.96	251.12	220.64	624.08	477.50	339.86	271.75	231.40	675.25	525.30	367.15	301.35	264.77										
		404750	404750	404750		EFI Impose Type FS150	4,011.90	3,364.00	188.15	146.37	102.30	83.97	73.77	208.67	159.66	113.64	90.86	77.37	225.78	175.64	122.76	100.76	88.53										
		404751	404751	404751		EFI Compose Type FS150	2,005.00	1,681.00	94.02	73.14	51.12	41.96	36.86	104.27	79.78	56.78	45.40	38.66	112.82	87.77	61.34	50.35	44.24										
		007991MU	007991MU	007991MU		Fiery CPS v4	3,360.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		007996MU	007996MU	007996MU		Fiery CPSwE Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16										
		007995MU	007995MU	007995MU		Fiery ES-2080 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		404421	404421	404421		FAC1 for E41	3,000.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		404422	404422	404422		FAC2 for E81	3,800.00	2,660.00	148.77	115.74	80.89	66.39	58.33	165.00	126.24	89.85	71.85	61.18	178.53	138.88	97.07	79.67	70.00										
		414939	414939	414939		HDD Security	1,350.00	934.00	52.24	40.64	28.40	23.31	20.48	57.94	44.33	31.55	25.23	21.48	62.69	48.77	34.08	27.98	24.58										
		404317	404317	404317		Server HDD Security Type QX	2,199.00	1,539.00	86.08	66.96	46.80	38.41	33.75	95.46	73.04	51.99	41.57	35.40	103.29	80.35	56.16	46.10	40.50										
		404753	404753	404753		EFI 4GB Memory Upgradeype E-43A	1,150.00	965.00	53.97	41.99	29.35	24.09	21.16	59.86	45.80	32.60	26.06	22.20	64.77	50.38	35.21	28.90	25.39										
		45132479	45132479	45132479		TF Color Standard Type FS150	4,450.00	3,731.00	208.67	162.34	113.46	93.13	81.82	231.43	177.07	126.03	100.77	85.81	250.41	194.80	136.15	111.75	98.18										
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	1,800.00	1,694.00	93.07	72.40	50.60	41.53	36.49	102.22	78.97	56.21	44.94	38.27	111.66	86.88	60.72	49.84	43.79										
		45133050	45133050	45133050		TF Color Advanced Type FS150	17,500.00	14,672.00	820.60	638.38	446.18	366.21	321.76	910.10	696.33	495.62	396.29	337.46	984.73	766.05	535.41	438.46	386.11										
		PP-TDCOLORADV	PP-TDCOLORADV	PP-TDCOLORADV		REQUIRED: PPSE Training - TotalFlow Color Advanced	3,600.00	2,485.00	136.99	108.12	75.57	62.03	54.50	154.14	117.94	83.94	67.12	57.16	166.78	129.75	90.68	74.43	65.40										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	5	404625	404625	404625	90	**Pro C7110X**	$117,000.00	$48,455.00	$2,710.09	$2,108.28	$1,473.52	$1,209.44	$1,062.62	$3,035.66	$2,299.67	$1,636.81	$1,308.77	$1,114.47	$3,252.11	$2,529.93	$1,768.22	$1,451.32	$1,275.14	Standard	Zero Base		MTH		0.0068		0.0480	Yes	Single
																										Option 1	$279.48	MTH	41,100	0.0068		0.0480	Yes	Single
																										Option 2	$35.00	MTH		0.0065		0.0450	Yes	Single
																										Option 3		MTH		0.0050		0.0181	No	
																								Rural	Zero Base		MTH		0.0080		0.0565	Yes	Single
																										Option 1	$328.80	MTH	41,100	0.0080		0.0565	Yes	Single
																										Option 2	$41.18	MTH		0.0076		0.0529	Yes	Single
																										Option 3		MTH		0.0059		0.0213	No	
																								Remote	Zero Base		MTH		0.0097		0.0686	Yes	Single
																										Option 1	$399.26	MTH	41,100	0.0097		0.0686	Yes	Single
																										Option 2	$50.00	MTH		0.0093		0.0643	Yes	Single
																										Option 3		MTH		0.0071		0.0259	No	
A	5	404627	404627	404627	90	**Pro C7110SX**	$135,000.00	$55,909.00	$3,126.99	$2,432.60	$1,700.19	$1,395.49	$1,226.08	$3,468.04	$2,653.44	$1,888.61	$1,510.10	$1,285.91	$3,752.39	$2,919.12	$2,040.23	$1,674.59	$1,471.30	Standard	Zero Base		MTH		0.0068		0.0480	Yes	Single
																										Option 1	$279.48	MTH	41,100	0.0068		0.0480	Yes	Single
																										Option 2	$35.00	MTH		0.0065		0.0450	Yes	Single
																										Option 3		MTH		0.0050		0.0181	No	
																								Rural	Zero Base		MTH		0.0080		0.0565	Yes	Single
																										Option 1	$328.80	MTH	41,100	0.0080		0.0565	Yes	Single
																										Option 2	$41.18	MTH		0.0076		0.0529	Yes	Single
																										Option 3		MTH		0.0059		0.0213	No	
																								Remote	Zero Base		MTH		0.0097		0.0686	Yes	Single
																										Option 1	$399.26	MTH	41,100	0.0097		0.0686	Yes	Single
																										Option 2	$50.00	MTH		0.0093		0.0643	Yes	Single
																										Option 3		MTH		0.0071		0.0259	No	
		404496	404496	404496		REQUIRED: TCRU Kit A Type C7100	5,423.00	4,546.00	254.26	197.80	138.24	113.47	99.69	281.99	215.75	153.56	122.79	104.56	305.11	237.38	165.89	136.16	119.63										
		404697	404697	404697		REQUIRED: TCRU Kit B Type C7100	3,927.00	3,301.00	184.62	143.63	100.38	82.39	72.39	204.76	156.67	111.51	89.16	75.92	221.55	172.35	120.46	98.87	86.87										
		404698	404698	404698		REQUIRED: TCRU Kit C Type C7100	1,531.00	1,284.00	71.81	55.87	39.05	32.05	28.16	79.65	60.94	43.37	34.68	29.53	86.18	67.04	46.86	38.46	33.79										
		PP-SFSTHSTATION	PP-SFSTHSTATION	PP-SFSTHSTATION		REQUIRED: PPSE Training - 5th Station Workflow	2,000.00	2,000.00	111.86	87.02	60.82	49.92	43.86	124.06	94.92	67.56	54.02	46.00	134.23	104.42	72.98	59.90	52.63										
		007138MU	007138MU	007138MU		ESP XG-PCS-208300 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSCPC	PS-NWSCPC	PS-NWSCPC		Network & Scan Connect - Seg PC	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		404648	404648	404648		LCT RT5090	10,886.00	9,126.00	510.42	397.07	277.52	227.78	200.13	566.09	433.12	308.28	246.49	209.90	612.50	476.49	333.03	273.34	240.16										
		404650	404650	404650		Vacuum Feed LCT RT5100	14,052.00	11,781.00	658.91	512.59	358.26	294.05	258.36	730.78	559.13	397.96	318.20	270.98	790.69	615.11	429.91	352.86	310.03										
		404652	404652	404652		Bridge Unit BU5010	3,268.00	2,739.00	153.19	119.17	83.29	68.37	60.07	169.90	129.99	92.52	73.98	63.00	183.83	143.01	99.95	82.04	72.08										
		404653	404653	404653		Vacuum Feed Oversize Sheet Tray Type S3	1,952.00	1,636.00	91.50	71.18	49.75	40.83	35.88	101.48	77.64	55.26	44.19	37.63	109.80	85.42	59.70	49.00	43.05										
		404654	404654	404654		Buffer Pass Unit Type S3	8,033.00	6,719.00	375.79	292.34	204.32	167.71	147.26	416.78	318.88	226.97	181.48	154.54	450.95	350.81	245.19	201.25	176.82										
		404656	404656	404656		Stacker SK5030	18,654.00	15,639.00	874.69	680.45	475.58	390.35	342.96	970.09	742.23	528.29	422.41	359.70	1,049.63	816.54	570.70	468.42	411.56										
		404658	404658	404658		Decurl Unit DU5040	2,118.00	1,776.00	99.33	77.27	54.00	44.32	38.95	110.17	84.29	59.99	47.97	40.86	119.20	92.71	64.81	53.19	46.74										
		404387	404387	404387		Multi Bypass Tray B5010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34										
		404649	404649	404649		Multi Bypass Barrier Sheet Tray Type S3	1,098.00	920.00	51.46	40.03	27.98	22.96	20.18	57.07	43.66	31.08	24.85	21.16	61.75	48.04	33.57	27.56	24.21										
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	561.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.83	31.61	24.59	17.19	14.11	12.39										
		404699	404699	404699		5th Station Replacement Kit Type S3	2,196.00	1,841.00	102.97	80.10	55.98	45.95	40.37	114.20	87.37	62.19	49.73	42.34	123.56	96.12	67.18	55.14	48.45										
						Production Finishing Options																											
		404495	404495	404495		TK5010 11"x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.10	52.87	37.63	30.09	25.62	74.77	58.16	40.65	33.37	29.32										
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11										
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97										
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50										
		412203	412203	412203		Tab sheet Holder Type 3260	60.00	25.00	1.40	1.09	0.76	0.62	0.55	1.55	1.19	0.84	0.68	0.58	1.68	1.31	0.91	0.75	0.66										
		404539	404539	404539		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.49										
		404540	404540	404540		Multi-Folding Unit FD5020	10,416.00	7,365.00	411.92	320.45	223.97	183.87	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82										
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.16	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88										
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.06	53.86	44.20	38.84	109.88	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61										
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,231.00	1,578.00	88.26	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53										
		404546	404546	404546		Ring Binder RB5020	26,064.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.89	1,236.95	962.27	672.55	552.02	485.00										
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.39	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84										
		404550	404550	404550		Booklet Finisher SR5060	12,390.00	8,761.00	490.00	381.13	266.42	218.67	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55										
		404400	404400	404400		Trimmer Unit TRS040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27										
		404773	404773	404773		Steampunch Ultra 115y	17,491.90	14,665.00	820.21	638.07	445.96	366.04	321.60	909.67	696.00	495.38	396.10	337.30	984.26	765.69	535.16	439.25	385.92										
		404769	404769	404769		GBC - DE W9 square 32-34H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50										
		404768	404768	404768		GBC - DE W25/2 21H-23H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50										
		404767	404767	404767		GBC - DE Combdbnd 19-20-21 Hole Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50										
		404765	404765	404765		GBC - DE VB LTR	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97										
		404761	404761	404761		GBC - DE 3-5-7 HOLE	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50										
		404760	404760	404760		GBC - DE 3 HOLE	1,107.29	928.00	51.90	40.38	28.22	23.16	20.35	57.56	44.04	31.35	25.07	21.34	62.28	48.45	33.86	27.80	24.42										
		404757	404757	404757		GBC - DE C4 Round 43-47H .2475 Color Coil Die	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97										
		404717	404717	404717		PIM/M50	21,500.00	15,202.00	850.25	661.44	462.29	379.44	333.38	942.98	721.49	513.52	410.61	349.65	1,020.30	793.73	554.75	455.33	400.06										
		404715	404715	404715		PIM/S50	39,900.00	28,212.00	1,577.90	1,227.50	857.93	704.17	618.69	1,749.99	1,338.94	953.00	762.01	648.88	1,893.48	1,473.00	1,029.51	845.01	742.43										
		404716	404716	404716		PIM/M50 upgrade kit	16,800.00	11,879.00	664.39	516.86	361.24	296.50	260.51	736.65	563.78	401.27	320.85	273.22	797.27	620.23	433.49	355.80	312.61										
		404718	404718	404718		PIM Trim Module	13,600.00	9,616.00	537.82	418.39	292.42	240.02	210.88	596.48	456.38	324.83	259.73	221.17	645.39	502.07	350.91	288.02	253.05										
		404719	404719	404719		PIM Book Fold Module	13,000.00	9,192.00	514.11	399.94	279.53	229.43	201.58	570.18	436.25	310.51	248.28	211.44	616.93	479.93	335.43	275.32	241.90										
		404720	404720	404720		PIM Cover Feeder	5,550.00	3,924.00	219.47	170.73	119.33	97.94	86.05	243.41	186.23	132.55	105.99	90.25	263.36	204.88	143.19	117.53	103.26										
		404721	404721	404721		PIM Rotate Crease Trim Module	44,500.00	31,465.00	1,759.84	1,369.04	956.85	785.27	690.03	1,951.77	1,493.33	1,062.89	849.87	723.70	2,111.80	1,642.85	1,148.22	942.44	828.03										
		404722	404722	404722		BTS4000-1 Belt Stacker Module	6,100.00	4,313.00	241.23	187.66	131.16	107.65	94.58	267.54	204.69	145.69	116.49	99.20	289.47	225.19	157.39	129.18	113.50										
		404723	404723	404723		Rail Unit	500.00	354.00	19.80	15.40	10.77	8.84	7.76	21.96	16.80	11.96	9.56	8.14	23.76	18.48	12.92	10.60	9.32										
						Controller Options																											
		404671	404671	404671		Color Controller E43-A	26,325.00	22,071.00	1,234.43	960.31	671.18	550.89	484.02	1,369.06	1,047.49	745.56	596.14	507.63	1,481.32	1,152.37	805.41	661.07	580.82										
		PP-ISFC7100E43A	PP-ISFC7100E43A	PP-ISFC7100E43A		REQUIRED: PPSE Training - C7100 W/ E43A Fiery	6,000.00	6,000.00	335.58	261.06	182.46	149.76	131.58	372.18	284.76	202.68	162.06	138.00	402.70	313.27	218.95	179.71	157.90										
		404673	404673	404673		Color Controller E83-A	66,812.00	56,014.00	3,132.86	2,437.17	1,703.39	1,398.11	1,228.39	3,474.55	2,658.42	1,892.15	1,512.94	1,288.32	3,759.44	2,924.60	2,044.06	1,677.73	1,474.06										
		PP-ISFC7100E83A	PP-ISFC7100E83A	PP-ISFC7100E83A		REQUIRED: PPSE Training - C7100 W/ E83A Fiery	6,000.00	6,000.00	369.14	287.17	200.71	164.74	144.74	409.40	313.24	222.95	178.27	151.88	442.97	344.60	240.85	197.68	173.69										
		404748	404748	404748		EFI 5th Station Upgrade Kit	3,341.00	2,801.00	156.66	121.87	85.18	69.91	61.43	173.75	132.94	94.62	75.66	64.42	187.99	146.25	102.21	83.90	73.71										
		404749	404749	404749		EFI Graphic Arts Package Premium Edition For E-43A	12,000.00	10,061.00	562.71	437.75	305.96	251.12	220.64	624.08	477.50	339.86	271.75	231.40	675.25	525.30	367.15	301.35	264.77										
		404750	404750	404750		EFI Impose Type FS150	4,011.90	3,364.00	188.15	146.37	102.30	83.97	73.77	208.67	159.66	113.64	90.86	77.37	225.78	175.64	122.76	100.76	88.53										
		404751	404751	404751		EFI Compose Type FS150	2,005.00	1,681.00	94.02	73.14	51.12	41.96	36.86	104.27	79.78	56.78	45.40	38.66	112.82	87.77	61.34	50.35	44.24										
		007991MU	007991MU	007991MU		Fiery CPS v4	3,360.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		007996MU	007996MU	007996MU		Fiery CPSwE Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16										
		007995MU	007995MU	007995MU		Fiery ES-2080 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		404421	404421	404421		FAC1 for E41	3,000.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		404422	404422	404422		FAC2 for E81	3,800.00	2,660.00	148.77	115.74	80.89	66.39	58.33	165.00	126.24	89.85	71.85	61.18	178.53	138.88	97.07	79.67	70.00										
		414939	414939	414939		HDD Security	1,350.00	934.00	52.24	40.64	28.40	23.31	20.48	57.94	44.33	31.55	25.23	21.48	62.69	48.77	34.08	27.98	24.58										
		404317	404317	404317		Server HDD Security Type QX	2,199.00	1,539.00	86.08	66.96	46.80	38.41	33.75	95.46	73.04	51.99	41.57	35.40	103.29	80.35	56.16	46.10	40.50										
		404753	404753	404753		EFI 4GB Memory Upgradeype E-43A	1,150.00	965.00	53.97	41.99	29.35	24.09	21.16	59.86	45.80	32.60	26.06	22.20	64.77	50.38	35.21	28.90	25.39										
		45132479	45132479	45132479		TF Color Standard Type FS150	4,450.00	3,731.00	208.67	162.34	113.46	93.13	81.82	231.43	177.07	126.03	100.77	85.81	250.41	194.80

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416631	416631	416631		Output Jogger Unit Type M2	500.00	355.00	19.86	15.45	10.80	8.86	7.78	22.02	16.85	11.99	9.59	8.17	23.83	18.54	12.95	10.63	9.34										
		404588	404588	404588		REQUIRED: TCRU Type C5100 (Set A)	2,000.00	1,414.00	79.09	61.52	43.00	35.29	31.01	87.71	67.11	47.76	38.19	32.52	94.90	73.83	51.60	42.35	37.21										
		404589	404589	404589		REQUIRED: TCRU Type C5100 (Set B)	2,900.00	2,051.00	114.71	89.24	62.37	51.19	44.98	127.22	97.34	69.28	55.40	47.17	137.65	107.09	74.85	61.43	53.97										
		417005	417005	417005		Cooling Fan Unit Type M2	525.00	372.00	20.81	16.19	11.31	9.29	8.16	23.08	17.66	12.57	10.05	8.56	24.97	19.42	13.58	11.14	9.79										
						Production Finishing Options																											
		416645	416645	416645		Booklet Finisher SR4100	7,110.00	5,027.00	281.16	218.72	152.87	125.47	110.24	311.82	238.58	169.81	135.78	115.62	337.39	262.47	183.45	150.57	132.29										
		416644	416644	416644		Finisher SR4090	4,270.00	1,677.00	93.79	72.97	51.00	41.86	36.78	104.02	79.59	56.65	45.30	38.57	112.55	87.56	61.20	50.23	44.13										
		416632	416632	416632		Finisher SR4110	7,220.00	5,105.00	285.52	222.12	155.24	127.42	111.95	316.66	242.28	172.45	137.89	117.42	342.63	266.54	186.29	152.90	134.34										
		416634	416634	416634		Copy Tray Type M2	220.00	157.00	8.78	6.83	4.77	3.92	3.44	9.74	7.45	5.30	4.24	3.61	10.54	8.20	5.73	4.70	4.13										
		415908	415908	415908		Multi-Folding Unit FD4000	11,510.00	8,138.00	455.16	354.08	247.48	203.12	178.47	504.80	386.23	274.90	219.81	187.17	546.18	424.90	296.97	243.75	214.16										
		404412	404412	404412		GBC StreamPunch Pro	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69										
		0014508MU	0014508MU	0014508MU		GBC Die Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47										
		0014519MU	0014519MU	0014519MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0014528MU	0014528MU	0014528MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0014538MU	0014538MU	0014538MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0014549MU	0014549MU	0014549MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0024903MU	0024903MU	0024903MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.10	46.98	36.55	25.54	20.97	18.42										
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13										
		404417	404417	404417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74										
		404305	404305	404305		Booklet Maker BK5010e	12,150.00	8,591.00	480.49	373.79	261.25	214.43	188.40	532.90	407.73	290.20	232.04	197.59	576.59	448.55	313.50	257.32	226.08										
		413105	413105	413105		BK5010 Rail Unit	320.00	226.00	12.64	9.83	6.87	5.64	4.96	14.02	10.73	7.63	6.10	5.20	15.17	11.80	8.25	6.77	5.95										
		413102	413102	413102		CF5010 Cover Feeder	3,100.00	2,192.00	122.60	95.37	66.66	54.71	48.07	135.97	104.03	74.05	59.21	50.42	147.12	114.45	79.99	65.65	57.68										
		404299	404299	404299		Trimmer SR5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45										
		404300	404300	404300		Book Folder BF5010e	8,300.00	5,869.00	328.25	255.36	178.48	146.49	128.71	364.05	278.54	198.25	158.52	134.99	393.90	306.43	214.17	175.79	154.45										
						Solution Accessories																											
		404475	404475	404475		TPRR Bundle	440.00	440.00	27.29	20.88	14.86	11.88	10.12	27.29	20.88	14.86	11.88	10.12	32.75	25.06	17.84	14.26	12.14										
		404476	404476	404476		TFPM Bundle	440.00	440.00	27.29	20.88	14.86	11.88	10.12	27.29	20.88	14.86	11.88	10.12	32.75	25.06	17.84	14.26	12.14										
		404473	404473	404473		TPRM Package	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		404474	404474	404474		TFPM Package	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
						Controller Accessories																											
		404501	404501	404501		Fiery E-22B	7,500.00	5,303.00	296.60	230.73	161.26	132.36	116.29	328.95	251.68	179.14	143.23	121.97	355.92	276.88	193.52	158.84	139.55										
		PP-ISFC5100E22B	PP-ISFC5100E22B	PP-ISFC5100E22B		REQUIRED: PPSE Training - Pro5100/10 w/ E22B Fiery	3,000.00	2,525.00	141.22	109.86	76.79	63.02	55.37	156.63	119.84	85.29	68.20	58.08	169.47	131.84	92.14	75.63	66.45										
		404504	404504	404504		Fiery E-42B	24,500.00	17,323.00	968.88	753.72	526.79	432.38	379.89	1,074.55	822.15	585.17	467.89	398.43	1,162.65	904.47	632.15	518.86	455.87										
		PP-ISFC5100E42B	PP-ISFC5100E42B	PP-ISFC5100E42B		REQUIRED: PPSE Training - Pro5100/10 w/ E42B Fiery	4,500.00	3,788.00	211.86	164.82	115.19	94.55	83.07	234.97	179.78	127.96	102.31	87.12	254.24	197.78	138.23	113.46	99.69										
		007991MU	007991MU	007991MU		Fiery CPS v6	1,260.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		007996MU	007996MU	007996MU		Fiery CPSvl Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16										
		100000006105-PS1	100000006105-PS1	100000006105-PS1		EFI - CPS Support & Maint Contract Additional Year	400.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04										
		007999MS	007999MS	007999MS		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		404582	404582	404582		Fiery Compose FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39										
		404583	404583	404583		Fiery Graphic Arts Package Premium Edition Upgrade	5,380.00	3,236.00	180.99	140.80	98.41	80.77	70.97	200.73	153.58	109.31	87.40	74.43	217.19	168.96	118.09	96.92	85.16										
		404421	404421	404421		FAC for E41	5,000.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.40	63.53	55.82										
		007183MU	007183MU	007183MU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,540.00	197.99	154.03	107.65	88.38	77.63	219.59	168.01	119.58	95.62	81.42	237.59	184.83	129.18	106.03	93.16										
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	1,800.00	1,664.00	93.07	72.40	50.60	41.53	36.49	103.22	78.97	56.21	44.94	38.27	111.68	86.88	60.72	49.84	43.79										
		414939	414939	414939		HDD Security	1,350.00	934.00	52.24	40.64	28.40	23.31	20.48	57.94	44.33	31.55	25.23	21.48	62.69	48.77	34.08	27.98	24.58										
		404317	404317	404317		Server HDD Security Type QX	2,199.00	1,539.00	86.08	66.96	46.80	38.41	33.75	95.46	73.04	51.99	41.57	35.40	103.29	80.35	56.16	46.10	40.50										
		404598	404598	404598		Fiery Impose Type FS-100	2,300.00	1,626.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.90	59.34	48.70	42.79										
		404601	404601	404601		Spot On Type FS100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.42	26.78	18.72	15.37	13.50										
		404600	404600	404600		Hot Folders TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.43	26.78	18.72	15.37	13.50										
		404602	404602	404602		Auto Trap TYPE FS-100	725.00	513.00	28.69	22.32	15.60	12.80	11.25	31.82	24.35	17.33	13.86	11.80	34.42	26.78	18.72	15.37	13.50										
		007205MU	007205MU	007205MU		Total Flow Standard Type E-42B	2,575.00	1,821.00	112.96	86.42	61.51	49.19	41.88	112.96	86.42	61.51	49.19	41.88	135.55	103.71	73.82	59.02	50.26										
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	1,800.00	1,664.00	93.07	72.40	50.60	41.53	36.49	103.22	78.97	56.21	44.94	38.27	111.68	86.88	60.72	49.84	43.79										
		007209MU	007209MU	007209MU		Total Flow Advanced Type E-42B	9,000.00	6,364.00	394.76	302.04	214.98	171.89	146.37	394.76	302.04	214.98	171.89	146.37	473.71	362.44	257.97	206.27	175.65										
		PP-TDCOLORADV	PP-TDCOLORADV	PP-TDCOLORADV		REQUIRED: PPSE Training - TotalFlow Color Advanced	3,600.00	2,485.00	138.99	108.12	75.57	62.03	54.50	154.14	117.94	83.94	67.12	57.16	166.78	129.75	90.68	74.43	65.40										
		EO-RETURN-SEQRPLUS	EO-RETURN-SEQRPLUS	EO-RETURN-SEQRPLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
A	5	404497	404497	404497	80 B&W / 80 Color	**Pro C5110S**	$65,250.00	$27,022.00	$1,511.34	$1,175.73	$821.74	$674.47	$592.59	$1,676.17	$1,282.46	$932.80	$729.86	$621.51	$1,813.61	$1,410.87	$986.09	$809.36	$711.11	Standard	Zero Base		MTH		0.0080		0.0480	Yes	Single
																									Option 1	$83.16	MTH	13,700	0.0069		0.0480	Yes	Single
																									Option 2	$35.00	MTH		0.0065		0.0470	Yes	Single
																									Option 3		MTH		0.0036		0.0192	No	
																								Rural	Zero Base		MTH		0.0080		0.0565	Yes	Single
																									Option 1	$309.60	MTH	13,700	0.0080		0.0565	Yes	Single
																									Option 2	$41.18	MTH		0.0076		0.0553	Yes	Single
																									Option 3		MTH		0.0042		0.0226	No	
																								Remote	Zero Base		MTH		0.0097		0.0686	Yes	Single
																									Option 1	$133.09	MTH	13,700	0.0097		0.0686	Yes	Single
																									Option 2	$50.00	MTH		0.0093		0.0671	Yes	Single
																									Option 3		MTH		0.0051		0.0274	No	
		404588	404588	404588		REQUIRED: TCRU Type C5100 (Set A)	2,000.00	1,414.00	79.09	61.52	43.00	35.29	31.01	87.71	67.11	47.76	38.19	32.52	94.90	73.83	51.60	42.35	37.21										
		404589	404589	404589		REQUIRED: TCRU Type C5100 (Set B)	2,900.00	2,051.00	114.71	89.24	62.37	51.19	44.98	127.22	97.34	69.28	55.40	47.17	137.65	107.09	74.85	61.43	53.97										
		0064298MU	0064298MU	0064298MU		ESP XG-PCS-208 (8 Volt, 20 Amp)	350.00	247.00	13.81	10.75	7.51	6.17	5.42	15.32	11.72	8.34	6.67	5.68	16.58	12.90	9.01	7.40	6.50										
		007138MU	007138MU	007138MU		ESP XG-PCS-208300 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSCBC4	PS-NWSCBC4	PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSCBC5	PS-NWSCBC5	PS-NWSCBC5		Network & Scan Connect - Seg BC5	500.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416699	416699	416699		LCIT RT4020	3,100.00	1,808.00	101.12	78.67	54.98	45.13	39.65	112.15	85.81	61.07	48.83	41.58	121.35	94.40	65.98	54.14	47.58										
		416638	416638	416638		LCIT RT4030	6,450.00	4,561.00	255.10	198.45	138.70	113.84	100.02	282.92	216.47	154.07	123.19	104.98	306.12	238.14	166.44	136.61	120.03										
		416639	416639	416639		Cover Interposer Tray CH310	1,520.00	1,078.00	60.29	46.90	32.78	26.91	23.64	66.87	51.16	36.41	29.12	24.79	72.35	56.28	39.34	32.29	28.37										
		416640	416640	416640		Cover Interposer Tray CH320	4,560.00	3,235.00	180.87	140.72	98.07	80.50	70.72	200.05	153.06	108.94	87.11	74.18	216.45	168.38	117.69	96.60	84.87										
		416641	416641	416641		A3/11"x17" Tray Unit Type M2	1,960.00	1,386.00	77.52	60.30	42.15	34.59	30.39	85.97	65.78	46.82	37.44	31.88	93.02	72.37	50.58	41.51	36.47										
		416642	416642	416642		Tab Sheet Holder Type M2	70.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.79	1.47	1.29										
		404505	404505	404505		Decurl Unit DU5020	3,192.00	2,251.00	125.90	97.94	68.45	56.18	49.36	139.63	106.83	76.04	60.80	51.77	151.08	117.53	82.14	67.42	59.24										
		404506	404506	404506		Buffer Pass Unit Type 5020	6,413.00	5,948.00	332.67	258.80	180.88	148.49	130.44	368.95	282.29	200.92	160.60	136.68	399.21	310.56	217.05	178.15	156.53										
		416612	416612	416612		Punch Unit PU360 NA	983.00	695.00	38.87	30.24	21.13	17.35	15.24	43.11	32.98	23.48	18.77	15.99	46.65	36.29	25.36	20.82	18.29										
		412983	412983	412983		PU5000 Punch Unit	986.00	506.00	28.30	22.02	15.39	12.63	11.10	31.39	24.01	17.09	13.67	11.64	33.96	26.42	18.46	15.16	13.32										
		416391	416391	416391		Copy Data Security Unit Type G	960.00	679.00	37.98	29.54	20.65	16.95	14.89	42.12	32.23	22.94	18.34	15.62	45.57	35.45	24.78	20.34	17.87										
		414007	414007	414007		File Format Converter Type E	817.00	578.00	32.33	25.15	17.58	14.43	12.68	35.85	27.43	19.52	15.61	13.29	38.79	30.18	21.09	17.31	15.21										
		416631	416631	416631		Output Jogger Unit Type M2	500.00	355.00	19.86	15.45	10.80	8.86	7.78	22.02	16.85	11.99	9.59	8.17	23.83	18.54	12.95	10.63	9.34										
		404588	404588	404588		REQUIRED: TCRU Type C5100 (Set A)	2,000.00	1,414.00	79.09	61.52	43.00	35.29	31.01	87.71	67.11	47.76	38.19	32.52	94.90	73.83	51.60	42.35	37.21										
		404589	404589	404589		REQUIRED: TCRU Type C5100 (Set B)	2,900.00	2,051.00	114.71	89.24	62.37	51.19	44.98	127.22	97.34	69.28	55.40	47.17	137.65	107.09	74.85	61.43	53.97										
		417005	417005	417005		Cooling Fan Unit Type M2	525.00	372.00	20.81	16.19	11.31	9.29	8.16	23.08	17.66	12.57	10.05	8.56	24.97	19.42	13.58	11.14	9.79										
						Production Finishing Options																											
		416645	416645	416645		Booklet Finisher SR4100	7,110.00	5,027.00	281.16	218.72	152.87	125.47	110.24	311.82	238.58	169.81	135.78	115.62	337.39	262.47	183.45	150.57	132.29										
		416644	416644	416644		Finisher SR4090	4,270.00	1,677.00	93.79	72.97	51.00	41.86	36.78	104.02	79.59	56.65	45.30	38.57	112.55	87.56	61.20	50.23	44.13										
		416632	416632	416632		Finisher SR4110	7,220.00	5,105.00	285.52	222.12	155.24	127.42	111.95	316.66	242.28	172.45	137.89	117.42	342.63	266.54	186.29	152.90	134.34										
		416634	416634	416634		Copy Tray Type M2	220.00	157.00	8.78	6.83	4.77	3.92	3.44	9.74	7.45	5.30	4.24	3.61	10.54	8.20	5.73	4.70	4.13										
		415908	415908	415908		Multi-Folding Unit FD4000	11,510.00	8,138.00	455.16	354.08	247.48	203.12	178.47	504.80	386.23	274.90	219.81	187.17	546.18	424.90	296.97	243.75	214.16										
		404412	404412	404412		GBC StreamPunch Pro	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69										
		0014508MU	0014508MU	0014508MU		GBC Die Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47										
		0014519MU	0014519MU	0014519MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0014528MU	0014528MU	0014528MU		GBC Die Set 19 Hole (Cerlox)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0014538MU	0014538MU	0014538MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0014549MU	0014549MU	0014549MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		0024903MU	0024903MU	0024903MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.91	16.10	46.98	36.55	25.54	20.97	18.42										
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13										
		404417	404417	404417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74										
		404305	404305	404305		Booklet Maker BK5010e	12,150.00	8,591.00	480.49	373.79	261.25	214.43	188.40	532.90	407.73	290.20	232.04	197.59	576.59	448.55

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments
B	7	404615	404615	404615	130	REQUIRED: Pro C9100 Exit Unit	$5,000.00	48,844.44	2,731.87	2,125.22	1,485.36	1,219.16	1,071.16	3,029.82	2,318.16	1,649.97	1,319.29	1,123.42	3,278.24	2,550.27	1,782.43	1,462.99	1,285.39
		404726	404726	404726		**Pro C9110 Entrance Unit**	**$157,500.00**	**$93,930.30**	**$5,253.52**	**$4,086.91**	**$2,856.42**	**$2,344.50**	**$2,059.89**	**$5,826.50**	**$4,457.93**	**$3,172.97**	**$2,537.06**	**$2,169.40**	**$6,304.23**	**$4,904.29**	**$3,427.70**	**$2,813.40**	**$2,471.87**
		404727	404727	404727		REQUIRED: Pro C9110 Exit Unit	105,000.00	60,345.45	3,375.12	2,625.63	1,835.11	1,506.22	1,323.38	3,743.23	2,864.00	2,038.47	1,629.93	1,387.95	4,050.19	3,150.76	2,202.13	1,807.47	1,588.05
		PP-EFS9110	PP-EFS9110	PP-EFS9110		REQUIRED: PPSE Training - Pro C9100/C9110	16,100.00	15,449.49	864.09	672.21	469.82	385.62	338.81	958.33	733.23	521.88	417.29	355.34	1,036.91	806.65	563.78	462.74	406.57
		007140MU	007140MU	007140MU		30 amp power filter	2,316.66	1,638.00	91.61	71.27	49.81	40.88	35.92	101.61	77.74	55.33	44.24	37.67	109.94	85.52	59.77	49.06	43.11
		PS-NWSCPC	PS-NWSCPC	PS-NWSCPC		Network & Scan Connect - Seg PC	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		404650	404650	404650		Vacuum Feed LCT RT5100	14,052.00	11,781.00	658.91	512.59	358.29	294.05	258.36	730.78	559.13	397.96	318.20	270.96	790.69	615.11	429.91	352.86	310.03
		404652	404652	404652		Bridge Unit BU5010	3,288.00	2,739.00	153.19	119.17	83.29	68.37	60.07	169.90	129.99	92.52	73.98	63.00	183.83	143.01	99.95	82.04	72.08
		404653	404653	404653		Vacuum Feed Oversize Sheet Tray Type S3	1,952.00	1,636.00	91.50	71.18	49.75	40.83	35.88	101.48	77.64	55.26	44.19	37.63	109.80	85.42	59.70	49.00	43.05
		404656	404656	404656		Stacker SK5030	18,654.00	15,639.00	874.69	680.45	475.58	390.35	342.96	970.09	742.23	528.29	422.41	359.70	1,049.63	816.54	570.70	468.42	411.56
		404661	404661	404661		REQUIRED: TCRU Type S4 (Set A)	10,111.00	4,380.81	245.02	190.61	133.22	109.25	96.07	271.74	207.91	147.98	118.33	100.76	294.02	228.73	159.88	131.21	115.29
		404724	404724	404724		REQUIRED: TCRU Type S4 (Set B)	447.00	193.94	10.85	8.44	5.90	4.84	4.25	12.03	9.20	6.55	5.24	4.46	13.02	10.13	7.08	5.81	5.10
		404840	404840	404840		REQUIRED: TCRU Type S4 (Set C)	2,375.00	1,134.34	63.44	49.36	34.50	28.21	24.88	70.36	53.84	38.32	30.64	26.09	76.13	59.23	41.39	33.98	29.85
		404387	404387	404387		Multi Bypass Tray B5010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.79	64.45	49.31	35.10	28.06	23.90	69.73	54.25	37.92	31.12	27.34
		404649	404649	404649		Multi Bypass Banner Sheet Tray Type S3	1,098.00	920.00	51.46	40.03	27.98	22.96	20.18	57.07	43.66	31.08	24.85	21.16	61.75	48.04	33.57	27.56	24.21
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	561.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.83	31.61	24.59	17.19	14.11	12.39
						Production Finishing Options																	
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97
		413012	413012	413012		Optional Counter Interface Unit Type A	81.00	57.00	3.19	2.48	1.73	1.42	1.25	3.54	2.71	1.93	1.54	1.31	3.83	2.98	2.08	1.71	1.50
		412203	412203	412203		Tab sheet Holder Type 3260	60.00	25.00	1.40	1.09	0.76	0.62	0.55	1.55	1.19	0.84	0.68	0.58	1.68	1.31	0.91	0.75	0.66
		404539	404539	404539		Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	78.94	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40
		404540	404540	404540		Multi-Folding Unit FD5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.54	268.76	220.60	193.82
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.05	53.86	44.20	38.84	109.88	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,231.00	1,578.00	88.26	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53
		404546	404546	404546		Ring Binder RB5001	26,064.00	18,430.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.89	1,236.95	962.27	672.56	552.02	485.00
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.39	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84
		404550	404550	404550		Booklet Finisher SR5060	12,398.00	8,761.00	490.00	381.13	266.42	218.67	192.13	543.44	415.80	295.95	236.63	201.50	588.00	457.43	319.71	262.41	230.55
		404400	404400	404400		Trimmer Unit TRS040	13,020.00	9,206.00	514.89	400.55	279.95	229.78	201.89	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.95	275.74	242.27
		404773	404773	404773		Steampunch Ultra 115Y	17,491.90	14,665.00	820.21	638.07	445.96	366.04	321.60	909.87	696.00	495.38	396.10	337.30	984.26	765.69	535.16	439.25	385.92
		404769	404769	404769		GBC - DE W3 square 32-34H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404768	404768	404768		GBC - DE W25/2 21H-23H Wirebind Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404767	404767	404767		GBC - DE Combibind 19-20-21 Hole Die	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404765	404765	404765		GBC - DE VB LTR	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97
		404761	404761	404761		GBC - DE 3-5-7 HOLE	1,155.43	969.00	54.20	42.16	29.47	24.19	21.25	60.11	45.99	32.73	26.17	22.29	65.04	50.59	35.36	29.02	25.50
		404760	404760	404760		GBC - DE 3 HOLE	1,107.29	928.00	51.90	40.39	28.22	23.16	20.25	57.56	44.04	31.35	25.07	21.34	62.28	48.45	33.86	27.80	24.42
		404757	404757	404757		GBC - DE C4 Round 43-47H .2475 Color Coil Die	1,267.76	1,063.00	59.45	46.25	32.33	26.53	23.31	65.94	50.45	35.91	28.71	24.45	71.34	55.50	38.79	31.84	27.97
		404717	404717	404717		PBM950	21,500.00	15,202.00	850.25	661.44	462.29	379.44	333.38	942.98	721.49	513.52	410.61	349.65	1,020.30	793.73	554.75	455.33	400.06
		404715	404715	404715		PBM500	39,900.00	28,212.00	1,577.90	1,227.50	857.93	704.17	618.69	1,749.99	1,338.94	953.00	762.01	648.88	1,893.48	1,473.00	1,029.51	845.01	742.43
		404716	404716	404716		PBM500 upgrade kit	16,800.00	11,879.00	664.39	516.86	361.34	296.59	260.51	736.85	563.78	401.27	320.85	273.22	797.27	620.23	433.49	355.80	312.61
		404723	404723	404723		Rail Unit	500.00	354.00	19.80	15.40	10.77	8.84	7.76	21.96	16.80	11.96	9.56	8.14	23.76	18.48	12.92	10.60	9.32
		404718	404718	404718		PBM Trim Module	13,000.00	9,616.00	537.82	418.39	292.42	240.02	210.88	596.49	456.38	324.83	259.73	221.17	645.30	502.07	350.91	288.02	253.05
		404719	404719	404719		PBM Book Fold Module	13,000.00	9,192.00	514.11	399.94	279.53	229.43	201.58	570.18	436.25	310.51	248.28	211.42	616.93	479.93	335.43	275.32	241.90
		404720	404720	404720		PBM Cover Feeder	5,550.00	3,924.00	219.47	170.73	119.33	97.94	86.05	243.41	186.23	132.55	105.99	90.25	263.36	204.88	143.19	117.53	103.26
		404721	404721	404721		PBM Rotate Crease Trim Module	44,500.00	31,485.00	1,759.84	1,369.04	956.86	785.37	690.03	1,951.77	1,493.33	1,062.88	849.87	723.70	2,111.80	1,642.85	1,148.22	942.44	828.03
		404722	404722	404722		BTS4000-1 Belt Stacker Module	6,100.00	4,313.00	241.23	187.66	131.16	107.65	94.58	267.54	204.69	145.69	116.49	99.20	289.47	225.19	157.39	129.18	113.50
						Controller Options																	
		404662	404662	404662		Color Controller E-43	34,504.00	14,927.37	835.45	649.92	454.25	372.84	327.58	926.57	708.93	504.58	403.46	343.56	1,002.54	779.91	545.09	447.40	393.09
		PP-EFC7100E43A	PP-EFC7100E43A	PP-EFC7100E43A		REQUIRED: PPSE Training - C7100 W/ E43A Fiery	6,000.00	6,000.00	335.58	261.06	182.46	149.76	131.58	372.18	284.76	202.68	162.06	138.00	402.70	313.27	218.95	179.71	157.90
		404664	404664	404664		Color Controller E-83	69,734.00	30,188.89	1,688.46	1,313.52	918.04	753.51	662.04	1,872.82	1,432.76	1,019.78	815.40	694.34	2,026.16	1,576.22	1,101.65	904.22	794.45
		PP-EFC7100E83A	PP-EFC7100E83A	PP-EFC7100E83A		REQUIRED: PPSE Training - C7100 W/ E83A Fiery	6,600.00	6,600.00	369.14	287.17	200.71	164.74	144.74	409.40	313.24	222.95	178.27	151.80	442.97	344.60	240.85	197.68	173.69
		404749	404749	404749		EFI Graphic Arts Package Premium Edition For E-43A	12,000.00	10,061.00	562.71	437.75	305.96	251.12	220.64	624.08	477.50	339.86	271.75	231.40	675.25	525.30	367.15	301.35	264.77
		404750	404750	404750		EFI Impose Type FS150	4,011.90	3,364.00	188.15	146.37	102.30	83.97	73.77	208.67	159.66	113.64	90.86	77.37	225.78	175.64	122.76	100.76	88.53
		404751	404751	404751		EFI Compose Type FS150	2,005.00	1,681.00	94.02	73.14	51.12	41.96	36.86	104.27	79.78	56.78	45.40	38.66	112.82	87.77	61.34	50.35	44.24
		007091MU	007091MU	007091MU		Fiery CPS v4	3,260.03	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.49	63.53	55.82
		007099MU	007099MU	007099MU		Fiery CPSxe Software only	2,241.00	1,222.00	68.35	53.17	37.16	30.50	26.80	75.80	58.00	41.28	33.01	28.11	82.02	63.80	44.59	36.60	32.16
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05
		404421	404421	404421		FAC for E41	3,000.00	2,121.00	118.63	92.28	64.50	52.94	46.51	131.57	100.66	71.65	57.29	48.78	142.35	110.74	77.49	63.53	55.82
		404422	404422	404422		FAC for E81	3,800.00	2,660.00	148.77	115.74	80.89	66.39	58.33	165.00	126.24	89.85	71.85	61.18	178.53	138.88	97.07	79.67	70.00
		414939	414939	414939		HDD Security	1,350.00	934.00	52.24	40.64	28.40	23.31	20.48	57.94	44.33	31.55	25.23	21.48	62.69	48.77	34.08	27.98	24.58
		404317	404317	404317		Server HDD Security Type QX	2,199.00	1,539.00	86.08	66.98	46.80	38.41	33.75	95.46	73.04	51.99	41.57	35.40	103.39	80.35	56.16	46.10	40.50
		404753	404753	404753		EFI 4GB Memory Upgradetype E-43A	1,150.00	965.00	53.97	41.99	29.35	24.09	21.16	59.86	45.80	32.60	26.08	22.20	64.77	50.38	35.21	28.90	25.39
		451324T9	451324T9	451324T9		TF Color Standard Type FS150	4,450.00	3,731.00	208.67	162.34	113.46	93.13	81.82	231.43	177.07	126.03	100.77	85.81	250.41	194.80	136.15	111.75	98.18
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	1,800.00	1,664.00	93.07	72.40	50.60	41.53	36.49	103.22	78.97	56.21	44.94	38.27	111.69	86.88	60.72	49.84	43.79
		451330S0	451330S0	451330S0		TF Color Advanced Type FS150	17,500.00	14,672.00	820.60	638.38	446.18	366.21	321.76	910.10	696.33	495.62	396.29	337.48	984.73	766.05	535.41	439.46	386.11
		PP-TDCOLORADV	PP-TDCOLORADV	PP-TDCOLORADV		REQUIRED: PPSE Training - TotalFlow Color Advanced	3,600.00	2,485.00	138.99	108.12	75.57	62.03	54.50	154.14	117.94	83.94	67.12	57.16	166.78	129.75	90.68	74.43	65.40
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D	3	404206	404206	404206	90	**(disc 09-23-15) Ricoh Pro 907**	**$49,611.00**	**$19,036.00**	**$1,064.68**	**$826.26**	**$578.88**	**$475.14**	**$417.46**	**$1,180.80**	**$903.45**	**$643.04**	**$514.16**	**$437.83**	**$1,277.62**	**$993.91**	**$694.66**	**$570.17**	**$500.95**
		PP-PPSFM907	PP-PPSFM907	PP-PPSFM907		REQUIRED: Installation - Ricoh 907 (Printer) Family	4,020.00	2,485.00	138.99	108.12	75.57	62.03	54.50	154.14	117.94	83.94	67.12	57.16	166.78	129.75	90.68	74.43	65.40
		PP-PPIFM1107	PP-PPIFM1107	PP-PPIFM1107		REQUIRED: Installation - Pro M1107/1357 Printer	4,020.00	3,384.00	189.27	147.24	102.91	84.46	74.21	209.91	160.60	114.31	91.40	77.83	227.12	176.69	123.49	101.36	89.05
		007138MU	007138MU	007138MU		ESP XG-PCS-208200 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network PrintScan Connection (Seg. 6)	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		404204	404204	404204		AU5000 Attention Light	1,785.00	1,263.00	70.64	54.95	38.41	31.52	27.70	78.34	59.94	42.66	34.11	29.05	84.77	65.94	46.09	37.83	33.24
		404220	404220	404220		LCT RT5030	5,093.00	2,783.00	114.82	89.33	62.43	51.24	45.02	127.35	97.46	69.35	55.45	47.22	137.78	107.19	74.92	61.49	54.03
		404223	404223	404223		LCT/DLT RT5040	9,555.00	6,757.00	377.92	294.00	205.48	168.65	148.18	419.14	320.69	228.25	182.51	155.41	453.50	352.80	246.58	202.39	177.82
		404195	404195	404195		7K5010 11"x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.10	52.87	37.63	30.09	25.60	74.77	58.14	40.65	33.37	29.32
		412974	412974	412974		B95000 Multi Bypass Tray	1,470.00	790.00	44.18	34.37	24.02	19.72	17.32	49.00	37.49	26.69	21.34	18.17	53.02	41.25	28.83	23.66	20.79
		404087	404087	404087		Cover Interposer Tray CB5010	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40
		404183	404183	404183		Multi Folding Unit Type FD5000	9,600.00	6,784.00	379.99	295.61	206.61	169.58	148.99	421.43	322.44	229.50	183.51	156.26	455.99	354.73	247.93	203.49	178.79
		404215	404215	404215		SK5010 High-Capacity Stacker	16,538.00	9,095.00	508.68	395.72	276.58	227.01	199.45	564.16	431.65	307.23	245.66	209.19	610.42	474.87	331.89	272.41	239.34
		404218	404218	404218		Roll-Away Cart Type 5010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11
		412981	412981	412981		SR5000 Finisher	6,050.00	2,842.00	158.95	123.66	86.43	70.94	62.33	176.29	134.88	96.00	76.76	65.37	190.74	148.39	103.71	85.12	74.79
		412983	412983	412983		PU5000 Punch Unit	999.00	506.00	28.30	22.02	15.39	12.63	11.10	31.39	24.01	17.09	13.67	11.64	33.96	26.42	18.46	15.16	13.32
		404174	404174	404174		SR5020 Booklet Finisher	12,390.00	4,109.00	229.82	178.78	124.95	102.56	90.11	254.88	195.01	138.80	110.98	94.51	275.78	214.54	149.95	123.07	108.13
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.96	40.74	31.69	22.15	18.18	15.97
		404180	404180	404180		TR5020 Trimmer Unit	13,020.00	7,145.00	399.62	310.88	217.28	178.34	156.69	443.20	339.10	241.36	192.99	164.34	479.54	373.05	260.74	214.01	188.03
		406535	406535	406535		VM Card Type K	104.00	73.00	4.08	3.18	2.22	1.82	1.60	4.53	3.46	2.47	1.97	1.68	4.90	3.81	2.66	2.19	1.92
		415681	415681	415681		DataOverwriteSecurityUnit Type HM-E	247.00	111.00	6.21	4.83	3.38	2.77	2.43	6.89	5.27	3.75	3.00	2.55	7.45	5.80	4.05	3.32	2.92
		404285-PS1	404285-PS1	404285-PS1		Genuine IPDS for Pro907-1357 Printer	6,216.00	5,151.00	319.52	244.47	174.00	139.13	118.47	319.52	244.47	174.00	139.13	118.47	383.42	293.36	208.80	166.95	142.17
		404226	404226	404226		DU5000 Decurl Unit	3,150.00	2,227.00	124.56	96.90	67.72	55.59	48.84	138.14	105.69	75.23	60.15	51.22	149.47	116.28	81.27	66.70	58.61
		404271	404271	404271		TCRU Type 9071/107	3,150.00	2,227.00	124.56	96.90	67.72	55.59	48.84	138.14	105.69	75.23	60.15	51.22	149.47	116.28	81.27	66.70	58.61
		404273	404273	404273		TCRU Type 1357	3,150.00	2,227.00	124.56	96.90	67.72	55.59	48.84	138.14	105.69	75.23	60.15	51.22	149.47	116.28	81.27	66.70	58.61
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D	3	404691	404691	404691	110	**Pro B110P**	**$55,748.00**	**$21,397.98**	**$1,196.79**	**$931.03**	**$650.71**	**$534.69**	**$469.26**	**$1,327.32**	**$1,015.55**	**$722.82**	**$577.96**	**$492.15**	**$1,436.15**	**$1,117.23**	**$780.86**	**$640.91**	**$563.11**
		404692	404692	404692	135	**Pro B120P**	**$70,715.00**	**$29,285.86**	**$1,637.96**	**$1,274.23**	**$890.58**	**$730.98**	**$642.24**	**$1,816.60**	**$1,389.91**	**$989.28**	**$791.01**	**$673.57**	**$1,965.55**	**$1,529.07**	**$1,068.70**	**$877.17**	**$770.69**
		PP-PPIFM1107	PP-PPIFM1107	PP-PPIFM1107		REQUIRED: Installation - Pro M1107/1357 Printer	4,020.00	3,384.00	189.27	147.24	102.91	84.46	74.21	209.91	160.60	114.31	91.40	77.83	227.12	176.69	123.49	101.36	89.05
		007138MU	007138MU	007138MU		ESP XG-PCS-208200 (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network PrintScan Connection (Seg. 6)	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		404536	404536	404536		LCT RT5070	5,093.00	2,071.00	115.83	90.11	62.98	51.69	45.42	128.46	98.29	69.96	55.94	47.63	139.00	108.13	75.57	62.03	54.50
		404537	404537	404537		LCT RT5080	9,555.00	6,757.00	377.92	294.00	205.48	168.65	148.18	419.14	320.69	228.25	182.51	155.41	453.50	352.80	246.58	202.39	177.82
		404538	404538	404538		Decurl Unit DU5030	1,709.00	1,208.00	67.56	52.56	36.74	30.15	26.49	74.93	57.33	40.81	32.63	27.78	81.08	63.07	44.08	36.18	31.79

Group	Segment	Ricoh Product Code EDP	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
				Option 3		MTH		0.0036		0.0192	No	
			Rural	Zero Base		MTH		0.0080		0.0565	Yes	Single
				Option 3		MTH		0.0042		0.0226	No	
			Remote	Zero Base		MTH		0.0097		0.0686	Yes	Single
				Option 3		MTH		0.0051		0.0274	No	
B	7	404615	Standard	Zero Base		MTH		0.0068		0.0480	Yes	Single
		404726		Option 3		MTH		0.0036		0.0192	No	
		404727	Rural	Zero Base		MTH		0.0080		0.0565	Yes	Single
		PP-EFS9110		Option 3		MTH		0.0042		0.0226	No	
		007140MU	Remote	Zero Base		MTH		0.0097		0.0686	Yes	Single
		PS-NWSCPC		Option 3		MTH		0.0051		0.0274	No	
		404650										
		404652										
		404653										
		404656										
		404661										
		404724										
		404840										
		404387										
		404649										
		404708										
		404218										
		404177										
		413012										
		412203										
		404539										
		404540										
		404542										
		404544								

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400030730

New Product Alert New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Price Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		404540	404540	404540		Multi-Folding Unit FO5020	10,416.00	7,365.00	411.92	320.45	223.97	183.83	161.51	456.85	349.54	248.79	198.93	169.40	494.31	384.56	268.76	220.60	193.82										
		404548	404548	404548		Finisher SR5050	6,862.00	3,300.00	184.57	143.58	100.35	82.37	72.37	204.70	156.62	111.47	89.13	75.90	221.48	172.30	120.42	98.84	86.84										
		404550	404550	404550		Booklet Finisher SR5050	12,360.00	8,761.00	490.00	381.19	266.40	218.67	192.13	543.44	415.80	295.95	236.63	201.56	588.00	457.43	319.71	262.41	230.55										
		404552	404552	404552		TCRUORU Type8100(SeiA)	3,150.00	2,227.00	124.58	96.90	67.72	55.59	48.84	138.14	105.69	75.23	60.15	51.22	149.47	116.28	81.27	66.70	58.61										
		404553	404553	404553		TCRU Type 8100(SeiB)	3,077.00	2,176.00	121.70	94.68	66.17	54.31	47.72	134.98	103.27	73.51	58.77	50.06	146.04	113.61	79.41	65.18	57.26										
		404785	404785	404785		SD card for NetWare printing Type S5	189.00	152.53	8.53	6.64	4.64	3.81	3.34	9.46	7.24	5.15	4.12	3.51	10.24	7.96	5.57	4.57	4.01										
		404387	404387	404387		Multi Bypass Tray B7G010	1,470.00	1,039.00	58.11	45.21	31.60	25.93	22.78	64.45	49.31	35.10	28.06	23.98	69.73	54.25	37.92	31.12	27.34										
		404177	404177	404177		PU5020 Punch Unit	1,050.00	607.00	33.95	26.41	18.46	15.15	13.31	37.65	28.81	20.50	16.40	13.99	40.74	31.69	22.15	18.18	15.97										
		404400	404400	404400		Trimmer Unit TRS040	13,020.00	9,266.00	514.88	400.55	279.96	229.78	201.88	571.05	436.92	310.98	248.65	211.74	617.87	480.66	335.85	275.74	242.27										
		404656	404656	404656		Stacker SK5030	18,654.00	15,639.00	874.69	680.45	475.58	390.35	342.96	970.09	742.23	528.29	422.41	359.70	1,049.63	816.54	570.70	468.42	411.56										
		404218	404218	404218		Roll-Away Cart Type S010	709.00	384.00	21.48	16.71	11.68	9.58	8.42	23.82	18.22	12.97	10.37	8.83	25.77	20.05	14.01	11.50	10.11										
		404435	404435	404435		TK5010 11"x17" Tray Unit	1,575.00	1,114.00	62.31	48.47	33.88	27.81	24.43	69.10	52.87	37.63	30.09	25.62	74.77	58.16	40.65	33.37	29.32										
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	561.00	471.00	26.34	20.49	14.32	11.76	10.33	29.22	22.35	15.91	12.72	10.83	31.61	24.59	17.19	14.11	12.39										
		404652	404652	404652		Bridge Unit BU5010	3,360.00	2,739.00	153.19	119.17	83.29	68.37	60.07	169.90	129.99	92.52	73.98	63.00	183.83	143.01	99.95	82.04	72.08										
		404650	404650	404650		Vacuum Feed LCT RT5100	14,052.00	11,781.00	658.91	512.59	358.26	294.05	258.36	730.78	559.13	397.96	318.20	270.96	790.69	615.11	429.91	352.86	310.03										
		404539	404539	404539		*Paper Handling* Cover Interposer Tray	3,675.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40										
		404542	404542	404542		Perfect Binder GB5010	47,072.00	33,283.00	1,861.52	1,448.14	1,012.14	830.74	729.90	2,064.54	1,579.61	1,124.30	898.97	765.51	2,233.82	1,737.77	1,214.56	996.89	875.88										
		404544	404544	404544		Transit Pans Unit for Perfect Binder Type S1	2,504.00	1,771.00	99.05	77.05	53.86	44.20	38.84	109.88	84.05	59.82	47.83	40.73	118.86	92.47	64.63	53.04	46.61										
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1	2,231.00	1,578.00	88.28	68.66	47.99	39.39	34.61	97.88	74.89	53.30	42.62	36.29	105.91	82.39	57.58	47.26	41.53										
		404546	404546	404546		Ring Binder RB5020	26,066.00	18,390.00	1,030.79	801.89	560.46	460.01	404.17	1,143.21	874.69	622.57	497.79	423.89	1,236.95	962.27	672.55	552.02	485.00										
		404114	404114	404114		Ring Opener Type A	63.00	50.51	2.83	2.20	1.54	1.26	1.11	3.13	2.40	1.71	1.36	1.16	3.39	2.64	1.84	1.51	1.33										
		404115	404115	404115		Ring Cartridge L-T Type RB5000	341.00	275.76	15.42	12.00	8.39	6.88	6.05	17.11	13.09	9.32	7.45	6.34	18.51	14.40	10.06	8.26	7.26										
		404786	404786	404786		*Print Options* PostScript3 Unit Type S5	2,404.00	1,942.42	108.64	84.51	59.07	48.48	42.60	120.49	92.19	65.61	52.46	44.68	130.37	101.42	70.88	58.18	51.12										
		404705	404705	404705		IPSi Unit Type S3	7,988.00	6,462.63	361.45	281.19	196.53	161.31	141.73	400.88	306.72	218.31	174.56	148.64	433.76	337.43	235.83	193.57	170.07										
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66										
		404789	404789	404789		Browser Unit Type S5	115.00	92.93	5.20	4.04	2.82	2.32	2.04	5.76	4.41	3.14	2.51	2.14	6.24	4.85	3.39	2.78	2.45										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.88	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		411672	411672	411672		IEEE 802.11a/g/n Interface Unit Type M2	800.00	566.00	31.66	24.63	17.21	14.13	12.41	35.13	26.86	19.12	15.29	13.02	37.98	29.55	20.65	16.95	14.89										
		404463	404463	404463		*Third Party Enablers* CAC SP Pro EX	9,495.00	6,714.00	375.51	292.13	204.17	167.58	147.24	416.47	318.65	226.80	181.35	154.42	450.62	350.55	245.01	201.10	176.69										
		001450MU	001450MU	001450MU		GBC Die Set 3 Hole (Ring Binder)	455.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47										
		001451MU	001451MU	001451MU		GBC Die Set 11 Hole (Velobind)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001452MU	001452MU	001452MU		GBC Die Set 19 Hole (Combs)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001453MU	001453MU	001453MU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		001454MU	001454MU	001454MU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		002493MU	002493MU	002493MU		GBC 32 Hole Pro Click Die Set	535.00	379.00	21.20	16.49	11.53	9.46	8.31	23.51	17.99	12.80	10.24	8.72	25.44	19.79	13.83	11.35	9.97										
		404415	404415	404415		GBC Pro 3 Hole HD Die Set	990.00	700.00	39.15	30.46	21.29	17.47	15.35	43.42	33.22	23.65	18.93	16.18	46.98	36.55	25.54	20.97	18.42										
		404416	404416	404416		GBC Pro 19 Hole HD Die Set	1,995.00	1,411.00	78.92	61.39	42.91	35.22	30.94	87.52	66.97	47.66	38.11	32.45	94.70	73.67	51.49	42.26	37.13										
		404417	404417	404417		GBC Pro 44 Hole HD Die Set	1,760.00	1,244.00	69.58	54.13	37.83	31.05	27.28	77.17	59.04	42.02	33.60	28.61	83.49	64.95	45.40	37.26	32.74										
		404717	404717	404717		PBM50	21,500.00	15,202.00	850.25	661.44	462.29	379.44	333.38	942.98	721.49	513.52	410.61	349.65	1,020.30	793.73	554.75	455.33	400.06										
		404715	404715	404715		PBM500	39,900.00	28,212.00	1,577.90	1,227.50	857.93	704.17	618.69	1,749.99	1,338.94	953.00	762.01	648.88	1,893.48	1,473.00	1,029.51	845.01	742.43										
		404716	404716	404716		PBM500 upgrade kit	16,800.00	11,879.00	664.39	516.85	361.24	296.50	260.51	736.85	563.78	401.27	320.85	273.22	797.27	620.23	433.49	355.80	312.61										
		404723	404723	404723		Rail Unit	500.00	354.00	19.80	15.40	10.77	8.84	7.76	21.96	16.80	11.96	9.56	8.14	23.76	18.48	12.92	10.60	9.32										
		404718	404718	404718		PBM Trim Module	13,000.00	9,616.00	537.82	418.39	292.42	240.02	210.88	596.49	456.38	324.83	259.73	221.17	645.30	502.07	350.91	288.02	253.05										
		404719	404719	404719		PBM Book Fold Module	13,000.00	9,192.00	514.11	399.94	279.53	229.43	201.58	570.18	436.25	310.51	248.28	211.42	616.93	479.93	335.43	275.32	241.90										
		404720	404720	404720		PBM Cover Feeder	5,550.00	3,924.00	219.47	170.73	119.33	97.94	86.05	243.41	186.23	132.55	105.99	90.25	263.36	204.88	143.19	117.53	103.26										
		404721	404721	404721		PBM Rotate Crease Trim Module	44,500.00	31,485.00	1,759.84	1,369.04	956.85	785.27	690.00	1,951.77	1,493.33	1,062.88	849.87	723.75	2,111.80	1,642.85	1,148.22	942.44	828.03										
		404722	404722	404722		BTS4000-1 Belt Stacker Module	6,100.00	4,313.00	241.23	187.66	131.16	107.65	94.58	267.54	204.69	145.69	116.49	99.20	289.47	225.19	157.39	129.18	113.50										
		416373	416373	416373		*Security & Misc. Accessories* Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58										
		404590	404590	404590		*Controller Options* Printer Controller EB-32	10,750.00	7,601.00	425.12	330.72	231.15	189.72	166.69	471.49	360.74	256.76	205.30	174.82	510.15	396.86	277.38	227.67	200.03										
		404827	404827	404827		Fiery Image Viewer B4W	4,340.00	3,068.69	171.63	133.52	93.32	76.59	67.30	190.35	145.64	103.66	82.89	70.58	205.96	160.22	111.98	91.91	80.76										
		404582	404582	404582		Fiery Compose FS-100	1,210.00	775.00	43.35	33.72	23.57	19.34	17.00	48.07	36.78	26.18	20.93	17.83	52.01	40.46	28.28	23.21	20.39										
		404598	404598	404598		Fiery Impose Type FS-100	2,300.00	1,626.00	90.94	70.75	49.45	40.58	35.66	100.86	77.17	54.93	43.92	37.40	109.13	84.90	59.34	48.70	42.79										
		007095MU	007095MU	007095MU		Fiery ES-2000 Spectrophotometer	1,294.75	914.00	51.12	39.77	27.79	22.81	20.04	56.70	43.38	30.87	24.69	21.02	61.34	47.72	33.35	27.38	24.05										
		404829	404829	404829		FAC1 Furniture Kit	3,806.00	2,691.92	150.56	117.13	81.86	67.19	59.03	166.98	127.76	90.93	72.71	61.91	180.67	140.55	98.23	80.63	70.84										
		404828	404828	404828		FAC2 Enabler	1,771.00	1,162.63	65.03	50.59	35.36	29.02	25.50	72.12	55.18	39.27	31.40	26.74	78.03	60.70	42.43	34.82	30.60										
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00																										
						ADDITIONAL PRODUCTION OPTIONS (FINISHING & SUPPORT)																											
						Duplo Finishing Options																											
		DF-777	DF-777	DF-777		Manual Setting Folder	3,300.00	2,287.00	127.91	99.51	69.55	57.08	50.15	141.86	108.54	77.25	61.77	52.60	153.49	119.41	83.46	68.50	60.18										
		DF-755	DF-755	DF-755		Manual Setting Folder	2,500.00	1,732.00	96.87	75.38	52.67	43.23	37.98	107.44	82.20	58.51	46.78	39.84	116.24	90.43	63.20	51.88	45.58										
		DF-915	DF-915	DF-915		(repl wDF-970) Automatic Setting Folder	4,500.00	3,118.00	174.39	135.66	94.82	77.83	68.38	193.41	147.98	105.33	84.22	71.71	209.27	162.80	113.78	93.39	82.05										
		DF-970	DF-970	DF-970		DUPLO AUTOMATIC OR 970 SETTING FOLDER	4,201.00	2,926.00	163.76	127.46	89.04	73.08	64.21	181.62	138.96	98.91	79.09	67.34	196.52	152.88	106.85	87.70	77.05										
		DF-920	DF-920	DF-920		Automatic Setting Folder	5,300.00	3,673.00	205.43	159.81	111.70	91.68	80.55	227.84	174.32	124.07	99.21	84.49	246.52	191.77	134.04	110.01	96.66										
		DF-1000	DF-1000	DF-1000		Air Suction Folder	10,900.00	7,553.00	422.44	328.63	229.69	188.52	165.64	468.51	358.47	255.14	204.01	173.72	506.93	394.36	275.62	226.23	198.76										
		DF-TAB915	DF-TAB915	DF-TAB915		Folder & Tabber in-line	10,900.00	7,553.00	422.44	328.63	229.69	188.52	165.64	468.51	358.47	255.14	204.01	173.72	506.93	394.36	275.62	226.23	198.76										
		DT-900	DT-900	DT-900		DT-900 Tabber (Optional)	6,800.00	4,712.00	263.54	205.02	143.26	117.61	103.33	292.29	223.63	159.17	127.27	108.38	316.25	246.02	171.95	141.13	124.00										
		DF-53500-1	DF-53500-1	DF-53500-1		SYSTEM 1 FULL BLEED BOOKLETMAKER	69,989.00	48,428.00	2,708.58	2,107.10	1,472.70	1,208.79	1,062.03	3,003.99	2,298.39	1,635.90	1,308.04	1,113.84	3,250.29	2,528.53	1,767.23	1,450.52	1,274.43										
		DF-53500-2	DF-53500-2	DF-53500-2		SYSTEM 2 FULL BLEED BOOKLETMAKER	60,217.00	41,726.00	2,333.74	1,815.50	1,268.89	1,041.48	915.05	2,588.26	1,980.32	1,409.50	1,127.02	959.70	2,800.48	2,178.60	1,522.67	1,249.78	1,098.06										
		DBM-1205SCS	DBM-1205SCS	DBM-1205SCS		Booklemaker	9,900.00	6,860.00	383.68	298.48	208.61	171.23	150.44	425.53	325.58	231.73	185.25	157.78	460.40	358.17	250.34	205.47	180.53										
		DBM-120T	DBM-120T	DBM-120T		Face Trimmer (Optional)	7,800.00	5,405.00	302.30	235.17	164.37	134.91	118.53	335.27	256.52	182.58	145.99	124.32	362.76	282.21	197.24	161.89	142.24										
		DSF-2000-DBM	DSF-2000-DBM	DSF-2000-DBM		DBM-120SBM-120TDCM-KIT (light production)	45,250.00	31,347.00	1,753.24	1,363.93	953.26	782.42	687.44	1,944.45	1,487.73	1,058.90	846.69	720.98	2,103.89	1,636.69	1,143.58	938.91	824.93										
		DSF-2000-SCC	DSF-2000-SCC	DSF-2000-SCC		DBM-500/DBM-5000TDCM-KIT (Production)	121,988.00	84,529.00	4,727.71	3,677.86	2,570.53	2,109.84	1,853.72	5,243.33	4,011.75	2,855.39	2,283.13	1,944.17	5,673.25	4,413.43	3,084.63	2,531.81	2,224.47										
		DC-445	DC-445	DC-445		Creaser	11,500.00	7,969.00	445.71	346.73	242.34	198.91	174.76	494.32	378.21	269.19	215.24	183.28	534.85	416.08	290.60	238.69	209.71										
		DC-615	DC-615	DC-615		(Base Model) Slit/Cut/Crease	21,000.00	14,552.00	813.89	633.16	442.53	363.22	319.13	902.66	690.64	491.57	393.05	334.70	976.67	759.79	531.03	435.86	382.95										
		DC-615PRO	DC-615PRO	DC-615PRO		(Fully Loaded) Slit/Cut/Crease	25,000.00	17,323.00	968.88	753.72	526.79	432.38	379.89	1,074.55	822.15	585.17	467.89	398.43	1,162.65	904.47	632.15	518.86	455.87										
		DC-645	DC-645	DC-645		Slit/Cut/Crease	42,000.00	29,100.00	1,627.73	1,266.27	885.02	726.41	638.23	1,805.26	1,381.23	983.10	786.07	669.37	1,953.28	1,519.53	1,062.03	871.69	765.87										
		DC-745	DC-745	DC-745		Slit/Cut/Crease (Production Unit)	93,000.00	64,442.00	3,604.24	2,803.87	1,959.68	1,608.47	1,413.21	3,997.34	3,058.42	2,176.85	1,740.58	1,482.17	4,325.09	3,364.65	2,351.62	1,930.17	1,695.86										
		AAO-DC445STAND	AAO-DC445STAND	AAO-DC445STAND		STAND FOR DC-445 CREASER	545.00	278.00	21.14	16.45	11.49	9.43	8.29	23.46	17.94	12.77	10.21	8.69	25.37	19.74	13.78	11.32	9.95										
		AAO-PFR-04	AAO-PFR-04	AAO-PFR-04		Perforator Unit	982.00	680.00	38.03	29.59	20.69	16.97	14.91	42.18	32.27	22.97	18.37	15.64	45.64	35.50	24.81	20.37	17.89										
		AAO-SLT18	AAO-SLT18	AAO-SLT18		Slitter Unit	950.00	659.00	36.86	28.67	20.04	16.45	14.45	40.88	31.28	22.26	17.80	15.16	44.23	34.41	24.05	19.74	17.34										
		AAO-AIR03	AAO-AIR03	AAO-AIR03		Air Knife Kit	1,140.00	790.00	44.18	34.37	24.02	19.72	17.32	49.00	37.49	26.69	21.34	18.17	53.02	41.25	28.83	23.66	20.79										
		AAO-DC445OPM02	AAO-DC445OPM02	AAO-DC445OPM02		Housing Module for DC-445	958.00	665.00	37.19	28.93	20.22	16.60	14.58	41.25	31.56	22.46	17.96	15.30	44.63	34.72	24.27	19.92	17.50										
		AAO-DC445LPT02	AAO-DC445LPT02	AAO-DC445LPT02		Long Paper Tray	477.00	330.00	18.46	14.36	10.05	8.24	7.24	20.47	15.66	11.15	8.91	7.59	22.15	17.23	12.04	9.88	8.68										
		AAO-DC445DFD07	AAO-DC445DFD07	AAO-DC445DFD07		Double-feed Detector Sensor	667.00	463.00	25.90	20.15	14.08	11.56	10.15	28.72	21.97	15.64	12.51	10.65	31.07	24.17	16.90	13.87	12.18										
		AAO-DC615DF006	AAO-DC615DF006	AAO-DC615DF006		Double-Feed Detector	667.00	463.00	25.90	20.15	14.08	11.56	10.15	28.72	21.97	15.64	12.51	10.65	31.07	24.17	16.90	13.87	12.18										
		AAO-DC615CCD01	AAO-DC615CCD01	AAO-DC615CCD01		(Barcode CCD Scanner)	1,270.00	880.00	49.22	38.29	26.76	21.96	19.30	54.59	41.76	29.73	23.77	20.24	59.06	45.95	32.11	26.36	23.16										
		AAO-DC615UC901	AAO-DC615UC901	AAO-DC615UC901		(Job Creator Software with Dongle)	1,270.00	880.00	49.22	38.29	26.76	21.96	19.30	54.59	41.76	29.73	23.77	20.24	59.06	45.95	32.11	26.36	23.16										
		AAO-DC615CST01	AAO-DC615CST01	AAO-DC615CST01		(Business Card Stacker)	858.00	593.00	33.17	25.80	18.03	14.80	13.00	36.78	28.14	20.03	16.02	13.64	39.80	30.96	21.64	17.76	15.61										
		AAO-DC615PCARM	AAO-DC615PCARM	AAO-DC615PCARM		(PC Arm, must purchase AAO-DC615PC)	764.00	529.00	29.59	23.02	16.09	13.20	11.60	32.81	25.11	17.87	14.29	12.17	35.50	27.62	19.30	15.84	13.92										
		AAO-DC615PCM01	AAO-DC615PCM01	AAO-DC615PCM01		(Pole mount for DC615PC)	723.00	501.00	28.02	21.80	15.24	12.50	10.99	31.08	23.78	16.92	13.53	11.52	33.60	26.18	18.28	15.01	13.18										
		AAO-DC615PC	AAO-DC615PC	AAO-DC615PC		(Dell PC workstation with Flatscreen)	2,750.00	1,906.00	106.60	82.93	57.96	47.57	41.80	118.23	90.46	64.38	51.48	43.84	127.92	99.52	69.55	57.09	50.16										
		AAO-DC645	AAO-DC645	AAO-DC645		Bomotsha (Business Card Module)	4,410.00	3,056.00	170.92	132.97	92.93	76.28	67.02	189.66	145.04	103.23	82.54	70.24	205.11	159.56	111.52	91.53	80.42										
		AAO-DC645PFM01	AAO-DC645PFM01	AAO-DC645PFM01		(Perforation Module)	5,992.00	4,152.00	232.22	180.65	126.26	103.63	91.05	257.56	197.05	140.25	112.15	95.50	278.67	216.78	151.51	124.36	109.26										
		AAO-DC645RSM01	AAO-DC645RSM01	AAO-DC645RSM01		(Rotary Score Module)	5,992.00	4,152.00	232.22	180.65	126.26	103.63	91.05	257.56	197.05	140.25	112.15	95.50	278.67	216.78	151.51	124.36	109.26										
		AAO-DC645OMK01	AAO-DC645OMK01	AAO-DC645OMK01		(Motor kit for Perf & Rotary Modules)	107.00	75.00	4.19	3.26	2.28	1.87	1.64	4.65	3.56	2.53	2.03	1.73	5.03	3.92	2.74	2.25	1.97										
		AAO-DC615PC	AAO-DC615PC	AAO-DC615PC		(Dell PC workstation with Flatscreen)	2,750.00	1,906.00	106.60	82.93	57.96	47.57	41.80	118.23	90.46	64.38	51.48	43.84	127.92	99.52	69.55	57.09	50.16										
		AAO-DC745RTM01	AAO-DC745RTM01	AAO-DC745RTM01		Rotary Tool Module	8,828.00	6,117.00	342.12	266.15	186.02	152.68	134.15	379.44	290.31	206.63	165.22	140.69	410.55	319.38	223.22	183.22	160.97										
		AAO-DC745DSM01	AAO-DC745DSM01	AAO-DC745DSM01		Additional Slitter Module	3,478.00	2,410.00	134.79	104.86	73.29	60.15	52.85	149.49	114.38	81.41	65.09	55.43	161.75

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400102730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		RC18-1-3DF	RC18-1-3DF	RC18-1-3DF		Tec Lighting 18" Dble Sdd Uv Coater W/Deep Pile Feeder	43,900.00	30,419.00	1,701.33	1,323.53	925.04	759.26	667.09	1,888.89	1,443.69	1,027.55	821.62	699.64	2,041.60	1,588.24	1,110.05	911.11	800.51										
		RC18-1-3D-SAF	RC18-1-3D-SAF	RC18-1-3D-SAF		Tec Lighting Stand Alone Feeder For Rc18 Double Si	11,400.00	7,899.00	441.79	343.69	240.21	197.15	173.23	488.97	374.89	266.83	213.35	181.68	530.15	412.42	288.25	236.59	207.87										
		VRC61090	VRC61090	VRC61090		SHIFT TRAYPLATES	380.00	264.00	14.77	11.49	8.03	6.59	5.79	16.38	12.53	8.92	7.13	6.07	17.72	13.78	9.63	7.91	6.95										
		INSTALLATION	INSTALLATION	INSTALLATION		Installation & Training Of Equipment	2,750.00	1,906.00	106.60	82.93	57.96	47.57	41.80	118.23	90.46	64.38	51.48	43.84	127.92	99.52	69.55	57.09	50.16										
		99-0913	99-0913	99-0913		START UP KIT - 1 per crater (2 kits required for duplex crasters)	995.00	690.00	38.59	30.02	20.98	17.22	15.13	42.80	32.75	23.31	18.64	15.87	46.31	36.03	25.18	20.67	18.16										
						Total Flow Service Options																											
		009987MU-PS1	009987MU-PS1	009987MU-PS1		Ricoh 12Mon Phone Support	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		009988MU-PS1	009988MU-PS1	009988MU-PS1		Ricoh Add'l 12 Mon Phone Support	150.00	150.00	8.39	6.53	4.59	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		009990MU-PS1	009990MU-PS1	009990MU-PS1		Ricoh Add'l 2Yrs Phone Support	300.00	300.00	16.78	13.05	9.12	7.49	6.58	18.61	14.24	10.13	8.10	6.90	20.13	15.66	10.95	8.99	7.89										
		009991MU-PS1	009991MU-PS1	009991MU-PS1		Ricoh Add'l 3Yrs Phone Support	450.00	450.00	25.17	19.58	13.68	11.23	9.87	27.91	21.36	15.20	12.15	10.35	30.20	23.50	16.42	13.48	11.84										
		009992MU-PS1	009992MU-PS1	009992MU-PS1		Ricoh Add'l 4Yrs Phone Support	600.00	600.00	33.56	26.11	18.25	14.98	13.16	37.22	28.48	20.27	16.21	13.80	40.27	31.33	21.90	17.97	15.79										
		009996MU-PS1	009996MU-PS1	009996MU-PS1		Ricoh 12Mon Phone And Onsite Support	1,125.00	1,125.00	62.92	48.95	34.21	28.08	24.67	69.78	53.39	38.00	30.39	25.88	75.51	58.74	41.05	33.70	29.61										
		009998MU-PS1	009998MU-PS1	009998MU-PS1		Ricoh 2Yr Phone And Onsite Support	2,550.00	2,550.00	142.62	110.95	77.55	63.65	55.92	158.18	121.02	86.14	68.88	58.65	171.19	133.14	93.05	76.38	67.11										
		007000MU-PS1	007000MU-PS1	007000MU-PS1		Ricoh 3Yr Phone And Onsite Support	3,825.00	3,825.00	213.93	166.43	116.32	95.47	83.88	237.26	181.53	129.21	103.31	87.98	256.72	199.71	139.58	114.57	100.66										
		007001MU-PS1	007001MU-PS1	007001MU-PS1		Ricoh 4Yr Phone And Onsite Support	5,100.00	5,100.00	285.24	221.90	155.09	127.30	111.84	316.35	242.05	172.28	137.75	117.30	342.29	266.28	186.11	152.76	134.21										
						MONOCHROME LASER PRINTERS																											
D	2	407234	407234	407234	30	**SP 311DNw**	$200.00	$175.00	$9.79	$7.61	$5.32	$4.37	$3.84	$10.86	$8.31	$5.91	$4.73	$4.03	$11.75	$9.14	$6.39	$5.24	$4.61	Standard	Zero Base		MTH		0.0412			Yes	
																									Option 1	$61.79	MTH	1,500	0.0412			Yes	
																									Option 2	$12.00	MTH		0.0280			Yes	
																									Option 3		MTH		0.0280			No	
																								Rural	Zero Base		MTH		0.0485			Yes	
																									Option 1	$72.70	MTH	1,500	0.0485			Yes	
																									Option 2	$14.12	MTH		0.0459			Yes	
																									Option 3		MTH		0.0459			No	
																								Remote	Zero Base		MTH		0.0589			Yes	
																									Option 1	$88.28	MTH	1,500	0.0589			Yes	
																									Option 2	$17.14	MTH		0.0557			Yes	
																									Option 3		MTH		0.0557			No	
						Warranty Options																											
		007195MU-PS1				Ricoh SP 311DNw 1-Year Advanced Exchange Limited Warranty Package	76.00	76.00	4.71	3.61	2.57	2.05	1.75	4.71	3.61	2.57	2.05	1.75	5.66	4.33	3.08	2.46	2.10										
		007196MU-PS1				Ricoh SP 311DNw 2-Year Advanced Exchange Limited Warranty Package	124.00	124.00	7.69	5.89	4.19	3.35	2.85	7.69	5.89	4.19	3.35	2.85	9.23	7.06	5.03	4.02	3.42										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	175.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	406957	406957	406957	30	**SP 3500N**	$259.00	$184.00	$10.29	$8.01	$5.60	$4.59	$4.04	$11.41	$8.73	$6.22	$4.97	$4.23	$12.35	$9.61	$6.71	$5.51	$4.84	Standard	Zero Base		MTH		0.0307			Yes	
																									Option 1	$27.63	MTH	900	0.0307			Yes	
																									Option 2	$12.00	MTH		0.0280			Yes	
																									Option 3		MTH		0.0280			No	
																								Rural	Zero Base		MTH		0.0361			Yes	
																									Option 1	$32.51	MTH	900	0.0361			Yes	
																									Option 2	$14.12	MTH		0.0341			Yes	
																									Option 3		MTH		0.0071			No	
																								Remote	Zero Base		MTH		0.0439			Yes	
																									Option 1	$39.47	MTH	900	0.0439			Yes	
																									Option 2	$17.14	MTH		0.0414			Yes	
																									Option 3		MTH		0.0086			No	
D	2	406962	406962	406962	30	**SP 3510DN**	$299.00	$230.00	$12.86	$10.01	$6.99	$5.74	$5.04	$14.27	$10.92	$7.77	$6.21	$5.29	$15.44	$12.01	$8.39	$6.89	$6.05	Standard	Zero Base		MTH		0.0307			Yes	
																									Option 1	$27.63	MTH	900	0.0307			Yes	
																									Option 2	$12.00	MTH		0.0280			Yes	
																									Option 3		MTH		0.0280			No	
																								Rural	Zero Base		MTH		0.0361			Yes	
																									Option 1	$32.51	MTH	900	0.0361			Yes	
																									Option 2	$14.12	MTH		0.0341			Yes	
																									Option 3		MTH		0.0071			No	
																								Remote	Zero Base		MTH		0.0439			Yes	
																									Option 1	$39.47	MTH	900	0.0439			Yes	
																									Option 2	$17.14	MTH		0.0414			Yes	
																									Option 3		MTH		0.0086			No	
						Warranty Options																											
		007066MU-PS1				Ricoh SP 3500N/SP 3510DN 1-Year Advanced Exchange Limited Warranty Package	74.00	74.00	4.59	3.51	2.50	2.00	1.70	4.59	3.51	2.50	2.00	1.70	5.51	4.21	3.00	2.40	2.04										
		007067MU-PS1				Ricoh SP 3500N/SP 3510DN 2-Year Advanced Exchange Limited Warranty Package	121.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		406496	406496	406496		Paper Feed Unit TK1080	149.00	115.00	6.43	5.00	3.50	2.87	2.52	7.13	5.46	3.88	3.11	2.65	7.72	6.00	4.20	3.44	3.03										
		004051MU	004051MU	004051MU		USB Cable (A-B)	9.00	3.00	0.17	0.13	0.09	0.07	0.07	0.19	0.14	0.10	0.08	0.07	0.20	0.16	0.11	0.09	0.08										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	175.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	407314	407314	407314	31	**Ricoh SP 3600DN**	$359.00	$306.00	$17.23	$13.40	$9.37	$7.69	$6.75	$19.11	$14.62	$10.40	$8.32	$7.08	$20.67	$16.08	$11.24	$9.23	$8.11	Standard	Zero Base		MTH		0.0307			Yes	
																									Option 1	$27.63	MTH	900	0.0307			Yes	
																									Option 2	$12.00	MTH		0.0280			Yes	
																									Option 3		MTH		0.0280			No	
																								Rural	Zero Base		MTH		0.0361			Yes	
																									Option 1	$32.51	MTH	900	0.0361			Yes	
																									Option 2	$14.12	MTH		0.0341			Yes	
																									Option 3		MTH		0.0071			No	
																								Remote	Zero Base		MTH		0.0439			Yes	
																									Option 1	$39.47	MTH	900	0.0439			Yes	
																									Option 2	$17.14	MTH		0.0414			Yes	
																									Option 3		MTH		0.0086			No	
						Warranty Options																											
		008046MU-PS1				Ricoh SP 3600DN On-Site Installation	125.00	125.00	7.75	5.93	4.22	3.38	2.88	7.75	5.93	4.22	3.38	2.88	9.30	7.12	5.07	4.05	3.45										
		008048MU-PS1				Ricoh SP 3600DN 1-Year Advanced Exchange Extended Warranty	75.00	75.00	4.65	3.56	2.53	2.03	1.73	4.65	3.56	2.53	2.03	1.73	5.58	4.27	3.04	2.43	2.07										
		008047MU-PS1				Ricoh SP 3600DN 2-Year Advanced Exchange Extended Warranty	145.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00										
		008048MU-PS1				Ricoh SP 3600DN 3-Year Advanced Exchange Extended Warranty	215.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		407230	407230	407230		Paper Feed Unit PB1060	169.00	136.00	7.61	5.92	4.14	3.39	2.98	8.44	6.45	4.59	3.67	3.13	9.13	7.10	4.96	4.07	3.58										
		407229	407229	407229		Paper Feed Unit PB1070	305.00	246.00	13.76	10.70	7.48	6.14	5.39	15.26	11.68	8.31	6.64	5.66	16.51	12.84	8.98	7.37	6.47										
		161200	161200	161200		Adjustable Height Cabinet Type G	235.00	190.00	10.63	8.27	5.78	4.74	4.17	11.79	9.02	6.42	5.13	4.37	12.75	9.92	6.93	5.69	5.00										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		407113	407113	407113		IEEE802.11 Interface Unit Type O	400.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.65	11.60	9.52	8.37										
		MX407348RA	MX407348RA	MX407348RA		Hard Disk Drive Type P1	300.00	242.00	13.54	10.53	7.36	6.04	5.31	15.01	11.49	8.17	6.54	5.57	16.24	12.64	8.83	7.25	6.37										
		007150MU	007150MU	007150MU		Memory Unit Type N 1GB	300.00	242.00	13.54	10.53	7.36	6.04	5.31	15.01	11.49	8.17	6.54	5.57	16.24	12.64	8.83	7.25	6.37										
		407351	407351	407351		XPS Direct Print Option Type P1	95.00	77.00	4.31	3.35	2.34	1.92	1.69	4.78	3.65	2.60	2.08	1.77	5.17	4.02	2.81	2.31	2.03										
		407349	407349	407349		IPDS Unit Type P1	570.00	461.00	25.78	20.06	14.02	11.51	10.11	28.60	21.88	15.57	12.45	10.60	30.94	24.07	16.82	13.81	12.13										
		407497	407497	407497		Browser Unit Type P1	125.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		407218	407218	407218		VM CARD Type W	109.00	88.00	4.92	3.83	2.68	2.20	1.93	5.46	4.18	2.97	2.38	2.02	5.91	4.59	3.21	2.64	2.32										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	175.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	407309	407309	407309	42	**Ricoh SP 4520DN**	$1,025.00	$725.00	$40.55	$31.54	$22.05	$18.10	$15.90	$44.97	$34.41	$24.49	$19.58	$16.68	$48.66	$37.85	$26.46	$21.72	$19.08	Standard	Zero Base		MTH		0.0100			Yes	
																									Option 1	$92.00	MTH	9,200	0.0100			Yes	
																									Option 2	$12.00	MTH		0.0095			Yes	
																									Option 3		MTH		0.0027			No	
																								Rural	Zero Base		MTH		0.0118			Yes	
																									Option 1	$108.24	MTH	9,200	0.0118			Yes	
																									Option 2	$14.12	MTH		0.0112			Yes	
																									Option 3		MTH		0.0032			No	
																								Remote	Zero Base		MTH		0.0143			Yes	
																									Option 1	$131.43	MTH	9,200	0.0143			Yes	
																									Option 2	$17.14	MTH		0.0136			Yes	
																									Option 3		MTH		0.0039			No	
D	3	406722	406722	406722	47	**Ricoh SP 5200DN**	$1,599.00	$1,137.00	$63.59	$49.47	$34.58	$28.38	$24.93	$70.53	$53.96	$38.41	$30.71	$26.15	$76.31	$59.37	$41.49	$34.06	$29.92	Standard	Zero Base		MTH		0.0100			Yes	
																									Option 1	$65.00	MTH	6,500	0.0100			Yes	
																									Option 2	$12.00	MTH		0.0095			Yes	
																									Option 3		MTH		0.0027			No	
																								Rural	Zero Base		MTH		0.0118			Yes	
																									Option 1	$76.47	MTH	6,500	0.0118			Yes	
																									Option 2	$14.12	MTH		0.0112			Yes	
																									Option 3		MTH		0.0032			No	
																								Remote	Zero Base		MTH		0.0143			Yes	
																									Option 1	$92.86	MTH	6,500	0.0143			Yes	
																									Option 2	$17.14	MTH		0.0136			Yes	
																									Option 3		MTH		0.0039			No	
						Warranty Options																											
		009903MU-PS1				Ricoh SP 5200DN On-Site Installation and Activation Package	215.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93										
		009904MU-PS1				Ricoh SP 5200DN 1-Year On-Site Service	345.00	345.00	21.40	16.37	11.65	9.32	7.94	21.40	16.37	11.65	9.32	7.94	25.68	19.65	13.98	11.18	9.52										
		009905MU-PS1				Ricoh SP 5200DN 2-Year On-Site Service	625.00	625.00	38.77	29.66	21.11	16.88	14.38	38.77	29.66	21.11	16.88	14.38	46.52	35.60	25.34	20.26	17.25										
		009906MU-PS1				Ricoh SP 5200DN 3-Year On-Site Service	855.00	855.00	53.04	40.58	28.88	23.09	19.67	53.04	40.58	28.88	23.09	19.67	63.64	48.69	34.66	27.71	23.60										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		406730	406730	406730		Paper Feed Unit TK1120	360.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		407189	407189	407189		Paper Feed Unit TK1120L	480.00	388.00	21.70	16.88	11.80	9.68	8.51	24.07	18.41	13.11	10.48	8.92	26.04	20.26	14.16	11.62	10.21										
		407190	407190	407190		Paper Feed Unit TK1120T	600.00	485.00	27.13	21.10	14.75	12.11	10.64	30.08	23.02	16.38	13.10	11.16	32.56	25.32	17.70	14.53	12.76										
		406732	406732	406732		Paper Feed Unit TK1130 with Casters	390.00	252.00	14.09	10.96	7.66	6.29	5.53	15.63	11.96	8.51	6.81	5.80	16.91	13.16	9.20	7.55	6.63										
		407105	407105	407105		Hard Disk Drive Type 4310n	400.00	251.00	14.04	10.92	7.63	6.26	5.50	15.57	11.91	8.48	6.78	5.77	16.85	13.11	9.16	7.52	6.61										
		003905MU	003905MU	003905MU		Memory Unit Type I 512MB	336.00	154.00	8.61	6.70	4.68	3.84	3.38	9.56	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05										
		007594MU	007594MU	007594MU		Memory Unit Type G 256MB	516.00	417.00	23.32	18.14	12.68	10.40	9.14	25.87	19.79	14.09	11.26	9.59	27.98	21.77	15.22	12.49	10.97										
		406914	406914	406914		Gigabit Ethernet Board Type C	408.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53										

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		406678	406678	406678		VM Card Type D	119.00	77.00	4.31	3.35	2.34	1.92	1.69	4.78	3.65	2.60	2.08	1.77	5.17	4.02	2.81	2.31	2.03										
		406804	406804	406804		IPDS Option Type 5200	558.00	360.00	22.33	17.09	12.16	9.72	8.28	22.33	17.09	12.16	9.72	8.28	26.80	20.50	14.59	11.67	9.94										
		106464FNG	106464FNG	106464FNG		Tall Cabinet Type A	205.00	120.00	6.71	5.22	3.65	3.00	2.63	7.44	5.70	4.05	3.24	2.76	8.05	6.27	4.38	3.59	3.16										
		106465FNG	106465FNG	106465FNG		Medium Cabinet Type B	195.00	116.00	6.49	5.05	3.53	2.90	2.54	7.20	5.51	3.92	3.13	2.67	7.79	6.06	4.23	3.47	3.05										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	406726	406726	406726	52	**Ricoh SP 5210DN**	$1,999.00	$1,399.00	$76.25	$60.87	$42.54	$34.92	$30.68	$95.78	$66.40	$47.26	$37.79	$32.18	$93.90	$73.04	$51.05	$41.90	$36.82	Standard	Zero Base		MTH							
																									Option 1	$82.00	MTH	9,200	0.0100			Yes	
																									Option 2	$12.00	MTH		0.0100			Yes	
																									Option 3		MTH		0.0095			Yes	
																											MTH		0.0027			No	
																								Rural	Zero Base		MTH		0.0118			Yes	
																									Option 1	$108.24	MTH	9,200	0.0118			Yes	
																									Option 2	$14.12	MTH		0.0112			Yes	
																									Option 3		MTH		0.0032			No	
																								Remote	Zero Base		MTH		0.0143			Yes	
																									Option 1	$131.43	MTH	9,200	0.0143			Yes	
																									Option 2	$17.14	MTH		0.0136			Yes	
																									Option 3		MTH		0.0039			No	
						Warranty Options																											
		009909MU-PS1				Ricoh SP 5200DN On-Site Installation and Activation Package	215.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93										
		009904MU-PS1				Ricoh SP 5200DN 1-Year On-Site Service	345.00	345.00	21.40	16.37	11.65	9.32	7.94	21.40	16.37	11.65	9.32	7.94	25.68	19.65	13.98	11.18	9.52										
		009905MU-PS1				Ricoh SP 5200DN 2-Year On-Site Service	625.00	625.00	38.77	29.66	21.11	16.88	14.38	38.77	29.66	21.11	16.88	14.38	46.52	35.60	25.34	20.26	17.25										
		009906MU-PS1				Ricoh SP 5200DN 3-Year On-Site Service	855.00	855.00	53.04	40.58	28.88	23.09	19.67	53.04	40.58	28.88	23.09	19.67	63.64	48.69	34.66	27.71	23.60										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		406730	406730	406730		Paper Feed Unit TK1120	360.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		407189	407189	407189		Paper Feed Unit TK1120L	480.00	386.00	21.70	16.88	11.80	9.68	8.51	24.07	18.41	13.11	10.48	8.93	26.04	20.26	14.16	11.62	10.21										
		407190	407190	407190		Paper Feed Unit TK1120T	600.00	485.00	27.13	21.10	14.75	12.11	10.64	30.08	23.02	16.38	13.10	11.16	32.55	25.32	17.70	14.53	12.76										
		406732	406732	406732		Paper Feed Unit TK1130 with Casters	360.00	252.00	14.09	10.96	7.66	6.29	5.53	15.63	11.96	8.51	6.81	5.80	16.91	13.16	9.20	7.55	6.63										
		407105	407105	407105		Hard Disk Drive Type 4310n	400.00	251.00	14.04	10.92	7.63	6.26	5.50	15.57	11.91	8.48	6.78	5.77	16.85	13.11	9.16	7.52	6.61										
		003965MU	003965MU	003965MU		Memory Unit Type I512MB	336.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05										
		007094MU	007094MU	007094MU		Memory Unit Type G 256MB	516.00	417.00	23.32	18.14	12.68	10.41	9.14	25.87	19.79	14.09	11.26	9.59	27.99	21.77	15.22	12.49	10.97										
		406914	406914	406914		Gigabit Ethernet Board Type C	408.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		406678	406678	406678		VM Card Type D	119.00	77.00	4.31	3.35	2.34	1.92	1.69	4.78	3.65	2.60	2.08	1.77	5.17	4.02	2.81	2.31	2.03										
		406804	406804	406804		IPDS Option Type 5200	558.00	360.00	22.33	17.09	12.16	9.72	8.28	22.33	17.09	12.16	9.72	8.28	26.80	20.50	14.59	11.67	9.94										
		106464FNG	106464FNG	106464FNG		Tall Cabinet Type A	205.00	120.00	6.71	5.22	3.65	3.00	2.63	7.44	5.70	4.05	3.24	2.76	8.05	6.27	4.38	3.59	3.16										
		106465FNG	106465FNG	106465FNG		Medium Cabinet Type B	195.00	116.00	6.49	5.05	3.53	2.90	2.54	7.20	5.51	3.92	3.13	2.67	7.79	6.06	4.23	3.47	3.05										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	407482	407482	407482	38	**SP 6430DN**	$1,729.00	$1,205.05	$67.40	$52.43	$36.65	$30.08	$26.43	$74.75	$57.19	$40.71	$32.55	$27.72	$80.88	$62.92	$43.97	$36.09	$31.71	Standard	Zero Base		MTH		0.0250			Yes	Single
																									Option 1	$132.50	MTH	5,300	0.0250			Yes	Single
																									Option 2	$12.00	MTH		0.0238			Yes	Single
																									Option 3		MTH		0.0063			No	
																								Rural	Zero Base		MTH		0.0294			Yes	Single
																									Option 1	$155.88	MTH	5,300	0.0294			Yes	Single
																									Option 2	$14.12	MTH		0.0280			Yes	Single
																									Option 3		MTH		0.0074			No	
																								Remote	Zero Base		MTH		0.0357			Yes	Single
																									Option 1	$189.29	MTH	5,300	0.0357			Yes	Single
																									Option 2	$17.14	MTH		0.0340			Yes	Single
																									Option 3		MTH		0.0090			No	
						Warranty Options																											
		008963MU-PS1				Ricoh SP 6430DN On-Site Installation	159.00	159.00	9.86	7.55	5.37	4.29	3.66	9.86	7.55	5.37	4.29	3.66	11.84	9.06	6.45	5.15	4.39										
		008964MU-PS1				Ricoh SP 6430DN 1-Year On-Site Service Extended Warranty	139.00	139.00	8.62	6.60	4.70	3.75	3.20	8.62	6.60	4.70	3.75	3.20	10.35	7.92	5.63	4.51	3.84										
		008965MU-PS1				Ricoh SP 6430DN 2-Year On-Site Service Extended Warranty	249.00	249.00	15.45	11.82	8.41	6.73	5.73	15.45	11.82	8.41	6.73	5.73	18.53	14.18	10.09	8.07	6.87										
		008966MU-PS1				Ricoh SP 6430DN 3-Year On-Site Service Extended Warranty	379.00	379.00	23.51	17.99	12.80	10.24	8.72	23.51	17.99	12.80	10.24	8.72	28.21	21.58	15.36	12.28	10.46										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		407489	407489	407489		Paper Feed Unit TK3210	449.00	253.54	14.18	11.03	7.71	6.33	5.56	15.73	12.03	8.56	6.85	5.83	17.02	13.24	9.25	7.59	6.67										
		52401	52401	52401		Adjustable HeightCabinet Type D	225.00	164.04	5.82	4.53	3.16	2.60	2.28	6.45	4.94	3.51	2.81	2.39	6.98	5.43	3.80	3.12	2.74										
		007150MU	007150MU	007150MU		Memory Unit Type N 1GB	300.00	242.00	13.54	10.53	7.36	6.04	5.31	15.01	11.49	8.17	6.54	5.57	16.24	12.64	8.83	7.25	6.37										
		MX407500SA	MX407500SA	MX407500SA		250GB HDD Type P4	419.00	338.38	18.93	14.72	10.28	8.45	7.42	20.99	16.06	11.43	9.14	7.78	22.71	17.67	12.35	10.14	8.90										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		407113	407113	407113		IEEE802.11 Interface Unit Type O	400.00	316.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		407218	407218	407218		VM CARD Type W	109.00	88.00	4.92	3.83	2.68	2.20	1.93	5.46	4.18	2.97	2.38	2.02	5.91	4.59	3.21	2.64	2.32										
		407506	407506	407506		XPS Direct-Print Option Type P4	95.00	76.77	4.29	3.34	2.33	1.92	1.68	4.75	3.64	2.59	2.07	1.77	5.15	4.01	2.80	2.30	2.02										
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	407285	407285	407285	50	**Aficio SP 8300DN**	$3,059.92	$1,838.00	$102.80	$79.97	$55.89	$45.88	$40.31	$114.01	$87.23	$62.09	$49.64	$42.27	$123.36	$95.97	$67.07	$55.05	$48.37	Standard	Zero Base		MTH		0.0130			Yes	Single
																									Option 1	$271.70	MTH	20,900	0.0130			Yes	Single
																									Option 2	$12.00	MTH		0.0124			Yes	Single
																									Option 3		MTH		0.0042			No	
																								Rural	Zero Base		MTH		0.0153			Yes	Single
																									Option 1	$319.65	MTH	20,900	0.0153			Yes	Single
																									Option 2	$14.12	MTH		0.0146			Yes	Single
																									Option 3		MTH		0.0049			No	
																								Remote	Zero Base		MTH		0.0186			Yes	Single
																									Option 1	$388.14	MTH	20,900	0.0186			Yes	Single
																									Option 2	$17.14	MTH		0.0177			Yes	Single
																									Option 3		MTH		0.0060			No	
						Warranty Options																											
		007143MU-PS1				Ricoh SP 8300DN On-Site Installation and Activation Package	662.00	662.00	41.06	31.42	22.36	17.88	15.23	41.06	31.42	22.36	17.88	15.23	49.28	37.70	26.83	21.46	18.27										
		007142MU-PS1				Ricoh SP 8300DN 1-Year On-Site Service Support	610.00	610.00	37.84	28.95	20.61	16.48	14.03	37.84	28.95	20.61	16.48	14.03	45.41	34.74	24.73	19.77	16.84										
		007140MU-PS1				Ricoh SP 8300DN 2-Year On-Site Service Support	1,019.00	1,019.00	63.21	48.36	34.42	27.52	23.44	63.21	48.36	34.42	27.52	23.44	75.85	58.03	41.31	33.03	28.12										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		415793	415793	415793		Paper Feed Unit PB3130 (2 x 550 Sheets)	1,650.00	528.00	29.53	22.97	16.05	13.18	11.59	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89										
		415795	415795	415795		LCT PB3140	1,960.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87										
		415903	415903	415903		Output Jogger Unit Type 9002A	470.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29										
		415804	415804	415804		SR3890 1,000-Sheet Finisher	1,930.00	787.00	44.02	34.24	23.93	19.64	17.26	48.82	37.35	26.58	21.28	18.10	52.82	41.09	28.72	23.57	20.71										
		415984	415984	415984		LCT RT3030	1,910.00	817.00	45.69	35.55	24.84	20.39	17.92	50.68	38.77	27.60	22.07	18.79	54.82	42.66	29.81	24.47	21.50										
		415988	415988	415988		Bridge Unit BU3060	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87										
		416608	416608	416608		Finisher SR3130	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.40	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68										
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		430719	430719	430719		Punch Unit PU3130 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66										
		416407	416407	416407		(repl w/ 52194) FAC56 Cabinet	290.00	115.00	6.43	5.00	3.50	2.87	2.52	7.13	5.46	3.88	3.11	2.65	7.72	6.00	4.20	3.44	3.03										
		52194	52194	52194		FAC56 Cabinet	250.00	202.00	11.30	8.78	6.14	5.04	4.43	12.53	9.59	6.82	5.46	4.65	13.56	10.55	7.37	6.05	5.32										
		007120MU	007120MU	007120MU		Hard Disk Drive Type 8300 (MX)	504.00	146.00	8.17	6.35	4.44	3.64	3.20	9.06	6.93	4.93	3.94	3.36	9.80	7.62	5.33	4.37	3.84										
		007121MU	007121MU	007121MU		512MB Memory L (MX)	258.00	76.00	4.25	3.31	2.31	1.90	1.67	4.71	3.61	2.57	2.05	1.75	5.10	3.97	2.77	2.28	2.00										
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		406914	406914	406914		Gigabit Ethernet Board Type C	408.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		406914	406914	406914		Gigabit Ethernet Board Type C	408.00	232.00	12.98	10.09	7.06	5.79	5.09	14.39	11.01	7.84	6.27	5.34	15.57	12.11	8.47	6.95	6.11										
		407039	407039	407039		IPDS Unit Type 8300	767.00	467.00	26.12	20.32	14.20	11.66	10.24	28.97	22.16	15.78	12.61	10.74	31.34	24.38	17.04	13.99	12.29										
		EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP	EO-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	402616	402616	402616	75	**Ricoh SP 9100DN**	$19,900.00	$12,804.00	$716.13	$557.10	$389.37	$319.59	$280.79	$794.23	$607.68	$432.52	$345.84	$294.49	$859.35	$668.52	$467.34	$383.51	$336.95	Standard	Zero Base		MTH		0.0055			Yes	Single
																									Option 1	$272.25	MTH	49,500	0.0055			Yes	Single
																									Option 2	$12.00	MTH		0.0053			Yes	Single
																									Option 3		MTH		0.0044			No	
																								Rural	Zero Base		MTH		0.0065			Yes	Single
																									Option 1	$320.29	MTH	49,500	0.0065			Yes	Single
																									Option 2	$14.12	MTH		0.0062			Yes	Single
																									Option 3		MTH		0.0052			No	
																								Remote	Zero Base		MTH		0.0079			Yes	Single
																									Option 1	$388.93	MTH	49,500	0.0079			Yes	Single
																									Option 2	$17.14	MTH		0.0076			Yes	Single
																									Option 3		MTH		0.0063			No	
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		412190	412190	412190		Copy Tray Type 2075	198.00	76.00	4.25	3.31	2.31	1.90	1.67	4.71	3.61	2.57	2.05	1.75	5.10	3.97	2.77	2.28	2.00										
		403017	403017	403017		IEEE 802.11b Interface Unit Type I	530.00	272.00	15.21	11.83	8.27	6.79	5.96	16.87	12.91	9.19	7.35	6.26	18.26	14.20	9.93	8.15	7.16										
		413310	413310	413310		Finisher SR842	6,880.00	2,710.00	151.57	117.91	82.41	67.64	59.43	168.10	128.62	91.54	73.20	62.33	181.88	141.49	98.89	81.17	71.32										
		413319	413319	413319		SR4900 Booklet Finisher (limited availability)	6,880.00	2,940.00	164.43	127.93	89.41	73.38	64.47	182.37	139.53	99.31	79.41	67.62	197.32	153.50	107.29	88.06	77.37										
		411206	411206	411206		Jogger Unit Type 1075 (limited availability)	463.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29										
		412212	412212	412212		Output Jogger Unit Type 3260	485.00	206.00	11.52	8.98	6.26	5.14	4.52	12.78	9.78	6.96	5.56	4.74	13.83	10.76	7.52	6.17	5.42										
		402623	402623	402623		LCT Connection Unit Type A	706.00	362.00	20.25	15.75	11.01	9.04	7.94	22.45	17.18	12.23	9.78	8.33	24.30	18.90	13.21	10.84	9.53										
		411187	411187	411187		8 1/2"x14" Tray Type 1075 (limited availability)	893.00	468.00	26.18	20.36	14.23	11.68	10.26	29.03	22.21	15.81	12.64	10.76	31.41	24.44	17.08	14.02	12.32										
		411185	411185	411185		A3/11"x17" Tray Unit Type 1075	1,921.00	813.00	45.47	35.37	24.72	20.29	17.83	50.43	38.58	27.46	21.96	18.70	54.57	42.45	29.67	24.35	21.39										
		415282	415282	415282		Type 1075 Hole Punch	1,223.00	493.00	27.57	21.45	14.99	12.31	10.81	30.58	23.40	16.65	13.32	11.34	33.09	25.74	17.99	14.77	12.97										
		412209	412209	412209		Punch Unit Type 3260	995.00	466.00	26.06	20.26	14.17	11.63	10.22	28.91	22.12	15.74	12.59	10.72	31.28	24.33	17.01	13.96	12.26										
		412203	412203	412203		Tab sheet Holder Type 3260	60.00	25.00	1.40	1.09	0.76	0.62	0.55	1.55	1.19	0.84	0.68	0.58	1.69	1.31	0.91	0.75	0.66										
		406798	406798	406798		IEEE 802.11b Interface Unit Type N (limited availability)	510.00	285.00	15.94	12.46	8.67	7.11	6.25	17.68	13.53	9.63	7.70	6.56	19.13	14.88	10.40	8.54	7.50										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		402754	402754	402754		Gigabit Ethernet Board Type A	559.00	235.00	13.14	10.22	7.15	5.87	5.15	14.58	11.15	7.94	6.35	5.41	15.77	12.27	8.58	7.04	6.18										
		402703	402703	402703		Data Ownership Security (limited availability)	302.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87										
		415679	415679	415679		Data Ownership Security Unit Type CG	296.00	108.00	6.04	4.70	3.28	2.70	2.37	6.70	5.13	3.65	2.92	2.48	7.25	5.64	3.94	3.23	2.84							

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments
D	2	407521	407521	407521	21 B&W / 21 Color	**SP C252DN**	$550.00	$533.00	$20.81	$23.19	$16.21	$13.30	$11.69	$33.06	$25.30	$18.00	$14.40	$12.26	$35.77	$27.83	$19.45	$15.96	$14.03
						Warranty Options																	
		008021MU-PS1				Ricoh SP C252DNSP C252DN On-Site Installation and Activation Package	139.00	139.00	8.62	6.60	4.70	3.75	3.20	8.62	6.60	4.70	3.75	3.20	10.35	7.92	5.63	4.51	3.84
		008014MU-PS1				Ricoh SP C252DNSP C252DN 1-Year On-Site Extended Warranty Package	89.00	89.00	5.52	4.22	3.01	2.40	2.05	5.52	4.22	3.01	2.40	2.05	6.62	5.07	3.61	2.88	2.46
		008015MU-PS1				Ricoh SP C252DNSP C252DN 2-Year On-Site Extended Warranty C252DNSP C252DN 2-Ye	169.00	169.00	10.48	8.02	5.71	4.56	3.89	10.48	8.02	5.71	4.56	3.89	12.58	9.62	6.85	5.46	4.66
		008016MU-PS1				Ricoh SP C252DNSP C252DN 3-Year On-Site Extended Warranty Package	240.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		406019	406019	406019		Paper Feed Unit TK1010	179.00	115.00	6.43	5.00	3.50	2.87	2.52	7.13	5.46	3.88	3.11	2.65	7.72	6.00	4.20	3.44	3.03
		EO-RETURN-SEGUIDESKTOP	EO-RETURN-SEGUIDESKTOP	EO-RETURN-SEGUIDESKTOP		Lease Return	175.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D	2	406790	406790	406790	26 B&W / 26 Color	**Ricoh SP C320DN**	$599.00	$454.00	$25.39	$19.75	$13.81	$11.33	$9.96	$28.16	$21.55	$15.34	$12.26	$10.44	$30.47	$23.70	$16.57	$13.60	$11.95
						Warranty Options																	
		003320MU-PS1				Ricoh SP C320DN On-Site Installation and Activation Package	145.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00
		003340MU-PS1				Ricoh SP C320DN 1-Year On-Site Extended Warranty Package	130.00	130.00	8.06	6.17	4.39	3.51	2.99	8.06	6.17	4.39	3.51	2.99	9.68	7.40	5.27	4.21	3.59
		003341MU-PS1				Ricoh SP C320DN 2-Year On-Site Extended Warranty Package	215.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93
		003342MU-PS1				Ricoh SP C320DN 3-Year On-Site Extended Warranty Package	315.00	315.00	19.54	14.95	10.64	8.51	7.25	19.54	14.95	10.64	8.51	7.25	23.45	17.94	12.77	10.21	8.69
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		406619	406619	406619		Paper Feed Unit TK3210	179.00	115.00	6.43	5.00	3.50	2.87	2.52	7.13	5.46	3.88	3.11	2.65	7.72	6.00	4.20	3.44	3.03
		007094MU	007094MU	007094MU		Memory Unit Type G 256MB	516.00	417.00	23.32	18.14	12.68	10.41	9.14	25.87	19.79	14.09	11.26	9.59	27.99	21.77	15.22	12.49	10.97
		003905MU	003905MU	003905MU		Memory Unit Type I 512MB	336.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05
		407121	407121	407121		(repl w/ 407801) Hard Disk Drive option Type C320	402.00	259.00	14.49	11.27	7.88	6.46	5.68	16.07	12.29	8.75	7.00	5.96	17.38	13.52	9.45	7.76	6.82
		407801	407121	407121		Hard Disk Drive option Type C320	402.00	258.59	14.46	11.25	7.86	6.45	5.67	16.04	12.27	8.74	6.98	5.95	17.36	13.50	9.44	7.75	6.81
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53
		402547	402547	402547		Gigabit Ethernet Board Type A	559.00	235.00	13.14	10.22	7.15	5.87	5.15	14.58	11.15	7.94	6.35	5.41	15.77	12.27	8.58	7.04	6.18
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.98	3.47	2.85	2.50
		406678	406678	406678		VM Card Type O	119.00	77.00	4.31	3.35	2.34	1.92	1.69	4.78	3.65	2.60	2.08	1.77	5.17	4.02	2.81	2.31	2.03
		EO-RETURN-SEGUIDESKTOP	EO-RETURN-SEGUIDESKTOP	EO-RETURN-SEGUIDESKTOP		Lease Return	175.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D	2	406654	406654	406654	37 B&W / 37 Color	**(disc 07-07-15) Aficio SP C430DN**	$1,499.00	$965.00	$53.97	$41.99	$29.35	$24.09	$21.16	$59.86	$45.80	$32.60	$26.06	$22.20	$64.77	$50.39	$35.21	$28.90	$25.39
						Warranty Options																	
		005790MU-PS1				Ricoh SP C430DNSP C431DN On-Site Installation and Activation Package	272.00	272.00	16.87	12.91	9.19	7.35	6.26	16.87	12.91	9.19	7.35	6.26	20.25	15.49	11.03	8.82	7.51
		005794MU-PS1				Ricoh SP C430DN 1-Year On-Site Service	136.00	136.00	8.44	6.45	4.59	3.67	3.13	8.44	6.45	4.59	3.67	3.13	10.12	7.75	5.51	4.41	3.75
		005795MU-PS1				Ricoh SP C430DN 2-Year On-Site Service	289.00	289.00	17.93	13.72	9.76	7.81	6.65	17.93	13.72	9.76	7.81	6.65	21.51	16.46	11.71	9.37	7.98
		005796MU-PS1				Ricoh SP C430DN 3-Year On-Site Service	425.00	425.00	26.36	20.17	14.36	11.48	9.78	26.36	20.17	14.36	11.48	9.78	31.64	24.20	17.23	13.78	11.73
		005797MU-PS1				Ricoh SP C431DN 1-Year On-Site Service	215.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93
		005798MU-PS1				Ricoh SP C431DN 2-Year On-Site Service	452.00	452.00	28.04	21.45	15.27	12.21	10.40	28.04	21.45	15.27	12.21	10.40	33.65	25.74	18.32	14.65	12.48
		005799MU-PS1				Ricoh SP C431DN 3-Year On-Site Service	665.00	665.00	41.25	31.56	22.46	17.96	15.30	41.25	31.56	22.46	17.96	15.30	49.50	37.87	26.96	21.55	18.35
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		PS-CONN-HOTSPOT	PS-CONN-HOTSPOT	PS-CONN-HOTSPOT		Network & PrintOn Setup	295.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		406681	406681	406681		Paper Feed Unit PB1020	468.00	291.00	16.28	12.66	8.85	7.26	6.38	18.05	13.81	9.83	7.86	6.69	19.53	15.19	10.62	8.72	7.66
		007094MU	007094MU	007094MU		Memory Unit Type G 256MB	516.00	417.00	23.32	18.14	12.68	10.41	9.14	25.87	19.79	14.09	11.26	9.59	27.99	21.77	15.22	12.49	10.97
		003905MU	003905MU	003905MU		Memory Unit Type I 512MB	336.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05
		416428	416428	416428		Hard Disk Drive Option Type 5000	643.00	202.00	11.30	8.79	6.14	5.04	4.43	12.53	9.59	6.82	5.46	4.85	13.56	10.55	7.37	6.05	5.32
		403113	403113	403113		Hard Disk Drive Encryption Unit Type D	364.00	216.00	12.08	9.40	6.57	5.39	4.74	13.40	10.25	7.30	5.83	4.97	14.50	11.28	7.88	6.47	5.68
		52121	52121	52121		Tall cabinet Type SP C430	260.00	113.00	6.32	4.92	3.44	2.82	2.48	7.01	5.36	3.82	3.05	2.60	7.58	5.90	4.12	3.38	2.97
		52111	52111	52111		Medium Cabinet Type SP C430	245.00	102.00	5.70	4.44	3.10	2.55	2.24	6.33	4.84	3.45	2.76	2.35	6.85	5.33	3.72	3.06	2.68
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53
		402547	402547	402547		Gigabit Ethernet Board Type A	559.00	235.00	13.14	10.22	7.15	5.87	5.15	14.58	11.15	7.94	6.35	5.41	15.77	12.27	8.58	7.04	6.18
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.98	3.47	2.85	2.50
		406678	406678	406678		VM Card Type O	119.00	77.00	4.31	3.35	2.34	1.92	1.69	4.78	3.65	2.60	2.08	1.77	5.17	4.02	2.81	2.31	2.03
		415682	415682	415682		DataOverwriteSecurityUnit Type UK-E	247.00	117.00	6.54	5.09	3.56	2.92	2.57	7.26	5.55	3.95	3.16	2.69	7.85	6.11	4.27	3.50	3.08
		406755	406755	406755		Caster Table Type C	239.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05
		006174MU-PS1	006174MU-PS1	006174MU-PS1		1 Year HotSpot Service Subscription Extension	595.00	343.00	19.18	14.92	10.43	8.56	7.52	21.28	16.28	11.59	9.26	7.89	23.02	17.91	12.52	10.27	9.03
		003267MU-PS1	003267MU-PS1	003267MU-PS1		2 Year HotSpot Service Subscription Extension	950.00	672.00	37.58	29.24	20.44	16.77	14.74	41.68	31.89	22.70	18.15	15.46	45.10	35.09	24.52	20.13	17.68
		004813MU-PS1	004813MU	004813MU		3 Year HotSpot Service Subscription Extension	1,350.00	955.00	53.41	41.55	29.04	23.84	20.94	59.24	45.32	32.26	25.79	21.97	64.10	49.86	34.85	28.60	25.13
		004814MU-PS1	004814MU	004814MU		4 Year HotSpot Service Subscription Extension	1,700.00	1,202.00	67.23	52.30	36.55	30.00	26.36	74.56	57.05	40.60	32.47	27.65	80.67	62.76	43.86	36.00	31.63
		EO-RETURN-SEGUIDESKTOP	EO-RETURN-SEGUIDESKTOP	EO-RETURN-SEGUIDESKTOP		Lease Return	175.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D	2	406658	406658	406658	42 B&W / 42 Color	**(disc 09-21-15) Aficio SP C431DN**	$1,499.00	$1,286.00	$71.93	$55.95	$39.11	$32.10	$28.20	$79.77	$61.03	$43.44	$34.73	$29.58	$86.31	$67.14	$46.93	$38.52	$33.84
D	2	406682	406682	406682	42 B&W / 42 Color	**Ricoh SP C431DN-HS**	$2,499.00	$1,848.00	$103.36	$80.41	$56.20	$46.13	$40.53	$114.63	$87.71	$62.43	$49.91	$42.50	$124.03	$96.49	$67.44	$55.35	$48.63
						Warranty Options																	
		005790MU-PS1				Ricoh SP C430DNSP C431DN On-Site Installation and Activation Package	272.00	272.00	16.87	12.91	9.19	7.35	6.26	16.87	12.91	9.19	7.35	6.26	20.25	15.49	11.03	8.82	7.51
		005794MU-PS1				Ricoh SP C430DN 1-Year On-Site Service	136.00	136.00	8.44	6.45	4.59	3.67	3.13	8.44	6.45	4.59	3.67	3.13	10.12	7.75	5.51	4.41	3.75
		005795MU-PS1				Ricoh SP C430DN 2-Year On-Site Service	289.00	289.00	17.93	13.72	9.76	7.81	6.65	17.93	13.72	9.76	7.81	6.65	21.51	16.46	11.71	9.37	7.98
		005796MU-PS1				Ricoh SP C430DN 3-Year On-Site Service	425.00	425.00	26.36	20.17	14.36	11.48	9.78	26.36	20.17	14.36	11.48	9.78	31.64	24.20	17.23	13.78	11.73
		005797MU-PS1				Ricoh SP C431DN 1-Year On-Site Service	215.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93
		005798MU-PS1				Ricoh SP C431DN 2-Year On-Site Service	452.00	452.00	28.04	21.45	15.27	12.21	10.40	28.04	21.45	15.27	12.21	10.40	33.65	25.74	18.32	14.65	12.48
		005799MU-PS1				Ricoh SP C431DN 3-Year On-Site Service	665.00	665.00	41.25	31.56	22.46	17.96	15.30	41.25	31.56	22.46	17.96	15.30	49.50	37.87	26.96	21.55	18.35
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		PS-CONN-HOTSPOT	PS-CONN-HOTSPOT	PS-CONN-HOTSPOT		Network & PrintOn Setup	295.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		406681	406681	406681		Paper Feed Unit PB1020	468.00	291.00	16.28	12.66	8.85	7.26	6.38	18.05	13.81	9.83	7.86	6.69	19.53	15.19	10.62	8.72	7.66
		007094MU	007094MU	007094MU		Memory Unit Type G 256MB	516.00	417.00	23.32	18.14	12.68	10.41	9.14	25.87	19.79	14.09	11.26	9.59	27.99	21.77	15.22	12.49	10.97
		003905MU	003905MU	003905MU		Memory Unit Type I 512MB	336.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05
		416428	416428	416428		Hard Disk Drive Option Type 5000	643.00	202.00	11.30	8.79	6.14	5.04	4.43	12.53	9.59	6.82	5.46	4.85	13.56	10.55	7.37	6.05	5.32
		403113	403113	403113		Hard Disk Drive Encryption Unit Type D	364.00	216.00	12.08	9.40	6.57	5.39	4.74	13.40	10.25	7.30	5.83	4.97	14.50	11.28	7.88	6.47	5.68
		52121	52121	52121		Tall cabinet Type SP C430	260.00	113.00	6.32	4.92	3.44	2.82	2.48	7.01	5.36	3.82	3.05	2.60	7.58	5.90	4.12	3.38	2.97
		52111	52111	52111		Medium Cabinet Type SP C430	245.00	102.00	5.70	4.44	3.10	2.55	2.24	6.33	4.84	3.45	2.76	2.35	6.85	5.33	3.72	3.06	2.68
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53
		402547	402547	402547		Gigabit Ethernet Board Type A	559.00	235.00	13.14	10.22	7.15	5.87	5.15	14.58	11.15	7.94	6.35	5.41	15.77	12.27	8.58	7.04	6.18

Service Plan Options

Group	Segment	Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
D	2		Option 3		MTH		0.0095		0.0195	No	
		Rural	Zero Base		MTH		0.0353		0.2918	Yes	
			Option 1	$8.82	MTH	250	0.0353		0.2918	Yes	
			Option 2	$14.12	MTH		0.0335		0.2776	Yes	
			Option 3		MTH		0.0076		0.0229	No	
		Remote	Zero Base		MTH		0.0429		0.3543	Yes	
			Option 1	$10.71	MTH	250	0.0429		0.3542	Yes	
			Option 2	$17.14	MTH		0.0407		0.3371	Yes	
			Option 3		MTH		0.0093		0.0279	No	
		Standard	Zero Base		MTH		0.0300		0.2480	Yes	
			Option 1	$7.50	MTH	250	0.0300		0.2480	Yes	
			Option 2	$12.00	MTH		0.0285		0.2360	Yes	
			Option 3		MTH		0.0081		0.0201	No	
		Rural	Zero Base		MTH		0.0353		0.2918	Yes	
			Option 1	$8.82	MTH	250	0.0353		0.2918	Yes	
			Option 2	$14.12	MTH		0.0335		0.2776	Yes	
			Option 3		MTH		0.0076		0.0242	No	
		Remote	Zero Base		MTH		0.0429		0.3543	Yes	
			Option 1	$10.71	MTH	250	0.0429		0.3543	Yes	
			Option 2	$17.14	MTH		0.0407		0.3371	Yes	
			Option 3		MTH		0.0093		0.0294	No	
D	2	Standard	Zero Base		MTH		0.0310		0.2470	Yes	
			Option 1	$24.60	MTH	800	0.0310		0.2470	Yes	
			Option 2	$12.00	MTH		0.0295		0.2350	Yes	
			Option 3		MTH		0.0092		0.0098	No	
		Rural	Zero Base		MTH		0.0365		0.2906	Yes	
			Option 1	$29.18	MTH	800	0.0365		0.2906	Yes	
			Option 2	$14.12	MTH		0.0347		0.2765	Yes	
			Option 3		MTH		0.0038		0.0115	No	
		Remote	Zero Base		MTH		0.0443		0.3529	Yes	
			Option 1	$35.43	MTH	800	0.0443		0.3529	Yes	
			Option 2	$17.14	MTH		0.0421		0.3357	Yes	
			Option 3		MTH		0.0046		0.0140	No	
D	2	Standard	Zero Base		MTH		0.0090		0.1000	Yes	
			Option 1	$22.50	MTH	2,500	0.0090		0.1000	Yes	
			Option 2	$12.00	MTH		0.0086		0.0950	Yes	
			Option 3		MTH		0.0037		0.0270	No	
		Rural	Zero Base		MTH		0.0106		0.1176	Yes	
			Option 1	$26.47	MTH	2,500	0.0106		0.1176	Yes	
			Option 2	$14.12	MTH		0.0101		0.1118	Yes	
			Option 3		MTH		0.0044		0.0318	No	
		Remote	Zero Base		MTH		0.0129		0.1429	Yes	
			Option 1	$32.14	MTH	2,500	0.0129		0.1429	Yes	
			Option 2	$17.14	MTH		0.0123		0.1357	Yes	
			Option 3		MTH		0.0053		0.0386	No	
D	2	Standard	Zero Base		MTH		0.0090		0.1000	Yes	
			Option 1	$24.30	MTH	2,700	0.0090		0.1000	Yes	
			Option 2	$12.00	MTH		0.0086		0.0950	Yes	
			Option 3		MTH		0.0036		0.0225	No	
		Rural	Zero Base		MTH		0.0106		0.1176	Yes	
			Option 1	$28.59	MTH	2,700	0.0106		0.1176	Yes	
			Option 2	$14.12	MTH		0.0101		0.1118	Yes	
			Option 3		MTH		0.0042		0.0265	No	
		Remote	Zero Base		MTH		0.0129		0.1429	Yes	
			Option 1	$34.71	MTH	2,700	0.0129		0.1429	Yes	
			Option 2	$17.14	MTH		0.0123		0.1357	Yes	
			Option 3		MTH		0.0051		0.0321	No	
		Standard	Zero Base		MTH		0.0090		0.1000	Yes	
			Option 1	$24.30	MTH	2,700	0.0090		0.1000	Yes	
			Option 2	$12.00	MTH		0.0086		0.0950	Yes	
			Option 3		MTH		0.0036		0.0225	No	
		Rural	Zero Base		MTH		0.0106		0.1176	Yes	
			Option 1	$28.59	MTH	2,700	0.0106		0.1176	Yes	
			Option 2	$14.12	MTH		0.0101		0.1118	Yes	
			Option 3		MTH		0.0042		0.0265	No	
		Remote	Zero Base		MTH		0.0129		0.1429	Yes	
			Option 1	$34.71	MTH	2,700	0.0129		0.1429	Yes	
			Option 2	$17.14	MTH		0.0123		0.1357	Yes	
			Option 3		MTH		0.0051		0.0321	No	

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Est New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50											
		406678	406678	406678		VM Card Type G	119.00	77.00	4.31	3.35	2.34	1.92	1.69	4.78	3.65	2.60	2.08	1.77	5.17	4.02	2.81	2.31	2.03											
		415682	415682	415682		DataOverwriteSecurityUnit Type UK-E	247.00	117.00	6.54	5.09	3.56	2.92	2.57	7.26	5.55	3.96	3.16	2.69	7.85	6.11	4.27	3.50	3.08											
		406755	406755	406755		Caster Table Type C	239.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05											
		006174MU-PS1	006174MU-PS1	006174MU-PS1		1 Year HotSpot Service Subscription Extension	595.00	343.00	19.18	14.92	10.43	8.56	7.52	21.38	16.28	11.59	9.26	7.89	23.02	17.91	12.52	10.27	9.03											
		003357MU-PS1	003357MU-PS1	003357MU-PS1		2 Year HotSpot Service Subscription Extension	950.00	672.00	37.58	29.24	20.44	16.77	14.74	41.68	31.89	22.70	18.15	15.46	45.10	35.09	24.52	20.13	17.68											
		004613MU-PS1	004613MU-PS1	004613MU-PS1		3 Year HotSpot Service Subscription Extension	1,350.00	955.00	53.41	41.55	29.04	23.84	20.94	59.24	45.32	32.26	25.79	21.97	64.10	49.86	34.85	28.60	25.13											
		004614MU-PS1	004614MU-PS1	004614MU-PS1		4 Year HotSpot Service Subscription Extension	1,700.00	1,202.00	67.23	52.30	36.55	30.00	26.36	74.56	57.05	40.60	32.47	27.65	80.67	62.76	43.86	36.00	31.63											
		EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	2	407773	407773	407773	40 B&W / 40 Color	**SP C440DN**	**$1,499.00**	**$964.65**	**$53.95**	**$41.97**	**$29.34**	**$24.08**	**$21.15**	**$59.84**	**$45.78**	**$32.59**	**$26.06**	**$22.19**	**$64.74**	**$50.37**	**$35.20**	**$28.89**	**$25.39**	**Standard**	**Zero Base**		**MTH**		**0.0090**			**0.1000**	**Yes**	
																									Option 1	**$22.50**	**MTH**	**2,500**	**0.0060**			**0.1060**	**Yes**	
																									Option 2	**$12.00**	**MTH**		**0.0086**			**0.0950**	**Yes**	
																									Option 3		**MTH**		**0.0037**			**0.0270**	**No**	
																								Rural	**Zero Base**		**MTH**		**0.0106**			**0.1176**	**Yes**	
																									Option 1	**$26.47**	**MTH**	**2,500**	**0.0106**			**0.1176**	**Yes**	
																									Option 2	**$14.12**	**MTH**		**0.0101**			**0.1118**	**Yes**	
																									Option 3		**MTH**		**0.0044**			**0.0318**	**No**	
																								Remote	**Zero Base**		**MTH**		**0.0129**			**0.1429**	**Yes**	
																									Option 1	**$32.14**	**MTH**	**2,500**	**0.0129**			**0.1429**	**Yes**	
																									Option 2	**$17.14**	**MTH**		**0.0123**			**0.1357**	**Yes**	
																									Option 3		**MTH**		**0.0051**			**0.0386**	**No**	
						Warranty Options																											
		008091MU-PS1	008091MU-PS1	008091MU-PS1		SP C440DN On-Site Installation	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87											
		008092MU-PS1	008092MU-PS1	008092MU-PS1		Ricoh SP C440DN 1-Year On-Site Service Extended Warranty	145.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00											
		008093MU-PS1	008093MU-PS1	008093MU-PS1		Ricoh SP C440DN 2-Year On-Site Service Extended Warranty	305.00	305.00	18.92	14.48	10.30	8.24	7.02	18.92	14.48	10.30	8.24	7.02	22.70	17.37	12.36	9.89	8.42											
		008094MU-PS1	008094MU-PS1	008094MU-PS1		Ricoh SP C440DN 3-Year On-Site Service Extended Warranty	445.00	445.00	27.60	21.12	15.03	12.02	10.24	27.60	21.12	15.03	12.02	10.24	33.12	25.34	18.04	14.42	12.28											
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		406681	406681	406681		Paper Feed Unit PB1020	468.00	291.00	16.28	12.66	8.85	7.26	6.38	16.05	13.81	9.83	7.88	6.69	19.53	15.19	10.62	8.72	7.66											
		52121	52121	52121		Tall cabinet Type SP C430	260.00	113.00	6.32	4.92	3.44	2.82	2.48	7.01	5.36	3.82	3.05	2.60	7.58	5.90	4.12	3.38	2.97											
		52111	52111	52111		Medium Cabinet Type SP C430	245.00	102.00	5.70	4.44	3.10	2.55	2.24	6.33	4.84	3.45	2.76	2.35	6.85	5.33	3.72	3.06	2.68											
		406755	406755	406755		Caster Table Type C	239.00	154.00	8.61	6.70	4.68	3.84	3.38	9.55	7.31	5.20	4.16	3.54	10.34	8.04	5.62	4.61	4.05											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50											
		407113	407113	407113		IEEE802.11 Interface Unit Type C	400.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37											
		417084	417084	417084		USB Device Server Option Type M12	270.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03											
		M440777689A	M440777689A	M440777689A		Hard Disk Drive Option Type P7	390.00	151.94	8.50	6.61	4.62	3.78	3.33	9.42	7.21	5.13	4.10	3.49	10.20	7.93	5.54	4.55	4.00											
		407781	407781	407781		XPS Direct Print Option Type P7	95.00	47.27	2.64	2.06	1.44	1.18	1.04	2.93	2.24	1.60	1.28	1.09	3.17	2.47	1.72	1.42	1.24											
		407784	407784	407784		VM Card Type P7	119.00	76.77	4.29	3.34	2.33	1.92	1.68	4.76	3.64	2.59	2.07	1.77	5.15	4.01	2.80	2.30	2.02											
		EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	407802	407802	407802	45 B&W / 45 Color	**SP C830DN**	**$3,984.00**	**$2,500.00**	**$139.83**	**$108.78**	**$76.03**	**$62.40**	**$54.63**	**$155.08**	**$118.65**	**$84.45**	**$67.53**	**$57.50**	**$167.79**	**$130.53**	**$91.23**	**$74.88**	**$65.79**	**Standard**	**Zero Base**		**MTH**		**0.0111**			**0.1040**	**Yes**	**Single**
																									Option 1	**$31.08**	**MTH**	**2,800**	**0.0111**			**0.1040**	**Yes**	**Single**
																									Option 2	**$12.00**	**MTH**		**0.0108**			**0.0990**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0029**			**0.0155**	**No**	
																								Rural	**Zero Base**		**MTH**		**0.0131**			**0.1224**	**Yes**	**Single**
																									Option 1	**$36.56**	**MTH**	**2,800**	**0.0131**			**0.1224**	**Yes**	**Single**
																									Option 2	**$14.12**	**MTH**		**0.0124**			**0.1165**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0034**			**0.0162**	**No**	
																								Remote	**Zero Base**		**MTH**		**0.0159**			**0.1486**	**Yes**	**Single**
																									Option 1	**$44.40**	**MTH**	**2,800**	**0.0159**			**0.1486**	**Yes**	**Single**
																									Option 2	**$17.14**	**MTH**		**0.0150**			**0.1414**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0041**			**0.0221**	**No**	
						Warranty Options																											
		007144MU-PS1	007144MU-PS1	007144MU-PS1		Ricoh SPC830DN/SPC831DN On-Site Install	600.00	586.87	32.82	25.53	17.85	14.65	12.87	36.40	27.85	19.82	15.85	13.50	39.39	30.64	21.42	17.58	15.44											
		007145MU-PS1	007145MU-PS1	007145MU-PS1		Ricoh SPC830DN/SPC831DN 1YR On-Site Service	518.00	518.00	28.97	22.54	15.75	12.93	11.36	32.13	24.58	17.50	13.99	11.91	34.77	27.05	18.90	15.52	13.63											
		007146MU-PS1	007146MU-PS1	007146MU-PS1		Ricoh SPC830DN/SPC831DN 2YR On-Site Service	1,180.00	1,129.29	63.16	49.14	34.34	28.19	24.77	70.05	53.60	38.15	30.50	25.97	75.79	58.96	41.21	33.82	29.72											
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		415794	415794	415794		Paper Feed Unit PB3130 (2 x 550 Sheets)	760.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47											
		415793	415793	415793		Paper Feed Unit PB3130 (2 x 550 Sheets)	1,650.00	528.00	29.53	22.97	16.06	13.18	11.58	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89											
		415795	415795	415795		LCT PB3140	1,960.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87											
		415984	415984	415984		LCT RT3020	1,910.00	817.00	45.69	35.55	24.84	20.39	17.92	50.68	38.77	27.60	22.07	18.79	54.83	42.66	29.81	24.47	21.50											
		416007	416007	416007		Booklet Finisher SR3110	5,110.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40											
		416008	416008	416008		Finisher SR3120	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.40	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68											
		415988	415988	415988		Bridge Unit BU3060	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87											
		430719	430719	430719		Punch Unit PU9030 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66											
		415903	415903	415903		Output Jogger Unit Type 9002A	470.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29											
		407088	407088	407088		Mail box Type C33000	1,250.00	688.00	38.48	29.93	20.92	17.17	15.09	42.68	32.65	23.24	18.58	15.82	46.18	35.92	25.11	20.61	18.11											
		007097MU	007097MU	007097MU		Memory Unit Type O (MX)	503.00	146.00	8.17	6.35	4.44	3.64	3.20	9.06	6.93	4.93	3.94	3.36	9.80	7.62	5.33	4.37	3.84											
		007098MU	007098MU	007098MU		HDD Option Type C830 (MX)	403.00	158.00	8.84	6.87	4.80	3.94	3.46	9.80	7.50	5.34	4.27	3.63	10.60	8.25	5.77	4.73	4.16											
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50											
	D	407587	407587	407587		Gigabit Ethernet Board Type D	580.00	258.00	14.43	11.23	7.85	6.44	5.66	16.00	12.24	8.72	6.97	5.93	17.32	13.47	9.43	7.73	6.79											
		407081	407081	407081		IPDS Unit Type c830	639.00	427.00	26.49	20.27	14.42	11.53	9.82	26.49	20.27	14.42	11.53	9.82	31.78	24.32	17.31	13.84	11.79											
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66											
		416006	416006	416006		Camera Direct Print Card Type J	270.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.89	8.39	6.53	4.56	3.74	3.29											
		415811	415811	415811		Cassette Table Type D	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13											
		416337	416337	416337		(reprl-wS2194) FAC52 Cabinet	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76											
		52194	52194	52194		FAC56 Cabinet	250.00	202.00	11.30	8.79	6.14	5.04	4.43	12.53	9.59	6.82	5.46	4.65	13.56	10.55	7.37	6.05	5.32											
		EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
D	3	407803	407803	407803	55 B&W / 55 Color	**SP C831DN**	**$4,934.00**	**$3,175.00**	**$177.58**	**$138.14**	**$96.55**	**$79.25**	**$69.63**	**$196.95**	**$150.69**	**$107.25**	**$85.76**	**$73.03**	**$213.09**	**$165.77**	**$115.86**	**$95.10**	**$83.55**	**Standard**	**Zero Base**		**MTH**		**0.0111**			**0.1040**	**Yes**	**Single**
																									Option 1	**$43.29**	**MTH**	**3,900**	**0.0111**			**0.1040**	**Yes**	**Single**
																									Option 2	**$12.00**	**MTH**		**0.0108**			**0.0990**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0029**			**0.0155**	**No**	
																								Rural	**Zero Base**		**MTH**		**0.0131**			**0.1224**	**Yes**	**Single**
																									Option 1	**$50.93**	**MTH**	**3,900**	**0.0131**			**0.1224**	**Yes**	**Single**
																									Option 2	**$14.12**	**MTH**		**0.0124**			**0.1165**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0034**			**0.0162**	**No**	
																								Remote	**Zero Base**		**MTH**		**0.0159**			**0.1486**	**Yes**	**Single**
																									Option 1	**$61.84**	**MTH**	**3,900**	**0.0159**			**0.1486**	**Yes**	**Single**
																									Option 2	**$17.14**	**MTH**		**0.0150**			**0.1414**	**Yes**	**Single**
																									Option 3		**MTH**		**0.0041**			**0.0221**	**No**	
						Warranty Options																											
		007144MU-PS1	007144MU-PS1	007144MU-PS1		Ricoh SPC830DN/SPC831DN On-Site Install	600.00	586.87	32.82	25.53	17.85	14.65	12.87	36.40	27.85	19.82	15.85	13.50	39.39	30.64	21.42	17.58	15.44											
		007145MU-PS1	007145MU-PS1	007145MU-PS1		Ricoh SPC830DN/SPC831DN 1YR On-Site Service	518.00	518.00	28.97	22.54	15.75	12.93	11.36	32.13	24.58	17.50	13.99	11.91	34.77	27.05	18.90	15.52	13.63											
		007146MU-PS1	007146MU-PS1	007146MU-PS1		Ricoh SPC830DN/SPC831DN 2YR On-Site Service	1,180.00	1,129.29	63.16	49.14	34.34	28.19	24.77	70.05	53.60	38.15	30.50	25.97	75.79	58.96	41.21	33.82	29.72											
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
		415794	415794	415794		Paper Feed Unit PB3130 (2 x 550 Sheets)	760.00	322.00	18.01	14.01	9.79	8.04	7.06	19.97	15.28	10.88	8.70	7.41	21.61	16.81	11.75	9.64	8.47											
		415793	415793	415793		Paper Feed Unit PB3130 (2 x 550 Sheets)	1,650.00	528.00	29.53	22.97	16.06	13.18	11.58	32.75	25.06	17.84	14.26	12.14	35.44	27.57	19.27	15.81	13.89											
		415795	415795	415795		LCT PB3140	1,960.00	831.00	46.48	36.16	25.27	20.74	18.22	51.55	39.44	28.07	22.45	19.11	55.77	43.39	30.32	24.89	21.87											
		415984	415984	415984		LCT RT3020	1,910.00	817.00	45.69	35.55	24.84	20.39	17.92	50.68	38.77	27.60	22.07	18.79	54.83	42.66	29.81	24.47	21.50											
		416007	416007	416007		Booklet Finisher SR3110	5,110.00	2,599.00	145.36	113.08	79.04	64.87	57.00	161.22	123.35	87.79	70.20	59.78	174.43	135.70	94.84	77.85	68.40											
		416008	416008	416008		Finisher SR3120	3,550.00	1,812.00	101.35	78.84	55.10	45.23	39.74	112.40	86.00	61.21	48.94	41.68	121.61	94.61	66.12	54.27	47.68											
		415988	415988	415988		Bridge Unit BU3060	220.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	6.98	4.97	3.97	3.38	9.87	7.68	5.36	4.40	3.87											
		430719	430719	430719		Punch Unit PU9030 NA	980.00	329.00	18.40	14.31	10.00	8.21	7.21	20.41	15.61	11.11	8.89	7.57	22.08	17.18	12.01	9.85	8.66											
		415903	415903	415903		Output Jogger Unit Type 9002A	470.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29											
		407088	407088	407088		Mail box Type C33000	1,250.00	688.00	38.48	29.93	20.92	17.17	15.09	42.68	32.65	23.24	18.58	15.82	46.18	35.92	25.11	20.61	18.11											
		007097MU	007097MU	007097MU		Memory Unit Type O (MX)	503.00	146.00	8.17	6.35	4.44	3.64	3.20	9.06	6.93	4.93	3.94	3.36	9.80	7.62	5.33	4.37	3.84											
		007098MU	007098MU	007098MU		HDD Option Type C830 (MX)	403.00	158.00	8.84	6.87	4.80	3.94	3.46	9.80	7.50	5.34	4.27	3.63	10.60	8.25	5.77	4.73	4.16											
		403000	403000	403000		IEEE802.11a/g Interface Unit Type L	692.00	286.00	16.00	12.44	8.70	7.14	6.27	17.74	13.57	9.66	7.72	6.58	19.20	14.93	10.44	8.57	7.53											
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.89	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50											
	D	407587	407587	407587		Gigabit Ethernet Board Type D	580.00	258.00	14.43	11.23	7.85	6.44	5.66	16.00	12.24	8.72	6.97	5.93	17.32	13.47	9.43	7.73	6.79											
		407081	407081	407081		IPDS Unit Type c830	639.00	427.00	26.49	20.27	14.42	11.53	9.82	26.49	20.27	14.42	11.53	9.82	31.78	24.32	17.31	13.84	11.79											
		416163	416163	416163		VM Card Type U	190.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66											
		416006	416006	416006		Camera Direct Print Card Type J	270.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.89	8.39	6.53	4.56	3.74	3.29											
		415811	415811	415811		Cassette Table Type D	270.00	119.00	6.66	5.18	3.62	2.97	2.61	7.38	5.65	4.02	3.21	2.74	7.99	6.21	4.34	3.56	3.13											
		416337	416337	416337		(reprl-wS2194) FAC52 Cabinet	250.00	105.00	5.87	4.57	3.19	2.62	2.30	6.51	4.98	3.55	2.84	2.42	7.05	5.48	3.83	3.14	2.76											
		52194	52194	52194		FAC56 Cabinet	250.00	202.00	11.30	8.79	6.14	5.04	4.43	12.53	9.59	6.82	5.46	4.65	13.56	10.55	7.37	6.05	5.32											
		EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						GELJET PRINTERS																											
D	2	405753	405753	405753	29 B&W / 29 Color	**Alicio SG 3100DNw**	**$225.00**	**$186.00**	**$10.40**	**$8.09**	**$5.66**	**$4.64**	**$4.08**	**$11.54**	**$8.83**	**$6.28**	**$5.02**	**$4.20**	**$12.48**	**$9.71**	**$6.79**	**$5.57**	**$4.89**	**Standard**	**Zero Base**	**$324.00**	**YR**						**No**	
																								Rural	**Zero Base**	**$381.18**	**YR**						**No**	
																								Remote	**Zero Base**	**$462.86**	**YR**						**No**	
						Warranty Options																											
		007060MU-PS1				Ricoh SG 3100DN/SG 3110DNw 1-Year Advanced Exchange Extended Warranty Package	104.00	104.00	6.45	4.94	3.51	2.81	2.39	6.45	4.94	3.51	2.81	2.39	7.74	5.92	4.22	3.37	2.87											
		007061MU-

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Not New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		007088MIU-PS1				Ricoh SG 3100SNw/SG 3110SFNw 1-Year Advanced Exchange	122.00	122.00	7.57	5.79	4.12	3.30	2.81	7.57	5.79	4.12	3.30	2.81	9.08	6.95	4.95	3.95	3.37										
		007088MIU-PS1				Ricoh SG 3100SNw/SG 3110SFNw 2-Year Advanced Exchange	230.00	230.00	14.27	10.92	7.77	6.21	5.29	14.27	10.92	7.77	6.21	5.29	17.12	13.10	9.32	7.45	6.35										
		007088MIU-PS1				Ricoh SG 3100SNw/SG 3110SFNw 1-Year Upgrade to On-Site	85.00	85.00	5.27	4.03	2.87	2.30	1.96	5.27	4.03	2.87	2.30	1.96	6.33	4.84	3.45	2.76	2.35										
		007088MIU-PS1				Ricoh SG 3100SNw/SG 3110SFNw 1-Year On-Site Extended	140.00	140.00	8.68	6.64	4.73	3.78	3.22	8.68	6.64	4.73	3.78	3.22	10.42	7.97	5.68	4.54	3.86										
		007088MIU-PS1				Ricoh SG 3100SNw/SG 3110SFNw 2-Year On-Site Extended	265.00	265.00	16.44	12.58	8.96	7.16	6.10	16.44	12.58	8.96	7.16	6.10	19.73	15.09	10.75	8.59	7.31										
		PS-NWSCPR	PS-NWSCPR	PS-NWSCPR		Network & Scan - Printer	150.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		405759	405759	405759		Multi-Bypass Tray B1G040	168.00	131.00	7.33	5.70	3.98	3.27	2.87	8.13	6.22	4.43	3.54	3.01	8.79	6.84	4.78	3.92	3.45										
		405760	405760	405760		Paper Feed Unit TK1160	184.00	143.00	8.00	6.22	4.35	3.57	3.14	8.87	6.79	4.83	3.86	3.29	9.60	7.47	5.22	4.28	3.76										
		004051MU	004051MU	004051MU		USB Cable (A-B)	8.00	3.00	0.17	0.13	0.09	0.07	0.07	0.18	0.14	0.10	0.08	0.07	0.20	0.16	0.11	0.09	0.08										
		EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP	EQ-RETURN-SEG1DESKTOP		Lease Return	125.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						WIDE FORMAT																						Sq Ft	Sq Ft				
C	LOW	415432	415432	415432		**Ricoh MP W3601 w/PlotWorks**	$14,077.00	$6,825.00	$381.72	$296.96	$207.55	$170.35	$149.67	$423.35	$323.91	$230.55	$184.34	$156.98	$458.07	$356.35	$249.06	$204.42	$179.61	Standard	Zero Base	$48.00	MTH	1,650	0.0400				No
																								Rural	Zero Base	$56.47	MTH	1,650	0.0471				No
		006428MIU	006428MIU	006428MIU		ESP XG-PCS-10SD (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66									Remote	Zero Base	$68.57	MTH	1,650	0.0571				No
		PS-CONN-WFC	PS-CONN-WFC	PS-CONN-WFC		Network & Scan	450.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		415435	415435	415435		Roll Feeder Type 3601A	2,627.00	1,487.00	83.17	64.70	45.22	37.12	32.61	92.24	70.57	50.23	40.16	34.20	99.80	77.64	54.26	44.54	39.13										
		415438	415438	415438		Roll Feeder Type 3601B	3,660.00	2,073.00	115.94	90.20	63.04	51.74	45.46	128.59	98.38	70.03	55.99	47.68	139.13	108.24	75.65	62.09	54.55										
		412711	412711	412711		Table Type 240 (limited availability)	977.00	540.00	30.20	23.50	16.42	13.48	11.84	33.50	25.63	18.24	14.59	12.42	36.24	28.19	19.71	16.17	14.21										
		412708	412708	412708		Paper Cassette Type 240	462.00	285.00	15.94	12.40	8.67	7.11	6.25	17.68	13.53	9.63	7.70	6.56	19.13	14.88	10.40	8.54	7.50										
		413718	413718	413718		Rear Stacker	410.00	211.00	11.80	9.18	6.42	5.27	4.63	13.09	10.01	7.13	5.70	4.85	14.16	11.02	7.70	6.32	5.55										
		410844	410844	410844		Roll Holder Type A	163.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		415441	415441	415441		Printer Option Type W3601	3,174.00	1,797.00	100.51	78.19	54.65	44.85	39.41	111.47	85.29	60.70	48.54	41.33	120.61	93.82	65.58	53.82	47.29										
		415444	415444	415444		Scanner Option Type W3601	2,116.00	1,200.00	67.12	52.21	36.49	29.95	26.32	74.44	56.95	40.54	32.41	27.60	80.54	62.65	43.78	35.94	31.58										
		415506	415506	415506		File Format Converter Type E	582.00	330.00	18.46	14.36	10.04	8.24	7.24	20.47	15.66	11.15	8.91	7.59	22.15	17.23	12.04	9.88	8.68										
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58										
		420302	420302	420302		VM Card Type E	149.00	76.00	4.25	3.31	2.31	1.90	1.67	4.71	3.61	2.57	2.05	1.75	5.10	3.97	2.77	2.28	2.00										
		414204	414204	414204		Gigabit Ethernet Type B	625.00	258.00	14.43	11.23	7.85	6.44	5.66	16.00	12.24	8.72	6.97	5.93	17.32	13.47	9.41	7.73	6.79										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		415457	415457	415457		USB2.0/SD Slot Type E	320.00	181.00	10.12	7.88	5.50	4.52	3.97	11.23	8.59	6.11	4.89	4.16	12.15	9.45	6.61	5.42	4.76										
		415873	415873	415873		PrintCopy Tool	2,538.00	1,385.00	77.46	60.26	42.12	34.57	30.37	85.91	65.73	46.79	37.41	31.86	92.96	72.31	50.54	41.48	36.45										
		417130	417130	417130		Print Copy Tool Option Type D2014	1,170.00	915.00	51.18	39.81	27.83	22.84	20.07	56.76	43.43	30.91	24.71	21.05	61.41	47.77	33.39	27.41	24.08										
		RL53801OEM	RL53801OEM	RL53801OEM		PlotWorks Code for MP W3601	1,399.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
C	MEDIUM	416313	416313	416313		**(disc 09-10-15) Ricoh Aficio MP W5100en w/PlotWorks**	$36,999.00	$18,300.00	$1,023.52	$796.23	$556.50	$456.77	$401.32	$1,135.15	$868.52	$618.17	$494.28	$420.90	$1,228.22	$955.48	$667.80	$548.12	$481.58	Standard	Zero Base	$243.00	MTH	7,500	0.0300				No
																								Rural	Zero Base	$285.88	MTH	7,500	0.0404				No
																								Remote	Zero Base	$347.14	MTH	7,500	0.0514				No
C	HIGH	416315	416315	416315		**(disc 09-10-15) Ricoh Aficio MP W7140en w/PlotWorks**	$48,020.00	$23,825.00	$1,332.53	$1,036.63	$724.52	$594.67	$522.48	$1,477.86	$1,130.73	$804.81	$643.51	$547.98	$1,599.04	$1,243.95	$869.42	$713.61	$626.98	Standard	Zero Base	$858.00	MTH	3,500	0.0304				No
																								Rural	Zero Base	$1,127.06	MTH	3,500	0.0358				No
																								Remote	Zero Base	$1,368.57	MTH	3,500	0.0434				No
		007137MIU	007137MIU	007137MIU		ESP XG-PCS-20B15D (208 Volt, 15 Amp)	365.62	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		PS-CONN-WFC	PS-CONN-WFC	PS-CONN-WFC		Network & Scan	450.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416319	416319	416319		Scanner Option Type w7140en	1,353.00	781.00	43.68	33.98	23.75	19.49	17.13	48.45	37.07	26.38	21.09	17.96	52.42	40.78	28.50	23.39	20.55										
		416317	416317	416317		Printer Option Type 7140en	2,946.00	1,546.00	86.47	67.27	47.01	38.59	33.90	95.90	73.37	52.22	41.76	35.56	103.76	80.72	56.42	46.31	40.68										
		416321	416321	416321		USB2.0/SD Slot Type I	395.00	170.00	9.51	7.40	5.17	4.24	3.73	10.55	8.07	5.74	4.59	3.91	11.41	8.88	6.20	5.09	4.47										
		406291	406291	406291		Roll Feeder Type 7140	3,149.00	1,625.00	90.89	70.70	49.42	40.56	35.64	100.80	77.12	54.89	43.89	37.38	109.08	84.84	59.30	48.67	42.76										
		406294	406294	406294		Paper Cassette Type 7140	3,149.00	1,625.00	90.89	70.70	49.42	40.56	35.64	100.80	77.12	54.89	43.89	37.38	109.08	84.84	59.30	48.67	42.76										
		406304	406304	406304		Scanner Separation Unit Type 7140	5,670.00	2,923.00	163.48	127.18	88.89	72.96	64.10	181.31	138.73	98.74	78.95	67.23	196.18	152.62	106.67	87.55	76.92										
		406305	406305	406305		Multi Stacker Type 7140	2,017.00	1,040.00	58.17	45.25	31.63	25.96	22.81	64.51	49.36	35.13	28.09	23.92	69.80	54.30	37.95	31.15	27.37										
		406421	406421	406421		Double Stacker type 7140	2,017.00	918.00	51.34	39.94	27.92	22.91	20.13	56.94	43.57	31.01	24.80	21.11	61.61	47.93	33.50	27.50	24.16										
		410842	410842	410842		Original/Copy Catch Tray	719.00	445.00	24.89	19.36	13.53	11.11	9.76	27.60	21.12	15.03	12.02	10.24	29.87	23.23	16.24	13.33	11.71										
		410844	410844	410844		Roll Holder Type A	163.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		413717	413717	413717		Original Hanger	405.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29										
		414204	414204	414204		Gigabit Ethernet Type B	625.00	258.00	14.43	11.23	7.85	6.44	5.66	16.00	12.24	8.72	6.97	5.93	17.32	13.47	9.41	7.73	6.79										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		414173	414173	414173		Browser Unit Type D (limited availability)	91.00	48.00	2.68	2.09	1.46	1.20	1.05	2.98	2.28	1.62	1.30	1.10	3.22	2.51	1.75	1.44	1.26										
		411699	411699	411699		IEEE 1284 Interface Type A	134.00	95.00	5.31	4.13	2.88	2.37	2.08	5.89	4.51	3.21	2.57	2.19	6.38	4.96	3.47	2.85	2.50										
		415873	415873	415873		PrintCopy Tool	2,538.00	1,385.00	77.46	60.26	42.12	34.57	30.37	85.91	65.73	46.79	37.41	31.86	92.96	72.31	50.54	41.48	36.45										
		417130	417130	417130		Print Copy Tool Option Type D2014	1,170.00	915.00	51.18	39.81	27.83	22.84	20.07	56.76	43.43	30.91	24.71	21.05	61.41	47.77	33.39	27.41	24.08										
		RLS5100OEM	RLS5100OEM	RLS5100OEM		PlotWorks Code for MP 5100en	2,099.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		RLS7140OEM	RLS7140OEM	RLS7140OEM		PlotWorks Code for MP 7140en	2,851.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
C	MEDIUM	417283	417283	417283		**MP W7150**	$42,548.85	$20,629.29	$1,153.80	$897.58	$627.34	$514.91	$452.40	$1,279.63	$979.07	$696.86	$557.20	$474.47	$1,384.56	$1,077.10	$752.80	$617.89	$542.88	Standard	Zero Base	$243.00	MTH	7,500	0.0300				No
																								Rural	Zero Base	$285.88	MTH	7,500	0.0404				No
																								Remote	Zero Base	$347.14	MTH	7,500	0.0514				No
C	HIGH	417286	417286	417286		**MP W8140**	$55,223.00	$27,398.99	$1,532.43	$1,192.13	$833.20	$683.68	$600.86	$1,699.56	$1,300.36	$925.54	$740.05	$630.18	$1,838.91	$1,430.56	$999.84	$820.65	$721.03	Standard	Zero Base	$858.00	MTH	3,500	0.0304				No
																								Rural	Zero Base	$1,127.06	MTH	3,500	0.0358				No
																								Remote	Zero Base	$1,368.57	MTH	3,500	0.0434				No
		007137MIU	007137MIU	007137MIU		ESP XG-PCS-20B15D (208 Volt, 15 Amp)	365.62	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		PS-CONN-WFC	PS-CONN-WFC	PS-CONN-WFC		Network & Scan	450.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		417292	417292	417292		Roll Unit RU8540	4,435.00	2,284.85	127.79	99.41	69.48	57.03	50.11	141.73	108.44	77.18	61.71	52.55	153.35	119.30	83.38	68.44	60.13										
		417295	417295	417295		Paper Cassette CT8510	4,435.00	2,284.85	127.79	99.41	69.48	57.03	50.11	141.73	108.44	77.18	61.71	52.55	153.35	119.30	83.38	68.44	60.13										
		417298	417298	417298		Scanner Separation Kit Type 14	9,849.00	5,073.74	283.77	220.76	154.29	126.64	111.27	314.72	240.80	171.39	137.04	116.70	340.53	264.91	185.15	151.97	133.52										
		417300	417300	417300		Browser Unit Type M14	75.00	40.40	2.26	1.76	1.23	1.01	0.89	2.51	1.92	1.36	1.09	0.93	2.71	2.11	1.47	1.21	1.06										
		417301	417301	417301		SD Card	75.00	40.40	2.26	1.76	1.23	1.01	0.89	2.51	1.92	1.36	1.09	0.93	2.71	2.11	1.47	1.21	1.06										
		410844	410844	410844		Roll Holder Type A	163.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		406305	406305	406305		Multi Stacker Type 7140	2,017.00	1,040.00	58.17	45.25	31.63	25.96	22.81	64.51	49.36	35.13	28.09	23.92	69.80	54.30	37.95	31.15	27.37										
		410842	410842	410842		Original/Copy Catch Tray	719.00	445.00	24.89	19.36	13.53	11.11	9.76	27.60	21.12	15.03	12.02	10.24	29.87	23.23	16.24	13.33	11.71										
		413717	413717	413717		Original Hanger	405.00	201.00	11.24	8.75	6.11	5.02	4.41	12.47	9.54	6.79	5.43	4.62	13.49	10.49	7.33	6.02	5.29										
		417111	417111	417111		Optional Counter Interface	81.00	58.00	3.24	2.52	1.76	1.45	1.27	3.60	2.75	1.96	1.57	1.33	3.89	3.03	2.12	1.74	1.53										
		416572	416572	416572		IEEE 802.11a/g Wireless Unit Type M2	800.00	586.00	31.86	24.63	17.21	14.13	12.41	35.11	26.86	19.12	15.29	13.03	37.99	29.55	20.65	16.95	14.89										
		416373	416373	416373		Data Overwrite Security Unit Type H	530.00	174.00	9.73	7.57	5.29	4.34	3.82	10.79	8.26	5.88	4.70	4.00	11.68	9.08	6.35	5.21	4.58										
		416605	416605	416605		OCR Unit Type M2	340.00	240.00	13.42	10.44	7.30	5.99	5.26	14.89	11.39	8.11	6.48	5.52	16.11	12.53	8.76	7.19	6.32										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
																												Sq Ft	Sq Ft		Sq Ft		
C	LOW	416931	416931	416931		**MP CW2200SP**	$14,500.00	$7,323.23	$409.59	$318.63	$222.70	$182.79	$160.60	$454.26	$347.56	$247.38	$197.80	$168.43	$491.51	$382.36	$267.34	$219.35	$192.72	Standard	Zero Base	$305.00	MTH	2,600	0.0400			0.0000	No
																								Rural	Zero Base	$373.53	MTH	2,600	0.0471				No
																								Remote	Zero Base	$550.00	MTH	2,600	0.0571				No
		PP-PPISFM2200	PP-PPISFM2200	PP-PPISFM2200		REQUIRED: PPSE Training - M2200 Family ISF	900.00	818.00	45.75	35.59	24.89	20.42	17.94	50.74	38.82	27.63	22.09	18.81	54.90	42.71	29.85	24.50	21.53										
		006428MIU	006428MIU	006428MIU		ESP XG-PCS-10SD (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-CONN-WFC	PS-CONN-WFC	PS-CONN-WFC		Network & Scan	450.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416335	416335	416335		MP CW2200SP Stand	1,204.62	708.00	39.60	30.81	21.53	17.67	15.53	43.92	33.60	23.92	19.12	16.28	47.52	36.97	25.84	21.21	18.63										
		416934	416934	416934		2 Roll Holder	2,154.38	1,215.00	67.95	52.88	36.96	30.33	26.64	75.37	57.65	41.04	32.82	27.96	81.55	63.44	44.34	36.39	31.97										
		416109	416109	416109		File Format Converter	574.46	315.00	17.62	13.71	9.58	7.86	6.91	19.54	14.95	10.64	8.51	7.25	21.14	16.45	11.49	9.43	8.29										
		416935	416935	416935		Roll Holder	93.59	52.00	2.91	2.26	1.58	1.30	1.14	3.23	2.47	1.76	1.40	1.20	3.49	2.72	1.90	1.56	1.37										
		416353	416353	416353		Browser Unit	94.59	53.00	2.96	2.31	1.61	1.32	1.16	3.29	2.52	1.79	1.43	1.22	3.56	2.77	1.93	1.59	1.39										
		414204	414204	414204		Gigabit Ethernet Type B	625.00	258.00	14.43	11.23	7.85	6.44	5.66	16.00	12.24	8.72	6.97	5.93	17.32	13.47	9.41	7.73	6.79										
		413985	413985	413985		Copy Data Security Unit Type F	978.00	380.00	21.25	16.53	11.56	9.48	8.33	23.57	18.03	12.84	10.26	8.74	25.50	19.84	13.87	11.38	10.00										
		414008	414008	414008		IEEE802.11a/g Wireless Type J	775.00	318.00	17.79	13.84	9.67	7.94	6.97	19.73	15.09	10.74	8.59	7.31	21.34	16.60	11.60	9.52	8.37										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
C	MEDIUM	416738	416738	416738		**Pro L4130**	$38,225.29	$24,487.00	$1,369.56	$1,065.43	$744.65	$611.20	$537.00	$1,518.93	$1,162.15	$827.17	$661.39	$563.20	$1,643.47	$1,278.52	$893.58	$733.43	$644.40	Standard	Zero Base	$1,065.00	MTH						No
																								Rural	Zero Base	$1,252.94	MTH						No
																								Remote	Zero Base	$1,521.43	MTH						No
C	MEDIUM	416740	416740	416740		**Pro L4160**	$37,884.00	$25,321.00	$1,416.20	$1,101.72	$770.01	$632.01	$555.29	$1,570.66	$1,201.73	$855.34	$683.92	$582.38	$1,699.44	$1,322.06	$924.01	$758.41	$666.35	Standard	Zero Base	$1,065.00	MTH						No
																								Rural	Zero Base	$1,252.94	MTH						No
																								Remote	Zero Base	$1,521.43	MTH						No
		PP-PPISFL4130	PP-PPISFL4130	PP-PPISFL4130		REQUIRED: Professional Services - L4130 Family Wide Format - Standard	4,200.00	4,200.00	234.91	182.74	127.72	104.83	92.11	260.53	199.33	141.88	113.44	96.60	281.89	219.29	153.27	125.80	110.53										
		007137MIU	007137MIU	007137MIU		ESP XG-PCS-20B15D (208 Volt, 15 Amp)	365.62	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92										
		PS-CONN-WFC	PS-CONN-WFC	PS-CONN-WFC		Network & Scan	450.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PP-PPISFL4130-ONYX	PP-PPISFL4130-ONYX	PP-PPISFL4130-ONYX		Professional Services - L4130 Family Wide Format - Onyx	4,200.00	4,200.00	234.91	182.74	127.72	104.83	92.11	260.53	199.33	141.88	113.44	96.60	281.89	219.29	153.27	125.80	110.53										
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						DIGITAL DUPLICATORS																											
E	1	243280	243280	243280	130	**DD 3334**	$4,935.00	$2,192.93	$122.65	$95.41	$66.69	$54.74	$48.09	$136.03	$104.08	$74.08	$59.23	$50.44	$147.18	$114.50	$80.02	$65.68	$57.71	Standard	Zero Base	$73.00	MTH	25,000	0.0018				No
																								Rural	Zero Base	$85.88	MTH	25,000	0.0021				No
																								Remote	Zero Base	$104.29	MTH	25,000	0.0026				No
		PS-NWSCBC3	PS-NWSCBC3	PS-NWSCBC3		Network & Scan Connect - Seg BC3	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		416554	416554	416554		Document Feeder	1,045.00	665.66	37.23	28.96	20.24	16.61	14.60	41.29

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		415809	415809	415809		Platen Cover Type 3352	140.00	55.00	3.08	2.39	1.67	1.37	1.21	3.41	2.61	1.86	1.49	1.27	3.69	2.87	2.01	1.65	1.45										
		243259	243259	243259		ADF DF7000	1,379.00	722.00	40.38	31.41	21.96	18.02	15.83	44.79	34.27	24.39	19.50	16.61	48.46	37.70	26.35	21.63	19.00										
		205868	205868	205868		Color Drum (L) Type 90	1,379.00	878.00	49.11	38.20	26.70	21.91	19.25	54.46	41.67	29.66	23.71	20.19	58.93	45.84	32.04	26.30	23.11										
		205869	205869	205869		Color Drum (S) Type 90	1,379.00	878.00	49.11	38.20	26.70	21.91	19.25	54.46	41.67	29.66	23.71	20.19	58.93	45.84	32.04	26.30	23.11										
		243276	243276	243276		(replrd w/ 52162) Cabinet for DD 6650P	305.00	155.00	8.67	6.74	4.71	3.87	3.40	9.61	7.36	5.24	4.19	3.57	10.40	8.09	5.66	4.64	4.08										
		52162	52162	52162		CABINET DD66	305.00	154.55	8.64	6.72	4.70	3.86	3.39	9.58	7.33	5.22	4.17	3.55	10.37	8.07	5.64	4.63	4.07										
		205878	205878	205878		PostScript 3 Board Type 2	1,527.00	872.00	48.77	37.94	26.52	21.77	19.12	54.09	41.39	29.46	23.55	20.06	58.53	45.53	31.82	26.12	22.95										
		EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS	EO-RETURN-SEG2PLUS		Lease Return	250.00																										
						OTHER TECHNICAL SERVICES																											
		HDSURRENDER	005777MU	005777MU		HD Surrender	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66										
		HDSECURINSL	005778MU	005778MU		HD Secure Install	120.00	96.00	6.08	4.65	3.31	2.65	2.25	6.08	4.65	3.31	2.65	2.25	7.28	5.58	3.97	3.18	2.70										
		TRAINING-TAS	TRAINING-TAS	TRAINING-TAS		Training (Per Hour)	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		TRAINING-125-TAS	TRAINING-125-TAS	TRAINING-125-TAS		TAS End User Training 125	125.00	125.00	7.75	5.93	4.22	3.38	2.88	7.75	5.93	4.22	3.38	2.88	9.30	7.12	5.07	4.05	3.45										
		TRAINING-150-TAS	TRAINING-150-TAS	TRAINING-150-TAS		TAS End User Training 150	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
		TRAINING-AFTERHOURS-TAS	TRAINING-AFTERHOURS-TAS	TRAINING-AFTERHOURS-TAS		TAS End User Training After-Hours	186.50	186.50	11.57	8.85	6.30	5.04	4.29	11.57	8.85	6.30	5.04	4.29	13.88	10.62	7.56	6.04	5.15										
						Select Series / Remanufactured Models																												
						Ricoh MP2851 Bundle																											
G	REMAN	415235-RM	415235-RM	415235-RM		**MP 2851 Ricoh Select Series**	$4,730.00	$2,627.78	$163.00	$124.71	$88.77	$70.98	$60.44	$163.00	$124.71	$88.77	$70.98	$60.44	$195.60	$149.66	$106.52	$85.17	$72.53	Standard	Zero Base		MTH		0.0093			Yes	
																								Rural	Zero Base		MTH		0.0093			Yes	
																								Remote	Zero Base		MTH		0.0093			Yes	
		412730-RM	412730-RM	412730-RM		w/Cabinet(ARDF/Print/Scan-color (2 feed drawers) Finisher SR790	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Ricoh MP3351 Bundle																											
G	REMAN	415248-RM	415248-RM	415248-RM		**MP 3351 Ricoh Select Series**	$6,195.00	$2,815.91	$174.67	$133.64	$95.12	$76.06	$64.77	$174.67	$133.64	$95.12	$76.06	$64.77	$209.61	$160.37	$114.15	$91.27	$77.72	Standard	Zero Base		MTH		0.0091			Yes	
																								Rural	Zero Base		MTH		0.0091			Yes	
																								Remote	Zero Base		MTH		0.0091			Yes	
		412730-RM	412730-RM	412730-RM		w/PB3030/ARDF/Print/Scan-color (4 feed drawers) Finisher SR790	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Optional Accessories for MP2851/3351																											
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC2	PS-NWSC2	PS-NWSC2		Network Print/Scan Connection (Seg. 2)	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network Print/Scan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		415285-RM	415285-RM	415285-RM		Fax Option Type 3351	400.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		414120-RM	414120-RM	414120-RM		Postscript 3 Unit Type 3350	400.00	181.82	11.28	8.63	6.14	4.91	4.18	11.28	8.63	6.14	4.91	4.18	13.53	10.36	7.37	5.89	5.02										
						Ricoh MP4001 Bundle																											
G	REMAN	415221-RM	415221-RM	415221-RM		**MP 4001 Ricoh Select Series**	$5,995.00	$3,330.56	$206.59	$158.07	$112.51	$89.96	$76.60	$206.59	$158.07	$112.51	$89.96	$76.60	$247.91	$189.68	$135.01	$107.95	$91.92	Standard	Zero Base		MTH		0.0078			Yes	
																								Rural	Zero Base		MTH		0.0078			Yes	
																								Remote	Zero Base		MTH		0.0078			Yes	
		412730-RM	412730-RM	412730-RM		w/Cabinet(ARDF/Print/Scan-color (2 feed drawers) Finisher SR790	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Ricoh MP5001 Bundle																											
G	REMAN	415226-RM	415226-RM	415226-RM		**MP 5001 Ricoh Select Series**	$8,797.00	$3,998.64	$248.04	$189.78	$135.07	$108.00	$91.97	$248.04	$189.78	$135.07	$108.00	$91.97	$297.64	$227.73	$162.09	$129.60	$110.36	Standard	Zero Base		MTH		0.0077			Yes	
																								Rural	Zero Base		MTH		0.0077			Yes	
																								Remote	Zero Base		MTH		0.0077			Yes	
		413048-RM	413048-RM	413048-RM		w/PB3040/ARDF/Print/Scan-color (4 feed drawers) Finisher SR3030	1,000.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
						Optional Accessories for MP4001/5001																											
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSC3	PS-NWSC3	PS-NWSC3		Network Print/Scan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC4	PS-NWSC4	PS-NWSC4		Network Print/Scan Connection (Seg. 4)	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		413323-RM	413323-RM	413323-RM		SR3020 Finisher	1,000.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		412209-RM	412209-RM	412209-RM		Punch PU2060 for SR3020/3030/4000/970	200.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
		415711-RM	415711-RM	415711-RM		Fax Option Type 5001	400.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		413954-RM	413954-RM	413954-RM		Postscript 3 Unit Type 5000	200.00	90.91	5.64	4.31	3.07	2.46	2.09	5.64	4.31	3.07	2.46	2.09	6.77	5.18	3.69	2.95	2.51										
						Ricoh MP6001 Bundle																											
G	REMAN	414788-RM	414788-RM	414788-RM		**MP 6001 Ricoh Select Series**	$13,435.00	$6,106.82	$378.81	$289.83	$206.29	$164.95	$140.46	$378.81	$289.83	$206.29	$164.95	$140.46	$454.57	$347.80	$247.55	$197.93	$168.55	Standard	Zero Base		MTH		0.0062			Yes	
																								Rural	Zero Base		MTH		0.0062			Yes	
																								Remote	Zero Base		MTH		0.0062			Yes	
		414957-RM	414957-RM	414957-RM		Finisher SR4030	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Ricoh MP7001 Bundle																											
G	REMAN	414790-RM	414790-RM	414790-RM		**MP 7001 Ricoh Select Series**	$16,685.00	$7,584.09	$470.44	$359.94	$256.19	$204.85	$174.43	$470.44	$359.94	$256.19	$204.85	$174.43	$564.53	$431.93	$307.43	$245.82	$209.32	Standard	Zero Base		MTH		0.0062			Yes	
																								Rural	Zero Base		MTH		0.0062			Yes	
																								Remote	Zero Base		MTH		0.0062			Yes	
		414957-RM	414957-RM	414957-RM		Finisher SR4030	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Ricoh MP8001 Bundle																											
G	REMAN	414792-RM	414792-RM	414792-RM		**MP 8001 Ricoh Select Series**	$20,685.00	$9,402.27	$583.22	$446.23	$317.61	$253.96	$216.25	$583.22	$446.23	$317.61	$253.96	$216.25	$699.87	$535.48	$381.13	$304.75	$259.50	Standard	Zero Base		MTH		0.0062			Yes	
																								Rural	Zero Base		MTH		0.0062			Yes	
																								Remote	Zero Base		MTH		0.0062			Yes	
		414957-RM	414957-RM	414957-RM		Finisher SR4030	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Optional Accessories for MP6001/7001/8001																											
		006429MU	006429MU	006429MU		ESP XG-PCS-20D (120 Volt, 20 Amp)	350.00	247.00	13.81	10.75	7.51	6.17	5.42	15.32	11.72	8.34	6.67	5.68	16.58	12.90	9.01	7.40	6.50										
		007138MU	007138MU	007138MU		ESP XG-PCS-20B20D (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSC4	PS-NWSC4	PS-NWSC4		Network Print/Scan Connection (Seg. 4)	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSC5	PS-NWSC5	PS-NWSC5		Network Print/Scan Connection (Seg. 5)	500.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		414945-RM	414945-RM	414945-RM		Fax Option Type 9001	400.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		415050-RM	415050-RM	415050-RM		PostScript 3 Type 9001	200.00	91.00	5.64	4.32	3.07	2.46	2.09	5.64	4.32	3.07	2.46	2.09	6.77	5.18	3.69	2.95	2.51										
		414950-RM	414950-RM	414950-RM		SR4040 Saddle Stitch Finisher	1,000.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		412209-RM	412209-RM	412209-RM		Punch PU2060 for SR3020/3030/4000/970	200.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
						Ricoh R907EX-RM Bundle																											
G	REMAN	404186-RM	404186-RM	404186-RM		**Pro 907EX Remanufactured Engine w/print/scan**	$20,300.00	$11,278.00	$689.57	$535.25	$380.97	$304.62	$259.39	$689.57	$535.25	$380.97	$304.62	$259.39	$839.49	$642.30	$457.17	$365.54	$311.27	Standard	Zero Base		MTH		0.0059			Yes	Single
																								Rural	Zero Base		MTH		0.0059			Yes	Single
																								Remote	Zero Base		MTH		0.0059			Yes	Single
		PP-PPISFM907G	PP-PPISFM907G	PP-PPISFM907G		REQUIRED: Installation - Ricoh 907EX Family without Fiery	1,552.50	1,430.00	79.98	62.22	43.49	35.69	31.36	88.70	67.87	48.31	38.62	32.89	95.98	74.66	52.18	42.83	37.63										
		412981-RM	412981-RM	412981-RM		Finisher SR5000	2,500.00	1,136.36	70.49	53.93	38.39	30.69	26.14	70.49	53.93	38.39	30.69	26.14	84.59	64.72	46.06	36.83	31.36										
						Ricoh R1107EX-RM Bundle																											
G	REMAN	404189-RM	404189-RM	404189-RM		**Pro 1107EX Remanufactured Engine w/print/scan**	$26,100.00	$11,864.00	$725.92	$563.07	$400.77	$320.45	$272.87	$725.92	$563.07	$400.77	$320.45	$272.87	$883.11	$675.68	$480.92	$384.54	$327.45	Standard	Zero Base		MTH		0.0059			Yes	Single
																								Rural	Zero Base		MTH		0.0059			Yes	Single
																								Remote	Zero Base		MTH		0.0059			Yes	Single
		PP-PPISFM1107G	PP-PPISFM1107G	PP-PPISFM1107G		REQUIRED: Installation - Pro M1107Ex/1357Ex No Fiery	1,552.50	1,412.00	78.97	61.44	42.94	35.24	30.97	87.59	67.01	47.70	38.14	32.48	94.77	73.72	51.53	42.29	37.16										
		412981-RM	412981-RM	412981-RM		Finisher SR5000	2,500.00	1,136.36	70.49	53.93	38.39	30.69	26.14	70.49	53.93	38.39	30.69	26.14	84.59	64.72	46.06	36.83	31.36										
						Optional Accessories for 907EX/1107EX																											
		007138MU	007138MU	007138MU		ESP XG-PCS-20B20D (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network Print/Scan Connection (Seg. 6)	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PP-PPISFM907	PP-PPISFM907	PP-PPISFM907		REQUIRED: Installation - Ricoh 907 (Printer) Family	4,020.00	2,485.00	138.99	108.12	75.57	62.03	54.50	154.14	117.94	83.94	67.12	57.16	166.78	129.75	90.68	74.43	65.40										
		PP-PPISFM1107	PP-PPISFM1107	PP-PPISFM1107		REQUIRED: Installation - Pro M1107/1357 Printer	4,020.00	3,384.00	189.27	147.24	102.91	84.46	74.21	209.91	160.60	114.31	91.40	77.83	227.12	176.69	123.49	101.36	89.05										
		404200-RM	404200-RM	404200-RM		PostScript Unit Type 1357	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		404220-RM	404220-RM	404220-RM		LCIT RT5030 (fin)	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83										
		404223-RM	404223-RM	404223-RM		LCIT RT5040 (lgr)	1,600.00	727.00	45.10	34.50	24.56	19.64	16.72	45.10	34.50	24.56	19.64	16.72	54.11	41.40	29.47	23.56	20.07										
		404174-RM	404174-RM	404174-RM		Booklet Finisher SR5020	800.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05										
		412983-RM	412983-RM	412983-RM		Punch Unit PU5020	400.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		404177-RM	404177-RM	404177-RM		Punch Unit PU5020 (SR5020)	500.00	227.00	14.08	10.77	7.67	6.13	5.22	14.08	10.77	7.67	6.13	5.22	16.90	12.93	9.20	7.36	6.27										
						Ricoh MPC3001 Bundle																											
G	REMAN	415464-RM	415464-RM	415464-RM		**MPC3001 Remanufactured Engine**	$5,750.00	$3,750.51	$232.64	$178.00	$126.69	$101.30	$86.26	$232.64	$178.00	$126.69	$101.30	$86.26	$279.17	$213.60	$152.03	$121.56	$103.51	Standard	Zero Base		MTH		0.0092		0.0598	Yes	Single
						w/Cabinet(ARDF/Print/Scan (2 feed drawers)																		Rural	Zero Base		MTH		0.0092		0.0598	Yes	Single
																								Remote	Zero Base		MTH		0.0092		0.0598	Yes	Single
		412730-RM	412730-RM	412730-RM		Finisher SR790	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Ricoh MPC3501 Bundle																											
G	REMAN	415473-RM	415473-RM	415473-RM		**MPC3501 Remanufactured Engine**	$7,140.00	$3,966.67	$246.05	$188.26	$133.99	$107.14	$91.23	$246.05	$188.26	$133.99	$107.14	$91.23	$295.26	$225.91	$160.79	$128.57	$109.48	Standard	Zero Base		MTH		0.0092		0.0598	Yes	Single
						w/PFU 3100/ARDF/Print/Scan (4 feed drawers)																		Rural	Zero Base		MTH		0.0092		0.0598	Yes	Single
																								Remote	Zero Base		MTH		0.0092		0.0598	Yes	Single
		412730-RM	412730-RM	412730-RM		Finisher SR790	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
						Optional Accessories for MPC3001/3501																											
		006428MU	006428MU	006428MU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	139.00	7.77	6.05	4.23	3.47	3.05	8.62	6.60	4.70	3.75	3.20	9.33	7.26	5.07	4.16	3.66										
		PS-NWSCBC2	PS-NWSCBC2	PS-NWSCBC2		Network & Scan Connect - Seg BC2	300.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSCBC3	PS-NWSCBC3	PS-NWSCBC3		Network & Scan Connect - Seg BC3	350.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		412851-RM	412851-RM	412851-RM		SR3000 Booklet Finisher	1,000.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		412855-RM	412855-RM	412855-RM		Punch PU3000NA	200.00	91.00	5.64	4.32	3.07	2.46	2.09	5.64	4.32	3.07	2.46	2.09	6.77	5.18	3.69	2.95	2.51										
		415489-RM	415489-RM	415489-RM		Fax Type C5501	400.00	181.82	11.28	8.63	6.14	4.91	4.18	11.28	8.63	6.14	4.91	4.18	13.53	10.36	7.37	5.89	5.02										
		415483-RM	415483-RM	415483-RM		PostScript 3 Type C5501	400.00	181.82	11.28	8.63	6.14	4.91	4.18	11.28	8.63	6.14	4.91	4.18	13.53	10.36	7.37	5.89	5.02										
		415681	415681	415681		DataOwnerteSecurityUnit Type HM-E	247.00	111.00	6.21	4.83	3.38	2.77	2.43	6.88	5.27	3.75	3.00	2.55	7.45	5.80	4.05	3.32	2.92										
						Ricoh MPC4501 Bundle																											
G	REMAN	415402-RM	415402-RM	415402-RM		**MPC4501 Remanufactured Engine**	$9,450.00	$4,295.96	$266.48	$203.89	$145.12	$116.03	$98.81	$266.48	$203.89	$145.12	$116.03	$98.81	$319.77	$244.66	$174.14	$139.24	$118.57	Standard	Zero Base		MTH		0.0092		0.0552	Yes	Single
						w/Cabinet(ARDF/Print/Scan(2 feed drawers)																		Rural	Zero Base		MTH		0.0092		0.0552	Yes	Single
																								Remote	Zero Base		MTH		0.0092		0.0552	Yes	Single
		413048-RM	413048-RM	413048-RM		Finisher SR3030	1,000.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
						Ricoh MPC5501 Bundle																											
G	REMAN	415417-RM	415417-RM	415417-RM		**MPC5501 Remanufactured Engine**	$12,717.00	$5,780.81	$358.58	$274.36	$195.28	$156.14	$132.96	$358.58	$274.36	$195.28	$156.14	$132.96	$430.30	$329.23	$234.33	$187.37	$159.55	Standard	Zero Base		MTH		0.0092		0.0552	Yes	Single
						w/PB3040/ARDF/Print/Scan-color (4 feed drawers)																		Rural	Zero Base		MTH		0.0092		0.0552	Yes	Single
																								Remote	Zero Base		MTH		0.0092		0.0552	Yes	Single
		413048-RM	413048-RM	413048-RM		Finisher SR3030	1,000.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
						Optional Accessories for MPC4501/5501																											
		006428MU	006428MU	006

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Ext Max EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
G	REMAN	415182-RM	415182-RM	415182-RM		***Ricoh Aficio MP C6501 RSS Bundle***																											
						MP C6501SP Remanufactured Engine w/print/scan	$18,188.00	$10,104.44	$626.78	$479.56	$341.33	$272.92	$232.40	$626.78	$479.56	$341.33	$272.92	$232.40	$752.13	$575.47	$409.59	$327.51	$278.88	Standard	Zero Base		MTH		0.0069		0.0495	Yes	
																									Rural	Zero Base		MTH		0.0069		0.0495	Yes	
		414957-RM	414957-RM	414957-RM		Finisher SR4030	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78	Remote	Zero Base		MTH		0.0069		0.0495	Yes	
G	REMAN	415183-RM	415183-RM	415183-RM		***Ricoh Aficio MP C7501 RSS Bundle***																											
						MP C7501SP Remanufactured Engine w/print/scan	$23,408.00	$10,640.00	$660.00	$504.97	$359.42	$287.39	$244.72	$660.00	$504.97	$359.42	$287.39	$244.72	$792.00	$605.97	$431.30	$344.86	$293.66	Standard	Zero Base		MTH		0.0069		0.0495	Yes	
																									Rural	Zero Base		MTH		0.0069		0.0495	Yes	
		414957-RM	414957-RM	414957-RM		Finisher SR4030	700.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78	Remote	Zero Base		MTH		0.0069		0.0495	Yes	
						Optional Accessories for 6501/7501																											
		006429MU	006429MU	006429MU		ESP XG-PCS-20D (120 Volt, 20 Amp)	350.00	247.00	13.81	10.75	7.51	6.17	5.42	15.32	11.72	8.34	6.67	5.68	16.58	12.90	9.01	7.40	6.50										
		007138MU	007138MU	007138MU		ESP XG-PCS-208J0D (208 Volt, 20 Amp)	365.62	212.00	11.86	9.22	6.45	5.29	4.65	13.15	10.06	7.16	5.73	4.88	14.23	11.07	7.74	6.35	5.58										
		PS-NWSCBC4	PS-NWSCBC4	PS-NWSCBC4		Network & Scan Connect - Seg BC4	425.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		PS-NWSCBC5	PS-NWSCBC5	PS-NWSCBC5		Network & Scan Connect - Seg BC5	500.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		414855-RM	414855-RM	414855-RM		SR4040 Saddle Stitch Finisher	1,000.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		412209-RM	412209-RM	412209-RM		Punch PU3260 for SR3020/3030/4000/970	200.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
		415192-RM	415192-RM	415192-RM		Fax Type C7501	400.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		415195-RM	415195-RM	415195-RM		PrintServer T Type C7501	200.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
		415681	415681	415681		DataOverwriteSecurityUnit Type HM-E	247.00	111.00	6.21	4.83	3.38	2.77	2.43	6.89	5.27	3.75	3.00	2.55	7.45	5.80	4.05	3.32	2.92										
						Ricoh Aficio C900 RSS Bundles																											
G	REMAN	404159-RM	404159-RM	404159-RM		**Ricoh Pro C9000 w/Fiery Controller**	$85,000.00	$29,545.45	$1,832.70	$1,402.23	$998.05	$798.02	$679.55	$1,832.70	$1,402.23	$998.05	$798.02	$679.55	$2,199.25	$1,682.67	$1,197.65	$957.63	$815.45	Standard	Zero Base		MTH		0.0069		0.0460	Yes	Single
																									Rural	Zero Base		MTH		0.0069		0.0460	Yes	Single
																									Remote	Zero Base		MTH		0.0069		0.0460	Yes	Single
		412981-RM	412981-RM	412981-RM		Finisher SR5000	2,500.00	1,136.36	70.49	53.93	38.39	30.69	26.14	70.49	53.93	38.39	30.69	26.14	84.59	64.72	46.06	36.83	31.36										
G	REMAN	404166-RM	404166-RM	404166-RM		**Ricoh Pro C900 w/Fiery Controller**	$60,000.00	$27,272.73	$1,691.73	$1,294.36	$921.27	$736.64	$627.27	$1,691.73	$1,294.36	$921.27	$736.64	$627.27	$2,030.07	$1,553.24	$1,105.53	$883.96	$752.73	Standard	Zero Base		MTH		0.0069		0.0460	Yes	Single
																									Rural	Zero Base		MTH		0.0069		0.0460	Yes	Single
																									Remote	Zero Base		MTH		0.0069		0.0460	Yes	Single
		PS-INSRC900BAS	PS-INSRC900BAS	PS-INSRC900BAS		REQUIRED: PPSE Training - Ricoh Basic Install and Training C900 no	6,600.00	6,073.00	339.66	264.24	184.68	151.58	133.18	376.71	288.22	205.15	164.03	139.68	407.60	317.08	221.62	181.90	159.82										
		412981-RM	412981-RM	412981-RM		Finisher SR5000	2,500.00	1,136.36	70.49	53.93	38.39	30.69	26.14	70.49	53.93	38.39	30.69	26.14	84.59	64.72	46.06	36.83	31.36										
						Optional Accessories for C900																											
		007140MU	007140MU	007140MU		30 amp power filter	2,316.66	1,638.00	91.61	71.27	49.81	40.88	35.92	101.61	77.74	55.33	44.24	37.67	109.94	85.52	59.77	49.06	43.11										
		PS-NWSCPC	PS-NWSCPC	PS-NWSCPC		Network & Scan Connect - Seg PC	750.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		412978-RM	412978-RM	412978-RM		Booklet Finisher BK5000 (Must have SR5000)	800.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05										
		412968-RM	412968-RM	412968-RM		Large Capacity Tray RT5000 (lr)	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83										
		404110-RM	404110-RM	404110-RM		LT Large Capacity Tray RT5020	4,999.00	2,273.00	140.99	107.88	76.78	61.39	52.28	140.99	107.88	76.78	61.39	52.28	169.19	129.45	92.14	73.67	62.73										
		412983-RM	412983-RM	412983-RM		Punch Unit PU5000	400.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
						Kodak Digimaster Offerings																											
G	REMAN	110EX-IKO-RM	110EX-IKO-RM	110EX-IKO-RM		**Marking Engine EX110 Remanufactured <1a> <2>**	$89,998.00	$27,272.12	$1,691.69	$1,294.33	$921.25	$736.62	$627.26	$1,691.69	$1,294.33	$921.25	$736.62	$627.26	$2,030.03	$1,553.20	$1,105.50	$883.94	$752.71	Standard	Zero Base		MTH		0.0062			Yes	Single
																									Rural	Zero Base		MTH		0.0062			Yes	Single
																									Remote	Zero Base		MTH		0.0062			Yes	Single
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	9,000.00	8,255.00	461.70	359.18	251.03	206.04	181.03	512.06	391.78	278.85	222.97	189.87	554.04	431.01	301.24	247.25	217.24										
		VPFIN-IKO-RM	VPFIN-IKO-RM	VPFIN-IKO-RM		VP Finisher	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		8454A001-IKO-RM	8454A001-IKO-RM	8454A001-IKO-RM		VP Cabinetry/Accessory Kit	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
G	REMAN	125EX-IKO-RM	125EX-IKO-RM	125EX-IKO-RM		**Marking Engine EX125 Remanufactured<1b> <2>**	$114,998.00	$52,271.82	$3,242.42	$2,480.82	$1,765.74	$1,411.86	$1,202.25	$3,242.42	$2,480.82	$1,765.74	$1,411.86	$1,202.25	$3,890.91	$2,976.98	$2,118.89	$1,694.23	$1,442.70	Standard	Zero Base		MTH		0.0063			Yes	Single
																									Rural	Zero Base		MTH		0.0063			Yes	Single
																									Remote	Zero Base		MTH		0.0063			Yes	Single
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	9,000.00	8,255.00	461.70	359.18	251.03	206.04	181.03	512.06	391.78	278.85	222.97	189.87	554.04	431.01	301.24	247.25	217.24										
		VPFIN-IKO-RM	VPFIN-IKO-RM	VPFIN-IKO-RM		VP Finisher	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		8454A001-IKO-RM	8454A001-IKO-RM	8454A001-IKO-RM		VP Cabinetry/Accessory Kit	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
G	REMAN	138EX-IKO-RM	138EX-IKO-RM	138EX-IKO-RM		**Marking Engine EX138 Remanufactured<1b> <2>**	$127,498.00	$57,953.64	$3,594.86	$2,750.48	$1,957.67	$1,565.33	$1,332.93	$3,594.86	$2,750.48	$1,957.67	$1,565.33	$1,332.93	$4,313.84	$3,300.58	$2,348.21	$1,878.39	$1,599.52	Standard	Zero Base		MTH		0.0056			Yes	Single
																									Rural	Zero Base		MTH		0.0056			Yes	Single
																									Remote	Zero Base		MTH		0.0056			Yes	Single
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	9,000.00	8,255.00	461.70	359.18	251.03	206.04	181.03	512.06	391.78	278.85	222.97	189.87	554.04	431.01	301.24	247.25	217.24										
		VPFIN-IKO-RM	VPFIN-IKO-RM	VPFIN-IKO-RM		VP Finisher	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		8454A001-IKO-RM	8454A001-IKO-RM	8454A001-IKO-RM		VP Cabinetry/Accessory Kit	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
G	REMAN	150EX-IKO-RM	150EX-IKO-RM	150EX-IKO-RM		**Marking Engine EX150 Remanufactured <1b> <2>**	$152,498.00	$69,317.27	$4,299.75	$3,289.80	$2,341.54	$1,872.26	$1,594.30	$4,299.75	$3,289.80	$2,341.54	$1,872.26	$1,594.30	$5,159.70	$3,947.76	$2,809.84	$2,246.71	$1,913.16	Standard	Zero Base		MTH		0.0059			Yes	Single
																									Rural	Zero Base		MTH		0.0059			Yes	Single
																									Remote	Zero Base		MTH		0.0059			Yes	Single
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	9,000.00	8,255.00	461.70	359.18	251.03	206.04	181.03	512.06	391.78	278.85	222.97	189.87	554.04	431.01	301.24	247.25	217.24										
		VPFIN-IKO-RM	VPFIN-IKO-RM	VPFIN-IKO-RM		VP Finisher	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		8454A001-IKO-RM	8454A001-IKO-RM	8454A001-IKO-RM		VP Cabinetry/Accessory Kit	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
						OPTIONAL EX SERIES ACCESSORIES																											
		007140MU	007140MU	007140MU		30 amp power filter	2,316.66	1,638.00	91.61	71.27	49.81	40.88	35.92	101.61	77.74	55.33	44.24	37.67	109.94	85.52	59.77	49.06	43.11										
		008BB003-IKO-RM	008BB003-IKO-RM	008BB003-IKO-RM		Paper Supply Module (EIEX)	22,000.00	10,667.00	661.67	506.26	360.33	288.12	245.34	661.67	506.26	360.33	288.12	245.34	794.01	607.51	432.40	345.74	294.41										
		008BB003-IKO-RM	008BB003-IKO-RM	008BB003-IKO-RM		Stacker (EIEX) with finisher bypass & cart	22,000.00	10,667.00	661.67	506.26	360.33	288.12	245.34	661.67	506.26	360.33	288.12	245.34	794.01	607.51	432.40	345.74	294.41										
		008BB001-IKO-RM	008BB001-IKO-RM	008BB001-IKO-RM		Inserter (EIEX)	22,000.00	10,667.00	661.67	506.26	360.33	288.12	245.34	661.67	506.26	360.33	288.12	245.34	794.01	607.51	432.40	345.74	294.41										
		8247A001VP-RF	8247A001VP-RF	8247A001VP-RF		Punch Unit (EIEX)	6,707.00	3,251.88	201.71	154.33	109.85	87.83	74.79	201.71	154.33	109.85	87.83	74.79	242.06	185.20	131.82	105.40	89.75										
		5752A002T2-RF	5752A002T2-RF	5752A002T2-RF		Booklet Maker (EIEX)	22,000.00	10,667.00	661.67	506.26	360.33	288.12	245.34	661.67	506.26	360.33	288.12	245.34	794.01	607.51	432.40	345.74	294.41										
						CUSTOMER SPECIFIC SOLUTIONS																											
B	9	KH2311900	N/A	N/A		***Kodak Digimasters***																											
						DM HD300 marking engine 60hz/KA	$190,000.00	$153,535.00	$8,587.21	$6,680.31	$4,669.00	$3,832.23	$3,367.02	$9,523.78	$7,286.77	$5,186.41	$4,146.98	$3,531.31	$10,304.66	$8,016.37	$5,602.80	$4,598.68	$4,040.43	Standard	Zero Base	$250.00	MTH		0.0063			Yes	Single
																										Option 1	$1,950.00	MTH	300,000	0.0065			Yes	Single
																										Option 2	$4,125.00	MTH	750,000	0.0055			Yes	Single
																										Option 3	$5,875.00	MTH	1,250,000	0.0047			Yes	Single
																									Rural	Zero Base	$254.12	MTH		0.0074			Yes	Single
																										Option 1	$2,294.12	MTH	300,000	0.0076			Yes	Single
																										Option 2	$4,852.94	MTH	750,000	0.0065			Yes	Single
																										Option 3	$6,811.76	MTH	1,250,000	0.0060			Yes	Single
																									Remote	Zero Base	$357.14	MTH		0.0090			Yes	Single
																										Option 1	$2,785.71	MTH	300,000	0.0080			Yes	Single
																										Option 2	$5,892.86	MTH	750,000	0.0070			Yes	Single
																										Option 3	$8,392.86	MTH	1,250,000	0.0067			Yes	Single
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	9,000.00	8,255.00	461.70	359.18	251.03	206.04	181.03	512.06	391.78	278.85	222.97	189.87	554.04	431.01	301.24	247.25	217.24										
		KM6694455A00	N/A	N/A		DM HD series cab kit 60hz/KA	12,000.00	9,697.00	542.35	421.92	294.89	242.04	212.66	601.50	460.22	327.56	261.92	223.03	650.82	506.30	353.86	290.44	255.19										
		KM6671641A00	N/A	N/A		Universal Accessory Interface - SL	5,000.00	4,235.00	236.86	184.26	128.78	105.71	92.87	262.70	200.99	143.06	114.39	97.43	284.24	221.12	154.54	126.85	111.45										
		KM6694464A00	N/A	N/A		HD productivity module 60 hz/KA (repl w/ KH2312200)	75,000.00	60,606.00	3,389.69	2,636.97	1,843.03	1,512.73	1,329.09	3,759.39	2,876.36	2,047.27	1,636.97	1,393.94	4,067.63	3,164.36	2,211.63	1,815.27	1,594.91										
		KM6694454A00	N/A	N/A		HD prod module cab kit/KA 60hz	15,000.00	12,121.00	677.93	527.38	368.60	302.54	265.81	751.87	575.26	409.45	327.39	278.78	813.51	632.86	442.32	363.05	318.98										
		KM6694322M02	N/A	N/A		LicKey: R6.01 AP E150 to R6.01 AP E300	13,000.00	11,860.00	663.33	516.03	360.66	296.03	260.09	735.68	562.88	400.63	320.34	272.78	796.00	619.23	432.80	355.23	312.11										
		KM6694383A22	N/A	N/A		DM Software Media Kit R8.01	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		KN0005366G0	N/A	N/A		Tablet Maker-TRC 7.0 Upgrade	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		KCA12204	N/A	N/A		Lic Key: Custom Paper Size Option	1,800.00	1,455.00	81.38	63.31	44.25	36.32	31.91	90.25	69.05	49.15	39.30	33.47	97.65	75.97	53.10	43.58	38.29										
		KM6694331A00	N/A	N/A		110/125/138 Speed Conversion Kit	400.00	323.00	18.07	14.05	9.82	8.06	7.08	20.04	15.33	10.91	8.72	7.43	21.68	16.86	11.78	9.67	8.50										
		KM6694160A00	N/A	N/A		DM Operator Attention Light/KA	375.00	303.00	16.95	13.18	9.21	7.56	6.64	18.80	14.38	10.24	8.18	6.97	20.34	15.82	11.06	9.08	7.97										
		KCA00140	N/A	N/A		Custom Paper: 18" Middle Drawer Kit	570.00	461.00	25.78	20.06	14.02	11.51	10.11	28.60	21.88	15.57	12.45	10.66	30.94	24.07	16.82	13.81	12.13										
		KC36269	N/A	N/A		DM 18" Finisher Kit-Image Lt	630.00	509.00	28.47	22.15	15.48	12.70	11.16	31.57	24.16	17.19	13.75	11.71	34.16	26.58	18.57	15.25	13.39										
		KH6675583A00	N/A	N/A		DM 18" Finisher Kit	630.00	509.00	28.47	22.15	15.48	12.70	11.16	31.57	24.16	17.19	13.75	11.71	34.16	26.58	18.57	15.25	13.39										
		KH6675595A00	N/A	N/A		Attention Light-Ay-SL	750.00	606.00	33.89	26.37	18.43	15.13	13.29	37.59	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95										
		KN0005365G0	N/A	N/A		Tablet Maker-TRC 7.0 New	800.00	646.00	36.13	28.11	19.64	16.12	14.17	40.07	30.66	21.82	17.45	14.86	43.36	33.73	23.57	19.35	17.00										
		KCA12054	N/A	N/A		Custom Paper: 18" Lower Drawer Kit	800.00	646.00	36.13	28.11	19.64	16.12	14.17	40.07	30.66	21.82	17.45	14.86	43.36	33.73	23.57	19.35	17.00										
		KC369779	N/A	N/A		DM Stacker Cart	750.00	606.00	33.89	26.37	18.43	15.13	13.29	37.59	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95										
		KH6694051A00	N/A	N/A		DM EX series Stacker Cart/KA	750.00	606.00	33.89	26.37	18.43	15.13	13.29	37.59	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95										
		KCA10565	N/A	N/A		Custom Paper: Middle Drawer Kit	550.00	550.00	30.76	23.93	16.73	13.73	12.06	34.12	26.10	18.58	14.86	12.65	36.91	28.72	20.07	16.47	14.47										
		KH6694378A00	N/A	N/A		DM EX SCS Cabinet	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26										
		KH6695621A00	N/A	N/A		SmartBoard 6.0 bw SW upg 5	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26										
		KCA10569	N/A	N/A		Custom Paper: Lower Drawer Kit	575.00	575.00	32.16	25.02	17.49	14.35	12.61	35.67	27.29	19.42	15.53	13.23	38.59	30.02	20.98	17.22	15.13										
		KC363864	N/A	N/A		DM Stacker Bypass Upgrade Kit	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26										
		KCA10557	N/A	N/A		Custom Paper: Registration Kit	650.00	641.00	35.85	27.89	19.49	16.00	14.06	39.76	30.42	21.65	17.31	14.74	43.02	33.47	23.39	19.20	16.87										
		KC871418	N/A	N/A		DM External Vent Kit	750.00	702.00	39.26	30.54	21.35	17.52	15.39	43.55	33.32	23.71	18.96	16.15	47.12	36.65	25.62	21.03	18.47										
		KCA14791	N/A	N/A		Custom SW: Flash TIFF	1,500.00	1,212.00	67.79	52.73	36.86	30.25	26.58	75.18	57.52	40.94	32.74	27.88	81.34	63.28	44.23	36.30	31.89										
		KCA14419	N/A	N/A		Custom SW: CoXist Upgrade	1,500.00	1,210.00	67.68	52.65	36.80	30.20	26.54	75.06	57.43	40.87	32.68	27.83	81.21	63.18	44.16	36.24	31.84										
		KCA09927	N/A	N/A		Custom HW: Paper Drawer Leveler Kit	1,500.00	1,283.00	71.76	55.82	39.02	32.02	28.14	79.58	60.89	43.34	34.65	29.51	86.11	66.99	46.82	38.43	33.76										
		KCA11788	N/A	N/A		DM Toning Station Cart	1,950.00	1,576.00	88.15	68.57	47.93	39.34	34.56	97.76	74.80	53.24	42.57	36.26	105.77	82.29	57.51	47.20	41.47										
		KH6694229A00	N/A	N/A		Dual Print Prep Kit	2,000.00	1,616.00	90.38	70.31	49.14	40.34	35.44	100.24	76.70	54.59	43.65	37.17	108.46	84.37	58.97	48.40	42.53										
		MU2200015G0	N/A	N/A		EX series finisher bypass	2,375.00	1,919.00	107.33	83.50	58.36	47.90	42.08	119.04	91.08	64.82	51.83	44.14	128.80	100.19	70.03	57.48	50.50										
		KCA14657	N/A	N/A		Lic Key: PCL Interpreter Option	2,400.00	1,939.00	108.45	84.37	58.96	48.40	42.52	120.28	92.02	65.50	52.37	44.60	130.14	101.24	70.76	58.08	51.03										
		KH6596623A00	N/A	N/A		SmartBoard suite 6.0 bw SW upg 5	2,500.00	2,020.00	112.98	87.89	61.43	50.42	44.30	125.30	95.87	68.24	54.56	46.46	135.57	105.47	73.71	60.50	53.16										
		KH6596628A00	N/A	N/A		SmartBoard suite

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020790

New Product Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit		Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		MU204120800	N/A	N/A			Punch Tool: 32-Hole (3-1), Square, Ltr	12,000.00	10,807.00	604.44	470.21	328.64	269.74	237.00	670.36	512.90	365.06	291.90	248.56	725.32	564.26	394.37	323.69	284.40										
		MU204120900	N/A	N/A			Punch Tool: 21-Hole (2-1), Round, Ltr	12,000.00	10,807.00	604.44	470.21	328.64	269.74	237.00	670.36	512.90	365.06	291.90	248.56	725.32	564.26	394.37	323.69	284.40										
		MU204121000	N/A	N/A			Punch Tool: 32-Hole (3-1), Round, Ltr	12,000.00	10,807.00	604.44	470.21	328.64	269.74	237.00	670.36	512.90	365.06	291.90	248.56	725.32	564.26	394.37	323.69	284.40										
		KN000536700	N/A	N/A			CoXist 7.0 New	13,600.00	11,617.00	649.74	505.46	353.27	289.96	254.76	720.60	551.34	392.42	313.78	267.19	779.69	606.55	423.93	347.95	305.71										
		KN000336400	N/A	N/A			Punch Tool: 11-Hole (1-1), 3mm, Letter	15,675.00	12,667.00	708.47	551.14	385.30	316.17	277.79	785.73	611.18	427.89	342.14	291.34	850.16	661.37	462.24	379.40	333.34										
		MU204134000	N/A	N/A			Punch Tool: 5-Hole, 5/16", Ltr	13,500.00	10,909.00	610.14	474.65	331.74	272.29	239.23	676.69	517.74	368.51	294.65	250.91	732.17	569.58	398.09	326.75	287.08										
		MU204146800	N/A	N/A			Punch Tool: 3-Hole, 10 mm, Ltr	13,500.00	12,162.00	676.86	526.56	368.02	302.07	265.40	750.69	574.36	408.81	326.88	278.35	812.24	631.87	441.63	362.48	318.48										
		MU204146900	N/A	N/A			Punch Tool: 5-Hole (EU 2JIS 3), Ltr	14,700.00	12,162.00	676.86	526.56	368.02	302.07	265.40	750.69	574.36	408.81	326.88	278.35	812.24	631.87	441.63	362.48	318.48										
		MU204162000	N/A	N/A			Punch Tool: 9-Hole, 9/32", Ltr	20,150.00	16,283.00	910.71	708.47	495.17	406.42	357.09	1,010.03	772.79	550.04	439.80	374.51	1,092.85	850.17	594.20	487.71	428.50										
		MU204120700	N/A	N/A			Punch Tool: 21-Hole (2-1), Rect, Ltr	13,900.00	12,162.00	676.86	526.56	368.02	302.07	265.40	750.69	574.36	408.81	326.88	278.35	812.24	631.87	441.63	362.48	318.48										
		KB693405A00	N/A	N/A			DM EX series Perf Binb-InputKA	15,280.00	12,890.00	720.94	560.84	391.98	321.73	282.68	799.57	611.76	435.42	348.16	296.47	865.13	673.01	470.38	386.08	339.21										
		KB694259A00	N/A	N/A			LIC: KEY RB.01 AP Prod SW, E125	50,000.00	40,404.00	2,259.80	1,757.98	1,228.69	1,008.48	886.06	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,711.75	2,109.57	1,474.42	1,210.18	1,063.27										
		KB694262M01	N/A	N/A			LIC: KEY RB.01 AP Prod SW, E150	50,000.00	40,404.00	2,259.80	1,757.98	1,228.69	1,008.48	886.06	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,711.75	2,109.57	1,474.42	1,210.18	1,063.27										
		KB694263M01	N/A	N/A			LIC: KEY RB.01 AP Prod SW, E300	50,000.00	40,404.00	2,259.80	1,757.98	1,228.69	1,008.48	886.06	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,711.75	2,109.57	1,474.42	1,210.18	1,063.27										
		KB694379A01	N/A	N/A			3200 SCS with RB.01 SW	32,000.00	17,653.00	987.33	768.08	536.83	440.62	387.13	1,095.02	837.81	596.32	476.81	406.02	1,184.80	921.70	644.19	528.74	464.56										
		MU204141200	N/A	N/A			Punch Tool: 44-Hole (4-1), Double D, Ltr	20,150.00	18,031.00	1,008.47	784.53	548.32	450.05	395.42	1,118.46	855.75	609.09	487.02	414.71	1,210.17	941.43	657.99	540.06	474.50										
		MU204149000	N/A	N/A			Punch Tool: 44-Hole (4-1), 3 mm, Ltr	20,150.00	18,031.00	1,008.47	784.53	548.32	450.05	395.42	1,118.46	855.75	609.09	487.02	414.71	1,210.17	941.43	657.99	540.06	474.50										
		MU204161000	N/A	N/A			Punch Tool: 44-Hole (24?5), 4.2 mm, Ltr	22,375.00	18,081.00	1,011.27	786.70	549.84	451.30	396.52	1,121.56	858.12	610.78	488.37	415.86	1,213.52	944.05	659.81	541.56	475.82										
		MU204163000	N/A	N/A			Punch Tool: 44-Hole (4-1), Double D, Ltr	22,375.00	18,081.00	1,011.27	786.70	549.84	451.30	396.52	1,121.56	858.12	610.78	488.37	415.86	1,213.52	944.05	659.81	541.56	475.82										
		MU204144000	N/A	N/A			Punch Tool: 46-Hole (8mm), 4 mm, Ltr	22,750.00	18,384.00	1,028.22	799.89	559.06	458.88	403.16	1,140.36	872.50	621.01	496.55	422.83	1,233.88	959.87	670.87	550.64	483.79										
		KB694380A00	N/A	N/A			3200 SCS Upgd for/U30/B010/V240 RB.01/L	32,000.00	25,859.00	1,446.29	1,125.13	786.37	645.44	567.09	1,604.03	1,227.27	873.52	698.45	594.76	1,735.55	1,350.15	943.65	774.53	680.51										
		KB694381A00	N/A	N/A			3200 SCS Upgd for/U30/B010/V240 RB.01/WG	32,000.00	25,859.00	1,446.29	1,125.13	786.37	645.44	567.09	1,604.03	1,227.27	873.52	698.45	594.76	1,735.55	1,350.15	943.65	774.53	680.51										
		KB694382A00	N/A	N/A			3200 SCS Upgd for/U30/B010/V240 RB.01/L	32,000.00	25,859.00	1,446.29	1,125.13	786.37	645.44	567.09	1,604.03	1,227.27	873.52	698.45	594.76	1,735.55	1,350.15	943.65	774.53	680.51										
		MU204146100	N/A	N/A			Punch Tool: 33-Hole (3-1), Double D, Ltr	22,375.00	20,059.00	1,121.90	872.77	609.99	500.67	439.89	1,246.26	952.00	677.59	541.79	461.36	1,346.28	1,047.32	731.99	600.81	527.87										
		KB694065A00	N/A	N/A			DM EX series Stacker 60HsKA	34,200.00	27,636.00	1,545.68	1,202.44	840.41	689.79	606.06	1,714.26	1,311.60	933.54	746.45	635.63	1,854.82	1,442.93	1,008.49	827.75	727.27										
		KB694281A00	N/A	N/A			Productivity Module 60hz / KA (repl w/ KH2312400)	40,000.00	32,323.00	1,807.83	1,406.37	982.94	806.78	708.84	2,005.00	1,534.05	1,091.87	873.04	743.43	2,169.39	1,687.65	1,179.53	968.14	850.61										
		KB694320M02	N/A	N/A			LicKey: RB.01 AP E125 to RB.01 AP E300	42,600.00	32,432.00	1,813.92	1,411.12	986.26	809.50	711.23	2,011.76	1,539.22	1,095.55	875.99	745.94	2,176.71	1,693.34	1,183.51	971.40	853.48										
		KB694123A00	N/A	N/A			DM EX series Hole Punch/KA	39,300.00	33,292.00	1,892.02	1,468.53	1,012.41	830.87	730.09	2,065.16	1,580.04	1,124.60	899.22	765.72	2,234.43	1,738.24	1,214.69	997.16	876.11										
		KB694053A00	N/A	N/A			DM EX ser. Booklet Maker 60HsKA	48,000.00	38,788.00	2,169.41	1,687.67	1,179.54	968.15	850.62	2,406.02	1,840.88	1,310.26	1,047.66	892.12	2,603.30	2,025.20	1,415.45	1,161.78	1,020.75										
		KB694058A00	N/A	N/A			DM EX series Perf Binb-BinderKA	75,000.00	60,629.00	3,390.98	2,637.97	1,843.73	1,513.30	1,329.59	3,760.82	2,877.45	2,048.05	1,637.59	1,394.47	4,069.18	3,165.56	2,212.47	1,816.96	1,595.51										
		KB694415A00	N/A	N/A			DM EX series Finisher 50/60HsKA (repl w/ KH2312100)	34,490.00	27,871.00	1,558.83	1,212.67	847.59	695.66	611.21	1,728.84	1,322.76	941.48	752.80	641.03	1,870.59	1,455.20	1,017.07	834.79	733.45										
		KB694375A00	N/A	N/A			DM EX Top Exit module 55-60Hz	20,000.00	12,929.00	723.12	562.54	393.17	322.71	283.53	801.99	613.61	436.74	349.21	297.37	867.74	675.05	471.81	387.25	340.24										
		KB694418A00	N/A	N/A			EX series finisher bypass	2,375.00	1,919.00	107.33	83.50	58.36	47.90	42.08	119.04	91.08	64.82	51.83	44.14	128.80	100.19	70.03	57.48	50.50										
		KB694402A00	N/A	N/A			DM EX series PSM 60HsKA	18,400.00	15,623.00	873.79	679.76	475.10	389.95	342.61	969.09	741.47	527.74	421.98	359.33	1,048.55	815.71	570.11	467.94	411.13										
		KB694404A00	N/A	N/A			DM Ex Tandem Exit Module 50/60HsKA	16,400.00	15,624.00	873.85	679.80	475.13	389.98	342.63	969.16	741.52	527.78	422.00	359.35	1,048.62	815.76	570.15	467.97	411.16										
		KB694404A00	N/A	N/A			DM EX Paper Supply Module/L	18,400.00	15,624.00	873.85	679.80	475.13	389.98	342.63	969.16	741.52	527.78	422.00	359.35	1,048.62	815.76	570.15	467.97	411.16										
		KB694398A00	N/A	N/A			DM EX series Inserter 60HsKA	33,000.00	26,667.00	1,491.49	1,160.28	810.94	665.61	584.81	1,654.15	1,265.62	900.81	720.28	613.34	1,789.78	1,392.34	973.13	798.73	701.77										
		KB694416A00	N/A	N/A			DM EX series Finisher 60HsL	34,490.00	27,871.00	1,558.83	1,212.67	847.59	695.66	611.21	1,728.84	1,322.76	941.48	752.80	641.03	1,870.59	1,455.20	1,017.07	834.79	733.45										
		KB694506A00	N/A	N/A			DM EXseries Extended PSM 60HsKA	22,000.00	21,012.00	1,175.20	914.23	638.97	524.46	460.79	1,303.37	997.23	709.79	587.53	483.28	1,410.24	1,097.08	766.77	629.35	552.95										
		KB694506A00	N/A	N/A			DM EX series Extended PSM 60HsL	22,000.00	21,012.00	1,175.20	914.23	638.97	524.46	460.79	1,303.37	997.23	709.79	587.53	483.28	1,410.24	1,097.08	766.77	629.35	552.95										
		KB694396A00	N/A	N/A			DM EX series Inserter 60HsKA	33,000.00	26,667.00	1,491.49	1,160.28	810.94	665.61	584.81	1,654.15	1,265.62	900.81	720.28	613.34	1,789.78	1,392.34	973.13	798.73	701.77										
		KB694394A00	N/A	N/A			DM EX series Inserter 60Hz WG	33,000.00	26,667.00	1,491.49	1,160.28	810.94	665.61	584.81	1,654.15	1,265.62	900.81	720.28	613.34	1,789.78	1,392.34	973.13	798.73	701.77										
		KB694416M01	N/A	N/A			LIC: KEY RB.01, SP TO RB.01 AP, E110	13,000.00	10,505.00	587.54	457.07	319.46	262.20	230.27	651.63	498.57	354.88	283.74	241.62	705.05	548.68	383.35	314.65	276.45										
B	B	KH2311500	N/A	N/A		DM HD150 marking engine 60hz/KA	$150,000.00	$121,212.00	$6,779.39	$5,273.93	$3,686.06	$3,025.45	$2,658.18	$7,518.78	$5,752.72	$4,094.54	$3,273.94	$2,787.88	$8,135.28	$6,328.72	$4,423.27	$3,630.54	$3,189.81	Standard	Zero Base	$250.00	MTH		0.0063				Yes	Single
																											Option 1	$1,950.00	MTH	300,000	0.0065				Yes	Single
																											Option 2	$4,125.00	MTH	750,000	0.0055				Yes	Single
																											Option 3	$5,875.00	MTH	1,250,000	0.0047				Yes	Single
																										Rural	Zero Base	$294.12	MTH		0.0074				Yes	Single
																											Option 1	$2,294.12	MTH	300,000	0.0076				Yes	Single
																											Option 2	$4,852.94	MTH	750,000	0.0065				Yes	Single
																											Option 3	$6,811.76	MTH	1,250,000	0.0058				Yes	Single
																										Remote	Zero Base	$357.14	MTH		0.0090				Yes	Single
																											Option 1	$2,785.71	MTH	300,000	0.0092				Yes	Single
																											Option 2	$5,892.86	MTH	750,000	0.0079				Yes	Single
																											Option 3	$8,392.86	MTH	1,250,000	0.0067				Yes	Single
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK			REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	9,000.00	8,255.00	461.70	359.18	251.03	206.04	181.03	512.06	391.78	278.85	222.97	189.87	554.04	431.01	301.24	247.25	217.24										
		KB694455A00	N/A	N/A			DM HD series cab kit 60hz/KA	12,000.00	9,697.00	542.35	421.92	294.89	242.04	212.66	601.50	460.22	327.56	261.92	223.03	650.82	506.30	353.86	290.44	255.19										
		KB675611A00	N/A	N/A			Universal Accessory Interface - SL	5,000.00	4,235.00	236.88	184.26	128.79	105.71	92.87	262.70	200.99	143.06	114.39	97.41	284.26	221.12	154.54	126.85	111.45										
		KB694464A00	N/A	N/A			HD productivity module 60 hz/KA (repl w/ KH2312200)	75,000.00	60,606.00	3,389.69	2,636.97	1,843.03	1,512.73	1,329.09	3,759.39	2,876.36	2,047.27	1,636.97	1,393.94	4,067.62	3,164.36	2,211.63	1,815.27	1,594.91										
		KB694453A00	N/A	N/A			HD prod module cab kit/KA 60hz	15,000.00	12,121.00	677.93	527.38	368.60	302.54	265.81	751.87	575.26	409.45	327.39	278.78	813.51	632.88	442.32	363.05	318.98										
		KB694322M02	N/A	N/A			LicKey: RB.01 AP E150 to RB.01 AP E300	13,000.00	11,860.00	663.33	516.03	360.66	296.03	260.09	735.68	562.88	400.63	320.34	272.78	796.00	619.23	432.80	355.23	312.11										
		KB694383A02	N/A	N/A			DM Software Media Kit/RB.01	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		KN000538600	N/A	N/A			Tablet Maker-TRC 7.0 Upgrade	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		KCA12304	N/A	N/A			Lic Key: Custom Paper Size Option	1,800.00	1,455.00	81.38	63.31	44.25	36.32	31.91	90.25	69.05	49.15	39.30	33.47	97.65	75.97	53.10	43.58	38.29										
		KH6694311A00	N/A	N/A			110/125/138 Speed Conversion Kit	400.00	323.00	18.07	14.05	9.82	8.06	7.08	20.04	15.33	10.91	8.72	7.43	21.68	16.86	11.79	9.67	8.50										
		KB694160A00	N/A	N/A			DM Operator Attention Light/KA	375.00	303.00	16.95	13.18	9.21	7.56	6.64	18.80	14.38	10.24	8.18	6.97	20.34	15.82	11.06	9.08	7.97										
		KCA00140	N/A	N/A			Custom Paper: 18" Middle Drawer Kit	570.00	461.00	25.78	20.06	14.02	11.51	10.11	28.60	21.88	15.57	12.45	10.60	30.94	24.07	16.82	13.81	12.13										
		KC382629	N/A	N/A			DM 18" Finisher Kit-Image Lt	630.00	509.00	28.47	22.15	15.48	12.70	11.16	31.57	24.16	17.19	13.75	11.71	34.16	26.58	18.57	15.25	13.39										
		KB676063A00	N/A	N/A			DM 18" Fin Kit/KA	630.00	509.00	28.47	22.15	15.48	12.70	11.16	31.57	24.16	17.19	13.75	11.71	34.16	26.58	18.57	15.25	13.39										
		KB675995A00	N/A	N/A			Attention Light-Ky-SL	750.00	606.00	33.89	26.37	18.43	15.13	13.29	37.58	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95										
		KN000538500	N/A	N/A			Tablet Maker-TRC 7.0 New	800.00	646.00	36.13	28.11	19.64	16.12	14.17	40.07	30.66	21.82	17.45	14.86	43.36	33.73	23.57	19.35	17.00										
		KCA12054	N/A	N/A			Custom Paper: 18" Lower Drawer Kit	800.00	646.00	36.13	28.11	19.64	16.12	14.17	40.07	30.66	21.82	17.45	14.86	43.36	33.73	23.57	19.35	17.00										
		KC369779	N/A	N/A			DM Stacker Cart	750.00	606.00	33.89	26.37	18.43	15.13	13.29	37.58	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95										
		KB694051A00	N/A	N/A			DM EX series Stacker Cart/KA	750.00	606.00	33.89	26.37	18.43	15.13	13.29	37.58	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95										
		KC10565	N/A	N/A			Custom Paper: Middle Drawer Kit	550.00	550.00	30.76	23.93	16.73	13.73	12.06	34.12	26.10	18.58	14.86	12.65	36.91	28.72	20.07	16.47	14.47										
		KB694373A00	N/A	N/A			DM EX SCS Cabinet	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26										
		KR656621A00	N/A	N/A			SmartBoard 6.0 bw SW upg 5	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26										
		KC10569	N/A	N/A			Custom Paper: Lower Drawer Kit	575.00	575.00	32.16	25.02	17.49	14.35	12.61	35.67	27.29	19.42	15.53	13.23	38.59	30.02	20.98	17.22	15.13										
		KC383864	N/A	N/A			DM Stacker Bypass Upgrade Kit	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26										
		KC10557	N/A	N/A			Custom Paper: Registration Kit	650.00	641.00	35.85	27.89	19.49	16.00	14.06	39.76	30.42	21.65	17.31	14.74	43.02	33.47	23.39	19.20	16.87										
		KC871418	N/A	N/A			DM External Vent Kit	750.00	702.00	39.26	30.54	21.35	17.52	15.39	43.55	33.32	23.71	18.96	16.15	47.12	36.65	25.62	21.03	18.47										
		KC14791	N/A	N/A			Custom SW: Flash TIFF	1,500.00	1,212.00	67.79	52.73	36.86	30.25	26.58	75.18	57.52	40.94	32.74	27.88	81.34	63.28	44.23	36.30	31.89										
		KC14419	N/A	N/A			Custom SW: CoXist Upgrade	1,500.00	1,210.00	67.68	52.65	36.80	30.20	26.54	75.06	57.43	40.87	32.68	27.83	81.21	63.18	44.16	36.24	31.84										
		KCA09927	N/A	N/A			Custom HW: Paper Drawer Leveler Kit	1,500.00	1,283.00	71.76	55.82	39.02	32.02	28.14	79.58	60.89	43.34	34.65	29.51	86.11	66.99	46.82	38.43	33.76										
		KC411788	N/A	N/A			DM Toning Station Cart	1,950.00	1,576.00	88.15	68.57	47.93	39.34	34.56	97.76	74.80	53.24	42.57	36.25	105.77	82.29	57.51	47.20	41.47										
		KB694229A00	N/A	N/A			Dual-Print Prep Kit	2,000.00	1,616.00	90.38	70.31	49.14	40.34	35.44	100.24	76.70	54.59	43.65	37.17	108.46	84.37	58.97	48.40	42.53										
		MU220001500	N/A	N/A			EX series finisher bypass	2,375.00	1,919.00	107.33	83.50	58.36	47.90	42.08	119.04	91.08	64.82	51.83	44.14	128.80	100.19	70.03	57.48	50.50										
		KC414667	N/A	N/A			DM EX Perf Binder Option	2,400.00	1,939.00	108.45	84.37	58.96	48.40	42.52	120.29	92.02	65.50	52.37	44.60	130.14	101.24	70.76	58.08	51.03										
		KR656623A00	N/A	N/A			SmartBoard suite 6.0 bw SW upg 5	2,500.00	2,020.00	112.98	87.89	61.43	50.42	44.30	125.30	95.87	68.24	54.58	46.46	135.57	105.47	73.71	60.50	53.16										
		KR656624A00	N/A	N/A			SmartBoard suite 6.0 bw SW	2,500.00	2,020.00	112.98	87.89	61.43	50.42	44.30	125.30	95.87	68.24	54.58	46.46	135.57	105.47	73.71	60.50	53.16										
		KC413840	N/A	N/A			Custom SW: CoXist to CoXist Pro Upgrade	2,200.00	2,179.00	121.87	94.81	66.26	54.39	47.79	135.16	103.42	73.61	58.85	50.12	146.25	113.77	79.52	65.27	57.34										
		KN000538800	N/A	N/A			CoXist 7.0 Upgrade	2,200.00	2,179.00	121.87	94.81	66.26	54.39	47.79	135.16	103.42	73.61	58.85	50.12	146.25	113.77	79.52	65.27	57.34										
		KCA14652	N/A	N/A			Lic Key: Extended Paper Size Option	4,000.00	3,232.00	180.77	140.62	98.29	80.67	70.88	200.48	153.39	109.18	87.30	74.34	216.92	168.75	117.94	96.80	85.05										
		KCA14663	N/A	N/A			Lic Key: Enhanced Fixed Mode Option	4,000.00	3,232.00	180.77	140.62	98.29	80.67	70.88	200.48	153.39	109.18	87.30	74.34	216.92	168.75	117.94	96.80	85.05										
		KCA14654	N/A	N/A			Lic Key: Digital Print Quality Option	4,000.00	3,232.00	180.77	140.62	98.29	80.67	70.88	200.48	153.39	109.18	87.30	74.34	216.92	168.75	117.94	96.80	85.05										
		KB694158A00	N/A	N/A			DM series Ace PSM Upgr 60HsKA	5,000.00	4,040.00	225.96	175.78	122.86	100.84	88.60	250.60	191.74	136.47	109.12	92.92	271.15	210.94	147.43	121.01	106.32										
		KC414734	N/A	N/A			WorkFlow Service Plan: 2YR Prepaid	3,000.00	3,195.00	178.70	139.01	97.16	79.75	70.07	198.19	151.63	107.93	86.30	73.49	214.44	166.82	116.59	95.70	84.08										
		KC413683	N/A	N/A			Change of Service Provider Fee	6,000.00	4,848.00	271.15	210.94	147.43	121.01	106.32	300.72	230.09	163.77	130.94	111.50	325.38	253.12	176.91	145.21	127.58										
		KN000203800	N/A	N/A			EX series MCXI install kit	6,400.00	5,172.00	289.27	225.03	157.28	129.09	113.41	320.82	245.46	174.71	139.70	118.94	347.12	270.04	188.74	154.91	136.11										
		KC14735	N/A	N/A			WorkFlow Service Plan: 3YR Prepaid	5,400.00	4,792.00	268.02	208.50	145.72	119.61	105.09	297.25	227.43	161.87	129.43	110.22	321.62	250.20	174.87	143.53	126.11										
		KB694057A00	N/A	N/A			DM EX series Perf Binb-OutputKA	5,000.00	4,840.00	270.70	210.59	147.18	120.81	106.14	300.23	229.71	163.50	130.73	111.32	324.84	252.71	176.62	144.97	127.37										
		KR656620A00	N/A	N/A			SmartBoard suite 6.0 bw SW	15,000.00	12,121.00	677.93	527.38	368.60	302.54

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Ask New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit		Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments
		KHB694415A00	N/A	N/A			DM EX series Finisher 50/90/Hole/A (repl w/ KHX2312100)	34,490.00	27,871.00	1,558.83	1,212.67	847.56	695.66	611.21	1,728.84	1,322.76	941.48	752.80	641.03	1,870.59	1,455.20	1,017.07	834.79	733.45
		KHB694376A00	N/A	N/A			DM EX Top Exit module 50-60hr	20,000.00	12,929.00	723.12	562.54	393.11	322.71	283.53	801.99	613.61	436.74	349.21	297.37	867.74	675.05	471.81	387.25	340.24
		KHB694418A00	N/A	N/A			EX series finisher bypass	2,375.00	1,919.00	107.33	83.50	58.38	47.90	42.08	119.04	91.08	64.82	51.83	44.14	128.80	100.19	70.03	57.48	50.50
		KHB694402A00	N/A	N/A			DM EX series PSM 60hr/KA	18,400.00	15,623.00	873.79	679.76	475.10	389.95	342.61	969.09	741.47	527.74	421.98	359.33	1,048.55	815.71	570.11	467.94	411.13
		KHB694400A00	N/A	N/A			DM Top Exit Module 50/60hr/KA	18,400.00	15,624.00	873.85	679.80	475.13	389.98	342.63	969.16	741.52	527.78	422.00	359.36	1,048.62	815.76	570.15	467.97	411.16
		KHB694404A00	N/A	N/A			DM EX Paper Supply Module/L	18,400.00	15,624.00	873.85	679.80	475.13	389.98	342.63	969.16	741.52	527.78	422.00	359.36	1,048.62	815.76	570.15	467.97	411.16
		KHB694438A00	N/A	N/A			DM EX series Inserter 60hr/L	33,000.00	26,667.00	1,491.49	1,160.28	810.94	665.61	584.81	1,654.15	1,285.62	900.81	720.28	613.34	1,789.78	1,392.34	973.13	798.73	701.77
		KHB694416A00	N/A	N/A			DM EX series Finisher 60hr/L	34,490.00	27,871.00	1,558.83	1,212.67	847.56	695.66	611.21	1,728.84	1,322.76	941.48	752.80	641.03	1,870.59	1,455.20	1,017.07	834.79	733.45
		KHB694506A00	N/A	N/A			DM EXseries Extended PSM 60hr/KA	22,000.00	21,012.00	1,175.20	914.23	638.97	524.46	460.79	1,303.37	997.23	709.79	567.53	483.28	1,410.24	1,097.08	766.77	629.35	552.95
		KHB694506A00	N/A	N/A			DM EXseries Extended PSM 60hr WG	22,000.00	21,012.00	1,175.20	914.23	638.97	524.46	460.79	1,303.37	997.23	709.79	567.53	483.28	1,410.24	1,097.08	766.77	629.35	552.95
		KHB694410A00	N/A	N/A			DM EX series Extended PSM 60hr/L	22,000.00	21,012.00	1,175.20	914.23	638.97	524.46	460.79	1,303.37	997.23	709.79	567.53	483.28	1,410.24	1,097.08	766.77	629.35	552.95
		KHB694396A00	N/A	N/A			DM EX series Inserter 60hr/KA	33,000.00	26,667.00	1,491.49	1,160.28	810.94	665.61	584.81	1,654.15	1,285.62	900.81	720.28	613.34	1,789.78	1,392.34	973.13	798.73	701.77
		KHB694394A00	N/A	N/A			DM EX series Inserter 60hr WG	33,000.00	26,667.00	1,491.49	1,160.28	810.94	665.61	584.81	1,654.15	1,285.62	900.81	720.28	613.34	1,789.78	1,392.34	973.13	798.73	701.77
		KHB694168M01	N/A	N/A			LIC. KEY:RB.01, SP.TD:RB.01,AP. E110	13,000.00	10,505.00	587.54	457.07	319.46	262.20	230.37	651.63	498.57	354.86	283.74	241.62	705.05	548.49	383.35	314.65	276.45
B	7	KH2311700	N/A	N/A		DM HD125 marking engine 60hr/KA		598,000.00	$79,192.00	$4,429.21	$3,445.64	$2,408.23	$1,976.63	$1,736.69	$4,912.28	$3,758.45	$2,675.11	$2,138.98	$1,821.42	$5,315.05	$4,134.77	$2,889.87	$2,371.96	$2,084.02
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK			REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	9,000.00	8,255.00	461.70	359.18	251.03	206.04	181.03	512.08	391.78	278.85	222.97	189.87	554.04	431.01	301.24	247.25	217.24
		KHB694455A00	N/A	N/A			DM HD series cab kit 60hr/KA	12,000.00	9,697.00	542.35	421.92	294.89	242.04	212.66	601.50	460.22	327.56	261.92	223.03	650.82	506.30	353.86	290.44	255.19
		KHB6716414A00	N/A	N/A			Universal Secondary Interface - SL	5,000.00	4,235.00	236.86	184.26	128.79	105.71	92.87	262.70	200.99	143.06	114.39	97.41	284.24	221.12	154.54	126.85	111.45
		KHB694464A00	N/A	N/A			HD productivity module 60-70 KA (repl w/ KHZ3122000)	75,000.00	60,606.00	3,389.69	2,636.97	1,843.03	1,512.73	1,329.09	3,759.39	2,876.36	2,047.27	1,636.97	1,393.94	4,067.63	3,164.36	2,211.63	1,815.27	1,594.91
		KHB694453A00	N/A	N/A			HD prod module cab kit/KA 40hr	15,000.00	12,121.00	677.93	527.38	368.60	302.54	265.81	751.87	575.26	409.45	327.39	278.78	813.51	632.86	442.32	363.05	318.98
		KHB694322M02	N/A	N/A			LicKey: RB.01 AP E150 to RB.01 AP E300	13,000.00	11,860.00	663.33	516.03	360.66	296.03	260.09	735.68	562.88	400.63	320.34	272.78	796.00	619.23	432.80	355.23	312.11
		KHB694383A02	N/A	N/A			DM Software Media Kit RB.01	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		KN0005386S0	N/A	N/A			Tablet Maker-TRC 7.0 Upgrade	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		KCA12304	N/A	N/A			Lic Key: Custom Paper Size Option	1,800.00	1,455.00	81.38	63.31	44.25	36.32	31.91	90.25	69.05	49.15	39.30	33.47	97.65	75.97	53.10	43.58	38.29
		KHB694331A00	N/A	N/A			110/125/138 Speed Conversion Kit	400.00	323.00	18.07	14.06	9.82	8.06	7.08	20.04	15.33	10.91	8.72	7.43	21.68	16.86	11.79	9.67	8.50
		KHB694160A00	N/A	N/A			DM Operator Attention-Light/KA	375.00	303.00	16.95	13.18	9.21	7.56	6.64	18.80	14.38	10.24	8.18	6.97	20.34	15.82	11.06	9.08	7.97
		KCA001418	N/A	N/A			Custom Paper: 1st Middle Drawer Kit	570.00	461.00	25.78	20.06	14.02	11.51	10.11	28.60	21.88	15.57	12.45	10.60	30.94	24.07	16.82	13.81	12.13
		KC3E2629	N/A	N/A			DM 18" Finisher Kit-Image Lt	630.00	509.00	28.47	22.15	15.48	12.70	11.16	31.57	24.16	17.19	13.75	11.71	34.16	26.58	18.57	15.25	13.39
		KHB6706304A00	N/A	N/A			DM 18" Fin Kit/KA	630.00	509.00	28.47	22.15	15.48	12.70	11.16	31.57	24.16	17.19	13.75	11.71	34.16	26.58	18.57	15.25	13.39
		KHB6705954A00	N/A	N/A			Attention Light-Ky-SL	750.00	606.00	33.88	26.37	18.43	15.13	13.29	37.58	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95
		KN0003536S0	N/A	N/A			Tablet Maker-TRC 7.0 New	800.00	646.00	36.13	28.11	19.64	16.12	14.17	40.07	30.66	21.82	17.45	14.86	43.36	33.73	23.57	19.35	17.00
		KCA12054	N/A	N/A			Custom Paper: 18" Lower Drawer Kit	800.00	646.00	36.13	28.11	19.64	16.12	14.17	40.07	30.66	21.82	17.45	14.86	43.36	33.73	23.57	19.35	17.00
		KC3E6979	N/A	N/A			DM Stacker Cart	750.00	606.00	33.88	26.37	18.43	15.13	13.29	37.58	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95
		KHB694051A00	N/A	N/A			DM EX series Stacker Cart/KA	750.00	606.00	33.88	26.37	18.43	15.13	13.29	37.58	28.76	20.47	16.37	13.94	40.67	31.64	22.11	18.15	15.95
		KCA10565	N/A	N/A			Custom Paper: Middle Drawer Kit	550.00	550.00	30.76	23.93	16.73	13.73	12.06	34.12	26.10	18.58	14.86	12.65	36.91	28.72	20.07	16.47	14.47
		KHB694378A00	N/A	N/A			DM EX SCS Cabinet	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26
		KHB6682140A00	N/A	N/A			SmartBoard 6.0 bw SW upg 5	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26
		KCA10569	N/A	N/A			Custom Paper: Lower Drawer Kit	575.00	575.00	32.16	25.02	17.49	14.35	12.61	35.67	27.29	19.42	15.53	13.23	38.59	30.02	20.98	17.22	15.13
		KC3E3864	N/A	N/A			DM Stacker Bypass Upgrade Kit	1,000.00	808.00	45.19	35.16	24.57	20.17	17.72	50.12	38.35	27.29	21.82	18.58	54.23	42.19	29.49	24.20	21.26
		KCA10557	N/A	N/A			Custom Paper: Registration Kit	650.00	641.00	35.85	27.89	19.49	16.00	14.06	39.76	30.42	21.65	17.31	14.74	43.02	33.47	23.39	19.20	16.87
		KC8714L8	N/A	N/A			DM Extension Kit	750.00	702.00	39.26	30.54	21.36	17.52	15.39	43.55	33.32	23.71	18.96	16.15	47.12	36.65	25.62	21.03	18.47
		KCA14791	N/A	N/A			Custom SW: Flash TIFF	1,500.00	1,212.00	67.79	52.73	36.86	30.25	26.58	75.18	57.52	40.94	32.74	27.88	81.34	63.28	44.23	36.30	31.89
		KCA14419	N/A	N/A			Custom Paper: CoXist Upgrade	1,500.00	1,210.00	67.68	52.65	36.80	30.20	26.54	75.06	57.43	40.87	32.68	27.83	81.21	63.18	44.16	36.24	31.84
		KCA09927	N/A	N/A			Custom HW: Paper Drawer Leveller Kit	1,500.00	1,283.00	71.76	55.82	39.02	32.02	28.14	79.58	60.89	43.34	34.65	29.51	86.11	66.99	46.82	38.43	33.76
		KCA11788	N/A	N/A			DM Toning Station Cart	1,950.00	1,576.00	88.15	68.57	47.93	39.34	34.56	97.76	74.80	53.24	42.57	36.25	105.77	82.29	57.51	47.20	41.47
		KHB694229A00	N/A	N/A			Dual Print Prep Kit	2,000.00	1,616.00	90.38	70.31	49.14	40.34	35.44	100.24	76.70	54.59	43.65	37.17	108.46	84.37	58.97	48.40	42.53
		MU2200015S0	N/A	N/A			EX series finisher bypass	2,375.00	1,919.00	107.33	83.50	58.38	47.90	42.08	119.04	91.08	64.82	51.83	44.14	128.80	100.19	70.03	57.48	50.50
		KCA14667	N/A	N/A			Lic Key: PCL Warpeed Option	2,400.00	1,939.00	108.45	84.37	58.96	48.40	42.52	120.28	92.02	65.50	52.37	44.66	130.14	101.24	70.76	58.08	51.03
		KHB696623A00	N/A	N/A			SmartBoard suite 6.0 bw SW upg 5	2,500.00	2,020.00	112.98	87.89	61.43	50.42	44.30	125.30	95.87	68.24	54.56	46.46	135.57	105.47	73.71	60.50	53.16
		KHB696628A00	N/A	N/A			SmartBoard suite 6.0 bwlc upg 5	2,500.00	2,020.00	112.98	87.89	61.43	50.42	44.30	125.30	95.87	68.24	54.56	46.46	135.57	105.47	73.71	60.50	53.16
		KCA13840	N/A	N/A			Custom SW: CoXist to CoXist Pro Upgrade	2,200.00	2,179.00	121.87	94.81	66.26	54.39	47.79	135.16	103.42	73.61	58.85	50.12	146.25	113.77	79.52	65.27	57.34
		KN0003536S0	N/A	N/A			CoXist 7.0 Upgrade	2,200.00	2,179.00	121.87	94.81	66.26	54.39	47.79	135.16	103.42	73.61	58.85	50.12	146.25	113.77	79.52	65.27	57.34
		KCA14652	N/A	N/A			Lic Key: Extended Paper Size Option	4,000.00	3,232.00	180.77	140.62	98.29	80.67	70.88	200.48	153.39	109.18	87.30	74.34	216.92	168.75	117.94	96.80	85.05
		KCA14663	N/A	N/A			Lic Key: Enhanced Feed Mode Option	4,000.00	3,232.00	180.77	140.62	98.29	80.67	70.88	200.48	153.39	109.18	87.30	74.34	216.92	168.75	117.94	96.80	85.05
		KCA14664	N/A	N/A			Lic Key: Digital Print Quality Option	4,000.00	3,232.00	180.77	140.62	98.29	80.67	70.88	200.48	153.39	109.18	87.30	74.34	216.92	168.75	117.94	96.80	85.05
		KHB694158A00	N/A	N/A			DM EX series Aux PSM Upgr Kit/KA	5,000.00	4,040.00	225.96	175.78	122.86	100.84	88.60	250.60	191.74	136.47	109.12	92.92	271.15	210.94	147.43	121.01	106.32
		KCA14734	N/A	N/A			WorkFlow Service Plan: 2YR Prepaid	3,600.00	3,195.00	178.70	139.01	97.16	79.75	70.07	198.19	151.63	107.93	86.30	73.49	214.44	166.82	116.59	95.70	84.08
		KCA13683	N/A	N/A			Change of Service Provider Fee	6,000.00	4,848.00	271.15	210.94	147.43	121.01	106.32	300.72	230.09	163.77	130.94	111.50	325.38	253.12	176.91	145.21	127.58
		KN0002028S0	N/A	N/A			EX series MCR install kit	6,400.00	5,172.00	289.27	225.03	157.28	129.09	113.42	320.82	245.46	174.71	139.70	118.98	347.12	270.04	188.74	154.91	136.11
		KCA14735	N/A	N/A			WorkFlow Service Plan: 3YR Prepaid	5,400.00	4,792.00	268.02	208.50	145.72	119.61	105.09	297.25	227.43	161.87	129.43	110.22	321.62	250.28	174.87	143.53	126.11
		KHB694057A00	N/A	N/A			DM EX series Perf Bndr-Output/KA	6,000.00	4,840.00	270.70	210.59	147.18	120.81	106.14	300.23	229.71	163.50	130.73	111.32	324.84	252.71	176.62	144.97	127.37
		KHB696620A00	N/A	N/A			SmartBoard suite 6.0 bw SW	15,000.00	12,121.00	677.93	527.38	368.60	302.54	265.81	751.87	575.26	409.45	327.39	278.78	813.51	632.86	442.32	363.05	318.98
		KHB696625A00	N/A	N/A			SmartBoard suite 6.0 bwlc SW	15,000.00	12,121.00	677.93	527.38	368.60	302.54	265.81	751.87	575.26	409.45	327.39	278.78	813.51	632.86	442.32	363.05	318.98
		KCA14736	N/A	N/A			WorkFlow Service Plan: 4YR Prepaid	7,200.00	6,390.00	357.39	278.03	194.32	159.49	140.13	396.37	303.27	215.85	172.59	146.97	428.87	333.61	233.18	191.39	168.16
		KHB6705974A00	N/A	N/A			EX series ME rollfeed kit/KA	9,750.00	7,879.00	440.67	342.82	239.60	196.66	172.79	488.73	373.94	266.15	212.81	181.22	528.81	411.38	287.52	235.99	207.34
		KHB694159A00	N/A	N/A			DM Roll Feed Interface Kit PSM/KA	9,750.00	7,879.00	440.67	342.82	239.60	196.66	172.79	488.73	373.94	266.15	212.81	181.22	528.81	411.38	287.52	235.99	207.34
		KHB694224A00	N/A	N/A			Productivity Mod Cab Kit 60hr/KA	12,000.00	9,697.00	542.35	421.92	294.89	242.04	212.66	601.50	460.22	327.56	261.92	223.03	650.82	506.30	353.86	290.44	255.19
		KHB694229A00	N/A	N/A			Productivity Mod Cab Kit 60hr/L	12,000.00	9,697.00	542.35	421.92	294.89	242.04	212.66	601.50	460.22	327.56	261.92	223.03	650.82	506.30	353.86	290.44	255.19
		MU2410700S0	N/A	N/A			Punch Tool: 2-Hole, 7 mm, A4	7,550.00	6,777.00	379.04	294.87	206.09	169.15	148.62	420.38	321.64	228.93	183.05	155.87	454.85	353.84	247.31	202.98	178.34
		MU2410780S0	N/A	N/A			Punch Tool: 3-Hole, 8 mm, Ltr	7,550.00	6,777.00	379.04	294.87	206.09	169.15	148.62	420.38	321.64	228.93	183.05	155.87	454.85	353.84	247.31	202.98	178.34
		MU2410880S0	N/A	N/A			Punch Tool: 4-Hole, 7 mm, A4	7,550.00	6,777.00	379.04	294.87	206.09	169.15	148.62	420.38	321.64	228.93	183.05	155.87	454.85	353.84	247.31	202.98	178.34
		KCA14737	N/A	N/A			WorkFlow Service Plan: 5YR Prepaid	9,000.00	7,987.00	446.71	347.51	242.88	199.36	175.15	495.43	379.06	269.80	215.73	183.70	536.06	417.02	291.46	239.23	210.19
		KCA14738	N/A	N/A			WorkFlow Service Plan: 6YR Prepaid	10,800.00	9,585.00	536.09	417.04	291.46	239.24	210.20	594.55	454.90	323.78	258.89	220.46	643.31	500.45	349.78	287.09	252.24
		KCA14666	N/A	N/A			Lic Key: MICR Option	16,000.00	12,929.00	723.12	562.54	393.17	322.71	283.53	801.99	613.61	436.74	349.21	297.37	867.74	675.05	471.81	387.25	340.24
		MU2412060S0	N/A	N/A			Punch Tool: 19-Hole, Plastic Comb, Ltr	12,000.00	10,807.00	604.44	470.21	328.64	269.74	237.00	670.36	512.90	365.06	291.90	248.56	725.32	564.26	394.37	323.69	284.40
		MU2412080S0	N/A	N/A			Punch Tool: 21-Hole (3-1), Square, Ltr	12,000.00	10,807.00	604.44	470.21	328.64	269.74	237.00	670.36	512.90	365.06	291.90	248.56	725.32	564.26	394.37	323.69	284.40
		MU2412090S0	N/A	N/A			Punch Tool: 21-Hole (2-1), Round, Ltr	12,000.00	10,807.00	604.44	470.21	328.64	269.74	237.00	670.36	512.90	365.06	291.90	248.56	725.32	564.26	394.37	323.69	284.40
		MU2412100S0	N/A	N/A			Punch Tool: 30-Hole (3-1), Round, Ltr	12,000.00	10,807.00	604.44	470.21	328.64	269.74	237.00	670.36	512.90	365.06	291.90	248.56	725.32	564.26	394.37	323.69	284.40
		KN0005367S0	N/A	N/A			CoXist 7.0 New	13,800.00	11,617.00	649.74	505.46	353.27	289.96	254.76	720.60	551.34	392.42	313.78	267.19	779.69	606.55	423.93	347.95	305.71
		KN0003540S0	N/A	N/A			Punch Tool: 11-Hole (1-1), 3mm, Letter	15,675.00	12,667.00	708.47	551.14	385.28	316.17	277.79	785.73	601.18	427.89	342.14	291.34	850.10	661.37	462.24	379.40	333.34
		MU2414360S0	N/A	N/A			Punch Tool: 5-Hole, 5/16", Ltr	13,500.00	10,909.00	610.14	474.65	331.74	272.29	239.23	676.69	517.74	368.51	294.65	250.91	732.17	569.58	398.09	326.75	287.08
		MU2414680S0	N/A	N/A			Punch Tool: 3-Hole, 10 mm, Ltr	13,500.00	12,102.00	676.86	526.56	368.02	302.07	265.40	750.69	574.36	408.81	326.88	278.35	812.24	631.87	441.63	362.48	318.48
		MU2414680S0	N/A	N/A			Punch Tool: 5-Hole (B12,B25,B), Ltr	14,700.00	12,102.00	676.86	526.56	368.02	302.07	265.40	750.69	574.36	408.81	326.88	278.35	812.24	631.87	441.63	362.48	318.48
		MU2416200S0	N/A	N/A			Punch Tool: 7-Hole, 9/32", Ltr	20,150.00	16,283.00	910.71	708.47	495.17	406.42	357.09	1,010.03	772.79	550.04	439.60	374.51	1,092.85	850.17	594.20	487.71	428.50
		MU2412070S0	N/A	N/A			Punch Tool: 21-Hole (2-1), Red, Ltr	13,500.00	12,102.00	676.86	526.56	368.02	302.07	265.40	750.69	574.36	408.81	326.88	278.35	812.24	631.87	441.63	362.48	318.48
		KHB694056A00	N/A	N/A			DM EX series Perf Bndr-Input/KA	15,289.00	12,890.00	720.94	560.84	391.98	321.73	282.68	798.57	611.76	435.42	348.16	296.47	865.13	673.01	470.38	386.08	339.21
		KHB694259M01	N/A	N/A			LIC. KEY:RB.01 AP Prod SW, E125	50,000.00	40,404.00	2,259.80	1,757.98	1,228.69	1,008.48	886.06	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,711.75	2,109.57	1,474.42	1,210.18	1,063.27
		KHB694262M01	N/A	N/A			LIC. KEY:RB.01 AP Prod SW, E150	50,000.00	40,404.00	2,259.80	1,757.98	1,228.69	1,008.48	886.06	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,711.75	2,109.57	1,474.42	1,210.18	1,063.27
		KHB694263M01	N/A	N/A			LIC. KEY:RB.01 AP Prod SW, E300	50,000.00	40,404.00	2,259.80	1,757.98	1,228.69	1,008.48	886.06	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,711.75	2,109.57	1,474.42	1,210.18	1,063.27
		KHB694379A01	N/A	N/A			3200 SCS with RB.01 SW	32,000.00	17,653.00	987.33	768.08	536.83	440.62	387.13	1,095.02	837.81	596.32	476.81	406.02	1,184.80	921.76	644.19	528.74	464.56
		MU2414120S0	N/A	N/A			Punch Tool: 44-Hole (4-1), Double D, Ltr	20,150.00	18,031.00	1,008.47	784.53	548.32	450.05	395.42	1,118.46	855.75	609.09	487.02	414.71	1,210.17	941.43	657.99	540.06	474.50
		MU2414160S0	N/A	N/A			Punch Tool: 44-Hole (4-1), 3 mm, Ltr	20,150.00	18,031.00	1,008.47	784.53	548.32	450.05	395.42	1,118.46	855.75	609.09	487.02	414.71	1,210.17	941.43	657.99	540.06	474.50
		MU2416300S0	N/A	N/A			Punch Tool: 44-Hole (24/5), 4.3 mm, Ltr	22,375.00	18,681.00	1,011.27	786.70	549.84	451.30	396.52	1,121.56	858.12	610.78	488.37	415.86	1,213.52	944.05	659.81	541.56	475.82
		MU2414400S0	N/A	N/A			Punch Tool: 43-Hole (4-1), Double D, Ltr	22,375.00	18,681.00	1,011.27	786.70	549.84	451.30	396.52	1,121.56	858.12	610.78	488.37	415.86	1,213.52	944.05	659.81	541.56	475.82
		MU2414400S0	N/A	N/A			Punch Tool: 46-Hole (6mm), 4 mm, Ltr	22,750.00	18,384.00	1,028.22	799.89	559.09	458.85	403.16	1,140.36	872.50	621.01	496.55	422.83	1,233.86	959.87	670.87	550.64	483.79
		KHB694380A00	N/A	N/A			3200 SCS Upgd for U204/U45 RB.01	32,000.00	25,859.00	1,446.29	1,125.13	786.37	645.44	567.09	1,604.03	1,227.27	873.52	698.45	594.76	1,735.55	1,350.15	943.65	774.53	680.51
		KHB694381A00	N/A	N/A			3200 SCS Upgd for U206/B0/10 V240 RB.01/WG	32,000.00	25,859.00	1,446.29	1,125.13	786.37	645.44	567.09	1,604.03	1,227.27	873.52	698.45	594.76	1,735.55	1,350.15	943.65	774.53	680.51
		KHB694382A00	N/A	N/A			3200 SCS Upgd for U206/B0/10 V240 RB.01/L	32,000.00	25,859.00	1,446.29	1,125.13	786.37	645.44	567.09	1,604.03	1,227.27	873.52	698.45	594.76	1,735.55	1,350.15	943.65	774.53	680.51
		MU2414610S0	N/A	N/A			Punch Tool: 33-Hole (3-1), Double D, Ltr	25,375.00	20,859.00	1,121.90	872.77	609.99	500.67	439.87	1,244.26	952.00	677.59	541.79	461.38	1,346.28	1,047.32	731.99	600.81	527.87
		KHB694050A00	N/A	N/A			DM EX series Stacker 60hr/KA	34,200.00	27,636.00	1,545.68	1,202.44	840.41	689.79	606.06	1,714.26	1,331.60	933.54	746.45	635.63	1,854.82	1,442.93	1,008.49	827.75	727.27
		KHB694218A01	N/A	N/A			Productivity Module 60hr / KA (repl w/ KHX3124400)	40,000.00	32,323.00	1,807.83	1,406.37	982.94	806.78	708.84	2,005.06	1,534.05	1,091.87	873.04	743.43	2,169.39	1,687.65	1,179.53	968.14	850.61
		KHB694320M02	N/A	N/A			LicKey: RB.01 AP E125 to RB.01 AP E300	42,600.00	32,432.00	1,813.92	1,411.12	986.26	809.50	711.23	2,011.76	1,539.22	1,095.55	875.99	745.94	2,176.71	1,693.34	1,183.51	971.40	853.48
		KHB694123A00	N/A	N/A			DM EX series Punch/KA	39,300.00	33,262.00	1,862.02	1,448.53	1,012.41	830.

