



Sharp Business Systems

State of South Carolina
Information Technology
Management Office

FPB: Cost Per Page for Printers

5400001668



Table of Contents

Introduction and How to Buy.....	3
Purchase Orders.....	3
Contacts.....	3
Segment 1 Mono: Sharp – DX-B350P OEM	4
Segment 2 Mono: Sharp - DX-B450P OEM.....	5
Segment 1 Mono: Kyocera FS-2020DN OEM.....	6
Segment 2 Mono: Kyocera FS-4020DN OEM	7
Segment 1 Color: Kyocera FS-C5300DN OEM.....	8
Segment 2 Color: Kyocera FS-C5400DN OEM.....	9
Segment 2Color: Sharp MX-C400P OEM.....	10
Segment 2 Mono: HP Laserjet P4015DN OEM.....	11
Segment 1 Color: HP CP2025 DN OEM.....	12
Segment 2 Mono: HP LaserJet P4015DN NON-OEM.....	13
Segment 1 Color: HP LaserJet CP2025DN NON OEM.....	14

Introduction and How to Buy

Thank you for giving Sharp Business Systems of South Carolina (<http://sc.sharp-sbs.com/>) the opportunity to be your document output and imaging provider. Our goal is to provide you the highest level of service with the most advanced technology available in the industry today.

We look forward to working with you to select, purchase, install, and train you and your staff to increase efficiency in your department as well as reduce your budget costs.

Purchase Orders

Please make all purchase orders payable to:

Sharp Business Systems
109 Ben Hamby Drive
Greenville, SC 29615
Phone: 864.675.2000
Toll Free: 800.768.6482
Fax: 864.675.2150
Toll Free Fax: 800.640.7365

Contacts

For any questions regarding this contract or your purchase order, please contact:

Randy Bidwell
randy.bidwell@sharpusa.com
Telephone: 864-675-2109

Black and White Devices

Segment 1 Mono OEM – Sharp DX-B350P

SHARP®

Description

With blazing speeds of up to 35 pages per minute, true 1200 x 1200 dpi print resolution, two standard paper drawers—and the ability to add two more, advanced finishing options like automatic two-sided printing and offset stacking, advanced network connectivity and security, and long-life toner cartridges, these high-performance printers are business workhorses. The Sharp DX-B350P—faster documents, greater productivity, more efficiency and dependability you can count on.



[View Detailed Specifications](#)

State of South Carolina CPP

Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

		Mono click		Color Click
Seg 1 mono	0-1000	\$	0.0310	na
30-40 ppm	1000-1500	\$	0.0290	na
laser	1500+	\$	0.0220	na

Segment 2 Mono OEM – Sharp DX-B450P

SHARP®

Description

With blazing speeds of up to 45 pages per minute, true 1200 x 1200 dpi print resolution, two standard paper drawers—and the ability to add two more, advanced finishing options like automatic two-sided printing and offset stacking, advanced network connectivity and security, and long-life toner cartridges, these high-performance printers are business workhorses. The Sharp DX-B450P—faster documents, greater productivity, more efficiency and dependability you can count on.



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Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

		Mono click		Color Click
Seg 2 mono	0-2000	\$	0.048	na
40-55 ppm	2000-4000	\$	0.028	na
laser	4000+	\$	0.017	na

Segment 1 Mono OEM Kyocera FS-2020DN



Description

In cases where productivity and efficiency are key, the powerful FS-2020DN is your first choice. With 35 pages per minute it works at a remarkable pace, and also provides duplex printing, 500-sheet universal cassette and exceptional user friendliness as standard.

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Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

Segment Print Speed	Volume band		Mono click	Color Click
Seg 1 mono	0-1000	\$	0.0310	na
30-40 ppm	1000-1500	\$	0.0290	na
laser	1500+	\$	0.0220	na

Segment 2 Mono OEM – Kyocera FS-4020DN



Description

- Up to 45 pages per minute in A4 with up to 1,200 dpi resolution
- Standard duplex unit for double-sided printing up to 5 paper trays for superior flexibility and up to 2,100 sheets
- PowerPC 440/667 mhz, 128–1,152 MB RAM, optional hard disk
- USB, parallel and network connectivity as standard
- High security with SSL encryption
- Direct PDF print from USB Flash memory device
- Exceptionally low printing costs in its class

[View Detailed Specifications Online](#)

State of South Carolina CPP

Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

		Mono click		Color Click
Seg 2 mono	0-2000	\$	0.048	na
40-55 ppm	2000-4000	\$	0.028	na
laser	4000+	\$	0.017	na

Segment 1 Color-OEM Kyocera FS-C5300DN



Description

- Up to 26 pages per minute in A4 in color and b/w
- Up to 9,600 dpi printing quality with multibit technology
- Standard duplex unit for double-sided printing
- Up to 5 paper feeders for a paper volume of up to 2,150 sheets
- Network connectivity with integrated security functions
- PowerPC 440/667MHz, 256MB RAM, optional hard disk

[View Detailed Specifications Online](#)

State of South Carolina CPP

Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

Segment Print Speed	Volume band		Mono click		Color Click
Seg 1 color	0-500	\$	0.0220	\$	0.1200
20-25 ppm	500-1500	\$	0.0190	\$	0.1000
laser	1500+	\$	0.0165	\$	0.0850

Segment 2 Color-OEM Kyocera FS-C5400DN



Description

- Up to 40 pages per minute in A4 in color and b/w
- Up to 9,600 dpi printing quality with Multi-bit technology
- Standard duplex unit for double-sided printing
- Up to 6 paper feeders for a paper volume of up to 2,650 sheets
- Network connectivity with integrated security functions
- PowerPC 750/733 MHz, 256 MB RAM



