



**SC STATE CONTRACT PRICING  
SOLICITATION 540000917**

Lot 15  
Recorders Players  
MediaPoint

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
40320401	MediaPoint	DMR HD standard and high definition MPEG-4 digital recording & live unicast or multicast streaming of single video source to PC. <ul style="list-style-type: none"> <li>• View in Quicktime, VLC, MPEG-4 players, iPod/iPhone/iTunes U</li> <li>• Single input – composite, s-video, VGA, or DVI with HDMI capability</li> <li>• Output – VGA or DVI with HDMI capability</li> <li>• Up to 5Mbps, 30fps, 1080p</li> <li>• Software upgradable to Studio Package Option</li> </ul>	12,349.41	14,995.00
40320401-RM	MediaPoint	DMR HD Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	1,588.24	1,500.00
40320401-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
40320401-RS	MediaPoint	DMR/DMR HD/DVP/VIDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>DMR HD Studio</b>				
40320402	MediaPoint	DMR HD Studio standard and high definition MPEG-4 digital recording & live unicast or multicast streaming of multiple video sources to PC. <ul style="list-style-type: none"> <li>• View in Quicktime, VLC, MPEG-4 players, iPod/iPhone/iTunes U</li> <li>• Up to 3 input – VGA or DVI with HDMI capability, and 2 composite or s-video</li> <li>• Output – VGA or DVI with HDMI capability</li> <li>• Up to 5Mbps, 30fps, 1080p</li> </ul>	14,820.00	17,995.00
40320402-RM	MediaPoint	DMR HD Studio Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	1,905.88	1,800.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
40320402-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
40320402-RS	MediaPoint	DMR/DMR HD/DVP/VIDi emote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>DMR HD / DMR HD Studio - Options and Accessories</b>				
40320401C	MediaPoint	DMR HD Video-on-Demand (VOD) Option: Software option key enables DMR HD or DMR HD Studio to: <ul style="list-style-type: none"> <li>• Stream to DVP or VIDi HD-d</li> <li>• Access other DMR/DMR HD with VOD option and VIDi HD live streams</li> <li>• Access other DMR/DMR HD with VOD option for video-on-demand (VOD) access to recorded content</li> </ul>	411.76	500.00
40320401-RS	MediaPoint	DMR HD Video-on-Demand (VOD) Option remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit (applies only when purchased as later upgrade)	307.06	290.00
11200101	MediaPoint	DMR HD AESOP Option: 1-terabit external storage for DMR HD	470.59	500.00
11200101-RM	MediaPoint	DMR HD AESOP Option Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	52.94	50.00
11200101-PS	MediaPoint	DMR HD AESOP Option domestic onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes. (applies only when purchased as later upgrade)	1,588.24	1,500.00
11200101-RS	MediaPoint	DMR HD AESOP Option remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit (applies only when purchased as later upgrade)	307.06	290.00
BLURAY	MediaPoint	DMR HD Blu-Ray Drive Option: Replaces DVD drive with Blu-Ray drive for increased file transfer capability (must be ordered at time of new DMR HD/DMR HD Studio order - not available as later upgrade)	1,270.59	1,350.00
BLURAY-RM	MediaPoint	DMR HD Blu-Ray Drive Option Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	142.94	135.00
00300001	MediaPoint	Spare MediaPOINTE IR Remote Control - DMR, DMR HD	235.29	250.00
40320401S	MediaPoint	DMR HD Upgrade: Software option key enables HD Studio option for DMR HD (Note: Service renewal will convert to DMR HD Studio pricing)	3,705.88	4,500.00
40320401S-RS	MediaPoint	DMR HD Upgrade: HD Studio option upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	307.06	290.00
40320401U	MediaPoint	DMR HD Upgrade from software Ver. 3.0 or higher up to newest software release for DMR HD or DMR HD Studio without maintenance contract (S/N required)	1,647.06	2,000.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
40320401U-RS	MediaPoint	DMR HD Upgrade: DMR/DMR HD Software upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	307.06	290.00
<b>DMR</b>				
