SHARP

SHARP BUSINESS SYSTEMS

MANAGED PRINT SERVICES

HELPING YOU SIMPLIFY AND SAVE

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How Can MPS Work for You?

If you're like most businesses, reducing expenses and increasing productivity are keys to your success. As we are tasked with "doing more with less", a Managed Print Services (MPS) Program provided by Sharp Business Systems can help you achieve this goal.

What is MPS and RemoteFleet℠?

At Sharp, we are committed to helping our clients streamline their print environment by identifying current printing costs and putting the controls in place to help improve workflow processes. Our MPS Program, RemoteFleet, can help address relevant questions like:

- How much do we spend on printing?
- Are we using our output devices efficiently?
- Can I streamline the management of printer supplies?
- How can I best control runaway print volumes?
- Is there a way for our IT department to solely focus on mission critical tasks, not manage printers?
- What can I do to enhance our "green" initiative?

Our Program helps you control print utilization, improve environmental strategies and reduce print-related costs. With RemoteFleet services, we can monitor and evaluate your entire print fleet including copiers, printers and fax machines. Our Program gives you the option to set printing-based rules to increase document security, promote print conservation and improve your bottom-line.

Customized *Green* Print Solutions

In a world of options, one size doesn't fit all. The same is true with your MPS Program. Depending on your specific objectives, we devise a plan that won't burden you with additional overhead. We take your print devices and the employees who use them into consideration. RemoteFleet can help modify print behaviors with user rules like color restrictions, forced duplexing to reduce paper consumption and redirecting print jobs to more efficient devices. And, it can generate in-depth device reporting and easily allocate printing costs to departments or clients.

Single Point of Service

Imagine having a single point of contact for your entire print fleet. Wouldn't it be great to eliminate the frustration of juggling multiple contracts, supply invoices and service orders? Our MPS Program can help turn this vision into a reality.

Which Initiatives are Important to You?

- ☐ Reduce overall printing costs
- ☐ Save paper and reduce print volumes
- ☐ Send print jobs to more cost-efficient devices
- ☐ Control color usage
- ☐ Participate in a Free Toner Recycling Program
- ☐ Reduce Carbon Footprint
- ☐ Ability to budget for printing
- ☐ Allocate print costs to departments
- ☐ Reduce the number of print suppliers
- ☐ Restrict "print" abusers
- ☐ Eliminate outdated printer supplies
- ☐ Allow IT to focus on critical tasks, not printers
- ☐ Automate meter collection
- ☐ Alerts for service maintenance
- ☐ Identify redundancies and under/over utilized assets
- ☐ Print monthly reports on print usage and trends

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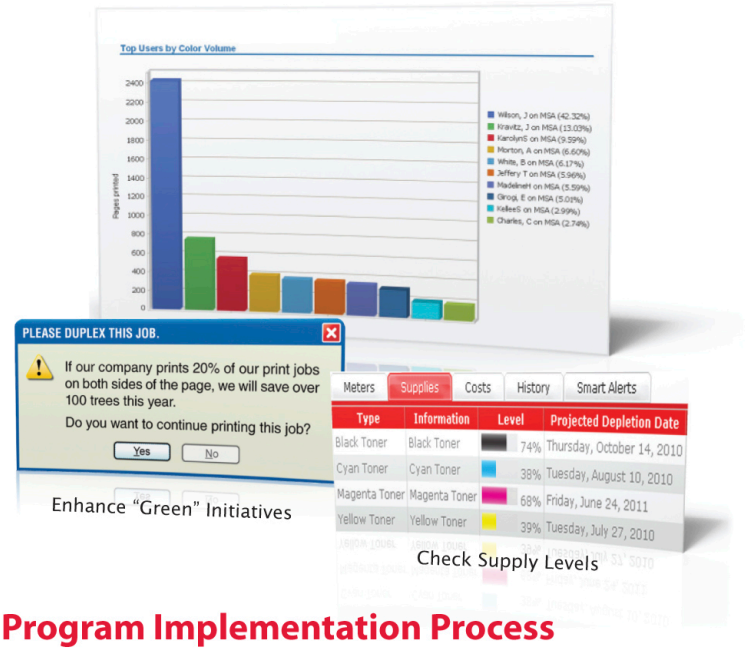
Intelligent Reporting



Enhance "Green" Initiatives

Check Supply Levels

Program Implementation Process

Our MPS Analysts undertake a step-by-step process to meet your unique objectives. One of the first steps is to establish a benchmark of your print environment which is used to measure all future Program enhancements. We also uncover your total cost of ownership (TCO). This includes your current cost of supplies, service, maintenance kits, outsourced print jobs, carrying costs of under/over utilized devices and man-hours spent on device management. We then recommend various MPS Solutions which can ultimately help reduce your TCO. And most importantly, we continue to review your progress against the benchmark on a regular basis.

What We Can Offer

Total Fleet Management

√ Proactive service and management on virtually all print devices

√ Complete supply of printer consumables

√ Remote diagnostics

√ Ongoing preventive care

Service Maintenance

√ Automated meter collection

√ Automated toner alerts and service alerts

Modification of Print Behaviors

√ Chargeback option for printing

√ Color usage controls

√ Green-friendly practices

In-Depth Print Study

√ Customized reports detailing actual usage

√ Volume, toner coverage and cost per device

Single Supplier

√ One point of contact, one invoice

√ Simple Cost-Per-Click Plan

MPS Implementation Schedule

Identify your specific goals	Date _____
Print Environment Study (preliminary network analysis, office walkthrough with floor plan and identifying local and network devices)	Date _____
Gather and assess the current TCO	Date _____
Conduct employee/user interviews on print behaviors	Date _____
Perform a second network scan to analyze print fleet	Date _____
Propose MPS recommendations	Date _____
Schedule and begin the solution implementation	Date _____

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