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		PS-INST-GCP				Installation Ricoh App for Google Cloud Print	210.00	210.00	13.03	9.97	7.09	5.67	4.83	13.03	9.97	7.09	5.67	4.83	15.63	11.96	8.51	6.81	5.80										
		DC-646-INST	DC-646-INST	DC-646-INST		DC-646 SLITTER/CUTTER/CREASER/Retail / Training VPN	1,500.00	1,500.00	83.90	65.27	45.62	37.44	32.90	93.05	71.19	50.67	40.52	34.50	100.67	78.32	54.74	44.93	39.47										
		AAD-DC646TSC	AAD-DC646TSC	AAD-DC646TSC		DUPLOTSC Touch Screen w/PCARM	2,024.00	2,024.00	113.20	88.06	61.56	50.52	44.29	125.55	96.06	68.37	54.67	46.55	135.84	105.68	73.86	60.62	53.26										
		RTM-02-INST-PS1	RTM-02-INST-PS1	RTM-02-INST-PS1		IOCIDI ROTARY TOOL MOD FOR DUPLO DC-646INSTALL / TRAINING	500.00	500.00	27.97	21.76	15.21	12.48	10.97	31.02	23.73	16.89	13.51	11.50	33.56	26.11	18.25	14.98	13.16										
		RTM-02	RTM-02	RTM-02		ROTARY TOOL MOD FOR DUPLO DC-646	11,500.00	11,500.00	643.20	500.37	349.74	287.04	252.20	713.35	545.79	388.47	318.63	280.00	771.83	600.44	419.66	344.45	302.63										
		CPM-02	CPM-02	CPM-02		CRCISS-PERF MOD FOR DUPLO DC-646	8,800.00	8,800.00	492.18	382.89	267.61	219.65	192.98	546.86	417.65	297.26	237.69	202.40	590.62	459.47	321.13	263.58	231.58										
		OPK-02	OPK-02	OPK-02		FOB KIT FOR DUPLO DC-646	328.00	328.00	18.35	14.27	9.97	8.19	7.19	20.35	15.57	11.08	8.86	7.54	22.01	17.13	11.97	9.82	8.63										
		3RD-LCDS-050-DS	3RD-LCDS-050-DS	3RD-LCDS-050-DS		RSA MIS Print Reintegration Fee	3,500.00	3,500.00	217.11	166.11	118.23	94.54	80.50	217.11	166.11	118.23	94.54	80.50	260.53	199.33	141.88	113.44	96.60										
		3RD-WCRD-215-9-DS	3RD-WCRD-215-9-DS	3RD-WCRD-215-9-DS		RSA WebCRD Dynamics Mod Implementation Fee	3,500.00	3,500.00	217.11	166.11	118.23	94.54	80.50	217.11	166.11	118.23	94.54	80.50	260.53	199.33	141.88	113.44	96.60										
		WCRD-295-PS1	WCRD-295-PS1	WCRD-295-PS1		Webcrd Advanced Authentication Module - Annual 1X5 Premium Suppo	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00										
		3RD-WCRD-105-9-DS	3RD-WCRD-105-9-DS	3RD-WCRD-105-9-DS		RSA WebCRD Remote Install & Training Fee	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00										
		3RD-WCRD-105-10-DS				RSA WebCRD Remote Install & Training Fee	7,000.00	7,000.00	434.21	332.22	236.46	189.07	161.00	434.21	332.22	236.46	189.07	161.00	521.05	398.66	283.75	226.88	193.20										
		3RD-WCRD-300-9-DS				RSA WebCRD Basic Authentication Mod Implementation Fee	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		3RD-WCRD-300-9-DS	3RD-WCRD-305-9-DS	3RD-WCRD-305-9-DS		RSA WebCRD SuperPDF Client LIC - Implementation Fee	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		3RD-WCRD-305-9-DS	3RD-WCRD-305-9-DS	3RD-WCRD-305-9-DS		RSA WebCRD Credit Card Mod - Implementation Fee	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		3RD-WCRD-310-9-DS				RSA WebCRD AJCE Mod Implementation Fee	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		3RD-WCRD-295-9-DS				RSA WebCRD Advanced Authentication Mod Implementation Fee	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
		3RD-PS-103-DS	3RD-PS-103-DS	3RD-PS-103-DS		RSA Professional Services Daily Rate (OR-Site)	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		WCRD-295-1-PS1	WCRD-295-1-PS1	WCRD-295-1-PS1		Webcrd Advanced Authentication Module - Annual 1X5 Premium Suppo	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		DF-1200	DF-1200	DF-1200		Air Suction Folder	8,300.00	8,300.00	464.22	361.13	252.40	207.17	182.02	514.85	393.92	280.37	224.18	190.90	557.09	433.36	302.88	248.60	218.42										
		DF-1200AIRKIT-INST	DF-1200AIRKIT-INST	DF-1200AIRKIT-INST		Duplo Slide Air Kit Install and Training for DF-1200	100.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76										
		DF-1200AIRKIT	DF-1200AIRKIT	DF-1200AIRKIT		Duplo Slide Air Kit for DF-1200	250.00	250.00	13.98	10.88	7.60	6.24	5.48	15.51	11.87	8.45	6.75	5.75	16.78	13.05	9.12	7.49	6.58										
		ERC51-PS1				Papercut Ricoh ESA Level 4 51-100	235.00	235.00	14.58	11.15	7.94	6.25	5.41	14.58	11.15	7.94	6.35	5.41	17.49	13.38	9.53	7.62	6.49										
		PS-INSPAPERCUT	PS-INSPAPERCUT	PS-INSPAPERCUT		PS Installation Papercut	185.00	185.00	11.48	8.78	6.25	5.00	4.26	11.48	8.78	6.25	5.00	4.26	13.77	10.54	7.50	6.00	5.11										
		DC-616PRD				Duplo DC616PRD Slitter Cutter Creaser	26,000.00	18,121.21	1,013.52	788.45	551.07	452.31	397.40	1,124.06	860.03	612.13	489.45	416.79	1,216.22	946.14	661.28	542.77	476.88										
		DC-616PRD-INST				Duplo DC616PRD Install Fee	1,500.00	1,500.00	83.90	65.27	45.62	37.44	32.90	93.05	71.19	50.67	40.52	34.50	100.67	78.32	54.74	44.93	39.47										
		PP-SFDC616	PP-SFDC616	PP-SFDC616		REQUIRED: PPSE Training - Duplo DC-616	3,900.00	3,900.00	218.13	169.69	118.60	97.34	85.53	241.92	185.09	131.74	105.34	89.70	261.75	203.63	142.32	116.81	102.63										
		PS-INST-ICE	PS-INST-ICE	PS-INST-ICE		Installation - Ricoh ICE (Fixed Fee / Quoted Hours)	210.00	210.00	11.75	9.14	6.39	5.24	4.61	13.03	9.97	7.09	5.67	4.83	14.09	10.96	7.66	6.29	5.53										
						ADVANCED SOLUTIONS																											
						@Remote Connector																											
		420390-PS1	420390-PS1	420390-PS1		(disc 08-01-15) @Remote Connector 500 Device License	889.00	730.00	45.28	34.65	24.66	19.72	16.79	45.28	34.65	24.66	19.72	16.79	54.34	41.57	29.59	23.66	20.15										
		420391-PS1	420391-PS1	420391-PS1		(disc 08-01-15) @Remote Connector 1000 Device License	1,689.00	1,386.00	86.10	65.87	46.88	37.49	31.92	86.10	65.87	46.88	37.49	31.92	103.32	79.05	56.26	44.99	38.31										
		420392-PS1	420392-PS1	420392-PS1		(disc 08-01-15) @Remote Connector 5000 Device License	7,112.00	5,838.00	362.13	277.07	197.21	157.68	134.27	362.13	277.07	197.21	157.68	134.27	434.56	332.49	236.65	189.22	161.13										
		005873MU-PS1	005873MU-PS1	005873MU-PS1		Ricoh @Remote Connector Single Unit Device Lic	0.00	0.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
						@Remote Enterprise Pro																											
		420390M5-PS1	420390M5-PS1	420390M5-PS1		Ricoh 500 DI @Remote Enterprise Pro Annual M&S	175.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.49	5.19	4.42										
		420391M5-PS1	420391M5-PS1	420391M5-PS1		Ricoh 1K DI @Remote Enterprise Pro Annual M&S	340.00	309.00	19.17	14.67	10.44	8.35	7.11	19.17	14.67	10.44	8.35	7.11	23.00	17.60	12.53	10.02	8.53										
		420392M5-PS1	420392M5-PS1	420392M5-PS1		Ricoh 5K DI @Remote Enterprise Pro Annual M&S	1,425.00	1,296.00	80.39	61.51	43.78	35.00	29.81	80.39	61.51	43.78	35.00	29.81	96.47	73.81	52.53	42.01	35.77										
						@Remote Enterprise Pro On-Site																											
		420387-PS1	420387-PS1	420387-PS1		(disc 08-01-15) Ricoh @Remote Pro Enterprise License		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		420387M5-PS1	420387M5-PS1	420387M5-PS1		Ricoh @Remote Enterprise Pro Annual M&S Agreement	499.00	404.00	25.08	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
						@Remote Appliance																											
		415135	415135	415135		@Remote Office	889.00	889.00	55.14	42.19	30.03	24.01	20.45	55.14	42.19	30.03	24.01	20.45	66.17	50.63	36.04	28.81	24.54										
						ACCESS																											
						Software																											
		FSS-SWI-ENT-PS1	N/A	N/A		1,000,000 Form Submissions, per Server, per Year	250,000.00	250,000.00	15,507.50	11,865.00	8,445.00	6,752.50	5,750.00	15,507.50	11,865.00	8,445.00	6,752.50	5,750.00	18,609.00	14,238.00	10,134.00	8,103.00	6,900.00									
						Services																											
		TNG-DNS-BSC-PS1	N/A	N/A		Formatta Basic Training - Onsite	2,250.00	2,045.00	114.38	88.98	62.19	51.04	44.85	126.85	97.06	69.08	55.24	47.04	137.25	106.77	74.63	61.25	53.82										
		TNG-DNS-ADV-PS1	N/A	N/A		Formatta Advanced Training - Onsite	1,800.00	1,636.00	91.50	71.18	49.75	40.83	35.88	101.48	77.64	55.26	44.19	37.63	109.80	85.42	59.70	49.00	43.05										
		TNG-WEB-BSC-PS1	N/A	N/A		Formatta Basic Training - Web	1,250.00	1,136.00	63.54	49.43	34.55	28.35	24.91	70.47	53.91	38.37	30.68	26.13	76.24	59.31	41.45	34.03	29.89										
		TNG-WEB-ADV-PS1	N/A	N/A		Formatta Advanced Training - Web	1,000.00	909.00	50.84	39.55	27.64	22.69	19.93	56.39	43.14	30.71	24.55	20.91	61.01	47.46	33.17	27.23	23.92										
		DVD-TNG-BSC-PS1	N/A	N/A		Formatta Basic Training - DVD	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		DVD-TNG-ADV-PS1	N/A	N/A		Formatta Advanced Training - DVD	1,600.00	1,600.00	99.25	75.94	54.05	43.22	36.80	99.25	75.94	54.05	43.22	36.80	119.10	91.12	64.86	51.86	44.16										
		CUS-SRV-IAC-PS1	N/A	N/A		EFM Install and Configuration Per Day	1,560.00	1,560.00	87.25	67.88	47.44	38.84	34.21	96.77	74.04	52.70	42.14	35.88	104.70	81.45	56.93	46.73	41.05										
		CUS-SRV-CFG-PS1	N/A	N/A		Custom Form Design Per Hour	1,400.00	1,273.00	78.96	60.42	43.00	34.38	29.28	78.96	60.42	43.00	34.38	29.28	94.76	72.50	51.60	41.26	35.13										
		CUS-SRV-CFUPS1	N/A	N/A		Custom Form Automation or Integration Per Hour	1,400.00	1,273.00	71.20	55.39	38.71	31.77	27.92	78.96	60.42	43.00	34.38	29.28	85.44	66.47	46.45	38.13	33.50										
						IFS Software																											
		MCNW01-1PS1	N/A	N/A		(repl w/MCNW01-1-PS1) Access IFS Software (1-12)	86,350.00	86,350.00	5,356.29	4,098.17	2,916.90	2,332.31	1,986.05	5,356.29	4,098.17	2,916.90	2,332.31	1,986.05	6,427.55	4,917.81	3,500.28	2,798.78	2,383.26									
		MCNW01-1S-PS1	N/A	N/A		Access IFS Secondary Lic. (1-12) >1000 Beds	43,175.00	43,175.00	2,678.15	2,049.09	1,458.45	1,166.16	993.03	2,678.15	2,049.09	1,458.45	1,166.16	993.03	3,213.77	2,458.90	1,750.14	1,399.39	1,191.63									
		MCNW01-2-PS1	N/A	N/A		Access IFS Software (13-20)	86,350.00	86,350.00	5,356.29	4,098.17	2,916.90	2,332.31	1,986.05	5,356.29	4,098.17	2,916.90	2,332.31	1,986.05	6,427.55	4,917.81	3,500.28	2,798.78	2,383.26									
		MCNW01-2S-PS1	N/A	N/A		Access IFS Secondary Lic. (13-20) >1000 Beds	43,175.00	43,175.00	2,678.15	2,049.09	1,458.45	1,166.16	993.03	2,678.15	2,049.09	1,458.45	1,166.16	993.03	3,213.77	2,458.90	1,750.14	1,399.39	1,191.63									
		MCNW01-3-PS1	N/A	N/A		Access IFS Software (21+)	86,350.00	86,350.00	5,356.29	4,098.17	2,916.90	2,332.31	1,986.05	5,356.29	4,098.17	2,916.90	2,332.31	1,986.05	6,427.55	4,917.81	3,500.28	2,798.78	2,383.26									
		MCNW01-3S-PS1	N/A	N/A		Access IFS Secondary Lic. (21+) >1000 Beds	43,175.00	43,175.00	2,678.15	2,049.09	1,458.45	1,166.16	993.03	2,678.15	2,049.09	1,458.45	1,166.16	993.03	3,213.77	2,458.90	1,750.14	1,399.39	1,191.63									
						IFS Software Add-on																											
		BFE024-PS1	N/A	N/A		Access IFS Universal Document Portal Ent.	29,950.00	29,950.00	1,857.80	1,421.43	1,011.71	808.95	688.85	1,857.80	1,421.43	1,011.71	808.95	688.85	2,229.36	1,705.71	1,214.05	970.74	826.62									
		BFE027-PS1	N/A	N/A		Access IFS Managed Universal Document	19,950.00	19,950.00	1,237.50	946.63	673.91	538.85	458.88	1,237.50	946.63	673.91	538.85	458.88	1,485.00	1,136.19	808.69	646.62	550.62									
		MCNW11-PS1	N/A	N/A		Access IFS E-Consent	10,950.00	10,950.00	679.23	519.69	369.89	295.76	251.85	679.23	519.69	369.89	295.76	251.85	815.07	623.62	443.87	354.91	302.22									
		BFE004-PS1	N/A	N/A		Access IFS Fax Portal	7,950.00	7,950.00	493.14	377.31	268.55	214.73	182.85	493.14	377.31	268.55	214.73	182.85	591.77	452.77	322.26	257.68	219.42									
		BFE005-PS1	N/A	N/A		Access IFS Email Portal	3,950.00	3,950.00	245.02	187.47	133.43	106.69	90.85	245.02	187.47	133.43	106.69	90.85	294.02	224.96	160.12	128.03	109.02									
		BFE016-PS1	N/A	N/A		Access IFS EFR MD Module	7,500.00	7,500.00	465.23	355.95	253.35	202.58	172.50	465.23	355.95	253.35	202.58	172.50	558.27	427.14	304.02	243.09	207.00									
		MCNW015-PS1	N/A	N/A		Access IFS Thermal Print Module	2,950.00	2,950.00	182.99	140.01	99.65	79.68	67.85	182.99	140.01	99.65	79.68	67.85	219.59	168.01	119.58	95.62	81.42									
		MCNW05-PS1	N/A	N/A		Access IFS Check Print Module	1,950.00	1,950.00	120.96	92.55	65.87	52.67	44.85	120.96	92.55	65.87	52.67	44.85	145.15	111.06	79.05	63.20	53.82									
		BFE047-PS1	N/A	N/A		Access IFS e-Signature 1-100 Beds	12,950.00	12,950.00	803.29	614.61	437.46	349.79	297.85	803.29	614.61	437.46	349.79	297.85	963.95	737.53	524.94	419.74	357.42									
		BFE048-PS1	N/A	N/A		Access IFS e-Signature 101-250 Beds	15,950.00	15,950.00	989.38	756.99	538.79	430.81	366.85	989.38	756.99	538.79	430.81	366.85	1,187.25	908.38	646.55	516.97	440.22									
		BFE049-PS1	N/A	N/A		Access IFS e-Signature 251-400 Beds	18,950.00	18,950.00	1,175.47	899.37	640.13	511.84	435.85	1,175.47	899.37	640.13	511.84	435.85	1,410.56	1,079.24	768.16	614.21	523.02									
		BFE050-PS1	N/A	N/A		Access IFS e-Signature 401+ Beds	21,950.00	21,950.00	1,361.56	1,041.75	741.47	592.87	504.85	1,361.56	1,041.75	741.47	592.87	504.85	1,633.87	1,250.10	889.77	711.44	605.82									
		BFE084-PS1	N/A	N/A		Access E-Signature Tablet PC/Bestside ER	375.00	375.00	23.26	17.80	12.67	10.13	8.63	23.26	17.80	12.67	10.13	8.63	27.91	21.36	15.20	12.15	10.35									
						IFS Software Stand Alone																											
		MCNW15-PS1	N/A	N/A		Access IFS Thermal Print System (Stand-Alone)	7,950.00	7,950.00	493.14	377.31	268.55	214.73	182.85	493.14	377.31	268.55	214.73	182.85	591.77	452.77	322.26	257.68	219.42									
		MCNW13-PS1	N/A	N/A		Access IFS Check Printing System (Stand-Alone)	12,500.00	12,500.00	775.38	593.25	422.25	337.63	287.50	775.38	593.25	422.25	337.63	287.50	930.45	711.90	506.70	405.15	345.00									
		BFE051-PS1	N/A	N/A		Access e-Signature 1-100 Beds (Stand-Alone)	29,950.00	29,950.00	1,857.80	1,421.43	1,011.71	808.95	688.85	1,857.80	1,421.43	1,011.71	808.95	688.85	2,229.36	1,705.71	1,214.05	970.74	826.62									
		BFE052-PS1	N/A	N/A		Access e-Signature 101-250 Beds (Stand-Alone)	34,950.00	34,950.00	2,167.95	1,658.73	1,180.61	944.00	803.85	2,167.95	1,658.73	1,180.61	944.00	803.85	2,601.54	1,990.47	1,416.73	1,132.80	964.62									
		BFE053-PS1	N/A	N/A		Access e-Signature 251-400 Beds (Stand-Alone)	39,950.00	39,950.00	2,478.10	1,896.03	1,349.51	1,078.85	918.85	2,478.10	1,896.03	1,349.51	1,079.25	918.85	2,973.72	2,275.23	1,619.41	1,294.86	1,102.62									
		BFE054-PS1	N/A	N/A		Access e-Signature 400+ Beds (Stand-Alone)	44,950.00	44,950.00	2,788.25	2,133.33	1,518.41	1,214.10	1,033.85	2,788.25	2,133.33	1,518.41	1,214.10	1,033.85	3,345.90	2,559.99	1,822.09	1,456.92	1,240.62									
						IFS Software with Hardware																											
		M2NW03-DS	N/A Direct only	N/A Direct only		Access E-Clipboard Signature Pad	875.00	875.00	54.28	41.53	29.56	23.63	20.13	54.28	41.53	29.56	23.63	20.13	65.13	49.83	35.47	28.36	24.15										
		M2NW09-DS	N/A Direct only	N/A Direct only		Access E-Signature LCD Pad	840.00	840.00	52.11	39.87	28.38	22.68	19.32	52.11	39.87	28.38	22.68	19.32	62.53	47.84	34.05	27.23	23.18										
						AVANTI SLINGSHOT																											
		300R03493-PS1	N/A	N/A		Avanti 30 User Basic Estimating Package	18,500.00	18,500.00	1,147.56	878.01	624.92	499.69	425.50	1,147.56	878.01	624.93	499.69	425.50	1,377.07	1,053.61	749.92	599.62	510.60										
		301R41350-PS1	N/A	N/A		Avanti 6 User Basic Estimating Package	14,500.00	14,500.00	899.44	688.17	489.81	391.65	333.50	899.44	688.17	489.81	391.65	333.50	1,079.32	825.80	587.77	469.97	400.20										
		301R16740-PS1	N/A	N/A		Milestone Scheduling	3,500.00	3,500.00	217.11	166.11	118.23	94.54	80.50	217.11	166.11	118.23	94.54	80.50	260.53	199.33	141.88	113.44	96.60										
		301R41360-PS1	N/A	N/A		Advanced Scheduling	12,500.00	12,500.00	775.38	593.25	422.25	337.63	287.50	775.38	593.25	422.25	337.63	287.50	930.45	711.90	506.70	405.15	345.00										
		301R16742-PS1	N/A	N/A		Invoicing	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		301R16743-PS1	N/A	N/A		Invoice & Link to Great Plains Dynamics	5,850.00	5,850.00	362.88	277.64	197.61	158.01	134.55	362.88	277.64	197.61	158.01	134.55	435.45	333.17	237.14	189.61	161.46										
		301R16744-PS1	N/A	N/A		Invoice & Link to Accounting IF	6,500.00	6,500.00	403.20	308.49	219.57	175.57	149.50	403.20	308.49	219.57	175.57	149.50	483.83	370.19	263.48	210.68	179.40										
		301R16749-PS1	N/A	N/A		Charge Orders	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		301R16750-PS1	N/A	N/A		Purchasing	2,950.00	2,950.00	182.99	140.01	99.65	79.68	67.85	182.99	140.01	99.65	79.68	67.85	219.59	168.01	119.58	95.62	81.42										
		301R16751-PS1	N/A	N/A		Inventory Management	3,500.00	3,500.00	217.11	166.11	118.23	94.54	80.50	217.11	166.11	118.23	94.54	80.50	260.53	199.33	141.88	113.44	96.60										
		301R16753-PS1	N/A	N/A		Fulfillment	3,900.00	3,900.00	241.92	185.09	131.74	105.34	89.70	241.92	185.09	131.74	105.34	89.70	290.30	222.11	158.09	126.41	107.64										
		100R10001-PS1	100R10001-PS1	100R10001-PS1		Advanced Fulfillment	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00										
		301R16758-PS1	N/A	N/A		Additional Users: 1	1,250.00	1,250.00	77.54	59.33	42.23	33.76	28.75	77.54	59.

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3061 and Participating State Contract #4400032730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Month Payments	Operational FMV Lease 24 Month Payments	Operational FMV Lease 36 Month Payments	Operational FMV Lease 48 Month Payments	Operational FMV Lease 60 Month Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		401R16740-PS1	401R16740-PS1	401R16740-PS1		Avn. Svc. Spt: Milestone Scheduling	630.00	630.00	39.08	29.90	21.28	17.02	14.49	39.08	29.90	21.28	17.02	14.49	46.89	35.88	25.54	20.42	17.39										
		401R41360-PS1	401R41360-PS1	401R41360-PS1		Avn. Svc. Spt: Advanced Scheduling	2,250.00	2,250.00	139.57	106.79	76.01	60.77	51.75	139.57	106.79	76.01	60.77	51.75	167.48	128.14	91.21	72.93	62.10										
		401R16742-PS1	401R16742-PS1	401R16742-PS1		Avn. Svc. Spt: Invoicing	360.00	360.00	22.33	17.09	12.16	9.72	8.28	22.33	17.09	12.16	9.72	8.28	26.80	20.50	14.59	11.67	9.94										
		401R16743-PS1	401R16743-PS1	401R16743-PS1		Avn. Svc. Spt: Invoice & Link to Great Plains Dynamics	1,053.00	1,053.00	65.32	49.98	35.57	28.44	24.22	65.32	49.98	35.57	28.44	24.22	78.38	59.97	42.68	34.13	29.06										
		401R16744-PS1	401R16744-PS1	401R16744-PS1		Avn. Svc. Spt: Invoice & Link to Accounting Interface	1,170.00	1,170.00	72.58	55.53	39.52	31.60	26.91	72.58	55.53	39.52	31.60	26.91	87.09	66.63	47.43	37.92	32.29										
		401R16746-PS1	401R16746-PS1	401R16746-PS1		Avn. Svc. Spt: Change Orders	270.00	270.00	16.75	12.81	9.12	7.29	6.21	16.75	12.81	9.12	7.29	6.21	20.10	15.38	10.94	8.75	7.45										
		401R16750-PS1	401R16750-PS1	401R16750-PS1		Avn. Svc. Spt: Purchasing	531.00	531.00	32.94	25.20	17.94	14.34	12.21	32.94	25.20	17.94	14.34	12.21	39.53	30.24	21.52	17.21	14.66										
		401R16751-PS1	401R16751-PS1	401R16751-PS1		Avn. Svc. Spt: Inventory Management	630.00	630.00	39.08	29.90	21.28	17.02	14.49	39.08	29.90	21.28	17.02	14.49	46.89	35.88	25.54	20.42	17.39										
		401R16753-PS1	401R16753-PS1	401R16753-PS1		Avn. Svc. Spt: Fulfillment	702.00	702.00	43.55	33.32	23.71	18.96	16.15	43.55	33.32	23.71	18.96	16.15	52.25	39.98	28.46	22.75	19.38										
		400R10001-PS1	400R10001-PS1	400R10001-PS1		Avn. Svc. Spt: Advanced Fulfillment	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68										
		401R16758-PS1	401R16758-PS1	401R16758-PS1		Avn. Svc. Spt: Additional Users: 1	225.00	225.00	13.96	10.68	7.60	6.08	5.18	13.96	10.68	7.60	6.08	5.18	16.75	12.81	9.12	7.29	6.21										
		401R16759-PS1	401R16759-PS1	401R16759-PS1		Avn. Svc. Spt: Additional Users: 10	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68										
		401R16761-PS1	401R16761-PS1	401R16761-PS1		Avn. Svc. Spt: Additional Users: 20	3,240.00	3,240.00	200.98	153.77	109.45	87.51	74.52	200.98	153.77	109.45	87.51	74.52	241.17	184.52	131.34	105.01	89.42										
		401R16763-PS1	401R16763-PS1	401R16763-PS1		Avn. Svc. Spt: Additional Users: 50	7,200.00	7,200.00	446.62	341.71	243.22	194.47	165.60	446.62	341.71	243.22	194.47	165.60	535.94	410.05	291.86	233.37	198.72										
		401R16640-PS1	401R16640-PS1	401R16640-PS1		Avn. Svc. Spt: Executive Dashboard	810.00	810.00	50.24	38.44	27.36	21.88	18.63	50.24	38.44	27.36	21.88	18.63	60.29	46.13	32.83	26.25	22.36										
		401R16650-PS1	401R16650-PS1	401R16650-PS1		Avn. Svc. Spt: Customer Relationship Management	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		401R55110-PS1	401R55110-PS1	401R55110-PS1		Avn. Svc. Spt: CRM Outlook/Exchange Server Integration - 5 Users	180.00	180.00	11.17	8.54	6.08	4.86	4.14	11.17	8.54	6.08	4.86	4.14	13.40	10.25	7.30	5.83	4.97										
		401R55120-PS1	401R55120-PS1	401R55120-PS1		Avn. Svc. Spt: CRM Outlook/Exchange Server Integration - Over 5 Users	18.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		401R24660-PS1	401R24660-PS1	401R24660-PS1		Avn. Svc. Spt: Email Reminders & Alerts	630.00	630.00	39.08	29.90	21.28	17.02	14.49	39.08	29.90	21.28	17.02	14.49	46.89	35.88	25.54	20.42	17.39										
		401R24670-PS1	401R24670-PS1	401R24670-PS1		Avn. Svc. Spt: Shipping Integration [UPS/FedEx/Others]	630.00	630.00	39.08	29.90	21.28	17.02	14.49	39.08	29.90	21.28	17.02	14.49	46.89	35.88	25.54	20.42	17.39										
		401R24680-PS1	401R24680-PS1	401R24680-PS1		Avn. Svc. Spt: XML Loader API	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		401R10002-PS1	401R10002-PS1	401R10002-PS1		Avn. Svc. Spt: Sakana Integration	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		400R10003-PS1	400R10003-PS1	400R10003-PS1		Avn. Svc. Spt: eAccess Internet Catalog	3,150.00	3,150.00	195.39	149.50	106.41	85.08	72.45	195.39	149.50	106.41	85.08	72.45	234.47	179.40	127.69	102.10	86.94										
		401R16756-PS1	401R16756-PS1	401R16756-PS1		Avn. Svc. Spt: Internet Var. Forms Processing [Bus Card & Stationary]	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68										
		401R24700-PS1	401R24700-PS1	401R24700-PS1		Avn. Svc. Spt: Internet Soft Proofing / PDF Converter	810.00	810.00	50.24	38.44	27.36	21.88	18.63	50.24	38.44	27.36	21.88	18.63	60.29	46.13	32.83	26.25	22.36										
		401R24710-PS1	401R24710-PS1	401R24710-PS1		Avn. Svc. Spt: Internet Reprint/Reuting	630.00	630.00	39.08	29.90	21.28	17.02	14.49	39.08	29.90	21.28	17.02	14.49	46.89	35.88	25.54	20.42	17.39										
		401R24720-PS1	401R24720-PS1	401R24720-PS1		Avn. Svc. Spt: Internet Credit Card Processing/Approvals	450.00	450.00	27.91	21.36	15.20	12.15	10.35	27.91	21.36	15.20	12.15	10.35	33.50	25.63	18.24	14.59	12.42										
		401R48540-PS1	401R48540-PS1	401R48540-PS1		Avn. Svc. Spt: Internet Mail	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		401R48550-PS1	401R48550-PS1	401R48550-PS1		Avn. Svc. Spt: Internet Invoice Query	450.00	450.00	27.91	21.36	15.20	12.15	10.35	27.91	21.36	15.20	12.15	10.35	33.50	25.63	18.24	14.59	12.42										
		401R55180-PS1	401R55180-PS1	401R55180-PS1		Avn. Svc. Spt: Internet Inventory Query	450.00	450.00	27.91	21.36	15.20	12.15	10.35	27.91	21.36	15.20	12.15	10.35	33.50	25.63	18.24	14.59	12.42										
		401R55170-PS1	401R55170-PS1	401R55170-PS1		Avn. Svc. Spt: Internet Order Query	450.00	450.00	27.91	21.36	15.20	12.15	10.35	27.91	21.36	15.20	12.15	10.35	33.50	25.63	18.24	14.59	12.42										
		401R41470-PS1	401R41470-PS1	401R41470-PS1		Avn. Svc. Spt: LDAP/SOAP Security	1,080.00	1,080.00	66.99	51.26	36.48	29.17	24.84	66.99	51.26	36.48	29.17	24.84	80.39	61.51	43.78	35.00	29.81										
		400R10004-PS1	400R10004-PS1	400R10004-PS1		Avn. Svc. Spt: Printable Fusion Pro License	143.82	143.82	8.92	6.83	4.86	3.88	3.31	8.92	6.83	4.86	3.88	3.31	10.71	8.19	5.83	4.66	3.97										
		401R41380-PS1	401R41380-PS1	401R41380-PS1		Avn. Svc. Spt: Direct Mail Management	900.00	900.00	55.83	42.71	30.40	24.31	20.70	55.83	42.71	30.40	24.31	20.70	66.99	51.26	36.48	29.17	24.84										
		401R41420-PS1	401R41420-PS1	401R41420-PS1		Avn. Svc. Spt: EFI Fiery Integration	702.00	702.00	43.55	33.32	23.71	18.96	16.15	43.55	33.32	23.71	18.96	16.15	52.25	39.98	28.46	22.75	19.38										
		400R10005-PS1	400R10005-PS1	400R10005-PS1		Avn. Svc. Spt: DFE Integration	702.00	702.00	43.55	33.32	23.71	18.96	16.15	43.55	33.32	23.71	18.96	16.15	52.25	39.98	28.46	22.75	19.38										
		401R41440-PS1	401R41440-PS1	401R41440-PS1		Avn. Svc. Spt: JDF Integration - [Per Machine/Integration]	900.00	900.00	55.83	42.71	30.40	24.31	20.70	55.83	42.71	30.40	24.31	20.70	66.99	51.26	36.48	29.17	24.84										
		401R41450-PS1	401R41450-PS1	401R41450-PS1		Avn. Svc. Spt: Wireless Inventory: Receiving	1,170.00	1,170.00	72.58	55.53	39.52	31.60	26.91	72.58	55.53	39.52	31.60	26.91	87.09	66.63	47.43	37.92	32.29										
		401R41460-PS1	401R41460-PS1	401R41460-PS1		Avn. Svc. Spt: Wireless Inventory: Physical Count	1,170.00	1,170.00	72.58	55.53	39.52	31.60	26.91	72.58	55.53	39.52	31.60	26.91	87.09	66.63	47.43	37.92	32.29										
		400R10006-PS1	400R10006-PS1	400R10006-PS1		Avn. Svc. Spt: Wireless Inventory: Pick	1,170.00	1,170.00	72.58	55.53	39.52	31.60	26.91	72.58	55.53	39.52	31.60	26.91	87.09	66.63	47.43	37.92	32.29										
		401R55160-PS1	401R55160-PS1	401R55160-PS1		Avn. Svc. Spt: Wireless Inventory Package [Rec, Pick & Phy Count]	2,808.00	2,808.00	174.18	133.27	94.85	75.84	64.58	174.18	133.27	94.85	75.84	64.58	209.02	159.92	113.83	91.01	77.50										
		401R48510-PS1	401R48510-PS1	401R48510-PS1		Avn. Svc. Spt: Sharp Data Collection	990.00	990.00	61.41	46.99	33.44	26.74	22.77	61.41	46.99	33.44	26.74	22.77	73.69	56.38	40.13	32.09	27.32										
		401R48520-PS1	401R48520-PS1	401R48520-PS1		Avn. Svc. Spt: Payment Tracker	378.00	378.00	23.45	17.94	12.77	10.21	8.69	23.45	17.94	12.77	10.21	8.69	28.14	21.53	15.32	12.25	10.43										
		401R48530-PS1	401R48530-PS1	401R48530-PS1		Avn. Svc. Spt: Print Of Sale [POS]	810.00	810.00	50.24	38.44	27.36	21.88	18.63	50.24	38.44	27.36	21.88	18.63	60.29	46.13	32.83	26.25	22.36										
		400R10007-PS1	400R10007-PS1	400R10007-PS1		Avn. Svc. Spt: Document Management System	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		401R48560-PS1	401R48560-PS1	401R48560-PS1		Avn. Svc. Spt: Additional Trigger & Link	135.00	135.00	8.37	6.41	4.56	3.65	3.11	8.37	6.41	4.56	3.65	3.11	10.05	7.69	5.47	4.38	3.73										
		401R48590-PS1	401R48590-PS1	401R48590-PS1		Avn. Svc. Spt: Additional Trigger & Alert - Complex	270.00	270.00	16.75	12.81	9.12	7.29	6.21	16.75	12.81	9.12	7.29	6.21	20.10	15.38	10.94	8.75	7.45										
		401R55130-PS1	401R55130-PS1	401R55130-PS1		Avn. Svc. Spt: Printable Integration	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		401R55140-PS1	401R55140-PS1	401R55140-PS1		Avn. Svc. Spt: Order Fulfillment Integration	450.00	450.00	27.91	21.36	15.20	12.15	10.35	27.91	21.36	15.20	12.15	10.35	33.50	25.63	18.24	14.59	12.42										
		401R55150-PS1	401R55150-PS1	401R55150-PS1		Avn. Svc. Spt: XPEDX PO Integration	900.00	900.00	55.83	42.71	30.40	24.31	20.70	55.83	42.71	30.40	24.31	20.70	66.99	51.26	36.48	29.17	24.84										
		401R48560-PS1	401R48560-PS1	401R48560-PS1		Avn. Svc. Spt: Custom Chargeback	1,710.00	1,710.00	106.07	81.16	57.76	46.19	39.33	106.07	81.16	57.76	46.19	39.33	127.28	97.39	69.32	55.42	47.20										
		401R48570-PS1	401R48570-PS1	401R48570-PS1		Avn. Svc. Spt: Custom Job Ticket	630.00	630.00	39.08	29.90	21.28	17.02	14.49	39.08	29.90	21.28	17.02	14.49	46.89	35.88	25.54	20.42	17.39										
		400R10008-PS1	400R10008-PS1	400R10008-PS1		Avn. Svc. Spt: Survey User License	36.00	36.00	2.23	1.71	1.22	0.97	0.83	2.23	1.71	1.22	0.97	0.83	2.68	2.05	1.46	1.17	0.99										
		614R06694-PS1	N/A	N/A		Training / Day - Excludes Travel Related Expenses	1,625.00	1,625.00	100.80	77.12	54.89	43.89	37.38	100.80	77.12	54.89	43.89	37.38	120.96	92.55	65.87	52.67	44.85										
		614R06685-PS1	N/A	N/A		Installation & Configuration / Day - Does not require any Travel	1,750.00	1,750.00	108.55	83.06	59.12	47.27	40.25	108.55	83.06	59.12	47.27	40.25	130.26	99.67	70.94	56.72	48.30										
		614R06686-PS1	N/A	N/A		Project Management / Day - Does not require any Travel	1,750.00	1,750.00	108.55	83.06	59.12	47.27	40.25	108.55	83.06	59.12	47.27	40.25	130.26	99.67	70.94	56.72	48.30										
		614R06687-PS1	N/A	N/A		Training / Day - Includes Travel Related Expenses [Minimum of 3 Days]	2,225.00	2,225.00	138.02	105.60	75.16	60.10	51.18	138.02	105.60	75.16	60.10	51.18	165.62	126.72	90.19	72.12	61.41										
		301R17280-PS1	56.72	N/A		Professional Services: Custom Development	1,750.00	1,750.00	108.55	83.06	59.12	47.27	40.25	108.55	83.06	59.12	47.27	40.25	130.26	99.67	70.94	56.72	48.30										
		100R10010-PS1	100R10010-PS1	100R10010-PS1		Avanti Process Director Integration	7,500.00	7,500.00	465.23	355.95	253.35	202.58	172.50	465.23	355.95	253.35	202.58	172.50	558.27	427.14	304.02	243.09	207.00										
		400R10010-PS1	400R10010-PS1	400R10010-PS1		Avanti Process Director Integration Annual Support	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		301R17300-PS1	301R17300-PS1	301R17300-PS1		Avanti Process Director Integration Custom Modification	1,750.00	1,750.00	108.55	83.06	59.12	47.27	40.25	108.55	83.06	59.12	47.27	40.25	130.26	99.67	70.94	56.72	48.30										
		401R17300-PS1	401R17300-PS1	401R17300-PS1		Avanti Process Director Integration Custom Most Annual Support	315.00	315.00	19.54	14.95	10.64	8.51	7.25	19.54	14.95	10.64	8.51	7.25	23.45	17.94	12.77	10.21	8.69										
		3RD-614R06688-PS1	3RD-614R06688-PS1	3RD-614R06688-PS1		Avanti Professional Services Advanced Integration Daily Rate	1,625.00	1,625.00	100.80	77.12	54.89	43.89	37.38	100.80	77.12	54.89	43.89	37.38	120.96	92.55	65.87	52.67	44.85										
		3RD-100R10001-PS1	3RD-100R10001-PS1	3RD-100R10001-PS1		Avanti Classic to Sitraptiel Conversion Daily Rate	1,750.00	1,750.00	108.55	83.06	59.12	47.27	40.25	108.55	83.06	59.12	47.27	40.25	130.26	99.67	70.94	56.72	48.30										
						BARCODE																											
		002253MU-PS1	002253MU-PS1	002253MU-PS1		Intelligent Barcode Solution	398.00	362.00	22.45	17.18	12.23	9.78	8.33	22.45	17.18	12.23	9.78	8.33	26.95	20.62	14.67	11.73	9.99										
		411612	411612	411612		Barcode OCR for SAF 9Gb HDD	250.00	250.00	15.51	11.87	8.45	6.75	5.75	15.51	11.87	8.45	6.75	5.75	18.61	14.24	10.13	8.10	6.90										
						CAC																											
						Version 1																											
		003382MU-PS1	003382MU-PS1	003382MU-PS1		CAC 1 Pack	293.00	293.00	18.17	13.91	9.90	7.91	6.74	18.17	13.91	9.90	7.91	6.74	21.81	16.69	11.88	9.50	8.09										
		003798MU-PS1	003798MU-PS1	003798MU-PS1		CAC 10 Pack	2,864.00	2,466.00	152.97	117.04	83.30	66.61	56.72	152.97	117.04	83.30	66.61	56.72	183.56	140.44	99.96	79.93	68.06										
		003799MU-PS1	003799MU-PS1	003799MU-PS1		CAC 50 Pack	13,591.00	11,210.00	695.36	532.03	378.67	302.78	257.83	695.36	532.03	378.67	302.78	257.83	834.43	638.43	454.41	363.34	309.40										
		003800MU-PS1	003800MU-PS1	003800MU-PS1		CAC 100 Pack	25,841.00	21,245.00	1,317.83	1,008.29	717.66	573.83	488.64	1,317.83	1,008.29	717.66	573.83	488.64	1,581.39	1,209.95	861.19	688.59	586.36										
		003801MU-PS1	003801MU-PS1	003801MU-PS1		CAC 500 Pack	122,974.00	100,737.00	6,248.72	4,780.98	3,402.90	2,720.91	2,316.95	6,248.72	4,780.98	3,402.90	2,720.91	2,316.95	7,498.46	5,737.17	4,083.48	3,265.09	2,780.34										
						Version 2																											
		004743MU-PS1	004743MU-PS1	004743MU-PS1		CAC V2 1-pack	595.00	488.00	30.27	23.16	16.48	13.18	11.22	30.27	23.16	16.48	13.18	11.22	36.32	27.79	19.78	15.82	13.47										
		004744MU-PS1	004744MU-PS1	004744MU-PS1		CAC V2 10-pack	5,850.00	4,798.00	297.62	227.71	162.08	129.59	110.35	297.62	227.71	162.08	129.59	110.35	357.14	273.26	194.49	155.51	132.42										
		004745MU-PS1	004745MU-PS1	004745MU-PS1		CAC V2 50-pack	29,250.00	23,982.00	1,487.60	1,138.19	810.11	647.75	551.59	1,487.60	1,138.19	810.11	647.75	551.59	1,785.12	1,365.82	972.13	777.30	661.90										
		004746MU-PS1	004746MU-PS1	004746MU-PS1		CAC V2 100-pack	58,500.00	47,945.00	2,974.03	2,275.47	1,619.58	1,294.99	1,102.74	2,974.03	2,275.47	1,619.58	1,294.99	1,102.74	3,568.83	2,730.56	1,943.50	1,553.99	1,323.28										
		004747MU-PS1	004747MU-PS1	004747MU-PS1		CAC V2 500-pack	292,500.00	239,636.00	14,864.62	11,373.12	8,094.90	6,472.57	5,511.63	14,864.62	11,373.12	8,094.90	6,472.57	5,511.63	17,837.55	13,647.75	9,713.88	7,767.08	6,613.95										
						Version 3																											
		006538MU-PS1	006538MU-PS1	006538MU-PS1		CAC/PN V3 1-pack	595.00	488.00	30.27	23.16	16.48	13.18	11.22	30.27	23.16	16.48	13.18	11.22	36.32	27.79	19.78	15.82	13.47										
		006539MU-PS1	006539MU-PS1	006539MU-PS1		CAC/PN V3 10-pack	5,850.00	4,798.00	297.62	227.71	162.08	129.59	110.35	297.62	227.71	162.08	129.59	110.35	357.14	273.26	194.49	155.51	132.42										
		006537MU-PS1	006537MU-PS1	006537MU-PS1		CAC V3 50-pack	29,250.00	23,982.00	1,487.60	1,138.19	810.11	647.75	551.59	1,487.60	1,138.19	810.11	647.75	551.59	1,785.12	1,365.82	972.13	777.30	661.90										
		006538MU-PS1	006538MU-PS1	006538MU-PS1		CAC V3 100-pack	58,500.00	47,945.00	2,974.03	2,275.47	1,619.58	1,294.99	1,102.74	2,974.03	2,275.47	1,619.58	1,294.99	1,102.74	3,568.83	2,730.56	1,943.50	1,553.99	1,323.28										
		006539MU-PS1	006539MU-PS1	006539MU-PS1		CAC V3 500-pack	292,500.00	239,636.00	14,864.62	11,373.12	8,094.90	6,472.57	5,511.63	14,864.62	11,373.12	8,094.90	6,472.57	5,511.63	17,837.55	13,647.75	9,713.88	7,767.08	6,613.95										
						CAC/PN ELP																											
		007187MU-PS1	007187MU-PS1	007187MU-PS1		CAC/PN ELP NX Option 1 Device Licence	120.00	99.00	6.14	4.70	3.34	2.67	2.28	6.14	4.70	3.34	2.67	2.28	7.37	5.64	4.01	3.21	2.73										
		007188MU-PS1	007188MU-PS1	007188MU-PS1		CAC/PN ELP NX Option 5 Device Licence	570.00	467.00	28.97	22.16	15.78	12.61	10.74	28.97	22.16	15.78	12.61	10.74	34.76	26.60	18.93	15.14	12.89										
		007189MU-PS1	007189MU-PS1	007189MU-PS1		CAC/PN ELP NX Option 50 Device Licence	3,900.00	3,196.00	198.37	151.79	108.02	86.38	73.55	198.37	151.79	108.02	86.38	73.55	238.05	182.13	129.63	103.65	88.26										
		007190MU-PS1	007190MU-PS1	007190MU-PS1		CAC/PN ELP NX Option 100 Device Licence	7,200.00	5,904.00	366.23	280.20	199.44	159.47	135.79	366.23	280.20	199.44	159.47	135.79	439.47	336.24	239.32	191.36	162.95										
		007191MU-PS1	007191MU-PS1	007191MU-PS1		CAC/PN ELP NXOption 1 Device License 1Yr M&S	27,000.00	22,137.00	1,373.16	1,050.62	747.79	597.92	509.15	1,373.16	1,050.62	747.79	597.92	509.15	1,647.79	1,260.75	897.35	717.50	610.98		

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3001 and Participating State Contract #4400003730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		EV25036	N/A	N/A		250 Premium Proofing Media * 36" x 98" * Roll	219.00	178.00	11.04	8.45	6.01	4.81	4.09	11.04	8.45	6.01	4.81	4.09	13.25	10.14	7.22	5.77	4.91										
		EV25024	N/A	N/A		250 Premium Proofing Media * 24" x 98" * Roll	159.00	129.00	8.00	6.12	4.36	3.48	2.97	8.00	6.12	4.36	3.48	2.97	9.60	7.35	5.23	4.18	3.56										
		EV25017	N/A	N/A		250 Premium Proofing Media * 17" x 98" * Roll	119.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68										
		EV25013	N/A	N/A		250 Premium Proofing Media * 13" x 98" * Roll	99.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
						EFI Validation 155 Premium Offset Proofing Media																											
		EV15542	N/A	N/A		155 Premium Proofing Media * 42" x 98" * Roll	249.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58										
		EV15536	N/A	N/A		155 Premium Proofing Media * 36" x 98" * Roll	219.00	178.00	11.04	8.45	6.01	4.81	4.09	11.04	8.45	6.01	4.81	4.09	13.25	10.14	7.22	5.77	4.91										
		EV15524	N/A	N/A		155 Premium Proofing Media * 24" x 98" * Roll	159.00	129.00	8.00	6.12	4.36	3.48	2.97	8.00	6.12	4.36	3.48	2.97	9.60	7.35	5.23	4.18	3.56										
		EV15517	N/A	N/A		155 Premium Proofing Media * 17" x 98" * Roll	119.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68										
		EV15513	N/A	N/A		155 Premium Proofing Media * 13" x 98" * Roll	99.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
						Implementation & Installation																											
		CH-1-PS1	N/A	N/A		Implementation, Installation, & Training * 1st Day On-Site * Travel Included	3,500.00	3,182.00	197.38	151.02	107.49	85.95	73.19	197.38	151.02	107.49	85.95	73.19	236.86	181.22	128.99	103.13	87.82										
		CH-ADD-PS1	N/A	N/A		Implementation, Installation, & Training * Additional Days On-Site * Travel Included	3,300.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80										
						Support																											
		CH-CS-PS1	N/A	N/A		Chromaticity Colorsource - Interactive technical support resource for all Chromaticity products.	1,500.00	1,364.00	84.61	64.74	46.08	36.84	31.37	84.61	64.74	46.08	36.84	31.37	101.53	77.68	55.29	44.21	37.65										
		CH-CS-3-PS1	N/A	N/A		Chromaticity Colorsource - Interactive technical support resource for all Chromaticity products - 3	4,500.00	3,636.00	225.54	172.56	122.82	98.21	83.63	225.54	172.56	122.82	98.21	83.63	270.65	207.08	147.39	117.85	100.35										
						Options																											
		300001919-PS1	300001919-PS1	300001919-PS1		Fiery XF v6.0- XF Windows Server v6.0, unlimited Clients, Production Option. 1 Printer Option X	1,995.00	1,612.00	99.99	76.51	54.45	43.54	37.08	99.99	76.51	54.45	43.54	37.08	119.99	91.81	65.34	52.25	44.49										
		300001920-PS1	300001920-PS1	300001920-PS1		Fiery XF v6.0-Advanced Server - XF Windows Server v6.0, unlimited Clients, Spot Color Option, Produ	2,995.00	2,420.00	150.11	114.85	81.76	65.36	55.66	150.11	114.85	81.76	65.36	55.66	180.14	137.82	98.10	78.44	66.79										
		300001922-PS1	300001922-PS1	300001922-PS1		Proof Options v 4.0- (for Fiery XF only) (XF Mac OSX Server v6.0, UGRA/FOGRA Media Wedge	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		300000327-PS1	300000327-PS1	300000327-PS1		Medium Printer Driver version 4.0 - For Driving 2-UP Printers	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		300000328-PS1	300000328-PS1	300000328-PS1		XL Printer Driver version 4.0 - For Driving 4-UP Printers	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		300000329-PS1	300000329-PS1	300000329-PS1		XXL Printer Driver version 4.0 - For Driving 8-UP Printers	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		300000330-PS1	300000330-PS1	300000330-PS1		Production Option version 4.0 - Provides the ability for automatic & manual tilling, advanced Step	400.00	323.00	20.04	15.33	10.91	8.72	7.43	20.04	15.33	10.91	8.72	7.43	24.04	18.40	13.09	10.47	8.91										
		300000320-PS1	300000320-PS1	300000320-PS1		Color Verifier Option version 4.0 - Quality assurance solution that measures & compares color w	950.00	768.00	47.64	36.45	25.94	20.74	17.66	47.64	36.45	25.94	20.74	17.66	57.17	43.74	31.13	24.89	21.20										
		300000312-PS1	300000312-PS1	300000312-PS1		Color Manager Option version 4.0 - Provides and integrated, all-in-one suite of sophisticated ICC	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		300000322-PS1	300000322-PS1	300000322-PS1		File Export Option version 4.0 - Provides the ability to export color-managed PDF & TIFF files for	1,200.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77										
		300000561-PS1	300000561-PS1	300000561-PS1		Fiery Option version 4.0 - allows Fiery controllers to create multi-functional printer-ready for corre	1,000.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77										
		300000321-PS1	300000321-PS1	300000321-PS1		Dot Creator Option version 4.0 - Uses contone data to create a screen-proof. simulating offset. W	1,625.00	1,313.00	81.45	62.31	44.35	35.46	30.20	81.45	62.31	44.35	35.46	30.20	97.73	74.78	53.22	42.56	36.24										
		300000325-PS1	300000325-PS1	300000325-PS1		OneBit Option version 4.0 - Creates a GPU-based colorsource accurate contoned screened proofs workin	600.00	717.00	230.57	176.41	128.96	100.40	85.49	230.57	176.41	128.96	100.40	85.49	276.68	211.69	154.07	120.48	102.59										
						Servers																											
		CP3200-PS1	N/A	N/A		Chromaticity CP3200 L1-Appliance, 2 Core Processor, 2 GB of RAM	2,295.00	1,855.00	115.07	88.04	62.66	50.10	42.67	115.07	88.04	62.66	50.10	42.67	138.08	105.65	75.19	60.12	51.20										
		CP3400-PS1	N/A	N/A		Chromaticity CP3400 L1-Appliance, 4 Core Processor, 4 GB of RAM	3,595.00	2,905.00	180.20	137.87	98.13	78.46	66.82	180.20	137.87	98.13	78.46	66.82	216.24	165.45	117.76	94.16	80.18										
						CQS																											
		O-LX-AF-PS1	O-LX-AF-PS1	O-LX-AF-PS1		1 Year ORIS Lynx Annual Software license	1,595.00	1,595.00	98.94	75.70	53.88	43.08	36.69	98.94	75.70	53.88	43.08	36.69	118.73	90.84	64.65	51.70	44.02										
		O-LX-AF-2-PS1	O-LX-AF-2-PS1	O-LX-AF-2-PS1		2 Year ORIS Lynx Annual Software license	3,190.00	3,190.00	197.88	151.40	107.76	86.16	73.37	197.88	151.40	107.76	86.16	73.37	237.45	181.68	129.31	103.39	88.04										
		O-LX-AF-3-PS1	O-LX-AF-3-PS1	O-LX-AF-3-PS1		3 Year ORIS Lynx Annual Software license	4,785.00	4,785.00	296.81	227.10	161.64	129.24	110.06	296.81	227.10	161.64	129.24	110.06	356.18	272.52	193.96	155.09	132.07										
		O-LX-AF-4-PS1	O-LX-AF-4-PS1	O-LX-AF-4-PS1		4 Year ORIS Lynx Annual Software license	6,380.00	6,380.00	395.75	302.79	215.52	172.32	146.74	395.75	302.79	215.52	172.32	146.74	474.90	363.35	258.62	206.79	176.09										
		O-LX-AF-5-PS1	O-LX-AF-5-PS1	O-LX-AF-5-PS1		5 Year ORIS Lynx Annual Software license	7,975.00	7,975.00	494.69	378.49	269.40	215.40	183.43	494.69	378.49	269.40	215.40	183.43	593.62	454.19	323.27	258.49	220.11										
		O-LX-CL-PS1	O-LX-CL-PS1	O-LX-CL-PS1		ORIS Certified Lynx Device Certification	800.00	800.00	49.62	37.97	27.02	21.61	18.40	49.62	37.97	27.02	21.61	18.40	59.55	45.56	32.43	25.93	22.08										
		O-LX-RPP6-PS1	O-LX-RPP6-PS1	O-LX-RPP6-PS1		ORIS Lynx Device Link Creation/Package of 6	1,350.00	1,350.00	83.74	64.07	45.60	36.46	31.05	83.74	64.07	45.60	36.46	31.05	100.49	76.89	54.72	43.76	37.26										
		O-LX-RPP12-PS1	O-LX-RPP12-PS1	O-LX-RPP12-PS1		ORIS Lynx Device Link Creation/Package of 12	2,400.00	2,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.29	77.79	66.24										
		O-LX-RPP24-PS1	O-LX-RPP24-PS1	O-LX-RPP24-PS1		ORIS Lynx Device Link Creation/Package of 24	4,200.00	4,200.00	260.53	199.33	141.88	113.44	96.60	260.53	199.33	141.88	113.44	96.60	312.63	239.20	170.25	136.13	115.92										
		O-LX-RPP48-PS1	O-LX-RPP48-PS1	O-LX-RPP48-PS1		ORIS Lynx Device Link Creation/Package of 48	7,200.00	7,200.00	446.62	341.71	243.22	194.47	165.60	446.62	341.71	243.22	194.47	165.60	535.94	410.05	291.86	233.37	198.72										
		O-PMW-PKG-H	O-PMW-PKG-H	O-PMW-PKG-H		ORIS Press Matcher Web Software License	23,230.00	23,230.00	1,440.96	1,102.50	784.71	627.44	534.29	1,440.96	1,102.50	784.71	627.44	534.29	1,729.15	1,322.99	941.65	752.93	641.15										
		O-MATLW-DLPP10-PS1	O-MATLW-DLPP10-PS1	O-MATLW-DLPP10-PS1		ORIS Press Matcher Web Device Link Profile Package 10	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.66	85.43	60.80	48.62	41.40										
		O-MATLW-DLPP50-PS1	O-MATLW-DLPP50-PS1	O-MATLW-DLPP50-PS1		ORIS Press Matcher Web Device Link Profile Package 50	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		O-MATLW-FCP-S1	O-MATLW-FCP-S1	O-MATLW-FCP-S1		ORIS Press Matcher Web File Out Option	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		O-MATLW-S-PS1	O-MATLW-S-PS1	O-MATLW-S-PS1		ORIS Press Matcher Web option File Saver	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		S-CD-MATLW-H-PS1	S-CD-MATLW-H-PS1	S-CD-MATLW-H-PS1		1 Year CGS Full Service Software Maintenance Plan per license ORIS Press Matcher Web Hosti	2,090.00	2,090.00	129.64	99.19	70.60	56.45	48.07	129.64	99.19	70.60	56.45	48.07	155.57	119.03	84.72	67.74	57.68										
		S-CD2-MATLW-H-PS1	S-CD2-MATLW-H-PS1	S-CD2-MATLW-H-PS1		2 Year CGS Full Service Software Maintenance Plan per license ORIS Press Matcher Web Host	4,180.00	4,180.00	259.29	198.38	141.20	112.90	96.14	259.29	198.38	141.20	112.90	96.14	311.14	238.06	169.44	135.48	115.37										
		S-CD3-MATLW-H-PS1	S-CD3-MATLW-H-PS1	S-CD3-MATLW-H-PS1		3 Year CGS Full Service Software Maintenance Plan per license ORIS Press Matcher Web Host	6,270.00	6,270.00	388.93	297.57	211.80	169.35	144.21	388.93	297.57	211.80	169.35	144.21	466.71	357.09	254.16	203.22	173.05										
		S-CD4-MATLW-H-PS1	S-CD4-MATLW-H-PS1	S-CD4-MATLW-H-PS1		4 Year CGS Full Service Software Maintenance Plan per license ORIS Press Matcher Web Host	8,360.00	8,360.00	518.57	396.77	282.40	225.80	192.28	518.57	396.77	282.40	225.80	192.28	622.28	476.12	338.88	270.96	230.74										
		S-CD5-MATLW-H-PS1	S-CD5-MATLW-H-PS1	S-CD5-MATLW-H-PS1		5 Year CGS Full Service Software Maintenance Plan per license ORIS Press Matcher Web Hosti	10,450.00	10,450.00	648.21	495.96	353.00	282.25	240.35	648.21	495.96	353.00	282.25	240.35	777.86	595.15	423.60	338.71	288.42										
		O-CW-PS1	O-CW-PS1	O-CW-PS1		ORIS Certified Web Software user License -Windows or Macintosh-OS X	2,300.00	2,300.00	142.75	113.43	80.73	64.55	54.97	142.75	113.43	80.73	64.55	54.97	171.30	136.12	96.88	77.46	65.96										
		S-CD-CWO01-AF-PS1	S-CD-CWO01-AF-PS1	S-CD-CWO01-AF-PS1		1 Year CGS Web Monitoring & Software Maint. Plan per Output Device ORIS Certified Web	800.00	800.00	49.62	37.97	27.02	21.61	18.40	49.62	37.97	27.02	21.61	18.40	59.55	45.56	32.43	25.93	22.08										
		S-CD2-CWO01-AF-PS1	S-CD2-CWO01-AF-PS1	S-CD2-CWO01-AF-PS1		2 Year CGS Web Monitoring & Software Maint. Plan per Output Device ORIS Certified Web	1,600.00	1,600.00	99.25	75.94	54.05	43.22	36.80	99.25	75.94	54.05	43.22	36.80	119.10	91.12	64.86	51.86	44.16										
		S-CD3-CWO01-AF-PS1	S-CD3-CWO01-AF-PS1	S-CD3-CWO01-AF-PS1		3 Year CGS Web Monitoring & Software Maint. Plan per Output Device ORIS Certified Web	2,400.00	2,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.29	77.79	66.24										
		S-CD4-CWO01-AF-PS1	S-CD4-CWO01-AF-PS1	S-CD4-CWO01-AF-PS1		4 Year CGS Web Monitoring & Software Maint. Plan per Output Device ORIS Certified Web	3,200.00	3,200.00	198.50	151.87	108.10	86.43	73.60	198.50	151.87	108.10	86.43	73.60	238.20	182.25	129.72	103.72	88.32										
		S-CD5-CWO01-AF-PS1	S-CD5-CWO01-AF-PS1	S-CD5-CWO01-AF-PS1		5 Year CGS Web Monitoring & Software Maint. Plan per Output Device ORIS Certified Web	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
		O-HT-PS1	O-HT-PS1	O-HT-PS1		Remote Operator training and technical support on ORIS products (hourly rate. minimum of 4 hou	750.00	750.00	46.52	35.60	25.34	20.26	17.25	46.52	35.60	25.34	20.26	17.25	55.83	42.71	30.40	24.31	20.70										
		O-OT-PS1	O-OT-PS1	O-OT-PS1		Operator training on ORIS products (scheduled per day in Minneapolis or at customer site (includes	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.66	85.43	60.80	48.62	41.40										
						CONFIDECO MEETING ROOM SERVICES																											
						Hardware																											
		RS10-1-DS	RS10-1-DS	RS10-1-DS		Confideco 10.1" Room Screen (each)	1,295.00	1,051.00	58.78	45.73	31.96	26.23	23.05	65.19	49.88	35.50	28.39	24.17	70.54	54.87	38.35	31.48	27.66										
		DS4-1-DS	DS4-1-DS	DS4-1-DS		Confideco 4.3" Desk Screen (each)	472.00	472.00	26.40	20.54	14.35	11.78	10.35	29.28	22.40	15.94	12.75	10.86	31.68	24.64	17.22	14.14	12.42										
		KSK-1-DS	KSK-1-DS	KSK-1-DS		Confideco Interactive Desk Kiosk w/Software License	6,392.00	6,392.00	357.50	278.12	194.38	159.54	140.18	396.50	303.36	215.92	172.65	147.02	429.01	333.74	233.26	191.45	168.21										
		RSGMK-DS	RSGMK-DS	RSGMK-DS		Confideco Room Screen Glass Mounting Kit (each)	16.00	16.00	0.89	0.70	0.49	0.40	0.35	0.99	0.76	0.54	0.43	0.37	1.07	0.84	0.58	0.48	0.42										
		SENSE-GATEWAY-DS	SENSE-GATEWAY-DS	SENSE-GATEWAY-DS		Confideco Gateway Outright Purchase (Not a Rental)	500.00	300.00	16.78	13.05	9.12	7.49	6.58	18.61	14.24	10.13	8.10	6.98	20.13	15.66	10.95	8.99	7.89										
		SENSE-SENSOR-DS	SENSE-SENSOR-DS	SENSE-SENSOR-DS		Confideco Sensor Outright Purchase (Not a Rental)	50.00	46.00	2.57	2.00	1.40	1.15	1.01	2.85	2.18	1.55	1.24	1.06	3.09	2.40	1.68	1.38	1.21										
						Software																											
		LIC-RP-5-PS1	LIC-RP-5-PS1	LIC-RP-5-PS1		Confideco 5 License Room Pack	3,040.00	3,040.00	188.57	144.28	102.69	82.11	69.92	188.57	144.28	102.69	82.11	69.92	226.29	173.13	123.23	98.53	83.90										
		LIC-RP-10-PS1	LIC-RP-10-PS1	LIC-RP-10-PS1		Confideco 10 License Room Pack	3,680.00	3,680.00	228.27	174.65	124.31	99.40	84.64	228.27	174.65	124.31	99.40	84.64	273.92	209.58	149.17	119.28	101.57										
		LIC-RP-25-PS1	LIC-RP-25-PS1	LIC-RP-25-PS1		Confideco 25 License Room Pack	9,000.00	9,000.00	558.27	427.14	304.02	243.09	207.00	558.27	427.14	304.02	243.09	207.00	669.92	512.57	364.82	291.71	248.40										
		LIC-RP-50-PS1	LIC-RP-50-PS1	LIC-RP-50-PS1		Confideco 50 License Room Pack	17,600.00	17,600.00	1,091.73	835.30	594.53	475.38	404.80	1,091.73	835.30	594.53	475.38	404.80	1,310.07	1,002.36	713.43	570.45	485.76										
		LIC-RP-75-PS1	LIC-RP-75-PS1	LIC-RP-75-PS1		Confideco 75 License Room Pack	25,200.00	25,200.00	1,563.16	1,195.99	851.26	680.65	579.60	1,563.16	1,195.99	851.26	680.65	579.60	1,875.79	1,435.19	1,021.51	816.78	695.52										
		LIC-RP-100-PS1	LIC-RP-100-PS1	LIC-RP-100-PS1		Confideco 100 License Room Pack	32,000.00	32,000.00	1,984.96	1,518.72	1,080.96	864.32	736.00	1,984.96	1,518.72	1,080.96	864.32	736.00	2,381.95	1,822.46	1,297.15	1,037.18	883.20										
		LIC-RP-250-PS1	LIC-RP-250-PS1	LIC-RP-250-PS1		Confideco 250 License Room Pack	72,000.00	72,000.00	4,466.16	3,417.12	2,432.16	1,944.72	1,656.00	4,466.16	3,417.12	2,432.16	1,944.72	1,656.00	5,359.39	4,100.54	2,918.59	2,333.66	1,987.20										
		LIC-RP-500-PS1	LIC-RP-500-PS1	LIC-RP-500-PS1		Confideco 500 License Room Pack	128,000.00	128,000.00	7,939.84	6,074.88	4,323.84	3,457.28	2,944.00	7,939.84	6,074.88	4,323.84	3,457.28	2,944.00	9,527.81	7,289.86	5,188.61	4,148.74	3,532.80										
		LIC-RP-750-PS1	LIC-RP-750-PS1	LIC-RP-750-PS1		Confideco 750 License Room Pack	168,000.00	168,000.00	10,421.04	7,973.28	5,675.04	4,537.68	3,864.00	10,421.04	7,973.28	5,675.04	4,537.68	3,864.00	12,505.25	9,567.94	6,810.05	5,445.22	4,636.80										
		LIC-RP-1000-PS1	LIC-RP-1000-PS1	LIC-RP-1000-PS1		Confideco 1,000 License Room Pack	200,000.00	200,000.00	12,406.00	9,492.00	6,750.00	5,402.00	4,600.00	12,406.00	9,492.00	6,750.00	5,402.00	4,600.00	14,887.20	11,390.40	8,107.20	6,482.40	5,520.00										
		LIC-RP-1500-PS1	LIC-RP-1500-PS1	LIC-RP-1500-PS1		Confideco 1,500 License Room Pack	264,000.00	264,000.00	16,375.92	12,529.44	8,917.92	7,130.64	6,072.00	16,375.92	12,529.44	8,917.92	7,130.64	6,072.00	19,651.10	15,035.33	10,701.50	8,556.77	7,286.40										
		LIC-RP-2000-PS1	LIC-RP-2000-PS1	LIC-RP-2000-PS1		Confideco 2,000 License Room Pack	288,000.00	288,000.00	17,864.64	13,668.48	9,728.64	7,778.88	6,624.00	17,864.64	13,668.48	9,728.64	7,778.88	6,624.00	21,437.57	16,402.18	11,674.37	9,334.66	7,948.80										
		LIC-DP-50-PS1	LIC-DP-50-PS1	LIC-DP-50-PS1		Confideco 50 License Desk Pack	2,800.00	2,800.00	173.68	132.89	94.59	75.63	64.40	173.68	132.89	94.59	75.63	64.40	208.42	159.47	113.50	90.75	77.28										
		LIC-DP-250-PS1	LIC-DP-250-PS1	LIC-DP-250-PS1		Confideco 250 License Desk Pack	12,800.00	12,800.00	793.98	607.49	432.38	345.73	294.40	793.98	607.49	432.38	345.73	294.40	952.78	728.99	518.86	414.87	353.28										
		LIC-DP-500-PS1	LIC-DP-500-PS1	LIC-DP-500-PS1		Confideco 500 License Desk Pack	24,000.00	24,000.00	1,488.72	1,139.04	810.72	648.24	552.00	1,488.72	1,139.04	810.72	648.24	552.00	1,786.46	1,366.85	972.86	777.89	662.40										
		LIC-DP-1000-PS1	LIC-DP-1000-PS1	LIC-DP-1000-PS1		Confideco 1,000 License Desk Pack	44,800.00	44,800.00	2,778.94	2,126.21	1,513.34	1,210.05	1,030.40	2,778.94	2,126.21	1,513.34	1,210.05	1,030.40	3,334.73	2,551.45	1,816.01	1,452.06	1,236.48										
		LIC-DP-2500-PS1	LIC-DP-2500-PS1	LIC-DP-2500-PS1		Confideco 2,500 License Desk Pack	160,000.00	160,000.00	6,203.00	4,746.00	3,378.00	2,701.00	2,300.00	6,203.00	4,746.00	3,378.00	2,701.00	2,300.00	7,443.60	5,695.20	4,053.60	3,241.20	2,760.00										
		LIC-DP-5000-PS1	LIC-DP-5000-PS1	LIC-DP-5000-PS1		Confideco 5,000 License Desk Pack	160,000.00	160,000.00	9,924.80	7,593.60	5,404.80	4,321.60	3,680.00	9,924.80	7,593.60	5,404.80	4,321.60	3,680.00	11,909.

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-list New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Price Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		SAAS-D2500-PS1	SAAS-D2500-PS1	SAAS-D2500-PS1		Condeco SaaS 2,500 Desk Enterprise Annual Fee	61,875.00	25.60	1.59	1.21	0.86	0.69	0.59	1.59	1.21	0.86	0.69	0.59	1.91	1.46	1.04	0.83	0.71										
		SAAS-DG7500-PS1	SAAS-DG7500-PS1	SAAS-DG7500-PS1		Condeco SaaS per Desk (2500 desks +)	19.20	19.20	1.19	0.91	0.65	0.52	0.44	1.19	0.91	0.65	0.52	0.44	1.43	1.09	0.78	0.62	0.53										
		SAAS-DEDICATED-PS1	SAAS-DEDICATED-PS1	SAAS-DEDICATED-PS1		Condeco Dedicated Virtual Server Instance Annual Fee	49,500.00	49,500.00	3,076.49	2,349.27	1,672.11	1,337.00	1,138.50	3,076.49	2,349.27	1,672.11	1,337.00	1,138.50	3,684.58	2,819.13	2,006.53	1,604.39	1,366.20										
		SAAS-WAYFIND-PS1	SAAS-WAYFIND-PS1	SAAS-WAYFIND-PS1		Condeco Wayfinding Software - per screen/group Annual Fee	825.00	825.00	51.17	39.15	27.87	22.28	18.98	51.17	39.15	27.87	22.28	18.98	61.41	46.99	33.44	26.74	22.77										
		SAAS-R1000-PS1	SAAS-R1000-PS1	SAAS-R1000-PS1		Condeco SaaS 1,000 Room Enterprise Annual Fee	132,000.00	132,000.00	8,187.96	6,264.72	4,458.96	3,565.32	3,036.00	8,187.96	6,264.72	4,458.96	3,565.32	3,036.00	9,825.55	7,517.66	5,350.75	4,278.38	3,643.20										
		SAAS-R2000-PS1	SAAS-R2000-PS1	SAAS-R2000-PS1		Condeco SaaS 2,000 Room Enterprise Annual Fee	181,500.00	181,500.00	11,258.45	8,613.99	6,131.07	4,902.32	4,174.50	11,258.45	8,613.99	6,131.07	4,902.32	4,174.50	13,510.13	10,336.79	7,357.28	5,882.78	5,009.40										
		SAAS-R3000-PS1	SAAS-R3000-PS1	SAAS-R3000-PS1		Condeco SaaS 3,000 Room Enterprise Annual Fee	214,500.00	214,500.00	13,305.44	10,180.17	7,245.81	5,793.65	4,933.50	13,305.44	10,180.17	7,245.81	5,793.65	4,933.50	15,966.52	12,216.26	8,694.97	6,952.37	5,920.20										
		SAAS-RUL-PS1	SAAS-RUL-PS1	SAAS-RUL-PS1		Condeco SaaS Unlimited Rooms Enterprise Annual Fee	247,500.00	247,500.00	15,352.43	11,746.35	8,360.55	6,684.98	5,692.50	15,352.43	11,746.35	8,360.55	6,684.98	5,692.50	18,422.91	14,095.62	10,032.66	8,021.97	6,831.00										
		SAAS-D100-PS1	SAAS-D100-PS1	SAAS-D100-PS1		Condeco SaaS 100 Desk Enterprise Annual Fee	8,250.00	8,250.00	511.75	391.55	278.69	222.83	189.75	511.75	391.55	278.69	222.83	189.75	614.10	469.85	334.43	267.40	227.70										
		SAAS-D5000-PS1	SAAS-D5000-PS1	SAAS-D5000-PS1		Condeco SaaS 5,000 Desk Enterprise Annual Fee	82,500.00	82,500.00	5,117.48	3,915.45	2,786.85	2,228.33	1,897.50	5,117.48	3,915.45	2,786.85	2,228.33	1,897.50	6,140.97	4,698.54	3,344.22	2,673.99	2,277.00										
		SAAS-D10000-PS1	SAAS-D10000-PS1	SAAS-D10000-PS1		Condeco SaaS 10,000 Desk Enterprise Annual Fee	132,000.00	132,000.00	8,187.96	6,264.72	4,458.96	3,565.32	3,036.00	8,187.96	6,264.72	4,458.96	3,565.32	3,036.00	9,825.55	7,517.66	5,350.75	4,278.38	3,643.20										
		SENSE-SUPPORT-PS1	SENSE-SUPPORT-PS1	SENSE-SUPPORT-PS1		Condeco Sense support (for client owned sensors - per year)	52.00	1.60	0.10	0.08	0.05	0.04	0.04	0.10	0.08	0.05	0.04	0.04	0.12	0.09	0.06	0.05	0.04										
						Professional Services																											
		3RD-VCHCISCO-DS	3RD-VCHCISCO-DS	3RD-VCHCISCO-DS		Condeco Video Conference Integration - Cisco TMS	15,992.00	15,992.00	991.98	758.98	540.21	431.94	367.82	991.98	758.98	540.21	431.94	367.82	1,190.38	910.78	648.25	518.33	441.38										
		3RD-VCIBT-DS	3RD-VCIBT-DS	3RD-VCIBT-DS		Condeco Video Conference Integration - BT Onward	15,992.00	15,992.00	991.98	758.98	540.21	431.94	367.82	991.98	758.98	540.21	431.94	367.82	1,190.38	910.78	648.25	518.33	441.38										
		3RD-DAYFM-DS	3RD-DAYFM-DS	3RD-DAYFM-DS		Condeco Project Management Per Day	1,432.00	1,432.00	88.83	67.96	48.37	38.68	32.94	88.83	67.96	48.37	38.68	32.94	106.59	81.56	58.05	46.41	39.52										
		3RD-DAYTC-DS	3RD-DAYTC-DS	3RD-DAYTC-DS		Condeco Consultancy	1,432.00	1,432.00	88.83	67.96	48.37	38.68	32.94	88.83	67.96	48.37	38.68	32.94	106.59	81.56	58.05	46.41	39.52										
		3RD-DAYINSTALL-DS	3RD-DAYINSTALL-DS	3RD-DAYINSTALL-DS		Condeco Software Installation	1,336.00	1,336.00	82.87	63.41	45.13	36.09	30.73	82.87	63.41	45.13	36.09	30.73	99.45	76.09	54.16	43.30	36.87										
		3RD-DAYCONFIG-DS	3RD-DAYCONFIG-DS	3RD-DAYCONFIG-DS		Condeco Configuration and Commissioning Per Day	1,336.00	1,336.00	82.87	63.41	45.13	36.09	30.73	82.87	63.41	45.13	36.09	30.73	99.45	76.09	54.16	43.30	36.87										
		3RD-DAYTRAIN-DS	3RD-DAYTRAIN-DS	3RD-DAYTRAIN-DS		Condeco Training Per Day	1,336.00	1,336.00	82.87	63.41	45.13	36.09	30.73	82.87	63.41	45.13	36.09	30.73	99.45	76.09	54.16	43.30	36.87										
		3RD-SENSEINSTALL-DS	3RD-SENSEINSTALL-DS	3RD-SENSEINSTALL-DS		Condeco Sense - One off cost to install and remove each Sensor	8.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		3RD-SENSECONFIG-DS	3RD-SENSECONFIG-DS	3RD-SENSECONFIG-DS		Condeco Sense - One off cost for set-up and configuration	1,600.00	1,600.00	99.25	75.94	54.05	43.22	36.80	99.25	75.94	54.05	43.22	36.80	119.10	91.12	64.86	51.86	44.16										
						CONTROL SYSTEMS (COPITRAK)																												
						CSS (Copitrak System Software)																											
		CSS-PH-PS1	N/A	N/A		CSS Premium Host	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		CSS-PF-PS1	N/A	N/A		CSS Premium Feed	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		CSS-XH-PS1	N/A	N/A		CSS Express Host	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
		CSS-XF-PS1	N/A	N/A		CSS Express Feed	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		CSS-CH-PS1	N/A	N/A		CSS Commercial Host	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		CSS-CF-PS1	N/A	N/A		CSS Commercial Feed	600.00	485.00	30.08	23.02	16.38	13.10	11.16	30.08	23.02	16.38	13.10	11.16	36.10	27.62	19.66	15.72	13.39										
		CSS-PO-PS1	N/A	N/A		CSS Print Only	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		CSS-PH-PS2	N/A	N/A		CSS Premium Host Install	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
		CSS-PF-PS1	N/A	N/A		CSS Premium Feed Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		CSS-XH-PS1	N/A	N/A		CSS Express Host Install	250.00	250.00	13.98	10.88	7.60	6.24	5.48	15.51	11.87	8.45	6.75	5.75	16.78	13.05	9.12	7.49	6.58										
		CSS-XF-PS1	N/A	N/A		CSS Express Feed Install	100.00	100.00	5.59	4.35	3.04	2.50	2.19	6.20	4.75	3.38	2.70	2.30	6.71	5.22	3.65	3.00	2.63										
		CSS-CH-PS1	N/A	N/A		CSS Commercial Host Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		CSS-CF-PS1	N/A	N/A		CSS Commercial Feed Install	100.00	100.00	5.59	4.35	3.04	2.50	2.19	6.20	4.75	3.38	2.70	2.30	6.71	5.22	3.65	3.00	2.63										
		CSS-PO-PS1	N/A	N/A		CSS Print Only Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		CSS-PH-M-PS1	N/A	N/A		CSS Premium Host Maintenance	1,500.00	1,364.00	84.61	64.74	46.08	36.84	31.37	84.61	64.74	46.08	36.84	31.37	101.52	77.68	55.29	44.21	37.65										
		CSS-PF-M-PS1	N/A	N/A		CSS Premium Feed Maintenance	375.00	341.00	21.15	16.18	11.52	9.21	7.84	21.15	16.18	11.52	9.21	7.84	25.38	19.42	13.82	11.05	9.41										
		CSS-XH-M-PS1	N/A	N/A		CSS Express Host Maintenance	750.00	682.00	42.30	32.37	23.04	18.42	15.69	42.30	32.37	23.04	18.42	15.69	50.77	38.84	27.65	22.10	18.82										
		CSS-XF-M-PS1	N/A	N/A		CSS Express Feed Maintenance	250.00	227.00	14.08	10.77	7.67	6.13	5.22	14.08	10.77	7.67	6.13	5.22	16.90	12.93	9.20	7.36	6.27										
		CSS-CH-M-PS1	N/A	N/A		CSS Commercial Host Maintenance	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		CSS-CF-M-PS1	N/A	N/A		CSS Commercial Feed Maintenance	225.00	205.00	12.72	9.73	6.92	5.54	4.72	12.72	9.73	6.92	5.54	4.72	15.26	11.68	8.31	6.64	5.66										
		CSS-PO-M-PS1	N/A	N/A		CSS Print Only Maintenance	200.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
						CSS - Add-ons																											
		CSS-IMP-PS1	N/A	N/A		CSS Import	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		CSS-IMPNEO-PS1	N/A	N/A		Neopost Integration	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		MEAL-TRK-PS1	N/A	N/A		Meal Trak	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80										
		CSS-IMP-PS1	N/A	N/A		CSS Import Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		MEAL-TRK-IMP-PS1	N/A	N/A		Meal Trak Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		CSS-IMP-M-PS1	N/A	N/A		CSS Import Maintenance	150.00	136.00	8.44	6.45	4.59	3.67	3.13	8.44	6.45	4.59	3.67	3.13	10.12	7.75	5.51	4.41	3.75										
		CSS-IMPNEO-M-PS1	N/A	N/A		Neopost Integration - Maintenance	200.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		MEAL-TRK-M-PS1	N/A	N/A		Meal Trak Maintenance	650.00	591.00	36.66	28.05	19.96	15.96	13.59	36.66	28.05	19.96	15.96	13.59	43.99	33.66	23.96	19.16	16.31										
						Desktop																											
		DSTP-DEV-PS1	N/A	N/A		Desktop Control of In-View Device	40.00	32.00	1.98	1.52	1.08	0.86	0.74	1.98	1.52	1.08	0.86	0.74	2.38	1.82	1.30	1.04	0.88										
		DSTP-PRT-PS1	N/A	N/A		Print	150.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34										
		DSTP-PRTD-PS1	N/A	N/A		Print Per Device	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
		DSTP-PRTUP-S1	N/A	N/A		Print Upgrade	100.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
		DSTP-ECA-PS1	N/A	N/A		Editing and Cost Allocation	99.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
		DSTP-WDSB-PS1	N/A	N/A		Web Disbursement	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		DSTP-CPRTD-PS1	N/A	N/A		Commercial Print Per Device	1,250.00	1,010.00	62.65	47.93	34.12	27.28	23.23	62.65	47.93	34.12	27.28	23.23	75.18	57.52	40.94	32.74	27.88										
		DSTP-DEV-HPS1	N/A	N/A		DSTP-DEV Site Install	250.00	250.00	13.98	10.88	7.60	6.24	5.48	15.51	11.87	8.45	6.75	5.75	16.78	13.05	9.12	7.49	6.58										
		DSTP-PRT-HPS1	N/A	N/A		DSTP-PRT Site Install	250.00	250.00	13.98	10.88	7.60	6.24	5.48	15.51	11.87	8.45	6.75	5.75	16.78	13.05	9.12	7.49	6.58										
		DSTP-PRTD-HPS1	N/A	N/A		Print Per Device Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		DSTP-PRTUP-HPS1	N/A	N/A		DSTP-PRTU Site Install	250.00	250.00	13.98	10.88	7.60	6.24	5.48	15.51	11.87	8.45	6.75	5.75	16.78	13.05	9.12	7.49	6.58										
		DSTP-ECA-HPS1	N/A	N/A		DSTP-ECA Site Install	250.00	250.00	13.98	10.88	7.60	6.24	5.48	15.51	11.87	8.45	6.75	5.75	16.78	13.05	9.12	7.49	6.58										
		DSTP-WDSB-HPS1	N/A	N/A		DSTP-WDSB Site Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		DSTP-DEV-M-PS1	N/A	N/A		Desktop Control of In-View Device Maintenance	9.00	9.00	0.56	0.43	0.30	0.24	0.21	0.56	0.43	0.30	0.24	0.21	0.67	0.51	0.36	0.29	0.25										
		DSTP-PRT-M-PS1	N/A	N/A		Print Maintenance	18.50	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		DSTP-PRTD-M-PS1	N/A	N/A		Print Per Device Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		DSTP-PRTUM-PS1	N/A	N/A		Print Upgrade Maintenance	18.50	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		DSTP-ECA-M-PS1	N/A	N/A		Editing and Cost Allocation Maintenance	11.00	10.00	0.62	0.47	0.34	0.27	0.23	0.62	0.47	0.34	0.27	0.23	0.74	0.57	0.41	0.32	0.28										
		DSTP-WDSB-M-PS1	N/A	N/A		Web Disbursement Maintenance	75.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
		DSTP-CPRTD-M-PS1	N/A	N/A		Commercial Print Per Device/Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
						Scanning																											
		SCAN-PRO-PS1	N/A	N/A		Scan Routing & Tracking PRO	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58										
		SCAN-ECL-PS1	N/A	N/A		Scan Routing & Tracking eClipse	650.00	525.00	32.57	24.92	17.73	14.18	12.08	32.57	24.92	17.73	14.18	12.08	39.08	29.90	21.28	17.02	14.49										
		SCAN-ARI-PS1	N/A	N/A		Accurate Integration	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58										
		SCAN-ECESS-PS1	N/A	N/A		Scan Embedded Server	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		SCAN-DMS-PS1	N/A	N/A		Scan DMS MFP	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		SCAN-OCR1-PS1	N/A	N/A		Scan OCR Server 1 MFP	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		SCAN-OCR3-PS1	N/A	N/A		Scan OCR Server 3 MFP	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80										
		SCAN-OCRUP-PS1	N/A	N/A		Scan OCR Server Unlimited MFP	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		SCAN-PRO-HPS1	N/A	N/A		Scan Routing & Tracking PRO Install	50.00	50.00	2.80	2.18	1.52	1.25	1.10	3.10	2.37	1.69	1.35	1.15	3.36	2.61	1.82	1.50	1.32										
		SCAN-ECL-HPS1	N/A	N/A		Scan Routing & Tracking eClipse Install	50.00	50.00	2.80	2.18	1.52	1.25	1.10	3.10	2.37	1.69	1.35	1.15	3.36	2.61	1.82	1.50	1.32										
		SCAN-ARI-HPS1	N/A	N/A		Accurate Integration Install	50.00	50.00	2.80	2.18	1.52	1.25	1.10	3.10	2.37	1.69	1.35	1.15	3.36	2.61	1.82	1.50	1.32										
		SCAN-ECESS-HPS1	N/A	N/A		Scan Embedded Server Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		SCAN-DMS-HPS1	N/A	N/A		Scan DMS MFP Install	75.00	75.00	4.19	3.26	2.28	1.87	1.64	4.65	3.56	2.53	2.03	1.73	5.03	3.92	2.74	2.25	1.97										
		SCAN-PRO-M-PS1	N/A	N/A		Scan Routing & Tracking PRO Maintenance	75.00	69.00	4.28	3.27	2.33	1.86	1.59	4.28	3.27	2.33	1.86	1.59	5.14	3.93	2.80	2.24	1.90										
		SCAN-ECL-M-PS1	N/A	N/A		Scan Routing & Tracking eClipse Maintenance	175.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.48	5.19	4.42										
		SCAN-ARI-M-PS1	N/A	N/A		Accurate Integration Maintenance	175.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.48	5.19	4.42										
		SCAN-ECESS-M-PS1	N/A	N/A		Scan Embedded Server Maintenance	250.00	227.00	14.08	10.77	7.67	6.13	5.22	14.08	10.77	7.67	6.13	5.22	16.90	12.93	9.20	7.36	6.27										
		SCAN-DMS-M-PS1	N/A	N/A		Scan DMS MFP Maintenance	175.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.48	5.19	4.42										
		SCAN-OCR1-M-PS1	N/A	N/A		Scan OCR Server 1 MFP - Maintenance	400.00	323.00	20.04	15.33	10.91	8.73	7.43	20.04	15.33	10.91	8.73	7.43	24.04	18.40	13.09	10.47	8.91										
		SCAN-OCR3-M-PS1	N/A	N/A		Scan OCR Server 3 MFP - Maintenance	1,200.00	1,091.00	67.67	51.78	36.85	29.47	25.09	67.67	51.78	36.85	29.47	25.09	81.21	62.13	44.22	35.36	30.11										
		SCAN-OCRUM-PS1	N/A	N/A		Scan OCR Server Unlimited MFP - Maintenance	2,000.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18										
						Print Room																											
		PRNT-INT-PS1	N/A	N/A		Print Room In-Take Software	10,000.00	8,081.00

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		C7RK-EC-M-PS1	N/A	N/A		Coptriak eClipse Fax Dual Maintenance	595.00	541.00	33.56	25.68	18.27	14.61	12.44	33.56	25.68	18.27	14.61	12.44	40.27	30.81	21.93	17.53	14.93										
		C7RK-PC-M-PS1	N/A	N/A		Coptriak Pro Maintenance	450.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05										
		C7RK-PF-M-PS1	N/A	N/A		Coptriak Pro Fax/Maintenance	400.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04										
		C7RK-PX-M-PS1	N/A	N/A		Coptriak Pro CFX Maintenance	595.00	481.00	29.84	22.83	16.25	12.99	11.06	29.84	22.83	16.25	12.99	11.06	35.80	27.39	19.50	15.59	13.28										
		C7RK-PD-M-PS1	N/A	N/A		Coptriak Pro Dual Maintenance	595.00	481.00	29.84	22.83	16.25	12.99	11.06	29.84	22.83	16.25	12.99	11.06	35.80	27.39	19.50	15.59	13.28										
		C7RK-LC-M-PS1	N/A	N/A		Coptriak LG Maintenance	275.00	251.00	15.57	11.91	8.48	6.78	5.77	15.57	11.91	8.48	6.78	5.77	18.68	14.29	10.17	8.14	6.93										
		C7RK-LF-M-PS1	N/A	N/A		Coptriak LG Fax Maintenance	300.00	286.00	17.74	13.57	9.66	7.72	6.58	17.74	13.57	9.66	7.72	6.58	21.29	16.29	11.59	9.27	7.89										
		C7RK-LX-M-PS1	N/A	N/A		Coptriak LG CFX Maintenance	400.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05										
		C7RK-LD-M-PS1	N/A	N/A		Coptriak LG Fax Dual Maintenance	450.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05										
						Hardware Mounts																											
		C7RK-EFS-PS1	N/A	N/A		Eclipse Floor Stand	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58										
		C7RK-EDM-PS1	N/A	N/A		Eclipse Desk Mount	150.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34										
		C7RK-EWM-PS1	N/A	N/A		Eclipse Wall Mount	150.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34										
		C7RK-EKM-PS1	N/A	N/A		Eclipse Keyboard Mount	100.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
		C7RK-PFS-PS1	N/A	N/A		Pro Floor Stand	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58										
		C7RK-PWM-PS1	N/A	N/A		Pro Wall Mount	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79										
						Hardware Add-Ons																											
		C7RK-PRX-PS1	N/A	N/A		Proximity Card Reader	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83										
		C7RK-EKB-PS1	N/A	N/A		Eclipse USB Keyboard	180.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00										
		C7RK-INT-PS1	N/A	N/A		Copier Interface Cable w/o Unit	200.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
		C7RK-INTU-PS1	N/A	N/A		Copier Interface Cable w/ Unit	150.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34										
		C7RK-INTS-PS1	N/A	N/A		Special Interfaces (MCIF)	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		C7RK-LDO-PS1	N/A	N/A		Linedriver / IO Boxes	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		C7RK-PRXH-PS1	N/A	N/A		Proximity Card Reader Install	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		C7RK-PRX-M-PS1	N/A	N/A		Proximity Card Reader Maintenance	150.00	136.00	8.44	6.45	4.59	3.67	3.13	8.44	6.45	4.59	3.67	3.13	10.12	7.75	5.51	4.41	3.75										
		C7RK-INTS-M-PS1	N/A	N/A		Special Interfaces (MCIF) Maintenance	100.00	91.00	5.64	4.32	3.07	2.46	2.09	5.64	4.32	3.07	2.46	2.09	6.77	5.18	3.69	2.95	2.51										
		C7RK-LDO-M-PS1	N/A	N/A		Linedriver / IO Boxes Maintenance	100.00	83.00	5.15	3.94	2.80	2.24	1.91	5.15	3.94	2.80	2.24	1.91	6.18	4.73	3.36	2.69	2.29										
		C7RK-AUC-PS1	N/A	N/A		Auto Color Detection Module w/ Unit	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		C7RK-NTCUP-S1	N/A	N/A		Auto Color Detection Module w/ Unit	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
						Embedded																											
		ECES-LX-PS1	N/A	N/A		Coptriak LG CFX ECES	1,400.00	1,131.00	70.16	53.68	38.21	30.55	26.01	70.16	53.68	38.21	30.55	26.01	84.19	64.41	45.85	36.66	31.22										
		ECES-INTS-PS1	N/A	N/A		Special Interfaces (MCIF) ECES	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		ECES-PC-PS1	N/A	N/A		Eclipse ES Scan PC	1,200.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77										
		ECES-PCSP-PS1	N/A	N/A		Eclipse ES Single Page PC	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		ECES-PCMP-PS1	N/A	N/A		Eclipse ES Multi Page PC	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		ECES-PCSPX-PS1	N/A	N/A		Eclipse ES Single Page PC wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-PCMPX-PS1	N/A	N/A		Eclipse ES Multi Page PC wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-EC-PS1	N/A	N/A		Eclipse ES Scan eCopy	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		ECES-ECSP-PS1	N/A	N/A		Eclipse ES Single Page eCopy	1,750.00	1,414.00	87.71	67.11	47.76	38.19	32.52	87.71	67.11	47.76	38.19	32.52	105.25	80.53	57.32	45.83	39.03										
		ECES-ECMP-PS1	N/A	N/A		Eclipse ES Multi Page eCopy	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		ECES-ECSPX-PS1	N/A	N/A		Eclipse ES Single Page eCopy wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-ECMPX-PS1	N/A	N/A		Eclipse ES Multi Page eCopy wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-EFI-PS1	N/A	N/A		Eclipse ES Scan EFI	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		ECES-EFISP-PS1	N/A	N/A		Eclipse ES Single Page EFI	1,750.00	1,414.00	87.71	67.11	47.76	38.19	32.52	87.71	67.11	47.76	38.19	32.52	105.25	80.53	57.32	45.83	39.03										
		ECES-EFIMP-PS1	N/A	N/A		Eclipse ES Multi Page EFI	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		ECES-EFISPX-PS1	N/A	N/A		Eclipse ES Single Page EFI wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-EFIMPX-PS1	N/A	N/A		Eclipse ES Multi Page EFI wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-CNSP-PS1	N/A	N/A		Eclipse ES Single Page Canon	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		ECES-CNMP-PS1	N/A	N/A		Eclipse ES Multi Page Canon	1,750.00	1,414.00	87.71	67.11	47.76	38.19	32.52	87.71	67.11	47.76	38.19	32.52	105.25	80.53	57.32	45.83	39.03										
		ECES-CNRF-PS1	N/A	N/A		Eclipse ES Canon Royalty	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
		ECES-HP-PS1	N/A	N/A		Eclipse ES Scan HP	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		ECES-HPSP-PS1	N/A	N/A		Eclipse ES Single Page HP	1,750.00	1,414.00	87.71	67.11	47.76	38.19	32.52	87.71	67.11	47.76	38.19	32.52	105.25	80.53	57.32	45.83	39.03										
		ECES-HPMP-PS1	N/A	N/A		Eclipse ES Multi Page HP	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		ECES-HPSPX-PS1	N/A	N/A		Eclipse ES Single Page HP wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-HPMPX-PS1	N/A	N/A		Eclipse ES Multi Page HP wFax	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		ECES-RSP-PS1	N/A	N/A		Eclipse ES Single Page Ricoh	1,750.00	1,414.00	87.71	67.11	47.76	38.19	32.52	87.71	67.11	47.76	38.19	32.52	105.25	80.53	57.32	45.83	39.03										
		ECES-RMP-PS1	N/A	N/A		Eclipse ES Multi Page Ricoh	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		ECES-RCM-PS1	N/A	N/A		Eclipse ES Commercial Ricoh	1,250.00	1,010.00	62.65	47.93	34.12	27.28	23.23	62.65	47.93	34.12	27.28	23.23	75.18	57.52	40.94	32.74	27.88										
		ECES-LMSP-PS1	N/A	N/A		Eclipse ES Single Page Lexmark	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		ECES-LMRF-PS1	N/A	N/A		Eclipse ES Lexmark Royalty	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
		ECES-PC-IPS1	N/A	N/A		Eclipse ES Scan PC Install	100.00	100.00	5.59	4.35	3.04	2.50	2.19	6.20	4.75	3.38	2.70	2.30	6.71	5.22	3.65	3.00	2.63										
		ECES-PCSP-IPS1	N/A	N/A		Eclipse ES Single Page PC Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-PCMP-IPS1	N/A	N/A		Eclipse ES Multi Page PC Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-PCSPX-IPS1	N/A	N/A		Eclipse ES Single Page PC wFax Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-PCMPX-IPS1	N/A	N/A		Eclipse ES Multi Page PC wFax Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-EC-IPS1	N/A	N/A		Eclipse ES Scan eCopy Install	100.00	100.00	5.59	4.35	3.04	2.50	2.19	6.20	4.75	3.38	2.70	2.30	6.71	5.22	3.65	3.00	2.63										
		ECES-ECSP-IPS1	N/A	N/A		Eclipse ES Single Page eCopy Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-ECMP-IPS1	N/A	N/A		Eclipse ES Multi Page eCopy Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-ECSPX-IPS1	N/A	N/A		Eclipse ES Single Page eCopy wFax Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-ECMPX-IPS1	N/A	N/A		Eclipse ES Multi Page eCopy wFax Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-EFI-IPS1	N/A	N/A		Eclipse ES Scan EFI Install	100.00	100.00	5.59	4.35	3.04	2.50	2.19	6.20	4.75	3.38	2.70	2.30	6.71	5.22	3.65	3.00	2.63										
		ECES-EFISP-IPS1	N/A	N/A		Eclipse ES Single Page EFI Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-EFIMP-IPS1	N/A	N/A		Eclipse ES Multi Page EFI Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-EFISPX-IPS1	N/A	N/A		Eclipse ES Single Page EFI wFax Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-EFIMPX-IPS1	N/A	N/A		Eclipse ES Multi Page EFI wFax Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-CNSP-IPS1	N/A	N/A		Eclipse ES Single Page Canon Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-CNMP-IPS1	N/A	N/A		Eclipse ES Multi Page Canon Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-HP-IPS1	N/A	N/A		Eclipse ES Scan HP Install	100.00	100.00	5.59	4.35	3.04	2.50	2.19	6.20	4.75	3.38	2.70	2.30	6.71	5.22	3.65	3.00	2.63										
		ECES-HPSP-IPS1	N/A	N/A		Eclipse ES Single Page HP Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-HPMP-IPS1	N/A	N/A		Eclipse ES Multi Page HP Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-HPSPX-IPS1	N/A	N/A		Eclipse ES Single Page HP wFax Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-HPMPX-IPS1	N/A	N/A		Eclipse ES Multi Page HP wFax Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-RSP-IPS1	N/A	N/A		Eclipse ES Single Page Ricoh Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-RMP-IPS1	N/A	N/A		Eclipse ES Multi Page Ricoh Install	150.00	150.00	8.39	6.53	4.56	3.74	3.29	9.30	7.12	5.07	4.05	3.45	10.07	7.83	5.47	4.49	3.95										
		ECES-LMSP-IPS1	N/A	N/A		Eclipse ES Single Page Lexmark Install	125.00	125.00	6.99	5.44	3.80	3.12	2.74	7.75	5.93	4.22	3.38	2.88	8.39	6.53	4.56	3.74	3.29										
		ECES-PC-M-PS1	N/A	N/A		Eclipse ES Scan PC Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		ECES-PCSP-M-PS1	N/A	N/A		Eclipse ES Single Page PC Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		ECES-PCMP-M-PS1	N/A	N/A		Eclipse ES Multi Page PC Maintenance	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17										
		ECES-PCSPX-M-PS1	N/A	N/A		Eclipse ES Single Page PC wFax Maintenance	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17										
		ECES-PCMPX-M-PS1	N/A	N/A		Eclipse ES Multi Page PC wFax Maintenance	350.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
		ECES-EC-M-PS1	N/A	N/A		Eclipse ES Scan eCopy Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		ECES-ECSP-M-PS1	N/A	N/A		Eclipse ES Single Page eCopy Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		ECES-ECMP-M-PS1	N/A	N/A		Eclipse ES Multi Page eCopy Maintenance	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17										
		ECES-ECSPX-M-PS1	N/A	N/A		Eclipse ES Single Page eCopy wFax Maintenance	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17										
		ECES-ECMPX-M-PS1	N/A	N/A		Eclipse ES Multi Page eCopy wFax Maintenance	350.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
		ECES-EFI-M-PS1	N/A	N/A		Eclipse ES Scan EFI Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		ECES-EFISP-M-PS1	N/A	N/A		Eclipse ES Single Page EFI Maintenance	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		ECES-EFIMP-M-PS1	N/A	N/A		Eclipse ES Multi Page EFI Maintenance	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17										
		ECES-EFISPX-M-PS1	N/A	N/A		Eclipse ES Single Page EFI wFax Maintenance	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		4206234MS-PS1	4206234MS-PS1	4206234MS-PS1		Device Manager NX Pro M&S (Maintenance & Support)	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		4207884MS-PS1	4207884MS-PS1	4207884MS-PS1		Device Manager NX Enterprise Core M&S (Maintenance & Support)	750.00	606.00	37.59	28.76	20.47	16.37	13.94	37.59	28.76	20.47	16.37	13.94	45.11	34.51	24.56	19.64	16.73										
		4207876MS-PS1	4207876MS-PS1	4207876MS-PS1		Device Manager NX Enterprise Pref M&S (Maintenance & Support)	225.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		4207B8-PS1	4207B8-PS1	4207B8-PS1		RICOH @Remote Connector NX 500 GL	889.00	889.00	55.14	42.19	30.03	24.01	20.45	55.14	42.19	30.03	24.01	20.45	66.17	50.63	36.04	28.81	24.54										
		4207B9-PS1	4207B9-PS1	4207B9-PS1		RICOH @Remote Connector NX 1,000 DL	1,699.00	1,699.00	104.77	80.16	57.05	45.62	38.85	104.77	80.16	57.05	45.62	38.85	125.72	96.19	68.47	54.74	46.62										
		420790-PS1	420790-PS1	420790-PS1		RICOH @Remote Connector NX 5,000 DL	7,112.00	7,112.00	441.16	337.54	240.24	192.10	163.58	441.16	337.54	240.24	192.10	163.58	529.39	405.04	288.29	230.51	196.29										
		4207916-PS1	4207916-PS1	4207916-PS1		RICOH @Remote Connector NX 500 GL for Upgrade	533.00	533.00	33.06	25.30	18.00	14.40	12.26	33.06	25.30	18.00	14.40	12.26	39.67	30.36	21.61	17.28	14.71										
		420792-PS1	420792-PS1	420792-PS1		RICOH @Remote Connector NX 1,000 DL for Upgrade	1,013.00	1,013.00	62.84	48.08	34.22	27.36	23.30	62.84	48.08	34.22	27.36	23.30	75.40	57.69	41.06	32.83	27.96										
		4207930-PS1	4207930-PS1	4207930-PS1		RICOH @Remote Connector NX 5,000 DL for Upgrade	4,267.00	4,267.00	264.68	202.51	144.14	115.25	98.14	264.68	202.51	144.14	115.25	98.14	317.62	243.01	172.97	138.30	117.77										
		4207B8MS-PS1	4207B8MS-PS1	4207B8MS-PS1		RICOH @Remote Connector NX 500 DL M&S (Maintenance & Support)	135.00	135.00	8.37	6.41	4.56	3.65	3.11	8.37	6.41	4.56	3.65	3.11	10.05	7.69	5.47	4.38	3.73										
		4207B9MS-PS1	4207B9MS-PS1	4207B9MS-PS1		RICOH @Remote Connector NX 1,000 DL M&S (Maintenance & Support)	255.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04										
		420790MS-PS1	420790MS-PS1	420790MS-PS1		RICOH @Remote Connector NX 5,000 DL M&S (Maintenance & Support)	1,075.00	1,075.00	66.68	51.02	36.31	29.04	24.73	66.68	51.02	36.31	29.04	24.73	80.02	61.22	43.58	34.84	29.67										
		420905-PS1	420905-PS1	420905-PS1		Device Manager NX Advanced Driver Distribution License for 500 user	1,999.00	1,999.00	124.00	94.87	67.53	53.99	45.98	124.00	94.87	67.53	53.99	45.98	148.80	113.85	81.03	64.79	55.17										
		420906-PS1	420906-PS1	420906-PS1		Device Manager NX Advanced Driver Distribution License for 1K user	5,999.00	5,999.00	372.12	284.71	202.65	162.00	137.98	372.12	284.71	202.65	162.00	137.98	446.54	341.66	243.18	194.44	165.57										
		420907-PS1	420907-PS1	420907-PS1		Device Manager NX Advanced Driver Distribution License for 5K user	13,999.00	13,999.00	868.36	664.39	472.89	378.11	321.98	868.36	664.39	472.89	378.11	321.98	1,042.02	797.27	567.46	453.74	386.37										
		420908-PS1	420908-PS1	420908-PS1		Device Manager NX Advanced Driver Distribution License for 10K user	20,999.00	20,999.00	1,302.57	996.61	709.35	567.18	482.98	1,302.57	996.61	709.35	567.18	482.98	1,563.08	1,195.94	851.22	680.62	579.57										
		420909-PS1	420909-PS1	420909-PS1		Device Manager NX Advanced Driver Distribution License for 20K user	30,999.00	30,999.00	1,922.87	1,471.21	1,047.15	837.28	712.98	1,922.87	1,471.21	1,047.15	837.28	712.98	2,307.44	1,765.46	1,256.58	1,004.74	855.57										
		420910-PS1	420910-PS1	420910-PS1		Device Manager NX Advanced Driver Distribution License for 30K user	36,999.00	36,999.00	2,295.05	1,755.97	1,249.83	999.34	850.98	2,295.05	1,755.97	1,249.83	999.34	850.98	2,754.06	2,107.17	1,499.79	1,199.21	1,021.17										
		420911-PS1	420911-PS1	420911-PS1		Device Manager NX Advanced Driver Distribution License for unlimited user	47,999.00	47,999.00	2,977.38	2,278.03	1,621.41	1,296.45	1,103.98	2,977.38	2,278.03	1,621.41	1,296.45	1,103.98	3,572.85	2,733.64	1,945.69	1,555.74	1,324.77										
		420905MS-PS1	420905MS-PS1	420905MS-PS1		Device Manager NX Advanced Driver Distribution License for 500 user - M&S	299.00	299.00	18.55	14.19	10.10	8.08	6.88	18.55	14.19	10.10	8.08	6.88	22.26	17.03	12.12	9.69	8.25										
		420906MS-PS1	420906MS-PS1	420906MS-PS1		Device Manager NX Advanced Driver Distribution License for 1K user - M&S	899.00	899.00	55.76	42.67	30.37	24.28	20.68	55.76	42.67	30.37	24.28	20.68	66.92	51.20	36.44	29.14	24.81										
		420907MS-PS1	420907MS-PS1	420907MS-PS1		Device Manager NX Advanced Driver Distribution License for 5K user - M&S	2,099.00	2,099.00	130.20	99.62	70.90	56.69	48.28	130.20	99.62	70.90	56.69	48.28	156.24	119.54	85.09	68.03	57.93										
		420908MS-PS1	420908MS-PS1	420908MS-PS1		Device Manager NX Advanced Driver Distribution License for 10K user - M&S	3,149.00	3,149.00	195.33	149.45	106.37	85.05	72.43	195.33	149.45	106.37	85.05	72.43	234.40	179.34	127.65	102.07	86.91										
		420909MS-PS1	420909MS-PS1	420909MS-PS1		Device Manager NX Advanced Driver Distribution License for 20K user - M&S	4,649.00	4,649.00	288.38	220.64	157.04	125.57	106.93	288.38	220.64	157.04	125.57	106.93	346.05	264.77	188.45	150.68	128.31										
		420910MS-PS1	420910MS-PS1	420910MS-PS1		Device Manager NX Advanced Driver Distribution License for 30K user - M&S	5,549.00	5,549.00	344.20	263.36	187.45	149.88	127.63	344.20	263.36	187.45	149.88	127.63	413.05	316.03	224.93	179.85	153.15										
		420911MS-PS1	420911MS-PS1	420911MS-PS1		Device Manager NX Advanced Driver Distribution License for unlimited user - M&S	7,199.00	7,199.00	446.75	341.69	243.18	194.43	165.58	446.75	341.69	243.18	194.43	165.58	535.86	410.00	291.87	233.32	198.69										
						DOCUMENT WALL																											
		004629MU-PS1	004629MU-PS1	004629MU-PS1		DocumentWall Basic (5 User / 15 GB 1 YR)	1,050.00	863.00	53.53	40.96	29.15	23.31	19.85	53.53	40.96	29.15	23.31	19.85	64.24	49.15	34.98	27.97	23.82										
		004644MU-PS1	004644MU-PS1	004644MU-PS1		DocumentWall Additional 5 Users	335.00	271.00	16.81	12.86	9.15	7.32	6.23	16.81	12.86	9.15	7.32	6.23	20.17	15.43	10.99	8.78	7.48										
		004645MU-PS1	004645MU-PS1	004645MU-PS1		DocumentWall Additional 10 Users	637.00	515.00	31.95	24.44	17.40	13.91	11.85	31.95	24.44	17.40	13.91	11.85	38.33	29.33	20.88	16.69	14.21										
		004646MU-PS1	004646MU-PS1	004646MU-PS1		DocumentWall Additional 25 Users	1,575.00	1,273.00	78.96	60.42	43.00	34.39	29.28	78.96	60.42	43.00	34.39	29.28	94.76	72.50	51.60	41.26	35.13										
		004647MU-PS1	004647MU-PS1	004647MU-PS1		DocumentWall Additional 50 Users	2,872.00	2,321.00	143.97	110.15	78.40	62.69	53.38	143.97	110.15	78.40	62.69	53.38	172.77	132.19	94.08	75.23	64.06										
		004648MU-PS1	004648MU-PS1	004648MU-PS1		DocumentWall Additional 100 Users	5,457.00	4,410.00	273.55	209.30	148.97	119.11	101.43	273.55	209.30	148.97	119.11	101.43	328.26	251.16	178.76	142.94	121.72										
		004649MU-PS1	004649MU-PS1	004649MU-PS1		Ricoh Additional 200 Users	10,369.00	8,380.00	519.91	397.71	283.08	226.34	192.74	519.91	397.71	283.08	226.34	192.74	623.77	477.26	339.69	271.61	231.29										
		004650MU-PS1	004650MU-PS1	004650MU-PS1		DocumentWall Additional 10 GB	600.00	485.00	30.08	23.02	16.38	13.10	11.16	30.08	23.02	16.38	13.10	11.16	36.10	27.62	19.66	15.72	13.39										
		004651MU-PS1	004651MU-PS1	004651MU-PS1		DocumentWall Additional 25 GB	1,425.00	1,152.00	71.46	54.67	38.91	31.12	26.50	71.46	54.67	38.91	31.12	26.50	85.75	65.61	46.70	37.34	31.80										
		004652MU-PS1	004652MU-PS1	004652MU-PS1		DocumentWall Additional 50 GB	2,802.00	2,265.00	140.50	107.50	76.51	61.18	52.10	140.50	107.50	76.51	61.18	52.10	168.60	129.00	91.81	73.41	62.51										
		004653MU-PS1	004653MU-PS1	004653MU-PS1		DocumentWall Additional 100 GB	5,520.00	4,461.00	276.72	211.72	150.69	120.49	102.60	276.72	211.72	150.69	120.49	102.60	332.06	254.06	180.83	144.59	123.12										
		007133MU-PS1	007133MU-PS1	007133MU-PS1		DocumentWall Additional 200 GB	13,200.00	10,667.00	661.67	506.26	360.33	288.12	245.34	661.67	506.26	360.33	288.12	245.34	794.01	607.51	432.40	345.74	294.41										
		001894MU-PS1	001894MU-PS1	001894MU-PS1		DocumentWall Upload Agent	595.00	481.00	29.84	22.83	16.25	12.99	11.06	29.84	22.83	16.25	12.99	11.06	35.80	27.39	19.50	15.59	13.28										
		007123MU-PS1	007123MU-PS1	007123MU-PS1		DocumentWall Workflow (Renewed on Annual Basis)	495.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04										
		007125MU-PS1	007125MU-PS1	007125MU-PS1		DocumentWall Print Policy Security Service (Renewed on Annual Basis)	1,200.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77										
		007127MU-PS1	007127MU-PS1	007127MU-PS1		DocumentWall IP Filtering (Renewed on Annual Basis)	695.00	562.00	34.86	26.67	18.98	15.18	12.93	34.86	26.67	18.98	15.18	12.93	41.83	32.01	22.78	18.22	15.51										
		007138MU-PS1	007138MU-PS1	007138MU-PS1		DocumentWall Branding	495.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04										
		005106MU-PS1	005106MU-PS1	005106MU-PS1		DocumentWall MFP Browser Add-on	99.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
		002031MU-PS1	002031MU-PS1	002031MU-PS1		DocumentWall Data Export Service 3GB	295.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		002029MU-PS1	002029MU-PS1	002029MU-PS1		DocumentWall Data Export Service 10GB	995.00	816.00	50.62	38.73	27.56	22.04	18.77	50.62	38.73	27.56	22.04	18.77	60.74	46.47	33.08	26.45	22.52										
		002030MU-PS1	002030MU-PS1	002030MU-PS1		DocumentWall Data Export Service 11-25GB	2,495.00	2,045.00	126.85	97.06	69.08	55.24	47.04	126.85	97.06	69.08	55.24	47.04	152.22	116.47	82.90	66.28	56.44										
		003906MU-PS1	003906MU-PS1	003906MU-PS1		AppConnector for DocumentWall/1Yr Support 5 Lic.	4,751.00	4,003.00	285.52	218.46	155.49	124.33	105.87	285.52	218.46	155.49	124.33	105.87	342.63	262.15	186.59	149.19	127.04										
		003908MU-PS1	003908MU-PS1	003908MU-PS1		AppConnector for DocumentWall/1Yr Support 25 Lic.	9,069.00	8,787.00	545.06	417.03	296.82	237.34	202.10	545.06	417.03	296.82	237.34	202.10	654.07	500.44	356.19	284.80	242.52										
		003910MU-PS1	003910MU-PS1	003910MU-PS1		AppConnector for DocumentWall/1Yr Support 100 Lic.	17,707.00	17,154.00	1,064.06	814.13	579.46	463.31	394.54	1,064.06	814.13	579.46	463.31	394.54	1,276.88	976.95	695.55	556.00	473.45										
		003907MU-PS1	003907MU-PS1	003907MU-PS1		AppConnector for DocumentWall/3Yr Support 5 Lic.	5,614.00	5,438.00	337.32	258.09	183.70	146.88	125.07	337.32	258.09	183.70	146.88	125.07	404.78	309.70	220.43	176.26	150.09										
		003909MU-PS1	003909MU-PS1	003909MU-PS1		AppConnector for DocumentWall/3Yr Support 25 Lic.	11,373.00	11,017.00	683.38	522.87	372.15	297.57	253.39	683.38	522.87	372.15	297.57	253.39	820.06	627.44	446.58	357.08	304.07										
		003911MU-PS1	003911MU-PS1	003911MU-PS1		AppConnector for DocumentWall/3Yr Support 100 Lic.	22,890.00	22,174.00	1,375.45	1,052.38	749.04	598.92	510.00	1,375.45	1,052.38	749.04	598.92	510.00	1,650.54	1,262.85	898.85	718.70	612.00										
		003912MU-PS1	003912MU-PS1	003912MU-PS1		AppConnector Professional Services (1 Day)	2,259.00	2,093.00	129.83	99.33	70.70	56.53	48.14	129.83	99.33	70.70	56.53	48.14	155.79	119.20	84.84	67.84	57.77										
						DOCUWARE V6																											
		DW8BSERV-PS1	DW8BSERV-PS1	DW8BSERV-PS1		DocuWare BUSINESS Server V6	454.00	454.00	28.16	21.55	15.34	12.26	10.44	28.16	21.55	15.34	12.26	10.44	33.79	25.86	18.40	14.72	12.53										
		DW8PSERV-PS1	DW8PSERV-PS1	DW8PSERV-PS1		DocuWare PROFESSIONAL Server V6	6,058.00	6,058.00	375.78	287.51	204.64	163.61	139.33	375.78	287.51	204.64	163.61	139.33	450.93	345.02	245.57	196.35	167.20										
		DW8ESERV-PS1	DW8ESERV-PS1	DW8ESERV-PS1		DocuWare ENTERPRISE Server V6	17,337.00	17,337.00	1,075.41	822.81	585.64	468.27	398.75	1,075.41	822.81	585.64	468.27	398.75	1,290.50	987.38	702.77	561.93	478.50										
		DW8CL1-PS1	DW8CL1-PS1	DW8CL1-PS1		DocuWare V6 1-4 Client Licenses	1,058.00	1,058.00	65.68	50.26	35.77	28.60	24.36	65.68	50.26	35.77	28.60	24.36	78.81	60.31	42.93	34.32	29.23										
		DW8CL5-PS1	DW8CL5-PS1	DW8CL5-PS1		DocuWare V6 5-9 Client Licenses	1,016.00	1,016.00	63.02	48.22	34.32	27.44	23.37	63.02	48.22	34.32	27.44	23.37	75.63	57.86	41.18	32.93	28.04										
		DW8CL10-PS1	DW8CL10-PS1	DW8CL10-PS1		DocuWare V6 10-19 Client Licenses	988.00	988.00	61.29	46.89	33.37	26.69	22.72	61.29	46.89	33.37	26.69	22.72	73.54	56.27	40.05	32.02	27.27										
		DW8CL20-PS1	DW8CL20-PS1	DW8CL20-PS1		DocuWare V6 20-29 Client Licenses	938.00	938.00	58.18	44.52	31.69	25.34	21.57	58.18	44.52	31.69	25.34	21.57	69.82	53.42	38.02	30.40	25.89										
		DW8CL30-PS1	DW8CL30-PS1	DW8CL30-PS1		DocuWare V6 30-49 Client Licenses	910.00	910.00	56.45	43.19	30.74	24.58	20.93	56.45	43.19	30.74	24.58	20.93	67.74	51.83	36.89	29.49	25.12										
		DW8CL50-PS1	DW8CL50-PS1	DW8CL50-PS1		DocuWare V6 50-69 Client Licenses	817.00	817.00	50.68	38.77	27.60	22.07	18.79	50.68	38.77	27.60	22.07	18.79	60.81	46.53	33.12	26.48	22.55										
		DW8CL70-PS1	DW8CL70-PS1	DW8CL70-PS1		DocuWare V6 70-99 Client Licenses	726.00	726.00	45.03	34.46	24.52	19.61	16.70	45.03	34.46	24.52	19.61	16.70	54.04	41.35	29.43	23.53	20.04										
		DW8CL100-PS1	DW8CL100-PS1	DW8CL100-PS1		DocuWare V6 100-149 Client Licenses	646.00	646.00	40.20	30.75	21.88	17.50	14.90	40.20	30.75	21.88	17.50	14.90	48.23	36.90	26.27	21.00	17.88										
		DW8CL150-PS1	DW8CL150-PS1	DW8CL150-PS1		DocuWare V6 150+ Client Licenses	605.00	605.00	37.53	28.71	20.44	16.34	13.92	37.53	28.71	20.44	16.34	13.92	45.03	34.46	24.52	19.61	16.70										
		DW8CLSITE-PS1	DW8CLSITE-PS1	DW8CLSITE-PS1		DocuWare V6 Client Site License	52,992.00	52,992.00	3,287.09	2,515.00	1,790.07	1,431.31	1,218.82	3,287.09	2,515.00	1,790.07	1,431.31	1,218.82	3,944.51	3,018.06	2,148.08	1,717.58	1,462.58										
		DW8CLSERVWRD-PS1	DW8CLSERVWRD-PS1	DW8CLSERVWRD-PS1		DocuWare V6 Web Client Server License Read-Only	11,284.00	11,284.00	699.95	535.54	381.17	304.78	259.53	699.95	535.54	381.17	304.78	259.53	839.94	642.65	457.41	365.74	311.44										
		DW8SC-PS1	DW8SC-PS1	DW8SC-PS1		DocuWare Smart Connect	2,274.00	2,100.00	130.28	99.67	70.94	56.72	48.30	130.28	99.67	70.94	56.72	48.30	156.32	119.60	85.13	68.07	57.96										
		DW8C2OUTL-PS1	DW8C2OUTL-PS1	DW8C2OUTL-PS1		DocuWare CONNECT to Outlook	2,274.00	2,274.00	141.06	107.92	76.82	61.42	52.30	141.06	107.92	76.82	61.42	52.30	169.27	129.51	92.18	73.70	62.76										
		DW8DBSP-PS1	DW8DBSP-PS1	DW8DBSP-PS1		DocuWare Mobile	1,397.00	1,290.00	80.02	61.22	43.58	34.84	29.67	80.02	61.22	43.58	34.84	29.67	96.02	73.47	52.29	41.81	35.60										
		DW7MGR-PS1	DW7MGR-PS1	DW7MGR-PS1		DocuWare Task Manager	4,535.00	4,190.00	259.91	198.88	141.54	113.17	96.37	259.91	198.88	141.54	113.17	96.37	311.89	238.63	169.85	135.81	115.64										
		DW4KX2-PS1	DW4KX2-PS1	DW4KX2-PS1		DocuWare AUTONDEX	2,957.00	2,730.00	169.34	129.57	92.22	73.74	62.79	169.34	129.57	92.22	73.74	62.79	203.21	155.48	110.66	88.48	75.35										
		DW4WFMGR-PS1	DW4WFMGR-PS1	DW4WFMGR-PS1		DocuWare Workflow Manager	11,284.00	11,284.00	699.95	535.54	381.17	304.78	259.53	699.95	535.54	381.17	304.78	259.53	839.94	642.65	457.41	365.74	311.44										
		DW8CF-PS1	DW8CF-PS1	DW8CF-PS1		DocuWare Barcode & Forms	4,535.00	4,535.00	281.31	215.23	153.19	122.49	104.31	281.31	215.23	153.19	122.49	104.31	337.57	258.28	183.83	146.99	125.17										
		DW8MP-PS1	DW8MP-PS1	DW8MP-PS1		DocuWare IMPORT	2,274.00	2,274.00	141.06	107.92	76.82	61.42	52.30	141.06	107.92	76.82	61.42	52.30	169.27	129.51	92.18	73.70	62.76										
		DW2MAIL-PS1	DW2MAIL-PS1	DW2MAIL-PS1		DocuWare CONNECT to Mail	2,274.00	2,274.00	141.06	107.92	76.82	61.42	52.30	141.06	107.92	76.82	61.42	52.30	169.27	129.51	92.18	73.70	62.76										
		DW2SAP-PS1	DW2SAP-PS1	DW2SAP-PS1		DocuWare CONNECT to SAP	11,284.00	10,420.00	646.35	494.53	351.99	281.44	239.66	646.35	494.53	351.99	281.44	239.66	775.62	593.44	422.39	337.73	287.59										
		DW2MOSS-PS1	DW2MOSS-PS1	DW2MOSS-PS1		DocuWare CONNECT to SharePoint	4,535.00	4,190.00	259.91	198.88	141.54	113.17	96.37	259.91	198.88	141.54	113.17	96.37	311.89	238.63	169.85	135.81	115.64										
		DW2RICOH-PS1	DW2RICOH-PS1	DW2RICOH-PS1		DocuWare CONNECT to Ricoh	1,397.00	1,290.00	80.02	61.22	43.58	34.84	29.67	80.02	61.22	43.58	34.84	29.67	96.02	73.47	52.29	41.81	35.60										
		DW2TOSHBA-PS1	DW2TOSHBA-PS1	DW2TOSHBA-PS1		DocuWare CONNECT to Toshiba (Version2)	1,397.00	1,290.00	80.02	61.22	43.58	34.84	29.67	80.02	61.22	43.58	34.84	29.67	96.02	73.47	52.29	41.81	35.60										
		DW2SHARP2-PS1	DW2SHARP2-PS1	DW2SHARP2-PS1		DocuWare CONNECT to Sharp	1,397.00	1,290.00	80.02	61.22	43.58	34.84	29.67	80.02	61.22	43.58	34.84	29.67	96.02	73.47	52.29	41.81	35.60										
		DW2XEROX-PS1	DW2XEROX-PS1	DW2XEROX-PS1		DocuWare CONNECT to Xerox	1,397.00	1,290.00	80.02	61.22	43.58	34.84	29.67	80.02	61.22	43.58	34.84	29.67	96.02	73.47	52.29	41.81	35.60										
		DW2OKI-PS1	DW2OKI-PS1	DW2OKI-PS1		DocuWare CONNECT to OKI	1,397.00	1,397.00	86.66	66.30	47.19	37.73	32.13	86.66	66.30	47.19	37.73	32.13	103.99	79.56	56.63	45.28	38.56										
		DW2XGSNX-PS1	DW2XGSNX-PS1	DW2XGSNX-PS1		DocuWare Connect Global Scan NX	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DW2KYO-PS1	DW2KYO-PS1	DW2KYO-PS1		DocuWare Connect To Kyocera	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DW2HP-PS1	DW2HP-PS1	DW2HP-PS1		DocuWare Connect to HP	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		M-DW8SERV-PS1	M-DW8SERV-PS1	M-DW8SERV-PS1		DocuWare B

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-DWC2KERIOX-PS1	S-DWC2KERIOX-PS1	S-DWC2KERIOX-PS1		DocuWare CONNECT to Xerox Support	60.00	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32										
		S-DWC2OKOPS1	S-DWC2OKOPS1	S-DWC2OKOPS1		DocuWare CONNECT to OKI Support	60.00	60.00	3.72	2.85	2.03	1.62	1.38	3.72	2.85	2.03	1.62	1.38	4.47	3.42	2.43	1.94	1.66										
		M-DWAD-PS1	M-DWAD-PS1	M-DWAD-PS1		DocuWare ACTIVE IMPORT 3 Maintenance	720.00	628.00	38.95	29.80	21.21	16.96	14.44	38.95	29.80	21.21	16.96	14.44	46.75	35.77	25.46	20.35	17.33										
		M-DWC2N2-PS1	M-DWC2N2-PS1	M-DWC2N2-PS1		DocuWare CONNECT to NOTES Maintenance	1,719.00	1,564.00	97.01	74.23	52.83	42.24	35.97	97.01	74.23	52.83	42.24	35.97	116.42	89.07	63.40	50.69	43.17										
		M-DWCF-PS1	M-DWCF-PS1	M-DWCF-PS1		DocuWare CONTENT-FOLDER Maintenance	720.00	628.00	38.95	29.80	21.21	16.96	14.44	38.95	29.80	21.21	16.96	14.44	46.75	35.77	25.46	20.35	17.33										
		M-DWCFTM-PS1	M-DWCFTM-PS1	M-DWCFTM-PS1		DocuWare CF/TMGR Bundle Maintenance	1,452.00	1,257.00	77.97	59.66	42.46	33.95	28.91	77.97	59.66	42.46	33.95	28.91	93.57	71.59	50.95	40.74	34.69										
		M-DWCR999-PS1	M-DWCR999-PS1	M-DWCR999-PS1		DocuWare COLDREAD Maintenance	972.00	838.00	51.98	39.77	28.31	22.63	19.27	51.98	39.77	28.31	22.63	19.27	62.38	47.73	33.97	27.16	23.13										
		M-DWIN73-PS1	M-DWIN73-PS1	M-DWIN73-PS1		DocuWare INTERNET-SERVER 3 Maintenance	1,719.00	1,719.00	106.63	81.58	58.07	46.43	39.54	106.63	81.58	58.07	46.43	39.54	127.96	97.90	69.68	55.72	47.44										
		M-DWLINK2-PS1	M-DWLINK2-PS1	M-DWLINK2-PS1		DocuWare LINK2 Maintenance	348.00	348.00	21.58	16.51	11.76	9.40	8.00	21.58	16.52	11.76	9.40	8.00	25.90	19.82	14.11	11.28	9.60										
		M-DWREC2-PS1	M-DWREC2-PS1	M-DWREC2-PS1		DocuWare RECOGNITION 2 Maintenance	720.00	628.00	38.95	29.80	21.21	16.96	14.44	38.95	29.80	21.21	16.96	14.44	46.75	35.77	25.46	20.35	17.33										
		S-DWAD-PS1	S-DWAD-PS1	S-DWAD-PS1		DocuWare ACTIVE IMPORT 3 Support	180.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		S-DWC2N2-PS1	S-DWC2N2-PS1	S-DWC2N2-PS1		DocuWare CONNECT to NOTES Support	432.00	391.00	24.25	18.56	13.21	10.56	8.99	24.25	18.56	13.21	10.56	8.99	29.10	22.27	15.85	12.67	10.79										
		S-DWCF-PS1	S-DWCF-PS1	S-DWCF-PS1		DocuWare CONTENT-FOLDER Support	180.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		S-DWCFTM-PS1	S-DWCFTM-PS1	S-DWCFTM-PS1		DocuWare CF/TMGR Bundle Support	360.00	315.00	19.54	14.95	10.64	8.51	7.25	19.54	14.95	10.64	8.51	7.25	23.45	17.94	12.77	10.21	8.69										
		S-DWCR999-PS1	S-DWCR999-PS1	S-DWCR999-PS1		DocuWare COLDREAD Support	240.00	209.00	12.96	9.92	7.06	5.65	4.81	12.96	9.92	7.06	5.65	4.81	15.56	11.90	8.47	6.77	5.77										
		S-DWIN73-PS1	S-DWIN73-PS1	S-DWIN73-PS1		DocuWare INTERNET-SERVER 3 Support	432.00	432.00	26.80	20.50	14.59	11.67	9.94	26.80	20.50	14.59	11.67	9.94	32.16	24.60	17.51	14.00	11.92										
		S-DWLINK2-PS1	S-DWLINK2-PS1	S-DWLINK2-PS1		DocuWare LINK2 Support	87.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40										
		S-DWREC2-PS1	S-DWREC2-PS1	S-DWREC2-PS1		DocuWare RECOGNITION 2 Support	180.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		DWSDEIPRO-ENT-PS1	DWSDEIPRO-ENT-PS1	DWSDEIPRO-ENT-PS1		(Q) DocuWare Side-grade Professional to Enterprise Server	12,420.00	9,556.00	592.76	453.53	322.80	258.11	219.79	592.76	453.53	322.80	258.11	219.79	711.31	544.23	387.36	309.73	263.75										
		DWSDEIS-WCRO-PS1	DWSDEIS-WCRO-PS1	DWSDEIS-WCRO-PS1		(Q) DocuWare Side Grade INTERNET-SERVER to Web Client Server License Read Only	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDEICF-TMGR-PS1	DWSDEICF-TMGR-PS1	DWSDEICF-TMGR-PS1		(Q) DocuWare Side-grade CONTENT-FOLDER to Task Manager	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDELINK2-SC-PS1	DWSDELINK2-SC-PS1	DWSDELINK2-SC-PS1		(Q) DocuWare Side-grade LINK2 to Smart Connect	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDEE-AUOWAX-PS1	DWSDEE-AUOWAX-PS1	DWSDEE-AUOWAX-PS1		(Q) DocuWare Side-grade ACTIVE IMPORT to DocuWare IMPORT + AUTOINDEX	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDEE-AUOWCJO-PS1	DWSDEE-AUOWCJO-PS1	DWSDEE-AUOWCJO-PS1		(Q) DocuWare Side-grade ACTIVE IMPORT to DocuWare IMPORT + Connect to Outlook	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDEE-AUOWCJM-PS1	DWSDEE-AUOWCJM-PS1	DWSDEE-AUOWCJM-PS1		(Q) DocuWare Side-grade ACTIVE IMPORT to DocuWare IMPORT + Connect to Mail	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDEE-AUOWIPS1	DWSDEE-AUOWIPS1	DWSDEE-AUOWIPS1		(Q) DocuWare Side-grade ACTIVE IMPORT to DocuWare IMPORT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDE-REC-BCF-PS1	DWSDE-REC-BCF-PS1	DWSDE-REC-BCF-PS1		(Q) DocuWare Side-grade RECOGNITION to Barcode & Forms	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		DWSDE-REC-DWBCF-PS1	DWSDE-REC-DWBCF-PS1	DWSDE-REC-DWBCF-PS1		(Q) DocuWare Side-grade RECOGNITION to DocuWare IMPORT + Barcode & Forms	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						DOCUWARE																											
						Docuware																											
		DWS1CRSERV-PS1	N/A	N/A		DocuWare BUSINESS Server	522.00	422.00	26.18	20.03	14.26	11.40	9.71	26.18	20.03	14.26	11.40	9.71	31.41	24.03	17.11	13.68	11.65										
		DWS1CRSERV-PS1	N/A	N/A		DocuWare PROFESSIONAL Server	6,924.00	5,596.00	347.12	265.59	189.03	151.15	128.71	347.12	265.59	189.03	151.15	128.71	416.54	318.70	226.84	181.38	154.45										
		DWS1CRSERV-PS1	N/A	N/A		DocuWare ENTERPRISE Server	19,812.00	16,010.00	993.10	759.83	540.82	432.43	368.23	993.10	759.83	540.82	432.43	368.23	1,191.72	911.80	648.98	518.92	441.88										
		DWS1CCL1-PS1	N/A	N/A		1-4 DocuWare Client Licenses	1,212.00	980.00	60.79	46.51	33.10	26.47	22.54	60.79	46.51	33.10	26.47	22.54	72.95	55.81	39.73	31.76	27.05										
		DWS1CCL5-PS1	N/A	N/A		5-9 DocuWare Client Licenses	1,160.00	937.00	58.12	44.47	31.65	25.31	21.55	58.12	44.47	31.65	25.31	21.55	69.75	53.36	37.98	30.37	25.86										
		DWS1CCL10-PS1	N/A	N/A		10-19 DocuWare Client Licenses	1,124.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09										
		DWS1CCL20-PS1	N/A	N/A		20-29 DocuWare Client Licenses	1,073.00	868.00	53.84	41.20	29.32	23.44	19.96	53.84	41.20	29.32	23.44	19.96	64.61	49.43	35.19	28.13	23.96										
		DWS1CCL30-PS1	N/A	N/A		30-49 DocuWare Client Licenses	1,038.00	839.00	52.04	39.82	28.34	22.66	19.30	52.04	39.82	28.34	22.66	19.30	62.45	47.78	34.01	27.19	23.16										
		DWS1CCL50-PS1	N/A	N/A		50-69 DocuWare Client Licenses	935.00	756.00	46.89	35.88	25.54	20.42	17.39	46.89	35.88	25.54	20.42	17.39	56.27	43.06	30.65	24.50	20.87										
		DWS1CCL70-PS1	N/A	N/A		70-99 DocuWare Client Licenses	831.00	672.00	41.68	31.89	22.70	18.15	15.46	41.68	31.89	22.70	18.15	15.46	50.02	38.27	27.24	21.78	18.55										
		DWS1CCL100-PS1	N/A	N/A		100-149 DocuWare Client Licenses	744.00	602.00	37.34	28.57	20.34	16.26	13.85	37.34	28.57	20.34	16.26	13.85	44.81	34.29	24.40	19.51	16.62										
		DWS1CCL150-PS1	N/A	N/A		150+ DocuWare Client Licenses	692.00	560.00	34.74	26.58	18.92	15.13	12.88	34.74	26.58	18.92	15.13	12.88	41.68	31.89	22.70	18.15	15.46										
		DWS1CCL50R-PS1	N/A	N/A		DocuWare Client Site License	60,564.00	48,941.00	3,035.81	2,322.74	1,653.23	1,321.60	1,125.64	3,035.81	2,322.74	1,653.23	1,321.60	1,125.64	3,642.97	2,787.29	1,983.87	1,586.28	1,350.77										
		DWS1CCLSERVRO-PS1	N/A	N/A		DocuWare Web Client Server License Read-Only	12,864.00	10,420.00	646.35	494.53	351.99	281.44	239.66	646.35	494.53	351.99	281.44	239.66	775.62	593.44	422.39	337.73	287.59										
		DWAD-PS1	DWAD-PS1	DWAD-PS1		DocuWare ACTIVE IMPORT 3	5,184.00	4,190.00	259.91	198.86	141.54	113.17	96.37	259.91	198.86	141.54	113.17	96.37	311.89	238.63	169.85	135.81	115.64										
		DWC999-PS1	DWC999-PS1	DWC999-PS1		DocuWare COLDREAD	6,912.00	5,586.00	346.50	265.11	188.70	150.88	128.48	346.50	265.11	188.70	150.88	128.48	415.80	318.13	226.43	181.05	154.17										
		DWC2N2-PS1	DWC2N2-PS1	DWC2N2-PS1		DocuWare CONNECT to NOTES	12,864.00	10,420.00	646.35	494.53	351.99	281.44	239.66	646.35	494.53	351.99	281.44	239.66	775.62	593.44	422.39	337.73	287.59										
		DWCF-PS1	DWCF-PS1	DWCF-PS1		DocuWare CONTENT-FOLDER	5,184.00	4,190.00	259.91	198.86	141.54	113.17	96.37	259.91	198.86	141.54	113.17	96.37	311.89	238.63	169.85	135.81	115.64										
		DWREC2-PS1	DWREC2-PS1	DWREC2-PS1		DocuWare RECOGNITION 2	5,184.00	4,190.00	259.91	198.86	141.54	113.17	96.37	259.91	198.86	141.54	113.17	96.37	311.89	238.63	169.85	135.81	115.64										
		DWTMGR-S-PS1	DWTMGR-S-PS1	DWTMGR-S-PS1		DocuWare Task Manager Special	3,024.00	2,444.00	151.60	115.99	82.56	66.01	56.21	151.60	115.99	82.56	66.01	56.21	181.92	139.19	99.07	79.21	67.45										
		DWCFTM-PS1	DWCFTM-PS1	DWCFTM-PS1		DocuWare CF/TMGR Bundle	7,776.00	6,284.00	389.80	298.24	212.27	169.73	144.53	389.80	298.24	212.27	169.73	144.53	467.76	357.89	254.73	203.68	173.44										
						Docuware Maintenance																											
		M-DWS1CBSERV-PS1	N/A	N/A		DocuWare BUSINESS Server	70.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		M-DWS1CPSERV-PS1	N/A	N/A		DocuWare PROFESSIONAL Server	923.00	839.00	46.93	36.50	25.51	20.94	18.40	52.04	39.82	28.34	22.66	19.30	56.31	43.81	30.62	25.13	22.08										
		M-DWS1CESERV-PS1	N/A	N/A		DocuWare ENTERPRISE Server	2,642.00	2,402.00	134.34	104.51	73.04	59.95	52.68	148.05	114.00	81.14	64.88	55.25	161.21	125.41	87.65	71.94	63.21										
		M-DWS1CCL1-PS1	N/A	N/A		1-4 DocuWare Client Licenses	162.00	147.00	8.22	6.40	4.47	3.67	3.22	9.12	7.02	4.91	3.97	3.39	9.87	7.68	5.36	4.40	3.87										
		M-DWS1CCL5-PS1	N/A	N/A		5-9 DocuWare Client Licenses	155.00	141.00	7.89	6.13	4.29	3.52	3.09	8.75	6.69	4.76	3.81	3.24	9.46	7.36	5.15	4.22	3.71										
		M-DWS1CCL10-PS1	N/A	N/A		10-19 DocuWare Client Licenses	150.00	136.00	7.61	5.92	4.14	3.39	2.98	8.44	6.45	4.59	3.67	3.13	9.13	7.10	4.96	4.07	3.58										
		M-DWS1CCL20-PS1	N/A	N/A		20-29 DocuWare Client Licenses	143.00	130.00	7.27	5.66	3.95	3.24	2.85	8.06	6.17	4.39	3.51	2.99	8.73	6.79	4.74	3.89	3.42										
		M-DWS1CCL30-PS1	N/A	N/A		30-49 DocuWare Client Licenses	138.00	126.00	7.05	5.48	3.83	3.14	2.76	7.82	5.98	4.26	3.40	2.90	8.46	6.58	4.60	3.77	3.32										
		M-DWS1CCL50-PS1	N/A	N/A		50-69 DocuWare Client Licenses	125.00	114.00	6.38	4.96	3.47	2.85	2.50	7.07	5.41	3.85	3.08	2.62	7.65	5.95	4.16	3.41	3.00										
		M-DWS1CCL70-PS1	N/A	N/A		70-99 DocuWare Client Licenses	111.00	101.00	5.65	4.39	3.07	2.52	2.21	6.27	4.79	3.41	2.73	2.32	6.78	5.27	3.69	3.03	2.66										
		M-DWS1CCL100-PS1	N/A	N/A		100-149 DocuWare Client Licenses	99.00	91.00	5.09	3.96	2.77	2.27	2.00	5.64	4.32	3.07	2.46	2.09	6.11	4.75	3.32	2.73	2.39										
		M-DWS1CCL150-PS1	N/A	N/A		150+ DocuWare Client Licenses	92.00	84.00	4.70	3.65	2.55	2.10	1.84	5.21	3.99	2.84	2.27	1.93	5.64	4.39	3.07	2.52	2.21										
		M-DWS1CCLSERVR-PS1	N/A	N/A		DocuWare Client Site License	6,075.00	7,341.00	410.58	319.41	223.24	183.23	160.69	455.36	348.40	247.98	198.28	168.84	492.70	383.29	267.89	219.88	193.19										
		M-DWS1CCLSERVRW-PS1	N/A	N/A		DocuWare Web Client Server License Read-Only	1,719.00	1,564.00	87.47	68.05	47.56	39.04	34.30	97.01	74.23	52.83	42.24	35.97	104.97	81.66	57.07	46.84	41.16										
		M-DWTMGR-S-PS1	N/A	N/A		DocuWare Task Manager Special	681.00	626.00	35.12	27.32	19.10	15.67	13.77	38.95	29.80	21.21	16.96	14.44	42.15	32.79	22.92	18.81	16.53										
						Docuware Support																											
		S-DWS1CBSERV-PS1	N/A	N/A		DocuWare BUSINESS Server	17.00	16.00	0.89	0.70	0.49	0.40	0.35	0.99	0.76	0.54	0.43	0.37	1.07	0.84	0.58	0.48	0.42										
		S-DWS1CPSERV-PS1	N/A	N/A		DocuWare PROFESSIONAL Server	231.00	210.00	11.75	9.14	6.39	5.24	4.61	13.03	9.97	7.09	5.67	4.83	14.09	10.96	7.66	6.29	5.53										
		S-DWS1CESERV-PS1	N/A	N/A		DocuWare ENTERPRISE Server	660.00	600.00	33.56	26.11	18.25	14.98	13.16	37.22	28.48	20.27	16.21	13.80	40.27	31.33	21.90	17.97	15.79										
		S-DWS1CCL1-PS1	N/A	N/A		1-4 DocuWare Client Licenses	40.00	36.00	2.01	1.57	1.09	0.90	0.79	2.23	1.71	1.22	0.97	0.83	2.42	1.88	1.31	1.08	0.95										
		S-DWS1CCL5-PS1	N/A	N/A		5-9 DocuWare Client Licenses	39.00	36.00	2.01	1.57	1.09	0.90	0.79	2.23	1.71	1.22	0.97	0.83	2.42	1.88	1.31	1.08	0.95										
		S-DWS1CCL10-PS1	N/A	N/A		10-19 DocuWare Client Licenses	37.00	34.00	1.90	1.48	1.03	0.85	0.75	2.11	1.61	1.15	0.92	0.78	2.28	1.78	1.24	1.02	0.89										
		S-DWS1CCL20-PS1	N/A	N/A		20-29 DocuWare Client Licenses	36.00	33.00	2.05	1.57	1.11	0.89	0.76	2.06	1.57	1.11	0.89	0.76	2.46	1.88	1.34	1.07	0.91										
		S-DWS1CCL30-PS1	N/A	N/A		30-49 DocuWare Client Licenses	35.00	32.00	1.98	1.52	1.08	0.86	0.74	1.98	1.52	1.08	0.86	0.74	2.38	1.82	1.30	1.04	0.88										
		S-DWS1CCL50-PS1	N/A	N/A		50-69 DocuWare Client Licenses	31.00	28.00	1.74	1.33	0.95	0.76	0.64	1.74	1.33	0.95	0.76	0.64	2.08	1.59	1.14	0.91	0.77										
		S-DWS1CCL70-PS1	N/A	N/A		70-99 DocuWare Client Licenses	28.00	26.00	1.61	1.23	0.88	0.70	0.60	1.61	1.23	0.88	0.70	0.60	1.94	1.48	1.05	0.84	0.72										
		S-DWS1CCL100-PS1	N/A	N/A		100-149 DocuWare Client Licenses	25.00	23.00	1.43	1.09	0.78	0.62	0.53	1.43	1.09	0.78	0.62	0.53	1.71	1.31	0.93	0.75	0.63										
		S-DWS1CCL150-PS1	N/A	N/A		150+ DocuWare Client Licenses	23.00	21.00	1.30	1.00	0.71	0.57	0.48	1.30	1.00	0.71	0.57	0.48	1.56	1.20	0.85	0.68	0.58										
		S-DWS1CCLSERV-PS1	N/A	N/A		DocuWare Client Site License	2,019.00	1,836.00	113.89	87.14	62.02	49.59	42.23	113.89	87.14	62.02	49.59	42.23	136.66	104.56	74.42	59.51	50.67										
		S-DWS1CCLSERVRW-PS1	N/A	N/A		DocuWare Web Client Server License Read-Only	430.00	391.00	24.25	18.56	13.21	10.56	8.99	24.25	18.56	13.21	10.56	8.99	29.10	22.27	15.85	12.67	10.79										
		S-DWTMGR-S-PS1	S-DWTMGR-S-PS1	S-DWTMGR-S-PS1		DocuWare Task Manager Special	173.00	158.00	9.80	7.50	5.34	4.27	3.63	9.80	7.50	5.34	4.27	3.63	11.76	9.00	6.40	5.12	4.36										
						StapleWare Products																											
		DWHDSSPS-PS1	DWHDSSPS-PS1	DWHDSSPS-PS1		DocuScripts Single Pharmacy Server	18,000.00	14,545.00	902.23	690.31	491.33	392.86	334.54	902.23	690.31	491.33	392.86	334.54	1,082.67	828.37	589.60	471.43	401.44										
		DWHEPS-PS1	DWHEPS-PS1	DWHEPS-PS1		DocuScripts Enterprise Pharmacy Server	57,600.00	46,545.00	2,887.19	2,209.03	1,572.29	1,257.18	1,070.54	2,887.19	2,209.03	1,572.29	1,257.18	1,070.54	3,464.62	2,650.83	1,886.75	1,508.62	1,284.64										
		DWSCL-PS1	DWSCL-PS1	DWSCL-PS1		DocuScripts Client License	3,120.00	2,521.00	156.38	119.65	85.16	68.09	57.98	156.38	119.65	85.16	68.09	57.98	187.65	143.58	102.19	81.71	69.58										
		DWIFAX-PS1	DWIFAX-PS1	DWIFAX-PS1		Incoming Fax License	768.00	621.00	38.52	29.47	20.98	16.77	14.28	38.52	29.47	20.98	16.77	14.28	46.22	35.37	25.17	20.13	17.14										
		DWNVSS-PS1	DWNVSS-PS1	DWNVSS-PS1		Votiosign Server	12,000.00	9,697.00	601.50	460.22	327.56	261.92	223.03	601.50	460.22	327.56	261.92	223.03	721.81	552.26	393.08	314.30	267.64										
		DWNVSSRTP-PS1	DWNVSSRTP-PS1	DWNVSSRTP-PS1		Votiosign Server RTP	28,800.00	23,273.00	1,443.62	1,104.54	786.16	628.60	535.28	1,443.62	1,104.54	786.16	628.60	535.28	1,732.35	1,325.44	943.39	754.32	642.33										
		DWNVSSCL-PS1	DWNVSSCL-PS1	DWNVSSCL-PS1		Votiosign Client License	3,120.00	2,521.00	156.38	119.65	85.16	68.09	57.98	156.38	119.65	85.16	68.09	57.98	187.65	143.58	102.19	81.71	69.58										
		DWBEEP-PS1	DWBEEP-PS1	DWBEEP-PS1		Barcode Beep Separate Server	4,320.00	3,491.00	216.55	165.68	117.93	94.29	80.29	216.55	165.68	117.93	94.29	80.29	259.86	198.82	141.51	113.15	96.35										
		DWIBA-PS1	DWIBA-PS1	DWIBA-PS1		Basket Appliance Server(Barcode Analyzer)	16,800.00	13,576.00	842.12	644.32	458.60	366.69	312.25	842.12	644.32	458.60	366.69	312.25	1,010.54	773.18	550.32	440.03	374.70										
		DWIDM-PS1	DWIDM-PS1	DWIDM-PS1		Deficiency Manager	9,600.00	7,758.00	481.23	368.19	262.07	209.54	178.43	481.23	368.19	262.07	209.54	178.43	577.47	441.83	314.48	251.45	214.12										
		DWIPS-PS1	DWIPS-PS1	DWIPS-PS1		Process Server	12,000.00	9,697.00	601.50	460.22	327.56	261.92	223.03	601.50	460.22	327.56	261.92	223.03	721.81	552.26	393.08	314.30	267.64										
		DWIROI-PS1	DWIROI-PS1	DWIROI-PS1		ROI Director	12,000.00	9,697.00	601.50	460.22	327.56	261.92	223.03	601.50	460.22	327.56	261.92	223.03	721.81	552.26	393.08	314.30	267.64										
		DWIST-PS1	DWIST-PS1	DWIST-PS1		Stapler	5,280.00	4,267.00	264.68	202.51	144.16	115.25	98.14

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product Alert New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Month Payments	Operational FMV Lease 24 Month Payments	Operational FMV Lease 36 Month Payments	Operational FMV Lease 48 Month Payments	Operational FMV Lease 60 Month Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		45085130	45085130	45085130		Server,Fiery Central,Balance,English	22,000.00	22,000.00	1,364.66	1,044.12	743.16	594.22	506.00	1,364.66	1,044.12	743.16	594.22	506.00	1,637.59	1,252.94	891.79	713.06	607.20										
		45085136	45085136	45085136		Server,Fiery Central,Fine,English	22,000.00	22,000.00	1,364.66	1,044.12	743.16	594.22	506.00	1,364.66	1,044.12	743.16	594.22	506.00	1,637.59	1,252.94	891.79	713.06	607.20										
		45085179	45085179	45085179		Server,Fiery Central Suite,English	31,000.00	31,000.00	1,922.93	1,471.26	1,047.18	837.31	713.00	1,922.93	1,471.26	1,047.18	837.31	713.00	2,307.52	1,765.51	1,256.62	1,004.77	855.60										
		45085185-PS1	45085185-PS1	45085185-PS1		E9 KloSve Fiery Central Balance	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54										
		45085186-PS1	45085186-PS1	45085186-PS1		E9 KloSve Fiery Central Fine	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54										
		45085475-PS1	45085475-PS1	45085475-PS1		E9 KloSve Fiery Central Suite	24,000.00	19,394.00	1,203.01	920.44	655.13	523.83	446.06	1,203.01	920.44	655.13	523.83	446.06	1,443.61	1,104.53	786.16	628.60	535.27										
		45060860-PS1	45060860-PS1	45060860-PS1		E9 Fiery Ste 3-Pk Central Kit V1.7	3,710.00	3,710.00	230.13	176.08	125.32	100.21	85.33	230.13	176.08	125.32	100.21	85.33	276.16	211.29	150.39	120.25	102.40										
		45085144-PS1	45085144-PS1	45085144-PS1		E9 KloSve Ugg Bal 3.2 Rb Fiery Cntl V1.5 Bal	2,495.00	2,016.00	125.05	95.68	68.10	54.45	46.37	125.05	95.68	68.10	54.45	46.37	150.06	114.82	81.72	65.34	55.64										
		45075560-PS1	45075560-PS1	45075560-PS1		E9 Ugg Fiery Cntl Ste 3.2 Rb Fiery Cntl 1.5	2,495.00	2,016.00	125.05	95.68	68.10	54.45	46.37	125.05	95.68	68.10	54.45	46.37	150.06	114.82	81.72	65.34	55.64										
		45060332	45060332	45060332		Server, Fiery Central, Balance, Upgrade, English*	13,380.00	13,380.00	829.96	635.01	451.98	361.39	307.74	829.96	635.01	451.98	361.39	307.74	995.95	762.02	542.37	433.67	369.29										
		100000002691-PS1	100000002691-PS1	100000002691-PS1		[H]E9 SuppMnt Tier2 1 Yr Fc Balance	1,800.00	1,636.00	101.48	77.64	55.26	44.19	37.63	101.48	77.64	55.26	44.19	37.63	121.78	93.17	66.32	53.03	45.15										
		1000000026891-PS1	1000000026891-PS1	1000000026891-PS1		E9 Fiery Central Fine M&S Tier2 1 Yr	1,800.00	1,636.00	101.48	77.64	55.26	44.19	37.63	101.48	77.64	55.26	44.19	37.63	121.78	93.17	66.32	53.03	45.15										
		1000000037755-PS1	1000000037755-PS1	1000000037755-PS1		[H]E9 Fiery Central Suite SuppMaint, Tier2,1 Yr	2,880.00	2,618.00	162.39	124.25	88.44	70.71	60.21	162.39	124.25	88.44	70.71	60.21	194.87	149.10	106.12	84.85	72.26										
		1000000026811-PS1	1000000026811-PS1	1000000026811-PS1		E9 Fiery Central Balance Wte Warranty	1,500.00	1,364.00	84.61	64.74	46.08	36.84	31.37	84.61	64.74	46.08	36.84	31.37	101.53	77.68	55.29	44.21	37.65										
		1000000027332-PS1	1000000027332-PS1	1000000027332-PS1		E9 3Day Fiery Cntrl Cert Training At Eli	2,750.00	2,500.00	139.83	108.78	76.03	62.40	54.83	155.08	118.65	84.45	67.53	57.50	167.79	130.53	91.23	74.88	65.79										
		100000002736-PS1	100000002736-PS1	100000002736-PS1		E9 Fiery Central Install/Train (0-1 Mod)	5,000.00	4,545.00	254.20	197.75	138.21	113.44	99.67	281.93	215.71	153.53	122.76	104.54	305.04	237.30	165.86	136.13	119.61										
		100000002737-PS1	100000002737-PS1	100000002737-PS1		E9 3 Day On-Site Fiery Cent Focus Services	7,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
						Production Solution Bundles																											
		30000048857-PS1	30000048857-PS1	30000048857-PS1		Ricoh Pace Essential Bundle	60,000.00	51,037.00	3,185.83	2,422.22	1,724.03	1,378.51	1,173.85	3,185.83	2,422.22	1,724.03	1,378.51	1,173.85	3,798.99	2,906.66	2,068.84	1,654.21	1,408.62									
		30000048858-PS1	30000048858-PS1	30000048858-PS1		Ricoh Pace Premium Bundle	150,000.00	121,212.00	7,518.78	5,752.72	4,094.54	3,273.84	2,787.88	7,518.78	5,752.72	4,094.54	3,273.84	2,787.88	9,022.54	6,903.27	4,913.45	3,928.72	3,345.45									
		30000048758-PS1	30000048758-PS1	30000048758-PS1		Pace Essential ACTIVATION	17,850.00	14,683.00	910.79	696.86	495.98	396.59	337.71	910.79	696.86	495.98	396.59	337.71	1,092.94	836.23	595.18	475.91	405.25										
		30000048760-PS1	30000048760-PS1	30000048760-PS1		Pace Essential ANNUAL SUBSCRIPTION	13,556.00	10,955.00	679.54	519.92	370.06	295.89	251.97	679.54	519.92	370.06	295.89	251.97	815.45	623.91	444.07	355.07	302.36										
		30000048763-PS1	30000048763-PS1	30000048763-PS1		Pace Essential IMPLEMENTATION PACKAGE	28,594.00	26,473.00	1,480.63	1,151.84	820.04	660.77	560.55	1,642.12	1,256.41	894.35	715.04	608.88	1,776.76	1,382.21	966.05	792.92	696.66										
		30000048759-PS1	30000048759-PS1	30000048759-PS1		Pace Premium ACTIVATION	65,697.00	54,034.00	3,351.73	2,564.45	1,825.27	1,459.46	1,242.78	3,351.73	2,564.45	1,825.27	1,459.46	1,242.78	4,022.07	3,077.34	2,190.32	1,751.35	1,491.34									
		30000048761-PS1	30000048761-PS1	30000048761-PS1		Pace Premium ANNUAL SUBSCRIPTION	29,203.00	23,599.00	1,463.85	1,120.01	797.17	637.41	542.78	1,463.85	1,120.01	797.17	637.41	542.78	1,756.62	1,344.01	956.61	764.89	651.33									
		30000048764-PS1	30000048764-PS1	30000048764-PS1		Pace Premium IMPLEMENTATION PACKAGE	55,100.00	51,441.00	2,877.10	2,238.20	1,594.32	1,283.97	1,128.10	3,190.88	2,441.39	1,737.68	1,389.42	1,183.14	3,452.51	2,685.84	1,877.16	1,540.76	1,353.72									
		30000056256-PS1	30000056256-PS1	30000056256-PS1		E9 Essential Suite Integration Service Package	11,250.00	10,827.00	605.55	471.08	329.25	270.24	237.44	671.60	513.85	365.74	292.44	249.02	726.88	565.30	395.10	324.29	284.92										
		30000056252-PS1	30000056252-PS1	30000056252-PS1		Ricoh Pace Acc Rdr Bnd-Adv Accting Excel	9,525.00	7,986.00	495.37	379.02	269.77	215.70	183.68	495.37	379.02	269.77	215.70	183.68	594.45	454.82	323.72	258.84	220.41										
		30000056262-PS1	30000056262-PS1	30000056262-PS1		Pace Advanced Accounting ACTIVATION	3,000.00	2,468.00	153.09	117.13	83.37	66.66	56.76	153.09	117.13	83.37	66.66	56.76	183.71	140.56	100.04	79.99	68.12										
		30000056253-PS1	30000056253-PS1	30000056253-PS1		Pace Advanced Accounting ANNUAL SUBSCRIPTION	2,700.00	2,297.00	142.48	109.02	77.58	62.04	52.83	142.48	109.02	77.58	62.04	52.83	170.98	130.82	93.11	74.45	63.40										
		30000056263-PS1	30000056263-PS1	30000056263-PS1		Pace Advanced Accounting IMPLEMENTATION	3,825.00	3,681.00	228.33	174.70	124.34	99.42	84.66	228.33	174.70	124.34	99.42	84.66	274.00	209.64	149.21	119.31	101.60										
		30000056254-PS1	30000056254-PS1	30000056254-PS1		Ricoh Pace Acc Rcv Essentials-Apt/Rt Center	24,105.00	19,475.00	1,208.03	924.28	657.87	526.02	447.93	1,208.03	924.28	657.87	526.02	447.93	1,449.64	1,109.14	789.44	631.22	537.51										
		30000056264-PS1	30000056264-PS1	30000056264-PS1		Pace eCommerce API - PTI Connector ACTIVATION	10,000.00	8,230.00	510.51	390.60	278.01	222.29	189.29	510.51	390.60	278.01	222.29	189.29	612.61	468.71	333.61	266.75	227.15										
		30000055255-PS1	30000055255-PS1	30000055255-PS1		Pace eCommerce API - PTI Connector ANNUAL SUBSCRIPTION	8,700.00	7,401.00	459.08	351.25	250.01	199.90	170.22	459.08	351.25	250.01	199.90	170.22	550.90	421.50	300.01	239.88	204.27										
		30000055265-PS1	30000055265-PS1	30000055265-PS1		Pace eCommerce API - PTI Connector IMPLEMENTATION	5,400.00	5,186.00	322.43	246.70	175.59	140.40	119.55	322.43	246.70	175.59	140.40	119.55	386.92	296.04	210.71	168.48	143.46										
		30000048762-PS1	30000048762-PS1	30000048762-PS1		ADDITIONAL USER - Pace Essential/Premium (No Activation Req.)	1,200.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77										
		30000048859-PS1	30000048859-PS1	30000048859-PS1		ACTIVATION & ANNUAL SUBSCRIPTION (EFI Essential Suite: EFI DSF Essential Platform w/S	17,520.00	14,555.00	890.44	681.29	484.91	387.73	330.17	890.44	681.29	484.91	387.73	330.17	1,068.53	817.55	581.89	465.27	396.20										
		30000048860-PS1	30000048860-PS1	30000048860-PS1		ACTIVATION & ANNUAL SUBSCRIPTION (DSF Software Platform + Credit Cards + FusionPro	36,225.00	30,516.00	1,892.91	1,448.29	1,030.83	824.24	701.87	1,892.91	1,448.29	1,030.83	824.24	701.87	2,271.49	1,737.95	1,237.00	989.08	842.24										
		1000000056449-PS1	1000000056449-PS1	1000000056449-PS1		JDF to Non-Fiery/Devices (per Activation)	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		1000000056469-PS1	1000000056469-PS1	1000000056469-PS1		ANNUAL SUBSCRIPTION: JDF to Non-Fiery Devices (per Facility)	1,800.00	1,455.00	90.25	69.05	49.15	39.30	33.47	90.25	69.05	49.15	39.30	33.47	108.30	82.87	58.98	47.16	40.16										
		30000048803-PS1	30000048803-PS1	30000048803-PS1		ANNUAL SUBSCRIPTION: EFI Essential Suite: EFI DSF Essential Platform w/Select Features	6,000.00	5,104.00	316.60	242.24	172.41	137.86	117.39	316.60	242.24	172.41	137.86	117.39	379.92	290.68	206.90	165.43	140.87										
		30000048804-PS1	30000048804-PS1	30000048804-PS1		EFI Essential Suite: DSF Essential to DSF Premium Fusion Pro Bundle (RICOH w/Pa	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		30000051353-PS1	30000051353-PS1	30000051353-PS1		ANNUAL SUBSCRIPTION: EFI Essential Suite: DSF Premium Fusion Pro Bundle (RICOH w/P	15,000.00	12,760.00	791.50	605.59	431.03	344.65	293.48	791.50	605.59	431.03	344.65	293.48	949.80	726.71	517.24	413.58	352.18										
		30000056810-PS1	30000056810-PS1	30000056810-PS1		DSF Essential Platform Remediation Package (24 Hours)	5,520.00	5,104.00	285.47	222.08	155.21	127.40	111.93	316.60	242.24	172.41	137.86	117.39	342.56	266.49	186.26	152.88	134.32										
						EFI Self-Serve																											
		30000056440-DS	30000056440-DS	30000056440-DS		EFI Self-Serve M505 with Admin/Central Bundle (1-10 hardware clients)	2,949.00	2,949.00	164.94	128.31	89.68	73.61	64.67	182.93	139.96	99.62	79.65	67.83	197.93	153.97	107.61	88.33	77.61										
		30000056441-DS	30000056441-DS	30000056441-DS		EFI Self-Serve M505 with Admin/Central Bundle (1-10 hardware clients)	3,249.00	3,249.00	181.72	141.36	98.80	81.10	71.25	201.54	154.20	109.75	87.76	74.73	218.06	169.64	118.56	97.31	85.50										
		45101625-DS	45101625-DS	45101625-DS		EFI M500/M505 Station Copier Test Box	50.00	50.00	2.80	2.18	1.52	1.25	1.10	3.10	2.37	1.69	1.35	1.15	3.36	2.61	1.82	1.50	1.32										
		45101761-DS	45101761-DS	45101761-DS		EFI Adapter FM Bridge Pro	49.00	49.00	2.74	2.13	1.49	1.22	1.07	3.04	2.33	1.66	1.32	1.13	3.29	2.56	1.78	1.47	1.29										
		45101560-DS	45101560-DS	45101560-DS		EFI Card Reader Cleaner (package of 10)	19.00	19.00	1.06	0.83	0.58	0.47	0.42	1.18	0.90	0.64	0.51	0.44	1.28	0.99	0.69	0.57	0.50										
		45101563-DS	45101563-DS	45101563-DS		EFI LCD Cleaner (package of 25)	29.00	29.00	1.62	1.26	0.88	0.72	0.64	1.80	1.38	0.98	0.78	0.67	1.95	1.51	1.06	0.87	0.76										
		45101513-DS	45101513-DS	45101513-DS		EFI G5 Card Reader	359.00	359.00	20.08	15.62	10.92	8.96	7.87	22.27	17.04	12.13	9.70	8.26	24.09	18.74	13.10	10.75	9.45										
		45122262	45122262	45122262		EFI G5 Card Vending kiosk	9,499.00	9,499.00	531.28	413.30	288.86	237.10	208.21	589.22	450.82	320.88	256.57	218.48	637.53	495.96	346.64	284.51	249.98										
		45134995	45134995	45134995		EFI G5 Card Vending kiosk w/coin acceptor	9,899.00	9,899.00	553.65	430.71	301.03	247.08	217.09	614.03	469.81	334.39	267.37	227.68	664.38	516.85	361.23	296.49	260.50										
		45101555-DS	45101555-DS	45101555-DS		EFI Expressi/Pay Cash Card (Package of 450)	659.00	659.00	36.86	28.67	20.04	16.45	14.45	40.88	31.28	22.26	17.80	15.16	44.23	34.41	24.05	19.74	17.34										
		45101562-DS	45101562-DS	45101562-DS		EFI B4 Acceptor Cleaner (package of 10)	19.00	19.00	1.06	0.83	0.58	0.47	0.42	1.18	0.90	0.64	0.51	0.44	1.28	0.99	0.69	0.57	0.50										
		1000000086493-PS1	1000000086493-PS1	1000000086493-PS1		EFI G5 Card Vending Kiosk Annual Warranty/Extension	950.00	950.00	58.93	45.09	32.09	25.66	21.85	58.93	45.09	32.09	25.66	21.85	70.71	54.10	38.51	30.79	26.22										
		1000000086495-PS1	1000000086495-PS1	1000000086495-PS1		EFI G5 Card Vending Kiosk w/coin acceptor Annual Warranty Extension	990.00	990.00	61.41	46.99	33.44	26.74	22.77	61.41	46.99	33.44	26.74	22.77	73.69	56.38	40.13	32.09	27.32										
		1000000088335-PS1	1000000088335-PS1	1000000088335-PS1		EFI G5 Card Reader Annual Warranty Extension	39.00	39.00	2.42	1.85	1.32	1.05	0.90	2.42	1.85	1.32	1.05	0.90	2.90	2.22	1.58	1.26	1.08										
		1000000086100-PS1	1000000086100-PS1	1000000086100-PS1		EFI Annual Software Maintenance & Support per hardware client (1-4 hardware clients)	99.00	99.00	6.14	4.70	3.34	2.67	2.28	6.14	4.70	3.34	2.67	2.28	7.37	5.64	4.01	3.21	2.73										
		1000000088331-PS1	1000000088331-PS1	1000000088331-PS1		EFI M500 Station Annual Warranty Extension	110.00	110.00	6.82	5.22	3.72	2.97	2.53	6.82	5.22	3.72	2.97	2.53	8.19	6.26	4.46	3.57	3.04										
		1000000088333-PS1	1000000088333-PS1	1000000088333-PS1		EFI M505 Station Annual Warranty Extension	120.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31										
		1000000074402-PS1	1000000074402-PS1	1000000074402-PS1		EFI Annual Self-Serve Admin/Central subscription renewal Required per M500/505	499.00	499.00	30.95	23.68	16.86	13.48	11.48	30.96	23.68	16.86	13.48	11.48	37.14	28.42	20.23	16.17	13.77										
		30000054501-PS1	30000054501-PS1	30000054501-PS1		EFI EP Server software license per hardware client (1-4 hardware clients)	699.00	699.00	43.36	33.17	23.61	18.88	16.08	43.36	33.17	23.61	18.88	16.08	52.03	39.81	28.33	22.66	19.29										
		30000055402-PS1	30000055402-PS1	30000055402-PS1		EFI EP Server software license per hardware client (5+ hardware clients)	399.00	399.00	24.75	18.94	13.48	10.78	9.18	24.75	18.94	13.48	10.78	9.18	29.70	22.72	16.17	12.93	11.01										
		30000055261-PS1	30000055261-PS1	30000055261-PS1		EFI EP Register License	459.00	459.00	28.47	21.78	15.51	12.40	10.56	28.47	21.78	15.51	12.40	10.56	34.17	26.14	18.61	14.88	12.67										
		3RD-10000000740-DS	3RD-10000000740-DS	3RD-10000000740-DS		EFI Self-Serve Admin/Central account setup fee	499.00	499.00	27.91	21.71	15.17	12.40	10.94	30.95	23.68	16.86	13.48	11.48	33.49	26.05	18.21	14.95	13.13										
		3RD-10000000610-DS				E9 Administrator 4 Hr Remote Install Up To 4 Hrs Clients	800.00	800.00	49.62	37.97	27.02	21.61	18.40	49.62	37.97	27.02	21.61	18.40	59.55	45.56	32.43	25.93	22.08										
		3RD-10000000611-DS	3RD-10000000611-DS	3RD-10000000611-DS		EFI Hourly Rate for Additional Remote Installation Support Service	200.00	200.00	11.19	8.70	6.08	4.99	4.39	12.41	9.49	6.76	5.40	4.60	13.42	10.44	7.30	5.99	5.26										
		30000074-DS	30000074-DS	30000074-DS		EFI Self Serve M505 Admin/Central Bundle NFR Kit		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		30000054-DS	30000054-DS	30000054-DS		EFI M505 Self-Serve Copy and Print Station with Barcode Scanner NFR Kit		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						EFI DSE 7X																											
						Platform																											
		45124984-PS1	45124984-PS1	45124984-PS1		KIT LICENSE: DSF Software Platform (Dongle)	25,000.00	25,000.00	1,550.75	1,186.50	844.50	675.25	575.00	1,550.75	1,186.50	844.50	675.25	575.00	1,860.90	1,423.80	1,013.40	810.30	690.00									
		1000000076654-PS1	1000000076654-PS1	1000000076654-PS1		MAINTENANCE: DSF Software Platform	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		1000000076655-PS1	1000000076655-PS1	1000000076655-PS1		MAINTENANCE: 24/7 Support (Dongle)	6,900.00	6,900.00	428.01	327.47	233.08	186.37	158.70	428.01	327.47	233.08	186.37	158.70	513.61	392.97	279.70	223.64	190.44									
		45124985-PS1	45124985-PS1	45124985-PS1		KIT LICENSE: DSF Software Platform (Dongle)	290.00	290.00	17.99	13.76	9.80	7.83	6.67	17.99	13.76	9.80	7.83	6.67	21.59	16.52	11.76	9.40	8.00									
		45124986-PS1	45124986-PS1	45124986-PS1		KIT LICENSE: DSF Software Sandbox Platf (Dongle) for Dup Tst Env	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00									
		1000000076656-PS1	1000000076656-PS1	1000000076656-PS1		MAINTENANCE: DSF Software Sandbox Platf for Dup Tst Env	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
						EFI License Hosting																											
		1000000076657-PS1	1000000076657-PS1	1000000076657-PS1		EFI HOSTING: DSF Software Platform	5,250.00	5,250.00	325.66	249.17	177.35	141.80	120.75	325.66	249.17	177.35	141.80	120.75	390.79	299.00	212.81	170.16	144.90									
		1000000076658-PS1	1000000076658-PS1	1000000076658-PS1		EFI HOSTING: DSF Software Platform VWare+	1,250.00	1,250.00	77.54	59.33	42.23	33.76	28.75	77.54	59.33	42.23	33.76	28.75	93.05	71.19	50.67	40.52	34.50									
		1000000076659-PS1	1000000076659-PS1	1000000076659-PS1		EFI HOSTING: Storage Each Additional 20GB	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		1000000076660-PS1	1000000076660-PS1	1000000076660-PS1		EFI HOSTING: Dedicated Server Fee	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40									
		1000000076661-PS1	1000000076661-PS1	1000000076661-PS1		EFI HOSTING: Activation for Dedicated Server Fee	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
						EFI License Transition Cloud to Customer Hosting																											
		1000000076662-PS1	1000000076662-PS1	1000000076662-PS1		DSF Software Platf Site Transition from Cloud to Customer-Hosted	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						Optional VDP Modules																											
		45124987-PS1	45124987-PS1	45124987-PS1		KIT LICENSE: Vprint	12,000.00	9,091.00	563.91	431.46	307.09	245.55	209.09	563.91	431.46	307.09	245.55	209.09	676.70	517.75	368.51	294.66	250.91									
		1000000076663-PS1	1000000076663-PS1	1000000076663-PS1		MAINTENANCE: VPrint	2,400.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		45125003-PS1	45125003-PS1	45125003-PS1		KIT LICENSE: DSF VDP Module: FusionPro	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00									
		1000000076664-PS1	1000000076664-PS1	1000000076664-PS1		MAINTENANCE: DSF VDP Module: FusionPro	2,000.00	2,000.00	124.06	94.92

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020790

New Product Add Note EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Non-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		1000000007695-P51	1000000007695-P51	1000000007695-P51		ACTIVATION: Authentication Package: LDAP	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
		1000000007696-P51	1000000007696-P51	1000000007696-P51		SUBSCRIPTION: Authentication Package: LDAP	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80										
		1000000007697-P51	1000000007697-P51	1000000007697-P51		ACTIVATION: EFI MIS Connector	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		1000000007698-P51	1000000007698-P51	1000000007698-P51		SUBSCRIPTION: EFI MIS Connector	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		1000000007699-P51	1000000007699-P51	1000000007699-P51		ACTIVATION: EFI Extended Application (iFrame)	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		1000000007700-P51	1000000007700-P51	1000000007700-P51		SUBSCRIPTION: EFI Extended Application (iFrame)	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		1000000007701-P51	1000000007701-P51	1000000007701-P51		ACTIVATION: External Systems Connector	3,500.00	3,500.00	217.11	166.11	118.23	94.54	80.50	217.11	166.11	118.23	94.54	80.50	260.53	199.33	141.88	113.44	96.60										
		1000000007702-P51	1000000007702-P51	1000000007702-P51		SUBSCRIPTION: External System Connector	2,700.00	2,700.00	167.48	128.14	91.21	72.93	62.10	167.48	128.14	91.21	72.93	62.10	200.98	153.77	109.45	87.51	74.52										
		1000000007703-P51	1000000007703-P51	1000000007703-P51		SUBSCRIPTION: Non-EFI Extended Application (iFrame)	2,000.00	2,000.00	124.08	94.92	67.56	54.02	46.00	124.08	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		1000000007704-P51	1000000007704-P51	1000000007704-P51		SUBSCRIPTION: Non-EFI Extended Application (iFrame)	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		1000000007705-P51	1000000007705-P51	1000000007705-P51		ACTIVATION: JDF Integration to Non-Fiery Devices (Per Facility)	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
		1000000007706-P51	1000000007706-P51	1000000007706-P51		SUBSCRIPTION: JDF Integ to Non-Fiery Devices (Per Facility)	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68										
						Cloud-Based Subscription: Digital Storefront 7.X																											
		1000000007707-P51	1000000007707-P51	1000000007707-P51		Activation: cXML Punch Out Catalog Integ (Single Client Integ)	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		1000000007708-P51	1000000007708-P51	1000000007708-P51		SUBSCRIPTION: cXML Punch Out Catalog Integ (Single Client Integ)	3,750.00	3,750.00	232.61	177.98	126.68	101.29	86.25	232.61	177.98	126.68	101.29	86.25	279.14	213.57	152.01	121.55	103.50										
		1000000007709-P51	1000000007709-P51	1000000007709-P51		Activation: cXML Punch Out Catalog Integ (Each Add'l Client Integ)	2,250.00	2,250.00	139.57	106.79	76.01	60.77	51.75	139.57	106.79	76.01	60.77	51.75	167.48	128.14	91.21	72.93	62.10										
		1000000007710-P51	1000000007710-P51	1000000007710-P51		SUBSCRIPTION: cXML Punch Out Catalog Integ (Each Add'l Client Integ)	1,650.00	1,650.00	102.35	78.31	55.74	44.57	37.95	102.35	78.31	55.74	44.57	37.95	122.82	93.97	66.88	53.48	45.54										
		1000000007711-P51	1000000007711-P51	1000000007711-P51		ACTIVATION: Legacy PDF	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		1000000007712-P51	1000000007712-P51	1000000007712-P51		SUBSCRIPTION: Legacy PDF	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
						Optional Scale Modules																											
		1000000007713-P51	1000000007713-P51	1000000007713-P51		ACTIVATION: Add'l Print Shop Location (+3 Requires Quote)	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80										
		1000000007714-P51	1000000007714-P51	1000000007714-P51		SUBSCRIPTION: Print Shops (+3 Requires Quote)	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
		1000000007715-P51	1000000007715-P51	1000000007715-P51		Activation: Add'l Biz Locations (Separate Biz Entities)	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		1000000007716-P51	1000000007716-P51	1000000007716-P51		SUBSCRIPTION: Business Locations (Separate Business Entities)	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		1000000007717-P51	1000000007717-P51	1000000007717-P51		SUBSCRIPTION: Enterprise Storage: Each Additional 20GB	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60										
						Upgrades																											
		45125034-P51	45125034-P51	45125034-P51		KIT UPGRADE: VDP Products: XMPie (Cloud-Based)	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		45125036-P51	45125036-P51	45125036-P51		KIT UPGRADE: VDP Products: FusionPro (Cloud-Based)	0.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						EFI Professional Services																											
		1000000007718-P51	1000000007718-P51	1000000007718-P51		DSF Software Platform Standard Implementation Package (36 Hours)	8,500.00	8,500.00	527.26	403.41	287.13	229.59	195.50	527.26	403.41	287.13	229.59	195.50	632.71	484.09	344.56	275.50	234.60										
		1000000007719-P51	1000000007719-P51	1000000007719-P51		DSF Software Plat/ Standard Remote Training Package (36 hrs)	7,200.00	7,200.00	446.62	341.71	243.22	194.47	165.60	446.62	341.71	243.22	194.47	165.60	535.94	410.05	291.86	233.37	198.72										
		1000000007720-P51	1000000007720-P51	1000000007720-P51		DSF Software Platform Advanced Implementation Package (52 Hours)	11,500.00	11,500.00	713.35	545.79	388.47	310.62	264.50	713.35	545.79	388.47	310.62	264.50	856.01	654.95	466.16	372.74	317.40										
						Implementation and Training for Optional Modules																											
		1000000007721-P51	1000000007721-P51	1000000007721-P51		DSF VDP Training Package (8 Hours)	1,600.00	1,600.00	99.25	75.94	54.05	43.22	36.80	99.25	75.94	54.05	43.22	36.80	119.10	91.12	64.86	51.86	44.16										
		1000000007722-P51	1000000007722-P51	1000000007722-P51		DSF Training for XMPie (12 hours)	2,400.00	2,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.29	77.79	66.24										
		1000000007725-P51	1000000007725-P51	1000000007725-P51		DSF fo Fiery Integration Professional Service	800.00	800.00	49.62	37.97	27.02	21.61	18.40	49.62	37.97	27.02	21.61	18.40	59.55	45.56	32.43	25.93	22.08										
		1000000007726-P51	1000000007726-P51	1000000007726-P51		DSF fo Fiery Integration Tier 1 support & renewal	1,200.00	1,200.00	74.44	56.95	40.54	32.41	27.60	74.44	56.95	40.54	32.41	27.60	89.32	68.34	48.64	38.89	33.12										
		1000000007727-P51	1000000007727-P51	1000000007727-P51		cXML Punch Out Catalog Integration (12 Hours Min.)	2,400.00	2,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.29	77.79	66.24										
		1000000007728-P51	1000000007728-P51	1000000007728-P51		cXML Punch Out Catalog Integration (Each Add'l Hour)	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
		1000000007729-P51	1000000007729-P51	1000000007729-P51		EFI Integration Training (Per Hour)	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
						Additional Professional Service Options																											
		1000000007730-P51	1000000007730-P51	1000000007730-P51		EFI Professional Services: Daily Rate (Off-Site)	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		1000000007731-P51	1000000007731-P51	1000000007731-P51		EFI Professional Services: 2-Day On-Site (Includes Travel)	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		1000000007732-P51	1000000007732-P51	1000000007732-P51		EFI Professional Services: Daily Rate (Additional Day On-Site)	2,250.00	2,250.00	139.57	106.79	76.01	60.77	51.75	139.57	106.79	76.01	60.77	51.75	167.48	128.14	91.21	72.93	62.10										
		1000000007733-P51	1000000007733-P51	1000000007733-P51		EFI Professional Services: Hourly Rate (Off-Site, Min. 2 Hours)	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
						Channel Partner Training																											
		1000000007736-P51	1000000007736-P51	1000000007736-P51		DSF 7.x Reseller Certification Training @ EFI Atlanta.	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		1000000007737-P51	1000000007737-P51	1000000007737-P51		DSF 7.x Reseller Certification Training @ Reseller's Site.	7,000.00	7,000.00	434.21	332.22	236.46	189.07	161.00	434.21	332.22	236.46	189.07	161.00	521.05	398.66	283.75	226.88	193.20										
						NOT FOR RESALE (NFR) DSF PLATFORM (Cloud Based)																											
		1000000007741-P51	1000000007741-P51	1000000007741-P51		ACTIVATION: DSF Net For Resale Platform	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
						Cloud-Based Licensing: Digital Storefront Essential 7.X																											
		1000000007743-P51	1000000007743-P51	1000000007743-P51		ACTIVATION: DSF Essential Platforms:	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
		1000000007744-P51	1000000007744-P51	1000000007744-P51		SUBSCRIPTION: DSF Essential Platforms:	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
		1000000007745-P51	1000000007745-P51	1000000007745-P51		IMPLEMENTATION:DSF Essential Pkgf Implementation Package (24 hrs)	5,400.00	5,400.00	334.96	256.28	182.41	145.85	124.20	334.96	256.28	182.41	145.85	124.20	401.95	307.54	218.89	175.02	149.04										
						Optional Integration Module (Cloud Based)																											
		1000000007746-P51	1000000007746-P51	1000000007746-P51		Activation: One Add'l Essential StoreFront (maximum 3 Add'l)	750.00	750.00	46.52	35.60	25.34	20.26	17.25	46.52	35.60	25.34	20.26	17.25	55.83	42.71	30.40	24.31	20.70										
		1000000007747-P51	1000000007747-P51	1000000007747-P51		SUBSCRIPTION: One Add'l Essential StoreFront (maximum 3 Add'l)	750.00	750.00	46.52	35.60	25.34	20.26	17.25	46.52	35.60	25.34	20.26	17.25	55.83	42.71	30.40	24.31	20.70										
		1000000007748-P51	1000000007748-P51	1000000007748-P51		Activation: One Add'l Essential Price List (maximum 4 Add'l)	750.00	750.00	46.52	35.60	25.34	20.26	17.25	46.52	35.60	25.34	20.26	17.25	55.83	42.71	30.40	24.31	20.70										
		1000000007749-P51	1000000007749-P51	1000000007749-P51		SUBSCRIPTION: One Add'l Essential Price List (maximum 4 Add'l)	750.00	750.00	46.52	35.60	25.34	20.26	17.25	46.52	35.60	25.34	20.26	17.25	55.83	42.71	30.40	24.31	20.70										
						Upgrade: DSF Essential Platform to DSF (Cloud-Based)																											
		1000000007750-P51	1000000007750-P51	1000000007750-P51		ACTIVATION: DSF Essential to DSF (Current Version)	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
		1000000007683-P51	1000000007683-P51	1000000007683-P51		SUBSCRIPTION: DSF Software Platform	12,000.00	12,000.00	744.36	569.52	405.36	324.12	276.00	744.36	569.52	405.36	324.12	276.00	893.23	683.42	486.43	388.94	331.20										
		1000000007684-P51	1000000007684-P51	1000000007684-P51		SUBSCRIPTION: 24/7 Support (US Only)	6,900.00	6,900.00	428.01	327.47	233.08	186.37	158.70	428.01	327.47	233.08	186.37	158.70	513.61	392.97	279.70	223.64	190.44										
						LICENSING MODEL DIGITAL STOREFRONT 7.X: Perpetual Customer Host OR EFI Hosting																											
		45127019-P51	45127019-P51	45127019-P51		KIT LICENSE: DSF VMe8+ Basic Package	40,000.00	40,000.00	2,481.20	1,898.40	1,351.20	1,080.40	920.00	2,481.20	1,898.40	1,351.20	1,080.40	920.00	2,977.44	2,278.08	1,621.44	1,296.48	1,104.00										
		1000000007885-P51	1000000007885-P51	1000000007885-P51		MAINTENANCE: DSF VMe8+ Basic Package: 1-Year	9,000.00	9,000.00	558.27	427.14	304.02	243.09	207.00	558.27	427.14	304.02	243.09	207.00	669.92	512.57	364.82	291.71	248.40										
		1000000007886-P51	1000000007886-P51	1000000007886-P51		MAINTENANCE: DSF VMe8+ Basic Package: 3-Year (Save 10%)	24,300.00	24,300.00	1,507.33	1,153.28	820.86	656.34	558.90	1,507.33	1,153.28	820.85	656.34	558.90	1,808.79	1,383.93	985.02	787.61	670.68										
		1000000007887-P51	1000000007887-P51	1000000007887-P51		MAINTENANCE: DSF VMe8+ Basic Package: 4-Year (Save 15%)	30,600.00	30,600.00	1,898.12	1,452.28	1,033.67	826.51	703.80	1,898.12	1,452.28	1,033.67	826.51	703.80	2,277.74	1,742.73	1,240.40	991.81	844.56										
		1000000007888-P51	1000000007888-P51	1000000007888-P51		MAINTENANCE: DSF VMe8+ Basic Package: 5-Year (Save 20%)	36,000.00	36,000.00	2,233.08	1,708.56	1,216.08	972.36	828.00	2,233.08	1,708.56	1,216.08	972.36	828.00	2,679.70	2,050.27	1,459.30	1,166.83	993.60										
		45127020-P51	45127020-P51	45127020-P51		KIT LICENSE: DSF VPrint Basic Package	41,000.00	38,334.00	2,380.96	1,821.70	1,296.61	1,036.75	882.83	2,380.96	1,821.70	1,296.61	1,036.75	882.83	2,857.15	2,186.05	1,555.93	1,244.10	1,059.40										
		1000000007889-P51	1000000007889-P51	1000000007889-P51		MAINTENANCE: DSF VPrint Basic Package: 1-Year	8,200.00	7,677.00	476.20	364.35	259.33	207.36	176.57	476.20	364.35	259.33	207.36	176.57	571.45	437.22	311.19	248.83	211.89										
		1000000007890-P51	1000000007890-P51	1000000007890-P51		MAINTENANCE: DSF VPrint Basic Package: 3-Year (Save 10%)	22,140.00	20,727.00	1,285.70	983.70	700.16	559.84	476.72	1,285.70	983.70	700.16	559.84	476.72	1,542.83	1,180.44	840.19	671.80	572.07										
		1000000007891-P51	1000000007891-P51	1000000007891-P51		MAINTENANCE: DSF VPrint Basic Package: 4-Year (Save 15%)	27,880.00	26,101.00	1,619.05	1,238.75	881.69	704.99	600.32	1,619.05	1,238.75	881.69	704.99	600.32	1,942.85	1,486.50	1,058.03	845.99	720.39										
		1000000007892-P51	1000000007892-P51	1000000007892-P51		MAINTENANCE: DSF VPrint Basic Package: 5-Year (Save 20%)	32,800.00	30,707.00	1,904.76	1,457.35	1,037.28	829.40	706.26	1,904.76	1,457.35	1,037.28	829.40	706.26	2,285.71	1,748.83	1,244.74	995.28	847.51										
						CLOUD-BASED SUBSCRIPTION: DIGITAL STOREFRONT 7.X																											
		1000000007906-P51	1000000007906-P51	1000000007906-P51		Activation: DSF VWe8+ Basic Package	17,500.00	17,500.00	1,085.53	830.55	591.15	472.68	402.50	1,085.53	830.55	591.15	472.68	402.50	1,302.63	996.66	709.38	567.21	483.00										
		1000000007907-P51	1000000007907-P51	1000000007907-P51		SUBSCRIPTION: DSF VWe8+ Basic Package: 1-Year	19,300.00	19,300.00	1,197.18	915.98	651.95	521.29	443.90	1,197.18	915.98	651.95	521.29	443.90	1,436.61	1,099.17	782.34	625.55	532.68										
		1000000007908-P51	1000000007908-P51	1000000007908-P51		SUBSCRIPTION: DSF VWe8+ Basic Package: 3-Year (Save 10%)	52,110.00	52,110.00	3,232.38	2,473.14	1,760.28	1,407.49	1,198.53	3,232.38	2,473.14	1,760.28	1,407.49	1,198.53	3,878.86	2,967.77	2,112.33	1,688.99	1,438.24										
		1000000007909-P51	1000000007909-P51	1000000007909-P51		SUBSCRIPTION: DSF VWe8+ Basic Package: 4-Year (Save 15%)	65,620.00	65,620.00	4,070.41	3,114.33	2,216.64	1,772.40	1,509.26	4,070.41	3,114.33	2,216.64	1,772.40	1,509.26	4,884.49	3,737.19	2,659.97	2,126.88	1,811.11										
		1000000007910-P51	1000000007910-P51	1000000007910-P51		SUBSCRIPTION: DSF VWe8+ Basic Package: 5-Year (Save 20%)	77,200.00	77,200.00	4,788.72	3,663.91	2,607.82	2,085.17	1,775.60	4,788.72	3,663.91	2,607.82	2,085.17	1,775.60	5,746.46	4,396.69	3,129.38	2,502.21	2,130.72										
		1000000007911-P51	1000000007911-P51	1000000007911-P51		Activation: DSF VPrint Basic Package	14,000.00	13,636.00	845.84	647.14	460.62	368.31	313.63	845.84	647.14	460.62	368.31	313.63	1,015.01	776.60	552.75	441.97	376.35										
		1000000007912-P51	1000000007912-P51	1000000007912-P51		SUBSCRIPTION: DSF VPrint Basic Package: 1-Year	19,000.00	17,677.00	1,096.50	838.95	597.13	477.46	406.57	1,096.50	838.95	597.13	477.46	406.57	1,315.81	1,006.74	716.55	572.95	487.89										
		1000000007913-P51	1000000007913-P51	1000000007913-P51		SUBSCRIPTION: DSF VPrint Basic Package: 3-Year (Save 10%)	51,300.00	47,727.00	2,960.51	2,265.12	1,612.22	1,289.11	1,097.72	2,960.51	2,265.12	1,612.22	1,289.11	1,097.72	3,552.61	2,718.15	1,934.66	1,546.93	1,317.27										
		1000000007914-P51	1000000007914-P51	1000000007914-P51		SUBSCRIPTION: DSF VPrint Basic Package: 4-Year (Save 15%)	64,600.00	60,101.00	3,728.07	2,852.39	2,030.21	1,623.33	1,382.32	3,728.07	2,852.39	2,030.21	1,623.33	1,382.32	4,473.68	3,422.87	2,436.25	1,947.99	1,658.79										
		1000000007915-P51	1000000007915-P51	1000000007915-P51		SUBSCRIPTION: DSF VPrint Basic Package: 5-Year (Save 20%)	76,000.00	70,707.00	4,385.96	3,355.75	2,388.48	1,909.80	1,626.26	4,385.96	3,355.75	2,388.48	1,909.80	1,626.26	5,263.15	4,026.91	2,866.18	2,291.76	1,951.51										
						Bundles- DSF Basic Bundle (Customer-Hosted)																											
		45127018-P51	45127018-P51	45127018-P51		KIT LICENSE: DSF Basic Bundle (DSF Platform + Credit Cards)	29,000.00	29,000.00	1,798.87	1,376.34	979.62	783.29	667.00	1,798.87	1,376.34	979.62	783.29	667.00	2,158.64	1,651.61	1,175.54	939.95	800.40										
		1000000007889-P51	1000000007889-P51	1000000007889-P51		MAINTENANCE: DSF Basic Bundle: 1-Year	5,800.00	5,800.00	359.77	275.27	195.92	156.66	133.40	359.77	275.27	195.92	156.66	133.40	431.73	330.32	235.11	187.99	160.08										
		1000000007882-P51	1000000007882-P51	1000000007882-P51		MAINTENANCE: DSF Basic Bundle: 3-Year (Save 10%)	15,660.00	15,660.00	971.39	743.22	528.99	422.88	360.18	971.39	743.22	528.99	422.88	360.18	1,165.67	891.87	634.79	507.57	432.22										
		1000000007883-P51	1000000007883-P51	1000000007883-P51		MAINTENANCE: DSF Basic Bundle: 4-Year (Save 15%)	19,720.00	19,720.00	1,223.23	935.91	666.14	532.64	453.56	1,223.23	935.91	666.14	532.64	453.56	1,467.88	1,123.09	799.37	639.16	544.27										
		1000000007884-P51	1000000007884-P51	1000000007884-P51		MAINTENANCE: DSF Basic Bundle: 5-Year (Save 20%)	23,200.00	23,200.00	1,439.10	1,101.07	783.70	626.63	533.60	1,439.10	1,101.07	783.70	626.63	533.60	1,726.92	1,321.29	940.44	751.96	640.32										
		45127021-P51	45127021-P51	45127021-P51		KIT LICENSE: DSF Basic Bundle (DSF Plat + Credit Cards + FusionPro)	39,000.00	39,000.00	2,419.17	1,850.94	1,317.42	1,053.39	897.00	2,419.17	1,850.94	1,317.42	1,053.39	897.00	2,903.00	2,221.13	1,580.90	1,264.07	1,076.40										
		1000000007893-P51	1000000007893-P51	1000000007893-P51		MAINTENANCE: DSF FusionPro Bundle: 1-Year	7,800.00	7,800.00	483.83	370.19	263.48	210.68	179.40	483.83	370.19	263.48	210.68	179.40	580.60	444.23	316.18	252.81	215.28										
		1000000007894-P51	1000000007894-P51	1000000007894-P51		MAINTENANCE: DSF FusionPro Bundle: 3-Year (Save 10%)	21,060.00	21,060.00	1,306.35	999.51	711.40	568.83	484.38	1,306.35	999.51	711.40	568.83	484.38	1,567.62	1,199.41	853.69	682.60	581.26										
		1000000007895-P51	1000000007895-P51	1000000007895-P