40310401	MediaPoint	DMR standard definition MPEG-4 digital recording & live unicast or multicast streaming of single video source to PC. <ul style="list-style-type: none"> <li>• View in Quicktime, VLC, MPEG-4 players, iPod/iPhone/iTunes U</li> <li>• Single input – composite or s-video</li> <li>• Output – composite or s-video</li> <li>• Up to 5Mbps, 30fps, 640x480</li> <li>• Software upgradable to Studio Package Option</li> </ul>	4,114.12	4,995.00
40310401-RM	MediaPoint	DMR Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	529.41	500.00
40310401-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
40310401-RS	MediaPoint	DMR/DMR HD/DVP/VIDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>DMR Studio</b>				
40310402	MediaPoint	DMR Studio standard definition MPEG-4 digital recording & live unicast or multicast streaming of multiple video sources to PC. <ul style="list-style-type: none"> <li>• View in Quicktime, VLC, MPEG-4 players, iPod/iPhone/iTunes U</li> <li>• Up to 2 input – any of 2 composite and 2 s-video</li> <li>• Output – composite or s-video</li> <li>• Up to 5Mbps, 30fps, 640x480 single image or 2 640x480 side-by-side images</li> </ul>	6,584.71	7,995.00
40310402-RM	MediaPoint	DMR Studio Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	847.06	800.00
40310402-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
40310402-RS	MediaPoint	DMR/DMR HD/DVP/VIDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>DMR / DMR Studio - Options and Accessories</b>				

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
40310401C	MediaPoint	DMR Video-on-Demand (VOD) Option: Software option key enables DMR or DMR Studio to: <ul style="list-style-type: none"> <li>• Stream to DVP or ViDi HD-d</li> <li>• Access other DMR/DMR HD with VOD option and ViDi HD live streams</li> <li>• Access other DMR/DMR HD with VOD option for video-on-demand (VOD) access to recorded content</li> </ul>	411.76	500.00
40310401C-RS	MediaPoint	DMR Video-on-Demand (VOD) Option remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit (applies only when purchased as later upgrade)	307.06	290.00
00300001	MediaPoint	Spare MediaPOINTE IR Remote Control - DMR, DMR HD	235.29	250.00
40310401S	MediaPoint	DMR Upgrade: Software option key enables Studio option for DMR (Note: Service renewal will convert to DMR Studio pricing)	3,294.12	4,000.00
40310401S-RS	MediaPoint	DMR Upgrade: Studio option upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	307.06	290.00
40310401U	MediaPoint	DMR Upgrade from software Ver. 3.0 or higher up to newest software release for DMR or DMR Studio without maintenance contract (S/N required)	1,647.06	2,000.00
40310401U-RS	MediaPoint	DMR Upgrade: DMR/DMR Software upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	307.06	290.00
<b>DVP</b>				
10130401	MediaPoint	DVP decodes your MPEG-4 video stream which can then be displayed on your LCD, plasma or projector. The DVP can also access recordings from your DMR and DMR HD to play as video-on-demand (VOD). <ul style="list-style-type: none"> <li>• Output – s-video, VGA, DVI or HDMI</li> <li>• Up to 5Mbps, 30fps, 1024x768</li> <li>• Decodes MPEG-4 unicast or multicast stream</li> <li>• Access DMR/DMR HD with VOD option and ViDi HD live streams</li> <li>• Access DMR/DMR HD with VOD option for video-on-demand (VOD) access to recorded content</li> </ul>	2,467.06	2,995.00
10130401-RM	MediaPoint	DVP Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	317.65	300.00
10130401-PS	MediaPoint	DMR/DMR HD/DVP/ViDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
10130401-RS	MediaPoint	DMR/DMR HD/DVP/ViDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	307.06	290.00
<b>DVP - Options and Accessories</b>				
00300003	MediaPoint	Spare MediaPOINTE IR Remote Control - DVP	235.29	250.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
10130401U	MediaPoint	DVP Upgrade from software Ver. 3.0 or higher up to newest software release for DVP without maintenance contract (S/N required)	494.12	600.00
