

<b>State of South Carolina</b> Invitation for Bid <u>Amendment - 1</u>	Solicitation Number:	5400000545
	Date Issued:	09/11/2008
	Procurement Officer:	Allen Register, CPPO
	Phone:	(803) 737 - 3410
	E-Mail Address:	aregister@mmo.sc.gov

DESCRIPTION: **Vehicles – Law Enforcement Type – Statewide Term Contract** Vic Bailey Ford Lincoln Mercury Inc  
 USING GOVERNMENTAL UNIT: **Statewide Term Contract** P.O. Box 3568  
 Spartanburg, SC 29304

*The Term "Offer" Means Your "Bid" or "Proposal". Unless submitted on-line, your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Offer" provision.*

<b>SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:</b>	
<b>MAILING ADDRESS:</b> Materials Management Office P.O. Box 101103 Columbia, S.C. 29211	<b>PHYSICAL ADDRESS:</b> 1201 Main St. - Suite 600 Capitol Center Columbia, S.C. 29201

**RECEIVED**  
SEP 10 2008  
11:00 AM  
Materials Management Office

SUBMIT OFFER BY (Opening Date/Time): **09/30/2008 11:00 A.M.** (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: **09/09/2008 End of Pre-Bid Conference** (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: **3 (1 original, 1 hard copy, and 1 electronic copy)**

<b>CONFERENCE TYPE:</b> DATE & TIME:	<b>LOCATION:</b>
<small>(As appropriate, see "Conferences - Pre-Bid/Proposal" &amp; "Site Visit" provisions)</small>	

<b>AWARD &amp; AMENDMENTS</b>	Award will be posted on <b>10/14/2008</b> The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <a href="http://www.procurement.sc.gov">http://www.procurement.sc.gov</a>
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Unless submitted on-line, you must submit a signed copy of this form with Your Offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" and "Electronic Signature" provisions.)

<b>NAME OF OFFEROR</b> Vic Bailey Ford <small>(full legal name of business submitting the offer)</small>	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.	
<b>AUTHORIZED SIGNATURE</b> Original Signed <small>(Person must be authorized to submit binding offer to contract on behalf of Offeror.)</small>	<b>TAXPAYER IDENTIFICATION NO.</b> 57-0720596 <small>(See "Taxpayer Identification Number" provision)</small>	
<b>TITLE</b> Fleet Sales Manager <small>(business title of person signing above)</small>	<b>STATE VENDOR NO.</b> 7000079092 <small>(Register to Obtain S.C. Vendor No. at <a href="http://www.procurement.sc.gov">www.procurement.sc.gov</a>)</small>	
<b>PRINTED NAME</b> David Vetter <small>(printed name of person signing above)</small>	<b>DATE SIGNED</b> 9-26-08	<b>STATE OF INCORPORATION</b> Delaware <small>(If you are a corporation, identify the state of incorporation.)</small>

<b>OFFEROR'S TYPE OF ENTITY: (Check one)</b> <small>(See "Signing Your Offer" provision.)</small>		
<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> Partnership	<input type="checkbox"/> Other _____
<input checked="" type="checkbox"/> Corporate entity (not tax-exempt)	<input type="checkbox"/> Corporation (tax-exempt)	<input type="checkbox"/> Government entity (federal, state, or local)

ORIGINAL

Spartanburg, SC 29304

<p><b>HOME OFFICE ADDRESS</b> (Address for offeror's home office / principal place of business)</p> <p>501 East Daniel Morgan Ave Spartanburg, SC 29302</p>	<p><b>NOTICE ADDRESS</b> (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)</p> <p>PO Box 3568 Spartanburg, SC 29302</p> <p>864-585-3600 fax 594-6802 Area Code - Number - Extension Facsimile dvetter@vicbaileyauto.com E-mail Address</p>
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<p><b>PAYMENT ADDRESS</b> (Address to which payments will be sent.) (See "Payment" clause)</p> <p>Payment Address same as Home Office Address <input checked="" type="checkbox"/> Payment Address same as Notice Address (check only one)</p>	<p><b>ORDER ADDRESS</b> (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)</p> <p>Order Address same as Home Office Address <input checked="" type="checkbox"/> Order Address same as Notice Address (check only one)</p>
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**ACKNOWLEDGMENT OF AMENDMENTS**  
Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date						
#1	09-11-08						