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3001 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copiers Prints Developments Per Month	Ricoh Equipment and Options Prices Per Unit	Non-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		3RD-100000008513-DS	3RD-100000008513-DS	3RD-100000008513-DS		ACTIVATION Additional Business Entity Separate Business Entity >3 Requires Quote	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		100000008514-PS1	100000008514-PS1	100000008514-PS1		ANNUAL SUBSCRIPTION Add Business Entity Separate Business Entity >3 Requires Quote	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40									
		100000007717-PS1	100000007717-PS1	100000007717-PS1		SUBSCRIPTION Enterprise Storage: Each Additional 20GB	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		3RD-100000008515-DS				DSF CORE Training Services 24 Hours	5,400.00	5,400.00	302.02	234.95	164.21	134.78	118.42	334.96	256.28	182.41	145.85	124.20	362.43	281.94	197.06	161.74	142.11									
		3RD-100000008516-DS				DSF Training Service Initial Site Products Build Asst 16 Hours	3,600.00	3,600.00	201.35	156.64	109.48	89.86	78.95	223.31	170.86	121.61	97.24	82.80	241.62	187.96	131.37	107.83	94.74									
		3RD-100000008517-DS				DSF Services Product Launch Workflow Refine 12 Hours	2,700.00	2,700.00	151.01	117.48	82.11	67.39	59.21	167.48	128.14	91.21	72.93	62.10	181.21	140.97	98.53	80.87	71.05									
		3RD-100000008518-DS				Discovery Wfm Project Def Prfrg 16 Hours	3,600.00	3,600.00	201.35	156.64	109.48	89.86	78.95	223.31	170.86	121.61	97.24	82.80	241.62	187.96	131.37	107.83	94.74									
		3RD-100000008520-DS				Project Management Sold in Blocks of 16 Hours	3,600.00	3,600.00	201.35	156.64	109.48	89.86	78.95	223.31	170.86	121.61	97.24	82.80	241.62	187.96	131.37	107.83	94.74									
		3RD-100000008521-DS				Managed Services 110 Hours Customizable by Project	26,100.00	26,100.00	1,459.77	1,135.61	793.70	651.46	572.37	1,618.68	1,238.71	881.66	704.96	600.36	1,751.72	1,362.73	952.44	781.75	686.85									
		3RD-100000007725-DS				EFI DSF To Fiery Integration Professional Service	800.00	800.00	49.62	37.97	27.02	21.61	18.40	49.62	37.97	27.02	21.61	18.40	59.55	45.56	32.43	25.93	22.08									
		3RD-100000007730-DS	3RD-100000007730-DS	3RD-100000007730-DS		EFI Professional Services Daily Rate Off-Site	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68									
		3RD-100000007731-DS				EFI Pro Services Off 2 Day Course Travel	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		3RD-100000007732-DS	3RD-100000007732-DS	3RD-100000007732-DS		EFI PRO SVCS DSF Daily Rate Additional Day On-Site	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		3RD-100000007733-DS	3RD-100000007733-DS	3RD-100000007733-DS		EFI Professional Services Hourly Rate (Off-Site Min 2 Hrs)	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52									
		3RD-100000007736-DS	3RD-100000007736-DS	3RD-100000007736-DS		DSF 8.X Reseller Cert Trng EFI 4Day Course T&E Not Incl	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		3RD-100000007737-DS	3RD-100000007737-DS	3RD-100000007737-DS		DSF 8.X Reseller Cert Trng Onsite 4Day Course Instructor T&E Included 6 Students Session Max	7,000.00	7,000.00	434.21	332.22	236.46	189.07	161.00	434.21	332.22	236.46	189.07	161.00	521.05	398.66	283.75	226.88	193.20									
		3RD-100000008522-DS	3RD-100000008522-DS	3RD-100000008522-DS		ACTIVATION EFI VDP NFR LICENSE Cloud-Based	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		100000008523-PS1	100000008523-PS1	100000008523-PS1		ANNUAL SUBSCRIPTION EFI VDP NFR LICENSE Cloud Based	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		3RD-100000007695-DS	3RD-100000007695-DS	3RD-100000007695-DS		ACTIVATION Authentication Package: SSO Authentication formerly LDAP	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40									
		100000007696-PS1	100000007696-PS1	100000007696-PS1		SUBSCRIPTION: Authentication Package: LDAP	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80									
		3RD-100000008525-DS				Activation Scan Record EFI VDP For Essential	2,000.00	2,000.00	111.86	87.02	60.82	49.62	43.86	124.06	94.92	67.56	54.02	46.00	134.23	104.42	72.98	58.90	52.63									
		100000008526-PS1				Annual Subscription Single Record EFI VDP for Essential	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		45127018-PS1	45127018-PS1	45127018-PS1		KIT LICENSE: DSF Basic Bundle (DSF Platform + Credit Cards)	29,000.00	29,000.00	1,768.87	1,376.34	979.62	782.29	667.00	1,768.87	1,376.34	979.62	782.29	667.00	2,158.64	1,651.61	1,175.54	938.95	800.40									
		100000007880-PS1	100000007880-PS1	100000007880-PS1		MAINTENANCE: DSF Basic Bundle: 1-Year	5,800.00	5,800.00	359.77	275.27	195.92	156.66	133.40	359.77	275.27	195.92	156.66	133.40	431.73	330.32	235.11	187.99	160.08									
		100000007882-PS1	100000007882-PS1	100000007882-PS1		MAINTENANCE: DSF Basic Bundle: 3-Year (Save 10%)	15,660.00	15,660.00	971.39	743.22	528.99	422.98	360.18	971.39	743.22	528.99	422.98	360.18	1,165.67	891.87	634.79	507.57	432.22									
		100000007883-PS1	100000007883-PS1	100000007883-PS1		MAINTENANCE: DSF Basic Bundle: 4-Year (Save 15%)	19,720.00	19,720.00	1,223.23	935.91	666.14	532.64	453.56	1,223.23	935.91	666.14	532.64	453.56	1,467.88	1,123.09	799.37	639.16	544.27									
		100000007884-PS1	100000007884-PS1	100000007884-PS1		MAINTENANCE: DSF Basic Bundle: 5-Year (Save 20%)	23,200.00	23,200.00	1,439.10	1,101.07	783.70	626.63	533.60	1,439.10	1,101.07	783.70	626.63	533.60	1,726.92	1,321.29	940.44	751.96	640.32									
		45127020-PS1	45127020-PS1	45127020-PS1		KIT LICENSE: DSF VPrint Basic Package	41,000.00	41,000.00	38,384.00	2,380.96	1,821.70	1,296.61	1,036.76	882.83	2,380.96	1,821.70	1,296.61	1,036.76	2,857.15	2,186.05	1,555.93	1,244.10	1,059.40									
		100000007889-PS1	100000007889-PS1	100000007889-PS1		MAINTENANCE: DSF VPrint Basic Package: 1-Year	8,200.00	7,677.00	476.20	364.35	259.33	207.36	176.57	476.20	364.35	259.33	207.36	176.57	571.45	437.22	311.19	248.83	211.89									
		100000007890-PS1	100000007890-PS1	100000007890-PS1		MAINTENANCE: DSF VPrint Basic Package: 3-Year (Save 10%)	22,140.00	22,140.00	1,285.70	983.70	700.16	559.64	476.72	1,285.70	983.70	700.16	559.64	476.72	1,542.83	1,180.44	840.19	671.80	572.07									
		100000007891-PS1	100000007891-PS1	100000007891-PS1		MAINTENANCE: DSF VPrint Basic Package: 4-Year (Save 15%)	27,880.00	26,101.00	1,619.05	1,238.75	881.69	704.99	600.32	1,619.05	1,238.75	881.69	704.99	600.32	1,942.85	1,486.50	1,058.03	845.99	720.39									
		100000007892-PS1	100000007892-PS1	100000007892-PS1		MAINTENANCE: DSF VPrint Basic Package: 5-Year (Save 20%)	32,800.00	30,707.00	1,904.76	1,457.35	1,037.28	829.40	706.26	1,904.76	1,457.35	1,037.28	829.40	706.26	2,285.71	1,748.83	1,244.74	995.28	847.51									
		45127021-PS1	45127021-PS1	45127021-PS1		KIT LICENSE: DSF FusionPro Bundle (DSF Platf + Credit Cards + FusionPro)	39,000.00	39,000.00	2,419.17	1,850.94	1,317.42	1,053.39	897.00	2,419.17	1,850.94	1,317.42	1,053.39	897.00	2,903.00	2,221.13	1,580.90	1,264.07	1,076.40									
		100000007893-PS1	100000007893-PS1	100000007893-PS1		MAINTENANCE: DSF FusionPro Bundle: 1-Year	7,800.00	7,800.00	483.83	370.19	263.48	210.68	179.40	483.83	370.19	263.48	210.68	179.40	580.60	444.23	316.18	252.81	215.28									
		100000007894-PS1	100000007894-PS1	100000007894-PS1		MAINTENANCE: DSF FusionPro Bundle: 3-Year (Save 10%)	21,060.00	21,060.00	1,306.35	999.51	711.41	568.61	484.38	1,306.35	999.51	711.41	568.61	484.38	1,567.62	1,199.41	853.69	682.60	581.26									
		100000007895-PS1	100000007895-PS1	100000007895-PS1		MAINTENANCE: DSF FusionPro Bundle: 4-Year (Save 15%)	26,520.00	26,520.00	1,645.04	1,258.64	895.85	716.31	609.96	1,645.04	1,258.64	895.85	716.31	609.96	1,974.04	1,510.37	1,075.01	859.57	731.95									
		100000007896-PS1	100000007896-PS1	100000007896-PS1		MAINTENANCE: DSF FusionPro Bundle: 5-Year (Save 20%)	31,200.00	31,200.00	1,935.34	1,480.75	1,053.94	842.71	717.60	1,935.34	1,480.75	1,053.94	842.71	717.60	2,322.40	1,776.90	1,264.72	1,011.25	861.12									
		45127022-PS1	45127022-PS1	45127022-PS1		KIT LICENSE: DSF XMPie Bundle (DSF Platf + Credit Cards + XMPie)	47,000.00	47,000.00	2,915.41	2,230.62	1,587.66	1,269.47	1,081.00	2,915.41	2,230.62	1,587.66	1,269.47	1,081.00	3,498.49	2,676.74	1,905.19	1,523.36	1,297.20									
		100000007897-PS1	100000007897-PS1	100000007897-PS1		MAINTENANCE: DSF XMPie Bundle: 1-Year	9,400.00	9,400.00	583.08	446.12	317.53	253.89	216.20	583.08	446.12	317.53	253.89	216.20	699.70	535.25	381.04	304.67	259.44									
		100000007898-PS1	100000007898-PS1	100000007898-PS1		MAINTENANCE: DSF XMPie Bundle: 3-Year (Save 10%)	25,380.00	25,380.00	1,574.32	1,204.53	857.34	685.51	583.74	1,574.32	1,204.53	857.34	685.51	583.74	1,889.19	1,445.44	1,028.80	822.62	700.49									
		100000007899-PS1	100000007899-PS1	100000007899-PS1		MAINTENANCE: DSF XMPie Bundle: 4-Year (Save 15%)	31,960.00	31,960.00	1,982.48	1,516.82	1,079.61	863.24	735.08	1,982.48	1,516.82	1,079.61	863.24	735.08	2,378.97	1,820.19	1,295.53	1,035.89	882.10									
		100000007900-PS1	100000007900-PS1	100000007900-PS1		MAINTENANCE: DSF XMPie Bundle: 5-Year (Save 10%)	22,140.00	20,727.00	1,285.70	983.70	700.16	559.64	476.72	1,285.70	983.70	700.16	559.64	476.72	1,542.83	1,180.44	840.19	671.80	572.07									
		3RD-100000007901-DS	3RD-100000007901-DS	3RD-100000007901-DS		ACTIVATION DSF Basic CC Package DSF Platform1000000007682 + Credit Card Payment M	9,500.00	9,500.00	589.29	450.87	320.91	256.60	218.50	589.29	450.87	320.91	256.60	218.50	707.14	541.04	385.09	307.91	262.20									
		100000007902-PS1	100000007902-PS1	100000007902-PS1		SUBSCRIPTION: DSF Basic Bundle: 1-Year	14,000.00	14,000.00	868.42	664.44	472.92	378.14	322.00	868.42	664.44	472.92	378.14	322.00	1,042.10	797.33	567.50	453.77	386.40									
		100000007903-PS1	100000007903-PS1	100000007903-PS1		SUBSCRIPTION: DSF Basic Bundle: 3-Year (Save 1%)	37,800.00	37,800.00	2,344.73	1,793.99	1,276.88	1,020.98	869.40	2,344.73	1,793.99	1,276.88	1,020.98	869.40	2,813.68	2,152.79	1,532.26	1,225.17	1,043.28									
		100000007904-PS1	100000007904-PS1	100000007904-PS1		SUBSCRIPTION: DSF Basic Bundle: 4-Year (Save 5%)	47,600.00	47,600.00	2,952.63	2,259.19	1,607.93	1,285.68	1,094.80	2,952.63	2,259.19	1,607.93	1,285.68	1,094.80	3,543.16	2,710.92	1,929.51	1,542.81	1,313.76									
		100000007905-PS1	100000007905-PS1	100000007905-PS1		SUBSCRIPTION: DSF Basic Bundle: 5-Year (Save 20%)	56,000.00	56,000.00	3,473.68	2,657.76	1,891.68	1,512.56	1,288.00	3,473.68	2,657.76	1,891.68	1,512.56	1,288.00	4,168.42	3,189.31	2,270.02	1,815.07	1,545.60									
		3RD-100000007911-DS	3RD-100000007911-DS	3RD-100000007911-DS		ACTIVATION DSF EFI VDP Basic CC Package DSF Platform1000000007682 + EFI VDP30000	14,000.00	14,000.00	868.42	664.44	472.92	378.14	322.00	868.42	664.44	472.92	378.14	322.00	1,042.10	797.33	567.50	453.77	386.40									
		100000007912-PS1	100000007912-PS1	100000007912-PS1		SUBSCRIPTION: DSF VPrint Basic Package: 1-Year	17,677.00	17,677.00	1,096.50	838.95	597.13	477.40	406.57	1,096.50	838.95	597.13	477.40	406.57	1,315.81	1,006.74	716.55	572.95	487.89									
		100000007913-PS1	100000007913-PS1	100000007913-PS1		SUBSCRIPTION: DSF VPrint Basic Package: 3-Year (Save 10%)	51,300.00	47,727.00	2,960.51	2,265.12	1,612.22	1,289.11	1,097.72	2,960.51	2,265.12	1,612.22	1,289.11	1,097.72	3,552.61	2,718.15	1,934.66	1,546.93	1,317.27									
		100000007914-PS1	100000007914-PS1	100000007914-PS1		SUBSCRIPTION: DSF VPrint Basic Package: 4-Year (Save 15%)	64,600.00	60,101.00	3,728.07	2,852.39	2,030.21	1,623.53	1,382.32	3,728.07	2,852.39	2,030.21	1,623.53	1,382.32	4,473.68	3,422.87	2,436.25	1,947.99	1,658.79									
		100000007915-PS1	100000007915-PS1	100000007915-PS1		SUBSCRIPTION: DSF VPrint Basic Package: 5-Year (Save 20%)	76,000.00	70,707.00	4,385.96	3,355.75	2,388.48	1,909.80	1,626.26	4,385.96	3,355.75	2,388.48	1,909.80	1,626.26	5,263.15	4,026.91	2,866.18	2,291.76	1,951.51									
		3RD-100000007921-DS	3RD-100000007921-DS	3RD-100000007921-DS		ACTIVATION DSF XMPie Basic CC Package DSF Platform 1000000007682 + XMPie 45125021	14,500.00	14,500.00	899.44	688.17	489.81	391.65	333.50	899.44	688.17	489.81	391.65	333.50	1,079.32	825.80	587.77	469.97	400.20									
		100000007922-PS1	100000007922-PS1	100000007922-PS1		SUBSCRIPTION: DSF XMPie Bundle: 1-Year	20,000.00	20,000.00	1,240.60	949.20	675.60	540.20	460.00	1,240.60	949.20	675.60	540.20	460.00	1,488.72	1,139.04	810.72	648.24	552.00									
		100000007923-PS1	100000007923-PS1	100000007923-PS1		SUBSCRIPTION: DSF XMPie Bundle: 3-Year (Save 10%)	54,000.00	54,000.00	3,349.62	2,562.84	1,824.12	1,458.54	1,242.00	3,349.62	2,562.84	1,824.12	1,458.54	1,242.00	4,019.54	3,075.41	2,188.94	1,750.25	1,490.40									
		100000007924-PS1	100000007924-PS1	100000007924-PS1		SUBSCRIPTION: DSF XMPie Bundle: 4-Year (Save 15%)	68,000.00	68,000.00	4,218.04	3,227.28	2,297.04	1,836.68	1,564.00	4,218.04	3,227.28	2,297.04	1,836.68	1,564.00	5,061.65	3,872.74	2,756.45	2,204.02	1,876.80									
		100000007925-PS1	100000007925-PS1	100000007925-PS1		SUBSCRIPTION: DSF XMPie Bundle: 5-Year (Save 20%)	80,000.00	80,000.00	4,962.40	3,796.80	2,702.40	2,160.80	1,840.00	4,962.40	3,796.80	2,702.40	2,160.80	1,840.00	5,954.88	4,556.16	3,242.88	2,592.96	2,208.00									
		100000007954-PS1	100000007954-PS1	100000007954-PS1		MAINTENANCE: DSF Software Platform	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		100000007944-PS1	100000007944-PS1	100000007944-PS1		MAINTENANCE DSF Platform 3 YEAR OPTION: DSF Platform (100000007654)	13,500.00	13,500.00	837.41	640.71	456.03	364.64	310.50	837.41	640.71	456.03	364.64	310.50	1,004.89	768.85	547.24	437.56	372.60									
		100000007945-PS1	100000007945-PS1	100000007945-PS1		MAINTENANCE DSF Platform 4 Year OPTION DSF Platform (100000007654)	17,000.00	17,000.00	1,054.51	806.82	574.26	459.17	391.00	1,054.51	806.82	574.26	459.17	391.00	1,265.41	968.18	689.11	550.00	469.20									
		100000007946-PS1	100000007946-PS1	100000007946-PS1		MAINTENANCE DSF Platform 5 YEAR OPTION DSF Platform (100000007654)	20,000.00	20,000.00	1,240.60	949.20	675.60	540.20	460.00	1,240.60	949.20	675.60	540.20	460.00	1,488.72	1,139.04	810.72	648.24	552.00									
		100000007953-PS1	100000007953-PS1	100000007953-PS1		SUBSCRIPTION DSF Software Platform	12,000.00	12,000.00	744.36	569.52	405.36	324.12	276.00	744.36	569.52	405.36	324.12	276.00	893.23	683.42	486.43	388.94	331.20									
		100000007947-PS1	100000007947-PS1	100000007947-PS1		SUBSCRIPTION DSF PLATFORM 3 YEAR OPTION DSF Platform (100000007683)	32,400.00	32,400.00	2,009.77	1,537.70	1,094.47	875.12	745.20	2,009.77	1,537.70	1,094.47	875.12	745.20	2,411.73	1,845.24	1,313.37	1,050.15	894.24									
		100000007948-PS1	100000007948-PS1	100000007948-PS1		SUBSCRIPTION DSF PLATFORM 4 YEAR OPTION DSF Platform (100000007683)	40,800.00	40,800.00	2,530.82	1,936.37	1,378.22	1,102.01	938.40	2,530.82	1,936.37	1,378.22	1,102.01	938.40	3,036.99	2,323.64	1,653.87	1,322.41	1,126.08									
		100000007949-PS1	100000007949-PS1	100000007949-PS1		SUBSCRIPTION DSF PLATFORM 5 YEAR OPTION DSF Platform (100000007683)	48,000.00	48,000.00	2,977.64	2,278.08	1,621.44	1,296.48	1,104.00	2,977.64	2,278.08	1,621.44	1,296.48	1,104.00	3,573.16	2,733.70	1,945.73	1,555.78	1,324.80									
						EMC (Application/Xender)																											
						Application/Xender 7.2																											
		457-100-245-PS1	N/A	N/A		AX PACKAGE - 5 CC USER PACK	7,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		457-100-248-PS1	N/A	N/A		AX CAPTURE PACKAGE	700.00	566.00	35.11	26.86	19.12	15.29	13.02	35.11	26.86	19.12	15.29	13.02	42.13	32.23	22.94	18.35	15.62									
		457-100-307-PS1	N/A	N/A		AX WEB ACCESS - PAL - 5 CC USER PACK	1,750.00	1,750.00	108.55	83.06	59.12	47.27	40.25	108.55	83.06	59.12	47.27	40.25	130.26	99.67	70.94	56.72	48.30									
		457-104-244-PS1	N/A	N/A		Application/Xender Connector 5 Concurrent Users	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		457-106-246-PS1	N/A	N/A		Application/Xender Sharepoint Integration (SPI)	8,000.00	8,000.00	496.34	379.68	270.24	216.08	184.00	496.24	379.68	270.24	216.08	184.00	595.46	455.62	324.28	259.30	220.80									
		457-100-422-PS1	N/A	N/A		PEGASUS SCANFIX FOR APPLICATION/XTENDER	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		456-106-022-PS1	N/A	N/A		Application/Xender ePlore Full Text - 5 Concurrent User Pack	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40									
		456-106-023-PS1	N/A	N/A		Application/Xender ePlore Full Text Server	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40									
		456-106-427-PS1	N/A	N/A		APPLICATION/XTENDER DOC SERVER	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		456-100-439-PS1	N/A	N/A		AX REPORTS MANAGEMENT SERVER (INCLUDES PDF OPTION)	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04									
		456-100-388-PS1	N/A	N/A		Application/Xender Workflow Manager Web Gateway	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		456-100-389-PS1	N/A	N/A		Application/Xender Reports Management AFP	30,000.00	30,000.00	1,860.90	1,423.80	1,013.40	810.30	690.00	1,860.90	1,423.80	1,013.40	810.30	690.00	2,233.08	1,708.56	1,216.08	972.36	828.00									
		456-100-390-PS1	N/A	N/A		Application/Xender Reports Management METACODE	30,000.00	30,000.00	1,860.90	1,423.80	1,013.40	810.30	690.00	1,860.90	1,423.80	1,013.40	810.30	690.00	2,233.08	1,708.56	1,216.08	972.36	828.00									
		456-100-391-PS1	N/A	N/A		Application/Xender Reports Management PCL	30,000.00	30,000.00	1,860.90	1,423.80	1,013.40	810.30	690.00	1,860.90	1,423.80	1,013.40	810.30	690.00	2,233.08	1,708.56	1,216.08	972.36	828.00									
		456-105-032-PS1	N/A	N/A		Application/Xender Workflow Manager 5 Concurrent Users	5,500.00	5,500.00	341.17	261.03	185.79	148.56	126.50	341.17	261.03	185.79	148.56	126.50	409.40	313.24	222.95	178.27	151.80									
		456-105-030-PS1	N/A	N/A		Application/Xender Workflow Manager Server	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		456-105-031-PS1	N/A	N/A		Application/Xender Workflow Man

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product Add Note EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Month Payments	Operational FMV Lease 24 Month Payments	Operational FMV Lease 36 Month Payments	Operational FMV Lease 48 Month Payments	Operational FMV Lease 60 Month Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		456-101-278-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 100 NAMED USERS	90,000.00	72,727.00	4,511.26	3,451.62	2,456.72	1,964.36	1,672.72	4,511.26	3,451.62	2,456.72	1,964.36	1,672.72	5,413.51	4,141.95	2,948.06	2,357.23	2,007.27									
		456-101-284-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 300 NAMED USERS	225,000.00	181,818.00	11,278.17	8,629.08	6,141.81	4,910.90	4,181.81	11,278.17	8,629.08	6,141.81	4,910.90	4,181.81	13,533.80	10,354.90	7,370.17	5,893.09	5,018.18									
		456-101-279-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 1000 NAMED USERS	600,000.00	484,848.00	30,075.12	23,010.88	16,378.17	13,095.74	11,151.50	30,075.12	23,010.88	16,378.17	13,095.74	11,151.50	36,090.15	27,613.06	19,653.80	15,714.89	13,381.80									
		456-101-673-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 15-19 NAMED USERS ADD ON-QTY'S	7,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		456-101-283-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 20-49 NAMED USERS ADD ON-QTY'S	6,375.00	5,152.00	319.58	244.51	174.00	139.16	118.50	319.58	244.51	174.03	139.16	118.50	383.49	293.42	208.84	166.99	142.20									
		456-101-288-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 50-99 NAMED USERS ADD ON-QTY'S	5,250.00	4,242.00	263.13	201.33	143.29	114.58	97.57	263.13	201.33	143.29	114.58	97.57	315.76	241.59	171.95	137.49	117.08									
		456-101-281-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 100-299 NAMED USERS ADD ON-QTY'	4,500.00	4,500.00	279.14	213.57	152.01	121.55	103.50	279.14	213.57	152.01	121.55	103.50	334.96	256.28	182.41	145.85	124.20									
		456-101-285-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 300-999 NAMED USERS ADD ON-QTY'	3,750.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		456-101-280-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER - 1000+ NAMED USERS ADD ON-QTY'S	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90									
		456-101-289-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW MANAGER FORMS CLIENT	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		456-100-407-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW SERVER - 5 CC USERS	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20									
		456-100-408-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW SERVER - 10 CC USERS	6,000.00	6,485.00	401.02	306.83	218.39	174.62	148.70	401.02	306.83	218.39	174.62	148.70	481.23	368.19	262.07	209.54	178.43									
		456-100-409-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW SERVER - 25 CC USERS	18,000.00	14,545.00	902.23	690.31	491.33	392.86	334.54	902.23	690.31	491.33	392.86	334.54	1,082.67	828.37	589.60	471.43	401.44									
		456-100-410-P/S1	N/A	N/A		APPLICATION/TENDER WORKFLOW SERVER - 100 CC USERS	68,000.00	54,949.00	3,408.49	2,607.88	1,856.18	1,484.17	1,263.83	3,408.49	2,607.88	1,856.18	1,484.17	1,263.83	4,090.18	3,129.46	2,227.41	1,781.01	1,516.59									
		456-100-417-P/S1	N/A	N/A		APPLICATION/TENDER DOCUMENT ROUTING - 50 USERS	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		456-100-418-P/S1	N/A	N/A		APPLICATION/TENDER DOCUMENT ROUTING - 100 USERS	7,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		456-100-654-P/S1	N/A	N/A		ASCENT CAPTURE ENHANCED RELEASE SCRIPT	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
						EMC Captiva InputAccel																											
		456-100-711-P/S1	N/A	N/A		INPUTACCEL STANDARD SERVER - 1M PPY	12,000.00	9,697.00	601.50	460.22	327.56	261.92	223.03	601.50	460.22	327.56	261.92	223.03	721.81	552.26	393.08	314.30	267.64									
		456-100-712-P/S1	N/A	N/A		INPUTACCEL ENTERPRISE SERVER - 1M PPY	42,000.00	33,939.00	2,105.24	1,610.74	1,146.46	916.69	780.60	2,105.24	1,610.74	1,146.46	916.69	780.60	2,526.28	1,932.89	1,375.75	1,100.03	936.72									
		456-100-713-P/S1	N/A	N/A		INPUTACCEL STANDARD VOLUME PACK - <100,000 PPY	1,375.00	1,111.00	68.92	52.73	37.53	30.01	25.55	68.92	52.73	37.53	30.01	25.55	82.70	63.27	45.04	36.01	30.66									
		456-100-714-P/S1	N/A	N/A		INPUTACCEL STANDARD VOLUME PACK - <1M PPY	11,550.00	9,333.00	578.93	442.94	315.27	252.08	214.66	578.93	442.94	315.27	252.08	214.66	694.71	531.53	378.32	302.50	257.59									
		456-100-715-P/S1	N/A	N/A		INPUTACCEL STANDARD VOLUME PACK - <10M PPY	80,000.00	64,646.00	4,009.99	3,068.10	2,183.74	1,746.09	1,486.86	4,009.99	3,068.10	2,183.74	1,746.09	1,486.86	4,811.99	3,681.72	2,620.49	2,095.31	1,784.23									
		456-100-716-P/S1	N/A	N/A		INPUTACCEL ENTERPRISE VOLUME PACK - <100,000 PPY	1,600.00	1,293.00	80.20	61.37	43.68	34.92	29.74	80.20	61.37	43.68	34.92	29.74	96.25	73.64	52.41	41.91	35.69									
		456-100-717-P/S1	N/A	N/A		INPUTACCEL ENTERPRISE VOLUME PACK - <1M PPY	12,500.00	10,101.00	626.57	479.39	341.21	272.83	232.32	626.57	479.39	341.21	272.83	232.32	751.88	575.27	409.45	327.39	278.79									
		456-100-718-P/S1	N/A	N/A		INPUTACCEL ENTERPRISE VOLUME PACK - <10M PPY	88,000.00	71,111.00	4,411.02	3,374.93	2,402.13	1,920.71	1,635.55	4,411.02	3,374.93	2,402.13	1,920.71	1,635.55	5,293.22	4,049.91	2,882.56	2,304.85	1,962.66									
		456-100-719-P/S1	N/A	N/A		INPUTACCEL SCALESERVER, PER SERVER	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04									
		456-100-720-P/S1	N/A	N/A		INPUTACCEL SCALESERVER, <1M PPY	2,300.00	1,859.00	115.31	88.23	62.80	50.21	42.76	115.31	88.23	62.80	50.21	42.76	138.38	105.87	75.36	60.25	51.31									
		456-100-721-P/S1	N/A	N/A		INPUTACCEL - CLUSTERING, PER SERVER, <10M PPY	16,000.00	12,929.00	801.99	613.61	436.74	349.21	297.37	801.99	613.61	436.74	349.21	297.37	962.38	736.33	524.09	419.05	356.84									
		456-100-723-P/S1	N/A	N/A		INPUTACCEL SCANPLUS VERIFY (STANDARD)	1,000.00	808.00	50.12	38.35	27.29	21.83	18.58	50.12	38.35	27.29	21.83	18.58	60.14	46.02	32.75	26.19	22.30									
		456-100-724-P/S1	N/A	N/A		INPUTACCEL SCANPLUS MODULE (PREMIUM)	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80									
		456-100-725-P/S1	N/A	N/A		INPUTACCEL ATTENDED CLIENT	3,500.00	2,828.00	175.42	134.22	95.53	76.38	65.04	175.42	134.22	95.53	76.38	65.04	210.51	161.06	114.64	91.66	78.05									
		456-100-726-P/S1	N/A	N/A		INPUTACCEL HANDPRINT / OMR RECOGNITION, PER CLIENT	2,400.00	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52									
		456-100-727-P/S1	N/A	N/A		PRIME RECOGNITION (1 CPU 2 OCR ENGINES)	10,400.00	8,404.00	521.30	398.85	283.89	226.99	193.29	521.30	398.85	283.89	226.99	193.29	625.56	478.62	340.66	272.39	231.95									
		456-100-728-P/S1	N/A	N/A		PRIME RECOGNITION (CPU 3 OCR ENGINES)	13,000.00	10,505.00	651.63	498.57	354.86	283.74	241.62	651.63	498.57	354.86	283.74	241.62	781.95	598.28	425.83	340.49	289.94									
		456-100-729-P/S1	N/A	N/A		PRIME RECOGNITION (2 CPUS, 6 OCR ENGINES)	28,600.00	23,111.00	1,433.58	1,096.85	780.69	624.23	531.55	1,433.58	1,096.85	780.69	624.23	531.55	1,720.29	1,316.22	936.83	749.07	637.86									
		456-100-730-P/S1	N/A	N/A		PRIME RECOGNITION (4 CPUS, 6 OCR ENGINES)	58,300.00	47,111.00	2,922.30	2,235.88	1,591.41	1,272.47	1,083.55	2,922.30	2,235.88	1,591.41	1,272.47	1,083.55	3,506.75	2,683.07	1,909.69	1,526.96	1,300.26									
		456-100-731-P/S1	N/A	N/A		PRIME - ASIAN OCR (1 CPU, 3 OCR ENGINES)	16,400.00	13,253.00	822.08	628.99	447.69	357.96	304.82	822.08	628.99	447.69	357.96	304.82	986.50	754.78	537.22	429.56	365.78									
		456-100-732-P/S1	N/A	N/A		PRIME - OUTPUT MANAGE AS FILE (P FEATURE)	1,200.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77									
		456-100-733-P/S1	N/A	N/A		PRIME VERIFY MODULE	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		456-100-734-P/S1	N/A	N/A		INPUTACCEL REPORTS	7,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		456-100-735-P/S1	N/A	N/A		3 INC MONITOR VOLUME PACK - <1M PPY	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		456-100-736-P/S1	N/A	N/A		INC MONITOR VOLUME PACK - <100K PPY	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		456-100-737-P/S1	N/A	N/A		INC MONITOR VOLUME PACK - <1M PPY	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20									
		456-100-738-P/S1	N/A	N/A		INC MONITOR VOLUME PACK - <10M PPY	28,000.00	22,626.00	1,403.49	1,073.83	764.31	611.13	520.40	1,403.49	1,073.83	764.31	611.13	520.40	1,684.19	1,288.60	917.17	733.35	624.48									
		456-100-740-P/S1	N/A	N/A		INPUTACCEL SCANPLUS DEVELOPER'S KIT (MDK)	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54									
		456-100-741-P/S1	N/A	N/A		INPUTACCEL WEB SERVICES SDK	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54									
		456-100-742-P/S1	N/A	N/A		INPUTACCEL CUSTOM MODULE CONNECTION	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		456-100-743-P/S1	N/A	N/A		ENPUT CLIENT CONNECTION CONCURRENT	1,250.00	1,010.00	62.65	47.93	34.12	27.28	23.23	62.65	47.93	34.12	27.28	23.23	75.18	57.52	40.94	32.74	27.88									
		456-100-655-P/S1	N/A	N/A		INPUTACCEL CONNECTOR FOR ECOPY SHARESCAN	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		456-100-748-P/S1	N/A	N/A		MICROSOFT SHAREPOINT EXPORT	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		456-100-750-P/S1	N/A	N/A		EMC APPLICATION/TENDER EXPORT	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		456-100-754-P/S1	N/A	N/A		FILENET PS CONTENT MANAGER EXPORT	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		456-100-756-P/S1	N/A	N/A		IBM CM ADVANCED FOR MULTIPLATFORM	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		456-100-764-P/S1	N/A	N/A		GLOBALSEND (EDITRIAM SW KIT)	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		456-100-766-P/S1	N/A	N/A		EMC DOCUMENTUM EXPORT	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		456-100-768-P/S1	N/A	N/A		OPENTEXT LIVELINK EXPORT (V9 OR EARLIER)	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		456-100-772-P/S1	N/A	N/A		SAP ARCHIVE EXPORT AND CONNECT	10,000.00	8,719.00	540.84	413.89	294.53	235.50	200.54	540.84	413.89	294.53	235.50	200.54	649.01	496.66	353.43	282.60	240.64									
		456-100-774-P/S1	N/A	N/A		RICOH GLOBALSCAN PLUG-IN	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90									
						EMC Captiva InputAccel Express 5.3																										
		456-010-530-P/S1	N/A	N/A		EXPRESS UNIVERSAL CLIENT MODULE	2,195.00	2,195.00	136.16	104.17	74.15	59.29	50.49	136.16	104.17	74.15	59.29	50.49	163.39	125.01	88.98	71.14	60.58									
		456-010-516-P/S1	N/A	N/A		INPUTACCEL EXPRESS - 91250 PPY	530.00	428.00	26.55	20.31	14.46	11.56	9.84	26.55	20.31	14.46	11.56	9.84	31.86	24.38	17.35	13.87	11.81									
		456-010-518-P/S1	N/A	N/A		INPUTACCEL EXPRESS - 365000 PPY	1,795.00	1,451.00	90.01	68.86	49.01	39.19	33.37	90.01	68.86	49.01	39.19	33.37	108.01	82.64	58.82	47.03	40.05									
		456-100-092-P/S1	N/A	N/A		QUICKSCAN PRO PRODUCTION LEVEL	3,095.00	2,501.00	155.14	118.70	84.48	67.55	57.52	155.14	118.70	84.48	67.55	57.52	186.16	142.44	101.38	81.06	69.03									
		456-010-526-P/S1	N/A	N/A		SCAN MODULE (LEVEL 1-3 ONLY)	999.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30									
						EMC ERODM																											
		ER-BZDOC-VWR-P/S1	ER-BZDOC-VWR-P/S1	ER-BZDOC-VWR-P/S1		ERODM BIDOCS VIEWER ST	75.00	75.00	4.65	3.56	2.53	2.03	1.73	4.65	3.56	2.53	2.03	1.73	5.58	4.27	3.04	2.43	2.07									
		ER-CD-VWR-AV-P/S1	ER-CD-VWR-AV-P/S1	ER-CD-VWR-AV-P/S1		ERODM CAD VIEWER AV ST	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52									
		ER-CLIENT-P/S1	ER-CLIENT-P/S1	ER-CLIENT-P/S1		ERODM (CORE) ST	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52									
		ER-MS-PROVWR-P/S1	ER-MS-PROVWR-P/S1	ER-MS-PROVWR-P/S1		ERODM VIEWER FOR MS PROJECT SERVER	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		ER-RT-CLT-UP-P/S1	ER-RT-CLT-UP-P/S1	ER-RT-CLT-UP-P/S1		ERODM REAL TIME SVCS ADD-ON ST	75.00	75.00	4.65	3.56	2.53	2.03	1.73	4.65	3.56	2.53	2.03	1.73	5.58	4.27	3.04	2.43	2.07									
		ERCD-VWRAVSP-P/S1	ERCD-VWRAVSP-P/S1	ERCD-VWRAVSP-P/S1		ERODM CAD VIEWER AVSP ST	400.00	320.00	20.04	15.33	10.91	8.72	7.43	20.04	15.33	10.91	8.72	7.43	24.04	18.40	13.09	10.47	8.91									
		ERCD-VWRAVSM-P/S1	ERCD-VWRAVSM-P/S1	ERCD-VWRAVSM-P/S1		ERODM CAD VIEWER AVSM ST	900.00	727.00	45.10	34.50	24.56	19.64	16.72	45.10	34.50	24.56	19.64	16.72	54.11	41.40	29.47	23.56	20.07									
		ERCD-VWRAVSP-P/S1	ERCD-VWRAVSP-P/S1	ERCD-VWRAVSP-P/S1		ERODM CAD VIEWER AVSMP ST	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		ERM-SRVR-SQL-P/S1	ERM-SRVR-SQL-P/S1	ERM-SRVR-SQL-P/S1		ERODM SERVER (MS SQL SERVER) ST	75.00	75.00	4.65	3.56	2.53	2.03	1.73	4.65	3.56	2.53	2.03	1.73	5.58	4.27	3.04	2.43	2.07									
		ERM-SRVR-SVB-P/S1	ERM-SRVR-SVB-P/S1	ERM-SRVR-SVB-P/S1		ERODM SERVER (SVB-ASE) ST	75.00	75.00	4.65	3.56	2.53	2.03	1.73	4.65	3.56	2.53	2.03	1.73	5.58	4.27	3.04	2.43	2.07									
		ERMM-INTSVC-P/S1	ERMM-INTSVC-P/S1	ERMM-INTSVC-P/S1		ERODM IM INTEGRATION SERVICES CPU-ST	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04									
		IRM-ERDOM-P/S1	IRM-ERDOM-P/S1	IRM-ERDOM-P/S1		DOCUMENTUM IRM SERVICES FOR ERODOM CPU	25,000.00	20,202.00	1,253.13	958.79	682.42	545.66	464.65	1,253.13	958.79	682.42	545.66	464.65	1,503.76	1,150.54	818.91	654.79	557.58									
						EMC Application Xtender Support Services																											
		XT-AX-OSE-P/S1	XT-AX-OSE-P/S1	XT-AX-OSE-P/S1		ESG OSE - Xtender Family - AX	90,000.00	72,727.00	4,511.26	3,451.62	2,456.72	1,964.36	1,672.72	4,511.26	3,451.62	2,456.72	1,964.36	1,672.72	5,413.51	4,141.95	2,948.06	2,357.23	2,007.27									
		XT-AX-OSE-P/S1	XT-AX-OSE-P/S1	XT-AX-OSE-P/S1		ESG OSE - Xtender Family - AX	275,000.00	222,222.00	13,784.43	10,546.66	7,506.66	6,002.22	5,111.11	13,784.43	10,546.66	7,506.66	6,002.22	5,111.11	16,541.32	12,655.99	9,007.99	7,202.66	6,133.33									
						EMC Application Xtender and DiskXtender Pro Service Offerings																											
		PS-ESHS-AX-P/S1	PS-ESHS-AX-P/S1	PS-ESHS-AX-P/S1		AppXtender Base Installation/HeadStart	12,578.00	11,435.00	709.31	542.71	386.27	308.86	263.01	709.31	542.71	386.27	308.86	263.01	851.18	651.25	463.53	370.63	315.61									
		PS-ESHS-AXWA-P/S1	PS-ESHS-AXWA-P/S1	PS-ESHS-AXWA-P/S1		AppXtender Base with Web Access Installation HeadStart	12,578.00	11,435.00	709.31	542.71	386.27	308.86	263.01	709.31	542.71	386.27	308.86	263.01	851.18	651.25	463.53	370.63	315.61									
		PS-ESHS-AXDW-P/S1	PS-ESHS-AXDW-P/S1	PS-ESHS-AXDW-P/S1		AppXtender Base with DiskXtender Base Installation HeadStart	15,888.00	14,444.00	895.96	685.51	487.92	390.13	332.21	895.96	685.51	487.92	390.13	332.21	1,075.15	822.61	585.50	468.16	398.65									
		PS-ESHS-AXDWA-P/S1	PS-ESHS-AXDWA-P/S1	PS-ESHS-AXDWA-P/S1		AppXtender Base with DiskXtender Base and Web Access Installation HeadStart	15,888.00	14,444.00	895.96	685.51	487.92	390.13	332.21	895.96	685.51	487.92	390.13	332.21	1,075.15	822.61	585.50	468.16	398.65									
		PS-ESHS-AXRPM-P/S1	PS-ESHS-AXRPM-P/S1	PS-ESHS-AXRPM-P/S1		AppXtender Reports Manager Installation	12,578.00	12,578.00	780.21	596.95	424.88	339.73	289.29	780.21	596.95	424.88	339.73	289.29	936.26	716.34	509.86	407.68	347.15									
		PS-ESHS-AXVFT-P/S1	PS-ESHS-AXVFT-P/S1	PS-ESHS-AXVFT-P/S1		AppXtender Verify Full Text Option	6,625.00	6,018.00	373.30	285.61	203.29	162.55	138.41	373.30	285.61	203.29	162.55	138.41	447.96	342.74	243.95	195.06	166.10									
		PS-ESHS-AXPFT-P/S1	PS-ESHS-AXPFT-P/S1	PS-ESHS-AXPFT-P/S1		AppXtender Protodex Full-Text Option	3,310.00	3,310.00	205.32	157.09	111

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3061 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		XG-PCS-20-R-DS	XG-PCS-20-R-DS	XG-PCS-20-R-DS		RSP - Next Gen PCS 8K Mk Pwr Filler 120V/20A 8 Rep 1U	478.57	478.57	29.68	22.71	16.17	12.93	11.01	29.68	22.71	16.17	12.93	11.01	35.62	27.26	19.40	15.51	13.21										
						FIERY CENTRAL																											
		45112742-PS1	45112742-PS1	45112742-PS1		Fiery Central Integrated server	7,995.00	6,566.00	407.29	311.62	221.80	177.35	151.02	407.29	311.62	221.80	177.35	151.02	488.75	373.95	266.16	212.82	181.22										
		45112775-PS1	45112775-PS1	45112775-PS1		Fiery Central software only	4,995.00	4,036.00	250.35	191.55	136.34	109.01	92.83	250.35	191.55	136.34	109.01	92.83	300.42	229.86	163.60	130.81	111.39										
		45666641-PS1	45666641-PS1	45666641-PS1		Printer license for one additional Fiery driven engine	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60										
		45113027-PS1	45113027-PS1	45113027-PS1		Printer license for one KM bizhub BW PRO or PRESS	7,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		45112779-PS1	45112779-PS1	45112779-PS1		Printer license for one Ocè VarioPrint or Xerox Nuvera printer	7,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		45112781-PS1	45112781-PS1	45112781-PS1		Fiery JobFlow	4,495.00	3,632.00	225.29	172.37	122.69	98.10	83.54	225.29	172.37	122.69	98.10	83.54	270.35	206.85	147.23	117.72	100.24										
		45112179-PS1	45112179-PS1	45112179-PS1		Fiery JobMaster	3,500.00	2,828.00	175.42	134.22	95.53	76.38	65.04	175.42	134.22	95.53	76.38	65.04	210.51	161.06	114.64	91.66	78.05										
		45111134-PS1	45111134-PS1	45111134-PS1		Fiery Impose	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		45112181-PS1	45112181-PS1	45112181-PS1		Fiery JobMaster-Impose Bundle	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		45087436-PS1	45087436-PS1	45087436-PS1		Furniture for Fiery Central integrated server	2,670.00	2,193.00	136.03	104.08	74.08	59.23	50.44	136.03	104.08	74.08	59.23	50.44	163.24	124.90	88.90	71.08	60.53										
		100000006350-PS1	100000006350-PS1	100000006350-PS1		Fiery Central Base Configuration products annual s/w support & maintenance	999.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		100000006365-PS1	100000006365-PS1	100000006365-PS1		Fiery JobFlow annual support & maintenance	899.00	727.00	45.10	34.50	24.56	19.64	16.72	45.10	34.50	24.56	19.64	16.72	54.11	41.40	29.47	23.56	20.07										
		100000006366-PS1	100000006366-PS1	100000006366-PS1		Fiery JobMaster annual support & maintenance	700.00	566.00	35.11	26.86	19.12	15.29	13.02	35.11	26.86	19.12	15.29	13.02	42.13	32.23	22.94	18.35	15.62										
		100000006367-PS1	100000006367-PS1	100000006367-PS1		Fiery JobMaster-Impose annual support & maintenance	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		100000006352-PS1	100000006352-PS1	100000006352-PS1		Printer license for one additional Fiery driven engine annual support & maintenance	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
		100000006354-PS1	100000006354-PS1	100000006354-PS1		Printer license for one Ocè VarioPrint or Xerox Nuvera printer annual support & maintenance	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		100000006464-PS1	100000006464-PS1	100000006464-PS1		Fiery Central Implementation Package-2 Day	5,330.00	5,330.00	330.62	252.96	180.05	143.86	122.50	330.62	252.96	180.05	143.86	122.50	396.74	303.55	216.06	172.76	147.11										
		100000003973-PS1	100000003973-PS1	100000003973-PS1		Fiery Central Implementation Package-3 Day	7,330.00	7,330.00	454.68	347.88	247.61	197.88	168.59	454.68	347.88	247.61	197.88	168.59	545.62	417.46	297.13	237.58	202.31										
		100000003918-PS1	100000003918-PS1	100000003918-PS1		Fiery Central Implementation Package-4 Day	9,330.00	9,330.00	578.74	442.80	315.17	252.00	214.59	578.74	442.80	315.17	252.00	214.59	694.49	531.36	378.20	302.40	257.51										
		300000057763-PS1	300000057763-PS1	300000057763-PS1		Fiery Central 1.8.x Software to Fiery Central 2.0 Software	0.01	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		300000056765-PS1	300000056765-PS1	300000056765-PS1		Demo Version Fiery Central integrated server + Fiery JobMaster	2,875.00	2,875.00	178.34	136.45	97.12	77.65	66.13	178.34	136.45	97.12	77.65	66.13	214.00	163.74	116.54	93.18	79.35										
		300000056766-PS1	300000056766-PS1	300000056766-PS1		Demo Version Fiery Central Software only + Fiery JobMaster	2,125.00	2,125.00	131.81	100.85	71.78	57.40	48.88	131.81	100.85	71.78	57.40	48.88	158.18	121.02	86.14	68.88	58.65										
						FILEMAKER SERVER																											
						Licenses																											
		420553-PS1	420553-PS1	420553-PS1		FileMaker Server V2.1 Device License	395.00	324.00	20.10	15.38	10.94	8.75	7.45	20.10	15.38	10.94	8.75	7.45	24.12	18.45	13.13	10.50	8.94										
		420554-PS1	420554-PS1	420554-PS1		FileMaker Server V2.5 Device License	1,795.00	1,472.00	91.31	69.86	49.72	39.76	33.86	91.31	69.86	49.72	39.76	33.86	109.57	83.83	59.67	47.71	40.63										
		420555-PS1	420555-PS1	420555-PS1		FileMaker Server V2.15 Device License	4,995.00	4,096.00	254.07	194.40	138.36	110.63	94.21	254.07	194.40	138.36	110.63	94.21	304.89	233.28	166.04	132.76	113.05										
		420556-PS1	420556-PS1	420556-PS1		FileMaker Server V2.50 Device License	7,995.00	6,556.00	406.67	311.13	221.46	177.09	150.78	406.67	311.13	221.46	177.09	150.78	488.00	373.36	265.75	212.49	180.95										
		420557-PS1	420557-PS1	420557-PS1		FileMaker Server V2.50 Device License	11,995.00	9,834.00	610.00	466.72	332.19	265.62	226.18	610.00	466.72	332.19	265.62	226.18	732.00	560.07	398.63	318.74	271.42										
		420558-PS1	420558-PS1	420558-PS1		FileMaker Server V2.100 Device License	14,995.00	12,295.00	762.66	583.52	415.30	332.00	282.79	762.66	583.52	415.30	332.00	282.79	915.19	700.22	498.38	398.51	339.34										
		420559-PS1	420559-PS1	420559-PS1		FileMaker Server V2.150 Device License	20,995.00	17,214.00	1,067.78	816.98	581.49	464.95	395.92	1,067.78	816.98	581.49	464.95	395.92	1,281.34	980.37	697.79	557.94	475.11										
		420560-PS1	420560-PS1	420560-PS1		FileMaker Server V2.200 Device License	23,995.00	19,674.00	1,220.38	933.73	664.59	531.39	452.50	1,220.38	933.73	664.59	531.39	452.50	1,464.45	1,120.47	797.51	637.67	543.00										
		420561-PS1	420561-PS1	420561-PS1		FileMaker Server V2.250 Device License	27,995.00	22,954.00	1,423.84	1,089.40	775.39	619.99	527.94	1,423.84	1,089.40	775.39	619.99	527.94	1,708.60	1,307.28	930.46	743.99	633.53										
		420562-PS1	420562-PS1	420562-PS1		FileMaker Server V2.500 Device License	39,995.00	32,792.00	2,034.09	1,556.31	1,107.71	885.71	754.22	2,034.09	1,556.31	1,107.71	885.71	754.22	2,440.91	1,867.57	1,329.26	1,062.85	905.06										
		420563-PS1	420563-PS1	420563-PS1		FileMaker Server V2.1000 Device License	74,995.00	61,489.00	3,814.16	2,918.27	2,077.10	1,660.82	1,414.29	3,814.16	2,918.27	2,077.10	1,660.82	1,414.29	4,577.00	3,501.92	2,492.52	1,992.98	1,697.10										
		420564-PS1	420564-PS1	420564-PS1		FileMaker Server V2 Unlimited Device License	129,995.00	106,583.00	6,611.34	5,058.43	3,600.37	2,878.81	2,451.41	6,611.34	5,058.43	3,600.37	2,878.81	2,451.41	7,933.61	6,070.12	4,320.45	3,454.57	2,941.69										
		420565-PS1	420565-PS1	420565-PS1		FileMaker Server V2 Additional Server License	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		420608-PS1	420608-PS1	420608-PS1		FileMaker Server V2.1 Device Upgrade	237.00	195.00	12.10	9.25	6.59	5.27	4.49	12.10	9.25	6.59	5.27	4.49	14.52	11.11	7.90	6.32	5.38										
		420609-PS1	420609-PS1	420609-PS1		FileMaker Server V2.5 Device Upgrade	1,077.00	884.00	54.83	41.95	29.86	23.88	20.33	54.83	41.95	29.86	23.88	20.33	65.80	50.35	35.83	28.65	24.40										
		420610-PS1	420610-PS1	420610-PS1		FileMaker Server V2.15 Device Upgrade	2,997.00	2,458.00	152.47	116.66	83.03	66.39	56.53	152.47	116.66	83.03	66.39	56.53	182.96	139.99	99.64	79.67	67.84										
		420611-PS1	420611-PS1	420611-PS1		FileMaker Server V2.25 Device Upgrade	4,797.00	3,933.00	243.96	186.66	132.86	106.23	90.46	243.96	186.66	132.86	106.23	90.46	292.76	223.99	159.43	127.48	108.55										
		420612-PS1	420612-PS1	420612-PS1		FileMaker Server V2.50 Device Upgrade	7,197.00	5,902.00	366.10	280.11	199.37	159.41	135.75	366.10	280.11	199.37	159.41	135.75	439.32	336.13	239.24	191.30	162.90										
		420613-PS1	420613-PS1	420613-PS1		FileMaker Server V2.100 Device Upgrade	8,997.00	7,377.00	457.60	350.11	249.20	199.25	169.67	457.60	350.11	249.20	199.25	169.67	549.11	420.13	299.03	239.10	203.61										
		420614-PS1	420614-PS1	420614-PS1		FileMaker Server V2.150 Device Upgrade	12,597.00	10,329.00	640.71	490.21	348.91	278.99	237.57	640.71	490.21	348.91	278.99	237.57	768.85	588.26	418.70	334.78	285.08										
		420615-PS1	420615-PS1	420615-PS1		FileMaker Server V2.200 Device Upgrade	14,397.00	11,804.00	732.20	560.22	398.74	318.83	271.49	732.20	560.22	398.74	318.83	271.49	878.64	672.26	478.49	382.59	325.79										
		420616-PS1	420616-PS1	420616-PS1		FileMaker Server V2.250 Device Upgrade	16,797.00	13,772.00	854.28	653.62	465.22	371.98	316.76	854.28	653.62	465.22	371.98	316.76	1,025.13	784.34	558.26	446.38	380.11										
		420617-PS1	420617-PS1	420617-PS1		FileMaker Server V2.500 Device Upgrade	23,997.00	19,676.00	1,220.50	933.82	664.66	531.45	452.55	1,220.50	933.82	664.66	531.45	452.55	1,464.60	1,120.59	797.58	637.74	543.06										
		420618-PS1	420618-PS1	420618-PS1		FileMaker Server V2.1000 Device Upgrade	44,997.00	36,894.00	2,288.53	1,750.99	1,246.28	996.51	848.56	2,288.53	1,750.99	1,246.28	996.51	848.56	2,746.24	2,101.19	1,495.54	1,195.81	1,018.27										
		420619-PS1	420619-PS1	420619-PS1		FileMaker Server V2 Unlimited Device Upgrade	77,997.00	63,951.00	3,966.88	3,035.11	2,160.26	1,727.32	1,470.87	3,966.88	3,035.11	2,160.26	1,727.32	1,470.87	4,760.26	3,642.14	2,592.32	2,072.78	1,765.05										
						Maintenance																											
		007025MU-PS1	007025MU-PS1	007025MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.1 Dev Lic	39.50	36.00	2.23	1.71	1.22	0.97	0.83	2.23	1.71	1.22	0.97	0.83	2.68	2.05	1.46	1.17	0.99										
		007026MU-PS1	007026MU-PS1	007026MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.5 Dev Lic	179.50	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		007027MU-PS1	007027MU-PS1	007027MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.15 Dev Lic	499.50	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		007028MU-PS1	007028MU-PS1	007028MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.25 Dev Lic	799.50	727.00	45.10	34.50	24.56	19.64	16.72	45.10	34.50	24.56	19.64	16.72	54.11	41.40	29.47	23.56	20.07										
		007029MU-PS1	007029MU-PS1	007029MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.50 Dev Lic	1,199.50	1,091.00	67.67	51.78	36.85	29.47	25.09	67.67	51.78	36.85	29.47	25.09	81.21	62.13	44.22	35.36	30.11										
		007030MU-PS1	007030MU-PS1	007030MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.100 Dev Lic	1,499.50	1,364.00	84.61	64.74	46.08	36.84	31.37	84.61	64.74	46.08	36.84	31.37	101.53	77.68	55.29	44.21	37.65										
		007031MU-PS1	007031MU-PS1	007031MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.150 Dev Lic	2,099.50	1,909.00	118.42	90.60	64.49	51.56	43.91	118.42	90.60	64.49	51.56	43.91	142.10	108.72	77.38	61.87	52.69										
		007032MU-PS1	007032MU-PS1	007032MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.200 Dev Lic	2,399.50	2,182.00	135.35	103.56	73.71	58.94	50.19	135.35	103.56	73.71	58.94	50.19	162.42	124.27	88.45	70.72	60.22										
		007033MU-PS1	007033MU-PS1	007033MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.250 Dev Lic	2,799.50	2,545.00	157.87	120.79	85.97	68.74	58.54	157.87	120.79	85.97	68.74	58.54	189.44	144.94	103.16	82.49	70.24										
		007034MU-PS1	007034MU-PS1	007034MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.500 Dev Lic	3,999.50	3,636.00	225.54	172.56	122.82	98.21	83.63	225.54	172.56	122.82	98.21	83.63	270.65	207.08	147.38	117.85	100.35										
		007035MU-PS1	007035MU-PS1	007035MU-PS1		Ricoh Pro 1V MAS - Fileret Svr V2.1K Dev Lic	7,499.50	6,818.00	422.92	323.58	230.31	184.15	156.81	422.92	323.58	230.31	184.15	156.81	507.50	388.30	276.37	220.99	188.18										
		007036MU-PS1	007036MU-PS1	007036MU-PS1		Ricoh Pro 1V Mn Fileo Rel Svr V2 Unltd Dev Lic	12,999.50	11,818.00	733.07	560.88	399.21	319.20	271.81	733.07	560.88	399.21	319.20	271.81	879.68	673.06	479.05	383.05	326.18										
						FASSO																											
						Starter PAC																											
		FED-SP-00300-PS1	N/A	N/A		Fasso Starterpack	10.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
						Fasso Secure Document (FSD)																											
		FSD-SV-99999-PS1	N/A	N/A		Fasso Secure Document (Fsd) Server	20,000.00	16,162.00	1,002.53	767.05	545.95	436.54	371.73	1,002.53	767.05	545.95	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07										
		FSD-SV-99999-HA-PS1	N/A	N/A		Fasso Secure Document (Fsd) Server High Availability	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		FSD-SV-99999-DR-PS1	N/A	N/A		Fasso Secure Document (Fsd) Server Disaster Recovery	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		FSD-SPK-99999-PS1	N/A	N/A		Fasso Secure Document (Fsd) Server-Packager Sdk	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
						Fasso Secure Exchange (FSE)																											
		FSE-SV-99999-PS1	N/A	N/A		Fasso Secure Exchange (Fse) Server	20,000.00	16,162.00	1,002.53	767.05	545.95	436.54	371.73	1,002.53	767.05	545.95	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07										
		FSE-SV-99999-HA-PS1	N/A	N/A		Fasso Secure Exchange (Fse) Server High Availability	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		FSE-SV-99999-DR-PS1	N/A	N/A		Fasso Secure Exchange (Fse) Server Disaster Recovery	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		FSE-SPK-99999-PS1	N/A	N/A		Fasso Secure Exchange (Fse) Server-Packager Sdk	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
						Fasso Secure Node (FSN)																											
		FSN-SV-99999-PS1	N/A	N/A		Fasso Secure Node (Fsn) Server	20,000.00	16,162.00	1,002.53	767.05	545.95	436.54	371.73	1,002.53	767.05	545.95	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07										
		FSN-SV-99999-HA-PS1	N/A	N/A		Fasso Secure Node (Fsn) Server High Availability	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		FSN-SV-99999-DR-PS1	N/A	N/A		Fasso Secure Node (Fsn) Server Disaster Recovery	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		FSN-SPK-99999-PS1	N/A	N/A		Fasso Secure Node (Fsn) Server-Packager Sdk	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
						FSD for SharePoint (FSDS)																											
		FSDS-SV-99999-PS1	N/A	N/A		Fasso Secure Document For Sharepoint (Fsds) Server	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		FSDS-SV-99999-HA-PS1	N/A	N/A		Fasso Secure Document For Sharepoint (Fsds) Server High Availability	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		FSDS-SV-99999-DR-PS1	N/A	N/A		Fasso Secure Document For Sharepoint (Fsds) Server Disaster Recovery	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		FSDS-SPK-99999-PS1	N/A	N/A		Fasso Secure Document For Sharepoint (Fsds) Server-Packager	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
						DRM Client																											
		AGTS-DEN-01000-PS1	N/A	N/A		Fasso Standard Drm Client (D/E/N) 1-1,000 Seats	50.00	40.00	2.48	1.90	1.35	1.08	0.92	2.48	1.90	1.35	1.08	0.92	2.98	2.28	1.62	1.30	1.10										
		AGTS-DEN-05000-PS1	N/A	N/A		Fasso Standard Drm Client (D/E/N) 1,001-5,000 Seats	35.00	28.00	1.74	1.33	0.95	0.76	0.64	1.74	1.33	0.95	0.76	0.64	2.08	1.59	1.14	0.91	0.77										
		AGTS-DEN-10000-PS1	N/A	N/A		Fasso Standard Drm Client (D/E/N) 5,001-10,000 Seats	25.00	20.00	1.24	0.95	0.68	0.54	0.46	1.24	0.95	0.68	0.54	0.46	1.49	1.14	0.81	0.65	0.55										
		AGTS-DEN-99999-PS1	N/A	N/A		Fasso Standard Drm Client (D/E/N) 10,000+ Seats	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
						Extended DRM Client Extension / Add-on																											
		AGT-NSTD-MPP-PS1	N/A	N/A		Fasso Extension/Add-On Microsoft Project	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		AGT-NSTD-VSD-PS1	N/A	N/A		Fasso Extension/Add-On Microsoft Visio	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		AGT-NSTD-PDFP-PS1	N/A	N/A		Fasso Extension/Add-On Adobe Acrobat Professional	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		AGT-NSTD-PDFS-PS1	N/A	N/A		Fasso Extension/Add-On Adobe Acrobat Standard	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		AGT-NSTD-AIP-S1	N/A	N/A		Fasso Extension/Add-On Adobe

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		FMS-VW-10000-PS1	N/A	N/A		Fasoo View For IOS 5.001-10.000 Seats	13.00	11.00	0.68	0.52	0.37	0.30	0.25	0.68	0.52	0.37	0.30	0.25	0.82	0.63	0.45	0.36	0.30										
		FMS-VW-99999-PS1	N/A	N/A		Fasoo View For IOS 10.001+ Seats	12.00	10.00	0.62	0.47	0.34	0.27	0.23	0.62	0.47	0.34	0.27	0.23	0.74	0.57	0.41	0.32	0.28										
						Control Aware Protection (CAP) / Add-on																										
		CAN-PM-99999-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap) Policy Manager	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		CAN-PM-99999-HA-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap) Policy Manager High Availability	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		CAN-PM-99999-DR-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap) Policy Manager Disaster Recovery	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		CAN-DEP-01000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Node (Fast) Discover For Endpoint 1-1.00	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		CAN-DEP-05000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Node (Fast) Discover For Endpoint 1.001	7.00	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		CAN-DEP-10000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Node (Fast) Discover For Endpoint 5.001	5.00	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		CAN-DEP-99999-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Node (Fast) Discover For Endpoint 10.00	2.00	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		CAD-DEP-01000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Document (Fast) Discover For Endpoint 1	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		CAD-DEP-05000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Document (Fast) Discover For Endpoint 1	7.00	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		CAD-DEP-10000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Document (Fast) Discover For Endpoint 5	5.00	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		CAD-DEP-99999-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Document (Fast) Discover For Endpoint 1	2.00	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		CAE-DEP-01000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Exchange (Fast) Discover For Endpoint 1	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		CAE-DEP-05000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Exchange (Fast) Discover For Endpoint 1	7.00	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		CAE-DEP-10000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Exchange (Fast) Discover For Endpoint 5	5.00	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		CAE-DEP-99999-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Exchange (Fast) Discover For Endpoint 1	2.00	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		CAP-DEP-01000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Print (Fsp) Discover For Endpoint 1-1.00	10.00	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		CAP-DEP-05000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Print (Fsp) Discover For Endpoint 1.001-	7.00	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		CAP-DEP-10000-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Print (Fsp) Discover For Endpoint 5.001-	5.00	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		CAP-DEP-99999-PS1	N/A	N/A		Fasoo Control Aware Protection (Cap)-Fasoo Secure Print (Fsp) Discover For Endpoint 10.00	2.00	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
						FLEXRELEASE SERVER - CX																											
						Licenses																											
		420751-PS1	420751-PS1	420751-PS1		FlexRelease CX 1 Device License	120.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.85	3.89	3.31										
		420752-PS1	420752-PS1	420752-PS1		FlexRelease CX 5 Device License	570.00	570.00	35.36	27.05	19.25	15.40	13.11	35.36	27.05	19.25	15.40	13.11	42.43	32.46	23.11	18.47	15.73										
		420753-PS1	420753-PS1	420753-PS1		FlexRelease CX 15 Device License	1,440.00	1,440.00	89.32	68.34	48.64	38.89	33.12	89.32	68.34	48.64	38.89	33.12	107.19	82.01	58.37	46.67	39.74										
		420754-PS1	420754-PS1	420754-PS1		FlexRelease CX 50 Device License	2,100.00	2,100.00	130.26	99.67	70.94	56.72	48.30	130.26	99.67	70.94	56.72	48.30	156.32	119.60	85.13	68.07	57.96										
		420755-PS1	420755-PS1	420755-PS1		FlexRelease CX 50 Device License	3,900.00	3,900.00	241.92	185.09	131.74	105.34	89.70	241.92	185.09	131.74	105.34	89.70	290.30	222.11	158.09	126.41	107.64										
		420756-PS1	420756-PS1	420756-PS1		FlexRelease CX 100 Device License	7,200.00	7,200.00	446.62	341.71	243.22	194.47	165.60	446.62	341.71	243.22	194.47	165.60	535.94	410.05	291.86	233.37	198.72										
		420757-PS1	420757-PS1	420757-PS1		FlexRelease CX 150 Device License	9,900.00	9,900.00	614.10	469.85	334.42	267.40	227.70	614.10	469.85	334.42	267.40	227.70	736.92	563.82	401.31	320.88	273.24										
		420758-PS1	420758-PS1	420758-PS1		FlexRelease CX 250 Device License	12,000.00	12,000.00	744.36	569.52	405.36	324.12	276.00	744.36	569.52	405.36	324.12	276.00	893.22	683.42	486.43	388.94	331.20										
		420759-PS1	420759-PS1	420759-PS1		FlexRelease CX 250 Device License	15,000.00	15,000.00	930.45	711.90	506.70	405.15	345.00	930.45	711.90	506.70	405.15	345.00	1,116.54	854.28	608.04	486.18	414.00										
		420760-PS1	420760-PS1	420760-PS1		FlexRelease CX 500 Device License	27,000.00	27,000.00	1,674.81	1,281.42	912.06	729.27	621.00	1,674.81	1,281.42	912.06	729.27	621.00	2,009.77	1,537.70	1,094.47	875.12	745.20										
		420761-PS1	420761-PS1	420761-PS1		FlexRelease CX 1000 Device License	48,000.00	48,000.00	2,977.44	2,278.08	1,621.44	1,296.48	1,104.00	2,977.44	2,278.08	1,621.44	1,296.48	1,104.00	3,572.93	2,733.70	1,945.73	1,555.78	1,324.80										
		420762-PS1	420762-PS1	420762-PS1		FlexRelease CX 10 User License (annual)	70.00	70.00	4.34	3.32	2.36	1.89	1.61	4.34	3.32	2.36	1.89	1.61	5.21	3.99	2.84	2.27	1.93										
		420763-PS1	420763-PS1	420763-PS1		FlexRelease CX 25 User License (annual)	175.00	175.00	10.86	8.31	5.91	4.73	4.03	10.86	8.31	5.91	4.73	4.03	13.03	9.97	7.09	5.67	4.83										
		420764-PS1	420764-PS1	420764-PS1		FlexRelease CX 50 User License (annual)	345.00	345.00	21.40	16.37	11.65	9.32	7.94	21.40	16.37	11.65	9.32	7.94	25.68	19.65	13.98	11.18	9.52										
		420765-PS1	420765-PS1	420765-PS1		FlexRelease CX 100 User License (annual)	720.00	720.00	44.66	34.17	24.32	19.45	16.56	44.66	34.17	24.32	19.45	16.56	53.59	41.01	29.19	23.34	19.87										
		420766-PS1	420766-PS1	420766-PS1		FlexRelease CX 250 User License (annual)	1,700.00	1,700.00	105.45	80.68	57.43	45.92	39.10	105.45	80.68	57.43	45.92	39.10	126.54	96.82	68.91	55.10	46.92										
		420767-PS1	420767-PS1	420767-PS1		FlexRelease CX 500 User License (annual)	3,375.00	3,375.00	209.35	160.18	114.01	91.16	77.63	209.35	160.18	114.01	91.16	77.63	251.22	192.21	136.81	109.39	93.15										
		420768-PS1	420768-PS1	420768-PS1		FlexRelease CX 1000 User License (annual)	6,700.00	6,700.00	415.60	317.98	226.33	180.97	154.10	415.60	317.98	226.33	180.97	154.10	498.72	381.58	271.59	217.16	184.92										
		420769-PS1	420769-PS1	420769-PS1		FlexRelease CX 2500 User License (annual)	16,625.00	16,625.00	1,031.25	789.02	561.59	449.04	382.38	1,031.25	789.02	561.59	449.04	382.38	1,237.50	946.83	673.91	538.85	458.85										
		420770-PS1	420770-PS1	420770-PS1		FlexRelease CX 5000 User License (annual)	33,000.00	33,000.00	2,046.99	1,566.18	1,114.74	891.31	759.00	2,046.99	1,566.18	1,114.74	891.31	759.00	2,456.36	1,879.42	1,337.69	1,069.60	910.80										
		420771-PS1	420771-PS1	420771-PS1		FlexRelease CX 10000 User License (annual)	65,500.00	65,500.00	4,062.97	3,108.63	2,212.59	1,769.16	1,506.50	4,062.97	3,108.63	2,212.59	1,769.16	1,506.50	4,875.56	3,730.36	2,655.11	2,122.99	1,807.80										
						Maintenance																											
		00717MMJ-PS1	00717MMJ-PS1	00717MMJ-PS1		FlexRelease CX 1 Device 1 Yr M&S	18.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		00717JMJ-PS1	00717JMJ-PS1	00717JMJ-PS1		FlexRelease CX 5 Device 1 Yr M&S	85.50	85.50	5.30	4.06	2.89	2.31	1.97	5.30	4.06	2.89	2.31	1.97	6.36	4.87	3.47	2.77	2.36										
		00717JMM-PS1	00717JMM-PS1	00717JMM-PS1		FlexRelease CX 15 Device 1 Yr M&S	216.00	216.00	13.40	10.25	7.30	5.83	4.97	13.40	10.25	7.30	5.83	4.97	16.08	12.30	8.76	7.00	5.96										
		00717JMU-PS1	00717JMU-PS1	00717JMU-PS1		FlexRelease CX 25 Device 1 Yr M&S	315.00	315.00	19.54	14.95	10.64	8.51	7.25	19.54	14.95	10.64	8.51	7.25	23.45	17.94	12.77	10.21	8.69										
		00717MMJ-PS1	00717MMJ-PS1	00717MMJ-PS1		FlexRelease CX 50 Device 1 Yr M&S	585.00	585.00	36.29	27.76	19.76	15.80	13.46	36.29	27.76	19.76	15.80	13.46	43.55	33.32	23.71	18.96	16.15										
		00717MMJ-PS1	00717MMJ-PS1	00717MMJ-PS1		FlexRelease CX 100 Device 1 Yr M&S	1,080.00	1,080.00	66.99	51.26	36.49	29.17	24.84	66.99	51.26	36.49	29.17	24.84	80.39	61.51	43.78	35.00	29.81										
		00717MMJ-PS1	00717MMJ-PS1	00717MMJ-PS1		FlexRelease CX 150 Device 1 Yr M&S	1,485.00	1,485.00	92.11	70.48	50.16	40.11	34.16	92.11	70.48	50.16	40.11	34.16	110.54	84.57	60.20	48.13	40.99										
		00717MJU-PS1	00717MJU-PS1	00717MJU-PS1		FlexRelease CX 200 Device 1 Yr M&S	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68										
		00717MMJ-PS1	00717MMJ-PS1	00717MMJ-PS1		FlexRelease CX 250 Device 1 Yr M&S	2,250.00	2,250.00	139.57	106.79	76.01	60.77	51.75	139.57	106.79	76.01	60.77	51.75	167.48	128.14	91.21	72.93	62.10										
		00717MMJ-PS1	00717MMJ-PS1	00717MMJ-PS1		FlexRelease CX 500 Device 1 Yr M&S	4,050.00	4,050.00	251.22	192.21	136.81	109.39	93.15	251.22	192.21	136.81	109.39	93.15	301.47	230.66	164.17	131.27	111.78										
		00718DMU-PS1	00718DMU-PS1	00718DMU-PS1		FlexRelease CX 1000 Device 1 Yr M&S	7,200.00	7,200.00	446.62	341.71	243.22	194.47	165.60	446.62	341.71	243.22	194.47	165.60	535.94	410.05	291.86	233.37	198.72										
						FORMATTA																											
						FSS Software																											
		DSR-SWA-001-PS1	DSR-SWA-001-PS1	DSR-SWA-001-PS1		Formatta Designer Single User License	445.00	359.60	22.31	17.07	12.15	9.71	8.27	22.31	17.07	12.15	9.71	8.27	26.77	20.48	14.58	11.66	9.92										
		FSS-SWA-HCA-PS1	FSS-SWA-HCA-PS1	FSS-SWA-HCA-PS1		Formatta Solution Suite Add-on human Capital Management Solution Suite per Server per Year	8,950.00	8,950.00	555.17	424.77	302.33	241.74	205.85	555.17	424.77	302.33	241.74	205.85	666.20	509.72	362.80	290.09	247.02										
		FSS-SWA-HCA-T-PS1	FSS-SWA-HCA-T-PS1	FSS-SWA-HCA-T-PS1		Formatta Solution Suite Add-on Human Capital Management Solution Suite per Server per Year	4,475.00	4,475.00	277.58	212.38	151.17	120.87	102.93	277.58	212.38	151.17	120.87	102.93	333.10	254.86	181.40	145.04	123.51										
		FSS-SWI-005-PS1	FSS-SWI-005-PS1	FSS-SWI-005-PS1		Formatta Solution Suite 5000 Form Submissions per Server per Year	11,250.00	9,090.91	563.91	431.45	307.09	245.55	209.09	563.91	431.45	307.09	245.55	209.09	676.69	517.75	368.51	294.65	250.91										
		FSS-SWI-005-T-PS1	FSS-SWI-005-T-PS1	FSS-SWI-005-T-PS1		Formatta Solution Suite 5000 Form Submissions per Server per Year Non-Production	5,625.00	5,625.00	348.92	266.96	190.01	151.93	129.38	348.92	266.96	190.01	151.93	129.38	418.70	320.36	228.02	182.32	155.25										
		FSS-SWI-010-PS1	FSS-SWI-010-PS1	FSS-SWI-010-PS1		Formatta Solution Suite 10000 Form Submissions per Server per Year	13,750.00	11,111.11	689.22	527.33	375.33	300.11	255.56	689.22	527.33	375.33	300.11	255.56	827.07	632.80	450.40	360.13	306.67										
		FSS-SWI-025-PS1	FSS-SWI-025-PS1	FSS-SWI-025-PS1		Formatta Solution Suite 25000 Form Submissions per Server per Year	22,000.00	22,000.00	1,364.66	1,044.12	743.16	594.22	506.00	1,364.66	1,044.12	743.16	594.22	506.00	1,637.59	1,252.94	891.79	713.06	607.20										
		FSS-SWI-050-PS1	FSS-SWI-050-PS1	FSS-SWI-050-PS1		Formatta Solution Suite 50000 Form Submissions per Server per Year	40,500.00	40,500.00	2,512.22	1,922.13	1,368.08	1,093.91	931.50	2,512.22	1,922.13	1,368.08	1,093.91	931.50	3,014.66	2,306.56	1,641.71	1,312.69	1,117.80										
		FSS-SWI-100-PS1	FSS-SWI-100-PS1	FSS-SWI-100-PS1		Formatta Solution Suite 100000 Form Submissions per Server per Year	71,000.00	71,000.00	4,404.13	3,369.66	2,398.39	1,917.71	1,633.00	4,404.13	3,369.66	2,398.39	1,917.71	1,633.00	5,284.96	4,043.59	2,878.06	2,301.25	1,959.60										
		FSS-SWI-250-PS1	FSS-SWI-250-PS1	FSS-SWI-250-PS1		Formatta Solution Suite 250000 Form Submissions per Server per Year	125,500.00	125,500.00	8,405.07	6,430.83	4,577.19	3,659.86	3,116.50	8,405.07	6,430.83	4,577.19	3,659.86	3,116.50	10,086.08	7,717.00	5,492.63	4,391.83	3,739.80										
		FSS-SWI-500-PS1	FSS-SWI-500-PS1	FSS-SWI-500-PS1		Formatta Solution Suite 500000 Form Submissions per Server per Year	187,500.00	187,500.00	11,630.63	8,898.75	6,333.75	5,064.38	4,312.50	11,630.63	8,898.75	6,333.75	5,064.38	4,312.50	13,956.75	10,678.50	7,600.50	6,077.25	5,175.00										
		FSS-SWI-MIL-PS1	FSS-SWI-MIL-PS1	FSS-SWI-MIL-PS1		Formatta Solution Suite 1000000 Form Submissions per Server per Year	265,000.00	265,000.00	16,437.95	12,576.90	8,951.70	7,157.65	6,095.00	16,437.95	12,576.90	8,951.70	7,157.65	6,095.00	19,725.54	15,092.28	10,742.04	8,589.18	7,314.00										
		FSS-SWA-005-PS1	FSS-SWA-005-PS1	FSS-SWA-005-PS1		Formatta Solution Suite Incremental 5000 Form Submissions per Server per Year	10,750.00	10,750.00	666.82	510.20	363.14	290.36	247.25	666.82	510.20	363.14	290.36	247.25	800.19	612.23	435.76	348.43	296.70										
		FSS-SWA-010-PS1	FSS-SWA-010-PS1	FSS-SWA-010-PS1		Formatta Solution Suite Incremental 10000 Form Submissions per Server per Year	12,950.00	12,950.00	803.29	614.61	437.45	349.78	297.85	803.29	614.61	437.45	349.78	297.85	963.95	737.53	524.94	419.74	357.42										
		FSS-SWA-025-PS1	FSS-SWA-025-PS1	FSS-SWA-025-PS1		Formatta Solution Suite Incremental 25000 Form Submissions per Server per Year	20,550.00	20,550.00	1,274.72	975.30	694.18	555.06	472.65	1,274.72	975.30	694.18	555.06	472.65	1,529.66	1,170.36	833.01	666.07	567.18										
		FSS-SWA-050-PS1	FSS-SWA-050-PS1	FSS-SWA-050-PS1		Formatta Solution Suite Incremental 50000 Form Submissions per Server per Year	37,450.00	37,450.00	2,323.02	1,777.38	1,265.06	1,011.52	861.35	2,323.02	1,777.38	1,265.06	1,011.52	861.35	2,787.63	2,132.85	1,518.07	1,213.83	1,033.62										
		FSS-SWA-100-PS1	FSS-SWA-100-PS1	FSS-SWA-100-PS1		Formatta Solution Suite Incremental 100000 Form Submissions per Server per Year	64,950.00	64,950.00	4,028.85	3,082.53	2,194.01	1,754.30	1,493.85	4,028.85	3,082.53	2,194.01	1,754.30	1,493.85	4,834.62	3,699.03	2,632.81	2,105.16	1,792.62										
		FSS-SWA-250-PS1	FSS-SWA-250-PS1	FSS-SWA-250-PS1		Formatta Solution Suite Incremental 250000 Form Submissions per Server per Year	122,450.00	122,450.00	7,595.57	5,811.48	4,136.36	3,307.37	2,816.35	7,595.57	5,811.48	4,136.36	3,307.37	2,816.35	9,114.69	6,973.77	4,963.63	3,968.85	3,379.62										
		FSS-SWA-500-PS1	FSS-SWA-500-PS1	FSS-SWA-500-PS1		Formatta Solution Suite Incremental 500000 Form Submissions per Server per Year	189,050.00	189,050.00	10,486.17	8,023.11	5,710.51	4,566.04	3,888.15	10,486.17	8,023.11	5,710.51	4,566.04	3,888.15	12,583.41	9,627.74	6,852.61	5,479.25	4,665.78										
		FSS-SWA-MIL-PS1	FSS-SWA-MIL-PS1	FSS-SWA-MIL-PS1		Formatta Solution Suite Incremental 1000000 Form Submissions per Server per Year	229,950.00	229,950.00	14,263.80	10,913.43	7,767.71	6,210.95	5,288.85	14,263.80	10,913.43	7,767.71	6,210.95	5,288.85	17,116.56	13,096.11	9,321.25	7,453.14	6,346.62										
						FSS Software M&S																											
		DSR-MTA-001-PS1	DSR-MTA-001-PS1	DSR-MTA-001-PS1		Formatta Designer Single User License M&S	80.10	80.10	4.97	3.80	2.71	2.16	1.84	4.97	3.80	2.71	2.16	1.84	5.96	4.56	3.25	2.60	2.21										
		FSS-MTA-LAP-PS1	FSS-MTA-LAP-PS1	FSS-MTA-LAP-PS1		(Q) Formatta Reinstatement of Lapsed SW M&S	Quoted	Quoted	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		FSS-MTA-LAP-T-PS1	FSS-MTA-LAP-T-PS1	FSS-MTA-LAP-T-PS1		Formatta Reinstatement of Lapsed SW M&S Non-Production	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		FSS-MTI-005-PS1	FSS-MTI-005-PS1	FSS-MTI-005-PS1		Formatta Solution Suite 5000 Form Submissions per Server per Year M&S	2,025.00	2,025.00	125.61	96.11	68.40	54.70	46.58	125.61	96.11	68.40	54.70	46.58	150.73	115.33	82.09	65.63	55.89										
		FSS-MTI-005-T-PS1	FSS-MTI-005-T-PS1	FSS-MTI-005-T-PS1		Formatta Solution Suite 5000 Form Submissions per Server per Year Non-Production M&S	2,025.00	2,025.00	125.61	96.11	68.40	54.70	46.58	125.61	96.11	68.40	54.70	46.58	150.73	115.33	82.09	65.63	55.89										
		FSS-MTI-010-PS1	FSS-MTI-010-PS1	FSS-MTI-010-PS1		Formatta Solution Suite 10000 Form Submissions per Server per Year M&S	2,475.00	2,475.00	153.52	117.46	83.61	66.85	56.93	153.52	117.46	83.61	66.85	56.93	184.23	140.96	100.33	80.22	68.31										
		FSS-MTI-025-PS1	FSS-MTI-025-PS1	FSS-MTI-025-PS1		Formatta Solution Suite 25000 Form Submissions per Server per Year M&S	3,960.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30										
		FSS-MTI-050-PS1	FSS-MTI-050-PS1	FSS-MTI-050-PS

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400030730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						Legacy Product M&S																											
		ATF-MTL-025-PS1	ATF-MTL-025-PS1	ATF-MTL-025-PS1		Formatta Legacy M&S - Autofill - Capacity Level 25000	618.75	618.75	38.38	29.37	20.90	16.71	14.23	38.38	29.37	20.90	16.71	14.23	46.06	35.24	25.08	20.05	17.08									
		ATF-MTL-050-PS1	ATF-MTL-050-PS1	ATF-MTL-050-PS1		Formatta Legacy M&S - Autofill - Capacity Level 50000	990.00	990.00	61.41	46.99	33.44	26.74	22.77	61.41	46.99	33.44	26.74	22.77	73.69	56.38	40.13	32.09	27.32									
		ATF-MTL-075-PS1	ATF-MTL-075-PS1	ATF-MTL-075-PS1		Formatta Legacy M&S - Autofill - Capacity Level 75000	1,188.00	1,188.00	73.69	56.38	40.13	32.09	27.32	73.69	56.38	40.13	32.09	27.32	88.43	67.66	48.16	38.51	32.79									
		ATF-MTL-150-PS1	ATF-MTL-150-PS1	ATF-MTL-150-PS1		Formatta Legacy M&S - Autofill - Capacity Level 150000	1,663.25	1,663.25	103.17	78.94	56.18	44.92	38.25	103.17	78.94	56.18	44.92	38.25	123.81	94.73	67.42	53.91	45.91									
		ATF-MTL-250-PS1	ATF-MTL-250-PS1	ATF-MTL-250-PS1		Formatta Legacy M&S - Autofill - Capacity Level 250000	2,217.75	2,217.75	137.57	105.25	74.92	59.90	51.01	137.57	105.25	74.92	59.90	51.01	165.08	126.31	89.90	71.88	61.21									
		ATF-MTL-UNL-PS1	ATF-MTL-UNL-PS1	ATF-MTL-UNL-PS1		Formatta Legacy M&S - Autofill - Capacity Level Unlimited	2,661.25	2,661.25	165.08	126.30	89.90	71.88	61.21	165.08	126.30	89.90	71.88	61.21	198.09	151.56	107.88	86.26	73.45									
		EFM-MTL-025-PS1	EFM-MTL-025-PS1	EFM-MTL-025-PS1		Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 25000	2,475.00	2,475.00	153.52	117.46	83.61	66.85	56.93	153.52	117.46	83.61	66.85	56.93	184.23	140.96	100.33	80.22	68.31									
		EFM-MTL-050-PS1	EFM-MTL-050-PS1	EFM-MTL-050-PS1		Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 50000	3,960.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30									
		EFM-MTL-075-PS1	EFM-MTL-075-PS1	EFM-MTL-075-PS1		Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 75000	4,752.00	4,752.00	294.77	225.53	160.52	128.35	109.30	294.77	225.53	160.52	128.35	109.30	353.72	270.64	192.63	154.02	131.16									
		EFM-MTL-150-PS1	EFM-MTL-150-PS1	EFM-MTL-150-PS1		Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 150000	6,653.00	6,653.00	412.69	315.75	224.74	179.70	153.02	412.69	315.75	224.74	179.70	153.02	495.22	378.90	269.69	215.64	183.62									
		EFM-MTL-250-PS1	EFM-MTL-250-PS1	EFM-MTL-250-PS1		Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 250000	8,870.50	8,870.50	550.24	420.99	299.65	239.59	204.02	550.24	420.99	299.65	239.59	204.02	660.28	505.19	359.57	287.51	244.83									
		EFM-MTL-UNL-PS1	EFM-MTL-UNL-PS1	EFM-MTL-UNL-PS1		Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level Unlimited	10,644.50	10,644.50	660.28	505.19	359.57	287.51	244.82	660.28	505.19	359.57	287.51	244.82	792.33	606.23	431.49	345.01	293.79									
		IMG-MTL-025-PS1	IMG-MTL-025-PS1	IMG-MTL-025-PS1		Formatta Legacy M&S - Imaging - Capacity Level 25000	445.50	445.50	27.63	21.14	15.06	12.03	10.25	27.63	21.14	15.06	12.03	10.25	33.16	25.37	18.06	14.44	12.30									
		IMG-MTL-050-PS1	IMG-MTL-050-PS1	IMG-MTL-050-PS1		Formatta Legacy M&S - Imaging - Capacity Level 50000	713.00	713.00	44.23	33.84	24.09	19.26	16.40	44.23	33.84	24.09	19.26	16.40	53.07	40.61	28.90	23.11	19.68									
		IMG-MTL-075-PS1	IMG-MTL-075-PS1	IMG-MTL-075-PS1		Formatta Legacy M&S - Imaging - Capacity Level 75000	855.50	855.50	53.07	40.60	28.90	23.11	19.68	53.07	40.60	28.90	23.11	19.68	63.68	48.72	34.68	27.73	23.61									
		IMG-MTL-150-PS1	IMG-MTL-150-PS1	IMG-MTL-150-PS1		Formatta Legacy M&S - Imaging - Capacity Level 150000	1,197.50	1,197.50	74.28	56.83	40.45	32.34	27.54	74.28	56.83	40.45	32.34	27.54	89.14	68.20	48.54	38.81	33.05									
		IMG-MTL-250-PS1	IMG-MTL-250-PS1	IMG-MTL-250-PS1		Formatta Legacy M&S - Imaging - Capacity Level 250000	1,596.75	1,596.75	99.05	75.78	53.94	43.13	36.73	99.05	75.78	53.94	43.13	36.73	118.86	90.94	64.73	51.75	44.07									
		IMG-MTL-UNL-PS1	IMG-MTL-UNL-PS1	IMG-MTL-UNL-PS1		Formatta Legacy M&S - Imaging - Capacity Level Unlimited	1,916.00	1,916.00	118.85	90.93	64.72	51.75	44.07	118.85	90.93	64.72	51.75	44.07	142.62	109.12	77.67	62.10	52.88									
		WKF-MTL-025-PS1	WKF-MTL-025-PS1	WKF-MTL-025-PS1		Formatta Legacy M&S - Workflow - Capacity Level 25000	866.25	866.25	53.73	41.11	29.26	23.40	19.92	53.73	41.11	29.26	23.40	19.92	64.48	49.33	35.11	28.08	23.91									
		WKF-MTL-050-PS1	WKF-MTL-050-PS1	WKF-MTL-050-PS1		Formatta Legacy M&S - Workflow - Capacity Level 50000	1,386.00	1,386.00	85.97	65.78	46.82	37.44	31.88	85.97	65.78	46.82	37.44	31.88	103.17	78.94	56.18	44.92	38.25									
		WKF-MTL-075-PS1	WKF-MTL-075-PS1	WKF-MTL-075-PS1		Formatta Legacy M&S - Workflow - Capacity Level 75000	1,663.25	1,663.25	103.17	78.94	56.18	44.92	38.25	103.17	78.94	56.18	44.92	38.25	123.81	94.73	67.42	53.91	45.91									
		WKF-MTL-150-PS1	WKF-MTL-150-PS1	WKF-MTL-150-PS1		Formatta Legacy M&S - Workflow - Capacity Level 150000	2,326.50	2,326.50	144.31	110.42	78.59	62.84	53.51	144.31	110.42	78.59	62.84	53.51	173.18	132.50	94.31	75.41	64.21									
		WKF-MTL-250-PS1	WKF-MTL-250-PS1	WKF-MTL-250-PS1		Formatta Legacy M&S - Workflow - Capacity Level 250000	3,104.75	3,104.75	192.59	147.35	104.88	83.86	71.41	192.59	147.35	104.88	83.86	71.41	231.11	176.82	125.85	100.63	85.69									
		WKF-MTL-UNL-PS1	WKF-MTL-UNL-PS1	WKF-MTL-UNL-PS1		Formatta Legacy M&S - Workflow - Capacity Level Unlimited	3,725.50	3,725.50	231.09	176.81	125.85	100.63	85.69	231.09	176.81	125.85	100.63	85.69	277.31	212.17	151.02	120.75	102.82									
						Professional Services																											
		3RD-FCS-CPS-CON-DS	3RD-FCS-CPS-CON-DS	3RD-FCS-CPS-CON-DS		Formatta Connector Configuration Services (up to 10 hours)	2,324.22	2,324.22	144.17	110.31	78.51	62.78	53.46	144.17	110.31	78.51	62.78	53.46	173.01	132.37	94.21	75.33	64.15									
		3RD-FCS-CPS-CON-TDS	3RD-FCS-CPS-CON-TDS	3RD-FCS-CPS-CON-TDS		Formatta Connector Configuration Services (up to 5 hours) NON-PRODUCTION	1,162.11	1,162.11	72.09	55.15	39.26	31.39	26.73	72.09	55.15	39.26	31.39	26.73	86.50	66.18	47.11	37.67	32.07									
		3RD-PRO-PKG-GLD-DS	3RD-PRO-PKG-GLD-DS	3RD-PRO-PKG-GLD-DS		Formatta Gold Professional Services Package – up to 120 hours	28,688.00	20,455.00	1,268.82	970.79	690.97	552.49	470.47	1,268.82	970.79	690.97	552.49	470.47	1,522.59	1,164.95	829.16	662.99	564.56									
		3RD-PRO-PKG-PLT-DS	3RD-PRO-PKG-PLT-DS	3RD-PRO-PKG-PLT-DS		Formatta Platinum Professional Services Package – up to 160 hours	35,250.00	27,273.00	1,691.74	1,294.38	921.28	736.64	627.28	1,691.74	1,294.38	921.28	736.64	627.28	2,030.09	1,553.25	1,105.54	883.97	752.73									
		3RD-PRO-PKG-SVR-DS	3RD-PRO-PKG-SVR-DS	3RD-PRO-PKG-SVR-DS		Formatta Silver Professional Services Package – up to 80 hours	19,125.00	13,636.00	845.84	647.16	460.62	368.31	313.63	845.84	647.16	460.62	368.31	313.63	1,015.01	776.60	552.75	441.97	376.35									
		3RD-PRO-SVR-1HR-DS	3RD-PRO-SVR-1HR-DS	3RD-PRO-SVR-1HR-DS		Formatta Professional Services Hourly Rate	282.00	201.00	12.47	9.54	6.79	5.43	4.62	12.47	9.54	6.79	5.43	4.62	14.96	11.45	8.15	6.51	5.55									
		3RD-TNG-ONS-ADV-DS	3RD-TNG-ONS-ADV-DS	3RD-TNG-ONS-ADV-DS		Formatta Advanced Training - Onsite	2,550.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		3RD-TNG-ONS-BSC-DS	3RD-TNG-ONS-BSC-DS	3RD-TNG-ONS-BSC-DS		Formatta Basic Training – Onsite	3,188.00	2,273.00	140.99	107.88	76.78	61.39	52.28	140.99	107.88	76.78	61.39	52.28	169.19	129.45	92.14	73.67	62.73									
		3RD-TNG-WEB-ADV-DS	3RD-TNG-WEB-ADV-DS	3RD-TNG-WEB-ADV-DS		Formatta Advanced Training - Web Based	1,417.00	1,010.00	62.65	47.93	34.12	27.28	23.23	62.65	47.93	34.12	27.28	23.23	75.18	57.52	40.94	32.74	27.88									
		3RD-TNG-WEB-BSC-DS	3RD-TNG-WEB-BSC-DS	3RD-TNG-WEB-BSC-DS		Formatta Basic Training - Web Based	1,772.00	1,263.00	78.34	59.94	42.66	34.11	29.05	78.34	59.94	42.66	34.11	29.05	94.01	71.93	51.20	40.94	34.86									
		PS-INSFORMATTA	PS-INSFORMATTA	PS-INSFORMATTA		[SOW]Formatta Support	220.00	204.00	12.65	9.68	6.89	5.51	4.69	12.65	9.68	6.89	5.51	4.69	15.18	11.62	8.27	6.61	5.63									
		PS-SUPFORMATTA	PS-SUPFORMATTA	PS-SUPFORMATTA		[SOW]Formatta Support	205.00	187.00	11.60	8.88	6.32	5.05	4.30	11.60	8.88	6.32	5.05	4.30	13.92	10.65	7.58	6.06	5.16									
		TNG-DVD-ADV-PS1	TNG-DVD-ADV-PS1	TNG-DVD-ADV-PS1		Formatta Advanced Training - DVD	1,600.00	1,600.00	99.25	75.94	54.05	43.22	36.80	99.25	75.94	54.05	43.22	36.80	119.10	91.12	64.86	51.86	44.16									
		TNG-DVD-BSC-PS1	TNG-DVD-BSC-PS1	TNG-DVD-BSC-PS1		Formatta Basic Training - DVD	2,000.00	2,000.00	124.06	94.93	67.56	54.02	46.00	124.06	94.93	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
						GLOBALSCAN NX																											
						GlobalScan NX V2.0 MFP License - Server & Serverless																											
		420656-PS1	420656-PS1	420656-PS1		GlobalScan NX V2.1 MFP License	600.00	492.00	30.52	23.35	16.62	13.29	11.32	30.52	23.35	16.62	13.29	11.32	36.62	28.02	19.94	15.95	13.58									
		420657-PS1	420657-PS1	420657-PS1		GlobalScan NX V2.5 MFP License	2,850.00	2,339.00	145.09	111.01	79.01	63.18	53.80	145.09	111.01	79.01	63.18	53.80	174.11	133.21	94.81	75.81	64.56									
		420658-PS1	420658-PS1	420658-PS1		GlobalScan NX V2.15 MFP License	7,200.00	5,910.00	366.60	280.49	199.64	159.63	135.93	366.60	280.49	199.64	159.63	135.93	439.92	336.59	239.57	191.55	163.12									
		420659-PS1	420659-PS1	420659-PS1		GlobalScan NX V2.25 MFP License	10,500.00	8,618.00	534.57	409.01	291.12	232.77	198.21	534.57	409.01	291.12	232.77	198.21	641.49	490.81	349.34	279.33	237.86									
		420660-PS1	420660-PS1	420660-PS1		GlobalScan NX V2.50 MFP License	19,500.00	16,006.00	992.85	759.64	540.68	432.32	368.14	992.85	759.64	540.68	432.32	368.14	1,191.42	911.57	648.82	518.79	441.77									
		420661-PS1	420661-PS1	420661-PS1		GlobalScan NX V2.100 MFP License	36,000.00	29,549.00	1,832.92	1,402.40	998.17	798.12	679.63	1,832.92	1,402.40	998.17	798.12	679.63	2,199.51	1,682.87	1,197.80	957.74	815.55									
		420662-PS1	420662-PS1	420662-PS1		GlobalScan NX V2.150 MFP License	49,500.00	40,630.00	2,520.28	1,928.30	1,372.48	1,097.42	934.49	2,520.28	1,928.30	1,372.48	1,097.42	934.49	3,024.33	2,313.96	1,646.98	1,316.90	1,121.39									
		420663-PS1	420663-PS1	420663-PS1		GlobalScan NX V2.200 MFP License	60,000.00	49,248.00	3,054.85	2,337.31	1,663.60	1,330.19	1,132.70	3,054.85	2,337.31	1,663.60	1,330.19	1,132.70	3,665.82	2,804.77	1,996.32	1,596.23	1,359.24									
		420664-PS1	420664-PS1	420664-PS1		GlobalScan NX V2.250 MFP License	75,000.00	61,561.00	3,818.63	2,921.69	2,079.53	1,662.76	1,415.98	3,818.63	2,921.69	2,079.53	1,662.76	1,415.98	4,582.35	3,506.02	2,495.44	1,995.32	1,699.08									
		420665-PS1	420665-PS1	420665-PS1		GlobalScan NX V2.500 MFP License	135,000.00	110,809.00	6,873.48	5,259.00	3,743.13	2,992.95	2,548.61	6,873.48	5,259.00	3,743.13	2,992.95	2,548.61	8,248.18	6,310.79	4,491.75	3,591.54	3,058.33									
		420666-PS1	420666-PS1	420666-PS1		GlobalScan NX V2.750 MFP License	195,000.00	160,058.00	9,928.40	7,596.35	5,406.76	4,323.17	3,681.33	9,928.40	7,596.35	5,406.76	4,323.17	3,681.33	11,914.08	9,115.62	6,488.11	5,187.80	4,417.60									
						GS NX V2.0 Server Products																											
		420648-PS1	420648-PS1	420648-PS1		GlobalScan NX V2 Server 5	750.00	616.00	38.21	29.24	20.81	16.64	14.17	38.21	29.24	20.81	16.64	14.17	45.85	35.08	24.97	19.97	17.00									
		420650-PS1	420650-PS1	420650-PS1		GlobalScan NX V2 Server 32	1,700.00	1,396.00	86.59	66.25	47.16	37.71	32.11	86.59	66.25	47.16	37.71	32.11	103.91	79.50	56.59	45.25	38.53									
		420651-PS1	420651-PS1	420651-PS1		GlobalScan NX V2 Server 750	7,500.00	6,157.00	381.92	292.21	207.98	166.30	141.61	381.92	292.21	207.98	166.30	141.61	458.30	350.65	249.58	199.56	169.93									
						GS NX V2.0 Server 32 Options																											
		420321-PS1	420321-PS1	420321-PS1		GlobalScan NX Kerberos Option	1,000.00	856.00	53.10	40.63	28.92	23.12	19.69	53.10	40.63	28.92	23.12	19.69	63.72	48.75	34.70	27.74	23.63									
		420322-PS1	420322-PS1	420322-PS1		GlobalScan NX Kerberos Option	1,000.00	856.00	53.10	40.63	28.92	23.12	19.69	53.10	40.63	28.92	23.12	19.69	63.72	48.75	34.70	27.74	23.63									
		420377-PS1	420377-PS1	420377-PS1		GlobalScan NX RightFax Plug-In for Business Server	1,200.00	1,026.00	63.64	48.69	34.66	27.71	23.60	63.64	48.69	34.66	27.71	23.60	76.37	58.43	41.59	33.25	28.32									
		420395-PS1	420395-PS1	420395-PS1		GlobalScan NX Barcode Plug-In Server 32	1,200.00	984.00	61.04	46.70	33.24	26.58	22.63	61.04	46.70	33.24	26.58	22.63	73.25	56.04	39.89	31.89	27.16									
		420422-PS1	420422-PS1	420422-PS1		GlobalScan NX SharePoint Server 32 Plug-in	1,200.00	984.00	61.04	46.70	33.24	26.58	22.63	61.04	46.70	33.24	26.58	22.63	73.25	56.04	39.89	31.89	27.16									
		420455-PS1	420455-PS1	420455-PS1		GlobalScan NX Hotfolder Plug-in Server 32	1,200.00	984.00	61.04	46.70	33.24	26.58	22.63	61.04	46.70	33.24	26.58	22.63	73.25	56.04	39.89	31.89	27.16									
		420452-PS1	420452-PS1	420452-PS1		GlobalScan Fax Drop Plug-In Server 32	1,200.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77									
						GS NX V2.0 Server 750 Options																											
		420376-PS1	420376-PS1	420376-PS1		GlobalScan NX RightFax Plug-In for Enterprise Server	2,000.00	1,639.00	101.67	77.79	55.37	44.27	37.70	101.67	77.79	55.37	44.27	37.70	122.00	93.34	66.44	53.12	45.24									
		420396-PS1	420396-PS1	420396-PS1		GlobalScan NX Barcode Plug-in Server 750	3,800.00	3,124.00	193.78	148.27	105.53	84.38	71.85	193.78	148.27	105.53	84.38	71.85	232.54	177.92	126.63	101.26	86.22									
		420423-PS1	420423-PS1	420423-PS1		GlobalScan NX MS SharePoint Server 750 Plug-in	2,000.00	1,640.00	101.73	77.83	55.40	44.30	37.72	101.73	77.83	55.40	44.30	37.72	122.08	93.40	66.48	53.16	45.26									
		420456-PS1	420456-PS1	420456-PS1		GlobalScan NX Hotfolder Plug-in Server 750	2,000.00	1,640.00	101.73	77.83	55.40	44.30	37.72	101.73	77.83	55.40	44.30	37.72	122.08	93.40	66.48	53.16	45.26									
		420453-PS1	420453-PS1	420453-PS1		GlobalScan NX DM Plug-Server 750	2,000.00	1,640.00	101.73	77.83	55.40	44.30	37.72	101.73	77.83	55.40	44.30	37.72	122.08	93.40	66.48	53.16	45.26									
		420454-PS1	420454-PS1	420454-PS1		GlobalScan NX Plug-in for Serverless	75.00	62.00	3.85	2.94	2.09	1.67	1.43	3.85	2.94	2.09	1.67	1.43	4.62	3.53	2.51	2.01	1.71									
						Server Upgrade Options For GS V3.1, GS NX V1.X & Scanrouter Customers																											
		420652-PS1	420652-PS1	420652-PS1		GlobalScan NX V2 Server 32 Upgrade	510.00	419.00	25.99	19.89	14.15	11.32	9.64	25.99	19.89	14.15	11.32	9.64	31.19	23.86	16.98	13.58	11.56									
		420653-PS1	420653-PS1	420653-PS1		GlobalScan NX V2 Server 750 Upgrade	2,250.00	1,847.00	114.57	87.66	62.39	49.89	42.48	114.57	87.66	62.39	49.89	42.48	137.48	105.19	74.87	59.86	50.98									
		420654-PS1	420654-PS1	420654-PS1		GlobalScan NX V2 Additional Server 750	4,500.00	3,694.00	229.14	175.32	124.78	99.77	84.96	229.14	175.32	124.78	99.77	84.96	274.97	210.38	149.74	119.73	101.95									
		420655-PS1	420655-PS1	420655-PS1		GlobalScan NX V2 Additional Server 750 Upgrade	1,350.00	1,108.00	68.73	52.59	37.43	29.93	25.48	68.73	52.59	37.43	29.93	25.48	82.48	63.10	44.91	35.91	30.58									
						GlobalScan NX V2.0 MFP Use Pkxs For Server/Serverless GS V2.X V3.X & Scanrouter Cu																											
		420325-PS1	420325-PS1	420325-PS1		GlobalScan NX 1 MFP Upgrade	360.00	317.00	19.66	15.04	10.71	8.56	7.29	19.66	15.04	10.71	8.56	7.29	23.60	18.05	12.85	10.27	8.75									
		420326-PS1	420326-PS1	420326-PS1		GlobalScan NX 5 MFP Upgrade	1,710.00	1,506.00	93.42	71.47	50.87	40.68	34.64	93.42	71.47	50.87	40.68	34.64	112.10	85.77	61.05	48.81	41.57									
		420327-PS1	420327-PS1	420327-PS1		GlobalScan NX 15 MFP Upgrade	4,320.00	3,541.00	219.65	168.09	119.61	95.64	81.44	219.65	168.09	119.61	95.64	81.44	263.58	201.67	143.54	114.77	97.73									
		420328-PS1	420328-PS1	420328-PS1		GlobalScan NX 25 MFP Upgrade	6,300.00	5,389.00	334.28	255.76	182.04	145.56	123.95	334.28	255.76	182.04	145.56	123.95	401.14	306.91	218.45	174.67	148.74									
		420329-PS1	420329-PS1	420329-PS1		GlobalScan NX 50 MFP Upgrade	11,700.00	10,007.00	620.73	474.93	338.04	270.29	230.14	620.73	474.93	338.04	270.29	230.14	744.88	569.92	405.64	324.35	276.19									
		420330-PS1	420330-PS1	420330-PS1		GlobalScan NX 100 MFP Upgrade	21,600.00	18,476.00	1,146.07	876.87	624.12	499.04	424.95	1,146.07	876.87	624.12	499.04	424.95	1,375.28	1,052.25	748.94	598.84	509.94									
		420331-PS1	420331-PS1	420331-PS1		GlobalScan NX 250 MFP Upgrade	29,700.00	25,404.00	1,575.81	1,205.67	858.15	686.16	584.29	1,575.81	1,205.67	858.15	686.16	584.29	1,890.97	1,446.81	1,029.78	823.39	701.15									
		420332-PS1	420332-PS1	420332-PS1		GlobalScan NX 500 MFP Upgrade	36,000.00	30,790.00	1,910.09	1,461.44	1,040.19	831.72	708.24	1,910.09	1,461.44	1,040.19	831.72	708.24	2,292.11	1,753.72	1,248.23	998.06	849.89									
		420333-PS1	420333-PS1	420333-PS1		GlobalScan NX 250 MFP Upgrade	45,000.00	38,498.00	2,388.03	1,827.12	1,300.46	1,039.83	885.45	2,388.03	1,827.12	1,300.46	1,039.83	885.45	2,865.64	2,192.54	1,560.57	1,247.80	1,062.54									
		420474-PS1	420474-PS1	420474-PS1		GlobalScan NX 250 MFP Upgrade	90,000.00	82,636.00	5,125.91	3,921.90	2,791.44	2,232.00	1,900.63	5,125.91	3,921.90	2,791.44	2,232.00	1,900.63	6,151.09	4,706.28	3,349.73	2,678.40	2,280.75									
		420476-PS1	420476-PS1	420476-PS1		GlobalScan Nx 750 Mfp	135,000.00	110,318.00	6,843.03	5,235.69	3,726.54	2,979.69	2,537.31	6,843.03	5,235.69	3,726.54	2,979.69	2,537.31	8,211.63	6,282.83	4,471.85	3,575.63	3,044.78									
		420678-PS1	420678-PS1	420678-PS1		GlobalScan NX V2 Server 5/32 Zonal OCR Plug-in	600.00

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product-Add or New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		EXPP4-PS1	EXPP4-PS1	EXPP4-PS1		HotSpot Express 25 Device Pack	5,500.00	5,500.00	341.17	261.03	185.79	148.56	126.50	341.17	261.03	185.79	148.56	126.50	409.40	313.24	222.95	178.27	151.80										
		EXPP5-PS1	EXPP5-PS1	EXPP5-PS1		HotSpot Express 50 Device Pack	8,750.00	8,750.00	542.76	415.28	295.58	236.34	201.25	542.76	415.28	295.58	236.34	201.25	651.32	498.33	354.69	283.61	241.50										
		EXPP6-PS1	EXPP6-PS1	EXPP6-PS1		HotSpot Express 75 Device Pack	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00										
		EXPP7-PS1	EXPP7-PS1	EXPP7-PS1		HotSpot Express 100 Device Pack	12,000.00	12,000.00	744.36	569.52	405.36	324.12	276.00	744.36	569.52	405.36	324.12	276.00	893.23	683.42	486.43	388.94	331.20										
		EXPP8-PS1	EXPP8-PS1	EXPP8-PS1		HotSpot Express 250 Device Pack	16,750.00	16,750.00	1,163.06	889.88	633.38	506.44	431.25	1,163.06	889.88	633.38	506.44	431.25	1,395.68	1,067.85	760.05	607.73	517.50										
		EXPP9-PS1	EXPP9-PS1	EXPP9-PS1		HotSpot Express 500 Device Pack	25,000.00	25,000.00	1,550.75	1,186.50	844.50	675.25	575.00	1,550.75	1,186.50	844.50	675.25	575.00	1,860.90	1,423.80	1,013.40	810.30	690.00										
		EXPP-500PLUS-PS1	EXPP-500PLUS-PS1	EXPP-500PLUS-PS1		HotSpot Express over 500 Devices - Quote Req'd	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		S-MEXPP1-PS1	S-MEXPP1-PS1	S-MEXPP1-PS1		1yr M&S HotSpot Express 1 Device Pack	70.00	70.00	4.34	3.32	2.36	1.89	1.61	4.34	3.32	2.36	1.89	1.61	5.21	3.99	2.84	2.27	1.93										
		S-MEXPP2-PS1	S-MEXPP2-PS1	S-MEXPP2-PS1		1yr M&S HotSpot Express 5 Device Pack	300.00	300.00	18.61	14.24	10.13	8.10	6.90	18.61	14.24	10.13	8.10	6.90	22.33	17.09	12.16	9.72	8.28										
		S-MEXPP3-PS1	S-MEXPP3-PS1	S-MEXPP3-PS1		1yr M&S HotSpot Express 10 Device Pack	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
		S-MEXPP4-PS1	S-MEXPP4-PS1	S-MEXPP4-PS1		1yr M&S HotSpot Express 25 Device Pack	1,100.00	1,100.00	68.23	52.21	37.16	29.71	25.30	68.23	52.21	37.16	29.71	25.30	81.88	62.65	44.59	35.65	30.36										
		S-MEXPP5-PS1	S-MEXPP5-PS1	S-MEXPP5-PS1		1yr M&S HotSpot Express 50 Device Pack	1,750.00	1,750.00	108.55	83.06	59.12	47.27	40.25	108.55	83.06	59.12	47.27	40.25	130.26	99.67	70.94	56.72	48.30										
		S-MEXPP6-PS1	S-MEXPP6-PS1	S-MEXPP6-PS1		1yr M&S HotSpot Express 75 Device Pack	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		S-MEXPP7-PS1	S-MEXPP7-PS1	S-MEXPP7-PS1		1yr M&S HotSpot Express 100 Device Pack	2,400.00	2,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.28	77.79	66.24										
		S-MEXPP8-PS1	S-MEXPP8-PS1	S-MEXPP8-PS1		1yr M&S HotSpot Express 250 Device Pack	3,750.00	3,750.00	232.61	177.98	126.69	101.29	86.25	232.61	177.98	126.68	101.29	86.25	279.14	213.57	152.01	121.55	103.50										
		S-MEXPP9-PS1	S-MEXPP9-PS1	S-MEXPP9-PS1		1yr M&S HotSpot Express 500 Device Pack	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		S-MEXPP-500PLUS-PS1	S-MEXPP-500PLUS-PS1	S-MEXPP-500PLUS-PS1		1yr M&S HotSpot Express over 500 Device - Quote Req	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
						Impressia - Xante																											
		500-100959	500-100959	500-100959		Envelope printer / Loaded Sys.	15,995.00	15,995.00	992.17	759.12	540.31	432.02	367.89	992.17	759.12	540.31	432.02	367.89	1,190.60	910.95	648.37	518.43	441.46										
		PP-SEXANTE	PP-SEXANTE	PP-SEXANTE		REQUIRED: PPSE Training - Xante Multi	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		500-100961	500-100961	500-100961		Envelope printer / Basic sys.	8,995.00	8,995.00	557.96	426.90	303.85	242.85	206.89	557.96	426.90	303.85	242.85	206.89	669.55	512.28	364.62	291.58	248.26										
		500-100958	500-100958	500-100958		Envelope printer / Advanced Sys	14,995.00	14,995.00	930.14	711.66	506.53	405.01	344.89	930.14	711.66	506.53	405.01	344.89	1,116.17	854.00	607.84	486.02	413.86										
		250-100124	250-100124	250-100124		1-TRAY FEED UNIT – 550 SHEET CAPACITY	595.00	595.00	36.91	28.24	20.10	16.07	13.68	36.91	28.24	20.10	16.07	13.68	44.29	33.89	24.12	19.29	16.42										
		250-100125	250-100125	250-100125		LARGE CAPACITY TRAY- 110V – 2000 SHEET CAPACITY	1,495.00	1,495.00	92.73	70.95	50.50	40.38	34.39	92.73	70.95	50.50	40.38	34.39	111.28	85.14	60.60	48.46	41.26										
		250-100121	250-100121	250-100121		IMPRESSIA CONVEYOR OPTION	995.00	995.00	61.72	47.22	33.61	26.87	22.89	61.72	47.22	33.61	26.87	22.89	74.06	56.67	40.33	32.25	27.46										
		250-100122	250-100122	250-100122		IMPRESSIA STAND	695.00	695.00	43.11	32.98	23.48	18.77	15.99	43.11	32.98	23.48	18.77	15.99	51.73	39.58	28.17	22.53	19.18										
		650-100003-PS1	650-100003-PS1	650-100003-PS1		IQUEUE ULTIMATE SOFTWARE	995.00	995.00	61.72	47.22	33.61	26.87	22.89	61.72	47.22	33.61	26.87	22.89	74.06	56.67	40.33	32.25	27.46										
		650-100035-PS1	650-100035	650-100035		IQUEUE ULTIMATE OUT FEATURE	1,495.00	1,495.00	92.73	70.95	50.50	40.38	34.39	92.73	70.95	50.50	40.38	34.39	111.28	85.14	60.60	48.46	41.26										
		810-100949-PS1	810-100949	810-100949		Impressia Multi-Media Production Press RightCare Service Extension – 1 Yr.	1,695.00	1,695.00	105.14	80.44	57.26	45.78	38.99	105.14	80.44	57.26	45.78	38.99	126.17	96.53	68.71	54.94	46.78										
		810-100950-PS1	810-100950	810-100950		Impressia Multi-Media Production Press RightCare Service Extension – 1 Yr. After 60 Days	2,095.00	2,095.00	129.95	99.43	70.77	56.59	48.19	129.95	99.43	70.77	56.59	48.19	155.94	119.31	84.92	67.90	57.82										
		810-100951-PS1	810-100951	810-100951		Impressia Multi-Media Production Press RightCare Service Extension – 2 Yr.	2,995.00	2,995.00	185.78	142.14	101.17	80.89	68.89	185.78	142.14	101.17	80.89	68.89	222.94	170.57	121.41	97.07	82.66										
		810-100952-PS1	810-100952	810-100952		Impressia Multi-Media Production Press RightCare Service Extension – 2 Yr. After 60 Days	3,395.00	3,395.00	210.59	161.13	114.68	91.70	78.09	210.59	161.13	114.68	91.70	78.09	252.71	193.35	137.62	110.04	93.70										
		810-100953-PS1	810-100953	810-100953		Impressia Multi-Media Production Press RightCare Service Extension – 3 Yr.	4,495.00	4,495.00	278.82	213.33	151.84	121.41	103.39	278.82	213.33	151.84	121.41	103.39	334.59	256.00	182.21	145.69	124.06										
		810-100954-PS1	810-100954	810-100954		Impressia Multi-Media Production Press RightCare Service Extension – 3 Yr. After 60 Days	4,895.00	4,895.00	303.64	232.32	165.35	132.21	112.59	303.64	232.32	165.35	132.21	112.59	364.36	278.78	198.42	158.66	135.10										
		810-100955-PS1	810-100955	810-100955		Impressia Multi-Media Production Press RightCare Service Extension – 4 Yr.	5,895.00	5,895.00	365.67	279.79	199.13	159.22	135.59	365.67	279.79	199.13	159.22	135.59	438.80	335.73	238.96	191.07	162.70										
		810-100956-PS1	810-100956	810-100956		Impressia Multi-Media Production Press RightCare Service Extension – 4 Yr. After 60 Days	6,295.00	6,295.00	390.48	298.76	212.65	170.03	144.79	390.48	298.76	212.65	170.03	144.79	468.57	358.51	255.17	204.03	173.74										
		870-100066-PS1	870-100066	870-100066		Impressia Multi-Media Production Press Phone Install	395.00	395.00	24.50	18.75	13.34	10.67	9.09	24.50	18.75	13.34	10.67	9.09	29.40	22.50	16.01	12.80	10.90										
		810-100940-PS1	810-100940	810-100940		Impressia Multi-Media Press RightCare Service Extension – 1 Yr.	1,495.00	1,495.00	92.73	70.95	50.50	40.38	34.39	92.73	70.95	50.50	40.38	34.39	111.28	85.14	60.60	48.46	41.26										
		810-100941-PS1	810-100941	810-100941		Impressia Multi-Media Press RightCare Service Extension – 1 Yr. After 60 Days	1,895.00	1,895.00	117.55	89.94	64.01	51.18	43.59	117.55	89.94	64.01	51.18	43.59	141.06	107.92	76.82	61.42	52.30										
		810-100942-PS1	810-100942	810-100942		Impressia Multi-Media Press RightCare Service Extension – 2 Yr.	2,595.00	2,595.00	160.97	123.16	87.66	70.09	59.69	160.97	123.16	87.66	70.09	59.69	193.16	147.79	105.19	84.11	71.62										
		810-100943-PS1	810-100943	810-100943		Impressia Multi-Media Press RightCare Service Extension – 2 Yr. After 60 Days	2,995.00	2,995.00	185.78	142.14	101.17	80.89	68.89	185.78	142.14	101.17	80.89	68.89	222.94	170.57	121.41	97.07	82.66										
		810-100944-PS1	810-100944	810-100944		Impressia Multi-Media Press RightCare Service Extension – 3 Yr.	3,895.00	3,895.00	241.61	184.86	131.57	105.20	89.59	241.61	184.86	131.57	105.20	89.59	289.93	221.83	157.89	126.24	107.50										
		810-100945-PS1	810-100945	810-100945		Impressia Multi-Media Press RightCare Service Extension – 3 Yr. After 60 Days	4,295.00	4,295.00	266.42	203.84	145.09	116.01	98.79	266.42	203.84	145.09	116.01	98.79	319.70	244.61	174.10	139.21	118.54										
		810-100946-PS1	810-100946	810-100946		Impressia Multi-Media Press RightCare Service Extension – 4 Yr.	5,295.00	5,295.00	314.04	241.81	172.11	137.62	117.19	314.04	241.81	172.11	137.62	117.19	376.85	290.17	206.53	165.14	140.62										
		810-100947-PS1	810-100947	810-100947		Impressia Multi-Media Press RightCare Service Extension – 4 Yr. After 60 Days	5,495.00	5,495.00	340.85	260.79	185.62	148.42	126.39	340.85	260.79	185.62	148.42	126.39	409.03	312.95	222.75	178.10	151.66										
						INSTILL-E																											
		B0-901-SM1-PS1	B0-901-SM1-PS1	B0-901-SM1-PS1		Instille Channel Dev Fulfsu 6010 1Yr Sm	895.00	723.00	44.85	34.31	24.42	19.53	16.63	44.85	34.31	24.42	19.53	16.63	53.82	41.18	29.31	23.43	19.95										
		B0-901-SM2-PS1	B0-901-SM2-PS1	B0-901-SM2-PS1		Instille Channel Dev Fulfsu 6010 2Yr Sm	1,030.00	832.00	51.61	39.49	28.10	22.47	19.14	51.61	39.49	28.10	22.47	19.14	61.93	47.38	33.73	26.97	22.96										
		B0-901-SM3-PS1	B0-901-SM3-PS1	B0-901-SM3-PS1		Instille Channel Dev Fulfsu 6010 3Yr Sm	1,170.00	945.00	58.62	44.85	31.92	25.52	21.74	58.62	44.85	31.92	25.52	21.74	70.34	53.82	38.31	30.63	26.08										
		B0-901-SM4-PS1	B0-901-SM4-PS1	B0-901-SM4-PS1		Instille Channel Dev Fulfsu 6010 4Yr Sm	1,310.00	1,059.00	65.69	50.26	35.77	28.60	24.36	65.69	50.26	35.77	28.60	24.36	78.83	60.31	42.93	34.32	29.23										
		B0-901-SM5-PS1	B0-901-SM5-PS1	B0-901-SM5-PS1		Instille Channel Dev Fulfsu 6010 5Yr Sm	1,445.00	1,168.00	72.45	55.43	39.46	31.55	26.86	72.45	55.43	39.46	31.55	26.86	86.94	66.52	47.35	37.86	32.24										
		SM1-901-PS1	SM1-901-PS1	SM1-901-PS1		Instille Charm Software Maintenance 1Yr	137.00	111.00	6.89	5.27	3.75	3.00	2.55	6.89	5.27	3.75	3.00	2.55	8.26	6.32	4.50	3.60	3.06										
		SM2-901-PS1	SM2-901-PS1	SM2-901-PS1		Instille Charm Software Maintenance 2Yr	274.00	222.00	13.77	10.54	7.50	6.00	5.11	13.77	10.54	7.50	6.00	5.11	16.52	12.64	9.00	7.20	6.13										
		SM3-901-PS1	SM3-901-PS1	SM3-901-PS1		Instille Charm Software Maintenance 3Yr	411.00	411.00	25.49	19.51	13.88	11.10	9.45	25.49	19.51	13.88	11.10	9.45	30.59	23.41	16.66	13.32	11.34										
		SM4-901-PS1	SM4-901-PS1	SM4-901-PS1		Instille Charm Software Maintenance 4Yr	548.00	443.00	27.48	21.02	14.96	11.97	10.19	27.48	21.02	14.96	11.97	10.19	32.98	25.23	17.96	14.36	12.22										
		SM5-901-PS1	SM5-901-PS1	SM5-901-PS1		Instille Charm Software Maintenance 5Yr	685.00	554.00	34.38	26.29	18.71	14.96	12.74	34.38	26.29	18.71	14.96	12.74	41.24	31.55	22.46	17.96	15.29										
						KOFAX																											
						Kofax Capture - Standard																											
		AE-T024-001U-PS1	AE-T024-001U-PS1	AE-T024-001U-PS1		1 concurrent station	2,210.00	1,786.00	110.79	84.76	60.33	48.24	41.08	110.79	84.76	60.33	48.24	41.08	132.94	101.72	72.40	57.89	49.29										
		AE-T024-005U-PS1	AE-T024-005U-PS1	AE-T024-005U-PS1		5 concurrent stations	10,700.00	8,646.00	536.31	410.34	292.08	233.53	198.88	536.31	410.34	292.08	233.53	198.88	643.57	492.41	350.47	280.23	238.63										
		AE-T024-010U-PS1	AE-T024-010U-PS1	AE-T024-010U-PS1		10 concurrent stations	21,400.00	17,293.00	1,072.68	820.73	584.16	467.08	397.74	1,072.68	820.73	584.16	467.08	397.74	1,287.22	984.87	700.99	560.50	477.29										
		AE-T024-020U-PS1	AE-T024-020U-PS1	AE-T024-020U-PS1		20 concurrent stations	42,200.00	34,101.00	2,115.29	1,618.43	1,151.80	921.07	784.32	2,115.29	1,618.43	1,151.80	921.07	784.32	2,538.34	1,942.12	1,382.16	1,105.28	941.19										
		AE-T024-050U-PS1	AE-T024-050U-PS1	AE-T024-050U-PS1		50 concurrent stations	105,000.00	84,848.00	5,263.12	4,026.89	2,866.17	2,291.74	1,951.50	5,263.12	4,026.89	2,866.17	2,291.74	1,951.50	6,315.75	4,832.26	3,439.40	2,750.09	2,341.80										
		AE-T024-100U-PS1	AE-T024-100U-PS1	AE-T024-100U-PS1		100 concurrent stations	200,000.00	161,616.00	10,025.04	7,670.30	5,459.39	4,365.25	3,717.17	10,025.04	7,670.30	5,459.39	4,365.25	3,717.17	12,030.05	9,204.35	6,551.27	5,238.30	4,460.60										
		AE-T024-500U-PS1	AE-T024-500U-PS1	AE-T024-500U-PS1		500 concurrent stations	925,000.00	747,475.00	46,385.87	35,475.16	25,249.71	20,189.30	17,191.63	46,385.87	35,475.16	25,249.71	20,189.30	17,191.63	55,639.05	42,570.20	30,299.65	24,227.16	20,630.31										
		AE-T024-001K-PS1	AE-T024-001K-PS1	AE-T024-001K-PS1		1000 concurrent stations	1,775,000.00	1,434,343.00	88,972.30	68,073.92	48,452.11	38,741.60	32,989.89	88,972.30	68,073.92	48,452.11	38,741.60	32,989.89	106,766.76	81,688.70	58,142.53	46,489.93	39,587.87										
		AE-T024-300K-PS1	AE-T024-300K-PS1	AE-T024-300K-PS1		Image vel 300K/yr	1,600.00	1,293.00	80.20	61.37	43.68	34.92	29.74	80.20	61.37	43.68	34.92	29.74	96.25	73.64	52.41	41.91	35.69										
		AE-T024-600K-PS1	AE-T024-600K-PS1	AE-T024-600K-PS1		Image vel 600K/yr	2,940.00	2,376.00	147.38	112.76	80.26	64.18	54.65	147.38	112.76	80.26	64.18	54.65	176.86	135.32	96.31	77.01	65.58										
		AE-T024-001M-PS1	AE-T024-001M-PS1	AE-T024-001M-PS1		Image vel 1M/yr	4,360.00	3,547.00	220.02	168.34	119.82	95.80	81.58	220.02	168.34	119.82	95.80	81.58	264.02	202.01	143.78	114.97	97.90										
		AE-T024-002M-PS1	AE-T024-002M-PS1	AE-T024-002M-PS1		Image vel 2M/yr	8,240.00	6,659.00	413.08	316.04	224.94	179.86	153.16	413.08	316.04	224.94	179.86	153.16	495.67	379.24	269.93	215.83	183.79										
		AE-T024-005M-PS1	AE-T024-005M-PS1	AE-T024-005M-PS1		Image vel 5M/yr	20,600.00	16,646.00	1,032.55	790.02	562.30	449.61	382.86	1,032.55	790.02	562.30	449.61	382.86	1,239.06	948.02	674.76	539.53	459.43										
		AE-T024-010M-PS1	AE-T024-010M-PS1	AE-T024-010M-PS1		Image vel 10M/yr	37,000.00	29,896.00	1,854.63	1,419.01	1,009.99	807.57	687.68	1,854.63	1,419.01	1,009.99	807.57	687.68	2,225.56	1,702.81	1,211.99	969.09	825.21										
		AE-T024-020M-PS1	AE-T024-020M-PS1	AE-T024-020M-PS1		Image vel 20M/yr	74,000.00	59,798.00	3,709.27	2,838.01	2,019.98	1,615.14	1,375.35	3,709.27	2,838.01	2,019.98	1,615.14	1,375.35	4,451.12	3,405.62	2,423.97	1,938.17	1,650.42										
		AE-T024-065M-PS1	AE-T024-065M-PS1	AE-T024-065M-PS1		Image vel 65M/yr	222,000.00	179,394.00	11,127.81	8,514.04	6,059.93	4,845.42	4,126.06	11,127.81	8,514.04	6,059.93	4,845.42	4,126.06	13,353.37	10,216.85	7,271.92	5,814.52	4,951.27										
		AE-T024-120M-PS1	AE-T024-120M-PS1	AE-T024-120M-PS1		Image vel 120M/yr	444,000.00	358,788.00	22,255.62	17,028.08	12,119.86	9,690.86	8,252.12	22,255.62	17,028.08	12,119.86	9,690.86	8,252.12	26,706.74	20,433.69	14,543.83	11,629.04	9,902.55										
		AE-VP01-002M-PS1	AE-VP01-002M-PS1	AE-VP01-002M-PS1		Image vel 2M Page Count	7,000.00	5,657.00	350.90	268.48	191.08	152.80	130.11	350.90	268.48	191.08	152.80	130.11	421.08	322.18	229.31	183.35	156.13										
		AE-VP01-010M-PS1	AE-VP01-010M-PS1	AE-VP01-010M-PS1		Image vel 10M Page Count	31,500.00	25,455.00	1,578.97	1,208.09	859.87	687.54	585.47	1,578.97	1,208.09	859.87	687.54	585.47	1,894.77	1,449.71	1,031.84	825.05	702.56										
		AE-T038-060K-PS1	AE-T038-060K-PS1	AE-T038-060K-PS1		Stand-alone 60K/yr	995.00	804.00	49.87	38.16	27.16	21.72	18.49	49.87	38.16	27.16	21.72	18.49	59.85	45.79	32.59	26.06	22.19										
		AEY024U060K300K-PS1	AEY024U060K300K-PS1	AEY024U060K300K-PS1		Upg 60K-300K	3,240.00	2,618.00	162.39	124.25	88.44	70.71	60.21	162.39	124.25	88.44	70.71	60.21	194.87	149.10	106.12	84.85	72.26										
		AEY024U150K300K-PS1	AEY024U150K300K-PS1	AEY024U150K300K-PS1		Upg 150K-300K	1,750.00	1,414.00	87.71	67.11	47.76	38.19	32.52	87.71	67.11	47.76	38.19	32.52	105.25	80.53	57.32	45.83	39.03										
		KOFAX-MEDIA-CAP-PS1	KOFAX-MEDIA-CAP-PS1	KOFAX-MEDIA-CAP-PS1		Kofax Capture Media Pack	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		AE-0000-0001-PS1	AE-0000-0001-PS1	AE-0000-0001-PS1		Kofax Capture Hardware Security (Dongle)	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
						Kofax Capture - Enterprise																											
		EE-T024-001U-PS1	EE-T024-001U-PS1	EE-T024-001U-PS1		1 concurrent station	2,880.00	2,618.00	146.42	113.91	79.61	65.35	57.41	162.39	124.25	88.44	70.71	60.21	175.71	136.69	95.54	78.41	68.90										
		EE-T024-005U-PS1	EE-T024-005U-PS1	EE-T024-005U-PS1		Kofax 5 Concurrent STA-ENT	14,000.00	11,313.00	701.75	536.31	382.18	305.56	260.20	701.75	536.31	382.18	305.56	260.20	842.08	644.20	458.58	366.68	312.24										
		EE-T024-010U-PS1	EE-T024-010U-PS1	EE-T024-010U-PS1		10 concurrent stations	27,900.00	25,364.00	1,418.61	1,103.59	771.32	633.09	556.23	1,573.33	1,203.78	856.80	685.09	583.37	1,702.33	1,324.31	925.58	759.70	667.48										
		EE-T024-020U-PS1	EE-T024-020U-PS1	EE-T024-020U-PS1		20 concurrent stations	54,900.00	44,364.00	2,751.90	2,105.52	1,498.62	1,198.27	1,020.37	2,751.90	2,105.52	1,498.62	1,198.27	1,020.37	3,302.28	2,526.62	1,798.34	1,437.93	1,224.45										
		EE-T024-050U-PS1	EE-T024-050U-PS1	EE-T024-050U-PS1		50 concurrent stations	136,500.00	110,303.00	6,842.10	5,234.98	3,726.04	2,979.28	2,536.87	6,842.10	5,234.98	3,726.04	2,979.28	2,536.87	8,210.51	6,281.98	4,471.24	3,575.14	3,044.36										
		EE-T024-100U-PS1	EE-T024-100U-PS1	EE-T024-100U-PS1		100 concurrent stations	280,000.00	230,101.00	13,032.57	9,971.39	7,097.21	5,674.83	4,832.32	13,032.57	9,971.39	7,097.21	5,674.83	4,832.32	15,639.08	11,965.67	8,516.65	6,809.79	5,798.79										
		EE-T024-500U-PS1	EE-T024-500U-PS1	EE-T024-500U-PS1		500 concurrent

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Ask New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Non-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		D1-0000-000U-PS1	D1-0000-000U-PS1	D1-0000-000U-PS1		Kofax Drolimage Enterprise Unlimited Servers	250,000.00	202,020.00	12,531.30	9,587.87	6,824.24	5,456.56	4,646.46	12,531.30	9,587.87	6,824.24	5,456.56	4,646.46	15,037.56	11,505.44	8,189.08	6,547.87	5,575.75									
		AE-V10-0808K-PS1	AE-V10-0808K-PS1	AE-V10-0808K-PS1		PDF I-T 0808K/yr	580.00	469.00	29.09	22.26	15.84	12.67	10.79	29.09	22.26	15.84	12.67	10.79	34.91	26.71	19.01	15.20	12.94									
		AE-V10-300K-PS1	AE-V10-300K-PS1	AE-V10-300K-PS1		PDF I-T 300K/yr	1,900.00	1,535.00	95.22	72.85	51.88	41.46	35.31	95.22	72.85	51.88	41.46	35.31	114.26	87.42	62.22	49.75	42.37									
		AE-V10-600K-PS1	AE-V10-600K-PS1	AE-V10-600K-PS1		PDF I-T 600K/yr	2,430.00	1,964.00	121.83	93.21	66.34	53.05	45.17	121.83	93.21	66.34	53.05	45.17	146.19	111.85	79.61	63.66	54.21									
		AE-V10-001M-PS1	AE-V10-001M-PS1	AE-V10-001M-PS1		PDF I-T 1M/Yr	3,100.00	2,505.00	155.39	118.89	84.62	67.66	57.62	155.39	118.89	84.62	67.66	57.62	186.46	142.66	101.54	81.19	69.14									
		AE-V10-002M-PS1	AE-V10-002M-PS1	AE-V10-002M-PS1		PDF I-T 2M/Yr	5,200.00	4,202.00	260.65	199.43	141.94	113.50	96.65	260.65	199.43	141.94	113.50	96.65	312.78	239.31	170.33	136.20	115.98									
		AE-V10-005M-PS1	AE-V10-005M-PS1	AE-V10-005M-PS1		PDF I-T 5M/Yr	11,000.00	8,889.00	551.38	421.87	300.27	240.09	204.45	551.38	421.87	300.27	240.09	204.45	661.66	506.25	360.32	288.11	245.34									
		AE-V10-010M-PS1	AE-V10-010M-PS1	AE-V10-010M-PS1		PDF I-T 10M/Yr	18,000.00	14,545.00	902.23	690.31	491.33	392.86	334.54	902.23	690.31	491.33	392.86	334.54	1,082.67	828.37	589.60	471.43	401.44									
		AE-V10-020M-PS1	AE-V10-020M-PS1	AE-V10-020M-PS1		PDF I-T 20M/Yr	26,500.00	21,414.00	1,328.31	1,016.31	723.38	578.39	492.52	1,328.31	1,016.31	723.38	578.39	492.52	1,593.97	1,219.57	868.04	694.07	591.03									
		AE-V10-060M-PS1	AE-V10-060M-PS1	AE-V10-060M-PS1		PDF I-T 60M/Yr	48,000.00	38,788.00	2,406.02	1,840.88	1,310.26	1,047.66	892.12	2,406.02	1,840.88	1,310.26	1,047.66	892.12	2,887.22	2,209.05	1,572.31	1,257.20	1,070.55									
		AE-V10-120M-PS1	AE-V10-120M-PS1	AE-V10-120M-PS1		PDF I-T 120M/Yr	61,700.00	49,859.00	3,092.75	2,366.31	1,684.24	1,346.69	1,146.76	3,092.75	2,366.31	1,684.24	1,346.69	1,146.76	3,711.30	2,839.57	2,021.08	1,616.03	1,376.11									
		AE-V10-001M-PS1	AE-V10-001M-PS1	AE-V10-001M-PS1		PDF I-T 1M/Pg Count	2,750.00	2,222.00	137.83	105.46	75.06	60.02	51.11	137.83	105.46	75.06	60.02	51.11	165.40	126.55	90.07	72.02	61.33									
		AE-V10-002M-PS1	AE-V10-002M-PS1	AE-V10-002M-PS1		PDF I-T 2M/Pg Count	5,500.00	4,444.00	275.66	210.91	150.12	120.03	102.21	275.66	210.91	150.12	120.03	102.21	330.79	253.09	180.14	144.04	122.65									
		AE-V10-010M-PS1	AE-V10-010M-PS1	AE-V10-010M-PS1		PDF I-T 10M/Pg Count	27,500.00	22,222.00	1,378.43	1,054.66	750.66	600.22	511.11	1,378.43	1,054.66	750.66	600.22	511.11	1,654.12	1,265.59	900.79	720.26	613.33									
		AE-V05-060K-PS1	AE-V05-060K-PS1	AE-V05-060K-PS1		PDF Compression Vol 60K/Yr	1,100.00	889.00	55.14	42.19	30.03	24.01	20.45	55.14	42.19	30.03	24.01	20.45	66.17	50.63	36.04	28.81	24.54									
		AE-V05-300K-PS1	AE-V05-300K-PS1	AE-V05-300K-PS1		PDF Compression Vol 300K/Yr	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		AE-V05-600K-PS1	AE-V05-600K-PS1	AE-V05-600K-PS1		PDF Compression Vol 600K/Yr	3,700.00	2,990.00	185.47	141.91	101.00	80.76	68.77	185.47	141.91	101.00	80.76	68.77	222.56	170.29	121.20	96.91	82.52									
		AE-V05-001M-PS1	AE-V05-001M-PS1	AE-V05-001M-PS1		PDF Compression Vol 1M/Yr	4,700.00	3,798.00	235.59	180.25	128.30	102.58	87.35	235.59	180.25	128.30	102.58	87.35	282.71	216.30	153.96	123.10	104.82									
		AE-V05-002M-PS1	AE-V05-002M-PS1	AE-V05-002M-PS1		PDF Compression Vol 2M/Yr	7,900.00	6,384.00	396.00	302.98	215.65	172.43	146.83	396.00	302.98	215.65	172.43	146.83	475.20	363.58	258.78	206.92	176.20									
		AE-V05-005M-PS1	AE-V05-005M-PS1	AE-V05-005M-PS1		PDF Compression Vol 5M/Yr	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04									
		AE-V05-010M-PS1	AE-V05-010M-PS1	AE-V05-010M-PS1		PDF Compression Vol 10M/Yr	11,600.00	9,374.00	581.47	444.89	316.66	253.19	215.60	581.47	444.89	316.66	253.19	215.60	697.76	533.87	379.98	303.83	258.72									
		AE-V05-020M-PS1	AE-V05-020M-PS1	AE-V05-020M-PS1		PDF Compression Vol 20M/Yr	14,700.00	11,879.00	736.85	563.78	401.27	320.85	273.22	736.85	563.78	401.27	320.85	273.22	884.23	676.53	481.53	385.02	327.86									
		AE-V05-060M-PS1	AE-V05-060M-PS1	AE-V05-060M-PS1		PDF Compression Vol 60M/Yr	18,700.00	15,111.00	937.34	717.17	510.45	408.15	347.56	937.34	717.17	510.45	408.15	347.56	1,124.80	860.60	612.54	489.78	417.06									
		AE-V05-120M-PS1	AE-V05-120M-PS1	AE-V05-120M-PS1		PDF Compression Vol 120M/Yr	20,700.00	16,727.00	1,037.58	793.86	565.04	451.80	384.72	1,037.58	793.86	565.04	451.80	384.72	1,245.09	952.64	678.05	542.16	461.67									
		AE-P505-001M-PS1	AE-P505-001M-PS1	AE-P505-001M-PS1		PDF Compression Vol 1M Pg Cnt	4,200.00	3,394.00	210.53	161.08	114.65	91.67	78.06	210.53	161.08	114.65	91.67	78.06	252.64	193.30	137.58	110.01	93.67									
		AE-P505-002M-PS1	AE-P505-002M-PS1	AE-P505-002M-PS1		PDF Compression Vol 2M Pg Cnt	6,400.00	6,788.00	421.06	322.16	229.30	183.34	156.12	421.06	322.16	229.30	183.34	156.12	505.27	386.59	275.16	220.01	187.35									
		AE-P505-010M-PS1	AE-P505-010M-PS1	AE-P505-010M-PS1		PDF Compression Vol 10M Pg Cnt	42,000.00	33,939.00	2,105.24	1,610.74	1,146.46	916.69	780.60	2,105.24	1,610.74	1,146.46	916.69	780.60	2,526.28	1,932.89	1,375.75	1,100.03	936.72									
						Kofax Capture Import Connector - Advanced Email and Fax																											
		AE-T003-0207-PS1	AE-T003-0207-PS1	AE-T003-0207-PS1		Kofax Capture Import Connector-Folder	10,700.00	8,646.00	536.31	410.34	292.06	233.53	198.86	536.31	410.34	292.06	233.53	198.86	643.57	492.41	350.47	280.23	238.63									
		AE-T003-0214-PS1	AE-T003-0214-PS1	AE-T003-0214-PS1		Kofax Capture VRS Server Add-on	25,400.00	20,499.00	1,423.53	1,089.16	775.22	619.85	527.83	1,423.53	1,089.16	775.22	619.85	527.83	1,708.23	1,306.99	930.26	743.82	633.39									
		AE-T600-010K-PS1	AE-T600-010K-PS1	AE-T600-010K-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 10k msgs / year	1,930.00	1,560.00	96.77	74.04	52.70	42.14	35.88	96.77	74.04	52.70	42.14	35.88	116.12	88.85	63.24	50.56	43.06									
		AE-T600-100K-PS1	AE-T600-100K-PS1	AE-T600-100K-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 100k msgs / year	6,000.00	5,485.00	401.02	306.83	218.39	174.62	148.70	401.02	306.83	218.39	174.62	148.70	481.23	368.19	262.07	209.54	178.43									
		AE-T600-300K-PS1	AE-T600-300K-PS1	AE-T600-300K-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 300k msgs / year	12,000.00	9,697.00	601.50	460.22	327.56	261.92	223.03	601.50	460.22	327.56	261.92	223.03	721.81	552.26	393.08	314.30	267.64									
		AE-T600-600K-PS1	AE-T600-600K-PS1	AE-T600-600K-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 600k msgs / year	20,000.00	16,162.00	1,002.53	767.05	545.95	436.54	371.73	1,002.53	767.05	545.95	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07									
		AE-T600-001M-PS1	AE-T600-001M-PS1	AE-T600-001M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 1M msgs / year	27,000.00	21,818.00	1,353.37	1,035.46	737.01	589.30	501.81	1,353.37	1,035.46	737.01	589.30	501.81	1,624.04	1,242.58	884.41	707.17	602.18									
		AE-T600-002M-PS1	AE-T600-002M-PS1	AE-T600-002M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 2M msgs / year	40,000.00	32,323.00	2,005.00	1,534.05	1,091.87	873.04	743.43	2,005.00	1,534.05	1,091.87	873.04	743.43	2,405.99	1,840.86	1,310.25	1,047.65	892.11									
		AE-T600-005M-PS1	AE-T600-005M-PS1	AE-T600-005M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 5M msgs / year	80,000.00	64,646.00	4,009.99	3,068.10	2,183.74	1,746.08	1,486.86	4,009.99	3,068.10	2,183.74	1,746.08	1,486.86	4,811.99	3,681.72	2,620.49	2,095.31	1,784.23									
		AE-T600-010M-PS1	AE-T600-010M-PS1	AE-T600-010M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 10M msgs / year	103,000.00	83,232.00	5,162.88	3,950.19	2,811.58	2,248.10	1,914.34	5,162.88	3,950.19	2,811.58	2,248.10	1,914.34	6,195.46	4,740.23	3,373.89	2,697.72	2,297.20									
		AE-T600-020M-PS1	AE-T600-020M-PS1	AE-T600-020M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 20M msgs / year	159,000.00	128,485.00	7,969.92	6,097.99	4,340.22	3,470.38	2,955.14	7,969.92	6,097.99	4,340.22	3,470.38	2,955.14	9,563.91	7,317.48	5,208.27	4,164.46	3,546.19									
		AE-T600-060M-PS1	AE-T600-060M-PS1	AE-T600-060M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 60M msgs / year	367,000.00	296,566.00	18,395.99	14,075.02	10,018.00	8,010.25	6,821.02	18,395.99	14,075.02	10,018.00	8,010.25	6,821.02	22,075.19	16,890.03	12,021.60	9,612.30	8,185.22									
		AE-T600-120M-PS1	AE-T600-120M-PS1	AE-T600-120M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 120M msgs / year	585,000.00	456,566.00	28,320.79	21,668.62	15,422.80	12,331.85	10,501.02	28,320.79	21,668.62	15,422.80	12,331.85	10,501.02	33,984.95	26,002.35	18,507.36	14,798.22	12,601.22									
		AE-P600-001M-PS1	AE-P600-001M-PS1	AE-P600-001M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 1M msgs count	23,000.00	18,586.00	1,152.89	882.09	627.84	502.01	427.48	1,152.89	882.09	627.84	502.01	427.48	1,383.47	1,058.51	753.40	602.41	512.97									
		AE-P600-010M-PS1	AE-P600-010M-PS1	AE-P600-010M-PS1		Kofax Capture Import Connector - Advanced Email and Fax up to 10M msgs count	88,000.00	71,111.00	4,411.02	3,374.93	2,402.13	1,920.71	1,635.55	4,411.02	3,374.93	2,402.13	1,920.71	1,635.55	5,293.22	4,049.91	2,882.56	2,304.85	1,962.66									
						Kofax - Add-On (Email & Fax)																										
		AE-T601-0000-PS1	AE-T601-0000-PS1	AE-T601-0000-PS1		Kofax Capture Import Connector for 1 Fax Server Connection	7,500.00	6,061.00	375.98	287.66	204.74	163.71	139.40	375.98	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		AE-T602-0000-PS1	AE-T602-0000-PS1	AE-T602-0000-PS1		Kofax Capture Import Connector for 2 Fax Server Connections	13,500.00	10,909.00	676.69	517.74	368.53	294.65	250.91	676.69	517.74	368.53	294.65	250.91	812.02	621.29	442.21	353.58	301.09									
		AE-T603-0000-PS1	AE-T603-0000-PS1	AE-T603-0000-PS1		Kofax Capture Import Connector for 3 Fax Server Connections	18,500.00	14,949.00	927.29	709.48	504.98	403.77	343.83	927.29	709.48	504.98	403.77	343.83	1,112.74	851.38	605.97	484.53	412.59									
		AE-T604-0000-PS1	AE-T604-0000-PS1	AE-T604-0000-PS1		Kofax Capture Import Connector for 4 Fax Server Connections	23,000.00	18,586.00	1,152.89	882.09	627.84	502.01	427.48	1,152.89	882.09	627.84	502.01	427.48	1,383.47	1,058.51	753.40	602.41	512.97									
		AE-T606-0000-PS1	AE-T606-0000-PS1	AE-T606-0000-PS1		Kofax Capture Import Connector for 6 Fax Server Connections	31,000.00	25,051.00	1,553.91	1,188.92	846.22	676.63	576.17	1,553.91	1,188.92	846.22	676.63	576.17	1,864.70	1,426.78	1,015.47	811.95	691.41									
		AE-T608-0000-PS1	AE-T608-0000-PS1	AE-T608-0000-PS1		Kofax Capture Import Connector for 8 Fax Server Connections	38,000.00	30,707.00	1,904.76	1,457.35	1,037.28	829.40	706.26	1,904.76	1,457.35	1,037.28	829.40	706.26	2,285.71	1,748.83	1,244.74	995.28	847.51									
		AE-T601U0603-PS1	AE-T601U0603-PS1	AE-T601U0603-PS1		Upgrade KCIC 2.0 from 1 to 2 Fax Servers	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80									
		AE-T601U0603-PS1	AE-T601U0603-PS1	AE-T601U0603-PS1		Upgrade KCIC 2.0 from 1 to 3 Fax Servers	11,000.00	8,889.00	551.38	421.87	300.27	240.09	204.45	551.38	421.87	300.27	240.09	204.45	661.66	506.25	360.32	288.11	245.34									
		AE-T601U0604-PS1	AE-T601U0604-PS1	AE-T601U0604-PS1		Upgrade KCIC 2.0 from 1 to 4 Fax Servers	15,500.00	12,525.00	776.93	594.44	423.09	338.30	288.08	776.93	594.44	423.09	338.30	288.08	932.31	713.32	507.71	405.96	345.69									
		AE-T601U0605-PS1	AE-T601U0605-PS1	AE-T601U0605-PS1		Upgrade KCIC 2.0 from 1 to 6 Fax Servers	23,500.00	18,990.00	1,177.95	901.27	641.48	512.92	436.77	1,177.95	901.27	641.48	512.92	436.77	1,413.54	1,081.52	769.78	615.50	524.12									
		AE-T601U0608-PS1	AE-T601U0608-PS1	AE-T601U0608-PS1		Upgrade KCIC 2.0 from 1 to 8 Fax Servers	30,500.00	24,646.00	1,528.79	1,169.70	832.54	665.69	566.86	1,528.79	1,169.70	832.54	665.69	566.86	1,834.55	1,403.64	999.05	798.83	680.23									
		AE-T602U0603-PS1	AE-T602U0603-PS1	AE-T602U0603-PS1		Upgrade KCIC 2.0 from 2 to 3 Fax Servers	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		AE-T602U0604-PS1	AE-T602U0604-PS1	AE-T602U0604-PS1		Upgrade KCIC 2.0 from 2 to 4 Fax Servers	9,500.00	7,677.00	476.20	364.35	259.33	207.38	176.57	476.20	364.35	259.33	207.38	176.57	571.45	437.22	311.19	248.83	211.89									
		AE-T602U0606-PS1	AE-T602U0606-PS1	AE-T602U0606-PS1		Upgrade KCIC 2.0 from 2 to 6 Fax Servers	17,500.00	14,141.00	877.17	671.13	477.68	381.95	325.24	877.17	671.13	477.68	381.95	325.24	1,052.60	805.36	573.22	458.34	390.29									
		AE-T602U0608-PS1	AE-T602U0608-PS1	AE-T602U0608-PS1		Upgrade KCIC 2.0 from 2 to 8 Fax Servers	24,500.00	19,798.00	1,228.07	939.61	668.78	534.74	455.35	1,228.07	939.61	668.78	534.74	455.35	1,473.68	1,127.54	802.53	641.69	546.42									
		AE-T603U0604-PS1	AE-T603U0604-PS1	AE-T603U0604-PS1		Upgrade KCIC 2.0 from 3 to 4 Fax Servers	4,500.00	3,636.00	225.54	172.56	122.82	98.21	83.63	225.54	172.56	122.82	98.21	83.63	270.65	207.08	147.38	117.85	100.35									
		AE-T603U0606-PS1	AE-T603U0606-PS1	AE-T603U0606-PS1		Upgrade KCIC 2.0 from 3 to 6 Fax Servers	12,500.00	10,101.00	626.57	479.39	341.21	272.83	232.32	626.57	479.39	341.21	272.83	232.32	751.88	575.27	409.45	327.39	278.79									
		AE-T603U0608-PS1	AE-T603U0608-PS1	AE-T603U0608-PS1		Upgrade KCIC 2.0 from 3 to 8 Fax Servers	19,500.00	15,758.00	977.47	747.87	532.31	425.62	362.43	977.47	747.87	532.31	425.62	362.43	1,172.96	897.45	638.77	510.75	434.92									
		AE-T604U0606-PS1	AE-T604U0606-PS1	AE-T604U0606-PS1		Upgrade KCIC 2.0 from 4 to 6 Fax Servers	8,000.00	6,465.00	401.02	306.83	218.39	174.62	148.70	401.02	306.83	218.39	174.62	148.70	481.23	368.19	262.07	209.54	178.43									
		AE-T604U0608-PS1	AE-T604U0608-PS1	AE-T604U0608-PS1		Upgrade KCIC 2.0 from 4 to 8 Fax Servers	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54									
		AE-T606U0608-PS1	AE-T606U0608-PS1	AE-T606U0608-PS1		Upgrade KCIC 2.0 from 6 to 8 Fax Servers	7,000.00	5,657.00	350.90	268.48	191.09	152.80	130.11	350.90	268.48	191.09	152.80	130.11	421.08	322.18	229.31	183.35	156.13									
						Kofax Print Office Server																											
		ES-T500-0000-PS1	ES-T500-0000-PS1	ES-T500-0000-PS1		KFS Server	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04									
		ES-T502-0010-PS1	ES-T502-0010-PS1	ES-T502-0010-PS1		KFS Device Connection (1-249)	425.00	343.00	21.28	16.28	11.59	9.26	7.89	21.28	16.28	11.59	9.26	7.89	25.53	19.53	13.90	11.12	9.47									
		ES-T502-0250-PS1	ES-T502-0250-PS1	ES-T502-0250-PS1		KFS Device Connection (250-499)	350.00	283.00	17.55	13.43	9.56	7.64	6.51	17.55	13.43	9.56	7.64	6.51	21.07	16.12	11.47	9.17	7.81									
		ES-T502-0500-PS1	ES-T502-0500-PS1	ES-T502-0500-PS1		KFS Device Connection (500-999)	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68									
		ES-T502-1000-PS1	ES-T502-1000-PS1	ES-T502-1000-PS1		KFS Device Connection (1,000-1,999)	275.00	222.00	13.77	10.54	7.50	6.00	5.11	13.77	10.54	7.50	6.00	5.11	16.52	12.64	9.00	7.20	6.13									
		ES-T502-2000-PS1	ES-T502-2000-PS1	ES-T502-2000-PS1		KFS Device Connection (2,000+)	225.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02									
		ES-T503-0010-PS1	ES-T503-0010-PS1	ES-T503-0010-PS1		KFS Web Client Concurrent User	425.00	343.00	21.28	16.28	11.59	9.26	7.89	21.28	16.28	11.59	9.26	7.89	25.53	19.53	13.90	11.12	9.47									
		ES-T503-0010-QPS1	ES-T503-0010-QPS1	ES-T503-0010-QPS1		KFS Web Client Concurrent User - Qty 500	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68									
		EV-0101-0000-PS1	EV-0101-0000-PS1	EV-0101-0000-PS1		Kofax Evaluation	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30									
						Image Processing																											
		VP-D005-0001-PS1	VP-D005-0001-PS1	VP-D005-0001-PS1		KFS Elite Desktop Version	650.00	525.00	32.57	24.92	17.73	14.18	12.08	32.57	24.92	17.73	14.18	12.08	39.08	29.90	21.28	17.02	14.49									
		VP-W005-0001-PS1	VP-W005-0001-PS1	VP-W005-0001-PS1		KFS Elite Workgroup Version	1,450.00	1,172.00	72.70	55.62	39.58	31.66	26.96	72.70	55.62	39.58	31.66	26.96	87.24	66.75	47.51	37.99	32.35									
		VP-P005-0001-PS1	VP-P005-0001-PS1	VP-P005-0001-PS1		KFS Elite Production Version	2,450.00	1,980.00	122.82	93.97	66.88	53.48	45.54	122.82	93.97	66.88	53.48	45.54	147.38	112.76	80.26	64.18	54.65									
		VP-L005-0000-PS1	N/A	N/A		KFS Elite License Server	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80									
		UP-D005-0001-PS1	UP-D005-0001-PS1	UP-D005-0001-PS1		KFS Elite Desktop Upgrade	325.00	263.00	16.31	12.49	8.88	7.10	6.05	16.31	12.49	8.88	7.10	6.05	19.58	14.98	10.66	8.52	7.26									
		UP-W005-0001-PS1	UP-W005-0001-PS1	UP-W005-0001-PS1		KFS Elite Workgroup Upgrade	725.00	586.00	36.35	27.81	19.80	15.83	13.48	36.35	27.81	19.80	15.83	13.48	43.62	33.37	23.75	18.99	16.17									
		UP-P005-0001-PS1	UP-P005-0001-PS1	UP-P005-0001-PS1		KFS Elite Production Upgrade	1,225.00	990.00	61.41	46.99	33.44	26.74	22.77	61.41	46.99	33.44	26.74	22.77	73.69	56.38	40.13	32.09	27.32									
		VP-M001-0001-PS1	VP-M001-0001-PS1	VP-M001-0001-PS1		Kofax Monitor Console Server for VRS Elite - More than 30 VRS Elite Stations	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3061 and Participating State Contract #4400030730

New Product-Ask New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Non-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		KP-ENT-PER-KCB-PS1	KP-ENT-PER-KCB-PS1	KP-ENT-PER-KCB-PS1		Kofax Kofax Perpetual Pricing - Custom Bundle INCI/YR	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
		KP-ENT-PER-KEB-PS1	KP-ENT-PER-KEB-PS1	KP-ENT-PER-KEB-PS1		Kofax Kofax Perpetual Pricing - Entry Bundle INCI/YR	29,600.00	29,600.00	1,836.09	1,404.82	999.89	799.50	680.80	1,836.09	1,404.82	999.89	799.50	680.80	2,203.31	1,685.78	1,199.87	959.40	816.96									
		KP-ENT-PER-KSB-PS1	KP-ENT-PER-KSB-PS1	KP-ENT-PER-KSB-PS1		Kofax Kofax Perpetual Pricing - Starter Bundle INCI/YR	87,500.00	87,500.00	5,427.63	4,152.75	2,955.75	2,363.38	2,012.50	5,427.63	4,152.75	2,955.75	2,363.38	2,012.50	6,513.15	4,983.30	3,546.90	2,836.05	2,415.00									
		KP-ENT-PER-KBB-PS1	KP-ENT-PER-KBB-PS1	KP-ENT-PER-KBB-PS1		Kofax Kofax Perpetual Pricing - Business Bundle INCI/YR	175,000.00	175,000.00	10,855.25	8,305.50	5,911.50	4,726.75	4,025.00	10,855.25	8,305.50	5,911.50	4,726.75	4,025.00	13,026.30	9,966.60	7,093.80	5,672.10	4,830.00									
		KP-ENT-PER-KAB-PS1	KP-ENT-PER-KAB-PS1	KP-ENT-PER-KAB-PS1		Kofax Kofax Perpetual Pricing - Advanced Bundle INCI/YR	225,000.00	225,000.00	13,956.75	10,678.50	7,600.50	6,077.25	5,175.00	13,956.75	10,678.50	7,600.50	6,077.25	5,175.00	16,748.10	12,814.20	9,120.60	7,292.70	6,210.00									
		KP-ENT-PER-PKCU-PS1	KP-ENT-PER-PKCU-PS1	KP-ENT-PER-PKCU-PS1		Kofax Kofax Perpetual Pricing - Production KCU INCI/YR	50,000.00	50,000.00	3,100.50	2,373.00	1,689.00	1,350.50	1,150.00	3,100.50	2,373.00	1,689.00	1,350.50	1,150.00	3,721.80	2,847.60	2,026.80	1,620.60	1,380.00									
		KP-ENT-PER-EKZ-PS1	KP-ENT-PER-EKZ-PS1	KP-ENT-PER-EKZ-PS1		Kofax Kofax Perpetual Pricing - Additional Kofax Seat INCI/YR	1,250.00	1,250.00	77.54	59.33	42.23	33.76	28.75	77.54	59.33	42.23	33.76	28.75	93.05	71.19	50.67	40.52	34.50									
		KP-ENT-PER-NPKCU-PS1	KP-ENT-PER-NPKCU-PS1	KP-ENT-PER-NPKCU-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production KCU INCI/YR	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00									
		KP-ENT-PER-DSS-PS1	KP-ENT-PER-DSS-PS1	KP-ENT-PER-DSS-PS1		Kofax Kofax Perpetual Pricing - Additional Design Studio Seats INCI/YR	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
		KP-ENT-PER-PKCU-1-PS1	KP-ENT-PER-PKCU-1-PS1	KP-ENT-PER-PKCU-1-PS1		Kofax Kofax Perpetual Pricing - Additional Production 1 KCU INCI/YR	47,500.00	47,500.00	2,946.43	2,254.35	1,604.55	1,282.98	1,092.50	2,946.43	2,254.35	1,604.55	1,282.98	1,092.50	3,535.71	2,705.22	1,925.46	1,539.57	1,311.00									
		KP-ENT-PER-PKCU-2-PS1	KP-ENT-PER-PKCU-2-PS1	KP-ENT-PER-PKCU-2-PS1		Kofax Kofax Perpetual Pricing - Additional Production 2 KCUs INCI/YR	92,000.00	92,000.00	5,706.76	4,366.32	3,107.76	2,484.92	2,116.00	5,706.76	4,366.32	3,107.76	2,484.92	2,116.00	6,848.11	5,239.58	3,729.31	2,981.90	2,539.20									
		KP-ENT-PER-PKCU-3-PS1	KP-ENT-PER-PKCU-3-PS1	KP-ENT-PER-PKCU-3-PS1		Kofax Kofax Perpetual Pricing - Additional Production 3 KCUs INCI/YR	133,500.00	133,500.00	8,281.01	6,335.91	4,509.63	3,605.84	3,070.50	8,281.01	6,335.91	4,509.63	3,605.84	3,070.50	9,937.21	7,603.09	5,411.56	4,327.00	3,684.60									
		KP-ENT-PER-PKCU-4-PS1	KP-ENT-PER-PKCU-4-PS1	KP-ENT-PER-PKCU-4-PS1		Kofax Kofax Perpetual Pricing - Additional Production 4 KCUs INCI/YR	170,000.00	170,000.00	10,545.10	8,068.20	5,742.60	4,591.70	3,910.00	10,545.10	8,068.20	5,742.60	4,591.70	3,910.00	12,654.12	9,681.84	6,891.12	5,510.04	4,692.00									
		KP-ENT-PER-PKCU-5-PS1	KP-ENT-PER-PKCU-5-PS1	KP-ENT-PER-PKCU-5-PS1		Kofax Kofax Perpetual Pricing - Additional Production 5 KCUs INCI/YR	205,000.00	205,000.00	12,716.15	9,729.30	6,924.90	5,537.05	4,715.00	12,716.15	9,729.30	6,924.90	5,537.05	4,715.00	15,259.38	11,675.16	8,309.88	6,644.46	5,658.00									
		KP-ENT-PER-PKCU-6-PS1	KP-ENT-PER-PKCU-6-PS1	KP-ENT-PER-PKCU-6-PS1		Kofax Kofax Perpetual Pricing - Additional Production 6 KCUs INCI/YR	237,000.00	237,000.00	14,701.11	11,248.02	8,005.86	6,401.37	5,451.00	14,701.11	11,248.02	8,005.86	6,401.37	5,451.00	17,641.33	13,497.62	9,607.03	7,681.64	6,541.20									
		KP-ENT-PER-PKCU-7-PS1	KP-ENT-PER-PKCU-7-PS1	KP-ENT-PER-PKCU-7-PS1		Kofax Kofax Perpetual Pricing - Additional Production 7 KCUs INCI/YR	266,000.00	266,000.00	16,499.98	12,724.56	8,985.48	7,184.66	6,118.00	16,499.98	12,724.56	8,985.48	7,184.66	6,118.00	19,799.98	15,149.23	10,782.58	8,621.59	7,341.60									
		KP-ENT-PER-PKCU-8-PS1	KP-ENT-PER-PKCU-8-PS1	KP-ENT-PER-PKCU-8-PS1		Kofax Kofax Perpetual Pricing - Additional Production 8 KCUs INCI/YR	292,000.00	292,000.00	18,112.76	13,858.32	9,863.76	7,896.92	6,716.00	18,112.76	13,858.32	9,863.76	7,896.92	6,716.00	21,735.31	16,629.98	11,836.51	9,464.30	8,059.20									
		KP-ENT-PER-PKCU-9-PS1	KP-ENT-PER-PKCU-9-PS1	KP-ENT-PER-PKCU-9-PS1		Kofax Kofax Perpetual Pricing - Additional Production 9 KCUs INCI/YR	315,000.00	315,000.00	19,539.45	14,949.90	10,640.70	8,518.15	7,245.00	19,539.45	14,949.90	10,640.70	8,518.15	7,245.00	23,447.34	17,939.88	12,768.84	10,208.78	8,694.00									
		KP-ENT-PER-PKCU-10-PS1	KP-ENT-PER-PKCU-10-PS1	KP-ENT-PER-PKCU-10-PS1		Kofax Kofax Perpetual Pricing - Additional Production 10 KCUs INCI/YR	325,000.00	325,000.00	20,159.75	15,424.50	10,978.50	8,778.25	7,475.00	20,159.75	15,424.50	10,978.50	8,778.25	7,475.00	24,191.70	18,509.40	13,174.20	10,533.90	8,970.00									
		KP-ENT-PER-EKZ-1-PS1	KP-ENT-PER-EKZ-1-PS1	KP-ENT-PER-EKZ-1-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (1 pack of 10) INCI/YR	11,875.00	11,875.00	736.61	563.59	401.14	320.74	273.13	736.61	563.59	401.14	320.74	273.13	883.93	676.31	481.37	384.89	327.75									
		KP-ENT-PER-EKZ-2-PS1	KP-ENT-PER-EKZ-2-PS1	KP-ENT-PER-EKZ-2-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (2 packs of 10) INCI/YR	23,000.00	23,000.00	1,426.69	1,091.58	776.94	621.21	529.00	1,426.69	1,091.58	776.94	621.21	529.00	1,712.03	1,309.90	932.33	745.46	634.80									
		KP-ENT-PER-EKZ-3-PS1	KP-ENT-PER-EKZ-3-PS1	KP-ENT-PER-EKZ-3-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (3 packs of 10) INCI/YR	33,375.00	33,375.00	2,070.25	1,583.98	1,127.41	901.46	767.63	2,070.25	1,583.98	1,127.41	901.46	767.63	2,484.30	1,900.77	1,352.89	1,081.75	921.15									
		KP-ENT-PER-EKZ-4-PS1	KP-ENT-PER-EKZ-4-PS1	KP-ENT-PER-EKZ-4-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (4 packs of 10) INCI/YR	42,500.00	42,500.00	2,636.39	2,017.05	1,435.85	1,147.63	977.50	2,636.39	2,017.05	1,435.85	1,147.63	977.50	3,163.53	2,420.46	1,722.78	1,377.51	1,173.00									
		KP-ENT-PER-EKZ-5-PS1	KP-ENT-PER-EKZ-5-PS1	KP-ENT-PER-EKZ-5-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (5 packs of 10) INCI/YR	51,250.00	51,250.00	3,179.04	2,432.33	1,731.23	1,384.26	1,178.75	3,179.04	2,432.33	1,731.23	1,384.26	1,178.75	3,814.85	2,918.79	2,077.47	1,661.12	1,414.50									
		KP-ENT-PER-EKZ-6-PS1	KP-ENT-PER-EKZ-6-PS1	KP-ENT-PER-EKZ-6-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (6 packs of 10) INCI/YR	59,250.00	59,250.00	3,675.28	2,812.01	2,001.47	1,600.34	1,362.75	3,675.28	2,812.01	2,001.47	1,600.34	1,362.75	4,410.33	3,374.41	2,401.76	1,920.41	1,635.30									
		KP-ENT-PER-EKZ-7-PS1	KP-ENT-PER-EKZ-7-PS1	KP-ENT-PER-EKZ-7-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (7 packs of 10) INCI/YR	66,500.00	66,500.00	4,126.05	3,156.09	2,246.37	1,796.17	1,529.50	4,126.05	3,156.09	2,246.37	1,796.17	1,529.50	4,949.96	3,787.31	2,695.64	2,155.40	1,835.40									
		KP-ENT-PER-EKZ-8-PS1	KP-ENT-PER-EKZ-8-PS1	KP-ENT-PER-EKZ-8-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (8 packs of 10) INCI/YR	73,000.00	73,000.00	4,528.19	3,464.58	2,465.94	1,971.73	1,679.00	4,528.19	3,464.58	2,465.94	1,971.73	1,679.00	5,433.83	4,157.50	2,959.13	2,366.08	2,014.80									
		KP-ENT-PER-EKZ-9-PS1	KP-ENT-PER-EKZ-9-PS1	KP-ENT-PER-EKZ-9-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (9 packs of 10) INCI/YR	78,750.00	78,750.00	4,884.86	3,737.48	2,660.18	2,127.04	1,811.25	4,884.86	3,737.48	2,660.18	2,127.04	1,811.25	5,861.84	4,484.97	3,192.21	2,552.45	2,173.50									
		KP-ENT-PER-EKZ-10-PS1	KP-ENT-PER-EKZ-10-PS1	KP-ENT-PER-EKZ-10-PS1		Kofax Kofax Perpetual Pricing - Additional KanziZone Seats (10 packs of 10) INCI/YR	81,250.00	81,250.00	5,039.94	3,856.13	2,744.63	2,194.56	1,868.75	5,039.94	3,856.13	2,744.63	2,194.56	1,868.75	6,047.93	4,627.35	3,293.55	2,633.48	2,242.50									
		KP-ENT-PER-KPCU-1-PS1	KP-ENT-PER-KPCU-1-PS1	KP-ENT-PER-KPCU-1-PS1		Kofax Kofax Perpetual Pricing - Additional Production 1 non KCU INCI/YR	9,500.00	9,500.00	589.29	450.87	320.91	256.60	218.50	589.29	450.87	320.91	256.60	218.50	707.14	541.04	385.09	307.91	262.20									
		KP-ENT-PER-KPCU-2-PS1	KP-ENT-PER-KPCU-2-PS1	KP-ENT-PER-KPCU-2-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 2 KCUs INCI/YR	18,400.00	18,400.00	1,141.35	873.28	621.55	496.98	423.20	1,141.35	873.28	621.55	496.98	423.20	1,369.62	1,047.92	745.86	596.38	507.84									
		KP-ENT-PER-KPCU-3-PS1	KP-ENT-PER-KPCU-3-PS1	KP-ENT-PER-KPCU-3-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 3 KCUs INCI/YR	26,700.00	26,700.00	1,656.20	1,267.18	901.93	721.17	614.10	1,656.20	1,267.18	901.93	721.17	614.10	1,987.44	1,520.62	1,082.31	865.40	736.92									
		KP-ENT-PER-KPCU-4-PS1	KP-ENT-PER-KPCU-4-PS1	KP-ENT-PER-KPCU-4-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 4 KCUs INCI/YR	34,000.00	34,000.00	2,109.02	1,613.64	1,148.52	918.34	782.00	2,109.02	1,613.64	1,148.52	918.34	782.00	2,530.82	1,936.37	1,378.22	1,102.01	938.40									
		KP-ENT-PER-KPCU-5-PS1	KP-ENT-PER-KPCU-5-PS1	KP-ENT-PER-KPCU-5-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 5 KCUs INCI/YR	41,000.00	41,000.00	2,543.23	1,945.88	1,384.98	1,107.41	943.00	2,543.23	1,945.88	1,384.98	1,107.41	943.00	3,051.88	2,335.03	1,661.98	1,328.89	1,131.60									
		KP-ENT-PER-KPCU-6-PS1	KP-ENT-PER-KPCU-6-PS1	KP-ENT-PER-KPCU-6-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 6 KCUs INCI/YR	47,400.00	47,400.00	2,940.22	2,249.60	1,601.17	1,280.27	1,090.20	2,940.22	2,249.60	1,601.17	1,280.27	1,090.20	3,528.27	2,699.52	1,921.41	1,536.33	1,308.24									
		KP-ENT-PER-KPCU-7-PS1	KP-ENT-PER-KPCU-7-PS1	KP-ENT-PER-KPCU-7-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 7 KCUs INCI/YR	53,200.00	53,200.00	3,300.00	2,524.87	1,797.10	1,436.93	1,223.60	3,300.00	2,524.87	1,797.10	1,436.93	1,223.60	3,960.00	3,029.85	2,156.52	1,724.32	1,468.32									
		KP-ENT-PER-KPCU-8-PS1	KP-ENT-PER-KPCU-8-PS1	KP-ENT-PER-KPCU-8-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 8 KCUs INCI/YR	56,400.00	56,400.00	3,622.55	2,771.06	1,972.75	1,577.38	1,343.20	3,622.55	2,771.06	1,972.75	1,577.38	1,343.20	4,347.06	3,326.00	2,367.30	1,892.86	1,611.84									
		KP-ENT-PER-KPCU-9-PS1	KP-ENT-PER-KPCU-9-PS1	KP-ENT-PER-KPCU-9-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 9 KCUs INCI/YR	63,000.00	63,000.00	3,907.89	2,989.98	2,128.14	1,701.63	1,449.00	3,907.89	2,989.98	2,128.14	1,701.63	1,449.00	4,689.47	3,587.98	2,553.77	2,041.96	1,738.80									
		KP-ENT-PER-KPCU-10-PS1	KP-ENT-PER-KPCU-10-PS1	KP-ENT-PER-KPCU-10-PS1		Kofax Kofax Perpetual Pricing - Additional Non Production 10 KCUs INCI/YR	65,000.00	65,000.00	4,031.95	3,084.90	2,195.70	1,755.65	1,495.00	4,031.95	3,084.90	2,195.70	1,755.65	1,495.00	4,838.34	3,701.88	2,634.84	2,106.78	1,794.00									
						Kofax Transformation Modules																											
		AE-5522-030K-PS1	AE-5522-030K-PS1	AE-5522-030K-PS1		KTM 5 Field Extraction Base License 30K Per Year	3,490.00	2,820.00	174.92	133.84	95.26	76.17	64.86	174.92	133.84	95.26	76.17	64.86	209.91	160.60	114.31	91.40	77.83									
		AE-5522-060K-PS1	AE-5522-060K-PS1	AE-5522-060K-PS1		KTM 5 Field Extraction Base License 60K Per Year	5,680.00	4,428.00	274.67	210.15	149.58	119.60	101.84	274.67	210.15	149.58	119.60	101.84	329.60	252.18	179.49	143.52	122.21									
		AE-5522-120K-PS1	AE-5522-120K-PS1	AE-5522-120K-PS1		KTM 5 Field Extraction Base License 120K Per Year	8,590.00	6,941.00	430.55	329.42	234.47	187.48	159.64	430.55	329.42	234.47	187.48	159.64	516.66	395.30	281.36	224.97	191.57									
		AE-5522-300K-PS1	AE-5522-300K-PS1	AE-5522-300K-PS1		KTM 5 Field Extraction Base License 300K Per Year	15,600.00	12,266.00	761.95	588.28	415.83	340.40	289.94	761.95	588.28	415.83	340.40	289.94	914.34	705.94	499.00	408.59	347.93									
		AE-5522-600K-PS1	AE-5522-600K-PS1	AE-5522-600K-PS1		KTM 5 Field Extraction Base License 600K Per Year	27,900.00	22,545.00	1,398.47	1,069.99	761.57	608.94	518.54	1,398.47	1,069.99	761.57	608.94	518.54	1,678.16	1,283.98	913.88	730.73	622.24									
		AE-5522-001M-PS1	AE-5522-001M-PS1	AE-5522-001M-PS1		KTM 5 Field Extraction Base License 1M Per Year	41,800.00	33,778.00	2,095.25	1,603.10	1,141.00	912.34	776.89	2,095.25	1,603.10	1,141.00	912.34	776.89	2,514.30	1,923.72	1,369.23	1,094.81	932.27									
		AE-5522-002M-PS1	AE-5522-002M-PS1	AE-5522-002M-PS1		KTM 5 Field Extraction Base License 2M Per Year	78,700.00	63,596.00	3,944.86	3,018.27	2,148.27	1,717.73	1,462.71	3,944.86	3,018.27	2,148.27	1,717.73	1,462.71	4,733.83	3,621.92	2,577.93	2,061.27	1,755.25									
		AE-5522-005M-PS1	AE-5522-005M-PS1	AE-5522-005M-PS1		KTM 5 Field Extraction Base License 5M Per Year	183,800.00	130,828.00	8,115.26	6,209.16	4,419.37	3,533.66	3,009.04	8,115.26	6,209.16	4,419.37	3,533.66	3,009.04	9,738.31	7,450.92	5,303.24	4,240.40	3,610.85									
		AE-5522-010M-PS1	AE-5522-010M-PS1	AE-5522-010M-PS1		KTM 5 Field Extraction Base License 10M Per Year	277,000.00	223,838.00	13,884.67	10,623.35	7,561.20	6,045.86	5,148.27	13,884.67	10,623.35	7,561.20	6,045.86	5,148.27	16,661.61	12,748.02	9,073.50	7,255.04	6,177.93									
		AE-5522-020M-PS1	AE-5522-020M-PS1	AE-5522-020M-PS1		KTM 5 Field Extraction Base License 20M Per Year	434,700.00	351,273.00	21,789.46	16,671.42	11,866.00	9,487.88	8,079.28	21,789.46	16,671.42	11,866.00	9,487.88	8,079.28	26,147.36	20,005.70	14,239.20	11,385.46	9,695.13									
		AE-5522-060M-PS1	AE-5522-060M-PS1	AE-5522-060M-PS1		KTM 5 Field Extraction Base License 60M Per Year	887,700.00	717,333.00	44,496.17	34,044.42	24,231.51	19,375.16	16,498.66	44,496.17	34,044.42	24,231.51	19,375.16	16,498.66	53,395.40	40,853.55	29,077.81	23,250.20	19,798.39									
		AE-5522-120M-PS1	AE-5522-120M-PS1	AE-5522-120M-PS1		KTM 5 Field Extraction Base License 120M Per Year	1,392,900.00	1,125,576.00	69,819.48	53,419.88	38,021.99	30,401.81	25,888.25	69,819.48	53,419.88	38,021.99	30,401.81	25,888.25	83,783.38	64,103.90	45,626.35	36,482.17	31,065.90									
		AE-5522-001M-PS1	AE-5522-001M-PS1	AE-5522-001M-PS1		KTM 5 Field Extraction Base License 1M Page Count	9,000.00	24,646.00	1,528.79	1,169.76	832.54	665.69	566.86	1,528.79	1,169.76	832.54	665.69	566.86	1,834.55	1,403.64	999.05	798.83	680.23									
		AE-5522-002M-PS1	AE-5522-002M-PS1	AE-5522-002M-PS1		KTM 5 Field Extraction Base License 2M Page Count	51,100.00	41,293.00	2,561.40	1,959.77	1,394.88	1,115.32	949.74	2,561.40	1,959.77	1,394.88	1,115.32	949.74	3,073.69	2,351.72	1,673.85	1,338.39	1,139.69									
		AE-5522-010M-PS1	AE-5522-010M-PS1	AE-5522-010M-PS1		KTM 5 Field Extraction Base License 10M Page Count	158,900.00	128,404.00	7,964.99	6,094.05	4,337.49	3,468.19	2,953.29	7,964.99	6,094.05	4,337.49	3,468.19	2,953.29	9,557.88	7,312.86	5,204.98	4,161.83	3,543.95									
		AE-5523-010K-PS1	AE-5523-010K-PS1	AE-5523-010K-PS1		KTM Unlimited Field Extraction Base License 10K Per Year	3,920.00	3,168.00	196.51	150.35	107.02	85.57	72.86	196.51	150.35	107.02	85.57	72.86	235.81	180.42	128.42	102.68	87.44									
		AE-5523-030K-PS1	AE-5523-030K-PS1	AE-5523-030K-PS1		KTM Unlimited Field Extraction Base License 30K Per Year	8,000.00	6,465.00	401.02	306.83	218.39	174.62	148.70	401.02	306.83	218.39	174.62	148.70	481.23	368.19	262.07	209.54	178.43									
		AE-5523-060K-PS1	AE-5523-060K-PS1	AE-5523-060K-PS1		KTM Unlimited Field Extraction Base License 60K Per Year	10,800.00	8,727.00	541.34	414.18	294.88	235.72	200.72	541.34	414.18	294.88	235.72	200.72	649.60	497.02	353.76	282.86	240.87									
		AE-5523-120K-PS1	AE-5523-120K-PS1	AE-5523-120K-PS1		KTM Unlimited Field Extraction Base License 120K Per Year	19,700.00	15,919.00	987.48	755.52	537.74	429.97	366.14	987.48	755.52	537.74	429.97	366.14	1,184.98	906.62	645.29	515.97	439.36									
		AE-5523-300K-PS1	AE-5523-300K-PS1	AE-5523-300K-PS1		KTM Unlimited Field Extraction Base License 300K Per Year	35,900.00	18,009.00	1,117.10	854.71	608.34	486.42	414.21	1,117.10	854.71	608.34	486.42	414.21	1,340.52	1,025.65	730.01	583.71	497.05									
		AE-5523-600K-PS1	AE-5523-600K-PS1	AE-5523-600K-PS1		KTM Unlimited Field Extraction Base License 600K Per Year	64,000.00	51,717.00	3,208.01	2,454.49	1,747.00	1,396.88	1,189.49	3,208.01	2,454.49	1,747.00	1,396.88	1,189.49	3,849.61	2,945.39	2,096.40	1,676.25	1,427.39									
		AE-5523-001M-PS1	AE-5523-001M-PS1	AE-5523-001M-PS1		KTM Unlimited Field Extraction Base License 1M Per Year	95,800.00	77,414.00	4,801.99	3,674.07	2,615.04	2,090.95	1,780.52	4,801.99	3,674.07	2,615.04	2,090.95	1,780.52	5,762.39	4,409.88	3,138.05	2,509.14	2,136.63									
		AE-5523-002M-PS1	AE-5523-002M-PS1	AE-5523-002M-PS1		KTM Unlimited Field Extraction Base License 2M Per Year	180,400.00	145,778.00	9,042.61	6,918.62	4,924.38	3,937.46	3,352.89	9,042.61	6,918.62	4,924.38	3,937.46	3,352.89	10,851.13	8,302.35	5,909.26	4,724.96	4,023.47									
		AE-5523-005M-PS1	AE-5523-005M-PS1	AE-5523-005M-PS1		KTM Unlimited Field Extraction Base License 5M Per Year	371,300.00	300,040.00	18,611.48	14,239.90	10,135.35	8,104.08	6,900.92	18,611.48	14,239.90	10,135.35	8,104.08	6,900.92	22,333.78	17,087.88	12,162.42	9,724.90	8,281.10									
		AE-5523-010M-PS1	AE-5523-010M-PS1	AE-5523-010M-PS1		KTM Unlimited Field Extraction Base License 10M Per Year	635,300.00	513,374.00	31,844.59	24,364.73	17,341.77	13,866.23	11,807.60	31,844.59	24,364.73	17,341.77	13,866.23	11,807.60	38,213.51	29,237.68	20,810.13	16,639.48	14,169.12									
		AE-5523-020M-PS1	AE-5523-020M-PS1	AE-5523-020M-PS1		KTM Unlimited Field Extraction Base License 20M Per Year	996,800.00	805,495.00	49,964.85	38,228.79	27,209.62	21,756.42	18,526.39	49,964.85	38,228.79	27,209.62	21,756.42	18,526.39	59,957.82	45,874.55	32,651.55	26,107.70	22,231.66									
		AE-5523-060M-PS1	AE-5523-060M-PS1	AE-5523-060M-PS1		KTM Unlimited Field Extraction Base License 60M Per Year	2,035,800.00	1,645,091.00	102,044.99	78,076.02	55,571.17	44,433.91	37,837.09	102,044.99	78,076.02	55,571.17	44,433.91	37,837.09	122,453.98	93,691.22	66,685.41	53,328.69	45,404.51									
		AE-5523-120M-PS1	AE-5523-120M-PS1	AE-5523-120M-PS1		KTM Unlimited Field Extraction Base License 120M Per Year	3,194,400.00	2,581,333.00	160,120.09	122,510.06	87,197.43	69,721.80	59,370.66	160,120.09	122,510.06	87,197.43	69,721.80	59,370.66	192,144.10	147,012.08	104,636.91	83,666.17	71,244.79									
		AE-5523-001M-PS1	AE-5523-001M-PS1	AE-5523-001M-PS1		KTM Unlimited Field Extraction Base License 1M Page Count	70,000.00	56,566.00	3,508.79	2,684.62	1,910.

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Price	Operational FMV Lease 18 Month Payments	Operational FMV Lease 24 Month Payments	Operational FMV Lease 36 Month Payments	Operational FMV Lease 48 Month Payments	Operational FMV Lease 60 Month Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments
		AE-V515-030K-PS1	AE-V515-030K-PS1	AE-V515-030K-PS1		KTM Check Recognition 30K Per Year	1,600.00	1,293.00	80.20	61.37	43.68	34.92	29.74	80.20	61.37	43.68	34.92	29.74	96.25	73.64	52.41	41.91	35.69
		AE-V515-060K-PS1	AE-V515-060K-PS1	AE-V515-060K-PS1		KTM Check Recognition 60K Per Year	2,520.00	2,036.00	126.29	96.63	68.78	54.99	46.83	126.29	96.63	68.78	54.99	46.83	151.55	115.95	82.53	65.99	56.19
		AE-V515-120K-PS1	AE-V515-120K-PS1	AE-V515-120K-PS1		KTM Check Recognition 120K Per Year	3,940.00	3,184.00	197.50	151.11	107.56	86.00	73.23	197.50	151.11	107.56	86.00	73.23	237.00	181.34	129.07	103.20	87.88
		AE-V515-300K-PS1	AE-V515-300K-PS1	AE-V515-300K-PS1		KTM Check Recognition 300K Per Year	7,160.00	5,786.00	358.91	274.60	195.45	156.28	133.08	358.91	274.60	195.45	156.28	133.08	430.69	329.52	234.54	187.54	159.69
		AE-V515-600K-PS1	AE-V515-600K-PS1	AE-V515-600K-PS1		KTM Check Recognition 600K Per Year	12,800.00	10,343.00	641.58	490.88	349.39	279.26	237.89	641.58	490.88	349.39	279.26	237.89	769.89	589.05	419.26	335.24	285.47
		AE-V515-001M-PS1	AE-V515-001M-PS1	AE-V515-001M-PS1		KTM Check Recognition 1M Per Year	19,200.00	15,515.00	962.40	736.34	524.10	419.06	356.85	962.40	736.34	524.10	419.06	356.85	1,154.87	883.61	628.92	502.87	428.21
		AE-V515-002M-PS1	AE-V515-002M-PS1	AE-V515-002M-PS1		KTM Check Recognition 2M Per Year	36,100.00	29,172.00	1,808.54	1,384.50	985.40	787.94	670.98	1,808.54	1,384.50	985.40	787.94	670.98	2,171.45	1,661.40	1,182.52	945.52	805.15
		AE-V515-005M-PS1	AE-V515-005M-PS1	AE-V515-005M-PS1		KTM Check Recognition 5M Per Year	74,300.00	60,040.00	3,724.28	2,849.50	2,028.15	1,621.68	1,380.92	3,724.28	2,849.50	2,028.15	1,621.68	1,380.92	4,469.14	3,419.40	2,433.78	1,946.02	1,657.10
		AE-V515-012M-PS1	AE-V515-012M-PS1	AE-V515-012M-PS1		KTM Check Recognition 12M Per Year	127,100.00	102,297.00	6,370.92	4,874.47	3,469.44	2,774.12	2,362.26	6,370.92	4,874.47	3,469.44	2,774.12	2,362.26	7,645.10	5,849.37	4,163.33	3,328.94	2,834.71
		AE-V515-020M-PS1	AE-V515-020M-PS1	AE-V515-020M-PS1		KTM Check Recognition 20M Per Year	199,400.00	161,131.00	9,994.96	7,647.28	5,443.01	4,352.15	3,706.01	9,994.96	7,647.28	5,443.01	4,352.15	3,706.01	11,993.95	9,176.73	6,531.61	5,222.58	4,447.22
		AE-V515-060M-PS1	AE-V515-060M-PS1	AE-V515-060M-PS1		KTM Check Recognition 60M Per Year	407,200.00	329,051.00	20,411.03	15,616.76	11,115.34	8,887.67	7,568.17	20,411.03	15,616.76	11,115.34	8,887.67	7,568.17	24,493.24	18,740.11	13,338.41	10,665.20	9,081.81
		AE-V515-120M-PS1	AE-V515-120M-PS1	AE-V515-120M-PS1		KTM Check Recognition 120M Per Year	636,900.00	516,283.00	32,025.03	24,502.79	17,440.04	13,944.80	11,874.51	32,025.03	24,502.79	17,440.04	13,944.80	11,874.51	38,430.04	29,403.35	20,928.05	16,733.76	14,249.41
		AE-P515-001M-PS1	AE-P515-001M-PS1	AE-P515-001M-PS1		KTM Check Recognition 1M Page Count	14,000.00	11,313.00	701.75	536.91	382.15	305.56	260.20	701.75	536.91	382.15	305.56	260.20	842.09	644.30	458.58	366.68	312.24
		AE-P515-002M-PS1	AE-P515-002M-PS1	AE-P515-002M-PS1		KTM Check Recognition 2M Page Count	23,500.00	18,990.00	1,177.55	901.27	641.48	512.92	436.77	1,177.55	901.27	641.48	512.92	436.77	1,413.54	1,081.52	769.78	615.50	524.12
		AE-P515-010M-PS1	AE-P515-010M-PS1	AE-P515-010M-PS1		KTM Check Recognition 10M page count	72,900.00	58,909.00	3,654.13	2,795.82	1,989.95	1,591.13	1,354.91	3,654.13	2,795.82	1,989.95	1,591.13	1,354.91	4,384.95	3,354.99	2,387.94	1,909.36	1,625.89
		AE-P515-030K-PS1	AE-P515-030K-PS1	AE-P515-030K-PS1		KTM Medical Claims Add-on Pack 30k Per Year	2,610.00	2,109.00	130.82	100.09	71.24	56.95	48.51	130.82	100.09	71.24	56.95	48.51	156.99	120.11	85.49	68.36	58.21
		AE-S515-060K-PS1	AE-S515-060K-PS1	AE-S515-060K-PS1		KTM Medical Claims Add-on Pack 60k Per Year	4,090.00	3,305.00	205.01	156.86	111.64	89.27	76.02	205.01	156.86	111.64	89.27	76.02	246.01	188.23	133.97	107.12	91.22
		AE-S515-120K-PS1	AE-S515-120K-PS1	AE-S515-120K-PS1		KTM Medical Claims Add-on Pack 120k Per Year	6,410.00	5,180.00	321.32	245.84	174.98	139.91	119.14	321.32	245.84	174.98	139.91	119.14	385.58	295.01	209.98	167.89	142.97
		AE-S515-300K-PS1	AE-S515-300K-PS1	AE-S515-300K-PS1		KTM Medical Claims Add-on Pack 300k Per Year	12,400.00	10,020.00	621.54	475.55	338.48	270.64	230.46	621.54	475.55	338.48	270.64	230.46	745.85	570.66	406.17	324.77	276.55
		AE-S515-600K-PS1	AE-S515-600K-PS1	AE-S515-600K-PS1		KTM Medical Claims Add-on Pack 600k Per Year	20,900.00	16,889.00	1,047.62	801.55	570.51	456.17	388.45	1,047.62	801.55	570.51	456.17	388.45	1,257.15	961.86	684.61	547.41	466.14
		AE-S515-001M-PS1	AE-S515-001M-PS1	AE-S515-001M-PS1		KTM Medical Claims Add-on Pack 1M Per Year	31,200.00	25,212.00	1,563.90	1,196.56	851.66	680.86	579.88	1,563.90	1,196.56	851.66	680.86	579.88	1,876.68	1,435.87	1,021.99	817.17	695.85
		AE-S515-002M-PS1	AE-S515-002M-PS1	AE-S515-002M-PS1		KTM Medical Claims Add-on Pack 2M Per Year	58,800.00	47,515.00	2,947.36	2,255.06	1,605.06	1,283.38	1,092.85	2,947.36	2,255.06	1,605.06	1,283.38	1,092.85	3,536.83	2,706.07	1,926.07	1,540.06	1,311.41
		AE-S515-005M-PS1	AE-S515-005M-PS1	AE-S515-005M-PS1		KTM Medical Claims Add-on Pack 5M Per Year	120,900.00	97,697.00	6,060.14	4,636.70	3,300.24	2,638.60	2,247.03	6,060.14	4,636.70	3,300.24	2,638.60	2,247.03	7,272.17	5,564.04	3,960.28	3,166.56	2,696.44
		AE-S515-010M-PS1	AE-S515-010M-PS1	AE-S515-010M-PS1		KTM Medical Claims Add-on Pack 10M Per Year	206,900.00	167,192.00	10,370.92	7,934.93	5,647.75	4,515.66	3,845.42	10,370.92	7,934.93	5,647.75	4,515.66	3,845.42	12,445.10	9,521.92	6,777.29	5,419.03	4,614.50
		AE-S515-020M-PS1	AE-S515-020M-PS1	AE-S515-020M-PS1		KTM Medical Claims Add-on Pack 20M Per Year	324,600.00	262,303.00	16,270.66	12,448.90	8,860.60	7,084.80	6,032.97	16,270.66	12,448.90	8,860.60	7,084.80	6,032.97	19,524.79	14,938.68	10,632.71	8,501.76	7,239.56
		AE-S515-060M-PS1	AE-S515-060M-PS1	AE-S515-060M-PS1		KTM Medical Claims Add-on Pack 60M Per Year	662,800.00	535,596.00	33,220.02	25,419.39	18,092.43	14,466.45	12,318.71	33,220.02	25,419.39	18,092.43	14,466.45	12,318.71	39,867.02	30,503.28	21,710.92	17,359.74	14,782.45
		AE-S515-120M-PS1	AE-S515-120M-PS1	AE-S515-120M-PS1		KTM Medical Claims Add-on Pack 120M Per Year	1,040,100.00	840,485.00	52,135.28	39,889.42	28,391.58	22,701.50	19,331.16	52,135.28	39,889.42	28,391.58	22,701.50	19,331.16	62,562.34	47,867.30	34,069.90	27,241.80	23,197.39
		AE-P535-001M-PS1	AE-P535-001M-PS1	AE-P535-001M-PS1		KTM Medical Claims Add-on 1M Page Count	22,800.00	18,424.00	1,142.84	874.40	622.38	497.63	423.75	1,142.84	874.40	622.38	497.63	423.75	1,371.41	1,048.28	746.84	597.16	508.50
		AE-P535-002M-PS1	AE-P535-002M-PS1	AE-P535-002M-PS1		KTM Medical Claims Add-on 2M Page Count	38,100.00	30,788.00	1,909.78	1,461.20	1,040.02	831.58	708.12	1,909.78	1,461.20	1,040.02	831.58	708.12	2,291.74	1,753.44	1,248.02	997.90	849.75
		AE-P535-010M-PS1	AE-P535-010M-PS1	AE-P535-010M-PS1		KTM Medical Claims Add-on 10M Page Count	118,700.00	95,919.00	5,949.86	4,552.32	3,240.14	2,590.77	2,206.14	5,949.86	4,552.32	3,240.14	2,590.77	2,206.14	7,139.83	5,462.78	3,888.17	3,108.93	2,647.36
		AE-EDIEXPORT-PS1	AE-EDIEXPORT-PS1	AE-EDIEXPORT-PS1		KTM Medical Claims Add-on 837 EDI Export Module	40,000.00	32,323.00	2,005.00	1,534.05	1,091.87	873.04	743.43	2,005.00	1,534.05	1,091.87	873.04	743.43	2,405.99	1,840.86	1,310.25	1,047.85	892.11
						Kofax Transformation Modules - Legacy System Upgrades																	
		AE-V822-030K-PS1	AE-V822-030K-PS1	AE-V822-030K-PS1		KTM Auto-Index Base License 30K Per Year	3,490.00	2,820.00	174.92	133.84	95.26	76.17	64.86	174.92	133.84	95.26	76.17	64.86	209.91	160.60	114.31	91.40	77.83
		AE-V822-060K-PS1	AE-V822-060K-PS1	AE-V822-060K-PS1		KTM Auto-Index Base License 60K Per Year	5,480.00	4,428.00	274.67	210.15	149.58	119.60	101.84	274.67	210.15	149.58	119.60	101.84	329.60	252.18	179.49	143.52	122.21
		AE-V822-120K-PS1	AE-V822-120K-PS1	AE-V822-120K-PS1		KTM Auto-Index Base License 120K Per Year	8,590.00	6,941.00	430.55	329.42	234.47	187.48	159.64	430.55	329.42	234.47	187.48	159.64	516.66	395.30	281.36	224.97	191.57
		AE-V822-300K-PS1	AE-V822-300K-PS1	AE-V822-300K-PS1		KTM Auto-Index Base License 300K Per Year	15,600.00	12,606.00	781.95	598.28	425.83	340.49	289.94	781.95	598.28	425.83	340.49	289.94	938.34	717.94	511.00	408.59	347.93
		AE-V822-600K-PS1	AE-V822-600K-PS1	AE-V822-600K-PS1		KTM Auto-Index Base License 600K Per Year	27,900.00	22,545.00	1,398.47	1,069.99	761.57	608.94	518.54	1,398.47	1,069.99	761.57	608.94	518.54	1,678.16	1,283.98	913.88	730.73	622.24
		AE-V822-001M-PS1	AE-V822-001M-PS1	AE-V822-001M-PS1		KTM Auto-Index Base License 1M Per Year	41,800.00	33,778.00	2,095.25	1,603.10	1,141.02	912.34	776.89	2,095.25	1,603.10	1,141.02	912.34	776.89	2,514.30	1,923.72	1,369.23	1,094.81	932.27
		AE-V822-002M-PS1	AE-V822-002M-PS1	AE-V822-002M-PS1		KTM Auto-Index Base License 2M Per Year	78,700.00	63,596.00	3,944.86	3,018.27	2,148.27	1,717.73	1,462.71	3,944.86	3,018.27	2,148.27	1,717.73	1,462.71	4,733.83	3,621.92	2,577.93	2,061.27	1,755.25
		AE-V822-005M-PS1	AE-V822-005M-PS1	AE-V822-005M-PS1		KTM Auto-Index Base License 5M Per Year	161,600.00	130,628.00	8,115.26	6,209.10	4,419.37	3,533.66	3,009.04	8,115.26	6,209.10	4,419.37	3,533.66	3,009.04	9,738.31	7,450.92	5,303.24	4,240.40	3,610.85
		AE-V822-010M-PS1	AE-V822-010M-PS1	AE-V822-010M-PS1		KTM Auto-Index Base License 10M Per Year	277,000.00	223,828.00	13,884.67	10,623.35	7,561.25	6,045.86	5,148.27	13,884.67	10,623.35	7,561.25	6,045.86	5,148.27	16,661.61	12,748.02	9,073.50	7,255.04	6,177.93
		AE-V822-020M-PS1	AE-V822-020M-PS1	AE-V822-020M-PS1		KTM Auto-Index Base License 20M Per Year	434,700.00	351,273.00	21,789.46	16,671.42	11,866.00	9,487.88	8,079.28	21,789.46	16,671.42	11,866.00	9,487.88	8,079.28	26,147.36	20,005.70	14,239.20	11,385.46	9,695.13
		AE-V822-060M-PS1	AE-V822-060M-PS1	AE-V822-060M-PS1		KTM Auto-Index Base License 60M Per Year	887,700.00	717,333.00	44,496.17	34,044.62	24,231.51	19,375.16	16,498.66	44,496.17	34,044.62	24,231.51	19,375.16	16,498.66	53,395.40	40,853.55	29,077.81	23,250.20	19,798.39
		AE-V822-120M-PS1	AE-V822-120M-PS1	AE-V822-120M-PS1		KTM Auto-Index Base License 120M Per Year	1,392,900.00	1,125,576.00	69,819.48	53,424.67	38,021.96	30,401.01	25,882.25	69,819.48	53,424.67	38,021.96	30,401.01	25,882.25	83,783.38	64,109.60	45,626.35	36,482.17	31,058.70
		AE-V822-001M-PS1	AE-V822-001M-PS1	AE-V822-001M-PS1		KTM Auto-Index Base License 1M Page Count	30,500.00	24,646.00	1,528.79	1,169.70	832.54	665.69	566.86	1,528.79	1,169.70	832.54	665.69	566.86	1,834.55	1,403.64	999.05	798.83	680.23
		AE-V822-002M-PS1	AE-V822-002M-PS1	AE-V822-002M-PS1		KTM Auto-Index Base License 2M Page Count	51,100.00	41,293.00	2,561.40	1,959.77	1,394.88	1,115.32	949.74	2,561.40	1,959.77	1,394.88	1,115.32	949.74	3,073.68	2,351.72	1,673.85	1,338.39	1,139.69
		AE-V822-010M-PS1	AE-V822-010M-PS1	AE-V822-010M-PS1		KTM Auto-Index Base License 10M Page Count	158,800.00	128,404.00	7,964.90	6,094.05	4,337.49	3,468.19	2,953.29	7,964.90	6,094.05	4,337.49	3,468.19	2,953.29	9,557.88	7,312.86	5,204.98	4,161.83	3,543.95
		AE-S510-030K-PS1	AE-S510-030K-PS1	AE-S510-030K-PS1		KTM Forms Base License 30K Per Year	4,190.00	3,386.00	210.03	160.70	114.38	91.46	77.88	210.03	160.70	114.38	91.46	77.88	252.04	192.84	137.25	109.75	93.45
		AE-S510-060K-PS1	AE-S510-060K-PS1	AE-S510-060K-PS1		KTM Forms Base License 60K Per Year	6,570.00	5,309.00	329.32	251.97	179.34	143.40	122.11	329.32	251.97	179.34	143.40	122.11	395.18	302.36	215.21	172.08	146.53
		AE-S510-120K-PS1	AE-S510-120K-PS1	AE-S510-120K-PS1		KTM Forms Base License 120K Per Year	10,400.00	8,404.00	521.30	398.85	283.89	226.99	193.29	521.30	398.85	283.89	226.99	193.29	625.56	478.62	340.66	272.39	231.95
		AE-S510-300K-PS1	AE-S510-300K-PS1	AE-S510-300K-PS1		KTM Forms Base License 300K Per Year	18,700.00	15,111.00	937.34	717.17	510.46	408.15	347.55	937.34	717.17	510.46	408.15	347.55	1,124.80	860.60	612.54	489.78	417.06
		AE-S510-600K-PS1	AE-S510-600K-PS1	AE-S510-600K-PS1		KTM Forms Base License 600K Per Year	33,500.00	27,071.00	1,679.21	1,284.79	914.46	731.19	622.63	1,679.21	1,284.79	914.46	731.19	622.63	2,015.06	1,541.75	1,097.35	877.43	747.16
		AE-S510-001M-PS1	AE-S510-001M-PS1	AE-S510-001M-PS1		KTM Forms Base License 1M Per Year	50,200.00	40,566.00	2,516.31	1,925.26	1,370.32	1,095.69	933.02	2,516.31	1,925.26	1,370.32	1,095.69	933.02	3,019.57	2,310.31	1,644.38	1,314.83	1,119.62
		AE-S510-002M-PS1	AE-S510-002M-PS1	AE-S510-002M-PS1		KTM Forms Base License 2M Per Year	94,400.00	76,283.00	4,731.83	3,620.39	2,576.84	2,060.40	1,754.51	4,731.83	3,620.39	2,576.84	2,060.40	1,754.51	5,678.20	4,344.47	3,092.21	2,472.48	2,105.41
		AE-S510-005M-PS1	AE-S510-005M-PS1	AE-S510-005M-PS1		KTM Forms Base License 5M Per Year	194,300.00	157,010.00	9,739.33	7,451.69	5,303.80	4,240.64	3,611.23	9,739.33	7,451.69	5,303.80	4,240.64	3,611.23	11,687.20	8,942.03	6,364.56	5,088.01	4,333.48
		AE-S510-010M-PS1	AE-S510-010M-PS1	AE-S510-010M-PS1		KTM Forms Base License 10M Per Year	332,400.00	268,606.00	16,661.63	12,748.04	9,073.51	7,255.05	6,177.94	16,661.63	12,748.04	9,073.51	7,255.05	6,177.94	19,993.96	15,297.65	10,888.21	8,706.06	7,413.53
		AE-S510-020M-PS1	AE-S510-020M-PS1	AE-S510-020M-PS1		KTM Forms Base License 20M Per Year	521,600.00	421,495.00	26,145.33	20,004.15	14,238.10	11,384.58	9,694.39	26,145.33	20,004.15	14,238.10	11,384.58	9,694.39	31,374.40	24,004.98	17,085.72	13,661.50	11,633.26
		AE-S510-060M-PS1	AE-S510-060M-PS1	AE-S510-060M-PS1		KTM Forms Base License 60M Per Year	1,065,200.00	860,768.00	53,383.44	40,852.05	29,076.74	23,249.34	19,797.66	53,383.44	40,852.05	29,076.74	23,249.34	19,797.66	64,072.13	49,022.46	34,892.09	27,899.21	23,757.20
		AE-S510-120M-PS1	AE-S510-120M-PS1	AE-S510-120M-PS1		KTM Forms Base License 120M Per Year	1,671,500.00	1,350,707.00	83,784.36	64,104.55	45,626.88	36,482.60	31,066.26	83,784.36	64,104.55	45,626.88	36,482.60	31,066.26	100,541.23	76,925.47	54,752.26	43,779.12	37,279.51
		AE-P510-001M-PS1	AE-P510-001M-PS1	AE-P510-001M-PS1		KTM Forms Base License 1M Page Count	36,600.00	29,576.00	1,834.60	1,403.68	999.08	798.85	680.26	1,834.60	1,403.68	999.08	798.85	680.26	2,201.52	1,684.41	1,198.89	958.62	816.30
		AE-P510-002M-PS1	AE-P510-002M-PS1	AE-P510-002M-PS1		KTM Forms Base License 2M Page Count	61,300.00	49,535.00	3,072.66	2,350.93	1,673.29	1,337.94	1,139.31	3,072.66	2,350.93	1,673.29	1,337.94	1,139.31	3,687.19	2,821.12	2,007.95	1,605.53	1,367.17
		AE-P510-010M-PS1	AE-P510-010M-PS1	AE-P510-010M-PS1		KTM Forms Base License 10M Page Count	190,700.00	154,101.00	9,558.89	7,313.63	5,205.53	4,162.27	3,544.23	9,558.89	7,313.63	5,205.53	4,162.27	3,544.23	11,470.66	8,776.36	6,246.64	4,994.72	4,253.19
		AE-S530-030K-PS1	AE-S530-030K-PS1	AE-S530-030K-PS1		KTM Forms & Free-form Base License 30K Per Year	8,000.00	6,465.00	401.02	306.83	218.39	174.62	148.70	401.02	306.83	218.39	174.62	148.70	481.23	368.19	262.07	209.54	178.43
		AE-S530-060K-PS1	AE-S530-060K-PS1	AE-S530-060K-PS1		KTM Forms & Free-form Base License 60K Per Year	12,600.00	10,182.00	631.59	483.24	343.95	275.02	234.19	631.59	483.24	343.95	275.02	234.19	757.91	579.89	412.74	330.02	281.02
		AE-S530-120K-PS1	AE-S530-120K-PS1	AE-S530-120K-PS1		KTM Forms & Free-form Base License 120K Per Year	19,700.00	15,919.00	987.46	755.52	537.74	429.97	366.14	987.46	755.52	537.74	429.97	366.14	1,184.95	906.62	645.29	515.97	439.36
		AE-S530-300K-PS1	AE-S530-300K-PS1	AE-S530-300K-PS1		KTM Forms & Free-form Base License 300K Per Year	35,800.00	28,929.00	1,794.47	1,372.97	977.22	781.37	665.37	1,794.47	1,372.97	977.22	781.37	665.37	2,153.36	1,647.56	1,172.67	937.65	798.44
		AE-S530-600K-PS1	AE-S530-600K-PS1	AE-S530-600K-PS1		KTM Forms & Free-form Base License 600K Per Year	64,000.00	51,717.00	3,208.01	2,454.49	1,747.00	1,396.88	1,189.49	3,208.01	2,454.49	1,747.00	1,396.88	1,189.49	3,849.61	2,945.39	2,096.40	1,676.25	1,427.39
		AE-S530-001M-PS1	AE-S530-001M-PS1	AE-S530-001M-PS1		KTM Forms & Free-form Base License 1M Per Year	95,800.00	77,414.00	4,801.99	3,674.07	2,615.04	2,090.95	1,780.52	4,801.99	3,674.07	2,615.04	2,090.95	1,780.52	5,762.39	4,408.88	3,138.05	2,509.14	2,136.63
		AE-S530-002M-PS1	AE-S530-002M-PS1	AE-S530-002M-PS1		KTM Forms & Free-form Base License 2M Per Year	180,400.00	145,778.00	9,042.61	6,918.62	4,924.38	3,937.46	3,352.89	9,042.61	6,918.62	4,924.38	3,937.46	3,352.89	10,851.13	8,302.35	5,909.26	4,724.96	4,023.47
		AE-S530-005M-PS1	AE-S530-005M-PS1	AE-S530-005M-PS1		KTM Forms & Free-form Base License 5M Per Year	371,300.00	300,040.00	18,611.48	14,239.90	10,135.35	8,104.08	6,900.92	18,611.48	14,239.90	10,135.35	8,104.08	6,900.92	22,333.78	17,087.88	12,162.42	9,724.90	8,281.10
		AE-S530-010M-PS1	AE-S530-010M-PS1	AE-S530-010M-PS1		KTM Forms & Free-form Base License 10M Per Year	635,300.00	513,374.00	31,844.59	24,364.73	17,341.77	13,866.23	11,807.60	31,844.59	24,364.73	17,341.77	13,866.23	11,807.60	38,213.51	29,237.68	20,810.13	16,639.48	14,169.12
		AE-S530-020M-PS1	AE-S530-020M-PS1	AE-S530-020M-PS1		KTM Forms & Free-form Base License 20M Per Year	996,900.00	805,495.00	49,964.85	38,228.79	27,209.62	21,756.42	18,526.38	49,964.85	38,228.79	27,209.62	21,756.42	18,526.38	59,957.83	45,874.55	32,651.55	26,107.70	22,231.66
		AE-S530-060M-PS1	AE-S530-060M-PS1	AE-S530-060M-PS1		KTM Forms & Free-form Base License 60M Per Year	2,035,800.00	1,645,091.00	102,044.99	78,076.02	55,571.17	44,433.91	37,837.09	102,044.99	78,076.02	55,571.17	44,433.91	37,837.09	122,453.99	93,691.22	66,685.41	53,320.69	45,404.51
		AE-S530-120M-PS1	AE-S530-120M-PS1	AE-S530-120M-PS1		KTM Forms & Free-form Base License 120M Per Year	3,194,400.00	2,581,333.00	160,120.09	122,510.06	87,197.43	69,721.80	59,370.66	160,120.09	122,510.06	87,197.43	69,721.80	59,370.66	192,144.10	147,012.08	104,636.91	83,666.17	71,244.79
		AE-S530-001M-PS1	AE-S530-001M-PS1	AE-S530-001M-PS1		KTM Forms & Free-form Base License 1M Page Count	117,100.00	94,626.00	5,869.65	4,490.95	3,196.47	2,555.85	2,176.40	5,869.65	4,490.95	3,196.47	2,555.85	2,176.40	7,043.58	5,389.14	3,835.76	3,067.02	2,611.68
		AE-S530-002M-PS1	AE-S530-002M-PS1	AE-S530-002M-PS1		KTM Forms & Free-form Base License 2M Page Count	364,400.00	294,465.00	18,265.66	13,973.31	9,947.03	7,953.50	6,772.70	18,265.66	13,973.31	9,947.03	7,953.50	6,772.70	21,918.80	16,770.37	11,936.43	9,544.20	8,127.23
		AE-S530-010M-PS1	AE-S530-010M-PS1	AE-S530-010M-PS1		KTM Forms & Free-form Base License 10M Page Count	364,400.00	294,465.00	18,265.66	13,973.31	9,947.03	7,953.50	6,772.70	18,265.66	13,973.31	9,947.03	7,953.50	6,772.70	21,918.80	16,770.37	11,936.43	9,544.20	8,127.23
						Kofax Transformation Toolkit																	
		KT-0000-0001-PS1	KT-0000-0001-PS1	KT-0000-0001-PS1		KTT Hardware Security	500.00	404.00	25.08	19.17	13.65	10.91	9.29	25.08	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15
		AE-S542-030K-PS1	AE-S542-030K-PS1	AE-S542-030K-PS1		KTT 5 Field Extraction Base License 30K Per Year	4,020.00	3,248.00	201.47	154.15	109.72	87.73	74.70	201.47	154.15	109.72	87.73	74.70	241.77	184.98	131.66	105.27	89.64
		AE-S542-060K-PS1	AE-S542-060K-PS1	AE-S542-060K-PS1		KTT 5 Field Extraction Base License 60K Per Year	6,310.00	5,099.00	316.29	242.00	172.24	137.72	117.28	316.29	242.00	172.24	137.72	117.28	379.55	290.40	206.69	165.27	140.73
		AE-S542-120K-PS1	AE-S542-120K-PS1	AE-S542-120K-PS1		KTT 5 Field Extraction Base License 120K Per Year	9,880.00	7,984.00	495.25	378.92	269.70	215.65	183.63	495.25	378.92	269.70	215.65	183.63	594.30	454.70	323.64	258.78	220.36
		AE-S542-300K-PS1	AE-S542-300K-PS1	AE-S542-300K-PS1		KTT 5 Field Extraction Base License 300K Per Year	18,000.00	14,545.00	902.23	690.31	491.33	392.86

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400003730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Month Payments	Operational FMV Lease 24 Month Payments	Operational FMV Lease 36 Month Payments	Operational FMV Lease 48 Month Payments	Operational FMV Lease 60 Month Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		AE-V768-010M-PS1	AE-V768-010M-PS1	AE-V768-010M-PS1		KTT Table Extraction 10M Per Year	147,800.00	119,434.00	7,408.49	5,668.34	4,034.48	3,225.91	2,746.98	7,408.49	5,668.34	4,034.48	3,225.91	2,746.98	8,890.19	6,802.01	4,841.38	3,871.09	3,296.38									
		AE-V768-020M-PS1	AE-V768-020M-PS1	AE-V768-020M-PS1		KTT Table Extraction 20M Per Year	231,800.00	187,394.00	11,624.05	8,893.73	6,330.17	5,061.51	4,310.06	11,624.05	8,893.72	6,330.17	5,061.51	4,310.06	13,948.86	10,672.46	7,596.20	6,073.81	5,172.07									
		AE-V768-050M-PS1	AE-V768-050M-PS1	AE-V768-050M-PS1		KTT Table Extraction 50M Per Year	473,500.00	382,626.00	23,734.29	18,159.43	12,926.14	10,334.73	8,800.40	23,734.29	18,159.43	12,925.11	10,334.73	8,800.40	28,481.15	21,791.32	15,510.13	12,401.67	10,560.48									
		AE-V768-120M-PS1	AE-V768-120M-PS1	AE-V768-120M-PS1		KTT Table Extraction 120M Per Year	742,900.00	600,323.00	37,238.04	28,491.33	20,278.91	16,214.72	13,807.43	37,238.04	28,491.33	20,278.91	16,214.72	13,807.43	44,685.64	34,189.60	24,334.69	19,457.67	16,568.91									
		AE-V768-001M-PS1	AE-V768-001M-PS1	AE-V768-001M-PS1		KTT Table Extraction 1M Page Count	16,300.00	13,172.00	817.06	625.14	444.96	355.78	302.96	817.06	625.14	444.95	355.78	302.96	980.47	750.17	533.94	426.93	363.55									
		AE-V768-002M-PS1	AE-V768-002M-PS1	AE-V768-002M-PS1		KTT Table Extraction 2M Page Count	27,300.00	22,061.00	1,368.44	1,047.02	745.22	595.87	507.40	1,368.44	1,047.02	745.22	595.87	507.40	1,642.13	1,256.42	894.26	715.04	608.88									
		AE-V768-010M-PS1	AE-V768-010M-PS1	AE-V768-010M-PS1		KTT Table Extraction 10M Page Count	84,800.00	68,525.00	4,250.61	3,252.26	2,314.77	1,850.86	1,576.08	4,250.61	3,252.26	2,314.77	1,850.86	1,576.08	5,100.73	3,902.64	2,777.73	2,221.03	1,891.29									
		AE-V517-030K-PS1	AE-V517-030K-PS1	AE-V517-030K-PS1		KTT Cutview Field Recognition 30K Per Year	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45									
		AE-V517-060K-PS1	AE-V517-060K-PS1	AE-V517-060K-PS1		KTT Cutview Field Recognition 60K Per Year	2,300.00	1,859.00	115.31	88.23	62.80	50.21	42.76	115.31	88.23	62.80	50.21	42.76	138.38	105.87	75.36	60.25	51.31									
		AE-V517-120K-PS1	AE-V517-120K-PS1	AE-V517-120K-PS1		KTT Cutview Field Recognition 120K Per Year	3,600.00	2,909.00	180.45	138.06	98.27	78.57	66.91	180.45	138.06	98.27	78.57	66.91	216.53	165.67	117.92	94.29	80.29									
		AE-V517-300K-PS1	AE-V517-300K-PS1	AE-V517-300K-PS1		KTT Cutview Field Recognition 300K Per Year	6,500.00	5,253.00	325.84	249.31	177.45	141.88	120.82	325.84	249.31	177.45	141.88	120.82	391.01	299.17	212.94	170.26	144.98									
		AE-V517-600K-PS1	AE-V517-600K-PS1	AE-V517-600K-PS1		KTT Cutview Field Recognition 600K Per Year	11,600.00	9,374.00	581.47	444.89	316.66	253.19	215.60	581.47	444.89	316.65	253.19	215.60	697.76	533.87	379.98	303.83	258.72									
		AE-V517-001M-PS1	AE-V517-001M-PS1	AE-V517-001M-PS1		KTT Cutview Field Recognition 1M Per Year	17,300.00	13,980.00	867.18	663.49	472.24	377.60	321.54	867.18	663.49	472.24	377.60	321.54	1,040.62	796.19	566.69	453.12	385.85									
		AE-V517-002M-PS1	AE-V517-002M-PS1	AE-V517-002M-PS1		KTT Cutview Field Recognition 2M Per Year	32,500.00	26,263.00	1,629.09	1,246.44	887.18	709.35	604.05	1,629.09	1,246.44	887.18	709.35	604.05	1,954.91	1,495.73	1,064.60	851.24	724.86									
		AE-V517-005M-PS1	AE-V517-005M-PS1	AE-V517-005M-PS1		KTT Cutview Field Recognition 5M Per Year	66,900.00	54,061.00	3,353.40	2,565.74	1,826.18	1,460.19	1,243.40	3,353.40	2,565.74	1,826.18	1,460.19	1,243.40	4,024.08	3,078.88	2,191.42	1,752.23	1,492.08									
		AE-V517-010M-PS1	AE-V517-010M-PS1	AE-V517-010M-PS1		KTT Cutview Field Recognition 10M Per Year	114,400.00	92,444.00	5,734.30	4,387.39	3,122.76	2,496.91	2,126.21	5,734.30	4,387.39	3,122.76	2,496.91	2,126.21	6,881.16	5,264.87	3,747.31	2,996.29	2,551.45									
		AE-V517-020M-PS1	AE-V517-020M-PS1	AE-V517-020M-PS1		KTT Cutview Field Recognition 20M Per Year	174,100.00	140,687.00	8,726.81	6,677.01	4,752.41	3,799.96	3,235.80	8,726.81	6,677.01	4,752.41	3,799.96	3,235.80	10,472.18	8,012.41	5,702.89	4,559.95	3,882.96									
		AE-V517-060M-PS1	AE-V517-060M-PS1	AE-V517-060M-PS1		KTT Cutview Field Recognition 60M Per Year	368,500.00	296,162.00	18,370.93	14,055.85	10,004.35	7,999.34	6,811.73	18,370.93	14,055.85	10,004.35	7,999.34	6,811.73	22,045.11	16,867.02	12,005.22	9,599.20	8,174.07									
		AE-V517-120M-PS1	AE-V517-120M-PS1	AE-V517-120M-PS1		KTT Cutview Field Recognition 120M Per Year	575,000.00	464,646.00	28,821.99	22,052.10	15,695.74	12,550.09	10,688.86	28,821.99	22,052.10	15,695.74	12,550.09	10,688.86	34,586.39	26,462.52	18,834.89	15,060.11	12,824.23									
		AE-P517-001M-PS1	AE-P517-001M-PS1	AE-P517-001M-PS1		KTT Cutview Field Recognition 1M Page Count	12,600.00	10,182.00	631.59	483.24	343.95	275.62	234.19	631.59	483.24	343.95	275.62	234.19	757.91	579.89	412.74	330.02	281.02									
		AE-P517-002M-PS1	AE-P517-002M-PS1	AE-P517-002M-PS1		KTT Cutview Field Recognition 2M Page Count	21,100.00	17,051.00	1,057.67	809.24	575.98	460.55	392.17	1,057.67	809.24	575.98	460.55	392.17	1,269.21	971.09	691.18	552.66	470.61									
		AE-P517-010M-PS1	AE-P517-010M-PS1	AE-P517-010M-PS1		KTT Cutview Field Recognition 10M page Count	65,600.00	53,010.00	3,288.21	2,515.85	1,790.68	1,431.80	1,219.23	3,288.21	2,515.85	1,790.68	1,431.80	1,219.23	3,945.85	3,019.03	2,148.81	1,718.16	1,463.08									
		AE-V519-030K-PS1	AE-V519-030K-PS1	AE-V519-030K-PS1		KTT Cutview Page Recog 30K/Per	2,400.00	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52									
		AE-V519-060K-PS1	AE-V519-060K-PS1	AE-V519-060K-PS1		KTT Cutview Page Recog 60K/Per	3,800.00	3,071.00	190.49	145.75	103.74	82.95	70.63	190.49	145.75	103.74	82.95	70.63	228.59	174.90	124.49	99.54	84.76									
		AE-V519-120K-PS1	AE-V519-120K-PS1	AE-V519-120K-PS1		KTT Cutview Page Recog 120K/Per	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80									
		AE-V519-300K-PS1	AE-V519-300K-PS1	AE-V519-300K-PS1		KTT Cutview Page Recog 300K/Per	10,800.00	8,727.00	541.34	414.18	294.86	235.72	200.72	541.34	414.18	294.80	235.72	200.72	649.60	497.02	353.76	282.86	240.87									
		AE-V519-600K-PS1	AE-V519-600K-PS1	AE-V519-600K-PS1		KTT Cutview Page Recog 600K/Per	19,200.00	15,515.00	962.40	736.34	524.10	419.08	356.85	962.40	736.34	524.10	419.08	356.85	1,154.87	883.61	628.92	502.87	428.21									
		AE-V519-001M-PS1	AE-V519-001M-PS1	AE-V519-001M-PS1		KTT Cutview Page Recog 1M/Per	28,800.00	23,273.00	1,443.62	1,104.54	786.16	628.60	535.28	1,443.62	1,104.54	786.16	628.60	535.28	1,732.35	1,325.44	943.39	754.32	642.33									
		AE-V519-002M-PS1	AE-V519-002M-PS1	AE-V519-002M-PS1		KTT Cutview Page Recog 2M/Per	54,200.00	43,798.00	2,716.79	2,078.65	1,479.50	1,182.98	1,007.35	2,716.79	2,078.65	1,479.50	1,182.98	1,007.35	3,260.15	2,494.38	1,775.40	1,419.58	1,208.82									
		AE-V519-005M-PS1	AE-V519-005M-PS1	AE-V519-005M-PS1		KTT Cutview Page Recog 5M/Per	111,400.00	90,000.00	5,583.94	4,272.35	3,040.88	2,431.44	2,070.46	5,583.94	4,272.35	3,040.88	2,431.44	2,070.46	6,700.73	5,126.82	3,649.05	2,917.73	2,484.55									
		AE-V519-010M-PS1	AE-V519-010M-PS1	AE-V519-010M-PS1		KTT Cutview Page Recog 10M/Per	190,600.00	154,020.00	9,553.86	7,309.79	5,202.80	4,160.08	3,542.46	9,553.86	7,309.79	5,202.80	4,160.08	3,542.46	11,464.63	8,771.75	6,243.35	4,992.10	4,250.95									
		AE-V519-020M-PS1	AE-V519-020M-PS1	AE-V519-020M-PS1		KTT Cutview Page Recog 20M/Per	291,200.00	234,424.00	14,541.32	11,125.79	7,918.84	6,331.79	5,391.75	14,541.32	11,125.76	7,918.84	6,331.79	5,391.75	17,449.58	13,350.92	9,502.61	7,598.15	6,470.10									
		AE-V519-060M-PS1	AE-V519-060M-PS1	AE-V519-060M-PS1		KTT Cutview Page Recog 60M/Per	610,800.00	493,576.00	30,618.52	23,425.12	16,673.00	13,331.49	11,352.25	30,618.52	23,425.12	16,673.00	13,331.49	11,352.25	36,739.82	28,110.14	20,007.60	15,997.79	13,622.70									
		AE-V519-120M-PS1	AE-V519-120M-PS1	AE-V519-120M-PS1		KTT Cutview Page Recog 120M/Per	958,400.00	774,485.00	48,046.06	36,756.11	26,161.43	20,918.30	17,812.70	48,046.06	36,756.11	26,161.43	20,918.30	17,812.70	57,648.08	44,107.33	31,393.71	25,101.96	21,375.23									
		AE-P519-001M-PS1	AE-P519-001M-PS1	AE-P519-001M-PS1		KTT Cutview Page Recog 1M/Page	21,000.00	16,970.00	1,052.65	805.40	573.25	458.36	390.31	1,052.65	805.40	573.25	458.36	390.31	1,263.18	966.48	687.90	550.03	468.37									
		AE-P519-002M-PS1	AE-P519-002M-PS1	AE-P519-002M-PS1		KTT Cutview Page Recog 2M/Page	35,200.00	28,444.00	1,764.38	1,349.95	960.84	768.27	654.21	1,764.38	1,349.95	960.84	768.27	654.21	2,117.26	1,619.94	1,153.01	921.93	785.05									
		AE-P519-010M-PS1	AE-P519-010M-PS1	AE-P519-010M-PS1		KTT Cutview Page Recog 10M/Page	109,300.00	88,323.00	5,478.68	4,191.81	2,983.58	2,385.60	2,031.43	5,478.68	4,191.81	2,983.55	2,385.60	2,031.43	6,574.41	5,030.17	3,580.26	2,862.73	2,437.71									
		AE-V518-030K-PS1	AE-V518-030K-PS1	AE-V518-030K-PS1		KTT Check Recognition 30K Per Year	1,800.00	1,293.00	80.20	61.37	43.68	34.92	29.74	80.20	61.37	43.68	34.92	29.74	96.25	73.64	52.41	41.91	35.69									
		AE-V518-060K-PS1	AE-V518-060K-PS1	AE-V518-060K-PS1		KTT Check Recognition 60K Per Year	2,600.00	2,101.00	130.33	99.71	70.97	56.75	48.32	130.33	99.71	70.97	56.75	48.32	156.39	119.66	85.17	68.10	57.99									
		AE-V518-120K-PS1	AE-V518-120K-PS1	AE-V518-120K-PS1		KTT Check Recognition 120K Per Year	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20									
		AE-V518-300K-PS1	AE-V518-300K-PS1	AE-V518-300K-PS1		KTT Check Recognition 300K Per Year	7,200.00	5,818.00	360.89	276.12	196.53	157.14	133.81	360.89	276.12	196.53	157.14	133.81	433.07	331.35	235.84	188.57	160.58									
		AE-V518-600K-PS1	AE-V518-600K-PS1	AE-V518-600K-PS1		KTT Check Recognition 600K Per Year	12,800.00	10,343.00	641.58	490.88	349.38	279.36	237.84	641.58	490.88	349.39	279.36	237.88	769.89	588.05	419.26	335.24	285.47									
		AE-V518-001M-PS1	AE-V518-001M-PS1	AE-V518-001M-PS1		KTT Check Recognition 1M Per Year	19,200.00	15,515.00	962.40	736.34	524.10	419.08	356.85	962.40	736.34	524.10	419.08	356.85	1,154.87	883.61	628.92	502.87	428.21									
		AE-V518-002M-PS1	AE-V518-002M-PS1	AE-V518-002M-PS1		KTT Check Recognition 2M Per Year	36,100.00	29,171.00	1,809.54	1,384.50	985.43	787.64	670.96	1,809.54	1,384.50	985.43	787.64	670.96	2,171.45	1,661.40	1,182.52	945.52	805.15									
		AE-V518-005M-PS1	AE-V518-005M-PS1	AE-V518-005M-PS1		KTT Check Recognition 5M Per Year	74,300.00	60,040.00	3,724.28	2,849.50	2,028.15	1,621.68	1,380.92	3,724.28	2,849.50	2,028.15	1,621.68	1,380.92	4,469.14	3,419.40	2,433.78	1,946.02	1,657.10									
		AE-V518-010M-PS1	AE-V518-010M-PS1	AE-V518-010M-PS1		KTT Check Recognition 10M Per Year	127,100.00	102,707.00	6,370.92	4,874.47	3,469.44	2,774.12	2,362.24	6,370.92	4,874.47	3,469.44	2,774.12	2,362.24	7,645.10	5,848.37	4,163.33	3,328.94	2,834.71									
		AE-V518-020M-PS1	AE-V518-020M-PS1	AE-V518-020M-PS1		KTT Check Recognition 20M Per Year	193,400.00	156,283.00	9,694.23	7,417.19	5,279.24	4,221.20	3,594.51	9,694.23	7,417.19	5,279.24	4,221.20	3,594.51	11,633.08	8,900.63	6,335.09	5,065.44	4,313.41									
		AE-V518-060M-PS1	AE-V518-060M-PS1	AE-V518-060M-PS1		KTT Check Recognition 60M Per Year	407,200.00	329,051.00	20,411.03	15,616.76	11,115.34	8,887.67	7,568.17	20,411.03	15,616.76	11,115.34	8,887.67	7,568.17	24,493.24	18,740.11	13,338.41	10,665.20	9,081.81									
		AE-V518-120M-PS1	AE-V518-120M-PS1	AE-V518-120M-PS1		KTT Check Recognition 120M Per Year	636,900.00	516,283.00	32,025.03	24,502.78	17,440.04	13,944.87	11,874.51	32,025.03	24,502.79	17,440.04	13,944.89	11,874.51	38,430.04	29,403.35	20,928.05	16,733.76	14,249.41									
		AE-P518-001M-PS1	AE-P518-001M-PS1	AE-P518-001M-PS1		KTT Check Recognition 1M Page Count	14,000.00	11,313.00	701.75	536.91	382.15	305.56	260.20	701.75	536.91	382.15	305.56	260.20	842.09	644.30	458.58	366.68	312.24									
		AE-P518-002M-PS1	AE-P518-002M-PS1	AE-P518-002M-PS1		KTT Check Recognition 2M Page Count	23,500.00	18,990.00	1,177.95	901.27	641.48	512.92	436.77	1,177.95	901.27	641.48	512.92	436.77	1,413.54	1,081.52	769.78	615.50	524.12									
		AE-P518-010M-PS1	AE-P518-010M-PS1	AE-P518-010M-PS1		KTT Check Recognition 10M page Count	72,900.00	58,909.00	3,654.13	2,795.82	1,989.95	1,591.13	1,354.91	3,654.13	2,795.82	1,989.95	1,591.13	1,354.91	4,384.95	3,354.99	2,387.94	1,909.36	1,625.89									
						Invoice Solution Bundle																											
		AE-P100-005K-PS1	AE-P100-005K-PS1	AE-P100-005K-PS1		Kofax Invoice Processing Solution - 5K Invoices	9,500.00	7,676.77	476.19	364.34	259.32	207.35	176.57	476.19	364.34	259.32	207.35	176.57	571.43	437.21	311.19	248.82	211.88									
		AE-P100-010K-PS1	AE-P100-010K-PS1	AE-P100-010K-PS1		Kofax Invoice Processing Solution - 10K Invoices	9,191.00	7,427.00	460.70	352.49	250.88	200.60	170.82	460.70	352.49	250.88	200.60	170.82	552.84	422.98	301.06	240.72	204.99									
		AE-P100-015K-PS1	AE-P100-015K-PS1	AE-P100-015K-PS1		Kofax Invoice Processing Solution - 15K Invoices	16,320.00	13,188.00	818.05	625.90	445.49	356.21	303.32	818.05	625.90	445.49	356.21	303.32	981.66	751.08	534.59	427.45	363.99									
		AE-P100-030K-PS1	AE-P100-030K-PS1	AE-P100-030K-PS1		Kofax Invoice Processing Solution - 30K Invoices	20,760.00	16,776.00	1,040.62	796.19	566.69	453.12	385.85	1,040.62	796.19	566.69	453.12	385.85	1,248.74	955.43	680.03	543.74	463.02									
		EE-P100-060K-PS1	EE-P100-060K-PS1	EE-P100-060K-PS1		Kofax Invoice Processing Solution - 60K Invoices	32,760.00	26,473.00	1,642.12	1,256.41	894.26	715.04	608.88	1,642.12	1,256.41	894.26	715.04	608.88	1,970.54	1,507.69	1,073.11	858.04	730.65									
		EE-P100-120K-PS1	EE-P100-120K-PS1	EE-P100-120K-PS1		Kofax Invoice Processing Solution - 120K Invoices	54,120.00	43,733.00	2,712.76	2,075.57	1,477.30	1,181.23	1,005.96	2,712.76	2,075.57	1,477.30	1,181.23	1,005.96	3,255.31	2,490.68	1,772.76	1,417.47	1,207.03									
		EE-P100-300K-PS1	EE-P100-300K-PS1	EE-P100-300K-PS1		Kofax Invoice Processing Solution - 300K Invoices	108,360.00	87,564.00	5,431.59	4,155.79	2,957.51	2,365.10	2,013.97	5,431.59	4,155.79	2,957.51	2,365.10	2,013.97	6,517.91	4,986.94	3,549.49	2,838.12	2,416.77									
		EE-P100-600K-PS1	EE-P100-600K-PS1	EE-P100-600K-PS1		Kofax Invoice Processing Solution - 600K Invoices	186,600.00	150,788.00	9,353.38	7,156.40	5,093.62	4,072.78	3,468.12	9,353.38	7,156.40	5,093.62	4,072.78	3,468.12	11,224.06	8,587.68	6,112.34	4,887.34	4,161.75									
		EE-6000-001M-PS1	EE-6000-001M-PS1	EE-6000-001M-PS1		Kofax Invoice Processing Solution - 1M Invoices	282,600.00	228,364.00	14,165.42	10,838.14	7,714.14	6,168.11	5,252.37	14,165.42	10,838.14	7,714.14	6,168.11	5,252.37	16,998.50	13,005.79	9,256.96	7,401.73	6,302.85									
		EE-6000-005M-PS1	EE-6000-005M-PS1	EE-6000-005M-PS1		Kofax Invoice Processing Solution - 5M Invoices	1,084,200.00	876,121.00	54,345.79	41,580.70	29,595.37	23,664.03	20,150.78	54,345.79	41,580.70	29,595.37	23,664.03	20,150.78	65,214.94	49,896.84	35,514.44	28,396.83	24,180.94									
						Kofax Transformation Toolkit																											
		TA-BASE01-0001-PS1	TA-BASE01-0001-PS1	TA-BASE01-0001-PS1		KTA 7 On-Premise System Base Configuration	14,000.00	14,000.00	868.42	664.44	472.92	378.14	322.00	868.42	664.44	472.92	378.14	322.00	1,042.10	797.33	567.50	453.77	386.40									
		TA-EVALE01-0001-PS1	TA-EVALE01-0001-PS1	TA-EVALE01-0001-PS1		KTA 7 On-Premise Evaluation System	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		TA-EVALE02-0001-PS1	TA-EVALE02-0001-PS1	TA-EVALE02-0001-PS1		KTA 7 Cloud Evaluation System (PSAC Tenant)	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		TA-AP-BASE01-0001-PS1	TA-AP-BASE01-0001-PS1	TA-AP-BASE01-0001-PS1		KTA AP Automation On-Premise Base Configuration	45,000.00	45,000.00	2,791.35	2,135.70	1,520.10	1,215.45	1,035.00	2,791.35	2,135.70	1,520.10	1,215.45	1,035.00	3,349.62	2,562.84	1,824.12	1,458.54	1,242.00									
		TA-AP-BASE01-0002-PS1	TA-AP-BASE01-0002-PS1	TA-AP-BASE01-0002-PS1		KTA AP Automation On-Premise Base Configuration Add-on	45,000.00	45,000.00	2,791.35	2,135.70	1,520.10	1,215.45	1,035.00	2,791.35	2,135.70	1,520.10	1,215.45	1,035.00	3,349.62	2,562.84	1,824.12	1,458.54	1,242.00									
		TA-AP-VOL01-010K-PS1	TA-AP-VOL01-010K-PS1	TA-AP-VOL01-010K-PS1		KTA AP Automation On-Premise Invoice Volume 10K invoices per year	11,000.00	11,000.00	682.33	522.06	371.58	297.11	253.00	682.33	522.06	371.58	297.11	253.00	818.80	626.47	445.90	356.53	303.60									
		TA-AP-BASE02-0001-PS1	TA-AP-BASE02-0001-PS1	TA-AP-BASE02-0001-PS1		KTA AP Automation with AP Analytics On-Premise Base Configuration	50,000.00	50,000.00	3,101.50	2,373.00	1,689.00	1,350.50	1,150.00	3,101.50	2,373.00	1,689.00	1,350.50	1,150.00	3,721.80	2,847.60	2,026.80	1,620.60	1,380.00									
		TA-AP-BASE02-0002-PS1	TA-AP-BASE02-0002-PS1	TA-AP-BASE02-0002-PS1		KTA AP Automation with AP Analytics On-Premise Base Configuration Add-pn	50,000.00	50,000.00	3,101.50	2,373.00	1,689.00	1,350.50	1,150.00	3,101.50	2,373.00	1,689.00	1,350.50	1,150.00	3,721.80	2,847.60	2,026.80	1,620.60	1,380.00									
		TA-AP-VOL02-010K-PS1	TA-AP-VOL02-010K-PS1	TA-AP-VOL02-010K-PS1		KTA AP Automation with AP Analytics On-Premise Invoice Volume 10K invoices per year	11,750.00	11,750.00	728.85	557.66	396.92	317.37	270.25	728.85	557.66	396.92	317.37	270.25	874.62	669.19	476.30	380.84	324.30									
		TA-AP-BASE03-0001-PS1	TA-AP-BASE03-0001-PS1	TA-AP-BASE03-0001-PS1		KTA AP Automation with AP Insight Analytics On-Premise Base Configuration	55,000.00	55,000.00	3,411.65	2,610.30	1,857.90	1,485.55	1,265.00	3,411.65	2,610.30	1,857.90	1,485.55	1,265.00	4,093.98	3,132.36	2,229.48	1,782.66	1,518.00									
		TA-AP-BASE03-0002-PS1	TA-AP-BASE03-0002-PS1	TA-AP-BASE03-0002-PS1		KTA AP Automation with AP Insight Analytics On-Premise Base Configuration Add-pn	55,000.00	55,000.00	3,411.65	2,610.30	1,857.90	1,485.55	1,265.00	3,411.65	2,610.30	1,857.90	1,485.55	1,265.00	4,093.98	3,132.36	2,229.48	1,782.66	1,518.00									
		TA-AP-VOL03-010K-PS1	TA-AP-VOL03-010K-PS1	TA-AP-VOL03-010K-PS1		KTA AP Automation with AP Insight Analytics On-Premise Invoice Volume 10K invoices per year	12,500.00	12,500.00	775.38	593.25	422.28	337.63	287.50	775.38	593.25	422.28	337.63	287.50	930.45	711.90	506.75	405.15	345.00									
		TA-CUSR01-001F-PS1	TA-CUSR01-001F-PS1	TA-CUSR01-001F-PS1		KTA 7 On-Premise System Concurrent Full User	3,500.00	3,500.00	217.11	166.11	118.23	94.54	80.50	217.11	166.11	118.23	94.54	80.50	260.53	199.33	141.88	113.44	96.60									
		TA-CUSR01-001L-PS1	TA-CUSR01-001L-PS1	TA-CUSR01-001L-PS1		KTA 7 On-Premise System Limited Users	25,000.00	25,000.00	1,550.75	1,186.50	844.50	675.25	575.00	1,550.75