10130401U-RS	MediaPoint	DVP Upgrade: DVP Software upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	307.06	290.00
<b>Streaming / Content Management Server</b>				
<b>MediaPOINTE Ensemble 500</b>				
21600101	MediaPoint	MediaPOINTE Ensemble 500 Media Management Server for managing and publishing your recorded video files. • Server with 500 Title Management • Server configuration includes Quicktime and Windows Media streaming (see installation note below) Requires Physical Setup, and either Remote or Onsite Maintenance	18,114.12	21,995.00
21600101-PM	MediaPoint	MediaPOINTE Ensemble 500 Onsite Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement, onsite replacement of failed hardware	5,081.29	4,799.00
21600101-RM	MediaPoint	MediaPOINTE Ensemble 500 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	3,493.06	3,299.00
21600101-PS	MediaPoint	MediaPOINTE Ensemble 500 onsite domestic physical setup/install includes setup/config and basic overview. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	3,705.88	3,500.00
<b>MediaPOINTE Ensemble 1500</b>				
21600102	MediaPoint	MediaPOINTE Ensemble 1500 Media Management Server for managing and publishing your recorded video files. • Server with 1500 Title Management • Server configuration includes Quicktime and Windows Media streaming (see installation note below) Requires Physical Setup, and either Remote or Onsite Maintenance	22,231.76	26,995.00
21600102-PM	MediaPoint	MediaPOINTE Ensemble 1500 Onsite Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement, onsite replacement of failed hardware	5,875.41	5,549.00
21600102-RM	MediaPoint	MediaPOINTE Ensemble 1500 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	4,287.18	4,049.00
21600102-PS	MediaPoint	MediaPOINTE Ensemble 1500 onsite domestic physical setup/install includes setup/config and basic overview. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	3,705.88	3,500.00
<b>MediaPOINTE Ensemble Unlimited</b>				
21600103	MediaPoint	MediaPOINTE Ensemble Unlimited Media Management Server for managing and publishing your recorded video files. • Server with Unlimited Title Management • Server configuration includes Quicktime and Windows Media streaming (see installation note below) Requires Physical Setup, and either Remote or Onsite Maintenance	34,584.71	41,995.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
21600103-PM	MediaPoint	MediaPOINTE Ensemble Unlimited Onsite Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement, onsite replacement of failed hardware	8,257.76	7,799.00
21600103-RM	MediaPoint	MediaPOINTE Ensemble Unlimited Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	6,669.53	6,299.00
21600103-PS	MediaPoint	MediaPOINTE Ensemble Unlimited onsite domestic physical setup/install includes setup/config and basic overview. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	3,705.88	3,500.00
<b>MediaPOINTE Ensemble - Options and Accessories</b>				
21600100F	MediaPoint	MediaPOINTE Ensemble Flash streaming option (Requires Remote Maintenance, requires Physical Setup if ordered as a later upgrade)	2,447.06	2,600.00
21600100F-RM	MediaPoint	MediaPOINTE Ensemble Flash streaming option Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates	412.94	390.00
21600100F-PS	MediaPoint	MediaPOINTE Ensemble Flash streaming option onsite domestic physical setup/install includes setup/config and basic overview. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes. (Required when purchased as later upgrade)	3,176.47	3,000.00
21600101U	MediaPoint	MediaPOINTE Ensemble Upgrade from software Ver. 2.0 or higher up to newest software release for MediaPOINTE Ensemble without maintenance contract (S/N required)	8,235.29	10,000.00
21600101U-RS	MediaPoint	MediaPOINTE Ensemble Upgrade: MediaPOINTE Ensemble Software upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	518.82	490.00
* MediaPOINTE Ensemble Server prices are for configuration with Quicktime and Windows Media Players (optional Flash). For additional configurations please contact your sales rep.				
