

CA Technologies – ControlMinder Pricing

CA Product Pricing							
Product	License Metric	Product Code	List Price	Annual Maintenance	Discount %	Discounted Product Price	Annual Maintenance Discounted Price
CA ControlMinder	1-150 Devices	ACP1M9990	\$3,000.00	\$600.00	30%	\$2,100.00	\$420.00
	151-300 Devices		\$2,500.00	\$500.00	30%	\$1,750.00	\$350.00
	301-500 Devices		\$2,000.00	\$400.00	30%	\$1,400.00	\$280.00
	501+		\$1,500.00	\$300.00	30%	\$1,050.00	\$210.00
CA ControlMinder - Shared Account Management	1-2000 Devices	ACPUPV990	\$100.00	\$20.00	30%	\$70.00	\$14.00
	2001-5000 Devices		\$76.00	\$15.00	30%	\$53.20	\$10.50
	5001-10000 Devices		\$55.00	\$11.00	30%	\$38.50	\$7.70
CA ControlMinder - Session Recording	1-150 Devices	ACPESR990	\$1,000.00	\$200.00	30%	\$700.00	\$140.00
	151-300 Devices		\$850.00	\$170.00	30%	\$595.00	\$119.00
	301-500 Devices		\$725.00	\$145.00	30%	\$507.50	\$101.50
	501-999		\$600.00	\$120.00	30%	\$420.00	\$84.00
CA Session Recording for Shared Account Management	Site License	ACRPUV990	\$50,000.00	\$10,000.00	30%	\$35,000.00	\$7,000.00
CA ControlMinder for Virtual Environments	Physical Socket	CAACVE990	\$1,500.00	\$300.00	30%	\$1,050.00	\$210.00
Notes: Annual maintenance is calculated at 20% of net license fees. All help desk support and product releases/fixes are included in the pricing above. Quantities are based on a per transaction basis and not on cumulative purchases.							
CA Training Pricing							
Training	Method	Length	Price Per Student (Public Class)	Onsite/Private Price (up to 10 students)	Discount %	Discounted Price Per Student	Discounted Onsite/Private Price
04ACL20081: CA ControlMinder r12.5 SP3: Administration 200	ILT	3 days	\$2,175.00	\$19,500.00	15%	\$1,848.75	\$16,575.00
04ACL20091: CA ControlMinder r12.5 SP3: Implementation 200	ILT	2 days	\$1,450.00	\$13,000.00	15%	\$1,232.50	\$11,050.00
04ACL30041: CA ControlMinder r12.5 SP3: Advanced Topics 300	ILT	3 days	\$2,175.00	\$19,500.00	15%	\$1,848.75	\$16,575.00

CA Technologies – Technical Support/Consulting Services

CA Technical Support/Services Rates				
Technical Support/Services Roles	List Price per Hour	Discount %	Service Rates Discounted Price	Expenses
Global Delivery Consultant	\$100.00	20%	\$80.00	Not Included/Additional Cost
Associate Consultant	\$150.00	20%	\$120.00	Not Included/Additional Cost
Managed Services Consultant	\$160.00	20%	\$128.00	Not Included/Additional Cost
Consultant	\$225.00	20%	\$180.00	Not Included/Additional Cost
Senior Consultant	\$255.00	20%	\$204.00	Not Included/Additional Cost
Associate Project Manager	\$160.00	20%	\$128.00	Not Included/Additional Cost
Project Manager	\$255.00	20%	\$204.00	Not Included/Additional Cost
Solution Lead	\$255.00	20%	\$204.00	Not Included/Additional Cost
Senior Project Manager	\$275.00	20%	\$220.00	Not Included/Additional Cost
Engagement Manager	\$275.00	20%	\$220.00	Not Included/Additional Cost
Architect	\$300.00	20%	\$240.00	Not Included/Additional Cost
Senior Architect	\$320.00	20%	\$256.00	Not Included/Additional Cost

Once requirements are defined, scoping sessions will be conducted to formalize the approach and implementation costs.