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Price Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		60NJAX08P03M-PS1	60NJAX08P03M-PS1	60NJAX08P03M-PS1		NS/AS EXP DSKTP BND LIC (50PK,1000 USRS) MNT	7,168.00	6,628.00	411.13	314.56	223.89	179.02	152.44	411.13	314.56	223.89	179.02	152.44	493.36	377.48	268.67	214.83	182.93									
		60NJAX08P03N-PS1	60NJAX08P03N-PS1	60NJAX08P03N-PS1		NS/AS EXP DSKTP BND LIC (50PK,1000 USRS) REN	7,168.00	6,628.00	411.13	314.56	223.89	179.02	152.44	411.13	314.56	223.89	179.02	152.44	493.36	377.48	268.67	214.83	182.93									
		60NJAX08P04M-PS1	60NJAX08P04M-PS1	60NJAX08P04M-PS1		NS/AS EXP DSKTP BND LIC (100PK,1K USRS) MNT	64,330.00	52,800.00	3,275.37	2,506.03	1,783.68	1,426.21	1,214.47	3,275.37	2,506.03	1,783.68	1,426.21	1,214.47	3,930.44	3,007.24	2,140.42	1,711.45	1,457.36									
		60NJAX08P04N-PS1	60NJAX08P04N-PS1	60NJAX08P04N-PS1		NS/AS EXP DSKTP BND LIC (100PK,1K USRS) REN	12,866.00	11,896.00	737.91	564.58	401.85	321.31	273.61	737.91	564.58	401.85	321.31	273.61	885.49	677.50	482.22	385.57	328.33									
		60NJAX08P04R-PS1	60NJAX08P04R-PS1	60NJAX08P04R-PS1		NS/AS EXP DSKTP BND LIC (100PK,1K USRS) REN	12,866.00	10,596.00	657.27	502.89	357.93	286.20	243.71	657.27	502.89	357.93	286.20	243.71	788.72	603.46	429.52	343.44	292.45									
		60NJAX08U01A-PS1	60NJAX08U01A-PS1	60NJAX08U01A-PS1		AS/E6 DsktpBndLicUpgrd to AS-WF	462.00	374.00	23.20	17.75	12.63	10.10	8.60	23.20	17.75	12.63	10.10	8.60	27.84	21.30	15.16	12.12	10.32									
		60NJAX27A01A-PS1	60NJAX27A01A-PS1	60NJAX27A01A-PS1		NS/:2D BARCODE ADD ON FOR AS EXP RENEWAL	50.00	46.00	2.57	2.00	1.40	1.15	1.01	2.85	2.18	1.55	1.24	1.08	3.08	2.40	1.68	1.38	1.21									
		60NJAW55A01R-PS1	60NJAW55A01R-PS1	60NJAW55A01R-PS1		NS/:2D BARCODE ADD ON FOR AS WRKFLW RENEWAL	50.00	46.00	2.57	2.00	1.40	1.15	1.01	2.85	2.18	1.55	1.24	1.08	3.08	2.40	1.68	1.38	1.21									
		60NJAX27A01A-PS1	60NJAX27A01A-PS1	60NJAX27A01A-PS1		NS/:2D BARCODE ADD ON FOR AS EXP	349.00	230.00	14.27	10.92	7.77	6.21	5.29	14.27	10.92	7.77	6.21	5.29	17.12	13.10	9.32	7.45	6.35									
		60NJAX27A01M-PS1	60NJAX27A01M-PS1	60NJAX27A01M-PS1		NS/:2D BARCODE ADD ON FOR AS EXP MAINTENANCE	50.00	46.00	2.85	2.18	1.55	1.24	1.08	2.85	2.18	1.55	1.24	1.08	3.42	2.62	1.86	1.49	1.27									
		60NJAX24C01Q-PS1	60NJAX24C01Q-PS1	60NJAX24C01Q-PS1		NS/:BASIC REMOTE INSTALL & CONFIG SERVICES	500.00	487.00	30.21	23.11	16.45	13.15	11.20	30.21	23.11	16.45	13.15	11.20	36.25	27.74	19.74	15.78	13.44									
						Workflow																											
		60NJAW01A01A-PS1	60NJAW01A01A-PS1	60NJAW01A01A-PS1		AS Workflow Device Lic (1 Device Lic)	1,275.00	1,046.00	64.88	49.64	35.33	28.25	24.06	64.88	49.64	35.33	28.25	24.06	77.86	59.57	42.40	33.90	28.87									
		60NJAW01A01M-PS1	60NJAW01A01M-PS1	60NJAW01A01M-PS1		AS Workflow Device Lic (1 Device Lic) Maint	255.00	237.00	14.70	11.25	8.01	6.40	5.45	14.70	11.25	8.01	6.40	5.45	17.64	13.50	9.61	7.68	6.54									
		60NJAW01A01R-PS1	60NJAW01A01R-PS1	60NJAW01A01R-PS1		AS Workflow Device Lic (1 Device Lic) Rnwl	255.00	237.00	14.70	11.25	8.01	6.40	5.45	14.70	11.25	8.01	6.40	5.45	17.64	13.50	9.61	7.68	6.54									
		60NJAW01P01A-PS1	60NJAW01P01A-PS1	60NJAW01P01A-PS1		NS/AS WORKFLOW DEV LIC (50 DEV LIC PACK)	10,455.00	9,637.00	597.78	457.37	325.54	260.30	221.65	597.78	457.37	325.54	260.30	221.65	717.34	548.85	390.65	312.36	265.98									
		60NJAW01P01M-PS1	60NJAW01P01M-PS1	60NJAW01P01M-PS1		NS/AS WORKFLOW DEV LIC (50 DEV LIC PACK) MNT	2,091.00	1,933.00	119.96	91.74	65.30	52.21	44.46	119.96	91.74	65.30	52.21	44.46	143.98	110.09	78.36	62.65	53.35									
		60NJAW01P01R-PS1	60NJAW01P01R-PS1	60NJAW01P01R-PS1		NS/AS WORKFLOW DEV LIC (50 DEV LIC PACK) REN	2,091.00	1,933.00	108.11	84.10	58.78	48.25	42.39	119.90	91.74	65.30	52.21	44.46	129.74	100.93	70.54	57.90	50.87									
		60NJAW01P02A-PS1	60NJAW01P02A-PS1	60NJAW01P02A-PS1		NS/AS WORKFLOW DEV LIC (250 DEV LIC PACK)	25,500.00	20,930.00	1,288.29	983.34	707.02	565.32	481.39	1,288.29	983.34	707.02	565.32	481.39	1,557.86	1,192.01	848.42	678.38	577.67									
		60NJAW01P02M-PS1	60NJAW01P02M-PS1	60NJAW01P02M-PS1		NS/AS WORKFLOW DEV LIC (250 DEV LIC PACK) MNT	5,100.00	4,715.00	292.47	223.77	159.27	127.35	108.45	292.47	223.77	159.27	127.35	108.45	350.97	268.53	191.13	152.82	130.13									
		60NJAW01P02R-PS1	60NJAW01P02R-PS1	60NJAW01P02R-PS1		NS/AS WORKFLOW DEV LIC (250 DEV LIC PACK) REN	5,100.00	4,715.00	292.47	223.77	159.27	127.35	108.45	292.47	223.77	159.27	127.35	108.45	350.97	268.53	191.13	152.82	130.13									
		60NJAW01P03A-PS1	60NJAW01P03A-PS1	60NJAW01P03A-PS1		NS/AS WORKFLOW DEV LIC (50 DEV LIC PACK)	49,725.00	40,814.00	2,531.69	1,937.03	1,378.70	1,102.39	938.72	2,531.69	1,937.03	1,378.70	1,102.39	938.72	3,038.03	2,324.44	1,654.44	1,322.86	1,126.47									
		60NJAW01P03M-PS1	60NJAW01P03M-PS1	60NJAW01P03M-PS1		NS/AS WORKFLOW DEV LIC (50 DEV LIC PACK) MNT	9,945.00	9,195.00	570.37	436.39	310.61	248.36	211.49	570.37	436.39	310.61	248.36	211.49	684.44	523.67	372.73	298.03	253.78									
		60NJAW01P03R-PS1	60NJAW01P03R-PS1	60NJAW01P03R-PS1		NS/AS WORKFLOW DEV LIC (50 DEV LIC PACK) REN	9,945.00	8,190.00	508.03	388.70	276.66	221.21	188.37	508.03	388.70	276.66	221.21	188.37	609.63	466.44	331.99	265.45	226.04									
		60NJAW01P04A-PS1	60NJAW01P04A-PS1	60NJAW01P04A-PS1		NS/AS WORKFLOW DEV LIC (100 DEV LIC PK)	89,250.00	82,273.00	5,103.39	3,904.68	2,779.18	2,222.19	1,892.28	5,103.39	3,904.68	2,779.18	2,222.19	1,892.28	6,124.07	4,685.61	3,335.02	2,666.63	2,270.73									
		60NJAW01P04M-PS1	60NJAW01P04M-PS1	60NJAW01P04M-PS1		NS/AS WORKFLOW DEV LIC (100 DEV LIC PK) MNT	17,850.00	16,503.00	1,023.68	783.23	557.47	445.75	379.57	1,023.68	783.23	557.47	445.75	379.57	1,228.42	939.88	668.97	534.90	455.48									
		60NJAW01P04R-PS1	60NJAW01P04R-PS1	60NJAW01P04R-PS1		NS/AS WORKFLOW DEV LIC (100 DEV LIC PK) REN	17,850.00	16,503.00	1,023.68	783.23	557.47	445.75	379.57	1,023.68	783.23	557.47	445.75	379.57	1,228.42	939.88	668.97	534.90	455.48									
		60NJAW03A01A-PS1	60NJAW03A01A-PS1	60NJAW03A01A-PS1		ASWF6 File Import/Exp/Bk Pgs/Yr	1,275.00	1,097.00	68.05	52.06	37.08	29.63	25.23	68.05	52.06	37.08	29.63	25.23	81.66	62.48	44.47	35.56	30.28									
		60NJAW03A01M-PS1	60NJAW03A01M-PS1	60NJAW03A01M-PS1		ASWF6 FileImport/Exp/Bk Pgs/Yr M&S	255.00	249.00	15.45	11.82	8.41	6.73	5.73	15.45	11.82	8.41	6.73	5.73	18.53	14.18	10.09	8.07	6.87									
		60NJAW03A01R-PS1	60NJAW03A01R-PS1	60NJAW03A01R-PS1		AS Wrkflw File Imprt/Exp (50PK Pgs / Yr) Rnwl	255.00	232.00	14.39	11.01	7.84	6.27	5.34	14.39	11.01	7.84	6.27	5.34	17.27	13.21	9.40	7.52	6.40									
		60NJAW03F01A-PS1	60NJAW03F01A-PS1	60NJAW03F01A-PS1		NS/AS WRKFLW WF FILE IMP LIC (180K PGS/YR)	3,600.00	2,955.00	183.30	140.24	99.82	79.81	67.97	183.30	140.24	99.82	79.81	67.97	219.96	168.29	119.78	95.78	81.56									
		60NJAW03F01M-PS1	60NJAW03F01M-PS1	60NJAW03F01M-PS1		NS/AS WRKFLW WF FILE IMP LIC (180K PGS/YR) MNT	720.00	666.00	41.31	31.61	22.50	17.99	15.32	41.31	31.61	22.50	17.99	15.32	49.57	37.93	27.00	21.59	18.38									
		60NJAW03F01R-PS1	60NJAW03F01R-PS1	60NJAW03F01R-PS1		NS/AS WRKFLW WF FILE IMP LIC (180K PGS/YR) REN	720.00	666.00	41.31	31.61	22.50	17.99	15.32	41.31	31.61	22.50	17.99	15.32	49.57	37.93	27.00	21.59	18.38									
		60NJAW03F02A-PS1	60NJAW03F02A-PS1	60NJAW03F02A-PS1		NS/AS WRKFLW WF FILE IMP LIC (360K PGS/YR)	6,480.00	5,974.00	370.57	283.53	201.80	161.38	137.40	370.57	283.53	201.80	161.38	137.40	444.68	340.23	242.16	193.63	164.88									
		60NJAW03F02M-PS1	60NJAW03F02M-PS1	60NJAW03F02M-PS1		NS/AS WRKFLW WF FILE IMP LIC (360K PGS/YR) MNT	1,296.00	1,196.00	74.37	56.90	40.50	32.38	27.58	74.37	56.90	40.50	32.38	27.58	89.25	68.28	48.60	38.86	33.09									
		60NJAW03F02R-PS1	60NJAW03F02R-PS1	60NJAW03F02R-PS1		NS/AS WRKFLW WF FILE IMP LIC (360K PGS/YR) REN	1,296.00	1,068.00	66.25	50.69	36.08	28.85	24.56	66.25	50.69	36.08	28.85	24.56	79.50	60.82	43.29	34.62	29.48									
		60NJAW03F04A-PS1	60NJAW03F04A-PS1	60NJAW03F04A-PS1		NS/AS WRKFLW WF FILE IMP LIC (720K PGS/YR)	10,800.00	9,956.00	617.57	472.51	336.31	268.91	228.99	617.57	472.51	336.31	268.91	228.99	741.08	567.01	403.58	322.69	274.79									
		60NJAW03F04M-PS1	60NJAW03F04M-PS1	60NJAW03F04M-PS1		NS/AS WRKFLW WF FILE IMP LIC (720K PGS/YR) MNT	2,160.00	1,997.00	123.87	94.78	67.46	53.94	45.93	123.87	94.78	67.46	53.94	45.93	148.65	113.73	80.95	64.73	55.12									
		60NJAW03F04R-PS1	60NJAW03F04R-PS1	60NJAW03F04R-PS1		NS/AS WRKFLW WF FILE IMP LIC (720K PGS/YR) REN	2,160.00	1,779.00	110.35	84.43	60.09	48.05	40.92	110.35	84.43	60.09	48.05	40.92	132.42	101.32	72.11	57.66	49.10									
		60NJAW03F04A-PS1	60NJAW03F04A-PS1	60NJAW03F04A-PS1		NS/AS WRKFLW WF FILE IMP LIC (1,020K PGS/Y)	12,750.00	11,754.00	729.10	557.84	397.05	317.48	270.34	729.10	557.84	397.05	317.48	270.34	874.92	669.41	476.46	380.97	324.41									
		60NJAW03F04M-PS1	60NJAW03F04M-PS1	60NJAW03F04M-PS1		NS/AS WRKFLW WF FILE IMP LIC (1,020K PGS/Y) MNT	2,550.00	2,358.00	146.27	111.91	79.65	63.69	54.23	146.27	111.91	79.65	63.69	54.23	175.52	134.29	95.58	76.43	65.08									
		60NJAW03F04R-PS1	60NJAW03F04R-PS1	60NJAW03F04R-PS1		NS/AS WRKFLW WF FILE IMP LIC (1,020K PGS/Y) REN	2,550.00	2,102.00	130.39	99.76	71.01	56.78	48.35	130.39	99.76	71.01	56.78	48.35	156.46	119.71	85.21	68.13	58.02									
		60NJAW05A01A-PS1	60NJAW05A01A-PS1	60NJAW05A01A-PS1		ASWF6 FileImpBtyLic10k Pgs/Yr	1,500.00	1,312.00	81.38	62.27	44.32	35.44	30.18	81.38	62.27	44.32	35.44	30.18	97.66	74.72	53.18	42.52	36.21									
		60NJAW05A01M-PS1	60NJAW05A01M-PS1	60NJAW05A01M-PS1		AS Workflow Lic Conversion	249.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58									
		60NJAW3A01A-PS1	60NJAW3A01A-PS1	60NJAW3A01A-PS1		NS/AS WRKFLW XML IMP (60K PGS/YR)	1,275.00	1,176.00	72.95	55.81	39.73	31.76	27.05	72.95	55.81	39.73	31.76	27.05	87.54	66.98	47.67	38.12	32.46									
		60NJAW3A01M-PS1	60NJAW3A01M-PS1	60NJAW3A01M-PS1		NS/AS WRKFLW XML IMP (60K PGS/YR) MNT	255.00	237.00	14.70	11.25	8.01	6.40	5.45	14.70	11.25	8.01	6.40	5.45	17.64	13.50	9.61	7.68	6.54									
		60NJAW3A01R-PS1	60NJAW3A01R-PS1	60NJAW3A01R-PS1		NS/AS WRKFLW XML IMP (60K PGS/YR) REN	255.00	237.00	13.26	10.31	7.21	5.92	5.20	14.70	11.25	8.01	6.40	5.45	15.91	12.37	8.65	7.10	6.24									
		60NJAW3F01A-PS1	60NJAW3F01A-PS1	60NJAW3F01A-PS1		NS/AS WRKFLW XML IMP (180K PGS/YR)	3,600.00	3,318.00	205.82	157.47	112.08	89.62	76.31	205.82	157.47	112.08	89.62	76.31	246.98	188.97	134.50	107.54	91.58									
		60NJAW3F01M-PS1	60NJAW3F01M-PS1	60NJAW3F01M-PS1		NS/AS WRKFLW XML IMP (180K PGS/YR) MNT	720.00	667.00	37.31	29.02	20.28	16.65	14.63	41.37	31.66	22.53	18.02	15.34	44.77	34.63	24.34	19.98	17.55									
		60NJAW3F01R-PS1	60NJAW3F01R-PS1	60NJAW3F01R-PS1		NS/AS WRKFLW XML IMP (180K PGS/YR) REN	720.00	667.00	37.31	29.02	20.28	16.65	14.63	41.37	31.66	22.53	18.02	15.34	44.77	34.63	24.34	19.98	17.55									
		60NJAW3F02A-PS1	60NJAW3F02A-PS1	60NJAW3F02A-PS1		NS/AS WRKFLW XML IMP (360K PGS/YR)	6,480.00	5,974.00	334.13	259.93	181.67	149.11	131.01	370.57	283.53	201.80	161.38	137.40	400.95	311.61	218.00	178.93	157.21									
		60NJAW3F02M-PS1	60NJAW3F02M-PS1	60NJAW3F02M-PS1		NS/AS WRKFLW XML IMP (360K PGS/YR) MNT	1,296.00	1,200.00	67.12	52.21	36.49	29.95	26.32	74.44	56.95	40.54	32.41	27.60	80.54	62.65	43.79	35.94	31.58									
		60NJAW3F02R-PS1	60NJAW3F02R-PS1	60NJAW3F02R-PS1		NS/AS WRKFLW XML IMP (360K PGS/YR) REN	1,296.00	1,069.00	66.31	50.73	36.11	28.87	24.59	66.31	50.73	36.11	28.87	24.59	79.57	60.88	43.33	34.65	29.50									
		60NJAW3F03A-PS1	60NJAW3F03A-PS1	60NJAW3F03A-PS1		NS/AS WRKFLW XML IMP (720K PGS/YR)	10,800.00	9,956.00	617.57	472.51	336.31	268.91	228.99	617.57	472.51	336.31	268.91	228.99	741.08	567.01	403.58	322.69	274.79									
		60NJAW3F03M-PS1	60NJAW3F03M-PS1	60NJAW3F03M-PS1		NS/AS WRKFLW XML IMP (720K PGS/YR) MNT	2,160.00	1,999.00	124.00	94.87	67.53	53.99	45.98	124.00	94.87	67.53	53.99	45.98	148.80	113.85	81.03	64.79	55.17									
		60NJAW3F03R-PS1	60NJAW3F03R-PS1	60NJAW3F03R-PS1		NS/AS WRKFLW XML IMP (720K PGS/YR) REN	2,160.00	1,996.00	111.64	88.85	60.70	49.82	43.77	123.81	94.73	67.42	53.91	45.91	133.96	104.22	72.84	58.78	52.53									
		60NJAW3F04A-PS1	60NJAW3F04A-PS1	60NJAW3F04A-PS1		NS/AS WRKFLW XML IMP (1,020K PGS/Y)	12,750.00	11,707.00	726.19	555.61	395.46	316.21	269.26	726.19	555.61	395.46	316.21	269.26	871.42	666.74	474.55	379.45	323.11									
		60NJAW3F04M-PS1	60NJAW3F04M-PS1	60NJAW3F04M-PS1		NS/AS WRKFLW XML IMP (1,020K PGS/Y) MNT	2,550.00	2,356.00	146.14	111.82	79.58	63.64	54.19	146.14	111.82	79.58	63.64	54.19	175.37	134.18	95.50	76.36	65.03									
		60NJAW3F04R-PS1	60NJAW3F04R-PS1	60NJAW3F04R-PS1		NS/AS WRKFLW XML IMP (1,020K PGS/Y) REN	2,550.00	2,098.00	130.14	99.57	70.87	56.67	48.25	130.14	99.57	70.87	56.67	48.25	156.17	119.49	85.04	68.00	57.90									
		60NJAW5A01A-PS1	60NJAW5A01A-PS1	60NJAW5A01A-PS1		ASWF6 FileImpBtyLic20k Pgs/Yr	1,500.00	1,383.00	85.79	65.64	46.72	37.35	31.81	85.79	65.64	46.72	37.35	31.81	102.94	78.76	56.06	44.83	38.17									
		60NJAW5A01A-PS1	60NJAW5A01A-PS1	60NJAW5A01A-PS1		ASWF6 QCPro Scanner 1 Wrkstns	1,750.00	1,531.00	94.97	72.66	51.72	41.35	35.21	94.97	72.66	51.72	41.35	35.21	113.96	87.19	62.06	49.62	42.26									
		60NJAW5A01M-PS1	60NJAW5A01M-PS1	60NJAW5A01M-PS1		ASWF6 QCPro Scanner 1 WrkStnM&S	350.00	341.00	21.15	16.18	11.52	9.21	7.84	21.15	16.18	11.52	9.21	7.84	25.38	19.42	13.82	11.05	9.41									
		60NJAW6A01R-PS1	60NJAW6A01R-PS1	60NJAW6A01R-PS1		Nx As Wrkflw Qk Cap Pro Scner 1 Wrkst Ren	350.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78									
		60NJAW6P01A-PS1	60NJAW6P01A-PS1	60NJAW6P01A-PS1		NS/AS WRKFLW QC PRO SCANNER (10 WRKSTNS)	14,350.00	13,177.00	817.37	625.38	445.12	355.91	303.07	817.37	625.38	445.12	355.91	303.07	980.84	750.46	534.14	427.09	363.69									
		60NJAW6P01M-PS1	60NJAW6P01M-PS1	60NJAW6P01M-PS1		NS/AS WRKFLW QC PRO SCANNER (10 WRKSTNS) MNT	2,870.00	2,654.00	164.63	125.96	89.65	71.68	61.04	164.63	125.96	89.65	71.68	61.04	197.55	151.15	107.58	86.02	73.25									
		60NJAW6P01R-PS1	60NJAW6P01R-PS1	60NJAW6P01R-PS1		NS/AS WRKFLW QC PRO SCANNER (10 WRKSTNS) REN	2,870.00	2,654.00	164.63	125.96	89.65	71.68	61.04	164.63	125.96	89.65	71.68	61.04	197.55	151.15	107.58	86.02	73.25									
		60NJAW6P02A-PS1	60NJAW6P02A-PS1	60NJAW6P02A-PS1		NS/AS WRKFLW QC PRO SCANNER (25 WRKSTNS)	35,000.00	28,728.00	1,782.00	1,363.43	970.43	775.94	660.74	1,782.00	1,363.43	970.43	775.94	660.74	2,138.40	1,636.12	1,164.52	931.13	792.89									
		60NJAW6P02M-PS1	60NJAW6P02M-PS1	60NJAW6P02M-PS1		NS/AS WRKFLW QC PRO SCANNER (25 WRKSTNS) MNT	7,000.00	6,472.00	401.46	307.16	218.62	174.81	148.86	401.46	307.16	218.62	174.81	148.86	481.75	368.59	262.35	209.77	178.63									
		60NJAW6P02R-PS1	60NJAW6P02R-PS1	60NJAW6P02R-PS1		NS/AS WRKFLW QC PRO SCANNER (25 WRKSTNS) REN	7,000.00	6,472.00	401.46	307.16	218.62	174.81	148.86	401.46	307.16	218.62	174.81	148.86	481.75	368.59	262.35	209.77	178.63									
		60NJAW6P03A-PS1	60NJAW6P03A-PS1	60NJAW6P03A-PS1		NS/AS WRKFLW QC PRO SCANNER (50 WRKSTNS)	68,250.00	56,020.00	3,474.92	2,658.71	1,892.36	1,513.10	1,288.46	3,474.92	2,658.71	1,892.36	1,513.10	1,288.46	4,169.90	3,190.45	2,270.83	1,815.72	1,546.15									
		60NJAW6P03M-PS1	60NJAW6P03M-PS1	60NJAW6P03M-PS1		NS/AS WRKFLW QC PRO SCANNER (50 WRKSTNS) MNT	13,650.00	11,241.00	697.28	533.50	379.72	303.62	258.54	697.28	533.50	379.72	303.62	258.54	836.74	640.20	455.67	364.34	310.25									
		60NJAW6P03R-PS1	60NJAW6P03R-PS1	60NJAW6P03R-PS1		NS/AS WRKFLW QC PRO SCANNER (50 WRKSTNS) REN	13,650.00	12,620.00	782.82	598.95	426.30	340.87	290.26	782.82	598.95	426.30	340.87	290.26	939.38	718.73	511.56	409.04	348.31									
		60NJAW6P04A-PS1	60NJAW6P04A-PS1	60NJAW6P04A-PS1		NS/AS WRKFLW QC PRO SCANNER (100 WRKSTNS)	122,500.00	112,923.00	6,315.78	4,913.28	3,433.99	2,818.56	2,476.40	7,004.61	5,393.33	3,814.54	3,050.05	2,597.22	7,578.94	5,895.94	4,120.79	3,382.27	2,971.68									
		60NJAW6P04M-PS1	60NJAW6P04M-PS1	60NJAW6P04M-PS1		NS/AS WRKFLW QC PRO SCANNER (100 WRKSTNS) MNT	24,500.00	22,652.00	1,405.10	1,075.06	765.18	611.83	521.00	1,405.10	1,075.06	765.18	611.83	521.00	1,686.12	1,290.08	918.22	734.20	625.20									
		60NJAW6P04R-PS1	60NJAW6P04R-PS1	60NJAW6P04R-PS1		NS/AS WRKFLW QC PRO SCANNER (100 WRKSTNS) REN	24,500.00	22,652.00	1,405.10	1,075.06	765.18	611.83	521.00	1,405.10	1,075.06	765.18	611.83	521.00	1,686.12	1,290.08	918.22	734.20	625.20									
		60NJAW8A01A-PS1	60NJAW8A01A-PS1	60NJAW8A01A-PS1		ASWF6 Desktop Bundle Lic 1 Pk	1,275.00	1,046.00	64.88	49.64	35.33	28.25	24.06	64.88	49.64	35.33	28.25	24.06	77.86	59.57	42.40	33.90	28.87									
		60NJAW8A01M-PS1	60NJAW8A01M-PS1	60NJAW8A01M-PS1		ASWF6 Dsktp Bndl Lic 1 Pk M&S	255.00	236.00	14.64	11.20	7.97	6.37	5.43	14.64	11.20	7.97

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3051 and Participating State Contract #4400020730

New Product-Add or New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		60NJAE00E01M3-PS1	60NJAE00E01M3-PS1	60NJAE00E01M3-PS1		NSI AE AS ENT CARD AUTH (MN 150 LCS) 3Y MN	135.00	123.00	7.63	5.84	4.15	3.32	2.83	7.63	5.84	4.15	3.32	2.83	9.16	7.01	4.99	3.99	3.39									
		60NJAE00E01M4-PS1	60NJAE00E01M4-PS1	60NJAE00E01M4-PS1		NSI AE AS ENT CARD AUTH (MN 150 LCS) 4Y MN	180.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53									
		60NJAE00E01M5-PS1	60NJAE00E01M5-PS1	60NJAE00E01M5-PS1		NSI AE AS ENT CARD AUTH (MN 150 LCS) 5Y MN	225.00	205.00	12.72	9.73	6.92	5.54	4.72	12.72	9.73	6.92	5.54	4.72	15.26	11.68	8.31	6.64	5.66									
		60NJAE01E01A-PS1	60NJAE01E01A-PS1	60NJAE01E01A-PS1		NSI AE AS ENT COMM FLOW (MN 150 LCS)	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58									
		60NJAE01E01M1-PS1	60NJAE01E01M1-PS1	60NJAE01E01M1-PS1		NSI AE AS ENT COMM FLOW (MN 150 LCS) 1Y MNT	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		60NJAE01E01M2-PS1	60NJAE01E01M2-PS1	60NJAE01E01M2-PS1		NSI AE AS ENT COMM FLOW (MN 150 LCS) 2Y MN	100.00	91.00	5.64	4.32	3.07	2.46	2.09	5.64	4.32	3.07	2.46	2.09	6.77	5.18	3.69	2.95	2.51									
		60NJAE01E01M3-PS1	60NJAE01E01M3-PS1	60NJAE01E01M3-PS1		NSI AE AS ENT COMM FLOW (MN 150 LCS) 3Y MN	135.00	123.00	7.63	5.84	4.15	3.32	2.83	7.63	5.84	4.15	3.32	2.83	9.16	7.01	4.99	3.99	3.39									
		60NJAE01E01M4-PS1	60NJAE01E01M4-PS1	60NJAE01E01M4-PS1		NSI AE AS ENT COMM FLOW (MN 150 LCS) 4Y MN	180.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53									
		60NJAE01E01M5-PS1	60NJAE01E01M5-PS1	60NJAE01E01M5-PS1		NSI AE AS ENT COMM FLOW (MN 150 LCS) 5Y MN	225.00	205.00	12.72	9.73	6.92	5.54	4.72	12.72	9.73	6.92	5.54	4.72	15.26	11.68	8.31	6.64	5.66									
		60NJAE10E01A-PS1	60NJAE10E01A-PS1	60NJAE10E01A-PS1		NSI AE AS ENT DESKTOP LIC	36.00	33.00	1.85	1.44	1.00	0.82	0.72	0.25	1.57	1.11	0.89	0.76	2.21	1.72	1.20	0.99	0.87									
		60NJAE10E01M1-PS1	60NJAE10E01M1-PS1	60NJAE10E01M1-PS1		NSI AE AS ENT DESKTOP LIC 1 YRMT	7.00	7.00	0.43	0.33	0.24	0.19	0.16	0.43	0.33	0.24	0.19	0.16	0.52	0.40	0.28	0.23	0.19									
		60NJAE10E01M2-PS1	60NJAE10E01M2-PS1	60NJAE10E01M2-PS1		NSI AE AS ENT DESKTOP LIC 2 YRS MNT	14.00	13.00	0.81	0.62	0.44	0.35	0.30	0.81	0.62	0.44	0.35	0.30	0.97	0.74	0.53	0.42	0.36									
		60NJAE10E01M3-PS1	60NJAE10E01M3-PS1	60NJAE10E01M3-PS1		NSI AE AS ENT DESKTOP LIC 3 YRS MNT	18.00	17.00	1.05	0.81	0.57	0.46	0.39	1.05	0.81	0.57	0.46	0.39	1.27	0.97	0.69	0.55	0.47									
		60NJAE10E01M4-PS1	60NJAE10E01M4-PS1	60NJAE10E01M4-PS1		NSI AE AS ENT DESKTOP LIC 4 YRS MNT	24.00	22.00	1.36	1.04	0.74	0.59	0.51	1.36	1.04	0.74	0.59	0.51	1.64	1.25	0.89	0.71	0.61									
		60NJAE10E01M5-PS1	60NJAE10E01M5-PS1	60NJAE10E01M5-PS1		NSI AE AS ENT DESKTOP LIC 5 YRS MNT	30.00	27.00	1.67	1.28	0.91	0.73	0.62	1.67	1.28	0.91	0.73	0.62	2.01	1.54	1.09	0.88	0.75									
		60NJAE15A01A-PS1	60NJAE15A01A-PS1	60NJAE15A01A-PS1		NSI AE AS ENT RM BATTERY LIC (30K PGS)	1,800.00	1,644.00	101.98	78.02	55.53	44.40	37.81	101.98	78.02	55.53	44.40	37.81	122.37	93.63	66.64	53.29	45.37									
		60NJAE14F04A-PS1	60NJAE14F04A-PS1	60NJAE14F04A-PS1		NSI AE AS ENT FILE MP LIC 1,020K P/CL YR	15,300.00	13,909.00	777.93	605.18	422.97	347.17	305.02	862.78	660.12	469.85	375.68	319.91	933.52	726.22	507.57	416.60	366.03									
		60NJAE14F04M1-PS1	60NJAE14F04M1-PS1	60NJAE14F04M1-PS1		NSI ENT FILE MP LIC 1,020K P/CL 1Y YR	3,060.00	2,796.00	173.44	132.70	94.45	75.52	64.31	173.44	132.70	94.45	75.52	64.31	208.12	159.24	113.34	90.62	77.17									
		60NJAE14F04M2-PS1	60NJAE14F04M2-PS1	60NJAE14F04M2-PS1		NSI ENT FILE MP LIC 1,020K P/CL 2Y YR	6,120.00	4,074.00	308.54	236.07	168.02	134.35	114.40	308.54	236.07	168.02	134.35	114.40	370.24	283.28	201.63	161.22	137.28									
		60NJAE14F04M3-PS1	60NJAE14F04M3-PS1	60NJAE14F04M3-PS1		NSI ENT FILE MP LIC 1,020K P/CL 3Y YR	8,262.00	7,548.00	468.20	358.23	254.97	203.87	173.60	468.20	358.23	254.97	203.87	173.60	561.84	429.87	305.97	244.65	208.32									
		60NJAE14F04M4-PS1	60NJAE14F04M4-PS1	60NJAE14F04M4-PS1		NSI ENT FILE MP LIC 1,020K P/CL 4Y YR	11,016.00	10,066.00	624.39	477.73	340.02	271.88	231.52	624.39	477.73	340.03	271.88	231.52	749.27	573.28	408.04	326.26	277.82									
		60NJAE14F04M5-PS1	60NJAE14F04M5-PS1	60NJAE14F04M5-PS1		NSI ENT FILE MP LIC 1,020K P/CL 5Y YR	13,770.00	12,581.00	703.66	547.40	382.59	314.02	275.90	780.40	597.09	424.99	339.81	289.36	844.39	656.88	459.11	376.83	331.08									
		60NJAE14F04R1-PS1	60NJAE14F04R1-PS1	60NJAE14F04R1-PS1		NSI ENT FILE MP LIC 1,020K P/CL YR REN 1Y	3,060.00	2,796.00	173.44	132.70	94.45	75.52	64.31	173.44	132.70	94.45	75.52	64.31	208.12	159.24	113.34	90.62	77.17									
		60NJAE14F01A-PS1	60NJAE14F01A-PS1	60NJAE14F01A-PS1		NSI AE AS ENT FILE MP LIC 180K P/CL YR	4,320.00	3,927.00	243.59	186.38	132.65	106.07	90.32	243.59	186.38	132.65	106.07	90.32	292.31	223.65	159.18	127.28	108.39									
		60NJAE01M1-PS1	60NJAE01M1-PS1	60NJAE01M1-PS1		NSI AE AS ENT FILE MP LIC 180K P/CL 1Y YR	864.00	699.00	43.36	33.17	23.61	18.88	16.08	43.36	33.17	23.61	18.88	16.08	52.03	39.81	28.33	22.66	19.29									
		60NJAE01M2-PS1	60NJAE01M2-PS1	60NJAE01M2-PS1		NSI AE AS ENT FILE MP LIC 180K P/CL 2Y YR	1,728.00	1,572.00	97.51	74.61	53.10	42.46	36.16	97.51	74.61	53.10	42.46	36.16	117.01	89.53	63.72	50.95	43.39									
		60NJAE01M3-PS1	60NJAE01M3-PS1	60NJAE01M3-PS1		NSI AE AS ENT FILE MP LIC 180K P/CL 3Y YR	2,334.00	2,122.00	131.63	100.71	71.68	57.32	48.81	131.63	100.71	71.68	57.32	48.81	157.95	120.85	86.02	68.78	58.57									
		60NJAE01M4-PS1	60NJAE01M4-PS1	60NJAE01M4-PS1		NSI AE AS ENT FILE MP LIC 180K P/CL 4Y YR	3,112.00	2,829.00	175.48	134.28	95.56	76.41	65.07	175.48	134.28	95.56	76.41	65.07	210.58	161.12	114.68	91.69	78.08									
		60NJAE01M5-PS1	60NJAE01M5-PS1	60NJAE01M5-PS1		NSI AE AS ENT FILE MP LIC 180K P/CL 5Y YR	3,890.00	3,536.00	219.34	167.82	119.45	95.51	81.33	219.34	167.82	119.45	95.51	81.33	263.21	201.38	143.34	114.61	97.59									
		60NJAE14F02A-PS1	60NJAE14F02A-PS1	60NJAE14F02A-PS1		NSI AE AS ENT FILE MP LIC 360K P/CL YR	7,776.00	7,070.00	438.55	335.64	238.92	191.02	162.61	438.55	335.64	238.92	190.96	162.61	526.26	402.65	286.58	229.15	195.13									
		60NJAE14F02M1-PS1	60NJAE14F02M1-PS1	60NJAE14F02M1-PS1		NSI AE AS ENT FILE MP LIC 360K P/CL 1Y YR	1,555.00	1,414.00	87.71	67.13	47.76	38.19	32.52	87.71	67.11	47.76	38.19	32.52	105.25	80.53	57.32	45.83	39.03									
		60NJAE14F02M2-PS1	60NJAE14F02M2-PS1	60NJAE14F02M2-PS1		NSI AE AS ENT FILE MP LIC 360K P/CL 2Y YR	3,110.00	2,827.00	175.38	134.17	95.50	76.38	65.02	175.38	134.17	95.50	76.38	65.02	210.43	161.00	114.60	91.63	78.03									
		60NJAE14F02M3-PS1	60NJAE14F02M3-PS1	60NJAE14F02M3-PS1		NSI AE AS ENT FILE MP LIC 360K P/CL 3Y YR	4,200.00	3,818.00	236.83	181.20	128.97	103.12	87.81	236.83	181.20	128.97	103.12	87.81	284.20	217.44	154.77	123.75	105.38									
		60NJAE14F02M4-PS1	60NJAE14F02M4-PS1	60NJAE14F02M4-PS1		NSI AE AS ENT FILE MP LIC 360K P/CL 4Y YR	5,600.00	4,525.00	280.69	214.76	152.85	122.22	104.08	280.69	214.76	152.85	122.22	104.08	336.82	257.71	183.43	146.66	124.89									
		60NJAE14F02M5-PS1	60NJAE14F02M5-PS1	60NJAE14F02M5-PS1		NSI AE AS ENT FILE MP LIC 360K P/CL YR 5Y	7,000.00	5,657.00	350.90	268.48	191.09	152.80	130.11	350.90	268.48	191.09	152.80	130.11	421.08	322.18	229.31	183.35	156.13									
		60NJAE14A01A-PS1	60NJAE14A01A-PS1	60NJAE14A01A-PS1		NSI AE AS ENT FILE MP LIC 60K P/CL YR	1,530.00	1,391.00	86.28	66.02	46.99	37.57	31.99	86.28	66.02	46.99	37.57	31.99	103.54	79.22	56.39	45.09	38.39									
		60NJAE14A01M1-PS1	60NJAE14A01M1-PS1	60NJAE14A01M1-PS1		NSI AE AS ENT FILE MP LIC 60K P/CL 1Y YR	306.00	247.00	15.32	11.72	8.34	6.67	5.68	15.32	11.72	8.34	6.67	5.68	18.38	14.07	10.01	8.01	6.82									
		60NJAE14A01M2-PS1	60NJAE14A01M2-PS1	60NJAE14A01M2-PS1		NSI AE AS ENT FILE MP LIC 60K P/CL 2Y YR	612.00	557.00	34.55	26.44	18.82	15.04	12.81	34.55	26.44	18.82	15.04	12.81	41.46	31.72	22.58	18.05	15.37									
		60NJAE14A01M3-PS1	60NJAE14A01M3-PS1	60NJAE14A01M3-PS1		NSI AE AS ENT FILE MP LIC 60K P/CL 3Y YR	825.00	751.00	46.58	35.64	25.37	20.28	17.27	46.58	35.64	25.37	20.28	17.27	55.90	42.77	30.44	24.34	20.73									
		60NJAE14A01M4-PS1	60NJAE14A01M4-PS1	60NJAE14A01M4-PS1		NSI AE AS ENT FILE MP LIC 60K P/CL 4Y YR	1,100.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		60NJAE14A01M5-PS1	60NJAE14A01M5-PS1	60NJAE14A01M5-PS1		NSI AE AS ENT FILE MP LIC 60K P/CL 5Y YR	1,375.00	1,251.00	69.97	54.43	38.04	31.22	27.43	70.67	59.37	42.26	33.79	28.77	83.96	65.32	45.65	37.47	32.92									
		60NJAE14F02A-PS1	60NJAE14F02A-PS1	60NJAE14F02A-PS1		NSI AE AS ENT FILE LBP LIC 720K P/CL YR	12,960.00	10,473.00	649.64	497.05	353.78	282.88	240.68	648.64	497.05	353.78	282.88	240.68	778.57	596.46	424.53	339.45	288.05									
		60NJAE14F02M1-PS1	60NJAE14F02M1-PS1	60NJAE14F02M1-PS1		NSI AE AS ENT FILE MP LIC 720K P/CL 1Y YR	2,592.00	2,095.00	129.95	99.43	70.77	56.59	48.19	129.95	99.43	70.77	56.59	48.19	155.94	119.31	84.92	67.90	57.82									
		60NJAE14F02M2-PS1	60NJAE14F02M2-PS1	60NJAE14F02M2-PS1		NSI AE AS ENT FILE MP LIC 720K P/CL 2Y YR	5,184.00	4,713.00	263.60	205.09	143.32	117.64	103.96	292.35	223.68	159.21	127.30	108.40	316.32	246.08	171.99	141.16	124.03									
		60NJAE14F02M3-PS1	60NJAE14F02M3-PS1	60NJAE14F02M3-PS1		NSI AE AS ENT FILE MP LIC 720K P/CL 3Y YR	6,999.00	6,364.00	394.76	302.04	214.98	171.89	146.37	394.76	302.04	214.98	171.89	146.37	473.71	362.44	257.97	206.27	175.65									
		60NJAE14F02M4-PS1	60NJAE14F02M4-PS1	60NJAE14F02M4-PS1		NSI AE AS ENT FILE MP LIC 720K P/CL 4Y YR	9,312.00	8,484.00	526.26	402.65	286.59	229.15	195.13	526.26	402.65	286.59	229.15	195.13	631.52	483.18	343.91	274.98	234.16									
		60NJAE14F02M5-PS1	60NJAE14F02M5-PS1	60NJAE14F02M5-PS1		NSI AE AS ENT FILE MP LIC 720K P/CL 5Y YR	11,665.00	10,605.00	657.83	503.31	358.24	286.44	243.92	657.83	503.31	358.24	286.44	243.92	789.39	603.98	429.88	343.73	292.70									
		60NJAE11E01A-PS1	60NJAE11E01A-PS1	60NJAE11E01A-PS1		NSI AE AS ENT OCR ENGINES	3,000.00	2,727.00	169.16	129.42	92.12	73.66	62.72	169.16	129.42	92.12	73.66	62.72	202.99	155.31	110.54	88.39	75.27									
		60NJAE11E01M1-PS1	60NJAE11E01M1-PS1	60NJAE11E01M1-PS1		NSI AE AS ENT OCR ENGINES 1 YRMT	600.00	545.00	33.81	25.87	18.41	14.72	12.54	33.81	25.87	18.41	14.72	12.54	40.57	31.04	22.09	17.66	15.04									
		60NJAE11E01M2-PS1	60NJAE11E01M2-PS1	60NJAE11E01M2-PS1		NSI AE AS ENT OCR ENGINES 2 YRS MNT	1,200.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77									
		60NJAE11E01M3-PS1	60NJAE11E01M3-PS1	60NJAE11E01M3-PS1		NSI AE AS ENT OCR ENGINES 3 YRS MNT	1,620.00	1,473.00	91.37	69.91	49.76	39.79	33.88	91.37	69.91	49.76	39.79	33.88	109.64	83.89	59.71	47.74	40.65									
		60NJAE11E01M4-PS1	60NJAE11E01M4-PS1	60NJAE11E01M4-PS1		NSI AE AS ENT OCR ENGINES 4 YRS MNT	2,160.00	1,745.00	108.24	82.82	58.95	47.13	40.14	108.24	82.82	58.95	47.13	40.14	129.89	99.38	70.74	56.56	48.16									
		60NJAE11E01M5-PS1	60NJAE11E01M5-PS1	60NJAE11E01M5-PS1		NSI AE AS ENT OCR ENGINES 5 YRS MNT	2,700.00	2,455.00	137.31	106.82	74.66	61.28	53.84	152.28	116.51	82.93	66.31	56.47	164.77	128.18	89.58	73.53	64.61									
		60NJAE03E01A-PS1	60NJAE03E01A-PS1	60NJAE03E01A-PS1		NSI AE AS ENT PROC (MN 150 LCS)	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58									
		60NJAE03E01M1-PS1	60NJAE03E01M1-PS1	60NJAE03E01M1-PS1		NSI AE AS ENT PROC (MN 150 LCS) 1 Y MNT	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		60NJAE03E01M2-PS1	60NJAE03E01M2-PS1	60NJAE03E01M2-PS1		NSI AE AS ENT PROC (MN 150 LCS) 2 YRS MNT	100.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24									
		60NJAE03E01M3-PS1	60NJAE03E01M3-PS1	60NJAE03E01M3-PS1		NSI AE AS ENT PROC (MN 150 LCS) 3 YRS MNT	135.00	123.00	7.63	5.84	4.15	3.32	2.83	7.63	5.84	4.15	3.32	2.83	9.16	7.01	4.99	3.99	3.39									
		60NJAE03E01M4-PS1	60NJAE03E01M4-PS1	60NJAE03E01M4-PS1		NSI AE AS ENT PROC (MN 150 LCS) 4 YRS MNT	180.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53									
		60NJAE03E01M5-PS1	60NJAE03E01M5-PS1	60NJAE03E01M5-PS1		NSI AE AS ENT PROC (MN 150 LCS) 5 YRS MNT	225.00	205.00	12.72	9.73	6.92	5.54	4.72	12.72	9.73	6.92	5.54	4.72	15.26	11.68	8.31	6.64	5.66									
		60NJAE11E01A-PS1	60NJAE11E01A-PS1	60NJAE11E01A-PS1		NSI AE AS ENT QUICKCAPTURE PRO	2,100.00	1,909.00	118.42	90.60	64.49	51.56	43.91	118.42	90.60	64.49	51.56	43.91	142.10	108.72	77.38	61.87	52.69									
		60NJAE11E01M1-PS1	60NJAE11E01M1-PS1	60NJAE11E01M1-PS1		NSI AE AS ENT QUICKCAPTURE PRO 1 Y MNT	420.00	382.00	21.37	16.62	11.62	9.53	8.38	23.70	18.13	12.90	10.32	8.79	25.64	19.94	13.94	11.44	10.05									
		60NJAE11E01M2-PS1	60NJAE11E01M2-PS1	60NJAE11E01M2-PS1		NSI AE AS ENT QUICKCAPTURE PRO 2 YRS MNT	840.00	764.00	47.39	36.26	25.81	20.64	17.57	47.39	36.26	25.81	20.64	17.57	56.87	43.51	30.97	24.76	21.09									
		60NJAE11E01M3-PS1	60NJAE11E01M3-PS1	60NJAE11E01M3-PS1		NSI AE AS ENT QUICKCAPTURE PRO 3 YRS MNT	1,134.00	1,031.00	63.95	48.93	34.83	27.85	23.71	63.95	48.93	34.83	27.85	23.71	76.74	58.72	41.79	33.42	28.46									
		60NJAE11E01M4-PS1	60NJAE11E01M4-PS1	60NJAE11E01M4-PS1		NSI AE AS ENT QUICKCAPTURE PRO 4 YRS MNT	1,512.00	1,222.00	75.80	58.00	41.28	33.01	28.11	75.80	58.00	41.28	33.01	28.11	90.96	69.60	49.53	39.61	33.73									
		60NJAE11E01M5-PS1	60NJAE11E01M5-PS1	60NJAE11E01M5-PS1		NSI AE AS ENT QUICKCAPTURE PRO 5 YRS MNT	1,890.00	1,527.00	94.72	72.47	51.58	41.24	35.12	94.72	72.47	51.58	41.24	35.12	113.66	86.97	61.90	49.49	42.15									
		60NJAE07E01A-PS1	60NJAE07E01A-PS1	60NJAE07E01A-PS1		NSI AE AS ENT SECURE PRINT	350.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78									
		60NJAE07E01M1-PS1	60NJAE07E01M1-PS1	60NJAE07E01M1-PS1		NSI AE AS ENT SECURE PRINT 1 YMNT	70.00	64.00	3.58	2.78	1.96	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68									
		60NJAE07E01M2-PS1	60NJAE07E01M2-PS1	60NJAE07E01M2-PS1		NSI AE AS ENT SECURE PRINT 2 YRS MNT	140.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51									
		60NJAE07E01M3-PS1	60NJAE07E01M3-PS1	60NJAE07E01M3-PS1		NSI AE AS ENT SECURE PRINT 3 YRS MNT	189.00	173.00	10.73	8.21	5.84	4.67	3.98	10.73	8.21	5.84	4.67	3.98	12.88	9.85	7.01	5.61	4.77									
		60NJAE07E01M4-PS1	60NJAE07E01M4-PS1	60NJAE07E01M4-PS1		NSI AE AS ENT SECURE PRINT 4 YRS MNT	252.00	229.00	14.20	10.87	7.74	6.19	5.27	14.20	10.87	7.74	6.19	5.27	17.05	13.04	9.28	7.42	6.32									
		60NJAE07E01M5-PS1	60NJAE07E01M5-PS1	60NJAE07E01M5-PS1		NSI AE AS ENT SECURE PRINT 5 YRS MNT	315.00	287.00	16.65	12.49	8.73	7.16	6.29	17.80	13.62	9.69	7.75	6.60	19.26	14.88	10.47	8.60	7.55									
		60NJAE09E01A-PS1	60NJAE09E01A-PS1	60NJAE09E01A-PS1		NSI AE AS ENT SMARTICKET (MN 150 LCS)	70.00	64.00	3.97	3.04	2.16	1.73	1.47	3.97	3.04	2.16	1.73	1.47	4.76	3.64	2.59	2.07	1.77									
		60NJAE09E01M1-PS1	60NJAE09E01M1-PS1	60NJAE09E01M1-PS1		NSI AE AS ENT SMARTICKET (MN 150 LCS) 1Y MN	14.00	13.00	0.81	0.62	0.44	0.35	0.30	0.81	0.62	0.44	0.35	0.30	0.97	0.74	0.53	0.42	0.36									
		60NJAE09E01M2-PS1	60NJAE09E01M2-PS1	60NJAE09E01M2-PS1		NSI AE AS ENT SMARTICKET (MN 150 LCS) 2Y MN	28.00	26.00	1.61	1.23	0.88	0.70	0.60	1.61	1.23	0.88	0.70	0.60	1.94	1.48	1.05	0.84	0.72									
		60NJAE09E01M3-PS1	60NJAE09E01M3-PS1	60NJAE09E01M3-PS1		NSI AE AS ENT SMARTICKET (MN 150 LCS) 3Y MN	39.00	36.00	2.23	1.71	1.22	0.97	0.83	2.23	1.71	1.22	0.97	0.83	2.68	2.05	1.46	1.17	0.99									
		60NJAE09E01M4-PS1	60NJAE09E01M4-PS1	60NJAE09E01M4-PS1		NSI AE AS ENT SMARTICKET (MN 150 LCS) 4Y MN	52.00	42.00	2.61	1.99	1.42	1.13	0.97	2.61	1.99	1.42	1.13	0.97	3.13	2.39	1.70	1.36	1.16									
		60NJAE09E01M5-PS1	60NJAE09E01M5-PS1	60NJAE09E01M5-PS1		NSI AE AS ENT SMARTICKET (MN 150 LCS) 5Y MN	65.00	60.00	3.36	2.61	1.82	1.50	1.32	3.72	2.85	2.03	1.62	1.38	4.03	3.13	2.19	1.80

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product ADF New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		DBE-INPUT-AFPMD-PS1	DBE-INPUT-AFPMD-PS1	DBE-INPUT-AFPMD-PS1		Input Filter: AFP MO/DCA- Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-INPUT-PDF-PS1	DBE-INPUT-PDF-PS1	DBE-INPUT-PDF-PS1		Input Filter: PDF - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-INPUT-SAP-PS1	DBE-INPUT-SAP-PS1	DBE-INPUT-SAP-PS1		Input Filter: SAP GOF - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-INPUT-TXT-PS1	DBE-INPUT-TXT-PS1	DBE-INPUT-TXT-PS1		Input Filter: ASCIIB/EBCDIC - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-INPUT-RTF-PS1	DBE-INPUT-RTF-PS1	DBE-INPUT-RTF-PS1		Input Filter: RTF - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-INPUT-WMF-PS1	DBE-INPUT-WMF-PS1	DBE-INPUT-WMF-PS1		Input Filter: WMF - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-INPUT-APPLC-PS1	DBE-INPUT-APPLC-PS1	DBE-INPUT-APPLC-PS1		Input Filter: Application Renderer - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-INPUT-LCDS-PS1	DBE-INPUT-LCDS-PS1	DBE-INPUT-LCDS-PS1		Input Filter: Xerox LCDS/Metacode - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-OP-RASTER-PS1	DBE-OP-RASTER-PS1	DBE-OP-RASTER-PS1		Output Filter: Raster Formats - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-OP-AFPMODCA-PS1	DBE-OP-AFPMODCA-PS1	DBE-OP-AFPMODCA-PS1		Output Filter: AFP/MO:DCA - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-OP-PDF-PS1	DBE-OP-PDF-PS1	DBE-OP-PDF-PS1		Output Filter: PDF - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-OP-PCL-PS1	DBE-OP-PCL-PS1	DBE-OP-PCL-PS1		Output Filter: PCL - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-OP-TXT-PS1	DBE-OP-TXT-PS1	DBE-OP-TXT-PS1		Output Filter: ASCIIB/EBCDIC - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBE-OP-PS-PS1	DBE-OP-PS-PS1	DBE-OP-PS-PS1		Output Filter: PostScript - Entry	3,995.00	3,632.00	203.14	156.03	112.46	90.65	79.65	225.29	172.37	122.69	98.10	83.54	243.77	189.63	132.54	106.79	95.58									
		DBE-OP-METACODE-PS1	DBE-OP-METACODE-PS1	DBE-OP-METACODE-PS1		Output Filter: Xerox Metacode - Entry	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBS-BASE-PS1	DBS-BASE-PS1	DBS-BASE-PS1		Base Module - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-MODIFY-PS1	DBS-MODIFY-PS1	DBS-MODIFY-PS1		Advanced Page Modification - Standard	6,995.00	5,653.00	350.66	268.29	190.96	152.69	130.02	350.66	268.29	190.96	152.69	130.02	420.79	321.95	229.15	183.23	156.02									
		DBS-INPUT-RAST-PS1	DBS-INPUT-RAST-PS1	DBS-INPUT-RAST-PS1		Input Filter: Raster Formats - Standard	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBS-INPUT-AFP-PS1	DBS-INPUT-AFP-PS1	DBS-INPUT-AFP-PS1		Input Filter: AFP - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-INPUT-PDF-PS1	DBS-INPUT-PDF-PS1	DBS-INPUT-PDF-PS1		Input Filter: PDF - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-INPUT-SAP-PS1	DBS-INPUT-SAP-PS1	DBS-INPUT-SAP-PS1		Input Filter: SAP GOF - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-INPUT-TXT-PS1	DBS-INPUT-TXT-PS1	DBS-INPUT-TXT-PS1		Input Filter: ASCIIB/EBCDIC - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-INPUT-RTF-PS1	DBS-INPUT-RTF-PS1	DBS-INPUT-RTF-PS1		Input Filter: RTF - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-INPUT-WMF-PS1	DBS-INPUT-WMF-PS1	DBS-INPUT-WMF-PS1		Input Filter: WMF - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-INPUT-APPLC-PS1	DBS-INPUT-APPLC-PS1	DBS-INPUT-APPLC-PS1		Input Filter: Application Renderer - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-INPUT-LCDS-PS1	DBS-INPUT-LCDS-PS1	DBS-INPUT-LCDS-PS1		Input Filter: Xerox LCDS/Metacode - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-OP-RASTER-PS1	DBS-OP-RASTER-PS1	DBS-OP-RASTER-PS1		Output Filter: Raster Formats - Standard	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		DBS-OP-AFPMODCA-PS1	DBS-OP-AFPMODCA-PS1	DBS-OP-AFPMODCA-PS1		Output Filter: AFP/MO:DCA - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-OP-PDF-PS1	DBS-OP-PDF-PS1	DBS-OP-PDF-PS1		Output Filter: PDF - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-OP-PCL-PS1	DBS-OP-PCL-PS1	DBS-OP-PCL-PS1		Output Filter: PCL - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-OP-TXT-PS1	DBS-OP-TXT-PS1	DBS-OP-TXT-PS1		Output Filter: ASCIIB/EBCDIC - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-OP-PS-PS1	DBS-OP-PS-PS1	DBS-OP-PS-PS1		Output Filter: PostScript - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBS-OP-METACODE-PS1	DBS-OP-METACODE-PS1	DBS-OP-METACODE-PS1		Output Filter: Xerox Metacode - Standard	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBH-BASE-PS1	DBH-BASE-PS1	DBH-BASE-PS1		Base Module - High Volume	11,995.00	9,693.00	601.28	460.03	327.43	261.81	222.94	601.28	460.03	327.43	261.81	222.94	721.51	552.04	392.92	314.17	267.53									
		DBH-MODIFY-PS1	DBH-MODIFY-PS1	DBH-MODIFY-PS1		Advanced Page Modification - High Volume	9,995.00	8,077.00	501.02	383.33	272.84	218.16	185.77	501.02	383.33	272.84	218.16	185.77	601.22	460.00	327.41	261.79	222.93									
		DBH-INPUT-RAST-PS1	DBH-INPUT-RAST-PS1	DBH-INPUT-RAST-PS1		Input Filter: Raster Formats - High Volume	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBH-INPUT-AFP-PS1	DBH-INPUT-AFP-PS1	DBH-INPUT-AFP-PS1		Input Filter: AFP - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-INPUT-PDF-PS1	DBH-INPUT-PDF-PS1	DBH-INPUT-PDF-PS1		Input Filter: PDF - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-INPUT-SAP-PS1	DBH-INPUT-SAP-PS1	DBH-INPUT-SAP-PS1		Input Filter: SAP GOF - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-INPUT-TXT-PS1	DBH-INPUT-TXT-PS1	DBH-INPUT-TXT-PS1		Input Filter: ASCIIB/EBCDIC - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-INPUT-RTF-PS1	DBH-INPUT-RTF-PS1	DBH-INPUT-RTF-PS1		Input Filter: RTF - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-INPUT-WMF-PS1	DBH-INPUT-WMF-PS1	DBH-INPUT-WMF-PS1		Input Filter: WMF - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-INPUT-APPLC-PS1	DBH-INPUT-APPLC-PS1	DBH-INPUT-APPLC-PS1		Input Filter: Application Renderer - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-INPUT-LCDS-PS1	DBH-INPUT-LCDS-PS1	DBH-INPUT-LCDS-PS1		Input Filter: Xerox LCDS/Metacode - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-OP-RASTER-PS1	DBH-OP-RASTER-PS1	DBH-OP-RASTER-PS1		Output Filter: Raster Formats - High Volume	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		DBH-OP-AFPMODCA-PS1	DBH-OP-AFPMODCA-PS1	DBH-OP-AFPMODCA-PS1		Output Filter: AFP/MO:DCA - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-OP-PDF-PS1	DBH-OP-PDF-PS1	DBH-OP-PDF-PS1		Output Filter: PDF - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-OP-PCL-PS1	DBH-OP-PCL-PS1	DBH-OP-PCL-PS1		Output Filter: PCL - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-OP-TXT-PS1	DBH-OP-TXT-PS1	DBH-OP-TXT-PS1		Output Filter: ASCIIB/EBCDIC - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-OP-PS-PS1	DBH-OP-PS-PS1	DBH-OP-PS-PS1		Output Filter: PostScript - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
		DBH-OP-METACODE-PS1	DBH-OP-METACODE-PS1	DBH-OP-METACODE-PS1		Output Filter: Xerox Metacode - High Volume	7,995.00	6,461.00	400.78	306.64	218.25	174.51	148.60	400.78	306.64	218.25	174.51	148.60	480.93	367.97	261.90	209.41	178.32									
						IPDS/AIPDS Outputs																											
		DB-OP-IPDS-WG-PS1	DB-OP-IPDS-WG-PS1	DB-OP-IPDS-WG-PS1		IPDS Workgroup (Up to 25 printers under 30 PPM, price per workgroup)	4,995.00	4,036.00	250.35	191.55	136.34	109.01	92.83	250.35	191.55	136.34	109.01	92.83	300.42	229.86	163.60	130.81	111.39									
		DB-OP-IPDS-PR-PS1	DB-OP-IPDS-PR-PS1	DB-OP-IPDS-PR-PS1		IPDS Production Printer (per printer)	14,495.00	11,713.00	726.56	555.90	395.67	316.37	269.40	726.56	555.90	395.67	316.37	269.40	871.87	667.08	474.80	379.64	323.28									
		DB-OP-UPDS-2C-PS1	DB-OP-UPDS-2C-PS1	DB-OP-UPDS-2C-PS1		UPDS B/W or 2C Color (per printer)	14,995.00	12,925.00	801.74	613.42	436.61	349.10	297.28	801.74	613.42	436.61	349.10	297.28	962.08	736.10	523.93	418.93	356.73									
		DB-OP-UPDS-4C-PS1	DB-OP-UPDS-4C-PS1	DB-OP-UPDS-4C-PS1		UPDS 4C Color (per printer)	24,495.00	19,794.00	1,227.82	939.42	668.64	534.64	455.26	1,227.82	939.42	668.64	534.64	455.26	1,473.39	1,127.31	802.37	641.56	546.31									
						Barr Hardware																											
		CHAN-IN-ESCON-PS1	CHAN-IN-ESCON-PS1	CHAN-IN-ESCON-PS1		BARR/CHANNEL-IN (ESCON)	4,900.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30									
		CHAN-IN-BT-PS1	CHAN-IN-BT-PS1	CHAN-IN-BT-PS1		BARR/CHANNEL-IN (BUS & TAG)	4,900.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30									
		CHAN-OUT-BT-PS1	CHAN-OUT-BT-PS1	CHAN-OUT-BT-PS1		BARR/CHANNEL-OUT (BUS & TAG)	3,900.00	3,152.00	195.52	149.59	106.47	85.14	72.50	195.52	149.59	106.47	85.14	72.50	234.62	179.51	127.77	102.16	87.00									
						Barr Enterprise Print Server																											
		BEPS-CORE-PS1	BEPS-CORE-PS1	BEPS-CORE-PS1		Barr Enterprise Print Server	1,995.00	1,612.00	99.99	76.51	54.45	43.54	37.08	99.99	76.51	54.45	43.54	37.08	119.99	91.81	65.34	52.25	44.49									
		BEPS-LPD-PS1	BEPS-LPD-PS1	BEPS-LPD-PS1		BARR/PRINT TCP/IP	2,495.00	2,016.00	125.05	95.68	68.10	54.45	46.37	125.05	95.68	68.10	54.45	46.37	150.06	114.82	81.72	65.34	55.64									
		BEPS-NJE-PS1	BEPS-NJE-PS1	BEPS-NJE-PS1		BARR/NJE (per host connection)	1,495.00	1,208.00	74.93	57.33	40.81	32.63	27.78	74.93	57.33	40.81	32.63	27.78	89.92	68.80	48.97	39.15	33.34									
		BEPS-RJE-PS1	BEPS-RJE-PS1	BEPS-RJE-PS1		BARR/RJE (per host connection)	1,495.00	1,208.00	74.93	57.33	40.81	32.63	27.78	74.93	57.33	40.81	32.63	27.78	89.92	68.80	48.97	39.15	33.34									
		BEPS-EE-PS1	BEPS-EE-PS1	BEPS-EE-PS1		EE Link	995.00	804.00	49.87	38.16	27.16	21.72	18.49	49.87	38.16	27.16	21.72	18.49	59.85	45.79	32.59	26.06	22.19									
		BEPS-PRTCHANPS1	BEPS-PRTCHANPS1	BEPS-PRTCHANPS1		BARR/PRINT CHANNEL	4,095.00	3,309.00	205.26	157.05	111.78	89.38	76.11	205.26	157.05	111.78	89.38	76.11	246.31	188.45	134.13	107.25	91.33									
		BEPS-PRTCH-IPDS-PS1	BEPS-PRTCH-IPDS-PS1	BEPS-PRTCH-IPDS-PS1		BARR/PRINT CHANNEL for IPDS	1,995.00	1,612.00	99.99	76.51	54.45	43.54	37.08	99.99	76.51	54.45	43.54	37.08	119.99	91.81	65.34	52.25	44.49									
		BEPS-EPS-PS1	BEPS-EPS-PS1	BEPS-EPS-PS1		BARR/PRINT to EPS	2,495.00	2,016.00	125.05	95.68	68.10	54.45	46.37	125.05	95.68	68.10	54.45	46.37	150.06	114.82	81.72	65.34	55.64									
		BEPS-P390-PS1	BEPS-P390-PS1	BEPS-P390-PS1		BARR/PRINT390	5,095.00	4,117.00	255.38	195.39	139.07	111.20	94.69	255.38	195.39	139.07	111.20	94.69	306.45	234.47	166.89	133.44	113.63									
		BEPS-P390-IPDS-PS1	BEPS-P390-IPDS-PS1	BEPS-P390-IPDS-PS1		BARR/PRINT390 for IPDS	2,400.00	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52									
		BEPS-PROD-PRT-PS1	BEPS-PROD-PRT-PS1	BEPS-PROD-PRT-PS1		Additional Production Printers	1,995.00	1,612.00	99.99	76.51	54.45	43.54	37.08	99.99	76.51	54.45	43.54	37.08	119.99	91.81	65.34	52.25	44.49									
						ADEPT Transform Suite for the Barr Enterprise Print Server																											
		ADEPT-INPUT-AFP-PS1	ADEPT-INPUT-AFP-PS1	ADEPT-INPUT-AFP-PS1		AFP Input	2,995.00	2,420.00	150.11	114.85	81.75	65.36	55.66	150.11	114.85	81.75	65.36	55.66	180.14	137.82	98.10	78.44	66.79									
		ADEPT-INPUT-PCL-PS1	ADEPT-INPUT-PCL-PS1	ADEPT-INPUT-PCL-PS1		PCL Input	2,995.00	2,420.00	150.11	114.85	81.75	65.36	55.66	150.11	114.85	81.75	65.36	55.66	180.14	137.82	98.10	78.44	66.79									
		ADEPT-INPUT-PS-PS1	ADEPT-INPUT-PS-PS1	ADEPT-INPUT-PS-PS1		PostScript Input	2,995.00	2,420.00	150.11	114.85	81.75	65.36	55.66	150.11	114.85	81.75	65.36	55.66	180.14	137.82	98.10	78.44	66.79									
		ADEPT-INPUT-XRX-PS1	ADEPT-INPUT-XRX-PS1	ADEPT-INPUT-XRX-PS1		Xerox Metacode/LCDS Input	2,995.00	2,420.00	150.11	114.85	81.75	65.36	55.66	150.11	114.85	81.75	65.36	55.66	180.14	137.82	98.10	78.44	66.79									
		ADEPT-INPUT-PDF-PS1	ADEPT-INPUT-PDF-PS1	ADEPT-INPUT-PDF-PS1		PDF Input	2,995.00	2,420.00	150.11	114.85	81.75	65.36	55.66	150.11	114.85	81.75	65.36	55.66	180.14	137.82	98.10	78.44	66.79									
		ADEPT-OP-PCL-PS1	ADEPT-OP-PCL-PS1	ADEPT-OP-PCL-PS1		PCL Output	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		ADEPT-OP-PS-PS1	ADEPT-OP-PS-PS1	ADEPT-OP-PS-PS1		PostScript Output	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		ADEPT-OP-PDF-PS1	ADEPT-OP-PDF-PS1	ADEPT-OP-PDF-PS1		PDF Output	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		ADEPT-OP-TIFF-PS1	ADEPT-OP-TIFF-PS1	ADEPT-OP-TIFF-PS1		TIFF Output	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		ADEPT-OP-XML-PS1	ADEPT-OP-XML-PS1	ADEPT-OP-XML-PS1		XML Output	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		ADEPT-OP-HTML-PS1	ADEPT-OP-HTML-PS1	ADEPT-OP-HTML-PS1		HTML Output	5,995.00	4,844.00	300.47	229.90	163.63	130.84	111.41	300.47	229.90	163.63	130.84	111.41	360.57	275.88	196.36	157.00	133.69									
		ADEPT-OP-TXT-PS1	ADEPT-O

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		60NUCM0224D1M-PS1	60NUCM0224D1M-PS1	60NUCM0224D1M-PS1		CM Office MFD Advanced Add-On Client License Maintenance (1 Yr)	59.80	55.00	3.41	2.61	1.86	1.49	1.27	3.41	2.61	1.86	1.49	1.27	4.09	3.13	2.23	1.78	1.52										
		60NUCM0224D1R-PS1	60NUCM0224D1R-PS1	60NUCM0224D1R-PS1		CM Office MFD Advanced Add-On Client License Renewal	59.80	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32										
		60NUCM0224P1A-PS1	60NUCM0224P1A-PS1	60NUCM0224P1A-PS1		CM Office MFD Advanced Add-On Client License Bundle (10 Device Licenses)	2,452.00	1,982.00	122.94	94.07	66.98	53.53	45.59	122.94	94.07	66.98	53.53	45.59	147.53	112.88	80.34	64.24	54.70										
		60NUCM0224P1M-PS1	60NUCM0224P1M-PS1	60NUCM0224P1M-PS1		CM Office MFD Advanced Add-On Client License Bundle (10 Device Licenses) Maintenance (1	490.40	446.00	27.67	21.17	15.07	12.05	10.26	27.67	21.17	15.07	12.05	10.26	33.20	25.40	18.08	14.46	12.31										
		60NUCM0224P1R-PS1	60NUCM0224P1R-PS1	60NUCM0224P1R-PS1		CM Office MFD Advanced Add-On Client License Bundle (10 Device Licenses) Renewal	490.40	397.00	24.63	18.84	13.41	10.72	9.13	24.63	18.84	13.41	10.72	9.13	29.55	22.61	16.09	12.87	10.96										
		60NUCM0224Q1A-PS1	60NUCM0224Q1A-PS1	60NUCM0224Q1A-PS1		CM Office MFD Advanced Add-On Client License Bundle (25 Device Licenses)	5,980.00	4,832.00	299.73	229.33	163.22	130.51	111.14	299.73	229.33	163.22	130.51	111.14	359.67	275.19	195.87	156.61	133.36										
		60NUCM0224Q1M-PS1	60NUCM0224Q1M-PS1	60NUCM0224Q1M-PS1		CM Office MFD Advanced Add-On Client License Bundle (25 Device Licenses) Maintenance (1	1,196.00	1,088.00	67.49	51.64	36.75	29.39	25.02	67.49	51.64	36.75	29.39	25.02	80.99	61.96	44.10	35.26	30.03										
		60NUCM0224Q1R-PS1	60NUCM0224Q1R-PS1	60NUCM0224Q1R-PS1		CM Office MFD Advanced Add-On Client License Bundle (25 Device Licenses) Renewal	1,196.00	967.00	59.98	45.89	32.67	26.12	22.24	59.98	45.89	32.67	26.12	22.24	71.98	55.07	39.20	31.34	26.69										
		60NUCM0224S1A-PS1	60NUCM0224S1A-PS1	60NUCM0224S1A-PS1		CM Office MFD Advanced Add-On Client License Bundle (50 Device Licenses)	11,960.00	9,645.00	412.18	315.37	224.47	179.48	152.84	412.18	315.37	224.47	179.48	152.84	494.62	378.45	269.36	215.38	183.40										
		60NUCM0224S1M-PS1	60NUCM0224S1M-PS1	60NUCM0224S1M-PS1		CM Office MFD Advanced Add-On Client License Bundle (50 Device Licenses) Maintenance (1	2,332.20	1,496.00	92.80	71.00	50.53	40.41	34.41	92.80	71.00	50.53	40.41	34.41	111.36	85.20	60.64	48.49	41.29										
		60NUCM0224S1R-PS1	60NUCM0224S1R-PS1	60NUCM0224S1R-PS1		CM Office MFD Advanced Add-On Client License Bundle (50 Device Licenses) Renewal	2,332.20	1,329.00	82.44	63.07	44.89	35.90	30.57	82.44	63.07	44.89	35.90	30.57	98.93	75.69	53.87	43.08	36.68										
		60NUCM0224W1A-PS1	60NUCM0224W1A-PS1	60NUCM0224W1A-PS1		CM Office MFD Advanced Add-On Client License Bundle (100 Device Licenses)	14,950.00	13,047.00	809.31	619.21	440.73	352.40	300.08	809.31	619.21	440.73	352.40	300.08	971.17	743.05	528.87	422.88	360.10										
		60NUCM0224W1M-PS1	60NUCM0224W1M-PS1	60NUCM0224W1M-PS1		CM Office MFD Advanced Add-On Client License Bundle (100 Device Licenses) Maintenance (1	2,990.00	2,936.00	182.12	139.34	99.18	79.30	67.53	182.12	139.34	99.18	79.30	67.53	218.54	167.21	119.01	95.16	81.03										
		60NUCM0224W1R-PS1	60NUCM0224W1R-PS1	60NUCM0224W1R-PS1		CM Office MFD Advanced Add-On Client License Bundle (100 Device Licenses) Renewal	2,990.00	2,610.00	161.90	123.87	88.17	70.50	60.03	161.90	123.87	88.17	70.50	60.03	194.28	148.64	105.80	84.60	72.04										
		60NUCM1124D1A-PS1	60NUCM1124D1A-PS1	60NUCM1124D1A-PS1		CM Device Mobility Add-On Client License for Office	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124D1M-PS1	60NUCM1124D1M-PS1	60NUCM1124D1M-PS1		CM Device Mobility Add-On Client License for Office Maintenance (1 Yr)	5.00	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		60NUCM1124D1R-PS1	60NUCM1124D1R-PS1	60NUCM1124D1R-PS1		CM Device Mobility Add-On Client License for Office Renewal	5.00	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		60NUCM1124P1A-PS1	60NUCM1124P1A-PS1	60NUCM1124P1A-PS1		CM Device Mobility Add-On (10 Device Licenses) for Office	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124P1M-PS1	60NUCM1124P1M-PS1	60NUCM1124P1M-PS1		CM Device Mobility Add-On (10 Device Licenses) for Office Maintenance (1 Yr)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124P1R-PS1	60NUCM1124P1R-PS1	60NUCM1124P1R-PS1		CM Device Mobility Add-On (10 Device Licenses) for Office Renewal	41.00	33.00	2.05	1.57	1.11	0.89	0.76	2.05	1.57	1.11	0.89	0.76	2.46	1.88	1.34	1.07	0.91										
		60NUCM1124Q1A-PS1	60NUCM1124Q1A-PS1	60NUCM1124Q1A-PS1		CM Device Mobility Add-On (25 Device Licenses) for Office	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124Q1M-PS1	60NUCM1124Q1M-PS1	60NUCM1124Q1M-PS1		CM Device Mobility Add-On (25 Device Licenses) for Office Maintenance (1 Yr)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124Q1R-PS1	60NUCM1124Q1R-PS1	60NUCM1124Q1R-PS1		CM Device Mobility Add-On (25 Device Licenses) for Office Renewal	100.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
		60NUCM1124Q3A-PS1	60NUCM1124Q3A-PS1	60NUCM1124Q3A-PS1		CM Device Mobility Add-On (50 Device Licenses) for Office	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124Q3M-PS1	60NUCM1124Q3M-PS1	60NUCM1124Q3M-PS1		CM Device Mobility Add-On (50 Device Licenses) for Office Maintenance (1 Yr)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124Q3R-PS1	60NUCM1124Q3R-PS1	60NUCM1124Q3R-PS1		CM Device Mobility Add-On (50 Device Licenses) for Office Renewal	195.00	158.00	9.80	7.50	5.34	4.27	3.63	9.80	7.50	5.34	4.27	3.63	11.76	9.00	6.40	5.12	4.36										
		60NUCM1124P4A-PS1	60NUCM1124P4A-PS1	60NUCM1124P4A-PS1		CM Device Mobility Add-On (100 Device Licenses) for Office	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124P4M-PS1	60NUCM1124P4M-PS1	60NUCM1124P4M-PS1		CM Device Mobility Add-On (100 Device Licenses) for Office Maintenance (1 Yr)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		60NUCM1124P4R-PS1	60NUCM1124P4R-PS1	60NUCM1124P4R-PS1		CM Device Mobility Add-On (100 Device Licenses) for Office Renewal	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.18	6.55	5.58										
		60NUCM0324M1A-PS1	60NUCM0324M1A-PS1	60NUCM0324M1A-PS1		CM Network Printer Pack Client License (Pack of 10) (200 Printers)	4,912.00	3,970.00	246.26	188.42	134.11	107.22	91.31	246.26	188.42	134.11	107.22	91.31	295.51	226.10	160.93	128.68	109.57										
		60NUCM0324M1M-PS1	60NUCM0324M1M-PS1	60NUCM0324M1M-PS1		CM Network Printer Pack Client License (Pack of 10) (200 Printers) Maintenance (1 Yr)	982.40	894.00	55.45	42.43	30.20	24.15	20.56	55.45	42.43	30.20	24.15	20.56	66.55	50.92	36.24	28.98	24.67										
		60NUCM0324M1R-PS1	60NUCM0324M1R-PS1	60NUCM0324M1R-PS1		CM Network Printer Pack Client License (Pack of 10) (200 Printers) Renewal	982.40	795.00	49.31	37.73	26.86	21.47	18.29	49.31	37.73	26.86	21.47	18.29	59.18	45.28	32.23	25.77	21.94										
		60NUCM0324P2A-PS1	60NUCM0324P2A-PS1	60NUCM0324P2A-PS1		CM Network Printer Pack Client License (Pack of 25) (500 Printers)	11,980.00	9,681.00	600.51	459.46	327.02	261.48	222.66	600.51	459.46	327.02	261.48	222.66	720.61	551.35	392.43	313.78	267.20										
		60NUCM0324P2M-PS1	60NUCM0324P2M-PS1	60NUCM0324P2M-PS1		CM Network Printer Pack Client License (Pack of 25) (500 Printers) Maintenance (1 Yr)	2,396.00	2,179.00	135.16	103.42	73.61	58.85	50.12	135.16	103.42	73.61	58.85	50.12	162.20	124.10	88.33	70.63	60.14										
		60NUCM0324P2R-PS1	60NUCM0324P2R-PS1	60NUCM0324P2R-PS1		CM Network Printer Pack Client License (Pack of 25) (500 Printers) Renewal	2,396.00	1,936.00	120.09	91.88	65.40	52.29	44.53	120.09	91.88	65.40	52.29	44.53	144.11	110.26	78.48	62.75	53.43										
		60NUCM0324S1A-PS1	60NUCM0324S1A-PS1	60NUCM0324S1A-PS1		CM Network Printer Pack Client License (Pack of 50) (1,000 Printers)	16,473.00	13,312.00	825.74	631.79	449.68	359.56	306.18	825.74	631.79	449.68	359.56	306.18	990.89	758.15	539.62	431.47	367.41										
		60NUCM0324S1M-PS1	60NUCM0324S1M-PS1	60NUCM0324S1M-PS1		CM Network Printer Pack Client License (Pack of 50) (1,000 Printers) Maintenance (1 Yr)	3,294.60	2,996.00	185.84	142.19	101.26	80.62	68.91	185.84	142.19	101.26	80.62	68.91	223.01	170.63	121.51	97.11	82.69										
		60NUCM0324S1R-PS1	60NUCM0324S1R-PS1	60NUCM0324S1R-PS1		CM Network Printer Pack Client License (Pack of 50) (1,000 Printers) Renewal	3,294.60	2,663.00	165.19	126.39	89.99	71.93	61.25	165.19	126.39	89.99	71.93	61.25	198.22	151.66	107.95	86.31	73.50										
		60NUCM0324W4A-PS1	60NUCM0324W4A-PS1	60NUCM0324W4A-PS1		CM Network Printer Pack Client License (Pack of 100) (2,000 Printers)	32,346.00	26,138.00	1,621.34	1,240.53	882.94	705.99	601.17	1,621.34	1,240.53	882.94	705.99	601.17	1,945.61	1,488.61	1,059.53	847.18	721.41										
		60NUCM0324W4M-PS1	60NUCM0324W4M-PS1	60NUCM0324W4M-PS1		CM Network Printer Pack Client License (Pack of 100) (2,000 Printers) Maintenance (1 Yr)	6,469.20	5,882.00	364.86	279.16	198.69	158.87	135.29	364.86	279.16	198.69	158.87	135.29	437.83	334.99	238.43	190.65	162.34										
		60NUCM0324W4R-PS1	60NUCM0324W4R-PS1	60NUCM0324W4R-PS1		CM Network Printer Pack Client License (Pack of 100) (2,000 Printers) Renewal	6,469.20	5,228.00	324.29	248.12	176.60	141.21	120.24	324.29	248.12	176.60	141.21	120.24	389.15	297.75	211.92	169.45	144.29										
		60NUCM0A4D1A-PS1	60NUCM0A4D1A-PS1	60NUCM0A4D1A-PS1		CM Additional Server Client License Maintenance (1 Yr)	2,495.00	2,016.00	125.05	95.68	68.10	54.45	46.37	125.05	95.68	68.10	54.45	46.37	150.06	114.82	81.72	65.34	55.64										
		60NUCM0A4D1M-PS1	60NUCM0A4D1M-PS1	60NUCM0A4D1M-PS1		CM Additional Server License Maintenance (1 Yr)	490.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		60NUCM0A4D1R-PS1	60NUCM0A4D1R-PS1	60NUCM0A4D1R-PS1		CM Additional Server License Renewal	490.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		60NUCM111A01A-PS1	60NUCM111A01A-PS1	60NUCM111A01A-PS1		CM Non-Printstream Input & Output	2,999.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
		60NUCM111A01M-PS1	60NUCM111A01M-PS1	60NUCM111A01M-PS1		CM Non-Printstream Input & Output Maintenance (1 Yr)	599.80	545.00	33.81	25.87	18.41	14.72	12.54	33.81	25.87	18.41	14.72	12.54	40.57	31.04	22.09	17.66	15.04										
		60NUCM111A01R-PS1	60NUCM111A01R-PS1	60NUCM111A01R-PS1		CM Non-Printstream Input & Output Renewal	599.80	485.00	30.08	23.02	16.38	13.10	11.16	30.08	23.02	16.38	13.10	11.16	36.10	27.62	19.66	15.72	13.39										
						Output Manager Enterprise MFP License																											
		60NUCM05P01A-PS1	60NUCM05P01A-PS1	60NUCM05P01A-PS1		CM Enterprise MFD Client License Bundle (10 Device Licenses)	7,372.00	5,958.00	369.57	282.77	201.26	160.93	137.03	369.57	282.77	201.26	160.93	137.03	443.49	339.32	241.51	193.11	164.44										
		60NUCM05P01M-PS1	60NUCM05P01M-PS1	60NUCM05P01M-PS1		CM Enterprise MFD Client License Bundle (10 Device Licenses) Maintenance (1 Yr)	1,474.40	1,341.00	83.18	63.64	45.30	36.22	30.84	83.18	63.64	45.30	36.22	30.84	99.82	76.37	54.36	43.46	37.01										
		60NUCM05P01R-PS1	60NUCM05P01R-PS1	60NUCM05P01R-PS1		CM Enterprise MFD Client License Bundle (10 Device Licenses) Renewal	1,474.40	1,192.00	73.94	56.57	40.27	32.20	27.42	73.94	56.57	40.27	32.20	27.42	88.73	67.89	48.32	38.64	32.90										
		60NUCM05P02A-PS1	60NUCM05P02A-PS1	60NUCM05P02A-PS1		CM Enterprise MFD Client License Bundle (25 Device Licenses)	17,980.00	14,529.00	901.23	689.55	490.79	392.43	334.17	901.23	689.55	490.79	392.43	334.17	1,081.48	827.46	588.95	470.91	401.00										
		60NUCM05P02M-PS1	60NUCM05P02M-PS1	60NUCM05P02M-PS1		CM Enterprise MFD Client License Bundle (25 Device Licenses) Maintenance (1 Yr)	3,596.00	3,270.00	202.84	155.19	110.46	88.32	75.21	202.84	155.19	110.46	88.32	75.21	243.41	186.23	132.55	105.99	90.25										
		60NUCM05P02R-PS1	60NUCM05P02R-PS1	60NUCM05P02R-PS1		CM Enterprise MFD Client License Bundle (25 Device Licenses) Renewal	3,596.00	2,906.00	180.26	137.92	98.16	78.49	66.84	180.26	137.92	98.16	78.49	66.84	216.31	165.50	117.80	94.19	80.21										
		60NUCM05P03A-PS1	60NUCM05P03A-PS1	60NUCM05P03A-PS1		CM Enterprise MFD Client License Bundle (50 Device Licenses)	25,961.00	21,000.00	1,302.02	1,757.43	1,344.64	857.05	785.25	851.64	1,757.43	1,344.64	857.05	785.25	851.64	2,108.92	1,613.58	1,148.47	918.30	781.96										
		60NUCM05P03M-PS1	60NUCM05P03M-PS1	60NUCM05P03M-PS1		CM Enterprise MFD Client License Bundle (50 Device Licenses) Maintenance (1 Yr)	7,012.20	6,376.00	395.50	302.60	215.38	172.22	146.65	395.50	302.60	215.38	172.22	146.65	474.60	363.13	258.46	206.66	175.98										
		60NUCM05P03R-PS1	60NUCM05P03R-PS1	60NUCM05P03R-PS1		CM Enterprise MFD Client License Bundle (50 Device Licenses) Renewal	7,012.20	5,668.00	351.59	269.00	191.47	153.09	130.36	351.59	269.00	191.47	153.09	130.36	421.90	322.80	229.76	183.71	156.44										
		60NUCM05P04A-PS1	60NUCM05P04A-PS1	60NUCM05P04A-PS1		CM Enterprise MFD Client License Bundle (100 Device Licenses)	44,950.00	36,323.00	2,253.12	1,723.89	1,226.98	981.08	835.43	2,253.12	1,723.89	1,226.98	981.08	835.43	2,703.74	2,068.67	1,472.39	1,177.30	1,002.51										
		60NUCM05P04M-PS1	60NUCM05P04M-PS1	60NUCM05P04M-PS1		CM Enterprise MFD Client License Bundle (100 Device Licenses) Maintenance (1 Yr)	8,990.00	8,173.00	506.97	387.89	276.08	220.75	187.98	506.97	387.89	276.08	220.75	187.98	608.37	465.47	331.30	264.90	225.57										
		60NUCM05P04R-PS1	60NUCM05P04R-PS1	60NUCM05P04R-PS1		CM Enterprise MFD Client License Bundle (100 Device Licenses) Renewal	8,990.00	7,265.00	450.85	344.89	245.41	196.23	167.10	450.85	344.89	245.41	196.23	167.10	540.78	413.76	294.49	235.47	200.51										
						Output Manager Enterprise / Production License																											
		60NUCM58A01A-PS1	60NUCM58A01A-PS1	60NUCM58A01A-PS1		CM Production Printer License	2,999.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
		60NUCM58A01M-PS1	60NUCM58A01M-PS1	60NUCM58A01M-PS1		CM Production Printer License Maintenance (1 Yr)	599.80	545.00	33.81	25.87	18.41	14.72	12.54	33.81	25.87	18.41	14.72	12.54	40.57	31.04	22.09	17.66	15.04										
		60NUCM58A01R-PS1	60NUCM58A01R-PS1	60NUCM58A01R-PS1		CM Production Printer License Renewal	599.80	485.00	30.08	23.02	16.38	13.10	11.16	30.08	23.02	16.38	13.10	11.16	36.10	27.62	19.66	15.72	13.39										
		60NUCM62A01A-PS1	60NUCM62A01A-PS1	60NUCM62A01A-PS1		CM Production Host Based Input Universal Print Preferences	4,995.00	4,036.00	250.35	191.55	136.34	109.01	92.83	250.35	191.55	136.34	109.01	92.83	300.42	229.86	163.60	130.81	111.39										
		60NUCM62A01M-PS1	60NUCM62A01M-PS1	60NUCM62A01M-PS1		CM Production Host Based Input Universal Print Preferences Maintenance (1 Yr)	999.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09										
		60NUCM62A01R-PS1	60NUCM62A01R-PS1	60NUCM62A01R-PS1		CM Production Host Based Input Universal Print Preferences Renewal	999.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		60NUCM03A01A-PS1	60NUCM03A01A-PS1	60NUCM03A01A-PS1		CM Production Custom Source Input	4,995.00	4,036.00	250.35	191.55	136.34	109.01	92.83	250.35	191.55	136.34	109.01	92.83	300.42	229.86	163.60	130.81	111.39										
		60NUCM03A01M-PS1	60NUCM03A01M-PS1	60NUCM03A01M-PS1		CM Production Custom Source Input Maintenance (1 Yr)	999.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09										
		60NUCM03A01R-PS1	60NUCM03A01R-PS1	60NUCM03A01R-PS1		CM Production Custom Source Input Renewal	999.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		60NUCM65A01A-PS1	60NUCM65A01A-PS1	60NUCM65A01A-PS1		CM Production Enterprise Gateway Connector Input	9,995.00	8,077.00	501.02	383.33	272.84	218.16	185.77	501.02	383.33	272.84	218.16	185.77	601.22	460.00	327.41	261.79	222.93										
		60NUCM65A01M-PS1	60NUCM65A01M-PS1	60NUCM65A01M-PS1		CM Production Enterprise Gateway Connector Input Maintenance (1 Yr)	1,999.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18										
		60NUCM65A01R-PS1	60NUCM65A01R-PS1	60NUCM65A01R-PS1		CM Production Enterprise Gateway Connector Input Renewal	1,999.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		60NUCM08A01A-PS1	60NUCM08A01A-PS1	60NUCM08A01A-PS1		CM Enterprise Transform Module	4,995.00	4,462.00	276.78	211.77	150.73	120.52	102.63	276.78	211.77	150.73	120.52	102.63	332.13	254.12	180.87	144.62	123.15										
		60NUCM08A01M-PS1	60NUCM08A01M-PS1	60NUCM08A01M-PS1		CM Enterprise Basic Transform Module Maintenance (1 Yr)	999.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09										
		60NUCM08A01R-PS1	60NUCM08A01R-PS1	60NUCM08A01R-PS1		CM Enterprise Basic Transform Module Renewal	999.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		60NUCM09A01A-PS1	60NUCM09A01A-PS1	60NUCM09A01A-PS1		CM Enterprise Page Modification Module	4,995.00	4,462.00	276.78	211.77	150.73	120.52	102.63	276.78	211.77	150.73	120.52	102.63	332.13	254.12	180.87	144.62	123.15										
		60NUCM09A01M-PS1	60NUCM09A01M-PS1	60NUCM09A01M-PS1		CM Enterprise Page Modification Module Maintenance (1 Yr)	999.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09										
		60NUCM09A01R-PS1	60NUCM09A01R-PS1	60NUCM09A01R-PS1		CM Enterprise Page Modification Module Renewal	999.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		60NUCM60A01A-PS1	60NUCM60A01A-PS1	60NUCM60A01A-PS1		CM Production Base Server Transform Module	15,360.00	15,360.00	952.78	728.99	518.86	414.87	353.26	952.78	728.99	518.86	414.87	353.26	1,143.34	874.78	622.63	497.85	423.94										
		60NUCM60A01M-PS1	60NUCM60A01M-PS1	60NUCM60A01M-PS1		CM Production Base Server Transform Module Maintenance (1 Yr)	3,072.80	3,072.80	190.61	145.84	103.80	83.00	70.67	190.61	145.84	103.80	83.00	70.67	228.73	175.00	124.56	99.60	84.81										
		60NUCM60A01R-PS1	60NUCM60A01R-PS1	60N

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400003730

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
00		07A5001A1M0-PS1	07A5001A1M0-PS1	07A5001A1M0-PS1		Nuance Auto/Store Device License (1 to 9 Year) Software Only (No Maintenance & Support Includ	1,275.00	1,275.00	79.09	60.51	43.07	34.44	29.33	79.09	60.51	43.07	34.44	29.33	94.91	72.61	51.68	41.33	35.19										
00		07A5001A2M0-PS1	07A5001A2M0-PS1	07A5001A2M0-PS1		Nuance Auto/Store Device License (10 to 24 Year) Software Only (No Maintenance & Support Inc	1,122.00	1,122.00	69.60	53.25	37.90	30.31	25.81	69.60	53.25	37.90	30.31	25.81	83.52	63.90	45.48	36.37	30.97										
00		07A5001A3M0-PS1	07A5001A3M0-PS1	07A5001A3M0-PS1		Nuance Auto/Store Device License (25 to 49 Year) Software Only (No Maintenance & Support Inc	1,020.00	1,020.00	63.27	48.41	34.46	27.55	23.46	63.27	48.41	34.46	27.55	23.46	75.92	58.09	41.35	33.06	28.15										
00		07A5001A4M0-PS1	07A5001A4M0-PS1	07A5001A4M0-PS1		Nuance Auto/Store Device License (50 to 99 Year) Software Only (No Maintenance & Support Inc	994.50	994.50	61.69	47.20	33.59	26.86	22.87	61.69	47.20	33.59	26.86	22.87	74.03	56.64	40.31	32.23	27.45										
00		07A5001M1M0-PS1	07A5001M1M0-PS1	07A5001M1M0-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 1 Year	255.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04										
00		07A5001M2M0-PS1	07A5001M2M0-PS1	07A5001M2M0-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 2 Years	510.00	510.00	31.64	24.20	17.23	13.78	11.73	31.64	24.20	17.23	13.78	11.73	37.96	29.05	20.67	16.53	14.08										
00		07A5001M3M0-PS1	07A5001M3M0-PS1	07A5001M3M0-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 3 Years	765.00	765.00	47.45	36.31	25.84	20.66	17.60	47.45	36.31	25.84	20.66	17.60	56.94	43.57	31.01	24.80	21.11										
00		07A5001M4M0-PS1	07A5001M4M0-PS1	07A5001M4M0-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 4 Years	1,020.00	1,020.00	63.27	48.41	34.46	27.55	23.46	63.27	48.41	34.46	27.55	23.46	75.92	58.09	41.35	33.06	28.15										
00		07A5001M5M0-PS1	07A5001M5M0-PS1	07A5001M5M0-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 5 Years	1,275.00	1,275.00	79.09	60.51	43.07	34.44	29.33	79.09	60.51	43.07	34.44	29.33	94.91	72.61	51.68	41.33	35.19										
00		07A5001M2M1-PS1	07A5001M2M1-PS1	07A5001M2M1-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 1 Year	224.40	224.40	13.92	10.65	7.58	6.06	5.16	13.92	10.65	7.58	6.06	5.16	16.70	12.78	9.10	7.27	6.19										
00		07A5001M2M2-PS1	07A5001M2M2-PS1	07A5001M2M2-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 2 Years	448.80	448.80	27.84	21.30	15.16	12.12	10.32	27.84	21.30	15.16	12.12	10.32	33.41	25.56	18.19	14.55	12.39										
00		07A5001M2M3-PS1	07A5001M2M3-PS1	07A5001M2M3-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 3 Years	673.20	673.20	41.76	31.95	22.74	18.18	15.48	41.76	31.95	22.74	18.18	15.48	50.11	38.34	27.29	21.82	18.58										
00		07A5001M2M4-PS1	07A5001M2M4-PS1	07A5001M2M4-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 4 Years	897.60	897.60	55.68	42.60	30.32	24.24	20.64	55.68	42.60	30.32	24.24	20.64	66.81	51.12	36.39	29.09	24.77										
00		07A5001M2M5-PS1	07A5001M2M5-PS1	07A5001M2M5-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 5 Years	1,122.00	1,122.00	69.60	53.25	37.90	30.31	25.81	69.60	53.25	37.90	30.31	25.81	83.52	63.90	45.48	36.37	30.97										
00		07A5001M3M1-PS1	07A5001M3M1-PS1	07A5001M3M1-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 1 Year	204.00	204.00	12.65	9.68	6.89	5.51	4.69	12.65	9.68	6.89	5.51	4.69	15.18	11.62	8.27	6.61	5.63										
00		07A5001M3M2-PS1	07A5001M3M2-PS1	07A5001M3M2-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 2 Years	408.00	408.00	25.31	19.36	13.78	11.02	9.38	25.31	19.36	13.78	11.02	9.38	30.37	23.24	16.54	13.22	11.26										
00		07A5001M3M3-PS1	07A5001M3M3-PS1	07A5001M3M3-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 3 Years	612.00	612.00	37.96	29.05	20.67	16.53	14.08	37.96	29.05	20.67	16.53	14.08	45.55	34.85	24.81	19.84	16.89										
00		07A5001M3M4-PS1	07A5001M3M4-PS1	07A5001M3M4-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 4 Years	816.00	816.00	50.62	38.73	27.56	22.04	18.77	50.62	38.73	27.56	22.04	18.77	60.74	46.47	33.08	26.45	22.52										
00		07A5001M3M5-PS1	07A5001M3M5-PS1	07A5001M3M5-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 5 Years	1,020.00	1,020.00	63.27	48.41	34.46	27.55	23.46	63.27	48.41	34.46	27.55	23.46	75.92	58.09	41.35	33.06	28.15										
00		07A5001M4M1-PS1	07A5001M4M1-PS1	07A5001M4M1-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 1 Year	198.90	198.90	12.34	9.44	6.72	5.37	4.57	12.34	9.44	6.72	5.37	4.57	14.81	11.33	8.06	6.45	5.49										
00		07A5001M4M2-PS1	07A5001M4M2-PS1	07A5001M4M2-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 2 Years	397.80	397.80	24.68	18.88	13.44	10.74	9.15	24.68	18.88	13.44	10.74	9.15	29.63	22.66	16.13	12.89	10.98										
00		07A5001M4M3-PS1	07A5001M4M3-PS1	07A5001M4M3-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 3 Years	596.70	596.70	37.01	28.32	20.16	16.12	13.72	37.01	28.32	20.16	16.12	13.72	44.42	33.98	24.19	19.34	16.47										
00		07A5001M4M4-PS1	07A5001M4M4-PS1	07A5001M4M4-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 4 Years	795.60	795.60	49.35	37.76	26.88	21.49	18.30	49.35	37.76	26.88	21.49	18.30	59.22	45.31	32.25	25.79	21.96										
00		07A5001M4M5-PS1	07A5001M4M5-PS1	07A5001M4M5-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 5 Years	994.50	994.50	61.69	47.20	33.59	26.86	22.87	61.69	47.20	33.59	26.86	22.87	74.03	56.64	40.31	32.23	27.45										
00		07A5002M1M0-PS1	07A5002M1M0-PS1	07A5002M1M0-PS1		Nuance Auto/Store Device License (1 to 9 Year) Software Only (No Maintenance	1,912.50	1,912.50	118.63	90.77	64.60	51.66	43.99	118.63	90.77	64.60	51.66	43.99	142.36	108.92	77.53	61.99	52.79										
00		07A5002M2M0-PS1	07A5002M2M0-PS1	07A5002M2M0-PS1		Nuance Auto/Store Device License (10 to 24 Year) Software Only (No Maintenance & Support Inc	1,683.00	1,683.00	104.40	79.88	56.85	45.46	38.71	104.40	79.88	56.85	45.46	38.71	125.28	95.85	68.22	54.55	46.45										
00		07A5002M3M0-PS1	07A5002M3M0-PS1	07A5002M3M0-PS1		Nuance Auto/Store Device License (25 to 49 Year) Software Only (No Maintenance & Support Inc	1,530.00	1,530.00	94.91	72.61	51.68	41.33	35.19	94.91	72.61	51.68	41.33	35.19	113.89	87.14	62.02	49.59	42.23										
00		07A5002M4M0-PS1	07A5002M4M0-PS1	07A5002M4M0-PS1		Nuance Auto/Store Device License (50 to 99 Year) Software Only (No Maintenance & Support Inc	1,491.75	1,491.75	92.53	70.80	50.39	40.29	34.31	92.53	70.80	50.39	40.29	34.31	111.04	84.96	60.47	48.35	41.17										
00		07A5002M1M1-PS1	07A5002M1M1-PS1	07A5002M1M1-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 1 Year	382.50	382.50	23.73	18.15	12.92	10.33	8.80	23.73	18.15	12.92	10.33	8.80	28.47	21.78	15.51	12.40	10.56										
00		07A5002M1M2-PS1	07A5002M1M2-PS1	07A5002M1M2-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 2 Years	765.00	765.00	47.45	36.31	25.84	20.66	17.60	47.45	36.31	25.84	20.66	17.60	56.94	43.57	31.01	24.80	21.11										
00		07A5002M1M3-PS1	07A5002M1M3-PS1	07A5002M1M3-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 3 Years	1,147.50	1,147.50	71.18	54.46	38.76	30.99	26.39	71.18	54.46	38.76	30.99	26.39	85.42	65.35	46.52	37.19	31.67										
00		07A5002M1M4-PS1	07A5002M1M4-PS1	07A5002M1M4-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 4 Years	1,530.00	1,530.00	94.91	72.61	51.68	41.33	35.19	94.91	72.61	51.68	41.33	35.19	113.89	87.14	62.02	49.59	42.23										
00		07A5002M1M5-PS1	07A5002M1M5-PS1	07A5002M1M5-PS1		Nuance Auto/Store Device License (1 to 9 Year) Maintenance & Support Only for 5 Years	1,912.50	1,912.50	118.63	90.77	64.60	51.66	43.99	118.63	90.77	64.60	51.66	43.99	142.36	108.92	77.53	61.99	52.79										
00		07A5002M2M1-PS1	07A5002M2M1-PS1	07A5002M2M1-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 1 Year	336.60	336.60	20.88	15.98	11.37	9.09	7.74	20.88	15.98	11.37	9.09	7.74	25.06	19.17	13.64	10.91	9.29										
00		07A5002M2M2-PS1	07A5002M2M2-PS1	07A5002M2M2-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 2 Years	673.20	673.20	41.76	31.95	22.74	18.18	15.48	41.76	31.95	22.74	18.18	15.48	50.11	38.34	27.29	21.82	18.58										
00		07A5002M2M3-PS1	07A5002M2M3-PS1	07A5002M2M3-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 3 Years	1,009.80	1,009.80	62.64	47.93	34.11	27.27	23.23	62.64	47.93	34.11	27.27	23.23	75.17	57.51	40.93	32.73	27.87										
00		07A5002M2M4-PS1	07A5002M2M4-PS1	07A5002M2M4-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 4 Years	1,346.40	1,346.40	83.52	63.90	45.48	36.37	30.97	83.52	63.90	45.48	36.37	30.97	100.22	76.68	54.58	43.64	37.16										
00		07A5002M2M5-PS1	07A5002M2M5-PS1	07A5002M2M5-PS1		Nuance Auto/Store Device License (10 to 24 Year) Maintenance & Support Only for 5 Years	1,683.00	1,683.00	104.40	79.88	56.85	45.46	38.71	104.40	79.88	56.85	45.46	38.71	125.28	95.85	68.22	54.55	46.45										
00		07A5002M3M1-PS1	07A5002M3M1-PS1	07A5002M3M1-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 1 Year	306.00	306.00	18.98	14.52	10.34	8.27	7.04	18.98	14.52	10.34	8.27	7.04	22.78	17.43	12.40	9.92	8.45										
00		07A5002M3M2-PS1	07A5002M3M2-PS1	07A5002M3M2-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 2 Years	612.00	612.00	37.96	29.05	20.67	16.53	14.08	37.96	29.05	20.67	16.53	14.08	45.55	34.85	24.81	19.84	16.89										
00		07A5002M3M3-PS1	07A5002M3M3-PS1	07A5002M3M3-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 3 Years	918.00	918.00	56.94	43.57	31.01	24.80	21.11	56.94	43.57	31.01	24.80	21.11	68.33	52.28	37.21	29.75	25.34										
00		07A5002M3M4-PS1	07A5002M3M4-PS1	07A5002M3M4-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 4 Years	1,224.00	1,224.00	75.92	58.09	41.35	33.06	28.15	75.92	58.09	41.35	33.06	28.15	91.11	69.71	49.62	39.67	33.78										
00		07A5002M3M5-PS1	07A5002M3M5-PS1	07A5002M3M5-PS1		Nuance Auto/Store Device License (25 to 49 Year) Maintenance & Support Only for 5 Years	1,530.00	1,530.00	94.91	72.61	51.68	41.33	35.19	94.91	72.61	51.68	41.33	35.19	113.89	87.14	62.02	49.59	42.23										
00		07A5002M4M1-PS1	07A5002M4M1-PS1	07A5002M4M1-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 1 Year	298.35	298.35	18.51	14.16	10.08	8.06	6.86	18.51	14.16	10.08	8.06	6.86	22.21	16.99	12.09	9.67	8.23										
00		07A5002M4M2-PS1	07A5002M4M2-PS1	07A5002M4M2-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 2 Years	596.70	596.70	37.01	28.32	20.16	16.12	13.72	37.01	28.32	20.16	16.12	13.72	44.42	33.98	24.19	19.34	16.47										
00		07A5002M4M3-PS1	07A5002M4M3-PS1	07A5002M4M3-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 3 Years	895.05	895.05	55.52	42.48	30.23	24.18	20.58	55.52	42.48	30.23	24.18	20.58	66.62	50.97	36.28	29.01	24.70										
00		07A5002M4M4-PS1	07A5002M4M4-PS1	07A5002M4M4-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 4 Years	1,193.40	1,193.40	74.03	56.64	40.31	32.23	27.45	74.03	56.64	40.31	32.23	27.45	88.83	67.97	48.38	38.68	32.94										
00		07A5002M4M5-PS1	07A5002M4M5-PS1	07A5002M4M5-PS1		Nuance Auto/Store Device License (50 to 99 Year) Maintenance & Support Only for 5 Years	1,491.75	1,491.75	92.53	70.80	50.39	40.29	34.31	92.53	70.80	50.39	40.29	34.31	111.04	84.96	60.47	48.35	41.17										
00		07A5003M1M1-PS1	07A5003M1M1-PS1	07A5003M1M1-PS1		Nuance Auto/Store Software Only 1 year Maintenance	765.00	765.00	47.45	36.31	25.84	20.66	17.60	47.45	36.31	25.84	20.66	17.60	56.94	43.57	31.01	24.80	21.11										
00		07A5004A5M0-PS1	07A5004A5M0-PS1	07A5004A5M0-PS1		Nuance Auto/Store Volume Base License (100 to 499 Year) Software Only (No Maintenance	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
00		07A5004A6M0-PS1	07A5004A6M0-PS1	07A5004A6M0-PS1		Nuance Auto/Store Volume Base License (500+ Tier) Software Only (No Maintenance & Sup	130.01	130.01	8.06	6.17	4.39	3.51	2.99	8.06	6.17	4.39	3.51	2.99	9.68	7.40	5.27	4.21	3.59										
00		07A5004M5M1-PS1	07A5004M5M1-PS1	07A5004M5M1-PS1		Nuance Auto/Store Volume Base License (100 to 499 Tier) Maintenance & Support Only for	30.00	30.00	1.86	1.42	1.01	0.81	0.69	1.86	1.42	1.01	0.81	0.69	2.23	1.71	1.22	0.97	0.83										
00		07A5004M5M2-PS1	07A5004M5M2-PS1	07A5004M5M2-PS1		Nuance Auto/Store Volume Base License (100 to 499 Tier) Maintenance & Support Only for	60.00	60.00	3.72	2.85	2.03	1.62	1.38	3.72	2.85	2.03	1.62	1.38	4.47	3.42	2.43	1.94	1.66										
00		07A5004M5M3-PS1	07A5004M5M3-PS1	07A5004M5M3-PS1		Nuance Auto/Store Volume Base License (100 to 499 Tier) Maintenance & Support Only for	90.00	90.00	5.58	4.27	3.04	2.43	2.07	5.58	4.27	3.04	2.43	2.07	6.70	5.13	3.65	2.92	2.48										
00		07A5004M5M4-PS1	07A5004M5M4-PS1	07A5004M5M4-PS1		Nuance Auto/Store Volume Base License (100 to 499 Tier) Maintenance & Support Only for	120.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31										
00		07A5004M5M5-PS1	07A5004M5M5-PS1	07A5004M5M5-PS1		Nuance Auto/Store Volume Base License (100 to 499 Tier) Maintenance & Support Only for	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
00		07A5004M6M1-PS1	07A5004M6M1-PS1	07A5004M6M1-PS1		Nuance Auto/Store Volume Base License (500+ Tier) Maintenance & Support Only for 1 Ye	26.00	26.00	1.61	1.23	0.88	0.70	0.60	1.61	1.23	0.88	0.70	0.60	1.94	1.48	1.05	0.84	0.72										
00		07A5004M6M2-PS1	07A5004M6M2-PS1	07A5004M6M2-PS1		Nuance Auto/Store Volume Base License (500+ Tier) Maintenance & Support Only for 2 Ye	52.00	52.00	3.23	2.47	1.76	1.40	1.20	3.23	2.47	1.76	1.40	1.20	3.87	2.96	2.11	1.69	1.44										
00		07A5004M6M3-PS1	07A5004M6M3-PS1	07A5004M6M3-PS1		Nuance Auto/Store Volume Base License (500+ Tier) Maintenance & Support Only for 3 Ye	78.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15										
00		07A5004M6M4-PS1	07A5004M6M4-PS1	07A5004M6M4-PS1		Nuance Auto/Store Volume Base License (500+ Tier) Maintenance & Support Only for 4 Ye	104.00	104.00	6.45	4.94	3.51	2.81	2.39	6.45	4.94	3.51	2.81	2.39	7.74	5.92	4.22	3.37	2.87										
00		07A5004M6M5-PS1	07A5004M6M5-PS1	07A5004M6M5-PS1		Nuance Auto/Store Volume Base License (500+ Tier) Maintenance & Support Only for 5 Ye	130.01	130.01	8.06	6.17	4.39	3.51	2.99	8.06	6.17	4.39	3.51	2.99	9.68	7.40	5.27	4.21	3.59										
00		07A5005A6M0-PS1	07A5005A6M0-PS1	07A5005A6M0-PS1		Nuance Auto/Store Business Intelligence License (500+ Tier) Software Only (No Ma	190.00	190.00	11.79	9.02	6.42	5.13	4.37	11.79	9.02	6.42	5.13	4.37	14.14	10.82	7.70	6.16	5.24										
00		07A5005A6M0-PS1	07A5005A6M0-PS1	07A5005A6M0-PS1		Nuance Auto/Store Business Intelligence License (500+ Tier) Software Only (No Ma	164.67	164.67	10.21	7.82	5.56	4.45	3.79	10.21	7.82	5.56	4.45	3.79	12.26	9.38	6.68	5.34	4.54										
00		07A5005M5M1-PS1	07A5005M5M1-PS1	07A5005M5M1-PS1		Nuance Auto/Store Business Intelligence License (100 to 499 Tier) Maintenance & Support	38.00	38.00	2.36	1.80	1.28	1.03	0.87	2.36	1.80	1.28	1.03	0.87	2.83	2.16	1.54	1.23	1.05										
00		07A5005M5M2-PS1	07A5005M5M2-PS1	07A5005M5M2-PS1		Nuance Auto/Store Business Intelligence License (100 to 499 Tier) Maintenance & Support	76.00	76.00	4.71	3.61	2.57	2.05	1.75	4.71	3.61	2.57	2.05	1.75	5.66	4.33	3.08	2.46	2.10										
00		07A5005M5M3-PS1	07A5005M5M3-PS1	07A5005M5M3-PS1		Nuance Auto/Store Business Intelligence License (100 to 499 Tier) Maintenance & Support	114.00	114.00	7.07	5.41	3.85	3.08	2.62	7.07	5.41	3.85	3.08	2.62	8.49	6.49	4.62	3.69	3.15										
00		07A5005M5M4-PS1	07A5005M5M4-PS1	07A5005M5M4-PS1		Nuance Auto/Store Business Intelligence License (100 to 499 Tier) Maintenance & Support	152.00	152.00	9.43	7.21	5.13	4.11	3.50	9.43	7.21	5.13	4.11	3.50	11.31	8.66	6.16	4.93	4.20										
00		07A5005M5M5-PS1	07A5005M5M5-PS1	07A5005M5M5-PS1		Nuance Auto/Store Business Intelligence License (100 to 499 Tier) Maintenance & Support	190.00	190.00	11.79	9.02	6.42	5.13	4.37	11.79	9.02	6.42	5.13	4.37	14.14	10.82	7.70	6.16	5.24										
00		07A5006M1M1-PS1	07A5006M1M1-PS1	07A5006M1M1-PS1		Nuance Auto/Store Business Intelligence License (500+ Tier) Maintenance & Suppo	32.93	32.93	2.04	1.56	1.11	0.89	0.76	2.04	1.56	1.11	0.89	0.76	2.45	1.88	1.34	1.07	0.91										
00		07A5006M1M2-PS1	07A5006M1M2-PS1	07A5006M1M2-PS1		Nuance Auto/Store Business Intelligence License (500+ Tier) Maintenance & Suppo	65.87	65.87	4.09	3.13	2.23	1.78	1.51	4.09	3.13	2.23	1.78	1.51	4.90	3.75	2.67	2.13	1.82										
00		07A5006M1M3-PS1	07A5006M1M3-PS1	07A5006M1M3-PS1		Nuance Auto/Store Business Intelligence License (500+ Tier) Maintenance & Suppo	98.80	98.80	6.13	4.69	3.34	2.67	2.27	6.13	4.69	3.34	2.67	2.27	7.35	5.63	4.01	3.20	2.73										
00		07A5006M1M4-PS1	07A5006M1M4-PS1	07A5006M1M4-PS1		Nuance Auto/Store Business Intelligence License (500+ Tier) Maintenance & Suppo	131.74	131.74	8.17	6.25	4.45	3.56	3.03	8.17	6.25	4.45	3.56	3.03	9.81	7.50	5.34	4.27	3.64										
00		07A5006M1M5-PS1	07A5006M1M5-PS1	07A5006M1M5-PS1		Nuance Auto/Store Business Intelligence License (500+ Tier) Maintenance & Suppo	164.67	164.67	10.21	7.82	5.56	4.45	3.79	10.21	7.82	5.56	4.45	3.79	12.26	9.38	6.68	5.34	4.54										
00		07A5007A5M0-PS1	07A5007A5M0-PS1	07A5007A5M0-PS1		Nuance Auto/Store Volume Communication License (100 to 499 Tier) Software Only (No Ma	190.00	190.00	11.79	9.02	6.42	5.13	4.37	11.79	9.02	6.42	5.13	4.37	14.14	10.82	7.70	6.16	5.24										
00		07A5007A6M0-PS1	07A5007A6M0-PS1	07A5007A6M0-PS1		Nuance Auto/Store Volume Communication License (500+ T

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Add or New EDP Code

	Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
00			07A5012A5M0-PS1	07A5012A5M0-PS1	07A5012A5M0-PS1		Nuance Auto/Store High Volume High Availability Processing License (100 to 499 Their Software	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87										
00			07A5012A6M0-PS1	07A5012A6M0-PS1	07A5012A6M0-PS1		Nuance Auto/Store High Volume High Availability Processing License (500+ Their Software Orde	247.01	247.01	15.32	11.72	8.34	6.67	5.68	15.32	11.72	8.34	6.67	5.68	18.39	14.07	10.01	8.01	6.82										
00			07A5012M5M0-PS1	07A5012M5M0-PS1	07A5012M5M0-PS1		Nuance Auto/Store High Volume High Availability Processing License (100 to 499 Their Maintena	57.00	57.00	3.54	2.71	1.93	1.54	1.31	3.54	2.71	1.93	1.54	1.31	4.24	3.25	2.31	1.85	1.57										
00			07A5012M6M0-PS1	07A5012M6M0-PS1	07A5012M6M0-PS1		Nuance Auto/Store High Volume High Availability Processing License (500+ Their Software Orde	114.00	114.00	7.07	5.41	3.85	3.08	2.62	7.07	5.41	3.85	3.08	2.62	8.49	6.49	4.62	3.69	3.15										
00			07A5013M5M0-PS1	07A5013M5M0-PS1	07A5013M5M0-PS1		Nuance Auto/Store High Volume High Availability Communication License (100 to 499 Their Maintena	171.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72										
00			07A5013M6M0-PS1	07A5013M6M0-PS1	07A5013M6M0-PS1		Nuance Auto/Store High Volume High Availability Communication License (500+ Their Maintenance	228.00	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29										
00			07A5014M5M0-PS1	07A5014M5M0-PS1	07A5014M5M0-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (100 to 499 Their Maint	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87										
00			07A5014M6M0-PS1	07A5014M6M0-PS1	07A5014M6M0-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (500+ Their Maintenance	49.40	49.40	3.06	2.34	1.67	1.33	1.14	3.06	2.34	1.67	1.33	1.14	3.68	2.81	2.00	1.60	1.36										
00			07A5015M5M0-PS1	07A5015M5M0-PS1	07A5015M5M0-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (100 to 499 Their Maint	98.80	98.80	6.13	4.69	3.34	2.67	2.27	6.13	4.69	3.34	2.67	2.27	7.35	5.63	4.01	3.20	2.73										
00			07A5015M6M0-PS1	07A5015M6M0-PS1	07A5015M6M0-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (500+ Their Maintenance	148.21	148.21	9.19	7.03	5.01	4.00	3.41	9.19	7.03	5.01	4.00	3.41	11.03	8.44	6.01	4.80	4.09										
00			07A5016M5M0-PS1	07A5016M5M0-PS1	07A5016M5M0-PS1		Nuance Auto/Store High Volume High Availability Business Flow License Upgrade (1 to 9 Their Soft	171.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72										
00			07A5016M6M0-PS1	07A5016M6M0-PS1	07A5016M6M0-PS1		Nuance Auto/Store High Volume High Availability Business Flow License Upgrade (500+ Their Soft	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87										
00			07A5013A6M0-PS1	07A5013A6M0-PS1	07A5013A6M0-PS1		Nuance Auto/Store High Volume High Availability Communication License (500+ Their Software	247.01	247.01	15.32	11.72	8.34	6.67	5.68	15.32	11.72	8.34	6.67	5.68	18.39	14.07	10.01	8.01	6.82										
00			07A5013M5M0-PS1	07A5013M5M0-PS1	07A5013M5M0-PS1		Nuance Auto/Store High Volume High Availability Communication License (100 to 499 Their Maint	57.00	57.00	3.54	2.71	1.93	1.54	1.31	3.54	2.71	1.93	1.54	1.31	4.24	3.25	2.31	1.85	1.57										
00			07A5013M6M0-PS1	07A5013M6M0-PS1	07A5013M6M0-PS1		Nuance Auto/Store High Volume High Availability Communication License (500+ Their Maintenance	114.00	114.00	7.07	5.41	3.85	3.08	2.62	7.07	5.41	3.85	3.08	2.62	8.49	6.49	4.62	3.69	3.15										
00			07A5013A1M5-PS1	07A5013A1M5-PS1	07A5013A1M5-PS1		Nuance Auto/Store High Volume High Availability Communication License Upgrade (1 to 9 Their Soft	171.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72										
00			07A5013M5M0-PS1	07A5013M5M0-PS1	07A5013M5M0-PS1		Nuance Auto/Store High Volume High Availability Communication License (100 to 499 Their Maint	114.00	114.00	7.07	5.41	3.85	3.08	2.62	7.07	5.41	3.85	3.08	2.62	8.49	6.49	4.62	3.69	3.15										
00			07A5013M6M0-PS1	07A5013M6M0-PS1	07A5013M6M0-PS1		Nuance Auto/Store High Volume High Availability Communication License (500+ Their Maintenance	171.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72										
00			07A5013M5M5-PS1	07A5013M5M5-PS1	07A5013M5M5-PS1		Nuance Auto/Store High Volume High Availability Communication License (100 to 499 Their Maint	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87										
00			07A5013M6M5-PS1	07A5013M6M5-PS1	07A5013M6M5-PS1		Nuance Auto/Store High Volume High Availability Communication License (500+ Their Maintenance	49.40	49.40	3.06	2.34	1.67	1.33	1.14	3.06	2.34	1.67	1.33	1.14	3.68	2.81	2.00	1.60	1.36										
00			07A5014M5M5-PS1	07A5014M5M5-PS1	07A5014M5M5-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (100 to 499 Their Maint	98.80	98.80	6.13	4.69	3.34	2.67	2.27	6.13	4.69	3.34	2.67	2.27	7.35	5.63	4.01	3.20	2.73										
00			07A5014M6M5-PS1	07A5014M6M5-PS1	07A5014M6M5-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (500+ Their Maintenance	148.21	148.21	9.19	7.03	5.01	4.00	3.41	9.19	7.03	5.01	4.00	3.41	11.03	8.44	6.01	4.80	4.09										
00			07A5013M6M6-PS1	07A5013M6M6-PS1	07A5013M6M6-PS1		Nuance Auto/Store High Volume High Availability Communication License (500+ Their Maintenance	234.01	234.01	14.52	11.11	7.90	6.32	5.38	14.52	11.11	7.90	6.32	5.38	17.42	13.33	9.49	7.58	6.46										
00			07A5014M5M6-PS1	07A5014M5M6-PS1	07A5014M5M6-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (100 to 499 Their Maint	312.01	312.01	19.35	14.81	10.54	8.43	7.18	19.35	14.81	10.54	8.43	7.18	23.22	17.77	12.65	10.11	8.61										
00			07A5014M6M6-PS1	07A5014M6M6-PS1	07A5014M6M6-PS1		Nuance Auto/Store High Volume High Availability Business Flow License (500+ Their Maintenance	390.02	390.02	24.19	18.51	13.17	10.53	8.97	24.19	18.51	13.17	10.53	8.97	29.03	22.21	15.81	12.64	10.76										
00			07A5015M5M0-PS1	07A5015M5M0-PS1	07A5015M5M0-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87										
00			07A5015M6M0-PS1	07A5015M6M0-PS1	07A5015M6M0-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Software	247.01	247.01	15.32	11.72	8.34	6.67	5.68	15.32	11.72	8.34	6.67	5.68	18.39	14.07	10.01	8.01	6.82										
00			07A5016M5M0-PS1	07A5016M5M0-PS1	07A5016M5M0-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their	57.00	57.00	3.54	2.71	1.93	1.54	1.31	3.54	2.71	1.93	1.54	1.31	4.24	3.25	2.31	1.85	1.57										
00			07A5016M6M0-PS1	07A5016M6M0-PS1	07A5016M6M0-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Maintenance	114.00	114.00	7.07	5.41	3.85	3.08	2.62	7.07	5.41	3.85	3.08	2.62	8.49	6.49	4.62	3.69	3.15										
00			07A5013M5M2-PS1	07A5013M5M2-PS1	07A5013M5M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their Maint	171.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72										
00			07A5013M6M2-PS1	07A5013M6M2-PS1	07A5013M6M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Maintenance	228.00	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29										
00			07A5014M5M2-PS1	07A5014M5M2-PS1	07A5014M5M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their Maint	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87										
00			07A5014M6M2-PS1	07A5014M6M2-PS1	07A5014M6M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Maintenance	49.40	49.40	3.06	2.34	1.67	1.33	1.14	3.06	2.34	1.67	1.33	1.14	3.68	2.81	2.00	1.60	1.36										
00			07A5015M5M2-PS1	07A5015M5M2-PS1	07A5015M5M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their Maint	98.80	98.80	6.13	4.69	3.34	2.67	2.27	6.13	4.69	3.34	2.67	2.27	7.35	5.63	4.01	3.20	2.73										
00			07A5015M6M2-PS1	07A5015M6M2-PS1	07A5015M6M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Maintenance	148.21	148.21	9.19	7.03	5.01	4.00	3.41	9.19	7.03	5.01	4.00	3.41	11.03	8.44	6.01	4.80	4.09										
00			07A5016M5M2-PS1	07A5016M5M2-PS1	07A5016M5M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their	171.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72										
00			07A5016M6M2-PS1	07A5016M6M2-PS1	07A5016M6M2-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Maintenance	228.00	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29										
00			07A5013M5M3-PS1	07A5013M5M3-PS1	07A5013M5M3-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their Maint	285.00	285.00	17.68	13.53	9.63	7.70	6.56	17.68	13.53	9.63	7.70	6.56	21.21	16.23	11.55	9.24	7.87										
00			07A5013M6M3-PS1	07A5013M6M3-PS1	07A5013M6M3-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Maintenance	49.40	49.40	3.06	2.34	1.67	1.33	1.14	3.06	2.34	1.67	1.33	1.14	3.68	2.81	2.00	1.60	1.36										
00			07A5014M5M3-PS1	07A5014M5M3-PS1	07A5014M5M3-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (100 to 499 Their Maint	98.80	98.80	6.13	4.69	3.34	2.67	2.27	6.13	4.69	3.34	2.67	2.27	7.35	5.63	4.01	3.20	2.73										
00			07A5014M6M3-PS1	07A5014M6M3-PS1	07A5014M6M3-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License (500+ Their Maintenance	148.21	148.21	9.19	7.03	5.01	4.00	3.41	9.19	7.03	5.01	4.00	3.41	11.03	8.44	6.01	4.80	4.09										
00			07A5016A1M5-PS1	07A5016A1M5-PS1	07A5016A1M5-PS1		Nuance Auto/Store High Volume High Availability Card Authentication License Upgrade (1 to 9 Their	171.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72										
00			07A5013A2M5-PS1	07A5013A2M5-PS1	07A5013A2M5-PS1		Nuance Auto/Store AutoCapture User License (20 users) (25 to 49 Their Software Only (No Main	400.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04										
00			07A5013M3-PS1	07A5013M3-PS1	07A5013M3-PS1		Nuance Auto/Store AutoCapture User License (20 users) (25 to 49 Their Software Only (No Main	320.00	320.00	19.85	15.19	10.81	8.64	7.36	19.85	15.19	10.81	8.64	7.36	23.82	18.22	12.97	10.37	8.83										
00			07A5014M4M0-PS1	07A5014M4M0-PS1	07A5014M4M0-PS1		Nuance Auto/Store AutoCapture User License (20 users) (50 to 99 Their Software Only (No Main	240.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62										
00			07A5014M5M0-PS1	07A5014M5M0-PS1	07A5014M5M0-PS1		Nuance Auto/Store AutoCapture User License (20 users) (100 to 499 Their Software Only (No Ma	208.00	208.00	12.90	9.87	7.03	5.62	4.78	12.90	9.87	7.03	5.62	4.78	15.48	11.85	8.43	6.74	5.74										
00			07A5014M6M0-PS1	07A5014M6M0-PS1	07A5014M6M0-PS1		Nuance Auto/Store AutoCapture User License (20 users) (500+ Their Software Only (No Maintena	160.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.49	5.19	4.42										
00			07A5013M2M0-PS1	07A5013M2M0-PS1	07A5013M2M0-PS1		Nuance Auto/Store AutoCapture User License (20 users) (10 to 24 Their Maintenance & Support	80.00	80.00	4.96	3.80	2.70	2.16	1.84	4.96	3.80	2.70	2.16	1.84	5.95	4.56	3.24	2.59	2.21										
00			07A5013M2M2-PS1	07A5013M2M2-PS1	07A5013M2M2-PS1		Nuance Auto/Store AutoCapture User License (20 users) (10 to 24 Their Maintenance & Support	160.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.49	5.19	4.42										
00			07A5013M2M4-PS1	07A5013M2M4-PS1	07A5013M2M4-PS1		Nuance Auto/Store AutoCapture User License (20 users) (10 to 24 Their Maintenance & Support	240.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62										
00			07A5013M2M6-PS1	07A5013M2M6-PS1	07A5013M2M6-PS1		Nuance Auto/Store AutoCapture User License (20 users) (10 to 24 Their Maintenance & Support	320.00	320.00	19.85	15.19	10.81	8.64	7.36	19.85	15.19	10.81	8.64	7.36	23.82	18.22	12.97	10.37	8.83										
00			07A5013M3M1-PS1	07A5013M3M1-PS1	07A5013M3M1-PS1		Nuance Auto/Store AutoCapture User License (20 users) (25 to 49 Their Maintenance & Support	400.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04										
00			07A5013M3M3-PS1	07A5013M3M3-PS1	07A5013M3M3-PS1		Nuance Auto/Store AutoCapture User License (20 users) (25 to 49 Their Maintenance & Support	64.00	64.00	3.97	3.04	2.16	1.73	1.47	3.97	3.04	2.16	1.73	1.47	4.76	3.64	2.59	2.07	1.77										
00			07A5013M3M5-PS1	07A5013M3M5-PS1	07A5013M3M5-PS1		Nuance Auto/Store AutoCapture User License (20 users) (25 to 49 Their Maintenance & Support	128.00	128.00	7.94	6.07	4.32	3.46	2.94	7.94	6.07	4.32	3.46	2.94	9.53	7.29	5.19	4.15	3.53										
00			07A5013M3M7-PS1	07A5013M3M7-PS1	07A5013M3M7-PS1		Nuance Auto/Store AutoCapture User License (20 users) (25 to 49 Their Maintenance & Support	192.00	192.00	11.91	9.11	6.49	5.19	4.42	11.91	9.11	6.49	5.19	4.42	14.29	10.93	7.78	6.22	5.30										
00			07A5013M3M9-PS1	07A5013M3M9-PS1	07A5013M3M9-PS1		Nuance Auto/Store AutoCapture User License (20 users) (25 to 49 Their Maintenance & Support	256.00	256.00	15.88	12.15	8.65	6.91	5.89	15.88	12.15	8.65	6.91	5.89	19.06	14.58	10.38	8.30	7.07										
00			07A5013M4M1-PS1	07A5013M4M1-PS1	07A5013M4M1-PS1		Nuance Auto/Store AutoCapture User License (20 users) (50 to 99 Their Maintenance & Support	320.00	320.00	19.85	15.19	10.81	8.64	7.36	19.85	15.19	10.81	8.64	7.36	23.82	18.22	12.97	10.37	8.83										
00			07A5013M4M3-PS1	07A5013M4M3-PS1	07A5013M4M3-PS1		Nuance Auto/Store AutoCapture User License (20 users) (50 to 99 Their Maintenance & Support	48.00	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32										
00			07A5013M4M5-PS1	07A5013M4M5-PS1	07A5013M4M5-PS1		Nuance Auto/Store AutoCapture User License (20 users) (50 to 99 Their Maintenance & Support	96.00	96.00	5.95	4.56	3.24	2.59	2.21	5.95	4.56	3.24	2.59	2.21	7.15	5.47	3.89	3.11	2.65										
00			07A5013M4M3-PS1	07A5013M4M3-PS1	07A5013M4M3-PS1		Nuance Auto/Store AutoCapture User License (20 users) (50 to 99 Their Maintenance & Support	144.00	144.00	8.93	6.83	4.86	3.89	3.31	8.93	6.83	4.86	3.89	3.31	10.72	8.20	5.84	4.67	3.97										
00			07A5013M4M4-PS1	07A5013M4M4-PS1	07A5013M4M4-PS1		Nuance Auto/Store AutoCapture User License (20 users) (50 to 99 Their Maintenance & Support	192.00	192.00	11.91	9.11	6.49	5.19	4.42	11.91	9.11	6.49	5.19	4.42	14.29	10.93	7.78	6.22	5.30										
00			07A5013M4M6-PS1	07A5013M4M6-PS1	07A5013M4M6-PS1		Nuance Auto/Store AutoCapture User License (20 users) (50 to 99 Their Maintenance & Support	240.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62										
00			07A5013M5M1-PS1	07A5013M5M1-PS1	07A5013M5M1-PS1		Nuance Auto/Store AutoCapture User License (20 users) (100 to 499 Their Maintenance & Support	41.60	41.60	2.58	1.97	1.41	1.12	0.96	2.58	1.97	1.41	1.12	0.96	3.10	2.37	1.69	1.35	1.15										
00			07A5013M5M3-PS1	07A5013M5M3-PS1	07A5013M5M3-PS1		Nuance Auto/Store AutoCapture User License (20 users) (100 to 499 Their Maintenance & Support	83.20	83.20	5.16	3.95	2.81	2.25	1.91	5.16	3.95	2.81	2.25	1.91	6.19	4.74	3.37	2.70	2.30										
00			07A5013M5M5-PS1	07A5013M5M5-PS1	07A5013M5M5-PS1		Nuance Auto/Store AutoCapture User License (20 users) (100 to 499 Their Maintenance & Support	124.80	124.80	7.74	5.92	4.22	3.37	2.87	7.74	5.92	4.22	3.37	2.87	9.29	7.11	5.06	4.05	3.44										
00			07A5013M5M7-PS1	07A5013M5M7-PS1	07A5013M5M7-PS1		Nuance Auto/Store AutoCapture User License (20 users) (100 to 499 Their Maintenance & Support	166.40	166.40	10.32	7.90	5.62	4.49	3.83	10.32	7.90	5.62	4.49	3.83	12.39	9.48	6.75	5.39	4.59										
00			07A5013M5M9-PS1	07A5013M5M9-PS1	07A5013M5M9-PS1		Nuance Auto/Store AutoCapture User License (20 users) (100 to 499 Their Maintenance & Suppo	208.00	208.00	12.90	9.87	7.03	5.62	4.78	12.90	9.87	7.03	5.62	4.78	15.48	11.85	8.43	6.74	5.74										
00			07A5013M6M1-PS1	07A5013M6M1-PS1	07A5013M6M1-PS1		Nuance Auto/Store AutoCapture User License (20 users) (500+ Their Maintenance & Support Onl	32.00	32.00	1.98	1.52	1.08	0.86	0.74	1.98	1.52	1.08	0.86	0.74	2.38	1.82	1.30	1.04	0.88										
00			07A5013M6M3-PS1	07A5013M6M3-PS1	07A5013M6M3-PS1		Nuance Auto/Store AutoCapture User License (20 users) (500+ Their Maintenance & Support Onl	64.00	64.00	3.97	3.04	2.16	1.73	1.47	3.97	3.04	2.16	1.73	1.47	4.76	3.64	2.59	2.07	1.77										
00			07A5013M6M5-PS1	07A5013M6M5-PS1	07A5013M6M5-PS1		Nuance Auto/Store AutoCapture User License (20 users) (500+ Their Maintenance & Support Onl	96.00	96.00	5.95	4.56	3.24	2.59	2.21	5.95	4.56	3.24	2.59	2.21	7.15	5.47	3.89	3.11	2.65										
00			07A5013M6M7-PS1	07A5013M6M7-PS1	07A5013M6M7-PS1		Nuance Auto/Store AutoCapture User License (20 users) (500+ Their Maintenance & Support Onl	128.00	128.00	7.94	6.07	4.32	3.46	2.94	7.94	6.07	4.32	3.46	2.94	9.53	7.29	5.19	4.15	3.53										
00			07A5013M6M9-PS1	07A5013M6M9-PS1	07A5013M6M9-PS1		Nuance Auto/Store AutoCapture User License (20 users) (500+ Their Maintenance & Support Onl	160.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.49	5.19	4.42										
00			07A5017A1M0-PS1	07A5017A1M0-PS1	07A5017A1M0-PS1		Nuance Auto/Store QuickCapture Device License (50 to 99 Their Software Only (No Maintenance &	1,275.00	1,275.00	79.09	60.51	43.07	34.44	29.33	79.09	60.51	43.07	34.44	29.33	94.91	72.61	51.68	41.33	35.19										
00			07A5017A2M0-PS1	07A5017A2M0-PS1	07A5017A2M0-PS1		Nuance Auto/Store QuickCapture Device License (100 to 499 Their Software Only (No Maintenance	1,122.00	1,122.00	69.60	53.25	37.90	30.31	25.81	69.60	53.25	37.90	30.31	25.81	83.52	63.90	45.48	36.37	30.97										
00			07A5017A3M0-PS1	07A5017A3M0-PS1	07A5017A3M0-PS1		Nuance Auto/Store QuickCapture Device License (500+ Their Software Only (No Maintenance & S	1,020.00	1,020.00	63.27	48.41	34.46	27.55	23.46	63.27	48.41

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400003730

New Product-Add New EDP Code

	Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copiers Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
00			07A5203M3M4-PS1	07A5203M3M4-PS1	07A5203M3M4-PS1		Nuance AutoStore File Intoxt License (60K oases/ mt) (6 to 11 Tier) Maintenance & Support Only	867.00	867.00	53.78	41.15	29.29	23.42	19.94	53.78	41.15	29.29	23.42	19.94	64.54	49.38	35.14	28.10	23.93										
00			07A5203M3M5-PS1	07A5203M3M5-PS1	07A5203M3M5-PS1		Nuance AutoStore File Intoxt License (60K oases/ mt) (12+ Tier) Maintenance & Support Only	1,083.75	1,083.75	67.23	51.43	36.61	29.27	24.93	67.23	51.43	36.61	29.27	24.93	80.67	61.72	43.93	35.13	29.91										
00			07A5203M4M2-PS1	07A5203M4M2-PS1	07A5203M4M2-PS1		Nuance AutoStore File Intoxt License (60K oases/ mt) (12+ Tier) Maintenance & Support Only for	181.05	181.05	11.23	8.59	6.12	4.89	4.16	11.23	8.59	6.12	4.89	4.16	13.48	10.31	7.34	5.87	5.00										
00			07A5203M4M3-PS1	07A5203M4M3-PS1	07A5203M4M3-PS1		Nuance AutoStore File Intoxt License (60K oases/ mt) (12+ Tier) Maintenance & Support Only for	362.10	362.10	22.46	17.19	12.23	9.78	8.33	22.46	17.19	12.23	9.78	8.33	26.95	20.62	14.68	11.74	9.99										
00			07A5203M4M4-PS1	07A5203M4M4-PS1	07A5203M4M4-PS1		Nuance AutoStore File Intoxt License (60K oases/ mt) (12+ Tier) Maintenance & Support Only for	543.15	543.15	33.69	25.78	18.36	14.67	12.49	33.69	25.78	18.36	14.67	12.49	40.43	30.92	22.02	17.60	14.99										
00			07A5203M4M5-PS1	07A5203M4M5-PS1	07A5203M4M5-PS1		Nuance AutoStore File Intoxt License (60K oases/ mt) (12+ Tier) Maintenance & Support Only for	724.20	724.20	44.92	34.37	24.46	19.56	16.66	44.92	34.37	24.46	19.56	16.66	53.91	41.24	29.36	23.47	19.99										
00			07A5203M4M6-PS1	07A5203M4M6-PS1	07A5203M4M6-PS1		Nuance AutoStore File Intoxt License (60K oases/ mt) (12+ Tier) Maintenance & Support Only for	905.25	905.25	56.15	42.96	30.58	24.45	20.82	56.15	42.96	30.58	24.45	20.82	67.38	51.56	36.70	29.34	24.98										
00			07A5221A1M0-PS1	07A5221A1M0-PS1	07A5221A1M0-PS1		Nuance AutoStore File Intoxt Battery License (30K oases) Software Only (No Maintenance & Su	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
00			07A5224A1M0-PS1	07A5224A1M0-PS1	07A5224A1M0-PS1		Nuance AutoStore 2D Barcode License Software Only (No Maintenance & Support Included)	250.00	250.00	15.51	11.87	8.45	6.75	5.75	15.51	11.87	8.45	6.75	5.75	18.61	14.24	10.13	8.10	6.90										
00			07A5224M1M1-PS1	07A5224M1M1-PS1	07A5224M1M1-PS1		Nuance AutoStore 2D Barcode Maintenance & Support Only for 1 Year	50.00	50.00	3.10	2.37	1.69	1.35	1.15	3.10	2.37	1.69	1.35	1.15	3.72	2.85	2.03	1.62	1.38										
00			07A5224M1M2-PS1	07A5224M1M2-PS1	07A5224M1M2-PS1		Nuance AutoStore 2D Barcode Maintenance & Support Only for 2 Years	100.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76										
00			07A5224M1M3-PS1	07A5224M1M3-PS1	07A5224M1M3-PS1		Nuance AutoStore 2D Barcode Maintenance & Support Only for 3 Years	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
00			07A5224M1M4-PS1	07A5224M1M4-PS1	07A5224M1M4-PS1		Nuance AutoStore 2D Barcode Maintenance & Support Only for 4 Years	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
00			07A5224M1M5-PS1	07A5224M1M5-PS1	07A5224M1M5-PS1		Nuance AutoStore 2D Barcode Maintenance & Support Only for 5 Years	250.00	250.00	15.51	11.87	8.45	6.75	5.75	15.51	11.87	8.45	6.75	5.75	18.61	14.24	10.13	8.10	6.90										
00			07A5251A1M0-PS1	07A5251A1M0-PS1	07A5251A1M0-PS1		Nuance AutoStore Additional OCR Engine License Software Only (No Maintenance & Support Ir	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
00			07A5251M1M1-PS1	07A5251M1M1-PS1	07A5251M1M1-PS1		Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 1 Year	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
00			07A5251M1M2-PS1	07A5251M1M2-PS1	07A5251M1M2-PS1		Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 2 Years	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60										
00			07A5251M1M3-PS1	07A5251M1M3-PS1	07A5251M1M3-PS1		Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 3 Years	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
00			07A5251M1M4-PS1	07A5251M1M4-PS1	07A5251M1M4-PS1		Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 4 Years	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
00			07A5251M1M5-PS1	07A5251M1M5-PS1	07A5251M1M5-PS1		Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 5 Years	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
00			07A5334A1M0-PS1	07A5334A1M0-PS1	07A5334A1M0-PS1		Nuance AutoStore Express Device License (1 to 9 Tier) Software Only (No Maintenance & Supp	915.00	915.00	56.76	43.43	30.91	24.71	21.05	56.76	43.43	30.91	24.71	21.05	68.11	52.11	37.09	29.66	25.25										
00			07A5334A2M0-PS1	07A5334A2M0-PS1	07A5334A2M0-PS1		Nuance AutoStore Express Device License (10 to 24 Tier) Software Only (No Maintenance & Su	805.20	805.20	49.95	38.21	27.20	21.75	18.52	49.95	38.21	27.20	21.75	18.52	59.94	45.86	32.64	26.10	22.22										
00			07A5334A3M0-PS1	07A5334A3M0-PS1	07A5334A3M0-PS1		Nuance AutoStore Express Device License (25 to 49 Tier) Software Only (No Maintenance & Su	732.00	732.00	45.41	34.74	24.73	19.77	16.84	45.41	34.74	24.73	19.77	16.84	54.49	41.69	29.67	23.73	20.20										
00			07A5334A4M0-PS1	07A5334A4M0-PS1	07A5334A4M0-PS1		Nuance AutoStore Express Device License (50 to 99 Tier) Software Only (No Maintenance & Su	713.70	713.70	44.27	33.87	24.11	19.28	16.42	44.27	33.87	24.11	19.28	16.42	53.12	40.65	28.93	23.13	19.70										
00			07A5334M1M1-PS1	07A5334M1M1-PS1	07A5334M1M1-PS1		Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	183.00	183.00	11.35	8.69	6.18	4.94	4.21	11.35	8.69	6.18	4.94	4.21	13.62	10.42	7.42	5.93	5.05										
00			07A5334M1M2-PS1	07A5334M1M2-PS1	07A5334M1M2-PS1		Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	366.00	366.00	22.70	17.37	12.36	9.89	8.42	22.70	17.37	12.36	9.89	8.42	27.24	20.84	14.84	11.86	10.10										
00			07A5334M1M3-PS1	07A5334M1M3-PS1	07A5334M1M3-PS1		Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	549.00	549.00	34.05	26.06	18.55	14.83	12.63	34.05	26.06	18.55	14.83	12.63	40.87	31.27	22.25	17.79	15.15										
00			07A5334M1M4-PS1	07A5334M1M4-PS1	07A5334M1M4-PS1		Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	732.00	732.00	45.41	34.74	24.73	19.77	16.84	45.41	34.74	24.73	19.77	16.84	54.49	41.69	29.67	23.73	20.20										
00			07A5334M1M5-PS1	07A5334M1M5-PS1	07A5334M1M5-PS1		Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	915.00	915.00	56.76	43.43	30.91	24.71	21.05	56.76	43.43	30.91	24.71	21.05	68.11	52.11	37.09	29.66	25.25										
00			07A5334M2M1-PS1	07A5334M2M1-PS1	07A5334M2M1-PS1		Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	161.04	161.04	9.99	7.64	5.44	4.35	3.70	9.99	7.64	5.44	4.35	3.70	11.99	9.17	6.53	5.22	4.44										
00			07A5334M2M2-PS1	07A5334M2M2-PS1	07A5334M2M2-PS1		Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	322.08	322.08	19.98	15.29	10.88	8.70	7.41	19.98	15.29	10.88	8.70	7.41	23.97	18.34	13.06	10.44	8.89										
00			07A5334M2M3-PS1	07A5334M2M3-PS1	07A5334M2M3-PS1		Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	483.12	483.12	29.97	22.93	16.32	13.05	11.11	29.97	22.93	16.32	13.05	11.11	35.96	27.51	19.58	15.66	13.33										
00			07A5334M2M4-PS1	07A5334M2M4-PS1	07A5334M2M4-PS1		Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	644.16	644.16	39.96	30.57	21.76	17.40	14.82	39.96	30.57	21.76	17.40	14.82	47.95	36.69	26.11	20.88	17.78										
00			07A5334M2M5-PS1	07A5334M2M5-PS1	07A5334M2M5-PS1		Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	805.20	805.20	49.95	38.21	27.20	21.75	18.52	49.95	38.21	27.20	21.75	18.52	59.94	45.86	32.64	26.10	22.22										
00			07A5334M3M1-PS1	07A5334M3M1-PS1	07A5334M3M1-PS1		Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	146.40	146.40	9.08	6.95	4.95	3.95	3.37	9.08	6.95	4.95	3.95	3.37	10.90	8.34	5.93	4.75	4.04										
00			07A5334M3M2-PS1	07A5334M3M2-PS1	07A5334M3M2-PS1		Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	292.80	292.80	18.16	13.90	9.89	7.91	6.73	18.16	13.90	9.89	7.91	6.73	21.79	16.68	11.87	9.49	8.08										
00			07A5334M3M3-PS1	07A5334M3M3-PS1	07A5334M3M3-PS1		Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	439.20	439.20	27.24	20.84	14.84	11.86	10.10	27.24	20.84	14.84	11.86	10.10	32.69	25.01	17.80	14.24	12.12										
00			07A5334M3M4-PS1	07A5334M3M4-PS1	07A5334M3M4-PS1		Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	585.60	585.60	36.32	27.79	19.78	15.82	13.47	36.32	27.79	19.78	15.82	13.47	43.59	33.35	23.74	18.98	16.16										
00			07A5334M3M5-PS1	07A5334M3M5-PS1	07A5334M3M5-PS1		Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	732.00	732.00	45.41	34.74	24.73	19.77	16.84	45.41	34.74	24.73	19.77	16.84	54.49	41.69	29.67	23.73	20.20										
00			07A5334M4M1-PS1	07A5334M4M1-PS1	07A5334M4M1-PS1		Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	142.74	142.74	8.85	6.77	4.82	3.86	3.28	8.85	6.77	4.82	3.86	3.28	10.62	8.13	5.79	4.63	3.94										
00			07A5334M4M2-PS1	07A5334M4M2-PS1	07A5334M4M2-PS1		Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	285.48	285.48	17.71	13.55	9.64	7.71	6.57	17.71	13.55	9.64	7.71	6.57	21.25	16.26	11.57	9.25	7.88										
00			07A5334M4M3-PS1	07A5334M4M3-PS1	07A5334M4M3-PS1		Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	428.22	428.22	26.56	20.32	14.47	11.57	9.85	26.56	20.32	14.47	11.57	9.85	31.87	24.39	17.36	13.88	11.82										
00			07A5334M4M4-PS1	07A5334M4M4-PS1	07A5334M4M4-PS1		Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	570.96	570.96	35.42	27.10	19.29	15.42	13.13	35.42	27.10	19.29	15.42	13.13	42.50	32.52	23.14	18.51	15.76										
00			07A5334M4M5-PS1	07A5334M4M5-PS1	07A5334M4M5-PS1		Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	713.70	713.70	44.27	33.87	24.11	19.28	16.42	44.27	33.87	24.11	19.28	16.42	53.12	40.65	28.93	23.13	19.70										
00			07A5335A1M1-PS1	07A5335A1M1-PS1	07A5335A1M1-PS1		Nuance AutoStore Express upgrade to AutoStore Software Plus 1 year Maintenance & Support	432.00	432.00	26.80	20.50	14.59	11.67	9.94	26.80	20.50	14.59	11.67	9.94	32.16	24.60	17.51	14.00	11.92										
00			07A5335A1M1-PS1	07A5335A1M1-PS1	07A5335A1M1-PS1		Nuance AutoStore Upgradeable to AutoStore Intelligent Workflow Availability Software Plus 1 year Main	1,197.00	1,197.00	74.25	56.81	40.43	32.33	27.53	74.25	56.81	40.43	32.33	27.53	89.10	68.17	48.52	38.80	33.04										
00			3RD-07GE0115M0-DS	3RD-07GE0115M0-DS	3RD-07GE0115M0-DS		Nuance AutoStore Remote Installation Services Basic	1,250.00	1,250.00	77.54	59.33	42.23	33.76	28.75	77.54	59.33	42.23	33.76	28.75	93.05	71.19	50.67	40.52	34.50										
00			3RD-07GE0125M0-DS	3RD-07GE0125M0-DS	3RD-07GE0125M0-DS		Nuance AutoStore Remote Installation Services - Advanced	1,875.00	1,875.00	116.31	88.99	63.34	50.64	43.13	116.31	88.99	63.34	50.64	43.13	139.57	106.79	76.01	60.77	51.75										
00							***Output Manager v4***																											
00			07M0001A1M0-PS1	07M0001A1M0-PS1	07M0001A1M0-PS1		Nuance Output Manager Device License (1 to 9 Tier) Software Only (No Maintenance & Support	898.00	898.00	55.70	42.62	30.33	24.25	20.65	55.70	42.62	30.33	24.25	20.65	66.84	51.14	36.40	29.11	24.78										
00			07M0001A2M0-PS1	07M0001A2M0-PS1	07M0001A2M0-PS1		Nuance Output Manager Device License (10 to 24 Tier) Software Only (No Maintenance & Suppo	745.34	745.34	46.23	35.37	25.18	20.13	17.14	46.23	35.37	25.18	20.13	17.14	55.48	42.45	30.21	24.16	20.57										
00			07M0001A3M0-PS1	07M0001A3M0-PS1	07M0001A3M0-PS1		Nuance Output Manager Device License (25 to 49 Tier) Software Only (No Maintenance & Suppo	646.56	646.56	40.11	30.69	21.84	17.46	14.87	40.11	30.69	21.84	17.46	14.87	48.13	36.82	26.21	20.96	17.85										
00			07M0001A4M0-PS1	07M0001A4M0-PS1	07M0001A4M0-PS1		Nuance Output Manager Device License (50 to 99 Tier) Software Only (No Maintenance & Suppo	565.74	565.74	35.09	26.85	19.11	15.28	13.01	35.09	26.85	19.11	15.28	13.01	42.11	32.22	22.93	18.34	15.61										
00			07M0001A5M0-PS1	07M0001A5M0-PS1	07M0001A5M0-PS1		Nuance Output Manager Device License (100 to 499 Tier) Software Only (No Maintenance & Suppo	449.00	449.00	27.85	21.31	15.17	12.13	10.33	27.85	21.31	15.17	12.13	10.33	33.42	25.57	18.20	14.55	12.39										
00			07M0001A6M0-PS1	07M0001A6M0-PS1	07M0001A6M0-PS1		Nuance Output Manager Device License (500+ Tier) Software Only (No Maintenance & Support	404.10	404.10	25.07	19.18	13.65	10.91	9.29	25.07	19.18	13.65	10.91	9.29	30.08	23.01	16.38	13.10	11.15										
00			07M0001M1M1-PS1	07M0001M1M1-PS1	07M0001M1M1-PS1		Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	179.60	179.60	11.14	8.52	6.07	4.85	4.13	11.14	8.52	6.07	4.85	4.13	13.37	10.23	7.28	5.82	4.96										
00			07M0001M1M2-PS1	07M0001M1M2-PS1	07M0001M1M2-PS1		Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	359.20	359.20	22.28	17.05	12.13	9.70	8.26	22.28	17.05	12.13	9.70	8.26	26.74	20.46	14.56	11.64	9.91										
00			07M0001M1M3-PS1	07M0001M1M3-PS1	07M0001M1M3-PS1		Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	538.80	538.80	33.42	25.57	18.20	14.55	12.39	33.42	25.57	18.20	14.55	12.39	40.11	30.69	21.84	17.46	14.87										
00			07M0001M1M4-PS1	07M0001M1M4-PS1	07M0001M1M4-PS1		Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	718.40	718.40	44.56	34.10	24.27	19.40	16.52	44.56	34.10	24.27	19.40	16.52	53.47	40.91	29.12	23.28	19.83										
00			07M0001M1M5-PS1	07M0001M1M5-PS1	07M0001M1M5-PS1		Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	898.00	898.00	55.70	42.62	30.33	24.25	20.65	55.70	42.62	30.33	24.25	20.65	66.84	51.14	36.40	29.11	24.78										
00			07M0001M2M1-PS1	07M0001M2M1-PS1	07M0001M2M1-PS1		Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	149.07	149.07	9.25	7.07	5.04	4.03	3.43	9.25	7.07	5.04	4.03	3.43	11.10	8.49	6.04	4.83	4.11										
00			07M0001M2M2-PS1	07M0001M2M2-PS1	07M0001M2M2-PS1		Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	298.14	298.14	18.49	14.15	10.07	8.05	6.86	18.49	14.15	10.07	8.05	6.86	22.19	16.98	12.09	9.66	8.23										
00			07M0001M2M3-PS1	07M0001M2M3-PS1	07M0001M2M3-PS1		Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	447.20	447.20	27.74	21.22	15.11	12.08	10.29	27.74	21.22	15.11	12.08	10.29	33.29	25.47	18.13	14.49	12.34										
00			07M0001M2M4-PS1	07M0001M2M4-PS1	07M0001M2M4-PS1		Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	596.27	596.27	36.99	28.30	20.14	16.11	13.71	36.99	28.30	20.14	16.11	13.71	44.38	33.96	24.17	19.33	16.46										
00			07M0001M2M5-PS1	07M0001M2M5-PS1	07M0001M2M5-PS1		Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	745.34	745.34	46.23	35.37	25.18	20.13	17.14	46.23	35.37	25.18	20.13	17.14	55.48	42.45	30.21	24.16	20.57										
00			07M0001M3M1-PS1	07M0001M3M1-PS1	07M0001M3M1-PS1		Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	129.31	129.31	8.02	6.14	4.37	3.49	2.97	8.02	6.14	4.37	3.49	2.97	9.63	7.36	5.24	4.19	3.57										
00			07M0001M3M2-PS1	07M0001M3M2-PS1	07M0001M3M2-PS1		Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	258.62	258.62	16.04	12.27	8.74	6.99	5.95	16.04	12.27	8.74	6.99	5.95	19.25	14.73	10.48	8.38	7.14										
00			07M0001M3M3-PS1	07M0001M3M3-PS1	07M0001M3M3-PS1		Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	387.94	387.94	24.06	18.41	13.10	10.48	8.92	24.06	18.41	13.10	10.48	8.92	28.88	22.09	15.73	12.57	10.71										
00			07M0001M3M4-PS1	07M0001M3M4-PS1	07M0001M3M4-PS1		Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	517.25	517.25	32.08	24.55	17.47	13.97	11.90	32.08	24.55	17.47	13.97	11.90	38.50	29.46	20.97	16.77	14.28										
00			07M0001M3M5-PS1	07M0001M3M5-PS1	07M0001M3M5-PS1		Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	646.56	646.56	40.11	30.69	21.84	17.46	14.87	40.11	30.69	21.84	17.46	14.87	48.13	36.82	26.21	20.96	17.85										
00			07M0001M4M1-PS1	07M0001M4M1-PS1	07M0001M4M1-PS1		Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	113.15	113.15	7.02	5.37	3.82	3.06	2.60	7.02	5.37	3.82	3.06	2.60	8.42	6.44	4.59	3.67	3.12										
00			07M0001M4M2-PS1	07M0001M4M2-PS1	07M0001M4M2-PS1		Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	226.30	226.30	14.04	10.74	7.64	6.11	5.20	14.04	10.74	7.64	6.11	5.20	16.84	12.89	9.17	7.33	6.25										
00			07M0001M4M3-PS1	07M0001M4M3-PS1	07M0001M4M3-PS1		Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	339.44	339.44	21.06	16.11	11.47	9.17	7.81	21.06	16.11	11.47	9.17	7.81	25.27	19.33	13.76	11.00	9.37										
00			07M0001M4M4-PS1	07M0001M4M4-PS1	07M0001M4M4-PS1		Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	452.59	452.59	28.07	21.48	15.29	12.22	10.41	28.07	21.48	15.29	12.22	10.41	33.69	25.78	18.35	14.67	12.49										
00			07M0001M4M5-PS1	07M0001M4M5-PS1	07M0001M4M5-PS1		Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	565.74	565.74	35.09	26.85	19.11	15.28	13.01	35.09	26.85	19.11	15

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Month	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
00		07M0004M4M5-PS1	07M0004M4M5-PS1	07M0004M4M5-PS1		Nuance Output Manager Network Printer License (20 each) (50 to 99 Tier) Maintenance & Suppo	377.37	377.37	23.41	17.91	12.75	10.19	8.66	23.41	17.91	12.75	10.19	8.66	28.09	21.49	15.30	12.23	10.42										
00		07M0004M5M1-PS1	07M0004M5M1-PS1	07M0004M5M1-PS1		Nuance Output Manager Network Printer License (20 each) (100 to 499 Tier) Maintenance & Sup	59.90	59.90	3.72	2.84	2.02	1.62	1.38	3.72	2.84	2.02	1.62	1.38	4.46	3.41	2.43	1.94	1.65										
00		07M0004M5M2-PS1	07M0004M5M2-PS1	07M0004M5M2-PS1		Nuance Output Manager Network Printer License (20 each) (500 to 499 Tier) Maintenance & Sup	119.80	119.80	7.43	5.69	4.05	3.24	2.76	7.43	5.69	4.05	3.24	2.76	8.92	6.82	4.86	3.88	3.31										
00		07M0004M5M3-PS1	07M0004M5M3-PS1	07M0004M5M3-PS1		Nuance Output Manager Network Printer License (20 each) (1000 to 499 Tier) Maintenance & Su	179.70	179.70	11.15	8.53	6.07	4.85	4.13	11.15	8.53	6.07	4.85	4.13	13.38	10.23	7.28	5.82	4.96										
00		07M0004M5M4-PS1	07M0004M5M4-PS1	07M0004M5M4-PS1		Nuance Output Manager Network Printer License (20 each) (100 to 499 Tier) Maintenance & Sup	239.60	239.60	14.86	11.37	8.09	6.47	5.51	14.86	11.37	8.09	6.47	5.51	17.83	13.65	9.71	7.77	6.61										
00		07M0004M5M5-PS1	07M0004M5M5-PS1	07M0004M5M5-PS1		Nuance Output Manager Network Printer License (20 each) (100 to 499 Tier) Maintenance & Sup	299.50	299.50	18.58	14.21	10.12	8.09	6.89	18.58	14.21	10.12	8.09	6.89	22.29	17.06	12.14	9.71	8.27										
00		07M0004M6M1-PS1	07M0004M6M1-PS1	07M0004M6M1-PS1		Nuance Output Manager Network Printer License (20 each) (500+ Tier) Maintenance & Support	53.91	53.91	3.34	2.56	1.82	1.46	1.24	3.34	2.56	1.82	1.46	1.24	4.01	3.07	2.19	1.75	1.49										
00		07M0004M6M2-PS1	07M0004M6M2-PS1	07M0004M6M2-PS1		Nuance Output Manager Network Printer License (20 each) (500+ Tier) Maintenance & Support	107.82	107.82	6.69	5.12	3.64	2.91	2.48	6.69	5.12	3.64	2.91	2.48	8.03	6.14	4.37	3.49	2.98										
00		07M0004M6M3-PS1	07M0004M6M3-PS1	07M0004M6M3-PS1		Nuance Output Manager Network Printer License (20 each) (500+ Tier) Maintenance & Support	161.73	161.73	10.03	7.68	5.46	4.37	3.72	10.03	7.68	5.46	4.37	3.72	12.04	9.21	6.56	5.24	4.46										
00		07M0004M6M4-PS1	07M0004M6M4-PS1	07M0004M6M4-PS1		Nuance Output Manager Network Printer License (20 each) (500+ Tier) Maintenance & Support	215.64	215.64	13.38	10.23	7.28	5.82	4.96	13.38	10.23	7.28	5.82	4.96	16.05	12.28	8.74	6.99	5.95										
00		07M0004M6M5-PS1	07M0004M6M5-PS1	07M0004M6M5-PS1		Nuance Output Manager Network Printer License (20 each) (500+ Tier) Maintenance & Support	269.55	269.55	16.72	12.79	9.11	7.28	6.20	16.72	12.79	9.11	7.28	6.20	20.06	15.35	10.93	8.74	7.44										
00		07M0052A1M5-PS1	07M0052A1M5-PS1	07M0052A1M5-PS1		Nuance Output Manager Network Printer License (20 each) (50 to 99 Tier) Software Only (No Maintenance & Su	599.00	599.00	37.16	28.43	20.23	16.18	13.78	37.16	28.43	20.23	16.18	13.78	44.59	34.11	24.28	19.41	16.53										
00		07M0052A2M0-PS1	07M0052A2M0-PS1	07M0052A2M0-PS1		Nuance Output Manager Network Printer License (20 each) (10 to 24 Tier) Software Only (No Maintenance & S	401.33	401.33	24.89	19.05	13.56	10.84	9.23	24.89	19.05	13.56	10.84	9.23	29.87	22.86	16.27	13.01	11.08										
00		07M0052A3M5-PS1	07M0052A3M5-PS1	07M0052A3M5-PS1		Nuance Output Manager Network Printer License (20 each) (25 to 49 Tier) Software Only (No Maintenance & Su	299.50	299.50	18.58	14.21	10.12	8.09	6.89	18.58	14.21	10.12	8.09	6.89	22.29	17.06	12.14	9.71	8.27										
00		07M0052A4M0-PS1	07M0052A4M0-PS1	07M0052A4M0-PS1		Nuance Output Manager Network Printer License (20 each) (50 to 99 Tier) Software Only (No Maintenance & S	197.67	197.67	12.26	9.38	6.68	5.34	4.55	12.26	9.38	6.68	5.34	4.55	14.71	11.26	8.01	6.41	5.46										
00		07M0052A5M0-PS1	07M0052A5M0-PS1	07M0052A5M0-PS1		Nuance Output Manager Network Printer License (20 each) (100 to 499 Tier) Software Only (No Maintenance &	59.90	59.90	3.72	2.84	2.02	1.62	1.38	3.72	2.84	2.02	1.62	1.38	4.46	3.41	2.43	1.94	1.65										
00		07M0052A6M0-PS1	07M0052A6M0-PS1	07M0052A6M0-PS1		Nuance Output Manager Network Printer License (20 each) (500+ Tier) Software Only (No Maintenance & Sup	35.94	35.94	2.23	1.71	1.21	0.97	0.83	2.23	1.71	1.21	0.97	0.83	2.68	2.05	1.46	1.16	0.99										
00		07M0059M1M1-PS1	07M0059M1M1-PS1	07M0059M1M1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (1 to 9 Tier) Maintenance & Support Only for 1 Year	119.80	119.80	7.43	5.69	4.05	3.24	2.76	7.43	5.69	4.05	3.24	2.76	8.92	6.82	4.86	3.88	3.31										
00		07M0059M1P1-PS1	07M0059M1P1-PS1	07M0059M1P1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (1 to 9 Tier) Maintenance & Support Only for 2 Year	239.60	239.60	14.86	11.37	8.09	6.47	5.51	14.86	11.37	8.09	6.47	5.51	17.83	13.65	9.71	7.77	6.61										
00		07M0059M1Q1-PS1	07M0059M1Q1-PS1	07M0059M1Q1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (1 to 9 Tier) Maintenance & Support Only for 3 Year	359.40	359.40	22.29	17.06	12.14	9.71	8.27	22.29	17.06	12.14	9.71	8.27	26.75	20.47	14.57	11.65	9.92										
00		07M0059M1R1-PS1	07M0059M1R1-PS1	07M0059M1R1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (1 to 9 Tier) Maintenance & Support Only for 4 Year	479.20	479.20	29.72	22.74	16.19	12.94	11.02	29.72	22.74	16.19	12.94	11.02	35.67	27.29	19.42	15.53	13.23										
00		07M0059M1S1-PS1	07M0059M1S1-PS1	07M0059M1S1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (1 to 9 Tier) Maintenance & Support Only for 5 Year	599.00	599.00	37.16	28.43	20.23	16.18	13.78	37.16	28.43	20.23	16.18	13.78	44.59	34.11	24.28	19.41	16.53										
00		07M0059M2M1-PS1	07M0059M2M1-PS1	07M0059M2M1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (10 to 24 Tier) Maintenance & Support Only for 1 Year	80.27	80.27	4.98	3.81	2.71	2.17	1.85	4.98	3.81	2.71	2.17	1.85	5.97	4.57	3.25	2.60	2.22										
00		07M0059M2P1-PS1	07M0059M2P1-PS1	07M0059M2P1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (10 to 24 Tier) Maintenance & Support Only for 2 Year	160.53	160.53	9.96	7.62	5.42	4.34	3.69	9.96	7.62	5.42	4.34	3.69	11.95	9.14	6.51	5.20	4.43										
00		07M0059M2Q1-PS1	07M0059M2Q1-PS1	07M0059M2Q1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (10 to 24 Tier) Maintenance & Support Only for 3 Year	240.80	240.80	14.94	11.43	8.13	6.50	5.54	14.94	11.43	8.13	6.50	5.54	17.92	13.71	9.76	7.80	6.65										
00		07M0059M2R1-PS1	07M0059M2R1-PS1	07M0059M2R1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (10 to 24 Tier) Maintenance & Support Only for 4 Year	321.06	321.06	19.92	15.24	10.85	8.67	7.38	19.92	15.24	10.85	8.67	7.38	23.90	18.29	13.01	10.41	8.86										
00		07M0059M2S1-PS1	07M0059M2S1-PS1	07M0059M2S1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (10 to 24 Tier) Maintenance & Support Only for 5 Year	401.33	401.33	24.89	19.05	13.56	10.84	9.23	24.89	19.05	13.56	10.84	9.23	29.87	22.86	16.27	13.01	11.08										
00		07M0059M3M1-PS1	07M0059M3M1-PS1	07M0059M3M1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (25 to 49 Tier) Maintenance & Support Only for 1 Year	59.90	59.90	3.72	2.84	2.02	1.62	1.38	3.72	2.84	2.02	1.62	1.38	4.46	3.41	2.43	1.94	1.65										
00		07M0059M3P1-PS1	07M0059M3P1-PS1	07M0059M3P1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (25 to 49 Tier) Maintenance & Support Only for 2 Year	119.80	119.80	7.43	5.69	4.05	3.24	2.76	7.43	5.69	4.05	3.24	2.76	8.92	6.82	4.86	3.88	3.31										
00		07M0059M3Q1-PS1	07M0059M3Q1-PS1	07M0059M3Q1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (25 to 49 Tier) Maintenance & Support Only for 3 Year	179.70	179.70	11.15	8.53	6.07	4.85	4.13	11.15	8.53	6.07	4.85	4.13	13.38	10.23	7.28	5.82	4.96										
00		07M0059M3R1-PS1	07M0059M3R1-PS1	07M0059M3R1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (25 to 49 Tier) Maintenance & Support Only for 4 Year	239.60	239.60	14.86	11.37	8.09	6.47	5.51	14.86	11.37	8.09	6.47	5.51	17.83	13.65	9.71	7.77	6.61										
00		07M0059M3S1-PS1	07M0059M3S1-PS1	07M0059M3S1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (25 to 49 Tier) Maintenance & Support Only for 5 Year	299.50	299.50	18.58	14.21	10.12	8.09	6.89	18.58	14.21	10.12	8.09	6.89	22.29	17.06	12.14	9.71	8.27										
00		07M0059M4M1-PS1	07M0059M4M1-PS1	07M0059M4M1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (50 to 99 Tier) Maintenance & Support Only for 1 Year	39.53	39.53	2.45	1.88	1.34	1.07	0.91	2.45	1.88	1.34	1.07	0.91	2.94	2.25	1.60	1.28	1.09										
00		07M0059M4P1-PS1	07M0059M4P1-PS1	07M0059M4P1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (50 to 99 Tier) Maintenance & Support Only for 2 Year	79.07	79.07	4.90	3.75	2.67	2.14	1.82	4.90	3.75	2.67	2.14	1.82	5.89	4.50	3.21	2.56	2.18										
00		07M0059M4Q1-PS1	07M0059M4Q1-PS1	07M0059M4Q1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (50 to 99 Tier) Maintenance & Support Only for 3 Year	118.60	118.60	7.36	5.63	4.01	3.20	2.73	7.36	5.63	4.01	3.20	2.73	8.83	6.75	4.81	3.84	3.27										
00		07M0059M4R1-PS1	07M0059M4R1-PS1	07M0059M4R1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (50 to 99 Tier) Maintenance & Support Only for 4 Year	158.14	158.14	9.81	7.51	5.34	4.27	3.64	9.81	7.51	5.34	4.27	3.64	11.77	9.01	6.41	5.13	4.36										
00		07M0059M4S1-PS1	07M0059M4S1-PS1	07M0059M4S1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (50 to 99 Tier) Maintenance & Support Only for 5 Year	197.67	197.67	12.26	9.38	6.68	5.34	4.55	12.26	9.38	6.68	5.34	4.55	14.71	11.26	8.01	6.41	5.46										
00		07M0059M5M1-PS1	07M0059M5M1-PS1	07M0059M5M1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (100 to 499 Tier) Maintenance & Support Only for 1 Year	11.98	11.98	0.74	0.57	0.40	0.32	0.28	0.74	0.57	0.40	0.32	0.28	0.89	0.68	0.49	0.39	0.33										
00		07M0059M5P1-PS1	07M0059M5P1-PS1	07M0059M5P1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (100 to 499 Tier) Maintenance & Support Only for 2 Year	23.96	23.96	1.49	1.14	0.81	0.65	0.55	1.49	1.14	0.81	0.65	0.55	1.78	1.36	0.97	0.78	0.66										
00		07M0059M5Q1-PS1	07M0059M5Q1-PS1	07M0059M5Q1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (100 to 499 Tier) Maintenance & Support Only for 3 Year	35.94	35.94	2.23	1.71	1.21	0.97	0.83	2.23	1.71	1.21	0.97	0.83	2.68	2.05	1.46	1.16	0.99										
00		07M0059M5R1-PS1	07M0059M5R1-PS1	07M0059M5R1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (100 to 499 Tier) Maintenance & Support Only for 4 Year	47.92	47.92	2.97	2.27	1.62	1.29	1.10	2.97	2.27	1.62	1.29	1.10	3.57	2.73	1.94	1.55	1.32										
00		07M0059M5S1-PS1	07M0059M5S1-PS1	07M0059M5S1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (100 to 499 Tier) Maintenance & Support Only for 5 Year	59.90	59.90	3.72	2.84	2.02	1.62	1.38	3.72	2.84	2.02	1.62	1.38	4.46	3.41	2.43	1.94	1.65										
00		07M0059M6M1-PS1	07M0059M6M1-PS1	07M0059M6M1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (500+ Tier) Maintenance & Support Only for 1 Year	7.19	7.19	0.45	0.34	0.24	0.19	0.17	0.45	0.34	0.24	0.19	0.17	0.54	0.41	0.29	0.23	0.20										
00		07M0059M6P1-PS1	07M0059M6P1-PS1	07M0059M6P1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (500+ Tier) Maintenance & Support Only for 2 Year	14.38	14.38	0.89	0.68	0.49	0.39	0.33	0.89	0.68	0.49	0.39	0.33	1.07	0.82	0.58	0.47	0.40										
00		07M0059M6Q1-PS1	07M0059M6Q1-PS1	07M0059M6Q1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (500+ Tier) Maintenance & Support Only for 3 Year	21.56	21.56	1.34	1.02	0.73	0.58	0.50	1.34	1.02	0.73	0.58	0.50	1.61	1.23	0.87	0.70	0.60										
00		07M0059M6R1-PS1	07M0059M6R1-PS1	07M0059M6R1-PS1		Nuance Output Manager Basic Transform Module License (20 users) (500+ Tier) Maintenance & Support Only for 4 Year	28.75	28.75	1.78	1.36	0.97	0.78	0.66	1.78	1.36	0.97	0.78	0.66	2.14	1.64	1.17	0.93	0.79										
00		07M0059M6M5-PS1	07M0059M6M5-PS1	07M0059M6M5-PS1		Nuance Output Manager Basic Transform Module License (20 users) (500+ Tier) Maintenance & Support Only for 5 Year	35.94	35.94	2.23	1.71	1.21	0.97	0.83	2.23	1.71	1.21	0.97	0.83	2.68	2.05	1.46	1.16	0.99										
00		07M0038A1M0-PS1	07M0038A1M0-PS1	07M0038A1M0-PS1		Nuance Output Manager Custom Source Input License Software Only (No Maintenance & Suppo	4,995.00	4,995.00	309.84	237.06	168.73	134.91	114.89	309.84	237.06	168.73	134.91	114.89	371.81	284.48	202.48	161.90	137.86										
00		07M0038A1P0-PS1	07M0038A1P0-PS1	07M0038A1P0-PS1		Nuance Output Manager Custom Source Input License Maintenance & Support Only for 1 Year	999.00	999.00	61.97	47.41	33.75	26.98	22.98	61.97	47.41	33.75	26.98	22.98	74.36	56.90	40.50	32.38	27.57										
00		07M0038A1Q0-PS1	07M0038A1Q0-PS1	07M0038A1Q0-PS1		Nuance Output Manager Custom Source Input License Maintenance & Support Only for 2 Years	1,998.00	1,998.00	123.94	94.83	67.49	53.97	45.95	123.94	94.83	67.49	53.97	45.95	148.72	113.79	80.99	64.76	55.14										
00		07M0038A1R0-PS1	07M0038A1R0-PS1	07M0038A1R0-PS1		Nuance Output Manager Custom Source Input License Maintenance & Support Only for 3 Years	2,997.00	2,997.00	185.90	142.24	101.24	80.95	68.93	185.90	142.24	101.24	80.95	68.93	223.08	170.69	121.49	97.14	82.72										
00		07M0038A1M4-PS1	07M0038A1M4-PS1	07M0038A1M4-PS1		Nuance Output Manager Custom Source Input License Maintenance & Support Only for 4 Years	3,996.00	3,996.00	247.87	189.65	134.98	107.93	91.91	247.87	189.65	134.98	107.93	91.91	297.45	227.58	161.98	129.52	110.29										
00		07M0038A1M5-PS1	07M0038A1M5-PS1	07M0038A1M5-PS1		Nuance Output Manager Custom Source Input License Maintenance & Support Only for 5 Years	4,995.00	4,995.00	309.84	237.06	168.73	134.91	114.89	309.84	237.06	168.73	134.91	114.89	371.81	284.48	202.48	161.90	137.86										
00		07M0039A1M0-PS1	07M0039A1M0-PS1	07M0039A1M0-PS1		Nuance Output Manager Enterprise Gateway Connector Input License Software Only (No Maintenan	9,995.00	9,995.00	619.99	474.36	337.63	269.96	229.89	619.99	474.36	337.63	269.96	229.89	743.99	569.24	405.16	323.96	275.86										
00		07M0039A1P0-PS1	07M0039A1P0-PS1	07M0039A1P0-PS1		Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only	1,998.00	1,998.00	124.00	94.87	67.53	53.99	45.98	124.00	94.87	67.53	53.99	45.98	148.80	113.85	81.03	64.79	55.17										
00		07M0039M1M2-PS1	07M0039M1M2-PS1	07M0039M1M2-PS1		Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only	3,998.00	3,998.00	248.00	189.75	135.05	107.99	91.95	248.00	189.75	135.05	107.99	91.95	297.60	227.69	162.06	129.58	110.34										
00		07M0039M1M3-PS1	07M0039M1M3-PS1	07M0039M1M3-PS1		Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only	5,997.00	5,997.00	371.99	284.62	202.58	161.98	137.93	371.99	284.62	202.58	161.98	137.93	446.39	341.54	243.09	194.37	165.52										
00		07M0039M1M4-PS1	07M0039M1M4-PS1	07M0039M1M4-PS1		Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only	7,996.00	7,996.00	495.98	379.49	270.10	215.97	183.91	495.98	379.49	270.10	215.97	183.91	595.18	455.39	324.13	259.17	220.69										
00		07M0039M1M5-PS1	07M0039M1M5-PS1	07M0039M1M5-PS1		Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only	9,995.00	9,995.00	619.99	474.36	337.63	269.96	229.89	619.99	474.36	337.63	269.96	229.89	743.99	569.24	405.16	323.96	275.86										
00		07M0061M1M1-PS1	07M0061M1M1-PS1	07M0061M1M1-PS1		Nuance Output Manager Basic Transform Module License (20 Tier) Maintenance & Support Only for 1 Year	4,995.00	4,995.00	309.84	237.06	168.73	134.91	114.89	309.84	237.06	168.73	134.91	114.89	371.81	284.48	202.48	161.90	137.86										
00		07M0061M1P1-PS1	07M0061M1P1-PS1	07M0061M1P1-PS1		Nuance Output Manager Basic Transform Module License & Support Only for 1 Year	999.00	999.00	61.97	47.41	33.75	26.98	22.98	61.97	47.41	33.75	26.98	22.98	74.36	56.90	40.50	32.38	27.57										
00		07M0061M1Q1-PS1	07M0061M1Q1-PS1	07M0061M1Q1-PS1		Nuance Output Manager Basic Transform Module License & Support Only for 1 Year	1,998.00	1,998.00	123.94	94.83	67.49	53.97	45.95	123.94	94.83	67.49	53.97	45.95	148.72	113.79	80.99	64.76	55.14										
00		07M0061M1R1-PS1	07M0061M1R1-PS1	07M0061M1R1-PS1		Nuance Output Manager Basic Transform Module License & Support Only for 3 Year	2,997.00	2,997.00	185.90	142.24	101.24	80.95	68.93	185.90	142.24	101.24	80.95	68.93	223.08	170.69	121.49	97.14	82.72										
00		07M0061M1M4-PS1	07M0061M1M4-PS1	07M0061M1M4-PS1		Nuance Output Manager Basic Transform Module License & Support Only for 4 Year	3,996.00	3,996.00	247.87	189.65	134.98	107.93	91.91	247.87	189.65	134.98	107.93	91.91	297.45	227.58	161.98	129.52	110.29										
00		07M0061M1M5-PS1	07M0061M1M5-PS1	07M0061M1M5-PS1		Nuance Output Manager Basic Transform Module License & Support Only for 5 Year	4,995.00	4,995.00	309.84	237.06	168.73	134.91	114.89	309.84	237.06	168.73	134.91	114.89	371.81	284.48	202.48	161.90	137.86										
00		07M0114A1M0-PS1	07M0114A1M0-PS1	07M0114A1M0-PS1		Nuance Output Manager Page Modification Module License Software Only (No Maintenance & S	2,999.00	2,999.00	186.03	142.33	101.31	81.00	68.98	186.03	142.33	101.31	81.00	68.98	223.23	170.80	121.57	97.20	82.77										
00		07M0114A1P0-PS1	07M0114A1P0-PS1	07M0114A1P0-PS1		Nuance Output Manager Page Modification Module License & Support Only for 1 Year	599.00	599.00	37.21	28.47	20.26	16.20	13.80	37.21	28.47	20.26	16.20	13.80	44.65	34.16	24.31	19.44	16.55										
00		07M0114A1Q0-PS1	07M0114A1Q0-PS1	07M0114A1Q0-PS1		Nuance Output Manager Page Modification Module License & Support Only for 2 Years	1,199.60	1,199.60	74.41	56.93	40.52	32.40	27.59	74.41	56.93	40.52	32.40	27.59	89.29	68.32	48.63	38.88	33.11										
00		07M0114A1R0-PS1	07M0114A1R0-PS1	07M0114A1R0-PS1		Nuance Output Manager Page Modification Module License & Support Only for 3 Years	1,799.40	1,799.40	111.62	85.40	60.78	48.60	41.39	111.62	85.40	60.78	48.60	41.39	133.94	102.48	72.94	58.32	49.66										
00		07M0114A1S0-PS1	07M0114A1S0-PS1	07M0114A1S0-PS1		Nuance Output Manager Page Modification Module License & Support Only for 4 Years	2,399.20	2,399.20	148.82	113.87	81.04	64.80	55.18	148.82	113.87	81.04	64.80	55.18	178.59	136.64	97.25	77.76	66.22										
00		07M0114A1M5-PS1	07M0114A1M5-PS1	07M0114A1M5-PS1		Nuance Output Manager Page Modification Module License & Support Only for 5 Years	2,999.00	2,999.00	186.03	142.33	101.31	81.00	68.98	186.03	142.33	101.31	81.00	68.98	223.23	170.80	121.57	97.20	82.77										
00		07M0136M1M0-PS1	07M0136M1M0-PS1	07M0136M1M0-PS1		Nuance Output Manager Basic Transform Module Software Only (No Maintenance &	5,354.00	5,354.00	953.03	729.18	519.00	414.98	353.37	953.03	729.18	519.00	414.98	353.37	1,143.63	875.01	622.80	497.98	424.05										
00		07M0136M1P0-PS1	07M0136M1P0-PS1	07M0136M1P0-PS1		Nuance Output Manager Basic Transform Module Maintenance & Support Only for 1 Year	3,072.80	3,072.80	190.61	145.84	103.80	83.00	70.67	190.61	145.84	103.80	83.00	70.67	228.73	175.00	124.56	99.60	84.81										
00		07M0136M1Q0-PS1	07M0136M1Q0-PS1	07M0

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product-Add New EDP Code

	Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
00			07M0323N1M3-PS1	07M0323N1M3-PS1	07M0323N1M3-PS1		Nuance Output Manager Production XFF - Input Filler Maintenance & Support Only for 3 Years	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0323N1M4-PS1	07M0323N1M4-PS1	07M0323N1M4-PS1		Nuance Output Manager Production XFF - Input Filler Maintenance & Support Only for 4 Years	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0323N1M5-PS1	07M0323N1M5-PS1	07M0323N1M5-PS1		Nuance Output Manager Production XFF - Input Filler Maintenance & Support Only for 5 Years	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0324N1M1-PS1	07M0324N1M1-PS1	07M0324N1M1-PS1		Nuance Output Manager Production XPS - Input Filler Maintenance & Support Only for 1 Year	2,439.80	2,439.80	151.34	115.79	82.42	65.90	56.12	151.34	115.79	82.42	65.90	56.12	181.61	138.95	98.90	79.08	67.34										
00			07M0324N1M2-PS1	07M0324N1M2-PS1	07M0324N1M2-PS1		Nuance Output Manager Production XPS - Input Filler Maintenance & Support Only for 2 Years	4,879.60	4,879.60	302.68	231.59	164.83	131.80	112.23	302.68	231.59	164.83	131.80	112.23	363.22	277.90	197.80	158.16	134.68										
00			07M0324N1M3-PS1	07M0324N1M3-PS1	07M0324N1M3-PS1		Nuance Output Manager Production XPS - Input Filler Maintenance & Support Only for 3 Years	7,319.40	7,319.40	454.02	347.38	247.25	197.70	168.35	454.02	347.38	247.25	197.70	168.35	544.83	416.85	296.70	237.24	202.02										
00			07M0324N1M4-PS1	07M0324N1M4-PS1	07M0324N1M4-PS1		Nuance Output Manager Production XPS - Input Filler Maintenance & Support Only for 4 Years	9,759.20	9,759.20	605.36	463.17	329.67	263.60	224.46	605.36	463.17	329.67	263.60	224.46	726.44	555.81	395.60	316.32	269.35										
00			07M0324N1M5-PS1	07M0324N1M5-PS1	07M0324N1M5-PS1		Nuance Output Manager Production XPS - Input Filler Maintenance & Support Only for 5 Years	12,199.00	12,199.00	756.70	578.96	412.08	329.49	280.58	756.70	578.96	412.08	329.49	280.58	908.04	694.76	494.50	395.39	336.69										
00			07M0181N1M1-PS1	07M0181N1M1-PS1	07M0181N1M1-PS1		Nuance Output Manager Production RASTER Format - Output Filler Software Only (No Maintenance	6,077.00	6,077.00	376.98	288.41	205.28	164.14	139.77	376.98	288.41	205.28	164.14	139.77	452.35	346.10	246.34	196.97	167.73										
00			07M0181N1M2-PS1	07M0181N1M2-PS1	07M0181N1M2-PS1		Nuance Output Manager Production AFP MO:DCA - Output Filler Software Only (No Maintenance	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0201N1M1-PS1	07M0201N1M1-PS1	07M0201N1M1-PS1		Nuance Output Manager Production PDF - Output Filler Software Only (No Maintenance & Suppo	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0221N1M1-PS1	07M0221N1M1-PS1	07M0221N1M1-PS1		Nuance Output Manager Production PCL 6 - Output Filler Maintenance & Support Only for 1 Year	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0241N1M1-PS1	07M0241N1M1-PS1	07M0241N1M1-PS1		Nuance Output Manager Production PCL 5e - Output Filler Software Only (No Maintenance & Su	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0261N1M1-PS1	07M0261N1M1-PS1	07M0261N1M1-PS1		Nuance Output Manager Production PostScript - Output Filler Software Only (No Maintenance &	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0291N1M1-PS1	07M0291N1M1-PS1	07M0291N1M1-PS1		Nuance Output Manager Production ASCII/EBCDIC - Output Filler Software Only (No Maintenan	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0311N1M1-PS1	07M0311N1M1-PS1	07M0311N1M1-PS1		Nuance Output Manager Production Xerox Metacode - Output Filler Software Only (No Maintenan	12,230.00	12,230.00	1,130.81	865.20	615.81	492.39	419.29	1,130.81	865.20	615.81	492.39	419.29	1,356.97	1,038.23	738.97	590.87	503.15										
00			07M0331N1M1-PS1	07M0331N1M1-PS1	07M0331N1M1-PS1		Nuance Output Manager Production AFP - Output Filler Software Only (No Maintenance & Suppo	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0351N1M1-PS1	07M0351N1M1-PS1	07M0351N1M1-PS1		Nuance Output Manager Production XPS - Output Filler Software Only (No Maintenance & Suppo	12,199.00	12,199.00	756.70	578.96	412.08	329.49	280.58	756.70	578.96	412.08	329.49	280.58	908.04	694.76	494.50	395.39	336.69										
00			07M0361N1M1-PS1	07M0361N1M1-PS1	07M0361N1M1-PS1		Nuance Output Manager Production RASTER Format - Output Filler Software Only (No Maintenan	1,215.40	1,215.40	75.39	57.68	41.06	32.83	27.95	75.39	57.68	41.06	32.83	27.95	90.47	69.22	49.27	39.39	33.55										
00			07M0361N1M2-PS1	07M0361N1M2-PS1	07M0361N1M2-PS1		Nuance Output Manager Production RASTER Format - Output Filler Maintenance & Support Only	2,430.80	2,430.80	150.78	115.37	82.11	65.66	55.91	150.78	115.37	82.11	65.66	55.91	180.94	138.44	98.53	78.79	67.09										
00			07M0361N1M3-PS1	07M0361N1M3-PS1	07M0361N1M3-PS1		Nuance Output Manager Production RASTER Format - Output Filler Maintenance & Support Only	3,646.20	3,646.20	226.17	173.05	123.16	98.48	83.86	226.17	173.05	123.17	98.48	83.86	271.41	207.66	147.80	118.18	100.64										
00			07M0361N1M4-PS1	07M0361N1M4-PS1	07M0361N1M4-PS1		Nuance Output Manager Production RASTER Format - Output Filler Maintenance & Support Only	4,861.60	4,861.60	301.57	230.73	164.22	131.31	111.82	301.57	230.73	164.22	131.31	111.82	361.88	276.88	197.07	157.57	134.18										
00			07M0361N1M5-PS1	07M0361N1M5-PS1	07M0361N1M5-PS1		Nuance Output Manager Production RASTER Format - Output Filler Maintenance & Support Only	6,077.00	6,077.00	376.98	288.41	205.28	164.14	139.77	376.98	288.41	205.28	164.14	139.77	452.35	346.10	246.34	196.97	167.73										
00			07M0381N1M1-PS1	07M0381N1M1-PS1	07M0381N1M1-PS1		Nuance Output Manager Production AFP MO:DCA - Output Filler Maintenance & Support Only for	2,073.80	2,073.80	128.64	98.42	70.05	56.01	47.70	128.64	98.42	70.05	56.01	47.70	154.37	118.11	84.06	67.22	57.24										
00			07M0381N1M2-PS1	07M0381N1M2-PS1	07M0381N1M2-PS1		Nuance Output Manager Production AFP MO:DCA - Output Filler Maintenance & Support Only for	4,147.60	4,147.60	257.28	196.85	140.11	112.03	95.39	257.28	196.85	140.11	112.03	95.39	308.73	236.21	168.13	134.43	114.47										
00			07M0381N1M3-PS1	07M0381N1M3-PS1	07M0381N1M3-PS1		Nuance Output Manager Production AFP MO:DCA - Output Filler Maintenance & Support Only for	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0381N1M4-PS1	07M0381N1M4-PS1	07M0381N1M4-PS1		Nuance Output Manager Production AFP MO:DCA - Output Filler Maintenance & Support Only for	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0381N1M5-PS1	07M0381N1M5-PS1	07M0381N1M5-PS1		Nuance Output Manager Production AFP MO:DCA - Output Filler Maintenance & Support Only for	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0201N1M1-PS1	07M0201N1M1-PS1	07M0201N1M1-PS1		Nuance Output Manager Production PDF - Output Filler Maintenance & Support Only for 1 Year	2,073.80	2,073.80	128.64	98.42	70.05	56.01	47.70	128.64	98.42	70.05	56.01	47.70	154.37	118.11	84.06	67.22	57.24										
00			07M0201N1M2-PS1	07M0201N1M2-PS1	07M0201N1M2-PS1		Nuance Output Manager Production PDF - Output Filler Maintenance & Support Only for 2 Years	4,147.60	4,147.60	257.28	196.85	140.11	112.03	95.39	257.28	196.85	140.11	112.03	95.39	308.73	236.21	168.13	134.43	114.47										
00			07M0201N1M3-PS1	07M0201N1M3-PS1	07M0201N1M3-PS1		Nuance Output Manager Production PDF - Output Filler Maintenance & Support Only for 3 Years	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0201N1M4-PS1	07M0201N1M4-PS1	07M0201N1M4-PS1		Nuance Output Manager Production PDF - Output Filler Maintenance & Support Only for 4 Years	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0201N1M5-PS1	07M0201N1M5-PS1	07M0201N1M5-PS1		Nuance Output Manager Production PDF - Output Filler Maintenance & Support Only for 5 Years	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0221N1M1-PS1	07M0221N1M1-PS1	07M0221N1M1-PS1		Nuance Output Manager Production PCL 6 - Output Filler Maintenance & Support Only for 1 Year	2,073.80	2,073.80	128.64	98.42	70.05	56.01	47.70	128.64	98.42	70.05	56.01	47.70	154.37	118.11	84.06	67.22	57.24										
00			07M0221N1M2-PS1	07M0221N1M2-PS1	07M0221N1M2-PS1		Nuance Output Manager Production PCL 6 - Output Filler Maintenance & Support Only for 2 Years	4,147.60	4,147.60	257.28	196.85	140.11	112.03	95.39	257.28	196.85	140.11	112.03	95.39	308.73	236.21	168.13	134.43	114.47										
00			07M0221N1M3-PS1	07M0221N1M3-PS1	07M0221N1M3-PS1		Nuance Output Manager Production PCL 6 - Output Filler Maintenance & Support Only for 3 Years	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0221N1M4-PS1	07M0221N1M4-PS1	07M0221N1M4-PS1		Nuance Output Manager Production PCL 6 - Output Filler Maintenance & Support Only for 4 Years	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0221N1M5-PS1	07M0221N1M5-PS1	07M0221N1M5-PS1		Nuance Output Manager Production PCL 6 - Output Filler Maintenance & Support Only for 5 Years	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0241N1M1-PS1	07M0241N1M1-PS1	07M0241N1M1-PS1		Nuance Output Manager Production PCL 5e - Output Filler Maintenance & Support Only for 1 Year	2,073.80	2,073.80	128.64	98.42	70.05	56.01	47.70	128.64	98.42	70.05	56.01	47.70	154.37	118.11	84.06	67.22	57.24										
00			07M0241N1M2-PS1	07M0241N1M2-PS1	07M0241N1M2-PS1		Nuance Output Manager Production PCL 5e - Output Filler Maintenance & Support Only for 2 Years	4,147.60	4,147.60	257.28	196.85	140.11	112.03	95.39	257.28	196.85	140.11	112.03	95.39	308.73	236.21	168.13	134.43	114.47										
00			07M0241N1M3-PS1	07M0241N1M3-PS1	07M0241N1M3-PS1		Nuance Output Manager Production PCL 5e - Output Filler Maintenance & Support Only for 3 Years	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0241N1M4-PS1	07M0241N1M4-PS1	07M0241N1M4-PS1		Nuance Output Manager Production PCL 5e - Output Filler Maintenance & Support Only for 4 Years	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0241N1M5-PS1	07M0241N1M5-PS1	07M0241N1M5-PS1		Nuance Output Manager Production PCL 5e - Output Filler Maintenance & Support Only for 5 Years	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0261N1M1-PS1	07M0261N1M1-PS1	07M0261N1M1-PS1		Nuance Output Manager Production PostScript - Output Filler Maintenance & Support Only for 1	2,073.80	2,073.80	128.64	98.42	70.05	56.01	47.70	128.64	98.42	70.05	56.01	47.70	154.37	118.11	84.06	67.22	57.24										
00			07M0261N1M2-PS1	07M0261N1M2-PS1	07M0261N1M2-PS1		Nuance Output Manager Production PostScript - Output Filler Maintenance & Support Only for 2	4,147.60	4,147.60	257.28	196.85	140.11	112.03	95.39	257.28	196.85	140.11	112.03	95.39	308.73	236.21	168.13	134.43	114.47										
00			07M0261N1M3-PS1	07M0261N1M3-PS1	07M0261N1M3-PS1		Nuance Output Manager Production PostScript - Output Filler Maintenance & Support Only for 3	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0261N1M4-PS1	07M0261N1M4-PS1	07M0261N1M4-PS1		Nuance Output Manager Production PostScript - Output Filler Maintenance & Support Only for 4	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0261N1M5-PS1	07M0261N1M5-PS1	07M0261N1M5-PS1		Nuance Output Manager Production PostScript - Output Filler Maintenance & Support Only for 5	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0291N1M1-PS1	07M0291N1M1-PS1	07M0291N1M1-PS1		Nuance Output Manager Production ASCII/EBCDIC - Output Filler Maintenance & Support Only	2,073.80	2,073.80	128.64	98.42	70.05	56.01	47.70	128.64	98.42	70.05	56.01	47.70	154.37	118.11	84.06	67.22	57.24										
00			07M0291N1M2-PS1	07M0291N1M2-PS1	07M0291N1M2-PS1		Nuance Output Manager Production ASCII/EBCDIC - Output Filler Maintenance & Support Only	4,147.60	4,147.60	257.28	196.85	140.11	112.03	95.39	257.28	196.85	140.11	112.03	95.39	308.73	236.21	168.13	134.43	114.47										
00			07M0291N1M3-PS1	07M0291N1M3-PS1	07M0291N1M3-PS1		Nuance Output Manager Production ASCII/EBCDIC - Output Filler Maintenance & Support Only	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0291N1M4-PS1	07M0291N1M4-PS1	07M0291N1M4-PS1		Nuance Output Manager Production ASCII/EBCDIC - Output Filler Maintenance & Support Only	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0291N1M5-PS1	07M0291N1M5-PS1	07M0291N1M5-PS1		Nuance Output Manager Production ASCII/EBCDIC - Output Filler Maintenance & Support Only	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0311N1M1-PS1	07M0311N1M1-PS1	07M0311N1M1-PS1		Nuance Output Manager Production Xerox Metacode - Output Filler Maintenance & Support Only	3,646.00	3,646.00	226.16	173.04	123.16	98.48	83.86	226.16	173.04	123.16	98.48	83.86	271.39	207.65	147.79	118.17	100.63										
00			07M0311N1M2-PS1	07M0311N1M2-PS1	07M0311N1M2-PS1		Nuance Output Manager Production Xerox Metacode - Output Filler Maintenance & Support Only	7,292.00	7,292.00	452.32	346.08	246.32	196.96	167.72	452.32	346.08	246.32	196.96	167.72	542.79	415.29	295.58	236.35	201.26										
00			07M0311N1M3-PS1	07M0311N1M3-PS1	07M0311N1M3-PS1		Nuance Output Manager Production Xerox Metacode - Output Filler Maintenance & Support Only	10,938.00	10,938.00	678.48	519.12	369.49	295.44	251.57	678.48	519.12	369.49	295.44	251.57	814.18	622.94	443.38	354.52	301.89										
00			07M0311N1M4-PS1	07M0311N1M4-PS1	07M0311N1M4-PS1		Nuance Output Manager Production Xerox Metacode - Output Filler Maintenance & Support Only	14,584.00	14,584.00	904.65	692.16	492.65	393.91	335.43	904.65	692.16	492.65	393.91	335.43	1,085.57	830.59	591.18	472.70	402.52										
00			07M0311N1M5-PS1	07M0311N1M5-PS1	07M0311N1M5-PS1		Nuance Output Manager Production Xerox Metacode - Output Filler Maintenance & Support Only	18,230.00	18,230.00	1,130.81	865.20	615.81	492.39	419.29	1,130.81	865.20	615.81	492.39	419.29	1,356.97	1,038.23	738.97	590.87	503.15										
00			07M0231N1M1-PS1	07M0231N1M1-PS1	07M0231N1M1-PS1		Nuance Output Manager Production XFF - Output Filler Maintenance & Support Only for 1 Year	2,073.80	2,073.80	128.64	98.42	70.05	56.01	47.70	128.64	98.42	70.05	56.01	47.70	154.37	118.11	84.06	67.22	57.24										
00			07M0231N1M2-PS1	07M0231N1M2-PS1	07M0231N1M2-PS1		Nuance Output Manager Production XFF - Output Filler Maintenance & Support Only for 2 Years	4,147.60	4,147.60	257.28	196.85	140.11	112.03	95.39	257.28	196.85	140.11	112.03	95.39	308.73	236.21	168.13	134.43	114.47										
00			07M0231N1M3-PS1	07M0231N1M3-PS1	07M0231N1M3-PS1		Nuance Output Manager Production XFF - Output Filler Maintenance & Support Only for 3 Years	6,221.40	6,221.40	385.91	295.27	210.16	168.04	143.09	385.91	295.27	210.16	168.04	143.09	463.10	354.32	252.19	201.65	171.71										
00			07M0231N1M4-PS1	07M0231N1M4-PS1	07M0231N1M4-PS1		Nuance Output Manager Production XFF - Output Filler Maintenance & Support Only for 4 Years	8,295.20	8,295.20	514.55	393.69	280.21	224.05	190.79	514.55	393.69	280.21	224.05	190.79	617.46	472.43	336.25	268.86	228.95										
00			07M0231N1M5-PS1	07M0231N1M5-PS1	07M0231N1M5-PS1		Nuance Output Manager Production XFF - Output Filler Maintenance & Support Only for 5 Years	10,369.00	10,369.00	643.19	492.11	350.26	280.07	238.49	643.19	492.11	350.26	280.07	238.49	771.83	590.54	420.32	336.08	286.18										
00			07M0324N1M1-PS1	07M0324N1M1-PS1	07M0324N1M1-PS1		Nuance Output Manager Production XPS - Output Filler Maintenance & Support Only for 1 Year	2,439.80	2,439.80	151.34	115.79	82.42	65.90	56.12	151.34	115.79	82.42	65.90	56.12	181.61	138.95	98.90	79.08	67.34										
00			07M0324N1M2-PS1	07M0324N1M2-PS1	07M0324N1M2-PS1		Nuance Output Manager Production XPS - Output Filler Maintenance & Support Only for 2 Years	4,879.60	4,879.60	302.68	231.59	164.83	131.80	112.23	302.68	231.59	164.83	131.80	112.23	363.22	277.90	197.80	158.16	134.68										
00			07M0324N1M3-PS1	07M0324N1M3-PS1	07M0324N1M3-PS1		Nuance Output Manager Production XPS - Output Filler Maintenance & Support Only for 3 Years	7,319.40	7,319.40	454.02	347.38	247.25	197.70	168.35	454.02	347.38	247.25	197.70	168.35	544.83	416.85	296.70	237.24	202.02										
00			07M0324N1M4-PS1	07M0324N1M4-PS1	07M0324N1M4-PS1		Nuance Output Manager Production XPS - Output Filler Maintenance & Support Only for 4 Years	9,759.20	9,759.20	605.36	463.17	329.67	263.60	224.46	605.36	463.17	329.67	263.60	224.46	726.44	555.81	395.60	316.32	269.35										
00			07M0324N1M5-PS1	07M0324N1M5-PS1	07M0324N1M5-PS1		Nuance Output Manager Production XPS - Output Filler Maintenance & Support Only for 5 Years	12,199.00	12,199.00	756.70	578.96	412.08	329.49	280.58	756.70	578.96	412.08	329.49	280.58	908.04	694.76	494.50	395.39	336.69										
00			3R2-07GE0115JM0-DS	3R2-07GE0115JM0-DS	3R2-07GE0115JM0-DS		Nuance Output Manager Production Installation Services	3,400.00	3,400.00	210.90	161.36	114.85	91.83	78.20	210.90	161.36	114.85	91.83	78.20	253.08	193.64	137.82	110.20	93.84										
00			07B0U01A1M0-PS1	07B0U01A1M0-PS1	07B0U01A1M0-PS1		Nuance AutoStore + Output Manager Bundle (1 to 9 Tier) Software Only/No Maintenance & Sup	1,955.70	1,955.70	121.31	92.82	66.06	52.82	44.98	121.31	92.82	66.06	52.82	44.98	145.57	111.38	79.28	63.39	53.98										
00			07B0U01A2M0-PS1	07B0U01A2M0-PS1	07B0U01A2M0-PS1		Nuance AutoStore + Output Manager Bundle (10 to 24 Tier) Maintenance & Support Only for 2 Y	1,680.61	1,680.61	104.25	79.76	56.77	45.39	38.65	104.25	79.76	56.77	45.39	38.65	125.10	95.71	68.13	54.47	46.38										
00			07B0U01A3M0-PS1	07B0U01A3M0-PS1	07B0U01A3M0-PS1		Nuance AutoStore + Output Manager Bundle (25 to 99 Tier) Software Only/No Maintenance & Su	1,496.90	1,496.90	93.04	71.19	50.67	40.51	34.50	93.04	71.19	50.67	40.51	34.50	111.65	85.42	60.80	48.61	41.40										
00			07B0U01A4M0-PS1	07B0U01A4M0-PS1	07B0U01A4M0-PS1		Nuance AutoStore + Output Manager Bundle (50 to 99 Tier) Software Only/No Maintenance & S	1,404.22	1,404.22	87.30	66.64	47.43	37.93	32.30	87.30	66.64	47.43	37.93	32.30	104.52	79.97	56.92	45.51	38.76										
00			07B0U01A5M0-PS1	07B0U01A5M0-PS1	07B0U01A5M0-PS1		Nuance AutoStore + Output Manager Bundle (100 to 499 T

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
00		07BU003M1MS-PS1	07BU003M1MS-PS1	07BU003M1MS-PS1		Nuance User Client Bundle (Auto/Capture- WebCapture/Mobile- Output Manager Desktop) (20 pa	1,275.15	1,275.15	79.10	60.52	43.07	34.44	29.33	79.10	60.52	43.07	34.44	29.33	94.92	72.62	51.69	41.33	35.19										
00		3RD-07GE0015M0-DS	3RD-07GE0015M0-DS	3RD-07GE0015M0-DS		Nuance Professional Services Per Hour (AutoStore- Output Manager- Mobile/WebCapture)	310.00	310.00	19.23	14.71	10.47	8.37	7.13	19.23	14.71	10.47	8.37	7.13	23.08	17.66	12.57	10.05	8.56										
00		07MW001A3MS-PS1	07MW001A3MS-PS1	07MW001A3MS-PS1		Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier1 Software Only-No Mainten	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
00		07MW001A3MD-PS1	07MW001A3MD-PS1	07MW001A3MD-PS1		Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier1 Software Only-No Mainten	360.00	360.00	22.33	17.09	12.16	9.72	8.28	22.33	17.09	12.16	9.72	8.28	26.80	20.50	14.59	11.67	9.94										
00		07MW001A4MD-PS1	07MW001A4MD-PS1	07MW001A4MD-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Software Only-No Mainten	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
00		07MW001A5MD-PS1	07MW001A5MD-PS1	07MW001A5MD-PS1		Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier1 Software Only-No Mainte	160.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.48	5.19	4.42										
00		07MW001A6MD-PS1	07MW001A6MD-PS1	07MW001A6MD-PS1		Nuance Mobile/WebCapture User License (20 users) (500+ Tier1 Software Only-No Maintenan	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
00		07MW001M2MS-PS1	07MW001M2MS-PS1	07MW001M2MS-PS1		Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier1 Maintenance & Support On	100.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76										
00		07MW001M2MD-PS1	07MW001M2MD-PS1	07MW001M2MD-PS1		Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier1 Maintenance & Support On	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
00		07MW001M3MD-PS1	07MW001M3MD-PS1	07MW001M3MD-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	300.00	300.00	18.61	14.24	10.13	8.10	6.90	18.61	14.24	10.13	8.10	6.90	22.33	17.09	12.16	9.72	8.28										
00		07MW001M4MD-PS1	07MW001M4MD-PS1	07MW001M4MD-PS1		Nuance Mobile/WebCapture User License (20 users) (100 to 24 Tier1 Maintenance & Support On	400.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04										
00		07MW001M5MD-PS1	07MW001M5MD-PS1	07MW001M5MD-PS1		Nuance Mobile/WebCapture User License (20 users) (500 to 24 Tier1 Maintenance & Support On	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
00		07MW001M1MS-PS1	07MW001M1MS-PS1	07MW001M1MS-PS1		Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier1 Maintenance & Support On	72.00	72.00	4.47	3.42	2.43	1.94	1.66	4.47	3.42	2.43	1.94	1.66	5.36	4.10	2.92	2.33	1.99										
00		07MW001M2MS-PS1	07MW001M2MS-PS1	07MW001M2MS-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	144.00	144.00	8.93	6.83	4.86	3.89	3.31	8.93	6.83	4.86	3.89	3.31	10.72	8.20	5.84	4.67	3.97										
00		07MW001M3MS-PS1	07MW001M3MS-PS1	07MW001M3MS-PS1		Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier1 Maintenance & Support On	216.00	216.00	13.40	10.25	7.30	5.83	4.97	13.40	10.25	7.30	5.83	4.97	16.08	12.30	8.76	7.00	5.96										
00		07MW001M4MS-PS1	07MW001M4MS-PS1	07MW001M4MS-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	288.00	288.00	17.86	13.67	9.73	7.78	6.62	17.86	13.67	9.73	7.78	6.62	21.44	16.40	11.67	9.33	7.95										
00		07MW001M5MS-PS1	07MW001M5MS-PS1	07MW001M5MS-PS1		Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier1 Maintenance & Support On	360.00	360.00	22.33	17.09	12.16	9.72	8.28	22.33	17.09	12.16	9.72	8.28	26.80	20.50	14.59	11.67	9.94										
00		07MW001M4MD-PS1	07MW001M4MD-PS1	07MW001M4MD-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	40.00	40.00	2.48	1.90	1.35	1.08	0.92	2.48	1.90	1.35	1.08	0.92	2.98	2.28	1.62	1.30	1.10										
00		07MW001M4MD-PS1	07MW001M4MD-PS1	07MW001M4MD-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	80.00	80.00	4.96	3.80	2.70	2.16	1.84	4.96	3.80	2.70	2.16	1.84	5.95	4.56	3.24	2.59	2.21										
00		07MW001M4MD-PS1	07MW001M4MD-PS1	07MW001M4MD-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	120.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31										
00		07MW001M4MD-PS1	07MW001M4MD-PS1	07MW001M4MD-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	160.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.48	5.19	4.42										
00		07MW001M4MS-PS1	07MW001M4MS-PS1	07MW001M4MS-PS1		Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier1 Maintenance & Support On	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
00		07MW001M5MS-PS1	07MW001M5MS-PS1	07MW001M5MS-PS1		Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier1 Maintenance & Support	32.00	32.00	1.98	1.52	1.08	0.86	0.74	1.98	1.52	1.08	0.86	0.74	2.38	1.82	1.30	1.04	0.88										
00		07MW001M5MD-PS1	07MW001M5MD-PS1	07MW001M5MD-PS1		Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier1 Maintenance & Support	64.00	64.00	3.97	3.04	2.16	1.73	1.47	3.97	3.04	2.16	1.73	1.47	4.76	3.64	2.59	2.07	1.77										
00		07MW001M5MD-PS1	07MW001M5MD-PS1	07MW001M5MD-PS1		Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier1 Maintenance & Support	96.00	96.00	5.95	4.56	3.24	2.59	2.21	5.95	4.56	3.24	2.59	2.21	7.15	5.47	3.89	3.11	2.65										
00		07MW001M5MM-PS1	07MW001M5MM-PS1	07MW001M5MM-PS1		Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier1 Maintenance & Support	128.00	128.00	7.94	6.07	4.32	3.46	2.94	7.94	6.07	4.32	3.46	2.94	9.53	7.29	5.18	4.15	3.53										
00		07MW001M5MS-PS1	07MW001M5MS-PS1	07MW001M5MS-PS1		Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier1 Maintenance & Support	160.00	160.00	9.92	7.59	5.40	4.32	3.68	9.92	7.59	5.40	4.32	3.68	11.91	9.11	6.48	5.19	4.42										
00		07MW001M6MD-PS1	07MW001M6MD-PS1	07MW001M6MD-PS1		Nuance Mobile/WebCapture User License (20 users) (500+ Tier1 Maintenance & Support Only-N	30.00	30.00	1.86	1.42	1.01	0.81	0.69	1.86	1.42	1.01	0.81	0.69	2.23	1.71	1.22	0.97	0.83										
00		07MW001M6MD-PS1	07MW001M6MD-PS1	07MW001M6MD-PS1		Nuance Mobile/WebCapture User License (20 users) (500+ Tier1 Maintenance & Support Only-N	60.00	60.00	3.72	2.85	2.03	1.62	1.38	3.72	2.85	2.03	1.62	1.38	4.47	3.42	2.43	1.94	1.66										
00		07MW001M6MD-PS1	07MW001M6MD-PS1	07MW001M6MD-PS1		Nuance Mobile/WebCapture User License (20 users) (500+ Tier1 Maintenance & Support Only-N	90.00	90.00	5.58	4.27	3.04	2.43	2.07	5.58	4.27	3.04	2.43	2.07	6.70	5.13	3.65	2.92	2.48										
00		07MW001M6MM-PS1	07MW001M6MM-PS1	07MW001M6MM-PS1		Nuance Mobile/WebCapture User License (20 users) (500+ Tier1 Maintenance & Support Only-N	120.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31										
00		07MW001M6MS-PS1	07MW001M6MS-PS1	07MW001M6MS-PS1		Nuance Mobile/WebCapture User License (20 users) (500+ Tier1 Maintenance & Support Only-N	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
00		3RD-07GE0155M0-DS	3RD-07GE0155M0-DS	3RD-07GE0155M0-DS		Nuance Mobile/WebCapture Remote Installation Services - Advanced	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
00		3RD-07GE0165M0-DS	3RD-07GE0165M0-DS	3RD-07GE0165M0-DS		Nuance Mobile/WebCapture Remote Installation Services - Basic	1,875.00	1,875.00	116.31	88.99	63.34	50.64	43.13	116.31	88.99	63.34	50.64	43.13	139.57	106.79	76.01	60.77	51.75										
						NUANCE - EQUITRAC V4																											
						Equitrac Office/Express v4																											
		EQ4EFSU1-PS1	EQ4EFSU1-PS1	EQ4EFSU1-PS1		Equitrac Office 4 Suite	2,370.00	1,945.00	120.65	92.31	65.70	52.53	44.74	120.65	92.31	65.70	52.53	44.74	144.78	110.77	78.84	63.04	53.68										
		EQ4EFSB1-PS1	EQ4EFSB1-PS1	EQ4EFSB1-PS1		Equitrac Office 4 Small Business Ed	845.00	694.00	43.05	32.94	23.44	18.74	15.96	43.05	32.94	23.44	18.74	15.96	51.66	39.52	28.13	22.49	19.15										
		EQ4EFSU1-PS1	EQ4EFSU1-PS1	EQ4EFSU1-PS1		Equitrac Office 4 Suite upgr	1,170.00	960.00	59.55	45.58	32.43	25.93	22.08	59.55	45.58	32.43	25.93	22.08	71.46	54.67	38.91	31.12	26.50										
		EQ4EFSBU-PS1	EQ4EFSBU-PS1	EQ4EFSBU-PS1		Equitrac Office 4 SBE upgr	445.00	365.00	22.64	17.32	12.33	9.86	8.40	22.64	17.32	12.33	9.86	8.40	27.17	20.79	14.80	11.83	10.07										
		EQ4ESEU1-PS1	EQ4ESEU1-PS1	EQ4ESEU1-PS1		Equitrac Express 4 Suite	2,790.00	2,290.00	142.05	108.68	77.36	61.85	52.67	142.05	108.68	77.36	61.85	52.67	170.46	130.42	92.83	74.22	63.20										
		EQ4ESEC1-PS1	EQ4ESEC1-PS1	EQ4ESEC1-PS1		Equitrac Express 4 Small Campus ed	1,095.00	899.00	55.76	42.67	30.37	24.28	20.68	55.76	42.67	30.37	24.28	20.68	66.92	51.20	36.44	29.14	24.81										
		EQ4ESEUU-PS1	EQ4ESEUU-PS1	EQ4ESEUU-PS1		Equitrac Express 4 Suite upgr	1,390.00	1,140.00	70.71	54.10	38.51	30.79	26.22	70.71	54.10	38.51	30.79	26.22	84.86	64.93	46.21	36.95	31.46										
		EQ4ESEUC-PS1	EQ4ESEUC-PS1	EQ4ESEUC-PS1		Equitrac Express 4 Small Campus ed	550.00	452.00	28.04	21.45	15.27	12.21	10.40	28.04	21.45	15.27	12.21	10.40	33.65	25.74	18.32	14.65	12.48										
		EQ4EFSMB-PS1	EQ4EFSMB-PS1	EQ4EFSMB-PS1		EO SMB base lic incl 25 users, 1 emb	945.00	776.00	48.14	36.83	26.21	20.96	17.85	48.14	36.83	26.21	20.96	17.85	57.76	44.19	31.46	25.15	21.42										
		EQ4SUS25-PS1	EQ4SUS25-PS1	EQ4SUS25-PS1		Equitrac Office SMB user lic (25)	650.00	533.00	33.06	25.30	18.00	14.40	12.26	33.06	25.30	18.00	14.40	12.26	39.67	30.36	21.61	17.28	14.71										
		EQ4SU100-PS1	EQ4SU100-PS1	EQ4SU100-PS1		Equitrac Office SMB user lic (100)	2,300.00	1,888.00	117.11	89.60	63.78	50.99	43.42	117.11	89.60	63.78	50.99	43.42	140.54	107.53	76.53	61.19	52.11										
		EQ4SU250-PS1	EQ4SU250-PS1	EQ4SU250-PS1		Equitrac Office SMB user lic (250)	5,000.00	4,104.00	254.57	194.78	138.63	110.85	94.39	254.57	194.78	138.63	110.85	94.39	305.49	233.73	166.36	133.02	113.27										
		EQ4PS001-PS1	EQ4PS001-PS1	EQ4PS001-PS1		EDAHEE4 Print Server	1,350.00	1,188.00	68.73	52.59	37.43	29.93	25.48	68.73	52.59	37.43	29.93	25.48	82.48	63.10	44.91	35.91	30.58										
		EQ4PS00U-PS1	EQ4PS00U-PS1	EQ4PS00U-PS1		EDAHEE4 Print Server upgrade	650.00	533.00	33.06	25.30	18.00	14.40	12.26	33.06	25.30	18.00	14.40	12.26	39.67	30.36	21.61	17.28	14.71										
		EQ4PS010-PS1	EQ4PS010-PS1	EQ4PS010-PS1		EDAHEE4 Print Server (10)	11,015.00	9,041.00	560.81	429.09	305.40	244.20	207.94	560.81	429.09	305.40	244.20	207.94	672.98	514.90	366.49	293.04	249.53										
		EQ4CLS01-PS1	EQ4CLS01-PS1	EQ4CLS01-PS1		EDAHEE4 Cluster Enabler	3,810.00	3,127.00	193.97	148.41	105.63	84.46	71.92	193.97	148.41	105.63	84.46	71.92	232.76	178.09	126.76	101.35	86.31										
		EQ4CLS0U-PS1	EQ4CLS0U-PS1	EQ4CLS0U-PS1		EDAHEE4 Cluster Enabler upgrade	2,010.00	1,649.00	102.29	78.26	55.70	44.54	37.93	102.29	78.26	55.70	44.54	37.93	122.74	93.91	66.84	53.45	45.51										
		EQ4EDI001-PS1	EQ4EDI001-PS1	EQ4EDI001-PS1		EDAHEE4 Emb Dev	500.00	410.00	25.43	19.46	13.85	11.07	9.43	25.43	19.46	13.85	11.07	9.43	30.52	23.35	16.62	13.29	11.32										
		EQ4EDI00U-PS1	EQ4EDI00U-PS1	EQ4EDI00U-PS1		EDAHEE4 Emb Dev Upgrade	95.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15										
		EQ4EDI010-PS1	EQ4EDI010-PS1	EQ4EDI010-PS1		EDAHEE4 Emb Dev (10)	4,300.00	3,529.00	218.90	167.49	119.21	95.32	81.17	218.90	167.49	119.21	95.32	81.17	262.68	200.98	143.05	114.38	97.40										
		EQ4EDI100-PS1	EQ4EDI100-PS1	EQ4EDI100-PS1		EDAHEE4 Emb Dev (100)	33,900.00	27,826.00	1,726.05	1,320.62	939.96	751.58	640.00	1,726.05	1,320.62	939.96	751.58	640.00	2,071.26	1,584.75	1,127.95	901.90	768.00										
		EQ4EDI500-PS1	EQ4EDI500-PS1	EQ4EDI500-PS1		EDAHEE4 Emb Dev (500)	152,540.00	125,206.00	7,766.53	5,942.28	4,229.46	3,381.81	2,879.74	7,766.53	5,942.28	4,229.46	3,381.81	2,879.74	9,319.83	7,130.73	5,075.35	4,058.18	3,455.69										
		EQ4MA001-PS1	EQ4MA001-PS1	EQ4MA001-PS1		EDAHEE4 Emb Dev Canon MEAP Amer	700.00	575.00	35.67	27.29	19.42	15.53	13.23	35.67	27.29	19.42	15.53	13.23	42.80	32.75	23.31	18.64	15.87										
		EQ4MA010-PS1	EQ4MA010-PS1	EQ4MA010-PS1		EDAHEE4 Emb Dev Canon MEAP Amer (10)	6,110.00	5,022.00	311.51	238.34	169.64	135.64	115.51	311.51	238.34	169.64	135.64	115.51	373.82	286.01	203.57	162.77	138.61										
		EQ4MA100-PS1	EQ4MA100-PS1	EQ4MA100-PS1		EDAHEE4 Emb Dev Canon MEAP Amer (100)	50,847.00	41,736.00	2,588.88	1,980.79	1,409.84	1,127.29	959.93	2,588.88	1,980.79	1,409.84	1,127.29	959.93	3,106.66	2,376.95	1,691.81	1,352.75	1,151.91										
		EQ4MA500-PS1	EQ4MA500-PS1	EQ4MA500-PS1		EDAHEE4 Emb Dev Canon MEAP Amer (500)	237,288.00	194,799.00	12,081.52	9,243.74	6,578.30	5,260.71	4,479.68	12,081.52	9,243.74	6,578.30	5,260.71	4,479.68	14,497.83	11,092.48	7,895.16	6,312.85	5,375.62										
		EQ4ER001-PS1	EQ4ER001-PS1	EQ4ER001-PS1		EDAHEE4 Emb Dev Ricoh Basic	275.00	226.00	14.02	10.73	7.63	6.10	5.20	14.02	10.73	7.63	6.10	5.20	16.82	12.87	9.16	7.33	6.24										
		EQ4ER010-PS1	EQ4ER010-PS1	EQ4ER010-PS1		EDAHEE4 Emb Dev Ricoh Basic (10)	2,225.00	1,826.00	113.27	86.66	61.68	49.32	42.00	113.27	86.66	61.68	49.32	42.00	135.92	103.99	74.02	58.18	50.40										
		EQ4ER100-PS1	EQ4ER100-PS1	EQ4ER100-PS1		EDAHEE4 Emb Dev Ricoh Basic (100)	16,950.00	13,912.00	862.96	660.26	469.95	375.76	319.98	862.96	660.26	469.95	375.76	319.98	1,035.55	792.32	563.94	450.92	383.97										
		EQ4ER500-PS1	EQ4ER500-PS1	EQ4ER500-PS1		EDAHEE4 Emb Dev Ricoh Basic (500)	76,270.00	62,603.00	3,883.26	2,971.14	2,114.73	1,690.91	1,439.87	3,883.26	2,971.14	2,114.73	1,690.91	1,439.87	4,659.92	3,565.37	2,537.68	2,029.09	1,727.84										
		EQ4CS001-PS1	EQ4CS001-PS1	EQ4CS001-PS1		EDAHEE4: Capture and Send (1 Dev)	790.00	642.00	39.82	30.47	21.69	17.34	14.77	39.82	30.47	21.69	17.34	14.77	47.78	36.56	26.02	20.81	17.72										
		EQ4CS010-PS1	EQ4CS010-PS1	EQ4CS010-PS1		EDAHEE4: Capture and Send (10) Pack	6,840.00	5,527.00	342.84	262.31	186.70	149.28	127.12	342.84	262.31	186.70	149.28	127.12	411.41	314.77	224.04	179.14	152.55										
		EQ4CS100-PS1	EQ4CS100-PS1	EQ4CS100-PS1		EDAHEE4: Capture and Send (100) Pack	53,900.00	43,556.00	2,701.78	2,067.17	1,471.32	1,176.45	1,001.78	2,701.78	2,067.17	1,471.32	1,176.45	1,001.78	3,242.13	2,480.60	1,765.58	1,411.74	1,202.15										
		EQ4CS500-PS1	EQ4CS500-PS1	EQ4CS500-PS1		EDAHEE4: Capture and Send (500) Pack	242,540.00	195,992.00	12,157.38	9,301.78	6,620.61	5,293.74	4,507.82	12,157.38	9,301.78	6,620.61	5,293.74	4,507.82	14,588.86	11,162.14	7,944.73	6,352.49	5,409.38										
		EQ4CR001-PS1	EQ4CR001-PS1	EQ4CR001-PS1		Third party USB card reader license (1)	50.00	40.00	2.48	1.90	1.35	1.08	0.92	2.48	1.90	1.35	1.08	0.92	2.98	2.28	1.62	1.30	1.10										
		EQ4CR010-PS1	EQ4CR010-PS1	EQ4CR010-PS1		Third party USB card reader licenses (10)	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15										
		EQ4CR100-PS1	EQ4CR100-PS1	EQ4CR100-PS1		Third party USB card reader licenses (100)	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		EQ4CR500-PS1	EQ4CR500-PS1	EQ4CR500-PS1		Third party USB card reader licenses (500)	25,000.00	20,202.00	1,253.13	958.79	682.42	545.66	464.65	1,253.13	958.79	682.42	545.66	464.65	1,503.76	1,150.54	818.91	654.79	557.58										
		EQ4DC001-PS1	EQ4DC001-PS1	EQ4DC001-PS1		EDAHEE4 External Data corns	590.00	484.00	30.02	22.97	16.35	13.07	11.13	30.02	22.97	16.35	13.07	11.13	36.03	27.56	19.62	15.69	13.36										
		EQ4DC00U-PS1	EQ4DC00U-PS1	EQ4DC00U-PS1		EDAHEE4 External Data corns upgrade	290.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57										
		EQ4CC001-PS1	EQ4CC001-PS1	EQ4CC001-PS1		EE4 Campus Card corn	4,235.00	3,476.00	215.62	164.97	117.42	93.89	79.95	215.62	164.97	117.42	93.89	79.95	258.74	197.97	140.90	112.66	95.94										
		EQ4CC100-PS1	EQ4CC100-PS1	EQ4CC100-PS1		EE4 Campus Card corn upgrade	2,135.00	1,753.00	108.74	83.20	59.22	47.35	40.32	108.74	83.20	59.22	47.35	40.32	130.49	99.84	71.06	56.82	48.38										
		EQ4DS001-N-PS1	EQ4DS001-N-PS1	EQ4DS001-N-PS1		EDAHEE4 Emb corn - IKON DocSend	1,100.00	903.00	56.01	42.86	30.50	24.39	20.77	56.01	42.86	30.50	24.39	20.77	67.22	51.43	36.60	29.27	24.92										
		EQ4SM001-N-PS1	EQ4SM001-N-PS1	EQ4SM001-N-PS1		EDAHEE4 Emb corn - EFI SendMe	1,100.00	903.00	56.01	42.86	30.50	24.39	20.77	56.01	42.86	30.50	24.39	20.77	67.22	51.43	36.60	29.27	24.92										
		EQ4WS010-PS1	EQ