<p><b>DISCOUNT FOR PROMPT PAYMENT</b> (See "Discount for Prompt Payment" clause)</p>	<p>10 Calendar Days (%) NA</p>	<p>20 Calendar Days (%) NA</p>	<p>30 Calendar Days (%) NA</p>	<p>Calendar Days (%) NA</p>
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<p><b>PREFERENCES - SC RESIDENT VENDOR PREFERENCE</b> (June 2005): Section 11-35-1524 provides a preference for offerors that qualify as a resident vendor. A resident vendor is an offeror that (a) is authorized to transact business within South Carolina, (b) maintains an office* in South Carolina, (c) either (1) maintains a minimum \$10,000.00 representative inventory at the time of the solicitation, or (2) is a manufacturer which is headquartered and has at least a ten million dollar payroll in South Carolina, and the product is made or processed from raw materials into a finished end-product by such manufacturer or an affiliate (as defined in section 1563 of the Internal Revenue Code) of such manufacturer, and (d) has paid all assessed taxes. If applicable, preference will be applied as required by law.</p>	<p><b>PREFERENCES ARE NOT APPLIED TO VEHICLE PROCUREMENTS</b></p> <p>*ADDRESS AND PHONE OF IN-STATE OFFICE</p> <p><input checked="" type="checkbox"/> In-State Office Address same as Home Office Address <input type="checkbox"/> In-State Office Address same as Notice Address (check only one)</p>
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<p><b>PREFERENCES - SC/US END-PRODUCT</b> (June 2005): Section 11-35-1524 provides a preference to vendors offering South Carolina end-products or US end-products, if those products are made, manufactured, or grown in SC or the US, respectively. An end-product is the item identified for acquisition in this solicitation, including all component parts in final form and ready for the use intended. The terms made, manufactured, and grown are defined by Section 11-35-1524(B). By signing your offer and checking the appropriate space(s) provided and identified on the bid schedule, offeror certifies that the end-product(s) is either made, manufactured or grown in South Carolina, or other states of the United States, as applicable. Preference will be applied as required by law.</p>	<p><b>PREFERENCES ARE NOT APPLIED TO VEHICLE PROCUREMENTS</b></p>
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September 11, 2008

**SEDAN, FULL SIZE, REAR WHEEL DRIVE,  
PURSUIT PACKAGE FLEX-FUEL  
(Ford Crown Victoria or equal)**

**EQUIPMENT:** The police sedan shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission Standards and all Motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacturer of motor vehicles.

**INTERIOR:** Cloth, Heavy Duty (See item #23)

**SIZE:** The four door sedan shall be specially designed and built for Police/Patrol activities and shall fully accommodate five (5) passengers.

**ENGINE:** The engine shall be a fuel injected V-8 with the highest performance options available, a minimum of 4.6L with not less than 250 SAE horsepower, dual exhaust and external engine oil cooler.

**RADIO NOISE SUPPRESSION:** (Standard State Specification)

**TRANSMISSION:** Electronically controlled automatic overdrive w/OD lockout w/final drive of 3.27:1 and 11.25" torque converter with low gear lockout, and to include transmission oil cooler.

**REAR AXLE:** 3.27: 1 ratio w/non-locker axle.

**ELECTRICAL SYSTEM:** The electrical system shall be equipped with an min. 135 amp. alternator. The vehicle shall be equipped with a extra heavy duty maintenance free battery of not less than 78 Amp Hour, and resistor wiring from distributor to spark plugs.

**TIRES/WHEELS:** The five tires shall be P235/55VR17, black wall, mounted on heavy duty steel wheels not less than 17"x 7" and to include full wheel covers. Only police radial tires that have been certified for high speed operation will be acceptable.

**COLOR:** The sedans shall be available painted DPS silver metallic, as well as the manufacturer's standard and special order colors, to include bumper facias and other trim which is normally body color.

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## FACTORY INSTALLED OPTIONS:

The following required options shall be furnished in addition to, or in place of, the regular factory standard equipment and will be "Factory Installed", unless otherwise specified.