<b>Digital Network Streamers</b>				
<b>BLADE UNITS (Cards/Chassis)</b>				
VIDi 2				
30210401	MediaPoint	VIDi 2 MPEG-2 Encoder Blade standard definition video streams live over IP network. <ul style="list-style-type: none"> <li>• Individual blades reside in 2 or 17-slot chassis</li> <li>• Input – composite, s-video</li> <li>• Output – MPEG-2 unicast/multicast streams</li> <li>• Up to 15Mbps, 30fps, 320x240 to 720x480</li> <li>• Video streams are accessed by VIDi 2d</li> </ul>	1,760.00	1,995.00
30210401-RM	MediaPoint	VIDi 2 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	211.76	200.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
30210401-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
30210401-RS	MediaPoint	DMR/DMR HD/DVP/VIDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	307.06	290.00
<b>VIDi 4</b>				
30220301	MediaPoint	VIDi 4 MPEG-4 Encoder Blade standard definition video streams live over IP network. <ul style="list-style-type: none"> <li>• Individual blades reside in 2 or 17-slot chassis</li> <li>• Input – composite, s-video</li> <li>• Output – MPEG-4 (H.264) unicast/multicast streams</li> <li>• Up to 4Mbps, 30fps, 320x240 to 720x480</li> <li>• Video streams are accessed by VIDi 4d</li> </ul>	3,070.59	3,495.00
30220301-RM	MediaPoint	VIDi 4 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	370.59	350.00
30220301-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
30220301-RS	MediaPoint	DMR/DMR HD/DVP/VIDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	307.06	290.00
<b>Chassis</b>				
33230101	MediaPoint	2-Slot Chassis (installation included with VIDi 2 or VIDi 4 card installation) Includes console cable	348.24	395.00
33230101-RM	MediaPoint	VIDi Chassis (2) Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	42.35	40.00
61420101	MediaPoint	17-Slot Chassis (installation included with VIDi 2 or VIDi 4 card installation) Includes console cable	1,760.00	1,995.00
61420101-RM	MediaPoint	VIDi Chassis (17) Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	211.76	200.00
30200101	MediaPoint	1-slot blank plate to cover unused card slot - for both 2-slot and 17-slot chassis	35.29	40.00
30200201	MediaPoint	2-slot blank plate to cover unused card slots - for 17-slot chassis	35.29	40.00
32200001	MediaPoint	Power Supply for 17-Slot Chassis	882.35	995.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
32200001-RM	MediaPoint	Power Supply (Chassis 17) Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	105.88	100.00
<b>APPLIANCES</b>				
<b>VIDi 2d</b>				
70540101	MediaPoint	VIDi 2d MPEG-2 Decoder live video streams from VIDi 2's <ul style="list-style-type: none"> <li>• Output – composite, s-video, HDMI, or SCART</li> <li>• Up to 15Mbps, 30fps, 320x240 to 720x480</li> <li>• Decodes MPEG-2 unicast or multicast streams</li> <li>• Access VIDi2 live streams</li> </ul>	329.41	320.00
70540101-RM	MediaPoint	VIDi 2d Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	33.88	32.00
70540101-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
70540101-RS	MediaPoint	DMR/DMR HD/DVP/VIDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>VIDi 4d</b>				
70540201	MediaPoint	VIDi 4d MPEG-4 and MPEG-2 Decoder live video streams from VIDi 4's and VIDi 2's <ul style="list-style-type: none"> <li>• Output – composite, s-video, HDMI, or SCART</li> <li>• Up to 4Mbps, 30fps, 320x240 to 720x480</li> <li>• Decodes MPEG-4 (H.264) and MPEG-2 unicast or multicast streams</li> <li>• Access VIDi 4 and VIDi 2 live streams</li> </ul>	494.12	495.00
70540201-RM	MediaPoint	VIDi 4d Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	52.94	50.00
70540201-PS	MediaPoint	DMR/DMR HD/DVP/VIDi onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
70540201-RS	MediaPoint	DMR/DMR HD/DVP/VIDi remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>VIDi HD</b>				