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		CA0007-K-PS1	CA0007-K-PS1	CA0007-K-PS1		CBL 7 COPIER CBL 12" KITTED WITH CBL 124	95.00	77.00	4.78	3.65	2.60	2.08	1.77	4.78	3.65	2.60	2.08	1.77	5.73	4.39	3.12	2.50	2.13										
		EQN01DAY-PS1	EQN01DAY-PS1	EQN01DAY-PS1		Professional Services Install - 1 Day	1,600.00	1,313.00	81.45	62.31	44.35	35.46	30.20	81.45	62.31	44.35	35.46	30.20	97.73	74.78	53.22	42.56	36.24										
		EQTR1DAY-PS1	EQTR1DAY-PS1	EQTR1DAY-PS1		Professional Services Training - One Day	1,600.00	1,313.00	81.45	62.31	44.35	35.46	30.20	81.45	62.31	44.35	35.46	30.20	97.73	74.78	53.22	42.56	36.24										
		EQNS4HR-PS1	EQNS4HR-PS1	EQNS4HR-PS1		Professional Services Install - 4 Hours	800.00	657.00	40.75	31.18	22.19	17.75	15.11	40.75	31.18	22.19	17.75	15.11	48.90	37.42	26.63	21.29	18.13										
		EQWBNHR-PS1	EQWBNHR-PS1	EQWBNHR-PS1		Professional Services Webinar - One Hour	200.00	165.00	10.23	7.83	5.57	4.46	3.80	10.23	7.83	5.57	4.46	3.80	12.28	9.40	6.69	5.35	4.55										
		EQPD1DAY-PS1	EQPD1DAY-PS1	EQPD1DAY-PS1		PS Per Diem Fee Local - Per Day	200.00	165.00	10.23	7.83	5.57	4.46	3.80	10.23	7.83	5.57	4.46	3.80	12.28	9.40	6.69	5.35	4.55										
		EQPD1NGT-PS1	EQPD1NGT-PS1	EQPD1NGT-PS1		PS Per Diem Fee with Overnight - Per Day	400.00	328.00	20.35	15.57	11.08	8.86	7.54	20.35	15.57	11.08	8.86	7.54	24.42	18.68	13.30	10.63	9.05										
		EQPD1AIR-PS1	EQPD1AIR-PS1	EQPD1AIR-PS1		PS Per Diem Fee - Travel by Plane / Day	1,000.00	821.00	50.93	38.96	27.73	22.18	18.88	50.93	38.96	27.73	22.18	18.88	61.11	46.76	33.28	26.61	22.66										
		EQTRAN1-PS1	EQTRAN1-PS1	EQTRAN1-PS1		Training Materials - 1 User	33.00	27.00	1.67	1.28	0.91	0.73	0.62	1.67	1.28	0.91	0.73	0.62	2.01	1.54	1.09	0.88	0.75										
		EQTRAN5-PS1	EQTRAN5-PS1	EQTRAN5-PS1		Training Materials - 5 Users	165.00	135.00	8.37	6.41	4.56	3.65	3.11	8.37	6.41	4.56	3.65	3.11	10.05	7.69	5.47	4.38	3.73										
		EQTRN010-PS1	EQTRN010-PS1	EQTRN010-PS1		Training Materials - 10 Users	330.00	272.00	16.87	12.91	9.19	7.35	6.26	16.87	12.91	9.19	7.35	6.26	20.25	15.49	11.03	8.82	7.51										
		EQPS3MAL-PS1	EQPS3MAL-PS1	EQPS3MAL-PS1		PS Small Unit - Desc determined by SOW	100.00	82.00	5.09	3.89	2.77	2.21	1.89	5.09	3.89	2.77	2.21	1.89	6.10	4.67	3.32	2.66	2.26										
		EQPSLARG-PS1	EQPSLARG-PS1	EQPSLARG-PS1		PS Large Unit - Desc determined by SOW	1,000.00	821.00	50.93	38.96	27.73	22.18	18.88	50.93	38.96	27.73	22.18	18.88	61.11	46.76	33.28	26.61	22.66										
						Equipmc Office/Express with Support Options																											
		S-EQEFSU1-3-PS1	S-EQEFSU1-3-PS1	S-EQEFSU1-3-PS1		Equipmc Office 4 Suite sup 3y	713.00	656.00	40.69	31.13	22.16	17.72	15.09	40.69	31.13	22.16	17.72	15.09	48.83	37.36	26.59	21.26	18.11										
		S-EQEFSB1-3-PS1	S-EQEFSB1-3-PS1	S-EQEFSB1-3-PS1		Equipmc Office 4 Small Bus Ed sup 3y	255.00	236.00	14.64	11.20	7.97	6.37	5.43	14.64	11.20	7.97	6.37	5.43	17.57	13.44	9.57	7.65	6.51										
		S-EQEFSU3-3-PS1	S-EQEFSU3-3-PS1	S-EQEFSU3-3-PS1		Equipmc Office 4 Suite upgr sup 3y	351.00	324.00	20.10	15.38	10.94	8.75	7.45	20.10	15.38	10.94	8.75	7.45	24.12	18.45	13.13	10.50	8.94										
		S-EQEFSBU3-PS1	S-EQEFSBU3-PS1	S-EQEFSBU3-PS1		Equipmc Office 4 SBE upgr sup 3y	135.00	125.00	7.75	5.93	4.22	3.38	2.88	7.75	5.93	4.22	3.38	2.88	9.30	7.12	5.07	4.05	3.45										
		S-EQEESU1-3-PS1	S-EQEESU1-3-PS1	S-EQEESU1-3-PS1		Equipmc Express 4 Suite sup 3y	837.00	773.00	47.95	36.69	26.11	20.88	17.78	47.95	36.69	26.11	20.88	17.78	57.54	44.02	31.33	25.05	21.33										
		S-EQEESC1-3-PS1	S-EQEESC1-3-PS1	S-EQEESC1-3-PS1		Equipmc Exp 4 Small Campus ed sup 3y	330.00	305.00	18.92	14.48	10.30	8.24	7.02	18.92	14.48	10.30	8.24	7.02	22.70	17.37	12.36	9.89	8.42										
		S-EQEESU3-3-PS1	S-EQEESU3-3-PS1	S-EQEESU3-3-PS1		Equipmc Express 4 Suite upgr sup 3y	417.00	385.00	23.88	18.27	13.01	10.40	8.86	23.88	18.27	13.01	10.40	8.86	28.66	21.93	15.61	12.48	10.63										
		S-EQEESCU3-3-PS1	S-EQEESCU3-3-PS1	S-EQEESCU3-3-PS1		Equipmc Express 4 SCE upgr sup 3y	165.00	153.00	9.49	7.26	5.17	4.13	3.52	9.49	7.26	5.17	4.13	3.52	11.39	8.71	6.20	4.96	4.22										
		S-EQEFSMB-3-PS1	S-EQEFSMB-3-PS1	S-EQEFSMB-3-PS1		EQ SMB base kx etc 25 uers 1 emb sup 3y	285.00	264.00	16.38	12.53	8.92	7.13	6.07	16.38	12.53	8.92	7.13	6.07	19.65	15.04	10.70	8.56	7.29										
		EQ4SU025-3-PS1	EQ4SU025-3-PS1	EQ4SU025-3-PS1		Equipmc Office SMB user kx 25 sup 3y	195.00	181.00	11.23	8.59	6.11	4.89	4.16	11.23	8.59	6.11	4.89	4.16	13.47	10.31	7.34	5.87	5.00										
		EQ4SU100-3-PS1	EQ4SU100-3-PS1	EQ4SU100-3-PS1		Equipmc Office SMB user kx 100 sup 3y	690.00	636.00	39.45	30.18	21.48	17.18	14.63	39.45	30.18	21.48	17.18	14.63	47.34	36.22	25.78	20.61	17.55										
		EQ4SU250-3-PS1	EQ4SU250-3-PS1	EQ4SU250-3-PS1		Equipmc Office SMB user kx 250 sup 3y	1,500.00	1,383.00	85.79	65.64	46.72	37.35	31.81	85.79	65.64	46.72	37.35	31.81	102.94	78.76	56.06	44.83	38.17										
		EQ4PS001-3-PS1	EQ4PS001-3-PS1	EQ4PS001-3-PS1		EQ4EE4 Print Server sup 3y	405.00	374.00	23.20	17.75	12.63	10.10	8.60	23.20	17.75	12.63	10.10	8.60	27.84	21.30	15.16	12.12	10.32										
		EQ4PS000-3-PS1	EQ4PS000-3-PS1	EQ4PS000-3-PS1		EQ4EE4 Print Server upgrade sup 3y	195.00	181.00	11.23	8.59	6.11	4.89	4.16	11.23	8.59	6.11	4.89	4.16	13.47	10.31	7.34	5.87	5.00										
		EQ4PS010-3-PS1	EQ4PS010-3-PS1	EQ4PS010-3-PS1		EQ4EE4 Print Server 10 sup 3y	3,306.00	3,047.00	189.01	144.61	102.93	82.30	70.08	189.01	144.61	102.93	82.30	70.08	226.81	173.53	123.51	98.76	84.10										
		EQ4CLS01-3-PS1	EQ4CLS01-3-PS1	EQ4CLS01-3-PS1		EQ4EE4 Cluster Enabler sup 3y	1,143.00	1,054.00	65.38	50.02	35.60	28.47	24.24	65.38	50.02	35.60	28.47	24.24	78.46	60.03	42.72	34.16	29.09										
		EQ4CLS0U-3-PS1	EQ4CLS0U-3-PS1	EQ4CLS0U-3-PS1		EQ4EE4 Cluster Enabler upgrade sup 3y	603.00	556.00	34.49	26.39	18.78	15.02	12.79	34.49	26.39	18.78	15.02	12.79	41.39	31.67	22.54	18.02	15.35										
		S-EQEDE01-3-PS1	S-EQEDE01-3-PS1	S-EQEDE01-3-PS1		EQ4EE4 Dev sup 3y	150.00	138.00	8.56	6.55	4.66	3.73	3.17	8.56	6.55	4.66	3.73	3.17	10.27	7.86	5.59	4.47	3.81										
		S-EQEDE0U-3-PS1	S-EQEDE0U-3-PS1	S-EQEDE0U-3-PS1		EQ4EE4 Dev Upgrade sup 3y	30.00	27.00	1.67	1.28	0.91	0.73	0.62	1.67	1.28	0.91	0.73	0.62	2.01	1.54	1.09	0.88	0.75										
		S-EQEDE010-3-PS1	S-EQEDE010-3-PS1	S-EQEDE010-3-PS1		EQ4EE4 Dev Dev 10 sup 3y	1,290.00	1,189.00	73.75	56.43	40.16	32.11	27.35	73.75	56.43	40.16	32.11	27.35	88.50	67.72	48.20	38.54	32.82										
		S-EQEDE100-3-PS1	S-EQEDE100-3-PS1	S-EQEDE100-3-PS1		EQ4EE4 Dev Dev 100 sup 3y	10,170.00	9,375.00	581.53	444.94	316.69	253.22	215.63	581.53	444.94	316.69	253.22	215.63	697.84	533.93	380.03	303.86	258.75										
		S-EQEDE500-3-PS1	S-EQEDE500-3-PS1	S-EQEDE500-3-PS1		EQ4EE4 Dev Dev 500 sup 3y	45,762.00	42,185.00	2,616.74	2,002.10	1,425.01	1,139.42	970.26	2,616.74	2,002.10	1,425.01	1,139.42	970.26	3,140.08	2,402.52	1,710.01	1,367.30	1,164.31										
		S-EQMA001-3-PS1	S-EQMA001-3-PS1	S-EQMA001-3-PS1		EQ4EE4 Dev Dev Cannon MEAP Amer sup 3y	210.00	194.00	12.03	9.21	6.55	5.24	4.46	12.03	9.21	6.55	5.24	4.46	14.44	11.05	7.86	6.29	5.35										
		S-EQMA010-3-PS1	S-EQMA010-3-PS1	S-EQMA010-3-PS1		EQ4EE4 Dev Dev Canon MEAP 10 sup 3y	1,836.00	1,693.00	105.02	80.35	57.19	45.73	38.94	105.02	80.35	57.19	45.73	38.94	126.02	96.42	68.63	54.87	46.73										
		S-EQMA100-3-PS1	S-EQMA100-3-PS1	S-EQMA100-3-PS1		EQ4EE4 Dev Dev Canon MEAP 100 sup 3y	15,258.00	14,064.00	872.39	667.48	475.08	379.87	323.47	872.39	667.48	475.08	379.87	323.47	1,046.87	800.97	570.10	455.84	388.17										
		S-EQMA500-3-PS1	S-EQMA500-3-PS1	S-EQMA500-3-PS1		EQ4EE4 Dev Dev Canon MEAP 500 sup 3y	71,187.00	65,622.00	4,070.53	3,114.42	2,216.71	1,772.45	1,509.31	4,070.53	3,114.42	2,216.71	1,772.45	1,509.31	4,884.64	3,737.30	2,660.05	2,126.94	1,811.17										
		S-EQERR01-3-PS1	S-EQERR01-3-PS1	S-EQERR01-3-PS1		EQ4EE4 Dev Dev Ricoh Basic sup 3y	84.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15										
		S-EQERR10-3-PS1	S-EQERR10-3-PS1	S-EQERR10-3-PS1		EQ4EE4 Dev Dev Ricoh Basic 10 sup 3y	669.00	617.00	38.27	29.28	20.84	16.67	14.19	38.27	29.28	20.84	16.67	14.19	45.93	35.14	25.01	20.00	17.03										
		S-EQERR100-3-PS1	S-EQERR100-3-PS1	S-EQERR100-3-PS1		EQ4EE4 Dev Dev Ricoh Basic 100 sup 3y	5,085.00	4,688.00	290.80	222.49	158.36	126.62	107.82	290.80	222.49	158.36	126.62	107.82	348.96	266.99	190.03	151.95	129.39										
		S-EQERR500-3-PS1	S-EQERR500-3-PS1	S-EQERR500-3-PS1		EQ4EE4 Dev Dev Ricoh Basic 500 sup 3y	22,881.00	21,092.00	1,308.34	1,001.03	712.49	569.69	485.12	1,308.34	1,001.03	712.49	569.69	485.12	1,570.00	1,201.23	854.99	683.63	582.14										
		S-EQCSC001-3-PS1	S-EQCSC001-3-PS1	S-EQCSC001-3-PS1		EQ4EE4E - Capture and Send (1 Dev) - sup 3y	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02										
		S-EQCSC010-3-PS1	S-EQCSC010-3-PS1	S-EQCSC010-3-PS1		EQ4EE4E - Capture and Send (10) Pack - sup 3y	2,052.00	1,866.00	115.75	88.56	63.03	50.40	42.92	115.75	88.56	63.03	50.40	42.92	138.90	106.27	75.64	60.48	51.50										
		S-EQCSC100-3-PS1	S-EQCSC100-3-PS1	S-EQCSC100-3-PS1		EQ4EE4E - Capture and Send (100) Pack - sup 3y	16,170.00	14,700.00	911.84	697.66	496.57	397.05	338.10	911.84	697.66	496.57	397.05	338.10	1,094.21	837.19	595.88	476.46	405.72										
		S-EQCSC500-3-PS1	S-EQCSC500-3-PS1	S-EQCSC500-3-PS1		EQ4EE4E - Capture and Send (500) Pack - sup 3y	72,762.00	66,147.00	4,103.10	3,139.34	2,234.45	1,786.63	1,521.38	4,103.10	3,139.34	2,234.45	1,786.63	1,521.38	4,923.72	3,767.20	2,681.33	2,143.96	1,825.66										
		S-EQCR001-3-PS1	S-EQCR001-3-PS1	S-EQCR001-3-PS1		Third party USB card reader license (1) - sup 3y	15.00	14.00	0.87	0.66	0.47	0.38	0.32	0.87	0.66	0.47	0.38	0.32	1.04	0.80	0.57	0.45	0.39										
		S-EQCR010-3-PS1	S-EQCR010-3-PS1	S-EQCR010-3-PS1		Third party USB card reader licenses (10) - sup 3y	150.00	136.00	8.44	6.45	4.59	3.67	3.13	8.44	6.45	4.59	3.67	3.13	10.12	7.75	5.51	4.41	3.75										
		S-EQCR100-3-PS1	S-EQCR100-3-PS1	S-EQCR100-3-PS1		Third party USB card reader licenses (100) - sup 3y	1,500.00	1,364.00	84.61	64.74	46.08	36.84	31.37	84.61	64.74	46.08	36.84	31.37	101.53	77.68	55.29	44.21	37.65										
		S-EQCR500-3-PS1	S-EQCR500-3-PS1	S-EQCR500-3-PS1		Third party USB card reader licenses (500) - sup 3y	7,500.00	6,818.00	422.92	323.58	230.31	184.15	156.81	422.92	323.58	230.31	184.15	156.81	507.50	388.30	276.37	220.99	188.18										
		S-EQEDC001-3-PS1	S-EQEDC001-3-PS1	S-EQEDC001-3-PS1		EQ4EE4 External Data conn sup 3y	177.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		S-EQEDC0U-3-PS1	S-EQEDC0U-3-PS1	S-EQEDC0U-3-PS1		EQ4EE4 External Data conn UPG sup 3y	87.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
		S-EQCC001-3-PS1	S-EQCC001-3-PS1	S-EQCC001-3-PS1		EE4 Campus Card core sup 3y	1,272.00	1,173.00	72.76	55.67	39.62	31.68	26.98	72.76	55.67	39.62	31.68	26.98	87.31	66.80	47.55	38.02	32.37										
		S-EQCC00U-3-PS1	S-EQCC00U-3-PS1	S-EQCC00U-3-PS1		EE4 Campus Card core upgrade sup 3y	642.00	592.00	36.72	28.10	20.00	15.99	13.62	36.72	28.10	20.00	15.99	13.62	44.07	33.72	24.00	19.19	16.34										
		S-EQKDS001-3-PS1	S-EQKDS001-3-PS1	S-EQKDS001-3-PS1		EE4EE4 Emb conn - KON DocSend sup 3y	330.00	305.00	18.92	14.48	10.30	8.24	7.02	18.92	14.48	10.30	8.24	7.02	22.70	17.37	12.36	9.89	8.42										
		S-EQKMD001-3-PS1	S-EQKMD001-3-PS1	S-EQKMD001-3-PS1		EE4EE4 Emb conn - EFI Serviflow sup 3y	330.00	305.00	18.92	14.48	10.30	8.24	7.02	18.92	14.48	10.30	8.24	7.02	22.70	17.37	12.36	9.89	8.42										
		S-EQWSO010-3-PS1	S-EQWSO010-3-PS1	S-EQWSO010-3-PS1		EE4EE4 wrkstn Client 10 sup 3y	153.00	141.00	8.75	6.69	4.76	3.81	3.24	8.75	6.69	4.76	3.81	3.24	10.50	8.03	5.72	4.57	3.89										
		S-EQWUO010-3-PS1	S-EQWUO010-3-PS1	S-EQWUO010-3-PS1		EE4EE4 wrkstn Client upgrade 10 sup 3y	78.00	73.00	4.53	3.46	2.47	1.97	1.68	4.53	3.46	2.47	1.97	1.68	5.43	4.16	2.96	2.37	2.01										
		S-EQWS100-3-PS1	S-EQWS100-3-PS1	S-EQWS100-3-PS1		EE4EE4 wrkstn Client 100 sup 3y	711.00	656.00	40.69	31.13	22.16	17.72	15.09	40.69	31.13	22.16	17.72	15.09	48.83	37.36	26.59	21.26	18.11										
		S-EQWU100-3-PS1	S-EQWU100-3-PS1	S-EQWU100-3-PS1		EE4EE4 wrkstn Client upgrade 100 sup 3y	351.00	324.00	20.10	15.38	10.94	8.75	7.45	20.10	15.38	10.94	8.75	7.45	24.12	18.45	13.13	10.50	8.94										
		S-EQWS01K-3-PS1	S-EQWS01K-3-PS1	S-EQWS01K-3-PS1		EE4EE4 wrkstn Client 1K sup 3y	3,051.00	2,813.00	174.49	133.50	95.02	75.98	64.70	174.49	133.50	95.02	75.98	64.70	209.39	160.21	114.03	91.17	77.64										
		S-EQWU01K-3-PS1	S-EQWU01K-3-PS1	S-EQWU01K-3-PS1		EE4EE4 wrkstn Client upgrade 1K sup 3y	1,521.00	1,402.00	86.97	66.54	47.36	37.87	32.25	86.97	66.54	47.36	37.87	32.25	104.36	79.85	56.83	45.44	38.70										
		S-EQNPU010-3-PS1	S-EQNPU010-3-PS1	S-EQNPU010-3-PS1		EE4 Print Assistant sup 10 sup 3y	75.00	70.00	4.34	3.32	2.36	1.89	1.61	4.34	3.32	2.36	1.89	1.61	5.21	3.99	2.84	2.27	1.93										
		S-EQNPU010-3-PS1	S-EQNPU010-3-PS1	S-EQNPU010-3-PS1		EE4 Print Assistant upgrade 10 sup 3y	39.00	37.00	2.30	1.76	1.25	1.00	0.85	2.30	1.76	1.25	1.00	0.85	2.75	2.11	1.50	1.20	1.02										
		S-EQNPU100-3-PS1	S-EQNPU100-3-PS1	S-EQNPU100-3-PS1		EE4 Print Assistant 100 sup 3y	330.00	305.00	18.92	14.48	10.30	8.24	7.02	18.92	14.48	10.30	8.24	7.02	22.70	17.37	12.36	9.89	8.42										
		S-EQNPU100-3-PS1	S-EQNPU100-3-PS1	S-EQNPU100-3-PS1		EE4 Print Assistant upgrade 100 sup 3y	165.00	153.00	9.49	7.26	5.17	4.13	3.52	9.49	7.26	5.17	4.13	3.52	11.39	8.71	6.20	4.96	4.22										
		S-EQNPU01K-3-PS1	S-EQNPU01K-3-PS1	S-EQNPU01K-3-PS1		EE4 Print Assistant 1K sup 3y	1,272.00	1,173.00	72.76	55.67	39.62	31.68	26.98	72.76	55.67	39.62	31.68	26.98	87.31	66.80	47.55	38.02	32.37										
		S-EQNPU01K-3-PS1	S-EQNPU01K-3-PS1	S-EQNPU01K-3-PS1		EE4 Print Assistant upgrade 1K sup 3y	642.00	592.00	36.72	28.10	20.00	15.99	13.62	36.72	28.10	20.00	15.99	13.62	44.07	33.72	24.00	19.19	16.34										
		S-EQRS001-3-PS1	S-EQRS001-3-PS1	S-EQRS001-3-PS1		EE4EE4 Release Station sup 3y	177.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		S-EQRS00U-3-PS1	S-EQRS00U-3-PS1	S-EQRS00U-3-PS1		EE4EE4 Release Station upgrade sup 3y	87.00	81.00	5.02	3.84	2.74	2.19	1.86	5.02	3.84	2.74	2.19	1.86	6.03	4.61	3.28	2.63	2.24										
		S-EQRS010-3-PS1	S-EQRS010-3-PS1	S-EQRS010-3-PS1		EE4EE4 Release Station 10 sup 3y	1,524.00	1,405.00	87.15	66.68	47.46	37.95	32.32	87.15	66.68	47.46	37.95	32.32	104.58	80.02	56.95	45.54	38.78										
		S-EQWR001-3-PS1	S-EQWR001-3-PS1	S-EQWR001-3-PS1		EE4EE4 Web-based Release sup 3y	84.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15										
		S-EQWR010-3-PS1	S-EQWR010-3-PS1	S-EQWR010-3-PS1		EE4EE4 Web-based Release 10 sup 3y	669.00	617.00	38.27	29.28	20.84	16.67	14.19	38.27	29.28	20.84	16.67	14.19	45.93	35.14	25.01	20.00	17.03										
		S-EQWR100-3-PS1	S-EQWR100-3-PS1	S-EQWR100-3-PS1		EE4EE4 Web-based Release 100 sup 3y	5,085.00	4,688.00	290.80	222.49	158.36	126.62	107.82	290.80	222.49	158.36	126.62	107.82	348.96	266.99	190.03	151.95	129.39										
		S-EQWR500-3-PS1	S-EQWR500-3-PS1	S-EQWR500-3-PS1		EE4EE4 Web-based Release 500 sup 3y	22,881.00	21,092.00	1,308.34	1,001.03	712.49	569.69	485.12	1,308.34	1,001.03	712.49	569.69	485.12	1,570.00	1,201.23	854.99	683.63	582.14										
		S-EQEFNCK-3-PS1	S-EQEFNCK-3-PS1	S-EQEFNCK-3-PS1		eff 4 Core enk kx 1K-4,999 sup 3y	2.79	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQEFNC1-3-PS1	S-EQEFNC1-3-PS1	S-EQEFNC1-3-PS1		eff 4 Core enl kx 5K-9,999 sup 3y	1.89	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQEFNC2-3-PS1	S-EQEFNC2-3-PS1	S-EQEFNC2-3-PS1		eff 4 Core enl kx 10K-24,999 sup 3y	1.65	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQEFNC3-3-PS1	S-EQEFNC3-3-PS1	S-EQEFNC3-3-PS1		eff 4 Core enl kx 25K-49,999 sup 3y	1.52	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQEFNC4-3-PS1	S-EQEFNC4-3-PS1	S-EQEFNC4-3-PS1		eff 4 Core enl kx 50K-99,999 sup 3y	1.49	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product Add Item EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-EQ4CS010-4-PS1	S-EQ4CS010-4-PS1	S-EQ4CS010-4-PS1		EQ4EE4: Capture and Send (10) Pack - sup 4yr	2,736.00	2,488.00	154.33	118.08	84.04	67.20	57.22	154.33	118.08	84.04	67.20	57.22	185.20	141.70	100.85	80.64	68.67									
		S-EQ4CS100-4-PS1	S-EQ4CS100-4-PS1	S-EQ4CS100-4-PS1		EQ4EE4: Capture and Send (100) Pack - sup 4yr	21,960.00	19,800.00	1,215.79	930.22	662.09	529.40	450.80	1,215.79	930.22	662.09	529.40	450.80	1,458.95	1,116.26	794.51	635.28	540.96									
		S-EQ4CS500-4-PS1	S-EQ4CS500-4-PS1	S-EQ4CS500-4-PS1		EQ4EE4: Capture and Send (500) Pack - sup 4yr	97,016.00	88,197.00	5,470.86	4,185.83	2,979.29	2,382.20	2,028.53	5,470.86	4,185.83	2,979.29	2,382.20	2,028.53	6,565.03	5,023.00	3,575.15	2,858.64	2,434.24									
		S-EQ4CR001-4-PS1	S-EQ4CR001-4-PS1	S-EQ4CR001-4-PS1		Third party USB card reader license (1) - sup 4yr	20.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50									
		S-EQ4CR010-4-PS1	S-EQ4CR010-4-PS1	S-EQ4CR010-4-PS1		Third party USB card reader licenses (10) - sup 4yr	200.00	182.00	11.29	8.64	6.16	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02									
		S-EQ4CR100-4-PS1	S-EQ4CR100-4-PS1	S-EQ4CR100-4-PS1		Third party USB card reader licenses (100) - sup 4yr	2,000.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		S-EQ4CR500-4-PS1	S-EQ4CR500-4-PS1	S-EQ4CR500-4-PS1		Third party USB card reader licenses (500) - sup 4yr	10,000.00	9,091.00	563.91	431.46	307.09	245.55	209.09	563.91	431.46	307.09	245.55	209.09	676.70	517.75	368.51	294.66	250.91									
		S-EQ4DC001-4-PS1	S-EQ4DC001-4-PS1	S-EQ4DC001-4-PS1		EQ4EE4 External Data conn sup 4yr	236.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02									
		S-EQ4DC010-4-PS1	S-EQ4DC010-4-PS1	S-EQ4DC010-4-PS1		EQ4EE4 External Data conn UPG sup 4yr	116.00	108.00	6.70	5.13	3.65	2.92	2.48	6.70	5.13	3.65	2.92	2.48	8.04	6.15	4.38	3.50	2.98									
		S-EQ4CC001-4-PS1	S-EQ4CC001-4-PS1	S-EQ4CC001-4-PS1		EE4 Campus Card conn sup 4y	1,696.00	1,565.00	97.08	74.27	52.87	42.27	36.00	97.08	74.27	52.87	42.27	36.00	116.49	89.13	63.44	50.72	43.19									
		S-EQ4CC00U-4-PS1	S-EQ4CC00U-4-PS1	S-EQ4CC00U-4-PS1		EE4 Campus Card conn upgrade sup 4y	856.00	790.00	49.00	37.49	26.69	21.34	18.17	49.00	37.49	26.69	21.34	18.17	58.80	44.99	32.02	25.61	21.80									
		S-EQ4DS001-4-PS1	S-EQ4DS001-4-PS1	S-EQ4DS001-4-PS1		EQ4EE4 Desk conn - KON DocSend sup 4y	440.00	405.00	25.12	19.22	13.68	10.94	9.32	25.12	19.22	13.68	10.94	9.32	30.15	23.07	16.42	13.13	11.18									
		S-EQ4SM001-4-PS1	S-EQ4SM001-4-PS1	S-EQ4SM001-4-PS1		EQ4EE4 Emb conn - EFI SentMe sup 4y	440.00	405.00	25.12	19.22	13.68	10.94	9.32	25.12	19.22	13.68	10.94	9.32	30.15	23.07	16.42	13.13	11.18									
		S-EQ4WR010-4-PS1	S-EQ4WR010-4-PS1	S-EQ4WR010-4-PS1		EQ4EE4 wrkstn Client 10 sup 4y	204.00	189.00	11.72	8.97	6.38	5.10	4.35	11.72	8.97	6.38	5.10	4.35	14.07	10.76	7.66	6.13	5.22									
		S-EQ4WU010-4-PS1	S-EQ4WU010-4-PS1	S-EQ4WU010-4-PS1		EQ4EE4 wrkstn Client upgrade 10 sup 4y	104.00	96.00	5.95	4.56	3.24	2.59	2.21	5.95	4.56	3.24	2.59	2.21	7.15	5.47	3.89	3.11	2.65									
		S-EQ4WS100-4-PS1	S-EQ4WS100-4-PS1	S-EQ4WS100-4-PS1		EQ4EE4 wrkstn Client 100 sup 4y	948.00	875.00	54.28	41.53	29.56	23.63	20.13	54.28	41.53	29.56	23.63	20.13	65.13	49.83	35.47	28.36	24.15									
		S-EQ4WU100-4-PS1	S-EQ4WU100-4-PS1	S-EQ4WU100-4-PS1		EQ4EE4 wrkstn Client upgrade 100 sup 4y	468.00	432.00	26.80	20.50	14.59	11.67	9.94	26.80	20.50	14.59	11.67	9.94	32.16	24.60	17.51	14.00	11.92									
		S-EQ4WS01K-4-PS1	S-EQ4WS01K-4-PS1	S-EQ4WS01K-4-PS1		EQ4EE4 wrkstn Client 1K sup 4y	4,068.00	3,751.00	232.67	178.02	126.71	101.31	86.27	232.67	178.02	126.71	101.31	86.27	279.21	213.63	152.05	121.58	103.53									
		S-EQ4WU01K-4-PS1	S-EQ4WU01K-4-PS1	S-EQ4WU01K-4-PS1		EQ4EE4 wrkstn Client upgrade 1K sup 4y	2,028.00	1,870.00	116.00	88.75	63.17	50.51	43.01	116.00	88.75	63.17	50.51	43.01	139.20	106.50	75.80	60.61	51.61									
		S-EQ4PA010-4-PS1	S-EQ4PA010-4-PS1	S-EQ4PA010-4-PS1		EE4 Print Assistant 10 sup 4y	100.00	92.00	5.71	4.37	3.11	2.48	2.12	5.71	4.37	3.11	2.48	2.12	6.85	5.24	3.73	2.98	2.54									
		S-EQ4PU010-4-PS1	S-EQ4PU010-4-PS1	S-EQ4PU010-4-PS1		EE4 Print Assistant upgrade 10 sup 4y	52.00	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32									
		S-EQ4PA100-4-PS1	S-EQ4PA100-4-PS1	S-EQ4PA100-4-PS1		EE4 Print Assistant 100 sup 4y	440.00	405.00	25.12	19.22	13.68	10.94	9.32	25.12	19.22	13.68	10.94	9.32	30.15	23.07	16.42	13.13	11.18									
		S-EQ4PU100-4-PS1	S-EQ4PU100-4-PS1	S-EQ4PU100-4-PS1		EE4 Print Assistant upgrade 100 sup 4y	220.00	203.00	12.59	9.63	6.86	5.48	4.67	12.59	9.63	6.86	5.48	4.67	15.11	11.56	8.23	6.58	5.60									
		S-EQ4PA01K-4-PS1	S-EQ4PA01K-4-PS1	S-EQ4PA01K-4-PS1		EE4 Print Assistant 1K sup 4y	1,696.00	1,565.00	97.08	74.27	52.87	42.27	36.00	97.08	74.27	52.87	42.27	36.00	116.49	89.13	63.44	50.72	43.19									
		S-EQ4PU01K-4-PS1	S-EQ4PU01K-4-PS1	S-EQ4PU01K-4-PS1		EE4 Print Assistant upgrade 1K sup 4y	856.00	790.00	49.00	37.49	26.69	21.34	18.17	49.00	37.49	26.69	21.34	18.17	58.80	44.99	32.02	25.61	21.80									
		S-EQ4RS001-4-PS1	S-EQ4RS001-4-PS1	S-EQ4RS001-4-PS1		EQ4EE4 Release Station sup 4y	236.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02									
		S-EQ4RS00U-4-PS1	S-EQ4RS00U-4-PS1	S-EQ4RS00U-4-PS1		EQ4EE4 Release Station upgrade sup 4y	116.00	108.00	6.70	5.13	3.65	2.92	2.48	6.70	5.13	3.65	2.92	2.48	8.04	6.15	4.38	3.50	2.98									
		S-EQ4RS010-4-PS1	S-EQ4RS010-4-PS1	S-EQ4RS010-4-PS1		EQ4EE4 Release Station 10 sup 4y	2,032.00	1,873.00	116.18	88.89	63.27	50.59	43.08	116.18	88.89	63.27	50.59	43.08	139.42	106.67	75.92	60.71	51.69									
		S-EQ4WR001-4-PS1	S-EQ4WR001-4-PS1	S-EQ4WR001-4-PS1		EQ4EE4 Web-based Release sup 4y	112.00	104.00	6.45	4.94	3.51	2.81	2.39	6.45	4.94	3.51	2.81	2.39	7.74	5.92	4.22	3.37	2.87									
		S-EQ4WR010-4-PS1	S-EQ4WR010-4-PS1	S-EQ4WR010-4-PS1		EQ4EE4 Web-based Release 10 sup 4y	892.00	822.00	50.98	39.01	27.77	22.20	18.91	50.98	39.01	27.77	22.20	18.91	61.18	46.81	33.32	26.64	22.69									
		S-EQ4WR100-4-PS1	S-EQ4WR100-4-PS1	S-EQ4WR100-4-PS1		EQ4EE4 Web-based Release 100 sup 4y	6,780.00	6,251.00	387.75	296.67	211.16	168.64	143.77	387.75	296.67	211.16	168.64	143.77	465.30	356.01	253.39	202.61	172.53									
		S-EQ4WR500-4-PS1	S-EQ4WR500-4-PS1	S-EQ4WR500-4-PS1		EQ4EE4 Web-based Release 500 sup 4y	30,928.00	28,123.00	1,744.47	1,334.72	949.99	759.00	646.83	1,744.47	1,334.72	949.99	759.00	646.83	2,093.36	1,601.66	1,139.99	911.52	776.19									
		S-EQ4EFNCK-4-PS1	S-EQ4EFNCK-4-PS1	S-EQ4EFNCK-4-PS1		eff 4 Core enl to 1K-4,999 sup 4y	3.72	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQ4EFNC1-4-PS1	S-EQ4EFNC1-4-PS1	S-EQ4EFNC1-4-PS1		eff 4 Core enl to 5K-9,999 sup 4y	2.52	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EFNC2-4-PS1	S-EQ4EFNC2-4-PS1	S-EQ4EFNC2-4-PS1		eff 4 Core enl to 10K-24,999 sup 4y	2.20	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EFNC3-4-PS1	S-EQ4EFNC3-4-PS1	S-EQ4EFNC3-4-PS1		eff 4 Core enl to 25K-49,999 sup 4y	2.02	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EFNC4-4-PS1	S-EQ4EFNC4-4-PS1	S-EQ4EFNC4-4-PS1		eff 4 Core enl to 50K-99,999 sup 4y	1.98	1.00	0.06	0.05	0.03	0.02	0.02	0.06	0.05	0.03	0.02	0.02	0.07	0.06	0.04	0.03	0.03									
		S-EQ4EFNC5-4-PS1	S-EQ4EFNC5-4-PS1	S-EQ4EFNC5-4-PS1		eff 4 Core enl to 100K+ sup 4y	1.70	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03									
		S-EQ4EFNE1-4-PS1	S-EQ4EFNE1-4-PS1	S-EQ4EFNE1-4-PS1		eff 4 enh enl to 1K-4,999 sup 4y	6.10	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17									
		S-EQ4EFNE1-4-PS1	S-EQ4EFNE1-4-PS1	S-EQ4EFNE1-4-PS1		eff 4 enh enl to 5K-9,999 sup 4y	4.06	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		S-EQ4EFNE2-4-PS1	S-EQ4EFNE2-4-PS1	S-EQ4EFNE2-4-PS1		eff 4 enh enl to 10K-24,999 sup 4y	3.58	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQ4EFNE3-4-PS1	S-EQ4EFNE3-4-PS1	S-EQ4EFNE3-4-PS1		eff 4 enh enl to 25K-49,999 sup 4y	3.04	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQ4EFNE4-4-PS1	S-EQ4EFNE4-4-PS1	S-EQ4EFNE4-4-PS1		eff 4 enh enl to 50K-99,999 sup 4y	2.80	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EFNE5-4-PS1	S-EQ4EFNE5-4-PS1	S-EQ4EFNE5-4-PS1		eff 4 enh enl to 100K+ sup 4y	2.05	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EECEK-4-PS1	S-EQ4EECEK-4-PS1	S-EQ4EECEK-4-PS1		exp 4 Core enl to 1K-4,999 sup 4y	4.24	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		S-EQ4EECE1-4-PS1	S-EQ4EECE1-4-PS1	S-EQ4EECE1-4-PS1		exp 4 Core enl to 5K-9,999 sup 4y	2.88	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EECE2-4-PS1	S-EQ4EECE2-4-PS1	S-EQ4EECE2-4-PS1		exp 4 Core enl to 10K-24,999 sup 4y	2.54	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EECE3-4-PS1	S-EQ4EECE3-4-PS1	S-EQ4EECE3-4-PS1		exp 4 Core enl to 25K-49,999 sup 4y	2.38	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EECE4-4-PS1	S-EQ4EECE4-4-PS1	S-EQ4EECE4-4-PS1		exp 4 Core enl to 50K-99,999 sup 4y	2.20	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EECE5-4-PS1	S-EQ4EECE5-4-PS1	S-EQ4EECE5-4-PS1		exp 4 Core enl to 100K+ sup 4y	2.04	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQ4EEEK-4-PS1	S-EQ4EEEK-4-PS1	S-EQ4EEEK-4-PS1		exp 4 enh enl to 1K-4,999 sup 4y	6.96	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17									
		S-EQ4EEEC1-4-PS1	S-EQ4EEEC1-4-PS1	S-EQ4EEEC1-4-PS1		exp 4 enh enl to 5K-9,999 sup 4y	4.74	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		S-EQ4EEEC2-4-PS1	S-EQ4EEEC2-4-PS1	S-EQ4EEEC2-4-PS1		exp 4 enh enl to 10K-24,999 sup 4y	4.08	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		S-EQ4EEEC3-4-PS1	S-EQ4EEEC3-4-PS1	S-EQ4EEEC3-4-PS1		exp 4 enh enl to 25K-49,999 sup 4y	3.56	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQ4EEEC4-4-PS1	S-EQ4EEEC4-4-PS1	S-EQ4EEEC4-4-PS1		exp 4 enh enl to 50K-99,999 sup 4y	3.22	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQ4EEEC5-4-PS1	S-EQ4EEEC5-4-PS1	S-EQ4EEEC5-4-PS1		exp 4 enh enl to 100K+ sup 4y	2.88	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-C1CFE030-4-PS1	S-C1CFE030-4-PS1	S-C1CFE030-4-PS1		PageCounter (base) sup 4y	280.00	259.00	16.07	12.29	8.75	7.00	5.96	16.07	12.29	8.75	7.00	5.96	19.28	14.75	10.50	8.39	7.15									
		S-C1FCMB0-4-PS1	S-C1FCMB0-4-PS1	S-C1FCMB0-4-PS1		PageCounter with Magistrate sup 4y	320.00	295.00	18.30	14.00	9.97	7.97	6.79	18.30	14.00	9.97	7.97	6.79	21.96	16.80	11.96	9.56	8.14									
		S-C1FCKF00-4-PS1	S-C1FCKF00-4-PS1	S-C1FCKF00-4-PS1		Pagecntr with Mifare HID +Class sup 4y	380.00	351.00	21.77	16.66	11.86	9.48	8.07	21.77	16.66	11.86	9.48	8.07	26.13	19.99	14.23	11.38	9.69									
		S-C1FCFP00-4-PS1	S-C1FCFP00-4-PS1	S-C1FCFP00-4-PS1		PageCounter with Logic sup 4y	420.00	387.00	24.01	18.37	13.07	10.45	8.90	24.01	18.37	13.07	10.45	8.90	28.81	22.04	15.69	12.54	10.68									
		S-C1FCFZ00-4-PS1	S-C1FCFZ00-4-PS1	S-C1FCFZ00-4-PS1		PageCounter with HID sup 4y	400.00	369.00	22.89	17.51	12.46	9.97	8.49	22.89	17.51	12.46	9.97	8.49	27.47	21.02	14.96	11.96	10.18									
		S-C1FCKF00-4-PS1	S-C1FCKF00-4-PS1	S-C1FCKF00-4-PS1		PageCounter with Keyboard sup 4y	380.00	351.00	21.77	16.66	11.86	9.48	8.07	21.77	16.66	11.86	9.48	8.07	26.13	19.99	14.23	11.38	9.69									
		S-C3CFME0-4-PS1	S-C3CFME0-4-PS1	S-C3CFME0-4-PS1		pagecounter with kbd & Magstripe sup 4y	400.00	369.00	22.89	17.51	12.46	9.97	8.49	22.89	17.51	12.46	9.97	8.49	27.47	21.02	14.96	11.96	10.18									
		S-C3CFX030-4-PS1	S-C3CFX030-4-PS1	S-C3CFX030-4-PS1		Pagecntr Kbd & Mifare/HID +Class sup 4y	480.00	442.00	27.42	20.98	14.93	11.94	10.17	27.42	20.98	14.93	11.94	10.17	32.90	25.17	17.92	14.33	12.20									
		S-C3CFX00-4-PS1	S-C3CFX00-4-PS1	S-C3CFX00-4-PS1		PageCounter with Keyboard & Logic sup 4y	540.00	498.00	30.88	23.64	16.82	13.45	11.45	30.88	23.64	16.82	13.45	11.45	37.07	28.36	20.19	16.14	13.74									
		S-C3CFZ200-4-PS1	S-C3CFZ200-4-PS1	S-C3CFZ200-4-PS1		PageCounter with Keyboard & HID sup 4y	480.00	442.00	27.42	20.98	14.93	11.94	10.17	27.42	20.98	14.93	11.94	10.17	32.90	25.17	17.92	14.33	12.20									
		S-CRU0X00-4-PS1	S-CRU0X00-4-PS1	S-CRU0X00-4-PS1		USB Card rdr - Mifare/HID +Class sup 4y	120.00	111.00	6.89	5.27	3.75	3.00	2.55	6.89	5.27	3.75	3.00	2.55	8.26	6.32	4.50	3.60	3.06									
		S-CRU0Y00-4-PS1	S-CRU0Y00-4-PS1	S-CRU0Y00-4-PS1		USB Card Reader - Logic sup 4y	184.00	171.00	10.61	8.12	5.78	4.62	3.93	10.61	8.12	5.78	4.62	3.93	12.73	9.74	6.93	5.54	4.72									
		S-CRU0Z00-4-PS1	S-CRU0Z00-4-PS1	S-CRU0Z00-4-PS1		USB Card Reader - HID sup 4y	92.00	86.00	5.33	4.08	2.91	2.32	1.98	5.33	4.08	2.91	2.32	1.98	6.40	4.90	3.49	2.79	2.37									
		S-CRU0M00-4-PS1	S-CRU0M00-4-PS1	S-CRU0M00-4-PS1		USB Card Reader - Magstripe sup 4y	84.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15									
		S-CRU0N00-4-PS1	S-CRU0N00-4-PS1	S-CRU0N00-4-PS1		USB crd rdr Ikbds/EM Mag/HID/Mag sup 4y	120.00	111.00	6.89	5.27	3.75	3.00	2.55	6.89	5.27	3.75	3.00	2.55	8.26	6.32	4.50	3.60	3.06									
		S-EQ4EFSU1-5-PS1	S-EQ4EFSU1-5-PS1	S-EQ4EFSU1-5-PS1		Equitrac Office 4 Suite sup 5y	1,185.00	1,093.00	67.80	51.87	36.92	29.52	25.14	67.80	51.87	36.92	29.52	25.14	81.36	62.25	44.31	35.43	30.17									
		S-EQ4EFSB1-5-PS1	S-EQ4EFSB1-5-PS1	S-EQ4EFSB1-5-PS1		Equitrac Office 4 Small Bus Ed sup 5y	425.00	392.00	24.32	18.60	13.24	10.59	9.02	24.32	18.60	13.24	10.59	9.02	29.18	22.33	15.89	12.71	10.82									
		S-EQ4EFSU4-5-PS1	S-EQ4EFSU4-5-PS1	S-EQ4EFSU4-5-PS1		Equitrac Office 4 Suite upgr sup 5y	585.00	539.00	33.43	25.58	18.21	14.56	12.40	33.43	25.58	18.21	14.56	12.40	40.12	30.70	21.85	17.47	14.88									
		S-EQ4EFSBU-5-PS1	S-EQ4EFSBU-5-PS1	S-EQ4EFSBU-5-PS1		Equitrac Office 4 SBE upgr sup 5y	225.00	208.00	12.90	9.87	7.03	5.62	4.78	12.90	9.87	7.03	5.62	4.78	15.48	11.85	8.43	6.74	5.74									
		S-EQ4EESU5-5-PS1	S-EQ4EESU5-5-PS1	S-EQ4EESU5-5-PS1		Equitrac Express 4 Suite sup 5y	1,395.00	1,287.00	79.83	61.08	43.47	34.76	29.60	79.83	61.08	43.47	34.76	29.60	95.80	73.30	52.17	41.71	35.52									
		S-EQ4EESC1-5-PS1	S-EQ4EESC1-5-PS1	S-EQ4EESC1-5-PS1		Equitrac Exp 4 Small Campus ed sup 5y	550.00	507.00	31.45	24.06	17.13	13.69	11.66	31.45	24.06	17.13	13.69	11.66	37.74	28.87	20.55	16.43	13.99									
		S-EQ4EESU4-5-PS1	S-EQ4EESU4-5-PS1	S-EQ4EESU4-5-PS1		Equitrac Express 4 Suite upgr sup 5y	695.00	641.00	39.76	30.42	21.66	17.31	14.74	39.76	30.42	21.66	17.31	14.74	47.71	36.51	25.98	20.78	17.69									
		S-EQ4EESCU5-PS1	S-EQ4EESCU5-PS1	S-EQ4EESCU5-PS1		Equitrac Express 4 SCE upgr sup 5y	275.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04									
		S-EQ4EFSMB-5-PS1	S-EQ4EFSMB-5-PS1

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product Add Mac EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-EQEEECE1-5-PS1	S-EQEEECE1-5-PS1	S-EQEEECE1-5-PS1		exp 4 Core int Ic 5K-9,999 sup Sy	3.60	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQEEECE2-5-PS1	S-EQEEECE2-5-PS1	S-EQEEECE2-5-PS1		exp 4 Core int Ic 10K-24,999 sup Sy	3.18	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQEEECE3-5-PS1	S-EQEEECE3-5-PS1	S-EQEEECE3-5-PS1		exp 4 Core int Ic 25K-49,999 sup Sy	2.88	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQEEECE4-5-PS1	S-EQEEECE4-5-PS1	S-EQEEECE4-5-PS1		exp 4 Core int Ic 50K-99,999 sup Sy	2.75	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQEEECE5-5-PS1	S-EQEEECE5-5-PS1	S-EQEEECE5-5-PS1		exp 4 Core int Ic 100K+ sup Sy	2.55	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQEEECK-5-PS1	S-EQEEECK-5-PS1	S-EQEEECK-5-PS1		exp 4 entr int Ic 1K-4,999 sup Sy	8.70	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		S-EQEEECL1-5-PS1	S-EQEEECL1-5-PS1	S-EQEEECL1-5-PS1		exp 4 entr int Ic 5K-9,999 sup Sy	5.33	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		S-EQEEECL2-5-PS1	S-EQEEECL2-5-PS1	S-EQEEECL2-5-PS1		exp 4 entr int Ic 10K-24,999 sup Sy	5.10	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		S-EQEEECL3-5-PS1	S-EQEEECL3-5-PS1	S-EQEEECL3-5-PS1		exp 4 entr int Ic 25K-49,999 sup Sy	4.45	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		S-EQEEECL4-5-PS1	S-EQEEECL4-5-PS1	S-EQEEECL4-5-PS1		exp 4 entr int Ic 50K-99,999 sup Sy	4.03	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		S-EQEEECL5-5-PS1	S-EQEEECL5-5-PS1	S-EQEEECL5-5-PS1		exp 4 entr int Ic 100K+ sup Sy	3.60	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-PC1CF6000-5-PS1	S-PC1CF6000-5-PS1	S-PC1CF6000-5-PS1		PageCounter (basic) sup Sy	350.00	323.00	20.04	15.33	10.91	8.72	7.43	20.04	15.33	10.91	8.72	7.43	24.04	18.40	13.09	10.47	8.91										
		S-PC1CFM6E0-5-PS1	S-PC1CFM6E0-5-PS1	S-PC1CFM6E0-5-PS1		PageCounter with Magstripe sup Sy	400.00	369.00	22.89	17.51	12.46	9.97	8.49	22.89	17.51	12.46	9.97	8.49	27.47	21.02	14.96	11.96	10.18										
		S-PC1CFX000-5-PS1	S-PC1CFX000-5-PS1	S-PC1CFX000-5-PS1		Pagecorre with Mifare HID / Class sup Sy	475.00	438.00	27.17	20.79	14.80	11.83	10.07	27.17	20.79	14.80	11.83	10.07	32.60	24.94	17.75	14.20	12.09										
		S-PC1CF Y00-5-PS1	S-PC1CF Y00-5-PS1	S-PC1CF Y00-5-PS1		PageCounter with Legic sup Sy	525.00	484.00	30.02	22.97	16.35	13.07	11.13	30.02	22.97	16.35	13.07	11.13	36.03	27.56	19.62	15.69	13.36										
		S-PC1CF200-5-PS1	S-PC1CF200-5-PS1	S-PC1CF200-5-PS1		PageCounter with HID sup Sy	500.00	461.00	28.60	21.88	15.57	12.45	10.60	28.60	21.88	15.57	12.45	10.60	34.31	26.25	18.69	14.94	12.72										
		S-PC3CF E00-5-PS1	S-PC3CF E00-5-PS1	S-PC3CF E00-5-PS1		PageCounter with Keyboard sup Sy	475.00	438.00	27.17	20.79	14.80	11.83	10.07	27.17	20.79	14.80	11.83	10.07	32.60	24.94	17.75	14.20	12.09										
		S-PC3CFM6E0-5-PS1	S-PC3CFM6E0-5-PS1	S-PC3CFM6E0-5-PS1		pagecounter with kbd & Magstripe sup Sy	500.00	461.00	28.60	21.88	15.57	12.45	10.60	28.60	21.88	15.57	12.45	10.60	34.31	26.25	18.69	14.94	12.72										
		S-PC3CFX00-5-PS1	S-PC3CFX00-5-PS1	S-PC3CFX00-5-PS1		Pagecorre Kbd & Mifare/HID / Class sup Sy	600.00	553.00	34.30	26.25	18.68	14.94	12.72	34.30	26.25	18.68	14.94	12.72	41.16	31.49	22.42	17.92	15.26										
		S-PC3CF Y00-5-PS1	S-PC3CF Y00-5-PS1	S-PC3CF Y00-5-PS1		PageCounter with Keyboard & Legic sup Sy	675.00	622.00	38.58	29.52	21.01	16.80	14.31	38.58	29.52	21.01	16.80	14.31	46.30	35.42	25.21	20.16	17.17										
		S-PC3CF200-5-PS1	S-PC3CF200-5-PS1	S-PC3CF200-5-PS1		PageCounter with Keyboard & HID sup Sy	600.00	553.00	34.30	26.25	18.68	14.94	12.72	34.30	26.25	18.68	14.94	12.72	41.16	31.49	22.42	17.92	15.26										
		S-CRU000X00-5-PS1	S-CRU000X00-5-PS1	S-CRU000X00-5-PS1		USB Card rdr - Mifare/HID / Class sup Sy	150.00	138.00	8.56	6.55	4.66	3.73	3.17	8.56	6.55	4.66	3.73	3.17	10.27	7.86	5.59	4.47	3.81										
		S-CRU000Y00-5-PS1	S-CRU000Y00-5-PS1	S-CRU000Y00-5-PS1		USB Card Reader - Legic sup Sy	230.00	212.00	13.15	10.06	7.16	5.73	4.88	13.15	10.06	7.16	5.73	4.88	15.78	12.07	8.59	6.87	5.85										
		S-CRU000Z00-5-PS1	S-CRU000Z00-5-PS1	S-CRU000Z00-5-PS1		USB Card Reader - HID sup Sy	115.00	107.00	6.64	5.08	3.61	2.89	2.46	6.64	5.08	3.61	2.89	2.46	7.96	6.09	4.34	3.47	2.95										
		S-CRU000M00-5-PS1	S-CRU000M00-5-PS1	S-CRU000M00-5-PS1		USB Card Reader - Magstripe sup Sy	105.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68										
		S-CRU000N00-5-PS1	S-CRU000N00-5-PS1	S-CRU000N00-5-PS1		USB crd rdr Indala/EM Marin/Hitag sup Sy	150.00	138.00	8.56	6.55	4.66	3.73	3.17	8.56	6.55	4.66	3.73	3.17	10.27	7.86	5.59	4.47	3.81										
		S-EQEEFSU1-RN-PS1	S-EQEEFSU1-RN-PS1	S-EQEEFSU1-RN-PS1		Eqpc Office 4 Suite Sup Rn	1,185.00	1,078.00	66.87	51.16	36.41	29.12	24.79	66.87	51.16	36.41	29.12	24.79	80.24	61.39	43.70	34.94	29.75										
		S-EQEEFSB1-RN-PS1	S-EQEEFSB1-RN-PS1	S-EQEEFSB1-RN-PS1		Eqpc Office 4 Small Bus Ed Sup Rn	425.00	387.00	24.01	18.37	13.07	10.45	8.90	24.01	18.37	13.07	10.45	8.90	28.81	22.04	15.69	12.54	10.68										
		S-EQEEFSUL1RN-PS1	S-EQEEFSUL1RN-PS1	S-EQEEFSUL1RN-PS1		Eqpc Office 4 Suite Upgr Sup Rn	585.00	532.00	33.00	25.25	17.97	14.37	12.24	33.00	25.25	17.97	14.37	12.24	39.60	30.30	21.57	17.24	14.68										
		S-EQEEFSBL1RN-PS1	S-EQEEFSBL1RN-PS1	S-EQEEFSBL1RN-PS1		Eqpc Office 4 Small Bus Ed Upgr Sp	225.00	205.00	12.72	9.73	6.92	5.54	4.72	12.72	9.73	6.92	5.54	4.72	15.26	11.68	8.31	6.64	5.66										
		S-EQEEFSEU1-RN-PS1	S-EQEEFSEU1-RN-PS1	S-EQEEFSEU1-RN-PS1		Eqpc Express 4 Suite Sup Rn	1,395.00	1,269.00	78.72	60.23	42.87	34.28	29.19	78.72	60.23	42.87	34.28	29.19	94.46	72.27	51.44	41.13	35.02										
		S-EQEEFSECL1-RN-PS1	S-EQEEFSECL1-RN-PS1	S-EQEEFSECL1-RN-PS1		Eqpc Express 4 Small Campus Ed Sup Rn	550.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
		S-EQEEESUL1-RN-PS1	S-EQEEESUL1-RN-PS1	S-EQEEESUL1-RN-PS1		Eqpc Express 4 Suite Upgr Sup Rn	695.00	632.00	39.20	29.99	21.35	17.07	14.54	39.20	29.99	21.35	17.07	14.54	47.04	35.99	25.62	20.48	17.44										
		S-EQEEESCU-RN-PS1	S-EQEEESCU-RN-PS1	S-EQEEESCU-RN-PS1		Eqpc Express 4 Sce Upgr Sup Rn	275.00	251.00	15.57	11.91	8.48	6.78	5.77	15.57	11.91	8.48	6.78	5.77	18.68	14.29	10.17	8.14	6.93										
		S-EQEEFSMB-RN-PS1	S-EQEEFSMB-RN-PS1	S-EQEEFSMB-RN-PS1		Eqpc Ex Sm Lic Uen 1 Emb Sup Rn	475.00	432.00	26.80	20.50	14.59	11.67	9.94	26.80	20.50	14.59	11.67	9.94	32.16	24.60	17.51	14.00	11.92										
		S-EQ4SU025-RN-PS1	S-EQ4SU025-RN-PS1	S-EQ4SU025-RN-PS1		Eqpc Off Smb User Lic 25 Sup Rn	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17										
		S-EQ4SU100-RN-PS1	S-EQ4SU100-RN-PS1	S-EQ4SU100-RN-PS1		Eqpc Off Smb User Lic 100 Sup Rn	1,150.00	1,045.00	64.82	49.60	35.30	28.23	24.04	64.82	49.60	35.30	28.23	24.04	77.79	59.51	42.36	33.87	28.84										
		S-EQ4SU250-RN-PS1	S-EQ4SU250-RN-PS1	S-EQ4SU250-RN-PS1		Eqpc Off Smb User Lic 250 Sup Rn	2,500.00	2,273.00	140.99	107.88	76.78	61.39	52.28	140.99	107.88	76.78	61.39	52.28	169.19	129.45	92.14	73.67	62.73										
		S-EQ4PS001-RN-PS1	S-EQ4PS001-RN-PS1	S-EQ4PS001-RN-PS1		Eqpc Ext4Bed Print Server Sup Rn	675.00	614.00	38.09	29.14	20.74	16.58	14.12	38.09	29.14	20.74	16.58	14.12	45.70	34.97	24.89	19.90	16.95										
		S-EQ4PS00U-RN-PS1	S-EQ4PS00U-RN-PS1	S-EQ4PS00U-RN-PS1		Eqpc Ext4Bed Print Server Upg Sup Rn	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17										
		S-EQ4PS010-RN-PS1	S-EQ4PS010-RN-PS1	S-EQ4PS010-RN-PS1		Eqpc Ext4Bed Print Server 10 Sup Rn	5,510.00	5,009.00	310.71	237.73	169.20	135.29	115.21	310.71	237.73	169.20	135.29	115.21	372.85	285.27	203.04	162.35	138.25										
		S-EQ4CLS01-RN-PS1	S-EQ4CLS01-RN-PS1	S-EQ4CLS01-RN-PS1		Eqpc Ext4Bed Cmb Emailer Sup Rn	1,905.00	1,732.00	107.44	82.20	58.51	46.78	39.84	107.44	82.20	58.51	46.78	39.84	128.92	98.64	70.21	56.14	47.80										
		S-EQ4CLS0U-RN-PS1	S-EQ4CLS0U-RN-PS1	S-EQ4CLS0U-RN-PS1		Eqpc Ext4Bed Cluster Emailr Upg Sup Rn	1,005.00	914.00	56.70	43.38	30.87	24.69	21.02	56.70	43.38	30.87	24.69	21.02	68.03	52.05	37.05	29.62	25.23										
		S-EQ4ED001-RN-PS1	S-EQ4ED001-RN-PS1	S-EQ4ED001-RN-PS1		Eqpc Ext4Bed Dev 5GB Sup Rn	250.00	227.00	14.08	10.77	7.67	6.13	5.22	14.08	10.77	7.67	6.13	5.22	16.90	12.93	9.20	7.36	6.27										
		S-EQ4ED00U-RN-PS1	S-EQ4ED00U-RN-PS1	S-EQ4ED00U-RN-PS1		Eqpc Ext4Bed Dev Upgrade Sup Rn	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24										
		S-EQ4ED010-RN-PS1	S-EQ4ED010-RN-PS1	S-EQ4ED010-RN-PS1		Eqpc Ext4Bed Dev 10 Sup Rn	2,150.00	1,955.00	121.27	92.78	66.04	52.80	44.97	121.27	92.78	66.04	52.80	44.97	145.52	111.34	79.25	63.37	53.96										
		S-EQ4ED100-RN-PS1	S-EQ4ED100-RN-PS1	S-EQ4ED100-RN-PS1		Eqpc Ext4Bed Dev 100 Sup Rn	16,950.00	15,409.00	955.82	731.31	520.52	416.20	354.41	955.82	731.31	520.52	416.20	354.41	1,146.98	877.57	624.62	499.44	425.29										
		S-EQ4ED500-RN-PS1	S-EQ4ED500-RN-PS1	S-EQ4ED500-RN-PS1		Eqpc Ext4Bed Dev 500 Sup Rn	76,270.00	69,336.00	4,300.91	3,290.69	2,342.17	1,872.77	1,594.73	4,300.91	3,290.69	2,342.17	1,872.77	1,594.73	5,161.09	3,948.82	2,810.60	2,247.32	1,913.67										
		S-EQ4MAM001-RN-PS1	S-EQ4MAM001-RN-PS1	S-EQ4MAM001-RN-PS1		Eqpc Ext4Bed Dev Can Meap Amer Sup Rn	350.00	318.00	19.73	15.09	10.74	8.59	7.31	19.73	15.09	10.74	8.59	7.31	23.67	18.11	12.89	10.31	8.78										
		S-EQ4MAM010-RN-PS1	S-EQ4MAM010-RN-PS1	S-EQ4MAM010-RN-PS1		Eqpc Ext4Bed Dev Canon Meap 10 Sup Rn	3,060.00	2,782.00	172.57	132.03	93.98	75.14	63.99	172.57	132.03	93.98	75.14	63.99	207.08	158.44	112.77	90.17	76.78										
		S-EQ4MAM100-RN-PS1	S-EQ4MAM100-RN-PS1	S-EQ4MAM100-RN-PS1		Eqpc Ext4Bed Dev Canon Meap 100 Sup Rn	25,425.00	23,114.00	1,433.76	1,096.99	780.79	624.31	531.62	1,433.76	1,096.99	780.79	624.31	531.62	1,720.51	1,316.39	936.95	749.17	637.95										
		S-EQ4MAS500-RN-PS1	S-EQ4MAS500-RN-PS1	S-EQ4MAS500-RN-PS1		Eqpc Ext4Bed Dev Canon Meap 500 Sup Rn	118,645.00	107,860.00	6,690.56	5,119.04	3,643.51	2,913.30	2,480.78	6,690.56	5,119.04	3,643.51	2,913.30	2,480.78	8,028.67	6,142.84	4,372.21	3,495.96	2,976.94										
		S-EQ4EB001-RN-PS1	S-EQ4EB001-RN-PS1	S-EQ4EB001-RN-PS1		Eqpc Ext4Bed Dev Ricoh Basic Sup Rn	140.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51										
		S-EQ4EB010-RN-PS1	S-EQ4EB010-RN-PS1	S-EQ4EB010-RN-PS1		Eqpc Ext4Bed Dev Ricoh Basic 10 Sup Rn	1,115.00	1,014.00	62.90	48.12	34.25	27.39	23.32	62.90	48.12	34.25	27.39	23.32	75.48	57.75	41.10	32.87	27.99										
		S-EQ4EB100-RN-PS1	S-EQ4EB100-RN-PS1	S-EQ4EB100-RN-PS1		Eqpc Ext4Bed Dev Ricoh Basic 100 Sup Rn	6,475.00	7,705.00	477.94	365.68	260.27	208.11	177.22	477.94	365.68	260.27	208.11	177.22	573.53	438.82	312.33	249.73	212.66										
		S-EQ4ER500-RN-PS1	S-EQ4ER500-RN-PS1	S-EQ4ER500-RN-PS1		Eqpc Ext4Bed Dev Ricoh Bas 500 Sup Rn	38,135.00	34,669.00	2,150.52	1,645.39	1,171.12	936.41	797.39	2,150.52	1,645.39	1,171.12	936.41	797.39	2,580.62	1,974.47	1,405.34	1,123.69	956.86										
		S-EQ4CS001-RN-PS1	S-EQ4CS001-RN-PS1	S-EQ4CS001-RN-PS1		EQ4EB1E4: Capture and Send (1 Dev) - sup 1yr renewal	80.00	73.00	4.53	3.46	2.47	1.97	1.68	4.53	3.46	2.47	1.97	1.68	5.43	4.16	2.96	2.37	2.01										
		S-EQ4CS010-RN-PS1	S-EQ4CS010-RN-PS1	S-EQ4CS010-RN-PS1		EQ4EB1E4: Capture and Send (10) Dev - sup 1yr renewal	684.00	622.00	38.58	29.52	21.01	16.80	14.31	38.58	29.52	21.01	16.80	14.31	46.30	35.42	25.21	20.16	17.17										
		S-EQ4CS100-RN-PS1	S-EQ4CS100-RN-PS1	S-EQ4CS100-RN-PS1		EQ4EB1E4: Capture and Send (100) Pack - sup 1yr renewal	5,390.00	4,900.00	303.95	232.55	165.52	132.35	112.70	303.95	232.55	165.52	132.35	112.70	364.74	279.06	198.63	158.82	135.24										
		S-EQ4CS500-RN-PS1	S-EQ4CS500-RN-PS1	S-EQ4CS500-RN-PS1		EQ4EB1E4: Capture and Send (500) Pack - sup 1yr renewal	24,254.00	22,049.00	1,367.70	1,046.45	744.82	595.54	507.13	1,367.70	1,046.45	744.82	595.54	507.13	1,641.24	1,255.73	893.78	714.65	608.55										
		S-EQ4CR001-RN-PS1	S-EQ4CR001-RN-PS1	S-EQ4CR001-RN-PS1		Third party USB card reader license (1) - sup 1yr renewal	5.00	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		S-EQ4CR010-RN-PS1	S-EQ4CR010-RN-PS1	S-EQ4CR010-RN-PS1		Third party USB card reader licenses (10) - sup 1yr renewal	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24										
		S-EQ4CR100-RN-PS1	S-EQ4CR100-RN-PS1	S-EQ4CR100-RN-PS1		Third party USB card reader licenses (100) - sup 1yr renewal	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56										
		S-EQ4CR500-RN-PS1	S-EQ4CR500-RN-PS1	S-EQ4CR500-RN-PS1		Third party USB card reader licenses (500) - sup 1yr renewal	2,500.00	2,273.00	140.99	107.88	76.78	61.39	52.28	140.99	107.88	76.78	61.39	52.28	169.19	129.45	92.14	73.67	62.73										
		S-EQ4DC001-RN-PS1	S-EQ4DC001-RN-PS1	S-EQ4DC001-RN-PS1		Eqpc Ext4Bed Data Conn Sup Rn	145.00	299.00	16.69	12.77	9.09	7.27	6.19	16.69	12.77	9.09	7.27	6.19	20.02	15.32	10.90	8.72	7.42										
		S-EQ4DC00U-RN-PS1	S-EQ4DC00U-RN-PS1	S-EQ4DC00U-RN-PS1		Eqpc Ext4Bed Data Conn Upg Sup Rn	145.00	132.00	8.19	6.26	4.46	3.57	3.04	8.19	6.26	4.46	3.57	3.04	9.83	7.52	5.35	4.28	3.64										
		S-EQ4CC001-RN-PS1	S-EQ4CC001-RN-PS1	S-EQ4CC001-RN-PS1		Eqpc Ext4 Camp Conn Sup Rn	2,120.00	1,927.00	119.53	91.46	65.09	52.05	44.32	119.53	91.46	65.09	52.05	44.32	143.44	109.75	78.11	62.46	53.19										
		S-EQ4CC00U-RN-PS1	S-EQ4CC00U-RN-PS1	S-EQ4CC00U-RN-PS1		Eqpc Ext4 Camp Conn Upgrade Sup Rn	1,070.00	973.00	60.36	46.18	32.87	26.28	22.38	60.36	46.18	32.87	26.28	22.38	72.43	55.41	39.44	31.54	26.85										
		S-EQ4SM001-RN-PS1	S-EQ4SM001-RN-PS1	S-EQ4SM001-RN-PS1		Eqpc Ext4Bed Emb Conn Document Sup Rn	550.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
		S-EQ4SM001-RN-PS1	S-EQ4SM001-RN-PS1	S-EQ4SM001-RN-PS1		Eqpc Ext4Bed Emb Conn Sendme Sup Rn	550.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
		S-EQ4WS010-RN-PS1	S-EQ4WS010-RN-PS1	S-EQ4WS010-RN-PS1		Eqpc Ext4Bed Wnkin Client 10 Sup Rn	255.00	232.00	14.39	11.01	7.84	6.27	5.34	14.39	11.01	7.84	6.27	5.34	17.27	13.21	9.40	7.52	6.40										
		S-EQ4WU010-RN-PS1	S-EQ4WU010-RN-PS1	S-EQ4WU010-RN-PS1		Eqpc Ext4Bed Wnkin Chkt Upg 10 Sup Rn	130.00	118.00	7.32	5.60	3.99	3.19	2.71	7.32	5.60	3.99	3.19	2.71	8.78	6.72	4.78	3.82	3.26										
		S-EQ4WS100-RN-PS1	S-EQ4WS100-RN-PS1	S-EQ4WS100-RN-PS1		Eqpc Ext4Bed Wnkin Client 100 Sup Rn	1,185.00	1,078.00	66.87	51.16	36.41	29.12	24.79	66.87	51.16	36.41	29.12	24.79	80.24	61.39	43.70	34.94	29.75										
		S-EQ4WU100-RN-PS1	S-EQ4WU100-RN-PS1	S-EQ4WU100-RN-PS1		Eqpc Ext4Bed Wnkin Chkt Upg 100 Sup Rn	585.00	532.00	33.00	25.25	17.97	14.37	12.24	33.00	25.25	17.97	14.37	12.24	39.60	30.30	21.57	17.24	14.68										
		S-EQ4WS01K-RN-PS1	S-EQ4WS01K-RN-PS1	S-EQ4WS01K-RN-PS1		Eqpc Ext4Bed Wnkin Client 1K Sup Rn	5,085.00	4,623.00	286.76	219.41	156.16	124.87	106.33	286.76	219.41	156.16	124.87	106.33	344.12	263.29	187.40	149.84	127.59										
		S-EQ4WU01K-RN-PS1	S-EQ4WU01K-RN-PS1	S-EQ4WU01K-RN-PS1		Eqpc Ext4Bed Wnkin Chkt Upg 1K Sup Rn	2,535.00	2,305.00	142.98	109.40	77.86	62.26	53.02	142.98	109.40	77.86	62.26	53.02	171.57	131.27	93.44	74.71	63.62										
		S-EQ4PA010-RN-PS1	S-EQ4PA010-RN-PS1	S-EQ4PA010-RN-PS1		Eqpc Ext4 Print Assistant 10 Sup Rn	125.00	114.00	7.07	5.41	3.85	3.08	2.62

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400003730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-EQSEO010-4-PS1	S-EQSEO010-4-PS1	S-EQSEO010-4-PS1		EOSEIES: Embedded Device (10) sup 4yr	1,720.00	1,564.00	97.01	74.23	52.83	42.24	35.97	97.01	74.23	52.83	42.24	35.97	116.42	89.07	63.40	50.69	43.17									
		S-EQSEO010-5-PS1	S-EQSEO010-5-PS1	S-EQSEO010-5-PS1		EOSEIES: Embedded Device (10) sup 5yr	2,150.00	1,955.00	121.27	92.78	66.04	52.80	44.97	121.27	92.78	66.04	52.80	44.97	145.52	111.34	79.25	63.37	53.96									
		EQSEO100-PS1	EQSEO100-PS1	EQSEO100-PS1		EOSEIES: Embedded Device (100)	33,900.00	27,826.00	1,736.05	1,326.62	939.96	751.58	640.06	1,736.05	1,326.62	939.96	751.58	640.06	2,071.26	1,584.75	1,127.95	901.90	768.00									
		S-EQSEO100-1-PS1	S-EQSEO100-1-PS1	S-EQSEO100-1-PS1		EOSEIES: Embedded Device (100) sup 1yr	3,390.00	3,082.00	191.18	146.27	104.11	83.24	70.89	191.18	146.27	104.11	83.24	70.89	229.41	175.53	124.93	99.89	85.06									
		S-EQSEO100-3-PS1	S-EQSEO100-3-PS1	S-EQSEO100-3-PS1		EOSEIES: Embedded Device (100) sup 3yr	10,170.00	9,245.00	573.47	438.77	312.30	249.71	212.64	573.47	438.77	312.30	249.71	212.64	688.16	526.52	374.76	299.65	255.16									
		S-EQSEO100-4-PS1	S-EQSEO100-4-PS1	S-EQSEO100-4-PS1		EOSEIES: Embedded Device (100) sup 4yr	13,560.00	12,327.00	764.64	585.04	416.41	332.95	283.52	764.64	585.04	416.41	332.95	283.52	917.57	702.05	499.69	399.54	340.23									
		S-EQSEO100-5-PS1	S-EQSEO100-5-PS1	S-EQSEO100-5-PS1		EOSEIES: Embedded Device (100) sup 5yr	16,950.00	15,409.00	955.82	731.31	520.52	416.20	354.41	955.82	731.31	520.52	416.20	354.41	1,146.98	877.57	624.62	499.44	425.29									
		EQSEO500-PS1	EQSEO500-PS1	EQSEO500-PS1		EOSEIES: Embedded Device (500)	152,540.00	125,206.00	7,766.53	5,942.28	4,229.46	3,381.81	2,879.74	7,766.53	5,942.28	4,229.46	3,381.81	2,879.74	9,319.81	7,130.73	5,075.35	4,058.18	3,455.69									
		S-EQSEO500-1-PS1	S-EQSEO500-1-PS1	S-EQSEO500-1-PS1		EOSEIES: Embedded Device (500) sup 1yr	15,254.00	13,888.00	860.23	658.18	468.46	374.57	318.98	860.23	658.18	468.46	374.57	318.98	1,032.28	789.81	562.15	449.49	382.76									
		S-EQSEO500-3-PS1	S-EQSEO500-3-PS1	S-EQSEO500-3-PS1		EOSEIES: Embedded Device (500) sup 3yr	45,762.00	41,662.00	2,580.57	1,974.43	1,405.32	1,123.67	956.85	2,580.57	1,974.43	1,405.32	1,123.67	956.85	3,096.69	2,369.32	1,686.38	1,348.40	1,148.22									
		S-EQSEO500-4-PS1	S-EQSEO500-4-PS1	S-EQSEO500-4-PS1		EOSEIES: Embedded Device (500) sup 4yr	61,016.00	55,470.00	3,440.80	2,632.61	1,873.78	1,498.24	1,275.81	3,440.80	2,632.61	1,873.78	1,498.24	1,275.81	4,128.96	3,159.13	2,248.53	1,797.89	1,530.97									
		S-EQSEO500-5-PS1	S-EQSEO500-5-PS1	S-EQSEO500-5-PS1		EOSEIES: Embedded Device (500) sup 5yr	76,270.00	69,336.00	4,300.91	3,290.69	2,342.17	1,872.77	1,594.73	4,300.91	3,290.69	2,342.17	1,872.77	1,594.73	5,161.09	3,948.82	2,810.60	2,247.32	1,913.67									
		EQSEO00J-PS1	EQSEO00J-PS1	EQSEO00J-PS1		EOSEIES: Embedded Device - Version Upgradable	150.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34									
		S-EQSEO00J-1-PS1	S-EQSEO00J-1-PS1	S-EQSEO00J-1-PS1		EOSEIES: Embedded Device - Version Upgradable sup 1yr	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		S-EQSEO00J-3-PS1	S-EQSEO00J-3-PS1	S-EQSEO00J-3-PS1		EOSEIES: Embedded Device - Version Upgradable sup 3yr	150.00	136.00	8.44	6.45	4.59	3.67	3.13	8.44	6.45	4.59	3.67	3.13	10.12	7.75	5.51	4.41	3.75									
		S-EQSEO00J-4-PS1	S-EQSEO00J-4-PS1	S-EQSEO00J-4-PS1		EOSEIES: Embedded Device - Version Upgradable sup 4yr	200.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02									
		S-EQSEO00J-5-PS1	S-EQSEO00J-5-PS1	S-EQSEO00J-5-PS1		EOSEIES: Embedded Device - Version Upgradable sup 5yr	250.00	227.00	14.08	10.77	7.67	6.13	5.22	14.08	10.77	7.67	6.13	5.22	16.90	12.93	9.20	7.36	6.27									
		EQSEO00J-PS1	EQSEO00J-PS1	EQSEO00J-PS1		EOSEIES: Embedded Device (10) - Version Upgrade	1,290.00	1,042.00	64.64	49.45	35.20	28.14	23.97	64.64	49.45	35.20	28.14	23.97	77.56	59.34	42.24	33.77	28.76									
		S-EQSEO00J-1-PS1	S-EQSEO00J-1-PS1	S-EQSEO00J-1-PS1		EOSEIES: Embedded Device (10) - Version Upgrade sup 1yr	430.00	391.00	24.25	18.56	13.21	10.56	8.99	24.25	18.56	13.21	10.56	8.99	29.10	22.27	15.85	12.67	10.79									
		S-EQSEO00J-3-PS1	S-EQSEO00J-3-PS1	S-EQSEO00J-3-PS1		EOSEIES: Embedded Device (10) - Version Upgrade sup 3yr	1,290.00	1,173.00	72.76	55.67	39.62	31.68	26.98	72.76	55.67	39.62	31.68	26.98	87.31	66.80	47.55	38.02	32.37									
		S-EQSEO00J-4-PS1	S-EQSEO00J-4-PS1	S-EQSEO00J-4-PS1		EOSEIES: Embedded Device (10) - Version Upgrade sup 4yr	1,720.00	1,564.00	97.01	74.23	52.83	42.24	35.97	97.01	74.23	52.83	42.24	35.97	116.42	89.07	63.40	50.69	43.17									
		S-EQSEO00J-5-PS1	S-EQSEO00J-5-PS1	S-EQSEO00J-5-PS1		EOSEIES: Embedded Device (10) - Version Upgrade sup 5yr	2,150.00	1,955.00	121.27	92.78	66.04	52.80	44.97	121.27	92.78	66.04	52.80	44.97	145.52	111.34	79.25	63.37	53.96									
		EQSEO00CU-PS1	EQSEO00CU-PS1	EQSEO00CU-PS1		EOSEIES: Embedded Device (100) - Version Upgrade	3,390.00	3,082.00	191.18	146.27	104.11	83.24	70.89	191.18	146.27	104.11	83.24	70.89	229.41	175.53	124.93	99.89	85.06									
		S-EQSEO00CU-1-PS1	S-EQSEO00CU-1-PS1	S-EQSEO00CU-1-PS1		EOSEIES: Embedded Device (100) - Version Upgrade sup 1yr	10,170.00	9,245.00	573.47	438.77	312.30	249.71	212.64	573.47	438.77	312.30	249.71	212.64	688.16	526.52	374.76	299.65	255.16									
		S-EQSEO00CU-3-PS1	S-EQSEO00CU-3-PS1	S-EQSEO00CU-3-PS1		EOSEIES: Embedded Device (100) - Version Upgrade sup 3yr	13,560.00	12,327.00	764.64	585.04	416.41	332.95	283.52	764.64	585.04	416.41	332.95	283.52	917.57	702.05	499.69	399.54	340.23									
		S-EQSEO00CU-4-PS1	S-EQSEO00CU-4-PS1	S-EQSEO00CU-4-PS1		EOSEIES: Embedded Device (100) - Version Upgrade sup 4yr	16,950.00	15,409.00	955.82	731.31	520.52	416.20	354.41	955.82	731.31	520.52	416.20	354.41	1,146.98	877.57	624.62	499.44	425.29									
		S-EQSEO00CU-5-PS1	S-EQSEO00CU-5-PS1	S-EQSEO00CU-5-PS1		EOSEIES: Embedded Device (100) - Version Upgrade sup 5yr	16,950.00	15,409.00	955.82	731.31	520.52	416.20	354.41	955.82	731.31	520.52	416.20	354.41	1,146.98	877.57	624.62	499.44	425.29									
		EQSEO00CU-PS1	EQSEO00CU-PS1	EQSEO00CU-PS1		EOSEIES: Embedded Device (500) - Version Upgrade	45,762.00	36,980.00	2,293.87	1,755.07	1,249.18	998.83	850.54	2,293.87	1,755.07	1,249.18	998.83	850.54	2,752.64	2,106.08	1,499.02	1,198.60	1,020.65									
		S-EQSEO00CU-1-PS1	S-EQSEO00CU-1-PS1	S-EQSEO00CU-1-PS1		EOSEIES: Embedded Device (500) - Version Upgrade sup 1yr	15,254.00	13,888.00	860.23	658.18	468.46	374.57	318.98	860.23	658.18	468.46	374.57	318.98	1,032.28	789.81	562.15	449.49	382.76									
		S-EQSEO00CU-3-PS1	S-EQSEO00CU-3-PS1	S-EQSEO00CU-3-PS1		EOSEIES: Embedded Device (500) - Version Upgrade sup 3yr	45,762.00	36,980.00	2,293.87	1,755.07	1,249.18	998.83	850.54	2,293.87	1,755.07	1,249.18	998.83	850.54	2,752.64	2,106.08	1,499.02	1,198.60	1,020.65									
		S-EQSEO00CU-4-PS1	S-EQSEO00CU-4-PS1	S-EQSEO00CU-4-PS1		EOSEIES: Embedded Device (500) - Version Upgrade sup 4yr	61,016.00	55,470.00	3,440.80	2,632.61	1,873.78	1,498.24	1,275.81	3,440.80	2,632.61	1,873.78	1,498.24	1,275.81	4,128.96	3,159.13	2,248.53	1,797.89	1,530.97									
		S-EQSEO00CU-5-PS1	S-EQSEO00CU-5-PS1	S-EQSEO00CU-5-PS1		EOSEIES: Embedded Device (500) - Version Upgrade sup 5yr	76,270.00	69,336.00	4,300.91	3,290.69	2,342.17	1,872.77	1,594.73	4,300.91	3,290.69	2,342.17	1,872.77	1,594.73	5,161.09	3,948.82	2,810.60	2,247.32	1,913.67									
		EQSEL001-PS1	EQSEL001-PS1	EQSEL001-PS1		EOSEIES: Embedded Device Loyalty	95.00	77.00	4.78	3.65	2.60	2.08	1.77	4.78	3.65	2.60	2.08	1.77	5.73	4.39	3.12	2.50	2.13									
		S-EQSEL001-1-PS1	S-EQSEL001-1-PS1	S-EQSEL001-1-PS1		EOSEIES: Embedded Device Loyalty sup 1yr	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		S-EQSEL001-3-PS1	S-EQSEL001-3-PS1	S-EQSEL001-3-PS1		EOSEIES: Embedded Device Loyalty sup 3yr	150.00	136.00	8.44	6.45	4.59	3.67	3.13	8.44	6.45	4.59	3.67	3.13	10.12	7.75	5.51	4.41	3.75									
		S-EQSEL001-4-PS1	S-EQSEL001-4-PS1	S-EQSEL001-4-PS1		EOSEIES: Embedded Device Loyalty sup 4yr	200.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02									
		S-EQSEL001-5-PS1	S-EQSEL001-5-PS1	S-EQSEL001-5-PS1		EOSEIES: Embedded Device Loyalty sup 5yr	250.00	227.00	14.08	10.77	7.67	6.13	5.22	14.08	10.77	7.67	6.13	5.22	16.90	12.93	9.20	7.36	6.27									
		EQSEL010-PS1	EQSEL010-PS1	EQSEL010-PS1		EOSEIES: Embedded Device Loyalty (10)	950.00	768.00	47.64	36.45	25.94	20.74	17.66	47.64	36.45	25.94	20.74	17.66	57.17	43.74	31.13	24.89	21.20									
		S-EQSEL010-1-PS1	S-EQSEL010-1-PS1	S-EQSEL010-1-PS1		EOSEIES: Embedded Device Loyalty (10) sup 1yr	430.00	391.00	24.25	18.56	13.21	10.56	8.99	24.25	18.56	13.21	10.56	8.99	29.10	22.27	15.85	12.67	10.79									
		S-EQSEL010-3-PS1	S-EQSEL010-3-PS1	S-EQSEL010-3-PS1		EOSEIES: Embedded Device Loyalty (10) sup 3yr	1,290.00	1,173.00	72.76	55.67	39.62	31.68	26.98	72.76	55.67	39.62	31.68	26.98	87.31	66.80	47.55	38.02	32.37									
		S-EQSEL010-4-PS1	S-EQSEL010-4-PS1	S-EQSEL010-4-PS1		EOSEIES: Embedded Device Loyalty (10) sup 4yr	1,720.00	1,564.00	97.01	74.23	52.83	42.24	35.97	97.01	74.23	52.83	42.24	35.97	116.42	89.07	63.40	50.69	43.17									
		S-EQSEL010-5-PS1	S-EQSEL010-5-PS1	S-EQSEL010-5-PS1		EOSEIES: Embedded Device Loyalty (10) sup 5yr	2,150.00	1,955.00	121.27	92.78	66.04	52.80	44.97	121.27	92.78	66.04	52.80	44.97	145.52	111.34	79.25	63.37	53.96									
		EQSEL100-PS1	EQSEL100-PS1	EQSEL100-PS1		EOSEIES: Embedded Device Loyalty (100)	9,500.00	7,677.00	476.20	364.35	259.33	207.36	176.57	476.20	364.35	259.33	207.36	176.57	571.45	437.22	311.19	248.83	211.89									
		S-EQSEL100-1-PS1	S-EQSEL100-1-PS1	S-EQSEL100-1-PS1		EOSEIES: Embedded Device Loyalty (100) sup 1yr	3,390.00	3,082.00	191.18	146.27	104.11	83.24	70.89	191.18	146.27	104.11	83.24	70.89	229.41	175.53	124.93	99.89	85.06									
		S-EQSEL100-3-PS1	S-EQSEL100-3-PS1	S-EQSEL100-3-PS1		EOSEIES: Embedded Device Loyalty (100) sup 3yr	10,170.00	9,245.00	573.47	438.77	312.30	249.71	212.64	573.47	438.77	312.30	249.71	212.64	688.16	526.52	374.76	299.65	255.16									
		S-EQSEL100-4-PS1	S-EQSEL100-4-PS1	S-EQSEL100-4-PS1		EOSEIES: Embedded Device Loyalty (100) sup 4yr	13,560.00	12,327.00	764.64	585.04	416.41	332.95	283.52	764.64	585.04	416.41	332.95	283.52	917.57	702.05	499.69	399.54	340.23									
		S-EQSEL100-5-PS1	S-EQSEL100-5-PS1	S-EQSEL100-5-PS1		EOSEIES: Embedded Device Loyalty (100) sup 5yr	16,950.00	15,409.00	955.82	731.31	520.52	416.20	354.41	955.82	731.31	520.52	416.20	354.41	1,146.98	877.57	624.62	499.44	425.29									
						FCC Capture & Send Option (FCC above is required)																										
		EQSCS001-PS1	EQSCS001-PS1	EQSCS001-PS1		EOSEIES: Capture and Send	475.00	475.00	29.46	22.54	16.05	12.83	10.93	29.46	22.54	16.05	12.83	10.93	35.36	27.05	19.25	15.40	13.11									
		S-EQSCS001-1-PS1	S-EQSCS001-1-PS1	S-EQSCS001-1-PS1		EOSEIES: Capture and Send sup 1yr	48.00	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32									
		S-EQSCS001-3-PS1	S-EQSCS001-3-PS1	S-EQSCS001-3-PS1		EOSEIES: Capture and Send sup 3yr	144.00	144.00	8.93	6.83	4.86	3.89	3.31	8.93	6.83	4.86	3.89	3.31	10.72	8.20	5.84	4.67	3.97									
		S-EQSCS001-4-PS1	S-EQSCS001-4-PS1	S-EQSCS001-4-PS1		EOSEIES: Capture and Send sup 4yr	192.00	192.00	11.91	9.11	6.49	5.19	4.42	11.91	9.11	6.49	5.19	4.42	14.29	10.93	7.78	6.22	5.30									
		S-EQSCS001-5-PS1	S-EQSCS001-5-PS1	S-EQSCS001-5-PS1		EOSEIES: Capture and Send sup 5yr	240.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62									
		EQSC010-PS1	EQSC010-PS1	EQSC010-PS1		EOSEIES: Capture and Send (10) Pack	4,350.00	4,350.00	269.83	206.45	146.94	117.49	100.05	269.83	206.45	146.94	117.49	100.05	323.80	247.74	176.33	140.99	120.06									
		S-EQSC010-1-PS1	S-EQSC010-1-PS1	S-EQSC010-1-PS1		EOSEIES: Capture and Send (10) Pack sup 1yr	435.00	435.00	26.98	20.65	14.69	11.75	10.01	26.98	20.65	14.69	11.75	10.01	32.38	24.77	17.63	14.10	12.01									
		S-EQSC010-3-PS1	S-EQSC010-3-PS1	S-EQSC010-3-PS1		EOSEIES: Capture and Send (10) Pack sup 3yr	1,305.00	1,305.00	80.95	61.94	44.08	35.25	30.02	80.95	61.94	44.08	35.25	30.02	97.14	74.32	52.90	42.30	36.02									
		S-EQSC010-4-PS1	S-EQSC010-4-PS1	S-EQSC010-4-PS1		EOSEIES: Capture and Send (10) Pack sup 4yr	1,740.00	1,740.00	107.93	82.58	58.78	47.00	40.02	107.93	82.58	58.78	47.00	40.02	129.52	99.10	70.53	56.40	48.02									
		S-EQSC010-5-PS1	S-EQSC010-5-PS1	S-EQSC010-5-PS1		EOSEIES: Capture and Send (10) Pack sup 5yr	2,175.00	2,175.00	134.92	103.23	73.47	58.75	50.03	134.92	103.23	73.47	58.75	50.03	161.90	123.87	88.17	70.50	60.03									
		EQSC100-PS1	EQSC100-PS1	EQSC100-PS1		EOSEIES: Capture and Send (100) Pack	39,500.00	39,500.00	2,450.19	1,874.67	1,334.31	1,066.90	908.50	2,450.19	1,874.67	1,334.31	1,066.90	908.50	2,940.22	2,249.60	1,601.17	1,280.27	1,090.20									
		S-EQSC100-1-PS1	S-EQSC100-1-PS1	S-EQSC100-1-PS1		EOSEIES: Capture and Send (100) Pack sup 1yr	3,950.00	3,950.00	245.02	187.47	133.43	106.69	90.85	245.02	187.47	133.43	106.69	90.85	294.02	224.96	160.12	128.03	109.02									
		S-EQSC100-3-PS1	S-EQSC100-3-PS1	S-EQSC100-3-PS1		EOSEIES: Capture and Send (100) Pack sup 3yr	11,850.00	11,850.00	735.06	562.40	400.29	320.07	272.55	735.06	562.40	400.29	320.07	272.55	882.07	674.88	480.35	384.08	327.06									
		S-EQSC100-4-PS1	S-EQSC100-4-PS1	S-EQSC100-4-PS1		EOSEIES: Capture and Send (100) Pack sup 4yr	15,800.00	15,800.00	980.07	749.87	533.72	426.76	363.40	980.07	749.87	533.72	426.76	363.40	1,176.09	899.84	640.47	512.11	436.08									
		S-EQSC100-5-PS1	S-EQSC100-5-PS1	S-EQSC100-5-PS1		EOSEIES: Capture and Send (100) Pack sup 5yr	19,750.00	19,750.00	1,225.09	937.34	667.16	533.45	454.25	1,225.09	937.34	667.16	533.45	454.25	1,470.11	1,124.80	800.59	640.14	545.10									
		EQSC500-PS1	EQSC500-PS1	EQSC500-PS1		EOSEIES: Capture and Send (500) Pack	180,000.00	180,000.00	11,165.40	8,542.80	6,080.40	4,861.80	4,140.00	11,165.40	8,542.80	6,080.40	4,861.80	4,140.00	13,398.48	10,251.36	7,296.48	5,834.16	4,968.00									
		S-EQSC500-1-PS1	S-EQSC500-1-PS1	S-EQSC500-1-PS1		EOSEIES: Capture and Send (500) Pack sup 1yr	18,000.00	18,000.00	1,116.54	854.28	608.04	486.18	414.00	1,116.54	854.28	608.04	486.18	414.00	1,339.85	1,025.14	729.65	583.42	496.80									
		S-EQSC500-3-PS1	S-EQSC500-3-PS1	S-EQSC500-3-PS1		EOSEIES: Capture and Send (500) Pack sup 3yr	54,000.00	54,000.00	3,349.62	2,562.84	1,824.12	1,458.54	1,242.00	3,349.62	2,562.84	1,824.12	1,458.54	1,242.00	4,019.54	3,075.41	2,188.94	1,750.25	1,490.40									
		S-EQSC500-4-PS1	S-EQSC500-4-PS1	S-EQSC500-4-PS1		EOSEIES: Capture and Send (500) Pack sup 4yr	72,000.00	72,000.00	4,466.16	3,417.12	2,432.16	1,944.72	1,656.00	4,466.16	3,417.12	2,432.16	1,944.72	1,656.00	5,359.39	4,100.54	2,918.59	2,333.66	1,987.20									
		S-EQSC500-5-PS1	S-EQSC500-5-PS1	S-EQSC500-5-PS1		EOSEIES: Capture and Send (500) Pack sup 5yr	90,000.00	90,000.00	5,582.70	4,271.40	3,040.20	2,430.90	2,070.00	5,582.70	4,271.40	3,040.20	2,430.90	2,070.00	6,699.24	5,125.68	3,648.24	2,917.08	2,484.00									
		EQSC50U-PS1	EQSC50U-PS1	EQSC50U-PS1		EOSEIES: Capture and Send - Version Upgrade	143.00	143.00	8.87	6.79	4.83	3.86	3.29	8.87	6.79	4.83	3.86	3.29	10.64	8.14	5.80	4.63	3.95									
		S-EQSC50U-1-PS1	S-EQSC50U-1-PS1	S-EQSC50U-1-PS1		EOSEIES: Capture and Send - Version Upgrade sup 1yr	48.00	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32									
		S-EQSC50U-3-PS1	S-EQSC50U-3-PS1	S-EQSC50U-3-PS1		EOSEIES: Capture and Send - Version Upgrade sup 3yr	144.00	144.00	8.93	6.83	4.86	3.89	3.31	8.93	6.83	4.86	3.89	3.31	10.72	8.20	5.84	4.67	3.97									
		S-EQSC50U-4-PS1	S-EQSC50U-4-PS1	S-EQSC50U-4-PS1		EOSEIES: Capture and Send - Version Upgrade sup 4yr	192.00	192.00	11.91	9.11	6.49	5.19	4.42	11.91	9.11	6.49	5.19	4.42	14.29	10.93	7.78	6.22	5.30									
		S-EQSC50U-5-PS1	S-EQSC50U-5-PS1	S-EQSC50U-5-PS1		EOSEIES: Capture and Send - Version Upgrade sup 5yr	240.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62									
		EQSC50U-PS1	EQSC50U-PS1	EQSC50U-PS1		EOSEIES: Capture and Send (10) Pack - Version Upgrade	1,305.00	1,305.00	80.95	61.94	44.08	35.25	30.02	80.95	61.94	44.08	35.25	30.02	97.14	74.32	52.90	42.30	36.02									
		S-EQSC50U-1-PS1	S-EQSC50U-1-PS1	S-EQSC50U-1-PS1		EOSEIES: Capture and Send (10) Pack - Version Upgrade sup 1yr	435.00	435.00	26.98	20.65	14.69	11.75	10.01	26.98	20.65	14.69	11.75	10.01	32.38	24.77	17.63	14.10	12.01									
		S-EQSC50U-3-PS1	S-EQSC50U-3-PS1	S-EQSC50U-3-PS1		EOSEIES: Capture and Send (10) Pack - Version Upgrade sup 3yr	1,305.00	1,305.00	80.95	61.94	44.08	35.25	30.02	80.95	61.94	44.08	35.25	30.02	97.14	74.32	52.90	42.30	36.02									
		S-EQSC50U-4-PS1	S-EQSC50U-4-PS1	S-EQSC50U-4-PS1		EOSEIES: Capture and Send (10) Pack - Version Upgrade sup 4yr	1,740.00	1,740.00	107.93	82.58	58.78	47.00	40.02	107.93	82.58	58.78	47.00	40.02	129.52	99.10	70.53	56.40	48.02									
		S-EQSC50U-5-PS1	S-EQSC50U-5-PS1	S-EQSC50U-5-PS1		EOSEIES: Capture and Send (10) Pack - Version Upgrade sup 5yr	2,175.00	2,175.00	134.92	103.23	73.47	58.75	50.03	134.92	103.23	73.47	58.75	50.03	161.90	123.87	88.17	70.50	60.03									
		EQSC50CU-PS1	EQSC50CU-PS1	EQSC50CU-PS1		EOSEIES: Capture and Send (100) Pack - Version Upgrade	11,850.00	11,850.00	735.06	562.40	400.

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Ask New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-EQSESBU-3-PS1	S-EQSESBU-3-PS1	S-EQSESBU-3-PS1		Equipment Office 5: SBE - Version Upgrade (From EC4) sup 3yr	255.00	232.00	14.39	11.01	7.84	6.27	5.34	14.39	11.01	7.84	6.27	5.34	17.27	13.21	9.40	7.52	6.40									
		S-EQSESBU-4-PS1	S-EQSESBU-4-PS1	S-EQSESBU-4-PS1		Equipment Office 5: SBE - Version Upgrade (From EC4) sup 4yr	340.00	309.00	19.17	14.67	10.44	8.35	7.11	19.17	14.67	10.44	8.35	7.11	23.00	17.60	12.53	10.02	8.53									
		S-EQSESBU-5-PS1	S-EQSESBU-5-PS1	S-EQSESBU-5-PS1		Equipment Office 5: SBE - Version Upgrade (From EC4) sup 5yr	425.00	387.00	24.01	18.37	13.07	10.45	8.90	24.01	18.37	13.07	10.45	8.90	28.81	22.04	15.69	12.54	10.68									
		EQSESSUI-PS1	EQSESSUI-PS1	EQSESSUI-PS1		Equipmac Express 5: Suite	2,790.00	2,290.00	142.05	108.68	77.36	61.85	52.67	142.05	108.68	77.36	61.85	52.67	170.46	130.42	92.83	74.22	63.20									
		S-EQSESSUI-1-PS1	S-EQSESSUI-1-PS1	S-EQSESSUI-1-PS1		Equipmac Express 5: Suite sup 1yr	279.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04									
		S-EQSESSUI-3-PS1	S-EQSESSUI-3-PS1	S-EQSESSUI-3-PS1		Equipmac Express 5: Suite sup 3yr	837.00	762.00	47.27	36.16	25.74	20.58	17.53	47.27	36.16	25.74	20.58	17.53	56.72	43.40	30.89	24.70	21.03									
		S-EQSESSUI-4-PS1	S-EQSESSUI-4-PS1	S-EQSESSUI-4-PS1		Equipmac Express 5: Suite sup 4yr	1,116.00	1,015.00	62.96	48.17	34.29	27.42	23.35	62.96	48.17	34.29	27.42	23.35	75.55	57.81	41.14	32.90	28.01									
		S-EQSESSUI-5-PS1	S-EQSESSUI-5-PS1	S-EQSESSUI-5-PS1		Equipmac Express 5: Suite sup 5yr	1,395.00	1,269.00	78.72	60.23	42.87	34.28	29.19	78.72	60.23	42.87	34.28	29.19	94.46	72.27	51.44	41.13	35.02									
		EQSESSC1-PS1	EQSESSC1-PS1	EQSESSC1-PS1		Equipmac Express 5: Small Campus Edition (SCE)	1,595.00	885.00	54.90	42.00	29.90	23.90	20.36	54.90	42.00	29.90	23.90	20.36	65.88	50.40	35.87	28.68	24.43									
		S-EQSESSC1-1-PS1	S-EQSESSC1-1-PS1	S-EQSESSC1-1-PS1		Equipmac Express 5: Small Campus Edition (SCE) sup 1yr	110.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76									
		S-EQSESSC1-3-PS1	S-EQSESSC1-3-PS1	S-EQSESSC1-3-PS1		Equipmac Express 5: Small Campus Edition (SCE) sup 3yr	330.00	300.00	18.61	14.24	10.13	8.10	6.90	18.61	14.24	10.13	8.10	6.90	22.33	17.09	12.16	9.72	8.28									
		S-EQSESSC1-4-PS1	S-EQSESSC1-4-PS1	S-EQSESSC1-4-PS1		Equipmac Express 5: Small Campus Edition (SCE) sup 4yr	440.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04									
		S-EQSESSC1-5-PS1	S-EQSESSC1-5-PS1	S-EQSESSC1-5-PS1		Equipmac Express 5: Small Campus Edition (SCE) sup 5yr	550.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		EQSESSUI-PS1	EQSESSUI-PS1	EQSESSUI-PS1		Equipmac Express 5: Suite - Version Upgrade (From EC4)	837.00	677.00	41.99	32.13	22.87	18.29	15.57	41.99	32.13	22.87	18.29	15.57	50.39	38.56	27.44	21.94	18.69									
		S-EQSESSUI-1-PS1	S-EQSESSUI-1-PS1	S-EQSESSUI-1-PS1		Equipmac Express 5: Suite - Version Upgrade (From EC4) sup 1yr	279.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04									
		S-EQSESSUI-3-PS1	S-EQSESSUI-3-PS1	S-EQSESSUI-3-PS1		Equipmac Express 5: Suite - Version Upgrade (From EC4) sup 3yr	837.00	762.00	47.27	36.16	25.74	20.58	17.53	47.27	36.16	25.74	20.58	17.53	56.72	43.40	30.89	24.70	21.03									
		S-EQSESSUI-4-PS1	S-EQSESSUI-4-PS1	S-EQSESSUI-4-PS1		Equipmac Express 5: Suite - Version Upgrade (From EC4) sup 4yr	1,116.00	1,015.00	62.96	48.17	34.29	27.42	23.35	62.96	48.17	34.29	27.42	23.35	75.55	57.81	41.14	32.90	28.01									
		S-EQSESSUI-5-PS1	S-EQSESSUI-5-PS1	S-EQSESSUI-5-PS1		Equipmac Express 5: Suite - Version Upgrade (From EC4) sup 5yr	1,395.00	1,269.00	78.72	60.23	42.87	34.28	29.19	78.72	60.23	42.87	34.28	29.19	94.46	72.27	51.44	41.13	35.02									
		EQSESSCU-PS1	EQSESSCU-PS1	EQSESSCU-PS1		Equipmac Express 5: SCE - Version Upgrade (From EE4)	328.00	267.00	16.56	12.67	9.02	7.21	6.14	16.56	12.67	9.02	7.21	6.14	19.87	15.21	10.82	8.65	7.37									
		S-EQSESSCU-1-PS1	S-EQSESSCU-1-PS1	S-EQSESSCU-1-PS1		Equipmac Express 5: SCE - Version Upgrade (From EE4) sup 1yr	110.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76									
		S-EQSESSCU-3-PS1	S-EQSESSCU-3-PS1	S-EQSESSCU-3-PS1		Equipmac Express 5: SCE - Version Upgrade (From EE4) sup 3yr	330.00	300.00	18.61	14.24	10.13	8.10	6.90	18.61	14.24	10.13	8.10	6.90	22.33	17.09	12.16	9.72	8.28									
		S-EQSESSCU-4-PS1	S-EQSESSCU-4-PS1	S-EQSESSCU-4-PS1		Equipmac Express 5: SCE - Version Upgrade (From EE4) sup 4yr	440.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04									
		S-EQSESSCU-5-PS1	S-EQSESSCU-5-PS1	S-EQSESSCU-5-PS1		Equipmac Express 5: SCE - Version Upgrade (From EE4) sup 5yr	550.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
						Equipmac Office 5 SMB Licensing																										
		EQSESFSMB-PS1	EQSESFSMB-PS1	EQSESFSMB-PS1		Equipmac Office 5: SMB Base License (incl. 25 users, 1 embedded)	945.00	764.00	47.39	36.26	25.81	20.64	17.57	47.39	36.26	25.81	20.64	17.57	56.87	43.51	30.97	24.76	21.09									
		S-EQSESFSMB-1-PS1	S-EQSESFSMB-1-PS1	S-EQSESFSMB-1-PS1		Equipmac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup 1yr	95.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40									
		S-EQSESFSMB-3-PS1	S-EQSESFSMB-3-PS1	S-EQSESFSMB-3-PS1		Equipmac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup 3yr	285.00	260.00	16.13	12.34	8.78	7.02	5.98	16.13	12.34	8.78	7.02	5.98	19.35	14.81	10.54	8.43	7.18									
		S-EQSESFSMB-4-PS1	S-EQSESFSMB-4-PS1	S-EQSESFSMB-4-PS1		Equipmac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup 4yr	380.00	345.00	21.40	16.37	11.65	9.32	7.94	21.40	16.37	11.65	9.32	7.94	25.68	19.65	13.98	11.18	9.52									
		S-EQSESFSMB-5-PS1	S-EQSESFSMB-5-PS1	S-EQSESFSMB-5-PS1		Equipmac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup 5yr	475.00	432.00	26.80	20.50	14.59	11.67	9.94	26.80	20.50	14.59	11.67	9.94	32.16	24.60	17.51	14.00	11.92									
		EQSESU25-PS1	EQSESU25-PS1	EQSESU25-PS1		Equipmac Office 5: SMB User License (25)	650.00	525.00	32.57	24.92	17.73	14.18	12.08	32.57	24.92	17.73	14.18	12.08	39.08	29.90	21.28	17.02	14.49									
		S-EQSESU25-1-PS1	S-EQSESU25-1-PS1	S-EQSESU25-1-PS1		Equipmac Office 5: SMB User License (25) sup 1yr	65.00	60.00	3.72	2.85	2.03	1.62	1.38	3.72	2.85	2.03	1.62	1.38	4.47	3.42	2.43	1.94	1.66									
		S-EQSESU25-3-PS1	S-EQSESU25-3-PS1	S-EQSESU25-3-PS1		Equipmac Office 5: SMB User License (25) sup 3yr	195.00	178.00	11.04	8.45	6.01	4.81	4.09	11.04	8.45	6.01	4.81	4.09	13.25	10.14	7.22	5.77	4.91									
		S-EQSESU25-4-PS1	S-EQSESU25-4-PS1	S-EQSESU25-4-PS1		Equipmac Office 5: SMB User License (25) sup 4yr	260.00	236.00	14.64	11.20	7.97	6.37	5.43	14.64	11.20	7.97	6.37	5.43	17.57	13.44	9.57	7.65	6.51									
		S-EQSESU25-5-PS1	S-EQSESU25-5-PS1	S-EQSESU25-5-PS1		Equipmac Office 5: SMB User License (25) sup 5yr	325.00	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17									
		EQSSU100-PS1	EQSSU100-PS1	EQSSU100-PS1		Equipmac Office 5: SMB User License (100)	2,300.00	1,859.00	115.31	88.23	62.80	50.21	42.76	115.31	88.23	62.80	50.21	42.76	138.38	105.87	75.36	60.25	51.31									
		S-EQSSU100-1-PS1	S-EQSSU100-1-PS1	S-EQSSU100-1-PS1		Equipmac Office 5: SMB User License (100) sup 1yr	230.00	209.00	12.96	9.92	7.06	5.65	4.81	12.96	9.92	7.06	5.65	4.81	15.56	11.90	8.47	6.77	5.77									
		S-EQSSU100-3-PS1	S-EQSSU100-3-PS1	S-EQSSU100-3-PS1		Equipmac Office 5: SMB User License (100) sup 3yr	690.00	627.00	38.89	29.76	21.18	16.94	14.42	38.89	29.76	21.18	16.94	14.42	46.67	35.71	25.42	20.32	17.31									
		S-EQSSU100-4-PS1	S-EQSSU100-4-PS1	S-EQSSU100-4-PS1		Equipmac Office 5: SMB User License (100) sup 4yr	920.00	836.00	51.86	39.68	28.24	22.58	19.23	51.86	39.68	28.24	22.58	19.23	62.23	47.61	33.89	27.10	23.07									
		S-EQSSU100-5-PS1	S-EQSSU100-5-PS1	S-EQSSU100-5-PS1		Equipmac Office 5: SMB User License (100) sup 5yr	1,150.00	1,045.00	64.82	49.60	35.30	28.23	24.04	64.82	49.60	35.30	28.23	24.04	77.79	59.51	42.36	33.87	28.84									
		EQSSU250-PS1	EQSSU250-PS1	EQSSU250-PS1		Equipmac Office 5: SMB User License (250)	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		S-EQSSU250-1-PS1	S-EQSSU250-1-PS1	S-EQSSU250-1-PS1		Equipmac Office 5: SMB User License (250) sup 1yr	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-EQSSU250-3-PS1	S-EQSSU250-3-PS1	S-EQSSU250-3-PS1		Equipmac Office 5: SMB User License (250) sup 3yr	1,500.00	1,364.00	84.61	64.74	46.08	36.84	31.37	84.61	64.74	46.08	36.84	31.37	101.53	77.68	55.29	44.21	37.65									
		S-EQSSU250-4-PS1	S-EQSSU250-4-PS1	S-EQSSU250-4-PS1		Equipmac Office 5: SMB User License (250) sup 4yr	2,000.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		S-EQSSU250-5-PS1	S-EQSSU250-5-PS1	S-EQSSU250-5-PS1		Equipmac Office 5: SMB User License (250) sup 5yr	2,500.00	2,273.00	140.99	107.88	76.76	61.39	52.26	140.99	107.88	76.76	61.39	52.26	169.19	129.45	92.14	73.67	62.73									
						Additional Print Server Licenses																											
		EQSPS001-PS1	EQSPS001-PS1	EQSPS001-PS1		EOSEIES: Print Server	1,350.00	1,108.00	68.73	52.59	37.43	29.83	25.48	68.73	52.59	37.43	29.83	25.48	82.48	63.10	44.91	35.91	30.58									
		S-EQSPS001-1-PS1	S-EQSPS001-1-PS1	S-EQSPS001-1-PS1		EOSEIES: Print Server sup 1yr	135.00	123.00	7.63	5.84	4.15	3.32	2.83	7.63	5.84	4.15	3.32	2.83	9.16	7.01	4.99	3.99	3.39									
		S-EQSPS001-3-PS1	S-EQSPS001-3-PS1	S-EQSPS001-3-PS1		EOSEIES: Print Server sup 3yr	405.00	369.00	22.89	17.51	12.46	9.97	8.49	22.89	17.51	12.46	9.97	8.49	27.47	21.02	14.96	11.96	10.18									
		S-EQSPS001-4-PS1	S-EQSPS001-4-PS1	S-EQSPS001-4-PS1		EOSEIES: Print Server sup 4yr	540.00	491.00	30.46	23.30	16.59	13.26	11.29	30.46	23.30	16.59	13.26	11.29	36.55	27.96	19.90	15.91	13.55									
		S-EQSPS001-5-PS1	S-EQSPS001-5-PS1	S-EQSPS001-5-PS1		EOSEIES: Print Server sup 5yr	675.00	614.00	38.09	29.14	20.74	16.58	14.12	38.09	29.14	20.74	16.58	14.12	45.70	34.97	24.89	19.90	16.95									
		EQSPS10-PS1	EQSPS10-PS1	EQSPS10-PS1		EOSEIES: Print Server (10)	11,015.00	9,041.00	560.81	429.09	305.40	244.20	207.94	560.81	429.09	305.40	244.20	207.94	672.98	514.90	366.49	293.04	249.53									
		S-EQSPS10-1-PS1	S-EQSPS10-1-PS1	S-EQSPS10-1-PS1		EOSEIES: Print Server (10) sup 1yr	1,102.00	1,002.00	62.15	47.55	33.85	27.06	23.05	62.15	47.55	33.85	27.06	23.05	74.58	57.07	40.62	32.48	27.66									
		S-EQSPS10-3-PS1	S-EQSPS10-3-PS1	S-EQSPS10-3-PS1		EOSEIES: Print Server (10) sup 3yr	3,306.00	3,006.00	186.46	142.66	101.54	81.19	69.14	186.46	142.66	101.54	81.19	69.14	223.75	171.20	121.85	97.43	82.97									
		S-EQSPS10-4-PS1	S-EQSPS10-4-PS1	S-EQSPS10-4-PS1		EOSEIES: Print Server (10) sup 4yr	4,408.00	4,008.00	248.62	190.22	135.39	108.26	92.18	248.62	190.22	135.39	108.26	92.18	298.34	228.26	162.47	129.91	110.62									
		S-EQSPS10-5-PS1	S-EQSPS10-5-PS1	S-EQSPS10-5-PS1		EOSEIES: Print Server (10) sup 5yr	5,510.00	5,009.00	310.71	237.73	169.20	135.29	115.21	310.71	237.73	169.20	135.29	115.21	372.85	285.27	203.04	162.35	138.25									
		EQSCLS01-PS1	EQSCLS01-PS1	EQSCLS01-PS1		EOSEIES: Cluster Enabler	3,610.00	3,127.00	193.97	148.41	105.63	84.46	71.92	193.97	148.41	105.63	84.46	71.92	232.76	178.09	126.76	101.35	86.31									
		S-EQSCLS01-1-PS1	S-EQSCLS01-1-PS1	S-EQSCLS01-1-PS1		EOSEIES: Cluster Enabler sup 1yr	381.00	346.00	21.46	16.42	11.69	9.35	7.96	21.46	16.42	11.69	9.35	7.96	25.75	19.71	14.03	11.21	9.55									
		S-EQSCLS01-3-PS1	S-EQSCLS01-3-PS1	S-EQSCLS01-3-PS1		EOSEIES: Cluster Enabler sup 3yr	1,143.00	1,039.00	64.45	49.31	35.10	28.06	23.90	64.45	49.31	35.10	28.06	23.90	77.34	59.17	42.12	33.68	28.68									
		S-EQSCLS01-4-PS1	S-EQSCLS01-4-PS1	S-EQSCLS01-4-PS1		EOSEIES: Cluster Enabler sup 4yr	1,524.00	1,386.00	85.97	65.78	46.82	37.44	31.88	85.97	65.78	46.82	37.44	31.88	103.17	78.94	56.18	44.92	38.25									
		S-EQSCLS01-5-PS1	S-EQSCLS01-5-PS1	S-EQSCLS01-5-PS1		EOSEIES: Cluster Enabler sup 5yr	1,905.00	1,732.00	107.44	82.20	58.51	46.78	39.84	107.44	82.20	58.51	46.78	39.84	128.92	98.64	70.21	56.14	47.80									
		EQSPS08U-PS1	EQSPS08U-PS1	EQSPS08U-PS1		EOSEIES: Print Server - Version Upgrade	405.00	327.00	20.28	15.52	11.05	8.83	7.52	20.28	15.52	11.05	8.83	7.52	24.34	18.62	13.26	10.60	9.03									
		S-EQSPS08U-1-PS1	S-EQSPS08U-1-PS1	S-EQSPS08U-1-PS1		EOSEIES: Print Server - Version Upgrade sup 1yr	135.00	123.00	7.63	5.84	4.15	3.32	2.83	7.63	5.84	4.15	3.32	2.83	9.16	7.01	4.99	3.99	3.39									
		S-EQSPS08U-3-PS1	S-EQSPS08U-3-PS1	S-EQSPS08U-3-PS1		EOSEIES: Print Server - Version Upgrade sup 3yr	405.00	369.00	22.89	17.51	12.46	9.97	8.49	22.89	17.51	12.46	9.97	8.49	27.47	21.02	14.96	11.96	10.18									
		S-EQSPS08U-4-PS1	S-EQSPS08U-4-PS1	S-EQSPS08U-4-PS1		EOSEIES: Print Server - Version Upgrade sup 4yr	540.00	491.00	30.46	23.30	16.59	13.26	11.29	30.46	23.30	16.59	13.26	11.29	36.55	27.96	19.90	15.91	13.55									
		S-EQSPS08U-5-PS1	S-EQSPS08U-5-PS1	S-EQSPS08U-5-PS1		EOSEIES: Print Server - Version Upgrade sup 5yr	675.00	614.00	38.09	29.14	20.74	16.58	14.12	38.09	29.14	20.74	16.58	14.12	45.70	34.97	24.89	19.90	16.95									
		EQSPS10U-PS1	EQSPS10U-PS1	EQSPS10U-PS1		EOSEIES: Print Server (10) - Version Upgrade	3,304.50	2,671.00	165.68	126.77	90.23	72.14	61.43	165.68	126.77	90.23	72.14	61.43	198.82	152.12	108.27	86.57	73.72									
		S-EQSPS10U-1-PS1	S-EQSPS10U-1-PS1	S-EQSPS10U-1-PS1		EOSEIES: Print Server (10) - Version Upgrade sup 1yr	1,102.00	1,002.00	62.15	47.55	33.85	27.06	23.05	62.15	47.55	33.85	27.06	23.05	74.58	57.07	40.62	32.48	27.66									
		S-EQSPS10U-3-PS1	S-EQSPS10U-3-PS1	S-EQSPS10U-3-PS1		EOSEIES: Print Server (10) - Version Upgrade sup 3yr	3,306.00	3,006.00	186.46	142.66	101.54	81.19	69.14	186.46	142.66	101.54	81.19	69.14	223.75	171.20	121.85	97.43	82.97									
		S-EQSPS10U-4-PS1	S-EQSPS10U-4-PS1	S-EQSPS10U-4-PS1		EOSEIES: Print Server (10) - Version Upgrade sup 4yr	4,408.00	4,008.00	248.62	190.22	135.39	108.26	92.18	248.62	190.22	135.39	108.26	92.18	298.34	228.26	162.47	129.91	110.62									
		S-EQSPS10U-5-PS1	S-EQSPS10U-5-PS1	S-EQSPS10U-5-PS1		EOSEIES: Print Server (10) - Version Upgrade sup 5yr	5,510.00	5,009.00	310.71	237.73	169.20	135.29	115.21	310.71	237.73	169.20	135.29	115.21	372.85	285.27	203.04	162.35	138.25									
		EQSCLS0U-PS1	EQSCLS0U-PS1	EQSCLS0U-PS1		EOSEIES: Cluster Enabler - Version Upgrade	1,143.00	924.00	57.32	43.85	31.21	24.96	21.25	57.32	43.85	31.21	24.96	21.25	68.78	52.62	37.46	29.95	25.50									
		S-EQSCLS0U-1-PS1	S-EQSCLS0U-1-PS1	S-EQSCLS0U-1-PS1		EOSEIES: Cluster Enabler - Version Upgrade sup 1yr	381.00	346.00	21.46	16.42	11.69	9.35	7.96	21.46	16.42	11.69	9.35	7.96	25.75	19.71	14.03	11.21	9.55									
		S-EQSCLS0U-3-PS1	S-EQSCLS0U-3-PS1	S-EQSCLS0U-3-PS1		EOSEIES: Cluster Enabler - Version Upgrade sup 3yr	1,143.00	1,039.00	64.45	49.31	35.10	28.06	23.90	64.45	49.31	35.10	28.06	23.90	77.34	59.17	42.12	33.68	28.68									
		S-EQSCLS0U-4-PS1	S-EQSCLS0U-4-PS1	S-EQSCLS0U-4-PS1		EOSEIES: Cluster Enabler - Version Upgrade sup 4yr	1,524.00	1,386.00	85.97	65.78	46.82	37.44	31.88	85.97	65.78	46.82	37.44	31.88	103.17	78.94	56.18	44.92	38.25									
		S-EQSCLS0U-5-PS1	S-EQSCLS0U-5-PS1	S-EQSCLS0U-5-PS1		EOSEIES: Cluster Enabler - Version Upgrade sup 5yr	1,905.00	1,732.00	107.44	82.20	58.51	46.78	39.84	107.44	82.20	58.51	46.78	39.84	128.92	98.64	70.21	56.14	47.80									
						Connector Licenses																											
		EQSDC001-PS1	EQSDC001-PS1	EQSDC001-PS1		EOSEIES: External Data Connector	590.00	484.00	30.02	22.97	16.35	13.07	11.13	30.02	22.97	16.35	13.07	11.13	36.03	27.56	19.62	15.69	13.36									
		S-EQSDC001-1-PS1	S-EQSDC001-1-PS1	S-EQSDC001-1-PS1		EOSEIES: External Data Connector sup 1yr	59.00	55.00	3.41	2.61	1.86	1.49	1.27	3.41	2.61	1.86	1.49	1.27	4.09	3.13	2.23	1.78	1.52									
		S-EQSDC001-3-PS1	S-EQSDC001-3-PS1	S-EQSDC001-3-PS1		EOSEIES: External Data Connector sup 3yr	177.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47									
		S-EQSDC001-4-PS1	S-EQSDC001-4-PS1	S-EQSDC001-4-PS1		EOSEIES: External Data Connector sup 4yr	236.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93									
		S-EQSDC001-5-PS1	S-EQSDC001-5-PS1	S-EQSDC001-5-PS1		EOSEIES: External Data Connector sup 5yr	295.00	269.00	16.68	12.77	9.09	7.27	6.19	16.68	12.77	9.09	7.27	6.19	20.02	15.32	10.90	8.72	7.42									
		EQSCC001-PS1	EQSCC001-PS1	EQSCC001-PS1		EES: Campus Card Connector	4,235.00	3,476.00	215.62	164.97	117.42	93.89	79.95	215.62	164.97	117.42	93.89	79.95	258.74	197.97	140.90	112.66	95.94									
		S-EQSCC001-1-PS1	S-EQSCC001-1-PS1	S-EQSCC001-1-PS

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		E0SWS01K-PS1	E0SWS01K-PS1	E0SWS01K-PS1		E0SE/ES: Workstation-Client (1000)	16,165.00	8,343.00	517.52	395.96	281.83	225.34	191.89	517.52	395.96	281.83	225.34	191.89	621.02	475.15	338.19	270.41	230.27										
		S-E0SWS01K-1-PS1	S-E0SWS01K-1-PS1	S-E0SWS01K-1-PS1		E0SE/ES: Workstation-Client (1000) sup 1yr	1,107.00	1,007.00	62.46	47.79	34.02	27.20	23.16	62.46	47.79	34.02	27.20	23.16	74.96	57.35	40.82	32.64	27.79										
		S-E0SWS01K-3-PS1	S-E0SWS01K-3-PS1	S-E0SWS01K-3-PS1		E0SE/ES: Workstation-Client (1000) sup 3yr	3,053.00	2,774.00	172.07	131.65	93.71	74.93	63.80	172.07	131.65	93.71	74.93	63.80	206.49	157.98	112.45	89.91	76.56										
		S-E0SWS01K-4-PS1	S-E0SWS01K-4-PS1	S-E0SWS01K-4-PS1		E0SE/ES: Workstation-Client (1000) sup 4yr	4,068.00	3,699.00	229.45	175.55	124.95	99.91	85.08	229.45	175.55	124.95	99.91	85.08	275.34	210.67	149.94	119.89	102.09										
		S-E0SWS01K-5-PS1	S-E0SWS01K-5-PS1	S-E0SWS01K-5-PS1		E0SE/ES: Workstation-Client (1000) sup 5yr	5,058.00	4,599.00	285.28	218.27	155.36	124.22	105.78	285.28	218.27	155.36	124.22	105.78	342.33	261.92	186.43	149.06	126.93										
		E0QWU010-PS1	E0QWU010-PS1	E0QWU010-PS1		E0SE/ES: Workstation-Client (10) - Version Upgrade	151.50	123.00	7.63	5.84	4.15	3.32	2.83	7.63	5.84	4.15	3.32	2.83	9.16	7.01	4.98	3.99	3.39										
		S-E0SWU010-1-PS1	S-E0SWU010-1-PS1	S-E0SWU010-1-PS1		E0SE/ES: Workstation-Client (10) - Version Upgrade sup 1yr	53.00	46.00	2.85	2.18	1.55	1.24	1.06	2.85	2.18	1.55	1.24	1.06	3.42	2.62	1.86	1.49	1.27										
		S-E0SWU010-3-PS1	S-E0SWU010-3-PS1	S-E0SWU010-3-PS1		E0SE/ES: Workstation-Client (10) - Version Upgrade sup 3yr	153.00	139.00	8.62	6.60	4.70	3.75	3.20	8.62	6.60	4.70	3.75	3.20	10.35	7.92	5.63	4.51	3.84										
		S-E0SWU010-4-PS1	S-E0SWU010-4-PS1	S-E0SWU010-4-PS1		E0SE/ES: Workstation-Client (10) - Version Upgrade sup 4yr	204.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		S-E0SWU010-5-PS1	S-E0SWU010-5-PS1	S-E0SWU010-5-PS1		E0SE/ES: Workstation-Client (10) - Version Upgrade sup 5yr	255.00	232.00	14.39	11.01	7.84	6.27	5.34	14.39	11.01	7.84	6.27	5.34	17.27	13.21	9.40	7.52	6.40										
		E0SWU100-PS1	E0SWU100-PS1	E0SWU100-PS1		E0SE/ES: Workstation-Client (100) - Version Upgrade	711.00	575.00	35.67	27.29	19.42	15.53	13.23	35.67	27.29	19.42	15.53	13.23	42.80	32.75	23.31	18.64	15.87										
		S-E0SWU100-1-PS1	S-E0SWU100-1-PS1	S-E0SWU100-1-PS1		E0SE/ES: Workstation-Client (100) - Version Upgrade sup 1yr	237.00	216.00	13.40	10.25	7.30	5.83	4.97	13.40	10.25	7.30	5.83	4.97	16.08	12.30	8.76	7.00	5.96										
		S-E0SWU100-3-PS1	S-E0SWU100-3-PS1	S-E0SWU100-3-PS1		E0SE/ES: Workstation-Client (100) - Version Upgrade sup 3yr	711.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83										
		S-E0SWU100-4-PS1	S-E0SWU100-4-PS1	S-E0SWU100-4-PS1		E0SE/ES: Workstation-Client (100) - Version Upgrade sup 4yr	948.00	863.00	53.53	40.96	29.15	23.31	19.85	53.53	40.96	29.15	23.31	19.85	64.24	49.15	34.98	27.97	23.82										
		S-E0SWU100-5-PS1	S-E0SWU100-5-PS1	S-E0SWU100-5-PS1		E0SE/ES: Workstation-Client (100) - Version Upgrade sup 5yr	1,185.00	1,078.00	66.87	51.16	36.41	29.12	24.79	66.87	51.16	36.41	29.12	24.79	80.24	61.39	43.70	34.94	29.75										
		E0SWU1K-PS1	E0SWU1K-PS1	E0SWU1K-PS1		E0SE/ES: Workstation-Client (1000) - Version Upgrade	3,049.50	2,465.00	152.90	116.99	83.27	66.58	56.70	152.90	116.99	83.27	66.58	56.70	183.48	140.39	99.92	79.90	68.03										
		S-E0SWU1K-1-PS1	S-E0SWU1K-1-PS1	S-E0SWU1K-1-PS1		E0SE/ES: Workstation-Client (1000) - Version Upgrade sup 1yr	1,017.00	925.00	57.38	43.90	31.25	24.98	21.28	57.38	43.90	31.25	24.98	21.28	68.85	52.68	37.50	29.98	25.53										
		S-E0SWU1K-3-PS1	S-E0SWU1K-3-PS1	S-E0SWU1K-3-PS1		E0SE/ES: Workstation-Client (1000) - Version Upgrade sup 3yr	3,051.00	2,774.00	172.07	131.65	93.71	74.93	63.80	172.07	131.65	93.71	74.93	63.80	206.49	157.98	112.45	89.91	76.56										
		S-E0SWU1K-4-PS1	S-E0SWU1K-4-PS1	S-E0SWU1K-4-PS1		E0SE/ES: Workstation-Client (1000) - Version Upgrade sup 4yr	4,068.00	3,699.00	229.45	175.55	124.95	99.91	85.08	229.45	175.55	124.95	99.91	85.08	275.34	210.67	149.94	119.89	102.09										
		S-E0SWU1K-5-PS1	S-E0SWU1K-5-PS1	S-E0SWU1K-5-PS1		E0SE/ES: Workstation-Client (1000) - Version Upgrade sup 5yr	5,085.00	4,623.00	286.76	219.41	156.16	124.87	106.33	286.76	219.41	156.16	124.87	106.33	344.12	263.29	187.40	149.84	127.59										
						Release Station Licenses																											
		E0QRS001-PS1	E0QRS001-PS1	E0QRS001-PS1		E0SE/ES: Release Station	590.00	484.00	30.02	22.97	16.35	13.07	11.13	30.02	22.97	16.35	13.07	11.13	36.03	27.56	19.62	15.69	13.36										
		S-E0QRS001-1-PS1	S-E0QRS001-1-PS1	S-E0QRS001-1-PS1		E0SE/ES: Release Station sup 1yr	59.00	55.00	3.41	2.61	1.86	1.49	1.27	3.41	2.61	1.86	1.49	1.27	4.09	3.13	2.23	1.78	1.52										
		S-E0QRS001-3-PS1	S-E0QRS001-3-PS1	S-E0QRS001-3-PS1		E0SE/ES: Release Station sup 3yr	177.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
		S-E0QRS001-4-PS1	S-E0QRS001-4-PS1	S-E0QRS001-4-PS1		E0SE/ES: Release Station sup 4yr	236.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93										
		S-E0QRS001-5-PS1	S-E0QRS001-5-PS1	S-E0QRS001-5-PS1		E0SE/ES: Release Station sup 5yr	295.00	269.00	16.69	12.77	9.09	7.27	6.19	16.69	12.77	9.09	7.27	6.19	20.02	15.32	10.90	8.72	7.42										
		E0QS010-PS1	E0QS010-PS1	E0QS010-PS1		E0SE/ES: Release Station (10)	5,080.00	4,105.00	254.63	194.82	138.67	110.88	94.42	254.63	194.82	138.67	110.88	94.42	305.56	233.79	166.40	133.05	113.30										
		S-E0QRS010-1-PS1	S-E0QRS010-1-PS1	S-E0QRS010-1-PS1		E0SE/ES: Release Station (10) sup 1yr	508.00	463.00	28.72	21.97	15.64	12.51	10.65	28.72	21.97	15.64	12.51	10.65	34.46	26.37	18.77	15.01	12.78										
		S-E0QRS010-3-PS1	S-E0QRS010-3-PS1	S-E0QRS010-3-PS1		E0SE/ES: Release Station (10) sup 3yr	1,524.00	1,386.00	85.97	65.78	46.82	37.44	31.88	85.97	65.78	46.82	37.44	31.88	103.17	78.94	56.18	44.92	38.25										
		S-E0QRS010-4-PS1	S-E0QRS010-4-PS1	S-E0QRS010-4-PS1		E0SE/ES: Release Station (10) sup 4yr	2,032.00	1,847.00	114.57	87.66	62.39	49.89	42.48	114.57	87.66	62.39	49.89	42.48	137.48	105.19	74.87	59.86	50.98										
		S-E0QRS010-5-PS1	S-E0QRS010-5-PS1	S-E0QRS010-5-PS1		E0SE/ES: Release Station (10) sup 5yr	2,540.00	2,309.00	143.23	109.59	78.00	62.37	53.11	143.23	109.59	78.00	62.37	53.11	171.87	131.50	93.60	74.84	63.73										
		E0QRS001-PS1	E0QRS001-PS1	E0QRS001-PS1		E0SE/ES: Release Station - Version Upgrade	177.00	143.00	8.87	6.79	4.83	3.86	3.29	8.87	6.79	4.83	3.86	3.29	10.64	8.14	5.80	4.63	3.95										
		S-E0QRS001-1-PS1	S-E0QRS001-1-PS1	S-E0QRS001-1-PS1		E0SE/ES: Release Station - Version Upgrade sup 1yr	59.00	55.00	3.41	2.61	1.86	1.49	1.27	3.41	2.61	1.86	1.49	1.27	4.09	3.13	2.23	1.78	1.52										
		S-E0QRS001-3-PS1	S-E0QRS001-3-PS1	S-E0QRS001-3-PS1		E0SE/ES: Release Station - Version Upgrade sup 3yr	177.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
		S-E0QRS001-4-PS1	S-E0QRS001-4-PS1	S-E0QRS001-4-PS1		E0SE/ES: Release Station - Version Upgrade sup 4yr	236.00	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93										
		S-E0QRS001-5-PS1	S-E0QRS001-5-PS1	S-E0QRS001-5-PS1		E0SE/ES: Release Station - Version Upgrade sup 5yr	295.00	269.00	16.69	12.77	9.09	7.27	6.19	16.69	12.77	9.09	7.27	6.19	20.02	15.32	10.90	8.72	7.42										
		E0QRS10-PS1	E0QRS10-PS1	E0QRS10-PS1		E0SE/ES: Release Station (10) - Version Upgrade	2,032.00	1,847.00	114.57	87.66	62.39	49.89	42.48	114.57	87.66	62.39	49.89	42.48	137.48	105.19	74.87	59.86	50.98										
		S-E0QRS10-1-PS1	S-E0QRS10-1-PS1	S-E0QRS10-1-PS1		E0SE/ES: Release Station (10) - Version Upgrade sup 1yr	508.00	463.00	28.72	21.97	15.64	12.51	10.65	28.72	21.97	15.64	12.51	10.65	34.46	26.37	18.77	15.01	12.78										
		S-E0QRS10-3-PS1	S-E0QRS10-3-PS1	S-E0QRS10-3-PS1		E0SE/ES: Release Station (10) - Version Upgrade sup 3yr	1,524.00	1,386.00	85.97	65.78	46.82	37.44	31.88	85.97	65.78	46.82	37.44	31.88	103.17	78.94	56.18	44.92	38.25										
		S-E0QRS10-4-PS1	S-E0QRS10-4-PS1	S-E0QRS10-4-PS1		E0SE/ES: Release Station (10) - Version Upgrade sup 4yr	2,032.00	1,847.00	114.57	87.66	62.39	49.89	42.48	114.57	87.66	62.39	49.89	42.48	137.48	105.19	74.87	59.86	50.98										
		S-E0QRS10-5-PS1	S-E0QRS10-5-PS1	S-E0QRS10-5-PS1		E0SE/ES: Release Station (10) - Version Upgrade sup 5yr	2,540.00	2,309.00	143.23	109.59	78.00	62.37	53.11	143.23	109.59	78.00	62.37	53.11	171.87	131.50	93.60	74.84	63.73										
						Web-based Release Station Licenses																											
		E0QWR001-PS1	E0QWR001-PS1	E0QWR001-PS1		E0SE/ES: Web-based Release	275.00	222.00	13.77	10.54	7.50	6.00	5.11	13.77	10.54	7.50	6.00	5.11	16.52	12.64	9.00	7.20	6.13										
		S-E0QWR001-1-PS1	S-E0QWR001-1-PS1	S-E0QWR001-1-PS1		E0SE/ES: Web-based Release sup 1yr	28.00	26.00	1.61	1.23	0.88	0.70	0.60	1.61	1.23	0.88	0.70	0.60	1.94	1.48	1.05	0.84	0.72										
		S-E0QWR001-3-PS1	S-E0QWR001-3-PS1	S-E0QWR001-3-PS1		E0SE/ES: Web-based Release sup 3yr	84.00	77.00	4.78	3.65	2.60	2.08	1.77	4.78	3.65	2.60	2.08	1.77	5.73	4.39	3.12	2.50	2.13										
		S-E0QWR001-4-PS1	S-E0QWR001-4-PS1	S-E0QWR001-4-PS1		E0SE/ES: Web-based Release sup 4yr	112.00	102.00	6.33	4.84	3.45	2.76	2.35	6.33	4.84	3.45	2.76	2.35	7.59	5.81	4.13	3.31	2.82										
		S-E0QWR001-5-PS1	S-E0QWR001-5-PS1	S-E0QWR001-5-PS1		E0SE/ES: Web-based Release sup 5yr	140.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51										
		E0QWR010-PS1	E0QWR010-PS1	E0QWR010-PS1		E0SE/ES: Web-based Release (10)	2,225.00	1,798.00	111.53	85.33	60.74	48.56	41.35	111.53	85.33	60.74	48.56	41.35	133.84	102.40	72.88	58.28	49.62										
		S-E0QWR010-1-PS1	S-E0QWR010-1-PS1	S-E0QWR010-1-PS1		E0SE/ES: Web-based Release (10) sup 1yr	223.00	203.00	12.59	9.63	6.86	5.48	4.67	12.58	9.63	6.86	5.48	4.67	15.11	11.56	8.23	6.58	5.60										
		S-E0QWR010-3-PS1	S-E0QWR010-3-PS1	S-E0QWR010-3-PS1		E0SE/ES: Web-based Release (10) sup 3yr	669.00	609.00	37.78	28.90	20.57	16.45	14.01	37.78	28.90	20.57	16.45	14.01	45.33	34.68	24.69	19.74	16.81										
		S-E0QWR010-4-PS1	S-E0QWR010-4-PS1	S-E0QWR010-4-PS1		E0SE/ES: Web-based Release (10) sup 4yr	892.00	811.00	50.31	38.49	27.40	21.91	18.65	50.31	38.49	27.40	21.91	18.65	60.37	46.19	32.87	26.29	22.38										
		S-E0QWR010-5-PS1	S-E0QWR010-5-PS1	S-E0QWR010-5-PS1		E0SE/ES: Web-based Release (10) sup 5yr	1,115.00	1,014.00	62.90	48.12	34.25	27.39	23.32	62.90	48.12	34.25	27.39	23.32	75.48	57.75	41.10	32.87	27.99										
		E0QWR100-PS1	E0QWR100-PS1	E0QWR100-PS1		E0SE/ES: Web-based Release (100)	16,950.00	13,697.00	849.62	650.06	462.68	369.96	315.03	849.62	650.06	462.68	369.96	315.03	1,019.55	780.07	555.22	443.95	378.04										
		S-E0QWR100-1-PS1	S-E0QWR100-1-PS1	S-E0QWR100-1-PS1		E0SE/ES: Web-based Release (100) sup 1yr	1,695.00	1,541.00	95.59	73.14	52.05	41.62	35.44	95.59	73.14	52.05	41.62	35.44	114.71	87.76	62.47	49.95	42.53										
		S-E0QWR100-3-PS1	S-E0QWR100-3-PS1	S-E0QWR100-3-PS1		E0SE/ES: Web-based Release (100) sup 3yr	5,085.00	4,623.00	286.76	219.41	156.16	124.87	106.33	286.76	219.41	156.16	124.87	106.33	344.12	263.29	187.40	149.84	127.59										
		S-E0QWR100-4-PS1	S-E0QWR100-4-PS1	S-E0QWR100-4-PS1		E0SE/ES: Web-based Release (100) sup 4yr	6,780.00	6,164.00	382.35	292.54	208.22	166.49	141.77	382.35	292.54	208.22	166.49	141.77	458.82	351.05	249.86	199.79	170.13										
		S-E0QWR100-5-PS1	S-E0QWR100-5-PS1	S-E0QWR100-5-PS1		E0SE/ES: Web-based Release (100) sup 5yr	8,475.00	7,705.00	477.94	365.68	260.27	208.11	177.22	477.94	365.68	260.27	208.11	177.22	573.53	438.82	312.33	249.73	212.66										
		E0QWR500-PS1	E0QWR500-PS1	E0QWR500-PS1		E0SE/ES: Web-based Release (500)	76,275.00	61,632.00	3,823.03	2,925.05	2,081.93	1,664.68	1,417.54	3,823.03	2,925.05	2,081.93	1,664.68	1,417.54	4,587.64	3,510.07	2,498.31	1,997.62	1,701.04										
		S-E0QWR500-1-PS1	S-E0QWR500-1-PS1	S-E0QWR500-1-PS1		E0SE/ES: Web-based Release (500) sup 1yr	7,627.00	6,934.00	430.12	329.09	234.23	187.29	159.48	430.12	329.09	234.23	187.29	159.48	516.14	394.91	281.08	224.74	191.38										
		S-E0QWR500-3-PS1	S-E0QWR500-3-PS1	S-E0QWR500-3-PS1		E0SE/ES: Web-based Release (500) sup 3yr	22,881.00	20,801.00	1,290.29	987.22	702.66	561.84	478.42	1,290.29	987.22	702.66	561.84	478.42	1,548.34	1,184.66	843.19	674.20	574.11										
		S-E0QWR500-4-PS1	S-E0QWR500-4-PS1	S-E0QWR500-4-PS1		E0SE/ES: Web-based Release (500) sup 4yr	30,508.00	27,735.00	1,720.40	1,316.30	936.89	749.12	637.91	1,720.40	1,316.30	936.89	749.12	637.91	2,064.48	1,579.56	1,124.27	898.95	765.49										
		S-E0QWR500-5-PS1	S-E0QWR500-5-PS1	S-E0QWR500-5-PS1		E0SE/ES: Web-based Release (500) sup 5yr	38,135.00	34,669.00	2,150.52	1,645.39	1,171.12	936.41	797.39	2,150.52	1,645.39	1,171.12	936.41	797.39	2,580.62	1,974.47	1,405.34	1,123.69	956.86										
		E0QWR1K-PS1	E0QWR1K-PS1	E0QWR1K-PS1		E0SE/ES: Web-based Release - Version Upgrade	82.50	68.00	4.22	3.23	2.30	1.84	1.56	4.22	3.23	2.30	1.84	1.56	5.06	3.87	2.76	2.20	1.88										
		S-E0QWR1K-1-PS1	S-E0QWR1K-1-PS1	S-E0QWR1K-1-PS1		E0SE/ES: Web-based Release - Version Upgrade sup 1yr	28.00	26.00	1.61	1.23	0.88	0.70	0.60	1.61	1.23	0.88	0.70	0.60	1.94	1.48	1.05	0.84	0.72										
		S-E0QWR1K-3-PS1	S-E0QWR1K-3-PS1	S-E0QWR1K-3-PS1		E0SE/ES: Web-based Release - Version Upgrade sup 3yr	84.00	77.00	4.78	3.65	2.60	2.08	1.77	4.78	3.65	2.60	2.08	1.77	5.73	4.39	3.12	2.50	2.13										
		S-E0QWR1K-4-PS1	S-E0QWR1K-4-PS1	S-E0QWR1K-4-PS1		E0SE/ES: Web-based Release - Version Upgrade sup 4yr	112.00	102.00	6.33	4.84	3.45	2.76	2.35	6.33	4.84	3.45	2.76	2.35	7.59	5.81	4.13	3.31	2.82										
		S-E0QWR1K-5-PS1	S-E0QWR1K-5-PS1	S-E0QWR1K-5-PS1		E0SE/ES: Web-based Release - Version Upgrade sup 5yr	140.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51										
		E0QWR10K-PS1	E0QWR10K-PS1	E0QWR10K-PS1		E0SE/ES: Web-based Release (10) - Version Upgrade	667.50	540.00	33.50	25.63	18.24	14.59	12.42	33.50	25.63	18.24	14.59	12.42	40.20	30.75	21.89	17.50	14.90										
		S-E0QWR10K-1-PS1	S-E0QWR10K-1-PS1	S-E0QWR10K-1-PS1		E0SE/ES: Web-based Release (10) - Version Upgrade sup 1yr	223.00	203.00	12.59	9.63	6.86	5.48	4.67	12.58	9.63	6.86	5.48	4.67	15.11	11.56	8.23	6.58	5.60										
		S-E0QWR10K-3-PS1	S-E0QWR10K-3-PS1	S-E0QWR10K-3-PS1		E0SE/ES: Web-based Release (10) - Version Upgrade sup 3yr	669.00	609.00	37.78	28.90	20.57	16.45	14.01	37.78	28.90	20.57	16.45	14.01	45.33	34.68	24.69	19.74	16.81										
		S-E0QWR10K-4-PS1	S-E0QWR10K-4-PS1	S-E0QWR10K-4-PS1		E0SE/ES: Web-based Release (10) - Version Upgrade sup 4yr	892.00	811.00	50.31	38.49	27.40	21.91	18.65	50.31	38.49	27.40	21.91	18.65	60.37	46.19	32.87	26.29	22.38										
		S-E0QWR10K-5-PS1	S-E0QWR10K-5-PS1	S-E0QWR10K-5-PS1		E0SE/ES: Web-based Release (10) - Version Upgrade sup 5yr	1,115.00	1,014.00	62.90	48.12	34.25	27.39	23.32	62.90	48.12	34.25	27.39	23.32	75.48	57.75	41.10	32.87	27.99										
		E0QWR100K-PS1	E0QWR100K-PS1	E0QWR100K-PS1		E0SE/ES: Web-based Release (100) - Version Upgrade	5,085.00	4,109.00	254.88	195.01	138.80	110.98	94.51	254.88	195.01	138.80	110.98	94.51	305.86	234.02	166.56	133.18	113.41										
		S-E0QWR100K-1-PS1	S-E0QWR100K-1-PS1	S-E0QWR100K-1-PS1		E0SE/ES: Web-based Release (100) - Version Upgrade sup 1yr	1,695.00	1,541.00	95.59	73.14	52.05	41.62	35.44	95.59	73.14	52.05	41.62	35.44	114.71	87.76	62.47	49.95	42.53										
		S-E0QWR100K-3-PS1	S-E0QWR100K-3-PS1	S-E0QWR100K-3-PS1		E0SE/ES: Web-based Release (100) - Version Upgrade sup 3yr	5,085.00	4,623.00	286.76	219.41	156.16	124.87	106.33	286.76	219.41	156.16	124.87	106.33	344.12	263.29	187.40	149.84	127.59										
		S-E0QWR100K-4-PS1	S-E0QWR100K-4-PS1	S-E0QWR100K-4-PS1		E0SE/ES: Web-based Release (100) - Version Upgrade sup 4yr	6,780.00	6,164.00	382.35	292.54	208.22	166.49	141.77	382.35	292.54	208.22	166.49	141.77	458.82	351.05	249.86	199.79	170.13										
		S-E0QWR100K-5-PS1	S-E0QWR100K-5-PS1	S-E0QWR100K-5-PS1		E0SE/ES: Web-based Release (100) - Version Upgrade sup 5yr	8,475.00	7,705.00	477.94	365.68	260.27	208.11	177.22	477.94	365.68	260.27	208.11	177.22	573.53	438.82	312.33	249.73	212.66										
		E0QWR500K-PS1	E0QWR500K-PS1	E0QWR500K-PS1		E0SE/ES: Web-based Release (500) - Version Upgrade	22,881.00	18,490.00	1,146.93	877.54	624.58	499.41	425.27	1,146.93	877.54	624.58	499.41	425.27	1,376.32	1,053.04	749.51	599.30	510.32										
		S-E0QWR500K-1-PS1	S-E0QWR500K-1-PS1	S-E0QWR500K-1-PS1		E0SE/ES: Web-based Release (500) - Version Upgrade sup 1yr	7,627.00	6,934.00	430.12	329.09	234.23	187.29	159.48	430.12	329.09	234.23	187.29	159.48	516.14	394.91	281.08	224.74	191.38										
		S-E0QWR500K-3-PS1	S-E0QWR500K-3-PS1	S-E0QWR500K-3-PS1		E0SE/ES: Web-based Release (500) - Version Upgrade sup 3yr	22,881.00	20,801.00	1,290.29	987.22	702.66	561.84	478.42	1,290.29	987.22	702.66	561.84	478.42	1,548.34	1,184.66	843.19	674.20	574.11										
		S-E0QWR500K-4-PS1	S-E0QWR500K-4-PS1	S-E0QWR500K-4-PS1		E0SE/ES: Web-based Release (500) - Version Upgrade sup 4yr	30,508.00	27,735.00	1,720.40

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

Free Product List New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zero Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-EQSENEK-4-PS1	S-EQSENEK-4-PS1	S-EQSENEK-4-PS1		Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) sup 4yr	6.10	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		S-EQSENEK-5-PS1	S-EQSENEK-5-PS1	S-EQSENEK-5-PS1		Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) sup 5yr	7.63	7.00	0.43	0.33	0.24	0.19	0.16	0.43	0.33	0.24	0.19	0.16	0.52	0.40	0.28	0.23	0.19										
		EQSENE1-PS1	EQSENE1-PS1	EQSENE1-PS1		Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users)	10.15	9.00	0.56	0.43	0.30	0.24	0.21	0.56	0.43	0.30	0.24	0.21	0.67	0.51	0.36	0.29	0.25										
		S-EQSENE1-1-PS1	S-EQSENE1-1-PS1	S-EQSENE1-1-PS1		Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 1yr	1.02	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENE1-3-PS1	S-EQSENE1-3-PS1	S-EQSENE1-3-PS1		Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 3yr	3.05	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQSENE1-4-PS1	S-EQSENE1-4-PS1	S-EQSENE1-4-PS1		Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 4yr	4.06	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		S-EQSENE1-5-PS1	S-EQSENE1-5-PS1	S-EQSENE1-5-PS1		Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 5yr	5.08	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		EQSENE2-PS1	EQSENE2-PS1	EQSENE2-PS1		Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users)	8.90	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22										
		S-EQSENE2-1-PS1	S-EQSENE2-1-PS1	S-EQSENE2-1-PS1		Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 1yr	0.89	0.89	0.06	0.04	0.03	0.02	0.02	0.06	0.04	0.03	0.02	0.02	0.07	0.05	0.04	0.03	0.02										
		S-EQSENE2-3-PS1	S-EQSENE2-3-PS1	S-EQSENE2-3-PS1		Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 3yr	2.67	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENE2-4-PS1	S-EQSENE2-4-PS1	S-EQSENE2-4-PS1		Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 4yr	3.56	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQSENE2-5-PS1	S-EQSENE2-5-PS1	S-EQSENE2-5-PS1		Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 5yr	4.45	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		EQSENE3-PS1	EQSENE3-PS1	EQSENE3-PS1		Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users)	7.60	7.00	0.43	0.33	0.24	0.19	0.16	0.43	0.33	0.24	0.19	0.16	0.52	0.40	0.28	0.23	0.19										
		S-EQSENE3-1-PS1	S-EQSENE3-1-PS1	S-EQSENE3-1-PS1		Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 1yr	0.76	0.76	0.05	0.04	0.03	0.02	0.02	0.05	0.04	0.03	0.02	0.02	0.06	0.04	0.03	0.02	0.02										
		S-EQSENE3-3-PS1	S-EQSENE3-3-PS1	S-EQSENE3-3-PS1		Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 3yr	2.28	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENE3-4-PS1	S-EQSENE3-4-PS1	S-EQSENE3-4-PS1		Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 4yr	3.04	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQSENE3-5-PS1	S-EQSENE3-5-PS1	S-EQSENE3-5-PS1		Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 5yr	3.80	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		EQSENE4-PS1	EQSENE4-PS1	EQSENE4-PS1		Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users)	7.00	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		S-EQSENE4-1-PS1	S-EQSENE4-1-PS1	S-EQSENE4-1-PS1		Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 1yr	0.70	0.70	0.04	0.03	0.02	0.02	0.02	0.04	0.03	0.02	0.02	0.02	0.05	0.04	0.03	0.02	0.02										
		S-EQSENE4-3-PS1	S-EQSENE4-3-PS1	S-EQSENE4-3-PS1		Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 3yr	2.10	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENE4-4-PS1	S-EQSENE4-4-PS1	S-EQSENE4-4-PS1		Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 4yr	2.80	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENE4-5-PS1	S-EQSENE4-5-PS1	S-EQSENE4-5-PS1		Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 5yr	3.50	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		EQSENE5-PS1	EQSENE5-PS1	EQSENE5-PS1		Equitrac Office 5: Enhanced Enterprise License (100,000 and more users)	6.35	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		S-EQSENE5-1-PS1	S-EQSENE5-1-PS1	S-EQSENE5-1-PS1		Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 1yr	0.64	0.64	0.04	0.03	0.02	0.02	0.01	0.04	0.03	0.02	0.02	0.01	0.05	0.04	0.03	0.02	0.02										
		S-EQSENE5-3-PS1	S-EQSENE5-3-PS1	S-EQSENE5-3-PS1		Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 3yr	1.91	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENE5-4-PS1	S-EQSENE5-4-PS1	S-EQSENE5-4-PS1		Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 4yr	2.54	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENE5-5-PS1	S-EQSENE5-5-PS1	S-EQSENE5-5-PS1		Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 5yr	3.18	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		Equitrac Express 5 Enterprise - Core functionality (price per user, minimum 1000 users)																															
		EQSENECK-PS1	EQSENECK-PS1	EQSENECK-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users)	10.60	9.00	0.56	0.43	0.30	0.24	0.21	0.56	0.43	0.30	0.24	0.21	0.67	0.51	0.36	0.29	0.25										
		S-EQSENECK-1-PS1	S-EQSENECK-1-PS1	S-EQSENECK-1-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) sup 1yr	1.06	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENECK-3-PS1	S-EQSENECK-3-PS1	S-EQSENECK-3-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) sup 3yr	3.18	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQSENECK-4-PS1	S-EQSENECK-4-PS1	S-EQSENECK-4-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) sup 4yr	4.24	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		S-EQSENECK-5-PS1	S-EQSENECK-5-PS1	S-EQSENECK-5-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) sup 5yr	5.30	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		EQSENENC1-PS1	EQSENENC1-PS1	EQSENENC1-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users)	7.20	7.00	0.43	0.33	0.24	0.19	0.16	0.43	0.33	0.24	0.19	0.16	0.52	0.40	0.28	0.23	0.19										
		S-EQSENENC1-1-PS1	S-EQSENENC1-1-PS1	S-EQSENENC1-1-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) sup 1yr	0.72	0.72	0.04	0.03	0.02	0.02	0.02	0.04	0.03	0.02	0.02	0.02	0.05	0.04	0.03	0.02	0.02										
		S-EQSENENC1-3-PS1	S-EQSENENC1-3-PS1	S-EQSENENC1-3-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) sup 3yr	2.16	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENC1-4-PS1	S-EQSENENC1-4-PS1	S-EQSENENC1-4-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) sup 4yr	2.88	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENC1-5-PS1	S-EQSENENC1-5-PS1	S-EQSENENC1-5-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) sup 5yr	3.60	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		EQSENENC2-PS1	EQSENENC2-PS1	EQSENENC2-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users)	6.35	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17										
		S-EQSENENC2-1-PS1	S-EQSENENC2-1-PS1	S-EQSENENC2-1-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 1yr	0.64	0.64	0.04	0.03	0.02	0.02	0.01	0.04	0.03	0.02	0.02	0.01	0.05	0.04	0.03	0.02	0.02										
		S-EQSENENC2-3-PS1	S-EQSENENC2-3-PS1	S-EQSENENC2-3-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 3yr	1.91	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENC2-4-PS1	S-EQSENENC2-4-PS1	S-EQSENENC2-4-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 4yr	2.54	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENC2-5-PS1	S-EQSENENC2-5-PS1	S-EQSENENC2-5-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 5yr	3.18	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		EQSENENC3-PS1	EQSENENC3-PS1	EQSENENC3-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users)	5.95	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		S-EQSENENC3-1-PS1	S-EQSENENC3-1-PS1	S-EQSENENC3-1-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 1yr	0.60	0.60	0.04	0.03	0.02	0.02	0.01	0.04	0.03	0.02	0.02	0.01	0.04	0.03	0.02	0.02	0.02										
		S-EQSENENC3-3-PS1	S-EQSENENC3-3-PS1	S-EQSENENC3-3-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 3yr	1.79	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENC3-4-PS1	S-EQSENENC3-4-PS1	S-EQSENENC3-4-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 4yr	2.38	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENC3-5-PS1	S-EQSENENC3-5-PS1	S-EQSENENC3-5-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 5yr	2.98	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		EQSENENC4-PS1	EQSENENC4-PS1	EQSENENC4-PS1		Equitrac Express 5: Core Enterprise License (50,000-99,999 users)	5.50	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		S-EQSENENC4-1-PS1	S-EQSENENC4-1-PS1	S-EQSENENC4-1-PS1		Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 1yr	0.55	0.55	0.03	0.03	0.02	0.01	0.01	0.03	0.03	0.02	0.01	0.01	0.04	0.03	0.02	0.02	0.02										
		S-EQSENENC4-3-PS1	S-EQSENENC4-3-PS1	S-EQSENENC4-3-PS1		Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 3yr	1.65	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENC4-4-PS1	S-EQSENENC4-4-PS1	S-EQSENENC4-4-PS1		Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 4yr	2.20	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENC4-5-PS1	S-EQSENENC4-5-PS1	S-EQSENENC4-5-PS1		Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 5yr	2.75	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		EQSENENC5-PS1	EQSENENC5-PS1	EQSENENC5-PS1		Equitrac Express 5: Core Enterprise License (100,000 and more users)	5.10	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		S-EQSENENC5-1-PS1	S-EQSENENC5-1-PS1	S-EQSENENC5-1-PS1		Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 1yr	0.51	0.51	0.03	0.02	0.02	0.01	0.01	0.03	0.02	0.02	0.01	0.01	0.04	0.03	0.02	0.02	0.01										
		S-EQSENENC5-3-PS1	S-EQSENENC5-3-PS1	S-EQSENENC5-3-PS1		Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 3yr	1.53	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENC5-4-PS1	S-EQSENENC5-4-PS1	S-EQSENENC5-4-PS1		Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 4yr	2.04	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENC5-5-PS1	S-EQSENENC5-5-PS1	S-EQSENENC5-5-PS1		Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 5yr	2.55	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		EQSENENK-PS1	EQSENENK-PS1	EQSENENK-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade	3.18	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQSENENK-1-PS1	S-EQSENENK-1-PS1	S-EQSENENK-1-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 1yr	1.06	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENK-3-PS1	S-EQSENENK-3-PS1	S-EQSENENK-3-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 3yr	3.18	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		S-EQSENENK-4-PS1	S-EQSENENK-4-PS1	S-EQSENENK-4-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 4yr	4.24	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11										
		S-EQSENENK-5-PS1	S-EQSENENK-5-PS1	S-EQSENENK-5-PS1		Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 5yr	5.30	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14										
		EQSENENU-PS1	EQSENENU-PS1	EQSENENU-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade	2.16	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENU-1-PS1	S-EQSENENU-1-PS1	S-EQSENENU-1-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 1yr	0.72	0.72	0.04	0.03	0.02	0.02	0.02	0.04	0.03	0.02	0.02	0.02	0.05	0.04	0.03	0.02	0.02										
		S-EQSENENU-3-PS1	S-EQSENENU-3-PS1	S-EQSENENU-3-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 3yr	2.16	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENU-4-PS1	S-EQSENENU-4-PS1	S-EQSENENU-4-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 4yr	2.88	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENU-5-PS1	S-EQSENENU-5-PS1	S-EQSENENU-5-PS1		Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 5yr	3.60	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		EQSENENU2-PS1	EQSENENU2-PS1	EQSENENU2-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade	1.91	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENU2-1-PS1	S-EQSENENU2-1-PS1	S-EQSENENU2-1-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 1yr	0.64	0.64	0.04	0.03	0.02	0.02	0.01	0.04	0.03	0.02	0.02	0.01	0.05	0.04	0.03	0.02	0.02										
		S-EQSENENU2-3-PS1	S-EQSENENU2-3-PS1	S-EQSENENU2-3-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 3yr	1.91	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENU2-4-PS1	S-EQSENENU2-4-PS1	S-EQSENENU2-4-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 4yr	2.54	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		S-EQSENENU2-5-PS1	S-EQSENENU2-5-PS1	S-EQSENENU2-5-PS1		Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 5yr	3.18	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		EQSENENU3-PS1	EQSENENU3-PS1	EQSENENU3-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade	1.75	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENU3-1-PS1	S-EQSENENU3-1-PS1	S-EQSENENU3-1-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 1yr	0.60	0.60	0.04	0.03	0.02	0.02	0.01	0.04	0.03	0.02	0.02	0.01	0.04	0.03	0.02	0.02	0.02										
		S-EQSENENU3-3-PS1	S-EQSENENU3-3-PS1	S-EQSENENU3-3-PS1		Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 3yr	1.79	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSENENU3-4-PS1	S-EQSENENU3-4-PS1	S-EQSENENU3-4-PS1		Equitrac Express 5:

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Ask New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-EQSEECE5-4-PS1	S-EQSEECE5-4-PS1	S-EQSEECE5-4-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) sup 4yr	2.88	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECE5-5-PS1	S-EQSEECE5-5-PS1	S-EQSEECE5-5-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) sup 5yr	3.60	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		EQSEECUK-PS1	EQSEECUK-PS1	EQSEECUK-PS1		Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade	5.22	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14									
		S-EQSEECUK-1-PS1	S-EQSEECUK-1-PS1	S-EQSEECUK-1-PS1		Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 1y	1.74	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03									
		S-EQSEECUK-3-PS1	S-EQSEECUK-3-PS1	S-EQSEECUK-3-PS1		Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 3y	5.22	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14									
		S-EQSEECUK-4-PS1	S-EQSEECUK-4-PS1	S-EQSEECUK-4-PS1		Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 4y	6.96	6.00	0.37	0.28	0.20	0.16	0.14	0.37	0.28	0.20	0.16	0.14	0.45	0.34	0.24	0.19	0.17									
		S-EQSEECUK-5-PS1	S-EQSEECUK-5-PS1	S-EQSEECUK-5-PS1		Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 5y	8.70	8.00	0.50	0.38	0.27	0.22	0.18	0.50	0.38	0.27	0.22	0.18	0.60	0.46	0.32	0.26	0.22									
		EQSEECU-PS1	EQSEECU-PS1	EQSEECU-PS1		Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade	3.56	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQSEECU-1-PS1	S-EQSEECU-1-PS1	S-EQSEECU-1-PS1		Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 1y	1.18	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03									
		S-EQSEECU-3-PS1	S-EQSEECU-3-PS1	S-EQSEECU-3-PS1		Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 3y	3.56	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQSEECU-4-PS1	S-EQSEECU-4-PS1	S-EQSEECU-4-PS1		Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 4y	4.74	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		S-EQSEECU-5-PS1	S-EQSEECU-5-PS1	S-EQSEECU-5-PS1		Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 5y	5.93	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14									
		EQSEECU2-PS1	EQSEECU2-PS1	EQSEECU2-PS1		Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade	3.08	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQSEECU2-1-PS1	S-EQSEECU2-1-PS1	S-EQSEECU2-1-PS1		Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup	1.02	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03									
		S-EQSEECU2-3-PS1	S-EQSEECU2-3-PS1	S-EQSEECU2-3-PS1		Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup	3.08	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQSEECU2-4-PS1	S-EQSEECU2-4-PS1	S-EQSEECU2-4-PS1		Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup	4.08	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		S-EQSEECU2-5-PS1	S-EQSEECU2-5-PS1	S-EQSEECU2-5-PS1		Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup	5.10	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14									
		EQSEECU3-PS1	EQSEECU3-PS1	EQSEECU3-PS1		Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade	2.67	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECU3-1-PS1	S-EQSEECU3-1-PS1	S-EQSEECU3-1-PS1		Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup	0.89	0.89	0.06	0.04	0.03	0.02	0.02	0.06	0.04	0.03	0.02	0.02	0.07	0.05	0.04	0.03	0.02									
		S-EQSEECU3-3-PS1	S-EQSEECU3-3-PS1	S-EQSEECU3-3-PS1		Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup	2.67	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECU3-4-PS1	S-EQSEECU3-4-PS1	S-EQSEECU3-4-PS1		Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup	3.56	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQSEECU3-5-PS1	S-EQSEECU3-5-PS1	S-EQSEECU3-5-PS1		Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup	4.45	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		EQSEECU4-PS1	EQSEECU4-PS1	EQSEECU4-PS1		Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade	2.42	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECU4-1-PS1	S-EQSEECU4-1-PS1	S-EQSEECU4-1-PS1		Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup	0.81	0.81	0.05	0.04	0.03	0.02	0.02	0.05	0.04	0.03	0.02	0.02	0.06	0.05	0.03	0.03	0.02									
		S-EQSEECU4-3-PS1	S-EQSEECU4-3-PS1	S-EQSEECU4-3-PS1		Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup	2.42	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECU4-4-PS1	S-EQSEECU4-4-PS1	S-EQSEECU4-4-PS1		Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup	3.22	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
		S-EQSEECU4-5-PS1	S-EQSEECU4-5-PS1	S-EQSEECU4-5-PS1		Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup	4.03	4.00	0.25	0.19	0.14	0.11	0.09	0.25	0.19	0.14	0.11	0.09	0.30	0.23	0.16	0.13	0.11									
		EQSEECU5-PS1	EQSEECU5-PS1	EQSEECU5-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade	2.16	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECU5-1-PS1	S-EQSEECU5-1-PS1	S-EQSEECU5-1-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade	0.72	0.72	0.04	0.03	0.02	0.02	0.02	0.04	0.03	0.02	0.02	0.02	0.05	0.04	0.03	0.02	0.02									
		S-EQSEECU5-3-PS1	S-EQSEECU5-3-PS1	S-EQSEECU5-3-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup	2.16	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECU5-4-PS1	S-EQSEECU5-4-PS1	S-EQSEECU5-4-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup	2.88	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06									
		S-EQSEECU5-5-PS1	S-EQSEECU5-5-PS1	S-EQSEECU5-5-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup	3.60	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08									
						Renewal																											
		S-EQSEDI001-R-PS1	S-EQSEDI001-R-PS1	S-EQSEDI001-R-PS1		EOSEIES: Embedded Device	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		S-EQSEDL001-R-PS1	S-EQSEDL001-R-PS1	S-EQSEDL001-R-PS1		EOSEIES: Embedded Device Loyalty	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		S-EQSEL010-R-PS1	S-EQSEL010-R-PS1	S-EQSEL010-R-PS1		EOSEIES: Embedded Device Loyalty (10)	430.00	391.00	24.25	18.56	13.21	10.56	8.99	24.25	18.56	13.21	10.56	8.99	29.10	22.27	15.85	12.67	10.79									
		S-EQSEL100-R-PS1	S-EQSEL100-R-PS1	S-EQSEL100-R-PS1		EOSEIES: Embedded Device Loyalty (100)	3,360.00	3,082.00	191.18	146.27	104.11	83.24	70.89	191.18	146.27	104.11	83.24	70.89	229.41	175.53	124.93	99.89	85.06									
		S-EQSEDI010-R-PS1	S-EQSEDI010-R-PS1	S-EQSEDI010-R-PS1		EOSEIES: Embedded Device (10)	430.00	391.00	24.25	18.56	13.21	10.56	8.99	24.25	18.56	13.21	10.56	8.99	29.10	22.27	15.85	12.67	10.79									
		S-EQSEDI100-R-PS1	S-EQSEDI100-R-PS1	S-EQSEDI100-R-PS1		EOSEIES: Embedded Device (100)	3,360.00	3,082.00	191.18	146.27	104.11	83.24	70.89	191.18	146.27	104.11	83.24	70.89	229.41	175.53	124.93	99.89	85.06									
		S-EQSEDI500-R-PS1	S-EQSEDI500-R-PS1	S-EQSEDI500-R-PS1		EOSEIES: Embedded Device (500)	15,254.00	13,868.00	860.23	658.18	468.46	374.57	318.96	860.23	658.18	468.46	374.57	318.96	1,032.28	789.81	562.15	449.49	382.76									
		S-EQSMA001-R-PS1	S-EQSMA001-R-PS1	S-EQSMA001-R-PS1		EOSEIES: Capture and Send	48.00	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32									
		S-EQSMA010-R-PS1	S-EQSMA010-R-PS1	S-EQSMA010-R-PS1		EOSEIES: Capture and Send (10) Pack	435.00	435.00	26.98	20.65	14.69	11.75	10.01	26.98	20.65	14.69	11.75	10.01	32.38	24.77	17.63	14.10	12.01									
		S-EQSMA100-R-PS1	S-EQSMA100-R-PS1	S-EQSMA100-R-PS1		EOSEIES: Capture and Send (100) Pack	3,950.00	3,950.00	245.02	187.47	133.43	106.69	90.85	245.02	187.47	133.43	106.69	90.85	294.02	224.96	160.12	128.03	109.02									
		S-EQSMA500-R-PS1	S-EQSMA500-R-PS1	S-EQSMA500-R-PS1		EOSEIES: Capture and Send (500) Pack	18,000.00	18,000.00	1,116.54	854.28	608.04	486.18	414.00	1,116.54	854.28	608.04	486.18	414.00	1,339.85	1,025.14	729.65	583.42	496.80									
		S-EQSC5001-R-PS1	S-EQSC5001-R-PS1	S-EQSC5001-R-PS1		EOSEIES: Embedded Device - Version Upgrade	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		S-EQSC5010-R-PS1	S-EQSC5010-R-PS1	S-EQSC5010-R-PS1		EOSEIES: Embedded Device (10) - Version Upgrade	430.00	391.00	24.25	18.56	13.21	10.56	8.99	24.25	18.56	13.21	10.56	8.99	29.10	22.27	15.85	12.67	10.79									
		S-EQSC5100-R-PS1	S-EQSC5100-R-PS1	S-EQSC5100-R-PS1		EOSEIES: Embedded Device (100) - Version Upgrade	3,360.00	3,082.00	191.18	146.27	104.11	83.24	70.89	191.18	146.27	104.11	83.24	70.89	229.41	175.53	124.93	99.89	85.06									
		S-EQSC5500-R-PS1	S-EQSC5500-R-PS1	S-EQSC5500-R-PS1		EOSEIES: Embedded Device (500) - Version Upgrade	15,254.00	13,868.00	860.23	658.18	468.46	374.57	318.96	860.23	658.18	468.46	374.57	318.96	1,032.28	789.81	562.15	449.49	382.76									
		S-EQSEDOM-R-PS1	S-EQSEDOM-R-PS1	S-EQSEDOM-R-PS1		EOSEIES: Capture and Send - Version Upgrade	48.00	48.00	2.98	2.28	1.62	1.30	1.10	2.98	2.28	1.62	1.30	1.10	3.57	2.73	1.95	1.56	1.32									
		S-EQSEDOU-R-PS1	S-EQSEDOU-R-PS1	S-EQSEDOU-R-PS1		EOSEIES: Capture and Send (10) Pack - Version Upgrade	435.00	435.00	26.98	20.65	14.69	11.75	10.01	26.98	20.65	14.69	11.75	10.01	32.38	24.77	17.63	14.10	12.01									
		S-EQSEDOV-R-PS1	S-EQSEDOV-R-PS1	S-EQSEDOV-R-PS1		EOSEIES: Capture and Send (100) Pack - Version Upgrade	3,950.00	3,950.00	245.02	187.47	133.43	106.69	90.85	245.02	187.47	133.43	106.69	90.85	294.02	224.96	160.12	128.03	109.02									
		S-EQSEDOW-R-PS1	S-EQSEDOW-R-PS1	S-EQSEDOW-R-PS1		EOSEIES: Capture and Send (500) Pack - Version Upgrade	18,000.00	18,000.00	1,116.54	854.28	608.04	486.18	414.00	1,116.54	854.28	608.04	486.18	414.00	1,339.85	1,025.14	729.65	583.42	496.80									
		S-EQSCR001-R-PS1	S-EQSCR001-R-PS1	S-EQSCR001-R-PS1		Third party USB Card Reader Licenses (1)	5.00	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14									
		S-EQSCR010-R-PS1	S-EQSCR010-R-PS1	S-EQSCR010-R-PS1		Third Party USB Card Reader Licenses (10)	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		S-EQSCR100-R-PS1	S-EQSCR100-R-PS1	S-EQSCR100-R-PS1		Third Party USB Card Reader Licenses (100)	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-EQSCR500-R-PS1	S-EQSCR500-R-PS1	S-EQSCR500-R-PS1		Third Party USB Card Reader Licenses (500)	2,500.00	2,273.00	140.99	107.88	76.78	61.39	52.28	140.99	107.88	76.78	61.39	52.28	169.19	129.45	92.14	73.67	62.73									
		S-EQSCR0U-R-PS1	S-EQSCR0U-R-PS1	S-EQSCR0U-R-PS1		Third party USB Card Reader License (1) - Version Upgrade	5.00	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14									
		S-EQSCR0V-R-PS1	S-EQSCR0V-R-PS1	S-EQSCR0V-R-PS1		Third Party USB Card Reader Licenses (10) - Version Upgrade	50.00	45.00	2.79	2.14	1.52	1.22	1.04	2.79	2.14	1.52	1.22	1.04	3.35	2.56	1.82	1.46	1.24									
		S-EQSCR0U-R-PS1	S-EQSCR0U-R-PS1	S-EQSCR0U-R-PS1		Third Party USB Card Reader Licenses (100) - Version Upgrade	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-EQSCR0W-R-PS1	S-EQSCR0W-R-PS1	S-EQSCR0W-R-PS1		Third Party USB Card Reader Licenses (500) - Version Upgrade	2,500.00	2,273.00	140.99	107.88	76.78	61.39	52.28	140.99	107.88	76.78	61.39	52.28	169.19	129.45	92.14	73.67	62.73									
		S-EQSEUS1-R-PS1	S-EQSEUS1-R-PS1	S-EQSEUS1-R-PS1		Equitrac Office 5: Suite	237.00	216.00	13.40	10.25	7.30	5.83	4.97	13.40	10.25	7.30	5.83	4.97	16.08	12.30	8.76	7.00	5.96									
		S-EQSESB1-R-PS1	S-EQSESB1-R-PS1	S-EQSESB1-R-PS1		Equitrac Office 5: Small Business Edition (SBE)	85.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15									
		S-EQSESU1-R-PS1	S-EQSESU1-R-PS1	S-EQSESU1-R-PS1		Equitrac Office 5: Suite - Version Upgrade (From EC4)	237.00	216.00	13.40	10.25	7.30	5.83	4.97	13.40	10.25	7.30	5.83	4.97	16.08	12.30	8.76	7.00	5.96									
		S-EQSESBU-R-PS1	S-EQSESBU-R-PS1	S-EQSESBU-R-PS1		Equitrac Office 5: SBE - Version Upgrade (From EC4)	85.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15									
		S-EQSESC1-R-PS1	S-EQSESC1-R-PS1	S-EQSESC1-R-PS1		Equitrac Express 5: Suite	279.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04									
		S-EQSESCU-R-PS1	S-EQSESCU-R-PS1	S-EQSESCU-R-PS1		Equitrac Express 5: Small Campus Edition (SCE)	110.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76									
		S-EQSESUU-R-PS1	S-EQSESUU-R-PS1	S-EQSESUU-R-PS1		Equitrac Express 5: Suite - Version Upgrade (From EIE4)	279.00	255.00	15.82	12.10	8.61	6.89	5.87	15.82	12.10	8.61	6.89	5.87	18.98	14.52	10.34	8.27	7.04									
		S-EQSESCUU-R-PS1	S-EQSESCUU-R-PS1	S-EQSESCUU-R-PS1		Equitrac Express 5: SCE - Version Upgrade (From EIE4)	110.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76									
		S-EQSESMB-R-PS1	S-EQSESMB-R-PS1	S-EQSESMB-R-PS1		Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded)	95.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40									
		S-EQSSU025-R-PS1	S-EQSSU025-R-PS1	S-EQSSU025-R-PS1		Equitrac Office 5: SMB User License (25)	65.00	60.00	3.72	2.85	2.03	1.62	1.38	3.72	2.85	2.03	1.62	1.38	4.47	3.42	2.43	1.94	1.66									
		S-EQSSU100-R-PS1	S-EQSSU100-R-PS1	S-EQSSU100-R-PS1		Equitrac Office 5: SMB User License (100)	230.00	209.00	12.96	9.92	7.08	5.65	4.81	12.96	9.92	7.08	5.65	4.81	15.56	11.90	8.47	6.77	5.77									
		S-EQSSU250-R-PS1	S-EQSSU250-R-PS1	S-EQSSU250-R-PS1		Equitrac Office 5: SMB User License (250)	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-EQSESUB-R-PS1	S-EQSESUB-R-PS1	S-EQSESUB-R-PS1		Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) - Version Upgrade	95.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40									
		S-EQSSU025-R-PS1	S-EQSSU025-R-PS1	S-EQSSU025-R-PS1		Equitrac Office 5: SMB User License (25) - Version Upgrade	65.00	60.00	3.72	2.85	2.03	1.62	1.38	3.72	2.85	2.03	1.62	1.38	4.47	3.42	2.43	1.94	1.66									
		S-EQSSU100-R-PS1	S-EQSSU100-R-PS1	S-EQSSU100-R-PS1		Equitrac Office 5: SMB User License (100) - Version Upgrade	230.00	209.00	12.96	9.92	7.08	5.65	4.81	12.96	9.92	7.08	5.65	4.81	15.56	11.90	8.47	6.77	5.77									
		S-EQSSU250-R-PS1	S-EQSSU250-R-PS1	S-EQSSU250-R-PS1		Equitrac Office 5: SMB User License (250) - Version Upgrade	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-EQSPS001-R-PS1	S-EQSPS001-R-PS1	S-EQSPS001-R-PS1		EOSEIES: Print Server	135.00	123.00	7.63	5.84	4.15	3.32	2.83	7.63	5.84	4.15	3.32	2.83	9.16	7.01	4.99	3.99	3.39									
		S-EQSPS010-R-PS1	S-EQSPS010-R-PS1	S-EQSPS010-R-PS1		EOSEIES: Print Server (10)	1,102.00	1,002.00	62.15	47.55	33.86	27.06	23.05	62.15	47.55	33.86	27.06	23.05	74.58	57.07	40.62	32.48	27.66									
		S-EQSCLS01-R-PS1	S-EQSCLS01-R-PS1	S-EQSCLS01-R-PS1		EOSEIES: Cluster Enabler	381.00	346.00	21.46	16.42	11

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3061 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-EQSEECE3-R-PS1	S-EQSEECE3-R-PS1	S-EQSEECE3-R-PS1		Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users)	0.89	0.89	0.06	0.04	0.03	0.02	0.02	0.06	0.04	0.03	0.02	0.02	0.07	0.05	0.04	0.03	0.02										
		S-EQSEECE4-R-PS1	S-EQSEECE4-R-PS1	S-EQSEECE4-R-PS1		Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users)	0.81	0.81	0.05	0.04	0.03	0.02	0.02	0.05	0.04	0.03	0.02	0.02	0.06	0.05	0.03	0.03	0.02										
		S-EQSEECE5-R-PS1	S-EQSEECE5-R-PS1	S-EQSEECE5-R-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users)	0.72	0.72	0.04	0.03	0.03	0.02	0.02	0.04	0.03	0.02	0.02	0.02	0.05	0.04	0.03	0.02	0.02										
		S-EQSEECUK-R-PS1	S-EQSEECUK-R-PS1	S-EQSEECUK-R-PS1		Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade	1.74	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSEECU3-R-PS1	S-EQSEECU3-R-PS1	S-EQSEECU3-R-PS1		Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade	1.19	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSEECU2-R-PS1	S-EQSEECU2-R-PS1	S-EQSEECU2-R-PS1		Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade	1.02	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		S-EQSEECU1-R-PS1	S-EQSEECU1-R-PS1	S-EQSEECU1-R-PS1		Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade	0.89	0.89	0.06	0.04	0.03	0.02	0.02	0.06	0.04	0.03	0.02	0.02	0.07	0.05	0.04	0.03	0.02										
		S-EQSEECU4-R-PS1	S-EQSEECU4-R-PS1	S-EQSEECU4-R-PS1		Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade	0.81	0.81	0.05	0.04	0.03	0.02	0.02	0.05	0.04	0.03	0.02	0.02	0.06	0.05	0.03	0.03	0.02										
		S-EQSEECU5-R-PS1	S-EQSEECU5-R-PS1	S-EQSEECU5-R-PS1		Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade	0.72	0.72	0.04	0.03	0.02	0.02	0.02	0.04	0.03	0.02	0.02	0.02	0.05	0.04	0.03	0.02	0.02										
						Equitrac Office/Express 5 - PCC USB Card Readers																											
		CRU0XX02-PS1	CRU0XX02-PS1	CRU0XX02-PS1		PCC USB Cd Rdr - Mifare (gen2)	190.00	154.00	9.55	7.31	5.20	4.16	3.54	9.55	7.31	5.20	4.16	3.54	11.46	8.77	6.24	4.99	4.25										
		S-CRU0XX02-1-PS1	S-CRU0XX02-1-PS1	S-CRU0XX02-1-PS1		PCC USB Cd Rdr - Mifare (gen2) - sup 1yr	19.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		S-CRU0XX02-3-PS1	S-CRU0XX02-3-PS1	S-CRU0XX02-3-PS1		PCC USB Cd Rdr - Mifare (gen2) - sup 3yr	57.00	53.00	3.29	2.52	1.79	1.43	1.22	3.29	2.52	1.79	1.43	1.22	3.95	3.02	2.15	1.72	1.46										
		S-CRU0XX02-4-PS1	S-CRU0XX02-4-PS1	S-CRU0XX02-4-PS1		PCC USB Cd Rdr - Mifare (gen2) - sup 4yr	76.00	70.00	4.34	3.32	2.36	1.89	1.61	4.34	3.32	2.36	1.89	1.61	5.21	3.99	2.84	2.27	1.93										
		S-CRU0XX02-5-PS1	S-CRU0XX02-5-PS1	S-CRU0XX02-5-PS1		PCC USB Cd Rdr - Mifare (gen2) - sup 5yr	95.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40										
		S-CRU0XX02-R-PS1	S-CRU0XX02-R-PS1	S-CRU0XX02-R-PS1		PCC USB Cd Rdr - Mifare (gen2) - sup renew	19.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		CRU0XX02-PS1	CRU0XX02-PS1	CRU0XX02-PS1		PCC USB Cd Rdr HID/IndiMilag (gen 2)	190.00	154.00	9.55	7.31	5.20	4.16	3.54	9.55	7.31	5.20	4.16	3.54	11.46	8.77	6.24	4.99	4.25										
		S-CRU0XX02-1-PS1	S-CRU0XX02-1-PS1	S-CRU0XX02-1-PS1		PCC USB Cd Rdr HID/IndiMilag (gen 2) sup 1yr	19.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		S-CRU0XX02-3-PS1	S-CRU0XX02-3-PS1	S-CRU0XX02-3-PS1		PCC USB Cd Rdr HID/IndiMilag (gen 2) sup 3yr	57.00	53.00	3.29	2.52	1.79	1.43	1.22	3.29	2.52	1.79	1.43	1.22	3.95	3.02	2.15	1.72	1.46										
		S-CRU0XX02-4-PS1	S-CRU0XX02-4-PS1	S-CRU0XX02-4-PS1		PCC USB Cd Rdr HID/IndiMilag (gen 2) sup 4yr	76.00	70.00	4.34	3.32	2.36	1.89	1.61	4.34	3.32	2.36	1.89	1.61	5.21	3.99	2.84	2.27	1.93										
		S-CRU0XX02-5-PS1	S-CRU0XX02-5-PS1	S-CRU0XX02-5-PS1		PCC USB Cd Rdr HID/IndiMilag (gen 2) sup 5yr	95.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40										
		S-CRU0XX02-R-PS1	S-CRU0XX02-R-PS1	S-CRU0XX02-R-PS1		PCC USB Cd Rdr HID/IndiMilag (gen 2) sup renew	19.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50										
		CRUMNF02-PS1	CRUMNF02-PS1	CRUMNF02-PS1		PCC USB Cd Rdr - Multi-card - sup 1yr	210.00	170.00	10.55	8.07	5.74	4.59	3.91	10.55	8.07	5.74	4.59	3.91	12.65	9.68	6.89	5.51	4.69										
		S-CRUMNF02-1-PS1	S-CRUMNF02-1-PS1	S-CRUMNF02-1-PS1		PCC USB Cd Rdr - Multi-card - sup 1yr	21.00	19.00	1.18	0.90	0.64	0.51	0.44	1.18	0.90	0.64	0.51	0.44	1.41	1.08	0.77	0.62	0.52										
		S-CRUMNF02-3-PS1	S-CRUMNF02-3-PS1	S-CRUMNF02-3-PS1		PCC USB Cd Rdr - Multi-card - sup 3yr	63.00	58.00	3.60	2.75	1.96	1.57	1.33	3.60	2.75	1.96	1.57	1.33	4.32	3.30	2.35	1.88	1.60										
		S-CRUMNF02-4-PS1	S-CRUMNF02-4-PS1	S-CRUMNF02-4-PS1		PCC USB Cd Rdr - Multi-card - sup 4yr	84.00	77.00	4.78	3.65	2.60	2.08	1.77	4.78	3.65	2.60	2.08	1.77	5.73	4.39	3.12	2.50	2.13										
		S-CRUMNF02-5-PS1	S-CRUMNF02-5-PS1	S-CRUMNF02-5-PS1		PCC USB Cd Rdr - Multi-card - sup 5yr	105.00	96.00	5.95	4.56	3.24	2.59	2.21	5.95	4.56	3.24	2.59	2.21	7.15	5.47	3.89	3.11	2.65										
		S-CRUMNF02-R-PS1	S-CRUMNF02-R-PS1	S-CRUMNF02-R-PS1		PCC USB Cd Rdr - Multi-card - sup renew	21.00	19.00	1.18	0.90	0.64	0.51	0.44	1.18	0.90	0.64	0.51	0.44	1.41	1.08	0.77	0.62	0.52										
						Equitrac - ID Controllers																											
		CRDC000-PS1	CRDC000-PS1	CRDC000-PS1		Equitrac ID Controller	310.00	310.00	19.23	14.71	10.47	8.37	7.13	19.23	14.71	10.47	8.37	7.13	23.08	17.66	12.57	10.05	8.56										
		S-CRDC000-1-PS1	S-CRDC000-1-PS1	S-CRDC000-1-PS1		Equitrac ID Controller 1yr sup	31.00	31.00	1.92	1.47	1.05	0.84	0.71	1.92	1.47	1.05	0.84	0.71	2.31	1.77	1.26	1.00	0.86										
		CRDC000-3-PS1	CRDC000-3-PS1	CRDC000-3-PS1		Equitrac ID Controller 3yr sup	93.00	93.00	5.77	4.41	3.14	2.51	2.14	5.77	4.41	3.14	2.51	2.14	6.92	5.30	3.77	3.01	2.57										
		S-CRDC000-4-PS1	S-CRDC000-4-PS1	S-CRDC000-4-PS1		Equitrac ID Controller 4yr sup	124.00	124.00	7.69	5.89	4.19	3.35	2.85	7.69	5.89	4.19	3.35	2.85	9.23	7.06	5.03	4.02	3.42										
		S-CRDC000-5-PS1	S-CRDC000-5-PS1	S-CRDC000-5-PS1		Equitrac ID Controller 5yr sup	155.00	155.00	9.61	7.36	5.24	4.19	3.57	9.61	7.36	5.24	4.19	3.57	11.54	8.83	6.28	5.02	4.28										
						NUANCE - eCOPY																											
						ShareScan Embedded products with license key per unit																											
		RC-SSEMB51-01-PS1	RC-SSEMB51-01-PS1	RC-SSEMB51-01-PS1		eCopy ShareScan v5 Suite - 1Yr M&S	3,354.00	3,049.00	189.13	144.71	103.00	82.35	70.13	189.13	144.71	103.00	82.35	70.13	226.96	173.65	123.59	98.82	84.15										
		RC-SOEMB51-01-PS1	RC-SOEMB51-01-PS1	RC-SOEMB51-01-PS1		eCopy ShareScan v5 Office – 1Yr M&S	1,674.00	1,522.00	94.41	72.23	51.41	41.11	35.01	94.41	72.23	51.41	41.11	35.01	113.29	86.68	61.70	49.33	42.01										
		RC-SEEMB51-01-PS1	RC-SEEMB51-01-PS1	RC-SEEMB51-01-PS1		eCopy ShareScan v5 Elements -Ricoh– 1Yr M&S	575.00	523.00	32.44	24.82	17.67	14.13	12.03	32.44	24.82	17.67	14.13	12.03	38.93	29.79	21.20	16.95	14.43										
						ShareScan Enterprise 50+ Units																											
		ESD-BE76AXL15-PS1	ESD-BE76AXL15-PS1	ESD-BE76AXL15-PS1		ShareScan v5 Enterprise 50+ Units 1 YR M&S	588.00	588.00	36.47	27.91	19.86	15.88	13.52	36.47	27.91	19.86	15.88	13.52	43.77	33.49	23.84	19.06	16.23										
		MNT-BE76-X1-PS1	MNT-BE76-X1-PS1	MNT-BE76-X1-PS1		ShareScan v5 Enterprise 50+ 1 YR M&S Renewal	72.00	72.00	4.47	3.42	2.43	1.94	1.66	4.47	3.42	2.43	1.94	1.66	5.36	4.10	2.92	2.33	1.99										
						ShareScan Embedded products with volume license key - pricing is per unit																											
		YY-SSEMBV9-01-PS1	YY-SSEMBV9-01-PS1	YY-SSEMBV9-01-PS1		eCopy ShareScan v5 Suite - Volume disc 3-9 units - 1YR M&S	2,156.00	1,742.00	108.06	82.68	58.84	47.05	40.07	108.06	82.68	58.84	47.05	40.07	129.67	99.21	70.61	56.46	48.08										
		YY-SOEMBV9-01-PS1	YY-SOEMBV9-01-PS1	YY-SOEMBV9-01-PS1		eCopy ShareScan v5 Office - Volume disc 3-9 units - 1YR M&S	1,151.00	930.00	57.69	44.14	31.42	25.12	21.39	57.69	44.14	31.42	25.12	21.39	69.23	52.97	37.70	30.14	25.67										
		YY-SEEMBV2/24-01-PS1	YY-SEEMBV2/24-01-PS1	YY-SEEMBV2/24-01-PS1		ShareScan v5 Elements Vol 2/-24 units 1YR M&S	457.00	457.00	28.35	21.69	15.44	12.34	10.51	28.35	21.69	15.44	12.34	10.51	34.02	26.03	18.52	14.81	12.61										
		YY-SSEMBV49-01-PS1	YY-SSEMBV49-01-PS1	YY-SSEMBV49-01-PS1		eCopy ShareScan v5 Suite - Volume disc 10-49 units - 1YR M&S	2,006.00	1,621.00	100.55	76.93	54.76	43.78	37.28	100.55	76.93	54.76	43.78	37.28	120.66	92.32	65.71	52.54	44.74										
		YY-SOEMBV49-01-PS1	YY-SOEMBV49-01-PS1	YY-SOEMBV49-01-PS1		eCopy ShareScan v5 Office - Volume disc 10-49 units - 1YR M&S	1,076.00	870.00	53.97	41.29	29.39	23.50	20.01	53.97	41.29	29.39	23.50	20.01	64.76	49.55	35.27	28.20	24.01										
		YY-SEEMBV49-01-PS1	YY-SEEMBV49-01-PS1	YY-SEEMBV49-01-PS1		ShareScan v5 Elements Vol 25-49 units 1YR M&S	417.00	417.00	25.87	19.79	14.09	11.26	9.59	25.87	19.79	14.09	11.26	9.59	31.04	23.75	16.90	13.52	11.51										
		YY-SSEMBV50-01-PS1	YY-SSEMBV50-01-PS1	YY-SSEMBV50-01-PS1		eCopy ShareScan v5 Suite - Volume disc 50+ units - 1YR M&S	1,707.00	1,380.00	85.60	65.49	46.62	37.27	31.74	85.60	65.49	46.62	37.27	31.74	102.72	78.59	55.94	44.73	38.09										
		YY-SOEMBV50-01-PS1	YY-SOEMBV50-01-PS1	YY-SOEMBV50-01-PS1		eCopy ShareScan v5 Office - Volume disc 50+ units - 1YR M&S	927.00	749.00	46.46	35.55	25.30	20.23	17.23	46.46	35.55	25.30	20.23	17.23	55.76	42.66	30.36	24.28	20.67										
		YY-SEEMBV50-01-PS1	YY-SEEMBV50-01-PS1	YY-SEEMBV50-01-PS1		ShareScan v5 Elements Vol 50+ units 1YR M&S	382.00	382.00	23.70	18.13	12.90	10.32	8.79	23.70	18.13	12.90	10.32	8.79	28.43	21.76	15.48	12.38	10.54										
						ShareScan Loyalty Products - license key per unit																											
		RC-SSEML51-01-PS1	RC-SSEML51-01-PS1	RC-SSEML51-01-PS1		eCopy ShareScan v5 Suite Loyalty – 1Yr M&S	659.00	600.00	37.22	28.48	20.27	16.21	13.80	37.22	28.48	20.27	16.21	13.80	44.66	34.17	24.32	19.45	16.56										
		RC-SOEML51-01-PS1	RC-SOEML51-01-PS1	RC-SOEML51-01-PS1		eCopy ShareScan v5 Office Loyalty – 1Yr M&S	479.00	436.00	27.05	20.69	14.73	11.78	10.03	27.05	20.69	14.73	11.78	10.03	32.45	24.83	17.67	14.13	12.03										
						ShareScan Loyalty Products with volume license key - pricing is per unit																											
		RC-SSEML5V-01-PS1	RC-SSEML5V-01-PS1	RC-SSEML5V-01-PS1		eCopy ShareScan v5 Suite Loyalty – Volume – 1Yr M&S	659.00	600.00	37.22	28.48	20.27	16.21	13.80	37.22	28.48	20.27	16.21	13.80	44.66	34.17	24.32	19.45	16.56										
		RC-SOEML5V-01-PS1	RC-SOEML5V-01-PS1	RC-SOEML5V-01-PS1		eCopy ShareScan v5 Office Loyalty – Volume – 1Yr M&S	479.00	436.00	27.05	20.69	14.73	11.78	10.03	27.05	20.69	14.73	11.78	10.03	32.45	24.83	17.67	14.13	12.03										
		RC-SVEML51-01-PS1	RC-SVEML51-01-PS1	RC-SVEML51-01-PS1		eCopy ShareScan v5 Elements Loyalty – 1Yr M&S	362.00	329.00	20.41	15.61	11.11	8.89	7.57	20.41	15.61	11.11	8.89	7.57	24.49	18.74	13.34	10.66	9.08										
						ScanStation products																											
		L276A-HDW	L276A-HDW	L276A-HDW		Generic ScanStation for MFP no software	0.01	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
		RC-SNSTEV5-01-PS1	RC-SNSTEV5-01-PS1	RC-SNSTEV5-01-PS1		eCopy ScanStation v5 Suite MFD - 1YR M&S	4,698.00	4,272.00	264.99	202.75	144.31	115.39	98.26	264.99	202.75	144.31	115.39	98.26	317.99	243.30	173.17	138.46	117.91										
		RC-SNSTEV5-03-PS1	RC-SNSTEV5-03-PS1	RC-SNSTEV5-03-PS1		eCopy ScanStation v5 Suite MFD - 3YR M&S	5,705.00	5,705.00	353.88	270.76	192.71	154.09	131.22	353.88	270.76	192.71	154.09	131.22	424.66	324.91	231.26	184.91	157.46										
		RC-SNSTEV5-04-PS1	RC-SNSTEV5-04-PS1	RC-SNSTEV5-04-PS1		eCopy ScanStation v5 Suite MFD – 4YR M&S	6,187.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		RC-SNSTEV5-05-PS1	RC-SNSTEV5-05-PS1	RC-SNSTEV5-05-PS1		eCopy ScanStation v5 Suite MFD – 5YR M&S	6,649.00	5,374.00	333.35	255.05	181.53	145.15	123.60	333.35	255.05	181.53	145.15	123.60	400.02	306.06	217.84	174.18	148.32										
		RC-SSSTEV5-01	RC-SSSTEV5-01	RC-SSSTEV5-01		eCopy ScanStation v5 Suite SCAN - 1 YR M&S	4,698.00	4,698.00	291.42	222.97	158.70	126.89	108.05	291.42	222.97	158.70	126.89	108.05	349.70	267.56	190.44	152.27	129.66										
		RC-SSSTEV5-03	RC-SSSTEV5-03	RC-SSSTEV5-03		eCopy ScanStation v5 Suite SCAN – 3 YR M&S	5,705.00	5,705.00	353.88	270.76	192.71	154.09	131.22	353.88	270.76	192.71	154.09	131.22	424.66	324.91	231.26	184.91	157.46										
		RC-SSSTEV5-04	RC-SSSTEV5-04	RC-SSSTEV5-04		eCopy ScanStation v5 Suite SCAN – 4YR M&S	6,187.00	6,187.00	383.78	293.64	209.00	167.11	142.30	383.78	293.64	209.00	167.11	142.30	460.54	352.36	250.80	200.53	170.76										
		RC-SSSTEV5-05	RC-SSSTEV5-05	RC-SSSTEV5-05		eCopy ScanStation v5 Suite SCAN – 5YR M&S	6,649.00	6,649.00	412.44	315.56	224.60	179.59	152.93	412.44	315.56	224.60	179.59	152.93	494.92	378.67	269.52	215.51	183.51										
		RC-NOPCOV5-01	RC-NOPCOV5-01	RC-NOPCOV5-01		eCopy PC-less SCNSTN V5 OFF SCAN 1Y M/S	3,354.00	3,354.00	208.05	159.18	113.30	90.59	77.14	208.05	159.18	113.30	90.59	77.14	249.66	191.02	135.96	108.71	92.57										
						Connector Access License Tier A																											
		YYCNALA1-01-PS1	YYCNALA1-01-PS1	YYCNALA1-01-PS1		ECOPY CONNECTOR ACCESS LICENSE TIER A 1 YR M&S	890.00	719.00	44.60	34.12	24.29	19.42	16.54	44.60	34.12	24.29	19.42	16.54	53.52	40.95	29.15	23.30	19.84										
		YY-CNALA9-01-PS1	YY-CNALA9-01-PS1	YY-CNALA9-01-PS1		eCopy Connector Access License Tier A Volume disc 3-9 Units 1YR M&S	475.00	384.00	23.82	18.22	12.97	10.37	8.83	23.82	18.22	12.97	10.37	8.83	28.58	21.87	15.57	12.45	10.60										
		YY-CNALA49-01-PS1	YY-CNALA49-01-PS1	YY-CNALA49-01-PS1		eCopy Connector Access License Tier A Volume disc 10-49 Units 1YR M&S	435.00	352.00	21.83	16.71	11.89	9.51	8.10	21.83	16.71	11.89	9.51	8.10	26.20	20.05	14.27	11.41	9.72										
		YY-CNALA50-01-PS1	YY-CNALA50-01-PS1	YY-CNALA50-01-PS1		eCopy Connector Access License Tier A Volume disc 50+ Units 1YR M&S	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80										
		YY-CALA1YM5-01-PS1	YY-CALA1YM5-01-PS1	YY-CALA1YM5-01-PS1		eCopy Connector Access License Tier A 1YR M&S Renewal	95.00	87.00	5.40	4.13	2.94	2.35	2.00	5.40	4.13	2.94	2.35	2.00	6.48	4.95	3.53	2.82	2.40										
						Connector Access License Tier B																											
		YY-CNALB1-01-PS1	YY-CNALB1-01-PS1	YY-CNALB1-01-PS1		ECOPY CONNECTOR ACCESS LICENSE TIER B 1 YR M&S	1,063.00	967.00	59.98	45.89	32.67	26.12	22.24	59.98	45.89	32.67	26.12	22.24	71.98	55.07	39.20	31.34	26.69										
		YY-CNALB9-01-PS1	YY-CNALB9-01-PS1	YY-CNALB9-01-PS1		eCopy Connector Access License Tier B Volume disc 3-9 Units 1YR M&S	684.00	554.00	34.36	26.29	18.71	14.96	12.74	34.36	26.29	18.71	14.96	12.74	41.24	31.55	22.46	17.96	15.29										
		YY-CNALB49-01-PS1	YY-CNALB49-01-PS1	YY-CNALB49-01-PS1		eCopy Connector Access License Tier B Volume disc 10-49 Units 1YR M&S	636.00	514.00	31.88	24.39	17.36	13.88	11.82	31.88	24.39	17.36	13.88	11.82	38.26	29.27	20.84	16.66	14.19										
		YY-CNALB50-01-PS1	YY-CNALB50-01-PS1	YY-CNALB50-01-PS1		eCopy Connector Access License Tier B Volume disc 50+ Units 1YR M&S	474.00	384.00	23.82	18.22	12.97	10.37	8.83	23.82	18.22	12.97	10.37	8.83	28.58	21.87	15.57	12.45	10.60										
		YY-CALB1YM5-01-PS1	YY-CALB1YM5-01-PS1	YY-CALB1YM5-01-PS1		eCopy Connector Access License Tier B 1YR M&S Renewal	114.00	104.00	6.45	4.94	3.51	2.81	2.39	6.45	4.94	3.51	2.81	2.39	7.74	5.92	4.22	3.37	2.87										
						M&S Renewal																											
		YY-SSEEYM5-01-PS1	YY-SSEEYM5-01-PS1	YY-SSEEYM5-01-PS1		eCopy ShareScan5 Elements, 1 year M&S Renewal	62.00	57.00	3.54	2.71	1.93	1.54	1.31	3.54	2.71	1.93	1.54	1.31	4.24	3.25	2.31	1.85	1.57										
		YY-SOEEYM5-01-PS1	YY-SOEEYM5-01-PS1	YY-SOEEYM5-01-PS1		eCopy ShareScan5 Office, 1 year M&S Renewal	179.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		YY-SSEYM5-01-PS1	YY-SSEYM5-01-PS1	YY-SSEYM5-01-PS1		eCopy ShareScan5 Suite, 1 year M&S Renewal	359.00	327.00	20.28	15.52	11.05	8.83	7.52	20.28	15.52	11.05	8.83	7.52	24.34	18.62	13.26	10.60	9.03										
						Discretionary M&S																											
		YY-SEEDSMS-1D-PS1	YY-SEEDSMS-1D-PS1	YY-SEEDSMS-1D-PS1		eCopy Sh

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		HPC100-102-00-01-PS1	HPC100-102-00-01-PS1	HPC100-102-00-01-PS1		GOFormz Enterprise Hosted Annual Subscription (Per Tablet/Per Account)	420.00	420.00	26.05	19.93	14.19	11.34	9.66	26.05	19.93	14.19	11.34	9.66	31.26	23.92	17.03	13.61	11.59									
		HPC100-102-00-02-PS1	HPC100-102-00-02-PS1	HPC100-102-00-02-PS1		GoForms Enterprise Hosted Annual Subscription (per tablet/account) - QTY 100-249	336.00	336.00	20.84	15.95	11.35	9.08	7.73	20.84	15.95	11.35	9.08	7.73	25.01	19.14	13.62	10.89	9.27									
		HPC100-102-00-03-PS1	HPC100-102-00-03-PS1	HPC100-102-00-03-PS1		GoForms Enterprise Hosted Annual Subscription (per tablet/account) - QTY 250-499	264.00	264.00	16.38	12.53	8.92	7.13	6.07	16.38	12.53	8.92	7.13	6.07	19.65	15.04	10.70	8.56	7.29									
		HPC100-102-00-04-PS1	HPC100-102-00-04-PS1	HPC100-102-00-04-PS1		GoForms Enterprise Hosted Annual Subscription (per tablet/account) - QTY 500+	216.00	216.00	13.40	10.25	7.30	5.83	4.97	13.40	10.25	7.30	5.83	4.97	16.08	12.30	8.76	7.00	5.96									
						PlanetPress																											
		PW000E102-70-01-PS1	PW000E102-70-01-PS1	PW000E102-70-01-PS1		PlanetPress Watch - 1	3,850.00	2,828.00	175.42	134.22	95.53	76.38	65.04	175.42	134.22	95.53	76.38	65.04	210.51	161.06	114.64	91.66	78.05									
		PW000E102-70-02-PS1	PW000E102-70-02-PS1	PW000E102-70-02-PS1		PlanetPress Watch - 2+	2,860.00	2,121.00	131.57	100.66	71.65	57.29	48.78	131.57	100.66	71.65	57.29	48.78	157.88	120.80	85.98	68.75	58.54									
		PW500E102-70-01-PS1	PW500E102-70-01-PS1	PW500E102-70-01-PS1		PlanetPress Office - 1	8,250.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		PW500E102-70-02-PS1	PW500E102-70-02-PS1	PW500E102-70-02-PS1		PlanetPress Office - 2+	6,160.00	4,545.00	281.93	215.71	153.39	122.79	104.54	281.93	215.71	153.53	122.79	104.54	338.31	258.85	184.24	147.31	125.44									
		PW000E102-70-01-PS1	PW000E102-70-01-PS1	PW000E102-70-01-PS1		PlanetPress Production - 1	13,750.00	10,101.00	626.57	479.39	341.21	272.83	232.32	626.57	479.39	341.21	272.83	232.32	751.88	575.27	409.45	327.39	278.79									
		PW000E102-70-02-PS1	PW000E102-70-02-PS1	PW000E102-70-02-PS1		PlanetPress Production - 2+	10,315.00	7,576.00	469.94	359.56	255.92	204.63	174.25	469.94	359.56	255.92	204.63	174.25	563.93	431.47	307.10	245.55	209.10									
		P000E102-70-01-PS1	P000E102-70-01-PS1	P000E102-70-01-PS1		PlanetPress Imaging - 1	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20									
		P000E102-70-02-PS1	P000E102-70-02-PS1	P000E102-70-02-PS1		PlanetPress Imaging - 2+	3,300.00	2,424.00	150.38	115.04	81.88	65.47	55.75	150.38	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90									
		PW500E102-70-01-PS1	PW500E102-70-01-PS1	PW500E102-70-01-PS1		Upgrade from PlanePress Watch to PlanePress Office - 1	5,720.00	4,202.00	260.65	199.43	141.94	113.50	96.65	260.65	199.43	141.94	113.50	96.65	312.78	239.31	170.33	136.20	115.98									
		PW500E102-70-02-PS1	PW500E102-70-02-PS1	PW500E102-70-02-PS1		Upgrade from PlanePress Watch to PlanePress Office - 2+	4,290.00	3,152.00	195.52	149.59	106.47	85.14	72.50	195.52	149.59	106.47	85.14	72.50	234.62	179.51	127.77	102.16	87.00									
		PW000E102-70-01-PS1	PW000E102-70-01-PS1	PW000E102-70-01-PS1		Upgrade from PlanePress Watch to PlanePress Production - 1	12,870.00	9,455.00	586.46	448.73	319.39	255.38	217.47	586.46	448.73	319.39	255.38	217.47	703.79	538.48	383.27	306.46	260.96									
		PW000E102-70-02-PS1	PW000E102-70-02-PS1	PW000E102-70-02-PS1		Upgrade from PlanePress Watch to PlanePress Production - 2+	9,655.00	7,091.00	439.85	336.54	239.53	191.53	163.09	439.85	336.54	239.53	191.53	163.09	527.83	403.85	287.44	229.83	195.71									
		PW5E0E102-70-01-PS1	PW5E0E102-70-01-PS1	PW5E0E102-70-01-PS1		Upgrade from PlanePress Office to PlanePress Production - 1	7,150.00	5,253.00	325.84	249.31	177.45	141.88	120.82	325.84	249.31	177.45	141.88	120.82	391.01	299.17	212.94	170.26	144.98									
		PW5E0E102-70-02-PS1	PW5E0E102-70-02-PS1	PW5E0E102-70-02-PS1		Upgrade from PlanePress Office to PlanePress Production - 2+	5,365.00	3,939.00	244.34	186.94	133.06	106.39	90.60	244.34	186.94	133.06	106.39	90.60	293.20	224.33	159.67	127.67	108.72									
		MEDAX102-70-01-PS1	MEDAX102-70-01-PS1	MEDAX102-70-01-PS1		PlanePress Suite 7 Software Media	50.00	40.00	2.48	1.90	1.35	1.08	0.92	2.48	1.90	1.35	1.08	0.92	2.98	2.28	1.62	1.30	1.10									
		CW000E102-00-01-PS1	CW000E102-00-01-PS1	CW000E102-00-01-PS1		C Level Care PlanetPress Watch - 1	770.00	541.00	33.56	25.68	18.27	14.61	12.44	33.56	25.68	18.27	14.61	12.44	40.27	30.81	21.93	17.53	14.93									
		CW000E102-00-02-PS1	CW000E102-00-02-PS1	CW000E102-00-02-PS1		C Level Care PlanetPress Watch - 2+	578.00	407.00	25.25	19.32	13.75	10.99	9.36	25.25	19.32	13.75	10.99	9.36	30.30	23.18	16.50	13.19	11.23									
		CW500E102-00-01-PS1	CW500E102-00-01-PS1	CW500E102-00-01-PS1		C Level Care PlanetPress Office - 1	1,650.00	1,160.00	71.95	55.05	39.18	31.33	26.68	71.95	55.05	39.18	31.33	26.68	86.35	66.06	47.02	37.60	32.02									
		CW500E102-00-02-PS1	CW500E102-00-02-PS1	CW500E102-00-02-PS1		C Level Care PlanetPress Office - 2+	1,238.00	871.00	54.03	41.34	29.42	23.53	20.03	54.03	41.34	29.42	23.53	20.03	64.83	49.61	35.31	28.23	24.04									
		CW000X102-00-01-PS1	CW000X102-00-01-PS1	CW000X102-00-01-PS1		C Level Care PlanetPress Production - 1	2,125.00	1,932.00	119.84	91.69	65.26	52.18	44.44	119.84	91.69	65.26	52.18	44.44	143.81	110.03	78.32	62.62	53.32									
		CW000X102-00-02-PS1	CW000X102-00-02-PS1	CW000X102-00-02-PS1		C Level Care PlanetPress Production - 2+	1,593.75	1,449.00	89.88	68.77	48.95	39.14	33.33	89.88	68.77	48.95	39.14	33.33	107.86	82.52	58.74	46.96	39.99									
		C000E102-00-01-PS1	C000E102-00-01-PS1	C000E102-00-01-PS1		C Level Care PlanetPress Imaging - 1	880.00	618.00	38.33	29.33	20.88	16.69	14.21	38.33	29.33	20.88	16.69	14.21	46.00	35.20	25.05	20.03	17.06									
		C000E102-00-02-PS1	C000E102-00-02-PS1	C000E102-00-02-PS1		C Level Care PlanetPress Imaging - 2+	660.00	464.00	28.78	22.02	15.67	12.53	10.67	28.78	22.02	15.67	12.53	10.67	34.54	26.42	18.81	15.04	12.81									
		CW500E102-00-01-PS1	CW500E102-00-01-PS1	CW500E102-00-01-PS1		C Level Care Upgrade from PlanePress Watch to PlanePress Office - 1	1,144.00	804.00	49.87	38.16	27.16	21.72	18.49	49.87	38.16	27.16	21.72	18.49	59.85	45.79	32.59	26.06	22.19									
		CW500E102-00-02-PS1	CW500E102-00-02-PS1	CW500E102-00-02-PS1		C Level Care Upgrade from PlanePress Watch to PlanePress Office - 2+	858.00	603.00	37.40	28.62	20.37	16.29	13.87	37.40	28.62	20.37	16.29	13.87	44.88	34.34	24.44	19.54	16.64									
		CW000E102-00-01-PS1	CW000E102-00-01-PS1	CW000E102-00-01-PS1		C Level Care Upgrade from PlanePress Watch to PlanePress Production - 1	2,574.00	1,809.00	112.21	85.86	61.11	48.86	41.61	112.21	85.86	61.11	48.86	41.61	134.65	103.03	73.33	58.63	49.93									
		CW000E102-00-02-PS1	CW000E102-00-02-PS1	CW000E102-00-02-PS1		C Level Care Upgrade from PlanePress Watch to PlanePress Production - 2+	1,931.00	1,357.00	84.17	64.40	45.84	36.65	31.21	84.17	64.40	45.84	36.65	31.21	101.01	77.28	55.01	43.98	37.45									
		CW5E0E102-00-01-PS1	CW5E0E102-00-01-PS1	CW5E0E102-00-01-PS1		C Level Care Upgrade from PlanePress Office to PlanePress Production - 1	1,430.00	1,005.00	62.34	47.70	33.95	27.15	23.12	62.34	47.70	33.95	27.15	23.12	74.81	57.24	40.74	32.57	27.74									
		CW5E0E102-00-02-PS1	CW5E0E102-00-02-PS1	CW5E0E102-00-02-PS1		C Level Care Upgrade from PlanePress Office to PlanePress Production - 2+	1,072.00	755.00	46.83	35.83	25.50	20.39	17.37	46.83	35.83	25.50	20.39	17.37	56.20	43.00	30.60	24.47	20.84									
		BW000E102-00-01-PS1	BW000E102-00-01-PS1	BW000E102-00-01-PS1		B Level Care PlanetPress Watch - 1	654.00	541.00	33.56	25.68	18.27	14.61	12.44	33.56	25.68	18.27	14.61	12.44	40.27	30.81	21.93	17.53	14.93									
		BW000E102-00-02-PS1	BW000E102-00-02-PS1	BW000E102-00-02-PS1		B Level Care PlanetPress Watch - 2+	491.30	407.00	25.25	19.32	13.75	10.99	9.36	25.25	19.32	13.75	10.99	9.36	30.30	23.18	16.50	13.19	11.23									
		BW500E102-00-01-PS1	BW500E102-00-01-PS1	BW500E102-00-01-PS1		B Level Care PlanetPress Office - 1	1,402.50	1,160.00	71.95	55.05	39.18	31.33	26.68	71.95	55.05	39.18	31.33	26.68	86.35	66.06	47.02	37.60	32.02									
		BW500E102-00-02-PS1	BW500E102-00-02-PS1	BW500E102-00-02-PS1		B Level Care PlanetPress Office - 2+	1,052.30	871.00	54.03	41.34	29.42	23.53	20.03	54.03	41.34	29.42	23.53	20.03	64.83	49.61	35.31	28.23	24.04									
		BW000X102-00-01-PS1	BW000X102-00-01-PS1	BW000X102-00-01-PS1		B Level Care PlanetPress Production - 1	2,337.50	1,932.00	119.84	91.69	65.26	52.18	44.44	119.84	91.69	65.26	52.18	44.44	143.81	110.03	78.32	62.62	53.32									
		BW000X102-00-02-PS1	BW000X102-00-02-PS1	BW000X102-00-02-PS1		B Level Care PlanetPress Production - 2+	1,753.55	1,449.00	89.88	68.77	48.95	39.14	33.33	89.88	68.77	48.95	39.14	33.33	107.86	82.52	58.74	46.96	39.99									
		B000E102-00-01-PS1	B000E102-00-01-PS1	B000E102-00-01-PS1		B Level Care PlanetPress Imaging - 1	748.00	618.00	38.33	29.33	20.88	16.69	14.21	38.33	29.33	20.88	16.69	14.21	46.00	35.20	25.05	20.03	17.06									
		B000E102-00-02-PS1	B000E102-00-02-PS1	B000E102-00-02-PS1		B Level Care PlanetPress Imaging - 2+	561.00	464.00	28.78	22.02	15.67	12.53	10.67	28.78	22.02	15.67	12.53	10.67	34.54	26.42	18.81	15.04	12.81									
		AW000E102-00-01-PS1	AW000E102-00-01-PS1	AW000E102-00-01-PS1		A Level Care PlanetPress Watch - 1	1,540.00	1,114.00	69.10	52.87	37.63	30.09	25.62	69.10	52.87	37.63	30.09	25.62	82.92	63.44	45.16	36.11	30.75									
		AW000E102-00-02-PS1	AW000E102-00-02-PS1	AW000E102-00-02-PS1		A Level Care PlanetPress Watch - 2+	1,156.00	836.00	51.86	39.68	28.24	22.58	19.23	51.86	39.68	28.24	22.58	19.23	62.23	47.61	33.89	27.10	23.07									
		AW500E102-00-01-PS1	AW500E102-00-01-PS1	AW500E102-00-01-PS1		A Level Care PlanetPress Office - 1	3,300.00	2,387.00	148.07	113.29	80.63	64.47	54.90	148.07	113.29	80.63	64.47	54.90	177.68	135.94	96.76	77.37	65.88									
		AW500E102-00-02-PS1	AW500E102-00-02-PS1	AW500E102-00-02-PS1		A Level Care PlanetPress Office - 2+	2,476.00	1,791.00	111.10	85.00	60.50	48.37	41.19	111.10	85.00	60.50	48.37	41.19	133.31	102.00	72.60	58.05	49.43									
		AW000E102-00-01-PS1	AW000E102-00-01-PS1	AW000E102-00-01-PS1		A Level Care PlanetPress Production - 1	5,500.00	3,978.00	246.76	188.80	134.38	107.45	91.49	246.76	188.80	134.38	107.45	91.49	296.11	226.56	161.25	128.93	109.79									
		AW000E102-00-02-PS1	AW000E102-00-02-PS1	AW000E102-00-02-PS1		A Level Care PlanetPress Production - 2+	4,126.00	2,984.00	185.10	141.62	100.80	80.60	68.63	185.10	141.62	100.80	80.60	68.63	222.12	169.94	120.96	96.72	82.36									
		A000E102-00-01-PS1	A000E102-00-01-PS1	A000E102-00-01-PS1		A Level Care PlanetPress Imaging - 1	1,760.00	1,273.00	78.96	60.42	43.00	34.38	29.28	78.96	60.42	43.00	34.38	29.28	94.76	72.50	51.60	41.26	35.13									
		A000E102-00-02-PS1	A000E102-00-02-PS1	A000E102-00-02-PS1		A Level Care PlanetPress Imaging - 2+	1,320.00	955.00	59.24	45.32	32.26	25.79	21.97	59.24	45.32	32.26	25.79	21.97	71.09	54.39	38.71	30.95	26.36									
						PlanetPress Printer License																											
		PL000E102-00-01-PS1	PL000E102-00-01-PS1	PL000E102-00-01-PS1		PlanePress Printer License Category I - 1 to 50 ppm - 1	1,695.00	1,244.00	77.17	59.04	42.02	33.60	28.61	77.17	59.04	42.02	33.60	28.61	92.60	70.85	50.43	40.32	34.33									
		PL000E102-00-02-PS1	PL000E102-00-02-PS1	PL000E102-00-02-PS1		PlanePress Printer License Category I - 1 to 50 ppm - 2-5	1,018.00	747.00	46.34	35.45	25.23	20.18	17.18	46.34	35.45	25.23	20.18	17.18	55.60	42.54	30.28	24.21	20.62									
		PL000E102-00-03-PS1	PL000E102-00-03-PS1	PL000E102-00-03-PS1		PlanePress Printer License Category I - 1 to 50 ppm - 6-10	715.00	525.00	32.57	24.92	17.73	14.18	12.08	32.57	24.92	17.73	14.18	12.08	39.08	29.90	21.28	17.02	14.49									
		PL000E102-00-04-PS1	PL000E102-00-04-PS1	PL000E102-00-04-PS1		PlanePress Printer License Category I - 1 to 50 ppm - 11+	550.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15									
		PL000E102-00-01-PS1	PL000E102-00-01-PS1	PL000E102-00-01-PS1		PlanePress Printer License Category II - 51 to 69 ppm - 1	3,810.00	2,800.00	173.68	132.89	94.58	75.63	64.40	173.68	132.89	94.58	75.63	64.40	208.42	159.47	113.50	90.75	77.28									
		PL000E102-00-02-PS1	PL000E102-00-02-PS1	PL000E102-00-02-PS1		PlanePress Printer License Category II - 51 to 69 ppm - 2-5	2,660.00	1,956.00	121.33	92.83	66.07	52.83	44.99	121.33	92.83	66.07	52.83	44.99	145.60	111.40	79.29	63.40	53.99									
		PL000E102-00-03-PS1	PL000E102-00-03-PS1	PL000E102-00-03-PS1		PlanePress Printer License Category II - 51 to 69 ppm - 6-10	2,120.00	1,556.00	96.52	73.85	52.56	42.03	35.79	96.52	73.85	52.56	42.03	35.79	115.82	88.62	63.07	50.43	42.95									
		PL000E102-00-01-PS1	PL000E102-00-01-PS1	PL000E102-00-01-PS1		PlanePress Printer License Category III - 70 to 105 ppm - 1	5,140.00	3,778.00	234.35	179.30	127.62	102.04	86.89	234.35	179.30	127.62	102.04	86.89	281.22	215.16	153.15	122.45	104.27									
		PL000E102-00-02-PS1	PL000E102-00-02-PS1	PL000E102-00-02-PS1		PlanePress Printer License Category III - 70 to 105 ppm - 2-5	4,125.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		PL000E102-00-03-PS1	PL000E102-00-03-PS1	PL000E102-00-03-PS1		PlanePress Printer License Category III - 70 to 105 ppm - 6+	3,300.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90									
		PL000E102-00-01-PS1	PL000E102-00-01-PS1	PL000E102-00-01-PS1		PlanePress Printer License Category IV - 106 to 179 ppm - 1	8,170.00	6,000.00	372.18	284.76	202.68	162.06	138.00	372.18	284.76	202.68	162.06	138.00	446.62	341.71	243.22	194.47	165.60									
		PL000E102-00-02-PS1	PL000E102-00-02-PS1	PL000E102-00-02-PS1		PlanePress Printer License Category IV - 106 to 179 ppm - 2+	6,545.00	4,808.00	298.24	228.19	162.41	129.86	110.58	298.24	228.19	162.41	129.86	110.58	357.89	273.83	194.90	155.84	132.70									
		PL000E102000-01-PS1	PL000E102000-01-PS1	PL000E102000-01-PS1		PlanePress Printer License Category V - 180 + ppm - 1	16,500.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54									
		PL000E102000-02-PS1	PL000E102000-02-PS1	PL000E102000-02-PS1		PlanePress Printer License Category V - 180 + ppm - 2+	13,200.00	9,697.00	601.50	460.22	327.56	261.92	223.02	601.50	460.22	327.56	261.92	223.02	721.81	552.26	393.08	314.30	267.64									
		CL000E102000-01-PS1	CL000E102000-01-PS1	CL000E102000-01-PS1		C Level Care PlanetPress Printer License Category I - 1 to 50 ppm - 1	330.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		CL000E102000-02-PS1	CL000E102000-02-PS1	CL000E102000-02-PS1		C Level Care PlanetPress Printer License Category I - 1 to 50 ppm - 2-5	203.00	144.00	8.93	6.83	4.86	3.89	3.31	8.93	6.83	4.86	3.89	3.31	10.72	8.20	5.84	4.67	3.97									
		CL000E102000-03-PS1	CL000E102000-03-PS1	CL000E102000-03-PS1		C Level Care PlanetPress Printer License Category I - 1 to 50 ppm - 6-10	143.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
		CL000E102000-04-PS1	CL000E102000-04-PS1	CL000E102000-04-PS1		C Level Care PlanetPress Printer License Category I - 1 to 50 ppm - 11+	110.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15									
		CL000E102000-01-PS1	CL000E102000-01-PS1	CL000E102000-01-PS1		C Level Care PlanetPress Printer License Category II - 51 to 69 ppm - 1	762.00	536.00	33.25	25.44	18.11	14.48	12.33	33.25	25.44	18.11	14.48	12.33	39.90	30.53	21.73	17.37	14.79									
		CL000E102000-02-PS1	CL000E102000-02-PS1	CL000E102000-02-PS1		C Level Care PlanetPress Printer License Category II - 51 to 69 ppm - 2-5	532.00	375.00	23.26	17.80	12.67	10.13	8.63	23.26	17.80	12.67	10.13	8.63	27.91	21.36	15.20	12.15	10.35									
		CL000E102000-03-PS1	CL000E102000-03-PS1	CL000E102000-03-PS1		C Level Care PlanetPress Printer License Category II - 51 to 69 ppm - 6-10	424.00	298.00	18.55	14.19	10.10	8.08	6.88	18.55	14.19	10.10	8.08	6.88	22.26	17.03	12.12	9.69	8.25									
		CL000E102000-01-PS1	CL000E102000-01-PS1	CL000E102000-01-PS1		C Level Care PlanetPress Printer License Category III - 70 to 105 ppm - 1	1,028.00	723.00	44.85	34.31	24.42	19.53	16.63	44.85	34.31	24.42	19.53	16.63	53.82	41.18	29.31	23.43	19.95									
		CL000E102000-02-PS1	CL000E102000-02-PS1	CL000E102000-02-PS1		C Level Care PlanetPress Printer License Category III - 70 to 105 ppm - 2-5	825.00	581.00	36.04	27.57	19.63	15.69	13.36	36.04	27.57	19.63	15.69	13.36	43.25	33.09	23.55	18.83	16.04									
		CL000E102000-03-PS1	CL000E102000-03-PS1	CL000E102000-03-PS1		C Level Care PlanetPress Printer License Category III - 70 to 105 ppm - 6+	660.00	464.00	28.78	22.02	15.67	12.53	10.67	28.78	22.02	15.67	12.53	10.67	34.54	26.43	18.81	15.04	12.81									
		CL000E102000-01-PS1	CL000E102000-01-PS1	CL000E102000-01-PS1		C Level Care PlanetPress Printer License Category IV - 106 to 179 ppm - 1	1,634.00	1,148.00	71.21	54.48	38.78	31.01	26.40	71.21	54.48	38.78	31.01	26.40	85.45	65.38	46.54	37.21	31.68									
		CL000E102000-02-PS1	CL000E102000-02-PS1	CL000E102000-02-PS1		C Level Care PlanetPress Printer License Category IV - 106 to 179 ppm - 2+	1,309.00	920.00	57.07	43.66	31.08	24.85	21.16	57.07	43.66	31.08	24.85	21.16	68.48	52.40	37.29	29.82	25.39									
		CL000E102000-01-PS1	CL000E102000-01-PS1	CL000E102000-01-PS1		C Level Care PlanetPress Printer License Category V - 180 + ppm - 2+	2,640.00	1,855.00	115.07	88.04	62.66	50.10	42.67	115.07	88.04	62.66	50.10	42.67	138.08	105.65	75.19	60.12	51.20									
		BL000E102000-01-PS1	BL000E102000-01-PS1	BL000E102000-01-PS1		B Level Care PlanetPress Printer License Category I - 1 to 50 ppm - 1	288.15	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		BL000E102000-02-PS1	BL000E102000-02-PS1	BL000E102000-02-PS1		B Level Care PlanetPress Printer License Category I - 1 to 50 ppm - 2-5	452.20	144.00	8.93	6.83	4.86	3.89	3.31	8.93	6.83	4.86	3.89	3.31	10.72	8.20	5.84	4.67	3.97									
		BL000E102000-01-PS1	BL000E102000-01-PS1	BL000E102000-01-PS1		B Level Care PlanetPress Printer License Category II - 51 to 69 ppm - 1	647.70	536.00	33.25	25.44	18.11	14.48	12.33	33.25	25.44	18.11	14.48	12.33	39.90	30.53	21.73	17.37	14.79									
		BL000E102000-01-PS1	BL000E102000-01-PS1	BL000E102000-01-PS1		B Level Care PlanetPress Printer License Category III - 70 to 105 ppm - 1	873.80	723.00	44.85	34.31	24.42	19.53	16.63	44.85	34.31	24.42	19.53	16.63	53.82	41.18	29.31	23.43	19.95									
		BL000E102000-02-PS1	BL000E102000-02-PS1	BL000E102000-02-PS1		B Level Care PlanetPress

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement.
Lead State Price Agreement 3091 and Participating State Contract #4400010730

Note Product ID/ Item EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Price Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		711101102-00-01-PS1	711101102-00-01-PS1	711101102-00-01-PS1		Ink Refill 0.8mm Black, 150 total	120.00	111.00	6.89	5.27	3.75	3.00	2.55	6.89	5.27	3.75	3.00	2.55	8.26	6.32	4.50	3.60	3.06										
		711024102-00-01-PS1	711024102-00-01-PS1	711024102-00-01-PS1		Ink Refill 0.8mm Blue, 150 total	120.00	111.00	6.89	5.27	3.75	3.00	2.55	6.89	5.27	3.75	3.00	2.55	8.26	6.32	4.50	3.60	3.06										
						Object# Line Backlog Licenses																												
		PW080E102-70-01-PS1	PW080E102-70-01-PS1	PW080E102-70-01-PS1		CI Pp Watch V7 DirDev	962.50	962.50	59.70	45.68	32.51	26.00	22.14	59.70	45.68	32.51	26.00	22.14	71.64	54.82	39.02	31.20	26.57										
		CW080E102-00-01-PS1	CW080E102-00-01-PS1	CW080E102-00-01-PS1		CI Cert Ax Pp Pp Watch DirDev	192.50	192.50	11.94	9.14	6.50	5.20	4.43	11.94	9.14	6.50	5.20	4.43	14.33	10.96	7.80	6.24	5.31										
		BW080E102-00-01-PS1	BW080E102-00-01-PS1	BW080E102-00-01-PS1		CI Cert Renewal Pp Watch DirDev	192.50	192.50	11.94	9.14	6.50	5.20	4.43	11.94	9.14	6.50	5.20	4.43	14.33	10.96	7.80	6.24	5.31										
		AW080E102-00-01-PS1	AW080E102-00-01-PS1	AW080E102-00-01-PS1		CI Cert Reentry Pp Watch DirDev	385.00	385.00	23.88	18.27	13.01	10.40	8.86	23.88	18.27	13.01	10.40	8.86	28.66	21.93	15.61	12.48	10.63										
		PW080E102-70-02-PS1	PW080E102-70-02-PS1	PW080E102-70-02-PS1		CI Pp Watch V7 DirDev 2 Or + Lic	722.50	722.50	44.82	34.29	24.41	19.51	16.62	44.82	34.29	24.41	19.51	16.62	53.78	41.15	29.29	23.42	19.94										
		CW080E102-00-02-PS1	CW080E102-00-02-PS1	CW080E102-00-02-PS1		CI Cert Ax Pp Pp Watch DirDev 2 Or + Lic	144.50	144.50	8.96	6.86	4.88	3.90	3.32	8.96	6.86	4.88	3.90	3.32	10.76	8.23	5.86	4.68	3.99										
		BW080E102-00-02-PS1	BW080E102-00-02-PS1	BW080E102-00-02-PS1		CI Cert Renewal Pp Watch DirDev 2 Or + Lic	144.50	144.50	8.96	6.86	4.88	3.90	3.32	8.96	6.86	4.88	3.90	3.32	10.76	8.23	5.86	4.68	3.99										
		AW080E102-00-02-PS1	AW080E102-00-02-PS1	AW080E102-00-02-PS1		CI Cert Reentry Pp Watch DirDev 2 Or + Lic	289.00	289.00	17.93	13.72	9.76	7.81	6.65	17.93	13.72	9.76	7.81	6.65	21.51	16.46	11.71	9.37	7.98										
		PW080E102-70-01-PS1	PW080E102-70-01-PS1	PW080E102-70-01-PS1		CI Pp Office DirDev	2,062.50	2,062.50	127.94	97.89	69.67	55.71	47.44	127.94	97.89	69.67	55.71	47.44	153.52	117.46	83.61	66.85	56.93										
		CW080E102-00-01-PS1	CW080E102-00-01-PS1	CW080E102-00-01-PS1		CI Cert Ax Pp Pp Office DirDev	412.50	412.50	25.59	19.58	13.93	11.14	9.49	25.59	19.58	13.93	11.14	9.49	30.70	23.49	16.72	13.37	11.39										
		BW080E102-00-01-PS1	BW080E102-00-01-PS1	BW080E102-00-01-PS1		CI Cert Renewal Pp Office DirDev	412.50	412.50	25.59	19.58	13.93	11.14	9.49	25.59	19.58	13.93	11.14	9.49	30.70	23.49	16.72	13.37	11.39										
		AW080E102-00-01-PS1	AW080E102-00-01-PS1	AW080E102-00-01-PS1		CI Cert Reentry Pp Office DirDev	825.00	825.00	51.17	39.15	27.87	22.28	18.98	51.17	39.15	27.87	22.28	18.98	61.41	46.99	33.44	26.74	22.77										
		PW080E102-70-02-PS1	PW080E102-70-02-PS1	PW080E102-70-02-PS1		CI Pp Office V7 DirDev 2 Or + Lic	1,547.50	1,547.50	95.99	73.44	52.27	41.80	35.58	95.99	73.44	52.27	41.80	35.58	115.19	88.13	62.73	50.16	42.71										
		CW080E102-00-02-PS1	CW080E102-00-02-PS1	CW080E102-00-02-PS1		CI Cert Ax Pp Pp Office DirDev 2 Or + Lic	309.50	309.50	19.20	14.69	10.45	8.36	7.12	19.20	14.69	10.45	8.36	7.12	23.04	17.63	12.55	10.03	8.54										
		BW080E102-00-02-PS1	BW080E102-00-02-PS1	BW080E102-00-02-PS1		CI Cert Renewal Pp Office DirDev 2 Or + Lic	309.50	309.50	19.20	14.69	10.45	8.36	7.12	19.20	14.69	10.45	8.36	7.12	23.04	17.63	12.55	10.03	8.54										
		AW080E102-00-02-PS1	AW080E102-00-02-PS1	AW080E102-00-02-PS1		CI Cert Reentry Pp Office DirDev 2 Or + Lic	619.00	619.00	38.40	29.38	20.91	16.72	14.24	38.40	29.38	20.91	16.72	14.24	46.08	35.25	25.09	20.06	17.08										
		PW080E102-70-01-PS1	PW080E102-70-01-PS1	PW080E102-70-01-PS1		CI Pp Production V7 DirDev	3,437.50	3,437.50	213.23	163.14	116.12	92.85	79.06	213.23	163.14	116.12	92.85	79.06	255.87	195.77	139.34	111.42	94.88										
		CW080E102-00-01-PS1	CW080E102-00-01-PS1	CW080E102-00-01-PS1		CI Cert Ax Pp Pp Production DirDev	687.50	687.50	42.65	32.63	23.22	18.57	15.81	42.65	32.63	23.22	18.57	15.81	51.17	39.15	27.87	22.28	18.98										
		BW080E102-00-01-PS1	BW080E102-00-01-PS1	BW080E102-00-01-PS1		CI Cert Renewal Pp Production DirDev	687.50	687.50	42.65	32.63	23.22	18.57	15.81	42.65	32.63	23.22	18.57	15.81	51.17	39.15	27.87	22.28	18.98										
		AW080E102-00-01-PS1	AW080E102-00-01-PS1	AW080E102-00-01-PS1		CI Cert Reentry Pp Production DirDev	1,375.00	1,375.00	85.29	65.26	46.45	37.14	31.63	85.29	65.26	46.45	37.14	31.63	102.35	78.31	55.74	44.57	37.95										
		PW080E102-70-02-PS1	PW080E102-70-02-PS1	PW080E102-70-02-PS1		CI Pp Production V7 DirDev 2 Or + Lic	2,578.75	2,578.75	159.96	122.39	87.11	69.65	59.31	159.96	122.39	87.11	69.65	59.31	191.95	146.86	104.53	83.58	71.17										
		CW080E102-00-02-PS1	CW080E102-00-02-PS1	CW080E102-00-02-PS1		CI Cert Ax Pp Pp Production DirDev 2 Or + Lic	515.75	515.75	31.99	24.48	17.42	13.93	11.86	31.99	24.48	17.42	13.93	11.86	38.39	29.37	20.91	16.72	14.23										
		BW080E102-00-02-PS1	BW080E102-00-02-PS1	BW080E102-00-02-PS1		CI Cert Renewal Pp Production DirDev 2 Or + Lic	515.75	515.75	31.99	24.48	17.42	13.93	11.86	31.99	24.48	17.42	13.93	11.86	38.39	29.37	20.91	16.72	14.23										
		AW080E102-00-02-PS1	AW080E102-00-02-PS1	AW080E102-00-02-PS1		CI Cert Reentry Pp Production DirDev 2 Or + Lic	1,031.50	1,031.50	63.98	48.95	34.84	27.86	23.72	63.98	48.95	34.84	27.86	23.72	76.78	58.75	41.81	33.43	28.47										
		PB080E102-70-01-PS1	PB080E102-70-01-PS1	PB080E102-70-01-PS1		CI Pp Imaging V7 DirDev	1,100.00	1,100.00	68.23	52.21	37.16	29.71	25.30	68.23	52.21	37.16	29.71	25.30	81.88	62.65	44.59	35.65	30.36										
		CD080E102-00-01-PS1	CD080E102-00-01-PS1	CD080E102-00-01-PS1		CI Cert Ax Pp Pp Imaging DirDev	220.00	220.00	13.65	10.44	7.43	5.94	5.06	13.65	10.44	7.43	5.94	5.06	16.38	12.53	8.92	7.13	6.07										
		BD080E102-00-01-PS1	BD080E102-00-01-PS1	BD080E102-00-01-PS1		CI Cert Renewal Pp Imaging DirDev	220.00	220.00	13.65	10.44	7.43	5.94	5.06	13.65	10.44	7.43	5.94	5.06	16.38	12.53	8.92	7.13	6.07										
		AB080E102-00-01-PS1	AB080E102-00-01-PS1	AB080E102-00-01-PS1		CI Cert Reentry Pp Imaging DirDev	440.00	440.00	27.29	20.88	14.86	11.89	10.12	27.29	20.88	14.86	11.89	10.12	32.75	25.06	17.84	14.26	12.14										
		PB080E102-70-02-PS1	PB080E102-70-02-PS1	PB080E102-70-02-PS1		CI Pp Imaging V7 DirDev 2 Or + Lic	825.00	825.00	51.17	39.15	27.87	22.28	18.98	51.17	39.15	27.87	22.28	18.98	61.41	46.99	33.44	26.74	22.77										
		CD080E102-00-02-PS1	CD080E102-00-02-PS1	CD080E102-00-02-PS1		CI Cert Ax Pp Pp Imaging DirDev 2 Or + Lic	165.00	165.00	10.23	7.83	5.57	4.46	3.80	10.23	7.83	5.57	4.46	3.80	12.28	9.40	6.69	5.35	4.55										
		BD080E102-00-02-PS1	BD080E102-00-02-PS1	BD080E102-00-02-PS1		CI Cert Renewal Pp Imaging DirDev 2 Or + Lic	165.00	165.00	10.23	7.83	5.57	4.46	3.80	10.23	7.83	5.57	4.46	3.80	12.28	9.40	6.69	5.35	4.55										
		AB080E102-00-02-PS1	AB080E102-00-02-PS1	AB080E102-00-02-PS1		CI Cert Reentry Pp Imaging DirDev 2 Or + Lic	330.00	330.00	20.47	15.66	11.15	8.91	7.59	20.47	15.66	11.15	8.91	7.59	24.56	18.79	13.38	10.70	9.11										
						OptTool																											
						AccuRoute																											
		AR-SV40109BASE-PS1	AR-SV40109BASE-PS1	AR-SV40109BASE-PS1		AccuRoute Server Software for 4 CPU Systems	12,500.00	10,101.00	626.57	479.39	341.21	272.63	232.32	626.57	479.39	341.21	272.63	232.32	751.88	575.27	409.45	327.39	278.79										
		AR-SV80109BASE-PS1	AR-SV80109BASE-PS1	AR-SV80109BASE-PS1		AccuRoute Server Software for 8 CPU Systems	25,000.00	20,202.00	1,253.13	958.79	682.42	545.66	464.65	1,253.13	958.79	682.42	545.66	464.65	1,503.76	1,150.54	818.91	654.79	557.58										
		AR-SV160109DCTR-PS1	AR-SV160109DCTR-PS1	AR-SV160109DCTR-PS1		AccuRoute DataCenter Server Software	50,000.00	40,404.00	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,506.26	1,917.57	1,364.85	1,091.31	929.29	3,007.51	2,301.09	1,637.82	1,309.57	1,115.15										
		AR-SV40109SMORF-PS1	AR-SV40109SMORF-PS1	AR-SV40109SMORF-PS1		AccuRoute Small Office Server	7,500.00	6,061.00	375.96	287.68	204.74	163.71	139.40	375.96	287.68	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		AR-SV-LEGALDA-PS1	AR-SV-LEGALDA-PS1	AR-SV-LEGALDA-PS1		AccuRoute Legal/DA Software - 200 Users	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		AR-SV40308FOVER-PS1	AR-SV40308FOVER-PS1	AR-SV40308FOVER-PS1		AccuRoute 4 Core Server Failover Software	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		AR-SV80308FOVER-PS1	AR-SV80308FOVER-PS1	AR-SV80308FOVER-PS1		AccuRoute 8 Core Server Failover Software	20,000.00	16,162.00	1,002.53	767.05	545.96	436.54	371.73	1,002.53	767.05	545.96	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07										
		AR-SV0408DCTRFO-PS1	AR-SV0408DCTRFO-PS1	AR-SV0408DCTRFO-PS1		AccuRoute DataCenter Server Failover Software	50,000.00	40,404.00	2,506.26	1,917.57	1,364.85	1,091.31	929.29	2,506.26	1,917.57	1,364.85	1,091.31	929.29	3,007.51	2,301.09	1,637.82	1,309.57	1,115.15										
		AR-SV0207TEST-PS1	AR-SV0207TEST-PS1	AR-SV0207TEST-PS1		AccuRoute Test Server	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		AR-FAX-011188ASE-PS1	AR-FAX-011188ASE-PS1	AR-FAX-011188ASE-PS1		AccuRoute Fax-Based Server	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80										
		AR-UGR0807SMZAR-PS1	AR-UGR0807SMZAR-PS1	AR-UGR0807SMZAR-PS1		Upgrade from AccuRoute Small Office to AccuRoute Base Server	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		AR-UPGRD-1108GF-PS1	AR-UPGRD-1108GF-PS1	AR-UPGRD-1108GF-PS1		Upgrade to AccuRoute Server Gerillas	7,500.00	6,061.00	375.96	287.68	204.74	163.71	139.40	375.96	287.68	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		AR-UPG-4T08SVR-PS1	AR-UPG-4T08SVR-PS1	AR-UPG-4T08SVR-PS1		Upgrade from 4 Core CPU AccuRoute License to AccuRoute 8 Core CPU Server License	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54										
		AR-UPG-4T08SFO-PS1	AR-UPG-4T08SFO-PS1	AR-UPG-4T08SFO-PS1		Upgrade from 4 Core CPU AccuRoute Failover License to 8 Core CPU Failover License	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54										
		AR-FAX-0408FO-PS1	AR-FAX-0408FO-PS1	AR-FAX-0408FO-PS1		AccuRoute Fax Server Failover Software	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80										
		AR-UAL-PS1	AR-UAL-PS1	AR-UAL-PS1		AccuRoute - Single User	75.00	61.00	3.78	2.89	2.06	1.65	1.40	3.78	2.89	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68										
		AR-UAL0409LGLIPS1	AR-UAL0409LGLIPS1	AR-UAL0409LGLIPS1		AccuRoute Legal Option Pack for Autonomy iManage	35.00	28.00	1.74	1.33	0.95	0.76	0.64	1.74	1.33	0.95	0.76	0.64	2.08	1.59	1.14	0.91	0.77										
		AR-UAL0409LGLIPS1	AR-UAL0409LGLIPS1	AR-UAL0409LGLIPS1		AccuRoute Legal Option Pack for Opentext eDocs DMS	35.00	28.00	1.74	1.33	0.95	0.76	0.64	1.74	1.33	0.95	0.76	0.64	2.08	1.59	1.14	0.91	0.77										
		PD-RIC-DEVCE-PS1	PD-RIC-DEVCE-PS1	PD-RIC-DEVCE-PS1		Core Ricoh JAVA Embedded Device License	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		PD-CREC-1207ADL-PS1	PD-CREC-1207ADL-PS1	PD-CREC-1207ADL-PS1		Embedded Cost Recovery Device License	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		OBJ-ARCHIVE0509VS-PS1	OBJ-ARCHIVE0509VS-PS1	OBJ-ARCHIVE0509VS-PS1		Object Archive Multi-Volume System	25,000.00	20,202.00	1,253.13	958.79	682.42	545.66	464.65	1,253.13	958.79	682.42	545.66	464.65	1,503.76	1,150.54	818.91	654.79	557.58										
		OBJ-ARCHIS0509VS-PS1	OBJ-ARCHIS0509VS-PS1	OBJ-ARCHIS0509VS-PS1		Object Archive Single Volume System	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54										
		CON-CST-ACC-PS1	CON-CST-ACC-PS1	CON-CST-ACC-PS1		Cost Recovery	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
		CON-CST-ACC-ADL-PS1	CON-CST-ACC-ADL-PS1	CON-CST-ACC-ADL-PS1		Cost Recovery - Additional	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		CON-FORTS-ADL-PS1	CON-FORTS-ADL-PS1	CON-FORTS-ADL-PS1		Fax Ports	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.08	36.79	26.19	20.94	17.83										
		CON-FAXCNTR-PS1	CON-FAXCNTR-PS1	CON-FAXCNTR-PS1		Fax Center	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
		CON-FAXCNTR-ADL-PS1	CON-FAXCNTR-ADL-PS1	CON-FAXCNTR-ADL-PS1		Fax Center - Additional Station	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		CON-SVR2SVR-RTS-PS1	CON-SVR2SVR-RTS-PS1	CON-SVR2SVR-RTS-PS1		Server to Server Routing	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		CON-APIALL-PS1	CON-APIALL-PS1	CON-APIALL-PS1		Com Api	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		CON-CMPKI1ADL-PS1	CON-CMPKI1ADL-PS1	CON-CMPKI1ADL-PS1		Additional Compose Component	7,500.00	6,061.00	375.96	287.68	204.74	163.71	139.40	375.96	287.68	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		CON-BC-0508ADL-PS1	CON-BC-0508ADL-PS1	CON-BC-0508ADL-PS1		AccuRoute Barcode Extractor	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		CON-FIFE0509INT-PS1	CON-FIFE0509INT-PS1	CON-FIFE0509INT-PS1		Elite Integration Kit	7,500.00	6,061.00	375.96	287.68	204.74	163.71	139.40	375.96	287.68	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		CON-FIPA0509INT-PS1	CON-FIPA0509INT-PS1	CON-FIPA0509INT-PS1		Adinart Integration Kit	7,500.00	6,061.00	375.96	287.68	204.74	163.71	139.40	375.96	287.68	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		CON-EXCHANGEADL-PS1	CON-EXCHANGEADL-PS1	CON-EXCHANGEADL-PS1		Microsoft Exchange Connector	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		CON-SMTP-ADL-PS1	CON-SMTP-ADL-PS1	CON-SMTP-ADL-PS1		SMTP Connector	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		CON-TELCO-ADL-PS1	CON-TELCO-ADL-PS1	CON-TELCO-ADL-PS1		Telco Connector	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		CON-DB-0807ADL-PS1	CON-DB-0807ADL-PS1	CON-DB-0807ADL-PS1		Database Connector	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		CON-PRINTER-ADL-PS1	CON-PRINTER-ADL-PS1	CON-PRINTER-ADL-PS1		Printer Connector	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		CON-FILESCANADL-PS1	CON-FILESCANADL-PS1	CON-FILESCANADL-PS1		Filescan Connector	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		CON-T37FAX-PS1	CON-T37FAX-PS1	CON-T37FAX-PS1		T.37 Fax Connector	7,500.00	6,061.00	375.96	287.68	204.74	163.71	139.40	375.96	287.68	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		CON-DMS-0807R1-PS1	CON-DMS-0807R1-PS1	CON-DMS-0807R1-PS1		DMS Connector - Tier 1	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		CON-DMS-0807R2-PS1	CON-DMS-0807R2-PS1	CON-DMS-0807R2-PS1		DMS Connector - Tier 2	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50										
		CON-DMS-0807R3-PS1	CON-DMS-0807R3-PS1	CON-DMS-0807R3-PS1		DMS Connector - Tier 3	7,500.00	6,061.00	375.96	287.68	204.74	163.71	139.40	375.96	287.68	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28										
		CON-DMS-0808TR4-PS1	CON-DMS-0808TR4-PS1	CON-DMS-0808TR4-PS1		DMS Connector - Tier 4	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54										
		CON-XMLSCANADL-PS1	CON-XMLSCANADL-PS1	CON-XMLSCANADL-PS1		XML Input Connector for AccuRoute	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		CON-XMLSTORE0TP4-PS1	CON-XMLSTORE0TP4-PS1	CON-XMLSTORE0TP4-PS1		XML Store Connector	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54										
		CON-SAP-SNGL-PS1	CON-SAP-SNGL-PS1	CON-SAP-SNGL-PS1		SAP Connector	10,000.00	8,081.00	501.26	383.52	272.