1. Frame, Heavy duty body-frame construction w/HD frame mounts
2. Steering, power, heavy duty w/oil cooler, front-mounted
3. Extra Cooling (police level) and lower radiator air dam.
4. Brakes, power, heavy duty, four wheel disc (with semi-metallic linings)
5. Suspension, heavy duty front & rear springs, shock absorbers, stabilizer bar.
6. Drive shaft & U-joints, heavy duty w/3 1/2" aluminum drive shaft.
7. Air conditioning, manual w/tinted glass, full.
8. Speedometer, certified calibration in 2 mph increments (0-140 mph) with full analog gauges.
9. Mirrors, day/night rearview, black fold away dual outside, remote control.
10. Windshield wipers, 2-speed intermittent w/washers
11. Trunk release, remote, left door trim panel mounted. (618)
12. Single key locking system (1 key operates all locks (2 keys)
13. Seat belts, 3-point active outside, lap center, front & rear.
14. Body side molding (installed on front & rear doors)
15. Halogen high beam headlights
16. Electrical system wired independently of ignition switch
17. Trunk compartment w/full trunk liner.
18. Power windows, (may have front mounted lockout for rear)
19. Spotlight, drivers side (Pillar mounted, LH #51A).
20. Carpeting, 13.5 oz., color-keyed, full floor.
21. Map light, high intensity, header mounted above windshield, switch controlled
22. Radio, AM/FM Stereo.
23. Air bags (SRS), driver & front passenger
24. Power Door Locks
25. Rear Window Defroster
26. Cruise Control
27. Street Appearance Package (60B) / for Unmarked Car
28. 4-Wheel Anti-Lock Braking , ABS, (552)
29. Limited Slip Differential (95C)
30. Floor Mats
31. Cloth Split Bench (Heavy Duty) w/ Arm Rest and 6-way Power Drivers Seat
32. Radio Noise Suppression (standard state spec.)
33. Keyless Entry
34. Side Impact Air Bags

Police Package designation will be Police Interceptor Standard Equipment, or Group/Miscellaneous Options.

**SERVICE LITERATURE:** The successful bidder shall furnish factory service bulletins, campaign bulletins, warranty bulletins and other bulletins (regardless of name) for a minimum period of two years from the beginning of the contract. These bulletins will be furnished to any agency purchasing vehicles from this contract when requested. When these bulletins are provided by the manufacturer on a free factory web site that the agency can access, then hard copies would not be required. In addition two (2) copies of the pertaining parts and service literature, to include Shop Service Manuals, shall be delivered to State Fleet Management by the successful bidder. This literature may be delivered at anytime before the vehicles are delivered, but not later than 3 months after the start of the contract.

**TRAINING:** The successful bidder shall furnish training, to be conducted by factory trainers, in a ratio of one day of training per thirty (30) vehicles purchased. Training is to be provided in the South Carolina location specified by the ordering entity on subjects as needed (tune-up, engine overhaul, transmission overhaul, etc.). The majority of training is to be scheduled and completed within ninety (90) days of receipt of vehicles.

**PILOT MODEL:** Upon request from the State, the successful bidder shall deliver a pilot model to Dept. of Public Safety, Patrol Supply, 1620 Shop Rd., Columbia, SC .

**No order for the Department of Public Safety, SLED or the Department of Natural Resources shall be processed for production until the pilot model has been approved by either physical inspection or verbal approval by the (DPS) State.**

**PREPARATION:** Vehicles are to be prepared in the on-site facilities of a factory authorized dealership having adequate personnel and equipment to perform all factory required pre-delivery service.

Bidder to Specify Dealership & PDI Location: Vic Bailey Ford\_\_ Spartanburg, SC\_\_\_\_\_

Ben Satcher Ford Lexington, SC\_\_\_\_\_

## OPTIONAL EQUIPMENT

Vic Bailey Ford Lincoln Mercury Inc

P.O. Box 3568

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The following factory installed options may or may not be ordered. Offers must provide a price for all options or offer as part of the base price. If the option item is "STANDARD" enter "STD" on the line provided for price. ALL ITEMS SHOULD HAVE A DOLLAR PRICE OR "STD" LISTED. OFFERS WILL NOT BE CONSIDERED IF THE PRICE LINE IS LEFT BLANK. Option items marked as "STD" will be listed in the "Equipment Included" section of the contract sheets posted on the MMO web site.