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State of South Carolina CPP

Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

Segment Print Speed	Volume band		Mono click		Color Click
Seg 2 color	0-2000	\$	0.0220	\$	0.1200
40-45 ppm	2001-4000	\$	0.0190	\$	0.0900
laser	4000+	\$	0.0165	\$	0.0800

Segment 2 Color-OEM Sharp MX-C400P

Description

Key Features

- Crisp, color prints at up to 40 pages per minute
- Powerful 1 GHz controller for enhanced performance
- Low cost-per-page and total cost of ownership
- Informative, high-resolution color navigation panel
- Multiple Direct Printing methods and formats
- Optional Inner Finisher provides stapling/offset stacking
- Advanced network & document security



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State of South Carolina CPP

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Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

Segment Print Speed	Volume band		Mono click		Color Click
Seg 2 color	0-2000	\$	0.0220	\$	0.1200
40-45 ppm	2001-4000	\$	0.0190	\$	0.0900
laser	4000+	\$	0.0165	\$	0.0800

Black and White Devices

Segment 2 Mono-OEM – HP LaserJet P4015 DN



Print speed, black (normal quality mode)	Up to 52 ppm
Print Speed Footnote	Exact speed varies depending on the system configuration, software program, and document complexity.
First page out (black)	As fast as 8.5 sec
Print resolution, black	Up to 1200 x 1200 dpi
Print technology	Laser
Monthly duty cycle	Up to 225,000 pages
*Footnote for duty cycle	Duty cycle is defined as the maximum number of pages per month of imaged output. This value provides a comparison of product robustness in relation to other HP LaserJet or HP Color LaserJet devices, and enables appropriate deployment of printers and MFPs to satisfy the demands of connected individuals or groups.
Recommended monthly print volume	3,000 to 15,000 pages

[View Detailed Specifications Online](#)

State of South Carolina CPP

Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

		Mono click		Color Click
Seg 2 mono	0-2000	\$	0.048	na
40-55 ppm	2000-4000	\$	0.028	na
laser	4000+	\$	0.017	na

**Segment 1 Color OEM- HP CP2025
DN**



Description

Speed/monthly volume	
Print speed, black (normal quality mode)	Up to 21 ppm
Print speed, color (normal quality mode)	Up to 21 ppm
First page out (black)	As fast as 17.2 sec
First page out (color)	As fast as 17.7 sec
Print resolution, black	Up to 600 x 600 dpi
Print resolution, color	Up to 600 x 600 dpi
Print technology	Laser
Monthly duty cycle	Up to 40,000 pages

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State of South Carolina CPP

Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

Segment Print Speed	Volume band		Mono click		Color Click
Seg 1 color	0-500	\$	0.0220	\$	0.1200
20-25 ppm	500-1500	\$	0.0190	\$	0.1000
laser	1500+	\$	0.0165	\$	0.0850

Black and White Devices

Segment 2 Mono Non OEM – HP LaserJet P4015DN

With compatible supplies (non-OEM)



Print speed, black (normal quality mode)	Up to 52 ppm
Print Speed Footnote	Exact speed varies depending on the system configuration, software program, and document complexity.
First page out (black)	As fast as 8.5 sec
Print resolution, black	Up to 1200 x 1200 dpi
Print technology	Laser
Monthly duty cycle	Up to 225,000 pages
*Footnote for duty cycle	Duty cycle is defined as the maximum number of pages per month of imaged output. This value provides a comparison of product robustness in relation to other HP LaserJet or HP Color LaserJet devices, and enables appropriate deployment of printers and MFPs to satisfy the demands of connected individuals or groups.
Recommended monthly print volume	3,000 to 15,000 pages

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State of South Carolina CPP

Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

		Mono click		Color Click
Seg 2 mono	0-2000	\$	0.0360	na
40-55 ppm	2000-4000	\$	0.0210	na
laser	4000+	\$	0.0127	na

Segment 1 Color – Non OEM-HP CP2025 DN



Description

Speed/monthly volume	
Print speed, black (normal quality mode)	Up to 21 ppm
Print speed, color (normal quality mode)	Up to 21 ppm
First page out (black)	As fast as 17.2 sec
First page out (color)	As fast as 17.7 sec
Print resolution, black	Up to 600 x 600 dpi
Print resolution, color	Up to 600 x 600 dpi
Print technology	Laser
Monthly duty cycle	Up to 40,000 pages

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Every unit includes on-site service for 36 months. All supplies are included too except, paper for the cpp rate. Pricing is based on a 36 month commitment for each machine placed.

Every unit includes a duplex printing capability. Every unit includes an Ethernet network interface

Segment Print Speed	Volume band		Mono click		Color Click
Seg 1 color	0-500	\$	0.0165	\$	0.1200
20-25 ppm	500-1500	\$	0.0142	\$	0.1000
laser	1500+	\$	0.0123	\$	0.0850

SHARP®

SHARP BUSINESS SYSTEMS

Available options	Model number	60 % Retail	Monthly SC State Add-on price
SHARP DX-B350P optional paper tray	DX-DUX1	132.00	3.67
SHARP DX-B450P optional paper tray	DX-DUX2	132.00	3.67
Kyocera FS-2020DN optional paper tray	PF 310	149.40	4.15
Kyocera 4020 optional paper tray	PR 310	149.40	4.15
Kyocera 5300 optional paper tray	PF 500	179.40	4.98
Kyocera 5400 optional paper tray	PF 500	179.40	4.98
HP LaserJet P2025DN optional paper tray	CB500A	90.00	2.50
HP LaserJet P4015DN optional paper tray	CB518A	150.00	4.17