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3001 and Participating State Contract #4400010790

New Product Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Month	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-TR1034E008-PS1	S-TR1034E008-PS1	S-TR1034E008-PS1		1 Year Express Exchange for H-M-TR1034-P30H-E1-1N	3,299.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80									
		S-TR1034E008-PS1	S-TR1034E008-PS1	S-TR1034E008-PS1		1 Year Express Exchange for TR1034-P2-1B	299.00	273.08	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53									
		S-TR1034E008-PS1	S-TR1034E008-PS1	S-TR1034E008-PS1		1 Year Express Exchange for TR1034-P4-2B	494.00	449.00	27.85	21.31	15.17	12.13	10.33	27.85	21.31	15.17	12.13	10.33	33.42	25.57	18.20	14.55	12.39									
		S-TR1034E009-PS1	S-TR1034E009-PS1	S-TR1034E009-PS1		1 Year Express Exchange for H-M-TR1034-P30H-E1-1N	3,299.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80									
		S-TR1034E018-PS1	S-TR1034E018-PS1	S-TR1034E018-PS1		1 Year Express Exchange for TR1034-P40	603.00	548.00	33.99	26.01	18.51	14.80	12.60	33.99	26.01	18.51	14.80	12.60	40.79	31.21	22.21	17.76	15.12									
						Scan and Capture																											
		AR-CORE-1SERVER-PS1	AR-CORE-1SERVER-PS1	AR-CORE-1SERVER-PS1		Ontrol AccuRoute Core Capture Foundation	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40									
		AR-FLOVR-1SERVER-PS1	AR-FLOVR-1SERVER-PS1	AR-FLOVR-1SERVER-PS1		Ontrol AccuRoute Failover Server	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		AR-FAX-1SERVER-PS1	AR-FAX-1SERVER-PS1	AR-FAX-1SERVER-PS1		Ontrol AccuRoute RTS AC Foundation	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		AR-MOBILE-1SERVER-PS1	AR-MOBILE-1SERVER-PS1	AR-MOBILE-1SERVER-PS1		Ontrol AccuRoute Mobile Application Server Extension	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		LG-MAINST-1KIT-PS1	LG-MAINST-1KIT-PS1	LG-MAINST-1KIT-PS1		Ontrol AccuRoute MAINSTREET Kit (For Legal)	7,500.00	7,500.00	465.23	355.95	253.35	202.58	172.50	465.23	355.95	253.35	202.58	172.50	558.27	427.14	304.02	243.09	207.00									
		AR-UPGRD-1ALL-PS1	AR-UPGRD-1ALL-PS1	AR-UPGRD-1ALL-PS1		Ontrol AccuRoute 4.0 Upgrade License	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
		AR-FAX-1UPGRD-PS1	AR-FAX-1UPGRD-PS1	AR-FAX-1UPGRD-PS1		Ontrol Upgrade to AccuRoute from AccuRoute Fax	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		AR-COMPOSE-1ADL-PS1	AR-COMPOSE-1ADL-PS1	AR-COMPOSE-1ADL-PS1		Ontrol AccuRoute Compose Thread	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		COM-TEXTEXTRT-1ADL-PS1	COM-TEXTEXTRT-1ADL-PS1	COM-TEXTEXTRT-1ADL-PS1		Ontrol AccuRoute Data Extractor	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		CON-DMS-1-ADL-PS1	CON-DMS-1-ADL-PS1	CON-DMS-1-ADL-PS1		Ontrol AccuRoute DMS Connector	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		CON-DATABASE-1ADL-PS1	CON-DATABASE-1ADL-PS1	CON-DATABASE-1ADL-PS1		Ontrol AccuRoute Database Connector	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		CON-UNXOUT-1ADL-PS1	CON-UNXOUT-1ADL-PS1	CON-UNXOUT-1ADL-PS1		Ontrol AccuRoute Universal Output Connector	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		CON-UNXIN-40ADL-PS1	CON-UNXIN-40ADL-PS1	CON-UNXIN-40ADL-PS1		AccuRoute Universal Input Connector	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		CON-SVR2SVR-40ADL-PS1	CON-SVR2SVR-40ADL-PS1	CON-SVR2SVR-40ADL-PS1		Ontrol AccuRoute Server to Server Routing	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40									
		AR-DEVICE-1ADL-1-PS1	AR-DEVICE-1ADL-1-PS1	AR-DEVICE-1ADL-1-PS1		Ontrol AccuRoute Embedded Device Licenses for 1-9 devices	750.00	750.00	46.52	35.60	25.34	20.26	17.25	46.52	35.60	25.34	20.26	17.25	55.83	42.71	30.40	24.31	20.70									
		AR-DEVICE-1ADL10-PS1	AR-DEVICE-1ADL10-PS1	AR-DEVICE-1ADL10-PS1		Ontrol AccuRoute Embedded Device Licenses for 10-99 devices	700.00	700.00	43.42	33.22	23.65	18.91	16.10	43.42	33.22	23.65	18.91	16.10	52.11	39.87	28.38	22.69	19.32									
		AR-DEVICE-1ADL100-PS1	AR-DEVICE-1ADL100-PS1	AR-DEVICE-1ADL100-PS1		Ontrol AccuRoute Embedded Device Licenses for 100-499 devices	600.00	600.00	37.22	28.48	20.27	16.21	13.80	37.22	28.48	20.27	16.21	13.80	44.66	34.17	24.32	19.45	16.56									
		AR-DEVICE-1ADL500-PS1	AR-DEVICE-1ADL500-PS1	AR-DEVICE-1ADL500-PS1		Ontrol AccuRoute Embedded Device Licenses for 500-999 devices	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		AR-DEVICE-1ADL1K-PS1	AR-DEVICE-1ADL1K-PS1	AR-DEVICE-1ADL1K-PS1		Ontrol AccuRoute Embedded Device Licenses for 1000+ devices	400.00	400.00	24.81	18.98	13.51	10.80	9.20	24.81	18.98	13.51	10.80	9.20	29.77	22.78	16.21	12.96	11.04									
		AR-FAXDEVICE-1ADL-PS1	AR-FAXDEVICE-1ADL-PS1	AR-FAXDEVICE-1ADL-PS1		Ontrol AccuRoute Fax-Only-Embedded Device Licenses	100.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76									
		DT-CAL-1CLIENT-PS1	DT-CAL-1CLIENT-PS1	DT-CAL-1CLIENT-PS1		Ontrol AccuRoute Desktop Client Access License	75.00	75.00	4.65	3.56	2.53	2.03	1.73	4.65	3.56	2.53	2.03	1.73	5.58	4.27	3.04	2.43	2.07									
		ARX-MOBILE-1CLIENT-PS1	ARX-MOBILE-1CLIENT-PS1	ARX-MOBILE-1CLIENT-PS1		Ontrol AccuRoute Mobile Client Pack 20 Users	350.00	350.00	21.71	16.61	11.82	9.45	8.05	21.71	16.61	11.82	9.45	8.05	26.05	19.93	14.19	11.34	9.66									
		DT-CRBLLING-1CLIENT-PS1	DT-CRBLLING-1CLIENT-PS1	DT-CRBLLING-1CLIENT-PS1		Ontrol AccuRoute Cost Recovery Client	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		DT-COF-4CLIENT-PS1	DT-COF-4CLIENT-PS1	DT-COF-4CLIENT-PS1		AccuRoute Client Option Pack	35.00	35.00	2.17	1.66	1.18	0.95	0.81	2.17	1.66	1.18	0.95	0.81	2.61	1.99	1.42	1.13	0.97									
		COM-PORTS-1ADL-PS1	COM-PORTS-1ADL-PS1	COM-PORTS-1ADL-PS1		Ontrol AccuRoute Telco Software Ports	800.00	800.00	49.62	37.97	27.02	21.61	18.40	49.62	37.97	27.02	21.61	18.40	59.55	45.56	32.43	25.93	22.08									
		COM-TELCO-1ADL-PS1	COM-TELCO-1ADL-PS1	COM-TELCO-1ADL-PS1		Ontrol AccuRoute Telco Connector	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		CON-T37FAX-1ADL-PS1	CON-T37FAX-1ADL-PS1	CON-T37FAX-1ADL-PS1		Ontrol AccuRoute T.37 Fax Connector	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		COM-FAXCNTRE-1BASE-PS1	COM-FAXCNTRE-1BASE-PS1	COM-FAXCNTRE-1BASE-PS1		Ontrol AccuRoute FaxCenter Base Client License	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80									
		COM-FAXCNTRE-1ADL-PS1	COM-FAXCNTRE-1ADL-PS1	COM-FAXCNTRE-1ADL-PS1		Ontrol AccuRoute FaxCenter Additional Client License	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		IC-PERSCREEN-1ADL-PS1	IC-PERSCREEN-1ADL-PS1	IC-PERSCREEN-1ADL-PS1		Ontrol AccuRoute Image-In Connect Per Screen Interconnect License	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40									
		IC-1CLIENT-PS1	IC-1CLIENT-PS1	IC-1CLIENT-PS1		Ontrol AccuRoute Image-In Connect User Access License	35.00	35.00	2.17	1.66	1.18	0.95	0.81	2.17	1.66	1.18	0.95	0.81	2.61	1.99	1.42	1.13	0.97									
		IQ-40WORKFLOW-PS1	IQ-40WORKFLOW-PS1	IQ-40WORKFLOW-PS1		Ontrol AccuRoute Image-In Quee Per Workflow License	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		IQ-1CLIENT-PS1	IQ-1CLIENT-PS1	IQ-1CLIENT-PS1		Ontrol AccuRoute Image-In Queue User Access License 1-5 users	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		IQ-1CLIENT5-PS1	IQ-1CLIENT5-PS1	IQ-1CLIENT5-PS1		Ontrol AccuRoute Image-In Queue User Access License 6-10 users	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		IQ-1CLIENT11-PS1	IQ-1CLIENT11-PS1	IQ-1CLIENT11-PS1		Ontrol AccuRoute Image-In Queue User Access License 11+ users	250.00	250.00	15.51	11.87	8.45	6.75	5.75	15.51	11.87	8.45	6.75	5.75	18.61	14.24	10.13	8.10	6.90									
		DMS-CONVERT-1SCP-PS1	DMS-CONVERT-1SCP-PS1	DMS-CONVERT-1SCP-PS1		Ontrol AccuRoute DMS Conversion Tool	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		AR-CORE-1SERVERTEST-PS1	AR-CORE-1SERVERTEST-PS1	AR-CORE-1SERVERTEST-PS1		Ontrol AccuRoute Core Capture Foundation - TEST Server	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40									
		3RD-S-INSTALLIMPLNT-1CSVS-DS	3RD-S-INSTALLIMPLNT-1CSVS-DS	3RD-S-INSTALLIMPLNT-1CSVS-DS		(disc 09-15) Ontrol AccuRoute Implementation Services	185.00	185.00	11.48	8.78	6.26	5.00	4.26	11.48	8.78	6.26	5.00	4.26	13.77	10.54	7.50	6.00	5.11									
		3RD-S-HEALTHCHK-CSVS-DS	3RD-S-HEALTHCHK-CSVS-DS	3RD-S-HEALTHCHK-CSVS-DS		Ontrol HealthCheck Services	2,960.00	2,960.00	183.61	140.48	99.99	79.95	68.08	183.61	140.48	99.99	79.95	68.08	220.33	168.58	119.99	95.94	81.70									
		SF-MFPDEV-1SUPTWRE-PS1	SF-MFPDEV-1SUPTWRE-PS1	SF-MFPDEV-1SUPTWRE-PS1		Ontrol ScanFacet MFP Embedded Device License	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52									
		SF-SR140-2PORT-PS1	SF-SR140-2PORT-PS1	SF-SR140-2PORT-PS1		Ontrol SR140 Channel Host-based fax software with 2 ScanFacets port licenses	1,499.00	1,499.00	92.98	71.14	50.64	40.49	34.48	92.98	71.14	50.64	40.49	34.48	111.58	85.37	60.76	48.59	41.37									
		SF-SR140-4PORT-PS1	SF-SR140-4PORT-PS1	SF-SR140-4PORT-PS1		Ontrol SR140 Channel Host-based fax software with 24ScanFacets port licenses	2,997.00	2,997.00	185.90	142.24	101.24	80.95	68.93	185.90	142.24	101.24	80.95	68.93	223.08	170.69	121.49	97.14	82.72									
		SF-SR140-8PORT-PS1	SF-SR140-8PORT-PS1	SF-SR140-8PORT-PS1		Ontrol SR140 Channel Host-based fax software with 5 ScanFacets port licenses	5,995.00	5,995.00	371.87	284.52	202.51	161.90	137.89	371.87	284.52	202.51	161.90	137.89	446.24	341.43	243.01	194.31	165.46									
		SF-SR140-12PORT-PS1	SF-SR140-12PORT-PS1	SF-SR140-12PORT-PS1		Ontrol SR140 Channel Host-based fax software with 12 ScanFacets port licenses	8,992.00	8,992.00	557.77	426.76	303.75	242.87	206.82	557.77	426.76	303.75	242.87	206.82	669.33	512.11	364.50	291.45	248.18									
		SF-SR140-24PORT-PS1	SF-SR140-24PORT-PS1	SF-SR140-24PORT-PS1		Ontrol SR140 Channel Host-based fax software with 24 ScanFacets port licenses	17,984.00	17,984.00	1,115.55	853.52	607.50	485.75	413.63	1,115.55	853.52	607.50	485.75	413.63	1,338.66	1,024.22	729.00	582.90	496.36									
						Other																											
		ARCORE40SERVER-PS1	ARCORE40SERVER-PS1	ARCORE40SERVER-PS1		AR CORE CAPT SERVER SOFTWARE	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20									
		CONDMS40ADL-PS1	CONDMS40ADL-PS1	CONDMS40ADL-PS1		Dms Conn Lic Integr Web Doc Man Sys	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		CONAWXOUT40ADL-PS1	CONAWXOUT40ADL-PS1	CONAWXOUT40ADL-PS1		Uni Output Conn Lic Allow Comm Inf	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		CONSVR2SVR40AD-PS1	CONSVR2SVR40AD-PS1	CONSVR2SVR40AD-PS1		Server to Server Routing Connector LIC	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45									
		DTCALC40CLNT0-PS1	DTCALC40CLNT0-PS1	DTCALC40CLNT0-PS1		DKTP CLNT ACC LIC BASED ON VOL 0-99	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58									
		DTCALC40CLNT100-PS1	DTCALC40CLNT100-PS1	DTCALC40CLNT100-PS1		DKTP CLNT ACC LIC BASED ON VOL 100-499	200.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47									
		DTCALC40CLNT500-PS1	DTCALC40CLNT500-PS1	DTCALC40CLNT500-PS1		DKTP CLNT ACC LIC BASED ON VOL 500-999	150.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34									
		DTCALC40CLNT1K-PS1	DTCALC40CLNT1K-PS1	DTCALC40CLNT1K-PS1		DKTP CLNT ACC LIC BASED ON VOL1000+	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		ARCOMPOSE40ADL-PS1	ARCOMPOSE40ADL-PS1	ARCOMPOSE40ADL-PS1		COMPOSE COMPNT LICENSE (PER THREAD)	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		IQ40WORKFLOW-PS1	IQ40WORKFLOW-PS1	IQ40WORKFLOW-PS1		Image-In Que Lic Per Distinct Queue	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		IQ40CLNT1-PS1	IQ40CLNT1-PS1	IQ40CLNT1-PS1		Image-In Que Per User Access Lic 1-24	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30									
		IQ40CLNT25-PS1	IQ40CLNT25-PS1	IQ40CLNT25-PS1		Image-In Que Per User Access Lic 25-49	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83									
		IQ40CLNT50-PS1	IQ40CLNT50-PS1	IQ40CLNT50-PS1		Image-In Que Per User Access Lic 50-99	500.00	485.00	30.08	23.02	16.38	13.10	11.16	30.08	23.02	16.38	13.10	11.16	36.10	27.62	19.66	15.72	13.39									
		IQ40CLNT100-PS1	IQ40CLNT100-PS1	IQ40CLNT100-PS1		Image-In Que Per User Access Lic 100+	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15									
		ICPERSCREAD40-PS1	ICPERSCREAD40-PS1	ICPERSCREAD40-PS1		Image-In Connect Per Screen Interconn Lic	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45									
		IWFLOW40ADL-PS1	IWFLOW40ADL-PS1	IWFLOW40ADL-PS1		Workflow Extension License	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		COMFSP40SOP-PS1	COMFSP40SOP-PS1	COMFSP40SOP-PS1		AI Fax Service Provider	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		COMAPI40SOP-PS1	COMAPI40SOP-PS1	COMAPI40SOP-PS1		Custom Api Component License	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		CONLANFAX40ADL-PS1	CONLANFAX40ADL-PS1	CONLANFAX40ADL-PS1		HP LanFax Connector	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		DMSCONVERSION40SOP-PS1	DMSCONVERSION40SOP-PS1	DMSCONVERSION40SOP-PS1		OMTOOL CONVERSION TOOL	5,000.00	4,545.00	284.20	197.75	138.21	113.44	99.91	281.83	215.71	153.53	122.76	104.54	305.04	237.39	165.84	136.13	119.61									
		COMMEDINT40SOP-PS1	COMMEDINT40SOP-PS1	COMMEDINT40SOP-PS1		Meditech Connector License	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		COMPORTS40ADL-PS1	COMPORTS40ADL-PS1	COMPORTS40ADL-PS1		Telco Sftw Per Port License	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83									
		COMFAXCTRM40BSE-PS1	COMFAXCTRM40BSE-PS1	COMFAXCTRM40BSE-PS1		FaxCenter Base Lic includes 1 FaxCtr Client	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90									
		SR140R2R3-PS1	SR140R2R3-PS1	SR140R2R3-PS1		SR-140 2 Channel Host-based fax license	1,099.00	882.00	60.91	46.61	33.17	26.52	22.59	60.91	46.61	33.17	26.52	22.59	73.10	55.93	39.81	31.83	27.10									
		SR140R4R3-PS1	SR140R4R3-PS1	SR140R4R3-PS1		SR-140 4 Channel Host-based fax license	2,197.00	1,963.00	121.76	93.16	66.31	53.02	45.15	121.76	93.16	66.31	53.02	45.15	146.12	111.80	79.57	63.62	54.18									
		SR140R4R3-PS1	SR140R4R3-PS1	SR140R4R3-PS1		SR-140 4 Channel Host-based fax license	13,184.00	11,776.00	730.47	558.89	397.79	318.07	270.85	730.47	558.89	397.79	318.07	270.85	876.56	670.67	477.35	381.68	325.02									
		HMTR1034E1PATE-PS1	HMTR1034E1PATE-PS1	HMTR1034E1PATE-PS1		4 CHAN PCIE BOARD - FRACT T1 OR E1	5,245.00	4,769.00	266.73	207.50	145.03	119.03	104.58	295.82	226.34	161.10	128.81	109.69	320.08	249.00	174.03	142.84	125.50									
		HMTR1034E1PBTE-PS1	HMTR1034E1PBTE-PS1	HMTR1034E1PBTE-PS1		8 CHAN PCIE BOARD - FRACT T1 OR E1	7,670.00	7,155.00	400.18	311.31	217.58	178.59	156.91	443.82	339.58	241.70	193.26	164.57	480.21	373.58	261.10	214.31	188.29				

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		5CRPF0020173R-PS1	5CRPF0020173R-PS1	5CRPF0020173R-PS1		RightFax SecureDocs Module - Redundant	711.00	669.00	41.50	31.75	22.60	18.07	15.39	41.50	31.75	22.60	18.07	15.39	49.80	38.10	27.12	21.68	18.46									
		S-CRPFPG2450032-PS1	S-CRPFPG2450032-PS1	S-CRPFPG2450032-PS1		RightFax Connector for Lotus Notes - Redundant	947.50	767.00	47.58	36.40	25.91	20.72	17.64	47.58	36.40	25.91	20.72	17.64	57.09	43.68	31.09	24.86	21.17									
		S-CRPFPG2450033-PS1	S-CRPFPG2450033-PS1	S-CRPFPG2450033-PS1		RightFax Connector for Microsoft Exchange - Redundant	947.50	767.00	47.58	36.40	25.91	20.72	17.64	47.58	36.40	25.91	20.72	17.64	57.09	43.68	31.09	24.86	21.17									
		S-CRPFPG2450034-PS1	S-CRPFPG2450034-PS1	S-CRPFPG2450034-PS1		RightFax PDF Module - Redundant	947.50	767.00	47.58	36.40	25.91	20.72	17.64	47.58	36.40	25.91	20.72	17.64	57.09	43.68	31.09	24.86	21.17									
		S-CRPFPG2450036-PS1	S-CRPFPG2450036-PS1	S-CRPFPG2450036-PS1		RightFax Integration Module - Redundant	4,747.50	3,837.00	238.01	182.10	129.61	103.64	88.25	238.01	182.10	129.61	103.64	88.25	285.61	218.52	155.54	124.36	105.90									
		S-CRPFPG2450037-PS1	S-CRPFPG2450037-PS1	S-CRPFPG2450037-PS1		RightFax Connector for SAP - Redundant	4,247.50	3,433.00	212.95	162.93	115.97	92.73	78.96	212.95	162.93	115.97	92.73	78.96	255.54	195.52	139.16	111.27	94.75									
		S-CRPFPG2450038-PS1	S-CRPFPG2450038-PS1	S-CRPFPG2450038-PS1		RightFax Advanced Integration Module - Redundant	1,497.50	1,211.00	75.12	57.47	40.91	32.71	27.85	75.12	57.47	40.91	32.71	27.85	90.14	68.97	49.09	39.25	33.42									
		S-CRPFPG2450040-PS1	S-CRPFPG2450040-PS1	S-CRPFPG2450040-PS1		RightFax Shared Services Module - Redundant	948.00	767.00	47.58	36.40	25.91	20.72	17.64	47.58	36.40	25.91	20.72	17.64	57.09	43.68	31.09	24.86	21.17									
		S-CRPFPG2450045-PS1	S-CRPFPG2450045-PS1	S-CRPFPG2450045-PS1		RightFax Fail-Safe Connector - Redundant	948.00	767.00	47.58	36.40	25.91	20.72	17.64	47.58	36.40	25.91	20.72	17.64	57.09	43.68	31.09	24.86	21.17									
		SCRPFDFSPDFR-PS1	N/A	N/A		RightFax PDF Module and Searchable PDF Module - Redundant	936.00	880.00	54.59	41.76	29.73	23.77	20.24	54.59	41.76	29.73	23.77	20.24	65.50	50.12	35.67	28.52	24.29									
						MFP Modules																											
		S-CRPF2450021-PS1	S-CRPF2450021-PS1	S-CRPF2450021-PS1		RightFax Connector 3.0 for Hewlett Packard MFP - 1-9 Devices	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80									
		S-CRPF2450063-PS1	S-CRPF2450063-PS1	S-CRPF2450063-PS1		RightFax Connector 3.0 for Hewlett Packard MFP - 10-49 devices	295.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		S-CRPF2450064-PS1	S-CRPF2450064-PS1	S-CRPF2450064-PS1		RightFax Connector 3.0 for Hewlett Packard MFP - 50-499 Devices	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
		S-CRPF2450065-PS1	S-CRPF2450065-PS1	S-CRPF2450065-PS1		RightFax Connector 3.0 for Hewlett Packard MFP - 500-5,000 Devices	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		S-CRPF2450023-PS1	S-CRPF2450023-PS1	S-CRPF2450023-PS1		RightFax Connector 3.0 for Xerox MFP - 1-9 Devices	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80									
		S-CRPF2450066-PS1	S-CRPF2450066-PS1	S-CRPF2450066-PS1		RightFax Connector 3.0 for Xerox MFP - 10-49 Devices	295.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		S-CRPF2450067-PS1	S-CRPF2450067-PS1	S-CRPF2450067-PS1		RightFax Connector 3.0 for Xerox MFP - 50-499 Devices	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
		S-CRPF2450068-PS1	S-CRPF2450068-PS1	S-CRPF2450068-PS1		RightFax Connector 3.0 for Xerox MFP - 500-5,000 Devices	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		S-CRPF2450025-PS1	S-CRPF2450025-PS1	S-CRPF2450025-PS1		RightFax Connector 3.0 for Konica Minolta MFP - 1-9 Devices	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80									
		S-CRPF2450072-PS1	S-CRPF2450072-PS1	S-CRPF2450072-PS1		RightFax Connector 3.0 for Konica Minolta MFP - 10-49 Devices	295.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		S-CRPF2450073-PS1	S-CRPF2450073-PS1	S-CRPF2450073-PS1		RightFax Connector 3.0 for Konica Minolta MFP - 50-499 Devices	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
		S-CRPF2450074-PS1	S-CRPF2450074-PS1	S-CRPF2450074-PS1		RightFax Connector 3.0 for Konica Minolta MFP - 500-5,000 Devices	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		S-CRPF2450077-PS1	S-CRPF2450077-PS1	S-CRPF2450077-PS1		RightFax XML Connector for MFPs, 1-9 MFPs	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80									
		S-CRPF2450078-PS1	S-CRPF2450078-PS1	S-CRPF2450078-PS1		RightFax XML Connector for MFPs, 10-49 MFPs	295.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		S-CRPF2450079-PS1	S-CRPF2450079-PS1	S-CRPF2450079-PS1		RightFax XML Connector for MFPs, 50-499 MFPs	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
		S-CRPF2450080-PS1	S-CRPF2450080-PS1	S-CRPF2450080-PS1		RightFax XML Connector for MFPs, 500+ MFPs	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		S-CRPF2450082-PS1	S-CRPF2450082-PS1	S-CRPF2450082-PS1		RightFax Connector 3.0 for Ricoh ESA MFP - 1-9 Devices	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80									
		S-CRPF2450083-PS1	S-CRPF2450083-PS1	S-CRPF2450083-PS1		RightFax Connector 3.0 for Ricoh ESA MFP - 10-49 Devices	295.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		S-CRPF2450084-PS1	S-CRPF2450084-PS1	S-CRPF2450084-PS1		RightFax Connector 3.0 for Ricoh ESA MFP - 50-499 Devices	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
		S-CRPF2450085-PS1	S-CRPF2450085-PS1	S-CRPF2450085-PS1		RightFax Connector 3.0 for Ricoh ESA MFP - 500-5,000 Devices	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		S-CRPF2450088-PS1	S-CRPF2450088-PS1	S-CRPF2450088-PS1		RightFax Connector 3.0 for Xerox EIP - 1-9 Devices	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80									
		S-CRPF2450089-PS1	S-CRPF2450089-PS1	S-CRPF2450089-PS1		RightFax Connector 3.0 for Xerox EIP - 10-49 Devices	295.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		S-CRPF2450100-PS1	S-CRPF2450100-PS1	S-CRPF2450100-PS1		RightFax Connector 3.0 for Xerox EIP - 50-499 Devices	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
		S-CRPF2450101-PS1	S-CRPF2450101-PS1	S-CRPF2450101-PS1		RightFax Connector 3.0 for Xerox EIP- 500-5,000 Devices	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		S-CRPFSMTP1049-PS1	S-CRPFSMTP1049-PS1	S-CRPFSMTP1049-PS1		RightFax SMTP Connector for MFPs, 10-49 MFPs	295.00	238.00	14.76	11.30	8.04	6.43	5.47	14.76	11.30	8.04	6.43	5.47	17.72	13.55	9.65	7.71	6.57									
		S-CRPFSMTP19-PS1	S-CRPFSMTP19-PS1	S-CRPFSMTP19-PS1		RightFax SMTP Connector for MFPs, 1-9 MFPs	395.00	319.00	19.79	15.14	10.78	8.62	7.34	19.79	15.14	10.78	8.62	7.34	23.75	18.17	12.93	10.34	8.80									
		S-CRPFSMTP500-PS1	S-CRPFSMTP500-PS1	S-CRPFSMTP500-PS1		RightFax SMTP Connector for MFPs, 500+ MFPs	75.00	61.00	3.78	2.90	2.06	1.65	1.40	3.78	2.90	2.06	1.65	1.40	4.54	3.47	2.47	1.98	1.68									
		S-CRPFSMTP50499-PS1	S-CRPFSMTP50499-PS1	S-CRPFSMTP50499-PS1		RightFax SMTP Connector for MFPs, 50-499 MFPs	125.00	101.00	6.27	4.79	3.41	2.73	2.32	6.27	4.79	3.41	2.73	2.32	7.52	5.75	4.09	3.27	2.79									
						Fax Archiving Bundles																											
		S-CRALPGASEXB-PS1	S-CRALPGASEXB-PS1	S-CRALPGASEXB-PS1		OpenText Fax Archiving Bundle - Basic	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		S-CRALPGASENB-PS1	S-CRALPGASENB-PS1	S-CRALPGASENB-PS1		OpenText Fax Archiving Bundle - Advanced	14,500.00	11,717.00	726.81	556.09	395.80	316.48	269.49	726.81	556.09	395.80	316.48	269.49	872.17	667.31	474.96	379.77	323.39									
		S-CRALRFAC-PS1	S-CRALRFAC-PS1	S-CRALRFAC-PS1		RightFax Archiving Connector	1,995.00	1,612.00	99.99	76.51	54.45	43.54	37.08	99.99	76.51	54.45	43.54	37.08	119.99	91.81	65.34	52.25	44.49									
		S-CRALPGASAREP-PS1	S-CRALPGASAREP-PS1	S-CRALPGASAREP-PS1		OpenText Fax Archiving Bundle - Professional - Redundant	4,500.00	3,636.00	225.57	172.57	122.91	98.24	83.59	225.57	172.57	122.91	98.24	83.59	270.68	207.08	147.49	117.89	100.31									
		S-CRALPGASENBR-PS1	S-CRALPGASENBR-PS1	S-CRALPGASENBR-PS1		OpenText Fax Archiving Bundle - Advanced - Redundant	7,250.00	5,859.00	363.43	278.07	197.92	158.25	134.76	363.43	278.07	197.92	158.25	134.76	436.12	333.68	237.50	189.90	161.71									
		S-CRALPGASEBRR-PS1	S-CRALPGASEBRR-PS1	S-CRALPGASEBRR-PS1		OpenText Fax Archiving Bundle - Basic - Redundant	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30									
		S-CRALRFACRR-PS1	S-CRALRFACRR-PS1	S-CRALRFACRR-PS1		RightFax Archiving Connector - Redundant/Test	995.00	804.00	49.87	38.16	27.16	21.72	18.49	49.87	38.16	27.16	21.72	18.49	59.85	45.79	32.59	26.06	22.19									
						Upgrades																											
		S-CRRPFGA420001-PS1	S-CRRPFGA420001-PS1	S-CRRPFGA420001-PS1		RightFax Business Server to RightFax Enterprise Server	3,495.00	2,824.00	175.17	134.03	95.39	76.28	64.95	175.17	134.03	95.39	76.28	64.95	210.21	160.83	114.47	91.53	77.94									
		S-CRRPFGA420002-PS1	S-CRRPFGA420002-PS1	S-CRRPFGA420002-PS1		RightFax Business Server to RightFax Enterprise Suite	7,495.00	6,057.00	375.72	287.47	204.61	163.60	139.31	375.72	287.47	204.61	163.60	139.31	450.88	344.96	245.53	196.32	167.17									
		S-CRRPFGA420003-PS1	S-CRRPFGA420003-PS1	S-CRRPFGA420003-PS1		RightFax Business Server to RightFax Enterprise Integration	17,495.00	14,137.00	876.92	670.94	477.56	381.84	325.15	876.92	670.94	477.56	381.84	325.15	1,052.30	805.13	573.06	458.21	390.18									
		S-CRRPFGA420004-PS1	S-CRRPFGA420004-PS1	S-CRRPFGA420004-PS1		RightFax Enterprise Server to RightFax Enterprise Suite	4,995.00	4,036.00	250.35	191.55	136.39	109.01	92.83	250.35	191.55	136.34	109.01	92.83	300.42	229.86	163.60	130.81	111.39									
		S-CRRPFGA420005-PS1	S-CRRPFGA420005-PS1	S-CRRPFGA420005-PS1		RightFax Enterprise Server to RightFax Enterprise Integration	14,995.00	12,117.00	751.62	575.07	409.31	327.28	278.69	751.62	575.07	409.31	327.28	278.69	901.94	690.09	491.17	392.74	334.43									
		S-CRRPFGA420006-PS1	S-CRRPFGA420006-PS1	S-CRRPFGA420006-PS1		RightFax Enterprise Suite to RightFax Enterprise Integration	11,995.00	9,693.00	601.26	460.03	327.43	261.81	222.94	601.26	460.03	327.43	261.81	222.94	721.51	552.04	392.92	314.17	267.53									
		S-CRRPFGA420008-PS1	S-CRRPFGA420008-PS1	S-CRRPFGA420008-PS1		RightFax Business Server to RightFax Enterprise Server - Redundant	1,748.00	1,413.00	87.65	67.06	47.73	38.17	32.50	87.65	67.06	47.73	38.17	32.50	105.18	80.47	57.28	45.80	39.00									
		S-CRRPFGA420009-PS1	S-CRRPFGA420009-PS1	S-CRRPFGA420009-PS1		RightFax Business Server to RightFax Enterprise Suite - Redundant	3,748.00	3,029.00	187.89	143.76	102.32	81.81	69.67	187.89	143.76	102.32	81.81	69.67	225.47	172.51	122.78	98.18	83.60									
		S-CRRPFGA420010-PS1	S-CRRPFGA420010-PS1	S-CRRPFGA420010-PS1		RightFax Business Server to RightFax Enterprise Integration Server - Redundant	8,748.00	7,070.00	438.55	335.54	238.82	190.96	162.61	438.55	335.54	238.82	190.96	162.61	526.26	402.65	286.59	229.15	195.13									
		S-CRRPFGA420011-PS1	S-CRRPFGA420011-PS1	S-CRRPFGA420011-PS1		RightFax Enterprise Server to RightFax Enterprise Suite -Redundant	2,498.00	2,019.00	125.24	95.82	68.20	54.53	46.44	125.24	95.82	68.20	54.53	46.44	150.29	114.99	81.84	65.44	55.72									
		S-CRRPFGA420012-PS1	S-CRRPFGA420012-PS1	S-CRRPFGA420012-PS1		RightFax Enterprise Server to RightFax Enterprise Integration Server - Redundant	7,498.00	6,060.00	375.90	287.61	204.71	163.68	139.38	375.90	287.61	204.71	163.68	139.38	451.08	345.13	245.65	196.42	167.26									
		S-CRRPFGA420013-PS1	S-CRRPFGA420013-PS1	S-CRRPFGA420013-PS1		RightFax Enterprise Suite to RightFax Enterprise Integration Server - Redundant	5,998.00	4,847.00	300.66	230.04	163.73	130.92	111.48	300.66	230.04	163.73	130.92	111.48	360.79	276.05	196.48	157.10	133.78									
						OpenText Fax Appliances																											
		P-FASERVICE-PS1	P-FASERVICE-PS1	P-FASERVICE-PS1		OpenText Fax Appliance Essentials	495.00	447.00	27.73	21.21	15.10	12.07	10.28	27.73	21.21	15.10	12.07	10.28	33.27	25.46	18.12	14.49	12.34									
		S-CPFALINE-PS1	S-CPFALINE-PS1	S-CPFALINE-PS1		Fax Appliance, Analog Edition A102 (2 Line)	2,995.00	2,420.00	150.11	114.85	81.75	65.36	55.66	150.11	114.85	81.75	65.36	55.66	180.14	137.82	98.10	78.44	66.79									
		S-CPFALINE-A-PS1	S-CPFALINE-A-PS1	S-CPFALINE-A-PS1		Fax Appliance, Analog Edition A102 (2 Line) - Advanced Replacement Support	374.00	340.00	21.09	16.14	11.49	9.18	7.82	21.09	16.14	11.49	9.18	7.82	25.31	19.36	13.78	11.02	9.38									
		S-CPFALINE-AR-PS1	S-CPFALINE-AR-PS1	S-CPFALINE-AR-PS1		Fax Appliance, Analog Edition A102 (2 Line) - Advanced Replacement Support Renewal	374.00	340.00	21.09	16.14	11.49	9.18	7.82	21.09	16.14	11.49	9.18	7.82	25.31	19.36	13.78	11.02	9.38									
		S-CPFALINE-M-PS1	S-CPFALINE-M-PS1	S-CPFALINE-M-PS1		Fax Appliance, Analog Edition A102 (2 Line) - Standard Support - New System	499.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-CPFALINE-MR-PS1	S-CPFALINE-MR-PS1	S-CPFALINE-MR-PS1		Fax Appliance, Analog Edition A102 (2 Line) - Standard Support - Renewal	499.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-CPFALINE-PS1	S-CPFALINE-PS1	S-CPFALINE-PS1		Fax Appliance, Analog Edition A104 (4 Line)	3,995.00	3,228.00	200.23	153.20	109.04	87.19	74.24	200.23	153.20	109.04	87.19	74.24	240.28	183.84	130.85	104.63	89.09									
		S-CPFALINE-A-PS1	S-CPFALINE-A-PS1	S-CPFALINE-A-PS1		Fax Appliance, Analog Edition A104 (4 Line) - Advanced Replacement Support	499.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-CPFALINE-M-PS1	S-CPFALINE-M-PS1	S-CPFALINE-M-PS1		Fax Appliance, Analog Edition A104 (4 Line) - Standard Support - New Sale	666.00	606.00	37.59	28.76	20.47	16.37	13.94	37.59	28.76	20.47	16.37	13.94	45.11	34.51	24.56	19.64	16.73									
						Fax Gateways																											
		S-CPFG2100D1H-PS1	S-CPFG2100D1H-PS1	S-CPFG2100D1H-PS1		Fax Gateway 2100, Modular Fax Gateway, 1 T1/E1/J1 SPT/.38 - Advanced Replacement New S	575.00	524.00	32.50	24.87	17.70	14.15	12.05	32.50	24.87	17.70	14.15	12.05	39.00	29.84	21.24	16.98	14.46									
		S-CPFG2100D1-M-PS1	S-CPFG2100D1-M-PS1	S-CPFG2100D1-M-PS1		Fax Gateway 2100, Modular Fax Gateway, 1 T1/E1/J1 - Standard Support	767.00	698.00	43.30	33.13	23.58	18.85	16.05	43.30	33.13	23.58	18.85	16.05	51.96	39.75	28.29	22.62	19.26									
		S-CPFG2100D1-N-PS1	S-CPFG2100D1-N-PS1	S-CPFG2100D1-N-PS1		OpenText Fax Gateway 2100 1 T1/E1 SPT/.38	3,833.33	3,717.00	230.57	176.41	125.56	100.40	85.49	230.57	176.41	125.56	100.40	85.49	276.68	211.69	150.67	120.48	102.59									
		S-CPFG2100D2H-PS1	S-CPFG2100D2H-PS1	S-CPFG2100D2H-PS1		Fax Gateway 2100, Modular Fax Gateway, 2 T1/E1/J1 SPT/.38 - Advanced Replacement New S	768.00	717.00	44.48	34.03	24.22	19.37	16.49	44.48	34.03	24.22	19.37	16.49	53.37	40.83	29.06	23.24	19.79									
		S-CPFG2100D2-M-PS1	S-CPFG2100D2-M-PS1	S-CPFG2100D2-M-PS1		Fax Gateway 2100, Modular Fax Gateway, 2 T1/E1/J1 - Standard Support New Sale	1,050.00	955.00	59.24	45.32	32.26	25.79	21.97	59.24	45.32	32.26	25.79	21.97	71.09	54.39	38.71	30.95	26.36									
		S-CPFG2100D2-N-PS1	S-CPFG2100D2-N-PS1	S-CPFG2100D2-N-PS1		Fax Gateway 2100, Modular Fax Gateway, 2 T1/E1/J1 SPT/.38 - North America Edition	6,300.00	5,091.00	315.79	241.62	171.97	137.51	117.09	315.79	241.62	171.97	137.51	117.09	378.95	289.94	206.37	165.01	140.51									
		S-CPFG304A-M-PS1	S-CPFG304A-M-PS1	S-CPFG304A-M-PS1		Fax Gateway 304, Analog Fax Gateway, 4 FXO SPT/.38 - Advanced Replacement New Sale-	54.30	77.00	4.78	3.65	2.60	2.08	1.77	4.78	3.65	2.60	2.08	1.77	5.73	4.39	3.12	2.50	2.13									
		S-CPFG304A-M-PS1	S-CPFG304A-M-PS1	S-CPFG304A-M-PS1		Fax Gateway 304, Analog Fax Gateway, 4 FXO SPT/.38 - Standard Support New Sale	97.00	89.00	5.52	4.22	3.01	2.40	2.05	5.52	4.22	3.01	2.40	2.05	6.62	5.07	3.61	2.88	2.46									
		S-CPFG304AN-PS1	S-CPFG304AN-PS1	S-CPFG304AN-PS1		Fax Gateway 304, Analog Fax Gateway, 4 FXO SPT/.38 - North America Edition	754.00	610.00	37.84	28.95	20.61	16.48	14.03	37.84	28.95	20.61	16.48	14.03	45.41	34.74	24.73	19.77	16.84									
		S-CPFG308A-M-PS1	S-CPFG308A-M-PS1	S-CPFG308A-M-PS1		Fax Gateway 308, Analog Fax Gateway, 8 FXO SPT/.38 - Advanced Replacement New Sale-	131.25	119.00	7.38	5.65	4.02	3.21	2.74	7.38	5.65	4.02	3.21	2.74	8.86	6.78	4.82	3.86	3.28									
		S-CPFG308A-M-PS1	S-CPFG308A-M-PS1	S-CPFG308A-M-PS1		Fax Gateway 308, Analog Fax Gateway, 8 FXO SPT/.38 - Standard Support New Sale	1,050.00	848.00	52.60	40.25	28.65	22.90	19.50	52.60	40.25	28.65	22.90	19.50	63.12	48.30	34.37	27.49	23.40				

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

Note: Product list Year EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		HCPRFHOSTEDE2S-PS1	HCPRFHOSTEDE2S-PS1	HCPRFHOSTEDE2S-PS1		Enterprise Hosted Fax Solution - 2 Years New	177,726.00	161,570.00	10,022.19	7,668.11	5,457.83	4,364.01	3,716.11	10,022.19	7,668.11	5,457.83	4,364.01	3,716.11	12,026.62	9,201.73	6,549.40	5,236.81	4,459.33									
		HCPRFHOSTEDE2SR-PS1	HCPRFHOSTEDE2SR-PS1	HCPRFHOSTEDE2SR-PS1		Enterprise Hosted Fax Solution - 2 Years Renewal	177,726.00	170,073.00	10,549.63	8,071.66	5,745.07	4,593.67	3,911.68	10,549.63	8,071.66	5,745.07	4,593.67	3,911.68	12,659.55	9,686.00	6,894.08	5,512.41	4,694.01									
		HCPRFHOSTEDE3E-PS1	HCPRFHOSTEDE3E-PS1	HCPRFHOSTEDE3E-PS1		Enterprise Hosted Fax Services - 3 Years New	187,758.00	170,890.00	10,587.90	8,100.95	5,765.60	4,610.34	3,925.87	10,587.90	8,100.95	5,765.60	4,610.34	3,925.87	12,705.48	9,721.14	6,919.08	5,532.40	4,711.04									
		HCPRFHOSTEDE3ER-PS1	HCPRFHOSTEDE3ER-PS1	HCPRFHOSTEDE3ER-PS1		Enterprise Hosted Fax Services - 3 Years Renewal	187,758.00	179,673.00	11,145.12	8,527.28	6,069.35	4,852.97	4,132.48	11,145.12	8,527.28	6,069.35	4,852.97	4,132.48	13,374.14	10,232.74	7,283.22	5,823.56	4,958.97									
		HCPRFHOSTEDE3S-PS1	HCPRFHOSTEDE3S-PS1	HCPRFHOSTEDE3S-PS1		Enterprise Hosted Fax Solution - 3 Years New	252,558.00	229,596.00	14,242.03	10,895.77	7,755.86	6,201.47	5,280.78	14,242.03	10,895.77	7,755.85	6,201.47	5,280.78	17,090.43	13,076.12	9,307.03	7,441.76	6,336.93									
		HCPRFHOSTEDE3SR-PS1	HCPRFHOSTEDE3SR-PS1	HCPRFHOSTEDE3SR-PS1		Enterprise Hosted Fax Solution - 3 Years Renewal	252,558.00	241,683.00	14,991.60	11,470.28	8,164.05	6,527.86	5,558.71	14,991.60	11,470.28	8,164.05	6,527.86	5,558.71	17,989.92	13,764.33	9,796.86	7,833.43	6,670.45									
		HCPRFHOSTEDE1P-PS1	HCPRFHOSTEDE1P-PS1	HCPRFHOSTEDE1P-PS1		Premium Hosted Fax Services - 1 Year New	111,540.00	101,400.00	6,289.84	4,812.44	3,425.29	2,738.81	2,332.26	6,289.84	4,812.44	3,425.29	2,738.81	2,332.26	7,547.81	5,774.93	4,110.35	3,286.58	2,798.64									
		HCPRFHOSTEDE1PR-PS1	HCPRFHOSTEDE1PR-PS1	HCPRFHOSTEDE1PR-PS1		Premium Hosted Fax Services - 1 Year Renewal	111,540.00	106,737.00	6,620.90	5,065.74	3,605.58	2,882.97	2,454.95	6,620.90	5,065.74	3,605.58	2,882.97	2,454.95	7,945.08	6,078.89	4,326.69	3,459.56	2,945.94									
		HCPRFHOSTEDE1PS-PS1	HCPRFHOSTEDE1PS-PS1	HCPRFHOSTEDE1PS-PS1		Premium Hosted Fax Solution - 1 Year New	159,540.00	145,000.00	8,996.58	6,883.41	4,898.32	3,917.42	3,335.83	8,996.58	6,883.41	4,898.32	3,917.42	3,335.83	10,795.90	8,260.09	5,879.18	4,700.91	4,002.99									
		HCPRFHOSTEDE1PSR-PS1	HCPRFHOSTEDE1PSR-PS1	HCPRFHOSTEDE1PSR-PS1		Premium Hosted Fax Solution - 1 Year Renewal	159,540.00	152,671.00	9,470.18	7,245.77	5,157.23	4,123.64	3,511.43	9,470.18	7,245.77	5,157.23	4,123.64	3,511.43	11,364.22	8,694.92	6,188.67	4,948.37	4,213.72									
		HCPRFHOSTEDE2P-PS1	HCPRFHOSTEDE2P-PS1	HCPRFHOSTEDE2P-PS1		Premium Hosted Fax Services - 2 Years New	211,926.00	192,661.00	11,950.76	9,143.69	6,508.09	5,203.77	4,431.20	11,950.76	9,143.69	6,508.09	5,203.77	4,431.20	14,340.91	10,972.43	7,809.71	6,244.53	5,317.44									
		HCPRFHOSTEDE2PR-PS1	HCPRFHOSTEDE2PR-PS1	HCPRFHOSTEDE2PR-PS1		Premium Hosted Fax Services - 2 Years Renewal	211,926.00	202,800.00	12,579.68	9,624.89	6,850.58	5,477.63	4,664.40	12,579.68	9,624.89	6,850.58	5,477.63	4,664.40	15,095.62	11,549.87	8,220.70	6,573.15	5,597.28									
		HCPRFHOSTEDE2PS-PS1	HCPRFHOSTEDE2PS-PS1	HCPRFHOSTEDE2PS-PS1		Premium Hosted Fax Solution - 2 Years New	303,126.00	275,570.00	17,093.61	13,078.55	9,308.75	7,443.15	6,338.11	17,093.61	13,078.55	9,308.75	7,443.15	6,338.11	20,512.33	15,694.26	11,170.51	8,931.77	7,605.73									
		HCPRFHOSTEDE2PSR-PS1	HCPRFHOSTEDE2PSR-PS1	HCPRFHOSTEDE2PSR-PS1		Premium Hosted Fax Solution - 2 Years Renewal	303,126.00	290,073.00	17,993.23	13,766.86	9,798.67	7,834.87	6,671.68	17,993.23	13,766.86	9,798.67	7,834.87	6,671.68	21,591.87	16,520.24	11,758.40	9,401.85	8,006.01									
		HCPRFHOSTEDE3P-PS1	HCPRFHOSTEDE3P-PS1	HCPRFHOSTEDE3P-PS1		Premium Hosted Fax Services - 3 Years New	301,158.00	273,781.00	16,982.64	12,993.65	9,248.32	7,394.82	6,296.96	16,982.64	12,993.65	9,248.32	7,394.82	6,296.96	20,379.16	15,592.38	11,097.99	8,873.79	7,556.36									
		HCPRFHOSTEDE3PR-PS1	HCPRFHOSTEDE3PR-PS1	HCPRFHOSTEDE3PR-PS1		Premium Hosted Fax Services - 3 Years Renewal	301,158.00	288,180.00	17,876.43	13,677.50	9,735.06	7,784.01	6,628.37	17,876.43	13,677.50	9,735.06	7,784.01	6,628.37	21,451.71	16,413.00	11,682.07	9,340.81	7,954.04									
		HCPRFHOSTEDE3PS-PS1	HCPRFHOSTEDE3PS-PS1	HCPRFHOSTEDE3PS-PS1		Premium Hosted Fax Solution - 3 Years New	430,758.00	391,599.00	24,290.89	18,585.29	13,228.21	10,577.09	9,006.78	24,290.89	18,585.29	13,228.21	10,577.09	9,006.78	29,149.08	22,302.35	15,873.86	12,692.51	10,808.13									
		HCPRFHOSTEDE3PSR-PS1	HCPRFHOSTEDE3PSR-PS1	HCPRFHOSTEDE3PSR-PS1		Premium Hosted Fax Solution - 3 Years Renewal	430,758.00	412,209.00	25,569.32	19,563.44	13,924.42	11,133.77	9,480.81	25,569.32	19,563.44	13,924.42	11,133.77	9,480.81	30,683.19	23,476.13	16,709.30	13,360.52	11,376.97									
		PCPRFSERVICEHB-PS1	PCPRFSERVICEHB-PS1	PCPRFSERVICEHB-PS1		Basic Setup	6,995.00	6,360.00	394.51	301.85	214.84	171.78	146.28	394.51	301.85	214.84	171.78	146.28	473.41	362.21	257.81	206.14	175.54									
		PCPRFSERVICEHBS-PS1	PCPRFSERVICEHBS-PS1	PCPRFSERVICEHBS-PS1		Basic Setup	6,995.00	6,360.00	394.51	301.85	214.84	171.78	146.28	394.51	301.85	214.84	171.78	146.28	473.41	362.21	257.81	206.14	175.54									
		PCPRFSERVICEHE-PS1	PCPRFSERVICEHE-PS1	PCPRFSERVICEHE-PS1		Enterprise Setup	9,995.00	9,087.00	563.67	431.27	306.96	245.44	209.00	563.67	431.27	306.96	245.44	209.00	676.40	517.52	368.35	294.53	250.80									
		PCPRFSERVICEHES-PS1	PCPRFSERVICEHES-PS1	PCPRFSERVICEHES-PS1		Enterprise Setup	9,995.00	9,087.00	563.67	431.27	306.96	245.44	209.00	563.67	431.27	306.96	245.44	209.00	676.40	517.52	368.35	294.53	250.80									
		PCPRFSERVICEHP-PS1	PCPRFSERVICEHP-PS1	PCPRFSERVICEHP-PS1		Premium Setup	11,995.00	10,905.00	676.44	517.55	368.37	294.54	250.82	676.44	517.55	368.37	294.54	250.82	811.72	621.06	442.05	353.45	300.98									
		PCPRFSERVICEHPS-PS1	PCPRFSERVICEHPS-PS1	PCPRFSERVICEHPS-PS1		Premium Setup	11,995.00	10,905.00	676.44	517.55	368.37	294.54	250.82	676.44	517.55	368.37	294.54	250.82	811.72	621.06	442.05	353.45	300.98									
		HRPFC24500017-PS1	HRPFC24500017-PS1	HRPFC24500017-PS1		Additional Block of 4 Fax Channels - 1 Year - New	3,108.00	2,826.00	175.30	134.12	95.46	76.33	65.00	175.30	134.12	95.46	76.33	65.00	210.36	160.95	114.55	91.60	78.00									
		HRPFC24500017R-PS1	HRPFC24500017R-PS1	HRPFC24500017R-PS1		Additional Block of 4 Fax Channels - 1 Year - Renewal	3,108.00	2,975.00	184.54	141.19	100.50	80.35	68.43	184.54	141.19	100.50	80.35	68.43	221.45	169.43	120.59	96.42	82.11									
		HRPFC24500072-PS1	HRPFC24500072-PS1	HRPFC24500072-PS1		Additional Block of 4 Fax Channels - 2 Years - New	5,905.20	5,370.00	333.10	254.86	181.40	145.04	123.51	333.10	254.86	181.40	145.04	123.51	399.72	305.83	217.68	174.05	148.21									
		HRPFC24500072R-PS1	HRPFC24500072R-PS1	HRPFC24500072R-PS1		Additional Block of 4 Fax Channels - 2 Years - Renewal	5,905.20	5,652.00	350.59	268.24	190.92	152.66	130.00	350.59	268.24	190.92	152.66	130.00	420.71	321.89	229.11	183.19	156.00									
		HRPFC24500073-PS1	HRPFC24500073-PS1	HRPFC24500073-PS1		Additional Block of 4 Fax Channels - 3 Years - New	8,391.60	7,629.00	473.23	362.07	257.71	206.08	175.47	473.23	362.07	257.71	206.08	175.47	567.87	434.49	309.25	247.27	210.56									
		HRPFC24500073R-PS1	HRPFC24500073R-PS1	HRPFC24500073R-PS1		Additional Block of 4 Fax Channels - 3 Years - Renewal	8,391.60	8,030.00	498.10	381.10	271.25	216.89	184.69	498.10	381.10	271.25	216.89	184.69	597.72	457.32	325.50	260.27	221.63									
		HRPFC24500031-PS1	HRPFC24500031-PS1	HRPFC24500031-PS1		Filehat Connector - 1 Year - New	4,788.00	4,354.00	270.08	206.64	147.08	117.60	100.14	270.08	206.64	147.08	117.60	100.14	324.09	247.97	176.49	141.12	120.17									
		HRPFC24500031R-PS1	HRPFC24500031R-PS1	HRPFC24500031R-PS1		Filehat Connector - 1 Year - Renewal	4,788.00	4,582.00	284.22	217.46	154.79	123.76	105.39	284.22	217.46	154.79	123.76	105.39	341.07	260.95	185.74	148.51	126.46									
		HRPFC24500032-PS1	HRPFC24500032-PS1	HRPFC24500032-PS1		Filehat Connector - 2 Years - New	9,097.20	8,272.00	513.11	392.59	279.43	223.43	190.26	513.11	392.59	279.43	223.43	190.26	615.73	471.11	335.31	268.11	228.31									
		HRPFC24500032R-PS1	HRPFC24500032R-PS1	HRPFC24500032R-PS1		Filehat Connector - 2 Years - Renewal	9,097.20	8,706.00	540.03	413.19	294.09	235.15	200.24	540.03	413.19	294.09	235.15	200.24	648.04	495.82	352.91	282.18	240.29									
		HRPFC24500033-PS1	HRPFC24500033-PS1	HRPFC24500033-PS1		Filehat Connector - 3 Years - New	12,927.60	11,754.00	729.10	557.84	397.09	317.48	270.34	729.10	557.84	397.09	317.48	270.34	874.92	669.41	476.46	380.97	324.41									
		HRPFC24500033R-PS1	HRPFC24500033R-PS1	HRPFC24500033R-PS1		Filehat Connector - 3 Years - Renewal	12,927.60	12,372.00	767.44	587.18	417.93	334.17	284.56	767.44	587.18	417.93	334.17	284.56	920.92	704.61	501.51	401.00	341.47									
		HRPFC24500211-PS1	HRPFC24500211-PS1	HRPFC24500211-PS1		MFP Connector For Hewlett Packard - 1 Year - New	132.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31									
		HRPFC24500211R-PS1	HRPFC24500211R-PS1	HRPFC24500211R-PS1		MFP Connector For Hewlett Packard - 1 Year - Renewal	132.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51									
		HRPFC24500212-PS1	HRPFC24500212-PS1	HRPFC24500212-PS1		MFP Connector For Hewlett Packard - 2 Years - New	250.80	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29									
		HRPFC24500212R-PS1	HRPFC24500212R-PS1	HRPFC24500212R-PS1		MFP Connector For Hewlett Packard - 2 Years - Renewal	250.80	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62									
		HRPFC24500213-PS1	HRPFC24500213-PS1	HRPFC24500213-PS1		MFP Connector For Hewlett Packard - 3 Years - New	356.40	325.00	20.16	15.42	10.98	8.78	7.48	20.16	15.42	10.98	8.78	7.48	24.19	18.51	13.17	10.53	8.97									
		HRPFC24500213R-PS1	HRPFC24500213R-PS1	HRPFC24500213R-PS1		MFP Connector For Hewlett Packard - 3 Years - Renewal	356.40	341.00	21.15	16.18	11.52	9.21	7.84	21.15	16.18	11.52	9.21	7.84	25.38	19.42	13.82	11.05	9.41									
		HRPFC24500221-PS1	HRPFC24500221-PS1	HRPFC24500221-PS1		MFP Connector For Sharp - 1 Year - New	132.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31									
		HRPFC24500221R-PS1	HRPFC24500221R-PS1	HRPFC24500221R-PS1		MFP Connector For Sharp - 1 Year - Renewal	132.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51									
		HRPFC24500222-PS1	HRPFC24500222-PS1	HRPFC24500222-PS1		MFP Connector For Sharp - 2 Years - New	250.80	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29									
		HRPFC24500222R-PS1	HRPFC24500222R-PS1	HRPFC24500222R-PS1		MFP Connector For Sharp - 2 Years - Renewal	250.80	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62									
		HRPFC24500223-PS1	HRPFC24500223-PS1	HRPFC24500223-PS1		MFP Connector For Sharp - 3 Years - New	356.40	325.00	20.16	15.42	10.98	8.78	7.48	20.16	15.42	10.98	8.78	7.48	24.19	18.51	13.17	10.53	8.97									
		HRPFC24500223R-PS1	HRPFC24500223R-PS1	HRPFC24500223R-PS1		MFP Connector For Sharp - 3 Years - Renewal	356.40	341.00	21.15	16.18	11.52	9.21	7.84	21.15	16.18	11.52	9.21	7.84	25.38	19.42	13.82	11.05	9.41									
		HRPFC24500231-PS1	HRPFC24500231-PS1	HRPFC24500231-PS1		MFP Connector For Xerox - 1 Year - New	132.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31									
		HRPFC24500231R-PS1	HRPFC24500231R-PS1	HRPFC24500231R-PS1		MFP Connector For Xerox - 1 Year - Renewal	132.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51									
		HRPFC24500232-PS1	HRPFC24500232-PS1	HRPFC24500232-PS1		MFP Connector For Xerox - 2 Years - New	250.80	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29									
		HRPFC24500232R-PS1	HRPFC24500232R-PS1	HRPFC24500232R-PS1		MFP Connector For Xerox - 2 Years - Renewal	250.80	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62									
		HRPFC24500233-PS1	HRPFC24500233-PS1	HRPFC24500233-PS1		MFP Connector For Xerox - 3 Years - New	356.40	325.00	20.16	15.42	10.98	8.78	7.48	20.16	15.42	10.98	8.78	7.48	24.19	18.51	13.17	10.53	8.97									
		HRPFC24500233R-PS1	HRPFC24500233R-PS1	HRPFC24500233R-PS1		MFP Connector For Xerox - 3 Years - Renewal	356.40	341.00	21.15	16.18	11.52	9.21	7.84	21.15	16.18	11.52	9.21	7.84	25.38	19.42	13.82	11.05	9.41									
		HRPFC24500251-PS1	HRPFC24500251-PS1	HRPFC24500251-PS1		MFP Connector For Konica Minolta - 1 Year - New	132.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31									
		HRPFC24500251R-PS1	HRPFC24500251R-PS1	HRPFC24500251R-PS1		MFP Connector For Konica Minolta - 1 Year - Renewal	132.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51									
		HRPFC24500252-PS1	HRPFC24500252-PS1	HRPFC24500252-PS1		MFP Connector For Konica Minolta - 2 Years - New	250.80	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29									
		HRPFC24500252R-PS1	HRPFC24500252R-PS1	HRPFC24500252R-PS1		MFP Connector For Konica Minolta - 2 Years - Renewal	250.80	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62									
		HRPFC24500253-PS1	HRPFC24500253-PS1	HRPFC24500253-PS1		MFP Connector For Konica Minolta - 3 Years - New	356.40	325.00	20.16	15.42	10.98	8.78	7.48	20.16	15.42	10.98	8.78	7.48	24.19	18.51	13.17	10.53	8.97									
		HRPFC24500253R-PS1	HRPFC24500253R-PS1	HRPFC24500253R-PS1		MFP Connector For Konica Minolta - 3 Years - Renewal	356.40	341.00	21.15	16.18	11.52	9.21	7.84	21.15	16.18	11.52	9.21	7.84	25.38	19.42	13.82	11.05	9.41									
		HRPFC24500601-PS1	HRPFC24500601-PS1	HRPFC24500601-PS1		SharePoint Connector - 1 Year - New	1,068.00	972.00	60.29	46.13	32.83	26.25	22.36	60.29	46.13	32.83	26.25	22.36	72.35	55.36	39.40	31.50	26.83									
		HRPFC24500601R-PS1	HRPFC24500601R-PS1	HRPFC24500601R-PS1		SharePoint Connector - 1 Year - Renewal	1,068.00	1,022.00	63.39	48.50	34.52	27.60	23.51	63.39	48.50	34.52	27.60	23.51	76.07	58.20	41.43	33.13	28.21									
		HRPFC24500602-PS1	HRPFC24500602-PS1	HRPFC24500602-PS1		SharePoint Connector - 2 Years - New	2,029.20	1,845.00	114.45	87.56	62.32	49.83	42.44	114.45	87.56	62.32	49.83	42.44	137.33	105.08	74.79	59.80	50.92									
		HRPFC24500602R-PS1	HRPFC24500602R-PS1	HRPFC24500602R-PS1		SharePoint Connector - 2 Years - Renewal	2,029.20	1,942.00	120.46	92.17	65.60	52.45	44.67	120.46	92.17	65.60	52.45	44.67	144.55	110.60	78.72	62.94	53.60									
		HRPFC24500603-PS1	HRPFC24500603-PS1	HRPFC24500603-PS1		SharePoint Connector - 3 Years - New	2,883.60	2,622.00	162.64	124.44	88.57	70.82	60.31	162.64	124.44	88.57	70.82	60.31	195.17	149.33	106.29	84.98	72.37									
		HRPFC24500603R-PS1	HRPFC24500603R-PS1	HRPFC24500603R-PS1		SharePoint Connector - 3 Years - Renewal	2,883.60	2,760.00	171.20	130.99	93.23	74.55	63.48	171.20	130.99	93.23	74.55	63.48	205.44	157.19	111.88	89.46	76.18									
		HRPFC24500771-PS1	HRPFC24500771-PS1	HRPFC24500771-PS1		MFP Connector For XML Compatible Devices - 1 Year - New	132.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31									
		HRPFC24500771R-PS1	HRPFC24500771R-PS1	HRPFC24500771R-PS1		MFP Connector For XML Compatible Devices - 1 Year - Renewal	132.00	127.00	7.88	6.03	4.29	3.43	2.92	7.88	6.03	4.29	3.43	2.92	9.45	7.23	5.15	4.12	3.51									
		HRPFC24500772-PS1	HRPFC24500772-PS1	HRPFC24500772-PS1		MFP Connector For XML Compatible Devices - 2 Years - New	250.80	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29									
		HRPFC24500772R-PS1	HRPFC24500772R-PS1	HRPFC24500772R-PS1		MFP Connector For XML Compatible Devices - 2 Years - Renewal	250.80	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62									
		HRPFC24500773-PS1	HRPFC24500773-PS1	HRPFC24500773-PS1		MFP Connector For XML Compatible Devices - 3 Years - New	356.40	325.00	20.16	15.42	10.98	8.78	7.48	20.16	15.42	10.98	8.78	7.48	24.19	18.51	13.17	10.53	8.97									
		HRPFC24500773R-PS1	HRPFC24500773R-PS1	HRPFC24500773R-PS1		MFP Connector For XML Compatible Devices - 3 Years - Renewal	356.40	341.00	21.15	16.18	11.52	9.21	7.84	21.15	16.18	11.52	9.21	7.84	25.38	19.42	13.82	11.05	9.41									
		HRPFC24500811-PS1	HRPFC24500811-PS1	HRPFC24500811-PS1		Canon MFP Connector - 1 Year - New	192.00	175.00	10.86	8.31	5.91	4.73	4.03	10.86	8.31	5.91	4.73	4.03	13.03	9.97	7.09	5.67	4.83									
		HRPFC24500811R-PS1	HRPFC24500811R-PS1	HRPFC24500811R-PS1		Canon MFP Connector - 1 Year - Renewal	192.00	184.00	11.41	8.73	6.22	4.97	4.23	11.41	8.73	6.22	4.97	4.23	13.70	10.48	7.46	5.96	5.08									
		HRPFC24500821-PS1	HRPFC24500821-PS1	HRPFC24500821-PS1		Canon MFP Connector - 2 Years - New	364.80	332.00	20.59	15.76	11.21	8.97	7.64	20.59	15.76	11.21	8.97	7.64	24.71	18.91	13.46	10.76	9.16									
		HRPFC24500821R-PS1	HRPFC24500821R-PS1	HRPFC24500821R-PS1		Canon MFP Connector - 2 Years - Renewal	364.80	349.00	21.65	16.56	11.79	9.43	8.03	21.65	16.56	11.79	9.43	8.03	25.98	19.88	14.15	11.31	9.63									
		HRPFC24500831-PS1	HRPFC24500831-PS1	HRPFC24500831-PS1		Canon MFP Connector - 3 Years - New	518.40	473.00	29.34	22.45	15.99	12.78	10.88	29.34	22.45	15.98	12.78	10.88	35.21	26.94	19.17	15.33	13.05									
		HRPFC24500831R-PS1	HRPFC24500831R-PS1	HRPFC24500831R-PS1		Canon MFP Connector - 3 Years - Renewal	518.40	497.00	30.83	23.59	16.79	13.42	11.43	30.83	23.59	16.79	13.42	11.43	36.98	28.31	20.15	16.11	13.72									
		HRPFC24500921-PS1	HRPFC24500921-PS1	HRPFC24500921-PS1		M

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3051 and Participating State Contract #4400002730

New Product Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Non-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-CPFA116KIT-MS-PS1	S-CPFA116KIT-MS-PS1	S-CPFA116KIT-MS-PS1		RightFax Express CG 2 Channels	332.60	332.60	20.63	15.79	11.24	8.98	7.65	20.63	15.79	11.24	8.98	7.65	24.76	18.94	13.48	10.78	9.18									
		S-CPFA116KIT-T-MS-PS1	S-CPFA116KIT-T-MS-PS1	S-CPFA116KIT-T-MS-PS1		RightFax Express CG 2 Channels Trade-In	249.40	249.40	15.47	11.84	8.42	6.74	5.74	15.47	11.84	8.42	6.74	5.74	18.56	14.20	10.11	8.08	6.88									
		S-CPFA258KIT-MS-PS1	S-CPFA258KIT-MS-PS1	S-CPFA258KIT-MS-PS1		RightFax Express CG 4 Channels	499.20	499.20	30.97	23.69	16.86	13.48	11.48	30.97	23.69	16.86	13.48	11.48	37.16	28.43	20.24	16.18	13.78									
		S-CPFA258KIT-T-MS-PS1	S-CPFA258KIT-T-MS-PS1	S-CPFA258KIT-T-MS-PS1		RightFax Express CG 4 Channels Trade In	374.40	374.40	23.22	17.77	12.65	10.11	8.61	23.22	17.77	12.65	10.11	8.61	27.87	21.32	15.18	12.14	10.33									
		S-CPFA2059KIT-MS-PS1	S-CPFA2059KIT-MS-PS1	S-CPFA2059KIT-MS-PS1		RightFax Express CG 8 Channels	1,499.20	1,499.20	93.00	71.15	50.64	40.49	34.48	93.00	71.15	50.64	40.49	34.48	111.50	85.38	60.77	48.59	41.38									
		S-CPFA2059KIT-T-MS-PS1	S-CPFA2059KIT-T-MS-PS1	S-CPFA2059KIT-T-MS-PS1		RightFax Express CG 8 Channels Trade-In	1,124.40	1,124.40	69.75	53.36	37.98	30.37	25.86	69.75	53.36	37.98	30.37	25.86	83.70	64.04	45.58	36.44	31.03									
		S-CPFA210KIT-MS-PS1	S-CPFA210KIT-MS-PS1	S-CPFA210KIT-MS-PS1		RightFax Express Analog (2 Channels)	665.80	665.80	41.30	31.60	22.49	17.98	15.31	41.30	31.60	22.49	17.98	15.31	49.56	37.92	26.99	21.58	18.38									
		S-CPFA211KIT-MS-PS1	S-CPFA211KIT-MS-PS1	S-CPFA211KIT-MS-PS1		RightFax Express Analog (4 Channels)	999.20	999.20	61.98	47.42	33.75	26.99	22.98	61.98	47.42	33.75	26.99	22.98	74.38	56.91	40.50	32.39	27.58									
		S-CPFA212KIT-MS-PS1	S-CPFA212KIT-MS-PS1	S-CPFA212KIT-MS-PS1		RightFax Express Analog (8 Channels)	1,832.60	1,832.60	113.68	86.98	61.91	49.50	42.15	113.68	86.98	61.91	49.50	42.15	136.41	104.37	74.29	59.40	50.58									
		S-CPFA210KIT-T-MS-PS1	S-CPFA210KIT-T-MS-PS1	S-CPFA210KIT-T-MS-PS1		RightFax Express Analog Trade-In (2 Channels)	499.40	499.40	30.98	23.70	16.87	13.49	11.49	30.98	23.70	16.87	13.49	11.49	37.17	28.44	20.24	16.19	13.78									
		S-CPFA211KIT-T-MS-PS1	S-CPFA211KIT-T-MS-PS1	S-CPFA211KIT-T-MS-PS1		RightFax Express Analog Trade-In (4 Channels)	749.40	749.40	46.49	35.57	25.31	20.24	17.24	46.49	35.57	25.31	20.24	17.24	55.78	42.68	30.38	24.29	20.68									
		S-CPFA212KIT-T-MS-PS1	S-CPFA212KIT-T-MS-PS1	S-CPFA212KIT-T-MS-PS1		RightFax Express Analog Trade-In (8 Channels)	1,374.40	1,374.40	85.25	65.23	46.43	37.12	31.61	85.25	65.23	46.43	37.12	31.61	102.30	78.27	55.71	44.55	37.93									
		S-CPFA19KIT-MS-PS1	S-CPFA19KIT-MS-PS1	S-CPFA19KIT-MS-PS1		RightFax Express BR (2/4) Channels	999.20	999.20	61.98	47.42	33.75	26.99	22.98	61.98	47.42	33.75	26.99	22.98	74.38	56.91	40.50	32.39	27.58									
		S-CPFA19KIT-T-MS-PS1	S-CPFA19KIT-T-MS-PS1	S-CPFA19KIT-T-MS-PS1		RightFax Express BR (2/4) Trade-In	749.40	749.40	46.49	35.57	25.31	20.24	17.24	46.49	35.57	25.31	20.24	17.24	55.78	42.68	30.38	24.29	20.68									
		S-CPFA215KIT-MS-PS1	S-CPFA215KIT-MS-PS1	S-CPFA215KIT-MS-PS1		RightFax Express BR Trade-In (2/4) Channels	749.40	749.40	46.49	35.57	25.31	20.24	17.24	46.49	35.57	25.31	20.24	17.24	55.78	42.68	30.38	24.29	20.68									
		S-CPFA216KIT-MS-PS1	S-CPFA216KIT-MS-PS1	S-CPFA216KIT-MS-PS1		RightFax Express BR Trade-In (8/16) Channels	1,374.40	1,374.40	85.25	65.23	46.43	37.12	31.61	85.25	65.23	46.43	37.12	31.61	102.30	78.27	55.71	44.55	37.93									
		S-CPFA13KIT-MS-PS1	S-CPFA13KIT-MS-PS1	S-CPFA13KIT-MS-PS1		RightFax Express Digital (8 Channels)	1,832.60	1,832.60	113.68	86.98	61.91	49.50	42.15	113.68	86.98	61.91	49.50	42.15	136.41	104.37	74.29	59.40	50.58									
		S-CPFA14KIT-MS-PS1	S-CPFA14KIT-MS-PS1	S-CPFA14KIT-MS-PS1		RightFax Express FoIP (8 Channels)	1,832.60	1,832.60	113.68	86.98	61.91	49.50	42.15	113.68	86.98	61.91	49.50	42.15	136.41	104.37	74.29	59.40	50.58									
		S-CPFA214KIT-T-MS-PS1	S-CPFA214KIT-T-MS-PS1	S-CPFA214KIT-T-MS-PS1		RightFax Express FoIP Trade-In (8 Channels)	1,374.40	1,374.40	85.25	65.23	46.43	37.12	31.61	85.25	65.23	46.43	37.12	31.61	102.30	78.27	55.71	44.55	37.93									
		RICOH-CONNECT-PS1	RICOH-CONNECT-PS1	RICOH-CONNECT-PS1		RightFax Server Connect	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
		S-CPFA210-HPS1	S-CPFA210-HPS1	S-CPFA210-HPS1		RightFax Express Analog Advanced Replacement Support (2 Channels)	499.00	499.00	30.95	23.68	16.86	13.48	11.48	30.95	23.68	16.86	13.48	11.48	37.14	28.42	20.23	16.17	13.77									
		S-CPFA213-HPS1	S-CPFA213-HPS1	S-CPFA213-HPS1		RightFax Express Digital Advanced Replacement Support (8 Channels)	1,349.00	1,349.00	83.68	64.02	45.57	36.44	31.03	83.68	64.02	45.57	36.44	31.03	100.41	76.83	54.68	43.72	37.23									
		S-CPFA214-HPS1	S-CPFA214-HPS1	S-CPFA214-HPS1		RightFax Express FoIP Advanced Replacement Support (8 Channels)	1,374.00	1,374.00	85.23	65.21	46.41	37.11	31.60	85.23	65.21	46.41	37.11	31.60	102.28	78.25	55.69	44.53	37.92									
		S-CPFA216-HPS1	S-CPFA216-HPS1	S-CPFA216-HPS1		RightFax Express BR Advanced Replacement Support (4/8 Channels)	1,375.00	1,375.00	85.28	65.25	46.45	37.14	31.63	85.28	65.25	46.45	37.14	31.63	102.35	78.31	55.74	44.57	37.95									
						PACE																											
		300003411-PS1	300003411-PS1	300003411-PS1		KIT LICENSE Pace System Software Foundation Bundle	43,000.00	43,000.00	2,687.29	2,040.78	1,452.54	1,161.43	989.00	2,687.29	2,040.78	1,452.54	1,161.43	989.00	3,200.75	2,448.84	1,743.05	1,393.72	1,186.80									
		300002615-PS1	300002615-PS1	300002615-PS1		KIT LICENSE: Pace Core System - Enterprise	37,100.00	37,100.00	2,301.31	1,760.77	1,253.24	1,002.07	853.30	2,301.31	1,760.77	1,253.24	1,002.07	853.30	2,761.58	2,112.92	1,503.89	1,202.49	1,023.96									
		300002608-PS1	300002608-PS1	300002608-PS1		Pace Additional Lines for Full System	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60									
		300002576-PS1	300002576-PS1	300002576-PS1		Pace Additional Data Collection Licenses per workstation location	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		300003618-PS1	N/A	N/A		Pace Financial Connect Bundle	12,450.00	12,450.00	772.27	590.83	420.56	336.27	286.26	772.27	590.83	420.56	336.27	286.26	926.73	709.05	504.67	403.53	343.62									
		300004583-PS1	300004583-PS1	300004583-PS1		Pace Additional Company Single Appliance or Single Hosted Environment	8,700.00	8,700.00	539.66	412.90	293.89	234.99	200.10	539.66	412.90	293.89	234.99	200.10	647.59	495.48	352.66	281.98	240.12									
		300002612-PS1	300002612-PS1	300002612-PS1		Pace Additional Site License	28,100.00	28,100.00	1,743.04	1,333.63	949.22	758.98	646.30	1,743.04	1,333.63	949.22	758.98	646.30	2,091.65	1,600.35	1,139.06	910.78	775.56									
		300003581-PS1	N/A	N/A		Pace Satellite Office 1	8,500.00	8,500.00	527.26	403.41	287.13	229.59	195.50	527.26	403.41	287.13	229.59	195.50	632.71	484.09	344.56	275.50	234.60									
		300003582-PS1	N/A	N/A		Pace Satellite Office 2	11,500.00	11,500.00	713.35	545.79	388.47	310.62	264.50	713.35	545.79	388.47	310.62	264.50	856.01	654.95	466.16	372.74	317.40									
		300003583-PS1	N/A	N/A		Pace Satellite Office 3	11,500.00	11,500.00	713.35	545.79	388.47	310.62	264.50	713.35	545.79	388.47	310.62	264.50	856.01	654.95	466.16	372.74	317.40									
		300002604-PS1	300002604-PS1	300002604-PS1		Pace Inventory Module includes FG	6,450.00	6,450.00	400.09	306.12	217.88	174.21	148.35	400.09	306.12	217.88	174.21	148.35	480.11	367.34	261.46	209.06	178.02									
		300002603-PS1	300002603-PS1	300002603-PS1		Pace Purchase Order Module	4,850.00	4,850.00	300.85	230.18	163.83	131.00	111.55	300.85	230.18	163.83	131.00	111.55	361.01	276.22	196.60	157.20	133.86									
		300002572-PS1	300002572-PS1	300002572-PS1		Pace Change Orders Module	1,600.00	1,600.00	99.25	75.94	54.05	43.22	36.80	99.25	75.94	54.05	43.22	36.80	119.10	91.12	64.86	51.86	44.16									
		300002571-PS1	300002571-PS1	300002571-PS1		Pace Advanced Accounting Module AP GL BR	6,350.00	6,350.00	393.89	301.37	214.50	171.51	146.05	393.89	301.37	214.50	171.51	146.05	472.67	361.65	257.40	205.82	175.26									
		300006643-PS1	N/A	N/A		Pace Accounts Payable Module	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		300006819-PS1	N/A	N/A		Pace Bank Reconciliation Module	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		300006820-PS1	N/A	N/A		Pace General Ledger Module	4,500.00	4,500.00	279.14	213.57	152.01	121.55	103.50	279.14	213.57	152.01	121.55	103.50	334.96	256.28	182.41	145.85	124.20									
		300006821-PS1	N/A	N/A		Pace Fixed Assets Module	4,400.00	4,400.00	272.93	208.82	148.63	118.84	101.20	272.93	208.82	148.63	118.84	101.20	327.52	250.59	178.36	142.61	121.44									
		300002622-PS1	300002622-PS1	300002622-PS1		Pace Payroll Module USA only	4,800.00	4,800.00	297.74	227.81	162.14	129.65	110.40	297.74	227.81	162.14	129.65	110.40	357.29	273.37	194.57	155.58	132.48									
		300002579-PS1	300002579-PS1	300002579-PS1		Pace Item Template	4,850.00	4,850.00	300.85	230.18	163.83	131.00	111.55	300.85	230.18	163.83	131.00	111.55	361.01	276.22	196.60	157.20	133.86									
		300002574-PS1	300002574-PS1	300002574-PS1		Pace Custom Reporting Module	4,850.00	4,850.00	300.85	230.18	163.83	131.00	111.55	300.85	230.18	163.83	131.00	111.55	361.01	276.22	196.60	157.20	133.86									
		300002620-PS1	300002620-PS1	300002620-PS1		Pace Owners Dashboard Module	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00									
		300002616-PS1	300002616-PS1	300002616-PS1		Pace Customer Relationship Management Module	7,700.00	7,700.00	477.63	365.44	260.11	207.88	177.10	477.63	365.44	260.11	207.88	177.10	573.16	438.53	312.13	249.57	212.52									
		300003659-PS1	300003659-PS1	300003659-PS1		PaceStation Add-in Charts and Graphs	1,900.00	1,900.00	117.86	90.17	64.18	51.32	43.70	117.86	90.17	64.18	51.32	43.70	141.43	108.21	77.02	61.58	52.44									
		300005891-PS1	N/A	N/A		Pace Credit Card Module	7,700.00	7,700.00	477.63	365.44	260.11	207.88	177.10	477.63	365.44	260.11	207.88	177.10	573.16	438.53	312.13	249.57	212.52									
		300002602-PS1	300002602-PS1	300002602-PS1		Pace Price List Quoting Module	7,700.00	7,700.00	477.63	365.44	260.11	207.88	177.10	477.63	365.44	260.11	207.88	177.10	573.16	438.53	312.13	249.57	212.52									
		300002575-PS1	300002575-PS1	300002575-PS1		Pace Data Collection Module	8,050.00	8,050.00	499.34	382.05	271.93	217.43	185.15	499.34	382.05	271.93	217.43	185.15	599.21	458.46	326.31	260.92	222.18									
		300002600-PS1	300002600-PS1	300002600-PS1		Pace Job Costing and Productivity WIP Module	4,850.00	4,850.00	300.85	230.18	163.83	131.00	111.55	300.85	230.18	163.83	131.00	111.55	361.01	276.22	196.60	157.20	133.86									
		300004580-PS1	300004580-PS1	300004580-PS1		Pace Mailing Module	19,800.00	19,800.00	1,228.19	939.71	668.84	534.80	455.40	1,228.19	939.71	668.84	534.80	455.40	1,473.83	1,127.65	802.61	641.76	546.48									
		300004582-PS1	300004582-PS1	300004582-PS1		Pace Mobile Web App	8,700.00	8,700.00	539.66	412.90	293.89	234.99	200.10	539.66	412.90	293.89	234.99	200.10	647.59	495.48	352.66	281.98	240.12									
		300004584-PS1	300004584-PS1	300004584-PS1		Pace Multi Currency Module	8,250.00	8,250.00	511.75	391.55	278.69	222.83	189.75	511.75	391.55	278.69	222.83	189.75	614.10	469.85	334.42	267.40	227.70									
		300004399-PS1	300004399-PS1	300004399-PS1		Pace Tax Distribution Module	3,450.00	3,450.00	214.00	163.74	116.54	93.18	79.35	214.00	163.74	116.54	93.18	79.35	256.80	196.48	139.85	111.82	95.22									
		300004830-PS1	N/A	N/A		Pace Time Zones Module	2,750.00	2,750.00	170.58	130.52	92.90	74.28	63.25	170.58	130.52	92.90	74.28	63.25	204.70	156.62	111.47	89.13	75.90									
		300005501-PS1	N/A	N/A		Pace LDAP Module	4,950.00	4,950.00	307.05	234.93	167.21	133.70	113.85	307.05	234.93	167.21	133.70	113.85	368.46	281.91	200.65	160.44	136.62									
		300005509-PS1	N/A	N/A		Pace Visual Product Builder	11,000.00	11,000.00	682.33	522.06	371.58	297.11	253.00	682.33	522.06	371.58	297.11	253.00	818.80	626.47	445.90	356.53	303.60									
		300002619-PS1	300002619-PS1	300002619-PS1		Pace eService	16,050.00	16,050.00	995.58	761.73	542.17	433.51	369.15	995.58	761.73	542.17	433.51	369.15	1,194.70	914.08	650.60	520.21	442.98									
		300002578-PS1	300002578-PS1	300002578-PS1		Pace eService Users per 100	165.00	165.00	10.23	7.83	5.57	4.46	3.80	10.23	7.83	5.57	4.46	3.80	12.28	9.40	6.68	5.35	4.55									
		300002577-PS1	300002577-PS1	300002577-PS1		Pace eGoods FG Inventory	8,050.00	8,050.00	499.34	382.05	271.93	217.43	185.15	499.34	382.05	271.93	217.43	185.15	599.21	458.46	326.31	260.92	222.18									
		300005584-PS1	N/A	N/A		Pace Forest Stewardship Council Module	4,400.00	4,400.00	272.93	208.82	148.63	118.84	101.20	272.93	208.82	148.63	118.84	101.20	327.52	250.59	178.36	142.61	121.44									
		300005582-PS1	N/A	N/A		Pace Customization Toolkit Bundle	44,000.00	44,000.00	2,729.32	2,088.24	1,486.32	1,188.44	1,012.00	2,729.32	2,088.24	1,486.32	1,188.44	1,012.00	3,275.18	2,505.89	1,783.58	1,426.13	1,214.40									
		300005503-PS1	N/A	N/A		Pace User Defined Alerts Module	8,250.00	8,250.00	511.75	391.55	278.69	222.83	189.75	511.75	391.55	278.69	222.83	189.75	614.10	469.85	334.42	267.40	227.70									
		300002627-PS1	300002627-PS1	300002627-PS1		Pace User Defined Transactions Module	3,200.00	3,200.00	198.50	151.87	108.10	86.43	73.60	198.50	151.87	108.10	86.43	73.60	238.20	182.25	129.72	103.72	88.32									
		300002625-PS1	300002625-PS1	300002625-PS1		Pace User Defined Defaults Module	3,200.00	3,200.00	198.50	151.87	108.10	86.43	73.60	198.50	151.87	108.10	86.43	73.60	238.20	182.25	129.72	103.72	88.32									
		300002626-PS1	300002626-PS1	300002626-PS1		Pace User Defined Trebis Lists Module	6,950.00	6,950.00	431.11	329.85	234.77	187.72	159.85	431.11	329.85	234.77	187.72	159.85	517.33	395.84	281.73	225.26	191.82									
		300002624-PS1	300002624-PS1	300002624-PS1		Pace User Defined Forms Object Contexts Module	3,200.00	3,200.00	198.50	151.87	108.10	86.43	73.60	198.50	151.87	108.10	86.43	73.60	238.20	182.25	129.72	103.72	88.32									
		300002628-PS1	300002628-PS1	300002628-PS1		Pace User Defined Objects Module	3,200.00	3,200.00	198.50	151.87	108.10	86.43	73.60	198.50	151.87	108.10	86.43	73.60	238.20	182.25	129.72	103.72	88.32									
		300004657-PS1	300004657-PS1	300004657-PS1		Pace User Defined Database Views	2,750.00	2,750.00	170.58	130.52	92.90	74.28	63.25	170.58	130.52	92.90	74.28	63.25	204.70	156.62	111.47	89.13	75.90									
		300002614-PS1	300002614-PS1	300002614-PS1		Pace API/Module programming interface	24,150.00	24,150.00	1,498.02	1,146.16	815.79	652.29	555.45	1,498.02	1,146.16	815.79	652.29	555.45	1,797.63	1,375.39	978.94	782.75	666.54									
		300006795-PS1	N/A	N/A		PaceConnect Fiery	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		300004924-PS1	N/A	N/A		PaceConnect Fiery Central	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		300004797-PS1	N/A	N/A		PaceConnect EFI Hotjet	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		300004581-PS1	300004581-PS1	300004581-PS1		PaceConnect Virtual Systems API	13,200.00	13,200.00	818.80	626.47	445.90	356.53	303.60	818.80	626.47	445.90	356.53	303.60	982.56	751.77	535.08	427.84	364.32									
		300002610-PS1	300002610-PS1	300002610-PS1		PaceConnect JDF MIP Module Standard JDF Integration	24,150.00	24,150.00	1,498.02	1,146.16	815.79	652.29	555.45	1,498.02	1,146.16	815.79	652.29	555.45	1,797.63	1,375.39	978.94	782.75	666.54									
		300003592-PS1	300003592-PS1	300003592-PS1		PaceConnect DSF Item Templates and PLQ	5,500.00	5,500.00	341.17	261.03	185.79	148.56	126.50	341.17	261.03	185.79	148.56	126.50	409.40	313.24	222.95	178.27	151.80									
		300005580-PS1	N/A	N/A		PaceConnect PrintStream Item Templates and PLQ	5,500.00	5,500.00	341.17	261.03	185.79	148.56	126.50	341.17	261.03	185.79	148.56	126.50	409.40	313.24	222.95	178.27	151.80									
		300006333-PS1	300006333-PS1	300006333-PS1		PaceConnect Printable	24,000.00	24,000.00	1,488.72	1,139.04	810.72	648.24	552.00	1,488.72	1,139.04	810.72	648.24	552.00	1,786.46	1,366.85	972.86	777.89	662.40									
		300006232-PS1	300006232-PS1	300006232-PS1		PaceConnect Pagelex	24,000.00	24,000.00	1,488.72	1,139.04	810.72	648.24	552.00	1,488.72	1,139.04	810.72	648.24	552.00	1,786.46	1,366.85	972.86	777.89	662.40									
		300006335-PS1	300006335-PS1	300006335-PS1		PaceConnect Pdf	12,000.00	12,000.00	744.36	569.52	405.36	324.12	276.00	744.36	569.52	405.36	324.12	276.00	893.23	683.42	486.43	388.94	331.20									
		300002629-PS1	300002629-PS1	300002629-PS1		PaceConnect Metix	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00									
		300006230-PS1	300006230-PS1	300006230-PS1		PaceConnect RSS Reader	24,000.00	24,000.00	1,488.72	1,139.04	810.72	648.24	552.00	1,488.72	1,139.04	810.72	648.24	552.00	1,786.46	1,366.85	972.86	777.89	662.40									
		300002631-PS1	300002631-PS1	300002631-PS1		PaceConnect Wiay	24,000.00	24,000.00	1,488.72	1,139.04	810.72	648.24	552.00	1,488.72	1,139.04	810.72	648.24	552.00	1,786.46	1,366.85	972.86	777.89	662.40									
		300005502-PS1	N/A	N/A		PaceConnect Sales Tax Service	7,500.00	7,500.00	465.23	355.95	253.35	202.58	172.50	465.23	355.95	253.35	202.58	172.50	558.27	427.14	304.02	243.09	207.00									
		300006815-PS1	N/A	N/A		PaceConnect XML Importer	7,500.00	7,500.00	465.23	355.95	253.35	202.58	172.50	465.23	355.95	253.35	202.58	172.50	558.27	427.14	304.02	243.09	207.00									
		300004315-PS1	300004315-PS1	300004315-PS1		PaceConnect Fours51	24,000.00	24,000.00	1,488.72	1,139.04	810.72	648.24	552.00	1,488.72	1,139.04	810.72	648.24	552.00	1,786.46	1,366.85	972.86	777.89	662.40									
		300004479-PS1	300004479-PS1	300004479-PS1		N-Up Binding 3 Component User License	5,500.00	5,500.00	341.17	261.03	185.79	148.56	126.50	341.17	261.03	185.79	148.56	126.50	409.40	313.24	222.95	178.27	151.80									
		300005581-PS1	N/A	N/A		Pace Scheduling Bundle	22,500.00	22,500.00	1,395.68	1,067.85	760.05	607.73	517.50	1,395.68	1,067.85	760.05	607.73	517.50	1,674.81	1,281.42	912.06	729.27	621.00									
		300004454-PS1	300004454-PS1	300004454-PS1		Pace Scheduling Base	8,250.00	8,250.00	511.75	391.55	278.69	222.83	189.75	511.

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		3000004516-FS1	3000004516-FS1	3000004516-FS1		PrintStream Wireless Warehouse Module	8,000.00	8,000.00	496.24	379.68	270.24	216.08	184.00	496.24	379.68	270.24	216.08	184.00	595.49	455.62	324.29	259.30	220.80										
		3000004517-FS1	3000004517-FS1	3000004517-FS1		PrintStream Wireless Device License per user	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		45078390	N/A	N/A		Pace Standard Appliance	4,995.00	4,995.00	309.84	237.06	168.73	134.91	114.89	309.84	237.06	168.73	134.91	114.89	371.81	284.48	202.48	161.90	137.86										
		45078391	N/A	N/A		Pace Power Appliance	7,395.00	7,395.00	458.71	350.97	249.80	199.74	170.09	458.71	350.97	249.80	199.74	170.09	550.45	421.16	299.76	239.69	204.10										
		45096791	N/A	N/A		Pace Enterprise Appliance	24,995.00	24,995.00	1,550.44	1,186.26	844.33	675.11	574.89	1,550.44	1,186.26	844.33	675.11	574.89	1,860.53	1,423.52	1,013.20	810.14	689.86										
		45079423	N/A	N/A		Pace Staging Appliance Standard	5,995.00	5,995.00	371.87	284.52	202.51	161.92	137.89	371.87	284.52	202.51	161.92	137.89	446.24	341.43	243.01	194.31	165.46										
		45079424	N/A	N/A		Pace Staging Appliance Power	7,995.00	7,995.00	495.93	379.44	270.07	215.94	183.89	495.93	379.44	270.07	215.94	183.89	595.12	455.33	324.09	259.13	220.66										
		45096792	N/A	N/A		Pace Staging Appliance Enterprise	24,995.00	24,995.00	1,550.44	1,186.26	844.33	675.11	574.89	1,550.44	1,186.26	844.33	675.11	574.89	1,860.53	1,423.52	1,013.20	810.14	689.86										
		30000002840	30000002840	30000002840		Pace Power Appliance Bundle includes Base and Staging Appliances	10,995.00	10,995.00	682.02	521.82	371.41	296.97	252.89	682.02	521.82	371.41	296.97	252.89	818.42	626.19	445.69	356.37	303.46										
		300003621	300003621	300003621		Pace Base Server Virtual Edition	2,995.00	2,995.00	185.78	142.14	101.17	80.89	68.89	185.78	142.14	101.17	80.89	68.89	222.94	170.57	121.41	97.07	82.66										
		300003622	300003622	300003622		Pace Staging Server Virtual Edition	2,995.00	2,995.00	185.78	142.14	101.17	80.89	68.89	185.78	142.14	101.17	80.89	68.89	222.94	170.57	121.41	97.07	82.66										
		100000005033-FS1	N/A	N/A		Annual MAINTENANCE Pace Enterprise Software Foundation Bundle	7,095.00	7,095.00	440.10	336.73	239.67	191.64	163.19	440.10	336.73	239.67	191.64	163.19	528.12	404.07	287.60	229.96	195.82										
		100000003351-FS1	N/A	N/A		Annual MAINTENANCE: Pace Core System - Enterprise	6,121.56	6,121.56	379.72	290.53	206.79	165.34	140.80	379.72	290.53	206.79	165.34	140.80	455.66	348.64	248.14	198.41	168.96										
		100000003364-FS1	N/A	N/A		Annual MAINTENANCE Pace Additional Pace Licenses for Full System	165.00	165.00	10.23	7.83	5.57	4.46	3.80	10.23	7.83	5.57	4.46	3.80	12.28	9.40	6.69	5.35	4.55										
		100000003296-FS1	N/A	N/A		Annual MAINTENANCE Pace Additional Data Collection Licences per workstation location	82.56	82.56	5.12	3.92	2.79	2.23	1.90	5.12	3.92	2.79	2.23	1.90	6.15	4.70	3.35	2.68	2.28										
		100000003302-FS1	N/A	N/A		Annual MAINTENANCE Pace Financial Consolidation Company	2,054.28	2,054.28	127.43	97.50	69.39	55.49	47.25	127.43	97.50	69.39	55.49	47.25	152.91	117.00	83.27	66.58	56.70										
		100000005059-FS1	N/A	N/A		Annual MAINTENANCE Pace Additional Company Single Appliance or Single Hosted Instance	1,435.56	1,435.56	89.05	68.13	48.49	38.77	33.02	89.05	68.13	48.49	38.77	33.02	106.88	81.76	58.19	46.53	39.62										
		100000003348-FS1	N/A	N/A		Annual MAINTENANCE Pace Additional Site License	4,636.56	4,636.56	287.61	220.05	156.62	125.23	106.64	287.61	220.05	156.62	125.23	106.64	345.13	264.06	187.95	150.28	127.97										
		100000006809-FS1	100000006809-FS1	100000006809-FS1		Annual MAINTENANCE Pace Scheduling Module	1,402.56	1,402.56	87.00	66.57	47.38	37.88	32.26	87.00	66.57	47.38	37.88	32.26	104.40	79.88	56.85	45.46	38.71										
		100000006801-FS1	100000006801-FS1	100000006801-FS1		Annual MAINTENANCE Pace Satellite Office 2	1,897.56	1,897.56	117.71	90.06	64.10	51.25	43.64	117.71	90.06	64.10	51.25	43.64	141.25	108.07	76.92	61.50	52.37										
		100000006802-FS1	100000006802-FS1	100000006802-FS1		Annual MAINTENANCE Pace Satellite Office 3	2,310.00	2,310.00	143.29	109.63	78.00	62.39	53.13	143.29	109.63	78.00	62.39	53.13	171.95	131.56	93.64	74.87	63.76										
		100000003301-FS1	N/A	N/A		Annual MAINTENANCE Pace Purchase Orders Module	800.25	800.25	49.64	37.98	27.03	21.61	18.41	49.64	37.98	27.03	21.61	18.41	59.57	45.58	32.44	25.94	22.09										
		100000003293-FS1	N/A	N/A		Annual MAINTENANCE Pace Purchase Orders Mobile	264.00	264.00	16.38	12.53	8.92	7.13	6.07	16.38	12.53	8.92	7.13	6.07	19.65	15.04	10.70	8.56	7.29										
		100000003292-FS1	N/A	N/A		Annual MAINTENANCE Pace Advanced Accounting Module AP GL BR	1,047.75	1,047.75	64.99	49.73	35.39	28.30	24.10	64.99	49.73	35.39	28.30	24.10	77.99	59.67	42.47	33.96	28.92										
		100000007780-FS1	100000007780-FS1	100000007780-FS1		Annual MAINTENANCE Pace Accounts Payable Module	330.00	330.00	20.47	15.66	11.15	8.91	7.59	20.47	15.66	11.15	8.91	7.59	24.56	18.79	13.38	10.70	9.11										
		100000008007-FS1	100000008007-FS1	100000008007-FS1		Annual MAINTENANCE Pace Bank Reconciliation Module	330.00	330.00	20.47	15.66	11.15	8.91	7.59	20.47	15.66	11.15	8.91	7.59	24.56	18.79	13.38	10.70	9.11										
		100000008008-FS1	100000008008-FS1	100000008008-FS1		Annual MAINTENANCE Pace General Ledger Module	742.50	742.50	46.06	35.24	25.08	20.05	17.08	46.06	35.24	25.08	20.05	17.08	55.27	42.29	30.10	24.07	20.49										
		100000008009-FS1	100000008009-FS1	100000008009-FS1		Annual MAINTENANCE Pace Fixed Assets Module	726.00	726.00	45.03	34.46	24.52	19.61	16.70	45.03	34.46	24.52	19.61	16.70	54.04	41.35	29.43	23.53	20.04										
		100000003362-FS1	N/A	N/A		Annual MAINTENANCE Pace Payroll Module	800.25	800.25	49.64	37.98	27.03	21.61	18.41	49.64	37.98	27.03	21.61	18.41	59.57	45.58	32.44	25.94	22.09										
		100000003359-FS1	N/A	N/A		Annual MAINTENANCE Pace Payroll Mobile Template	800.25	800.25	49.64	37.98	27.03	21.61	18.41	49.64	37.98	27.03	21.61	18.41	59.57	45.58	32.44	25.94	22.09										
		100000003294-FS1	N/A	N/A		Annual MAINTENANCE Pace Custom Reporting Module	800.25	800.25	49.64	37.98	27.03	21.61	18.41	49.64	37.98	27.03	21.61	18.41	59.57	45.58	32.44	25.94	22.09										
		100000003351-FS1	N/A	N/A		Annual MAINTENANCE Pace Owners Dashboard Module	825.00	825.00	51.17	39.15	27.87	22.28	18.98	51.17	39.15	27.87	22.28	18.98	61.41	46.99	33.44	26.74	22.77										
		100000003353-FS1	N/A	N/A		Annual MAINTENANCE Pace Customer Relationship Management Module includes Outlook Plu	1,270.50	1,270.50	78.81	60.30	42.92	34.32	29.22	78.81	60.30	42.92	34.32	29.22	94.57	72.36	51.50	41.18	35.07										
		100000005055-FS1	N/A	N/A		Annual MAINTENANCE PaceStation Add on Charts and Graphs	313.50	313.50	19.45	14.88	10.59	8.47	7.21	19.45	14.88	10.59	8.47	7.21	23.34	17.85	12.71	10.16	8.65										
		100000006740-FS1	100000006740-FS1	100000006740-FS1		Annual MAINTENANCE Pace Credit Card Module	1,270.50	1,270.50	78.81	60.30	42.92	34.32	29.22	78.81	60.30	42.92	34.32	29.22	94.57	72.36	51.50	41.18	35.07										
		100000003335-FS1	N/A	N/A		Annual MAINTENANCE Pace Price List Quoting Module	1,270.50	1,270.50	78.81	60.30	42.92	34.32	29.22	78.81	60.30	42.92	34.32	29.22	94.57	72.36	51.50	41.18	35.07										
		100000003277-FS1	N/A	N/A		Annual MAINTENANCE Pace Collection Module	1,326.25	1,326.25	82.39	63.04	44.87	35.88	30.55	82.39	63.04	44.87	35.88	30.55	98.87	75.65	53.84	43.05	36.66										
		100000003283-FS1	N/A	N/A		Annual MAINTENANCE Pace Job Costing and Productivity WIP Module	800.25	800.25	49.64	37.98	27.03	21.61	18.41	49.64	37.98	27.03	21.61	18.41	59.57	45.58	32.44	25.94	22.09										
		100000005056-FS1	N/A	N/A		Annual MAINTENANCE Pace Mailing Module	3,267.00	3,267.00	202.85	155.05	110.36	88.24	75.14	202.85	155.05	110.36	88.24	75.14	243.18	186.06	132.43	105.89	90.17										
		100000005058-FS1	N/A	N/A		Annual MAINTENANCE Pace Mobile Web App	1,435.50	1,435.50	89.04	68.13	48.49	38.77	33.02	89.04	68.13	48.49	38.77	33.02	106.85	81.75	58.19	46.53	39.62										
		100000005069-FS1	N/A	N/A		Annual MAINTENANCE Pace MultiCurrency Module	1,361.25	1,361.25	84.44	64.60	45.98	36.77	31.31	84.44	64.60	45.98	36.77	31.31	101.33	77.53	55.18	44.12	37.57										
		100000004811-FS1	N/A	N/A		Annual MAINTENANCE Pace Tax Distribution Module	569.25	569.25	35.31	27.02	19.23	15.38	13.09	35.31	27.02	19.23	15.38	13.09	42.37	32.42	23.08	18.45	15.71										
		100000005352-FS1	100000005352-FS1	100000005352-FS1		Annual MAINTENANCE Pace Time Zones Module	453.75	453.75	28.15	21.53	15.33	12.26	10.44	28.15	21.53	15.33	12.26	10.44	33.78	25.84	18.39	14.71	12.52										
		100000005182-FS1	100000005182-FS1	100000005182-FS1		Annual MAINTENANCE Pace Workflow Module	816.75	816.75	50.66	38.76	27.59	22.06	18.79	50.66	38.76	27.59	22.06	18.79	60.80	46.52	33.11	26.47	22.54										
		100000003356-FS1	N/A	N/A		Annual MAINTENANCE Pace eService Eel Rep Job Status Proof CO Web Activity	2,648.25	2,648.25	164.27	125.69	89.46	71.53	60.91	164.27	125.69	89.46	71.53	60.91	197.13	150.82	107.35	85.84	73.09										
		100000003298-FS1	N/A	N/A		Annual MAINTENANCE Pace eService per 100	27.23	27.23	1.69	1.29	0.92	0.74	0.63	1.69	1.29	0.92	0.74	0.63	2.03	1.55	1.10	0.88	0.75										
		100000003297-FS1	N/A	N/A		Annual MAINTENANCE Pace eGoods FG Inventory	1,328.25	1,328.25	82.39	63.04	44.87	35.88	30.55	82.39	63.04	44.87	35.88	30.55	98.87	75.65	53.84	43.05	36.66										
		100000006803-FS1	100000006803-FS1	100000006803-FS1		Annual MAINTENANCE Pace Forest Stewardship Council Module	762.00	762.00	47.27	36.16	25.74	20.58	17.53	47.27	36.16	25.74	20.58	17.53	56.72	43.40	30.89	24.70	21.03										
		100000006253-FS1	100000006253-FS1	100000006253-FS1		Annual MAINTENANCE Pace Customization Toolkit Bundle	7,260.00	7,260.00	450.34	344.56	245.24	196.09	166.98	450.34	344.56	245.24	196.09	166.98	540.41	413.47	294.29	235.31	200.38										
		100000006184-FS1	100000006184-FS1	100000006184-FS1		Annual MAINTENANCE Pace User Defined Alerts Module	1,361.25	1,361.25	84.44	64.60	45.98	36.77	31.31	84.44	64.60	45.98	36.77	31.31	101.33	77.53	55.18	44.12	37.57										
		100000003359-FS1	N/A	N/A		Annual MAINTENANCE Pace User Defined Translations Module	528.00	528.00	32.75	25.06	17.84	14.26	12.14	32.75	25.06	17.84	14.26	12.14	39.30	30.07	21.40	17.11	14.57										
		100000003367-FS1	N/A	N/A		Annual MAINTENANCE Pace User Defined Defaults Module	528.00	528.00	32.75	25.06	17.84	14.26	12.14	32.75	25.06	17.84	14.26	12.14	39.30	30.07	21.40	17.11	14.57										
		100000003368-FS1	N/A	N/A		Annual MAINTENANCE Pace User Defined Fields and Lists Module	1,146.75	1,146.75	71.13	54.42	38.74	30.97	26.38	71.13	54.42	38.74	30.97	26.38	85.36	65.31	46.48	37.17	31.65										
		100000003366-FS1	N/A	N/A		Annual MAINTENANCE Pace User Defined Forms Object Contexts Module	528.00	528.00	32.75	25.06	17.84	14.26	12.14	32.75	25.06	17.84	14.26	12.14	39.30	30.07	21.40	17.11	14.57										
		100000003365-FS1	N/A	N/A		Annual MAINTENANCE Pace User Defined Objects Module	528.00	528.00	32.75	25.06	17.84	14.26	12.14	32.75	25.06	17.84	14.26	12.14	39.30	30.07	21.40	17.11	14.57										
		100000005053-FS1	N/A	N/A		Annual MAINTENANCE Pace User Defined Database Views	453.75	453.75	28.15	21.53	15.33	12.26	10.44	28.15	21.53	15.33	12.26	10.44	33.78	25.84	18.39	14.71	12.52										
		100000003350-FS1	N/A	N/A		Annual MAINTENANCE Pace API Module programming interface	3,984.75	3,984.75	247.17	189.12	134.60	107.63	91.65	247.17	189.12	134.60	107.63	91.65	296.61	226.94	161.53	129.15	109.98										
		100000007123-FS1	100000007123-FS1	100000007123-FS1		Annual MAINTENANCE Pace PaceConnect Fees	1,200.00	1,200.00	74.44	56.95	40.54	32.41	27.60	74.44	56.95	40.54	32.41	27.60	89.32	68.34	48.64	38.89	33.12										
		100000005057-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect Virtual Systems API	1,980.00	1,980.00	122.82	93.97	66.88	53.48	45.54	122.82	93.97	66.88	53.48	45.54	147.38	112.76	80.26	64.18	54.65										
		100000003356-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect JDF JMF Module Standard JDF integration	4,158.50	4,158.50	254.85	194.99	138.78	110.97	94.50	254.85	194.99	138.78	110.97	94.50	305.82	233.99	166.54	133.16	113.39										
		100000005042-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect DSF Item Templates and PLQ	915.75	915.75	56.80	43.46	30.93	24.73	21.06	56.80	43.46	30.93	24.73	21.06	68.16	52.15	37.12	29.68	25.27										
		100000006230-FS1	100000006230-FS1	100000006230-FS1		Annual MAINTENANCE PaceConnect PrintStream Item Templates and PLQ	915.75	915.75	56.80	43.46	30.93	24.73	21.06	56.80	43.46	30.93	24.73	21.06	68.16	52.15	37.12	29.68	25.27										
		100000003375-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect Printable pricing is per site	3,960.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30										
		100000003374-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect Pagefloc pricing is per site	3,960.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30										
		100000003341-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect Kpeds pricing is per site	1,980.00	1,980.00	122.82	93.97	66.88	53.48	45.54	122.82	93.97	66.88	53.48	45.54	147.38	112.76	80.26	64.18	54.65										
		100000003341-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect Metrix	412.50	412.50	25.59	19.58	13.93	11.14	9.49	25.59	19.58	13.93	11.14	9.49	30.70	23.49	16.72	13.37	11.39										
		100000003377-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect PaceConnect API	3,960.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30										
		100000003373-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect Wiley	3,960.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30										
		100000006183-FS1	100000006183-FS1	100000006183-FS1		Annual MAINTENANCE PaceConnect Sales Tax Service	1,237.50	1,237.50	76.76	58.73	41.80	33.42	28.46	76.76	58.73	41.80	33.42	28.46	92.11	70.48	50.16	40.11	34.16										
		100000006478-FS1	100000006478-FS1	100000006478-FS1		Annual MAINTENANCE PaceConnect XML Job Importer	1,237.50	1,237.50	76.76	58.73	41.80	33.42	28.46	76.76	58.73	41.80	33.42	28.46	92.11	70.48	50.16	40.11	34.16										
		100000006660-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect FoxES	3,960.00	3,960.00	245.64	187.94	133.77	106.96	91.08	245.64	187.94	133.77	106.96	91.08	294.77	225.53	160.52	128.35	109.30										
		100000004951-FS1	N/A	N/A		Annual MAINTENANCE PaceConnect OPS Item Templates and PLQ	915.75	915.75	56.80	43.46	30.93	24.73	21.06	56.80	43.46	30.93	24.73	21.06	68.16	52.15	37.12	29.68	25.27										
		100000006231-FS1	100000006231-FS1	100000006231-FS1		Annual MAINTENANCE Pace Scheduling Bundle	3,712.50	3,712.50	230.29	176.20	125.41	100.27	85.39	230.29	176.20	125.41	100.27	85.39	276.34	211.43	150.49	120.33	102.47										
		300003621	N/A	N/A		Annual MAINTENANCE Pace Scheduling Module Base	1,361.25	1,361.25	84.44	64.60	45.98	36.77	31.31	84.44	64.60	45.98	36.77	31.31	101.33	77.53	55.18	44.12	37.57										
		100000003361-FS1	N/A	N/A		Annual MAINTENANCE Pace Job Planning and Prioritization Module	2,474.18	2,474.18	153.47	117.42	83.59	66.83	56.91	153.47	117.42	83.59	66.83	56.91	184.17	140.91	100.29	80.19	68.29										
		100000006185-FS1	100000006185-FS1	100000006185-FS1		Annual MAINTENANCE Pace Scheduling Optimized Loading	453.75	453.75	28.15	21.53	15.33	12.26	10.44	28.15	21.53	15.33	12.26	10.44	33.78	25.84	18.39	14.71	12.52										
		100000006187-FS1	100000006187-FS1	100000006187-FS1		Annual MAINTENANCE Pace Scheduling What If Scenarios	53.75	53.75	3.33	2.55	1.82	1.45	1.24	3.33	2.55	1.82	1.45	1.24	4.00	3.06	2.18	1.74	1.48										
		100000006189-FS1	100000006189-FS1	100000006189-FS1		Annual MAINTENANCE Pace Visual Product Builder requires Price List Quoting	1,815.00	1,815.00	112.58	86.14	61.31	49.02	41.75	112.58	86.14	61.31	49.02	41.75	135.10	103.37	73.57	58.83	50.09										
		100000006889-FS1	N/A	N/A		Annual MAINTENANCE EFI Scheduling PrintFlow Module Level 1	2,887.50	2,887.50	179.11	137.04	97.54	77.99	66.41	179.11	137.04	97.54	77.99	66.41	214.93	164.45	117.05	93.59	79.70										
		100000006888-FS1	N/A	N/A		Annual MAINTENANCE EFI Scheduling PrintFlow Add users	825.00	825.00	51.17	39.15	27.87	22.28	18.98	51.17	39.15	27.87	22.28	18.98	61.41	46.99	33.44	26.74	22.77										
		100000006913-FS1	N/A	N/A		Annual MAINTENANCE EFI Scheduling PrintFlow Browser viewer	412.50	412.50	25.59	19.58	13.93	11.14	9.49	25.59	19.58	13.93	11.14	9.49	30.70	23.49	16.72	13.37	11.39										
		100000003358-FS1	N/A	N/A		Annual MAINTENANCE Pace Freightlite Module	412.50	412.50	25.59	19.58	13.93	11.14	9.49	25.59	19.58	13.93	11.14	9.49	30.70	23.49	16.72	13.37	11.39										
		100000007874-FS1	100000007874-FS1	100000007874-FS1		Annual MAINTENANCE Pace ShipStation	1,387.50	1,387.50	86.07	65.85	46.87	37.48	31.91	86.07	65.85	46.87	37.48	31.91	103.28	79.02	56.24	44.97	38.30										
		100000007871-FS1	100000007871-FS1	100000007871-FS1		Annual MAINTENANCE Pace ProcessShipper Ship200	5,920.00	5,920.00	367.22	280.96	199.99	159.90	136.16	367.22	280.96	199.99	159.90	136.16	440.66	337.16	239.97	191.88	163.39										
		100000007872-FS1	100000007872-FS1	100000007872-FS1		Annual MAINTENANCE Pace ProcessShipper Ship300	7,122.50	7,122.50	441.81	338.03	240.60	192.38	163.82	441.81	338.03	240.60	192.38	163.82	530.17	405.64	288.72	230.85	196.58										
		100000003561-FS1	N/A	N/A		Annual MAINTENANCE Additional ProcessShipper Location License	2,220.00	2,220.00	137.71	105.36	74.99	59.96	51.06	137.71	105.36	74.99	59.96	51.06	165.25	126.43	89.99	71.95	61.27										
		100000004979-FS1	N/A	N/A		Annual MAINTENANCE Additional Cleaning & Residential Commercial Indicator per site	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		100000014589-FS1	N/A	N/A		Annual MAINTENANCE Pace Auto-Count 1000 Software Module	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80										
		100000005232-FS1	100000005232-FS1	100000005232-FS1		Annual MAINTENANCE Pace Auto Count for Finishing binders	250.00	250.00	15.51	11.87	8.45	6.75	5.75	15.51	11.87	8.45	6.75	5.75	18.61	14.24	10.13	8.10	6.90										
		100000014592-FS1	N/A	N/A		Annual MAINTENANCE Pace Auto-Count 3000 Software Module	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68										
		100000014620-FS1	N/A	N/A		Annual MAINTENANCE Pace Auto-Count 3000 Add-on Module for Additional Delivery on Press	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
		100000007464-FS1	100000007464-FS1	100000007464-FS1		Annual MAINTENANCE Pace Count mobile DFC Laser for non automated equipment and tasks	150.00

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						Production Systems																											
		LPP-PAC-0125V-FS1	LPP-PAC-0125V-FS1	LPP-PAC-0125V-FS1		Production License 125,000 Images Per Year	5,110.00	4,129.00	256.12	195.98	139.48	111.52	94.97	256.12	195.98	139.48	111.52	94.97	307.36	235.15	167.37	133.83	113.96									
		LPP-PAC-0250V-FS1	LPP-PAC-0250V-FS1	LPP-PAC-0250V-FS1		Production License 250,000 Images Per Year	9,950.00	8,040.00	498.72	381.58	271.59	217.16	184.92	498.72	381.58	271.59	217.16	184.92	598.47	457.89	325.91	260.59	221.90									
		LPP-PAC-0500V-FS1	LPP-PAC-0500V-FS1	LPP-PAC-0500V-FS1		Production License 500,000 Images Per Year	18,870.00	15,248.00	945.83	723.67	515.08	411.85	350.70	945.83	723.67	515.08	411.85	350.70	1,135.00	868.40	618.09	494.22	420.84									
		LPP-PAC-0750V-FS1	LPP-PAC-0750V-FS1	LPP-PAC-0750V-FS1		Production License 750,000 Images Per Year	26,860.00	21,705.00	1,346.36	1,030.12	733.16	586.25	499.22	1,346.36	1,030.12	733.19	586.25	499.22	1,615.63	1,236.14	879.83	703.50	599.06									
		LPP-PAC-1000V-FS1	LPP-PAC-1000V-FS1	LPP-PAC-1000V-FS1		Production License 1,000,000 Images Per Year	34,030.00	27,499.00	1,705.76	1,305.10	928.92	742.75	632.48	1,705.76	1,305.10	928.92	742.75	632.48	2,046.92	1,566.12	1,114.70	891.30	758.97									
		LPP-PAC-1250V-FS1	LPP-PAC-1250V-FS1	LPP-PAC-1250V-FS1		Production License 1,250,000 Images Per Year	40,450.00	32,687.00	2,027.57	1,551.33	1,104.17	882.88	751.80	2,027.57	1,551.33	1,104.17	882.88	751.80	2,433.09	1,861.59	1,325.00	1,059.45	902.16									
		LPP-PAC-2500V-FS1	LPP-PAC-2500V-FS1	LPP-PAC-2500V-FS1		Production License 2,500,000 Images Per Year	63,870.00	51,612.00	3,201.49	2,449.51	1,743.45	1,394.04	1,187.08	3,201.49	2,449.51	1,743.45	1,394.04	1,187.08	3,841.79	2,939.41	2,092.14	1,672.85	1,424.49									
		LPP-PAC-3750V-FS1	LPP-PAC-3750V-FS1	LPP-PAC-3750V-FS1		Production License 3,750,000 Images Per Year	76,640.00	61,931.00	3,841.58	2,939.25	2,092.00	1,672.76	1,424.41	3,841.58	2,939.25	2,092.03	1,672.76	1,424.41	4,609.90	3,527.09	2,510.44	2,007.31	1,709.30									
		LPP-PAC-5000V-FS1	LPP-PAC-5000V-FS1	LPP-PAC-5000V-FS1		Production License 5,000,000 Images Per Year	89,410.00	72,251.00	4,481.73	3,429.03	2,440.64	1,951.50	1,661.77	4,481.73	3,429.03	2,440.64	1,951.50	1,661.77	5,378.08	4,114.84	2,928.77	2,341.80	1,994.13									
		LPP-PAC-6250V-FS1	LPP-PAC-6250V-FS1	LPP-PAC-6250V-FS1		Production License 6,250,000 Images Per Year	102,180.00	82,570.00	5,121.62	3,918.77	2,789.21	2,230.22	1,899.11	5,121.62	3,918.77	2,789.21	2,230.22	1,899.11	6,146.18	4,702.53	3,347.06	2,676.26	2,278.93									
		LPP-PAC-7500V-FS1	LPP-PAC-7500V-FS1	LPP-PAC-7500V-FS1		Production License 7,500,000 Images Per Year	114,950.00	92,889.00	5,761.50	4,408.51	3,137.79	2,508.93	2,136.45	5,761.50	4,408.51	3,137.79	2,508.93	2,136.45	6,914.28	5,290.21	3,765.35	3,010.72	2,563.74									
		LPP-PAC-8750V-FS1	LPP-PAC-8750V-FS1	LPP-PAC-8750V-FS1		Production License 8,750,000 Images Per Year	127,720.00	103,208.00	6,401.99	4,898.25	3,486.37	2,787.65	2,373.78	6,401.99	4,898.25	3,486.37	2,787.65	2,373.78	7,682.39	5,877.90	4,183.64	3,345.18	2,848.54									
		LPP-PAC-10000V-FS1	LPP-PAC-10000V-FS1	LPP-PAC-10000V-FS1		Production License 10,000,000 Images Per Year	140,490.00	113,527.00	7,042.08	5,387.99	3,834.94	3,066.36	2,611.12	7,042.08	5,387.99	3,834.94	3,066.36	2,611.12	8,450.50	6,465.59	4,601.93	3,679.64	3,133.35									
		MPP-PAC-0125V-FS1	MPP-PAC-0125V-FS1	MPP-PAC-0125V-FS1		Production License 125,000 Images Per Year Maintenance	919.80	836.00	51.88	39.68	28.24	22.58	19.23	51.88	39.68	28.24	22.58	19.23	62.23	47.61	33.89	27.10	23.07									
		MPP-PAC-0250V-FS1	MPP-PAC-0250V-FS1	MPP-PAC-0250V-FS1		Production License 250,000 Images Per Year Maintenance	1,791.00	1,628.00	100.98	77.26	54.99	43.97	37.44	100.98	77.26	54.99	43.97	37.44	121.18	92.72	65.99	52.77	44.93									
		MPP-PAC-0500V-FS1	MPP-PAC-0500V-FS1	MPP-PAC-0500V-FS1		Production License 500,000 Images Per Year Maintenance	3,396.00	3,089.00	191.61	146.60	104.35	83.43	71.05	191.61	146.60	104.35	83.43	71.05	229.93	175.92	125.22	100.12	85.26									
		MPP-PAC-0750V-FS1	MPP-PAC-0750V-FS1	MPP-PAC-0750V-FS1		Production License 750,000 Images Per Year Maintenance	4,834.80	4,396.00	272.68	208.63	148.50	118.74	101.11	272.68	208.63	148.50	118.74	101.11	327.22	250.36	178.20	142.48	121.33									
		MPP-PAC-1000V-FS1	MPP-PAC-1000V-FS1	MPP-PAC-1000V-FS1		Production License 1,000,000 Images Per Year Maintenance	6,125.40	5,570.00	345.51	264.35	188.15	150.45	128.11	345.51	264.35	188.15	150.45	128.11	414.61	317.22	225.78	180.53	153.73									
		MPP-PAC-1250V-FS1	MPP-PAC-1250V-FS1	MPP-PAC-1250V-FS1		Production License 1,250,000 Images Per Year Maintenance	7,281.00	6,619.00	410.58	314.14	223.59	178.78	152.24	410.58	314.14	223.59	178.78	152.24	492.69	376.97	268.31	214.54	182.68									
		MPP-PAC-2500V-FS1	MPP-PAC-2500V-FS1	MPP-PAC-2500V-FS1		Production License 2,500,000 Images Per Year Maintenance	11,498.00	10,453.00	648.46	496.10	353.10	282.34	240.42	648.46	496.10	353.10	282.34	240.42	778.08	595.32	423.72	338.80	288.50									
		MPP-PAC-3750V-FS1	MPP-PAC-3750V-FS1	MPP-PAC-3750V-FS1		Production License 3,750,000 Images Per Year Maintenance	13,795.20	12,542.00	777.98	595.24	423.67	338.76	288.47	777.98	595.24	423.67	338.76	288.47	933.58	714.29	508.40	406.51	346.16									
		MPP-PAC-5000V-FS1	MPP-PAC-5000V-FS1	MPP-PAC-5000V-FS1		Production License 5,000,000 Images Per Year Maintenance	16,093.80	14,631.00	907.58	694.39	494.24	395.18	336.51	907.58	694.39	494.24	395.18	336.51	1,089.07	833.26	593.08	474.22	403.82									
		MPP-PAC-6250V-FS1	MPP-PAC-6250V-FS1	MPP-PAC-6250V-FS1		Production License 6,250,000 Images Per Year Maintenance	18,392.40	16,721.00	1,037.20	793.58	564.84	451.63	384.58	1,037.20	793.58	564.84	451.63	384.58	1,244.64	952.29	677.80	541.96	461.50									
		MPP-PAC-7500V-FS1	MPP-PAC-7500V-FS1	MPP-PAC-7500V-FS1		Production License 7,500,000 Images Per Year Maintenance	20,691.00	18,810.00	1,166.78	892.72	635.40	508.06	432.63	1,166.78	892.72	635.40	508.06	432.63	1,400.14	1,071.27	762.48	609.67	519.16									
		MPP-PAC-8750V-FS1	MPP-PAC-8750V-FS1	MPP-PAC-8750V-FS1		Production License 8,750,000 Images Per Year Maintenance	22,989.60	20,900.00	1,296.43	991.91	706.00	564.51	480.70	1,296.43	991.91	706.00	564.51	480.70	1,555.71	1,190.30	847.20	677.41	576.84									
		MPP-PAC-10000V-FS1	MPP-PAC-10000V-FS1	MPP-PAC-10000V-FS1		Production License 10,000,000 Images Per Year Maintenance	25,288.20	22,991.00	1,426.13	1,091.15	776.64	630.99	528.79	1,426.13	1,091.15	776.64	630.99	528.79	1,711.36	1,309.38	931.96	745.18	634.55									
		LPP-PAE-0125V-FS1	LPP-PAE-0125V-FS1	LPP-PAE-0125V-FS1		Production License 125,000 Images Per Year	11,750.00	9,495.00	588.97	450.63	320.74	256.46	218.38	588.97	450.63	320.74	256.46	218.38	706.77	540.76	384.89	307.75	262.06									
		LPP-PAE-0250V-FS1	LPP-PAE-0250V-FS1	LPP-PAE-0250V-FS1		Production License 250,000 Images Per Year	22,880.00	18,489.00	1,146.87	877.49	624.56	499.39	425.25	1,146.87	877.49	624.56	499.39	425.25	1,376.25	1,052.99	749.47	599.27	510.30									
		LPP-PAE-0500V-FS1	LPP-PAE-0500V-FS1	LPP-PAE-0500V-FS1		Production License 500,000 Images Per Year	43,890.00	35,055.00	2,174.46	1,663.71	1,184.16	946.84	806.27	2,174.46	1,663.71	1,184.16	946.84	806.27	2,609.35	1,996.45	1,420.99	1,136.20	967.52									
		LPP-PAE-0750V-FS1	LPP-PAE-0750V-FS1	LPP-PAE-0750V-FS1		Production License 750,000 Images Per Year	61,770.00	49,915.00	3,096.23	2,368.97	1,686.13	1,348.20	1,148.05	3,096.23	2,368.97	1,686.13	1,348.20	1,148.05	3,715.47	2,842.76	2,023.35	1,617.84	1,377.65									
		LPP-PAE-1000V-FS1	LPP-PAE-1000V-FS1	LPP-PAE-1000V-FS1		Production License 1,000,000 Images Per Year	78,250.00	63,232.00	3,922.28	3,000.99	2,135.98	1,707.90	1,454.34	3,922.28	3,000.99	2,135.98	1,707.90	1,454.34	4,706.74	3,601.19	2,563.17	2,049.48	1,745.20									
		LPP-PAE-1250V-FS1	LPP-PAE-1250V-FS1	LPP-PAE-1250V-FS1		Production License 1,250,000 Images Per Year	93,020.00	75,168.00	4,662.67	3,567.47	2,539.18	2,030.29	1,728.86	4,662.67	3,567.47	2,539.18	2,030.29	1,728.86	5,595.21	4,280.97	3,047.01	2,436.35	2,074.64									
		LPP-PAE-2500V-FS1	LPP-PAE-2500V-FS1	LPP-PAE-2500V-FS1		Production License 2,500,000 Images Per Year	146,690.00	118,699.00	7,362.90	5,633.45	4,009.65	3,206.06	2,730.08	7,362.90	5,633.45	4,009.65	3,206.06	2,730.08	8,835.48	6,760.15	4,811.58	3,847.52	3,276.10									
		LPP-PAE-3750V-FS1	LPP-PAE-3750V-FS1	LPP-PAE-3750V-FS1		Production License 3,750,000 Images Per Year	176,380.00	142,448.00	8,836.05	6,760.59	4,811.89	3,847.52	3,276.30	8,836.05	6,760.59	4,811.89	3,847.52	3,276.30	10,603.26	8,112.70	5,774.27	4,617.02	3,931.56									
		LPP-PAE-5000V-FS1	LPP-PAE-5000V-FS1	LPP-PAE-5000V-FS1		Production License 5,000,000 Images Per Year	205,670.00	166,188.00	10,309.26	7,887.76	5,614.17	4,489.01	3,822.55	10,309.26	7,887.76	5,614.17	4,489.01	3,822.55	12,371.11	9,465.31	6,737.00	5,386.81	4,587.06									
		LPP-PAE-6250V-FS1	LPP-PAE-6250V-FS1	LPP-PAE-6250V-FS1		Production License 6,250,000 Images Per Year	235,060.00	189,947.00	11,782.41	9,014.88	6,416.41	5,130.47	4,368.78	11,782.41	9,014.88	6,416.41	5,130.47	4,368.78	14,138.89	10,817.86	7,699.69	6,156.56	5,242.54									
		LPP-PAE-7500V-FS1	LPP-PAE-7500V-FS1	LPP-PAE-7500V-FS1		Production License 7,500,000 Images Per Year	264,450.00	213,697.00	13,255.62	10,142.06	7,218.68	5,771.96	4,915.03	13,255.62	10,142.06	7,218.68	5,771.96	4,915.03	15,906.75	12,170.47	8,662.42	6,926.35	5,898.04									
		LPP-PAE-8750V-FS1	LPP-PAE-8750V-FS1	LPP-PAE-8750V-FS1		Production License 8,750,000 Images Per Year	293,840.00	237,446.00	14,728.79	11,269.19	8,020.93	6,413.42	5,461.28	14,728.79	11,269.19	8,020.93	6,413.42	5,461.28	17,674.53	13,523.02	9,625.11	7,695.93	6,553.51									
		LPP-PAE-10000V-FS1	LPP-PAE-10000V-FS1	LPP-PAE-10000V-FS1		Production License 10,000,000 Images Per Year	323,230.00	261,196.00	16,201.99	12,396.36	8,823.20	7,054.90	6,007.51	16,201.99	12,396.36	8,823.20	7,054.90	6,007.51	19,442.39	14,875.63	10,587.84	8,465.88	7,209.01									
		MPP-PAE-0125V-FS1	MPP-PAE-0125V-FS1	MPP-PAE-0125V-FS1		Production License 125,000 Images Per Year Maintenance	2,115.00	1,923.00	119.28	91.27	64.96	51.94	44.23	119.28	91.27	64.96	51.94	44.23	143.14	109.52	77.95	62.33	53.07									
		MPP-PAE-0250V-FS1	MPP-PAE-0250V-FS1	MPP-PAE-0250V-FS1		Production License 250,000 Images Per Year Maintenance	4,116.60	3,745.00	232.30	177.74	126.51	101.15	86.14	232.30	177.74	126.51	101.15	86.14	278.76	213.29	151.81	121.38	103.36									
		MPP-PAE-0500V-FS1	MPP-PAE-0500V-FS1	MPP-PAE-0500V-FS1		Production License 500,000 Images Per Year Maintenance	7,808.40	7,100.00	440.41	336.97	239.84	191.77	163.30	440.41	336.97	239.84	191.77	163.30	528.50	404.36	287.81	230.13	195.96									
		MPP-PAE-0750V-FS1	MPP-PAE-0750V-FS1	MPP-PAE-0750V-FS1		Production License 750,000 Images Per Year Maintenance	11,118.60	10,109.00	627.06	479.77	341.48	273.04	232.51	627.06	479.77	341.48	273.04	232.51	752.47	575.73	409.78	327.65	279.01									
		MPP-PAE-1000V-FS1	MPP-PAE-1000V-FS1	MPP-PAE-1000V-FS1		Production License 1,000,000 Images Per Year Maintenance	14,085.00	12,805.00	794.29	607.73	432.55	345.86	294.52	794.29	607.73	432.55	345.86	294.52	953.15	729.27	519.06	415.04	353.42									
		MPP-PAE-1250V-FS1	MPP-PAE-1250V-FS1	MPP-PAE-1250V-FS1		Production License 1,250,000 Images Per Year Maintenance	16,743.00	15,222.00	944.22	722.44	514.20	411.15	350.11	944.22	722.44	514.20	411.15	350.11	1,133.06	866.92	617.04	493.38	420.13									
		MPP-PAE-2500V-FS1	MPP-PAE-2500V-FS1	MPP-PAE-2500V-FS1		Production License 2,500,000 Images Per Year Maintenance	26,440.20	24,037.00	1,491.02	1,140.80	811.97	649.24	552.85	1,491.02	1,140.80	811.97	649.24	552.85	1,789.22	1,368.96	974.36	779.09	663.42									
		MPP-PAE-3750V-FS1	MPP-PAE-3750V-FS1	MPP-PAE-3750V-FS1		Production License 3,750,000 Images Per Year Maintenance	31,730.40	28,846.00	1,789.32	1,369.03	974.40	779.13	663.46	1,789.32	1,369.03	974.42	779.13	663.46	2,147.18	1,642.84	1,169.30	934.96	796.15									
		MPP-PAE-5000V-FS1	MPP-PAE-5000V-FS1	MPP-PAE-5000V-FS1		Production License 5,000,000 Images Per Year Maintenance	37,020.60	33,656.00	2,087.68	1,597.31	1,136.90	909.05	774.05	2,087.68	1,597.31	1,136.90	909.05	774.05	2,505.22	1,916.78	1,364.28	1,090.86	928.91									
		MPP-PAE-6250V-FS1	MPP-PAE-6250V-FS1	MPP-PAE-6250V-FS1		Production License 6,250,000 Images Per Year Maintenance	42,310.80	38,465.00	2,385.98	1,825.55	1,299.35	1,038.94	884.70	2,385.98	1,825.55	1,299.35	1,038.94	884.70	2,863.18	2,190.66	1,559.22	1,246.73	1,061.63									
		MPP-PAE-7500V-FS1	MPP-PAE-7500V-FS1	MPP-PAE-7500V-FS1		Production License 7,500,000 Images Per Year Maintenance	47,601.00	43,274.00	2,684.29	2,053.76	1,461.80	1,168.82	995.30	2,684.29	2,053.76	1,461.80	1,168.82	995.30	3,221.14	2,464.54	1,754.05	1,402.60	1,194.36									
		MPP-PAE-8750V-FS1	MPP-PAE-8750V-FS1	MPP-PAE-8750V-FS1		Production License 8,750,000 Images Per Year Maintenance	52,891.20	48,084.00	2,982.65	2,282.07	1,624.29	1,298.75	1,105.93	2,982.65	2,282.07	1,624.28	1,298.75	1,105.93	3,579.18	2,738.48	1,949.13	1,558.50	1,327.12									
		MPP-PAE-10000V-FS1	MPP-PAE-10000V-FS1	MPP-PAE-10000V-FS1		Production License 10,000,000 Images Per Year Maintenance	58,181.40	52,893.00	3,280.95	2,510.30	1,786.73	1,428.64	1,216.54	3,280.95	2,510.30	1,786.73	1,428.64	1,216.54	3,937.14	3,012.36	2,144.07	1,714.37	1,459.85									
		LPP-PAT-0125V-FS1	LPP-PAT-0125V-FS1	LPP-PAT-0125V-FS1		Production License 125,000 Images Per Year	14,690.00	14,690.00	911.22	697.19	496.23	396.78	337.87	911.22	697.19	496.23	396.78	337.87	1,093.46	836.62	595.47	476.13	405.44									
		LPP-PAT-0250V-FS1	LPP-PAT-0250V-FS1	LPP-PAT-0250V-FS1		Production License 250,000 Images Per Year	28,590.00	28,590.00	1,773.44	1,356.88	965.77	772.22	657.57	1,773.44	1,356.88	965.77	772.22	657.57	2,128.13	1,628.26	1,158.92	926.66	789.08									
		LPP-PAT-0500V-FS1	LPP-PAT-0500V-FS1	LPP-PAT-0500V-FS1		Production License 500,000 Images Per Year	54,230.00	54,230.00	3,363.89	2,573.76	1,831.89	1,464.75	1,247.29	3,363.89	2,573.76	1,831.89	1,464.75	1,247.29	4,036.68	3,088.51	2,198.27	1,757.70	1,496.75									
		LPP-PAT-0750V-FS1	LPP-PAT-0750V-FS1	LPP-PAT-0750V-FS1		Production License 750,000 Images Per Year	77,210.00	75,073.00	4,656.78	3,562.96	2,535.97	2,027.72	1,726.68	4,656.78	3,562.96	2,535.97	2,027.72	1,726.68	5,588.13	4,275.56	3,043.16	2,433.27	2,072.01									
		LPP-PAT-1000V-FS1	LPP-PAT-1000V-FS1	LPP-PAT-1000V-FS1		Production License 1,000,000 Images Per Year	97,810.00	95,679.00	5,934.97	4,540.93	3,232.04	2,584.29	2,200.62	5,934.97	4,540.93	3,232.04	2,584.29	2,200.62	7,121.96	5,449.11	3,878.44	3,101.15	2,640.74									
		LPP-PAT-1250V-FS1	LPP-PAT-1250V-FS1	LPP-PAT-1250V-FS1		Production License 1,250,000 Images Per Year	116,280.00	109,076.00	6,765.98	5,176.75	3,684.59	2,946.14	2,508.75	6,765.98	5,176.75	3,684.59	2,946.14	2,508.75	8,119.18	6,212.10	4,421.50	3,535.37	3,010.50									
		LPP-PAT-2500V-FS1	LPP-PAT-2500V-FS1	LPP-PAT-2500V-FS1		Production License 2,500,000 Images Per Year	183,610.00	157,512.00	9,770.47	7,475.52	5,320.76	4,254.40	3,622.78	9,770.47	7,475.52	5,320.76	4,254.40	3,622.78	11,724.56	8,970.62	6,384.91	5,105.28	4,347.33									
		LPP-PAT-3750V-FS1	LPP-PAT-3750V-FS1	LPP-PAT-3750V-FS1		Production License 3,750,000 Images Per Year	220,350.00	188,222.00	11,675.41	8,933.02	6,358.14	5,083.88	4,329.11	11,675.41	8,933.02	6,358.14	5,083.88	4,329.11	14,010.49	10,719.62	7,629.77	6,100.65	5,194.93									
		LPP-PAT-5000V-FS1	LPP-PAT-5000V-FS1	LPP-PAT-5000V-FS1		Production License 5,000,000 Images Per Year	257,090.00	227,749.00	12,886.67	9,859.77	7,017.76	5,611.30	4,778.23	12,886.67	9,859.77	7,017.76	5,611.30	4,778.23	15,464.00	11,833.72	8,421.31	6,733.56	5,733.87									
		LPP-PAT-6250V-FS1	LPP-PAT-6250V-FS1	LPP-PAT-6250V-FS1		Production License 6,250,000 Images Per Year	293,830.00	237,438.00	14,728.28	11,266.81	8,020.66	6,413.20	5,461.07	14,728.28	11,266.81	8,020.66	6,413.20	5,461.07	17,673.93	13,522.57	9,624.79	7,695.84	6,553.29									
		LPP-PAT-7500V-FS1	LPP-PAT-7500V-FS1	LPP-PAT-7500V-FS1		Production License 7,500,000 Images Per Year	330,570.00	267,127.00	16,569.69	12,677.85	9,023.55	7,215.10	6,143.92	16,569.89	12,677.85	9,023.55	7,215.10	6,143.92	19,883.87	15,213.42	10,828.26	8,658.12	7,372.71									
		LPP-PAT-8750V-FS1	LPP-PAT-8750V-FS1	LPP-PAT-8750V-FS1		Production License 8,750,000 Images Per Year	367,310.00	296,816.00	18,411.50	14,088.89	10,026.44	8,017.00	6,826.77	18,411.50	14,088.89	10,026.44	8,017.00	6,826.77	22,093.80	16,904.26	12,031.73	9,620.40	8,192.12									
		LPP-PAT-10000V-FS1	LPP-PAT-10000V-FS1	LPP-PAT-10000V-FS1		Production License 10,000,000 Images Per Year	404,050.00	326,505.00	20,253.11	15,495.93	11,029.34	8,818.90	7,509.62	20,253.11	15,495.93	11,029.34	8,818.90	7,509.62	24,303.73	18,595.11	13,235.21	10,582.68	9,011.54									
		MPP-PAT-0125V-FS1	MPP-PAT-0125V-FS1	MPP-PAT-0125V-FS1		Production License 125,000 Images Per Year Maintenance	2,644.20	2,644.20	164.02	125.49	88.32	71.42	60.82	164.02	125.49	88.32	71.42	60.82	196.83	150.59	107.19	85.70	72.98									
		MPP-PAT-0250V-FS1	MPP-PAT-0250V-FS1	MPP-PAT-0250V-FS1		Production License 250,000 Images Per Year Maintenance	5,146.20	5,146.20	319.22	244.24	173.84	139.00	118.36	319.22	244.24	173.84	139.00	118.36	383.06	293.09	208.61	166.80	142.04									
		MPP-PAT-0500V-FS1	MPP-PAT-0500V-FS1	MPP-PAT-0500V-FS1		Production License 500,000 Images Per Year Maintenance	9,761.40	9,761.40	605.50	463.28	329.74	263.66	224.51	605.50	463.28	329.74	263.66	224.51	726.60	555.93	395.69	316.39	269.41									
		MPP-PAT-0750V-FS1	MPP-PAT-0750V-FS1	MPP-PAT-0750V-FS1		Production License 750,000 Images Per Year Maintenance	13,897.80	13,513.00	838.21	641.33	456.47	364.99	310.80	838.21	641.33	456.47	364.99	310.80	1,005.85	769.59	547.76	437.98	372.96									
		MPP-PAT-1000V-FS1	MPP-PAT-1000V-FS1	MPP-PAT-1000V-FS1		Production License 1,000,000 Images Per Year Maintenance	17,605.80	17,222.00	1,068.28	817.38	581.76	465.17	396.11	1,068.28	817.38	581.76	465.17	396.11	1,281.94	980.83	698.11	558.20	475.33									
		MPP-PAT-1250V-FS1	LPP-PAT-1250V-FS1	LPP-PAT-1250V-FS1		Production License 1,250,000 Images Per Year Maintenance	20,930.40	19,934.00	1,217.90	931.83	663.24	530.31	451.58	1,217.90	931.83	663.24	530.31	451.58	1,461.48	1,118.20	795.88	636.38	541.90									
		MPP-PAT-2500V-FS1	MPP-PAT-2500V-FS1	MPP-PAT-2500V-FS1		Production License 2,500,000 Images Per Year Maintenance	33,049.80	30,045.00	1,863.69	1,425.94	1,014.92	811.52	691.04	1,863.69	1,425.94	1,014.92	811.52	691.04	2,236.43	1,711.12	1,217.90	973.82	829.24									
		MPP-PAT-3750V-FS1	MPP-PAT-3750V-FS1	MPP-PAT-3750V-FS1		Production License 3,750,000 Images Per Year Maintenance	39,660.00	36,058.00	2,236.68	1,711.31	1,218.00	973.83	829.22	2,236.68	1,711.31	1,218.04	973.83	829.22	2,684.01	2,053.58	1,461.65	1,168.71	995.20									
		MPP-PAT-5000V-FS1	MPP-PAT-5000V-FS1	MPP-PAT-5000V-FS1		Production License 5,000,000 Images Per Year Maintenance	46,276.20	42,071.00	2,609.66	1,996.69	1,421.16	1,136.34	967.63	2,609.66	1,996.69	1,421.16	1,136.34	967.63	3,131.60	2,396.03	1,705.39	1,363.61

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		1002887NG-FS1	1002887NG-FS1	1002887NG-FS1		*PCS Director 6*																											
		1002875NG-FS1	1002875NG-FS1	1002875NG-FS1		PCS Director 6 Analysis, 5 Seat Pack	175.00	143.00	8.87	6.79	4.83	3.86	3.29	8.87	6.79	4.83	3.86	3.29	10.84	8.14	5.80	4.63	3.95										
		1002876NG-FS1	1002876NG-FS1	1002876NG-FS1		PCS Director 6 Analysis, 10 Seat Pack	330.00	271.00	16.81	12.86	9.15	7.32	6.23	16.81	12.86	9.15	7.32	6.23	20.17	15.43	10.99	8.78	7.48										
		1002888NG-FS1	1002888NG-FS1	1002888NG-FS1		PCS Director 6 Analysis, 25 Seat Pack	800.00	656.00	40.69	31.13	22.16	17.72	15.09	40.69	31.13	22.16	17.72	15.09	48.83	37.36	26.59	21.26	18.11										
		1002889NG-FS1	1002889NG-FS1	1002889NG-FS1		PCS Director 6 Analysis, 50 Seat Pack	1,330.00	1,090.00	67.61	51.73	36.82	29.44	25.07	67.61	51.73	36.82	29.44	25.07	81.14	62.08	44.18	35.33	30.08										
		1002890NG-FS1	1002890NG-FS1	1002890NG-FS1		PCS Director 6 Analysis, 100 Seat Pack	2,100.00	1,721.00	106.75	81.68	58.14	46.48	39.58	106.75	81.68	58.14	46.48	39.58	128.10	98.01	69.76	55.78	47.50										
		1002891NG-FS1	1002891NG-FS1	1002891NG-FS1		PCS Director 6 Analysis, 250 Seat Pack	4,040.00	3,313.00	205.51	157.23	111.91	89.48	76.20	205.51	157.23	111.91	89.48	76.20	246.61	188.68	134.30	107.38	91.44										
		1002892NG-FS1	1002892NG-FS1	1002892NG-FS1		PCS Director 6 Analysis, 500 Seat Pack	5,645.00	4,628.00	287.07	219.64	156.33	125.00	106.44	287.07	219.64	156.33	125.00	106.44	344.49	263.57	187.60	150.00	127.73										
		1002893NG-FS1	1002893NG-FS1	1002893NG-FS1		PCS Director 6 Analysis, 1,000 Seat Pack	7,640.00	6,264.00	388.56	297.29	211.60	169.19	144.07	388.56	297.29	211.60	169.19	144.07	466.27	356.75	253.92	203.03	172.89										
		1002894NG-FS1	1002894NG-FS1	1002894NG-FS1		PCS Director 6 Analysis, 2,500 Seat Pack	12,845.00	10,531.00	653.24	499.80	355.74	284.44	242.21	653.24	499.80	355.74	284.44	242.21	783.89	599.76	426.88	341.33	290.66										
		1002895NG-FS1	1002895NG-FS1	1002895NG-FS1		PCS Director 6 Analysis 5,000 Seat Pack	19,940.00	16,348.00	1,014.07	775.88	552.24	441.56	376.00	1,014.07	775.88	552.24	441.56	376.00	1,216.88	931.05	662.68	529.87	451.20										
		1002896NG-FS1	1002896NG-FS1	1002896NG-FS1		PCS Director 6 Analysis, 10,000 Seat Pack	25,690.00	21,064.00	1,306.60	999.70	711.54	568.94	484.47	1,306.60	999.70	711.54	568.94	484.47	1,567.92	1,199.64	853.85	682.73	581.37										
		1002897NG-FS1	1002897NG-FS1	1002897NG-FS1		PCS Director 6 Analysis 20,000 Seat Pack	36,505.00	29,931.00	1,856.62	1,420.53	1,011.07	808.44	688.41	1,856.62	1,420.53	1,011.07	808.44	688.41	2,227.94	1,704.63	1,213.28	970.12	826.10										
		1002898NG-FS1	1002898NG-FS1	1002898NG-FS1		PCS Director 6 Analysis & Rules, 5 Seat Pack	345.00	283.00	17.55	13.43	9.56	7.64	6.51	17.55	13.43	9.56	7.64	6.51	21.07	16.12	11.47	9.17	7.81										
		1002899NG-FS1	1002899NG-FS1	1002899NG-FS1		PCS Director 6 Analysis & Rules, 10 Seat Pack	655.00	537.00	33.31	25.49	18.14	14.50	12.35	33.31	25.49	18.14	14.50	12.35	39.97	30.58	21.77	17.41	14.82										
		1003000NG-FS1	1003000NG-FS1	1003000NG-FS1		PCS Director 6 Analysis & Rules, 25 Seat Pack	1,575.00	1,291.00	80.08	61.27	43.61	34.87	29.69	80.08	61.27	43.61	34.87	29.69	96.10	73.53	52.33	41.84	35.63										
		1003001NG-FS1	1003001NG-FS1	1003001NG-FS1		PCS Director 6 Analysis & Rules, 50 Seat Pack	2,355.00	1,931.00	119.78	91.65	65.23	52.16	44.41	119.78	91.65	65.23	52.16	44.41	143.74	109.97	78.28	62.59	53.30										
		1003002NG-FS1	1003002NG-FS1	1003002NG-FS1		PCS Director 6 Analysis & Rules, 100 Seat Pack	3,705.00	3,037.00	188.39	144.14	102.59	82.03	69.85	188.39	144.14	102.59	82.03	69.85	226.06	172.96	123.11	98.44	83.82										
		1003003NG-FS1	1003003NG-FS1	1003003NG-FS1		PCS Director 6 Analysis & Rules, 250 Seat Pack	7,250.00	5,944.00	368.71	282.10	200.76	160.55	136.71	368.71	282.10	200.76	160.55	136.71	442.45	338.52	240.95	192.66	164.05										
		1003004NG-FS1	1003004NG-FS1	1003004NG-FS1		PCS Director 6 Analysis & Rules, 500 Seat Pack	10,410.00	8,535.00	529.43	405.07	288.31	230.53	196.31	529.43	405.07	288.31	230.53	196.31	635.31	486.09	345.97	276.64	235.57										
		1003005NG-FS1	1003005NG-FS1	1003005NG-FS1		PCS Director 6 Analysis & Rules, 1,000 Seat Pack	14,265.00	11,696.00	725.50	555.09	395.08	315.91	269.01	725.50	555.09	395.08	315.91	269.01	870.60	666.11	474.11	379.09	322.81										
		1003006NG-FS1	1003006NG-FS1	1003006NG-FS1		PCS Director 6 Analysis & Rules, 2,500 Seat Pack	23,320.00	19,120.00	1,186.01	907.44	645.87	516.43	439.76	1,186.01	907.44	645.87	516.43	439.76	1,423.22	1,088.92	775.05	619.72	527.71										
		1003007NG-FS1	1003007NG-FS1	1003007NG-FS1		PCS Director 6 Analysis & Rules, 5,000 Seat Pack	37,520.00	30,763.00	1,908.23	1,460.01	1,038.97	830.91	707.55	1,908.23	1,460.01	1,038.97	830.91	707.55	2,289.87	1,752.01	1,247.01	997.09	849.06										
		1003008NG-FS1	1003008NG-FS1	1003008NG-FS1		PCS Director 6 Analysis & Rules 10,000 Seat Pack	49,350.00	40,463.00	2,509.92	1,920.37	1,366.84	1,092.91	930.65	2,509.92	1,920.37	1,366.84	1,092.91	930.65	3,011.90	2,304.45	1,640.21	1,311.49	1,116.78										
		1003009NG-FS1	1003009NG-FS1	1003009NG-FS1		PCS Director 6 Analysis & Rules 20,000 Seat Pack	77,065.00	63,186.00	3,919.43	2,998.83	2,134.42	1,706.65	1,453.28	3,919.43	2,998.83	2,134.42	1,706.65	1,453.28	4,703.31	3,598.57	2,561.31	2,047.98	1,743.93										
		1003100NG-FS1	1003100NG-FS1	1003100NG-FS1		PCS Director 6 Analysis & Recovery, 5 Seat Pack	365.00	300.00	18.61	14.24	10.13	8.10	6.90	18.61	14.24	10.13	8.10	6.90	22.33	17.08	12.16	9.72	8.28										
		1003111NG-FS1	1003111NG-FS1	1003111NG-FS1		PCS Director 6 Analysis & Recovery, 10 Seat Pack	695.00	570.00	35.38	27.05	19.25	15.40	13.11	35.38	27.05	19.25	15.40	13.11	42.43	32.46	23.11	18.47	15.73										
		1003122NG-FS1	1003122NG-FS1	1003122NG-FS1		PCS Director 6 Analysis & Recovery, 25 Seat Pack	1,705.00	1,398.00	86.72	66.35	47.22	37.76	32.15	86.72	66.35	47.22	37.76	32.15	104.06	79.62	56.67	45.31	38.58										
		1003133NG-FS1	1003133NG-FS1	1003133NG-FS1		PCS Director 6 Analysis & Recovery, 50 Seat Pack	3,150.00	2,583.00	160.22	122.59	87.25	69.77	59.41	160.22	122.59	87.25	69.77	59.41	192.27	147.11	104.70	83.72	71.29										
		1003144NG-FS1	1003144NG-FS1	1003144NG-FS1		PCS Director 6 Analysis & Recovery, 100 Seat Pack	5,025.00	4,120.00	255.56	195.54	139.17	111.28	94.76	255.56	195.54	139.17	111.28	94.76	306.68	234.64	167.01	133.54	113.71										
		1003155NG-FS1	1003155NG-FS1	1003155NG-FS1		PCS Director 6 Analysis & Recovery, 250 Seat Pack	9,672.00	7,930.00	491.90	376.36	267.88	214.19	182.39	491.90	376.36	267.88	214.19	182.39	590.28	451.63	321.45	257.03	218.87										
		1003166NG-FS1	1003166NG-FS1	1003166NG-FS1		PCS Director 6 Analysis & Recovery, 500 Seat Pack	13,960.00	11,445.00	709.93	543.18	386.61	309.13	263.24	709.93	543.18	386.61	309.13	263.24	851.92	651.82	463.93	370.96	315.88										
		1003177NG-FS1	1003177NG-FS1	1003177NG-FS1		PCS Director 6 Analysis & Recovery, 1,000 Seat Pack	19,200.00	15,742.00	976.48	747.12	531.76	425.19	362.07	976.48	747.12	531.76	425.19	362.07	1,171.77	896.54	638.12	510.23	434.48										
		1003188NG-FS1	1003188NG-FS1	1003188NG-FS1		PCS Director 6 Analysis & Recovery, 2,500 Seat Pack	31,095.00	25,495.00	1,581.45	1,209.99	861.22	688.62	586.39	1,581.45	1,209.99	861.22	688.62	586.39	1,897.75	1,451.99	1,033.47	826.34	703.66										
		1003199NG-FS1	1003199NG-FS1	1003199NG-FS1		PCS Director 6 Analysis & Recovery 5,000 Seat Pack	49,350.00	40,463.00	2,509.92	1,920.37	1,366.84	1,092.91	930.65	2,509.92	1,920.37	1,366.84	1,092.91	930.65	3,011.90	2,304.45	1,640.21	1,311.49	1,116.78										
		1003200NG-FS1	1003200NG-FS1	1003200NG-FS1		PCS Director 6 Analysis & Recovery 10,000 Seat Pack	64,220.00	52,655.00	3,266.19	2,499.01	1,778.69	1,422.21	1,211.07	3,266.19	2,499.01	1,778.69	1,422.21	1,211.07	3,919.43	2,998.81	2,134.42	1,706.65	1,453.28										
		1003211NG-FS1	1003211NG-FS1	1003211NG-FS1		PCS Director 6 Analysis & Recovery 20,000 Seat Pack	79,770.00	65,423.00	4,056.95	3,104.03	2,209.31	1,766.54	1,504.27	4,056.95	3,104.03	2,209.31	1,766.54	1,504.27	4,868.34	3,724.81	2,651.18	2,119.84	1,805.12										
		1003222NG-FS1	1003222NG-FS1	1003222NG-FS1		PCS Director 6 Suite, 5 Seat Pack	695.00	570.00	35.38	27.05	19.25	15.40	13.11	35.38	27.05	19.25	15.40	13.11	42.43	32.46	23.11	18.47	15.73										
		1003233NG-FS1	1003233NG-FS1	1003233NG-FS1		PCS Director 6 Suite, 10 Seat Pack	1,315.00	1,078.00	66.87	51.18	36.41	29.12	24.79	66.87	51.18	36.41	29.12	24.79	80.24	61.39	43.70	34.94	29.75										
		1003244NG-FS1	1003244NG-FS1	1003244NG-FS1		PCS Director 6 Suite, 25 Seat Pack	3,195.00	2,620.00	162.52	124.35	88.50	70.77	60.26	162.52	124.35	88.50	70.77	60.26	195.02	149.21	106.20	84.92	72.31										
		1003255NG-FS1	1003255NG-FS1	1003255NG-FS1		PCS Director 6 Suite, 50 Seat Pack	5,340.00	4,378.00	271.57	207.78	147.89	118.25	100.69	271.57	207.78	147.89	118.25	100.69	325.88	249.34	177.47	141.90	120.83										
		1003266NG-FS1	1003266NG-FS1	1003266NG-FS1		PCS Director 6 Suite, 100 Seat Pack	8,395.00	6,883.00	426.95	326.67	232.51	185.91	158.31	426.95	326.67	232.51	185.91	158.31	512.34	392.00	279.01	223.09	189.97										
		1003277NG-FS1	1003277NG-FS1	1003277NG-FS1		PCS Director 6 Suite, 250 Seat Pack	16,151.00	13,242.00	821.40	628.47	447.31	357.67	304.57	821.40	628.47	447.31	357.67	304.57	985.68	754.16	536.78	429.20	365.48										
		1003288NG-FS1	1003288NG-FS1	1003288NG-FS1		PCS Director 6 Suite, 500 Seat Pack	23,081.00	18,927.00	1,174.04	898.28	639.35	511.22	435.32	1,174.04	898.28	639.35	511.22	435.32	1,408.85	1,077.93	767.22	613.46	522.39										
		1003299NG-FS1	1003299NG-FS1	1003299NG-FS1		PCS Director 6 Suite, 1,000 Seat Pack	31,230.00	25,605.00	1,588.28	1,215.21	864.94	691.59	588.92	1,588.28	1,215.21	864.94	691.59	588.92	1,905.93	1,458.26	1,037.92	829.91	706.70										
		1003300NG-FS1	1003300NG-FS1	1003300NG-FS1		PCS Director 6 Suite, 2,500 Seat Pack	50,700.00	41,569.00	2,578.53	1,972.86	1,404.06	1,122.70	956.09	2,578.53	1,972.86	1,404.06	1,122.70	956.09	3,094.23	2,367.44	1,685.04	1,347.23	1,147.31										
		1003311NG-FS1	1003311NG-FS1	1003311NG-FS1		PCS Director 6 Suite, 5,000 Seat Pack	81,120.00	66,511.00	4,125.68	3,156.61	2,246.74	1,796.46	1,529.75	4,125.68	3,156.61	2,246.74	1,796.46	1,529.75	4,950.81	3,787.93	2,696.09	2,155.75	1,835.70										
		1003322NG-FS1	1003322NG-FS1	1003322NG-FS1		PCS Director 6 Suite, 10,000 Seat Pack	104,105.00	85,356.00	5,294.63	4,051.00	2,883.33	2,305.41	1,963.19	5,294.63	4,051.00	2,883.33	2,305.41	1,963.19	6,353.56	4,861.19	3,459.99	2,766.56	2,355.83										
		1003333NG-FS1	1003333NG-FS1	1003333NG-FS1		PCS Director 6 Suite, 20,000 Seat Pack	146,015.00	119,717.00	7,426.05	5,681.77	4,044.04	3,233.56	2,753.49	7,426.05	5,681.77	4,044.04	3,233.56	2,753.49	8,911.25	6,818.12	4,852.85	3,880.27	3,304.19										
		1003344NG-FS1	1003344NG-FS1	1003344NG-FS1		PCS Director 6 Embedded, 1 MFP Pack	605.00	496.00	30.77	23.54	16.75	13.40	11.41	30.77	23.54	16.75	13.40	11.41	36.92	28.25	20.11	16.08	13.69										
		1003355NG-FS1	1003355NG-FS1	1003355NG-FS1		PCS Director 6 Embedded, 5 MFP Pack	1,520.00	1,246.00	77.29	59.14	42.08	33.65	28.66	77.29	59.14	42.08	33.65	28.66	92.75	70.96	50.51	40.39	34.39										
		1003366NG-FS1	1003366NG-FS1	1003366NG-FS1		PCS Director 6 Embedded, 25 MFP Pack	3,345.00	2,742.00	170.09	130.14	92.62	74.06	63.07	170.09	130.14	92.62	74.06	63.07	204.10	156.16	111.15	88.87	75.68										
		1003377NG-FS1	1003377NG-FS1	1003377NG-FS1		PCS Director 6 Embedded, 100 MFP Pack	8,970.00	7,355.00	456.23	349.07	248.46	198.66	169.17	456.23	349.07	248.46	198.66	169.17	547.48	418.88	298.14	238.39	203.00										
		1003388NG-FS1	1003388NG-FS1	1003388NG-FS1		PCS Director 6 Embedded, 150 MFP Pack	10,890.00	8,929.00	553.87	423.77	301.62	241.17	205.37	553.87	423.77	301.62	241.17	205.37	664.64	508.52	361.95	289.41	246.44										
		1003399NG-FS1	1003399NG-FS1	1003399NG-FS1		PCS Director 6 Embedded, 200 MFP Pack	12,870.00	10,552.00	654.54	500.85	356.46	285.01	242.70	654.54	500.85	356.46	285.01	242.70	785.45	600.96	427.74	342.01	291.24										
		1003400NG-FS1	1003400NG-FS1	1003400NG-FS1		PCS Director 6 Embedded, 250 MFP Pack	14,840.00	12,168.00	754.78	577.49	411.04	328.66	279.86	754.78	577.49	411.04	328.66	279.86	905.74	692.99	493.24	394.39	335.84										
		1003411NG-FS1	1003411NG-FS1	1003411NG-FS1		PCS Director 6 Embedded, 500 MFP Pack	23,660.00	19,399.00	1,203.32	920.68	655.30	523.97	446.18	1,203.32	920.68	655.30	523.97	446.18	1,443.98	1,104.81	786.36	628.76	535.41										
		1003422NG-FS1	1003422NG-FS1	1003422NG-FS1		PCS Director 6 Embedded, 1000 MFP Pack	33,800.00	27,712.00	1,718.98	1,315.21	936.11	748.50	637.38	1,718.98	1,315.21	936.11	748.50	637.38	2,062.77	1,578.25	1,123.33	898.20	764.85										
						Maintenance																											
		1003435NG-FS1	1003435NG-FS1	1003435NG-FS1		PCS3D Analysis, 5 Seat Annual Maint	35.00	32.00	1.98	1.52	1.08	0.86	0.74	1.98	1.52	1.08	0.86	0.74	2.38	1.82	1.30	1.04	0.88										
		1003446NG-FS1	1003446NG-FS1	1003446NG-FS1		PCS3D Analysis, 10 Seat Annual Maint	66.00	62.00	3.85	2.94	2.09	1.67	1.43	3.85	2.94	2.09	1.67	1.43	4.62	3.53	2.51	2.01	1.71										
		1003457NG-FS1	1003457NG-FS1	1003457NG-FS1		PCS3D Analysis, 25 Seat Annual Maint	160.00	147.00	9.12	6.98	4.97	3.97	3.38	9.12	6.98	4.97	3.97	3.38	10.94	8.37	5.96	4.76	4.06										
		1003468NG-FS1	1003468NG-FS1	1003468NG-FS1		PCS3D Analysis, 50 Seat Annual Maint	266.00	245.00	15.20	11.63	8.28	6.62	5.64	15.20	11.63	8.28	6.62	5.64	18.24	13.95	9.93	7.94	6.76										
		1003479NG-FS1	1003479NG-FS1	1003479NG-FS1		PCS3D Analysis, 100 Seat Annual Maint	420.00	387.00	24.01	18.37	13.07	10.45	8.90	24.01	18.37	13.07	10.45	8.90	28.81	22.04	15.69	12.54	10.68										
		1003480NG-FS1	1003480NG-FS1	1003480NG-FS1		PCS3D Analysis, 250 Seat Annual Maint	808.00	745.00	46.21	35.36	25.17	20.12	17.14	46.21	35.36	25.17	20.12	17.14	55.45	42.43	30.20	24.15	20.56										
		1003491NG-FS1	1003491NG-FS1	1003491NG-FS1		PCS3D Analysis, 500 Seat Annual Maint	1,120.00	1,041.00	64.57	49.41	35.16	28.12	23.94	64.57	49.41	35.16	28.12	23.94	77.49	59.29	42.20	33.74	28.73										
		1003502NG-FS1	1003502NG-FS1	1003502NG-FS1		PCS3D Analysis, 1000 Seat Annual Maint	1,528.00	1,406.00	87.34	66.82	47.56	38.03	32.38	87.34	66.82	47.56	38.03	32.38	104.81	80.19	57.07	45.64	38.86										
		1003513NG-FS1	1003513NG-FS1	1003513NG-FS1		PCS3D Analysis, 2500 Seat Annual Maint	2,568.00	2,367.00	146.83	112.34	79.96	63.93	54.44	146.83	112.34	79.96	63.93	54.44	176.19	134.81	95.95	76.72	65.33										
		1003524NG-FS1	1003524NG-FS1	1003524NG-FS1		PCS3D Analysis, 5000 Seat Annual Maint	3,988.00	3,674.00	227.90	174.37	124.11	99.23	84.50	227.90	174.37	124.11	99.23	84.50	273.48	209.24	148.93	119.08	101.40										
		1003535NG-FS1	1003535NG-FS1	1003535NG-FS1		PCS3D Analysis, 10000 Seat Annual Maint	5,138.00	4,732.00	293.53	224.58	159.85	127.81	108.84	293.53	224.58	159.85	127.81	108.84	352.23	269.50	191.82	153.37	130.60										
		1003546NG-FS1	1003546NG-FS1	1003546NG-FS1		PCS3D Analysis, 20000 Seat Annual Maint	7,301.00	6,724.00	417.09	319.12	227.14	181.62	154.65	417.09	319.12	227.14	181.62	154.65	500.51	382.95	272.56	217.94	185.58										
		1003557NG-FS1	1003557NG-FS1	1003557NG-FS1		PCS6 Analysis & Rules, 5 Seat Annual Maint	69.00	65.00	4.03	3.08	2.20	1.76	1.50	4.03	3.08	2.20	1.76	1.50	4.84	3.70	2.63	2.11	1.79										
		1003566NG-FS1	1003566NG-FS1	1003566NG-FS1		PCS6 Analysis & Rules, 10 Seat Annual Maint	131.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34										
		1003577NG-FS1	1003577NG-FS1	1003577NG-FS1		PCS6 Analysis & Rules, 25 Seat Annual Maint	315.00	291.00	18.06	13.81	9.83	7.86	6.69	18.06	13.81	9.83	7.86	6.69	21.66	16.57	11.80	9.43	8.03										
		1003588NG-FS1	1003588NG-FS1	1003588NG-FS1		PCS6 Analysis & Rules, 50 Seat Annual Maint	471.00	433.00	26.86	20.55	14.63	11.70	9.96	26.86	20.55	14.63	11.70	9.96	32.23	24.66	17.55	14.03	11.95										
		1003599NG-FS1	1003599NG-FS1	1003599NG-FS1		PCS6 Analysis & Rules, 100 Seat Annual Maint	741.00	683.00	42.37	32.42	23.07	18.45	15.71	42.37	32.42	23.07	18.45	15.71	50.84	38.90	27.69	22.14	18.85										
		1003600NG-FS1	1003600NG-FS1	1003600NG-FS1		PCS6 Analysis & Rules, 250 Seat Annual Maint	1,450.00	1,335.00	82.81	63.36	45.10	36.06	30.71	82.81	63.36	45.10	36.06	30.71	99.37	76.03	54.12	43.27	36.85										
		1003611NG-FS1	1003611NG-FS1	1003611NG-FS1		PCS6 Analysis & Rules, 500 Seat Annual Maint	2,082.00	1,917.00	118.91	90.98	64.76	51.78	44.09	118.91	90.98	64.76	51.78	44.09	142.69	109.18	77.71	62.13	52.91										
		1003622NG-FS1	1003622NG-FS1	1003622NG-FS1		PCS6 Analysis & Rules, 1000 Seat Annual Maint	2,853.00	2,627.00	162.95	124.68	88.74	70.96	60.42	162.95	124.68	88.74	70.96	60.42	195.54	149.61	106.49	85.15	72.51										
		1003633NG-FS1	1003633NG-FS1	1003633NG-FS1		PCS6 Analysis & Rules, 2500 Seat Annual Maint	4,664.00	4,296.00	266.48	203.89	145.12	116.03	98.81	266.48	203.89	145.12	116.03	98.81	319.78	244.67	174.14	139.24	118.57										
		1003644NG-FS1	1003644NG-FS1	1003644NG-FS1		PCS6 Analysis & Rules, 5000 Seat Annual Maint	7,504.00	6,911.00	428.69	328.00	233.46	186.67	158.95	428.69	328.00	233.46	186.67	158.95	514.43	393.60	280.14	224.00	190.74										
		1003655NG-FS1	1003655NG-FS1	1003655NG-FS1		PCS6 Analysis & Rules, 10000 Seat Annual Maint	9,870.00	9,089.00	563.79	431.36	307.03	245.49	209.05	563.79	431.36	307.03	245.49	209.05	676.55	517.64	368.43	294.59	250.86										
		1003666NG-FS1	1003666NG-FS1	1003666NG-FS1		PCS6 Analysis & Rules, 20000 Seat Annual Maint	15,413.00	14,194.00	880.45	673.65	479.47	383.38	326.46	880.45	673.65	479.47	383.38	326.46	1,056.54	808.38	575.37	460.06	391.75										
		1003677NG-FS1	1003677NG-FS1	1003677NG-FS1		PCS6 Analysis & Rules, 5 Seat Annual Maint	73.00	68.00

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400020730

New Product-Add or New EDP Code

	Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
			UPX-HE-SITE-05-PS1	UPX-HE-SITE-05-PS1	UPX-HE-SITE-05-PS1		Unprint Xtra Site Lic Higher Ed FTE 7,501 - 10,000	45,500.00	45,500.00	2,822.37	2,159.43	1,536.99	1,228.96	1,046.50	2,822.37	2,159.43	1,536.99	1,228.96	1,046.50	3,386.84	2,591.32	1,844.39	1,474.75	1,255.80										
			UPX-HE-SITE-06-PS1	UPX-HE-SITE-06-PS1	UPX-HE-SITE-06-PS1		Unprint Xtra Site Lic Higher Ed FTE 10,001 - 15,000	55,900.00	55,900.00	3,467.48	2,653.01	1,888.30	1,509.86	1,285.70	3,467.48	2,653.01	1,888.30	1,509.86	1,285.70	4,160.97	3,183.62	2,265.96	1,811.83	1,542.84										
			UPX-HE-SITE-07-PS1	UPX-HE-SITE-07-PS1	UPX-HE-SITE-07-PS1		Unprint Xtra Site Lic Higher Ed FTE 15,001 - 20,000	67,600.00	67,600.00	4,193.23	3,208.30	2,283.53	1,825.88	1,554.85	4,193.23	3,208.30	2,283.53	1,825.88	1,554.85	5,031.87	3,849.96	2,740.24	2,191.05	1,865.76										
			UPX-HE-SITE-08-PS1	UPX-HE-SITE-08-PS1	UPX-HE-SITE-08-PS1		Unprint Xtra Site Lic Higher Ed FTE 20,001 - 30,000	81,250.00	81,250.00	5,039.94	3,856.13	2,744.63	2,194.56	1,868.75	5,039.94	3,856.13	2,744.63	2,194.56	1,868.75	6,047.93	4,627.35	3,293.55	2,633.48	2,242.50										
			UPX-HE-SITE-09-PS1	UPX-HE-SITE-09-PS1	UPX-HE-SITE-09-PS1		Unprint Xtra Site Lic Higher Ed FTE 30,001 - 40,000	98,150.00	98,150.00	6,088.24	4,658.20	3,315.51	2,651.01	2,257.45	6,088.24	4,658.20	3,315.51	2,651.01	2,257.45	7,305.89	5,589.84	3,978.61	3,181.24	2,708.94										
			UPX-HE-SITE-10-PS1	UPX-HE-SITE-10-PS1	UPX-HE-SITE-10-PS1		Unprint Xtra Site Lic Higher Ed FTE 40,001 - 50,000	114,075.00	114,075.00	7,076.07	5,414.00	3,853.45	3,081.17	2,623.73	7,076.07	5,414.00	3,853.45	3,081.17	2,623.73	8,491.29	6,496.80	4,624.14	3,697.40	3,148.47										
			UPX-HE-SITE-11-PS1	UPX-HE-SITE-11-PS1	UPX-HE-SITE-11-PS1		Unprint Xtra Site Lic Higher Ed FTE 50,001 & above	128,700.00	128,700.00	7,983.26	6,108.10	4,347.49	3,476.19	2,960.10	7,983.26	6,108.10	4,347.49	3,476.19	2,960.10	9,579.91	7,329.72	5,216.98	4,171.42	3,552.12										
							Mobile Print for Higher Education																											
			MP-HE-BASE-PS1	MP-HE-BASE-PS1	MP-HE-BASE-PS1		MobilePrint for Unprint Base License	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
			MP-HE-DVC-PS1	MP-HE-DVC-PS1	MP-HE-DVC-PS1		MobilePrint for Unprint Device License	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52										
			MP-HE-SITE-01-PS1	MP-HE-SITE-01-PS1	MP-HE-SITE-01-PS1		MobilePrint for Unprint Site License for Higher Education FTE 3,000 & below	5,250.00	5,250.00	325.66	249.17	177.35	141.80	120.75	325.66	249.17	177.35	141.80	120.75	390.79	299.00	212.81	170.16	144.90										
			MP-HE-SITE-02-PS1	MP-HE-SITE-02-PS1	MP-HE-SITE-02-PS1		MobilePrint for Unprint Site License for Higher Education FTE 3,001 - 4,000	6,475.00	6,475.00	401.64	307.30	218.73	174.89	148.93	401.64	307.30	218.73	174.89	148.93	481.97	368.76	262.47	209.87	178.71										
			MP-HE-SITE-03-PS1	MP-HE-SITE-03-PS1	MP-HE-SITE-03-PS1		MobilePrint for Unprint Site License for Higher Education FTE 4,001 - 5,000	7,000.00	7,000.00	434.21	332.22	236.46	189.07	161.00	434.21	332.22	236.46	189.07	161.00	521.05	398.66	283.75	226.88	193.20										
			MP-HE-SITE-04-PS1	MP-HE-SITE-04-PS1	MP-HE-SITE-04-PS1		MobilePrint for Unprint Site License for Higher Education FTE 5,001 - 7,500	8,050.00	8,050.00	499.34	382.05	271.93	217.43	185.15	499.34	382.05	271.93	217.43	185.15	599.21	458.46	326.31	260.92	222.18										
			MP-HE-SITE-05-PS1	MP-HE-SITE-05-PS1	MP-HE-SITE-05-PS1		MobilePrint for Unprint Site License for Higher Education FTE 7,501 - 10,000	9,450.00	9,450.00	586.18	448.50	319.22	255.24	217.35	586.18	448.50	319.22	255.24	217.35	703.42	538.20	383.07	306.29	260.82										
			MP-HE-SITE-06-PS1	MP-HE-SITE-06-PS1	MP-HE-SITE-06-PS1		MobilePrint for Unprint Site License for Higher Education FTE 10,001 - 15,000	11,375.00	11,375.00	705.59	539.86	384.25	307.24	261.63	705.59	539.86	384.25	307.24	261.63	846.71	647.83	461.10	368.69	313.95										
			MP-HE-SITE-07-PS1	MP-HE-SITE-07-PS1	MP-HE-SITE-07-PS1		MobilePrint for Unprint Site License for Higher Education FTE 15,001 - 20,000	13,825.00	13,825.00	857.56	656.13	467.01	373.41	317.98	857.56	656.13	467.01	373.41	317.98	1,029.08	787.36	560.41	448.10	381.57										
			MP-HE-SITE-08-PS1	MP-HE-SITE-08-PS1	MP-HE-SITE-08-PS1		MobilePrint for Unprint Site License for Higher Education FTE 20,001 - 30,000	17,150.00	17,150.00	1,063.81	813.94	579.33	463.22	394.45	1,063.81	813.94	579.33	463.22	394.45	1,276.58	976.73	695.19	555.87	473.34										
			MP-HE-SITE-09-PS1	MP-HE-SITE-09-PS1	MP-HE-SITE-09-PS1		MobilePrint for Unprint Site License for Higher Education FTE 30,001 - 40,000	21,000.00	21,000.00	1,302.63	996.66	709.38	567.21	483.00	1,302.63	996.66	709.38	567.21	483.00	1,563.16	1,195.99	851.26	680.65	579.60										
			MP-HE-SITE-10-PS1	MP-HE-SITE-10-PS1	MP-HE-SITE-10-PS1		MobilePrint for Unprint Site License for Higher Education FTE 40,001 - 50,000	24,500.00	24,500.00	1,519.74	1,162.77	827.61	661.75	563.50	1,519.74	1,162.77	827.61	661.75	563.50	1,823.68	1,395.32	993.13	794.09	676.20										
			MP-HE-SITE-11-PS1	MP-HE-SITE-11-PS1	MP-HE-SITE-11-PS1		MobilePrint for Unprint Site License for Higher Education FTE 50,001 & above	28,000.00	28,000.00	1,736.84	1,328.88	945.84	756.28	644.00	1,736.84	1,328.88	945.84	756.28	644.00	2,084.21	1,594.66	1,135.01	907.54	772.80										
							Unprint Public Library Licenses																											
			UPS-PRINTER-PS1	UPS-PRINTER-PS1	UPS-PRINTER-PS1		Unprint Standard Printer License for Public Library	650.00	525.00	32.57	24.92	17.73	14.18	12.08	32.57	24.92	17.73	14.18	12.08	39.08	29.90	21.28	17.02	14.49										
			UPS-PL-BASE-PS1	UPS-PL-BASE-PS1	UPS-PL-BASE-PS1		Unprint Standard Base License for Public Library	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
			UP-PL-SITE-01-PS1	UP-PL-SITE-01-PS1	UP-PL-SITE-01-PS1		Unprint Site License Fee for Public Library Prop. 100,000 & below	19,500.00	15,758.00	977.47	747.87	532.31	425.62	362.43	977.47	747.87	532.31	425.62	362.43	1,172.96	897.45	638.77	510.75	434.92										
			UP-PL-SITE-02-PS1	UP-PL-SITE-02-PS1	UP-PL-SITE-02-PS1		Unprint Site License Fee for Public Library Prop. 100,001 - 250,000	28,000.00	22,626.00	1,403.49	1,073.83	764.31	611.13	520.40	1,403.49	1,073.83	764.31	611.13	520.40	1,684.19	1,288.60	917.17	733.35	624.48										
			UP-PL-SITE-03-PS1	UP-PL-SITE-03-PS1	UP-PL-SITE-03-PS1		Unprint Site License Fee for Public Library Prop. 250,001 - 500,000	32,500.00	26,263.00	1,629.09	1,246.44	887.16	709.39	604.05	1,629.09	1,246.44	887.16	709.39	604.05	1,954.91	1,495.73	1,064.60	851.24	724.86										
			UP-PL-SITE-04-PS1	UP-PL-SITE-04-PS1	UP-PL-SITE-04-PS1		Unprint Site License Fee for Public Library Prop. 500,001 - 750,000	39,000.00	31,515.00	1,954.88	1,495.70	1,064.58	851.22	724.85	1,954.88	1,495.70	1,064.58	851.22	724.85	2,345.86	1,794.84	1,277.49	1,021.46	869.81										
			UP-PL-SITE-05-PS1	UP-PL-SITE-05-PS1	UP-PL-SITE-05-PS1		Unprint Site License Fee for Public Library Prop 750,001 - 1,000,000	51,000.00	41,212.00	2,556.38	1,955.92	1,392.14	1,113.14	947.88	2,556.38	1,955.92	1,392.14	1,113.14	947.88	3,067.66	2,347.11	1,670.57	1,335.76	1,137.45										
			UP-PL-SITE-06-PS1	UP-PL-SITE-06-PS1	UP-PL-SITE-06-PS1		Unprint Site License Fee for Public Library Prop. 1,000,001 - 1,500,000	64,000.00	51,717.00	3,208.01	2,454.49	1,747.00	1,396.88	1,189.49	3,208.01	2,454.49	1,747.00	1,396.88	1,189.49	3,849.61	2,945.39	2,096.40	1,676.25	1,427.39										
			UP-PL-SITE-07-PS1	UP-PL-SITE-07-PS1	UP-PL-SITE-07-PS1		Unprint Site License Fee for Public Library Prop. 1,500,001 - 2,000,000	77,000.00	62,222.00	3,859.63	2,953.06	2,101.86	1,680.62	1,431.11	3,859.63	2,953.06	2,101.86	1,680.62	1,431.11	4,631.56	3,543.67	2,522.23	2,016.74	1,717.33										
			UP-PL-SITE-08-PS1	UP-PL-SITE-08-PS1	UP-PL-SITE-08-PS1		Unprint Site License Fee for Public Library Prop. 2,000,001 - 3,000,000	91,000.00	73,535.00	4,561.38	3,489.97	2,484.01	1,986.18	1,691.31	4,561.38	3,489.97	2,484.01	1,986.18	1,691.31	5,473.65	4,187.97	2,980.81	2,383.42	2,029.57										
			UP-PL-SITE-09-PS1	UP-PL-SITE-09-PS1	UP-PL-SITE-09-PS1		Unprint Site License Fee for Public Library Prop 3,000,001 - 4,000,000	110,500.00	89,293.00	5,538.84	4,237.85	3,016.32	2,411.80	2,053.74	5,538.84	4,237.85	3,016.32	2,411.80	2,053.74	6,646.61	5,085.41	3,619.58	2,894.16	2,464.49										
			UP-PL-SITE-10-PS1	UP-PL-SITE-10-PS1	UP-PL-SITE-10-PS1		Unprint Site License Fee for Public Library Prop 4,000,000 & above	130,000.00	105,051.00	6,516.31	4,985.72	3,548.62	2,837.43	2,416.17	6,516.31	4,985.72	3,548.62	2,837.43	2,416.17	7,819.58	5,982.66	4,258.35	3,404.91	2,899.41										
							Unprint Off The Glass																											
			OTG-PL-SITE-01-PS1	OTG-PL-SITE-01-PS1	OTG-PL-SITE-01-PS1		Off-The-Glass Site License Fee for Public Library Prop. 100,000 & below	6,500.00	5,253.00	325.84	249.31	177.45	141.88	120.82	325.84	249.31	177.45	141.88	120.82	391.01	299.17	212.94	170.26	144.98										
			OTG-PL-SITE-02-PS1	OTG-PL-SITE-02-PS1	OTG-PL-SITE-02-PS1		Off-The-Glass Site License Fee for Public Library Prop. 100,001 - 250,000	10,500.00	8,485.00	526.32	402.76	286.62	229.18	195.16	526.32	402.76	286.62	229.18	195.16	631.59	483.24	343.95	275.02	234.19										
			OTG-PL-SITE-03-PS1	OTG-PL-SITE-03-PS1	OTG-PL-SITE-03-PS1		Off-The-Glass Site License Fee for Public Library Prop. 250,001 - 500,000	13,000.00	10,505.00	651.63	498.57	354.88	283.74	241.62	651.63	498.57	354.88	283.74	241.62	781.95	598.28	425.83	340.49	289.94										
			OTG-PL-SITE-04-PS1	OTG-PL-SITE-04-PS1	OTG-PL-SITE-04-PS1		Off-The-Glass Site License Fee for Public Library Prop. 500,001 - 750,000	15,750.00	12,727.00	789.46	604.03	429.92	343.79	292.72	789.46	604.03	429.92	343.79	292.72	947.35	724.83	515.90	412.51	351.27										
			OTG-PL-SITE-05-PS1	OTG-PL-SITE-05-PS1	OTG-PL-SITE-05-PS1		Off-The-Glass Site License Fee for Public Library Prop. 750,001 - 1,000,000	19,500.00	15,758.00	977.47	747.87	532.31	425.62	362.43	977.47	747.87	532.31	425.62	362.43	1,172.96	897.45	638.77	510.75	434.92										
			OTG-PL-SITE-06-PS1	OTG-PL-SITE-06-PS1	OTG-PL-SITE-06-PS1		Off-The-Glass Site License Fee for Public Library Prop. 1,000,001 - 1,500,000	23,000.00	18,586.00	1,152.89	882.09	627.84	502.01	427.48	1,152.89	882.09	627.84	502.01	427.48	1,383.47	1,058.51	753.40	602.41	512.97										
			OTG-PL-SITE-07-PS1	OTG-PL-SITE-07-PS1	OTG-PL-SITE-07-PS1		Off-The-Glass Site License Fee for Public Library Prop. 1,500,001 - 2,000,000	27,500.00	22,222.00	1,378.43	1,054.69	750.66	600.22	511.11	1,378.43	1,054.66	750.66	600.22	511.11	1,654.12	1,265.59	900.79	720.26	613.33										
			OTG-PL-SITE-08-PS1	OTG-PL-SITE-08-PS1	OTG-PL-SITE-08-PS1		Off-The-Glass Site License Fee for Public Library Prop. 2,000,001 - 3,000,000	32,500.00	26,263.00	1,629.09	1,246.44	887.16	709.39	604.05	1,629.09	1,246.44	887.16	709.39	604.05	1,954.91	1,495.73	1,064.60	851.24	724.86										
			OTG-PL-SITE-09-PS1	OTG-PL-SITE-09-PS1	OTG-PL-SITE-09-PS1		Off-The-Glass Site License Fee for Public Library Prop 3,000,001 - 4,000,000	39,000.00	31,515.00	1,954.88	1,495.70	1,064.58	851.22	724.85	1,954.88	1,495.70	1,064.58	851.22	724.85	2,345.86	1,794.84	1,277.49	1,021.46	869.81										
			OTG-PL-SITE-10-PS1	OTG-PL-SITE-10-PS1	OTG-PL-SITE-10-PS1		Off-The-Glass Site License Fee for Public Library Prop 4,000,001 & above	45,500.00	36,768.00	2,280.72	1,745.01	1,242.02	993.10	845.66	2,280.72	1,745.01	1,242.02	993.10	845.66	2,736.86	2,094.01	1,490.43	1,191.72	1,014.80										
							Mobile Print for Public Libraries																											
			MP-PL-SITE-01-PS1	MP-PL-SITE-01-PS1	MP-PL-SITE-01-PS1		Mobile Site Lic Pub Lib Prop. 100,000 and below	6,500.00	6,500.00	403.20	308.49	219.57	175.57	149.50	403.20	308.49	219.57	175.57	149.50	483.83	370.19	263.48	210.68	179.40										
			MP-PL-SITE-02-PS1	MP-PL-SITE-02-PS1	MP-PL-SITE-02-PS1		Mobile Site Lic Pub Lib Prop. 100,001 - 250,000	10,500.00	10,500.00	651.32	498.33	354.69	283.61	241.50	651.32	498.33	354.69	283.61	241.50	781.58	598.00	425.63	340.33	289.80										
			MP-PL-SITE-03-PS1	MP-PL-SITE-03-PS1	MP-PL-SITE-03-PS1		Mobile Site Lic Pub Lib Prop. 250,001 - 500,000	13,000.00	13,000.00	806.39	616.98	439.14	351.13	299.00	806.39	616.98	439.14	351.13	299.00	967.67	740.38	526.97	421.36	358.80										
			MP-PL-SITE-04-PS1	MP-PL-SITE-04-PS1	MP-PL-SITE-04-PS1		Mobile Site Lic Pub Lib Prop. 500,001 -750,000	15,750.00	15,750.00	976.97	747.50	532.04	425.41	362.25	976.97	747.50	532.04	425.41	362.25	1,172.37	896.99	638.44	510.49	434.70										
			MP-PL-SITE-05-PS1	MP-PL-SITE-05-PS1	MP-PL-SITE-05-PS1		Mobile Site Lic Pub Lib Prop. 750,001 - 1,000,000	19,500.00	19,500.00	1,209.59	925.47	658.71	526.70	448.50	1,209.59	925.47	658.71	526.70	448.50	1,451.50	1,110.56	790.45	632.03	538.20										
			MP-PL-SITE-06-PS1	MP-PL-SITE-06-PS1	MP-PL-SITE-06-PS1		Mobile Site Lic Pub Lib Prop. 1,000,001 - 1,500,000	23,000.00	23,000.00	1,426.69	1,091.58	776.94	621.23	529.00	1,426.69	1,091.58	776.94	621.23	529.00	1,712.03	1,309.90	932.33	745.48	634.80										
			MP-PL-SITE-07-PS1	MP-PL-SITE-07-PS1	MP-PL-SITE-07-PS1		Mobile Site Lic Pub Lib Prop. 1,500,001 - 2,000,000	27,500.00	27,500.00	1,705.83	1,305.15	928.96	742.78	632.50	1,705.83	1,305.15	928.95	742.78	632.50	2,046.99	1,566.18	1,114.74	891.33	759.00										
			MP-PL-SITE-08-PS1	MP-PL-SITE-08-PS1	MP-PL-SITE-08-PS1		Mobile Site Lic Pub Lib Prop. 2,000,001 - 3,000,000	32,500.00	32,500.00	2,015.98	1,542.45	1,097.85	877.83	747.50	2,015.98	1,542.45	1,097.85	877.83	747.50	2,419.17	1,850.94	1,317.42	1,053.39	897.00										
			MP-PL-SITE-09-PS1	MP-PL-SITE-09-PS1	MP-PL-SITE-09-PS1		Mobile Site Lic Pub Lib Prop 3,000,001 - 4,000,000	39,000.00	39,000.00	2,419.17	1,850.94	1,317.42	1,053.39	897.00	2,419.17	1,850.94	1,317.42	1,053.39	897.00	2,903.00	2,221.13	1,580.90	1,264.07	1,076.40										
			MP-PL-SITE-10-PS1	MP-PL-SITE-10-PS1	MP-PL-SITE-10-PS1		Mobile Site Lic Pub Lib Prop. 4,000,001 & above	45,500.00	45,500.00	2,822.37	2,159.43	1,536.99	1,228.96	1,046.50	2,822.37	2,159.43	1,536.99	1,228.96	1,046.50	3,386.84	2,591.32	1,844.39	1,474.75	1,255.80										
							IMFP Licenses																											
			IP-IMFP-RIC-PS1	IP-IMFP-RIC-PS1	IP-IMFP-RIC-PS1		PHAROS UNPRINT IMFP RICOH SW LICENSE(PER DEVICE)	300.00	300.00	18.61	14.24	10.13	8.10	6.90	18.61	14.24	10.13	8.10	6.90	22.33	17.09	12.16	9.72	8.28										
							Unprint Option Licenses																											
			UP-BGW-BB-PS1	UP-BGW-BB-PS1	UP-BGW-BB-PS1		Unprint Blackboard Billing Gateway	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
			UP-BGW-CBORD-G-PS1	UP-BGW-CBORD-G-PS1	UP-BGW-CBORD-G-PS1		Unprint CBORD CS Gold Billing Gateway	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
			UP-BGW-CBORD-O-PS1	UP-BGW-CBORD-O-PS1	UP-BGW-CBORD-O-PS1		Unprint CBORD Odyssey Billing Gateway	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
			UP-BGW-GM-PS1	UP-BGW-GM-PS1	UP-BGW-GM-PS1		Unprint General Meters/Heartland Billing Gateway	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
			UP-BGW-CC-PS1	UP-BGW-CC-PS1	UP-BGW-CC-PS1		Unprint Credit Card Billing Gateway (works with UP 9 and higher)	2,500.00	2,070.00	128.40	98.24	69.92	55.91	47.61	128.40	98.24	69.92	55.91	47.61	154.08	117.89	83.91	67.09	57.13										
			UP-BGW-CSMTP-PS1	UP-BGW-CSMTP-PS1	UP-BGW-CSMTP-PS1		Unprint CardSmart Billing Gateway	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
			SU-BASE-PS1	SU-BASE-PS1	SU-BASE-PS1		SignUp Base License (Includes 10 CALs)	1,995.00	1,612.00	99.99	76.51	54.45	43.54	37.08	99.99	76.51	54.45	43.54	37.08	119.99	91.81	65.34	52.25	44.49										
			SU-CAL-10-PS1	SU-CAL-10-PS1	SU-CAL-10-PS1		SignUp Client Access License (10 pack)	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83										
			SU-CAL-25-PS1	SU-CAL-25-PS1	SU-CAL-25-PS1		SignUp Client Access License (25 pack)	1,400.00	1,131.00	70.16	53.68	38.21	30.55	26.01	70.16	53.68	38.21	30.55	26.01	84.19	64.41	45.85	36.66	31.22										
			SU-CAL-50-PS1	SU-CAL-50-PS1	SU-CAL-50-PS1		SignUp Client Access License (50 pack)	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
			SU-CAL-100-PS1	SU-CAL-100-PS1	SU-CAL-100-PS1		SignUp Client Access License (100 pack)	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
			SU-CAL-250-PS1	SU-CAL-250-PS1	SU-CAL-250-PS1		SignUp Client Access License (250 pack)	6,250.00	5,051.00	313.31	239.72	170.62	136.43	116.17	313.31	239.72	170.62	136.43	116.17	375.98	287.66	204.75	163.71	139.41										
			SU-CAL-500-PS1	SU-CAL-500-PS1	SU-CAL-500-PS1		SignUp Client Access License (500 pack)	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.88	501.26	383.52	272.98	218.27	185.88	601.52	460.23	327.57	261.92	223.04										
			SU-GW-SIPS-PS1	SU-GW-SIPS-PS1	SU-GW-SIPS-PS1		SignUp SIP/LSIP2 Compliant Authentication Gateway	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
			SU-GW-IWS-PS1	SU-GW-IWS-PS1	SU-GW-IWS-PS1		SignUp Innovative Interface (IB) Authentication Gateway	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
							Unprint Hardware																											
			CR-PROX-PLUS-V2-DS	CR-PROX-PLUS-V2-DS	CR-PROX-PLUS-V2-DS		Pharos Card Reader - Proximity Reader Plus v2 - Must indicate prox technology for programming	210.00	210.00	11.75	9.14	6.39	5.24	4.61	13.03	9.97	7.09	5.67	4.83	14.09	10.96	7.66	6.29	5.53										
			CR-PROX-HP-PLUS-V2-DS	CR-PROX-HP-PLUS-V2-DS	CR-PROX-HP-PLUS-V2-DS		Pharos Card Reader - HP Proximity Reader Plus v2- Must indicate prox technology for programm	258.00	256.00	14.32	11.14	7.78	6.39	5.61	15.88	12.15	8.65	6.91	5.89	17.18	13.37	9.34	7.67	6.74										
			KIOSK-FLOOR-BAD	KIOSK-FLOOR-BAD	KIOSK-FLOOR-BAD		Kiosk - Floor Mount - Bill Acceptor only	10,620.00	10,620.00	593.98	462.08	322.95

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Price Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		CR-PRICK-HD-BLK-PS1	CR-PRICK-HD-BLK-PS1	CR-PRICK-HD-BLK-PS1		Card Reader - pcPRICK HID USB	155.00	125.00	7.75	5.93	4.22	3.38	2.88	7.75	5.93	4.22	3.38	2.88	9.30	7.12	5.07	4.05	3.45										
		CR-PRICK-ICL-BLK-PS1	CR-PRICK-ICL-BLK-PS1	CR-PRICK-ICL-BLK-PS1		Card Reader - pcPRICK ICLASS USB	155.00	125.00	7.75	5.93	4.22	3.38	2.88	7.75	5.93	4.22	3.38	2.88	9.30	7.12	5.07	4.05	3.45										
		CR-PRICK-IND-BLK-PS1	CR-PRICK-IND-BLK-PS1	CR-PRICK-IND-BLK-PS1		Card Reader - pcPRICK INDALA USB	155.00	125.00	7.75	5.93	4.22	3.38	2.88	7.75	5.93	4.22	3.38	2.88	9.30	7.12	5.07	4.05	3.45										
		CR-PRICK-MIF-BLK-PS1	CR-PRICK-MIF-BLK-PS1	CR-PRICK-MIF-BLK-PS1		Card Reader - pcPRICK MIFARE USB	155.00	125.00	7.75	5.93	4.22	3.38	2.88	7.75	5.93	4.22	3.38	2.88	9.30	7.12	5.07	4.05	3.45										
		UP-MFP-RIC-01-PS1	UP-MFP-RIC-01-PS1	UP-MFP-RIC-01-PS1		IMFP - Ricoh Software License (per device)	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		UP-MFP-RIC-02-PS1	UP-MFP-RIC-02-PS1	UP-MFP-RIC-02-PS1		251-500 IMFP - Ricoh Software License (per device)	285.00	230.00	14.27	10.92	7.77	6.21	5.29	14.27	10.92	7.77	6.21	5.29	17.12	13.10	9.32	7.45	6.35										
		UP-MFP-RIC-03-PS1	UP-MFP-RIC-03-PS1	UP-MFP-RIC-03-PS1		over 500 IMFP - Ricoh Software License (per device)	270.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02										
		UP-MFP-CAN-01-PS1	UP-MFP-CAN-01-PS1	UP-MFP-CAN-01-PS1		IMFP - Canon Software License (per device)	445.00	360.00	22.33	17.09	12.16	9.72	8.28	22.33	17.09	12.16	9.72	8.28	26.80	20.50	14.59	11.67	9.94										
		UP-MFP-CAN-02-PS1	UP-MFP-CAN-02-PS1	UP-MFP-CAN-02-PS1		251-500 IMFP - Canon Software License (per device)	430.00	347.00	21.52	16.47	11.72	9.37	7.98	21.52	16.47	11.72	9.37	7.98	25.82	19.76	14.07	11.25	9.58										
		UP-MFP-CAN-03-PS1	UP-MFP-CAN-03-PS1	UP-MFP-CAN-03-PS1		over 500 - Canon Software License (per device)	415.00	335.00	20.78	15.90	11.32	9.05	7.71	20.78	15.90	11.32	9.05	7.71	24.94	19.08	13.58	10.86	9.25										
		UP-MFP-KM-01-PS1	UP-MFP-KM-01-PS1	UP-MFP-KM-01-PS1		IMFP - KM Software License (per device)	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		UP-MFP-LEX-01-PS1	UP-MFP-LEX-01-PS1	UP-MFP-LEX-01-PS1		IMFP - Lexmark Software License (per device)	150.00	150.00	9.30	7.12	5.07	4.05	3.45	9.30	7.12	5.07	4.05	3.45	11.17	8.54	6.08	4.86	4.14										
		UP-MFP-LEX-02-PS1	UP-MFP-LEX-02-PS1	UP-MFP-LEX-02-PS1		251-500 IMFP - Lexmark Software License (per device)	135.00	135.00	8.37	6.41	4.56	3.65	3.11	8.37	6.41	4.56	3.65	3.11	10.05	7.69	5.47	4.38	3.73										
		UP-MFP-LEX-03-PS1	UP-MFP-LEX-03-PS1	UP-MFP-LEX-03-PS1		over 500 IMFP - Lexmark Software License (per device)	120.00	120.00	7.44	5.70	4.05	3.24	2.76	7.44	5.70	4.05	3.24	2.76	8.93	6.83	4.86	3.89	3.31										
		UP-MFP-VCC-01-PS1	UP-MFP-VCC-01-PS1	UP-MFP-VCC-01-PS1		IMFP - Boscoph/VCC Software License (per device)	150.00	121.00	7.51	5.74	4.09	3.27	2.78	7.51	5.74	4.09	3.27	2.78	9.01	6.89	4.90	3.92	3.34										
		UP-MFP-VCC-02-PS1	UP-MFP-VCC-02-PS1	UP-MFP-VCC-02-PS1		251-500 Boscoph/VCC Software (per device)	135.00	109.00	6.76	5.17	3.68	2.94	2.51	6.76	5.17	3.68	2.94	2.51	8.11	6.21	4.42	3.53	3.01										
		UP-MFP-VCC-03-PS1	UP-MFP-VCC-03-PS1	UP-MFP-VCC-03-PS1		over 500 Boscoph/VCC Software (per device)	120.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68										
		OMG-PS60-US-01-PS1	OMG-PS60-US-01-PS1	OMG-PS60-US-01-PS1		PS60 - 1 - 250 PS60 Licenses REQUIRES OMG-AMS-1-N (per device)	395.00	336.00	20.84	15.95	11.35	9.08	7.73	20.84	15.95	11.35	9.08	7.73	25.01	19.14	13.62	10.89	9.27										
		OMG-PS60-US-02-PS1	OMG-PS60-US-02-PS1	OMG-PS60-US-02-PS1		PS60 - 251 - 500 PS60 Licenses REQUIRES OMG-AMS-1-N (per device)	380.00	323.00	20.04	15.33	10.91	8.72	7.43	20.04	15.33	10.91	8.72	7.43	24.04	18.40	13.09	10.47	8.91										
		OMG-PS60-US-03-PS1	OMG-PS60-US-03-PS1	OMG-PS60-US-03-PS1		PS60 - 501 and above PS60 Licenses REQUIRES OMG-AMS-1-N (per device)	360.00	307.00	19.04	14.57	10.37	8.29	7.06	19.04	14.57	10.37	8.29	7.06	22.85	17.48	12.44	9.95	8.47										
		SVC-SCPT-DEV-PS1	SVC-SCPT-DEV-PS1	SVC-SCPT-DEV-PS1		Professional Services - Script Development (per day)	1,500.00	1,436.00	89.08	68.15	48.51	38.79	33.03	89.08	68.15	48.51	38.79	33.03	106.89	81.78	58.21	46.54	39.63										
		MPHEBASE-MS1-PS1	MPHEBASE-MS1-PS1	MPHEBASE-MS1-PS1		MobilePrint for Uniprint Base License Annual Support & Maintenance New - 1 year	400.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05										
		MPHEDVC-MS1-PS1	MPHEDVC-MS1-PS1	MPHEDVC-MS1-PS1		MobilePrint for Uniprint Device License Annual Support & Maintenance New - 1 year	60.00	55.00	3.41	2.61	1.86	1.49	1.27	3.41	2.61	1.86	1.49	1.27	4.09	3.13	2.23	1.78	1.52										
		MPHESITE01-MS1-PS1	MPHESITE01-MS1-PS1	MPHESITE01-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 3.000 & 4	1,500.00	1,364.00	84.61	64.74	46.08	36.84	31.37	84.61	64.74	46.08	36.84	31.37	101.53	77.68	55.29	44.21	37.65										
		MPHESITE02-MS1-PS1	MPHESITE02-MS1-PS1	MPHESITE02-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 3.001 - 4	1,850.00	1,682.00	104.33	79.83	56.82	45.43	38.69	104.33	79.83	56.82	45.43	38.69	125.20	95.79	68.18	54.52	46.42										
		MPHESITE03-MS1-PS1	MPHESITE03-MS1-PS1	MPHESITE03-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 4.001 - 5	2,300.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18										
		MPHESITE04-MS1-PS1	MPHESITE04-MS1-PS1	MPHESITE04-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 5.001 - 7	2,300.00	2,091.00	129.70	99.24	70.63	56.48	48.09	129.70	99.24	70.63	56.48	48.09	155.65	119.09	84.76	67.77	57.71										
		MPHESITE05-MS1-PS1	MPHESITE05-MS1-PS1	MPHESITE05-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 7.501 - 10	2,750.00	2,455.00	152.28	116.51	82.93	66.31	56.47	152.28	116.51	82.93	66.31	56.47	182.74	139.82	99.52	79.57	67.76										
		MPHESITE06-MS1-PS1	MPHESITE06-MS1-PS1	MPHESITE06-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 10.001 - 1	3,250.00	2,955.00	183.30	140.24	99.82	79.81	67.97	183.30	140.24	99.82	79.81	67.97	219.96	168.29	119.78	95.78	81.56										
		MPHESITE07-MS1-PS1	MPHESITE07-MS1-PS1	MPHESITE07-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 15.001 -	3,950.00	3,591.00	222.75	170.43	121.36	96.99	82.59	222.75	170.43	121.36	96.99	82.59	267.30	204.51	145.58	116.39	99.11										
		MPHESITE08-MS1-PS1	MPHESITE08-MS1-PS1	MPHESITE08-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 20.001 -	4,900.00	4,455.00	276.34	211.43	150.49	120.33	102.47	276.34	211.43	150.49	120.33	102.47	331.61	253.72	180.59	144.40	122.96										
		MPHESITE09-MS1-PS1	MPHESITE09-MS1-PS1	MPHESITE09-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 30.001 -	6,000.00	5,455.00	338.37	258.89	184.27	147.34	125.47	338.37	258.89	184.27	147.34	125.47	406.05	310.67	221.12	176.81	150.56										
		MPHESITE10-MS1-PS1	MPHESITE10-MS1-PS1	MPHESITE10-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 40.001 -	7,000.00	6,364.00	394.76	302.04	214.98	171.89	146.37	394.76	302.04	214.98	171.89	146.37	473.71	362.44	257.97	206.27	175.65										
		MPHESITE11-MS1-PS1	MPHESITE11-MS1-PS1	MPHESITE11-MS1-PS1		MobilePrint for Unisprint Site License Annual Support & Maintenance New - 1 year FTE 50.001 &	8,000.00	7,273.00	451.14	345.18	245.68	196.44	167.28	451.14	345.18	245.68	196.44	167.28	541.37	414.21	294.82	235.73	200.73										
		UP-BOW-CC-AMS-1-N-BE-PS1	UP-BOW-CC-AMS-1-N-BE-PS1	UP-BOW-CC-AMS-1-N-BE-PS1		Unisprint CC Billback - 1 M AS New	300.00	459.00	28.47	21.78	15.51	12.40	10.56	28.47	21.78	15.51	12.40	10.56	34.17	26.14	18.61	14.88	12.67										
						POWERPRESS and RICOH MICROPRESS																												
		45079307	45079307	45079307		***Servers***	12,990.00	12,990.00	805.77	616.51	438.80	350.66	298.77	805.77	616.51	438.80	350.66	298.77	966.92	739.81	526.56	421.03	358.52										
						PowerPress 0133x Solo for 9000, 1100, 1350, 960EX, 1106EX, 1356EX																											
		45038874	45038874	45038874		***RIP Options***	3,100.00	3,100.00	192.29	147.13	104.72	83.73	71.30	192.29	147.13	104.72	83.73	71.30	230.75	176.55	125.66	100.48	85.56										
						PowerRIP																											
		45070081	45070081	45070081		***Hardware Options***	770.00	770.00	47.76	36.54	26.01	20.80	17.71	47.76	36.54	26.01	20.80	17.71	57.32	43.85	31.21	24.96	21.25										
						19" DELL Widescreen LCD monitor																											
		45039966	45039966	45039966		***Software Options***	7,000.00	7,000.00	434.21	332.22	236.46	189.07	161.00	434.21	332.22	236.46	189.07	161.00	521.05	398.66	283.75	226.88	193.20										
		45039967	45039967	45039967		Remote TrueEdb- 10 License for Solo	13,500.00	13,500.00	837.41	640.71	456.03	364.64	310.50	837.41	640.71	456.03	364.64	310.50	1,004.89	768.85	547.24	437.56	372.60										
		45039971	45039971	45039971		Remote TrueEdb- 25 License for Solo	11,500.00	11,500.00	713.35	545.79	388.47	310.62	264.50	713.35	545.79	388.47	310.62	264.50	856.01	654.95	466.16	372.74	317.40										
		45055215	45055215	45055215		Remote TrueEdb- 25 License for Plus/Max	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00										
						OCR for Solo/Plus																											
		45079372	45079372	45079372		***Scanning Solutions***	8,000.00	8,000.00	496.24	379.68	270.24	216.08	184.00	496.24	379.68	270.24	216.08	184.00	595.49	455.62	324.29	259.30	220.80										
						ScanStation for PowerPress 8																											
		100000003510-PS1	100000003510-PS1	100000003510-PS1		***Support Options***	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		100000003511-PS1	100000003511-PS1	100000003511-PS1		Tier 2 Solo Phone Support - 1 year	3,600.00	3,600.00	223.31	170.86	121.61	97.24	82.80	223.31	170.86	121.61	97.24	82.80	267.97	205.03	145.93	116.68	99.36										
		100000003512-PS1	100000003512-PS1	100000003512-PS1		Tier 2 Solo Phone Support - 2 years	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		100000003513-PS1	100000003513-PS1	100000003513-PS1		Tier 2 Solo Phone Support - 4 years	6,800.00	6,800.00	421.80	322.73	229.70	183.67	156.40	421.80	322.73	229.70	183.67	156.40	506.16	387.27	275.64	220.40	187.68										
		100000003514-PS1	100000003514-PS1	100000003514-PS1		Tier 2 Solo Phone Support - 5 years	8,400.00	8,400.00	521.05	398.66	283.75	226.88	193.20	521.05	398.66	283.75	226.88	193.20	625.26	478.40	340.50	272.26	231.84										
		100000003515-PS1	100000003515-PS1	100000003515-PS1		Tier 2 Plus Phone Support - 1 year	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80										
		100000003516-PS1	100000003516-PS1	100000003516-PS1		Tier 2 Plus Phone Support - 2 years	2,700.00	2,700.00	167.48	128.14	91.21	72.93	62.10	167.48	128.14	91.21	72.93	62.10	200.98	153.77	109.45	87.51	74.52										
		100000003517-PS1	100000003517-PS1	100000003517-PS1		Tier 2 Plus Phone Support - 4 years	7,500.00	7,500.00	465.23	355.95	253.35	202.58	172.50	465.23	355.95	253.35	202.58	172.50	558.27	427.14	304.02	243.09	207.00										
		100000003518-PS1	100000003518-PS1	100000003518-PS1		Tier 2 Plus Phone Support - 4 years	10,200.00	10,200.00	632.71	484.09	344.56	275.50	234.60	632.71	484.09	344.56	275.50	234.60	759.25	580.91	413.47	330.60	281.52										
		100000003519-PS1	100000003519-PS1	100000003519-PS1		Tier 2 Plus Phone Support - 5 years	12,600.00	12,600.00	781.58	598.00	425.62	340.31	289.80	781.58	598.00	425.62	340.31	289.80	937.89	717.60	510.75	408.39	347.76										
		100000003520-PS1	100000003520-PS1	100000003520-PS1		Tier 2 Max Phone Support - 1 year	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40										
		100000003521-PS1	100000003521-PS1	100000003521-PS1		Tier 2 Max Phone Support - 2 years	7,200.00	7,200.00	446.62	341.71	243.22	194.47	165.60	446.62	341.71	243.22	194.47	165.60	535.94	410.05	291.86	233.37	198.72										
		100000003522-PS1	100000003522-PS1	100000003522-PS1		Tier 2 Max Phone Support - 3 years	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00										
		100000003523-PS1	100000003523-PS1	100000003523-PS1		Tier 2 Max Phone Support - 4 years	13,600.00	13,600.00	843.61	645.46	459.41	367.34	312.80	843.61	645.46	459.41	367.34	312.80	1,012.33	774.55	551.29	440.80	375.36										
		100000003489-PS1	100000003489-PS1	100000003489-PS1		Tier 2 Max Phone Support - 5 years	16,800.00	16,800.00	1,042.10	797.33	567.50	453.77	386.40	1,042.10	797.33	567.50	453.77	386.40	1,250.52	956.79	681.00	544.52	463.68										
						Extended Hardware Warranty, Services, System Upgrades & Training																											
		45047145	45047145	45047145		PowerPress Administrative Fee	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60										
		45079374	45079374	45079374		PowerPress Solo to Plus Server Upgrade	20,990.00	20,990.00	1,302.01	996.19	709.04	566.94	482.77	1,302.01	996.19	709.04	566.94	482.77	1,562.41	1,195.42	850.85	680.33	579.32										
		300000037 6-PS1	300000037 6-PS1	300000037 6-PS1		Solo 2 Year Hardware Warranty Extension - Years 4 & 5	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60										
		300000037 7-PS1	300000037 7-PS1	300000037 7-PS1		Plus 2 Year Hardware Warranty Extension - Years 4 & 5	1,300.00	1,300.00	80.64	61.70	43.91	35.11	29.90	80.64	61.70	43.91	35.11	29.90	96.77	74.04	52.70	42.14	35.88										
		300000037 8-PS1	300000037 8-PS1	300000037 8-PS1		Max 2 Year Hardware Warranty Extension - Years 4 & 5	6,000.00	6,000.00	372.18	284.76	202.68	162.06	138.00	372.18	284.76	202.68	162.06	138.00	446.62	341.71	243.22	194.47	165.60										
		300000037 9-PS1	300000037 9-PS1	300000037 9-PS1		Max Enterprise 2 Year Hardware Warranty Extension - Years 4 & 5	6,000.00	6,000.00	372.18	284.76	202.68	162.06	138.00	372.18	284.76	202.68	162.06	138.00	446.62	341.71	243.22	194.47	165.60										
						Ricoh MicroPRESS Base Systems																											
		003997M/U	003997M/U	003997M/U		MicroPress 0139R Solo Server	12,990.00	10,497.00	651.13	498.19	354.59	283.52	241.43	651.13	498.19	354.59	283.52	241.43	781.35	597.83	425.51	340.23	289.72										
		005254M/U	005254M/U	005254M/U		MicroPress 0138R Solo Server	15,990.00	12,921.00	801.49	613.23	436.47	349.00	297.18	801.49	613.23	436.47	349.00	297.18	961.79	735.88	523.77	418.80	356.62										
		003999M/U	003999M/U	003999M/U		MicroPress 7075R Solo Server	12,290.00	9,931.00	616.02	471.33	335.47	268.24	228.41	616.02	471.33	335.47	268.24	228.41	739.22	565.59	402.56	321.88	274.10										
		003999M/U	003999M/U	003999M/U		MicroPress 9090R Solo Server	15,990.00	12,921.00	801.49	613.23	436.47	349.00	297.18	801.49	613.23	436.47	349.00	297.18	961.79	735.88	523.77	418.80	356.62										
		006541M/U	006541M/U	006541M/U		Micropress 9180 Solo Server	15,990.00	13,112.00	813.34	622.30	442.92	354.16	301.58	813.34	622.30	442.92	354.16	301.58	976.00	746.75	531.51	424.99	361.89										
		004020M/U	004020M/U	004020M/U		MicroPress 0705R/H Solo Server	12,290.00	9,931.00	616.02	471.33	335.47	268.24	228.41	616.02	471.33	335.47	268.24	228.41	739.22	565.59	402.56	321.88	274.10										
		004006M/U	004006M/U	004006M/U		MicroPress Plus Server	25,990.00	21,002.00	1,302.75	996.75	709.45	567.26	483.05	1,302.75	996.75	709.45	567.26	483.05	1,563.30	1,196.11	851.34	680.72	579.66										
		004001M/U	004001M/U	004001M/U		MicroPress Max Server	42,410.00	34,271.00	2,125.83	1,626.50	1,157.67	925.66	788.23	2,125.83	1,626.50	1,157.67	925.66	788.23	2,551.00	1,951.80	1,389.21	1,110.79	945.88										
		004005M/U	004005M/U	004005M/U		Ricoh Remote Power Rip Micropress 8	3,720.00	3,006.00	186.46	142.66	101.54	81.19	69.14	186.46	142.66	101.54	81.19	69.14	223.75	171.20	121.85	97.43	82.97										
		004006M/U	004006M/U	004006M/U		Ricoh Remote Power Rip Add-On License	3,100.00	2,505.00	155.39	118.89	84.62	67.66	57.62	155.39	118.89	84.62	67.66	57.62	186.46	142.66	101.54	81.19	69.14										
		004007M/U	004007M/U	004007M/U		1000 Mbps Switch	2,200.00	1,778.00	110.29	84.38	60.06	48.02	40.89	110.29	84.38	60.06	48.02	40.89	132.35	101.26	72.07	57.63	49.07										
		004008M/U	004008M/U	004008M/U		Ricoh Micropoint Pro Solo Server	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
		004009M/U	004009M/U	004009M/U		TruePCL for Solo/Plus Servers	750.00	606.00	37.59	28.76	20.47	16.37	13.94	37.59	28.76	20.47	16.37	13.94	45.11	34.51	24.56	19.64	16.73										
		004010M/U	004010M/U	004010M/U		DocuClass Core Mobile 1 YR MAS	1,200.00	1,160.00	71.95	55.05	39.18	31.33	26.68	71.95	55.05	39.18	31.33	26.68	86.35	66.06	47.02	37.60	32.02										
		004011M/U	004011M/U	004011M/U		Ricoh Micromeager 7 Solo/Plus Servers	2,600.00	2,161.00	130.33	99.71	70.97	56.75	48.32	130.33	99.71	70.97	56.75	48.32	156.39	119.66	85.17	68.10	57.99										
		004012M/U	004012M/U	004012M/U		Micromeager 2.7 Solo/Plus Servers	2,600.00	2,161.00	130.33	99.71	70.97	56.75	48.32	130.33	99.71	70.97	56.75	48.32	156.39	119.66	85.17	68.10	57.99										
		004013M/U	004013M/U	004013M/U		Ricoh Scansnapper Micropress 8	6,000.00	5,485.00	401.02	306.83	218.38	174.60	148.70	401.02	306.83	218.38	174.60	148.70	480.92	368.19	262.06	209.52	178.44										
		004014M/U	004014M/U	004014M/U		MicroPress Solo to Plus Server Upgrade	20,990.00	16,982.00	1,052.15	805.02	572.98	458.14	390.13	1,052.15	805.02	572.98	458.14	390.13	1,