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
40220401	MediaPoint	VIDI HD MPEG-4 Encoder HD up to UXGA for standard and high definition live video streams across IP network <ul style="list-style-type: none"> <li>• View in Quicktime, VLC, MPEG-4 players</li> <li>• Single input streaming – composite, s-video, VGA, or DVI with HDMI capability</li> <li>• Output – MPEG-4(ASP) unicast/multicast stream</li> <li>• Up to 5Mbps, 30fps, 320x240 to 1080p</li> <li>• Video streams are accessed by VIDI HD-d, DVP, and DMR/DMR HD with VOD option</li> </ul>	9,878.82	11,995.00
40220401-RM	MediaPoint	VIDI HD Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	1,270.59	1,200.00
40220401-PS	MediaPoint	DMR/DMR HD/DVP/VIDI onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
40220401-RS	MediaPoint	DMR/DMR HD/DVP/VIDI remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>VIDI HD-d</b>				
10130301	MediaPoint	VIDI HD-d Digital Media Decoder for DMR HD / VIDI HD Live streams up to UXGA displays live video streams from the DMR, DMR HD and VIDI HD <ul style="list-style-type: none"> <li>• Output – s-video, VGA, DVI, or HDMI</li> <li>• Up to 5Mbps, 30fps, 320x240 to 1024x768</li> <li>• Decodes MPEG-4 unicast or multicast streams</li> <li>• Access live streams from DMR/DMR HD with VOD option and VIDI HD</li> </ul>	1,643.53	1,995.00
10130301-RM	MediaPoint	VIDI HD-d Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	211.76	200.00
10130301-PS	MediaPoint	DMR/DMR HD/DVP/VIDI onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
10130301-RS	MediaPoint	DMR/DMR HD/DVP/VIDI remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>VIDI Accessories</b>				
00300002	MediaPoint	Spare MediaPOINTE IR Remote Control - VIDI HD	235.29	250.00
00200001	MediaPoint	Spare VIDI 2 and VIDI 4 Audio Cable (Weidmueller terminal block to RCA unbalanced audio cable)	75.29	80.00
00300101	MediaPoint	Spare VIDI 2d and VIDI 4d Remote	117.65	125.00
00300004	MediaPoint	VIDI 2d and VIDI 4d Keyboard	75.29	80.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
40220401U	MediaPoint	VIDi HD Upgrade from software Ver. 3.0 or higher up to newest software release for VIDi HD without maintenance contract (S/N required)	1,647.06	2,000.00
40220401U-RS	MediaPoint	VIDi HD Upgrade: VIDi HD Software upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	307.06	290.00
10130301U	MediaPoint	VIDi HD-d Upgrade from software Ver. 3.0 or higher up to newest software release for VIDi HD-d without maintenance contract (S/N required)	494.12	600.00
10130301U-RS	MediaPoint	VIDi HD-d Upgrade: VIDi HD-d Software upgrade remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit	307.06	290.00
<b>Digital Video Capture</b>				
DVC100	MediaPoint			
10110202	MediaPoint	Capture screen shots as .png images • S-Video or Composite Input	2,055.29	2,495.00
10110202-RM	MediaPoint	DVC100 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	264.71	250.00
10110202-PS	MediaPoint	DVC/DNP onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
10110202-RS	MediaPoint	DVC/DNP remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>DVC200</b>				
10120202	MediaPoint	Capture a screen shots as .png images • High Resolution Input	3,290.59	3,995.00
10120202-RM	MediaPoint	DVC200 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	423.53	400.00
10120202-PS	MediaPoint	DVC/DNP onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
10120202-RS	MediaPoint	DVC/DNP remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>Digital Network Printers</b>				
DNP100	MediaPoint			

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
10110102	MediaPoint	Send screen shots to a network printer • S-Video or Composite Input	1,643.53	1,995.00
10110102-RM	MediaPoint	DNP100 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	211.76	200.00
10110102-PS	MediaPoint	DVC/DNP onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
