

Vendor	KIP America
Group	E
Segment	E2



Manufacturer	KIP
Model	700
Date Modified:	6/19/2013

KIP Product	MSRP	Discount Percentage	WSCA Price	Item Number
KIP 700CP Includes Monochrome Print/Copy and Integrated Stacker	\$12,995	20%	\$10,396	SY5700CP
Start Up Toner Kit (600 Grams) Yield = 11,200 Sq Ft	\$185	100%	Included	SUP700-108K
Total	\$13,180		\$10,396	

KIP Software				
KIP IPS Software Suite	Included			
KIP Request, KIP PrintNet, KIP Unified Accounting	Included			
KIP Windows Driver WHQL Certified	Included			
AutoCAD Driver	Included			

KIP Freight & Installation Services				
Shipping to include inside delivery, uncrating & removal of dunnage	Included			
Stair Climber	Call for Quote			
Product Installation	Included			
Product Training	Included	(3) Hours		
Network Installation	Included	(5) Workstations		
Removal of Subsequent Product	Included			

KIP Toner	MSRP	Discount Percentage	WSCA Price	Item Number
KIP 700 Toner Case (2 x 200 gm cartridges)	\$185	20%	\$148	SUP 700-103

KIP Options	MSRP	Discount Percentage	WSCA Price	Item Number
PDF Format Printing Upgrade	\$645	20%	\$516	DIGPDF-700
KIP Color Direct Scan to File (Mono & Color Scanning)	\$695	20%	\$556	DIG700CS
KIP Color Direct Copy to Inkjet	\$595	20%	\$476	DIG700CC
KIP 700 Paper Tray - holds 50 sheets of 8.5x11 to 18x24	\$695	20%	\$556	EQAC058
Output catch tray/set holder	\$195	20%	\$156	EQAC061
Secure Hard Drive Connection Kit	\$195	20%	\$156	PPEHDKIT-2IN
Common Access Card Kit (CAC)	\$2,495	20%	\$1,996	EQACCACKIT
EPS Surge Protection Device 120V-20wN	\$197	20%	\$158	EQAC100

Finance Options	Cash Sale Price	36 Month Lease, Fair Market Value Purchase Option, monthly payment		
		36 Month Rental, non-cancelable, monthly payment	18 Month Rental, cancelable, monthly payment	
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Additional Installation Services	Zone 1 & 2	Description
Additional KIP Windows Driver Installation	\$35.00	Each additional workstation above standard install
Additional KIP Auto Cad Driver Installation	\$35.00	Each additional workstation above standard install
Additional KIP Request Software Installation	\$35.00	Each additional workstation above standard install
Advanced Services	\$195/Hour	Per Hour services outside noted system inclusions

Equipment Moves		
Zone 1	Same building	\$395.00
Zone 2	0 to 50 miles	\$795.00
Zone 3	51 miles plus	\$895.00

KIP Maintenance Programs	Plan Type	Monthly Rate	Print Allowance	Excess Meter (Per Sq Ft)
KIP 700 Printer & Copier System	Plan 1	\$45.00	0	\$0.059
	Plan 2	\$115.00	2,000	\$0.031
	Plan 3	\$180.00	4,000	\$0.028

Special Notices

Conversion formula (1) Linear Foot = (3) Square Feet
 *Excessive installation or de-installation requirements including rigging or excessive alterations to access of non-ground floors via stairs will require a site survey. A quote will be provided for actual expenditures to the customer requiring these services.

*Training is provided for up to (3) hours in (1) hour increments.

* Maintenance Program does not include toner or paper.