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3061 and Participating State Contract #4400020730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Months Payments	Operational FMV Lease 24 Months Payments	Operational FMV Lease 36 Months Payments	Operational FMV Lease 48 Months Payments	Operational FMV Lease 60 Months Payments	Capital Lease 18 Months Payments	Capital Lease 24 Months Payments	Capital Lease 36 Months Payments	Capital Lease 48 Months Payments	Capital Lease 60 Months Payments	Cancelable Rental 18 Months Payments	Cancelable Rental 24 Months Payments	Cancelable Rental 36 Months Payments	Cancelable Rental 48 Months Payments	Cancelable Rental 60 Months Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		80002-PS1	80002-PS1	80002-PS1		FusionPro Expression Add-on to Marcom Central-Integrated Image Personalization	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		85004-PS1	85004-PS1	85004-PS1		FusionPrint Expression	799.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83										
		85005-PS1	85005-PS1	85005-PS1		Support - FusionPrint Expression	690.00	636.00	39.45	30.18	21.48	17.18	14.63	39.45	30.18	21.48	17.18	14.63	47.34	36.22	25.78	20.61	17.55										
		85006-PS1	85006-PS1	85006-PS1		FusionPrint Expression Server	2,500.00	2,020.00	125.30	95.87	68.24	54.58	46.46	125.30	95.87	68.24	54.58	46.46	150.39	115.04	81.88	65.47	55.75										
		85007-PS1	85007-PS1	85007-PS1		Support - FusionPrint Expression Server	450.00	409.00	25.37	19.41	13.82	11.05	9.41	25.37	19.41	13.82	11.05	9.41	30.44	23.29	16.58	13.26	11.29										
		90002-PS1	90002-PS1	90002-PS1		Email Marketing Campaign Exact Target	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90										
						Production Solution Bundles																											
		53009-PS1	53009-PS1	53009-PS1		Bronze Bundle	1,199.00	970.00	60.17	46.04	32.77	26.20	22.31	60.17	46.04	32.77	26.20	22.31	72.20	55.24	39.32	31.44	26.77										
		53008-PS1	53008-PS1	53008-PS1		Silver Bundle	1,988.00	1,615.00	100.18	76.65	54.58	43.62	37.15	100.18	76.65	54.58	43.62	37.15	120.21	91.98	65.47	52.35	44.57										
						Other																											
		53015-PS1	53015-PS1	53015-PS1		MarcomCentral Print Service Provider Basic (3 storefront)	13,500.00	12,551.00	778.54	595.67	423.97	339.00	288.67	778.54	595.67	423.97	339.00	288.67	934.25	714.80	508.77	406.80	346.41										
		PP-INSPTBASIC	PP-INSPTBASIC	PP-INSPTBASIC		REQUIRED: Installation - MarcomCentral Print Service Provider Basic (3 storefront)	1,800.00	1,636.00	91.50	71.18	49.75	40.83	35.88	101.48	77.64	55.26	44.19	37.63	109.80	85.42	59.70	49.00	43.05										
		10015-PS1	10015-PS1	10015-PS1		MarcomCentral Print Service Provider Basic (3 storefront) Annual Subscription	6,250.00	5,811.00	360.46	275.79	196.30	156.96	133.65	360.46	275.79	196.30	156.96	133.65	432.56	330.95	235.55	188.35	160.38										
		29011-PS1	29011-PS1	29011-PS1		PTI Professional Services for Marcom Enterprise Basic (3 storefronts) and Advance	3,000.00	2,789.00	173.00	132.37	94.21	75.33	64.15	173.00	132.37	94.21	75.33	64.15	207.60	158.84	113.05	90.40	76.98										
		53019-PS1	53019-PS1	53019-PS1		Marcom Central Print Service Provider Advanced (unlimited storefront)	28,750.00	26,730.00	1,658.06	1,268.61	902.94	721.98	614.79	1,658.06	1,268.61	902.94	721.98	614.79	1,989.67	1,522.33	1,083.53	866.37	737.75										
		PP-INSPTADVANCE	PP-INSPTADVANCE	PP-INSPTADVANCE		REQUIRED: Installation - MarcomCentral Print Service Provider Advanced (unlimited storefront)	9,600.00	8,727.00	488.10	378.71	265.39	217.63	191.38	543.34	414.18	294.80	235.72	200.72	585.72	455.65	318.47	261.39	229.66										
		10019-PS1	10019-PS1	10019-PS1		Marcom Central Print Service Provider Advanced Annual Subscription	16,250.00	15,108.00	937.15	717.03	510.35	408.07	347.48	937.15	717.03	510.35	408.07	347.48	1,124.58	860.43	612.42	489.68	416.98										
		53017-PS1	53017-PS1	53017-PS1		Marcom Enterprise Elite	18,500.00	17,200.00	1,066.92	816.31	581.02	464.57	395.60	1,066.92	816.31	581.02	464.57	395.60	1,280.30	979.57	697.22	557.49	474.72										
		PP-INSPTHEENTERPRISE	PP-INSPTHEENTERPRISE	PP-INSPTHEENTERPRISE		REQUIRED: Installation - MarcomCentral Enterprise Elite	9,600.00	8,727.00	488.10	378.71	265.39	217.63	191.38	543.34	414.18	294.80	235.72	200.72	585.72	455.65	318.47	261.39	229.66										
		10017-PS1	10017-PS1	10017-PS1		Marcom Enterprise Elite - Annual Subscription	21,500.00	19,989.00	1,239.92	948.68	675.23	539.90	459.75	1,239.92	948.68	675.23	539.90	459.75	1,487.90	1,138.41	810.27	647.88	551.70										
		29011E-PS1	29011E-PS1	29011E-PS1		PTI Professional Services for Marcom Enterprise Elite	15,000.00	13,946.00	865.07	661.88	471.10	376.68	320.76	865.07	661.88	471.10	376.68	320.76	1,038.08	794.25	565.32	452.02	384.91										
		53018-PS1	53018-PS1	53018-PS1		Marcom Central Corporate In-Plant	20,500.00	19,059.00	1,182.23	904.54	643.81	514.78	438.36	1,182.23	904.54	643.81	514.78	438.36	1,418.68	1,085.45	772.58	617.74	526.03										
		PP-INSPTINPLANT	PP-INSPTINPLANT	PP-INSPTINPLANT		REQUIRED: Installation - MarcomCentral Corporate In-Plant	7,200.00	6,545.00	366.06	284.77	199.05	163.56	143.53	405.99	310.63	221.09	176.79	154.54	439.27	341.73	238.84	196.04	172.24										
		10018-PS1	10018-PS1	10018-PS1		Marcom Enterprise Corporate In-Plant Annual Subscription	15,000.00	13,946.00	865.07	661.88	471.10	376.68	320.76	865.07	661.88	471.10	376.68	320.76	1,038.08	794.25	565.32	452.02	384.91										
		29011P-PS1	29011P-PS1	29011P-PS1		PTI Professional Services for Marcom Enterprise Corporate In-Plant	4,000.00	3,719.00	230.69	176.50	125.63	100.45	85.54	230.69	176.50	125.63	100.45	85.54	276.83	211.80	150.75	120.54	102.64										
		53016-PS1	53016-PS1	53016-PS1		Basic to Advanced Upgrade	29,500.00	27,426.00	1,701.23	1,301.64	926.45	740.78	630.80	1,701.23	1,301.64	926.45	740.78	630.80	2,041.48	1,561.97	1,111.74	888.93	756.96										
		10015U-PS1	10015U-PS1	10015U-PS1		Basic to Advanced Upgrade Annual Subscription	16,250.00	15,108.00	937.15	717.03	510.35	408.07	347.48	937.15	717.03	510.35	408.07	347.48	1,124.58	860.43	612.42	489.68	416.98										
		23010-PS1	23010-PS1	23010-PS1		1 Additional Storefront - Annual Subscription - cannot be sold as stand alone	3,550.00	3,300.00	204.70	156.62	111.47	89.13	75.90	204.70	156.62	111.47	89.13	75.90	245.64	187.94	133.77	106.96	91.08										
		10033-PS1	10033-PS1	10033-PS1		1 Additional Storefront - Annual Subscription	2,500.00	2,324.00	144.16	110.30	78.50	62.77	53.45	144.16	110.30	78.50	62.77	53.45	172.99	132.36	94.21	75.33	64.14										
		29008-PS1	29008-PS1	29008-PS1		Additional Student Training - 5 days Solema Beach	5,000.00	4,649.00	288.38	220.64	157.04	125.57	106.93	288.38	220.64	157.04	125.57	106.93	346.05	264.77	188.45	150.68	128.31										
		10028-PS1	10028-PS1	10028-PS1		Support - Single sign-on	552.00	491.00	30.46	23.30	16.59	13.26	11.29	30.46	23.30	16.59	13.26	11.29	36.55	27.96	19.90	15.91	13.55										
		10027-PS1	10027-PS1	10027-PS1		Support - Web services and Data feeds	918.00	818.00	50.74	38.82	27.62	22.09	18.81	50.74	38.82	27.62	22.09	18.81	60.89	46.59	33.16	26.51	22.58										
		10029A-PS1	10029A-PS1	10029A-PS1		Support - Catalog level punch-out - Integrations	1,378.00	1,227.00	76.11	58.23	41.45	33.14	28.22	76.11	58.23	41.45	33.14	28.22	91.33	69.88	49.74	39.77	33.87										
		29012-PS1	29012-PS1	29012-PS1		PTI Custom Engineering Rate - Applies to Integration efforts	300.00	279.00	17.31	13.24	9.42	7.54	6.42	17.31	13.24	9.42	7.54	6.42	20.77	15.89	11.31	9.04	7.70										
		29010-120-PS1	29010-120-PS1	29010-120-PS1		120 hours annually	17,400.00	16,177.00	1,003.46	767.76	546.46	436.84	372.07	1,003.46	767.76	546.46	436.84	372.07	1,204.15	921.31	655.75	524.33	446.49										
		29010-240-PS1	29010-240-PS1	29010-240-PS1		240 hours annually	34,800.00	32,354.00	2,006.92	1,535.52	1,092.92	873.68	744.14	2,006.92	1,535.52	1,092.92	873.68	744.14	2,408.30	1,842.63	1,311.50	1,048.66	892.97										
		29010-360-PS1	29010-360-PS1	29010-360-PS1		360 hours annually	52,200.00	48,530.00	3,010.32	2,303.23	1,639.34	1,310.50	1,116.19	3,010.32	2,303.23	1,639.34	1,310.50	1,116.19	3,612.38	2,763.88	1,967.21	1,572.95	1,339.43										
		29010-480-PS1	29010-480-PS1	29010-480-PS1		480 hours annually	69,600.00	64,707.00	4,013.78	3,070.99	2,185.80	1,747.74	1,488.26	4,013.78	3,070.99	2,185.80	1,747.74	1,488.26	4,816.53	3,685.19	2,622.96	2,097.28	1,785.91										
		29010-600-PS1	29010-600-PS1	29010-600-PS1		600 hours annually	87,000.00	80,884.00	5,017.23	3,838.75	2,732.26	2,184.68	1,860.33	5,017.23	3,838.75	2,732.26	2,184.68	1,860.33	6,020.68	4,606.51	3,278.71	2,621.61	2,232.40										
		80003-PS1	80003-PS1	80003-PS1		Support - FusionPro Expression Add-on to Marcom Central-Integrated Image Personalization	2,040.00	1,859.00	115.31	88.23	62.80	50.21	42.76	115.31	88.23	62.80	50.21	42.76	138.38	105.87	75.36	60.25	51.31										
		90001-PS1	90001-PS1	90001-PS1		Support - Email Marketing Campaign Exact Target	3,600.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		10020-PS1	10020-PS1	10020-PS1		Support - Data Load Interface to MarcomCentral	2,880.00	2,624.00	162.77	124.54	88.64	70.87	60.35	162.77	124.54	88.64	70.87	60.35	195.32	149.44	106.37	85.05	72.42										
		23024-PS1	23024-PS1	23024-PS1		Additional Supplier Dashboard	1,300.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30										
		10032-PS1	10032-PS1	10032-PS1		Support - Integrated CXS/SCXA via TEC Mailing	2,040.00	1,859.00	115.31	88.23	62.80	50.21	42.76	115.31	88.23	62.80	50.21	42.76	138.38	105.87	75.36	60.25	51.31										
		10031-PS1	10031-PS1	10031-PS1		Support - OnPoint Shipping Integration	504.00	424.00	26.30	20.12	14.32	11.45	9.75	26.30	20.12	14.32	11.45	9.75	31.56	24.15	17.19	13.74	11.70										
		23027-PS1	23027-PS1	23027-PS1		With Bundle Order Integration Integrated CXS/CSA via TEC Mailbox - Activation Fee (additional fees for	2,500.00	1,597.00	96.58	73.90	52.60	42.05	35.81	96.58	73.90	52.60	42.05	35.81	115.90	88.67	63.11	50.47	42.97										
		29017-20-PS1	29017-20-PS1	29017-20-PS1		With Bundle Order OnPoint Shipping Integration (Additional Fees from OnPoint will apply)	785.00	731.00	45.34	34.69	24.69	19.74	16.81	45.34	34.69	24.69	19.74	16.81	54.41	41.63	29.63	23.69	20.18										
						PRINTNET SOLUTIONS																											
		12137001-PS1	12137001-PS1	12137001-PS1		CopyNet Light (12 month subscription)	4,698.00	4,698.00	291.42	222.97	158.70	126.89	108.05	291.42	222.97	158.70	126.89	108.05	349.70	267.56	190.44	152.27	129.66										
		24137001-PS1	24137001-PS1	24137001-PS1		CopyNet Light (24 month subscription)	9,396.00	9,396.00	582.83	445.93	317.40	253.79	216.11	582.83	445.93	317.40	253.79	216.11	699.40	535.12	380.88	304.54	259.33										
		36137001-PS1	36137001-PS1	36137001-PS1		CopyNet Light (36 month subscription)	14,094.00	14,094.00	874.25	668.90	476.10	380.68	324.16	874.25	668.90	476.10	380.68	324.16	1,049.10	802.68	571.31	456.81	388.99										
		48137001-PS1	48137001-PS1	48137001-PS1		CopyNet Light (48 month subscription)	18,792.00	18,792.00	1,165.67	891.87	634.79	507.57	432.22	1,165.67	891.87	634.79	507.57	432.22	1,398.80	1,070.24	761.75	609.09	518.66										
		60137001-PS1	60137001-PS1	60137001-PS1		CopyNet Light (60 month subscription)	23,490.00	23,490.00	1,457.08	1,114.84	793.49	634.46	540.27	1,457.08	1,114.84	793.49	634.46	540.27	1,748.50	1,337.80	952.19	761.36	648.32										
		12137002-PS1	12137002-PS1	12137002-PS1		CopyNet Base (12 month subscription)	6,642.00	6,642.00	412.00	315.23	224.37	179.40	152.77	412.00	315.23	224.37	179.40	152.77	494.40	378.28	269.24	215.28	183.32										
		24137002-PS1	24137002-PS1	24137002-PS1		CopyNet Base (24 month subscription)	13,284.00	13,284.00	824.01	630.46	448.73	358.80	305.53	824.01	630.46	448.73	358.80	305.53	988.81	756.55	538.48	430.56	366.64										
		36137002-PS1	36137002-PS1	36137002-PS1		CopyNet Base (36 month subscription)	19,926.00	19,926.00	1,236.01	945.69	673.10	538.20	458.30	1,236.01	945.69	673.10	538.20	458.30	1,483.21	1,134.83	807.72	645.84	549.96										
		48137002-PS1	48137002-PS1	48137002-PS1		CopyNet Base (48 month subscription)	26,568.00	26,568.00	1,648.01	1,260.92	897.47	717.60	611.06	1,648.01	1,260.92	897.47	717.60	611.06	1,977.62	1,513.10	1,076.96	861.12	733.28										
		60137002-PS1	60137002-PS1	60137002-PS1		CopyNet Base (60 month subscription)	33,210.00	33,210.00	2,060.02	1,576.15	1,121.83	897.00	763.83	2,060.02	1,576.15	1,121.83	897.00	763.83	2,472.02	1,891.38	1,346.20	1,076.40	916.60										
		12137003-PS1	12137003-PS1	12137003-PS1		CopyNet Forms (12 month subscription)	8,586.00	8,586.00	532.59	407.49	290.04	231.91	197.48	532.59	407.49	290.04	231.91	197.48	639.11	488.99	348.04	278.29	236.97										
		24137003-PS1	24137003-PS1	24137003-PS1		CopyNet Forms (24 month subscription)	17,172.00	17,172.00	1,065.18	814.98	580.07	463.82	394.96	1,065.18	814.98	580.07	463.82	394.96	1,278.21	977.98	696.08	556.58	473.95										
		36137003-PS1	36137003-PS1	36137003-PS1		CopyNet Forms (36 month subscription)	25,578.00	25,578.00	1,586.60	1,213.93	864.02	690.86	588.29	1,586.60	1,213.93	864.02	690.86	588.29	1,903.92	1,456.72	1,036.83	829.03	705.95										
		48137003-PS1	48137003-PS1	48137003-PS1		CopyNet Forms (48 month subscription)	34,344.00	34,344.00	2,130.36	1,629.97	1,160.14	927.63	789.91	2,130.36	1,629.97	1,160.14	927.63	789.91	2,556.42	1,955.96	1,392.17	1,113.16	947.89										
		60137003-PS1	60137003-PS1	60137003-PS1		CopyNet Forms (60 month subscription)	42,930.00	42,930.00	2,662.95	2,037.46	1,450.18	1,159.54	987.39	2,662.95	2,037.46	1,450.18	1,159.54	987.39	3,195.54	2,444.95	1,740.21	1,391.45	1,184.87										
		12137004-PS1	12137004-PS1	12137004-PS1		CopyNet Education (12 month subscription)	11,826.00	11,826.00	733.57	561.26	399.48	319.42	272.00	733.57	561.26	399.48	319.42	272.00	880.28	673.51	479.38	383.30	326.40										
		24137004-PS1	24137004-PS1	24137004-PS1		CopyNet Education (24 month subscription)	23,652.00	23,652.00	1,467.13	1,122.52	798.96	638.84	544.00	1,467.13	1,122.52	798.96	638.84	544.00	1,760.56	1,347.03	958.76	766.61	652.80										
		36137004-PS1	36137004-PS1	36137004-PS1		CopyNet Education (36 month subscription)	35,478.00	35,478.00	2,200.70	1,683.79	1,198.45	958.26	815.99	2,200.70	1,683.79	1,198.45	958.26	815.99	2,640.84	2,020.54	1,438.14	1,149.91	979.19										
		48137004-PS1	48137004-PS1	48137004-PS1		CopyNet Education (48 month subscription)	47,304.00	47,304.00	2,934.27	2,245.05	1,597.93	1,277.68	1,087.99	2,934.27	2,245.05	1,597.93	1,277.68	1,087.99	3,521.12	2,694.06	1,917.51	1,533.22	1,305.59										
		60137004-PS1	60137004-PS1	60137004-PS1		CopyNet Education (60 month subscription)	59,130.00	59,130.00	3,667.83	2,806.31	1,997.41	1,597.10	1,359.99	3,667.83	2,806.31	1,997.41	1,597.10	1,359.99	4,401.40	3,367.57	2,396.89	1,916.52	1,631.99										
		21137005-PS1	21137005-PS1	21137005-PS1		Credit Card Option	2,835.00	2,835.00	175.88	134.55	95.77	76.57	65.21	175.88	134.55	95.77	76.57	65.21	211.05	161.46	114.92	91.89	78.25										
						PROFESSIONAL SERVICES																											
		EQRSIHR-PS1	EQRSIHR-PS1	EQRSIHR-PS1		Equitrac Pc Installation One Hour	200.00	186.00	10.40	8.09	5.66	4.64	4.08	11.54	8.83	6.38	5.02	4.28	12.48	9.71	6.79	5.57	4.89										
		PP-SFTPPATH	PP-SFTPPATH	PP-SFTPPATH		REQUIRED: PSE Training - Ricoh TotalFlow Path	3,600.00	3,273.00	183.06	142.41	99.53	81.69	71.78	203.02	155.34	110.56	88.40	75.28	219.67	170.89	119.44	98.03	86.13										
		PP-PPSFC550	PP-PPSFC550	PP-PPSFC550		Installation - Ricoh ProC550/700	2,200.00	2,045.00	114.38	88.98	62.19	51.04	44.85	126.85	97.06	69.08	55.24	47.04	137.25	106.77	74.63	61.25	53.82										
		PP-PPSFM1107F	PP-PPSFM1107F	PP-PPSFM1107F		Installation - Pro M1107Ex/1357Ex W/Fiery	3,420.00	3,199.00	173.89	135.27	94.54	77.60	68.18	192.85	147.55	105.02	83.97	71.51	208.66	162.33	113.45	93.12	81.82										
		PP-PPSFM907F	PP-PPSFM907F	PP-PPSFM907F		REQUIRED: Installation - Ricoh 907EX Family with Fiery	3,420.00	3,155.00	176.46	137.27	95.94	78.75	69.19	195.70	149.74	106.58	85.22	72.57	211.75	164.73	115.13	94.50	83.03										
		PP-PPSFWF	PP-PPSFWF	PP-PPSFWF		PPSE Training - Wideformat	1,725.00	1,569.00	87.75	68.27	47.71	39.16	34.41	97.33	74.46	53.00	42.38	36.08	105.31	81.92	57.26	46.99	41.29										
		PP-PRESALES	PP-PRESALES	PP-PRESALES		Installation - Presales	100.00	91.00	5.09	3.96	2.77	2.27	2.00	5.64	4.32	3.07	2.46	2.09	6.11	4.75	3.32	2.73	2.39										
		PS-ADVDEV	PS-ADVDEV	PS-ADVDEV		Services - Application Development (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		PS-DESGN	PS-DESGN	PS-DESGN		Design - (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		PS-DISCOVERY	PS-DISCOVERY	PS-DISCOVERY		Services - Project Discovery Services (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		PS-DLSA	PS-DLSA	PS-DLSA		Assessment - Lifecycle Strategy (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		PS-EMB-HS	PS-EMB-HS	PS-EMB-HS		Services - PrintOn Setup Only	199.00	199.00	11.13	8.66	6.05	4.97	4.36	12.34	9.44	6.72	5.37	4.58	13.36	10.39	7.26	5.96	5.24										
		PS-ENGSERVICES	PS-ENGSERVICES	PS-ENGSERVICES		Services - Engineering Services (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		PS-HOTSPOTMFP	PS-HOTSPOTMFP	PS-HOTSPOTMFP		Services - Connector HotSpot MFP	925.00	841.00	47.04	36.59	25.57	20.99	18.44	52.17	39.91	28.41	22.72	19.34	56.44	43.91	30.69	25.19	22.13										
		PS-INSA2A	PS-INSA2A	PS-INSA2A		Installation - A2A (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		PS-INSASEXPRESS	PS-INSASEXPRESS	PS-INSASEXPRESS		Installation - Autostore Express (Fixed Fee / Fixed Hours)	925.00	841.00	47.04	36.59	25.57	20.99	18.44	52.17	39.91	28.41	22.72	19.34	56.44	43.91	30.69	25.19	22.13										
		PS-INSAX	PS-INSAX	PS-INSAX		Installation - EMC Application Extender (Fixed Fee / Quoted Hours)	220.00	220.00	12.30	9.57	6.69	5.49	4.82	13.65	10.44	7.43	5.94	5.06	14.77	11.49	8.03	6.59	5.79										
		PS-INSAXWIRKFLW	PS-INSAXWIRKFLW	PS-INSAXWIRKFLW		Installation - Ricoh Application Extender (Fixed Fee / Quoted Hours)	220.00	220.00	12.30	9.57	6.69	5.49	4.82	13.65	10.44	7.43	5.94	5.06	14.77	11.49	8.03	6.59	5.79										
		PS-INSCAPTARS	PS-INSCAPTARS	PS-INSCAPTARS		Installation - Captaris (Fixed Fee / Quoted Hours)	205.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03										
		PS-INSCAPTIVA	PS-INSCAPTIVA	PS-INSCAPTIVA		Installation - Captiva (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.33	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08										
		PS-INSDELLSRV	PS-INSDELLSRV	PS-INSDELLSRV		Install

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

Note Product-Age New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		PS-INSRCWBIDI	PS-INSRCWBIDI	PS-INSRCWBIDI		Installation - Ricoh Web Based Driver Installer (Fixed Fee / Quoted Hours)	205.00	203.00	11.35	8.83	6.17	5.07	4.45	12.59	9.63	6.86	5.48	4.67	13.62	10.60	7.41	6.08	5.34									
		PS-INSRCWSDM	PS-INSRCWSDM	PS-INSRCWSDM		Installation - Ricoh Web Smart Device Monitor (Fixed Fee / Quoted Hours)	1,400.00	1,364.00	76.29	59.35	41.48	34.05	29.91	84.61	64.74	46.08	38.84	31.37	91.95	71.22	49.78	40.85	35.90									
		PS-INSSAGEM	PS-INSSAGEM	PS-INSSAGEM		Installation - Sagem (Fixed Fee / Quoted Hours)	205.00	191.00	10.68	8.31	5.81	4.77	4.19	11.85	9.06	6.45	5.16	4.39	12.82	9.97	6.97	5.72	5.03									
		PS-INSSHRFONT	PS-INSSHRFONT	PS-INSSHRFONT		Installation - MS Sharepoint (Fixed Fee / Quoted Hours)	205.00	205.00	11.47	8.92	6.23	5.12	4.50	12.72	9.73	6.92	5.54	4.72	13.76	10.70	7.48	6.14	5.39									
		PS-INSSOWTBRNOTIOFC	PS-INSTALLATION-BREMOTE	PS-INSTALLATION-BREMOTE_OFFICE		Installation - @Remote Office (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSSOWCAP	PS-INSSOWCAP	PS-INSSOWCAP		Installation - Card Authentication Plug (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSSOWCCPIRTAK	OWNPS INSTALLATION CCPIRTA	OWNPS INSTALLATION CCPIRTAK		Installation - Copitrak (Fixed Fee / Quoted Hours)	205.00	205.00	11.47	8.92	6.23	5.12	4.50	12.72	9.73	6.92	5.54	4.72	13.76	10.70	7.48	6.14	5.39									
		PS-INSSOWDMNKA	PS-INSSOWDMNKA	PS-INSSOWDMNKA		Installation - DMNX Accounting (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSSOWELPNX	PS-INSSOWELPNX	PS-INSSOWELPNX		Installation - ELP NX (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSSOWHOTSPOTMFP	PS INSTALLATION HOTSPOT	PS INSTALLATION HOTSPOT_MFP		Installation - Hotspot MFP (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSSOWPCSD	PS-INSSOWPCSD	PS-INSSOWPCSD		Installation - PCS Director (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSSOWPPDM	PS-INSSOWPPDM	PS-INSSOWPPDM		Installation - PPDM (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSSOWSTETHOS	ALLATION STETHOS BARCODE	ALLATION STETHOS BARCODE SOLUTIONS		Installation - Stethos Barcode Solutions (Fixed Fee / Quoted Hours)	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87									
		PS-INSTALLSVC	PS-INSTALLSVC	PS-INSTALLSVC		Installation - Services (Fixed Fee / Quoted Hours)	185.00	169.00	9.45	7.35	5.14	4.22	3.71	10.48	8.02	5.71	4.56	3.89	11.34	8.62	6.17	5.06	4.45									
		PS-INSWEBSTROOK	PS-INSWEBSTROOK	PS-INSWEBSTROOK		Installation - Westbrook (Fixed Fee / Quoted Hours)	220.00	204.00	11.41	8.88	6.20	5.09	4.47	12.65	9.68	6.89	5.51	4.69	13.69	10.65	7.44	6.11	5.37									
		PS-MISCWORK	PS-MISCWORK	PS-MISCWORK		Services - Misc Work (Fixed Fee / Quoted Hours)	185.00	173.00	9.68	7.53	5.26	4.32	3.79	10.73	8.21	5.84	4.67	3.98	11.61	9.03	6.31	5.18	4.55									
		PS-RICGSS	PS-RICGSS	PS-RICGSS		Installation - Global Scan (5 users / 1 Printer) (Fixed Fee / Quoted Hours)	185.00	173.00	9.68	7.53	5.26	4.32	3.79	10.73	8.21	5.84	4.67	3.98	11.61	9.03	6.31	5.18	4.55									
		PS-RICGSSLESS	PS-RICGSSLESS	PS-RICGSSLESS		Installation - Ricoh Global Scan Services (Fixed Fee / Fixed Hours)	925.00	841.00	52.17	39.91	28.41	22.72	19.34	52.17	39.91	28.41	22.72	19.34	62.60	47.90	34.09	27.26	23.21									
		PS-SEIDINSTALL	PS-SEIDINSTALL	PS-SEIDINSTALL		Services - SED Installation Services (Fixed Fee / Quoted Hours)	250.00	231.00	12.92	10.05	7.02	5.77	5.07	14.32	10.96	7.80	6.24	5.31	15.50	12.06	8.43	6.92	6.08									
		PS-SUPCAPTPVA	PS-SUPCAPTPVA	PS-SUPCAPTPVA		Support - Captiva	205.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92									
		PS-SUPECCPY	PS-SUPECCPY	PS-SUPECCPY		Support - eCopy	205.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92									
		PS-SUPEMC	PS-SUPEMC	PS-SUPEMC		Support - EMC	220.00	200.00	11.19	8.70	6.08	4.99	4.39	12.41	9.49	6.76	5.40	4.60	13.42	10.44	7.30	5.99	5.26									
		PS-SUPEQUITRAC	PS-SUPEQUITRAC	PS-SUPEQUITRAC		Support - Equitrac	205.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92									
		PS-SUPKOFAX	PS-SUPKOFAX	PS-SUPKOFAX		Support - Kofax/Products	205.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92									
		PS-SUPNSI	PS-SUPNSI	PS-SUPNSI		Support - Nsi Support	205.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92									
		PS-SUPPARADATEC	PS-SUPPARADATEC	PS-SUPPARADATEC		Support - Paradatec	250.00	227.00	13.70	9.88	6.90	5.67	4.98	14.08	10.77	7.67	6.13	5.22	15.24	11.85	8.28	6.80	5.97									
		PS-SUPPCS	PS-SUPPCS	PS-SUPPCS		Support - PCS Support	185.00	169.00	9.45	7.35	5.14	4.22	3.71	10.48	8.02	5.71	4.56	3.89	11.34	8.62	6.17	5.06	4.45									
		PS-SUPRICOH	PS-SUPRICOH	PS-SUPRICOH		Support - Ricoh	205.00	187.00	10.46	8.14	5.69	4.67	4.10	11.60	8.88	6.32	5.05	4.30	12.55	9.76	6.82	5.60	4.92									
		PS-SUPTRAC	PS-SUPTRAC	PS-SUPTRAC		Support - Iron Trac	185.00	169.00	9.45	7.35	5.14	4.22	3.71	10.48	8.02	5.71	4.56	3.89	11.34	8.62	6.17	5.06	4.45									
		PS-SUPWEBTROOK	PS-SUPWEBTROOK	PS-SUPWEBTROOK		Support - Westbrook	220.00	220.00	12.30	9.57	6.68	5.49	4.82	13.65	10.44	7.43	5.94	5.06	14.77	11.49	8.03	6.59	5.79									
		PS-TRAINING	PS-TRAINING	PS-TRAINING		Services - Training Services (Fixed Fee / Quoted Hours)	220.00	204.00	11.41	8.88	6.20	5.09	4.47	12.65	9.68	6.89	5.51	4.69	13.69	10.65	7.44	6.11	5.37									
						PROFESSIONAL SERVICES (Additional 3rd Party)																										
		3RD-DC-PS-TRAIN-D-DS	3RD-DC-PS-TRAIN-D-DS	3RD-DC-PS-TRAIN-D-DS		CMA SOFTWARE DOCUCLASS CLASSROOM STYLE CERT	1,800.00	707.00	43.88	33.55	23.88	19.10	16.26	43.88	33.55	23.88	19.10	16.26	52.63	40.27	28.66	22.92	19.51									
		3RD-DC-PS-TECHSERV-D-DS	3RD-DC-PS-TECHSERV-D-DS	3RD-DC-PS-TECHSERV-D-DS		CMA SOFTWARE DOCUCLASS IMPLEMENTATION SVCS	1,800.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45									
		3RD-DC-PS-ONTRAIN-D-DS	3RD-DC-PS-ONTRAIN-D-DS	3RD-DC-PS-ONTRAIN-D-DS		CMA SOFTWARE DOCUCLASS ONSITE TRAINING	675.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		3RD-DC-PS-REMOTE-D-DS	3RD-DC-PS-REMOTE-D-DS	3RD-DC-PS-REMOTE-D-DS		CMA SOFTWARE DOCUCLASS REMOTE TECH SVCS 4 HR PKG	975.00	657.00	40.75	31.18	22.19	17.75	15.11	40.75	31.18	22.19	17.75	15.11	48.90	37.42	26.63	21.29	18.13									
		3RD-DW-CONS-I-DS	3RD-DW-CONS-I-DS	3RD-DW-CONS-I-DS		DOCUWARE ONCONFIGURE PROF SVCS PER HR PER DOCUWARE EMPL	2,500.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-DW-CONS-H-DS	3RD-DW-CONS-H-DS	3RD-DW-CONS-H-DS		DOCUWARE REMOTE PROF SVCS PER HR PER DOCUWARE EMPL	250.00	152.00	9.43	7.21	5.13	4.11	3.50	9.43	7.21	5.13	4.11	3.50	11.31	8.66	6.16	4.93	4.20									
		3RD-FASODIRPROFSVCS-DS	3RD-FASODIRPROFSVCS-DS	3RD-FASODIRPROFSVCS-DS		FASOD ENTERPRISE DIRM PROFESSIONAL SERVICES	400.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68									
		3RD-ROO-TRN-DS	3RD-ROO-TRN-DS	3RD-ROO-TRN-DS		Graviz On-Line Training For Remark Office OMR	666.67	505.00	31.33	23.97	17.06	13.64	11.62	31.33	23.97	17.06	13.64	11.62	37.59	28.76	20.47	16.37	13.94									
		3RD-RTS-TRN-DS	3RD-RTS-TRN-DS	3RD-RTS-TRN-DS		GRAVIC ONLINE TRAINING-REMARK TEST GRADING EDITION	666.67	505.00	31.33	23.97	17.06	13.64	11.62	31.33	23.97	17.06	13.64	11.62	37.59	28.76	20.47	16.37	13.94									
		3RD-TRA001-DS	3RD-TRA001-DS	3RD-TRA001-DS		IPRO TRAINING/CONSULTING PRO DAY EXCLUDES TRAVEL EXPENSES	1,250.00	1,250.00	77.54	59.33	42.23	33.76	28.75	77.54	59.33	42.23	33.76	28.75	93.05	71.19	50.67	40.52	34.50									
		3RD-ACR-RPS-1-DS	3RD-ACR-RPS-1-DS	3RD-ACR-RPS-1-DS		KARDIRA APPCONNECTOR REMOTE PROF SVCS-1 DAY	2,666.67	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52									
		3RD-TR-1000-0025-DS	3RD-TR-1000-0025-DS	3RD-TR-1000-0025-DS		KOFAX ADDL PER STUDENT - CUSTOMIZING TECHNICAL TRNG	2,125.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-TR-1000-0028-DS	3RD-TR-1000-0028-DS	3RD-TR-1000-0028-DS		KOFAX ADDL PER STUDENT - CUSTOMIZING CAPTURE TRNG	2,125.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-TR-1000-0015-DS	3RD-TR-1000-0015-DS	3RD-TR-1000-0015-DS		KOFAX ADDL PER STUDENT - IN-SITE TECHNICAL TRNG	2,125.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-TR-1000-0026-DS	3RD-TR-1000-0026-DS	3RD-TR-1000-0026-DS		KOFAX ADDL PER STUDENT - KTM TECHNICAL TRNG	2,833.33	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		3RD-TR-5001-0011-DS	3RD-TR-5001-0011-DS	3RD-TR-5001-0011-DS		KOFAX CAPTURE ADV REPORTS INSTALL PACK	8,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		3RD-TR-5001-0005-DS	3RD-TR-5001-0005-DS	3RD-TR-5001-0005-DS		KOFAX CAPTURE INSTALL PACK	10,766.67	7,677.00	476.20	364.35	259.30	207.28	176.57	476.20	364.35	259.30	207.28	176.57	571.45	437.22	311.19	248.83	211.89									
		3RD-TR-1000-0001-DS	3RD-TR-1000-0001-DS	3RD-TR-1000-0001-DS		KOFAX CAPTURE TECHNICAL CERT CLASS	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-1000-0021-DS	3RD-TR-1000-0021-DS	3RD-TR-1000-0021-DS		KOFAX CUSTOMIZING KOFAX CAPTURE CLASS	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-5001-0012-DS	3RD-TR-5001-0012-DS	3RD-TR-5001-0012-DS		KOFAX KIT INSTALL PACK	9,350.00	6,667.00	413.55	316.42	225.21	180.08	153.34	413.55	316.42	225.21	180.08	153.34	496.26	379.70	270.25	216.09	184.01									
		3RD-TR-5001-0009-DS	3RD-TR-5001-0009-DS	3RD-TR-5001-0009-DS		KOFAX KIT INSTALL PACK	9,633.33	6,869.00	426.08	326.00	232.00	185.53	157.99	426.08	326.00	232.00	185.53	157.99	511.30	391.20	278.44	222.64	189.58									
		3RD-TR-5001-0001-DS	3RD-TR-5001-0001-DS	3RD-TR-5001-0001-DS		KOFAX KIC-EMAIL INSTALL PACK	7,366.67	5,253.00	325.84	249.31	177.45	141.88	120.82	325.84	249.31	177.45	141.88	120.82	391.01	299.17	212.94	170.26	144.98									
		3RD-TR-5001-0004-DS	3RD-TR-5001-0004-DS	3RD-TR-5001-0004-DS		KOFAX KIC-FAX INSTALL PACK	6,516.67	4,646.00	288.19	220.50	156.94	125.49	106.86	288.19	220.50	156.94	125.49	106.86	345.83	264.60	188.33	150.59	128.23									
		3RD-TR-5001-0002-DS	3RD-TR-5001-0002-DS	3RD-TR-5001-0002-DS		KOFAX KIC-FOLDER INSTALL PACK	6,516.67	4,646.00	288.19	220.50	156.94	125.49	106.86	288.19	220.50	156.94	125.49	106.86	345.83	264.60	188.33	150.59	128.23									
		3RD-TR-5001-0003-DS	3RD-TR-5001-0003-DS	3RD-TR-5001-0003-DS		KOFAX KIC-WEB SERVICES INSTALL PACK	8,500.00	6,061.00	375.96	287.66	204.74	163.71	139.40	375.96	287.66	204.74	163.71	139.40	451.16	345.19	245.69	196.45	167.28									
		3RD-TR-5001-0010-DS	3RD-TR-5001-0010-DS	3RD-TR-5001-0010-DS		KOFAX KM INSTALL PACK	9,633.33	6,869.00	426.08	326.00	232.00	185.53	157.99	426.08	326.00	232.00	185.53	157.99	511.30	391.20	278.44	222.64	189.58									
		3RD-TR-5001-0013-DS	3RD-TR-5001-0013-DS	3RD-TR-5001-0013-DS		KOFAX KPS BLOCK HOURS - 100	40,000.00	24,242.00	1,503.73	1,150.53	818.89	654.78	557.57	1,503.73	1,150.53	818.89	654.78	557.57	1,804.48	1,380.63	982.67	785.73	669.08									
		3RD-TR-5001-0017-DS	3RD-TR-5001-0017-DS	3RD-TR-5001-0017-DS		KOFAX KPS BLOCK HOURS - 1000	333,333.33	202,020.00	12,531.30	9,587.87	6,824.24	5,456.56	4,646.46	12,531.30	9,587.87	6,824.24	5,456.56	4,646.46	15,037.56	11,505.44	8,189.08	6,547.87	5,575.75									
		3RD-TR-5001-0018-DS	3RD-TR-5001-0018-DS	3RD-TR-5001-0018-DS		KOFAX KPS BLOCK HOURS - 1200	390,000.00	236,364.00	14,661.66	11,217.84	7,984.39	6,384.19	5,436.37	14,661.66	11,217.84	7,984.39	6,384.19	5,436.37	17,593.99	13,461.40	9,581.25	7,661.03	6,523.65									
		3RD-TR-5001-0019-DS	3RD-TR-5001-0019-DS	3RD-TR-5001-0019-DS		KOFAX KPS BLOCK HOURS - 1500	475,000.00	287,879.00	17,857.13	13,662.74	9,724.55	7,775.61	6,621.22	17,857.13	13,662.74	9,724.55	7,775.61	6,621.22	21,428.56	16,395.28	11,669.46	9,330.73	7,945.46									
		3RD-TR-5001-0014-DS	3RD-TR-5001-0014-DS	3RD-TR-5001-0014-DS		KOFAX KPS BLOCK HOURS - 200	78,333.33	47,475.00	2,944.87	2,253.16	1,603.71	1,282.30	1,091.93	2,944.87	2,253.16	1,603.71	1,282.30	1,091.93	3,533.85	2,703.80	1,924.45	1,538.76	1,310.31									
		3RD-TR-5001-0015-DS	3RD-TR-5001-0015-DS	3RD-TR-5001-0015-DS		KOFAX KPS BLOCK HOURS - 300	115,000.00	69,697.00	4,323.30	3,307.82	2,354.36	1,882.52	1,603.03	4,323.30	3,307.82	2,354.36	1,882.52	1,603.03	5,187.97	3,969.38	2,825.24	2,258.02	1,923.64									
		3RD-TR-5001-0016-DS	3RD-TR-5001-0016-DS	3RD-TR-5001-0016-DS		KOFAX KPS BLOCK HOURS - 500	187,500.00	113,636.00	7,048.84	5,393.16	3,838.62	3,069.31	2,613.62	7,048.84	5,393.16	3,838.62	3,069.31	2,613.62	8,458.61	6,471.80	4,606.35	3,683.17	3,136.35									
		3RD-TR-5001-0020-DS	3RD-TR-5001-0020-DS	3RD-TR-5001-0020-DS		KOFAX KPS SITE ANALYSIS AND PLANNING PACK	41,666.67	25,253.00	1,566.44	1,198.51	853.05	682.08	580.82	1,566.44	1,198.51	853.05	682.08	580.82	1,879.73	1,438.21	1,023.66	818.50	696.98									
		3RD-TR-1000-0061-DS	3RD-TR-1000-0061-DS	3RD-TR-1000-0061-DS		KOFAX KTA 6.0 LEVEL 1 CLASS	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-1000-0062-DS	3RD-TR-1000-0062-DS	3RD-TR-1000-0062-DS		KOFAX KTA 6.0 LEVEL 2 CLASS	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-1000-0073-DS	3RD-TR-1000-0073-DS	3RD-TR-1000-0073-DS		KOFAX KTA 7 ADVANCED DESIGN & CONFIG CLASS	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-1000-0072-DS	3RD-TR-1000-0072-DS	3RD-TR-1000-0072-DS		KOFAX KTA 7 DESIGN AND CONFIG CLASS	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-1000-0071-DS	3RD-TR-1000-0071-DS	3RD-TR-1000-0071-DS		KOFAX KTA 7 ESSENTIALS CLASS	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-1000-1001-DS	3RD-TR-1000-1001-DS	3RD-TR-1000-1001-DS		KOFAX KTA 7 INSTALL AND TRNG CLASS	22,666.67	16,164.00	1,002.53	767.05	545.95	436.54	371.73	1,002.53	767.05	545.95	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07									
		3RD-TR-1000-0004-DS	3RD-TR-1000-0004-DS	3RD-TR-1000-0004-DS		KOFAX KTA DYNAMICS INTEGRATION TRNG CLASS	1,700.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45									
		3RD-TR-1000-0005-DS	3RD-TR-1000-0005-DS	3RD-TR-1000-0005-DS		KOFAX KTA SHAREPOINT INTEGRATION TRNG CLASS	1,700.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45									
		3RD-TR-5000-0006-DS	3RD-TR-5000-0006-DS	3RD-TR-5000-0006-DS		KOFAX KTM 5 / 6 SCRIPTING TECHNICAL TRNG	4,250.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-TR-5001-0008-DS	3RD-TR-5001-0008-DS	3RD-TR-5001-0008-DS		KOFAX KTM INSTALL PACK	11,333.33	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04									
		3RD-TR-5000-0001-DS	3RD-TR-5000-0001-DS	3RD-TR-5000-0001-DS		KOFAX KTM TECHNICAL CERT CLASS	5,666.67	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50									
		3RD-TR-1000-0005-DS	3RD-TR-1000-0005-DS	3RD-TR-1000-0005-DS		KOFAX ON-SITE CAPTURE TRNG - 5 STUDENTS	25,500.00	18,182.00	1,127.83	862.92	614.19	491.10	418.19	1,127.83	862.92	614.19	491.10	418.19	1,353.40	1,035.50	737.03	589.31	501.82									
		3RD-TR-1000-0008-DS	3RD-TR-1000-0008-DS	3RD-TR-1000-0008-DS		KOFAX ON-SITE CUSTOMIZING CAPTURE - 6 STUDENTS	25,500.00	18,182.00	1,127.83	862.92	614.19	491.10	418.19	1,127.83	862.92	614.19	491.10	418.19	1,353.40	1,035.50	737.03	589.31	501.82									
		3RD-TR-1000-0011-DS	3RD-TR-1000-0011-DS	3RD-TR-1000-0011-DS		KOFAX ON-SITE KTA - 6 STUDENTS	25,500.00	18

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		3RD-C-PROJMGMT-CSVS-DS	3RD-C-PROJMGMT-CSVS-DS	3RD-C-PROJMGMT-CSVS-DS		OMTOOL PROJECT MANAGEMENT CONSULTING SVCS	375.00	253.00	15.69	12.01	8.55	6.83	5.82	15.69	12.01	8.55	6.83	5.82	18.83	14.41	10.26	8.20	6.98									
		3RD-S-INSTALL-REMACH-DS	3RD-S-INSTALL-REMACH-DS	3RD-S-INSTALL-REMACH-DS		OMTOOL REMOTE INSTALLATION SERVICES	3,000.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		3RD-C-SERV-APISDK-DS	3RD-C-SERV-APISDK-DS	3RD-C-SERV-APISDK-DS		OMTOOL SUPPORT FOR SDK API CONSULTING SVCS	375.00	253.00	15.69	12.01	8.55	6.83	5.82	15.69	12.01	8.55	6.83	5.82	18.83	14.41	10.26	8.20	6.98									
		3RD-S-TRAIN-HOUR-DS	3RD-S-TRAIN-HOUR-DS	3RD-S-TRAIN-HOUR-DS		OMTOOL TRNG SVCS (HRLY)	277.50	187.00	11.60	8.88	6.32	5.05	4.30	11.60	8.88	6.32	5.05	4.30	13.92	10.65	7.58	6.06	5.16									
		3RD-P-RFSERV-VS1-DS	3RD-P-RFSERV-VS1-DS	3RD-P-RFSERV-VS1-DS		OPENTEXT REGRITT-AX EXP ESSENTIALS SW 1 IMPLMNTN PKG 6HRS	2,125.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-SPS-MIND-01-DS	3RD-SPS-MIND-01-DS	3RD-SPS-MIND-01-DS		PARADATEC PROF SVCS 1 MAN DAY	2,833.33	1,717.00	106.51	81.49	58.00	46.38	39.49	106.51	81.49	58.00	46.38	39.49	127.81	97.79	69.60	55.65	47.39									
		3RD-SPS-MNH-01-DS	3RD-SPS-MNH-01-DS	3RD-SPS-MNH-01-DS		PARADATEC PROF SVCS 1 MAN HOUR	354.17	215.00	13.34	10.20	7.26	5.81	4.95	13.34	10.20	7.26	5.81	4.95	16.00	12.24	8.72	6.97	5.93									
		3RD-TSW-PRA-05-DS	3RD-TSW-PRA-05-DS	3RD-TSW-PRA-05-DS		PARADATEC TRAINING 5 DAY COURSE	4,833.33	2,929.00	181.69	139.01	98.94	79.11	67.37	181.69	139.01	98.94	79.11	67.37	218.02	166.81	118.73	94.93	80.84									
		3RD-100000001320-DS	3RD-100000001320-DS	3RD-100000001320-DS		PCS RICHPRINT MGR TRNG & ONSITE SUPPORT	2,400.00	1,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.29	77.79	66.24									
		3RD-7700101-DS	3RD-7700101-DS	3RD-7700101-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 100 WKSTATIONS	1,400.00	1,400.00	86.84	66.44	47.29	37.81	32.20	86.84	66.44	47.29	37.81	32.20	104.21	79.73	56.75	45.38	38.64									
		3RD-7700107-DS	3RD-7700107-DS	3RD-7700107-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 10K WKSTATIONS	16,000.00	16,000.00	992.48	759.36	540.48	432.16	368.00	992.48	759.36	540.48	432.16	368.00	1,190.98	911.23	648.58	518.59	441.60									
		3RD-7700104-DS	3RD-7700104-DS	3RD-7700104-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 1K WKSTATIONS	6,000.00	6,000.00	372.18	284.76	202.68	162.06	138.00	372.18	284.76	202.68	162.06	138.00	446.62	341.71	243.22	194.47	165.60									
		3RD-7700122-DS	3RD-7700122-DS	3RD-7700122-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 200 WKSTATIONS	1,800.00	1,800.00	111.65	85.43	60.80	48.62	41.40	111.65	85.43	60.80	48.62	41.40	133.98	102.51	72.96	58.34	49.68									
		3RD-7700128-DS	3RD-7700128-DS	3RD-7700128-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 20K WKSTATIONS	26,000.00	26,000.00	1,612.78	1,233.96	878.28	702.26	598.00	1,612.78	1,233.96	878.28	702.26	598.00	1,935.34	1,480.75	1,053.94	842.71	717.60									
		3RD-7700105-DS	3RD-7700105-DS	3RD-7700105-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 2K WKSTATIONS	8,000.00	8,000.00	496.24	379.68	270.24	216.08	184.00	496.24	379.68	270.24	216.08	184.00	595.49	455.62	324.29	259.30	220.80									
		3RD-7700102-DS	3RD-7700102-DS	3RD-7700102-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 300 WKSTATIONS	3,000.00	3,000.00	186.09	142.38	101.34	81.03	69.00	186.09	142.38	101.34	81.03	69.00	223.31	170.86	121.61	97.24	82.80									
		3RD-7700100-DS	3RD-7700100-DS	3RD-7700100-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 50 WKSTATIONS	900.00	900.00	55.83	42.71	30.40	24.31	20.70	55.83	42.71	30.40	24.31	20.70	66.99	51.26	36.48	29.17	24.84									
		3RD-7700103-DS	3RD-7700103-DS	3RD-7700103-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 500 WKSTATIONS	4,000.00	4,000.00	248.12	189.84	135.12	108.04	92.00	248.12	189.84	135.12	108.04	92.00	297.74	227.81	162.14	129.65	110.40									
		3RD-7700106-DS	3RD-7700106-DS	3RD-7700106-DS		PCS RICHPRINT MGR WEB-BASED INSTALL UP TO 50K WKSTATIONS	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00									
		3RD-SVC-IFACE-DS	3RD-SVC-IFACE-DS	3RD-SVC-IFACE-DS		PHAROS PROF SVCS-CUSTOM INTEGRATION	3,333.33	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		3RD-SVC-CUS-REPORT-DS	3RD-SVC-CUS-REPORT-DS	3RD-SVC-CUS-REPORT-DS		PHAROS PROF SVCS-CUSTOM REPORT DEVELOPMENT	2,500.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-SVC-CUS-SW-DS	3RD-SVC-CUS-SW-DS	3RD-SVC-CUS-SW-DS		PHAROS PROF SVCS-CUSTOM SW DEVELOPMENT	3,333.33	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		3RD-SVC-INST-EXP-DS	3RD-SVC-INST-EXP-DS	3RD-SVC-INST-EXP-DS		PHAROS PROF SVCS-INSTALL-EXPENSES	3,333.33	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		3RD-SVC-INST-LBR-ON-DS	3RD-SVC-INST-LBR-ON-DS	3RD-SVC-INST-LBR-ON-DS		PHAROS PROF SVCS-ONSITE INSTALL-LABOR PER DAY	2,500.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-SVC-INST-LBR-RM-DS	3RD-SVC-INST-LBR-RM-DS	3RD-SVC-INST-LBR-RM-DS		PHAROS PROF SVCS-REMOTE INSTALL-LABOR PER DAY	2,500.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-SVC-SCPT-DEV-DS	3RD-SVC-SCPT-DEV-DS	3RD-SVC-SCPT-DEV-DS		PHAROS PROF SVCS-SCRIPT DEVELOPMENT (PER DAY)	2,500.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-SVC-TRAIN-EXP-DS	3RD-SVC-TRAIN-EXP-DS	3RD-SVC-TRAIN-EXP-DS		PHAROS PROF SVCS-TRNG-EXPENSES	3,333.33	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		3RD-SVC-TRAIN-ON-DS	3RD-SVC-TRAIN-ON-DS	3RD-SVC-TRAIN-ON-DS		PHAROS PROF SVCS-TRNG-LABOR PER DAY	2,500.00	1,515.00	93.98	71.90	51.18	40.92	34.85	93.98	71.90	51.18	40.92	34.85	112.77	86.28	61.41	49.10	41.81									
		3RD-100281FNG-DS	3RD-100281FNG-DS	3RD-100281FNG-DS		PRINT AUDIT MSC- $100 TRANSACTION FEE & PS TRVL	5.00	5.00	0.31	0.24	0.17	0.14	0.12	0.31	0.24	0.17	0.14	0.12	0.37	0.28	0.20	0.16	0.14									
		3RD-100282FNG-DS	3RD-100282FNG-DS	3RD-100282FNG-DS		PRINT AUDIT MSC- $100 TRANSACTION FEE & PS TRVL	52.00	52.00	3.23	2.47	1.76	1.40	1.20	3.23	2.47	1.76	1.40	1.20	3.87	2.96	2.11	1.69	1.44									
		3RD-100283FNG-DS	3RD-100283FNG-DS	3RD-100283FNG-DS		PRINT AUDIT MSC- $1000 TRANSACTION FEE & PS TRVL	520.00	520.00	32.26	24.68	17.57	14.05	11.96	32.26	24.68	17.57	14.05	11.96	38.71	29.62	21.08	16.85	14.35									
		3RD-100157FNG-DS	3RD-100157FNG-DS	3RD-100157FNG-DS		PRINT AUDIT PROF SVCS-DAILY ON-SITE FEE	1,196.00	1,196.00	74.19	56.76	40.40	32.30	27.51	74.19	56.76	40.40	32.30	27.51	89.03	68.11	48.48	38.76	33.01									
		3RD-100173FNG-DS	3RD-100173FNG-DS	3RD-100173FNG-DS		PRINT AUDIT PROF SVCS-HRLY FEE (WEB/PHONE)	130.00	130.00	8.06	6.17	4.39	3.51	2.99	8.06	6.17	4.39	3.51	2.99	9.68	7.40	5.27	4.21	3.59									
		3RD-EDCFBE-DS	3RD-EDCFBE-DS	3RD-EDCFBE-DS		WEBSTROCK CERT ISB EXPRT (CFBE) SOAY ONSITE 8 HLF DAY WEB	5,000.00	3,030.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-EDCFBEU-DS	3RD-EDCFBEU-DS	3RD-EDCFBEU-DS		WEBSTROCK CERT ISB EXPRT (CFBE) UPGRT 4 HLF DAY WEB	3,000.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		3RD-EDCUSTOM-DS	3RD-EDCUSTOM-DS	3RD-EDCUSTOM-DS		WEBSTROCK CUSTOMIZED EDUCATION	2,666.67	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		3RD-CONSULT-FORT-PS-DS	3RD-CONSULT-FORT-PS-DS	3RD-CONSULT-FORT-PS1-DS		WEBSTROCK PS CONTRACT DAYS	2,666.67	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		3RD-CONSULT-FORTE-PS1-DS	3RD-CONSULT-FORTE-PS1-DS	3RD-CONSULT-FORTE-PS1-DS		WEBSTROCK PS ESTIMATED T&E DAYS	1,666.67	1,010.00	62.65	47.93	34.12	27.28	23.23	62.65	47.93	34.12	27.28	23.23	75.18	57.52	40.94	32.74	27.88									
		3RD-EDQFR-DS	3RD-EDQFR-DS	3RD-EDQFR-DS		WEBSTROCK QUALIFIED FORTE PRO REFRESHER (QFR) ONSITE 4 HLF DAY WEB	3,000.00	1,818.00	187.95	143.80	102.35	81.84	69.69	187.95	143.80	102.35	81.84	69.69	225.54	172.56	122.82	98.21	83.63									
		3RD-EDQFRFC-DS	3RD-EDQFRFC-DS	3RD-EDQFRFC-DS		WEBSTROCK QUALIFIED FORTE PRO REFRESHER (QFRFC) ONLINE	1,166.67	707.00	43.86	33.55	23.88	19.10	16.26	43.86	33.55	23.88	19.10	16.26	52.63	40.27	28.66	22.92	19.51									
						RECYCLING																											
		003R38MU	003R38MU	003R38MU		Ricoh Savin Lanier Toner Container Return Box	20.00	16.00	0.99	0.76	0.54	0.43	0.37	0.99	0.76	0.54	0.43	0.37	1.19	0.91	0.65	0.52	0.44									
						REFORM PDC																											
		006738MU-PS1	006738MU-PS1	006738MU-PS1		Ricoh Reform Pdc Aqid (Per Seat)	137.50	112.00	6.95	5.32	3.78	3.03	2.58	6.95	5.32	3.78	3.03	2.58	8.34	6.38	4.54	3.63	3.09									
		006712MU-PS1	006712MU-PS1	006712MU-PS1		Ricoh Reform Pdc Archive	1,801.00	1,294.00	80.27	61.41	43.71	34.95	29.76	80.27	61.41	43.71	34.95	29.76	96.32	73.70	52.45	41.94	35.71									
		006711MU-PS1	006711MU-PS1	006711MU-PS1		Ricoh Reform Pdc Archive Server (No Vdp)	985.00	796.00	49.38	37.78	26.89	21.50	18.31	49.38	37.78	26.89	21.50	18.31	59.25	45.33	32.27	25.80	21.97									
		006716MU-PS1	006716MU-PS1	006716MU-PS1		Ricoh Reform Pdc Crd Accnting Active Reporting	2,750.00	2,222.00	137.83	105.46	75.06	60.02	51.11	137.83	105.46	75.06	60.02	51.11	165.40	126.55	90.07	72.02	61.33									
		006737MU-PS1	006737MU-PS1	006737MU-PS1		Ricoh Reform Pdc Dac (Doc Authority Cll)	434.50	352.00	21.83	16.71	11.89	9.51	8.10	21.83	16.71	11.89	9.51	8.10	26.20	20.05	14.27	11.41	9.72									
		006741MU-PS1	006741MU-PS1	006741MU-PS1		Ricoh Reform Pdc Dskip Form Filler 1 Mkain	143.00	116.00	7.26	5.51	3.92	3.13	2.67	7.26	5.51	3.92	3.13	2.67	8.63	6.61	4.71	3.76	3.20									
		006742MU-PS1	006742MU-PS1	006742MU-PS1		Ricoh Reform Pdc Dskip Form Filler 10 Wlist	1,314.50	1,063.00	65.94	50.45	35.91	28.71	24.45	65.94	50.45	35.91	28.71	24.45	79.13	60.54	43.09	34.45	29.34									
		006743MU-PS1	006743MU-PS1	006743MU-PS1		Ricoh Reform Pdc Dskip Form Filler 50 Wlist	5,464.50	4,440.00	275.41	210.73	149.98	119.92	102.12	275.41	210.73	149.98	119.92	102.12	330.50	252.87	179.98	143.91	122.54									
		006725MU-PS1	006725MU-PS1	006725MU-PS1		Ricoh Reform Pdc Desktop Most 1 Pack	275.00	222.00	13.77	10.54	7.50	6.00	5.11	13.77	10.54	7.50	6.00	5.11	16.52	12.64	9.00	7.20	6.13									
		006726MU-PS1	006726MU-PS1	006726MU-PS1		Ricoh Reform Pdc Desktop Most 10 Pack	2,200.00	1,778.00	110.29	84.38	60.08	48.02	40.89	110.29	84.38	60.08	48.02	40.89	132.35	101.26	72.07	57.63	49.07									
		006857MU-PS1	006857MU-PS1	006857MU-PS1		Ricoh Reform Pdc Desktop Most 50 Pk	8,800.00	7,111.00	441.10	337.49	240.21	192.07	163.55	441.10	337.49	240.21	192.07	163.55	529.31	404.99	288.25	230.48	196.26									
		006714MU-PS1	006714MU-PS1	006714MU-PS1		Ricoh Reform Pdc Email	1,370.00	1,107.00	68.67	52.54	37.39	29.90	25.46	68.67	52.54	37.39	29.90	25.46	82.40	63.05	44.87	35.88	30.55									
		006760MU-PS1	006760MU-PS1	006760MU-PS1		Ricoh Reform Pdc Ent Bundle Tier 6	146.67	119.00	7.38	5.65	4.02	3.21	2.74	7.38	5.65	4.02	3.21	2.74	8.86	6.78	4.82	3.86	3.28									
		006755MU-PS1	006755MU-PS1	006755MU-PS1		Ricoh Reform Pdc Ent Bundle Tier 1	268.89	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02									
		006758MU-PS1	006758MU-PS1	006758MU-PS1		Ricoh Reform Pdc Ent Bundle Tier 3	242.00	196.00	12.16	9.30	6.62	5.29	4.51	12.16	9.30	6.62	5.29	4.51	14.59	11.16	7.95	6.35	5.41									
		006757MU-PS1	006757MU-PS1	006757MU-PS1		Ricoh Reform Pdc Ent Bundle Tier 3	215.11	175.00	10.86	8.31	5.91	4.73	4.03	10.86	8.31	5.91	4.73	4.03	13.03	9.97	7.09	5.67	4.83									
		006759MU-PS1	006759MU-PS1	006759MU-PS1		Ricoh Reform Pdc Ent Bundle Tier 4	188.22	154.00	9.55	7.31	5.20	4.16	3.54	9.55	7.31	5.20	4.16	3.54	11.46	8.77	6.24	4.99	4.25									
		006759MU-PS1	006759MU-PS1	006759MU-PS1		Ricoh Reform Pdc Ent Bundle Tier 5	161.33	131.00	8.13	6.22	4.43	3.54	3.01	8.13	6.22	4.43	3.54	3.01	9.75	7.46	5.31	4.25	3.62									
		006763MU-PS1	006763MU-PS1	006763MU-PS1		Ricoh Reform Pdc Ent Mfp Track Bundle Tier 1	24.44	20.00	1.24	0.95	0.68	0.54	0.46	1.24	0.95	0.68	0.54	0.46	1.49	1.14	0.81	0.65	0.55									
		006762MU-PS1	006762MU-PS1	006762MU-PS1		Ricoh Reform Pdc Ent Mfp Track Bundle Tier 2	22.00	18.00	1.12	0.85	0.61	0.49	0.41	1.12	0.85	0.61	0.49	0.41	1.34	1.03	0.73	0.58	0.50									
		006763MU-PS1	006763MU-PS1	006763MU-PS1		Ricoh Reform Pdc Ent Mfp Track Bundle Tier 3	19.56	16.00	0.99	0.76	0.54	0.43	0.37	0.99	0.76	0.54	0.43	0.37	1.19	0.91	0.65	0.52	0.44									
		006765MU-PS1	006765MU-PS1	006765MU-PS1		Ricoh Reform Pdc Ent Mfp Track Bundle Tier 4	17.11	15.00	0.93	0.71	0.51	0.41	0.35	0.93	0.71	0.51	0.41	0.35	1.12	0.85	0.61	0.49	0.41									
		006765MU-PS1	006765MU-PS1	006765MU-PS1		Ricoh Reform Pdc Ent Mfp Track Bundle Tier 5	14.67	12.00	0.74	0.57	0.41	0.32	0.28	0.74	0.57	0.41	0.32	0.28	0.89	0.68	0.49	0.39	0.33									
		006766MU-PS1	006766MU-PS1	006766MU-PS1		Ricoh Reform Pdc Ent Mfp Track Bundle Tier 6	12.22	11.00	0.68	0.52	0.37	0.30	0.25	0.68	0.52	0.37	0.30	0.25	0.82	0.63	0.45	0.36	0.30									
		006768MU-PS1	006768MU-PS1	006768MU-PS1		Ricoh Reform Pdc Ent Print Track 10000 Users	146,666.67	118,519.00	7,351.73	5,624.91	4,003.57	3,201.20	2,725.94	7,351.73	5,624.91	4,003.57	3,201.20	2,725.94	8,822.08	6,749.89	4,804.29	3,841.44	3,271.12									
		006769MU-PS1	006769MU-PS1	006769MU-PS1		Ricoh Reform Pdc Ent Print Track 100000 Users	201,666.67	162,964.00	10,108.66	7,734.27	5,506.92	4,401.66	3,748.17	10,108.66	7,734.27	5,506.92	4,401.66	3,748.17	12,130.39	9,281.11	6,608.91	5,281.99	4,497.81									
		006770MU-PS1	006770MU-PS1	006770MU-PS1		Ricoh Reform Pdc Ent Print Track 20000 Users	244,444.44	197,531.00	12,252.85	9,374.82	6,672.60	5,335.31	4,543.21	12,252.85	9,374.82	6,672.60	5,335.31	4,543.21	14,703.42	11,249.79	8,007.12	6,402.37	5,451.86									
		006771MU-PS1	006771MU-PS1	006771MU-PS1		Ricoh Reform Pdc Ent Print Track 30000 Users	359,333.33	290,372.00	18,011.78	13,781.06	9,808.77	7,842.95	6,678.56	18,011.78	13,781.06	9,808.77	7,842.95	6,678.56	21,614.13	16,537.27	11,770.52	9,411.54	8,014.27									
		006772MU-PS1	006772MU-PS1	006772MU-PS1		Ricoh Reform Pdc Ent Print Track 40000 Users	469,333.33	379,261.00	23,525.56	17,999.73	12,811.44	10,243.84	8,723.00	23,525.56	17,999.73	12,811.44	10,243.84	8,723.00	28,230.67	21,599.67	15,373.72	12,292.61	10,467.60									
		006767MU-PS1	006767MU-PS1	006767MU-PS1		Ricoh Reform Pdc Ent Print Track 5000 Users	79,444.44	64,198.00	3,982.20	3,046.84	2,168.61	1,733.99	1,476.55	3,982.20	3,046.84	2,168.61	1,733.99	1,476.55	4,778.64	3,656.20	2,602.33	2,080.79	1,771.86									
		006773MU-PS1	006773MU-PS1	006773MU-PS1		Ricoh Reform Pdc Ent Print Track 50000 Users	574,444.44	464,196.00	28,794.20	22,030.84	15,680.61	12,537.99	10,676.55	28,794.20	22,030.84	15,680.61	12,537.99	10,676.55	34,553.04	26,437.00	18,816.73	15,045.59	12,811.86									
		006774MU-PS1	006774MU-PS1	006774MU-PS1		Ricoh Reform Pdc Ent Print Track 60000 Users	674,666.67	545,186.00	33,817.89	25,874.53	18,416.39	14,725.47	12,539.28	33,817.89	25,874.53	18,416.39	14,725.47	12,539.28	40,581.47	31,049.43	22,099.66	17,670.57	15,047.13									
		006775MU-PS1	006775MU-PS1	006775MU-PS1		Ricoh Reform Pdc Ent Print Track 70000 Users	770,000.00	622,222.00	38,598.43	29,530.66	21,018.66	16,806.22	14,311.11	38,598.43	29,530.66	21,018.66	16,806.22	14,311.11	46,315.72	35,436.79	25,222.39	20,167.46	17,173.33									
		006776MU-PS1	006776MU-PS1	006776MU-PS1		Ricoh Reform Pdc Ent Print Track 80000 Users	831,111.11	671,606.00	41,659.72	31,874.42	22,686.85	18,140.08	15,446.94	41,659.72	31,874.42	22,686.85	18,140.08	15,446.94	49,991.66	38,249.30	27,224.22	21,768.09	18,536.33									
		006777MU-PS1	006777MU-PS1	006777MU-PS1		Ricoh Reform Pdc Ent Print Track 90000 Users	880,000.00	711,111.00	44,110.22	33,749.33	24,021.33	19,207.11	16,355.55	44,110.22	33,749.33	24,021.33	19,207.11	16,355.55	52,932.26	40,499.19	28,825.60	23,048.53	19,626.66									
		006713MU-PS1	006713MU-PS1	006713MU-PS1		Ricoh Reform Pdc Fax	2,063.00	1,668.00	103.47	79.16	56.35	45.05	38.36	103.47	79.16	56.35	45.05	38.36	124.16	95.00	67.61	54.06	46.04									
		006727MU-PS1	006727MU-PS1	006727MU-PS1		Ricoh Reform Pdc Most Card Auth Lic	1,100.00	889.00	55.14	42.19	30.03	24.01	20.45	55.14	42.19	30.03	24.01	20.45	66.17	50.63	36.04	28.81	24.54									

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Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400030730

New Product-Add or New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		006850MU-PS1	006850MU-PS1	006850MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 30K Users	179,668.67	145,186.00	9,005.89	6,890.53	4,904.36	3,921.47	3,339.28	9,005.89	6,890.53	4,904.36	3,921.47	3,339.28	10,807.07	8,268.63	5,885.26	4,705.77	4,007.13										
		006851MU-PS1	006851MU-PS1	006851MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 40K Users	234,668.67	189,630.00	11,762.75	8,999.84	6,405.70	5,121.61	4,361.49	11,762.75	8,999.84	6,405.70	5,121.61	4,361.49	14,115.30	10,799.81	7,686.84	6,146.29	5,233.79										
		006846MU-PS1	006846MU-PS1	006846MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 5K Users	39,722.22	32,100.00	1,991.16	1,523.47	1,084.34	867.02	738.26	1,991.16	1,523.47	1,084.34	867.02	738.26	2,389.40	1,828.16	1,301.21	1,040.43	885.96										
		006852MU-PS1	006852MU-PS1	006852MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 50K Users	287,222.22	232,100.00	14,397.16	11,015.47	7,840.34	6,269.02	5,338.30	14,397.16	11,015.47	7,840.34	6,269.02	5,338.30	17,276.60	13,218.56	9,408.41	7,522.83	6,405.96										
		006853MU-PS1	006853MU-PS1	006853MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 60K Users	337,333.33	272,594.00	16,909.01	12,937.31	9,208.23	7,362.76	6,269.66	16,909.01	12,937.31	9,208.23	7,362.76	6,269.66	20,290.81	15,524.77	11,049.87	8,835.32	7,523.59										
		006854MU-PS1	006854MU-PS1	006854MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 70K Users	385,000.00	311,111.00	19,298.22	14,765.33	10,509.33	8,403.11	7,155.55	19,298.22	14,765.33	10,509.33	8,403.11	7,155.55	23,157.86	17,718.39	12,611.20	10,083.73	8,586.66										
		006855MU-PS1	006855MU-PS1	006855MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 80K Users	415,555.56	335,800.00	20,829.86	15,937.21	11,343.40	9,070.04	7,723.47	20,829.86	15,937.21	11,343.40	9,070.04	7,723.47	24,995.83	19,124.65	13,612.11	10,884.05	9,268.16										
		006856MU-PS1	006856MU-PS1	006856MU-PS1		Ricoh Upg Reform Pdc Ent Print Track 90K Users	440,000.00	355,556.00	22,055.14	16,874.69	12,010.68	9,603.57	8,177.79	22,055.14	16,874.69	12,010.68	9,603.57	8,177.79	26,466.17	20,249.63	14,412.82	11,524.28	9,813.35										
		006783MU-PS1	006783MU-PS1	006783MU-PS1		Ricoh Upgrade Reform Pdc Fax	1,031.00	833.00	51.67	39.53	28.14	22.50	19.16	51.67	39.53	28.14	22.50	19.16	62.01	47.44	33.77	27.00	22.99										
		006807MU-PS1	006807MU-PS1	006807MU-PS1		Ricoh Upg Reform Pdc Most Card Authent Lic	550.00	444.00	27.54	21.07	15.00	11.99	10.21	27.54	21.07	15.00	11.99	10.21	33.05	25.29	18.00	14.39	12.25										
		006810MU-PS1	006810MU-PS1	006810MU-PS1		Ricoh Upg Reform Pdc Most Mfg Tracker 1 Pk	55.00	44.00	2.73	2.09	1.49	1.19	1.01	2.73	2.09	1.49	1.19	1.01	3.28	2.51	1.78	1.43	1.21										
		006811MU-PS1	006811MU-PS1	006811MU-PS1		Ricoh Upg Reform Pdc Most Mfg Tracker 10 Pk	412.00	334.00	20.72	15.85	11.28	9.02	7.68	20.72	15.85	11.28	9.02	7.68	24.86	19.02	13.54	10.83	9.22										
		006814MU-PS1	006814MU-PS1	006814MU-PS1		Ricoh Upg Reform Pdc Most Mfg Tracker 100 Pk	2,475.00	2,000.00	124.08	94.92	67.56	54.02	46.00	124.08	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20										
		006816MU-PS1	006816MU-PS1	006816MU-PS1		Ricoh Upg Reform Pdc Most Mfg Tracker 1000 Pk	12,237.50	9,890.00	613.48	469.38	334.08	267.13	227.47	613.48	469.38	334.08	267.13	227.47	736.17	563.26	400.90	320.55	272.96										
		006812MU-PS1	006812MU-PS1	006812MU-PS1		Ricoh Upg Reform Pdc Most Mfg Tracker 25 Pk	825.00	667.00	41.37	31.66	22.53	18.02	15.34	41.37	31.66	22.53	18.02	15.34	49.65	37.99	27.04	21.62	18.41										
		006813MU-PS1	006813MU-PS1	006813MU-PS1		Ricoh Upg Reform Pdc Most Mfg Tracker 50 Pk	1,512.50	1,223.00	75.86	58.04	41.31	33.03	28.13	75.86	58.04	41.31	33.03	28.13	91.04	69.65	49.58	39.64	33.75										
		006815MU-PS1	006815MU-PS1	006815MU-PS1		Ricoh Upg Reform Pdc Most Mfg Tracker 500 Pk	9,075.00	7,333.00	454.87	348.02	247.71	198.06	168.66	454.87	348.02	247.71	198.06	168.66	545.84	417.63	297.25	237.68	202.39										
		006808MU-PS1	006808MU-PS1	006808MU-PS1		Ricoh Upg Reform Pdc Most Print To Me Lic	687.50	557.00	34.55	26.44	18.82	15.04	12.81	34.55	26.44	18.82	15.04	12.81	41.46	31.72	22.58	18.05	15.37										
		006795MU-PS1	006795MU-PS1	006795MU-PS1		Ricoh Upg Reform Pdc Most Mobile Lic	467.00	379.00	23.51	17.99	12.80	10.24	8.72	23.51	17.99	12.80	10.24	8.72	28.21	21.58	15.36	12.28	10.46										
		006798MU-PS1	006798MU-PS1	006798MU-PS1		Ricoh Upg Reform Pdc Most 1 Pk	549.45	444.00	27.54	21.07	15.00	11.99	10.21	27.54	21.07	15.00	11.99	10.21	33.05	25.29	18.00	14.39	12.25										
		006799MU-PS1	006799MU-PS1	006799MU-PS1		Ricoh Upg Reform Pdc Most 10 Pk	4,277.35	3,456.00	214.50	164.12	116.81	93.40	79.53	214.50	164.12	116.81	93.40	79.53	257.40	196.94	140.17	112.08	95.44										
		006802MU-PS1	006802MU-PS1	006802MU-PS1		Ricoh Upgrade Reform Pdc Most 100Pk 5Y	24,442.00	19,752.00	1,225.22	937.43	667.22	533.50	454.30	1,225.22	937.43	667.22	533.50	454.30	1,470.26	1,124.92	800.67	640.20	545.16										
		006804MU-PS1	006804MU-PS1	006804MU-PS1		Ricoh Upg Reform Pdc Most 1000 Pk	122,210.00	98,756.00	6,125.83	4,688.96	3,335.98	2,667.49	2,271.39	6,125.83	4,688.96	3,335.98	2,667.49	2,271.39	7,351.00	5,624.35	4,003.17	3,200.88	2,725.67										
		006800MU-PS1	006800MU-PS1	006800MU-PS1		Ricoh Upg Reform Pdc Most 25 Pk	9,165.75	7,407.00	459.46	351.54	250.21	200.06	170.36	459.46	351.54	250.21	200.06	170.36	551.35	421.84	300.25	240.08	204.43										
		006801MU-PS1	006801MU-PS1	006801MU-PS1		Ricoh Upg Reform Pdc Most 50 Pk	15,276.25	12,345.00	765.76	585.89	417.01	333.44	283.94	765.76	585.89	417.01	333.44	283.94	918.91	703.07	500.42	400.13	340.72										
		006803MU-PS1	006803MU-PS1	006803MU-PS1		Ricoh Upg Reform Pdc Most 500 Pk	91,657.00	74,068.00	4,594.44	3,515.27	2,502.60	2,000.58	1,703.56	4,594.44	3,515.27	2,502.60	2,000.58	1,703.56	5,513.33	4,218.32	3,002.42	2,400.69	2,044.28										
		006859MU-PS1	006859MU-PS1	006859MU-PS1		Ricoh Upg Reform Pdc Print To Me Remote	467.50	379.00	23.51	17.99	12.80	10.24	8.72	23.51	17.99	12.80	10.24	8.72	28.21	21.58	15.36	12.28	10.46										
		006829MU-PS1	006829MU-PS1	006829MU-PS1		Ricoh Upg Reform Pdc 1 Wksh Reform Tkr 1 Wksh Pk	24.75	20.00	1.24	0.95	0.68	0.54	0.46	1.24	0.95	0.68	0.54	0.46	1.49	1.14	0.81	0.65	0.55										
		006828MU-PS1	006828MU-PS1	006828MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 10 Wksh Pk	220.00	178.00	11.04	8.45	6.01	4.81	4.09	11.04	8.45	6.01	4.81	4.09	13.25	10.14	7.22	5.77	4.91										
		006827MU-PS1	006827MU-PS1	006827MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 100 Wksh Pk	1,925.00	1,556.00	96.52	73.85	52.56	42.03	35.78	96.52	73.85	52.56	42.03	35.78	115.82	88.62	63.07	50.43	42.95										
		006823MU-PS1	006823MU-PS1	006823MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 10K Wksh Pk	71,500.00	57,778.00	3,583.97	2,742.14	1,951.74	1,560.58	1,328.89	3,583.97	2,742.14	1,951.74	1,560.58	1,328.89	4,300.76	3,290.57	2,342.09	1,872.70	1,594.67										
		006824MU-PS1	006824MU-PS1	006824MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 15K Wksh Pk	11,000.00	8,889.00	551.38	421.87	300.27	240.09	204.45	551.38	421.87	300.27	240.09	204.45	661.66	506.25	360.32	288.11	245.34										
		006833MU-PS1	006833MU-PS1	006833MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 15K Wksh Pk	90,750.00	73,333.00	4,548.85	3,480.38	2,477.19	1,980.72	1,686.66	4,548.85	3,480.38	2,477.19	1,980.72	1,686.66	5,458.62	4,176.46	2,972.63	2,376.87	2,023.99										
		006828MU-PS1	006828MU-PS1	006828MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 250 Wksh Pk	4,125.00	3,333.00	206.75	158.18	112.59	90.02	76.66	206.75	158.18	112.59	90.02	76.66	248.10	189.82	135.11	108.03	91.99										
		006826MU-PS1	006826MU-PS1	006826MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 500 Wksh Pk	6,875.00	5,556.00	344.64	263.69	187.68	150.07	127.79	344.64	263.69	187.68	150.07	127.79	413.57	316.43	225.22	180.08	153.35										
		006831MU-PS1	006831MU-PS1	006831MU-PS1		Ricoh Upg Reform Pdc Reform Tkr 5K Wksh Pk	41,250.00	33,333.00	2,067.65	1,581.98	1,125.99	900.32	766.66	2,067.65	1,581.98	1,125.99	900.32	766.66	2,481.18	1,898.38	1,351.19	1,080.39	919.99										
		006824MU-PS1	006824MU-PS1	006824MU-PS1		Ricoh Upg Reform Pdc Reform Tkr Print Server	687.50	557.00	34.55	26.44	18.82	15.04	12.81	34.55	26.44	18.82	15.04	12.81	41.46	31.72	22.58	18.05	15.37										
		006861MU-PS1	006861MU-PS1	006861MU-PS1		Ricoh Upg Reform Pdc Scanner Comp Ent Min 300	200.00	162.00	10.05	7.69	5.47	4.38	3.73	10.05	7.69	5.47	4.38	3.73	12.06	9.23	6.57	5.25	4.47										
		006860MU-PS1	006860MU-PS1	006860MU-PS1		Ricoh Upg Reform Pdc Scanner Comparison	250.00	202.00	12.53	9.59	6.82	5.46	4.65	12.53	9.59	6.82	5.46	4.65	15.04	11.50	8.19	6.55	5.58										
		006820MU-PS1	006820MU-PS1	006820MU-PS1		Ricoh Upg Reform Pdc Snap Doc	549.45	444.00	27.54	21.07	15.00	11.99	10.21	27.54	21.07	15.00	11.99	10.21	33.05	25.29	18.00	14.39	12.25										
		006819MU-PS1	006819MU-PS1	006819MU-PS1		Ricoh Upg Reform Pdc Tag Doc	1,031.25	834.00	51.73	39.58	28.17	22.53	19.18	51.73	39.58	28.17	22.53	19.18	62.08	47.50	33.81	27.03	23.02										
		006797MU-PS1	006797MU-PS1	006797MU-PS1		Ricoh Upg Reform Pm To Me Only Embedded 1 Pk	1,647.00	1,331.00	82.56	63.17	44.96	35.95	30.61	82.56	63.17	44.96	35.95	30.61	99.07	75.80	53.95	43.14	36.74										
		006945MU-PS1	006945MU-PS1	006945MU-PS1		Ricoh Upg Reform Pm To Me Only Embedded 1 Pk	274.45	222.00	13.77	10.54	7.50	6.00	5.11	13.77	10.54	7.50	6.00	5.11	16.52	12.64	9.00	7.20	6.13										
		006946MU-PS1	006946MU-PS1	006946MU-PS1		Ricoh Upg Reform Pm To Me Only Embedded 10 Pk	2,194.50	1,729.00	107.25	82.06	58.41	46.70	39.77	107.25	82.06	58.41	46.70	39.77	128.70	98.47	70.09	56.04	47.72										
		006948MU-PS1	006948MU-PS1	006948MU-PS1		Ricoh Upg Reform Pm To Me Only Emb 100 Pk	12,221.00	9,876.00	612.61	468.71	333.61	266.75	227.15	612.61	468.71	333.61	266.75	227.15	735.13	562.46	400.33	320.10	272.58										
		006951MU-PS1	006951MU-PS1	006951MU-PS1		Ricoh Upg Reform Pm To Me Only Embedded 1K Pk	61,105.00	49,378.00	3,062.92	2,343.48	1,667.98	1,333.70	1,135.69	3,062.92	2,343.48	1,667.98	1,333.70	1,135.69	3,675.50	2,812.18	2,001.58	1,600.44	1,362.83										
		006947MU-PS1	006947MU-PS1	006947MU-PS1		Ricoh Upg Reform Pm To Me Only Embedded 25 Pk	4,582.88	3,704.00	229.76	175.79	125.12	100.05	85.19	229.76	175.79	125.12	100.05	85.19	275.71	210.95	150.15	120.05	102.23										
		006949MU-PS1	006949MU-PS1	006949MU-PS1		Ricoh Upg Reform Pm To Me Only Embedded 50 Pk	7,638.13	6,174.00	382.97	293.02	208.56	166.76	142.00	382.97	293.02	208.56	166.76	142.00	459.57	351.62	250.27	200.11	170.40										
		006950MU-PS1	006950MU-PS1	006950MU-PS1		Ricoh Upg Reform Pm To Me Only Emb 500 Pk	45,829.75	37,034.00	2,297.22	1,757.63	1,251.35	1,000.23	851.78	2,297.22	1,757.63	1,251.35	1,000.23	851.78	2,756.67	2,109.16	1,501.21	1,200.28	1,022.14										
						REMARK EDUCATION - ONL Y																											
						Office OMR (Higher ED) Only																											
		RCOB-1-PS1	RCOB-1-PS1	RCOB-1-PS1		Remark Office OMR - 1 PC User License	995.00	820.00	50.86	38.92	27.70	22.15	18.86	50.86	38.92	27.70	22.15	18.86	61.04	46.70	33.24	26.58	22.63										
		RCOB-3-PS1	RCOB-3-PS1	RCOB-3-PS1		Remark Office OMR - 3 PC License Pack	2,535.00	2,090.00	129.64	99.19	70.60	56.45	48.07	129.64	99.19	70.60	56.45	48.07	155.57	119.01	84.72	67.74	57.68										
		RCOB-5-PS1	RCOB-5-PS1	RCOB-5-PS1		Remark Office OMR - 5 PC License Pack	3,975.00	3,278.00	203.33	155.57	110.73	88.54	75.39	203.33	155.57	110.73	88.54	75.39	244.00	186.69	132.88	106.25	90.47										
		RCOB-10-PS1	RCOB-10-PS1	RCOB-10-PS1		Remark Office OMR - 10 PC License Pack	7,450.00	6,143.00	381.05	291.55	207.51	165.92	141.29	381.05	291.55	207.51	165.92	141.29	457.26	349.86	249.01	199.11	169.55										
		RCOB-25-PS1	RCOB-25-PS1	RCOB-25-PS1		Remark Office OMR - 25 PC License Pack	17,375.00	14,327.00	888.70	679.96	483.97	386.97	329.52	888.70	679.96	483.97	386.97	329.52	1,066.44	815.95	580.76	464.37	395.43										
		ROOT-1-PS1	ROOT-1-PS1	ROOT-1-PS1		One Year of Support 1 License	200.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		ROOT-3-PS1	ROOT-3-PS1	ROOT-3-PS1		One Year of Support 3 License	500.00	464.00	28.78	22.02	15.67	12.53	10.67	28.78	22.02	15.67	12.53	10.67	34.54	26.43	18.81	15.04	12.81										
		ROOT-5-PS1	ROOT-5-PS1	ROOT-5-PS1		One Year of Support 5 License	800.00	742.00	46.03	35.22	25.06	20.04	17.07	46.03	35.22	25.06	20.04	17.07	55.23	42.26	30.08	24.05	20.48										
		ROOT-10-PS1	ROOT-10-PS1	ROOT-10-PS1		One Year of Support 10 License	1,500.00	1,391.00	86.28	66.02	46.96	37.57	31.99	86.28	66.02	46.96	37.57	31.99	103.54	79.22	56.39	45.09	38.39										
		ROOT-25-PS1	ROOT-25-PS1	ROOT-25-PS1		One Year of Support 25 License	3,125.00	2,899.00	179.82	137.59	97.93	78.30	66.68	179.82	137.59	97.93	78.30	66.68	215.79	165.10	117.51	93.96	80.01										
		ROO-TRN-PS1	ROO-TRN-PS1	ROO-TRN-PS1		On-line training for Remark Office OMR	500.00	464.00	25.85	19.19	14.11	11.58	10.18	28.78	22.02	15.67	12.53	10.67	31.14	24.23	16.93	13.90	12.21										
		PS-INSREMARK	PS-INSREMARK	PS-INSREMARK		Installation - Remark	185.00	185.00	10.35	8.05	5.63	4.62	4.06	11.48	8.78	6.25	5.00	4.26	12.42	9.66	6.75	5.54	4.87										
						Testing and Grading Edition (K-12) only																											
		RTS-500-PS1	RTS-500-PS1	RTS-500-PS1		Remark + 500 Students (K-12 only)	1,500.00	1,237.00	76.73	58.71	41.79	33.41	28.45	76.73	58.71	41.79	33.41	28.45	92.08	70.45	50.14	40.09	34.14										
		RTS-1000-PS1	RTS-1000-PS1	RTS-1000-PS1		Remark 500-1000 Students (K-12 only)	2,250.00	1,855.00	115.07	88.04	62.66	50.10	42.67	115.07	88.04	62.66	50.10	42.67	138.08	105.65	75.19	60.12	51.20										
		RTS-2500-PS1	RTS-2500-PS1	RTS-2500-PS1		Remark 1000-2500 Students (K-12 only)	3,750.00	3,092.00	191.80	146.75	104.45	83.51	71.12	191.80	146.75	104.45	83.51	71.12	230.16	176.10	125.34	100.22	85.34										
		RTS-7500-PS1	RTS-7500-PS1	RTS-7500-PS1		Remark (5001-7500 students)	8,000.00	8,000.00	496.24	379.68	270.24	216.08	184.00	496.24	379.68	270.24	216.08	184.00	595.49	455.62	324.29	259.30	220.80										
		RTS-10000-PS1	RTS-10000-PS1	RTS-10000-PS1		Remark (7501-10000 students)	10,000.00	10,000.00	620.30	474.60	337.80	270.10	230.00	620.30	474.60	337.80	270.10	230.00	744.36	569.52	405.36	324.12	276.00										
		RTS-E-PS1	RTS-E-PS1	RTS-E-PS1		Remark (>10,000 students) Price per Student	1.00	1.00	0.06	0.05	0.03	0.03	0.02	0.06	0.05	0.03	0.03	0.02	0.07	0.06	0.04	0.03	0.03										
		RTS-5000-PS1	RTS-5000-PS1	RTS-5000-PS1		Remark 2500-5000 Students (K-12 only)	6,000.00	4,947.00	306.86	234.78	167.11	133.62	113.78	306.86	234.78	167.11	133.62	113.78	368.23	281.74	200.53	160.34	136.54										
		RTS-TRN-PS1	RTS-TRN-PS1	RTS-TRN-PS1		On-line training-Remark Test Grading Edition	500.00	457.00	28.35	21.69	15.44	12.34	10.51	28.35	21.69	15.44	12.34	10.51	34.02	26.03	18.52	14.81	12.61										
						OMR																											
		RTO-1-PS1	RTO-1-PS1	RTO-1-PS1		Remark Test Grading Edition 1 OMR Station License	2,250.00	2,250.00	139.57	106.79	76.01	60.77	51.75	139.57	106.79	76.01	60.77	51.75	167.48	128.14	91.21	72.93	62.10										
		RTO-2-PS1	RTO-2-PS1	RTO-2-PS1		Remark Test Grading Edition 2 OMR Station Licenses	3,750.00	3,750.00	232.61	177.98	126.68	101.29	86.25	232.61	177.98	126.68	101.29	86.25	279.14	213.57	152.01	121.55	103.50										
		RTO-3-PS1	RTO-3-PS1	RTO-3-PS1		Remark Test Grading Edition 3 OMR Station Licenses	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00										
		RTO-A1-PS1	RTO-A1-PS1	RTO-A1-PS1		Remark Test Grading Edition 1 OMR Station, 1 year M&S	625.00	625.00	38.77	29.66	21.11	16.88	14.38	38.77	29.66	21.11	16.88	14.38	46.52	35.60	25.34	20.26	17.25										
		RTO-A2-PS1	RTO-A2-PS1	RTO-A2-PS1		Remark Test Grading Edition 2 OMR Stations, 1 year M&S	1,125.00	1,125.00	69.78	53.39	38.00	30.39	25.88	69.78	53.39	38.00	30.39	25.88	83.74	64.07	45.60	36.46	31.05										
		RTO-A3-PS1	RTO-A3-PS1	RTO-A3-PS1		Remark Test Grading Edition 3 OMR Station, 1 year M&S	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.65	85.43	60.80	48.62	41.40										
		ROO-1-PS1	ROO-1-PS1	ROO-1-PS1		Remark Office OMR 2014 - 1 PC User License	995.00	995.00	61.72	47.22	33.61	26.87	22.89	61.72	47.22	33.61	26.87	22.89	74.06	56.67	40.33	32.25	27.46										
		ROO-3-PS1	ROO-3-PS1	ROO-3-PS1		Remark Office OMR 2014 - 3 PC License Pack	2,535.00	2,535.00	157.25	120.31	85.63	68.47	58.31	157.25	120.31	85.63	68.47	58.31	188.70	144.37	102.76	82.16	69.97										
		ROO-5-PS1	ROO-5-PS1	ROO-5-PS1		Remark Office OMR 2014- 5 PC License Pack	3,975.00	3,975.00	246.57	188.65	134.28	107.36	91.43	246.57	188.65	134.28	107.36	91.43	295.88	226.38	161.13	128.84	109.71										
		ROO-10-PS1	ROO-10-PS1	ROO-10-PS1		Remark Office OMR 2014- 10 PC License Pack	7,450.00	7,450.00	462.12	353.58	251.66	201.22	171.36	462.12	353.58	251.66	201.22	171.36	554.55	424.29	301.99	241.47	205.62										
		ROO-25-PS1	ROO-25-PS1	ROO-25-PS1		Remark Office OMR 2014 - 25 PC License Pack	17,375.00	17,375.00	1,077.77	824.62	586.93	469.39	399.63	1,077.77	824.62	586.93	469.39	399.63	1,293.33	989.54	704.31	563.16	479.55										
		ROOM-1-PS1	ROOM-1-PS1	ROOM-1-PS1		1 Year M&S, 1 License Remark Office OMR 2014	250.00	250.00	15.51	11.87	8.45	6.75	5.75	15.51	11.87	8.45	6.75	5.75	18.61	14.24	10.13	8.10	6.90										
		ROOM-3-PS1	ROOM-3-PS1	ROOM-3-PS1		1 Year M&S, 3 License Remark Office OMR 2014	550.00	550.00	34.12	26.10	18.58	14.86	12.65	34.12	26.10	18.58	14.86	12.65	40.94	31.32	22.29	17.83	15.18										
		ROOM-5-PS1	ROOM-5-PS1	ROOM-5-PS1		1 Year M&S, 5 License Remark Office OMR 2014	900

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Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3001 and Participating State Contract #4400002730

New Product Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Purchase	Operational FMV Lease 18 Month Payments	Operational FMV Lease 24 Month Payments	Operational FMV Lease 36 Month Payments	Operational FMV Lease 48 Month Payments	Operational FMV Lease 60 Month Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		PP-VIPP-100	PP-VIPP-100	PP-VIPP-100		PowerPORT VIPP Continuous Feed (Per Printer)	25,000.00	20,262.00	1,253.13	958.79	682.42	545.66	464.65	1,253.13	958.79	682.42	545.66	464.65	1,503.76	1,150.54	818.91	654.79	557.58										
		PP-VIPP-105	PP-VIPP-105	PP-VIPP-105		PowerPORT VIPP 201+ ppm (1st Printer)	20,000.00	16,162.00	1,002.53	767.05	545.95	436.54	371.73	1,002.53	767.05	545.95	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07										
		PP-VIPP-106	PP-VIPP-106	PP-VIPP-106		PowerPORT VIPP 201+ ppm (Per Additional Printer)	14,000.00	11,313.00	701.75	536.91	382.15	305.58	260.20	701.75	536.91	382.15	305.58	260.20	842.09	644.30	458.58	366.68	312.24										
		PP-VIPP-110	PP-VIPP-110	PP-VIPP-110		PowerPORT VIPP 136+ ppm (1st Printer)	16,000.00	12,929.00	801.99	613.61	436.74	349.21	297.37	801.99	613.61	436.74	349.21	297.37	962.38	736.33	524.09	419.05	356.84										
		PP-VIPP-120	PP-VIPP-120	PP-VIPP-120		PowerPORT VIPP 106-135 ppm (1st Printer)	14,000.00	11,313.00	701.75	536.91	382.15	305.58	260.20	701.75	536.91	382.15	305.58	260.20	842.09	644.30	458.58	366.68	312.24										
		PP-VIPP-130	PP-VIPP-130	PP-VIPP-130		PowerPORT VIPP 61-105 ppm (1st Printer)	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		PP-VIPP-140	PP-VIPP-140	PP-VIPP-140		PowerPORT VIPP 61+ ppm (Per Additional Printer)	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04										
		PP-VIPP-150	PP-VIPP-150	PP-VIPP-150		PowerPORT VIPP 46-60 ppm (Per Printer)	6,000.00	4,848.00	300.72	230.09	163.77	130.94	111.50	300.72	230.09	163.77	130.94	111.50	360.87	276.10	196.52	157.13	133.80										
		PP-VIPP-160	PP-VIPP-160	PP-VIPP-160		PowerPORT VIPP 31-45 ppm (Per Printer)	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20										
		RICOH PAPER 2 SEND																															
						Ricoh Paper 2 Send																											
		PS-PZS-10	PS-PZS-10	PS-PZS-10		Paper 2 Send 10-24 units	225.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		PS-PZS-25	PS-PZS-25	PS-PZS-25		Paper 2 Send 25-49 units	225.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		PS-PZS-50	PS-PZS-50	PS-PZS-50		Paper 2 Send 50-99 units	225.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		PS-PZS-100	PS-PZS-100	PS-PZS-100		Paper 2 Send for 100-499 units	225.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		PS-PZS-500	PS-PZS-500	PS-PZS-500		Paper 2 Send for 500-999 units	225.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		PS-PZS-1K	PS-PZS-1K	PS-PZS-1K		Paper 2 Send for 1000-1999 units	225.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		PS-PZS-2K	PS-PZS-2K	PS-PZS-2K		Paper 2 Send for 2000+ units	225.00	186.00	11.54	8.83	6.28	5.02	4.28	11.54	8.83	6.28	5.02	4.28	13.85	10.59	7.54	6.03	5.13										
		PS-PZS-MS	PS-PZS-MS	PS-PZS-MS		Paper 2 Send Maintenance and Support per year after first year	225.00	209.00	12.96	9.92	7.06	5.65	4.81	12.96	9.92	7.06	5.65	4.81	15.55	11.90	8.47	6.77	5.77										
		RICOH INTEGRATED CLOUD ENVIRONMENT (ICE)																															
		EDUMFPUSERPACK-PS1	EDUMFPUSERPACK-PS1	EDUMFPUSERPACK-PS1		Ricoh Ice Education User Pack Annual Subscription	2,895.00	2,895.00	179.58	137.40	97.79	78.19	66.59	179.58	137.40	97.79	78.19	66.59	215.49	164.88	117.35	93.83	79.90										
		EDUMFPCEPACKENEW-PS	EDUMFPCEPACKENEW-PS	EDUMFPCEPACKENEW-PS		Ricoh Ice For Education Annual Subscription Initial	299.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62										
		EDUMFPCEPACKRENEW-PS1	EDUMFPCEPACKRENEW-PS1	EDUMFPCEPACKRENEW-PS1		Ricoh Ice For Education Annual Subscription Renewal	299.00	240.00	14.89	11.39	8.11	6.48	5.52	14.89	11.39	8.11	6.48	5.52	17.86	13.67	9.73	7.78	6.62										
		IECORCMBPRNT-PS1	IECORCMBPRNT-PS1	IECORCMBPRNT-PS1		Ricoh Ice With Mobile Print Annual Subscription Initial	279.00	279.00	17.31	13.24	9.42	7.54	6.42	17.31	13.24	9.42	7.54	6.42	20.77	15.89	11.31	9.04	7.70										
		IECORCMBPRNTRENEW-PS1	IECORCMBPRNTRENEW-PS1	IECORCMBPRNTRENEW-PS1		Ricoh Ice With Mobile Print Annual Subscription Renewal	279.00	279.00	17.31	13.24	9.42	7.54	6.42	17.31	13.24	9.42	7.54	6.42	20.77	15.89	11.31	9.04	7.70										
		ICECOR-PS1	ICECOR-PS1	ICECOR-PS1		Ricoh ICE OCR Annual Package	240.00	218.00	12.19	9.49	6.63	5.44	4.78	13.52	10.35	7.36	5.89	5.01	14.63	11.38	7.96	6.53	5.74										
		ICEMFPRENEW-PS1	ICEMFPRENEW-PS1	ICEMFPRENEW-PS1		Ricoh ICE OCR Annual Package Renewal	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02										
		PCO9005-PS1	PCO9005-PS1	PCO9005-PS1		Print Cloud 5 User Annual Pack	40.00	36.00	2.01	1.57	1.09	0.90	0.79	2.23	1.71	1.22	0.97	0.83	2.42	1.88	1.31	1.08	0.95										
		PCO9010-PS1	PCO9010-PS1	PCO9010-PS1		Print Cloud 10 User Annual Pack	70.00	64.00	3.58	2.78	1.95	1.60	1.40	3.97	3.04	2.16	1.73	1.47	4.30	3.34	2.34	1.92	1.68										
		PCO9025-PS1	PCO9025-PS1	PCO9025-PS1		Print Cloud 25 User Annual Pack	175.00	160.00	8.95	6.96	4.87	3.99	3.51	9.92	7.59	5.40	4.32	3.68	10.74	8.35	5.84	4.79	4.21										
		PCO9050-PS1	PCO9050-PS1	PCO9050-PS1		Print Cloud 50 User Annual Pack	345.00	314.00	17.56	13.66	9.55	7.84	6.89	19.48	14.90	10.61	8.48	7.22	21.07	16.39	11.46	9.40	8.26										
		PCO9100-PS1	PCO9100-PS1	PCO9100-PS1		Print Cloud 100 User Annual Pack	720.00	655.00	36.63	28.50	19.92	16.35	14.36	40.63	31.09	22.13	17.69	15.07	43.96	34.20	23.90	19.62	17.24										
		PCO9250-PS1	PCO9250-PS1	PCO9250-PS1		Print Cloud 250 User Annual Pack	1,700.00	1,545.00	86.41	67.22	46.98	38.56	33.88	95.84	73.33	52.19	41.73	35.54	103.69	80.67	56.38	46.28	40.66										
		PCO9500-PS1	PCO9500-PS1	PCO9500-PS1		Print Cloud 500 User Annual Pack	3,375.00	3,069.00	171.65	133.53	93.33	76.60	67.30	190.37	145.65	103.67	82.89	70.59	205.98	160.24	111.99	91.92	80.76										
		PCO10000-PS1	PCO10000-PS1	PCO10000-PS1		Print Cloud 1,000 User Annual Pack	6,700.00	6,091.00	340.67	265.02	185.23	152.03	133.58	377.82	289.08	205.75	164.52	140.09	408.80	318.02	222.27	182.44	160.29										
		PCO2500-PS1	PCO2500-PS1	PCO2500-PS1		Print Cloud 2,500 User Annual Pack	16,625.00	15,114.00	845.33	657.61	459.62	377.26	331.45	937.52	717.31	510.55	408.23	347.62	1,014.39	789.13	551.54	452.69	397.74										
		PCO5000-PS1	PCO5000-PS1	PCO5000-PS1		Print Cloud 5,000 User Annual Pack	33,000.00	29,900.00	1,677.90	1,305.30	912.30	748.80	657.90	1,860.90	1,423.80	1,013.40	810.30	690.00	2,013.48	1,566.36	1,094.76	898.56	789.48										
		PCO10000-PS1	PCO10000-PS1	PCO10000-PS1		Print Cloud 10,000 User Annual Pack	65,500.00	59,545.00	3,330.35	2,590.80	1,810.76	1,486.24	1,305.82	3,693.58	2,826.01	2,011.43	1,608.31	1,369.54	3,996.42	3,108.96	2,172.92	1,783.49	1,566.99										
		PCO15000-PS1	PCO15000-PS1	PCO15000-PS1		Print Cloud 15,000 User Annual Pack	82,500.00	75,000.00	4,194.75	3,263.20	2,281.75	1,872.00	1,644.75	4,652.25	3,559.50	2,533.50	2,025.75	1,725.00	5,033.70	3,915.96	2,736.90	2,246.40	1,973.70										
		PCO20000-PS1	PCO20000-PS1	PCO20000-PS1		Print Cloud 20,000 User Annual Pack	106,000.00	96,364.00	5,389.64	4,192.80	2,930.43	2,405.25	2,113.26	5,977.46	4,573.44	3,255.18	2,602.73	2,216.37	6,467.57	5,031.36	3,516.52	2,886.29	2,535.92										
		RICOH SMART PRESENTER																															
		420747-PS1	420747-PS1	420747-PS1		Ricoh Conference Center (1) Server + (10) Device License	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20										
		420748-PS1	420748-PS1	420748-PS1		Ricoh Conference Center (1) Device License	300.00	242.00	15.01	11.49	8.17	6.54	5.57	15.01	11.49	8.17	6.54	5.57	18.01	13.78	9.81	7.84	6.68										
		420749-PS1	420749-PS1	420749-PS1		Ricoh Conference Center (10) Device License	2,700.00	2,182.00	135.35	103.56	73.71	58.94	50.19	135.35	103.56	73.71	58.94	50.19	162.42	124.27	88.45	70.72	60.22										
		420750-PS1	420750-PS1	420750-PS1		Ricoh Conference Center (100) Device License	24,000.00	19,394.00	1,203.01	920.44	655.13	523.83	446.06	1,203.01	920.44	655.13	523.83	446.06	1,443.61	1,104.53	786.16	628.60	535.27										
		420747NS-PS1	420747NS-PS1	420747NS-PS1		Ricoh Conference Center (1) Server + (10) Device Annual M&S	400.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05										
		420748MS-PS1	420748MS-PS1	420748MS-PS1		Ricoh Conference Center (1) Device Annual M&S	30.00	27.00	1.67	1.28	0.91	0.73	0.62	1.67	1.28	0.91	0.73	0.62	2.01	1.54	1.09	0.88	0.75										
		420749MS-PS1	420749MS-PS1	420749MS-PS1		Ricoh Conference Center (10) Device Annual M&S	270.00	245.00	15.20	11.63	8.28	6.62	5.64	15.20	11.63	8.28	6.62	5.64	18.24	13.95	9.93	7.94	6.76										
		420750MS-PS1	420750MS-PS1	420750MS-PS1		Ricoh Conference Center (100) Device Annual M&S	2,400.00	2,182.00	135.35	103.56	73.71	58.94	50.19	135.35	103.56	73.71	58.94	50.19	162.42	124.27	88.45	70.72	60.22										
		RICOH WEBPRINT																															
		PS-INSWPC100	PS-INSWPC100	PS-INSWPC100		WebPrint (Corporate) Setup Fee	15,000.00	13,636.00	762.66	593.30	414.67	340.35	299.04	845.84	647.16	460.62	368.31	313.63	915.19	711.96	497.60	408.43	358.84										
		PS-INSWPC101	PS-INSWPC101	PS-INSWPC101		WebPrint (Corporate) Setup Fee - Document Management Module (per branded Organization)	10,000.00	9,091.00	508.46	395.55	276.46	226.91	199.37	563.91	431.46	307.09	245.55	209.09	610.15	474.66	331.75	272.29	239.24										
		PS-INSWPC102	PS-INSWPC102	PS-INSWPC102		WebPrint (Corporate) Setup Fee - Each Additional Print Center	2,500.00	2,273.00	127.13	98.90	69.12	56.73	49.85	140.99	107.88	76.78	61.39	52.28	152.55	118.68	82.95	68.08	59.82										
		PS-INSWPC103	PS-INSWPC103	PS-INSWPC103		WebPrint (Corporate) Setup Fee - Each Additional Branded Organization	1,000.00	909.00	50.84	39.55	27.64	22.69	19.93	56.39	43.14	30.71	24.55	20.91	61.01	47.46	33.17	27.23	23.92										
		PS-INSWPC104	PS-INSWPC104	PS-INSWPC104		WebPrint (Corporate) Setup Fee - Variable Data Print Module	8,100.00	7,364.00	411.87	320.41	223.94	183.81	161.49	456.79	349.50	248.76	198.90	169.27	494.24	384.49	268.73	220.57	193.79										
		PS-PRDWPC200	PS-PRDWPC200	PS-PRDWPC200		WebPrint (Corporate) Subscription Fee	15,000.00	13,636.00	762.66	593.30	414.67	340.35	299.04	845.84	647.16	460.62	368.31	313.63	915.19	711.96	497.60	408.43	358.84										
		PS-PRDWPC201	PS-PRDWPC201	PS-PRDWPC201		WebPrint (Corporate) Subscription Fee - Each Additional Print Center	1,000.00	909.00	50.84	39.55	27.64	22.69	19.93	56.39	43.14	30.71	24.55	20.91	61.01	47.46	33.17	27.23	23.92										
		PS-PRDWPC202	PS-PRDWPC202	PS-PRDWPC202		WebPrint (Corporate) Subscription Fee - Each Additional Branded Organization	750.00	682.00	38.14	29.67	20.74	17.02	14.96	42.30	32.37	23.04	18.42	15.69	45.77	35.61	24.89	20.43	17.95										
		PS-PRDWPC203	PS-PRDWPC203	PS-PRDWPC203		WebPrint (Corporate) Subscription Fee - Document Management Module (per branded Organiza	10,000.00	9,091.00	508.46	395.55	276.46	226.91	199.37	563.91	431.46	307.09	245.55	209.09	610.15	474.66	331.75	272.29	239.24										
		PS-PRDWPC204	PS-PRDWPC204	PS-PRDWPC204		WebPrint (Corporate) Subscription Fee - Variable Print Data Module (per branded Organization)	1,500.00	1,455.00	81.38	63.31	44.26	36.32	31.91	90.25	69.05	49.15	39.30	33.47	97.65	75.97	53.10	43.58	38.29										
		PS-PRDWPC300	PS-PRDWPC300	PS-PRDWPC300		WebPrint (Corporate) Additional Storage Beyond 1TB (per TB)	540.00	491.00	27.46	21.36	14.93	12.26	10.77	30.46	23.30	16.59	13.26	11.29	32.95	25.64	17.92	14.71	12.92										
		PS-PRDWPC301	PS-PRDWPC301	PS-PRDWPC301		WebPrint (Corporate) Additional Bandwidth Beyond 1MBps 95th percentile usage - (per Mbps)	180.00	164.00	9.17	7.14	4.99	4.09	3.60	10.17	7.78	5.54	4.43	3.77	11.01	8.56	5.98	4.91	4.32										
		PS-INSWPC400	PS-INSWPC400	PS-INSWPC400		WebPrint (Corporate) Professional Services First Day On-Site, includes 95th percentile usage - (per Mbps)	2,500.00	2,273.00	127.13	98.90	69.12	56.73	49.85	140.99	107.88	76.78	61.39	52.28	152.55	118.68	82.95	68.08	59.82										
		PS-INSWPC401	PS-INSWPC401	PS-INSWPC401		WebPrint (Corporate) Professional Services Additional Days On-Site, does not include travel	1,500.00	1,364.00	76.29	59.35	41.48	34.05	29.91	84.61	64.74	46.08	36.84	31.37	91.55	71.22	49.78	40.85	35.90										
		PS-INSWPC402	PS-INSWPC402	PS-INSWPC402		WebPrint (Corporate) Professional Services per day performed at Ricoh facility	1,200.00	1,091.00	61.02	47.47	33.18	27.23	23.93	67.67	51.78	36.85	29.47	25.09	73.22	56.96	39.81	32.68	28.71										
		PS-INSWPC403	PS-INSWPC403	PS-INSWPC403		WebPrint (Corporate) Report Design/Creation - Per Report	2,500.00	2,273.00	127.13	98.90	69.12	56.73	49.85	140.99	107.88	76.78	61.39	52.28	152.55	118.68	82.95	68.08	59.82										
		PS-INSWPR100	PS-INSWPR100	PS-INSWPR100		WebPrint (Retail) Setup Fee	15,000.00	13,636.00	762.66	593.30	414.67	340.35	299.04	845.84	647.16	460.62	368.31	313.63	915.19	711.96	497.60	408.43	358.84										
		PS-INSWPR101	PS-INSWPR101	PS-INSWPR101		WebPrint (Retail) Setup Fee - Document Management Module (per branded Organization)	10,000.00	9,091.00	508.46	395.55	276.46	226.91	199.37	563.91	431.46	307.09	245.55	209.09	610.15	474.66	331.75	272.29	239.24										
		PS-PRDWPR102	PS-PRDWPR102	PS-PRDWPR102		WebPrint (Retail) Setup Fee - Additional Branded Organizations	1,000.00	909.00	50.84	39.55	27.64	22.69	19.93	56.39	43.14	30.71	24.55	20.91	61.01	47.46	33.17	27.23	23.92										
		PS-PRDWPR200	PS-PRDWPR200	PS-PRDWPR200		WebPrint (Retail) Subscription Fee - Includes up to 1,000 Retail Locations	150,000.00	136,364.00	7,626.84	5,933.20	4,146.83	3,403.65	2,990.46	8,458.66	6,471.84	4,606.38	3,683.19	3,136.37	9,152.21	7,119.84	4,976.20	4,084.37	3,588.56										
		PS-PRDWPR201	PS-PRDWPR201	PS-PRDWPR201		WebPrint (Retail) Subscription Fee - Each Additional Retail Location	145.00	132.00	7.38	5.74	4.01	3.29	2.89	8.19	6.26	4.46	3.57	3.04	8.86	6.89	4.82	3.95	3.47										
		PS-PRDWPR202	PS-PRDWPR202	PS-PRDWPR202		WebPrint (Retail) Subscription Fee - Each Additional Branded Organization	750.00	682.00	38.14	29.67	20.74	17.02	14.96	42.30	32.37	23.04	18.42	15.69	45.77	35.61	24.89	20.43	17.95										
		PS-PRDWPR203	PS-PRDWPR203	PS-PRDWPR203		WebPrint (Retail) Subscription Fee - Document Management Module (per branded Organization	10,000.00	9,091.00	508.46	395.55	276.46	226.91	199.37	563.91	431.46	307.09	245.55	209.09	610.15	474.66	331.75	272.29	239.24										
		PS-PRDWPR300	PS-PRDWPR300	PS-PRDWPR300		WebPrint (Retail) Additional Storage Beyond 1TB (per TB)	540.00	491.00	27.46	21.36	14.93	12.26	10.77	30.46	23.30	16.59	13.26	11.29	32.95	25.64	17.92	14.71	12.92										
		PS-PRDWPR301	PS-PRDWPR301	PS-PRDWPR301		WebPrint (Retail) Additional Bandwidth Beyond 1MBps 95th percentile usage - (per Mbps)	180.00	164.00	9.17	7.14	4.99	4.09	3.60	10.17	7.78	5.54	4.43	3.77	11.01	8.56	5.98	4.91	4.32										
		PS-INSWPR400	PS-INSWPR400	PS-INSWPR400		WebPrint (Retail) Professional Services First Day On-Site, including travel	2,500.00	2,273.00	127.13	98.90	69.12	56.73	49.85	140.99	107.88	76.78	61.39	52.28	152.55	118.68	82.95	68.08	59.82										
		PS-INSWPR401	PS-INSWPR401	PS-INSWPR401		WebPrint (Retail) Professional Services Additional Days On-Site, does not include travel	1,500.00	1,364.00	76.29	59.35	41.48	34.05	29.91	84.61	64.74	46.08	36.84	31.37	91.55	71.22	49.78	40.85	35.90										
		PS-INSWPR402	PS-INSWPR402	PS-INSWPR402		WebPrint (Retail) Professional Services per day performed at Ricoh facility	1,200.00	1,091.00	61.02	47.47	33.18	27.23	23.93	67.67	51.78	36.85	29.47	25.09	73.22	56.96	39.81	32.68	28.71										
		PS-INSWPR403	PS-INSWPR403	PS-INSWPR403		WebPrint (Retail) Report Design/Creation - Per Report	2,500.00	2,273.00	127.13	98.90	69.12	56.73	49.85	140.99	107.88	76.78	61.39	52.28	152.55	118.68	82.95	68.08	59.82										
		RIS																															
		420912MS-PS1	420912MS-PS1	420912MS-PS1		Streamline NX 1 DL Base License for MA 1 Yr M&S	7.00	7.00	0.43	0.33	0.24	0.19	0.16	0.43	0.33	0.24	0.19	0.16	0.52	0.40	0.28	0.23	0.19										
		420913MS-PS1	420913MS-PS1	420913MS-PS1		Streamline NX 1 DL SFM License for MA 1 Yr M&S	7.00	7.00	0.43	0.33	0.24	0.19	0.16	0.43	0.33	0.24	0.19	0.16	0.52	0.40	0.28	0.23	0.19										
		420914MS-PS1	420914MS-PS1	420914MS-PS1		Streamline NX 1 DL Embedded Application License for MA 1 Yr M&S	9.00	9.00	0.56	0.43	0.30	0.24	0.21	0.56	0.43	0.30	0.24	0.21	0.67	0.51	0.36	0.29	0.25										
		420912-PS1	420912-PS1	420912-PS1		Streamline NX 1 DL Base License for MA	127.80	127.80	7.93	6.07	4.32	3.45	2.94	7.93	6.07	4.32	3.45	2.94	9.51	7.28	5.18	4.14	3.53										
		420913-PS1	420913-PS1	420913-PS1		Streamline NX 1 DL SFM License for MA	176.40	176.40	10.94	8.37	5.96	4.76	4.06	10.94	8.37	5.96	4.76	4.06	13.13	10.05	7.15	5.72	4.87										
		420914-PS1	420914-PS1	420914-PS1		Streamline NX 1 DL SFM License for MA	163.80	163.80	10.16	7.77	5.53	4.42	3.77	10.16	7.77	5.53	4.42	3.77	12.19	9.33	6.64	5.31	4.52										
		ROI - PRINT CONTROL SOFTWARE (PCS)																															
		4400100-PS1	4400100-PS1	4400100-PS1		On-going data collection and reports - local & network printers - Per Workstation - Per Year	2.00	2.00	0.12	0.09	0.07	0.05	0.05	0.12	0.09	0.07	0.05	0.05	0.15	0.11	0.08	0.06	0.06										
		5500100-PS1	5500100-PS1	5500100-PS1		Rbi Print Manager Per Workstation - Per Yr	3.00	3.00	0.19	0.14	0.10	0.08	0.07	0.19	0.14	0.10	0.08	0.07	0.22	0.17	0.12	0.10	0.08										
		3RD-660010-05	3RD-660010-05	3RD-660010-05		PCS ROI Print Manager Report Creation 4 Rports per YR per WRKSTN	2.40	2.40	0.15	0.11	0.08	0.06	0.06	0.15	0.11	0.08	0.06	0.06	0.18	0.14	0.10	0.08	0.07							

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-list New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		CD-120-1-PS1	CD-120-1-PS1	CD-120-1-PS1		CDPrint Pro Writer - Annual 1x5 Premium Support	600.00	545.00	33.81	25.87	18.41	14.72	12.54	33.81	25.87	18.41	14.72	12.54	40.57	31.04	22.09	17.66	15.04									
		CD-120-4-PS1	CD-120-4-PS1	CD-120-4-PS1		CDPrint Pro Writer - Annual 3x7 Platinum Support	800.00	818.00	50.74	38.82	27.63	22.09	18.81	50.74	38.82	27.63	22.09	18.81	60.89	46.59	33.16	26.51	22.58									
		CD-200-PS1	CD-200-PS1	CD-200-PS1		CDPrint Lite Software License	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54									
		CD-200-1-PS1	CD-200-1-PS1	CD-200-1-PS1		CDPrint Lite Software License - Annual 1x5 Premium Support	3,000.00	2,727.00	169.16	129.42	92.12	73.66	62.72	169.16	129.42	92.12	73.66	62.72	202.99	155.31	110.54	88.39	75.27									
		CD-200-4-PS1	CD-200-4-PS1	CD-200-4-PS1		CDPrint Lite Software License - Annual 3x7 Platinum Support	4,500.00	4,091.00	253.76	194.14	138.18	110.50	94.09	253.76	194.14	138.18	110.50	94.09	304.52	232.99	165.83	132.60	112.91									
		CD-200-9-PS1	CD-200-9-PS1	CD-200-9-PS1		CDPrint Lite - Remote Configuration, Installation & Training	3,500.00	3,182.00	177.97	138.45	96.76	79.42	69.78	197.38	151.02	107.49	85.95	73.19	213.56	166.14	116.12	95.31	83.74									
						Freight																										
		FRT-100-PS1	FRT-100-PS1	FRT-100-PS1		Freight & Handling - U.S. (Per Server)	300.00	300.00	16.78	13.05	9.12	7.49	6.58	18.61	14.24	10.13	8.10	6.90	20.13	15.66	10.95	8.99	7.89									
		FRT-200-PS1	FRT-200-PS1	FRT-200-PS1		Freight & Handling - Canada (Per Server)	500.00	500.00	27.97	21.76	15.21	12.48	10.97	31.02	23.73	16.89	13.51	11.50	33.56	26.11	18.25	14.98	13.16									
						Connectivity																										
		HW-100-PS1	HW-100-PS1	HW-100-PS1		Blue & Tag Channel Card	9,500.00	9,500.00	589.29	450.87	320.91	256.60	218.50	589.29	450.87	320.91	256.60	218.50	707.14	541.04	385.09	307.91	262.20									
		HW-100-1-PS1	HW-100-1-PS1	HW-100-1-PS1		Blue & Tag Channel Card - Annual 1x5 Premium Support	1,900.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		HW-100-4-PS1	HW-100-4-PS1	HW-100-4-PS1		Blue & Tag Channel Card - Annual 3x7 Platinum Support	2,850.00	2,727.00	169.16	129.42	92.12	73.66	62.72	169.16	129.42	92.12	73.66	62.72	202.99	155.31	110.54	88.39	75.27									
		HW-102-PS1	HW-102-PS1	HW-102-PS1		ESCON Channel Card	12,800.00	12,800.00	793.98	607.49	432.38	345.73	294.40	793.98	607.49	432.38	345.73	294.40	952.78	728.99	518.86	414.87	353.28									
		HW-102-1-PS1	HW-102-1-PS1	HW-102-1-PS1		ESCON Channel Card - Annual 1x5 Premium Support	2,560.00	2,451.00	152.04	116.32	82.79	66.20	56.37	152.04	116.32	82.79	66.20	56.37	182.44	139.59	99.35	79.44	67.65									
		HW-102-4-PS1	HW-102-4-PS1	HW-102-4-PS1		ESCON Channel Card - Annual 3x7 Platinum Support	3,840.00	3,675.00	227.96	174.42	124.14	99.26	84.53	227.96	174.42	124.14	99.26	84.53	273.55	209.30	148.97	119.11	101.43									
						Server																										
		HW-220-PS1	HW-220-PS1	HW-220-PS1		Production Tower Server	2,995.00	2,867.00	177.84	136.07	96.85	77.44	65.94	177.84	136.07	96.85	77.44	65.94	213.41	163.28	116.22	92.93	79.13									
		HW-220-1-PS1	HW-220-1-PS1	HW-220-1-PS1		Production Tower Server - Annual 1x5 Premium Support	599.00	574.00	35.61	27.24	19.39	15.50	13.20	35.61	27.24	19.39	15.50	13.20	42.73	32.69	23.27	18.60	15.84									
		HW-220-4-PS1	HW-220-4-PS1	HW-220-4-PS1		Production Tower Server - Annual 3x7 Platinum Support	899.00	861.00	53.41	40.86	29.08	23.26	19.80	53.41	40.86	29.08	23.26	19.80	64.09	49.04	34.90	27.91	23.76									
		HW-221-PS1	HW-221-PS1	HW-221-PS1		Production Rack Server	2,995.00	2,867.00	177.84	136.07	96.85	77.44	65.94	177.84	136.07	96.85	77.44	65.94	213.41	163.28	116.22	92.93	79.13									
		HW-221-1-PS1	HW-221-1-PS1	HW-221-1-PS1		Production Rack Server - Annual 1x5 Premium Support	599.00	574.00	35.61	27.24	19.39	15.50	13.20	35.61	27.24	19.39	15.50	13.20	42.73	32.69	23.27	18.60	15.84									
		HW-221-4-PS1	HW-221-4-PS1	HW-221-4-PS1		Production Rack Server - Annual 3x7 Platinum Support	899.00	861.00	53.41	40.86	29.08	23.26	19.80	53.41	40.86	29.08	23.26	19.80	64.09	49.04	34.90	27.91	23.76									
		HW-225-PS1	HW-225-PS1	HW-225-PS1		Premium Production Rack Server	4,995.00	4,995.00	309.84	237.06	168.73	134.91	114.89	309.84	237.06	168.73	134.91	114.89	371.81	284.48	202.48	161.90	137.86									
		HW-225-1-PS1	HW-225-1-PS1	HW-225-1-PS1		Premium Production Rack Server - Annual 1x5 Premium Support	999.00	957.00	59.38	45.42	32.33	25.85	22.01	59.38	45.42	32.33	25.85	22.01	71.24	54.50	38.79	31.02	26.41									
		HW-225-4-PS1	HW-225-4-PS1	HW-225-4-PS1		Premium Production Rack Server - Annual 3x7 Platinum Support	1,499.00	1,434.00	88.95	68.06	48.44	38.73	32.98	88.95	68.06	48.44	38.73	32.98	106.74	81.67	58.13	46.48	39.58									
		HW-227-PS1	HW-227-PS1	HW-227-PS1		Enterprise Rack Server	8,795.00	8,795.00	545.55	417.41	297.10	237.55	202.29	545.55	417.41	297.10	237.55	202.29	654.66	500.89	356.51	285.06	242.74									
		HW-227-1-PS1	HW-227-1-PS1	HW-227-1-PS1		Enterprise Rack Server - Annual 1x5 Premium Support	1,759.00	1,684.00	104.46	79.92	56.89	45.49	38.73	104.46	79.92	56.89	45.49	38.73	125.35	95.91	68.26	54.58	46.48									
		HW-227-4-PS1	HW-227-4-PS1	HW-227-4-PS1		Enterprise Rack Server - Annual 3x7 Platinum Support	2,639.00	2,525.00	156.63	119.84	85.29	68.20	58.08	156.63	119.84	85.29	68.20	58.08	187.95	143.80	102.35	81.84	69.69									
						VM Image																										
		HW-228-PS1	HW-228-PS1	HW-228-PS1		Virtual Server Image	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		HW-228-1-PS1	HW-228-1-PS1	HW-228-1-PS1		Virtual Server Image - Annual 1x5 Premium Support	400.00	383.00	23.76	18.18	12.94	10.34	8.81	23.76	18.18	12.94	10.34	8.81	28.51	21.81	15.53	12.41	10.57									
		HW-228-4-PS1	HW-228-4-PS1	HW-228-4-PS1		Virtual Server Image - Annual 3x7 Platinum Support	600.00	575.00	35.67	27.29	19.42	15.53	13.23	35.67	27.29	19.42	15.53	13.23	42.80	32.75	23.31	18.64	15.87									
						Custom Hardware																										
		HW-230-PS1	HW-230-PS1	HW-230-PS1		Custom Hardware (Variable)	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80									
		HW-230-1-PS1	HW-230-1-PS1	HW-230-1-PS1		Custom Hardware (Variable) - Annual 1x5 Premium Support	100.00	96.00	5.95	4.56	3.24	2.59	2.21	5.95	4.56	3.24	2.59	2.21	7.15	5.47	3.89	3.11	2.65									
		HW-230-4-PS1	HW-230-4-PS1	HW-230-4-PS1		Custom Hardware (Variable) - Annual 3x7 Platinum Support	150.00	144.00	8.93	6.83	4.86	3.89	3.31	8.93	6.83	4.86	3.89	3.31	10.72	8.20	5.84	4.67	3.97									
						IPDS																										
		IPDS-003-PS1	IPDS-003-PS1	IPDS-003-PS1		IPDSPrint Remote Configuration, Installation & Training Fee (Per PDEF)	3,500.00	3,182.00	177.97	138.45	96.76	79.42	69.78	197.38	151.02	107.49	85.95	73.19	213.56	166.14	116.12	95.31	83.74									
		IPDS-050-PS1	IPDS-050-PS1	IPDS-050-PS1		IPDSPrint - Reintegration Fee	3,500.00	3,182.00	177.97	138.45	96.76	79.42	69.78	197.38	151.02	107.49	85.95	73.19	213.56	166.14	116.12	95.31	83.74									
		IPDS-099-PS1	IPDS-099-PS1	IPDS-099-PS1		IPDSPrint - License Transfer Fee (Per Printer)	3,000.00	2,727.00	152.52	118.65	82.93	68.07	59.80	169.16	129.42	92.12	73.66	62.72	183.03	142.38	99.51	81.68	71.76									
		IPDS-150-PS1	IPDS-150-PS1	IPDS-150-PS1		IPDSPrint Digimaster License (Per Printer)	12,500.00	10,101.00	626.57	479.39	341.21	272.83	232.32	626.57	479.39	341.21	272.83	232.32	751.88	575.27	409.45	327.39	278.79									
		IPDS-150-1-PS1	IPDS-150-1-PS1	IPDS-150-1-PS1		IPDSPrint Digimaster License (Per Printer) - Annual 1x5 Premium Support	2,500.00	2,273.00	140.99	107.88	76.78	61.39	52.28	140.99	107.88	76.78	61.39	52.28	169.19	129.45	92.14	73.67	62.73									
		IPDS-150-4-PS1	IPDS-150-4-PS1	IPDS-150-4-PS1		IPDSPrint Digimaster License (Per Printer) - Annual 3x7 Platinum Support	3,750.00	3,409.00	211.46	161.79	115.16	92.08	78.41	211.46	161.79	115.16	92.08	78.41	253.75	194.15	138.19	110.49	94.09									
		IPDS-155-PS1	IPDS-155-PS1	IPDS-155-PS1		IPDSPrint License (Per 61+ ppm Printer)	9,000.00	7,782.00	482.72	369.33	262.88	210.19	178.99	482.72	369.33	262.88	210.19	178.99	579.26	443.20	315.45	252.23	214.78									
		IPDS-155-1-PS1	IPDS-155-1-PS1	IPDS-155-1-PS1		IPDSPrint License (Per 61+ ppm Printer) - Annual 1x5 Premium Support	1,800.00	1,759.00	109.11	83.48	59.42	47.51	40.46	109.11	83.48	59.42	47.51	40.46	130.93	100.18	71.30	57.01	48.55									
		IPDS-155-4-PS1	IPDS-155-4-PS1	IPDS-155-4-PS1		IPDSPrint License (Per 61+ ppm Printer) - Annual 3x7 Platinum Support	2,700.00	2,636.00	163.51	125.10	89.04	71.20	60.63	163.51	125.10	89.04	71.20	60.63	196.21	150.13	106.85	85.44	72.75									
		IPDS-160-PS1	IPDS-160-PS1	IPDS-160-PS1		IPDSPrint License (Per 0-60 ppm Printer)	6,000.00	5,190.00	321.94	246.32	175.32	140.18	119.37	321.94	246.32	175.32	140.18	119.37	386.32	295.58	210.38	168.22	143.24									
		IPDS-160-1-PS1	IPDS-160-1-PS1	IPDS-160-1-PS1		IPDSPrint License (Per 0-60 ppm Printer) - Annual 1x5 Premium Support	1,200.00	1,173.00	72.76	55.67	39.62	31.68	26.98	72.76	55.67	39.62	31.68	26.98	87.31	66.80	47.55	38.02	32.37									
		IPDS-160-4-PS1	IPDS-160-4-PS1	IPDS-160-4-PS1		IPDSPrint License (Per 0-60 ppm Printer) - Annual 3x7 Platinum Support	1,800.00	1,759.00	109.11	83.48	59.42	47.51	40.46	109.11	83.48	59.42	47.51	40.46	130.93	100.18	71.30	57.01	48.55									
		IPDS-200-PS1	IPDS-200-PS1	IPDS-200-PS1		IPDSPrint Color Module Option (Per Printer)	1,000.00	865.00	53.66	41.05	29.22	23.36	19.90	53.66	41.05	29.22	23.36	19.90	64.39	49.26	35.06	28.04	23.87									
		IPDS-200-1-PS1	IPDS-200-1-PS1	IPDS-200-1-PS1		IPDSPrint Color Module Option - Annual 1x5 Premium Support	200.00	196.00	12.16	9.30	6.62	5.29	4.51	12.16	9.30	6.62	5.29	4.51	14.59	11.16	7.95	6.35	5.41									
		IPDS-200-4-PS1	IPDS-200-4-PS1	IPDS-200-4-PS1		IPDSPrint Color Module Option - Annual 3x7 Platinum Support	300.00	293.00	18.17	13.91	9.90	7.91	6.74	18.17	13.91	9.90	7.91	6.74	21.81	16.69	11.88	9.50	8.09									
		IPDS-210-PS1	IPDS-210-PS1	IPDS-210-PS1		IPDSPrint 2-D Bar Code Option (Per Printer)	1,000.00	865.00	53.66	41.05	29.22	23.36	19.90	53.66	41.05	29.22	23.36	19.90	64.39	49.26	35.06	28.04	23.87									
		IPDS-210-1-PS1	IPDS-210-1-PS1	IPDS-210-1-PS1		IPDSPrint 2-D Bar Code Option - Annual 1x5 Premium Support	200.00	196.00	12.16	9.30	6.62	5.29	4.51	12.16	9.30	6.62	5.29	4.51	14.59	11.16	7.95	6.35	5.41									
		IPDS-210-4-PS1	IPDS-210-4-PS1	IPDS-210-4-PS1		IPDSPrint 2-D Bar Code Option - Annual 3x7 Platinum Support	300.00	293.00	18.17	13.91	9.90	7.91	6.74	18.17	13.91	9.90	7.91	6.74	21.81	16.69	11.88	9.50	8.09									
		IPDS-220-PS1	IPDS-220-PS1	IPDS-220-PS1		IPDSPrint Double Byte Character Set Option (Per Printer)	1,000.00	865.00	53.66	41.05	29.22	23.36	19.90	53.66	41.05	29.22	23.36	19.90	64.39	49.26	35.06	28.04	23.87									
		IPDS-220-1-PS1	IPDS-220-1-PS1	IPDS-220-1-PS1		IPDSPrint Double Byte Character Option - Annual 1x5 Premium Support	200.00	196.00	12.16	9.30	6.62	5.29	4.51	12.16	9.30	6.62	5.29	4.51	14.59	11.16	7.95	6.35	5.41									
		IPDS-220-4-PS1	IPDS-220-4-PS1	IPDS-220-4-PS1		IPDSPrint Double Byte Character Option - Annual 3x7 Platinum Support	300.00	293.00	18.17	13.91	9.90	7.91	6.74	18.17	13.91	9.90	7.91	6.74	21.81	16.69	11.88	9.50	8.09									
		IPDS-900-PS1	IPDS-900-PS1	IPDS-900-PS1		IPDSPrint Customization (Variable)	500.00	488.00	27.29	21.23	14.84	12.18	10.70	30.27	23.16	16.48	13.18	11.22	32.75	25.48	17.81	14.62	12.84									
		IPDS-900-1-PS1	IPDS-900-1-PS1	IPDS-900-1-PS1		IPDSPrint Customization (Variable) - Annual 1x5 Premium Support	100.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68									
		IPDS-900-4-PS1	IPDS-900-4-PS1	IPDS-900-4-PS1		IPDSPrint Customization (Variable) - Annual 3x7 Platinum Support	150.00	146.00	9.06	6.93	4.93	3.94	3.36	9.06	6.93	4.93	3.94	3.36	10.87	8.31	5.92	4.73	4.03									
		IPDS-998-PS1	IPDS-998-PS1	IPDS-998-PS1		IPDSPrint DR License (Per Printer)	4,500.00	4,371.00	271.13	207.45	147.65	118.06	100.53	271.13	207.45	147.65	118.06	100.53	325.36	248.94	177.18	141.67	120.64									
		IPDS-998-1-PS1	IPDS-998-1-PS1	IPDS-998-1-PS1		IPDSPrint DR License (Per Printer) - Annual 1x5 Premium Support	900.00	878.00	54.46	41.67	29.66	23.71	20.19	54.46	41.67	29.66	23.71	20.19	65.35	50.00	35.59	28.46	24.23									
		IPDS-998-4-PS1	IPDS-998-4-PS1	IPDS-998-4-PS1		IPDSPrint DR License (Per Printer) - Annual 3x7 Platinum Support	1,350.00	1,318.00	81.76	62.55	44.52	35.60	30.31	81.76	62.55	44.52	35.60	30.31	98.11	75.06	53.43	42.72	36.38									
						MSPrint																										
		LCDS-003-PS1	LCDS-003-PS1	LCDS-003-PS1		M.I.S. Print Remote Configuration, Installation & Training Fee (Per PDEF)	3,500.00	3,419.00	212.08	162.27	115.49	92.35	78.64	212.08	162.27	115.49	92.35	78.64	254.50	194.72	138.59	110.82	94.36									
		LCDS-010-PS1	LCDS-010-PS1	LCDS-010-PS1		M.I.S. Print - TCP/IP Connectivity	3,500.00	3,401.00	210.98	161.41	114.89	91.86	78.22	210.98	161.41	114.89	91.86	78.22	253.16	193.69	137.86	110.23	93.87									
		LCDS-050-PS1	LCDS-050-PS1	LCDS-050-PS1		M.I.S. Print - Reintegration Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97									
		LCDS-099-PS1	LCDS-099-PS1	LCDS-099-PS1		M.I.S. Print - License Transfer Fee (Per Printer)	3,000.00	2,930.00	163.87	127.48	89.10	73.13	64.25	181.75	139.06	98.98	79.14	67.39	196.65	152.98	106.92	87.76	77.11									
		LCDS-150-PS1	LCDS-150-PS1	LCDS-150-PS1		M.I.S. Print Digimaster License (Per Printer)	12,500.00	10,814.00	670.79	513.23	365.30	292.09	248.72	670.79	513.23	365.30	292.09	248.72	804.95	615.88	438.36	350.50	298.47									
		LCDS-150-1-PS1	LCDS-150-1-PS1	LCDS-150-1-PS1		M.I.S. Print Digimaster License (Per Printer) - Annual 1x5 Premium Support	2,500.00	2,441.00	151.42	115.85	82.46	65.93	56.14	151.42	115.85	82.46	65.93	56.14	181.70	139.02	98.95	79.12	67.37									
		LCDS-150-4-PS1	LCDS-150-4-PS1	LCDS-150-4-PS1		M.I.S. Print Digimaster License (Per Printer) - Annual 3x7 Platinum Support	3,750.00	3,662.00	227.15	173.80	123.70	98.91	84.23	227.15	173.80	123.70	98.91	84.23	272.58	208.56	148.44	118.69	101.07									
		LCDS-155-PS1	LCDS-155-PS1	LCDS-155-PS1		M.I.S. Print License (Per 61+ ppm Printer)	9,000.00	7,782.00	482.72	369.33	262.88	210.19	178.99	482.72	369.33	262.88	210.19	178.99	579.26	443.20	315.45	252.23	214.78									
		LCDS-155-1-PS1	LCDS-155-1-PS1	LCDS-155-1-PS1		M.I.S. Print License (Per 61+ ppm Printer) - Annual 1x5 Premium Support	1,800.00	1,759.00	109.11	83.48	59.42	47.51	40.46	109.11	83.48	59.42	47.51	40.46	130.93	100.18	71.30	57.01	48.55									
		LCDS-155-4-PS1	LCDS-155-4-PS1	LCDS-155-4-PS1		M.I.S. Print License (Per 61+ ppm Printer) - Annual 3x7 Platinum Support	2,700.00	2,636.00	163.51	125.10	89.04	71.20	60.63	163.51	125.10	89.04	71.20	60.63	196.21	150.13	106.85	85.44	72.75									
		LCDS-160-PS1	LCDS-160-PS1	LCDS-160-PS1		M.I.S. Print License (Per 0-60 ppm Printer)	6,000.00	5,190.00	321.94	246.32	175.32	140.18	119.37	321.94	246.32	175.32	140.18	119.37	386.32	295.58	210.38	168.22	143.24									
		LCDS-160-1-PS1	LCDS-160-1-PS1	LCDS-160-1-PS1		M.I.S. Print License (Per 0-60 ppm Printer) - Annual 1x5 Premium Support	1,200.00	1,173.00	72.76	55.67	39.62	31.68	26.98	72.76	55.67	39.62	31.68	26.98	87.31	66.80	47.55	38.02	32.37									
		LCDS-160-4-PS1	LCDS-160-4-PS1	LCDS-160-4-PS1		M.I.S. Print License (Per 0-60 ppm Printer) - Annual 3x7 Platinum Support	1,800.00	1,759.00	109.11	83.48	59.42	47.51	40.46	109.11	83.48	59.42	47.51	40.46	130.93	100.18	71.30	57.01	48.55									
		LCDS-900-PS1	LCDS-900-PS1	LCDS-900-PS1		M.I.S. Print Customization (Variable)	500.00	488.00	27.29	21.23	14.84	12.18	10.70	30.27	23.16	16.48	13.18	11.22	32.75	25.48	17.81	14.62	12.84									
		LCDS-900-1-PS1	LCDS-900-1-PS1	LCDS-900-1-PS1		M.I.S. Print Customization (Variable) - Annual 1x5 Premium Support	100.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68									
		LCDS-900-4-PS1	LCDS-900-4-PS1	LCDS-900-4-PS1		M.I.S. Print Customization (Variable) - Annual 3x7 Platinum Support	150.00	146.00	9.06	6.93	4.93	3.94	3.36	9.06	6.93	4.93	3.94	3.36	10.87	8.31	5.92	4.73	4.03									
		LCDS-998-PS1	LCDS-998-PS1	LCDS-998-PS1		M.I.S. Print DR License (Per Printer)	4,500.00	4,371.00	271.13	207.45	147.65	118.06	100.53	271.13	207.45	147.65	118.06	100.53	325.36	248.94	177.18	141.67	120.64									
		LCDS-998-1-PS1	LCDS-998-1-PS1	LCDS-998-1-PS1		M.I.S. Print DR License (Per Printer) - Annual 1x5 Premium Support	900.00	878.00	54.46	41.67	29.66	23.71	20.19	54.46	41.67	29.66	23.71	20.19	65.35	50.00	35.59	28.46	24.23									
		LCDS-998-4-PS1	LCDS-998-4-PS1	LCDS-998-4-PS1		M.I.S. Print DR License (Per Printer) - Annual 3x7 Platinum Support	1,350.00	1,318.00	81.76	62.55	44.52	35.60	30.31	81.76	62.55	44.52	35.60	30.31	98.11	75.06	53.43	42.72	36.38									
						MFDL																										
		MFDL-050-PS1	MFDL-050-PS1	MFDL-050-PS1		Mainframe Downloader - Reintegration Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97									
		MFDL-100-PS1	MFDL-100-PS1	MFDL-100-PS1		Mainframe Downloader (1st Mainframe)	22,000.00	19,036.00	1,180.80	903.45	643.04	514.16	437.63	1,180.80	903.45	643.04	514.16	437.63	1,416.96	1,084.14	771.64	616.99	525.39									
		MFDL-100-1-PS1	MFDL-100-1-PS1	MFDL-100-1-PS1		Mainframe Downloader (1st Mainframe) - Annual 1x5 Premium Support	4,400.00	4,298.00	266.60	203.98	145.19	116.09	98.85	266.60	203.98	145.19	116.09	98.85	319.92	244.78	174.22	139.31	118.62									
		MFDL-100-4-PS1	MFDL-100-4-PS1	MFDL-100-4-PS1		Mainframe Downloader (1st Mainframe) - Annual 3x7 Platinum Support	6,600.00	6,443.00	399.66	305.78	217.64	174.01	148.19	399.66	305.78	217.64	174.01	148.19	479.59	366.94	261.17	208.83	177.83									

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Add or New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		QD-115-PS1	QD-115-PS1	QD-115-PS1		QDirect SmartBoard Reader (Includes 1 PDEF)	6,500.00	5,623.00	348.79	266.87	189.94	151.88	129.33	348.79	266.87	189.94	151.88	129.33	418.55	320.24	227.93	182.25	155.19										
		QD-115-1-PS1	QD-115-1-PS1	QD-115-1-PS1		QDirect SmartBoard Reader - Annual 1x5 Premium Support	1,300.00	1,269.00	78.72	60.23	42.87	34.28	29.19	78.72	60.23	42.87	34.28	29.19	94.46	72.27	51.44	41.13	35.02										
		QD-115-4-PS1	QD-115-4-PS1	QD-115-4-PS1		QDirect SmartBoard Reader - Annual 3x7 Platinum Support	1,950.00	1,904.00	118.11	90.36	64.32	51.43	43.79	118.11	90.36	64.32	51.43	43.79	141.73	108.44	77.18	61.71	52.55										
		QD-115-9-PS1	QD-115-9-PS1	QD-115-9-PS1		QDirect SmartBoard Reader - Remote Installation & Training Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
		QD-116-PS1	QD-116-PS1	QD-116-PS1		QDirect SmartBoard POEF (Per Additional POEF)	3,000.00	2,595.00	160.97	123.16	87.66	70.09	59.69	160.97	123.16	87.66	70.09	59.69	193.16	147.79	105.19	84.11	71.62										
		QD-116-1-PS1	QD-116-1-PS1	QD-116-1-PS1		QDirect SmartBoard POEF - Annual 1x5 Premium Support	600.00	586.00	36.35	27.81	19.80	15.83	13.48	36.35	27.81	19.80	15.83	13.48	43.62	33.37	23.75	18.99	16.17										
		QD-116-4-PS1	QD-116-4-PS1	QD-116-4-PS1		QDirect SmartBoard POEF - Annual 3x7 Platinum Support	900.00	878.00	54.46	41.67	29.66	23.71	20.19	54.46	41.67	29.66	23.71	20.19	65.35	50.00	35.59	28.46	24.23										
		QD-120-PS1	QD-120-PS1	QD-120-PS1		QDirect M.I.S. Print Reader (Requires Transform Writer)	3,500.00	3,025.00	187.64	143.57	102.18	81.71	69.58	187.64	143.57	102.18	81.71	69.58	225.17	172.28	122.62	98.05	83.49										
		QD-120-1-PS1	QD-120-1-PS1	QD-120-1-PS1		QDirect M.I.S. Print Reader - Annual 1x5 Premium Support	700.00	684.00	42.43	32.46	23.11	18.47	15.73	42.43	32.46	23.11	18.47	15.73	50.91	38.96	27.73	22.17	18.88										
		QD-120-4-PS1	QD-120-4-PS1	QD-120-4-PS1		QDirect M.I.S. Print Reader - Annual 3x7 Platinum Support	1,050.00	1,025.00	63.58	48.65	34.62	27.69	23.58	63.58	48.65	34.62	27.69	23.58	76.30	58.38	41.55	33.22	28.29										
		QD-120-9-PS1	QD-120-9-PS1	QD-120-9-PS1		QDirect M.I.S. Print Reader - Remote Installation & Training Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
		QD-130-PS1	QD-130-PS1	QD-130-PS1		QDirect IPDSPrint Reader (Requires Transform Writer)	3,500.00	3,025.00	187.64	143.57	102.18	81.71	69.58	187.64	143.57	102.18	81.71	69.58	225.17	172.28	122.62	98.05	83.49										
		QD-130-1-PS1	QD-130-1-PS1	QD-130-1-PS1		QDirect IPDSPrint Reader - Annual 1x5 Premium Support	700.00	684.00	42.43	32.46	23.11	18.47	15.73	42.43	32.46	23.11	18.47	15.73	50.91	38.96	27.73	22.17	18.88										
		QD-130-4-PS1	QD-130-4-PS1	QD-130-4-PS1		QDirect IPDSPrint Reader - Annual 3x7 Platinum Support	1,050.00	1,025.00	63.58	48.65	34.62	27.69	23.58	63.58	48.65	34.62	27.69	23.58	76.30	58.38	41.55	33.22	28.29										
		QD-130-9-PS1	QD-130-9-PS1	QD-130-9-PS1		QDirect IPDSPrint Reader - Remote Installation & Training Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
		QD-140-PS1	QD-140-PS1	QD-140-PS1		QDirect VPrint Reader (Requires Transform Writer)	3,500.00	3,025.00	187.64	143.57	102.18	81.71	69.58	187.64	143.57	102.18	81.71	69.58	225.17	172.28	122.62	98.05	83.49										
		QD-140-1-PS1	QD-140-1-PS1	QD-140-1-PS1		QDirect VPrint Reader - Annual 1x5 Premium Support	700.00	684.00	42.43	32.46	23.11	18.47	15.73	42.43	32.46	23.11	18.47	15.73	50.91	38.96	27.73	22.17	18.88										
		QD-140-4-PS1	QD-140-4-PS1	QD-140-4-PS1		QDirect VPrint Reader - Annual 3x7 Platinum Support	1,050.00	1,025.00	63.58	48.65	34.62	27.69	23.58	63.58	48.65	34.62	27.69	23.58	76.30	58.38	41.55	33.22	28.29										
		QD-140-9-PS1	QD-140-9-PS1	QD-140-9-PS1		QDirect VPrint Reader - Remote Installation & Training Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
		QD-145-PS1	QD-145-PS1	QD-145-PS1		QDirect Transform Writer (Per Printer)	3,500.00	3,025.00	187.64	143.57	102.18	81.71	69.58	187.64	143.57	102.18	81.71	69.58	225.17	172.28	122.62	98.05	83.49										
		QD-145-1-PS1	QD-145-1-PS1	QD-145-1-PS1		QDirect Transform Writer (Per Printer) - Annual 1x5 Premium Support	700.00	684.00	42.43	32.46	23.11	18.47	15.73	42.43	32.46	23.11	18.47	15.73	50.91	38.96	27.73	22.17	18.88										
		QD-145-4-PS1	QD-145-4-PS1	QD-145-4-PS1		QDirect Transform Writer (Per Printer) - Annual 3x7 Platinum Support	1,050.00	1,025.00	63.58	48.65	34.62	27.69	23.58	63.58	48.65	34.62	27.69	23.58	76.30	58.38	41.55	33.22	28.29										
		QD-145-9-PS1	QD-145-9-PS1	QD-145-9-PS1		QDirect Transform Writer (Per Printer) - Remote Installation & Training Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
		QD-150-1-PS1	QD-150-1-PS1	QD-150-1-PS1		QDirect Dynamics Reader - Annual 1x5 Premium Support	1,300.00	1,269.00	78.72	60.23	42.87	34.28	29.19	78.72	60.23	42.87	34.28	29.19	94.46	72.27	51.44	41.13	35.02										
		QD-150-4-PS1	QD-150-4-PS1	QD-150-4-PS1		QDirect Dynamics Reader - Annual 3x7 Platinum Support	1,950.00	1,904.00	118.11	90.36	64.32	51.43	43.79	118.11	90.36	64.32	51.43	43.79	141.73	108.44	77.18	61.71	52.55										
		QD-150-9-PS1	QD-150-9-PS1	QD-150-9-PS1		QDirect Dynamics Reader - Implementation Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
		QD-151-PS1	QD-151-PS1	QD-151-PS1		QDirect Dynamics License (Requires PC)	15,000.00	13,741.00	852.35	652.15	464.17	371.14	316.04	852.35	652.15	464.17	371.14	316.04	1,022.83	782.58	557.01	445.37	379.25										
		QD-151-1-PS1	QD-151-1-PS1	QD-151-1-PS1		QDirect Dynamics License - Annual 1x5 Premium Support	3,000.00	2,930.00	181.75	139.06	98.98	79.14	67.39	181.75	139.06	98.98	79.14	67.39	218.10	166.87	118.77	94.97	80.87										
		QD-151-4-PS1	QD-151-4-PS1	QD-151-4-PS1		QDirect Dynamics License - Annual 3x7 Platinum Support	4,500.00	4,394.00	272.56	208.54	148.43	118.68	101.06	272.56	208.54	148.43	118.68	101.06	327.07	250.25	178.12	142.42	121.27										
		QD-151-9-PS1	QD-151-9-PS1	QD-151-9-PS1		QDirect Dynamics License - Remote Installation Fee	3,500.00	2,230.00	183.87	127.48	80.10	73.11	64.25	181.75	139.06	98.98	79.14	67.39	196.65	152.98	106.92	87.76	77.11										
		QD-198-PS1	QD-198-PS1	QD-198-PS1		QDirect Reader Customization (Variable)	500.00	488.00	30.27	23.16	16.48	13.18	11.22	30.27	23.16	16.48	13.18	11.22	36.32	27.79	19.78	15.82	13.47										
		QD-198-1-PS1	QD-198-1-PS1	QD-198-1-PS1		QDirect Reader Customization (Variable) - Annual 1x5 Premium Support	100.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68										
		QD-198-4-PS1	QD-198-4-PS1	QD-198-4-PS1		QDirect Reader Customization (Variable) - Annual 3x7 Platinum Support	150.00	146.00	9.06	6.93	4.93	3.94	3.36	9.06	6.93	4.93	3.94	3.36	10.87	8.31	5.92	4.73	4.03										
		QD-298-PS1	QD-298-PS1	QD-298-PS1		QDirect Writer Customization (Variable)	500.00	488.00	27.29	21.23	14.84	12.18	10.70	30.27	23.16	16.48	13.18	11.22	32.75	25.48	17.81	14.62	12.84										
		QD-298-1-PS1	QD-298-1-PS1	QD-298-1-PS1		QDirect Writer Customization (Variable) - Annual 1x5 Premium Support	100.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68										
		QD-298-4-PS1	QD-298-4-PS1	QD-298-4-PS1		QDirect Writer Customization (Variable) - Annual 3x7 Platinum Support	150.00	146.00	9.06	6.93	4.93	3.94	3.36	9.06	6.93	4.93	3.94	3.36	10.87	8.31	5.92	4.73	4.03										
		QD-999-PS1	QD-999-PS1	QD-999-PS1		QDirect Backup or DR License	5,000.00	4,858.00	301.34	230.56	164.10	131.21	111.73	301.34	230.56	164.10	131.21	111.73	361.61	276.67	196.92	157.46	134.08										
		QD-999-1-PS1	QD-999-1-PS1	QD-999-1-PS1		QDirect Backup or DR License - Annual 1x5 Premium Support	1,000.00	977.00	60.60	46.37	33.00	26.39	22.47	60.60	46.37	33.00	26.39	22.47	72.72	55.64	39.60	31.67	26.97										
		QD-999-4-PS1	QD-999-4-PS1	QD-999-4-PS1		QDirect Backup or DR License - Annual 3x7 Platinum Support	1,500.00	1,466.00	90.94	69.58	49.52	39.60	33.72	90.94	69.58	49.52	39.60	33.72	109.12	83.49	59.43	47.52	40.46										
						QDMR																											
		QDMR-100-PS1	QDMR-100-PS1	QDMR-100-PS1		QDirect Makeready Server (Includes PC, Reader & 1 PDEF)	15,995.00	13,936.00	864.45	661.40	470.76	376.41	320.53	864.45	661.40	470.76	376.41	320.53	1,037.34	793.68	564.91	451.69	384.63										
		QDMR-100-1-PS1	QDMR-100-1-PS1	QDMR-100-1-PS1		QDirect Makeready Server - Annual 1x5 Premium Support	3,295.00	3,204.00	198.74	152.06	108.23	86.54	73.69	198.74	152.06	108.23	86.54	73.69	238.49	182.47	129.88	103.85	88.43										
		QDMR-100-4-PS1	QDMR-100-4-PS1	QDMR-100-4-PS1		QDirect Makeready Server - Annual 3x7 Platinum Support	4,949.00	4,832.00	299.73	229.33	163.22	130.51	111.14	299.73	229.33	163.22	130.51	111.14	359.67	275.19	195.87	156.61	133.36										
		QDMR-100-9-PS1	QDMR-100-9-PS1	QDMR-100-9-PS1		QDirect Makeready Server - Remote Installation Fee	3,500.00	3,419.00	212.08	162.27	115.49	92.35	78.64	212.08	162.27	115.49	92.35	78.64	254.50	194.72	138.59	110.82	94.36										
		QDMR-101-PS1	QDMR-101-PS1	QDMR-101-PS1		QDirect Makeready POEF (Per Additional POEF)	3,000.00	2,595.00	160.97	123.16	87.66	70.09	59.69	160.97	123.16	87.66	70.09	59.69	193.16	147.79	105.19	84.11	71.62										
		QDMR-101-1-PS1	QDMR-101-1-PS1	QDMR-101-1-PS1		QDirect Makeready POEF - Annual 1x5 Premium Support	600.00	586.00	36.35	27.81	19.80	15.83	13.48	36.35	27.81	19.80	15.83	13.48	43.62	33.37	23.75	18.99	16.17										
		QDMR-101-4-PS1	QDMR-101-4-PS1	QDMR-101-4-PS1		QDirect Makeready POEF - Annual 3x7 Platinum Support	900.00	878.00	54.46	41.67	29.66	23.71	20.19	54.46	41.67	29.66	23.71	20.19	65.35	50.00	35.59	28.46	24.23										
						QD-Print Server																											
		QDP-100-PS1	QDP-100-PS1	QDP-100-PS1		QDirect Print Server (Includes PC)	9,995.00	8,709.00	540.22	413.33	294.19	235.23	200.31	540.22	413.33	294.19	235.23	200.31	648.26	495.99	353.03	282.28	240.37										
		QDP-100-1-PS1	QDP-100-1-PS1	QDP-100-1-PS1		QDirect Print Server - Annual 1x5 Premium Support	1,999.00	1,953.00	121.14	92.69	65.97	52.75	44.92	121.14	92.69	65.97	52.75	44.92	145.37	111.23	79.17	63.30	53.90										
		QDP-100-4-PS1	QDP-100-4-PS1	QDP-100-4-PS1		QDirect Print Server - Annual 3x7 Platinum Support	2,999.00	2,926.00	181.62	138.99	98.91	79.09	67.34	181.62	138.99	98.91	79.09	67.34	217.95	166.78	118.69	94.90	80.81										
		QDP-100-9-PS1	QDP-100-9-PS1	QDP-100-9-PS1		QDirect Print Server - Remote Installation Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
						QDScan																											
		QDS-050-PS1	QDS-050-PS1	QDS-050-PS1		QDirect SCAN - Reintegration Fee	3,500.00	3,419.00	191.22	148.76	103.97	85.34	74.98	212.08	162.27	115.49	92.35	78.64	229.47	178.51	124.77	102.41	89.97										
		QDS-100-PS1	QDS-100-PS1	QDS-100-PS1		QDirect SCAN net output manager (Includes 2 PDEFs)	15,000.00	12,980.00	805.15	616.03	438.46	350.59	298.54	805.15	616.03	438.46	350.59	298.54	966.18	739.24	526.16	420.71	358.25										
		QDS-100-1-PS1	QDS-100-1-PS1	QDS-100-1-PS1		QDirect SCAN net output manager - Annual 1x5 Premium Support	3,000.00	2,930.00	181.75	139.06	98.98	79.14	67.39	181.75	139.06	98.98	79.14	67.39	218.10	166.87	118.77	94.97	80.87										
		QDS-100-4-PS1	QDS-100-4-PS1	QDS-100-4-PS1		QDirect SCAN net output manager - Annual 3x7 Platinum Support	4,500.00	4,394.00	272.56	208.54	148.43	118.68	101.06	272.56	208.54	148.43	118.68	101.06	327.07	250.25	178.12	142.42	121.27										
		QDS-100-9-PS1	QDS-100-9-PS1	QDS-100-9-PS1		QDirect SCAN net output manager - Remote Installation & Training Fee	7,000.00	6,836.00	382.34	297.43	207.88	170.63	149.91	424.04	324.44	230.92	184.64	157.23	458.80	356.92	249.46	204.75	179.90										
		QDS-101-PS1	QDS-101-PS1	QDS-101-PS1		QDirect SCAN PDEF (Per Additional PDEF)	3,000.00	2,595.00	160.97	123.16	87.66	70.09	59.69	160.97	123.16	87.66	70.09	59.69	193.16	147.79	105.19	84.11	71.62										
		QDS-101-1-PS1	QDS-101-1-PS1	QDS-101-1-PS1		QDirect SCAN PDEF - Annual 1x5 Premium Support	600.00	586.00	36.35	27.81	19.80	15.83	13.48	36.35	27.81	19.80	15.83	13.48	43.62	33.37	23.75	18.99	16.17										
		QDS-101-4-PS1	QDS-101-4-PS1	QDS-101-4-PS1		QDirect SCAN PDEF - Annual 3x7 Platinum Support	900.00	878.00	54.46	41.67	29.66	23.71	20.19	54.46	41.67	29.66	23.71	20.19	65.35	50.00	35.59	28.46	24.23										
		QDS-105-PS1	QDS-105-PS1	QDS-105-PS1		QDirect SCAN Reader (Per 5 MFPs)	1,500.00	865.00	53.66	41.05	29.22	23.38	19.90	53.66	41.05	29.22	23.38	19.90	64.39	49.26	35.06	28.04	23.87										
		QDS-105-1-PS1	QDS-105-1-PS1	QDS-105-1-PS1		QDirect SCAN Reader (Per 5 MFPs) - Annual 1x5 Premium Support	200.00	196.00	12.16	9.30	6.62	5.29	4.51	12.16	9.30	6.62	5.29	4.51	14.59	11.16	7.95	6.35	5.41										
		QDS-105-4-PS1	QDS-105-4-PS1	QDS-105-4-PS1		QDirect SCAN Reader (Per 5 MFPs) - Annual 3x7 Platinum Support	300.00	293.00	18.17	13.91	9.90	7.91	6.74	18.17	13.91	9.90	7.91	6.74	21.81	16.69	11.88	9.50	8.09										
		QDS-110-PS1	QDS-110-PS1	QDS-110-PS1		QDirect SCAN Accounting Module	7,500.00	6,490.00	402.57	308.02	219.23	175.29	149.27	402.57	308.02	219.23	175.29	149.27	483.09	369.62	263.08	210.35	179.12										
		QDS-110-1-PS1	QDS-110-1-PS1	QDS-110-1-PS1		QDirect SCAN Accounting Module - Annual 1x5 Premium Support	1,500.00	1,466.00	90.94	69.58	49.52	39.60	33.72	90.94	69.58	49.52	39.60	33.72	109.12	83.49	59.43	47.52	40.46										
		QDS-110-4-PS1	QDS-110-4-PS1	QDS-110-4-PS1		QDirect SCAN Accounting Module - Annual 3x7 Platinum Support	2,250.00	2,196.00	136.34	104.32	74.28	59.37	50.55	136.34	104.32	74.28	59.37	50.55	163.61	125.18	89.10	71.24	60.66										
		QDS-115-PS1	QDS-115-PS1	QDS-115-PS1		QDirect SCAN Account Lookup Module	3,000.00	2,595.00	160.97	123.16	87.66	70.09	59.69	160.97	123.16	87.66	70.09	59.69	193.16	147.79	105.19	84.11	71.62										
		QDS-115-1-PS1	QDS-115-1-PS1	QDS-115-1-PS1		QDirect SCAN Account Lookup Module - Annual 1x5 Premium Support	600.00	586.00	36.35	27.81	19.80	15.83	13.48	36.35	27.81	19.80	15.83	13.48	43.62	33.37	23.75	18.99	16.17										
		QDS-115-4-PS1	QDS-115-4-PS1	QDS-115-4-PS1		QDirect SCAN Account Lookup Module - Annual 3x7 Platinum Support	900.00	878.00	54.46	41.67	29.66	23.71	20.19	54.46	41.67	29.66	23.71	20.19	65.35	50.00	35.59	28.46	24.23										
		QDS-120-PS1	QDS-120-PS1	QDS-120-PS1		QDirect SCAN Job Cost Estimating Module	3,000.00	2,595.00	160.97	123.16	87.66	70.09	59.69	160.97	123.16	87.66	70.09	59.69	193.16	147.79	105.19	84.11	71.62										
		QDS-120-1-PS1	QDS-120-1-PS1	QDS-120-1-PS1		QDirect SCAN Job Cost Estimating Module - Annual 1x5 Premium Support	600.00	586.00	36.35	27.81	19.80	15.83	13.48	36.35	27.81	19.80	15.83	13.48	43.62	33.37	23.75	18.99	16.17										
		QDS-120-4-PS1	QDS-120-4-PS1	QDS-120-4-PS1		QDirect SCAN Job Cost Estimating Module - Annual 3x7 Platinum Support	900.00	878.00	54.46	41.67	29.66	23.71	20.19	54.46	41.67	29.66	23.71	20.19	65.35	50.00	35.59	28.46	24.23										
		QDS-125-PS1	QDS-125-PS1	QDS-125-PS1		QDirect SCAN Equitrac Integration Module	5,000.00	4,324.00	268.22	205.22	146.08	116.79	99.45	268.22	205.22	146.08	116.79	99.45	321.86	246.26	175.28	140.15	119.34										
		QDS-125-1-PS1	QDS-125-1-PS1	QDS-125-1-PS1		QDirect SCAN Equitrac Integration Module - Annual 1x5 Premium Support	1,000.00	977.00	60.60	46.37	33.00	26.39	22.47	60.60	46.37	33.00	26.39	22.47	72.72	55.64	39.60	31.67	26.97										
		QDS-125-4-PS1	QDS-125-4-PS1	QDS-125-4-PS1		QDirect SCAN Equitrac Integration Module - Annual 3x7 Platinum Support	1,500.00	1,466.00	90.94	69.58	49.52	39.60	33.72	90.94	69.58	49.52	39.60	33.72	109.12	83.49	59.43	47.52	40.46										
		QDS-125-9-PS1	QDS-125-9-PS1	QDS-125-9-PS1		QDirect SCAN - Equitrac Implementation Fee	5,000.00	4,884.00	273.16	212.50	148.52	121.60	107.11	302.95	231.79	164.98	131.92	112.33	327.79	255.00	178.23	146.29	128.53										
						RDO Print																											
		RDO-090-PS1	RDO-090-PS1	RDO-090-PS1		RDOPrint Rental - Initial 3-Months (Single Server, Single Customer)	12,500.00	12,178.00	755.40	577.97	411.37	328.93	280.09	755.40	577.97	411.37	328.93	280.09	906.48	693.56	493.65	394.71	336.11										
		RDO-091-PS1	RDO-091-PS1	RDO-091-PS1		RDOPrint Rental - Additional 3-Months (Single Server, Single Customer)	2,500.00	2,291.00	142.11	108.73	77.39	61.88	52.69	142.11	108.73	77.39	61.88	52.69	170.53	130.48	92.87	74.26	63.23										
		RDO-100-PS1	RDO-100-PS1	RDO-100-PS1		RDOPrint License (Single Server, Single Customer)	15,000.00	12,980.00	805.15	616.03	438.46	350.59	298.54	805.15	616.03	438.46	350.59	298.54	966.18	739.24	526.16	420.71	358.25										
		RDO-100-1-PS1	RDO-100-1-PS1	RDO-100-1-PS1		RDOPrint License - Annual 1x5 Premium Support	3,000.00	2,930.00	181.75	139.06	98.98	79.14	67.39	181.75	139.06	98.98	79.14	67.39	218.10	166.87	118.77	94.97	80.87										
		RDO-100-4-PS1	RDO-100-4-PS1	RDO-100-4-PS1		RDOPrint License - Annual 3x7 Platinum Support	4,500.00	4,394.00	272.56	208.54	148.43	118.68	101.06	272.56	208.54	148.43	118.68	101.06	327.07	250.25	178.12	142.42	121.27										
		RDO-100-9-PS1	RDO-100-9-PS1	RDO-100-9-PS1		RDOPrint Implementation Fee	1,500.00	1,466.00	81.99	63.79	44.58	36.59	32.15	90.94	69.58	49.52	39.60	33.72	98.39	76.54	53.50	43.91	38.58										
						Custom Software																											
		SCD-100-PS1	SCD-100-PS1	SCD-100-PS1		Software Custom Development (Variable)	500.00	488.00	27.29	21.23	14.84	12.18	10.70	30.27	23.16	16.48	13.18	11.22	32.75	25.48	17.81	14.62	12.84										
		SCD-100-1-PS1	SCD-100-1-PS1	SCD-100-1-PS1		Software Custom Development (Variable) - Annual 1x5 Premium Support	100.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68										
		SCD-100-4-PS1	SCD-100-4-PS1	SCD-100-4-PS1		Software Custom Development (Variable) - Annual 3x7 Platinum Support	150.00	146.00	9.06	6.93	4.93	3.94	3.36	9.06	6.93	4.93	3.94	3.36	10.87	8.31	5.92

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400027790

Note: Product list New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		WCRD-213.4-PS1	WCRD-213.4-PS1	WCRD-213.4-PS1		WebCRD Dynamics Desktop Module - Annual 3x7 Platinum Support	2,250.00	2,233.00	138.51	105.98	75.43	60.31	51.36	138.51	105.98	75.43	60.31	51.36	166.22	127.17	90.52	72.38	61.63									
		WCRD-213.9-PS1	WCRD-213.9-PS1	WCRD-213.9-PS1		WebCRD Dynamics Desktop Module - Implementation Fee	3,000.00	2,967.00	184.04	140.81	100.23	80.14	68.24	184.04	140.81	100.23	80.14	68.24	220.85	168.98	120.27	96.17	81.89									
		WCRD-214-PS1	WCRD-214-PS1	WCRD-214-PS1		Fusion Pro Desktop License (Per License)	765.00	761.00	47.26	36.12	25.71	20.55	17.50	47.26	36.12	25.71	20.55	17.50	56.65	43.34	30.85	24.67	21.00									
		WCRD-214-1-PS1	WCRD-214-1-PS1	WCRD-214-1-PS1		Fusion Pro Desktop License (Per License) - Annual 1x5 Premium Support	150.00	157.00	9.74	7.45	5.30	4.24	3.61	9.74	7.45	5.30	4.24	3.61	11.69	8.94	6.36	5.09	4.33									
		WCRD-214.4-PS1	WCRD-214.4-PS1	WCRD-214.4-PS1		Fusion Pro Desktop License (Per License) - Annual 3x7 Platinum Support	230.00	235.00	14.58	11.15	7.94	6.35	5.41	14.58	11.15	7.94	6.35	5.41	17.49	13.38	9.53	7.62	6.49									
		WCRD-215-PS1	WCRD-215-PS1	WCRD-215-PS1		WebCRD Dynamics Module (Requires PC & FusionPro Designer)	15,700.00	13,741.00	852.35	652.15	464.17	371.14	316.04	852.35	652.15	464.17	371.14	316.04	1,022.83	782.58	557.01	445.37	379.25									
		WCRD-215-1-PS1	WCRD-215-1-PS1	WCRD-215-1-PS1		WebCRD Dynamics Module - Annual 1x5 Premium Support	3,000.00	2,930.00	181.75	139.06	98.98	79.14	67.39	181.75	139.06	98.98	79.14	67.39	218.10	166.87	118.77	94.97	80.87									
		WCRD-215.4-PS1	WCRD-215.4-PS1	WCRD-215.4-PS1		WebCRD Dynamics Module - Annual 3x7 Platinum Support	4,500.00	4,423.00	274.36	209.92	149.41	119.47	101.73	274.36	209.92	149.41	119.47	101.73	329.23	251.90	179.29	143.36	122.07									
		WCRD-215.9-PS1	WCRD-215.9-PS1	WCRD-215.9-PS1		WebCRD Dynamics Module - Implementation Fee	3,000.00	2,930.00	183.87	127.48	89.10	73.13	64.25	183.75	139.06	98.98	79.14	67.39	196.85	152.98	109.02	87.76	77.11									
		WCRD-216-PS1	WCRD-216-PS1	WCRD-216-PS1		Fusion Pro Designer Licenses (5-pack)	500.00	433.00	26.88	20.55	14.63	11.70	9.96	26.88	20.55	14.63	11.70	9.96	32.23	24.66	17.55	14.03	11.95									
		WCRD-216-1-PS1	WCRD-216-1-PS1	WCRD-216-1-PS1		Fusion Pro Designer Licenses - Annual 1x5 Premium Support	100.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68									
		WCRD-216.4-PS1	WCRD-216.4-PS1	WCRD-216.4-PS1		Fusion Pro Designer Licenses - Annual 3x7 Platinum Support	150.00	149.00	9.24	7.07	5.03	4.02	3.43	9.24	7.07	5.03	4.02	3.43	11.09	8.49	6.04	4.83	4.11									
		WCRD-300-PS1	WCRD-300-PS1	WCRD-300-PS1		WebCRD Enterprise Authentication Module (LDAP)	5,000.00	4,324.00	268.22	205.22	146.06	116.79	99.45	268.22	205.22	146.06	116.79	99.45	321.86	246.26	175.28	140.15	119.34									
		WCRD-300-1-PS1	WCRD-300-1-PS1	WCRD-300-1-PS1		WebCRD Enterprise Authentication Module - Annual 1x5 Premium Support	1,000.00	977.00	60.60	46.37	33.00	26.39	22.47	60.60	46.37	33.00	26.39	22.47	72.72	55.64	39.60	31.67	26.97									
		WCRD-300.4-PS1	WCRD-300.4-PS1	WCRD-300.4-PS1		WebCRD Enterprise Authentication Module - Annual 3x7 Platinum Support	1,500.00	1,466.00	90.94	69.58	49.52	39.60	33.72	90.94	69.58	49.52	39.60	33.72	109.12	83.49	59.43	47.52	40.46									
		WCRD-300.9-PS1	WCRD-300.9-PS1	WCRD-300.9-PS1		WebCRD Enterprise Authentication Module - Implementation Fee	1,500.00	1,466.00	81.99	63.79	44.58	36.59	32.15	90.94	69.58	49.52	39.60	33.72	98.39	76.54	53.50	43.91	38.58									
		WCRD-301-PS1	WCRD-301-PS1	WCRD-301-PS1		WebCRD Book Assembly Module	5,000.00	4,147.00	257.24	196.82	140.09	112.01	95.38	257.24	196.82	140.09	112.01	95.38	308.69	236.18	168.10	134.41	114.46									
		WCRD-301-1-PS1	WCRD-301-1-PS1	WCRD-301-1-PS1		WebCRD Book Assembly Module - Annual 1x5 Premium Support	1,000.00	989.00	61.35	46.94	33.41	26.71	22.75	61.35	46.94	33.41	26.71	22.75	73.62	56.33	40.09	32.06	27.30									
		WCRD-301-4-PS1	WCRD-301-4-PS1	WCRD-301-4-PS1		WebCRD Book Assembly Module - Annual 3x7 Platinum Support	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-301-9-PS1	WCRD-301-9-PS1	WCRD-301-9-PS1		WebCRD Book Assembly Module - Implementation Fee	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-305-PS1	WCRD-305-PS1	WCRD-305-PS1		WebCRD Credit Card Module	5,000.00	4,324.00	268.22	205.22	146.06	116.79	99.45	268.22	205.22	146.06	116.79	99.45	321.86	246.26	175.28	140.15	119.34									
		WCRD-305-1-PS1	WCRD-305-1-PS1	WCRD-305-1-PS1		WebCRD Credit Card Module - Annual 1x5 Premium Support	1,000.00	977.00	60.60	46.37	33.00	26.39	22.47	60.60	46.37	33.00	26.39	22.47	72.72	55.64	39.60	31.67	26.97									
		WCRD-305-4-PS1	WCRD-305-4-PS1	WCRD-305-4-PS1		WebCRD Credit Card Module - Annual 3x7 Platinum Support	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-305-9-PS1	WCRD-305-9-PS1	WCRD-305-9-PS1		WebCRD Credit Card Module - Implementation Fee	1,500.00	1,466.00	81.99	63.79	44.58	36.59	32.15	90.94	69.58	49.52	39.60	33.72	98.39	76.54	53.50	43.91	38.58									
		WCRD-310-PS1	WCRD-310-PS1	WCRD-310-PS1		WebCRD AJCE (Advanced Job Cost Estimating) Module	5,000.00	4,324.00	268.22	205.22	146.06	116.79	99.45	268.22	205.22	146.06	116.79	99.45	321.86	246.26	175.28	140.15	119.34									
		WCRD-310-1-PS1	WCRD-310-1-PS1	WCRD-310-1-PS1		WebCRD AJCE Module - Annual 1x5 Premium Support	1,000.00	977.00	60.60	46.37	33.00	26.39	22.47	60.60	46.37	33.00	26.39	22.47	72.72	55.64	39.60	31.67	26.97									
		WCRD-310-4-PS1	WCRD-310-4-PS1	WCRD-310-4-PS1		WebCRD AJCE Module - Annual 3x7 Platinum Support	1,500.00	1,466.00	90.94	69.58	49.52	39.60	33.72	90.94	69.58	49.52	39.60	33.72	109.12	83.49	59.43	47.52	40.46									
		WCRD-310-9-PS1	WCRD-310-9-PS1	WCRD-310-9-PS1		WebCRD AJCE Module - Implementation Fee	1,500.00	1,466.00	81.99	63.79	44.58	36.59	32.15	90.94	69.58	49.52	39.60	33.72	98.39	76.54	53.50	43.91	38.58									
		WCRD-311-PS1	WCRD-311-PS1	WCRD-311-PS1		WebCRD PrintMIS Package	7,500.00	6,486.00	402.33	307.83	219.10	175.19	149.18	402.33	307.83	219.10	175.19	149.18	482.79	369.39	262.92	210.22	179.01									
		WCRD-311-1-PS1	WCRD-311-1-PS1	WCRD-311-1-PS1		WebCRD PrintMIS Package - Annual 1x5 Premium Support	1,500.00	1,466.00	90.94	69.58	49.52	39.60	33.72	90.94	69.58	49.52	39.60	33.72	109.12	83.49	59.43	47.52	40.46									
		WCRD-311-4-PS1	WCRD-311-4-PS1	WCRD-311-4-PS1		WebCRD PrintMIS Package - Annual 3x7 Platinum Support	2,250.00	2,198.00	136.34	104.32	74.25	59.37	50.55	136.34	104.32	74.25	59.37	50.55	163.61	125.18	89.10	71.24	60.66									
		WCRD-311-9-PS1	WCRD-311-9-PS1	WCRD-311-9-PS1		WebCRD PrintMIS Package - Implementation Fee	1,500.00	1,459.00	90.50	69.24	49.29	39.41	33.56	90.50	69.24	49.29	39.41	33.56	108.60	83.09	59.14	47.29	40.27									
		WCRD-315-PS1	WCRD-315-PS1	WCRD-315-PS1		WebCRD AutoStock Module	5,000.00	4,324.00	268.22	205.22	146.06	116.79	99.45	268.22	205.22	146.06	116.79	99.45	321.86	246.26	175.28	140.15	119.34									
		WCRD-315-1-PS1	WCRD-315-1-PS1	WCRD-315-1-PS1		WebCRD AutoStock Module - Annual 1x5 Premium Support	1,000.00	977.00	60.60	46.37	33.00	26.39	22.47	60.60	46.37	33.00	26.39	22.47	72.72	55.64	39.60	31.67	26.97									
		WCRD-315-4-PS1	WCRD-315-4-PS1	WCRD-315-4-PS1		WebCRD AutoStock Module - Annual 3x7 Platinum Support	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-315-9-PS1	WCRD-315-9-PS1	WCRD-315-9-PS1		WebCRD AutoStock Module - Implementation Fee	1,500.00	1,466.00	81.99	63.79	44.58	36.59	32.15	90.94	69.58	49.52	39.60	33.72	98.39	76.54	53.50	43.91	38.58									
		WCRD-325-PS1	WCRD-325-PS1	WCRD-325-PS1		WebCRD DocuShare Integration Module	5,000.00	4,147.00	257.24	196.82	140.09	112.01	95.38	257.24	196.82	140.09	112.01	95.38	308.69	236.18	168.10	134.41	114.46									
		WCRD-325-1-PS1	WCRD-325-1-PS1	WCRD-325-1-PS1		WebCRD DocuShare Integration Module - Annual 1x5 Premium Support	1,000.00	989.00	61.35	46.94	33.41	26.71	22.75	61.35	46.94	33.41	26.71	22.75	73.62	56.33	40.09	32.06	27.30									
		WCRD-325-4-PS1	WCRD-325-4-PS1	WCRD-325-4-PS1		WebCRD DocuShare Integration Module - Annual 3x7 Platinum Support	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-325-9-PS1	WCRD-325-9-PS1	WCRD-325-9-PS1		WebCRD DocuShare Integration Module - Implementation Fee	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-330-PS1	WCRD-330-PS1	WCRD-330-PS1		WebCRD XMPie Integration Module	5,000.00	4,324.00	268.22	205.22	146.06	116.79	99.45	268.22	205.22	146.06	116.79	99.45	321.86	246.26	175.28	140.15	119.34									
		WCRD-330-1-PS1	WCRD-330-1-PS1	WCRD-330-1-PS1		WebCRD XMPie Integration Module - Annual 1x5 Premium Support	1,000.00	977.00	60.60	46.37	33.00	26.39	22.47	60.60	46.37	33.00	26.39	22.47	72.72	55.64	39.60	31.67	26.97									
		WCRD-330-4-PS1	WCRD-330-4-PS1	WCRD-330-4-PS1		WebCRD XMPie Integration Module - Annual 3x7 Platinum Support	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-330-9-PS1	WCRD-330-9-PS1	WCRD-330-9-PS1		WebCRD XMPie Integration Module - Implementation Fee	1,500.00	1,489.00	92.36	70.67	50.30	40.22	34.25	92.36	70.67	50.30	40.22	34.25	110.84	84.80	60.36	48.26	41.10									
		WCRD-400-PS1	WCRD-400-PS1	WCRD-400-PS1		WebCRD Multilingual User Interface (UI)	10,000.00	9,889.00	613.41	469.33	334.05	267.10	227.45	613.41	469.33	334.05	267.10	227.45	736.10	563.20	400.86	320.52	272.94									
		WCRD-400-1-PS1	WCRD-400-1-PS1	WCRD-400-1-PS1		WebCRD Multilingual UI - Annual 1x5 Premium Support	2,000.00	1,968.00	122.08	93.40	66.48	53.16	45.26	122.08	93.40	66.48	53.16	45.26	146.49	112.08	79.77	63.79	54.32									
		WCRD-400-4-PS1	WCRD-400-4-PS1	WCRD-400-4-PS1		WebCRD Multilingual UI - Annual 3x7 Platinum Support	3,000.00	2,967.00	184.04	140.81	100.23	80.14	68.24	184.04	140.81	100.23	80.14	68.24	220.85	168.98	120.27	96.17	81.89									
		WCRD-900-PS1	WCRD-900-PS1	WCRD-900-PS1		Upgrade WebCRD Base License to WebCRD Pro License	12,500.00	10,814.00	670.79	513.23	365.30	292.09	248.72	670.79	513.23	365.30	292.09	248.72	804.95	615.88	438.36	350.50	298.47									
		WCRD-900-1-PS1	WCRD-900-1-PS1	WCRD-900-1-PS1		Upgrade WebCRD Base License to WebCRD Pro - Annual 1x5 Premium Support	2,500.00	2,441.00	151.42	115.85	82.46	65.93	56.14	151.42	115.85	82.46	65.93	56.14	181.70	139.02	98.95	79.12	67.37									
		WCRD-900-4-PS1	WCRD-900-4-PS1	WCRD-900-4-PS1		Upgrade WebCRD Base License to WebCRD Pro - Annual 3x7 Platinum Support	3,750.00	3,701.00	229.57	175.65	125.02	99.96	85.12	229.57	175.65	125.02	99.96	85.12	275.49	210.78	150.02	119.96	102.15									
		WCRD-900-9-PS1	WCRD-900-9-PS1	WCRD-900-9-PS1		Upgrade WebCRD Base to Pro - Remote Installation & Training Fee	3,500.00	3,467.00	215.06	164.54	117.12	93.64	79.74	215.06	164.54	117.12	93.64	79.74	258.07	197.45	140.54	112.37	95.69									
		WCRD-998-PS1	WCRD-998-PS1	WCRD-998-PS1		WebCRD Customization (Requires Quote, Variable)	500.00	486.00	30.15	23.07	16.42	13.13	11.18	30.15	23.07	16.42	13.13	11.18	36.18	27.68	19.70	15.75	13.41									
		WCRD-998-1-PS1	WCRD-998-1-PS1	WCRD-998-1-PS1		WebCRD Customization - Annual 1x5 Premium Support	100.00	97.00	6.02	4.60	3.28	2.62	2.23	6.02	4.60	3.28	2.62	2.23	7.22	5.52	3.93	3.14	2.68									
		WCRD-998-4-PS1	WCRD-998-4-PS1	WCRD-998-4-PS1		WebCRD Customization - Annual 3x7 Platinum Support	150.00	149.00	9.24	7.07	5.03	4.02	3.43	9.24	7.07	5.03	4.02	3.43	11.09	8.49	6.04	4.83	4.11									
		WCRD-999-PS1	WCRD-999-PS1	WCRD-999-PS1		WebCRD Backup or DR License	2,000.00	1,816.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		WCRD-999-1-PS1	WCRD-999-1-PS1	WCRD-999-1-PS1		WebCRD Backup or DR License - Annual 1x5 Premium Support	1,500.00	1,466.00	90.94	69.58	49.52	39.60	33.72	90.94	69.58	49.52	39.60	33.72	109.12	83.49	59.43	47.52	40.46									
		WCRD-999-4-PS1	WCRD-999-4-PS1	WCRD-999-4-PS1		WebCRD Backup or DR License - Annual 3x7 Platinum Support	2,250.00	2,198.00	136.34	104.32	74.25	59.37	50.55	136.34	104.32	74.25	59.37	50.55	163.61	125.18	89.10	71.24	60.66									
		WCRD-999-9-PS1	WCRD-999-9-PS1	WCRD-999-9-PS1		WebCRD Backup or DR License - Remote Installation & Training Fee	3,500.00	3,467.00	215.06	164.54	117.12	93.64	79.74	215.06	164.54	117.12	93.64	79.74	258.07	197.45	140.54	112.37	95.69									
						SMART DEVICE MONITOR																											
						Software																											
		420362-PS1	420362-PS1	420362-PS1		SmartDeviceMonitor Accounting Tier 1 (up to 5 devices)	900.00	737.00	45.72	34.98	24.90	19.91	16.95	45.72	34.98	24.90	19.91	16.95	54.86	41.97	29.88	23.89	20.34									
		420363-PS1	420363-PS1	420363-PS1		SmartDeviceMonitor Accounting Tier 2 (up to 10 devices)	1,350.00	1,105.00	68.54	52.44	37.33	29.85	25.42	68.54	52.44	37.33	29.85	25.42	82.25	62.93	44.79	35.82	30.50									
		420364-PS1	420364-PS1	420364-PS1		SmartDeviceMonitor Accounting Tier 3 (up to 25 devices)	2,070.00	1,696.00	105.20	80.49	57.29	45.81	39.01	105.20	80.49	57.29	45.81	39.01	126.24	96.59	68.75	54.97	46.81									
		420365-PS1	420365-PS1	420365-PS1		SmartDeviceMonitor Accounting Tier 4 (up to 50 devices)	3,150.00	2,580.00	160.04	122.45	87.15	69.69	59.34	160.04	122.45	87.15	69.69	59.34	192.04	146.94	104.58	83.62	71.21									
						STREAMLINE NX																											
						Plug-ins																											
		420582MS-PS1	420582MS-PS1	420582MS-PS1		Streamline NX RightFax Plug-in 1 Yr M&S Add-on	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02									
		420582-PS1	420582-PS1	420582-PS1		Streamline NX RightFax Plug-in	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		420583MS-PS1	420583MS-PS1	420583MS-PS1		Streamline NX MS SharePoint Server Plug-in 1 Yr M&S Add-on	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02									
		420583-PS1	420583-PS1	420583-PS1		Streamline NX MS SharePoint Server Plug-in	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		420584MS-PS1	420584MS-PS1	420584MS-PS1		Streamline NX Barcode Plug-in 1 Yr M&S Add-on	456.00	415.00	25.74	19.70	14.02	11.21	9.55	25.74	19.70	14.02	11.21	9.55	30.89	23.64	16.82	13.45	11.45									
		420584-PS1	420584-PS1	420584-PS1		Streamline NX Barcode Plug-in	3,800.00	3,071.00	190.46	145.75	103.74	82.95	70.63	190.46	145.75	103.74	82.95	70.63	228.56	174.90	124.49	99.54	84.76									
		420585MS-PS1	420585MS-PS1	420585MS-PS1		Streamline NX Hotfolder Plug-in 1 Yr M&S Add-on	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02									
		420585-PS1	420585-PS1	420585-PS1		Streamline NX Hotfolder Plug-in	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		430613MS-PS1	430613MS-PS1	430613MS-PS1		Streamline NX DocumentMall Plug-in for RAC 1 Yr M&S Add-on	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02									
		430613-PS1	430613-PS1	430613-PS1		Streamline NX DocumentMall Plug-in for RAC	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
						GS NX & GS v3.1 Customer Upgrade MFP																											
		430620-PS1	430620-PS1	430620-PS1		SL NX 1 MFP Upgrade Lic	1,179.07	969.00	60.11	45.99	32.73	26.17	22.29	60.11	45.99	32.73	26.17	22.29	72.13	55.19	39.28	31.41	26.74									
		430621-PS1	430621-PS1	430621-PS1		SL NX 5 MFP Upgrade Lic	4,477.50	3,677.00	228.08	174.51	124.21	99.32	84.57	228.08	174.51	124.21	99.32	84.57	273.70	209.41	149.05	119.18	101.49									
		430622-PS1	430622-PS1	430622-PS1		SL NX 15 MFP Upgrade Lic	10,232.50	8,400.00	521.05	398.66	283.75	226.88	193.20	521.05	398.66	283.75	226.88	193.20	625.26	478.40	340.50	272.26	231.84									
		430623-PS1	430623-PS1	430623-PS1		SL NX 25 MFP Upgrade Lic	14,732.50	12,093.00	750.13	573.93	408.50	326.63	278.14	750.13	573.93	408.50	326.63	278.14	900.15	688.72	490.20	391.96	333.77									
		430624-PS1	430624-PS1	430624-PS1		SL NX 50 MFP Upgrade Lic	26,799.47	21,998.00	1,364.54	1,044.03	743.09	594.17	505.95	1,364.54	1,044.03	743.09	594.17	505.95	1,637.44	1,252.83	891.71	713.00	607.14									
		430625-PS1	430625-PS1	430625-PS1		SL NX 100 MFP Upgrade Lic	43,197.50	35,459.00	2,199.52	1,682.88	1,197.81	957.75	815.56	2,199.52	1,682.88	1,197.81	957.75	815.56	2,639.43	2,019.46	1,437.37	1,149.30	978.67									
		430626-PS1	430626-PS1	430626-PS1		SL NX 250 MFP Upgrade Lic	85,622.50	70,281.00	4,359.53	3,335.54	2,374.09	1,898.29	1,616.46	4,359.53	3,335.54	2,374.09	1,898.29	1,616.46	5,231.44	4,002.64	2,848.91	2,277.95	1,939.76									
		430627-PS1	430627-PS1	430627-PS1		SL NX 500 MFP Upgrade Lic	154,997.50	127,224.00	7,891.70	6,038.05	4,297.63	3,436.32	2,926.15	7,891.70	6,038.05	4,297.63	3,436.32	2,926.15	9,470.05	7,245.66	5,157.15	4,123.58	3,511.38									
						GS NX & GS v3.1 Customer Upgrade MFP 1 Yr M&S																											
		430620MS-PS1	430620MS-PS1	430620MS-PS1		SL NX 1 MFP Upgrade Lic 1 Yr M&S	189.00	173.00	10.73	8.21	5.84	4.67	3.98	10.73	8.21	5.84	4.67	3.98	12.88	9.85	7.01	5.61	4.77									
		430621MS-PS1	430621MS-PS1	430621MS-PS1		SL NX 5 MFP Upgrade Lic 1 Yr M&S	716.00	652.00	40.44	30.94	22.02	17.61	15.00	40.44	30.94	22.02	17.61	15.00	48.53	37.13	26.43	21.13	18.00									
		430622MS-PS1	430622MS

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400032730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		4208390MS-P51	4208390MS-P51	4208390MS-P51		RICOH Ensemble NX 500 Device Base License for MA over 2500 1 Yr M&S	4,377.45	3,981.00	246.94	188.94	134.46	107.53	91.56	246.94	188.94	134.46	107.53	91.56	296.33	226.73	161.37	129.03	109.88									
		430636-P51	430636-P51	430636-P51		RICOH Ensemble NX 1 Device SPM Option License	485.00	392.00	24.32	18.60	13.24	10.59	9.02	24.32	18.60	13.24	10.59	9.02	29.18	22.33	15.89	12.71	10.82									
		430637-P51	430637-P51	430637-P51		RICOH Ensemble NX 5 Device SPM Option License	2,297.00	1,858.00	115.25	88.18	62.76	50.18	42.73	115.25	88.18	62.76	50.18	42.73	138.30	105.82	75.32	60.22	51.28									
		430638-P51	430638-P51	430638-P51		RICOH Ensemble NX 15 Device SPM Option License	6,165.00	4,982.00	309.03	236.45	168.29	134.56	114.59	309.03	236.45	168.29	134.56	114.59	370.84	283.73	201.95	161.48	137.50									
		430639-P51	430639-P51	430639-P51		RICOH Ensemble NX 25 Device SPM Option License	9,605.00	7,762.00	481.46	368.38	262.20	209.65	178.53	481.46	368.38	262.20	209.65	178.53	577.77	442.06	314.64	251.58	214.23									
		430640-P51	430640-P51	430640-P51		RICOH Ensemble NX 50 Device SPM Option License	14,987.50	12,112.00	751.31	574.84	409.14	327.15	278.58	751.31	574.84	409.14	327.15	278.58	901.57	689.80	490.97	392.57	334.29									
		430641-P51	430641-P51	430641-P51		RICOH Ensemble NX 100 Device SPM Option License	20,587.50	16,637.00	1,031.99	789.59	562.00	449.27	382.65	1,031.99	789.59	562.00	449.27	382.65	1,238.39	947.51	674.40	539.24	459.18									
		430642-P51	430642-P51	430642-P51		RICOH Ensemble NX 250 Device SPM Option License	39,937.50	31,926.00	1,980.37	1,515.21	1,078.46	862.32	734.30	1,980.37	1,515.21	1,078.46	862.32	734.30	2,376.44	1,818.25	1,294.15	1,034.79	881.16									
		430643-P51	430643-P51	430643-P51		RICOH Ensemble NX 500 Device SPM Option License	60,720.00	49,097.00	3,043.63	2,328.72	1,657.48	1,325.30	1,128.54	3,043.63	2,328.72	1,657.48	1,325.30	1,128.54	3,652.35	2,794.46	1,988.98	1,590.36	1,354.25									
		430638MS-P51	430638MS-P51	430638MS-P51		RICOH Ensemble NX 1 Device SPM Option License 1 Year M&S	58.20	55.00	3.41	2.61	1.86	1.49	1.27	3.41	2.61	1.86	1.49	1.27	4.09	3.13	2.23	1.78	1.52									
		430637MS-P51	430637MS-P51	430637MS-P51		RICOH Ensemble NX 5 Device SPM Option License 1 Year M&S	275.70	252.00	15.63	11.96	8.51	6.81	5.80	15.63	11.96	8.51	6.81	5.80	18.76	14.35	10.22	8.17	6.96									
		430638MS-P51	430638MS-P51	430638MS-P51		RICOH Ensemble NX 15 Device SPM Option License 1 Year M&S	739.80	673.00	41.75	31.94	22.73	18.18	15.48	41.75	31.94	22.73	18.18	15.48	50.10	38.33	27.28	21.81	18.57									
		430639MS-P51	430639MS-P51	430639MS-P51		RICOH Ensemble NX 25 Device SPM Option License 1 Year M&S	1,152.60	1,048.00	65.01	49.74	35.40	28.31	24.10	65.01	49.74	35.40	28.31	24.10	78.01	59.69	42.48	33.97	28.92									
		430640MS-P51	430640MS-P51	430640MS-P51		RICOH Ensemble NX 50 Device SPM Option License 1 Year M&S	1,798.50	1,636.00	101.48	77.64	55.26	44.19	37.61	101.48	77.64	55.26	44.19	37.61	121.78	93.17	66.32	53.03	45.15									
		430641MS-P51	430641MS-P51	430641MS-P51		RICOH Ensemble NX 100 Device SPM Option License 1 Year M&S	2,470.50	2,246.00	139.32	106.60	75.87	60.66	51.66	139.32	106.60	75.87	60.66	51.66	167.18	127.91	91.04	72.80	61.99									
		430642MS-P51	430642MS-P51	430642MS-P51		RICOH Ensemble NX 250 Device SPM Option License 1 Year M&S	4,792.50	4,310.00	267.35	204.55	145.59	116.41	99.13	267.35	204.55	145.59	116.41	99.13	320.82	245.46	174.71	139.70	118.96									
		430643MS-P51	430643MS-P51	430643MS-P51		RICOH Ensemble NX 500 Device SPM Option License 1 Year M&S	7,286.40	6,625.00	410.95	314.42	223.79	178.94	152.38	410.95	314.42	223.79	178.94	152.38	493.14	377.31	268.55	214.73	182.85									
		430831-P51	430831-P51	430831-P51		RICOH Ensemble NX 1 Device SPM Option License for MA over 500	330.50	275.00	17.06	13.05	9.29	7.43	6.33	17.06	13.05	9.29	7.43	6.33	20.47	15.66	11.15	8.91	7.59									
		430832-P51	430832-P51	430832-P51		RICOH Ensemble NX 5 Device SPM Option License for MA over 500	1,608.25	1,301.00	80.70	61.75	43.96	35.14	29.92	80.70	61.75	43.96	35.14	29.92	96.84	74.09	52.74	42.17	35.91									
		430833-P51	430833-P51	430833-P51		RICOH Ensemble NX 15 Device SPM Option License for MA over 500	3,489.00	2,816.35	165.54	117.82	94.21	80.22	216.36	165.54	117.82	94.21	80.22	259.63	198.65	141.39	113.05	96.27										
		430834-P51	430834-P51	430834-P51		RICOH Ensemble NX 25 Device SPM Option License for MA over 500	6,723.50	5,434.00	337.07	257.90	183.56	146.77	124.98	337.07	257.90	183.56	146.77	124.98	404.49	309.48	220.27	176.13	149.98									
		430835-P51	430835-P51	430835-P51		RICOH Ensemble NX 50 Device SPM Option License for MA over 500	10,491.25	8,479.00	525.95	402.41	286.42	229.02	195.02	525.95	402.41	286.42	229.02	195.02	631.14	482.90	343.70	274.82	234.02									
		430836-P51	430836-P51	430836-P51		RICOH Ensemble NX 100 Device SPM Option License for MA over 500	14,411.25	11,646.00	722.40	552.72	393.46	314.56	267.88	722.40	552.72	393.46	314.56	267.88	866.88	663.26	472.08	377.47	321.43									
		430838-P51	430838-P51	430838-P51		RICOH Ensemble NX 250 Device SPM Option License for MA over 500	27,655.25	22,348.00	1,386.25	1,060.64	754.92	603.62	514.00	1,386.25	1,060.64	754.92	603.62	514.00	1,663.50	1,272.76	905.90	724.34	616.80									
		430839-P51	430839-P51	430839-P51		RICOH Ensemble NX 500 Device SPM Option License for MA over 500	42,504.00	34,347.00	2,130.54	1,630.11	1,160.24	927.71	789.98	2,130.54	1,630.11	1,160.24	927.71	789.98	2,556.65	1,956.13	1,392.29	1,113.25	947.98									
		4208330MS-P51	4208330MS-P51	4208330MS-P51		RICOH Ensemble NX 1 Device SPM Option License for MA over 500 1Yr M&S	40.74	37.00	2.30	1.76	1.25	1.00	0.85	2.30	1.76	1.25	1.00	0.85	2.75	2.11	1.50	1.20	1.02									
		4208332MS-P51	4208332MS-P51	4208332MS-P51		RICOH Ensemble NX 5 Device SPM Option License for MA over 500 1Yr M&S	192.99	176.00	10.92	8.35	5.95	4.75	4.05	10.92	8.35	5.95	4.75	4.05	13.10	10.02	7.13	5.70	4.86									
		4208333MS-P51	4208333MS-P51	4208333MS-P51		RICOH Ensemble NX 15 Device SPM Option License for MA over 500 1Yr M&S	517.86	472.00	29.28	22.40	15.94	12.75	10.86	29.28	22.40	15.94	12.75	10.86	35.13	26.88	19.13	15.30	13.03									
		4208334MS-P51	4208334MS-P51	4208334MS-P51		RICOH Ensemble NX 25 Device SPM Option License for MA over 500 1Yr M&S	806.82	734.00	45.53	34.84	24.79	19.83	16.88	45.53	34.84	24.79	19.83	16.88	54.64	41.80	29.75	23.79	20.26									
		4208335MS-P51	4208335MS-P51	4208335MS-P51		RICOH Ensemble NX 50 Device SPM Option License for MA over 500 1Yr M&S	1,258.95	1,145.00	71.02	54.34	38.68	30.93	26.34	71.02	54.34	38.68	30.93	26.34	85.23	65.21	46.41	37.11	31.60									
		4208336MS-P51	4208336MS-P51	4208336MS-P51		RICOH Ensemble NX 100 Device SPM Option License for MA over 500 1Yr M&S	1,729.35	1,573.00	97.57	74.65	53.14	42.49	36.18	97.57	74.65	53.14	42.49	36.18	117.09	89.59	63.76	50.98	43.41									
		4208338MS-P51	4208338MS-P51	4208338MS-P51		RICOH Ensemble NX 250 Device SPM Option License for MA over 500 1Yr M&S	3,318.63	3,018.00	187.21	143.23	101.95	81.52	69.41	187.21	143.23	101.95	81.52	69.41	224.65	171.88	122.34	97.82	83.30									
		4208339MS-P51	4208339MS-P51	4208339MS-P51		RICOH Ensemble NX 500 Device SPM Option License for MA over 500 1Yr M&S	5,100.48	4,637.00	287.63	220.07	156.64	125.25	106.65	287.63	220.07	156.64	125.25	106.65	345.16	264.09	187.97	150.29	127.98									
		420840-P51	420840-P51	420840-P51		RICOH Ensemble NX 1 Device SPM Option License for MA over 2500	242.50	197.00	12.22	9.35	6.65	5.32	4.53	12.22	9.35	6.65	5.32	4.53	14.66	11.22	7.98	6.39	5.44									
		420841-P51	420841-P51	420841-P51		RICOH Ensemble NX 5 Device SPM Option License for MA over 2500	1,148.75	929.00	57.63	44.09	31.38	25.09	21.37	57.63	44.09	31.38	25.09	21.37	69.15	52.91	37.66	30.11	25.64									
		420842-P51	420842-P51	420842-P51		RICOH Ensemble NX 15 Device SPM Option License for MA over 2500	3,082.50	2,492.00	154.58	118.27	84.18	67.31	57.32	154.58	118.27	84.18	67.31	57.32	185.49	141.92	101.02	80.77	68.78									
		420843-P51	420843-P51	420843-P51		RICOH Ensemble NX 25 Device SPM Option License for MA over 2500	4,802.50	3,882.00	240.80	184.24	131.13	104.85	89.29	240.80	184.24	131.13	104.85	89.29	288.96	221.09	157.36	125.82	107.14									
		420844-P51	420844-P51	420844-P51		RICOH Ensemble NX 50 Device SPM Option License for MA over 2500	7,493.75	6,057.00	375.72	287.47	204.61	163.60	139.31	375.72	287.47	204.61	163.60	139.31	450.86	344.96	245.53	196.32	167.17									
		420845-P51	420845-P51	420845-P51		RICOH Ensemble NX 100 Device SPM Option License for MA over 2500	10,293.75	8,319.00	516.03	394.82	281.02	224.70	191.34	516.03	394.82	281.02	224.70	191.34	619.23	473.78	337.22	269.64	229.60									
		420847-P51	420847-P51	420847-P51		RICOH Ensemble NX 250 Device SPM Option License for MA over 2500	19,753.75	15,964.00	990.25	757.65	539.26	431.19	367.17	990.25	757.65	539.26	431.19	367.17	1,188.30	909.18	647.12	517.43	440.61									
		420848-P51	420848-P51	420848-P51		RICOH Ensemble NX 500 Device SPM Option License for MA over 2500	30,360.00	24,533.00	1,521.78	1,164.34	828.72	662.64	564.26	1,521.78	1,164.34	828.72	662.64	564.26	1,826.14	1,397.20	994.47	795.16	677.11									
		420840MS-P51	420840MS-P51	420840MS-P51		RICOH Ensemble NX 1 Device SPM Option License for MA over 2500 1 Yr M&S	29.10	27.00	1.67	1.28	0.91	0.73	0.62	1.67	1.28	0.91	0.73	0.62	2.01	1.54	1.09	0.88	0.75									
		420841MS-P51	420841MS-P51	420841MS-P51		RICOH Ensemble NX 5 Device SPM Option License for MA over 2500 1 Yr M&S	137.85	126.00	7.82	5.98	4.26	3.40	2.90	7.82	5.98	4.26	3.40	2.90	9.38	7.18	5.11	4.08	3.48									
		420842MS-P51	420842MS-P51	420842MS-P51		RICOH Ensemble NX 15 Device SPM Option License for MA over 2500 1 Yr M&S	369.90	336.00	20.84	15.95	11.36	9.08	7.73	20.84	15.95	11.36	9.08	7.73	25.01	19.14	13.62	10.89	9.27									
		420843MS-P51	420843MS-P51	420843MS-P51		RICOH Ensemble NX 25 Device SPM Option License for MA over 2500 1 Yr M&S	576.30	525.00	32.57	24.92	17.73	14.18	12.08	32.57	24.92	17.73	14.18	12.08	39.08	29.90	21.28	17.02	14.49									
		420844MS-P51	420844MS-P51	420844MS-P51		RICOH Ensemble NX 50 Device SPM Option License for MA over 2500 1 Yr M&S	899.25	818.00	50.74	38.82	27.62	22.09	18.81	50.74	38.82	27.62	22.09	18.81	60.89	46.59	33.16	26.51	22.58									
		420845MS-P51	420845MS-P51	420845MS-P51		RICOH Ensemble NX 100 Device SPM Option License for MA over 2500 1 Yr M&S	1,235.25	1,124.00	69.72	53.35	37.97	30.36	25.85	69.72	53.35	37.97	30.36	25.85	83.67	64.01	45.56	36.43	31.02									
		420847MS-P51	420847MS-P51	420847MS-P51		RICOH Ensemble NX 250 Device SPM Option License for MA over 2500 1 Yr M&S	2,370.45	2,156.00	133.74	102.33	72.83	58.23	49.59	133.74	102.33	72.83	58.23	49.59	160.48	122.79	87.40	69.88	59.51									
		420848MS-P51	420848MS-P51	420848MS-P51		RICOH Ensemble NX 500 Device SPM Option License for MA over 2500 1 Yr M&S	3,643.25	3,313.00	205.51	157.23	111.91	89.48	76.20	205.51	157.23	111.91	89.48	76.20	246.61	188.68	134.30	107.38	91.44									
		430644-P51	430644-P51	430644-P51		RICOH Ensemble NX 1 Device SPM Option License	522.50	423.00	26.24	20.08	14.29	11.43	9.73	26.24	20.08	14.29	11.43	9.73	31.49	24.09	17.15	13.71	11.67									
		430645-P51	430645-P51	430645-P51		RICOH Ensemble NX 5 Device SPM Option License	2,517.50	2,035.00	126.23	96.58	68.74	54.97	46.81	126.23	96.58	68.74	54.97	46.81	151.48	115.90	82.49	65.96	56.17									
		430646-P51	430646-P51	430646-P51		RICOH Ensemble NX 15 Device SPM Option License	6,385.00	5,160.00	320.07	244.89	174.30	139.37	118.68	320.07	244.89	174.30	139.37	118.68	384.09	293.87	209.17	167.25	142.42									
		430647-P51	430647-P51	430647-P51		RICOH Ensemble NX 25 Device SPM Option License	9,317.50	7,530.00	467.09	357.37	254.36	203.39	173.19	467.09	357.37	254.36	203.39	173.19	560.50	428.85	305.24	244.06	207.83									
		430648-P51	430648-P51	430648-P51		RICOH Ensemble NX 50 Device SPM Option License	17,302.50	13,983.00	867.37	663.63	472.35	377.69	321.61	867.37	663.63	472.35	377.69	321.61	1,040.84	796.36	566.81	453.22	385.93									
		430649-P51	430649-P51	430649-P51		RICOH Ensemble NX 100 Device SPM Option License	21,952.50	25,829.00	1,602.17	1,225.94	872.50	697.64	594.07	1,602.17	1,225.94	872.50	697.64	594.07	1,922.61	1,471.01	1,047.00	837.17	712.88									
		430650-P51	430650-P51	430650-P51		RICOH Ensemble NX 250 Device SPM Option License	66,585.00	53,806.00	3,337.59	2,553.63	1,817.57	1,453.30	1,237.54	3,337.59	2,553.63	1,817.57	1,453.30	1,237.54	4,005.10	3,064.36	2,181.08	1,743.96	1,485.05									
		430651-P51	430651-P51	430651-P51		RICOH Ensemble NX 500 Device SPM Option License	119,855.00	96,853.00	6,007.79	4,596.64	3,271.69	2,616.00	2,227.62	6,007.79	4,596.64	3,271.69	2,616.00	2,227.62	7,209.35	5,515.97	3,926.03	3,139.20	2,673.14									
		430644MS-P51	430644MS-P51	430644MS-P51		RICOH Ensemble NX 1 Device SPM Option License 1 Yr M&S	62.05	58.00	3.60	2.75	1.96	1.57	1.33	3.60	2.75	1.96	1.57	1.33	4.32	3.30	2.35	1.88	1.60									
		430645MS-P51	430645MS-P51	430645MS-P51		RICOH Ensemble NX 5 Device SPM Option License 1 Yr M&S	302.10	276.00	17.12	13.10	9.32	7.45	6.35	17.12	13.10	9.32	7.45	6.35	20.54	15.72	11.19	8.95	7.62									
		430646MS-P51	430646MS-P51	430646MS-P51		RICOH Ensemble NX 15 Device SPM Option License 1 Yr M&S	766.20	698.00	43.30	33.13	23.58	18.85	16.05	43.30	33.13	23.58	18.85	16.05	51.96	39.75	28.29	22.62	19.26									
		430647MS-P51	430647MS-P51	430647MS-P51		RICOH Ensemble NX 25 Device SPM Option License 1 Yr M&S	1,118.10	1,016.00	63.15	48.31	34.39	27.50	23.41	63.15	48.31	34.39	27.50	23.41	75.78	57.98	41.27	33.00	28.10									
		430648MS-P51	430648MS-P51	430648MS-P51		RICOH Ensemble NX 50 Device SPM Option License 1 Yr M&S	2,076.30	1,889.00	117.17	89.65	63.81	51.02	43.45	117.17	89.65	63.81	51.02	43.45	140.61	107.58	76.57	61.23	52.14									
		430649MS-P51	430649MS-P51	430649MS-P51		RICOH Ensemble NX 100 Device SPM Option License 1 Yr M&S	3,835.50	3,488.00	216.36	165.54	117.82	94.21	80.22	216.36	165.54	117.82	94.21	80.22	259.63	198.65	141.39	113.05	96.27									
		430650MS-P51	430650MS-P51	430650MS-P51		RICOH Ensemble NX 250 Device SPM Option License 1 Yr M&S	7,990.20	7,265.00	450.65	344.80	245.41	196.23	167.10	450.65	344.80	245.41	196.23	167.10	540.78	413.76	294.49	235.47	200.51									
		430651MS-P51	430651MS-P51	430651MS-P51		RICOH Ensemble NX 500 Device SPM Option License 1 Yr M&S	14,362.60	13,076.00	811.10	620.59	441.71	353.18	300.75	811.10	620.59	441.71	353.18	300.75	973.33	744.70	530.05	423.82	360.90									
		420849-P51	420849-P51	420849-P51		RICOH Ensemble NX 1 Device SPM Option License for MA over 500	365.75	296.00	18.36	14.05	10.00	7.99	6.81	18.36	14.05	10.00	7.99	6.81	22.03	16.86	12.00	9.59	8.17									
		420850-P51	420850-P51	420850-P51		RICOH Ensemble NX 5 Device SPM Option License for MA over 500	1,762.25	1,425.00	88.39	67.63	48.14	38.46	32.78	88.39	67.63	48.14	38.46	32.78	106.07	81.16	57.76	46.19	39.33									
		420852-P51	420852-P51	420852-P51		RICOH Ensemble NX 15 Device SPM Option License for MA over 500	4,469.50	3,612.00	224.05	171.43	122.01	97.56	83.08	224.05	171.43	122.01	97.56	83.08	268.86	205.71	146.42	117.07	99.69									
		420853-P51	420853-P51	420853-P51		RICOH Ensemble NX 25 Device SPM Option License for MA over 500	6,522.25	5,272.00	327.02	250.21	178.09	142.40	121.26	327.02	250.21	178.09	142.40	121.26	392.43	300.25	213.71	170.88	145.51									
		420854-P51	420854-P51	420854-P51		RICOH Ensemble NX 50 Device SPM Option License for MA over 500	12,111.75	9,788.00	607.15	464.54	330.64	264.37	225.12	607.15	464.54	330.64	264.37	225.12	728.58	557.46	396.77	317.25	270.15									
		420855-P51	420855-P51	420855-P51		RICOH Ensemble NX 100 Device SPM Option License for MA over 500	22,373.75	18,081.00	1,121.56	858.12	610.78	488.37	415.86	1,121.56	858.12	610.78	488.37	415.86	1,345.88	1,029.75	732.93	586.04	499.04									
		420856-P51	420856-P51	420856-P51		RICOH Ensemble NX 250 Device SPM Option License for MA over 500	46,609.50	37,666.00	2,336.36	1,787.58	1,272.32	1,017.33	866.36	2,336.36	1,787.58	1,272.32	1,017.33	866.36	2,803.63	2,145.10	1,526.78	1,220.80	1,039.55									
		420857-P51	420857-P51	420857-P51		RICOH Ensemble NX 500 Device SPM Option License for MA over 500	83,898.50	67,798.00	4,205.51	3,217.69	2,290.22	1,831.22	1,559.35	4,205.51	3,217.69	2,290.22	1,831.22	1,559.35	5,046.61	3,861.23	2,748.26	2,197.47	1,871.22									
		420849MS-P51	420849MS-P51	420849MS-P51		RICOH Ensemble NX 1 Device SPM Option License for MA over 500 1Yr M&S	43.89	40.00	2.48	1.90	1.36	1.08	0.92	2.48	1.90	1.35	1.08	0.92	2.98	2.28	1.62	1.30	1.10									
		420850MS-P51	420850MS-P51	420850MS-P51		RICOH Ensemble NX 5 Device SPM Option License for MA over 500 1Yr M&S	211.47	193.00	11.97	9.16	6.52	5.21	4.44	11.97	9.16	6.52	5.21	4.44	14.37	10.99	7.82	6.26	5.33									
		420852MS-P51	420852MS-P51	420852MS-P51		RICOH Ensemble NX 15 Device SPM Option License for MA over 500 1Yr M&S	536.34	489.00	30.33	23.21	16.52	13.21	11.25	30.33	23.21	16.52	13.21	11.25	36.40	27.85	19.82	15.85	13.50									
		420853MS-P51	420853MS-P51	420853MS-P51		RICOH Ensemble NX 25 Device SPM Option License for MA over 500 1Yr M&S	782.67	712.00	44.17	33.79	24.05	19.23	16.38	44.17	33.79	24.05	19.23	16.38	53.00	40.55	28.86	23.08	19.65									
		420854MS-P51	420854MS-P51	420854MS-P51		RICOH Ensemble NX 50 Device SPM Option License for MA over 500 1Yr M&S	1,453.41	1,322.00	82.00	62.74	44.66	35.71	30.41	82.00	62.74	44.66	35.71	30.41	98.40	75.29	53.59	42.85	36.49									
		420855MS-P51	420855MS-P51	420855MS-P51		RICOH Ensemble NX 100 Device SPM Option License for MA over 500 1Yr M&S	2,684.85	2,441.00	151.42	115.85	82.46	65.93	56.14	151.42	115.85	82.46	65.93	56.14	181.70	139.02	98.95	79.12	67.37									
		420856MS-P51	420856MS-P51	420856MS-P51		RICOH Ensemble NX 250 Device SPM Option License for MA over 500 1Yr M&S	5,593.14	5,086.00	315.48	241.38	171.81	137.37	116.98	315.48	241.38	171.81	137.37	116.98	378.58	289.66	206.17	164.85	140.37									
		420857MS-P51	420857MS-P51	420857MS-P51		RICOH Ensemble NX 500 Device SPM Option License for MA over 500 1Yr M&S	10,067.62	9,154.00	567.82	434.45	309.22	247.25	210.54	567.82	434.45	309.22	247.25	210.54	681.38	521.34	371.07	296.70	252.65									
		420858-P51	420858-P51	420858-P51		RICOH Ensemble NX 1 Device SPM Option License for MA over 2500	261.25	212.00	13.15	10.06	7.16	5.73	4.88	13.15	10.06	7.16	5.73	4.88	15.78	12.07	8.59	6.87	5.85									
		420861-P51	420861-P51	420861-P51		RICOH Ensemble NX 5 Device SPM Option License for MA over 2500	1,258.75	1,018.00	63.15	48.31	34.38	27.50	23.41	63.15	48.31	34.39	27.50	23.41	75.78	57.98	41.27	33.00	28.10									
		420862-P51	420862-P51	420862-P51		RICOH Ensemble NX 15 Device SPM Option License for MA over 2500	3,192.50	2,581.00	160.10	122.49	87.19	69.71	59.36	160.10	122.49	87.19	69.71	59.36	192.12	146.99	104.62	83.66	71.24									
		420863-P51	420863-P51	420863-P51		RICOH Ensemble NX 25 Device SPM Option License for MA over 2500	4,658.75	3,766.00	233.60	178.73	127.22	101.72	86.62	233.60	178.73	127.22	101.72	86.62	280.32	214.48	152.66	122.06	103.94									
		420864-P51	420864-P51	420864-P51

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Monthly Payments	Capital Lease 24 Monthly Payments	Capital Lease 36 Monthly Payments	Capital Lease 48 Monthly Payments	Capital Lease 60 Monthly Payments	Cancelable Rental 18 Monthly Payments	Cancelable Rental 24 Monthly Payments	Cancelable Rental 36 Monthly Payments	Cancelable Rental 48 Monthly Payments	Cancelable Rental 60 Monthly Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click
		430678-PS1	430678-PS1	430678-PS1		RICOH Streamline NX Client Secure Print 15 Device License	2,292.50	1,854.00	115.00	87.99	62.63	50.08	42.64	115.00	87.99	62.63	50.08	42.64	138.00	105.59	75.15	60.09	51.17										
		430679-PS1	430679-PS1	430679-PS1		RICOH Streamline NX Client Secure Print 25 Device License	3,490.00	2,820.00	174.92	133.84	95.26	76.17	64.86	174.92	133.84	95.26	76.17	64.86	209.91	160.60	114.31	91.40	77.83										
		430680-PS1	430680-PS1	430680-PS1		RICOH Streamline NX Client Secure Print 50 Device License	6,650.00	5,374.00	333.35	255.05	181.53	145.15	123.60	333.35	255.05	181.53	145.15	123.60	400.02	306.06	217.84	174.18	148.32										
		430681-PS1	430681-PS1	430681-PS1		RICOH Streamline NX Client Secure Print 100 Device License	12,635.00	10,210.00	633.33	484.57	344.89	275.77	234.83	633.33	484.57	344.89	275.77	234.83	759.99	581.48	413.87	330.93	281.80										
		430682-PS1	430682-PS1	430682-PS1		RICOH Streamline NX Client Secure Print 250 Device License	28,352.50	22,839.00	1,416.70	1,083.94	771.50	616.88	525.30	1,416.70	1,083.94	771.50	616.88	525.30	1,700.04	1,300.73	925.80	740.26	630.36										
		430683-PS1	430683-PS1	430683-PS1		RICOH Streamline NX Client Secure Print 500 Device License	53,200.00	42,990.00	2,666.67	2,040.31	1,452.20	1,161.16	988.77	2,666.67	2,040.31	1,452.20	1,161.16	988.77	3,200.00	2,448.37	1,742.64	1,393.39	1,186.52										
		430676WS-PS1	430676WS-PS1	430676WS-PS1		RICOH Streamline NX Client Secure Print 1 Device License 1 Yr M&S	23.10	22.00	1.36	1.04	0.74	0.59	0.51	1.36	1.04	0.74	0.59	0.51	1.64	1.25	0.89	0.71	0.61										
		430677WS-PS1	430677WS-PS1	430677WS-PS1		RICOH Streamline NX Client Secure Print 5 Device License 1 Yr M&S	103.50	95.00	5.89	4.51	3.21	2.57	2.19	5.89	4.51	3.21	2.57	2.19	7.07	5.41	3.85	3.08	2.62										
		430678WS-PS1	430678WS-PS1	430678WS-PS1		RICOH Streamline NX Client Secure Print 15 Device License 1 Yr M&S	275.10	252.00	15.63	11.96	8.51	6.81	5.80	15.63	11.96	8.51	6.81	5.80	18.76	14.35	10.22	8.17	6.96										
		430679WS-PS1	430679WS-PS1	430679WS-PS1		RICOH Streamline NX Client Secure Print 25 Device License 1 Yr M&S	418.80	382.00	23.70	18.13	12.90	10.32	8.79	23.70	18.13	12.90	10.32	8.79	28.43	21.76	15.48	12.38	10.54										
		430680WS-PS1	430680WS-PS1	430680WS-PS1		RICOH Streamline NX Client Secure Print 50 Device License 1 Yr M&S	798.00	726.00	45.03	34.46	24.52	19.61	16.70	45.03	34.46	24.52	19.61	16.70	54.04	41.35	29.43	23.53	20.04										
		430681WS-PS1	430681WS-PS1	430681WS-PS1		RICOH Streamline NX Client Secure Print 100 Device License 1 Yr M&S	1,518.20	1,380.00	85.60	65.49	46.62	37.27	31.74	85.60	65.49	46.62	37.27	31.74	102.72	78.59	55.94	44.73	38.09										
		430682WS-PS1	430682WS-PS1	430682WS-PS1		RICOH Streamline NX Client Secure Print 250 Device License 1 Yr M&S	3,391.50	3,084.00	191.30	146.37	104.18	83.30	70.93	191.30	146.37	104.18	83.30	70.93	229.56	175.64	125.01	99.96	85.12										
		430683WS-PS1	430683WS-PS1	430683WS-PS1		RICOH Streamline NX Client Secure Print 500 Device License 1 Yr M&S	6,364.00	5,804.00	360.02	275.46	196.06	156.77	133.49	360.02	275.46	196.06	156.77	133.49	432.02	330.55	235.27	188.12	160.19										
		430684-PS1	430684-PS1	430684-PS1		RICOH Streamline NX Client Accounting	3,990.00	3,224.00	199.98	153.01	108.91	87.08	74.15	199.98	153.01	108.91	87.08	74.15	239.98	183.61	130.69	104.50	88.98										
		430684WS-PS1	430684WS-PS1	430684WS-PS1		RICOH Streamline NX Client Accounting 1 Yr M&S	478.80	436.00	27.05	20.69	14.73	11.78	10.03	27.05	20.69	14.73	11.78	10.03	32.45	24.83	17.67	14.13	12.03										
		430685-PS1	430685-PS1	430685-PS1		RICOH Streamline NX Client Delegation Print	7,980.00	6,448.00	399.97	306.02	217.81	174.16	148.30	399.97	306.02	217.81	174.16	148.30	479.96	367.23	261.38	208.99	177.96										
		430685WS-PS1	430685WS-PS1	430685WS-PS1		RICOH Streamline NX Client Delegation Print 1 Year M&S	957.60	872.00	54.09	41.39	29.46	23.55	20.06	54.09	41.39	29.46	23.55	20.06	64.91	49.66	35.35	28.26	24.07										
		430686-PS1	430686-PS1	430686-PS1		RICOH Streamline NX Plug-in for Microsoft® Exchange	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		430687-PS1	430687-PS1	430687-PS1		RICOH Streamline NX FileNet Plug-in	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60										
		430617-PS1	430617-PS1	430617-PS1		RICOH Streamline NX Zone OCR Plug-in	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75										
		430618-PS1	430618-PS1	430618-PS1		RICOH Streamline NX Zone OCR Plug-in for HotFolder	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45										
		430688WS-PS1	430688WS-PS1	430688WS-PS1		RICOH Streamline NX Plug-in for Microsoft® Exchange 1 Yr M&S	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02										
		430687WS-PS1	430687WS-PS1	430687WS-PS1		RICOH Streamline NX FileNet Plug-in 1 Yr M&S	240.00	218.00	13.52	10.35	7.36	5.89	5.01	13.52	10.35	7.36	5.89	5.01	16.23	12.42	8.84	7.07	6.02										
		430617WS-PS1	430617WS-PS1	430617WS-PS1		RICOH Streamline NX Zone OCR Plug-in 1 Yr M&S	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53										
		430618WS-PS1	430618WS-PS1	430618WS-PS1		RICOH Streamline NX Zone OCR Plug-in for HotFolder 1 Yr M&S	180.00	164.00	10.17	7.78	5.54	4.43	3.77	10.17	7.78	5.54	4.43	3.77	12.21	9.34	6.65	5.32	4.53										
		430652-PS1	430652-PS1	430652-PS1		RICOH Streamline NX 1 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430653-PS1	430653-PS1	430653-PS1		RICOH Streamline NX 5 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430654-PS1	430654-PS1	430654-PS1		RICOH Streamline NX 15 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430655-PS1	430655-PS1	430655-PS1		RICOH Streamline NX 25 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430656-PS1	430656-PS1	430656-PS1		RICOH Streamline NX 50 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430657-PS1	430657-PS1	430657-PS1		RICOH Streamline NX 100 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430658-PS1	430658-PS1	430658-PS1		RICOH Streamline NX 250 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430659-PS1	430659-PS1	430659-PS1		RICOH Streamline NX 500 Device Base License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430653WS-PS1	430653WS-PS1	430653WS-PS1		RICOH Streamline NX 5 Device Base License for Migration 1 Yr M&S	44.70	41.00	2.54	1.95	1.38	1.11	0.94	2.54	1.95	1.38	1.11	0.94	3.05	2.34	1.66	1.33	1.13										
		430653MS-PS1	430653MS-PS1	430653MS-PS1		RICOH Streamline NX 5 Device Base License for Migration 1 Yr M&S	213.00	194.00	12.03	9.21	6.55	5.24	4.46	12.03	9.21	6.55	5.24	4.46	14.44	11.05	7.86	6.29	5.35										
		430654WS-PS1	430654WS-PS1	430654WS-PS1		RICOH Streamline NX 15 Device Base License for Migration 1 Yr M&S	489.90	445.00	27.60	21.12	15.03	12.02	10.24	27.60	21.12	15.03	12.02	10.24	33.12	25.34	18.04	14.42	12.28										
		430654MS-PS1	430654MS-PS1	430654MS-PS1		RICOH Streamline NX 15 Device Base License for Migration 1 Yr M&S	662.70	603.00	37.40	28.62	20.37	16.29	13.87	37.40	28.62	20.37	16.29	13.87	44.88	34.34	24.44	19.54	16.64										
		430655WS-PS1	430655WS-PS1	430655WS-PS1		RICOH Streamline NX 25 Device Base License for Migration 1 Yr M&S	1,096.50	998.00	61.91	47.37	33.71	26.98	22.95	61.91	47.37	33.71	26.98	22.95	74.29	56.84	40.45	32.35	27.54										
		430655MS-PS1	430655MS-PS1	430655MS-PS1		RICOH Streamline NX 25 Device Base License for Migration 1 Yr M&S	2,082.60	1,894.00	117.48	89.89	63.98	51.16	43.56	117.48	89.89	63.98	51.16	43.56	140.98	107.87	76.78	61.39	52.27										
		430656WS-PS1	430656WS-PS1	430656WS-PS1		RICOH Streamline NX 50 Device Base License for Migration 1 Yr M&S	4,653.60	4,231.00	262.45	200.80	142.92	114.28	97.31	262.45	200.80	142.92	114.28	97.31	314.94	240.96	171.51	137.14	116.78										
		430656MS-PS1	430656MS-PS1	430656MS-PS1		RICOH Streamline NX 50 Device Base License for Migration 1 Yr M&S	8,754.00	7,980.00	493.76	377.78	268.89	215.00	183.08	492.76	377.78	268.89	215.00	183.08	592.51	453.34	322.67	258.00	219.70										
		430660-PS1	430660-PS1	430660-PS1		RICOH Streamline NX 1 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430661-PS1	430661-PS1	430661-PS1		RICOH Streamline NX 5 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430662-PS1	430662-PS1	430662-PS1		RICOH Streamline NX 15 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430663-PS1	430663-PS1	430663-PS1		RICOH Streamline NX 25 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430664-PS1	430664-PS1	430664-PS1		RICOH Streamline NX 50 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430665-PS1	430665-PS1	430665-PS1		RICOH Streamline NX 100 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430666-PS1	430666-PS1	430666-PS1		RICOH Streamline NX 250 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430667-PS1	430667-PS1	430667-PS1		RICOH Streamline NX 500 Device SPM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430660MS-PS1	430660MS-PS1	430660MS-PS1		RICOH Streamline NX 1 Device SPM Option License for Migration 1 Yr M&S	58.20	55.00	3.41	2.61	1.86	1.49	1.27	3.41	2.61	1.86	1.49	1.27	4.09	3.13	2.23	1.78	1.52										
		430661MS-PS1	430661MS-PS1	430661MS-PS1		RICOH Streamline NX 5 Device SPM Option License for Migration 1 Yr M&S	275.70	252.00	15.63	11.96	8.51	6.81	5.80	15.63	11.96	8.51	6.81	5.80	18.76	14.35	10.22	8.17	6.96										
		430662MS-PS1	430662MS-PS1	430662MS-PS1		RICOH Streamline NX 15 Device SPM Option License for Migration 1 Yr M&S	738.90	673.00	41.75	31.94	22.72	18.18	15.48	41.75	31.94	22.72	18.18	15.48	50.10	38.33	27.28	21.81	18.57										
		430663MS-PS1	430663MS-PS1	430663MS-PS1		RICOH Streamline NX 25 Device SPM Option License for Migration 1 Yr M&S	1,152.60	1,048.00	65.01	49.74	35.40	28.31	24.10	65.01	49.74	35.40	28.31	24.10	78.01	59.69	42.48	33.97	28.92										
		430664MS-PS1	430664MS-PS1	430664MS-PS1		RICOH Streamline NX 50 Device SPM Option License for Migration 1 Yr M&S	1,798.50	1,636.00	101.46	77.64	55.26	44.19	37.63	101.46	77.64	55.26	44.19	37.63	121.76	93.17	66.32	53.03	45.15										
		430665MS-PS1	430665MS-PS1	430665MS-PS1		RICOH Streamline NX 100 Device SPM Option License for Migration 1 Yr M&S	2,470.50	2,246.00	139.32	106.60	75.87	60.66	51.66	139.32	106.60	75.87	60.66	51.66	167.18	127.91	91.04	72.80	61.99										
		430666MS-PS1	430666MS-PS1	430666MS-PS1		RICOH Streamline NX 250 Device SPM Option License for Migration 1 Yr M&S	4,740.90	4,310.00	267.35	204.55	145.59	116.41	99.13	267.35	204.55	145.59	116.41	99.13	320.82	245.46	174.71	139.70	118.96										
		430667MS-PS1	430667MS-PS1	430667MS-PS1		RICOH Streamline NX 500 Device SPM Option License for Migration 1 Yr M&S	7,286.40	6,625.00	410.95	314.42	223.79	178.94	152.38	410.95	314.42	223.79	178.94	152.38	493.14	377.31	268.55	214.73	182.85										
		430668-PS1	430668-PS1	430668-PS1		RICOH Streamline NX 1 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430669-PS1	430669-PS1	430669-PS1		RICOH Streamline NX 5 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430670-PS1	430670-PS1	430670-PS1		RICOH Streamline NX 15 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430671-PS1	430671-PS1	430671-PS1		RICOH Streamline NX 25 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430672-PS1	430672-PS1	430672-PS1		RICOH Streamline NX 50 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430673-PS1	430673-PS1	430673-PS1		RICOH Streamline NX 100 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430674-PS1	430674-PS1	430674-PS1		RICOH Streamline NX 250 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430675-PS1	430675-PS1	430675-PS1		RICOH Streamline NX 500 Device SFM Option License for Migration	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
		430668MS-PS1	430668MS-PS1	430668MS-PS1		RICOH Streamline NX 1 Device SFM Option License for Migration 1 Yr M&S	62.70	58.00	3.60	2.75	1.96	1.57	1.33	3.60	2.75	1.96	1.57	1.33	4.32	3.30	2.35	1.88	1.60										
		430669MS-PS1	430669MS-PS1	430669MS-PS1		RICOH Streamline NX 5 Device SFM Option License for Migration 1 Yr M&S	302.10	276.00	17.12	13.10	9.32	7.45	6.35	17.12	13.10	9.32	7.45	6.35	20.54	15.72	11.19	8.95	7.62										
		430670MS-PS1	430670MS-PS1	430670MS-PS1		RICOH Streamline NX 15 Device SFM Option License for Migration 1 Yr M&S	766.20	698.00	43.30	33.13	23.58	18.85	16.05	43.30	33.13	23.58	18.85	16.05	51.96	39.76	28.30	22.62	19.26										
		430671MS-PS1	430671MS-PS1	430671MS-PS1		RICOH Streamline NX 25 Device SFM Option License for Migration 1 Yr M&S	1,118.10	1,018.00	63.15	48.31	34.39	27.50	23.41	63.15	48.31	34.39	27.50	23.41	75.78	57.98	41.27	33.00	28.10										
		430672MS-PS1	430672MS-PS1	430672MS-PS1		RICOH Streamline NX 50 Device SFM Option License for Migration 1 Yr M&S	2,076.30	1,889.00	117.17	89.65	63.81	51.02	43.45	117.17	89.65	63.81	51.02	43.45	140.61	107.58	76.57	61.23	52.14										
		430673MS-PS1	430673MS-PS1	430673MS-PS1		RICOH Streamline NX 100 Device SFM Option License for Migration 1 Yr M&S	3,835.50	3,488.00	216.36	165.54	117.82	94.21	80.22	216.36	165.54	117.82	94.21	80.22	259.63	198.65	141.38	113.05	96.27										
		430674MS-PS1	430674MS-PS1	430674MS-PS1		RICOH Streamline NX 250 Device SFM Option License for Migration 1 Yr M&S	7,990.20	7,265.00	450.65	344.80	245.41	196.23	167.10	450.65	344.80	245.41	196.23	167.10	540.78	413.76	294.49	235.47	200.51										
		430675MS-PS1	430675MS-PS1	430675MS-PS1		RICOH Streamline NX 500 Device SFM Option License for Migration 1 Yr M&S	14,302.60	13,076.00	811.10	620.59	441.71	353.18	300.75	811.10	620.59	441.71	353.18	300.75	973.32	744.70	530.05	423.82	360.90										
		430614-PS1	430614-PS1	430614-PS1		RICOH Streamline NX Print Release Station 1 Device License	175.00	141.00	8.75	6.69	4.76	3.81	3.24	8.75	6.69	4.76	3.81	3.24	10.50	8.03	5.72	4.57	3.89										
		430614WS-PS1	430614WS-PS1	430614WS-PS1		RICOH Streamline NX Print Release Station 1 Device License 1 Yr M&S	21.00	19.00	1.18	0.90	0.64	0.51	0.44	1.18	0.90	0.64	0.51	0.44	1.42	1.08	0.77	0.62	0.52										
						SYNCPLICITY																											
		SYNC-T1-EE-1YPS1				Emc Syncplicity Enterprise Edition 25-200 Seats Unlimited Storage 1 Year Subscription (Per Se	150.00	150.00	9.30	7.12	5.07	4.05	3.46	9.30	7.12	5.07	4.05	3.46	11.17	8.54	6.08	4.86	4.14										
		SYNC-T1-EE-2YPS1				Emc Syncplicity Enterprise Edition 25-200 Seats Unlimited Storage 2 Year Subscription (Per Se	286.00	286.00	17.74	13.57	9.66	7.72	6.58	17.74	13.57	9.66	7.72	6.58	21.29	16.29	11.59	9.27	7.89										
		SYNC-T1-EE-3YPS1				Emc Syncplicity Enterprise Edition 25-200 Seats Unlimited Storage 3 Year Subscription (Per Se	405.00	405.00	25.12	19.22	13.68	10.94	9.32	25.12	19.22	13.68	10.94	9.32	30.15	23.07	16.42	13.13	11.18										
		SYNC-T2-EE-1YPS1				Emc Syncplicity Enterprise Edition 201-1,000 Seats Unlimited Storage 1 Year Subscription (Per	120.00	120.00	7.44	5.70	4.06	3.24	2.76	7.44	5.70	4.06	3.24	2.76	8.93	6.83	4.86	3.89	3.31										
		SYNC-T2-EE-2YPS1				Emc Syncplicity Enterprise Edition 201-1,000 Seats Unlimited Storage 2 Year Subscription (Per	228.00	228.00	14.14	10.82	7.70	6.16	5.24	14.14	10.82	7.70	6.16	5.24	16.97	12.99	9.24	7.39	6.29										
		SYNC-T2-EE-3YPS1				Emc Syncplicity Enterprise Edition 201-1,000 Seats Unlimited Storage 3 Year Subscription (Per	324.00	324.00	20.10	15.38	10.94	8.75	7.45	20.10	15.38	10.94	8.75	7.45	24.12	18.46	13.13	10.50	8.94										
		SYNC-T3-EE-1YPS1				Emc Syncplicity Enterprise Edition 1,001+ Seats Unlimited Storage 1 Year Subscription (Per Se	96.00	96.00	5.95	4.56	3.24	2.59	2.21	5.95	4.56	3.24	2.59	2.21	7.15	5.47	3.89	3.11	2.65										
		SYNC-T3-EE-2YPS1				Emc Syncplicity Enterprise Edition 1,001+ Seats Unlimited Storage 2 Year Subscription (Per Se	182.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02										
		SYNC-T3-EE-3YPS1				Emc Syncplicity Enterprise Edition 1,001+ Seats Unlimited Storage 3 Year Subscription (Per Se	258.00	258.00	16.00	12.24	8.72	6.97	5.93	16.00	12.24	8.72	6.97	5.93	19.20	14.69	10.46	8.36	7.12										
		SYNC-ED-T1-1YPS1				Emc Syncplicity Enterprise Edition Extension 25 To 10000 Seats 1 Year Subscription	45,313.00	45,313.00	2,810.77	2,150.55	1,530.67	1,223.90	1,042.20	2,810.77	2,150.55	1,530.67	1,223.90	1,042.20	3,372.92	2,580.67	1,836.81	1,468.68	1,250.64										
		SYNC-ED-T1-2YPS1				Emc Syncplicity Enterprise Edition Extension 25 To 10000 Seats 2 Year Subscription	90,626.00	90,626.00	5,621.53	4,301.11	3,061.35	2,447.81	2,084.40	5,621.53	4,301.11	3,061.35	2,447.81	2,084.40	6,745.84	5,161.33	3,673.62	2,937.37	2,501.28										
		SYNC-ED-T1-3YPS1				Emc Syncplicity Enterprise Edition Extension 25 To 10000 Seats 3 Year Subscription	135,939.00	135,939.00	8,432.30	6,451.66	4,592.02	3,671.71	3,126.60	8,432.30	6,451.66	4,592.02	3,671.71	3,126.60	10,118.76	7,742.00	5,510.42	4,406.05	3,751.92										
		SYNC-ED-T2-1YPS1				Emc Syncplicity Enterprise Edition Extension 10001 To 25000 Seats 1 Year Subscription	101,563.00	101,563.00	6,299.95	4,820.18	3,430.80	2,743.22	2,335.96	6,299.95	4,820.18	3,430.80	2,743.22	2,335.96	7,559.94	5,784.22	4,116.96	3,291.86	2,803.14										
		SYNC-ED-T2-2YPS1				Emc Syncplicity Enterprise Edition Extension 10001 To 25000 Seats 2 Year Subscription	203,126.00	203,126.00	12,599.91	9,640.36	6,861.60	5,486.43	4,671.90	12,599.91	9,640.36	6,861.60	5,486.43	4,671.90	15,119.89	11,568.43	8,233.92	6,583.72	5,606.28										
		SYNC-ED-T2-3YPS1				Emc Syncplicity Enterprise Edition Extension 10001 To 25000 Seats 3 Year Subscription	304,689.00	304,689.00	18,899.86	14,460.54	10,292.39	8,229.65	7,007.85	18,899.86	14,460.54	10,292.39	8,229.65	7,007.85	22,679.83	17,352.65	12,350.87	9,875.58	8,409.42										
		SYNC-ED-T3-1YPS1				Emc Syncplicity Enterprise Edition Extension 25001 To 50000 Seats 1 Year Subscription	181,250.00	181,250.00	11,242.94	8,602.13	6,122.63	4,895.56	4,168.75	11,242.94	8,602.13	6,122.63	4,895.56	4,168.75	13,491.53	10,322.55	7,347.15	5,874.68	5,002.50										
		SYNC-ED-T3-2YPS1				Emc Syncplicity Enterprise Edition Extension 25001 To 50000 Seats 2 Year Subscription	362,500.00	362,500.00	22,485.88	17,204.25	12,245.25	9,791.11	8,337.50	22,485.88	17,204.25	12,245.25	9,791.11	8,337.50	26,983.05	20,645.10	14,694.30	11,748.35	10,005.00										
		SYNC-