10110102-RS	MediaPoint	DVC/DNP remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>DNP200</b>				
10120102	MediaPoint	Send screen shots to a network printer • High Resolution Input	2,878.82	3,495.00
10120102-RM	MediaPoint	DNP200 Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	370.59	350.00
10120102-PS	MediaPoint	DVC/DNP onsite domestic physical setup/install includes setup/config and basic overview of up to 3 units at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
10120102-RS	MediaPoint	DVC/DNP remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of 1 unit. Remote network assistance available at no extra charge during the 1-week period following the install.	412.94	390.00
<b>Accessories and Cables</b>				
00400101	MediaPoint	limeLITE Roll about cart for MediaPOINTE Appliances, includes 32" LCD, microphone, audio mixer, Sony camera EVI-D100 (NTSC) and cabling	3,498.82	3,499.00
00400101-RM	MediaPoint	limeLITE Remote Maintenance support includes: 24x7 Telephone technical assistance, Software updates, Advance priority hardware replacement.	370.59	350.00
00400101-PS	MediaPoint	limeLITE onsite domestic physical setup/install includes setup/config and basic overview of one limeLITE and one DMR, DMR HD or VIDi unit at same location on same day. Any delays in room access or customer network config may result in additional install charges. Remote network assistance available at no extra charge during the 1-week period following the install. Does not include running cables. Travel charges may be added when site is outside US major cities. Contact your sales rep for international quotes.	1,588.24	1,500.00
00400101-RS	MediaPoint	limeLITE remote setup/install assistance during normal domestic business hours includes setup/config telephone assistance and basic overview of one limeLITE and one DMR, DMR HD or VIDi unit. Remote network assistance available at no extra charge during the 1-week period following the install.	518.82	490.00

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
00100101	MediaPoint	Omni Table Microphone, mixer for balanced/unbalance conversion, 6' dual RCA audio cable, mounting kit	658.82	700.00
300500128A	MediaPoint	DVI-D Male to HDMI Female Adapter	49.41	50.00
300500129A	MediaPoint	HDMI Male To DVI-D Female Adapter	49.41	50.00
<b>Cables</b>				
300500106A	MediaPoint	6' 3.5mm Stereo Mini-Plug to 2 x Male RCA Audio Cable	20.00	20.00
300500103A	MediaPoint	6' S-Video Cable M-M	60.00	60.00
300500103B	MediaPoint	25' S-Video Cable M-M	109.41	110.00
300500102A	MediaPoint	6' Composite Cable, ST-ST	80.00	80.00
300500102B	MediaPoint	30' Composite Cable, ST-ST	100.00	100.00
300500101A	MediaPoint	7' Cat5 Cable M-M	49.41	50.00
300500101B	MediaPoint	25' Cat5 Cable M-M	120.00	120.00
300500104A	MediaPoint	6' Dual RCA Audio Cable M-M	80.00	80.00
300500104B	MediaPoint	25' Dual RCA Audio Cable M-M	120.00	120.00
300500114A	MediaPoint	6' DVI-D Cable M-M	129.41	130.00
300500130A	MediaPoint	6' HDMI to DVI Cable M-M	80.00	80.00
300500130B	MediaPoint	15' HDMI to DVI Cable M-M	129.41	130.00
<b>Additional Services</b>				
<b>Network Assessment</b>				
IPNETASSESS	MediaPoint	<p>IP Video Network Readiness Assessment Service (up to 5 sites)  Designed to increase speed of implementation and user acceptance by addressing challenges of converged networks, scalability and/or previously failed implementations or phantom problems. Strongly recommended for customers with 3 or more sites, streaming applications, or when adding video to an existing IP network.</p> <p>Service Highlights</p> <ul style="list-style-type: none"> <li>- Assessment performed on-site in conjunction with client personnel</li> <li>- Active testing- based on intelligent endpoints deployed at user sites or network device level</li> <li>- Real world simulation of video streams</li> <li>- Passive monitoring of performance</li> <li>- Report of conditions that affect service quality</li> </ul> <p>Deliverable  Following evaluation customer will receive a comprehensive report of findings and recommended issues to address.</p>	20,329.41	19,200.00