Add for:

AM/FM Stereo Radio W/ CD & Fader for Rear Speakers (See note below)	\$ Std _____
Tow Package – (Standard State Specification)	\$ 145.00 _____
2 Tone Paint (Roof & Hood 1 Color with bal another)	\$ 772.00 _____
Tremco Police Anti-Theft integrated system Tremco Ph # 617/275-7692 (may be dealer installed)	\$ 95.00 _____
Light Bracket pre-wired for the light installation with a minimum of eight (8) stranded wires, four each 12 gauge, and four each 14 gauge (see item #24). The wires shall extend approximately 18 inches above the roofline, and approximately 48 inches shall be left loose under the dash. The wires shall exit the roof along the vehicle centerline approximately 23 1/4 inches behind the top windshield molding, passing through a rubber grommet which shall prevent water leakage.	\$ 170.00 _____
Roof Wiring Package for Light Bar (without hole in roof)	\$ 74.00 _____
<b>Total Adds</b> (post to bid schedule worksheet)	<b>\$ 1256.00</b> _____

Deduct for:

Map Light (Header Mounted above Windshield)	\$ 1.00 _____
Spotlight, Pillar Mounted	\$ 160.00 _____
Street Appearance Package	\$ 75.00 _____
Cloth Front Bucket Seats w/ Vinyl Rear Bench Seat	\$ 130.00 _____
Cloth Front Bucket Seats w/ Cloth Rear Bench Seat	\$ 185.00 _____
HD Black Rubber Floor Covering ILO Carpet	\$ 105.00 _____
Remote Keyless Entry	\$ 192.00 _____
<b>Total Deducts</b> (post to bid schedule worksheet)	<b>\$ 848.00</b> _____

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Options requiring the additions of other as well as those which are included as part of other options.

\_\_\_\_ AM/FM w/ Single CD is included on all models with the split bench seat. Vehicles ordered with bucket seats must add \$177.00 to upgrade for the AM/FM w/ Single CD. \_\_\_\_\_

**QUESTIONNAIRE: SEDAN, FULL SIZE, REAR WHEEL DRIVE**

**PURSUIT PACKAGE**

(To be filled in and returned with bid.)

A. MAKE Ford MODEL Crown Victoria YEAR 2009  
ENGINE: MAKE Ford MODEL 4.6L SOHC SEFI NO.CYLS. 8  
DISPLACEMENT 281 CU. INS. 4.6 Liters Sequential EFI TYPE  
EXHAUST (SINGLE OR DUAL) Dual  
HORSEPOWER 250 AT 4900 RPM  
TRANSMISSION: MAKE Ford MODEL Electronic AOD  
REAR AXLE RATIO: STANDARD 3.27 OPTIONAL 3.55  
BATTERY: GROUP NO. 78 Amp Hour 750 RATING 750 CCA  
ALTERNATOR: MAKE Motorcraft RATING 200 (Max) AMPS  
TIRES: SIZE P235/55R17 W TYPE Radial W Rated  
MANUFACTURER Goodyear BRAND NAME Eagle RS A

B. ARE THERE ANY EXCEPTIONS TO THE REQUIRED LIST OF EQUIPMENT  
TO BE FURNISHED? NO

HOW IS THE PILOT MODEL (WHERE REQUIRED) TO BE INSPECTED?

Model to be inspected at state's facilities

NAME, ADDRESS, E-MAIL ADDRESS, AND TELEPHONE NUMBER OF THE  
MANUFACTURER'S FLEET SERVICE REP.(S) FOR THE STATE:

Craig Aeschbacher, Charlotte NC, caeschba@ford.com, 704-287-3692



Item	Quantity	Unit of Measure	Unit Price (same as "Base Price")	Extended Price
4	1,000	each	\$21,914.00	\$21,914,00.00

**Product Catg.:** 07105 – Automobiles Police and Security Equipped

**Item Description:** SEDAN, FULL SIZE, REAR WHEEL DRIVE, PURSUIT PACKAGE, FLEX-FUEL

Manufacturer Ford Model: Crown Victoria

75 Days ARO Model #: P71

**Tendering Text:** The evaluated amount will consist of the "Base Price" (specified vehicle to include "Factory Installed Items") plus the weighted value of "Add" option items ("Total Adds" x 25%) minus the weighted value of "Deduct" option items ("Total Deducts" x 25%).

Complete the following worksheet to calculate the "Evaluated Amount":

Base Price (enter in "Unit Price" block above) \$ 21914.00  
PLUS Total Adds \$ 1256.00 x 0.25 = \$ 314.00  
MINUS Total Deducts \$ 848.00 x 0.25 = \$ 212.00

**Evaluated Amount** (amount used to determine award): \$ 22016.00