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions by reference Ricoh Master Agreement
Lead State Price Agreement 3061 and Participating State Contract #4400010730

New Product-Add or New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		404800	404800	404800		Ricoh TotalFlow Print Server R60 for 91XX	25,805.92	13,986.10	782.24	608.54	425.32	349.09	306.72	867.56	663.78	472.45	377.76	321.68	938.69	730.24	510.38	418.91	368.06											
		404794	404794	404794		Heidelberg Printed DFE for 71XX	20,800.00	7,256.97	405.88	315.75	220.68	181.13	159.15	450.15	344.42	245.14	196.01	166.91	487.06	378.90	264.82	217.36	190.97											
		404802	404802	404802		Heidelberg Printed DFE for 91XX	25,080.00	8,834.87	494.13	384.41	268.67	220.52	193.75	548.03	419.30	298.44	238.63	203.20	592.96	461.29	322.40	264.62	232.50											
						Prep, Production & Print Manager v3																											
		401224-PS1	401224-PS1	401224-PS1		TotalFlow Prep 3.0	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00											
		401225-PS1	401225-PS1	401225-PS1		Upgrade from TotalFlow Prep 2.x to TotalFlowPrep 3.0	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60											
		401226-PS1	401226-PS1	401226-PS1		TotalFlow Print Manager 3.0	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00											
		401227-PS1	401227-PS1	401227-PS1		Upgrade from TotalFlow Print Manager 2.x to TotalFlow Print Manager 3.x	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80											
		401228-PS1	401228-PS1	401228-PS1		TotalFlow Production Manager 3.0	5,000.00	5,000.00	310.15	237.30	168.90	135.05	115.00	310.15	237.30	168.90	135.05	115.00	372.18	284.76	202.68	162.06	138.00											
		401229-PS1	401229-PS1	401229-PS1		Upgrade from TotalFlow Production Manager 2.x to TotalFlow Production Manager 3.x	1,000.00	1,000.00	62.03	47.46	33.78	27.01	23.00	62.03	47.46	33.78	27.01	23.00	74.44	56.95	40.54	32.41	27.60											
		401230-PS1	401230-PS1	401230-PS1		Upgrade from TotalFlow Print Manager 3.x to TotalFlow Production Manager 3.x	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00											
		401231-PS1	401231-PS1	401231-PS1		Upgrade from TotalFlow Print Manager 2.x to TotalFlow Production Manager 3.x	2,500.00	2,500.00	155.08	118.65	84.45	67.53	57.50	155.08	118.65	84.45	67.53	57.50	186.09	142.38	101.34	81.03	69.00											
		401224PS-PS1	401224PS-PS1	401224PS-PS1		TotalFlow Prep 12 month Phone Support Only	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80											
		401229PS-PS1	401229PS-PS1	401229PS-PS1		TotalFlow Print Manager 12 month Phone Support Only	250.00	250.00	15.51	11.87	8.45	6.75	5.75	15.51	11.87	8.45	6.75	5.75	18.61	14.24	10.13	8.10	6.90											
		401228PS-PS1	401228PS-PS1	401228PS-PS1		TotalFlow Production Manager 12 month Phone Support Only	500.00	500.00	31.02	23.73	16.89	13.51	11.50	31.02	23.73	16.89	13.51	11.50	37.22	28.48	20.27	16.21	13.80											
		401224MS-PS1	401224MS-PS1	401224MS-PS1		TotalFlow Prep Upgrade to On-Site service + 12 month phone support included at time of install	1,250.00	1,250.00	77.54	59.33	42.23	33.76	28.75	77.54	59.33	42.23	33.76	28.75	93.05	71.19	50.67	40.52	34.50											
		401229MS-PS1	401229MS-PS1	401229MS-PS1		TotalFlow Print Manager Upgrade to On-Site service + 12 month phone support included at time	625.00	625.00	38.77	29.66	21.11	16.88	14.38	38.77	29.66	21.11	16.88	14.38	46.52	35.60	25.34	20.26	17.25											
		401228MS-PS1	401228MS-PS1	401228MS-PS1		TotalFlow Production Manager Upgrade to On-Site service + 12 month phone support included a	1,250.00	1,250.00	77.54	59.33	42.23	33.76	28.75	77.54	59.33	42.23	33.76	28.75	93.05	71.19	50.67	40.52	34.50											
		401206-PS1	401206-PS1	401206-PS1		TotalFlow Path	6,000.00	6,000.00	372.18	284.76	202.68	162.06	138.00	372.18	284.76	202.68	162.06	138.00	446.62	341.71	243.22	194.47	165.60											
		401208-PS1	401208-PS1	401208-PS1		TotalFlow Path PTI Marcom Central extension	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
		401209-PS1	401209-PS1	401209-PS1		TotalFlow Path PTI AS/AS WebCRD extension	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
		401211-PS1	401211-PS1	401211-PS1		TotalFlow Path PTI Fusion Pro extension	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
		401212-PS1	401212-PS1	401212-PS1		TotalFlow Path PTI Enfocus PitStop	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
		401222-PS1	401222-PS1	401222-PS1		TotalFlow Path Extension for Enfocus PitStop Server	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
		401242-PS1	401242-PS1	401242-PS1		TotalFlow Path Extension for Ultimate Impositig OnDemand Automation	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
		401241-PS1	401241-PS1	401241-PS1		TotalFlow Path Extension for Avalid Singlefed	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
		401240PS-PS1	401240PS-PS1	401240PS-PS1		TotalFlow Path 12 month Phone Support Only	900.00	900.00	55.83	42.71	30.40	24.31	20.70	55.83	42.71	30.40	24.31	20.70	66.99	51.26	36.48	29.17	24.84											
		401240MS-PS1	401240MS-PS1	401240MS-PS1		TotalFlow Path Upgrade to On-Site service + 12 month phone support included at time of install	1,500.00	1,500.00	93.05	71.19	50.67	40.52	34.50	93.05	71.19	50.67	40.52	34.50	111.66	85.43	60.80	48.62	41.40											
		401218-PS1	401218-PS1	401218-PS1		TotalFlow Path Panel/Press extension	2,000.00	2,000.00	124.06	94.92	67.56	54.02	46.00	124.06	94.92	67.56	54.02	46.00	148.87	113.90	81.07	64.82	55.20											
						WBD WEB BASED DRIVER INSTALLER																										
						Maintenance																											
		006010MU-PS1	006010MU-PS1	006010MU-PS1		WBD:500 1Yr M&S	660.00	614.00	38.09	29.14	20.74	16.58	14.12	38.09	29.14	20.74	16.58	14.12	45.70	34.97	24.89	19.90	16.95											
		006017MU-PS1	006017MU-PS1	006017MU-PS1		WBD:1,000 1Yr M&S	1,332.50	1,226.00	76.05	58.19	41.41	33.11	28.20	76.05	58.19	41.41	33.11	28.20	91.26	69.82	49.70	39.74	33.84											
		006018MU-PS1	006018MU-PS1	006018MU-PS1		WBD:5,000 1Yr M&S	2,665.83	2,454.00	152.22	116.47	82.90	66.28	56.44	152.22	116.47	82.90	66.28	56.44	182.67	139.76	99.48	79.54	67.73											
		006019MU-PS1	006019MU-PS1	006019MU-PS1		WBD:10,000 1Yr M&S	3,832.50	3,526.00	218.72	167.34	119.11	95.24	81.10	218.72	167.34	119.11	95.24	81.10	262.46	200.81	142.93	114.28	97.32											
		006020MU-PS1	006020MU-PS1	006020MU-PS1		WBD:20,000 1Yr M&S	5,499.17	5,060.00	313.87	240.15	170.93	136.67	116.38	313.87	240.15	170.93	136.67	116.38	376.65	288.18	205.11	164.00	139.66											
		006021MU-PS1	006021MU-PS1	006021MU-PS1		WBD:30,000 1Yr M&S	6,499.17	5,980.00	370.94	283.81	202.00	161.52	137.54	370.94	283.81	202.00	161.52	137.54	445.13	340.57	242.41	193.82	165.05											
		006022MU-PS1	006022MU-PS1	006022MU-PS1		WBD:Unlimited 1Yr M&S	8,332.50	7,667.00	475.58	363.88	258.99	207.09	176.34	475.58	363.88	258.99	207.09	176.34	570.70	436.65	310.79	248.50	211.61											
						WEBTROOK																											
						Fortis																											
		SERV-SQL-PS1	SERV-SQL-PS1	SERV-SQL-PS1		Fortis Server SQLserver (DB engine not included)	22,500.00	18,182.00	1,127.83	862.92	614.19	491.10	418.19	1,127.83	862.92	614.19	491.10	418.19	1,353.40	1,035.50	737.03	589.31	501.82											
		SERV-ORACLE-PS1	SERV-ORACLE-PS1	SERV-ORACLE-PS1		Fortis Server Oracle (DB engine not included)	22,500.00	18,182.00	1,127.83	862.92	614.19	491.10	418.19	1,127.83	862.92	614.19	491.10	418.19	1,353.40	1,035.50	737.03	589.31	501.82											
		SCAN-PS1	SCAN-PS1	SCAN-PS1		Fortis Scan Stations (Full functionality including scanning) - 1 User	1,100.00	889.00	55.14	42.19	30.03	24.01	20.45	55.14	42.19	30.03	24.01	20.45	66.17	50.63	36.04	28.81	24.54											
		EDIT-PS1	EDIT-PS1	EDIT-PS1		Fortis Edit Stations (Full functionality except for scanning) - 1 User	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.08	36.79	26.18	20.94	17.83											
		VIEW-PS1	VIEW-PS1	VIEW-PS1		Fortis View Stations (View only) - 1 User	600.00	485.00	30.08	23.02	16.39	13.10	11.16	30.08	23.02	16.39	13.10	11.16	36.10	27.62	19.66	15.72	13.39											
		TESTBENCH-PS1	TESTBENCH-PS1	TESTBENCH-PS1		Fortis Test Bench	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20											
		FORMT-1-5-PS1	FORMT-1-5-PS1	FORMT-1-5-PS1		Fortis Formit (up to 5 users)	8,400.00	6,788.00	421.06	322.16	229.30	183.34	156.12	421.06	322.16	229.30	183.34	156.12	505.27	386.59	275.16	220.01	187.35											
		FORMT-6-10-PS1	FORMT-6-10-PS1	FORMT-6-10-PS1		Fortis Formit (6 to 10 users)	10,800.00	8,727.00	541.34	414.18	294.80	235.72	200.72	541.34	414.18	294.80	235.72	200.72	649.60	497.02	353.76	282.86	240.87											
		FORMT11-25-PS1	FORMT11-25-PS1	FORMT11-25-PS1		Fortis Formit (11 to 25 users)	13,200.00	10,667.00	661.67	506.26	360.33	288.12	245.34	661.67	506.26	360.33	288.12	245.34	794.01	607.51	432.40	345.74	294.41											
		FMT26-50-PS1	FMT26-50-PS1	FMT26-50-PS1		Fortis Formit (26 to 50 users)	16,200.00	13,091.00	812.03	621.30	442.21	353.59	301.09	812.03	621.30	442.21	353.59	301.09	974.44	745.56	530.66	424.31	361.31											
		FORMT-51-100-PS1	FORMT-51-100-PS1	FORMT-51-100-PS1		Fortis Formit (51 to 100 users)	21,600.00	17,455.00	1,082.73	828.41	589.63	471.46	401.47	1,082.73	828.41	589.63	471.46	401.47	1,299.28	994.10	707.56	565.75	481.76											
		FORMT-101-PS1	FORMT-101-PS1	FORMT-101-PS1		Fortis Formit (101 or more users)	27,000.00	21,818.00	1,353.37	1,035.48	737.01	589.39	501.81	1,353.37	1,035.48	737.01	589.39	501.81	1,624.04	1,242.58	884.41	707.17	602.18											
		FORMT-ADD6-10-PS1	FORMT-ADD6-10-PS1	FORMT-ADD6-10-PS1		Fortis Formit Addon 6-10 Users	2,400.00	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52											
		FMT11-25-PS1	FMT11-25-PS1	FMT11-25-PS1		Fortis Formit Addon 11-26 Users	2,400.00	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52											
		FMT26-50-PS1	FMT26-50-PS1	FMT26-50-PS1		Fortis Formit Addon 26-50 Users	2,400.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.42	138.05	98.26	78.57	66.90											
		FORMTADD51100-PS1	FORMTADD51100-PS1	FORMTADD51100-PS1		Fortis Formit Addon 51-100 Users	5,400.00	4,364.00	270.70	207.12	147.42	117.87	100.37	270.70	207.12	147.42	117.87	100.37	324.84	248.54	176.90	141.45	120.45											
		FORMT-ADD101-PS1	FORMT-ADD101-PS1	FORMT-ADD101-PS1		Fortis Formit Addon 101+ Users	5,400.00	4,364.00	270.70	207.12	147.42	117.87	100.37	270.70	207.12	147.42	117.87	100.37	324.84	248.54	176.90	141.45	120.45											
		WORKFLOW-PS1	WORKFLOW-PS1	WORKFLOW-PS1		Fortis WorkFlow (includes the former Webflow, Infio & Purgeit)	12,000.00	9,697.00	601.50	460.22	327.56	261.92	223.03	601.50	460.22	327.56	261.92	223.03	721.81	552.26	393.08	314.30	267.64											
		IMAGEIT-PS1	IMAGEIT-PS1	IMAGEIT-PS1		Fortis ImageIt Per Seat License	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15											
		IMAGEIT-SITE-PS1	IMAGEIT-SITE-PS1	IMAGEIT-SITE-PS1		Weebtrook ImageIt Site License	20,000.00	16,162.00	1,002.53	767.05	545.98	436.54	371.73	1,002.53	767.05	545.98	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07											
		ENT3-CONC-PS1	ENT3-CONC-PS1	ENT3-CONC-PS1		Fortis EnableIT3 - Concurrent Users -Up to 20 Concurrent Users	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54											
		ENT3-CONCADD-PS1	ENT3-CONCADD-PS1	ENT3-CONCADD-PS1		Fortis EnableIT3 - Additional Concurrent User	750.00	606.00	37.59	28.76	20.47	16.37	13.94	37.59	28.76	20.47	16.37	13.94	45.11	34.51	24.56	19.64	16.73											
		ENT3-NAME-PS1	ENT3-NAME-PS1	ENT3-NAME-PS1		Fortis EnableIT3 Named Users - Up to 20 Named Users	15,000.00	12,121.00	751.87	575.26	409.45	327.39	278.78	751.87	575.26	409.45	327.39	278.78	902.24	690.32	491.34	392.87	334.54											
		ENT3-NAMEADD-PS1	ENT3-NAMEADD-PS1	ENT3-NAMEADD-PS1		Fortis EnableIT3 - Additional Named User	750.00	606.00	37.59	28.76	20.47	16.37	13.94	37.59	28.76	20.47	16.37	13.94	45.11	34.51	24.56	19.64	16.73											
		ENT3-APP-PS1	ENT3-APP-PS1	ENT3-APP-PS1		Fortis EnableIT3 - Additional Application	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50											
		DATAENTRYASST-PS1	DATAENTRYASST-PS1	DATAENTRYASST-PS1		Weebtrook Data Entry Assistant	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45											
		UPDATEASST-PS1	UPDATEASST-PS1	UPDATEASST-PS1		Weebtrook Update Assistant	1,500.00	1,212.00	75.18	57.52	40.94	32.74	27.88	75.18	57.52	40.94	32.74	27.88	90.22	69.03	49.13	39.28	33.45											
		FORTISPORTAL-PS1	FORTISPORTAL-PS1	FORTISPORTAL-PS1		Fortis Portal - Server License	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04											
		SIGNIT-PS1	SIGNIT-PS1	SIGNIT-PS1		Weebtrook Signit Server License	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50											
		APPROVEIT-PS1	APPROVEIT-PS1	APPROVEIT-PS1		Weebtrook Approveit template (requires FortisWeb)	8,600.00	6,949.00	431.05	329.80	234.74	187.69	159.83	431.05	329.80	234.74	187.69	159.83	517.26	395.76	281.68	225.23	191.79											
		DOCPACK-PS1	DOCPACK-PS1	DOCPACK-PS1		Fortis DocPack Server License (one-time charge, util use)	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50											
		FORTISDR-NDOT-PS1	FORTISDR-NDOT-PS1	FORTISDR-NDOT-PS1		Fortis DR License - Double Take Licenses Purchased Separately	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04											
		KOFAX-PS1	KOFAX-PS1	KOFAX-PS1		Weebtrook Kofax Connector (Fortis & Fortis SE)	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30											
		ECOPY-PS1	ECOPY-PS1	ECOPY-PS1		Weebtrook eCopy Connector (per device) (Fortis & Fortis SE)	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30											
		PLANET-PS1	PLANET-PS1	PLANET-PS1		Weebtrook PlanetPress Connector (Fortis & Fortis SE)	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75											
		CDEXPRESS-SQL-PS1	CDEXPRESS-SQL-PS1	CDEXPRESS-SQL-PS1		CDExpress Add On for Fortis Server SQLserver	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50											
		CDEXPORACLE-PS1	CDEXPORACLE-PS1	CDEXPORACLE-PS1		CDExpress Add On for Fortis Server Oracle	5,000.00	4,040.00	250.60	191.74	136.47	109.12	92.92	250.60	191.74	136.47	109.12	92.92	300.72	230.09	163.77	130.94	111.50											
		SEWEB-PS1	SEWEB-PS1	SEWEB-PS1		Fortis SE Web Upgrade w WebConnect (per seat)	500.00	414.00	25.68	19.65	13.98	11.18	9.52	25.68	19.65	13.98	11.18	9.52	30.82	23.58	16.78	13.42	11.43											
		S-SEWEB-PS1	S-SEWEB-PS1	S-SEWEB-PS1		Fortis SE Web Upgrade w WebConnect Support	100.00	82.00	5.08	3.89	2.77	2.21	1.89	5.08	3.89	2.77	2.21	1.89	6.10	4.67	3.32	2.66	2.26											
						Fortis - Support																											
		S-SERV-SQL-PS1	S-SERV-SQL-PS1	S-SERV-SQL-PS1		Fortis Server SQLserver (DB engine not included) Support	4,500.00	4,091.00	253.76	194.16	138.19	110.50	94.09	253.76	194.16	138.19	110.50	94.09	304.52	232.99	165.83	132.60	112.91											
		S-SERV-ORACLE-PS1	S-SERV-ORACLE-PS1	S-SERV-ORACLE-PS1		Fortis Server Oracle (DB engine not included) Support	4,500.00	4,091.00	253.76	194.16	138.19	110.50	94.09	253.76	194.16	138.19	110.50	94.09	304.52	232.99	165.83	132.60	112.91											
		S-SCAN-PS1	S-SCAN-PS1	S-SCAN-PS1		Fortis Scan Stations (Full functionality scanning) - 1 User Support	200.00	200.00	12.41	9.49	6.76	5.40	4.60	12.41	9.49	6.76	5.40	4.60	14.89	11.39	8.11	6.48	5.52											
		S-EDIT-PS1	S-EDIT-PS1	S-EDIT-PS1		Fortis Edit Stations (Full functionality except for scanning) - 1 User Support	160.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00											
		S-VIEW-PS1	S-VIEW-PS1	S-VIEW-PS1		Fortis View Stations (View only) - 1 User Support	120.00	109.00	6.76	5.17	3.68	2.94	2.51	6.76	5.17	3.68	2.94	2.51	8.11	6.21	4.42	3.53	3.01											
		S-TESTBENCH-PS1	S-TESTBENCH-PS1	S-TESTBENCH-PS1		Fortis Test Bench Support	800.00	727.00	45.10	34.50	24.56	19.64	16.72	45.10	34.50	24.56	19.64	16.72	54.11	41.40	29.47	23.56	20.07											
		S-FORMT-1-5-PS1	S-FORMT-1-5-PS1	S-FORMT-1-5-PS1		Fortis Formit (up to 5 users) Support	1,680.00	1,527.00	94.72	72.47	51.58	41.24	35.12	94.72	72.47	51.58	41.24	35.12	113.66	86.97	61.90	49.49	42.15											
		S-FORMT-6-10-PS1	S-FORMT-6-10-PS1	S-FORMT-6-10-PS1		Fortis Formit (6 to 10 users) Support	2,160.00	1,964.00	121.83	93.21	66.34	53.05	45.17	121.83	93.21	66.34	53.05	45.17	146.19	111.85	79.61	63.66	54.21											
		S-FORMT11-25-PS1	S-FORMT11-25-PS1	S-FORMT11-25-PS1		Fortis Formit (11 to 25 users) Support	2,640.00	2,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.29	77.79	66.24											
		S-FMT26-50-PS1	S-FMT26-50-PS1	S-FMT26-50-PS1		Fortis Formit (26 to 50 users) Support	3,240.00	2,945.00	182.68	139.77	99.48	79.54	67.74	182.68	139.77	99.48	79.54

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400002730

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
		S-SEENT3-NAME-PS1	S-SEENT3-NAME-PS1	S-SEENT3-NAME-PS1		Fortis SE Enablel/T3 Named Users Support	3,000.00	2,727.00	169.16	129.42	92.12	73.66	62.72	169.16	129.42	92.12	73.66	62.72	202.99	155.31	110.54	88.39	75.27									
		S-DATAENTRYASST-PS1	S-DATAENTRYASST-PS1	S-DATAENTRYASST-PS1		Westbrook Data Entry Assistant Support	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53									
		S-UPDATEASST-PS1	S-UPDATEASST-PS1	S-UPDATEASST-PS1		Westbrook Update Assistant Support	300.00	273.00	16.93	12.96	9.22	7.37	6.28	16.93	12.96	9.22	7.37	6.28	20.32	15.55	11.07	8.85	7.53									
		S-PORTAL-PS1	S-PORTAL-PS1	S-PORTAL-PS1		Fortis Portal - Server License Support	2,000.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		S-SIGNF-PS1	S-SIGNF-PS1	S-SIGNF-PS1		Westbrook Sign# Server License Support	1,000.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09									
		S-APPROVEIT-PS1	S-APPROVEIT-PS1	S-APPROVEIT-PS1		Westbrook Approve# template (requires FortisWeb) Support	1,720.00	1,564.00	97.01	74.23	52.83	42.24	35.97	97.01	74.23	52.83	42.24	35.97	116.42	89.07	63.40	50.69	43.17									
		S-DOCPACK-PS1	S-DOCPACK-PS1	S-DOCPACK-PS1		Fortis DocPack Server License (one-time charge, ulit use) Support	1,000.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09									
		S-PORTSEDRINODT-PS1	S-PORTSEDRINODT-PS1	S-PORTSEDRINODT-PS1		Fortis SE DR License - DoubleTake Licenses Purchased Separately Support	1,000.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09									
		S-KOFAX-PS1	S-KOFAX-PS1	S-KOFAX-PS1		Westbrook Kofax Connector Support (Fortis & Fortis SE)	200.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02									
		S-ECOPY-PS1	S-ECOPY-PS1	S-ECOPY-PS1		Westbrook eCopy Connector (per device) Support (Fortis & Fortis SE)	200.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02									
		S-PLANET-PS1	S-PLANET-PS1	S-PLANET-PS1		Westbrook PlanetPress Connector Support (Fortis & Fortis SE)	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-SE-CODEXPRESS-PS1	S-SE-CODEXPRESS-PS1	S-SE-CODEXPRESS-PS1		Fortis SE CODExpress Module Support	1,000.00	909.00	56.39	43.14	30.71	24.55	20.91	56.39	43.14	30.71	24.55	20.91	67.66	51.77	36.85	29.46	25.09									
						FortisBlue																											
		FORTIBLUE-EXP-PS1	FORTIBLUE-EXP-PS1	FORTIBLUE-EXP-PS1		FortisBlue Express 2 User	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90									
		FORTIBLU-3-PS1	FORTIBLU-3-PS1	FORTIBLU-3-PS1		Westbrook Fortis Blue 3 User	6,900.00	5,576.00	345.88	264.64	188.39	150.61	128.25	345.88	264.64	188.39	150.61	128.25	415.06	317.56	226.03	180.73	153.90									
		FORTIBLUADD4-5-PS1	FORTIBLUADD4-5-PS1	FORTIBLUADD4-5-PS1		Westbrook Fortisblue Add-On Seats 4-5	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83									
		FORTIBLUADD6-10-PS1	FORTIBLUADD6-10-PS1	FORTIBLUADD6-10-PS1		FortisBlue Addon Seats 6-10	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83									
		FORTIBLUE-ADD11-100-PS1	FORTIBLUE-ADD11-100-PS1	FORTIBLUE-ADD11-100-PS1		FortisBlue Addon Seats 11-100	800.00	646.00	40.07	30.66	21.82	17.45	14.86	40.07	30.66	21.82	17.45	14.86	48.09	36.79	26.19	20.94	17.83									
		FB-A101-250-PS1	FB-A101-250-PS1	FB-A101-250-PS1		Fortisblue ADD-ON SEATS 101 - 250	575.00	465.00	28.84	22.07	15.74	12.56	10.70	28.84	22.07	15.74	12.56	10.70	34.61	26.48	18.85	15.07	12.83									
		FB-A251-PS1	FB-A251-PS1	FB-A251-PS1		Fortisblue ADD-ON SEATS 251+	425.00	343.00	21.28	16.28	11.59	9.26	7.89	21.28	16.28	11.59	9.26	7.89	25.53	19.53	13.90	11.12	9.47									
		FBTESTBENCHP-PS1	FBTESTBENCHP-PS1	FBTESTBENCHP-PS1		Fortisblue Test Bench	4,000.00	3,232.00	200.48	153.39	109.18	87.30	74.34	200.48	153.39	109.18	87.30	74.34	240.58	184.07	131.01	104.76	89.20									
		FBFORMIT1-5-PS1	FBFORMIT1-5-PS1	FBFORMIT1-5-PS1		FortisBlue Form# (up to 5 users)	8,400.00	6,788.00	421.06	322.16	229.30	183.34	156.12	421.06	322.16	229.30	183.34	156.12	505.27	386.59	275.16	220.01	187.35									
		FBFM76-10-PS1	FBFM76-10-PS1	FBFM76-10-PS1		FortisBlue Form# (6 to 10 users)	10,800.00	8,727.00	541.34	414.18	294.80	235.72	200.72	541.34	414.18	294.80	235.72	200.72	649.60	497.02	353.76	282.86	240.87									
		FBFORMIT11-25-PS1	FBFORMIT11-25-PS1	FBFORMIT11-25-PS1		FortisBlue Form# (11 to 25 users)	13,200.00	10,667.00	661.67	506.26	360.33	288.12	245.34	661.67	506.26	360.33	288.12	245.34	794.01	607.51	432.40	345.74	294.41									
		FBFM726-50-PS1	FBFM726-50-PS1	FBFM726-50-PS1		FortisBlue Form# (26 to 50 users)	16,200.00	13,091.00	812.03	621.30	442.21	353.59	301.09	812.03	621.30	442.21	353.59	301.09	974.44	745.56	530.65	424.31	361.31									
		FBFM5100-PS1	FBFM5100-PS1	FBFM5100-PS1		FortisBlue Form# (51 to 100 users)	21,600.00	17,455.00	1,082.73	828.41	589.60	471.46	401.47	1,082.73	828.41	589.60	471.46	401.47	1,299.28	994.10	707.95	565.75	481.76									
		FBFM7101-PS1	FBFM7101-PS1	FBFM7101-PS1		FortisBlue Form# (101 or more users)	27,000.00	21,818.00	1,353.37	1,035.48	737.01	589.30	501.81	1,353.37	1,035.48	737.01	589.30	501.81	1,624.04	1,242.58	884.41	707.17	602.18									
		FBFM76A-10-PS1	FBFM76A-10-PS1	FBFM76A-10-PS1		FortisBlue Form# Addon 6-10 Users	2,400.00	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52									
		FBFM711-25-PS1	FBFM711-25-PS1	FBFM711-25-PS1		FortisBlue Form# Addon 11-26 Users	2,400.00	1,939.00	120.28	92.02	65.50	52.37	44.60	120.28	92.02	65.50	52.37	44.60	144.33	110.43	78.60	62.85	53.52									
		FBFM726-50-PS1	FBFM726-50-PS1	FBFM726-50-PS1		FortisBlue Form# Addon 26-50 Users	3,000.00	2,424.00	150.36	115.04	81.88	65.47	55.75	150.36	115.04	81.88	65.47	55.75	180.43	138.05	98.26	78.57	66.90									
		FBFM75A1100-PS1	FBFM75A1100-PS1	FBFM75A1100-PS1		FortisBlue Form# Addon 51-100 Users	5,400.00	4,364.00	270.70	207.12	147.42	117.87	100.37	270.70	207.12	147.42	117.87	100.37	324.84	248.54	176.90	141.45	120.45									
		FBFM7A101-PS1	FBFM7A101-PS1	FBFM7A101-PS1		FortisBlue Form# Addon 101+ Users	5,400.00	4,364.00	270.70	207.12	147.42	117.87	100.37	270.70	207.12	147.42	117.87	100.37	324.84	248.54	176.90	141.45	120.45									
		FBWORKFLOW-PS1	N/A	N/A		Westbrook Workflow Per Seat	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15									
		FBWF-SITELIC-PS1	FBWF-SITELIC-PS1	FBWF-SITELIC-PS1		FortisBlue WorkFlow Site License	12,000.00	9,697.00	601.50	460.22	327.56	261.92	223.03	601.50	460.22	327.56	261.92	223.03	721.81	552.26	393.08	314.30	267.64									
		FBIMAGEIT-PS1	FBIMAGEIT-PS1	FBIMAGEIT-PS1		FortisBlue Image# Client FortisBlue ONLY	500.00	404.00	25.06	19.17	13.65	10.91	9.29	25.06	19.17	13.65	10.91	9.29	30.07	23.01	16.38	13.09	11.15									
		FBIMAGEIT-SITE-PS1	FBIMAGEIT-SITE-PS1	FBIMAGEIT-SITE-PS1		FortisBlue Image# Site License	20,000.00	16,162.00	1,002.53	767.05	545.95	436.54	371.73	1,002.53	767.05	545.95	436.54	371.73	1,203.03	920.46	655.14	523.84	446.07									
		FBSHAREPOINT-PS1	FBSHAREPOINT-PS1	FBSHAREPOINT-PS1		FortisBlue Sharepoint Integration	2,000.00	1,616.00	100.24	76.70	54.59	43.65	37.17	100.24	76.70	54.59	43.65	37.17	120.29	92.03	65.51	52.38	44.60									
		FBDBLOCKUP-PS1	FBDBLOCKUP-PS1	FBDBLOCKUP-PS1		Westbrook Database Lookup and Update	2,000.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
		FORTIBLUEDR-NODT-PS1	FORTIBLUEDR-NODT-PS1	FORTIBLUEDR-NODT-PS1		FortisBlue DR License - Double Take Licenses Purchased Separately	10,000.00	8,081.00	501.26	383.52	272.98	218.27	185.86	501.26	383.52	272.98	218.27	185.86	601.52	460.23	327.57	261.92	223.04									
		FBKOFAX-PS1	FBKOFAX-PS1	FBKOFAX-PS1		FortisBlue Kofax Connector	1,000.00	808.00	50.12	38.35	27.29	21.82	18.58	50.12	38.35	27.29	21.82	18.58	60.14	46.02	32.75	26.19	22.30									
		FBPLANET-PS1	FBPLANET-PS1	FBPLANET-PS1		FortisBlue Planet Press Connector	2,500.00	2,020.00	125.30	95.87	68.24	54.56	46.46	125.30	95.87	68.24	54.56	46.46	150.36	115.04	81.88	65.47	55.75									
						FortisBlue - Support																											
		S-FORTIBLUE-EXP-PS1	S-FORTIBLUE-EXP-PS1	S-FORTIBLUE-EXP-PS1		FortisBlue Express Volume 2 User Support	600.00	545.00	33.81	25.87	18.41	14.72	12.54	33.81	25.87	18.41	14.72	12.54	40.57	31.04	22.09	17.66	15.04									
		S-FORTIBLU-3-PS1	S-FORTIBLU-3-PS1	S-FORTIBLU-3-PS1		Westbrook Fortis Blue 3 User Support	1,380.00	1,255.00	77.85	59.58	42.39	33.90	28.87	77.85	59.58	42.39	33.90	28.87	93.42	71.47	50.87	40.68	34.64									
		SFORTIBLUADD4-5-PS1	SFORTIBLUADD4-5-PS1	SFORTIBLUADD4-5-PS1		Westbrook Fortis Blue Addon Seats 4-5 Support	160.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00									
		SFORTIBLUADD6-10-PS1	SFORTIBLUADD6-10-PS1	SFORTIBLUADD6-10-PS1		Westbrook Fortis Blue Add-On Seats 6-10 Support	160.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00									
		S-FORTIBLUE-ADD11-100-PS1	S-FORTIBLUE-ADD11-100-PS1	S-FORTIBLUE-ADD11-100-PS1		Westbrook Fortis Blue Addon Seats 11-100 Sup	160.00	145.00	8.99	6.88	4.90	3.92	3.34	8.99	6.88	4.90	3.92	3.34	10.79	8.26	5.88	4.70	4.00									
		S-FB-A101-250-PS1	S-FB-A101-250-PS1	S-FB-A101-250-PS1		Fortisblue ADD-ON SEATS 101 - 250 Support	115.00	105.00	6.51	4.98	3.55	2.84	2.42	6.51	4.98	3.55	2.84	2.42	7.82	5.98	4.26	3.40	2.90									
		S-FB-A251-PS1	S-FB-A251-PS1	S-FB-A251-PS1		Fortisblue ADD-ON SEATS 251+ Support	85.00	78.00	4.84	3.70	2.63	2.11	1.79	4.84	3.70	2.63	2.11	1.79	5.81	4.44	3.16	2.53	2.15									
		S-FBTESTBENCHP-PS1	S-FBTESTBENCHP-PS1	S-FBTESTBENCHP-PS1		Fortisblue Test Bench Support	800.00	727.00	45.10	34.50	24.56	19.64	16.72	45.10	34.50	24.56	19.64	16.72	54.11	41.40	29.47	23.56	20.07									
		S-FBFORMIT1-5-PS1	S-FBFORMIT1-5-PS1	S-FBFORMIT1-5-PS1		Fortisblue Form# (up to 5 users) Support	1,680.00	1,527.00	94.72	72.47	51.58	41.24	35.12	94.72	72.47	51.58	41.24	35.12	113.66	86.97	61.90	49.49	42.15									
		S-FBFM76-10-PS1	S-FBFM76-10-PS1	S-FBFM76-10-PS1		Fortisblue Form# (6 to 10 users) Support	2,160.00	1,964.00	121.83	93.21	66.34	53.05	45.17	121.83	93.21	66.34	53.05	45.17	146.19	111.85	79.61	63.66	54.21									
		S-FBFORMIT11-25-PS1	S-FBFORMIT11-25-PS1	S-FBFORMIT11-25-PS1		Fortisblue Form# (11 to 25 users) Support	2,640.00	2,400.00	148.87	113.90	81.07	64.82	55.20	148.87	113.90	81.07	64.82	55.20	178.65	136.68	97.29	77.79	66.24									
		S-FBFM726-50-PS1	S-FBFM726-50-PS1	S-FBFM726-50-PS1		Fortisblue Form# (26 to 50 users) Support	3,240.00	2,945.00	182.68	139.77	99.48	79.54	67.74	182.68	139.77	99.48	79.54	67.74	219.21	167.72	119.38	95.45	81.28									
		S-FBFM5100-PS1	S-FBFM5100-PS1	S-FBFM5100-PS1		Fortisblue Form# (51 to 100 users) Support	4,320.00	3,927.00	243.59	186.36	132.65	106.07	90.32	243.59	186.36	132.65	106.07	90.32	292.31	223.65	159.18	127.28	108.39									
		S-FBFM7101-PS1	S-FBFM7101-PS1	S-FBFM7101-PS1		Fortisblue Form# (101 or more users) Support	5,400.00	4,909.00	304.51	232.98	165.83	132.59	112.91	304.51	232.98	165.83	132.59	112.91	365.41	279.58	198.99	159.11	135.49									
		S-FBFM76A-10-PS1	S-FBFM76A-10-PS1	S-FBFM76A-10-PS1		Fortisblue Form# Addon 6-10 Users Support	480.00	436.00	27.05	20.69	14.73	11.78	10.03	27.05	20.69	14.73	11.78	10.03	32.45	24.83	17.67	14.13	12.03									
		S-FBFM711-25-PS1	S-FBFM711-25-PS1	S-FBFM711-25-PS1		Fortisblue Form# Addon 11-26 Users Support	480.00	436.00	27.05	20.69	14.73	11.78	10.03	27.05	20.69	14.73	11.78	10.03	32.45	24.83	17.67	14.13	12.03									
		S-FBFM726-50-PS1	S-FBFM726-50-PS1	S-FBFM726-50-PS1		Fortisblue Form# Addon 26-50 Users Support	600.00	545.00	33.81	25.87	18.41	14.72	12.54	33.81	25.87	18.41	14.72	12.54	40.57	31.04	22.09	17.66	15.04									
		S-FBFM75A1100-PS1	S-FBFM75A1100-PS1	S-FBFM75A1100-PS1		Fortisblue Form# Addon 51-100 Users Support	1,080.00	982.00	60.91	46.61	33.17	26.52	22.59	60.91	46.61	33.17	26.52	22.59	73.10	55.93	39.81	31.83	27.10									
		S-FBFM7A101-PS1	S-FBFM7A101-PS1	S-FBFM7A101-PS1		Fortisblue Form# Addon 101+ Users Support	1,080.00	982.00	60.91	46.61	33.17	26.52	22.59	60.91	46.61	33.17	26.52	22.59	73.10	55.93	39.81	31.83	27.10									
		S-FBWORKFLOW-PS1	S-FBWORKFLOW-PS1	S-FBWORKFLOW-PS1		Fortisblue Workflow Per Seat Support	100.00	91.00	5.64	4.32	3.07	2.46	2.09	5.64	4.32	3.07	2.46	2.09	6.77	5.18	3.69	2.95	2.51									
		S-FBWF-SITELIC-PS1	S-FBWF-SITELIC-PS1	S-FBWF-SITELIC-PS1		Fortisblue WorkFlow Site License Support	2,400.00	2,182.00	135.35	103.56	73.71	58.94	50.19	135.35	103.56	73.71	58.94	50.19	162.42	124.27	88.45	70.72	60.22									
		S-FBIMAGEIT-PS1	S-FBIMAGEIT-PS1	S-FBIMAGEIT-PS1		Fortisblue Image# Client FortisBlue ONLY Support	100.00	91.00	5.64	4.32	3.07	2.46	2.09	5.64	4.32	3.07	2.46	2.09	6.77	5.18	3.69	2.95	2.51									
		S-FBIMAGEITSITE-PS1	S-FBIMAGEITSITE-PS1	S-FBIMAGEITSITE-PS1		Fortisblue Image# Site License Support	4,000.00	3,636.00	225.54	172.58	122.82	98.21	83.63	225.54	172.58	122.82	98.21	83.63	270.65	207.08	147.38	117.85	100.35									
		S-FBSHAREPOINT-PS1	S-FBSHAREPOINT-PS1	S-FBSHAREPOINT-PS1		Fortisblue Sharepoint Integration Support	400.00	364.00	22.58	17.28	12.30	9.83	8.37	22.58	17.28	12.30	9.83	8.37	27.09	20.73	14.76	11.80	10.05									
		S-FBDBLOCKUP-PS1	N/A	N/A		Westbrook Database Lookup and Update & Support	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
		S-FORTIBLUDR-NODT-PS1	S-FORTIBLUDR-NODT-PS1	S-FORTIBLUDR-NODT-PS1		FortisBlue DR License - Double Take Licenses Purchased Separately Support	2,000.00	1,818.00	112.77	86.28	61.41	49.10	41.81	112.77	86.28	61.41	49.10	41.81	135.32	103.54	73.69	58.93	50.18									
		S-FBKOFAX-PS1	S-FBKOFAX-PS1	S-FBKOFAX-PS1		Fortisblue Kofax Connector Support	200.00	182.00	11.29	8.64	6.15	4.92	4.19	11.29	8.64	6.15	4.92	4.19	13.55	10.37	7.38	5.90	5.02									
		S-FBPLANET-PS1	S-FBPLANET-PS1	S-FBPLANET-PS1		FortisBlue Planet Press Connector Support	500.00	455.00	28.22	21.59	15.37	12.29	10.47	28.22	21.59	15.37	12.29	10.47	33.87	25.91	18.44	14.75	12.56									
						3rd Party Passthough																											
		MSEMB-SQL-PS1	MSEMB-SQL-PS1	MSEMB-SQL-PS1		Microsoft SQL server Embedded	2,700.00	2,700.00	167.48	128.14	91.21	72.93	62.10	167.48	128.14	91.21	72.93	62.10	200.98	153.77	109.45	87.51	74.52									
		SIGNATUREPAD-PS1	SIGNATUREPAD-PS1	SIGNATUREPAD-PS1		1x6 HID LCD Signature Pads - per pad#	365.00	365.00	22.64	17.32	12.33	9.86	8.40	22.64	17.32	12.33	9.86	8.40	27.17	20.79	14.80	11.83	10.07									
		SIGLITESGPAD-PS1	SIGLITESGPAD-PS1	SIGLITESGPAD-PS1		1x6 SigLite	100.00	100.00	6.20	4.75	3.38	2.70	2.30	6.20	4.75	3.38	2.70	2.30	7.44	5.70	4.05	3.24	2.76									
		FAXIT-1-PS1	FAXIT-1-PS1	FAXIT-1-PS1		Fax# Package One - 2 Channel Solution	5,480.00	6,480.00	401.95	307.54	218.89	175.02	149.04	401.95	307.54	218.89	175.02	149.04	482.36	369.05	262.67	210.03	178.85									
		FAXIT-2-PS1	FAXIT-2-PS1	FAXIT-2-PS1		Fax# Package Two - 4 Channel Solution	9,270.00	9,270.00	575.02	439.99	313.14	250.38	213.21	575.02	439.99	313.14	250.38	213.21	690.02	527.98	375.77	300.46	255.85									
		FAXIT-3-PS1	FAXIT-3-PS1	FAXIT-3-PS1		Fax# Package Three - 4 Channel T1 Solution	10,970.00	10,970.00	680.47	520.64	370.57	296.30	252.31	680.47	520.64	370.57	296.30	252.31	816.56	624.76	444.68	355.56	302.77									
		FAXIT-ADV-PS1	FAXIT-ADV-PS1	FAXIT-ADV-PS1		Advanced Fax Routing Server	4,990.00	4,990.00	309.53	236.83	168.58	134.78	114.77	309.53	236.83	168.58	134.78	114.77	371.44	284.19	202.27	161.74	137.72									
		FAXIT-OCR-PS1	FAXIT-OCR-PS1	FAXIT-OCR-PS1		Fax OCR	2,000.00	2,000.00	124.06	94.92	67.58	54.02	46.00	124.06	94.92	67.58	54.02	46.00	148.87	113.90	81.07	64.82	55.20									
		QJ-PLANETIMAG-PS1	QJ-PLANETIMAG-PS1	QJ-PLANETIMAG-PS1		PlanetPress for Fortis Imaging	7,500.00	7,500.00	465.23	355.95	253.35	202.58	172.50	465.23	355.95	253.35	202.58	172.50	558.27	427.14	304.02	243.09	207.00									
		QJ-PLANETLOWP-PS1	QJ-PLANETLOWP-PS1	QJ-PLANETLOWP-PS1		PlanetPress for Fortis Imaging and Low Volume Printing	11,500.00	11,500.00	713.35	545.79	388.47	310.62	264.50	713.35	545.79	388.47	310.62	264.50	856.01	654.95	466.16	372.74	317.40									
		QJ-PLANETHIGH-PS1	QJ-PLANETHIGH-PS1	QJ-PLANETHIGH-PS1		PlanetPress for Fortis Imaging and High Volume Printing	16,000.00	16,000.00	992.48	759.36	540.48	432.16	368.00	992.48	759.36	540.48	432.16	368.00	1,190.98	911.23	648.58	518.59	441.60									
		DTSERVER-PS1	DTSERVER-PS1	DTSERVER-PS1		Double-Take Server Edition License	3,750.00	3,750.00	232.61	177.98	126.68	101.29	86.25	232.61	177.98	126.68	101.29	86.25	279.14	213.57	152.01	121.55	103.50									
		WITRECONFIG-PS1	WITRECONFIG-PS1	WITRECONFIG-PS1		Reconfiguration of Admin Files	500.00	500.00	27.97	21.76	15.21	12.48	10.97	31.02	23.73	16.89	13.51	11.50	33.56	26.11	18.25	14.98	13.16									
						3rd Party Passthough - Support																											
		S-MSEMBSQL-PS1	S-MSEMBSQL-PS1	S-MSEMBSQL-PS1		Microsoft SQL server Embedded Support	540.00	540.00	33.50	25.63	18.24	14.59	12.42	33.50	25.63	18.24	14.59	12.

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						(11) Telephone Handset. Available only for installation on MP 201F and MP 2015PF models. (12) Required for 3rd party solutions requiring 20-pin connections. (13) Ricoh Technology Solutions Support Center (TSC) recommends the use of Power Protection products to minimize potential electrical interference with Ricoh products. (14) Includes Standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38) and Fax Forwarding to Email functions. (15) MP 2015PF now comes standard with true Adobe PostScript3																													
		SP3115SFNw 1) SP 3115FNw: 30-ppm Multifunction Laser Printer; 360MHz print controller; Ethernet 10/100-Base-TX Interface; 128MB memory; PCL6. Standard IEEE 802.11b/g/n Wireless LAN; USB 2.0. Scan -toEmail/FolderFTP. 35-sheet Automatic Document Feeder. Standard Automatic Duplexing. 250-sheet tray + 50-sheet Bypass. Ships with a starter toner cartridge. yield approximately 1,000 pages. All other consumables ships at full yield.																													
		SP 3500SF/SP3510SF 1) SP 3500SF and SP3510SF are User/Service Installable. 30 ppm B&W printer. Includes 250 x 1 Paper Trav. 50 Sheet Bypass Trav. 64MB RAM Memory for printer. USB2.0 Interface. Network Interface Board (10/100Base-TX Ethernet). Includes starter A/D print cartridge (yield: 1,500 pages). Note: Replacement cartridge yield: 2,500 or 6,400 page cartridge yield available. 2) SP3510SF has duplex printing/copying capability. Copying is from 1 sided documents to 2 sided. User/Service Installable. 250 Sheet optional paper trav. Only one additional trav can be installed. Letter or Legal size paper. 3) Paper Feed Unit TK1060 is User/Service Installable. 250 Sheet optional paper trav. Only one additional trav can be installed. Letter or Legal size paper. 4)External IEEE 802.11 a/g wireless adapter replaces Network board that comes with the printer; cannot use both																													
		SP 3600SF/SP3610SF 1) 31-PPM A4 Desktop MFP with Print. Copy. Color Scan and Fax capability. Main unit includes a 4-line LCD Panel. 250-sheet Paper Trav. 100 sheet Bypass Trav. 25-sheet ADF. 512 MB RAM and integrated Duplex. Adobe PostScript 3. Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 1,500 prints (ISO/IEC 19752) 2) 31-PPM A4 Desktop MFP with Print. Copy. Color Scan and Fax capability. Main unit includes a 4-line LCD Panel. 250-sheet Paper Trav. 100 sheet Bypass Trav. 25-sheet SPDF. 512 MB RAM and integrated Duplex. Adobe PostScript 3. Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 1,500 prints (ISO/IEC 19752) 3) A maximum of One (1) Optional Paper Feed Units may be added for a maximum paper capacity of 850 sheets including the standard Paper trav and Bypass Trav. 4) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index. 5) 250-sheet Paper Feed Unit. 6) 500-sheet Paper Feed Unit 7) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Trav configurations. Provides added storage for paper and extra supplies. 8) This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.																													
		Aficio MP 301SPF (1) Mainframe includes Legal Size Platen. 250 Sheet Paper Trav. 100 Sheet Bypass Trav. 1 GB RAM Memory and 50 Sheet ARDF. The MP 301SPF comes standard with Copy. Scan. Print. G3 Fax capabilities and true Adobe PostScript3. IMPORTANT - Standard Internet Fax (T.37). LAN Fax. IP-Fax (T.38) and Fax Forwarding to Email functions require the HDD Option Type 301/B/DP Code 416/1/65. (2) Up to two Optional PB1040 (416/203) Paper Banks can be installed. bringing the maximum paper capacity to 1,350 sheets. (3) HDD Option Type 301 is available for installation on the MP 301SPF models and includes DOSS and HDD Encryption. The HDD is required to enable the following features: Paperless Fax. Local Fax Storage. Sample. Locked. Hold. Stored. Store and Print. Mail-to Print. S/MIME for Scan-to-Email. Advanced Security Features and Document Server. (4) Recommended with MP 301SPF ONLY. No Optional Paper Banks should be installed. (Tall Cabinet) (5) Cabinet. Type FAC58 recommended when two Optional PB1040's (416/203) are installed. (Short Cabinet) (6) IEEE1284 is a Micro Centronics 36 pin cable. Converter adapter is required to connect to a Centronics connector. The adapter is available through Service Parts (s/n B6795100). (7) Only one of the following four options can be installed. IEEE 1284 Interface Board Type A (416/169) or IEEE 802.11 a/b Interface Unit Type J (416/208). Gigabit Ethernet Board Type A (402547) or Bluetooth Interface Unit Type D (415/818). These options These options cannot be installed together. (8)VM Card Type U required for JAVA customization and installation of software solutions. (9) File Format Converter Type E required to convert format and drag to desktop documents stored via Copy or Print mode (10) Browser Unit Type G enables users to connect to software solutions (11) intentionally left blank (12) Unicode Font Packages for SAP - 1/10/100 seat licenses. respectively. (13) Handset Type C3502 is a Telephone Handset option. (14) Optional Counter Interface Unit Type A required for 3rd party solutions requiring 20-pin connections. (15) Copy Data Security Unit Type F prevents unauthorized reproduction of confidential documents (16) Data Overwrite Security Systems (DOSS) Type is an ISO 15408 Certified version of DOSS. Overwrites Copy. Print. Scanner. and Fax latent data (17) Intentionally left blank. (18) ACK3400-U Key Board is an optional external USB keyboard - (no bracket is available for this option).																													
		Aficio MP 401SPF 1) 42-PPM A4 Desktop MFP with Print. Copy. Color Scan and Fax capability. Main unit includes A4 Sized Platen. 4.3 inch color touch panel. 500-sheet Paper Trav. 100 sheet Bypass Trav. 50-sheet ARDF. 1024MB RAM and integrated Duplex. Adobe PostScript 3. Gigabit Ethernet and USB 2.0 connectivity is provided standard. 2) A maximum of Two (2) Optional Paper Feed Units may be added for a maximum paper capacity of 1,600 sheets. Max paper capacity consists of the standard paper trav and bypass trav and two 500 sheet paper feed units. 3) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index. 4) 250-sheet Paper Feed Unit. 5) 500-sheet Paper Feed Unit 6) The Hard Disk Drive (HDD) transforms the MFP into an information portal. The HDD is required for Document Server. Locked/Hold/Stored Print. Sort/Stack. Print from USB/SD Card. Store File. Scan to Folder/Memory. Mail to Print. Preview Before Transmission. Managing received fax documents using Web Image Monitor. Delivering files received by fax and Encryption and Signature for Internet Fax/E-mail. Data Overwrite and HDD Encryption are available when the HDD is installed. 7) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Trav configurations. Provides added storage for paper and extra supplies. 8) Provides the ability to browse the Internet and print the Web pages displayed on the control panel. Required for ICE. HDD and additional Memory must also be installed for the Browser option to work. 9) This options enables direct printing of XPS format documents. 10) Increases the memory to 1.5 GB and allows you to use the Browser and Extended Features. 11) One open interface board slot is available. Wireless LAN. Parallel Interface or File Format Converter may be installed. 12) Required for downloading documents stored to Document Server in copier or printer mode to your PC using Web Image Monitor. 13) The VM Card enables the installation of embedded software applications. HDD and additional Memory must also be installed. 14) For environments that require Parallel connectivity. 15)This option allows you to connect the device to an IEEE 802.11 a/b/n wireless LAN. 16) Allows you to use the searchable PDF function. (Hard Drive Required) 17) 20-Pin Interface used to attach external key counter or key card device. 18) If a document containing embedded text for unauthorized copy guard is copied. protected pages are grayed out in the copy. 19) The Ricoh Technical Solutions Center (TSC) recommends the use of Power Protection products to potential electrical interference with Ricoh products. (20) This is an ISO 15408 Certified version of DOSS that overwrites Copy. Print. Scanner. and Fax latent data. Mainframe is targeted to be ISO 15408 Common Criteria certified in May 2015. Optional hard drive must be installed for DOSS Type I to operate.																													
		Ricoh SP 5200S/SP 5210S/SP 5210SR 1) Print. copy. and scan. 47 PPM monochrome MFP with color scanning standard. Mainframe includes 550-sheet Paper Trav. 100-sheet Bypass Trav. standard duplex printing. Adobe PostScript. 1 GB RAM. HDD with DOSS and Encryption. Java and 50-sheet ARDF. Ships with Starter All-in-One Cartridge that yields 6,000 prints. 2) Print. copy. scan and fax. 52 PPM monochrome MFP with color scanning standard. Mainframe includes 550-sheet Paper Trav. 100-sheet Bypass Trav. standard duplex printing. Adobe PostScript. 1 GB RAM. HDD with DOSS and Encryption. Java and 50-sheet ARDF. An inner 1-bin Trav increases output capacity to 600 sheets. Ships with Starter All-in-One Cartridge that yields 6,000 prints. 3) Print. copy. and scan. 52 PPM monochrome MFP with color scanning standard. Mainframe includes 550-sheet Paper Trav. 100-sheet Bypass Trav. standard duplex printing. Adobe PostScript. 1 GB RAM. HDD with DOSS and Encryption. Java and 50-sheet ARDF. An internal 50-sheet Staple Finisher is provided standard. Ships with Starter All-in-One Cartridge that yields 6,000 prints. 4) 550-Sheet Cassette. Up to three (3) optional Paper Feed Units may be installed for a maximum paper capacity of 2,300 sheets. 5) TK1060. includes a Lock to secure sensitive or expensive paper. 6) TK1090T includes Teflon base for improved feeding of label media. 7) Only 1 PFU TK1100 with Casters may be installed on a mainframe. PFU TK1100 is designed specifically for placement on the floor. When properly configured. PFU TK1100 must be the lowest PFU installed. 8) Installation of 3 PFUs requires the assistance of a technician. 9) Tall Cabinet is recommended for use with mainframe when no optional Paper Feed Units are installed. 10) Medium Cabinet is recommended for use when Mainframe is configured with 1 optional Paper Feed Unit. 11) Fax option may be installed on the SP 5200S and SP 5210SR only. 12) One open interface board slot is available. Gigabit Ethernet. Wireless LAN or File Format Converter may be installed. 13) Wireless LAN option supports IEEE 802.11a/n standard and is WPA compliant. 14) The printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet Board is installed. Instead. you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board. 15) Expansion memory. Provides additional memory for facsimile functions. 16) Overwrites latent data stored on HDD so the data can not be re-created. Data overwrite is available as a standard feature. This Data overwrite option is offered for installations requiring Common Criteria certification. Certification is pending. 17) External IP/Remote assistance. 18) Used to display data from the server in HTML format on the machine's control panel. You can also use this function to send scanned files from the control panel. 19) Required for downloading documents stored to Document Server in copier or printer mode to your PC using Web Image Monitor. 20) For use in AS/400 environments. 21) Required for 3rd party solutions requiring 20-pin connection. 22) Comes with 1yr HotSpot Subscription Service. 23) Includes: SD Card with Browser Software. POP Scanner. Instructions and Labels. Does not include MFP or JAVA card. 24) Extends the HotSpot Mobile Printing Service subscription by 1 additional year. 25) Extends the HotSpot Mobile Printing Service subscription by 2 additional years. 26) Extends the HotSpot Mobile Printing Service subscription by 3 additional years. 27) Extends the HotSpot Mobile Printing Service subscription by 4 additional years.																													
		B/W - MULTIFUNCTION **Ricoh MP 2501SP** (1) Includes standard 100-sheet ARDF. B&W printing. B&W and Color Scanning. 1024MB RAM. 2x250-sheet Paper Drawers. Duplex. 100-sheet Bypass Trav. Scan to USB. USB 2.0 Type A and B. Ethernet and Gigabit Ethernet (10/100Base-T/100Base-TX/10 Base-T). Note: Print from USB requires optional Hard Disk Drive Type M1. Optional cabinet FAC59 is required to bring the unit up to optimal height. (2) Paper Feed Unit PB2000 is an Optional 500-sheet paper bank brings total paper capacity to 1,100 sheets. Short Cabinet Type E is required to bring the unit up to optimal height. Cannot be installed in conjunction with Paper Feed Unit PB2010. (3) Paper Feed Unit PB2010 is an Optional 2x500-sheet paper bank brings total paper capacity up to the maximum 1,600 sheets. Short Cabinet Type E is required to bring the unit up to optimal height. Cannot be installed in conjunction with Paper Feed Unit PB2000. (4) 1 Bin Trav BN2010 provides additional output trav to separate copier. print. and fax output. Holds up to 100 sheets. (5) Standard DOSS and HDD Encryption are resident in the system's firmware. The optional HDD and a Service technician are required to activate the standard DOSS and HDD Encryption. The HDD is required to enable the following features: Sample Print. Locked Print. Hold Print. Stored Print. Store and Print. Mail to Print. Media Direct Print (Print from USB/SD). Scan to URL. Preview before Transmission. Paperless Fax. MFP Browser. Document Server. Customizable Home Screen. Auto Job Promotion. Scheduled Print in the Print Driver. Enhanced Batch Scan. Quota Setting/Account Limit. Remote Fax. Eco-Friendly Indicator Screen. S/MIME. Disitally Signed PDF. (6) FAC58 Tall Cabinet required for installation with MP 2501SP only. Cannot be installed in conjunction with Paper Feed Unit PB2000 or PB2010. (7) Short Cabinet Type E required only for installation with either Paper Feed Unit PB2000 or PB2010. (8) IEEE1284 is a Micro Centronics 36 pin cable. Converter adapter is required to connect to a Centronics connector. The adapter is available through Service Parts (s/n B6795100). This item cannot be installed with the IEEE 802.11a/n Wireless Interface Type J or File Format Converter Type E. (9) IEEE802.11a/b/n Wireless Interface Type J enables wireless connectivity. This item cannot be installed with the IEEE 1284 Interface Board Type A or File Format Converter Type E. (10) PostScript3 Unit Type M1 required for Macintosh and Postscript printing environments. (11) VM Card Type U (416/163). Hard Disk Drive Option Type M1 (007166MU) and Memory Unit Type M1 (007167MU) are required to activate the Software Development Kit (SDK). (12) File Format Converter Type E required to convert format and drag to desktop document stored via copy or print mode. This option cannot be installed with the IEEE 1284 Interface Board Type A or IEEE 802.11a/n Wireless Interface Type J. (13) Browser Unit Type M1 enables customer to connect to the internet for browsing. The Hard Disk Drive Option Type M1 (416/462) must be installed to activate. (14) SD card for NetWare printing Type M1 is used by customers who print using Netware. This option is required for the following functions: Use of iPrint points. SNMP via IPX and Scan to NCP (IPX. TCP/IP). (15) Fax Option Type M1: Installation required to enable fax services: 33.6Kbps. 2 Second Transmission Speed. Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37). LAN Fax. IP-Fax (T.38) and Fax Forwarding to Email. Paperless Fax function requires the HDD option Type M1. (16) Fax Connection Unit Type M1 enables users to send and receive faxes from the sub machines via the Primary MFP. Communicates over the network sub machines via the Primary MFP. Communicates over the network with the unit that has the fax option. The Fax Connection Unit is required on both the primary MFP and sub machines in the network. (17) Optional Counter Interface Unit Type A: 20-Pin Interface used to attach External Key Counter or Key Card Device. (18) Copy Data Security Unit Type G prevents unauthorized copying of confidential documents. (19) ESP XG-PCS-15D: Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products. (20) External USB Keyboard (No Bracket): USB Keyboard for optional data entry. FM8006 Bracket MP2501 is required. (21) FM8008 Keyboard Bracket Only. Keyboard bracket (mounts to front of device). Keyboard not included. **Ricoh MP 2554 / MP 3054 / MP 3554 Series BW MFP**																													

RICOH savin LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-EAP New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Price Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
B																																	

(1) Mainframe includes 9" Color Operation Panel. Standard 100-Sheet ARDF. B/W PCL Printing. B/W & Color Scanning. 2 x 550 Sheet Paper Trays. 100-Sheet Bypass Tray. Duplex. 320GB HDD. 2GB RAM. Java VM. HDD Encryption. & included DOSS is ISO 15408 Certified. Note: VM card is not pre-installed in the mainframe. however. the Java VM data itself is stored in the mainframe.
(2) One of following must be installed on the mainframe: PB3150 (416545). PB3220 (417268). PB3230 (417270. or Cabinet Type F (100478FNG). Only one of these options can be installed on the device.
(3) Paper Feed Unit PB3150 (416545) requires Caster Table Type M3 (416737). This paper feed unit lowers the total machine height. making it easy for all users to access the device (Section 508). The caster tray provides a platform with wheels to easily move the device.
(4) Caster Table Type M3 (416737) cannot be installed with any of these Finisher or Paper Bank options: SR3140 (416539). SR3150 (416540). PB3220 (417268). or PB3230 (417270).
(5) LCIT RT3030 (416548) cannot be installed with with PB3150 (416545). Caster Table Type M3 (416737) or Cabinet Type F (100478FNG). LCIT RT3030 requires either PB3220 (417268). or PB3230 (417270).
(6) Only one of these options can be installed on the device.
(7) Mail Order Bridge Unit BU3070 (416551) with any external Finisher.
(8) One of the following Paper Feed Units. or Cabinet. must be installed with any external Finisher: PB3220 (417268). PB3230 (417270). or Cabinet Type F (100478FNG).
(9) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
(10) Hole Punch Option for for Internal Finisher SR3130 (416543).
(11) Hole Punch Option for SR3140 Finisher (416539) and SR3150 Finisher (416540).
(12) 10.1" WSGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality. drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
(13) Only one of these additional connectivity options can be installed on the device.
(14) Required for Macintosh and PostScript environments. Recommended for printing complex PDF files.
(15) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports. SNMP via IPX and Scan to NCP IPX. TCP/IP\.
(16) Web based applications. such as ICE and HotSpot require Browser capability which is standard on devices configured with the Smart Operation Panel (416910). This option is required when ICE and/or HotSpot are configured with the Standard Operation Panel.
(17) Required to convert format and drag to desktop document stored via Copy or Print mode.
(18) Allows the creation of searchable PDFs when scanning. User can search the finished documents for specific words by using electronic search functions.
(19) 20-Pin Interface used to attach External Key Counter or Key Card Device.
(20) Used to mount external key counter to MFP.
(21) Table shaped option to position counter device on. USB Connector.
(22) Requires Browser Unit Type M12 (417080) to enable HotSpot printing. One year HotSpot subscription service included.
(23) Intelligent Printer Data Stream (IPDS).
(24) This option enables printing of XPS format documents.
(25) This option can hold an additional IP address. which then enables our MFPs to connect to two different network environments.
(26) Installation required to enable fax services: 33.6Kbps. approximately 2 Second Transmission Speed. Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37). LAN Fax. IP-Fax (T.38). Fax Forwarding to Email & Paperless Fax function.
(27) Requires Fax Option Type M12 (417100).
(28) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M12 (417100) installed and on the Sub MFP(s) needing remote fax.
(29) Up to two additional lines can be installed. For a maximum total of 3 lines.
(30) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
(31) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
(32) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
(33) For use with 3rd Party card readers like the RFIdeas PCProx readers on our price list. The card reader and it's cable would not be visible when this option is used. If using another type card reader be sure reader dimensions do not exceed 63.5mm x 106mm x 22mm in size.
(34) The Smart Card Reader Built-in Unit Type M12 (417129) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
(35) This is an ISO 15408 Certified version of DOSS that overwrites Copy. Print. Scanner. and Fax latent data. Mainframe is now ISO 15408 Common Criteria certified. so this option is no longer required to provide an ISO 15408 Certified version of DOSS.
(36) This bracket is required for the installation of External USB Keyboard (416909).
(37) External Keyboard for inputting data with either SDK applications OR embedded applications.
(38) Card Reader only - no cards are provided. Used with Common Access Card (CAC)/Personal Identity Verification (PIV) Authentication Solution.
(39) RHD kit uses MFP's Internal Hard Drive and makes it External
(40) Fax Option is NOT COMPATIBLE with RHD or ARHD
(41) ARHD includes an extra hard drive

Ricoh MP 4054 / MP 5054 / MP 6054 Series BW MFP
(1) Mainframe includes 9" Color Operation Panel. Standard 220-Sheet SPDF. B/W PCL Printing. B/W & Color Scanning. 2 x 550 Sheet Paper Trays. 100-Sheet Bypass Tray. Duplex. 320GB HDD. 2GB RAM. Java VM. HDD Encryption. & included DOSS is ISO 15408 Certified. Note: VM card is not pre-installed in the mainframe. however. the Java VM data itself is stored in the mainframe.
(2) One of following must be installed on the mainframe: PB3150 (416545). PB3220 (417268). PB3230 (417270. or Cabinet Type F (100478FNG). Only one of these options can be installed on the device.
(3) Paper Feed Unit PB3150 (416545) requires Caster Table Type M3 (416737). This paper feed unit lowers the total machine height. making it easy for all users to access the device (Section 508). The caster tray provides a platform with wheels to easily move the device.
(4) Caster Table Type M3 (416737) cannot be installed with any of these Finisher or Paper Bank options: SR3140 (416539). SR3150 (416540). SR3160 (416541). SR3170 (416542). PB3220 (417268). or PB3230 (417270).
(5) LCIT RT3030 (416548) cannot be installed with with PB3150 (416545). Caster Table Type M3 (416737) or Cabinet Type F (100478FNG). LCIT RT3030 requires either PB3220 (417268). or PB3230 (417270).
(6) Only one of these options can be installed on the device.
(7) Mail Order Bridge Unit BU3070 (416551) with any external Finisher.
(8) One of the following Paper Feed Units. or Cabinet. must be installed with any external Finisher: PB3220 (417268). PB3230 (417270). or Cabinet Type F (100478FNG).
(9) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
(10) Hole Punch Option for for Internal Finisher SR3130 (416543).
(11) Hole Punch Option for SR3140 Finisher (416539) and SR3150 Finisher (416540).
(12) Hole Punch Option for SR3160 Finisher (416541) and SR3170 Finisher (416542).
(13) Internal Finisher SR3130 (416543) is not compatible with MP6054.
(14) 10.1" WSGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality. drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
(15) Only one of these additional connectivity options can be installed on the device.
(16) Required for Macintosh and PostScript environments.
(17) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports. SNMP via IPX and Scan to NCP IPX. TCP/IP\.
(18) Web based applications. such as ICE and HotSpot require Browser capability which is standard on devices configured with the Smart Operation Panel (416910). This option is required when ICE and/or HotSpot are configured with the Standard Operation Panel.
(19) Required to convert format and drag to desktop document stored via Copy or Print mode.
(20) Allows the creation of searchable PDFs when scanning. User can search the finished documents for specific words by using electronic search functions.
(21) 20-Pin Interface used to attach External Key Counter or Key Card Device.
(22) Used to mount external key counter to MFP.
(23) Table shaped option to position counter device on. USB Connector.
(24) Requires Browser Unit Type M12 (417080) to enable HotSpot printing. One year HotSpot subscription service included.
(25) Intelligent Printer Data Stream (IPDS). NOTE:
(26) This option enables printing of XPS format documents.
(27) This option can hold an additional IP address. which then enables our MFPs to connect to two different network environments.
(28) Installation required to enable fax services: 33.6Kbps. approximately 2 Second Transmission Speed. Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37). LAN Fax. IP-Fax (T.38). Fax Forwarding to Email & Paperless Fax function.
(29) Requires Fax Option Type M12 (417100).
(30) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M12 (417100) installed and on the Sub MFP(s) needing remote fax.
(31) Up to two additional lines can be installed. For a maximum total of 3 lines.
(32) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
(33) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
(34) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
(35) For use with 3rd Party card readers like the RFIdeas PCProx readers on our price list. The card reader and it's cable would not be visible when this option is used. If using another type card reader be sure reader dimensions do not exceed 63.5mm x 106mm x 22mm in size.
(36) The Smart Card Reader Built-in Unit Type M12 (417129) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
(37) This is an ISO 15408 Certified version of DOSS that overwrites Copy. Print. Scanner. and Fax latent data. Mainframe is now ISO 15408 Common Criteria certified. so this option is no longer required to provide an ISO 15408 Certified version of DOSS.
(38) This bracket is required for the installation of External USB Keyboard (416909).
(39) External Keyboard for inputting data with either SDK applications OR embedded applications.
(40) Card Reader only - no cards are provided. Used with Common Access Card (CAC)/Personal Identity Verification (PIV) Authentication Solution.
(41) RHD kit uses MFP's Internal Hard Drive and makes it External
(42) Fax Option is NOT COMPATIBLE with RHD or ARHD
(43) ARHD includes an extra hard drive

MP 6002/7502/9002 Notes:
(1) System requires a finisher or the copy tray.
(2) Includes standard 150-sheet color single pass duplex document feeder. 1GB RAM. and 250 GB HDD. DOSS. HDD Encryption (for printing and scanning add Print Scan Kit Type 9002) - If required. Java VM Card Type U (416163) must be purchased separately with the Base model configuration
(3) Includes standard 150-sheet color single pass duplex document feeder. 1.5GB RAM. 250GB HDD. DOSS and HDD Encryption. Java VM Card. Standard Print/Scan Unit (includes NIC (10Base/T/100BaseTX Ethernet) and USB 2.0 interfaces. Scan-to and Print-from USB/SD card and PDF Direct Print
(4) Requires Print/Scan Type 9002 (415919) for Copier Basic Configuration. Cannot be installed with the IEE1284 Interface Board Type A (416899). IEEE 802.11a/b/n Wireless Type J (414008).
(5) 4,000 Sheet capacity LCIT (8 1/2" x 11").
(6) 3,000-sheet finisher with 50-sheet staple capacity.
(7) 2,000-sheet finisher with 50-sheet staple capacity and 15-sheet saddle-stitch capacity.
(8) 3,000-sheet finisher with 100-sheet staple capacity.
(9) Compatible with SR4060 (415901) and SR4070 (415902) Finishers. 2 & 3 hole punch (user-selectable).
(10) Cannot hole punch and Z-fold at the same time.
(11) Compatible with SR4080 (415903) Finisher only. 2 & 3 hole punch (user-selectable).
(12) Compatible with all finishers.
(13) Main unit cannot be configured with both the Interposer and the Mailbox.
(14) Converts LCIT RT 4010 (415904) to 8 1/2" x 14" or 8 1/2" x 11" SEF (2,500 Sheets).
(15) Required for tab convertor. Tab Sheet Holder can be used in second or third tray (but not in both).
(16) Converts the standard tandem tray (Tray 1) to hold 11" x 17". 8 1/2" x 14" or 8 1/2" x 11" paper with 1,000-sheet capacity\.
(17) Compatible with the SR4060 (415901) and SR4070 (415902) Finishers. Neatly arranges output.
(18) Compatible with the SR4080 (415903) only. Neatly arranges output.
(19) Required for retrieving files from Document Server that were stored via Copy or Print Function.
(20) Each 2-folded sheet counts as 10 sheets.
(21) Compatible with SR4070 (415902) and SR4080 (415900)Finishers. Not compatible with SR4060 (415904) Finisher or Copy Tray Type 9002 (416229).
(23) Requires SR4080 (415903) Finisher. Output Jogger Unit Type 9002B (416231) is recommended.
(24) Requires the BK5010e Booklet Maker.
(25) Requires the TB5010e Trimmer.
(26) GBC StreamPunch Pro requires the purchase of at least one die set.
(27) Includes 512 MB RAM upgrade. Option for Copier Basic Configuration
(28) Required for Post Script and Macintosh printing.
(29) Documents are printed with the "Data Security for Copying" Unauthorized Copy Control
(30) Compatible with SR4070 (415902) and SR4080 (415901) Finishers only.
(31) Requires Print/Scan Type 9002 (415919) for Copier Basic Configuration. Cannot be installed with the File Format Converter (414007). IEEE 802.11a/b/n Wireless Type J (414008).
(32) Requires Print/Scan Type 9002 (415919) for Copier Basic Configuration. Cannot be installed with the Bluetooth (415818). IEEE1284 (411899). File Format Converter Type E (414007) or Gigabit Ethernet Type B (414204)
(33) Adds one additional fax line. Up to two lines may be added for a maximum of three lines.
(34) Increases SAF memory to 28MB (approximately 2,240 pages) and enables 400dpi resolution.
(35) Used to mount external key counter to MFP
(36) Table shaped option used for placing a card reader or counter device on
(37) Copy Connector Kit Type 3260 - connects two copiers (MP6002/MP 7502 or MP 9002) so a single document can be copied on both systems simultaneously.
(38) Mandatory for installation of SDK applications. Standard on SP configurations. optional for Copier Basic.
(39) Key counter interface used to attach external key counter or key card device.
(40) Enables users to send and receive faxes from the sub machines (subs 6) via the Primary MFP. Communicates over the network with the unit that has the fax option. Copier Basic requires upgrade with the Print Scan Unit Type 9002 (415919) and Fax Connection Unit Type E (415929). SP configuration requires the Fax Option Type 9002 (415912) an Fax Connection Unit Type E (415929)
(41) Ricoh Technology Solutions Support Center (TSSC) recommends the use of Power Protection products to minimize potential electrical interference with Ricoh products. (for use on the MP 6002/MP 6002SP/MP 7502/ MP 7502SP only)
(42) Ricoh Technology Solutions Support Center (TSSC) recommends the use of Power Protection products to minimize potential electrical interference with Ricoh products. Power Manager includes display. (for use on the MP 6002/MP 6002SP/MP 7502/ MP 7502SP only)
(43) Ricoh Technology Solutions Support Center (TSSC) recommends the use of Power Protection products to minimize potential electrical interference with Ricoh products (MP9002 only - 220V\). Power Manager includes display. (for use on the MP 9002/ MP 9002SP only)
(44) Requires Keyboard 3302BFNG ordered separately
(45) Mounting Bracket Only
(46) Includes 12 month replacement if defective
(47) Fits Ricoh Models MP6002/7502/9002. MP6002SP/7502SP/9002SP
(48) GBC Pro Die Sets (404415). (404416). and (404417) can only be used on the GBC StreamPunch Pro Product Code (404412).
(49) Requires inclusion of BF5010e. TB5010e and Trim Waste Kit Type BF5010e.
(51) Used for customers who require NetWare printing. Requires Printer/Scanner Unit Type 9002 (415919) for Copier Basic Models.
(52) Enable users to connect to cloud solutions such as. Document Mail. HotSpot Printing. Requires Printer/Scanner Unit Type 9002(415919) for Copier Basic Models.
(53) Requires Print/Scan Type 9002 (415919) for Copier Basic Configuration. Cannot be installed with the IEEE 802.11a/b/n Wireless Type J (414008).
(54) Allows seated user to easily close ARDF.
(55) RHD kit uses MFP's Internal Hard Drive and make it External
(56) Fax Option is NOT COMPATIBLE with RHD or ARHD
(57) ARHD includes an extra hard drive
(58) Includes 1 Year HotSpot Subscription Service. SD Card with Browser Software. POP Signage. Instructions and Labels. MFP must have Print/Scan and JAVA installed. Does not include MFP or JAVA card. MFP Browser Type J - 416233 is also required to provide secure release.

COLOR - A4

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Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement.
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-list New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click

SP C250SF / 252SF
(1) Print, copy, scan and fax, 21 CPM/PPM for color and monochrome prints and copies. Mainframe includes 250-sheet Paper Trav. 1-sheet Bypass Trav. standard duplex printing. Standard / Maximum 256MB RAM. IEEE802.11b/a/n. 35-sheet ADF. PCL5c/6. PostScript3 emulation and PictBridge support. Ships with Starter All-in-One Cartridges that yield 1,000 prints.
(2) Print, copy, scan and fax, 21 CPM/PPM for color and monochrome prints and copies. Mainframe includes 250-sheet Paper Trav. 1-sheet Bypass Trav. standard Duplex printing. Standard / Maximum 256MB RAM. IEEE802.11b/a/n. 35-sheet ADF. PCL5c/6. PostScript3 emulation and PictBridge support. Ships with Starter All-in-One Cartridges that yield 1,000 prints.
(3) 500-sheet capacity. One optional Paper Feed Unit may be added to the mainframe.

MPC401 / MPC401 SR
(1) Mainframe includes standard 50-sheet ARDF, 100-sheet Bypass Tray, 320GB HDD, 2.0GB RAM, 1 x 550 Sheet Paper Tray, 9" Color Control Panel, Java VM, PCL/PS3 B&W and Color Printing, PDF Direct Printing, Print From and Scan To USB/SD, Scan to Email/Folder, 10/100/1000Base-T/TX Ethernet, HDD Encryption. The standard DOSS included with the mainframe is ISO 15408 certified.
(2) Mainframe includes standard 250-Sheet Internal Finisher, 50 Sheet ARDF, 100-Sheet Bypass Tray, 320GB HDD, 2.0GB RAM, 1 x 550 Sheet Paper Tray, 9" Color Control Panel, Java VM, PCL/PS3 B&W and Color Printing, PDF Direct Printing, Print From and Scan To USB/SD, Scan to Email/Folder, 10/100/1000Base-T/TX Ethernet, HDD Encryption. The standard DOSS included with the mainframe is ISO 15408 certified.
(3) FAC49 recommended when no optional paper feed units will be used.
(4) FAC50 recommended with PB1000.
(5) FAC51 recommended with PB1010.
(6) No cabinet is required when one optional PB1000 and one optional PB1010 are installed.
(7) 100 Sheet Capacity. Provides additional output tray to separate footprint output from copy. Cannot be installed on SR model.
(8) Installed on the right side of the device. Provides an additional 50-sheet output area.
(9) 10.1" Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
(10) Required for downloading documents stored on the Document Server.
(11) 20-Pin Interface used to attach external key counter or key card device.
(12) Enables wireless connectivity.
(13) This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders, or external media.
(14) Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S (415620) to enable secure release HotSpot printing. Not compatible with all Web Sites.
(15) This option enables direct printing of XPS format documents.
(16) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed. Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37). LAN Fax, IP-Fax (T.38). Fax Forwarding to Email & Paperless Fax function.
(17) Enables users to send and receive faxes on a Sub MFP via a Main MFP. This option is mounted on both the Main MFP that has the Fax Option Type M10 (416976) installed and on the Sub MFP(s) needing remote fax. Fax Option M10 is not required for the Sub MFP(s). Up to 6 Sub MFP units can be installed in a remote fax network.
(18) Increases SAF fax memory to approximately 2,240 pages. Requires Fax Option Type M10.
(19) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
(21) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
(22) Requires Browser Unit Type M10 (416985) to enable HotSpot secure release capability. One year HotSpot subscription service included.

MP C305SPF
(1) Mainframe includes 1 x 250 Sheet Paper Trav. 100-Sheet Bypass Trav. 50-Sheet ARDF. Duplex. Scan/Print/Fax. PostScript3.
Scan to and Print from USB/SD Card,120 GB HDD is an option
(2) Optional cabinet utilized when configuring the MPC305 with (2) Paper Feed Unit PB3050 options -dimensions are 19.6" x 20.6" x 11.8" (WxDxH)
(3) Optional cabinet utilized when configuring the MPC305 with (1) Paper Feed Unit PB3050 option - dimensions are 19.6" x 20.6" x 17.7" (WxDxH)
(4) Optional cabinet for the MPC305 only with no paper feed options - dimensions are 19.6" x 20.6" x 23.6" (WxDxH)
(5) Optional (1) 1 x 500-sheet paper feed option - up to (2) PB3050 options can be configured with an MP C305
(6) 100 Sheet Capacity. Provides additional output tray to separate footprint output from copy.
(7) Optional 128 GB Hard Disk Drive that also includes DataOverwrite Security System (DOSS) and Data Encryption
(8) HDD Type C305 is required to enable the following features: Browser Unit Type H. Document Server. Customizable Home Screen. Enhanced Media Print. Schedule Print. Enhanced Batch Scan. Output Mode Switch Timer for Received Fax. Eco Friendly Indicator) Job Presets. Preset Stamps (Bates Stamping). Personal Home Screen Setting Customization. Eco Counter Indicator. Java applications.
(9) Handset option for Fax
(10) One out of (4) options may be installed: IEEE1284 (4116690), Bluetooth (4158180, IEEE802.11 (414008), Gigabit Ethernet 1402547)
(11) Used for customers who require release printing
(12) Enable users to connect to solutions such as, Integrated Cloud Environment, HotSpot Printing, (not compatible with all web sites)
(13) Required to convert format and drag to desktop document stored via Copy or Print mode.
(14) Prevents unauthorized copying of confidential documents.
(15) Required for JAVA customization.
(16) 20-Pin Interface used to attach External Key Counter or Key Card Device.
(17) Allows users to connect a PictBridge compatible digital still camera directly to the printer without a PC, enabling direct on the spot printing.
(18) Ricoh Technolog Solutions Support Center (TSSC) recommends the use of a power protection product to minimize potential electrical interference with Ricoh products.
(19) Optional external USB keyboard - (no bracket is available for this option)
(20) Unicode Font Package for SAP - 1/10/100 seat license
(21) Requires Browser Unit Type H (416131) to enable HotSpot printing. One year HotSpot subscription service included.

MP C306SPF
(1) 31 ppm B/W/FC. MFP Mainframe includes 10.1" Color Touch Smart Operation Panel, Standard 50-Sheet ARDF, Printing, B/W & Color Scanning, Fax, 2GB RAM, 320 GB HDD, 1 x 250sheet Paper Tray, 100 Sheet Bypass Tray, Auto Duplex.
(2) Optional cabinet utilized when configuring the MP C306/C406 with (2) Paper Feed Units PB1080 options
(3) Optional cabinet utilized when configuring the MPC306/C406 with (1) Paper Feed Unit PB1080 option
(4) Optional cabinet for the MP C306/C406 only with no paper feed options
(5) Optional 1 x 500-sheet paper feed tray - up to (2) PB1080 options can be configured with an MP C306/C406
(6) 100 Sheet Capacity. Provides additional output tray to separate footprint output from copy.
(7) 20-Pin Interface used to attach External Key Counter or Key Card Device.
(8) Required to convert format and drag to desktop document stored via Copy or Print mode. ~~Can not be configured with IEEE1284 (416689)~~
(9) Only one of these (4) options may be installed: IEEE1284 (416690, IEEE802.11 (416572), File Format Converter (414007), USB Device Server (417084)
(10) This option enables direct printing of XPS format documents.
(11) This function embeds invisible text on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
(12) This option can hold an additional IP address, which then enables device to connect to two different network environments.
(13) Unicode Font Package for SAP - 1 seat license
(14) Enables users to send and receive faxes on a sub MFP via a main center MFP with fax option.
(15) Used to log into MFP and authenticate users
(16) Prevents unauthorized copying of confidential documents.
(17) Allows users to connect a PictBridge compatible digital still camera directly to the printer without a PC, enabling direct, on the spot printing.
(18) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is targeted to be ISO 15408 Common in TBD
(19) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
(20) Optional external USB keyboard - (no bracket is available for this option)
(21) One year HotSpot subscription service included.

COLOR - MULTIFUNCTION
MPC 2003 / MPC 2503
(1) Both Mainframes include standard 100 Sheet ARDF. 100-Sheet Bypass Trav. 275GB HDD. 1.5 GB RAM. Java incl. on HDD. 2 x 550 Paper Trays. PCL5c/PCL6 Printing & Scan to Email/Folder. HDD Encryption & included DOSS is now ISO 15408 Certified.
(2) Both Mainframes require installation of either the Cabinet Type F, the Paper Feed Unit PB3220 or the Paper Feed Unit PB3150 with the Caster Table Type M3. Only one of these options can be installed on the device.
(3) Paper Feed Unit PB3150: Additional 1 x 550 sheet paper trav
(4) The Caster Table Type M3 is a mandatory requirement for the Paper Feed unit Type PB3150.
(5) Paper Feed Unit PB3220: Additional 2 x 550 sheet paper trav
(6) 1 Bin Trav BN3110: 100 Sheet capacity. Provides additional output trav to separate footprint output from copy.
(7) Internal Shift Trav SH3070: 250 Sheet Capacity. Shift sorts documents up to 11" x 17". Cannot be installed with Internal Finisher SR3130.
(8) Internal Finisher SR3130: 500 Sheet Finisher with 50-Sheet Stapling (LTR). Cannot be installed with the Internal Shift Tray SH3070.
(9) Internal Finisher SR3180: 250 Sheet Stapleless Finisher with staple-less finishing up to 5-Sheets (20lb Bond)- cannot be installed with either the Internal Finisher SR3130 or the Internal Shift Trav SH3070.
(10) Punch Unit PU3040 NA: 2 or 3 Hole Punch Option. Must install the Internal Finisher SR3130 with this option.
(11) Cabinet Type F: Cabinet option for the MP C2003/MP C2503. Cannot be installed with the Paper Feed Unit PB3220 or the Paper Feed Unit Type PB3150.
(12) Memory Unit Type M3 2GB: Additional Memory for the MP C2003/MP C2503 - recommended in order to support 3rd party SDK applications.
(13) Smart Operation Panel Type M3: 10.1" WSGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
(14) Insaceable Area Extension Unit Type M3: Allows customers to print cross marks for creasing SRA3/12.6" documents.
(15) Card Reader Bracket Type 3352: Table shaped option used to place either card reader or counter device. USB Connector.
(16) Key Counter Bracket Type M3: 4 pin interface used to mount external key counter to MFP.
(17) Postscript3 Unit Type M3: Required for printing from Mac OS. Recommended for printing more complex color and PDF files.
(18) Camera Direct Print Card Type M3: Allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
(19) OCR Unit Type M2: This function embeds invisible text on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
(20) Browser Unit Type M9: Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites.
(21) Only one of these additional connectivity options can be installed on the device: IEEE1284 Interface Board Type A or IEEE 802.11a/b/n Interface Unit Type M2.
(22) Optional Counter Interface Unit Type A: 20-Pin Interface used to attach external key counter or key card device.
(23) File Format Converter Type E: Required to convert file format and drag to desktop document stored via Document Server.
(24) SD card for NetWare printing Type M3: Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports. SNMP via IPX and Scan to NCP IPX. TCP/IP).
(25) External Keyboard Bracket Type M3: This bracket is required for the installation of External USB Keyboard.
(26)Fax Option Type M3: Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed. Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37). LAN Fax, IP-Fax (T.38). Fax Forwarding to Email & Paperless Fax function.
(27) 32MB Memory Unit Type B: Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi. Requires Fax Option Type M3.
(28) Fax Connection Unit Type M3: Enables users to send and receive faxes on a sub MFP via a main MFP. This option is mounted on both the Main MFP that has the Fax Option Type M3 installed and on the Sub MFP(s) needing remote fax.
(29) G3 Interface Unit Type M3: Up to two additional lines can be installed. For a maximum total of 3 lines. Required Fax Option M3 (416556)
(30) IPDS Unit Type M3: Intelligent Printer Data Stream (IPDS).
(31) ESP XG-PCS-15D: Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
(32) Code Data Security Unit Type G: For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported. The Smart Card Reader Built-in Unit Type M2 and External Keyboard Bracket Type M3 cannot be installed on the same device.
(33) Smart Card Reader Built-in Unit Type M2: For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported. The Smart Card Reader Built-in Unit Type M2 and External Keyboard Bracket Type M3 cannot be installed on the same device.
(34) Certified DataOverwrite Security System Type I. This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. ~~Mainframe is now ISO 15408 Common Criteria certified, so this option is no longer required to provide an ISO 15408 Certified version of DOSS.~~
(35) Embedded HotSpot Type S: Requires Browser Unit Type M9 (416983) to enable HotSpot printing. One year HotSpot subscription service included.
(36) External Keyboard for resellers data with either SDK applications OR embedded applications.

MP C3003 / MP C3503 (footnote updates in red)
(1) MP C3003 and MP C3503 are designed for a max monthly volume of 20K copies. (Letter paper, 20lb. Bond).
(2) Mainframe includes 9" Color Touch Control Panel, 100-Sheet ARDF, Duplex, 2 x 550-Sheet Paper Trays, 100-Sheet Bypass Trav, Drums, Developer, Scan/Print Kit, USB Host Interface, Gigabit Ethernet, DOSS, PDF Direct Print, HDD Encryption, Java VM Card, Scan to/Print From USB/SD Card, 1.5GB RAM, & 250GB HDD. Envelope feeding via standard 2nd paper drawer & bypass trav. (The standard DOSS included with the mainframe is ISO 15408 certified).
(3) One of following: PB3160 (416545), PB3160 (416544), PB3170 (417278) or Cabinet Type F (100478PNG) must be installed on the mainframe.
(4) Paper Feed Unit PB3150 requires Caster Table Type M3. This paper feed unit lowers the total machine height, making it easy for all users to access the device (Section 508). The caster trav provides a platform with wheels to easily move the device.
(5) LCT RT3030 cannot be installed with PB3150. Caster Table Type M3 or Cabinet Type F.
(6) Only one of these options can be installed on the device: Internal Shift Trav SH3070. Finisher SR3140. Booklet Finisher SR3150. Internal Finisher SR3130.
(7) Must Order BU3070 Bridge Unit with any external Finisher.
(8) Punch Unit PU3040NA is a Hole Punch Option for SR3130 Finisher.
(9) 1 Bin Trav BN3110 provides additional output trav above the standard Internal Trav or Optional Bridge Unit/Internal Shift Trav/Internal Finisher (Holds 125 Sheets).
(10) The Certified DataOverWrite Security System that ships standard with the mainframe does not overwrite the HDD for the Color Controller E-23C.
(11) Punch Unit PU3050NA is a Hole Punch Option for SR3150 & SR3140 Finishers.
(12) Key Counter Bracket Type M3 is a 4 Pin interface used to mount external key counter to MFP.
(13) Optional Counter Interface Unit Type A is a 20-Pin Interface used to attach external key counter or key card device.
(14) SD Card for NetWare Printing Type M3: Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports. SNMP via IPX and Scan to NCP IPX. TCP/IP).

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Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement

Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						(15) Card Reader Bracket Type 3352: Table shaped option used to place either card reader or counter device. USB Connector. (16) Inseasable Area Extension Unit Type M3 allows customers to print crop marks for proofing SRA3/12.6" documents. (17) Fax Option Type M3 - Installation required to enable fax services: 33.6Kbps. approximately 2 Second Transmission Speed. Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37). LAN Fax. IP-Fax (T.38). Fax Forwarding to Email & Paperless Fax function. (18) G3 Interface Unit Type M3: Up to two additional lines can be installed. For a maximum total of 3 lines. (19) G3 Interface Unit Type M3 and 32MB Memory Unit Type B require Fax Option Type M3. (20) 32MB Memory Unit Type B increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi. (21) Only one of these additional connectivity options can be installed on the device: IEEE1284 Interface Board Type A. IEEE802.11a/b/n Interface Unit Type M2. (22) Camera Direct Print Card Type M3 allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer. (23) PostScript 3 Unit Type M3 is required for printing from Mac OS. Recommended for printing more complex color and PDF files. (24) OCR Unit Type M2: This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB). (25) File Format Converter Type E: Required to convert format and drag to desktop document stored via Copy or Print mode. (26) ESP XG-PCS-150: Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products. (27) Copy Data Security Unit Type G prevents unauthorized copying of confidential documents that were created on other printers that have this option installed. (28) Fax Connection Unit Type M3 enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M3 installed and on the Sub MFP(s) needing remote fax. (29) Smart Card Reader Built-in Unit Type M2: For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported. (30) External USB Keyboard (No Bracket) is an External Keyboard for inputting data with either SDK applications OR embedded applications. (31) The Smart Card Reader Built-in Unit Type M2 and External Keyboard Bracket Type M3 cannot be installed on the same device. (32) External Keyboard Bracket Type M3 is required for the installation of External USB Keyboard (1002669FNG) (33) Browser Unit Type M3: Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites. (34) Cannot install floor standing Finisher SR3150 or SR3140 with the PB3150 and Caster Table Type M3. (35) IPDS Unit Type M3: Intelligent Printer Data Stream (IPDS). (36) 10.1" Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician. swipe scrolling. Note: Standard control panel must be removed by Service Technician. The Smart Operation does not support SDK applications at this time. Target (36) 10.1" WSGVA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. (37) Memory Unit Type M3 is required when configuring the device with the Browser Unit Type M3 or SDK application. (38) HotSpot MFP Option Type S requires Browser Unit Type M3 to enable HotSpot printing. One year HotSpot subscription service included. (39) Printing with unauthorized copy control pattern or text with the Copy Data Security Unit Type G is not available when Color Controller E-23C are installed. (40) Color Controller E22-C: Optional Fiery Color Controller that can be configured with the std PrintScan controller for embedded scan features and Fiery print. (41) Fiery Imposse Type FS-100: Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E22-C (1167331 & Color Controller Connection Board Type M3. (42) Fiery Composse FS-100: Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E22-C & Color Controller Connection Board Type M3. (43) Hot Folders Type FS-100: Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E22-C & Color Controller Connection Board Type M3. (44) Spot-On FS-100: Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E22-C & Color Controller Connection Board Type M3. (45) Auto Trap Trap FS-100: Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E22-C & Color Controller Connection Board Type M3. (46) Fiery Color Profiler Suite V4.0: Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E22-C & Color Controller Connection Board Type M3. (47) Fiery CPSx4 Software only: For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support (48) Fiery ES-2000 Spectrophotometer: Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E-23C and Color Controller Connection Board Type M3. (49) EFI Productivity Pack: Fiery option aids in workflow productivity - helps meet tight turnaround times/produce too notch color documents while achieving process automation. Requires Color Controller E22-C & Color Controller Connection Board Type M3. (50) Color Controller Connection Board Type M3: Connection Kit is required to use the Color Controller E22-C with the MP C3003/MP C3503 Mainframes. (51) The IEEE1284, IEEE802.11a/b/n Interface Unit Type M2, Camera Direct Print Card Type M3, PostScript 3 Unit Type M3 and IPDS Unit Type M3 cannot be configured with the Color Controller E22-C & Color Controller Connection Board Type M3. (52) The HTML Direct Print feature is not available with Browser Unit Type M3 when Color Controller E-22C & Color Controller Connection Board Type M3 are installed. (53) RHD & AHRD Kit - The RHD Kit uses the MFP's Internal Hard Drive and makes it External. (54) RHD & AHRD Kit - The Fax Option Type M3 is not compatible with the RHD or AHRD. (55) AHRD Kit - The AHRD includes an extra hard drive. (56) RHD & AHRD Kit - The product is (OOD) Order On Demand, please allow 8 weeks for delivery from the date the order is placed.																															

MP C 4503 / MP C5503 / MP C6003 (footnote updates in red)

(1) MP C4503, MP C5503, and MP C6003 are designed for a max monthly volume of 50K copies (Letter paper, 20lb. Bond).
(2) Mainframe includes 9" Color Touch Control Panel. 220-Sheet SPDF. Duplex. 2 x 550-Sheet Paper Trays. 100-Sheet Bypass Trav. Drums. Developer. Scan/Print Kit. USB Host Interface Gigabit Ethernet. DOSS. PDF Direct Print. HDD Encryption. Java VM Card. Scan to/Print From USB/SD Card. 2GB RAM. & 250GB HDD. Envelope feeding via standard 2nd paper drawer & bypass trav. (The standard DOSS included with the mainframe is ISO 15408 certified).
(3) One of following: PB3150 (416545), PB3160 (416544). PB3170 (417270) or Cabinet Type F (1004789FNG) must be installed on the mainframe.
(4) Paper Feed Unit PB3150 requires Caster Table Type M3. This paper feed unit lowers the total machine height. makina it easy for all users to access the device (Section 508).
The caster table provides a platform with wheels to easily move the device.
(5) LCT RT3030 cannot be installed with PB3150, Caster Table Type M3 or Cabinet Type F.
(6) Only one of these options can be installed on the device: Internal Shift Trav SH3070. Finisher SR3140.Booklet Finisher SR3150 . Booklet Finisher SR3170. Finisher SR3160. Internal Finisher SR3130.
(7) Mail Order BU3070 Bridge Unit with an external Finisher.
(8) Punch Unit PU3040NA is a Hole Punch Option for SR3130 Finisher.
(9) 1 Bin Trav BN3110 provides additional output trav above the standard Internal Trav or Optional Bridge Unit/Internal Shift Trav/Internal Finisher (Holds 125 Sheets).
(10) Must use "Scan to NCP" feature with standard Services-Led Scanner when the Fiery Controller & Color Controller Connection Board Type M4 are installed.
(11) Punch Unit PU3050NA is a Hole Punch Option for SR3150 & SR3140 Finishers.
(12) Key Counter Bracket Type M3 is a 4 Pin interface used to mount external key counter to MFP.
(13) Optional Counter Interface Unit Type A is a 20-Pin Interface used to attach external key counter or key card device.
(14) Punch Unit PU3060NA is a Hole Punch Option for SR3160 & SR3170 Finishers.
(15) Card Reader Bracket Type 3352 is a Table shaped option used to place either card reader or counter device. USB Connector.
(16) Inseasable Area Extension Unit Type M3 allows customers to print crop marks for proofing SRA3/12.6" documents.
(17) Fax Option Type M4 - Installation required to enable fax services: 33.6Kbps. approximately 2 Second Transmission Speed. Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37). LAN Fax. IP-Fax (T.38). Fax Forwarding to Email & Paperless Fax function.
(18) G3 Interface Unit Type M4: Up to two additional lines can be installed. For a maximum total of 3 lines.
(19) G3 Interface Unit Type M4 and 32MB Memory Unit Type B require Fax Option Type M4.
(20) 32MB Memory Unit Type B increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
(21) Only one of these additional connectivity options can be installed on the device: IEEE1284 Interface Board Type A. IEEE802.11a/b/n Interface Unit Type M2.
(22) Camera Direct Print Card Type M4 allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
(23) PostScript 3 Unit Type M4 required for printing from Mac OS. Recommended for printing more complex color and PDF files.
(24) OCR Unit Type M2: This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
(25) File Format Converter Type E is required to convert format and drag to desktop document stored via Copy or Print mode.
(26) ESP XG-PCS-150: Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
(27) Copy Data Security Unit Type G prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
(28) Fax Connection Unit Type M4 enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M4 installed and on the Sub MFP(s) needing remote fax.
(29) Smart Card Reader Built-in Unit Type M2 is for use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.
(30) External USB Keyboard (No Bracket) is an External Keyboard for inputting data with either SDK applications OR embedded applications.
(31) The Smart Card Reader Built-in Unit Type M2 and External Keyboard Bracket Type M3 cannot be installed on the same device.
(32) External Keyboard Bracket Type M3. This bracket is required for the installation of External USB Keyboard.
(33) Browser Unit Type M4: Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites.
(34) Cannot install floor standing Finisher SR3150, SR3170, SR3160 or SR3140 with the PB3150 and Caster Table Type M3.
(35) IPDS Unit Type M4: Intelligent Printer Data Stream (IPDS). Target availability in November 2013.
(36) 10.1" Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician. swipe scrolling. Note: Standard control panel must be removed by Service Technician. The Smart Operation does not support SDK applications at this time. Target (36) 10.1" WSGVA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets.
(37) Internal Finisher SR3130 and Punch Unit PU3040NA are not compatible with MP C6003.
(38) HotSpot MFP Option Type S requires Browser Unit Type M4 to enable HotSpot printing. One year HotSpot subscription service included.
(39) SD Card for NetWare Printing Type M4 is used by customers who print using Netware. This option is required for the following functions: Use of IPrint ports. SNMP via IPX and Scan to NCP (IPX, TCP/IP).
(40) Color Controller E22-C: Optional Fiery Color Controller that can be configured with the std Print/Scan controller for embedded scan features and Fiery print.
(41) Fiery Imposse Type FS-100: Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
(42) Fiery Composse FS-100: Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
(43) Hot Folders Type FS-100: Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
(44) Spot-On FS-100: Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
(45) Auto Trap Trap FS-100: Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
(46) Fiery Color Profiler Suite V4.0: Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E22-C & Color Controller Connection Board Type M4 .
(47) Fiery CPSx4 Software only: For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
(48) Fiery ES-2000 Spectrophotometer: Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E-23C and Color Controller Connection Board Type M4.
(49) EFI Productivity Pack: Fiery option aids in workflow productivity - helps meet tight turnaround times/produce too notch color documents while achieving process automation. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
(50) Color Controller Connection Board Type M4: Connection Kit is required to use the Color Controller E22-C with the MP C4503/MP C5503/MP C6003 Mainframes.
(51) The IEEE1284, IEEE802.11a/b/n Interface Unit Type M2, Camera Direct Print Card Type M4, PostScript 3 Unit Type M4 and IPDS Unit Type M4cannot be configured with the Color Controller E-22C and Color Controller Connection Board Type M4.
(52) The HTML Direct Print feature is not available with Browser Unit Type M3 when Color Controller E-22C & Color Controller Connection Board Type M3 are installed.
(53) Printing with unauthorized copy control pattern or text with the Copy Data Security Unit Type G is not available when Color Controller E-23C is installed.
(54) The Certified DataOverWrite Security System that ships standard with the mainframe does not overwrite the HDD for the Color Controller E-23C.
(55) RHD & AHRD Kit - The RHD Kit uses the MFP's Internal Hard Drive and makes it External.
(56) RHD & AHRD Kit - The Fax Option Type M3 is not compatible with the RHD or AHRD.
(57) AHRD Kit - The AHRD includes an extra hard drive.
(58) RHD & AHRD Kit - The product is (OOD) Order On Demand, please allow 8 weeks for delivery from the date the order is placed.

MP C5502SP / MP C6002SP Series

(1) Mainframes include 9" Color Touch Control Panel. 220-Sheet ARDF. Duplex. Tandem Trav 1 is 2 x 1,250-sheets. Trav 2 is 1 x 550-sheets. Trav 3 is 1 x 550-sheets. 100-sheet Bypass Trav. Drums. Developer. Scan/Print Kit. USB Host Interface. DOSS. PDF Direct Print. HDD Encryption. Java VM Card. Scan to/Print-from USB/SD Card. 2.5GB RAM. & 640GB HDD.
(2) One of following finishing accessories need to be added to the mainframes: the Finisher SR4090: the Finisher SR4110: the Booklet Finisher SR4100 or the Copy Trav Type M2.
(3) Finisher SR4090: 3000-sheet output / 65-sheet stapler finisher option-cannot be installed with the Booklet Finisher SR4100. the Finisher SR4110 or the Copy Trav Type M2.
(4) Booklet Finisher SR4100: Saddle stitch booklet finisher option - cannot be installed with the Finisher SR4090. the Finisher SR4110 or the Copy Trav Type M2.
(5) Output Jogger Unit Type M2: Option that straightens output delivered to the either the Finisher SR4090 or the Booklet Finisher SR4100.
(6) Punch Unit PU3060 NA: Optional 2/3 hole punch unit - can be configured with either the Finisher SR4090 or the Booklet Finisher SR4100.
(8) Mail Box CS4010: Optional 9-Bin Mailbox Unit - must be installed with either Booklet Finisher SR4100 (416545) or Finisher SR4090 (416544)
(9) Copy Trav Type M2: Output trav only - only used when configuring the mainframe without a finisher - cannot be installed with either the Finisher SR4090. the Booklet Finisher SR4100 or the Finisher SR4110.

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NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						(10) LCT RT6030: Lanier Cassaciv Tray cost. (2,200-sheets) that supports running paper in sizes from 5.5" x 8.5" to 12" x 19.2" (DLT LCT)- cannot be installed with A4/RT4020 LCT.																											
						(11) LCT RT6030: Lanier Cassaciv A4 Tray cost. (4,400-sheets) that supports running 8.5" to 12"paper (LTR LCT)- cannot be installed with A3/RT4030 LCT.																											
						(12) 8 1/2" x 14" Paper Size Tray Tree M2: Adds ability to run 8.5" x 14" from the RT4020 LCT - can only be configured with LCT RT4020.																											
						(13) Cover Interposer Tray CI6010: Single interposer tray - must be installed with either the Finisher SR4100 or the Finisher SR4090.																											
						(14) Cover Interposer Tray CI6020: Dual interposer tray - must be installed with the Finisher SR4110.																											
						(15) A3/11"x17" Trav Unit Tvpe M2: Converts Trav 1 (Tandem Trav) to a single 11" x 17" trav.																											
						(16) Reserved for Tab CrossPrint - can be used in either Trav 2 or Trav 3 But not both.																											
						(17) PU5000 Punch Unit Nh 2/3 Hole: Optional 2/3 hole punch unit - can only be configured with the Finisher SR4110.																											
						(18) Multi-fold option-must be configured with one of the (3) new finishing options, the Finisher SR4090; the Booklet Finisher SR4100 and the Finisher SR4110.																											
						(19) Smart Card Reader Built-in Unit Type M2: For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.																											
						(20) PostScript3 Unit Twe M2: True Adobe PostScript - required for orintins from Mac OS - recommended for orintins more complex color and PDF files.																											
						(21) IPDS Unit Twe M2: Intelliont Printer Data Stream (IPDS) ontion.																											
						(22) OCR Unit Twe M2: This function embeds invisible texts on scanned imaoes of PDF and enables users to search PDF files bv arbitrav keywords. Searchable PDF files can be sent to email. folders and external media (SD/USB).																											
						(23) Onlv one of these additional connectivitv options can be installed on the device: IEEE128M Interface Board Twe A or IEEE 802.11a/a/n Interface Unit Twe M2.																											
						(24) SD Card for NetWare Printinx Twe M2: Used bv customers who orint usino Netware. This ontion is reouired for the followins functions: Use of iPrint ontts. SNMP via IPX and Scan to NCP IPX. TCP/IP).																											
						(25) Browser Unit Twe M2: Used for Browser features lke Intesrated Cloud Environment (ICE). Also reouired with HotSoot MFP Ontion Twe S to enable HotSoot orintino. Not compatible with all websites.																											
						(26) Optional Counter Interface Unit Type A: Optional 20-Pin Interface used to attach external key counter or key card device.																											
						(27) Embedded HotSoot Twe S: Requires Browser Unit Twe M2 to enable HotSoot orintino. One vear HotSoot subscrioition service included.-																											
						(28) File Format Converter Tvse E: Reouired to convert format and drao to desktoo document stored via Copo or Print mode.																											
						(29) Unicode Font Packase for SAP - 1/10/100 seat license: Unicode Font Packase for SAP 1 Device License: Unicode Font Packase for SAP 10 Device License: Unicode Font Packase for SAP 100 Device License.																											
						(30) Fiery E-22B: Ontional Fiery Color Controller. can also be combined with the std Print/Scan controller for std scan features and Fierv orint.																											
						(31) EFISeeQuance Insoor: Fierv ontion that helos to automate and streamline labor-intensive oneoress tasks - reouires Fiery E-22B Color Controller.																											
						(32) Fiery Composor: Fiery ontion that onvides intuitive tools that make advanced document oreparation simnle and quick - reouires Fiery E-22B Color Controller.																											
						(33) EFIHot Folders: Fiery ontion that enables the creation of sieecial folders that can assisna oroup of orint ontions- reouires Fiery E-22B Color Controller.																											
						(34) Spot-On: Fiery ontion that enables vou to reoroduce custom or sieot colors - reouires Fiery E-22B Color Controller.																											
						(35) Auto Trapping: Fiery option that provides a fast and simple way to ensure that your image output is always the best that it can be- requires the Fiery E-22B Color Controller.																											
						(36) Fiery CPS v4: Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support- requires the Fiery E-22B Color Controller.																											
						(37) Fiery CPSv4 Software only: For customers that have an ES2000 Snectrophotometer and want Color Profiler v4 software: Includes 1 year of ohone support.																											
						(38) Fiery ES-2000 Snectrophotometer: For customers that onlv want calibration caoabilitv. iust the Snectrophotometer.																											
						(39) EFIProductiv Pack for Fiery E22B E22c: Fiery ontion adds in workflow oroductivitv - helos meet tioht turnaround timeslroduce too notch color documents while achieinno oroocess automation- reouires the Fiery E-22B Color Controller.																											
						(40) Fax Ontion Twe M2: Installation reouired to enable fax services: 33.6Kbos. aooroximately 2 Second Transmission Soeed. Standard JBIG. Standard 320 Paoes Memorv. Includes standard Internet Fax (T.37). LAN Fax. IP-Fax (T.38). Fax Forwarditno to Email & Paoerless Fax function.																											
						(41) Fax Connection Unit Twe M2: Reouires Fax Ontion Twe M2. enables users to send and nceaive faxes on a sub MFP via a main MFP. This ootion is reouired on both the Main MFP																					
						(42) G3 Interface Unit Twe M2: Uo to two additional lines can be installed. For a maximum total of 3 lines. Reouires Fax Ontion Twe M2 .																											
						(43) 32MB Memorv Unit Twe B: Increases fax memorv to 2.240 paoes and fax resolution to 400 x 400 dot. Reouires Fax Ontion Twe M2.																											
						(44) Core Data Sneurtv Unit Twe G: Prevents unauthorized covoing of confidential documents that were created on other orinters that have this ootion installed.																											
						(45) Certified DataOwneship Security System Type H: This is an ISO 15408 Certified version of DOSS that owneyrtles Copy, Print, Scanner, and Fax latent data - mainframe is now ISO 15408 Common Criteria certified. This option is no longer required to provide an ISO 15408 Certified version of DOSS.																											
						(46) ESP XG-PCS-200: Ontional Power Filter for the MP C8002SP - Ricoh Advanced Technical Suasort (ATS) recommends the use of Power Protection oroducts to minimize ootential electrical interference with oroducts.																											
						(47) 20 amo sower filter: Ontional Power Filter for the MP C8002SP - Ricoh Advanced Technical Suasort (ATS) recommends the use of Power Protection oroducts to minimize ootential electrical interference with oroducts.																											
						(48) GBC StreamPunch Pro: Customer reolaceable punch ootion hole: ootion color mav not match mif MFP). reouires Finisher SR4110 . also reouires at least (1) die set ootion.																											
						(49) Standard use die set ootions for the GBC StreamPunch Pro - onlv (1) can be installed inside the GBC StreamPunch Pro at a time: GBC Die Set 21 Hole iTwin Loop Wire 2:1\ GBC Die Set 32 Hole iTwin Loop Wire 3:1\ or GBC Die Set 44 Hole iCoiloo Coil\.																											
						(50) Production use die set ootion for the GBC StreamPunch Pro - onlv (1) can be installed inside the GBC StreamPunch Pro at a time: GBC Pro 44 Hole HD Die Set or GBC 32 Hole Pro Click Die Set.																											
						(51) Booklet Maker BK5010e: Onlina/offline oroduction booklemaker ootion - reouires Finisher SR4110.																											
						(52) Additional accessory options for the BK5010e Production Booklemaker - all options require the BK5010e Production Booklemaker: Trimmer TR5010e, Book Folder BF5010e, CF5010 Cover Feeder.																											
						(53) BK5010 Rail Unit: Rail unit that helos dock/undock the BK5010e Production Booklemaker from the SR4110 Finisher - reouires the BK5010e Production Booklemaker.																											
						(54) Coolire Fan Twe M2 (available late 2013): Ootion for the Finisher SR4090 and the Finisher SR4100 - reouires Outsul Jooser Unit Twe M2 - for customers that orint coated/thick paoer with hoh color coverases																											

PRODUCTION PRINTING

Pro 8100EX / 8100S / 8110S / 8120S

(1) Printer/Scanner Unit Twe S1 (404555) reouired for orintino and scan features.
(2) Reouires the addition of an SR5050 (404548) or SR5060 (404550) Finisher.
(3) Lanre Caoacitv Trav holds 5000 20lb. Bond oaoer Maximum Letter size. Onlv 1 LCT can be added to mainframe
(4) Lanre Caoacitv Trav holds 5000 20lb. Bond oaoer Maximum Leotiee size. Onlv 1 LCT can be added to mainframe.
(5) Internal ootion to be installed in mainframe.
(6) Provides 2 or 3 hole Punch Ootion for SR5060 and SR5050
(7) Can onlv be installed in the SR5060.
(8) For stacknx uo to 5k sheets of oaoer. Uo to 2 can be confiouned ser ensine. Conflo can end in a stacker
(9) Extra 5k sheet cart for SK5030 stacker
(10) To convert drawer 1 to an 11x17 drawer. Reduces caoacitv bv half
(11) Needed to confiqure the RT5100 vacuum feed LCIT
(12) Bridoe unit used to connect uo to 2 Vacuum feed LCIT RT5100. One unit ooes between each RT5100
(13) A 4.400 sheet vacuum feed LCIT. can confioure uo to 2 units. but must include a Bridoe Unit IBUS010\ between each LCIT
(14) Comoatible with LCIT RT5080 when used with Bridoe Unit IBUS010\.
(15) Can onlv be installed with the Perfect Binder GB5010 (404542)
(16) RB5020 and GB5010 can not be installed on the same mainframe.
(17) Ootion for the Pro 8100EX (404524) onlv onovides Print and Scan caoabilitv.
(18) Postscriot ootion for all Pro 8100s. Pro 8110s. Pro 8120s. Provides Postscriot ootion for Pro 8100EX with Printer/Scanner Unit Twe S1 (404555) installed.
(19) Can be installed on Pro 8100s. Pro 8110s. and Pro 8120s with no additional ootion. For installation on the Pro 8100EX. the Printer Scanner unit Twe S1 (404555) is reouired.
(20) reouires at least 1 GBC StreamPunch Ultra die set
(21) onlv comoatible with GBC StreamPunch Ultra die sets
(22) onlv comoatible with GBC StreamPunch Ultra
(23) EFIFiery Print Controller EB-32 for the Pro 8100 series Production Print MFP. No additional ootions reouire when connectino to the Pro 8100s. Pro 8110s and Pro 8120s. PrintiScan ootion EDP: 404555 is reouire onlv when confioured with a Pro 8100EX (404524\.
(24) Ootion for viewino orint iobs before orintino. Also onovides controls to BW tone curve and copv-tone curves to aooly to other EB-32 Fierys.
(25) This ootion is for customers that want calibration caoabilitv. Onlv Snectrosohotometer is included. This is the same ootion sold for use with color Fierys.
(26) FAC3\Enable license kev. Enable Keobsoard. Mouse and Monitor to be connected to EB-32. Keobsoard. Mouse and Monitor are not included.
(27) 35 paoe production booklet maker. Simple book fold onlv. Must be confioured with the SR5050 finisher
(28) 50 paoe production booklet maker. Simple book fold onlv. Must be confioured with the SR5050 finisher
(29) for a field uoorade from a PBM350 to a PBM500
(30) not comoatible with SR5060 booklet maker or TR5040 trimmer
(31) must include sal unit for confiouration
(32) must be included in Plockmatic PBM350 and PBM500 confiourations
(33) cover inserter is used to feed uo to 300bsm covers
(34) Plockmatic PBM Trim Module for face trim of booklets onlv
(35) Plockmatic PBM Book Fold Module for soaare edoe book foldino
(36)Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to comolete full bleed trim
(37) Plockmatic BTS4000-1 Belt Stacker Module is an ootional accessorv to increase outoul caoacitv for uninterrutted runs
(38) ThePlockmatic PBM Rotate Crease Trim Module does not support Off-line work

Pro 8110P / 8210P

(1) Reouires the addition of an SR5050 (404548) or SR5060 (404550) Finisher or a Stacker unit SK5030 (404556\.
(2) Lanre Caoacitv Trav holds 5000 20lb. Bond oaoer Maximum Letter size. Onlv 1 LCIT can be added to mainframe
(3) Lanre Caoacitv Trav holds 5000 20lb. Bond oaoer Maximum Leotiee size. Onlv 1 LCIT can be added to mainframe.
(4) Internal ootion to be installed in mainframe. Reccomended when confiouring svstem with Stacker SK5030
(5) Provides 2 or 3 hole Punch Ootion for SR5060 and SR5050
(6) Can onlv be installed in the SR5060.
(7) for stacknx uo to 5k sheets of oaoer. Uo to 2 can be confiouned ser ensine. Conflo can end in a stacker
(8) Extra 5k sheet cart for SK5030 stacker
(9) To convert drawer 1 to an 11x17 drawer. Reduces caoacitv bv half
(10) Needed to confiqure the RT5100 vacuum feed LCIT
(11) Bridoe unit used to connect uo to 3 Vacuum feed LCIT RT5100. One unit ooes between each RT5100
(12) A 4.400 sheet vacuum feed LCIT. can confioure uo to 2 units. but must include a Bridoe Unit IBUS010\ between each LCIT
(13) Comoatible with LCIT RT5080 when used with Bridoe Unit IBUS010\.
(14) Can onlv be installed with the Perfect Binder GB5010 (404542)
(15) RB5020 and GB5010 can not be installed on the same mainframe.
(16) Postscriot ootion for all Pro 8100s. Pro 8110s. Pro 8120s. Provides Postscriot ootion for Pro 8100EX with Printer/Scanner Unit Twe S1 (404555) installed.
(17) Genuine IPDS for the Pro 8110 and Pro 8120 orinter onlv.
(18) Reouires the ourchase of at least one GBC die set
(19) For use in the GBC StreamPunch Pro EX onlv
(20) 35 paoe production booklet maker. Simple book fold onlv. Must be confiouned with the SR5050 finisher or an SK5030 stacker
(21) 50 paoe production booklet maker. Simple book fold onlv. Must be confiouned with the SR5050 finisher or an SK5030 stacker
(22) For a field upgrade from a PBM350 to a PBM500
(23) Not comoatible with SR5060 booklet maker or TR5040 trimmer
(24) Must include sal unit for confiouration
(25) Must be included in Plockmatic PBM350 and PBM500 confiourations
(26) Cover inserter is used to feed uo to 300bsm covers
(27) Plockmatic PBM Trim Module for face trim of booklets onlv
(28) Plockmatic PBM Book Fold Module for soaare edoe book foldino
(29) Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to comolete full bleed trim
(30) Plockmatic BTS4000-1 Belt Stacker Module is an ootional accessorv to increase outoul caoacitv for uninterrutted runs
(31) The Plockmatic PBM Rotate Crease Trim Module does not support Off-line work
(32) EFIFiery Print Controller EB-32 for the Pro 8110s MFP series and the Pro 8110/8120 Printer series.
(33) Ootion for viewino orint iobs before orintino. Also onovides controls to BW tone curve and copv-tone curves to aooly to other EB-32 Fierys.
(34) This ootion is for customers that want calibration caoabilitv. Onlv Snectrosohotometer is included. This is the same ootion sold for use with color Fierys.
(35) FAC3\Enable license kev. Enable Keobsoard. Mouse and Monitor to be connected to EB-32. Keobsoard. Mouse and Monitor are not included.

Pro C5100S / C5110S

(1) reouires either an SR4110. SR4100. SR4090 or cosv/trav M2
(2) reouires either a Fiery E22b or E42b
(3) Base confiouration contains 3,800 sheets of oaoer caoacitv
(4) A 4.400 sheet A4 LCT. onlv 1 LCT can be confiouned
(5) 2.200 sheet A3+ LCT. onlv 1 LCT can be confiouned
(6) 1-source interposer available for SR4090 or SR4100 onlv
(7) 2-source interposer available for SR4110 only
(8) Converts Trav 1 from tandem letter trav to suoaort 11 x 17. Reduces trav caoacitv in half.
(9) Recommended to confioure Tab ootion in Trav 2 or 3

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Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						(10) Recommended with medias orone to cut or in high humidity environments (11) Recommended for orintins on coated stocks. or with high toner coverage (12) Available for SR4090 and SR4100 only (13) Available for SR4110 only (14) Nedbled to retrieve files scanned to the document server (15) Available for SR4090 and SR4100 (16) TCRU B contains entire fusire section (17) Cannot be configured with any other finisher (18) Must be configured with either SR4100, SR4110 or SR4090 (19) Punches only LEF letter-sized paper (20) Requires the purchase of at least one GBC die set (21) Can only be installed with the SR4110 finisher (22) Standard Die Sets will work with both the StreamPunch II and the StreamPunch Pro (23) Blank (24) Blank (25) Blank (26) Requires BK501e and TR5010 Trimmer (27) Does not support GA Package. only Productivity Pack. all other features are optional. no FACI (28) Fiery E-42b includes Graphic Arts Package Basic. sort-on. hot folders. auto trap and is FACIenabled (29) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support (30) For customers that have an ES2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support (31) CPS v.4 includes 1 year phone support. this item is for additional 1 year phone support increments (32) For customers that only want calibration capability. lost the Spectrophotometer (33) Available on both the E-22b and E-42b (34) Only available on the E-42b (35) Include TotalFlow MakeReady and PrintManager. and one year unlimited phone support at no charge by adding (404475). (404476). (006987MU). (36) TotalFlow MakeReady Bundle (404475). and PrintManager Bundle (404476) is applicable to new system orders only when ordering (404360). (404367). (37) Must include 12 month phone support (006987MU) at no charge when ordering (404475). (404476). or (404473). (404474). (38) Extended support options for TotalFlow MakeReady and PrintManager (package or bundle) (39) For current Ricoh Print Production customers that want to add TotalFlow MakeReady and TotalFlow PrintManager. (40) Requires Windows XP. Vista. 7. (for MakeReady) or Server 2003/2008 (for PrintManager) based computer with at least 2GB RAM and 500MB HDD and internet access. (41) Only available on the E22b (42) EFI option for the Fiery E22B only (43) EFI option for the E42B only. Includes ES-2000 Spectrophotometer and Fiery Impose (44) EFI option for the Fiery E42B only. Includes CPS 4.0 or 1 year support. Graphic Arts Premium Edition Upgrade. Fiery Impose and Fiery Composer (45) cooling option to prevent paper brickling for the SR4100 and SR4090 only (46) not compatible with SR4110 (47) Fiery option for FS100 operating system only (48) TCRU A (404588) and TCRU B (404589) required with all mainframes																											
		Pro C7100 / C7110 / C7105 / C7105 / C7100X / C7110X / C7105X / C7110SX **- C7100 - Order On Demand (60-90 Day Lead Time)** **- C7105X - Order On Demand (60-90 Day Lead Time)** **- C7105SX - Order On Demand (60-90 Day Lead Time)** **- C7110SX - Order On Demand (60-90 Day Lead Time)** **- CPC Service Plans Do NOT include Clear or White toner (Must be Ordered Separately)** (1) requires either an SR5050. SR5060. or a Stacker unit SK5030 (2) requires either a Fiery E-43A or E-83A (3) requires EFI 5th Station Hardware Upgrade Kit 404748 (4) requires white and/or clear developer type S3 for service installation. for both colors. 5th Station Replacement Kit Type S3 must also be added (5) requires TCRU Type A. B and C (6) 4.400 sheet A4 LCT. only 1 LCT can be configured per mainframe (7) not compatible with Vacuum Feed LCT RT5100. Bridge Unit (BU5010). Multi Bypass Attachment Kit for RT5100. or Vacuum Feed banner Sheet Tray (8) 4.400 sheet vacuum feed LCT. can configure up to 3 units. but must include a Bridge Unit (BU5010) between each LCT (9) not compatible with LCT RT5090 (10) bridge unit used to connect up to 3 Vacuum feed LCT RT5100. One unit goes between each RT5100 (11) Vacuum feed oversize sheet tray for use with the RT5100. Can run up to 27" 300gsm coated stock (12) only 1 unit per configuration (13) not compatible with multi bypass BY5010 or multi bypass oversize sheet tray type S3 (14) Recommended for orintins on coated stocks. or with high toner coverage to avoid brickins of paper (15) for stacking up to 5k sheets of paper. Up to 2 can be configured per engine. Config can end in a stacker (16) Recommended with medias re-to cut or in high humidity environments (17) TCRU A contains customer replaceable parts for IO and reliability. Mandatory for all mainframes (18) TCRU B contains an entire fusing unit Mandatory for all mainframes (19) TCRU C contains components to maintain the 5th color. Mandatory on a 5 color units (20) bypass tray for up to 13x19" media. 220gsm max. non coated for RT5090 LCIT. To extend plastic tray for oversize media. you must add Multi Bypass Banner Sheet Tray Type S3 (21) to configure BY5010 with RT5100 vacuum kit. Multi Bypass Attachment Kit for Vacuum Feed LCIT Type S3 must be added. To extend plastic tray for oversize media. you must add Multi Bypass Banner Sheet Tray Type S3 (22) not compatible with Vacuum Feed Oversize Sheet Tray Type S3 in a single configuration. Only one oversize option per configuration (23) needed to configure the BY5010 with the RT5100 vacuum feed LCIT (24) plastic extender for BY5010 to accommodate oversize prints (25) must be ordered to enable the switch between clear and white toner for customers who order both (26) must be ordered for initial installation of 5th color. Either white and/or clear is needed. If both colors are needed. you must include 5th Station Replacement Kit Type S3 (27) To convert drawer 1 to an 11x17 drawer. Reduces capacity by half (28) Extra 5k sheet cart for SK5030 stacker (29) 3 hole punch rdi for SR5050 and SR5060 finishers (30) to assist in the running of tabs from the paper drawers (31) Single source cover interposer (32) six position multi fold unit (33) cannot be configured with Stacker SK5030 or RindBinder RB5020 (34) must be configured with Transit Pass Unit for Perfect Binder Type S1 and Cover Interposer Tray for Perfect Binder Type S1 (35) must have Glue Supply Type A for setup and operation (36) must be configured with perfect binder GB5010 (37) Cannot be configured with Perfect binder GB5010 (38) 100 sheet staple finisher (39) Ricoh 20 sheet saddle stich booklet maker (40) Cannot be configured with Plockmatic PBM350 or PBM500 configuration (41) booklet Face trim unit for SR5060 only (42) requires at least 1 GBC streampunch ultra die set (43) only compatible with GBC streampunch ultra die sets (44) only compatible with GBC StreamPunch Ultra (45) 35 page duction booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker (46) 50 page duction booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker (47) for a field upgrade from a PBM350 to a PBM500 (48) not compatible with SR5060 booklet maker or TR5040 trimmer (49) must include rail unit for configuration (50) must be included in Plockmatic PBM350 and PBM500 configurations (51) cover inserter is used to feed up to 300gsm covers (52) Plockmatic PBM Trim Module for face trim of booklets only (53) Plockmatic PBM Book Fold Module for square edge book folding (54) Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to complete full bleed trim (55) Plockmatic BTS4000-1 Belt Stacker Module is an optional accessory to increase output capacity for uninterrupted runs (56) ThePlockmatic PBM Rotate Crease Trim Module does not support Off-line work (57) Fiery E-43A FS150 80 controller for C7100 series (58) Fiery E83-A FS150 OX controller for C7100 Series (59) Must install to enable 5th station printing on the E-43-A or E-83A (60) software upgrade for E-43A only (61) Software for Fiery E-43A and E-83A (62) Contains Color filer v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support (63) Contains Color filer v4 software only: Includes 1 year of phone support (64) For customers that only want calibration capability. lost the Spectrophotometer (65) Stand. keyboard. monitor and mouse for Fiery E-42A (66) Stand. keyboard. monitor and mouse for Fiery E-83A (67) removable HD for Fiery E-42A (68) removable HD for Fiery E-43A (69) ram upgrade for Fiery E42-A (70) additional 1 year support for Color filer V4 software (71) Include TotalFlow MakeReady and PrintManager. and one year unlimited phone support at no charge by adding (404475). (72) TotalFlow MakeReady Bundle (404475). and PrintManager Bundle (404476) is applicable to new system orders only when ordering (404360). (404367). (73) Must include 12 month phone support (006987MU) at no charge when ordering (404475). (404476). or (404473). (404474) (74) Extended support options for TotalFlow MakeReady and PrintManager (package or bundle) (75) For current Ricoh Print production customers that want to add TotalFlow MakeReady and TotalFlow PrintManager. (76) Requires Windows XP. Vista. 7. (for MakeReady) or Server 2003/2008 (for PrintManager) based computer with at least 2GB RAM and 500MB HDD and internet access. (77) option for FS150 EFI controllers. contains EFI Impose type FS150 and the ES-2000 Spectrophotometer (78) option for FS150 EFI controllers Contains Imposw and Composer Type FS150. CPS 4.X. and the GAPPE for FS150 (79) NOT compatible with 5th Station Replacement Kit Type S3 (404699) Developer clear (8283621) Developer white (8283631) EFI 5th Station Hardware Upgrade Kit (404748) or TCRU C (404698) (80) requires TCRU Type A. B																											
		Pro C9100 / C9110 (1) requires either an SR5050. SR5060. or a Stacker unit SK5030 (2) requires either a Fiery E-43 or E-83 (3) If ordering C9110 Entrance Unit 404728 you must order C9110 Exit Unit 404727 (4) If ordering C9100 Entrance Unit 404614 you must order C9100 Exit Unit 404615 (5) 30 Amp power filter for C9100 Series. 2 Must be ordered. 1 for entrance unit. 1 for exit unit (6) requires TCRU Type A. B (7) 4.400 sheet vacuum feed LCIT. can configure up to 3 units. but must include a Bridge Unit (BU5010) between each LCIT (8) bridge unit used to connect up to 3 Vacuum feed LCIT RT5100. One unit goes between each RT5100 (9) Vacuum feed oversize sheet tray for use with the RT5100. Can run up to 27" 300gsm coated stock (10) only 1 unit per configuration (11) not compatible with multi bypass BY5010 or multi bypass oversize sheet tray type S3 (12) for stacking up to 5k sheets of paper. Up to 2 can be configured per engine. Config can end in a stacker (14) TCRU A contains customer replaceable parts for IO and reliability. Mandatory for all mainframes (15) TCRU B contains an entire fusing unit Mandatory for all mainframes (16) bypass tray for up to 13x19" media. 220gsm max To extend plastic tray for oversize media. you must add Multi Bypass Banner Sheet Tray Type S3 (17) to configure BY5010 with RT5100 vacuum kit. Multi Bypass Attachment Kit for Vacuum Feed LCIT Type S3 must be added. To extend plastic tray for oversize media. you must add Multi Bypass Banner Sheet Tray Type S3 (18) not compatible with Vacuum Feed Oversize Sheet Tray Type S3 in a single configuration. Only one oversize option per configuration (19) needed to configure the BY5010 with the RT5100 vacuum feed LCIT (20) plastic extender for BY5010 to accommodate oversize prints																											

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Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						(21) Extra 5k sheet cart for SK5030 stacker (22) 3 hole punch rdi for SR5050 and SR5060 finishers (23) to assist in the running of tabs from the paper drawers (24) Single source cover interposer (25) six position multi fold unit (26) cannot be configured with Stacker SK5030 or RindBinder RB5020 (27) must be configured with Transit Pass Unit for Perfect Binder Type S1 and Cover Interposer Tray for Perfect Binder Type S1 (28) must have Glue Supply Type A for setup and operation (29) must be configured with perfect binder GB5010 (30) Cannot be configured with Perfect binder GB5010 (31) 100 sheet staple finisher (32) Ricoh 20 sheet saddle stich booklet maker (33) Cannot be configured with Plockmatic PBM350 or PBM500 configuration (34) booklet Face trim unit for SR5060 only (35) requires at least 1 GBC streamrunch ultra die set (36) only compatible with GBC streamrunch ultra die sets (37) only compatible with GBC StreamPunch Ultra (38) 35 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker (39) 50 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker (40) for a field upgrade from a PBM350 to a PBM500 (41) not compatible with SR5060 booklet maker or TRD40 trimmer (42) must include rail unit for configuration (43) must be included in Plockmatic PBM350 and PBM500 configurations (44) cover inserter is used to feed up to 300csm covers (45) Plockmatic PBM Trim Module for face trim of booklets only (46) Plockmatic PBM Book Fold Module for square edge book folding (47)Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to complete full bleed trim (48) Plockmatic BTS4000-1 Belt Stacker Module is an optional accessory to increase output capacity for uninterrupted runs (49) ThePlockmatic PBM Rotate Crease Trim Module does not support Off-line work (50) Fiery E-43A FS150 Pro 80 controller for Pro C7100 series (51) Fiery EB3-A FS150 QX controller for Pro C7100 Series (52) software upgrade for E43A only (53) Software for Fiery E43A and E-83A (54) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support (55) Contains Color Profiler v4 software only: Includes 1 year of phone support (56) For customers that only want calibration capability. Just the Spectrophotometer (57) Stand, keyboard, monitor and mouse for Fiery E-43A (58) Stand, keyboard, monitor and mouse for Fiery E-83A (59) removable HD for Fiery E-43 (60) removable HD for Fiery E-83 (61) ram upgrade for Fiery E43 (62) SW upgrade bundle for E43 includes ES-2000 Spectrophotometer and Impose FS150 (63) SW upgrade bundle for E43 includes GAPPE, CPS4.X, ES-2000 Spectophotometer, Impose FS150, Compose FS150																												

MONOCHROME LASER PRINTERS

SP 311DNw
1) SP 311DNw: 30-com Laser Printer 360MHz print controller: Ethernet 10/100-Base-TX Interface: 128MB memory PCL6. Standard IEEE 802.11b/b/n Wireless LAN: USB 2.0.
250-sheet tray + 50-sheet Bypass. Standard Automatic Duplexing. Ships with a starter toner cartridge, yield approximately 1,000 pages. All other consumables ship at full yield.

SP 360DN
1) 31-PPM Desktop Printer. Main unit includes a 4-line LCD Panel, 250-sheet Paper Tray, 100 sheet Bypass Tray, 256MB RAM and integrated Duplex. Adobe PostScript 3, Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 1,500 prints (ISO/IEC 19752)
2) A maximum of One (1) Optional Paper Feed Units may be added for a maximum paper capacity of 850 sheets including the standard Paper tray and Bypass Tray.
3) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index.
4) 250-sheet Paper Feed Unit.
5) 500-sheet Paper Feed Unit
6) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Tray configurations. Provides added storage for paper and extra supplies.

SP 3500N/SP3510DN
1) SP 3500N and SP3510DN are User/Service Installable. 30 ppm B&W printer. Includes 250 x 1 Paper Tray, 50 Sheet Bypass Tray, 64MB RAM Memory for printer. USB2.0
Interface. Network Interface Board (10/100Base-TX Ethernet). Includes starter A/D print cartridge (yield: 1,500 pages). Note: Replacement cartridge yield: 2,500 or 6,400 page
cartridge yield available. 2) SP3510DN has duplex printing/copying capability. Copying is from 1 sided documents to 2 sided.
User/Service Installable. 250 Sheet optional paper tray. Only one additional tray can be installed. Letter or Legal size paper.
2) SP3510DN has duplex printing/copying capability. Copying is from 1 sided documents to 2 sided.
3) Paper Feed Unit TK1080 is User/Service Installable. 250 Sheet optional paper tray. Only one additional tray can be installed. Letter or Legal size paper.

SP4100NL
1) Includes starter toner - 6,000 pages @ 5% Coverage.
2) The SP4100NL comes standard with the 10/100 Base TX Ethernet Interface.
3) Up to two Paper Feed Units can be attached.
4) The envelope Feeder must be attached to the upper unit of the Optional Paper Feed Unit.
5) Only one optional interface can be installed.
6) The IEEE 802.11b and Ethernet interface cannot work simultaneously.
7) The HDD is for Secure printing, Sample Printing, Job Spooling and font downloading.
8) Additional memory is recommended when duplex printing on large size paper at the higher 1200dpi resolution
9) B800 Scanner is an MFP Upgrade for SP4100N/4110N/4100NL. Color and Black & White scanning at 8ipm. Black & White faxing and copying at
31cpm(SP4100N/4100NL) and 36cpm (SP4110N).
10) HD-PLC Adaptor (100123FNG) lets you connect to your network using the power lines in your building.

SP4310N
(1) SP 4310N - Mainframe - 37-PPM (letter) for color and monochrome prints. Mainframe includes 500-sheet Paper Tray. 100 sheet Bypass Tray.
256MB standard RAM and Optional Automatic Duplex. Ships with Starter Toner that yields 6K prints.
(2) Paper Feed Unit TK 1030 - 500-sheet capacity. 1 or 2 units may be added to mainframe.
(3) Duplex Unit AD1000 - Optional Duplexing - Duplexing at up to 90% productivity of rated simplex speeds (letter)
(4) Envelope Feeder Type 400 - Optional envelope feeder holds up to 60-envelopes. Must be installed in the drawer slot of the optional 500-sheet Paper Feed Unit.
(5) 128 MB RAM Memory Unit Type G - Additional memory is recommended when duplex printing on a large size (8 1/2" x 14") paper at the highest 1200dpi resolution
(6) 256 MB RAM Memory Unit Type G - Option for Parallel connections. Only one optional interface may be installed.
(7) Intentionally left blank.
(8) VM Card Type D - Required to run Java based applications.
(9) Data Storage Card Type A - Alternative to HDD for storing site certification for LDAP, collecting Log data with Web SmartDeviceMonitor and storing WPA Pre-Share Key.
(10) Blank
(11) Blank
(12) Gigabit Ethernet Board Type C - Optional Gigabit Ethernet Interface. The printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet
Board is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
(13) IEEE802.11a/b Wireless Lan Type L - Wireless LAN option. Supports IEEE 802.11a/b/b standard. Wireless LAN is
WPA compliant. Only one optional interface may be installed.
(14) IEEE1284/ECP Parallel Type A - Provides a slot for the installation of one of the optional boards.
Customers can choose the type of optional interface to meet their unique connectivity needs.

SP4510DN / SP4520DN
1a) 42-PPM A4 Desktop Printer. Main unit includes a 4-line LCD Panel, 500-sheet Paper Tray, 100 sheet Bypass Tray, 512MB RAM and integrated Duplex. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 6,000 prints (ISO/IEC 19752)
1b) 42-PPM A4 Desktop Printer. Main unit includes a 4.3" Color Touch Panel, USB and SD Card Ports, 500-sheet Paper Tray, 100 sheet Bypass Tray, 512MB RAM and integrated Duplex. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 10,400 prints (6% coverage. 3pos/job).
2) A maximum of Two (2) Optional Paper Feed Units may be added for a maximum paper capacity of 1,600 sheets including the standard Paper tray and Bypass Tray.
3) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index.
4) 250-sheet Paper Feed Unit.
5) 500-sheet Paper Feed Unit
6) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Tray configurations. Provides added storage for paper and extra supplies.
7) One open interface board slot is available. Wireless LAN or Parallel Interface may be installed.
8) For environments that require Parallel connections.
9)This option allows you to connect the device to an IEEE 802.11 a/b/b/n wireless LAN.
10) The Hard Disk Drive (HDD) transforms the Printer into an information portal. The HDD is required for Locked/Hold/Stored Print. Sort/Stack. Print from USB/SD Card ISP 4520DN only). Data Overwrite and HDD Encryption are available when the HDD is installed.
11) Increases the memory to 1.5 GB and allows you to use the Browser option and Extended Features.
12) This options enables direct printing of XPS format documents.
13) For use in AS/400 environments. Additional Memory and Hard Disk Drive required.
14) Provides the ability to browse the Internet and print the Web pages displayed on the control panel. Required for ICE. HDD and additional Memory must also be installed for the Browser option to work.
15) The VM Card enables the installation of embedded software applications. HDD and additional Memory must also be installed.

Ricoh SP 5200DN/SP 5210DN
1) 47-PPM Black & White printer. Mainframe includes 550-sheet Paper Tray. 100 sheet Bypass Tray. 256MB RAM and integrated Duplex. Ships with a Starter A/D Print Cartridge that yields 6K prints.
2) 52-PPM Black & White printer. Mainframe includes 550-sheet Paper Tray. 100 sheet Bypass Tray. 768MB RAM. 80GB Hard Disk Drive with Data Overwrite and Encryption and integrated Duplex. Ships with a Starter A/D Print Cartridge that yields 6K prints.
3) 550-sheet Capacity. Up to 4 Optional Paper Feed Units may be installed for a maximum paper capacity of 2,850 sheets.
4) No more than 3 optional Paper Feed Unit TK1120/TK1120L/TK1120T may be installed at one time.
5) The assistance of a technician is required when installing all 4 optional Paper Feed Units.
6) TK1120L includes a Lock for securing sensitive or expensive paper.
7) TK1120T includes Teflon base for improved feeding of label media.
8) TK1130 with Casters must be installed anytime the device will be placed directly on the floor.
9) This option is for the SP 5200DN only.
10) Hard Disk Drive includes DOSS and Data Encryption.
11) One available slot. Max capacity is 768MB.
12) One optional Interface port is available.
13) Required to run Java based applications
14) For use in AS/400 environments.
15) Tall Cabinet is recommended for use with standard mainframe when no optional Paper Feed Units are installed.
16) Medium Cabinet is recommended for use when Mainframe is configured with 1 or 2 optional Paper Feed Units.

SP6330N
(1) Mainframe is a 35-ppm for monochrome prints. Includes 6K starter toner pages @ 5% coverage. Standard 500 x 1 +
100-sheet Bypass = 600 sheets. 10Base-T/100 BaseTX Ethernet. USB 2.0. USB Host
(2) Paper Feed Unit: Optional: 500-sheet paper feed unit x 1 or 2 = 1,600 sheets.
(3) Duplex Unit: Optional Automatic duplexing: up to 11" x 17" and 28lb Bond
(4) Envelope Feeder: Envelope feeder holds up to 50 Envelopes. Install inside an optional PFU.
(5) 128DIMM Memory: Boost system memory to 384MB-Only one memory unit can be installed-Required to enable the printer
to process 11" x 17" duplex pages at the maximum 1,200 x 1200 dpi resolution.
(6) 256DIMM Memory: Add 256MB RAM to increase memory to 512MB and boost performance/job spooling in busy workgroup environments
(7) HDD: Hard Disk Drive Type 2670. 80GB HDD is available as an option. In the event RAM becomes full, additional print
jobs are spooled to the HDD where they reside until RAM becomes available.
(8) IEEE 802.11a/b : "a/b": Supports the fastest possible transmission speed.Eliminate the need for cables in offices where
additional hard-wired cabling is not possible: e.g., older buildings.

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Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement.
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Not New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
B																																	

(9) Gigabit Ethernet: Optional Gigabit Ethernet - when the printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet Board is installed. Instead, use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board
(10) VM Card: Permits for the design and implementation of customized and specialized workflow applications.
(11) Data Storage Card: Alternative to HDD for storing site certification for LDAP, collecting log data with Web SmartDeviceMonitor and storing WPA Pre-Share Key.
(12) HDD Overwrite Security Unit: DOSS - Overwrites the Hard Disk with random sequences of 1s and 0s after each job so that files cannot be reconstructed.
(13) IEEE 1284 Interface Board: Provides a slot for the installation of one of the optional boards. Customers can choose the type of optional interface to meet their unique connectivity need.
(14) HDD Encryption Unit: Information stored on the HDD can be scrambled with 128-bit encryption with this option.
(15) SD Card for Netware: Provides the necessary firmware to allow the printer to operate in Novell Netware Environments.

Aficio SP 8300DN
(1) SP 8300DN is a 50-PPM Black & White Laser Printer. User/Service Installable. Requires two people to lift printer. Includes 4.3" color touch screen display with integrated USB 2.0 Type A host port and SD Card slot, 2 x 550-sheet paper trays, 100-sheet bypass tray, automatic duplexing, 500-sheet output tray, 512 MB RAM memory, 10/100BaseTX Ethernet, High Speed USB 2.0, 2 USB Host IFs. Also, includes full 36,000 yield toner cartridge.
(2) Paper Feed Unit PB3130 is User/Service Installable. Requires two people to lift printer and sit on the printer PFU. Two trays @550-sheet each. Holds up to 11"x17" paper. Cannot be installed with 2,000-sheet Large Capacity Tray. Cannot be installed with 2,000-sheet Large Capacity Tray. Cannot be used with FAC 56 cabinet.
(3) LCT PB3140 is User/Service Installable. Requires two people to lift printer and sit on the 2,000-sheet Large Capacity Tray. Contains two side-by-side 1,000-sheet trays, each fixed for letter size. Can be installed with 1,200-sheet Large Capacity Tray. Cannot be installed with 550 x 2 PFU or FAC 56 cabinet.
(4) LCT RT3020 is installed on right-side of the Printer; requires configuration with 2,000-sheet LCT or 550x2 Paper Feed Unit.
(5) Finisher SR3090: requires configuration with Bridge Unit BU3060 and Two Tray Paper Feed Unit (PB3130). Large Capacity Tray (PB3140), or Large Cabinet Stand FAC 56.
(6) Finisher SR3120 is User/Service installable. May requires two people to lift finisher. Require configuration with Bridge Unit (BU3060) and two-trays Paper Feed Unit (PB3130). Large Capacity Tray (PB3140), or Large Cabinet Stand FC56.
(7) The Bridge Unit (BU3060) is a required accessory when the main unit is to be configured with either Finisher. The Bridge Unit transports copies from the printer's standard exit area into a Finisher for online stapling, punching, and/or folding.
(8) The Hole Punch Unit Type PU3030NA is optional for both Finishers: installs inside the Finisher.
(9) The Output Jogger Unit Type 9002A is optional for the 3,000-sheet Finisher only. It taps sheets in the Shift Tray into aligned sets for stacking or off-line binding.
(10) FAC56 Cabinet installs beneath main unit. FAC 56 Cabinet Stand FAC 56 must be selected when the printer main unit is to be configured with a Finisher, but not a paper supply option.
(11) 512MB Memory L is Service Installable. Expand RAM to 1.5GB Memory.
(12) Hard Disk Drive Type 8300 is Service Installable. 120GB. Provides for retention of documents in the Printer. Documents can be printed on Demand without sending original to the PC. HDD is required for USB / SD Card printing.
(13) IEEE802.11a/b Interface Unit Type L is Service Installable. For Wireless LAN Connection. Cannot be installed with Gigabit Ethernet Board or the IEEE 1284 interface board at the same time.
(14) Gigabit Ethernet Board Type C is Service Installable. Cannot be installed with the IEEE 1284 interface Board at the same time.
(15) IEEE1284 Interface Board Type A is Service Installable. For use when a Parallel connection is required. Cannot be installed with the Gigabit Ethernet Board or the IEEE 8.2.11 a/b interface unit at the same time. (16) VM Card Type U allows for running of JAVA based applications. Cannot be installed with the Data Overwrite Security Unit.
(17) IPDS Unit Type B300 is for use in AS/400 environments.

Aficio SP 9100DN
(1) Conv tray Type 2075 is required if no other output option finisher) is selected.
(2) Output Jogger Unit Type 1075 is compatible with the SR9042 only.
(3) Cover Interposer Tray Type 3260 supports either the SR9042 OR SR400 finishers.
(4) Output Jogger Unit Type 3260 is compatible with the SR4000 only.
(5) LCT RT43 requires LCT Connection Unit Type A for installation.
(6) 2/3-Hole Punch Kit Type 1075 is compatible with the SR9042 only.
(7) Punch Unit Type 3260 is compatible with the SR4000 only.
(8) Only one of the following interface options can be installed: IEEE 802.11b Interface Unit Type I; USB Host Interface; IEEE1284 Interface Board Type A.
(9) USB Host Interface is only usable by a Ricoh Developer Program member for external device development.
(10) VM Card Type D is used for additional Java applications integrated into the device by Ricoh Developer Program members.

COLOR LASER PRINTERS

SP C250DN / SP C252DN
(1) 21 PPM for color and monochrome prints. Mainframe includes 250-sheet Paper Tray. 1-sheet Bypass Tray. 128MB RAM. IEEE802.11b/a/n. standard Duplex printing and PictBridge. Ships with All-in-One Toner Cartridges that yield 1,000 prints.
(2) 21 PPM for color and monochrome prints. Mainframe includes 250-sheet Paper Tray. 1-sheet Bypass Tray. 128MB RAM. IEEE802.11b/a/n. standard Duplex printing and PictBridge. Ships with All-in-One Toner Cartridges that yield 1,000 prints.
(3) 500-sheet capacity. One optional Paper Feed Unit may be added to the mainframe.

SP C320DN
1) The Ricoh Aficio SP C320DN 26-ppm Color and Black & White Printer ships with standard 384 MB memory. Integrated duplex. 500-Sheet Paper Tray. 100-sheet Bypass Tray
2) 500 sheet capacity. Only one tray may be added.
3) Optional 256 MB memory module can be added. Only one slot is available. Optional Memory or HDD is required for Collation.
4) Optional 512 MB memory module can be added. Only one slot is available. Optional Memory or HDD is required for Collation.
5) Option for Parallel connections. Only one optional interface may be installed.
6) Wireless LAN option. Supports IEEE 802.11a/g standard. Wireless LAN is WPA compliant. Only one optional interface may be installed.
7) Optional Gigabit Ethernet Interface. The printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet Board is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
8) Required to run Java based applications. Memory Unit Type I (512 MB) is required.
9) For use in environments running Novell Netware.
10) 80GB Hard Disk Drive. Data Overwrite and HDD Encryption are available when the HDD is installed. HDD is required for Job Spooling. Sample/Locked/Hold/Stored Print. HDD or Optional Memory is required for Collation.
11) Maintenance Kit consists of the Fusing Unit and Transfer Roller.

Ricoh SPC430DN/SPC431DN/SPC431DN-JS
1) 37-PPM for color and monochrome prints. Mainframe includes 550-sheet Paper Trays. 100 sheet Bypass Tray. 384MB RAM and integrated Duplex. Ships with Starter Toner that yields 3K prints @5% coverage.
2) 42-PPM for color and monochrome prints. Mainframe includes 550-sheet Paper Trays. 100 sheet Bypass Tray. Integrated Duplex. 768MB RAM and 80GB Hard Disk Drive standard. Ships with Starter Toner that yields 3K prints @5% coverage.
HC Mobile printing solution. Includes One-Year subscription to the PrinterOn Mobile Printing Service. 42-PPM for color and monochrome prints. Mainframe includes 550-sheet Paper Tray, 100 sheet Bypass Tray, 768MB RAM, 80GB Hard Disk Drive and integrated Duplex. Ships with Starter Toner that yields 3K prints @5% coverage.
3) 550-sheet capacity. Up to 3 Paper Feed Units may be added to mainframe. The Caster Table Type C is recommended with adding 2 or more Paper Feed units.
4) Stackable Paper Feed Unit with Teflon base. 550-sheet capacity. Up to 3 Paper Feed Units may be added to mainframe. The Caster Table Type C is recommended with adding 2 or more Paper Feed units.
5) SP C430DN has one slot. A maximum of 768MB may be installed. Additional memory is recommended for duplex printing 8.5" x 14" documents, high resolution printing. Additional memory is required for collation.
5) SP C430DN has one slot. A maximum of 768MB may be installed. Additional memory is recommended for duplex printing 8.5" x 14" documents, high resolution printing. Additional memory is required for collation.
6) 80GB Hard Disk Drive. HDD is required for Job Spooling. Sample Print, Locked/Secure Print, HDD Hold & Storage Print, Stored Print, Stored Print (Shared) and Cover Sheet features. HDD or Optional Memory is required for Sorting.
7) Encrypts data stored on Hard Disk Drive and NVRAM.
8) Overwrites latent data stored on HDD so the data can not be re-created.
9) Wireless LAN option. Supports IEEE 802.11a/b/n standard. Wireless LAN is WPA compliant. Only one optional interface may be installed.
10) Optional Gigabit Ethernet Interface. The printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet Board is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
11) Option for Parallel connections. Only one optional interface may be installed.
12) Required to run Java based applications.
13) Required when the SP C430DN/SP C431DN is configured with additional Paper Feed Units to create a floor standing printer. Provides added stability to floor-standing configurations.
14) Raises the SP C430DN/SP C431DN to a comfortable height for floor-standing configuration. For use with printer base unit only.
15) Raises the SP C430DN/SP C431DN to a comfortable height for floor-standing configuration. Recommended when configuring the printer with one 550-sheet Paper Feed Unit.

Ricoh SPC440DN
1) 42-PPM A4 Color Laser Printer. Main unit has a 4-line LCD Panel with 12-key alphanumeric keypad. 550-sheet Paper Tray. 100 sheet Bypass Tray. Integrated Duplex and 1 GB RAM. Adobe PostScript 3. Gigabit Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 3,000 prints @5% coverage. 2 pages/job.
2) 550-sheet capacity. Supports paper sizes up to 8.5" x 14" and paper weights up to 59 lb. Bond/120 lb. Index. A maximum of 3 Paper Feed Units may be added to the mainframe for a maximum paper capacity of 2,300 sheets.
3) Caster Table Type C (486755) is required when the maximum of three (3) optional Paper Feed Units (Type PB1020 and/or PB1020T) are installed.
4) Raises the SP C440DN to a comfortable height for floor-standing configuration. For use with printer base unit only.
5) Raises the SP C440DN to a comfortable height for floor-standing configuration. Recommended when configuring the printer with one or two optional 550-sheet Paper Feed Unit.
6) One open interface board slot is available. Wireless LAN, Parallel Interface or USB Device Server may be installed.
7) For environments that require Parallel connectivity.
8) This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
9) USB Device Server allows a user to connect the device to two (2) LANs simultaneously.
10) The Hard Disk Drive (HDD) transforms the Printer into an information portal. The HDD is required for Locked/Hold/Stored Print. Data Overwrite and HDD Encryption are available when the HDD is installed.
11) This options enables direct printing of XPS format documents.
12) For use in AS/400 environments. Hard Disk Drive required.
13) The VM Card enables the installation of embedded software applications. Hard Disk Drive required.

Ricoh Aficio SP C830DN / 831DN
(1) Aficio SP C830DN = 45-ppm for color and monochrome prints. Mainframe includes 2 x 550-sheet Paper Tray. 100-sheet Bypass Tray. 512MB RAM. USB Host Interface and integrated Duplex. Ships with Starter Toner that yields 10K prints for monochrome and 8K for color.
(1a) Aficio SP 831DN = 55-ppm for color and monochrome prints. Mainframe includes 2 x 550-sheet Paper Tray. 100-sheet Bypass Tray. 512MB RAM. Integrated Duplex. USB Host Interface and 250GB Hard Disk Drive. Ships with Starter Toner that yields 10K prints for monochrome and 8K for color. Integrated Duplex. Ships with Starter Toner that yields 10K prints for monochrome and 8K for color.
(2) Intentionally left blank
(3) Paper Feed Unit PB3120 is a 1 x 550-sheet capacity Paper Feed Unit. May be added to the SP C830DN and SP C831DN.
(4) Paper Feed Unit PB3130 is a 2 x 550-sheet capacity Paper Bank.
(5) LCT PB3140 is a 2,000-sheet Large Capacity Tray. Supports Letter/A4 paper size.
(6) LCT RT3020 is a 1,200-sheet Large Capacity Tray. Supports Letter paper size. May be added to the SP C830DN and SP C831DN with PB3130 or PB3140 only.
(7) SR3110 is a 2,000-Sheet Booklet Finisher. This option requires the addition of the BU3060 Bridge Unit and PB3130 Two Tray Paper Bank or PB3140 LCT, or FAC552 Cabinet to attach crosserfs.
(8) SR3120 is a 3,000-Sheet Finisher. This options requires the addition of the BU3060 Bridge Unit and PB3130 Two Tray Paper Bank or PB3140 LCT, or FAC552 Cabinet to attach crosserfs.
(9) Bridge Unit BU3060 required to install Finisher options.
(10) Punch Kit PU3030 NA is a 2/3-hole Punch compatible with both Finishers.
(11) Output Jogger Unit Type 9002 attaches to Finisher SR3120. Taps sets into alignment for easy transfer to off-line finishing equipment
(12) Mail box Type CS3000 is a 4-bin mailbox; provides individual bins for separate users or jobs. Can be configured with base unit or with either Finisher.
(13) Memory Unit Type 2.512MB = One (1) slot is accessible. Additional memory is recommended for duplex printing Legal and A3 documents at high resolutions as well printing banners at high resolutions. Additional memory is required for Job Spooling and Sub Paper Size support. A maximum of 1.5GB may be installed.
(14) Memory Unit Type C 1GB = One (1) slot is accessible. Additional memory is recommended for duplex printing Legal and A3 documents at high resolutions as well printing banners at high resolutions. Additional memory is required for Job Spooling and Sub Paper Size support. A maximum of 1.5GB may be installed.
(15) Hard Disk Drive Type 830 is a 250GB Hard Disk Drive. HDD is required for Sample Print, Locked/Secure Print, HDD Hold & Storage Print, Stored Print, Stored Print (Shared) and Cover Sheet features. Optional HDD may only be installed on the SP C830DN Series. The HDD is standard on the SP C831DN
(16) IEEE802.11a/b Wireless Interface Unit Type L is a Wireless LAN option. Supports IEEE 802.11a/b standard. Wireless LAN is WPA compliant. Only one optional interface may be installed.
(17) IEEE1284 Interface Board Type A = maximum of one (1) optional interface board can be installed.
(18) Gigabit Ethernet Board Type D = The printer's Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
(19) VM Card Type U permits for the design and implementation of customized and specialized workflow applications.
(20) Camera Direct Print Card Type J = Connect your PictBridge enabled digital still camera directly to the SP C830DN / SP C831DN without the need for a PC.
(21) Caster Table Type D is recommended when the printer main unit is configured with PB3120 (one tray paper feed unit)
(22) FAC52 Stand raises the height of the SP C830DN and SP C831DN for configuration with a Finisher.
(23) IPDS Unit Type cB30 Required in IBM environments to print IPDS data compatible with model SP C830DN and SP C831DN printer.

GELJET PRINTERS

Aficio SG 3100SNw/3110SFNw
1) SG 3110SNw is a 29-PPM Color and Black & White 3-in-1 MFP. Print, Copy and Scan. Mainframe includes 250-sheet Paper Tray. 128MB RAM. Duplex and Wireless.
2) SG 3110SFNw 29-PPM Color and Black & White 4-in-1 MFP. Print, Copy, Scan and Fax. Mainframe includes 250-sheet Paper Tray. 128MB RAM. Duplex and Wireless.
3) Multi-Bypass Tray VY1040 has 100-sheet Capacity. Required for feeding thick media up to 68lb Bond/140lb Index and Banner media up to 51.
4) Paper Feed Unit TK1160 has 250-sheet Capacity. Up to 2 Optional Paper Feed Units may be installed.
5) SG 3110SNw/FNw come equipped with starter toner: yield is 600 for each color.

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Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click

Aficio SG 3110DN/DNw
1) SG 3110DN is a 29-PPM Color and Black & White printer. Mainframe includes 250-sheet Paser Trav. 128MB RAM and Duatex.
2) SG 3110DNw is a 29-PPM Color and Black & White printer. Mainframe includes 250-sheet Paser Trav. 128MB RAM. Duatex and Wireless connectivitv.
3) Multi-Bassas Trav VY1040 has 100-sheet Casacity. Resained for feedina thick media un to 68lb Bond/140lb Index and Bianner media un to 51".
4) Paser Feed Unit TK1160 has 250-sheet Casacity. Un to 2 Ostional Paser Feed Units mav be installed.
5) SG 3110DN/DNw come equaisned with starter toner: vield is 600 for each color.

WIDE FORMAT
MP W2601
(1) Mainframe shiss as a cosier. PlotWorks software is also included and should be installed for advanced users that want more functionalitv than
orint and cosv. Reauires either Roll Feeder Tvse 3601A or Tvse 3601B.
(1) Mainframe shiss as a cosier. Reauires either Roll Feeder Tvse 3601A or Tvse 3601B.
(2) The Roll Feeder Tvse 3601A IEDP#415435) cannot be uaoraded to the Roll Feeder Tvse 3601B IEDP#415438)
(3 Roll Feeder Tvse 3601B - The two roll table cannot be changed to a one roll table.
(4) Table Tvse 240 - The table provides manual cosv sheet feedina and includes cosv stackina but no rolls or oaaer trav for automatic feedino.
(5) Paser Cassette Tvse 240 - Paser Cassette Trav orlv available with a one or two roll feeder. It can hold oaaer un to 12" x 18"
(6) Rear Stacker - Rear Stacker reauires either Roll Feeder Tvse 3601A. or Roll Feeder Tvse 3601B.
(7) Roll Holder Type A - Rell holders provide additional flange inserts to be used for extra paper rolls
(8) Printer Option Type W3601 - Printer Option W3601 reauires either Roll Feeder Tvpe 3601A or Roll Feeder Type 3601B.
(9) Scanner Ostion Tvse W3601 - Scanner Ostion Tvse 3601 reauires File Format Comerter IEDP#415506)
(10) File Format Comerter Tvse F - File Format Comerter (FFC) reauires Scanner Ostion Tvse 3601 IEDP#415444)
(11) VM Card Tvse E IEDP#420302) must be used with the Printer Ostion Tvse 3601 IEDP#415441)
(12) Gioabit Ethernet Tvse B - Gioabit Ethernet Board Tvse B enables connection to 1000 Base-TX network
(13) IEEE802.11bls Interface Unit Tvse 2 IEDP#414008) allows users to set ua a wireless LAN. Cannot used concurrentlv with Gioabit Board Tvse B.
(14) USB2.0/SD Slot Tvse E - USB2.0/SD Slot Tvse E reauires the Scanner Ostion Tvse W3601 IEDP#415444)
(15) Print Cosv Tool and Print Cosv Tool Ostion D reauire a client PC and admin PC to install the donale and software.

MP 5100en / MP W7140en
(1) Mainframes includes Copier, 2 roll paper drawer, 320GB(160GBx2), DOSS Security, HDD Encryption, and PlotWorks controller software which
allows users advanced printing and copying capabilities.
IThe standard DOSS included with the mainframe is not ISO 15408 certified).
(2) Roll Feeder Tvse 7140 increases the roll casacity from standard 2 rolls to 4 rolls total. Cannot be combined with 406294
(3) Roll Feeder Tvse 7140 cannot be combined with Paser Cassette Tvse 7140.
(4) Paser Cassette Tvse 7140 cannot be combined with Roll Feeder Tvse 7140.
(5) Paser Cassette Tvse 7140 adds two cassette trays to hold un to 18" x 24" (C Sizel cut sheet paaer.
(6) Scanner Ostion Tvse W7140en is an embedded scanner ostion which allows scanning to email or folder directly from the cosier. Includes Scanning
ostion and 1GB Memory. Reauires 419313 IMP W5100en) or 419315 IMP W7140en).
(7) Printer Ostion Tvse W7140en provides embedded printing casability to the cosier. Includes printer ostion. TFF/GL Filter and VM Java Card.
(8) Scanner Separation Unit Tvse 7140 is orlv available with MP W7140 and provides a stand for scanner and cover for the cosier to create a 2
footprint orinter/scanner. Maximum distance between orinter and scanner separation unit is 2.36. Scanner Ostion Tvse W7140.
(9) MultiStacker Type 7140 stacks up to 100 E-size sheets. Can be attached to either the fron or the back of the machine.
(10) Double Stacker Tvse 7140 stacks cosies and orisinals at the back of the machine at the same time.
(11) Orisinal Trav Tvse G is an adjustable trav. It can be used for either catchino orisinals or cosies/prints.
(12) Roll Holder Tvse A is a roll holder that provides additional flange inserts to be used for extra oaaer rolls.
(13) Gioibate Ethernet Tvse B enables connection to 1000 Base-TX network.
(14) IEEE802.11 ais Interface Unit Tvse J allows users to set ua a wireless LAN. Maximum data is 100Mbos. Cannot use concurrentlv with Gioabvte
Ethernet Board Tvse B.
(15) Browser Unit Tvse D obtains HTML data from a server and disolaos on the unit operation oanel. which is used with solutions that reauire HTML
(16) USB/SD Slot Tvse I allows users to scan to a Flash Media device.
(17) Orisinal Hanaer holds 100 orisinals on the front of the machines when users make cosies.
(18) IEEE 1284 Interface Board Tvse A allows for bi-communicational communication between the unit and other devices.
(19) ESP Digital QC 208/20 PowerFilter allows for clean power filtration.
(20) Print Copy Tool and Print Copy Tool Option D require a client PC and admin PC to install the dongle and software (See brochure for requirements).

MP CW2200SP
(1) MP CW2200SP includes Mainframe. 1 Roll Paaer Unit. Printer and Scanner Kits. DOSS. HDD Encrevition. Scan to USB/SD. Print to USB/SD. USB Host. Network interface. 250GB HDD and
Front Fabric Catch trav IThe standard DOSS included with the mainframe is not ISO 15408 certified).
Model shios with enough ink to orime the machine for start ua orls. Additional ink is reauired for uae uaon install.
(2) MP CW2200SP Stand Reauired with Mainframe.
(3-2 Roll Holder adds additional roll casacity for a total of 2 rolls
(4) File Format Comverter is orlv needed if users will be orintino documents lonaer than 108" (2,774mm)
(5) Additional roll holders allow for easv oaaer handlino when multiple oaaer sizes are beiino used. The mainframe shios with 2 and an additional 2 are included with the Roll Holder Unit Tvse M5.
(6) Browser Unit allows for connection to the Web or Web servers at the device control oanel
(7)Gigabit Ethernet Type B provides 1000/10 base T connection for faster network access
(8) Cosv Data Secuirlv Unit Tvse F orevents unauthorized cosies
(9) IEEE802.11ais Wireless Tvse J allows for Wireless Network access

Pro L4160 / 4130
(1) 64" Version Includes Mainframe. talse ua device. USB 2.0. 100Base-TX interface and Rasterlink Software RIP
(2) 54" Version Includes Mainframe. talse ua device. USB 2.0. 100Base-TX interface and Rasterlink Software RIP

DIGITAL DUPLICATORS
DX 3343
(1) Either DF Type 20 or Platen Cover Type 1018 required (cannot be used together).
(2) VC-20 and Printer Unit Tvse 4545A can not be used toaether

DX 3334
(1) Mainframe includes 1,000 Sheet Paaer Feed Trav. 1,000 Sheet Delivery Trav. Black Drum
(2) Either the Platen Cover PN2000 (416478) or ADF DF Tvse 2020 (416554) must be confioured with the mainframe.
(3) Inserts a colored oaaer sitio marker between cosied sets.
(4) The cabinet is recommended to be ordered with the mainframe.
(5) Reauired for network orintina

DD 4450
(1) Mainframe includes: Black Drum, 1,000 Sheet Paper Feed Tray, 1,000 Sheet Delivery Tray.
(2) Either Platen Cover Type 3352 (415809) or ADF DF7000 (243259) must be ordered with the mainframe.
(3) The cabinet is recommended to be ordered with the mainframe.
(4) Inserts oaaer marker between cosied sets.
(5) Reauired for network orintina.

DD 6650
(1) Mainframe includes: Black Drum. 1,000 Sheet Paaer Feed Trav. 1,000 Sheet Delivery Trav. RPCS Network Controller.
(2) Either the Platen Cover Tvse 3352 (415809) or ADF DF7000 (243249) must be confioured with the mainframe.
(3) The cabinet is recommended to be ordered with the mainframe.
(4) The PostScript ostion is reauired for MAC Environments.

SELECT SERIES / REMANUFACTORED UNITS

Pro 907/1107
1) Bundle includes mainframe. Printer / Scanner Tvse 1357 and SR5000 Finisher
2) Ostion for SR5000 Finisher
3) Orlv 1 RT5030 can be attached to the svstem

MPC3001/3501
1) Bundle includes mainframe, cabinet, ARDF, Print/Scan
2) Select Series Mainframe must include a SR 790 or SR 3000 finisher with the mainframe order.

MPC4501/5501
(3) Bundle includes mainframe, cabinet, ARDF, Print/Scan
(4) Select Series Mainframe must include a SR 3030 or SR 3020 finisher with the mainframe order.

MPC6501
1) Bundle includes mainframe, cabinet, ARDF, Print/Scan
2) Select Series Mainframe must include a finisher with the mainframe order.

MPC7501
1) Bundle includes mainframe, cabinet, w/PB3040/ARDF/Print/Scan
2) Select Series Mainframe must include a finisher with the mainframe order.

SOLUTIONS

Access Formatta
1 The orice above is a one-time fee for a oerpetual license that allows a desiorated leiel of submissions oer server. oer vear. and not a recurrino annual fee.
2 Formatta Connector
3 Non-Production Environment (such as a proof-of-concept. testino. develoosment or trainino)
4 Mav reauire 3rd oarts tools and services
5 Customers are adiised to oursue an uaorade oath to the latest version of Formatta
6 Formatta Desiorer cannot be ourchased seaaratelv from a Formatta Solution Suite however additional Formatta Desiorer licenses can be ourchased as oart of a Formatta Solution Suite
7 The orice above is a one-time fee. oer server for a oerpetual license and not a recurrino annual fee.
8 Software maintenance term is for a oeriod of one (1) vear. oer server. Subject to ore-oavment of the annual Software Suoport and Maintenance fee.
9 Software Maintenance will be automatically renewed uaon the anniversaiv of each maintenance oeriod for an additional twelve (12) month oeriod unless the Customer orovides sixtv (60) daas orior written notice to Access
10 Reinstate of Software S & M for acconlino the then-current version of Software and ore-aavme (1) 100% of the back Maintenance since the date S & M was discontinued. (2) ore-oavment of the annual S & M fee for the uaccomlino vear
11 (CL) - Caoacitv Level
12 Customers reauirino additional licenses must ourchase from the current orice schedule
13 Included in each purchase is up to ten (10) Access professional service hours to help confiaure the first Formatta Connector.
14 3RD-FCS-CPS-CON-DS or 3RD-FCS-CPS-CON-T-DS is reauired. number of units deoendent on confiouration
15 Confiouration for AaoliculationWizrder is not needed.
16 Included in each purchase is up to ten (5) Access orofessional service hours to helo confiaure the first Formatta Connector.
17 Onsite trainine is oriced oer oerson with a minimum of three attendees. A session is aooroximatelv three (3) hours of instruction. Includes: Formatta Desiorer I. E-Forms Manaaer. EFM Administrator. Workflow

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement

Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-Add New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click
						18 Onsite trainme is priced per person with a minimum of three attendees. A session is approximately three (3) hours of instruction. Includes: Formatta Designer II, Autowrite. Autofill - Prerequisite Formatta Designer I																												
						19 Web-based trainme is priced per person. A session is approximately three (3) hours of instruction. Includes: Formatta Designer I/2 sessions!, E-Forms Manager (1 session!, EFM Administrator (1 session!, Workflow (1 session!																												
						20 Web-based trainme is priced per person. A session is approximately three (3) hours of instruction. Includes: Formatta Designer II/2 sessions!, Autofill/1 Session!, Autowrite (1 session! - Prerequisite Formatta Designer I																												
						21 Includes: Formatta Designer I, E-Forms Manager, EFM Administrator, Workflow - DVD-based trainmo may be freely distributed and delivered within a customer's organization.																												
						22 Includes: Formatta Designer II, Autofill, Autowrite - DVD-based trainmo may be freely distributed and delivered within a customer's organization.																												
						23 The Access professional services team delivers these services on either an hourly rate or fixed fee with detailed and defined scope of work																												
						24 Rates do not include travel and forms expenses. In the event onsite travel is required, reasonable travel and forms expenses will be billed to the customer.																												
						25 Each package includes the Basic and Advanced Trainmo DVDs as well as the set number of hours provided by our Access professional service team. Additional hours may be added to any package at the standard Access Professional Services hourly rate.																												

Access IFS

1 One Production Instance of Form Merge and Distribution Engine for Business and/or Clinical Workflow
2 Primary software license bundle pricing, reflects per facility licensing, and assumes one instance or installation of the Product Deliverables IFS, EFR, Image Portal associated with a central data center to any End User with 1000 beds or less
3 Facilities with over 1000 beds requiring an additional software product bundle, or additional hospital facility licensing within the same IDN structure and associated with the initial purchased Primary bundle
4 Optional IFS Product
5 e-Signature Server Software (Purchased with IFS Bundle)
6 Stand-Alone products do not require Access IFS
7 NOTE: Custom pricing for IDN/Multi-hospital organizations will be generated upon request
8 Per workstation
9 Additional Monitor if required is furnished by customer
10 Tablet PC furnished by Customer
11 Annual M&S and M&S renewals will be calculated at eighteen percent (18%) of the discounted license purchase price. This applies to all products
12 Allows for up to 3 connections. These are tied to any particular make or model of device/system
13 UDP Enterprise connection tool not included

BATCHBUILDER

1) In this environment, the Processn is installed on a backup server but is not running, and customers are NOT required to purchase additional restricted or production licenses.
2) In this environment, the Processn is installed and running and is used by customers and/or Ricoh representatives to verify that new or customized code runs properly.
3) First Year of MA is included
4) 1 year renewal is purchased before the MA has expired
5) Original MA or purchased MA has expired
6) This is purchased at the initial sale for 3 years of MA
7) 3 year renewal is purchased before the MA has expired
8) Original MA or purchased MA has expired

CGS

1 ORIS Lynx Annual Software access fee, including Software Maint, Phone, and Webex Hotline support. ORIS Certified Lynx requires the use of an X-Rite EyeOne i Sis
2 Certification of digital production presses. Annual Price per Production Press being certified.
3 Creation of 6 ORIS Device Link Profiles or ICC profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
4 Creation of 12 ORIS Device Link Profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
5 Creation of 24 ORIS Device Link Profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
6 Creation of ORIS Device Link Profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
7 ORIS Press Matcher Web Software License for High Level Digital Production Press Package greater than 80 PPM and Large Format Printers such as, EFI Vutek Series, FUJIFILM Onset Series, HP TurboJet Series, Mimaki UJ Series, Mutoh ValueJet 2000 Series, and Screen 2500 includes: ORIS Press Matcher Web software with Device Link Output (O-MATLW-DLPP50-PS1) creates ORIS iterative color matched Device Link Profiles, ORIS Solid State Engine - High Performance Level, ORIS Certified Web Software (O-CW-PS1), Temperature & Humidity Sensor, Dymo Label Printer, three days on-site installation, training & profiling services, one (1) year CGS Extended Warranty Plan on OI
8 Creates 10 ORIS iterative color matched Device Link Profiles to load into an existing DFE, thereby allowing for complete support of variable data jobs. Confirm with CGS your DFE compatibility.
9 Creates 50 ORIS iterative color matched Device Link Profiles to load into an existing DFE, thereby allowing for complete support of variable data jobs. Confirm with CGS your DFE compatibility.
10 Converts any input file format to any output file format for a wide range of applications where the customer already has a digital front end or stand-alone RIP in digital printing and large format printing.
11 Applies 4-Q color-managed gray component replacement (GCR) and proprietary algorithms for perfect gray balance, consistent color and a reduced ink/toner level, while maintaining an identical visual and colorimetric impression. This option can be combined with O-MATLW-DLPP50-PS1 to create ORIS iterative color matched Device Link Profiles that are Ink Saved for Digital Presses and or Wide Format Printers. This option can be combined with O-MATLW-FO-PS1 to save Ink on your Digital Presses, Wide Format Printers, and Conventional Presses. **Prequisite- ORIS Press Matcher Web - High Level Base License (O-PMW-PKG-H) or ORIS Press Mat**
12 One Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
13 Two Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
14 Three Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
15 Four Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
16 Five Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
17 ORIS Certified Web Software user License (Windows or Macintosh OS X) REQUIRES PURCHASE OF 1 YEAR CGS WEB MONITORING SERVICE & SOFTWARE Maint PLAN PER OUTPUT DEVICE OR DISPLAY - CGS (CD-CWOD1-AF-PS1) OR S-CD-CWD1-AF-PS1, (minimum of 1 device or display)
18 One Year CGS Web Monitoring & Software Maint Plan per Output Device - **ORIS Certified Web**
19 Two Year CGS Web Monitoring & Software Maint Plan per Output Device - **ORIS Certified Web**
20 Three Year CGS Web Monitoring & Software Maint Plan per Output Device - **ORIS Certified Web**
21 Four Year CGS Web Monitoring & Software Maint Plan per Output Device - **ORIS Certified Web**
22 Five Year CGS Web Monitoring & Software Maint Plan per Output Device - **ORIS Certified Web**
23 **Remote Operator** training and technical support on ORIS products (block of 4 hours)
24 Operator training on ORIS products charged per day in Minneapolis or at customer site (excluding travel expenses)

DEVICE MANAGER NX PRO

1) Software products do not have a warranty.
2) Installation includes application download, travel, server configuration verification, software installation and device discovery.
3) Customer training is not included.
4) M&S includes phone and support. "As built" support is covered under M&S.
5) Device license installation fee is a one time fee for one of more device licenses.
6) On-Site In-person support is based on time and materials. "As built" support is covered under M&S.

EFI DSF 7X

1 Available in the United States Only.
2 Sandbox Platform delivers a duplicate DSF Production Platform testing environment for all modules purchased in the Production DSF Software Platform. excluding any VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules and maintenance again. Since it is not a production environment, credit card processing is not available. NOTE: Available on Self-Hosted Licenses Only.
3 Requires a EFI Professional Services quote for Sandbox set up.
4 Activation for Dedicated Server Fee is required. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
5 Requires purchase of EFI Professional Services VPrint Training Package when VPrint is purchased.
6 Maintenance/Subscription fee includes all updates and releases for software but it does not include EFI Professional Services to perform upgrades on customer-hosted systems.
7 Available with LDAP Version 7.2 Self Hosted, 7.4 Cloud Hosted / VPrint 7.4 release. Release Subject to Change.
8 DSF VDP Module: FusionPro includes: 1 FusionPro Producer (Server) - shows the preview of a FusionPro product in DSF, 1 FusionPro Creator (Desktop) - generates production output for their device, and 1 FusionPro Designer License (2 installs) - basic application/plug-in to create FusionPro product .zip files. The VDP Module comes as 2 downloadable components (Server and Creator & Designer).
9 DSF VDP Modules: FusionPro and XMPie require purchase of EFI Professional Services VDP Training Package.
10 Maintenance on VDP Licenses is for support-related issues and includes $0 upgrades for major versions. Maintenance fee does not include EFI Professional Services to perform upgrades on customer-hosted systems. *Upgrades for DSF VDP Modules: XMPie or FusionPro are available at $0 for major upgrades. Excludes Shipping and Handling charges.
11 Additional VDP Licenses are eligible for $0 upgrades for major versions.
12 DSF VDP Module: XMPie includes: 1 XMPie mini server (2 XMPie licenses and 1 Adobe InDesign license & headless server) - shows the preview of a XMPie product in DSF, 1 XMPie uDirect Standard License - generates production output for their device, and 1 XMPie uDirect Designer (no license required) - to design XMPie templates. The XMPie mini server should be installed on a separate server from DSF. The VDP Module comes as 2 downloadable components (Server and uDirect Standard & uDirect Designer).
13 Requires purchase of EFI Professional Services VWeb+ Training Package
14 Available with Version 7.0 release. Release Subject to Change.
15 Support is limited to Non-hosted – PayPal Website Payments Pro, PayFlow Pro, CyberSource: Hosted – CyberSource Hosted. PayFlow Link payment processing options. European Credit Card Hosted support is limited to Ogone.
16 Integration modules require separate quote from EFI Professional Services.
17 cXML Punch Out Catalog Integration requires minimum of 12 hours of EFI Professional Services.
18 A Print Shop is defined as a different physical production location within a single organization (e.g. an in-plant printer with multiple locations). A Print Shop is a place where print orders from the buyer side of DSF can be directed by the print buyer or Orders can be routed between Print Shops by the DSF Operators/Administrators. Customers can buy more Print Shop licenses. Any DSF configuration that requests >3 Additional Print Shops (4 total) will require a separate quote from EFI.
19 A Business Location is defined as another business (not another place for production to occur) which has a separate P/L. A DSF instance is intended to be used by a Business Location, or may not have multiple production facilities (Print Shops). When customers wish to share a DSF instance across multiple Business Locations, a separate quote is required from EFI.
20 For Customers current on EFI Maintenance/Subscription Program.
21 To activate optional eCommerce Module: Credit Cards. SUBSCRIPTION: Credit Cards must be ordered. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
22 Requires purchase of EFI Professional Services Design/Canvas Training Package
23 Requires both Part Numbers in the first year includes 4 hrs of remote professional service to setup and customize DSF to Fiery Central. Customer is responsible for providing the required system and network preparation before the professional service. Please refer to the statement of work on details of this professional service and the required preparation - maximum of 2 Fierys
24 To activate optional eCommerce Module: Credit Cards. SUBSCRIPTION: Credit Cards must be ordered.
26 NFR maintenance renewal is conditional upon annual certification training.
27 EFI Monarch, Pace, PrintSmith support only
28 DSF Essential StoreFront Platform is limited to a maximum of five (5) storefronts
29 DSF Essential StoreFront Price List is limited to a maximum of five (5) Price Lists
30 DSF Subscription is required.
31 EFI Hosted License for DSF VDP Module: FusionPro and XMPie requires the purchase of the Cloud-based Activation and Subscription (instead of License and Maintenance).
32 MAINTENANCE: DSF Software Platform is required. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
33 Transition for VDP FusionPro or XMPie modules will require the purchase of KIT LICENSE and MAINTENANCE.
34 EFI HOSTING: DSF Software Platform must also be purchased with DSF Software Platform VWeb+. * MAINTENANCE: DSF Software Platform is required. * MAINTENANCE: VWeb+ is required. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.

EFI DSF 8X

1 AVAILABLE IN THE UNITED STATES ONLY
1A MAINTENANCE DSF SOFTWARE PLATFORM REQUIRED *HOSTING UP TO 20GB STORAGE. ADDITIONAL STORAGE SOLD IN 20GB INCREMENTS
1B TRANSITION FOR VDP FUSION PRO OR XMPIE WILL REQUIRE THE PURCHASE OF THE CORRESPONDING FUSION PRO OR XMPIE KIT LICENSE AND MAINTENANCE
2 Sandbox Platform delivers a duplicate DSF Production Platform testing environment for all modules purchased in the Production DSF Software Platform. excluding any FusionProII or XMPieII modules. If FusionProII or XMPieII modules are required, then customer must purchase additional full FusionProII or XMPieII modules and maintenance. Since it is not a production environment, credit card processing is not available. NOTE: Available on Self-Hosted Licenses Only.
3 Requires a EFI Professional Services quote for Sandbox set up
4 Activation for Dedicated Server Fee is required * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments
5 Requires the purchase of corresponding EFI Professional Services Training Package
6 Maintenance/Subscription fee includes all updates and releases for software but it does not include EFI Professional Services to perform upgrades on customer-hosted systems
7A EFI VDP powered by DirectSmile includes 2 Storefront Studio licenses for template creation 2 rendering engines and integration with DSF Direct Mail Automation workflow powered by AccuZIP DSF Direct Mail Automation workflow powered by AccuZIP requires an agreement with AccuZIP
7B EFI VDP Professional powered by DirectSmile includes 4 Storefront Studio licenses for template creation 4 rendering engines. Image Personalization Module and integration with DSF DirectMail Automation workflow powered by AccuZIP DSF Direct Mail Automation workflow powered by AccuZIP requires an agreement with AccuZIP
8 VDP Module FusionPro includes 1 FusionPro Producer Server shows the preview of a FusionPro product in DSF, 1 FusionPro Creator Desktop generates production output for their device and 1 FusionPro Designer License 2 installs basic application/plug-in to create FusionPro product zip files The VDP Module comes as 2 downloadable components Server and Creator & Designer
9 VDP Modules: EFI VDP, EFI VDP Professional, EFI VDP: single record for Essential, FusionProII and XMPieII require the purchase of EFI Professional Services VDP Training Package
10 Maintenance on VDP Licenses is for support-related issues and includes $0 upgrades for major versions. Maintenance fee does not include EFI Professional Services to perform upgrades on customer-hosted systems. Excludes Shipping and Handling charges.
11 Additional VDP Licenses are eligible for $0 upgrades for major versions.
12 VDP Module: XMPie includes: 1 XMPieII mini server (2 XMPieII licenses and 1 Adobe® InDesign license & headless server) - shows the preview of a XMPieII product in DSF, 1 XMPieII uDirect Standard License - generates production output for their device, and 1 XMPieII uDirect Designer (no license required) - to design XMPieII templates. The XMPieII mini server should be installed on a separate server from DSF. The VDP Module comes as 2 downloadable components (Server and uDirect Standard & uDirect Designer).
15 Requires the customer to use the services of a Payment Gateway Provider. DSF supports the following Payment Gateway Providers (and their services) in the US – PayPal (Website Payments Pro, PayFlow Pro, PayFlow Link), CyberSource (CyberSource Hosted), Authorize.net. DSF Supports the following Payment Gateway Providers in Europe: Ogone DSF Supports the following Payment Gateway Providers in South America: Braspag Pagador. DSF Supports the following Payment Gateway Providers in Malaysia: iPay88. Refer to data sheet for most current list.
16 Integration modules require separate quote from EFI Professional Services.
17 cXML Punch Out Catalog Integration requires minimum of 12 hours of EFI Professional Services.
18 A Print Shop is defined as a different physical production location within a single organization (e.g. an in-plant printer with multiple locations). A Print Shop is a place where print orders from the buyer side of DSF can be directed by the print buyer or Orders can be routed between Print Shops by the DSF Operators/Administrators. Customers can buy more Print Shop licenses. Any DSF configuration that requests >3 Additional Print Shops (4 total) will require a separate quote from EFI.
20 For Customers current on EFI Maintenance/Subscription Program.
21 Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
23 Requires both Part Numbers in the first year.
25 The FusionProII NFR comes with 3 licenses (Server, Desktop and Designer) and is only available for select channel partners in Europe.
26 NFR maintenance renewal is conditional upon annual certification training.
27 EFI Monarch, Pace, PrintSmith, Lector integration only
28 DSF Essential StoreFront Platform is limited to a maximum of five (5) storefronts
29 DSF Essential StoreFront Price List is limited to a maximum of five (5) Price Lists
30 New DSF Subscription is required.
31 EFI Hosted License for FusionPro and XMPie Modules: FusionProII and XMPieII requires the purchase of the Cloud-based Activation and Subscription (instead of License and Maintenance).
32 Included are 2 rendering engines. The first rendering engine is used for generating the realtime onscreen proofing of VDP elements to the buyer and the second rendering engine is for generating the production print VDP printing by the service provider Price is per rendering engine license. Maximum of 2 additional rendering engine licenses are available for purchase which will allow you to scale production for multi-threaded processing.
33 The shipping provider integration pricing is per individual shipping provider. The integration is available for UPS and DHL only. Refer to data sheet for most current list.
34 Certification (Russian) or training (outside of Europe) is required with the purchase of any NFR.
35 When customers wish to use a DSF instance across multiple businesses, licensing for each Business Entity is required from EFI. A Business Entity is defined as another business (not another print shop), which may or may not have a separate P/L. A business entity provides seclusion of the DSF administration and reporting functionalities using security/permissions within DSF. For each additional print shop, an additional print shop license must be purchased. Any DSF configuration that requests >3 Additional Business Entities (4 total) will require a separate quote from EFI.
36 DirectSmile DSM users will have VDP integration with DSF via the EFI VDP connector. This is not available with DirectSmile DSMx.

EFI Self-Serve

(1) Includes MS00, stand and 1 year subscription
(2) Includes MS05, stand and 1 year subscription
(3) Recommend one MS00/MS05 Station Cooler Test Box per installation address.
(4) MS05 NFR can be resold after 12 months (must also sell support). Includes stand, cooler test box, test credit cards, LCD cleaner and re-extension subscription.
(5) Required per customer order, 1 per customer, regardless of MS00/S05 clients Includes merchant account, administrator account creation

EMC (Application/Xtender)

RICOH SAVIN LANIER

NASPO South Carolina

Purchase / Lease / Full Maintenance

Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement
Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-EAP New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click

1 Core package includes 5 concurrent users. DesktopWeb Access .Net. AX for Office 2010. AX Software Retention Manager. Retention Management for Centera. Media Distribution. Web Services. and AX SDK. CDK and Web Services DocumentationKit
2 Technical support for the SDK. CDK and Web Services Documentation Kit is NOT included
3 Customers requesting IEC AX Renewals will be granted entitlement to obtain AX 7.0 License Key
4 License Key must be placed into the AX License Server Directory to enable usage
5 AX Capture Package includes: QuickScan Pro for AX. AX for MFP and Enhanced Ascent Capture Release Script.
6 Capture package is licensed per MFP device. QuickScan Pro is licensed per desktop and Enhanced Ascent Capture Release is licensed per server
7 ApplicationXtender PAL licensing is based on the total number of concurrent connections that require read-only access to ApplicationXtender via the ApplicationXtender Web Access.NET thin client viewer technology.
8 ApplicationXtender Connector Packages enables the seamless integration of business applications to ApplicationXtender—without requiring initial programming.
9 Customers currently using the legacy product ApplicationXtender Integration Manager (AXIM) are entitled to upgrade to the AX Connector as long as they are on active maintenance.
10 ApplicationXtender SPI (SharePoint Integration) is licensed per AX installation.
11 An AX SPI license will enable the AX SPI functionality for all MS SharePoint installations within an AX License Server domain.
12 AX Image Enhancer only supported with AX Desktop and should be confirmed for the number of ApplicationXtender Desktop Concurrent Connections that will conduct scanning and indexing operations.
13 If customer is using an advanced capture package. Image Enhancer will most like not require this module.
14 eFlow Full Text is an enterprise level full-text application and should always be used in high volume document capture environments
15 Verity customers are entitled to upgrade to AX Xolaw as long as they are on active maintenance.
16 AX OCR Server is a required add-on with ApplicationXtender eFlow Full Text and Verity K2 Full Text. Licensed per server.
17 The ApplicationXtender Reports Management Server processes ASCII and EDCDIC reports that are licensed on a per server basis.
18 ApplicationXtender Reports Management Business Intelligence Gateway is used to extract a set of index values from reports and export that data in a format that can be used in business intelligence applications.
19 ApplicationXtender Reports Management Server optionally processes AFP. Metacode and PCL print streams.
20 Customers requiring print stream processing must purchase the appropriate option(s) and the ApplicationXtender Reports Management Server for each server that processes print stream(s). The options are AFP, Metacode, PCL
21 It is highly recommended that services be purchased for print stream analysis, custom font mapping, extraction definitions(s), business intelligence gateway and general installation.
22 ApplicationXtender Workflow Manager License is available in a pack of FIVE concurrent user licenses.
23 The number of AX Workflow Manager Concurrent Connections shall not exceed the total number of AX Concurrent Connections.
24 Customers who purchased the AX Workflow Manager named licenses are eligible to swap their AX Workflow Manager Named User licenses for AX Workflow Manager Concurrent User license.
25 AX WorkflowXtender and AX Document Routing customers. they are entitled to upgrade to AX Workflow Manager as long as they are on active maintenance.
26 Workflow MGR Server and Forms Server are licensed per server.
27 Maintenance and support is quoted by vendor based on customer configuration

Equitrac Office/Express 5 - PCC USB Card Readers
1) Card reader used with Equitrac/PCC only.
2) M&S for PCC USB Card Reader.
3) Promo pricing - for use with FY13 Q4 Equitrac V4 to V5 upgrade promotion - must be ordered only when also ordering Equitrac Office/Express V4 to V5 upgrade.

GoForms
1 - Software license. governed by the EULA. one instance
2 - OL Care - annual support at purchase of software. one is required per software license. may purchase up to 5 years
3 - OL Care - annual renewal of existing licensed software. may purchase up to 5 years
4 - OL Care - Re-Entry. for customers with lapsed OL Care. to retain for one year then they revert back to the normal Renewal rate in footnote 3
5 - Annual subscription for GoForms hosted service to support tablets - required for each tablet in use at account.

Impressia - Xante
1) Comes With Impressia Digital Multi-Media Press 110V Feeder System. Stand & Conveyor Unit– Includes 80 Gb Hard Drive. Duplexer & Iquesse Ultimate Se (Print Driver).
2) Comes With Impressia Digital Multi-Media Press 110V With 80 Gb Hard Drive, Duplexer & Iquesse Ultimate
3) Comes With Impressia Digital Multi-Media Press 110V With Feeder System & Stand – Includes 80 Gb Hard Drive. Duplexer. & Iquesse Ultimate
4) Same toner for all models (500-100959 / 500-100951 / 500-100958)
5) Recommended Accessory for Impressia model 500-100951
6) Price if purchased after 60 days of machine install
7) Includes 1st Year Impressia service agreement including phone and onsite support if necessary.
8) Recommended Accessory for Impressia model 500-100958
9) Sold separate for additional workstation license .
10) Additional feature for Iquesse SW . Recommended addition to Iquesse SW for postscript printing functionality.

Intersystems HealthShare
1 Annual subscription term
2 Per Connection (Device, User, Application, or System). Pricing for the needed number of connection licenses is calculated using a 5:1 ratio.
3 Multi Server license provides: database mirroring: dynamic sharing of Concurrent User license capacity across a set of servers: required for offline backup server
4 Every Server running HealthShare requires a separate HealthShare license. (Offline backup server exception).
5 Used when no standard library profile is available and custom profile development is required. Quote based off SOW.
6 Test Server Environment Only.
7 Available to Direct Channel only - Not available as a Standalone sale.

Interactive Whiteboard D5510i
1) 55" interactive whiteboard Ships with Display. integrated computer and pen.
2) Optional portable stand for D5510. Standard flat screen wall mount can also be used
3) Intentionally Left Blank
4) Licensing for collaboration between up to 4 D5500's
5) Additional pen for D5500

Kofax - Kasow
1 Support is Required for all Kofax Products
2 Kasow Subscription parts include Support in the annual price
3 Partners can only sell perpetual licenses of Kasow if it is tied to a Kofax or Allosoft license sale.
4 KCU = Kasow Compute Unit – defined as a unit of measure for how many operations a Kasow Kataloid RobotServer can perform in one second (and is unrelated to underlying server capacity).
5 Pricing of Kasow for Subscription is constructed of a line item for Kasow Custom Bundle with a Starter. Business or Advanced Bundle at minimum plus additional Production KCUs. Non Production KCUs. Enterprise KasoZones (sold in packets of 10). Design Studio Seats and High Availability option.
6 Kasow Entry Bundle - Perpetual (KP-ENT-PER-KEB) Requires KP-PS-STD 3 days training (24 hours)
7 Subcription Pricing is Annual Unless Noted Otherwise
8 Sales of Kapow perpetual license standalone will require the approval of Kofax management.
9 Standard Kofax Support Policies apply to Kasow Perpetual Licenses
10 10 PKCU.5 NPKCU.5 DSS.10 EKZ
11 2 Production KCUs. 1 Non-production KCU. 10 KasoZone seats. 4 Design Studio seats
12 4 Production KCUs. 2 Non-production KCU. 30 KasoZone seats. 4 Design Studio seats
13 4 Production KCUs. 2 Non-production KCU. 50 KasoZone seats. 4 Design Studio seats. High availability
14 3 months. <3000 pages. <200.000 documents. 10 Production KCUs. 5 Design Studio seats. 10 KasoZone seats
15 6 months. 3000-6000 pages. 200.000 to< 500.000 documents. 10 Production KCUs. 5 Design Studio seats. 10 KasoZone seats
16 12 months. 6000-15000 pages. 500.000 to< 1.250.000 documents. 10 Production KCUs. 5 Design Studio seats. 10 KasoZone seats
17 >12 months. >15000 pages. >1.250.000 documents. Production KCUs and KasoZone seats TBD
18 Requires minimum purchase of $5.000. Can only be ordered in multiples of 10.
19 $10.000 + 20% of KapoZone cost
20 15% of total subscription price for 24x7
21 List Part numbers of Products purchased below this part number: sum price of parts below
22 Requires KP-PS-STD 3 days training (24 hours). Fulfills 1 Production KCU. 1 Non-production KCU. 5 KasoZone seats. and 2 Design Studio seats.
23 Minimum purchase of $12.500. Can only be sold in multiples of 10.
24 $25.000 + 20% of KasoZone cost
25 20% of list. Calculation based on the total list price
26 36% of list. Calculation based on the total list price
27 48% of list. Calculation based on the total list price
28 28% of list. Minimum 100.000USD Price
29 52% of list. Minimum 100.000USD Price
30 72% of list. Minimum 100.000USD Price

Kofax - Total Agility
1) TotalAgility Support must be ordered separately. The TotalAgility pricing calculator can be found at http://internal.pricingconfigurator.kofax.com/ or the partner portal for authorized partners.
2) Price is for 4 Full Users and 10K pages per year. Enables all capture and transformation functionality in TotalAgility for this number of users and pages. Required with every new system order. Limit 1 per order.
3) Price is per additional concurrent user. Full users are those internal users that have a unique TotalAgility login and full rights to all functionality. These full users are licensed based on concurrent access to the system.
4) Price is for unlimited number of limited users. Limited users are typically external users that have no TotalAgility system login and rights that are limited to submitting documents and checking process status.
5) Price is per additional block of 10K pages per year. Enables all capture and transformation functionality in TotalAgility for this same volume. Only capture activities decrement pages.
6) Price is 20% of total list price of production system.
7) Kofax Analytics for TotalAgility and Kofax Insight Analytics for TotalAgility are add-ons for Kofax TotalAgility that provides business intelligence and analytics capabilities. The Kofax Analytics for TotalAgility and Kofax Insight Analytics for TotalAgility part numbers includes Allosoft software and one-built dashboards and reports designed for TotalAgility. The Kofax Analytics for TotalAgility and Kofax Insight Analytics for TotalAgility licenses are strictly limited to access only the Kofax TotalAgility databases (no others). The Kofax Insight Analytics for TotalAgility license allows users to create new metrics and dashboards in addition to the one-built dashboards but only from TotalAgility databases. Kofax
8) Price must be calculated based on the total list price of the entire installation of TotalAgility onto which the license will be installed. Calculation must be made based on list price. not discounted prices. Solution provides use of one-built dashboards only. no customization is permitted. Dashboards and reports can only be accessed by licensed users of KTA.
9) Price must be calculated based on the total list price of the entire installation of TotalAgility onto which the license will be installed. Calculation must be made based on list price. not discounted prices. Allows users to map additional data from KTA databases(s) only. no other data can be used. Users can also create additional metrics. dashboards and reports based on the KTA data. Dashboards and reports can only be accessed by licensed users of KTA.
10) Customers purchasing a public tenant share their TotalAgility 7 software (but not their configurations or data) with other customers. Customers purchasing the dedicated instance have their own dedicated TotalAgility 7 system in the Cloud. The subscription contract is for a 12 month minimum commitment with 12 months payable in advance. Pricing includes infrastructure management and software maintenance. Any changes to existing contracts will require the creation of a new contract with the unused balance of the existing contract crediting against the value of the new contract. The TotalAgility pricing calculator can be found at http://internal.pricingconfigurator.kofax.com/ or the partner portal fo
11) Base configuration is 4 users and 10K PPY. and includes maintenance.
12) Base configuration is 30 users and 500K PPY. and includes maintenance.
13) One testdev system included with new system purchase. 10%-of-production-list-price charge for each additional testdev system. The included testdev system provides the same number of users as the production system and 10% of the production system's capture volume. Additional testdev systems contain 10% of the production system's users and capture volume.
14) One DR system included with new system purchase. 10%-of-production-list-price charge for each additional DR system. The included and additional DR systems contain the same number of production users and 10% of the production capture volume as one-time-use volume.
15) 90-day evaluation period can be extended per existing approval processes.
16) Eval system licensed with a base configuration. 20 additional concurrent users. limited users enabled. Insight Analytics for TotalAgility. and on-premise multi-tenancy enabled.
17) Eval system contains Cloud and On-Prem components and licenses. Cloud: base configuration. 20 additional concurrent users. limited users enabled. VM contains Insight Analytics for KTA. On-Prem: KTA Integration Server. Transformation Designer. Remote Linked Server. On-Prem Multi-Tenancy Management System.
18) One-year license for internal training and demo purposes.
19) NFR system licensed with a base configuration. 20 additional concurrent users. limited users enabled. Insight Analytics for TotalAgility. and on-premise multi-tenancy enabled.
20) NFR system contains Cloud and On-Prem components and licenses. Cloud: base configuration. 20 additional concurrent users. limited users enabled. VM contains Insight Analytics for KTA. On-Prem: KTA Integration Server. Transformation Designer. Remote Linked Server. On-Prem Multi-Tenancy Management System.
21) TotalAgility Support must be ordered separately. The TotalAgility AP Automation pricing calculator can be found at http://internal.pricingconfigurator.kofax.com/
22) Includes 4 full concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; VRS Professional for production scanning; Kofax Reporting
23) Must have TA-AP-BASE01-0001; Includes 4 full concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework
24) Allows for 1 full concurrent user and 40k annual page volume (10k invoices at 4 pages per invoice). Only available to those who have TA-AP-BASE01-0001 or TA-AP-BASE02-0002. See pricing calculator or contact marketing for qty 2+
25) Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; TotalAgility AP Analytics; VRS Professional for production scanning; Kofax Reporting
26) Must have TA Base Config TA-AP-BASE01-0001. Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; TotalAgility AP Analytics
27) Must have TA-AP-BASE02-0001 or TA-AP-BASE02-0002; Allows 10k invoices/yr. at 4 pages per invoice; and 1 full concurrent user. See pricing calculator or contact product marketing for qty 2+
28) Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; TotalAgility AP Insight Analytics; VRS Professional for production scanning; Kofax Reporting
29) Must have TA Base Config TA-AP-BASE01-0001. Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; TotalAgility AP Insight Analytics
30) Must have TA-AP-BASE03-0001 or TA-AP-BASE03-0002; Allows 10k invoices/yr. at 4 pages per invoice; and 1 full concurrent user. See pricing calculator or contact product marketing for qty 2+
31) Allows for one (1) additional full concurrent user
32) Allows for unlimited number of limited users
33) Customers purchasing a public tenant share their TotalAgility software (but not their AP Automation configurations or data) with other customers. Customers purchasing the dedicated TotalAgility and AP Automation system in the Cloud. The Cloud Service contract is for a 12 month minimum commitment with 12 months payable in advance. Pricing includes infrastructure management and maintenance. The TotalAgility AP Automation pricing calculator can be found at http://internal.pricingconfigurator.kofax.com/.
34) Use price calculator to derive Cloud Service annual price. Note that price includes annual maintenance.
35) Minimum annual invoice volume of 120k required. Use price calculator to derive Cloud Service annual price. Note that price includes annual maintenance.
36) One testdev system included with new system purchase. 10%-of-production-list-price charge for two additional testdev systems. The included testdev system provides the same number of users as the production system and 10% of the production system's capture volume. Additional testdev systems contain 10% of the production system's users and capture volume.
37) Provides two (2) additional on-premise non-production systems. each with 10% of users and invoice volume. Only available to those who have the base configuration TA-AP-BASE**-0001 or TA-AP-BASE**-0002
38) Provides two (2) additional cloud non-production systems. each with 10% of users and invoice volume. Only available to those who have the base configuration TA-AP-BASE**-0001 or TA-AP-BASE**-0002
39) Only available to those who have the AP Base Configuration TA-AP-BASE**-0001 or TA-AP-BASE**-0002. Provides same number of users and 10% of one-time-use invoice volume

Nuance AutoStore & Output Manager
1 This product has high-volume pricing options. For more information on how to offer these discounts to customers and getting quotes. please contact your sales representative.
2 High-availability licenses are a bundle of two licenses to be applied to a single MFP where the second license is used for high-availability fail-over or load-balancing purposes only in an active-active or active-passive 2 configuration.
3 When upgrading from standard to high-availability. all licenses per instance must be upgraded.
4 Customers must specify device type upon fulfillment of device licenses. A full list of supported devices. can be found at http://www.notabletsolutions.com/products/autostore/capture/multifunction-devices/
5 Unsupported devices require a File Import License to connect to the AutoStore solution.

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Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement

Lead State Price Agreement 3091 and Participating State Contract #4400010790

New Product-EAP New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Plan Options: Service Options	Service Plan Options: Base Charge	Service Plan Options: Base Frequency	Service Plan Options: B&W Allowance	Service Plan Options: B&W CPC	Service Plan Options: Color Allowance	Service Plan Options: Color CPC	Service Plan Options: Supplies Included	Service Plan Options: Production 11x17 Click

6 Snap8 add-on-on provides ability to auto populate fields using selected content.
7 2D barcode add-on provides ability to recognize 2D barcodes through QuickCapture interface.
8 File Import licenses include capture from Email (SMTP, POP3, and MAPI, Folder, FTP/SFTP sites, Multi-Poll, RichFax servers, and XML.
9 Battery Licenses are a one-time use consumption license that has no time limit on use.
10 A single pack of 20 of AutoCapture is available as part of the client bundle (under the bundle section).
11 To purchase WebCapture or Mobile please see the WebCapture Mobile section.
12 Production printers require Output Manager Production Printer Licenses.
13 Production printers are: o Black and White >100ppm. o Color >100 ppm.
14 Components of Network Printer Pack: Cost management, rules based print, print failover, reporting.
15 Output Manager Desktop Licenses include local print monitoring and web interface access.
16 Output Manager Desktop Licenses are also included in the Client Bundle - see details in the Bundle section.
17 Customers must purchase the Basic Transform Module as a prerequisite for the Page Modification Add-on.
18 The non-production add-ons cannot be purchased in combination with production printer licenses.
19 Production Print versions of the add-ons are required in combination with production printer licenses.
20 Customers must purchase the Production Print version of the Basic Transform Module as a prerequisite for the input and output filters.
21 A single pack of 20 of WebCaptureMobile is available as part of the client bundle (under the bundle section).
22 Some functions of Mobile will require the purchase of Output Manager or AutoStore licenses.
23 To purchase AutoCapture please see the AutoCapture Additional Products section.
24 Client Bundles include AutoCapture, WebCaptureMobile, and OM Desktop offerings.
25 To purchase WebCapture / Mobile or AutoCapture please see the WebCapture Mobile and AutoStore sections respectively.

Oleciif Lune

1) Software license, covered by the EULA, one instance
2) OL Care - yearly, one is required per software license, may purchase up to 5 years
3) OL Care - annual renewal of existing licensed software, may purchase up to 5 years
4) OL Care - Re-Entry for customers with lapsed OL Care, to return for one year then they revert back to the normal Renewal rate in footnote 3
5) This item is fulfilled electronically, there is no physical shipment
6) This item requires a physical shipment.

RIS

1. MFP Base Option Must always be purchased, includes Admin, Authentication, Copy tracking & Reporting
2. Each Product includes 1 Year of M&S. Additional Years of M&S must be purchased to match the term of the Lease/Purchase
3. MFP Secure Print Option to Base: Includes MFP Print Tracking/Reporting and follow-me type printing. Additional Options available
4. Scanning Option for Base can be combined with Secure PrintBase. includes Secure Scan-to-email. folders. SSO. ScanFax trackers & Reporting additional Options available

1 to 1 Create

1) Ricoh 1 to1 Create Basic subscription includes access to all campaign templates (Postcard, email, microsite, brochure, flyer, business card, calendar, rack card, etc.), USA Data list acquisition tool/Self learning video, download high resolution PDF for print/ PODi case studies & value calculations/ campaign report, Campaign templates update and email support. Note: Sending email, purchasing list from USA Data, and creating PURL are not included in subscription and require separate fee
2) Ricoh 1 to1 Create Advance subscription includes all basic subscription services plus skeleton templates to create customer's own campaign templates. Note: Sending email, purchasing list from USA Data, and creating PURL are not included in subscription and require separate fee

PACE

1 Appliance (Server) Includes:Estimating, Job Control, Data Collection, Job Costing, Inventory, Purchasing, Job Shipments, Job Billing, Accounts Receivable, Job History, ePaceStation, 5 full system users and 5 data collection users.
2 per workstation location
3 An additional manufacturing location that receives a license to the same modules as licensed for the core system. An additional site license is required for each physical manufacturing location. A site license is not required for sales or remote service locations that have no manufacturing capabilities
4 (1-3 people at remote site utilizing the same server) (requires EFI approval)
5 (4-7 people at remote site utilizing the same server) (requires EFI approval)
6 (8-10 people at remote site utilizing the same server) (requires EFI approval)
7 (includes Outlook Plug In)
8 (requires Price List Update)
9 (Real Time Job Status/Proof/CO/Web Activity)
10 Item carries a $0 licence cost, but does have a maintenance cost. order both items
11 (enterprise user site
12 Includes Job Planning and Prioritization, Base Schedulers, Optimized Loading, What If Scenarios, Switchover Modules
13 (includes eight modules: Alerts, Translations, Defaults, FieldsUists, Format/Object Contexts, Objects, Database Views, API/Modules)
14 all scales sold separately
15 (mandatory for each AC3000 and Paper Monitor)
16 (recommended for use with AC1000)
17 recommended for use with AC3000)
18 (mandatory for nonMatrix upgrades)
19 Includes: configuration of database, operating system, web reporting engine, web server, remote connectivity, and system configuration. Support includes upgrades / patches for Matabase, operating system, web reporting engine1, repair if inoperable and assurance that software release has been tested on the hardware as provided)
20 (requires customer sourced hardware & VM software)
21 Includes: configuration of database, operating system, web reporting engine, web server, remote connectivity, and system configuration. Support includes upgrades / patches for Matabase, operating system, web reporting engine1, repair if inoperable and assurance that software release has been tested on the hardware as provided
22 Includes: configuration of database, operating system, web reporting engine, web server, remote connectivity, and system configuration. Support includes upgrades / patches for Matabase, operating system, web reporting engine1, repair if inoperable and assurance that software release has been tested on the hardware as provided
23 Includes: configuration of database, operating system, web reporting engine, web server, remote connectivity, and system configuration. Support includes upgrades / patches for Matabase, operating system, web reporting engine1, repair if inoperable and assurance that software release has been tested on the hardware as provided
24 Pace Maintenance includes access to technical support via phone and email, access to all system upgrades and updates during the term of the maintenance contract, and in the case of major upgrades, application of such upgrades as a service.
25 The Two-day Onsite and Additional Onsite Day professional services line items are used to provide the various onsite portions of Pace implementation and include trainer travel and expenses.
26 Includes: Accounts Receivable, Accounts Payable, General Ledger, PaceStation and one Additional Company license. Allows financial roll-up of multiple company databases into a consolidated entity for financial reporting purposes.
27 Enables the set up of an additional company's records to accommodate multiple site locations (including international locations)
28 Onsite in Jacksonville, FL at EFI location, customer responsible for T&E
29 Includes EFI resource T&E
30 Contains: Estimating, Job Control, Account Receivables, Job Billing, Job History, Job Shipments, PaceStation for a company with one manufacturing location. The number of users are defined as standard core system users.

Pharos

1 Annual Maintenance and Support (AM&S) must be ordered with this product and is available as a separate line item. AM&S includes software major and minor version updates and hot fixes. AM&S extends 12 months from the date of original software activation and must be kept current for license level(s) to remain active.
2 Every MFP also requires a dedicated Uniprint Xtra device License. Contact your Pharos Sales Rep to verify customer's license parameters.
3 JAVA must be preloaded on the MFP prior to loading IMFP. JAVA card available as a separate line item dependent on MFP model. JAVA card available as an option with each MFP
4 SOW required in instances when major upgrades or new environment installs take place. Minor add-ons e.g. IMFP license deal, requires no SOW. Contact Pharos representative for assistance. SOW's must be attached to the sales order.
5 Product has 1 year manufacturer warranty
6 Travel expenses not included
7 Hardware Extended Warranty (EW) only available at time of initial purchase. EW is not renewable.
8 Annual Maintenance & Support is calculated based on the MSRP of the Software.

PrintNet Solutions

1 CoovNet Lisht is the cow Web Based Print Management Solution module that includes features such as: Web Based File Uploading, Web Based File Job Submissions, Real Time File Converter, Customer Job Pre-proofing and more...
2 CoovNet Base includes all features of Lisht plus many more. Please refer to feature chart matrix located on InfoCenter
3 CoovNet Forms includes all features of Lisht plus more more. Please refer to feature chart matrix on InfoCenter.
4 CoovNet Education includes all features of Lisht plus more more. Please refer to feature chart matrix on InfoCenter.
5 The Credit Card Option is available for CoovNet Lisht, Base, Forms and Education. This Optional module provides Credit Card Check Out of and On-Line Order through Authorize.Net.
6 All CopyNet Solution pricing includes Cloud based deployment for Initial Product Setup, Webinar Training, Built in Video Training Support, Email & Call Center Support.
7 Any Custom Programming, Database Connections (i.e. LDAP) and environment specific programming or onsite training please contact PrintNet Solutions area representative for Quote & SOW.

PPDM NX

1 Licensed by Desktop User. Server Software included
2 Requires Ordering V109A-M01-6.0-1YPS1 for new M&S
3 Requires Ordering V109A-M02-6.0-1YPS1 for new M&S
4 Requires Ordering V109A-M04-6.0-1YPS1 for new M&S
5 Requires Ordering V109A-M01-6.0-1YPS1 for new M&S
6 Requires Ordering V109A-M02-6.0-1YPS1 for new M&S

Remark

1: Installation Requires Custom Quote from Vendor (SOW)
2: An OMR Station is a shared computer that any number of teachers can share for processing forms with Remark Test Grading Edition
3: One copy of the software is installed and there is no limit to the number of Instructor Profiles that can be added to that copy.
4: Teachers must physically be on the computer where the OMR Station is loaded in order to use the software
5: The OMR Station is a one-time purchase and annual support and maintenance is included for one year. Annual support and maintenance can be renewed annually

Ricoh Advanced Legal Workflow

1 Includes 1 year of Maintenance & Support (M&S)
2 Add additional years of Maintenance & Support (M&S) to cover term of lease.

Ricoh Integrated Cloud Environment (ICE)

(1) All MFPs require the optional Browser Unit or Smart Op Panel
(2) TS (IT) will need to install and configure
(3) Slot Pro w/CCR is Required
(4) Sold per MFP
(5) Use for one year subscription or for 1st year of multiple year subscription for each MFP
(6) Use for subsequent years of multiple year subscription for each MFP.
(7) For one year subscription for 1 MFP, order qty 1 of ICEOCR-PS1. For three year subscription for 1 MFP, order qty 1 of ICEOCR-PS1 and qty 2 of ICEMFPRENEW-PS1
(8) This package adds Mobile print functionality (via email only (add PrintCloud option for full Mobile Print functionality)
(9) Sold per customer account
(10) Must be included with Education MFP
(11) Annual Subscription order qty by number of years, ex: 5 years order qty of 5
(12) Required for Blackboard Learn connector
(13) Up to 5000 users for each pack if more users are required then order multiples; ex. if 10,000 users then order 2 packs

Total Flow Path

1) Path is a workflow interpreter that allows different systems to speak to each other, reducing costs and streamlining steps to create a smoother, more linear automated workflow process. Path has several built-in extensions as well as optional extensions
2) Allows retrieving orders from a PTI Marcom Central web store. Allows the user to associate job tickets to the web store SKUs. Allows providing feedback to the Marcom Central store about the status of the order. Requires: PTI Web Services and Data Feeds/ 29028-PS11 with annual support (10027-PS11)
3) Allows retrieving orders from a RSA WebCRD web store. Retrieves the job tickets from the RSA WebCRD web store. Allows providing feedback to the RSA WebCRD store about the status of the order.
4) Submits jobs to a PlanetPress server for VDP composition. Retrieves the composed job for further processing.
5) Submits jobs to a FusionPro Producer server for VDP composition. Retrieves the composed job for further processing.
6) Allows submitting jobs to a printer driven by an EFI Fiery controller. Automatically captures media catalog information.7) Allows submitting jobs to Enfocus PitStop Server for preflight and captures the preflight result and/or the modified job file. Preflight profiles can be selected either directly or through the use of business rules.
7 Allows submitting jobs to Enfocus PitStop Server for preflight and captures the preflight result and/or the modified job file. Preflight profiles can be selected either directly or through the use of business rules.
8) Allows submitting jobs to Ultimate Impositio OnDemand Automation for imposition. Impositio profiles can be selected either directly or through the use of business rules.
9) Accepts jobs from Avanti Singlepot through a JMF/JDF interface and provides status updates and job information back to Avanti Singlepot. Requires: Avanti Path Integration (100R10002-PS1) and Annual Service support (400R10002-PS1)
10) MANDATORY: TO INCLUDE 1 YEAR PHONE SUPPORT or UPGRADE TO PHONE SUPPORT WITH ONSITE SUPPORT. Includes phone support for 12 months and bug fixes . For multiple years please change the quantity amount on your order.
11) MANDATORY: TO INCLUDE 1 YEAR PHONE SUPPORT or UPGRADE TO PHONE SUPPORT WITH ONSITE SUPPORT (coordination with PPSC call center and production engineer required if necessary). This 12 month upgrade includes onsite support and phone support, as well as bug fixes. For multiple years please change the quantity amount on your order.

VPSX

1 Price is determined by the total number of definitions of output devices and/or specified users supported by all VPSX® systems at a single location.
2 Do not combine bands. Supported capacity will be sold in blocks shown on the price sheet e.g., if you have 60 printers, you must license capacity for 100
3 License fees for additional output devices in excess of 1000 will be sold in blocks of 100.
4 User capacity will be sold in blocks of Maximum Users
5 Price is determined according to the maximum number of users submitting jobs from a mobile device
6 InnovateMobil requires that at least one Transform product also be licensed
7 Pricing is per printer/MFP device that the software supports.
8 Software will be sold in minimum increments of 50 printers/MFP devices (HP, Lexmark, Xerox and Ricoh).
9 MFPsecure for HP, Lexmark, Xerox and Ricoh includes VPSX/Secure Delivery and may be exchanged for any other supported platform at no additional cost

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Schedule B to
Ricoh Master Pricing Agreement
Terms & Conditions to reference Ricoh Master Agreement.
Lead State Price Agreement 3091 and Participating State Contract #4400010730

New Product-list New EDP Code

Group	Segment	Ricoh Product Code EDP	Savin Reorder Number	Lanier Reorder Number	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Now-15 Suggested Retail Price	Contract Equipment Purchase Price	Operational FMV Lease 18 Monthly Payments	Operational FMV Lease 24 Monthly Payments	Operational FMV Lease 36 Monthly Payments	Operational FMV Lease 48 Monthly Payments	Operational FMV Lease 60 Monthly Payments	Capital Lease 18 Month Payments	Capital Lease 24 Month Payments	Capital Lease 36 Month Payments	Capital Lease 48 Month Payments	Capital Lease 60 Month Payments	Cancelable Rental 18 Month Payments	Cancelable Rental 24 Month Payments	Cancelable Rental 36 Month Payments	Cancelable Rental 48 Month Payments	Cancelable Rental 60 Month Payments	Service Plan Options: Zone Service Charge	Service Options	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click

10 MFPsecure for XT requires MFPsecure XT hardware components (see footnote 22). Includes VPSX/Secure Delivery
11 VPSX Secure Delivery server service which provides integration to Equitrac & Pharos.
12 Price is determined according to the number of users supported by all PageCenterXR systems at a single location.
13 User capacity will be sold in blocks of Total Users shown on the price sheet, e.o. If you need 60 Total Users you must license capacity for 100 Total Users.
14 License fees for additional users in excess of 1000 Total Users will be sold in 100 user blocks
15 Dedicated or Concurrent license model per single location allowed.
16 Requires PageCenterX
17 Pricing is per workstation that is registered to PageCenterX
18 Licensed in minimum increments of 5 workstations.
19 The number of licensed workstations must be less than or equal to the total number of users licensed for PageCenterX.
20 Transform product may be installed on any server on which VPSX® or PageCenterXR is licensed
21 Supports PC Print Plus II (color Black) RDRB0081AKU-DS or PC Print Plus II (color Pearl) RDRB0081APU-DS
22 Requires RFID card reader kit KTB0581AKU4-DS
23 Generic Transform EDP code Identify Transform by name on order form.
24 Annual Rates - VPSX solution is a multi-year subscription (3 year minimum) billed annually with a 3% annual increase over the term.
25 Non-Chargeable Interface
26 Includes a license for FormPort Designer for use on two (2) workstations. Additional workstations of FormPort Designer must be licensed.
27 EDP codes designated to Catholic Health Initiatives / M & S adjusted yearly