<b>Project Management</b>				

MODEL	VENDOR	DESCRIPTION	STATE PRICE	LIST PRICE
PROJMEP-01	MediaPoint	DMR/DMR HD/VIDi/DVP DVC/DNP Project Management <ul style="list-style-type: none"> <li>• Kick-off Meeting to discuss scope of work</li> <li>• Interact with network staff to assist with understanding network requirements</li> <li>• Logistics coordination</li> <li>• Installation coordination</li> <li>• Overall project scheduling so all units come on-line as scheduled</li> <li>• Post-project review</li> <li>• Includes up to 3 units</li> </ul>	412.94	390.00
PROJMINF-02	MediaPoint	MediaPOINTE Ensemble Project Management <ul style="list-style-type: none"> <li>• Kick-off Meeting to discuss scope of work</li> <li>• Interact with network staff to assist with understanding network requirements</li> <li>• Logistics coordination</li> <li>• Installation coordination</li> <li>• Post-project review</li> </ul>	841.76	795.00
<b>Maintenance Options</b>				
ONLINETICKEU	MediaPoint	Online Ticket Access for End-Users (per User ID per year)	1,053.53	995.00
ONLINETICKCD	MediaPoint	Online Ticket Access for Certified Dealers and Partners (per User ID per year)	3,171.18	2,995.00
<b>Training Services</b>				
TRAINEU-01	MediaPoint	Remote End-User Training A training session lasts 30 minutes - 1 hour and focuses on the following topics: <ul style="list-style-type: none"> <li>• Learning how to use your system and any attached peripherals</li> <li>• Layouts/templates</li> <li>• Using the Remote Control (if applicable)</li> <li>• Best practices</li> <li>• Basic troubleshooting</li> </ul>	412.94	390.00
TRAINCERT-01	MediaPoint	MediaPOINTE Technical Certification Training courses available in Newbury Park, CA (approx. 40 miles Northwest of Los Angeles). This 2-day course focuses on the following topics: <ul style="list-style-type: none"> <li>• Learning how to install your DMR, DMR HD, DVP, and VIDi systems and typical peripherals</li> <li>• Typical system use</li> <li>• MediaPOINTE Ensemble overview</li> <li>• Best practices</li> <li>• Basic troubleshooting</li> </ul>	1,694.12	1,600.00
TRAINCERT-02	MediaPoint	MediaPOINTE Technical Certification Training courses available at USA customer site and includes travel charges (locations require approval - custom charges for international or remote locations). This 2-day course focuses on the following topics: <ul style="list-style-type: none"> <li>• Learning how to install your DMR, DMR HD, DVP, and VIDi systems and typical peripherals</li> <li>• Typical system use</li> <li>• MediaPOINTE Ensemble overview</li> <li>• Best practices</li> <li>• Basic troubleshooting</li> </ul>	12,600.00	11,900.00
<b>HOSTED SERVICES</b>				
Content Hosting				

<b>MODEL</b>	<b>VENDOR</b>	<b>DESCRIPTION</b>	<b>STATE PRICE</b>	<b>LIST PRICE</b>
MPEHOST0100	MediaPoint	Hosted Content - up to 100 Titles • Setup fee is equal to 1-month charge • Includes 3GB simultaneous access, \$200/add'l GB • If plan exceeded automatically bumped up to next plan	560.00	595.00
MPEHOST0500	MediaPoint	Hosted Content - up to 500 Titles • Setup fee is equal to 1-month charge • Includes 3GB simultaneous access, \$200/add'l GB • If plan exceeded automatically bumped up to next plan	936.47	995.00
MPEHOST1500	MediaPoint	Hosted Content - up to 1500 Titles • Setup fee is equal to 1-month charge • Includes 3GB simultaneous access, \$200/add'l GB • If plan exceeded automatically bumped up to next plan	1,124.71	1,195.00
MPEHOSTUNLM	MediaPoint	Hosted Content - unlimited Titles • Setup fee is equal to 1-month charge • Includes 3GB simultaneous access, \$200/add'l GB	1,877.65	1,995.00