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| <b>State of South Carolina</b><br>Invitation for Bid<br><br><b>Amendment - 1</b> | Solicitation Number: 5400000546<br>Date Issued: 09/12/2008<br>Procurement Officer: Allen Register, CPPO<br>Phone: (803) 737 - 3410<br>E-Mail Address: aregister@mmo.sc.gov |
|                                                                                  |                                                                                                                                                                            |

DESCRIPTION: Vehicles – Cab & Chassis – Statewide Term Contract

USING GOVERNMENTAL UNIT: Statewide Term Contract

*The Term "Offer" Means Your "Bid" or "Proposal". Unless submitted on-line, your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Offer" provision.*

|                                                                                                   |                                                                                                 |
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| SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:                                    |                                                                                                 |
| <b>MAILING ADDRESS:</b><br>Materials Management Office<br>P.O. Box 101103<br>Columbia, S.C. 29211 | <b>PHYSICAL ADDRESS:</b><br>1201 Main St. - Suite 600<br>Capitol Center<br>Columbia, S.C. 29201 |

SUBMIT OFFER BY (Opening Date/Time): 09/30/2008 11:00 A.M. (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: 09/09/2008 End of Pre-Bid Conference (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: 3 (1 original, 1 hard copy, and 1 electronic copy)

|                                                                                                     |                  |
|-----------------------------------------------------------------------------------------------------|------------------|
| <b>CONFERENCE TYPE:</b><br>DATE & TIME:                                                             | <b>LOCATION:</b> |
| <small>(As appropriate, see "Conferences - Pre-Bid/Proposal" &amp; "Site Visit" provisions)</small> |                  |

|                               |                                                                                                                                                                                                                                        |
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| <b>AWARD &amp; AMENDMENTS</b> | Award will be posted on <b>10/14/2008</b> The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <a href="http://www.procurement.sc.gov">http://www.procurement.sc.gov</a> |
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Unless submitted on-line, you must submit a signed copy of this form with Your Offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" and "Electronic Signature" provisions.)

|                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                               |
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| <b>NAME OF OFFEROR</b><br><i>Magic City Ford, Lincoln Mercury</i><br><small>(full legal name of business submitting the offer)</small>                        | Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc. |                                                                                                                               |
| <b>AUTHORIZED SIGNATURE</b><br><i>Michael Collins</i><br><small>(Person must be authorized to submit binding offer to contract on behalf of Offeror.)</small> | <b>TAXPAYER IDENTIFICATION NO.</b><br><i>54-0290231</i><br><small>(See "Taxpayer Identification Number" provision)</small>                                                                                                                                                                                                                                                                         |                                                                                                                               |
| <b>TITLE</b><br><i>Gov Accounts Mgr</i><br><small>(business title of person signing above)</small>                                                            | <b>STATE VENDOR NO.</b><br><i>7000118215</i><br><small>(Register to Obtain S.C. Vendor No. at <a href="http://www.procurement.sc.gov">www.procurement.sc.gov</a>)</small>                                                                                                                                                                                                                          |                                                                                                                               |
| <b>PRINTED NAME</b><br><i>Michael Collins</i><br><small>(printed name of person signing above)</small>                                                        | <b>DATE SIGNED</b><br><i>9-29-08</i>                                                                                                                                                                                                                                                                                                                                                               | <b>STATE OF INCORPORATION</b><br><i>VA</i><br><small>(If you are a corporation, identify the state of incorporation.)</small> |

|                                                                                                                                                                                               |                                                      |
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| <b>OFFEROR'S TYPE OF ENTITY: (Check one)</b>                                                                                                                                                  | <small>(See "Signing Your Offer" provision.)</small> |
| <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Other _____                                                                        |                                                      |
| <input type="checkbox"/> Corporate entity (not tax-exempt) <input checked="" type="checkbox"/> Corporation (tax-exempt) <input type="checkbox"/> Government entity (federal, state, or local) |                                                      |

(Return Page Two with Your Offer)

|                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                             |
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| <p><b>HOME OFFICE ADDRESS</b> (Address for offeror's home office / principal place of business)</p> <p style="text-align: center; font-size: 1.2em;">809 Williamson Rd<br/>Roanoke, Va 24016</p> | <p><b>NOTICE ADDRESS</b> (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)</p> <p style="text-align: center; font-size: 1.2em;">Michael Collins<br/>853 Mallard Lakes Dr<br/>Lexington SC 29072</p> <p>Area Code - Number - Extension Facsimile<br/>803 356 1707</p> <p>E-mail Address MKC SC 7127 @ Windstream.net</p> |
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| <p><b>PAYMENT ADDRESS</b> (Address to which payments will be sent) (See "Payment" clause)</p> <p><input checked="" type="checkbox"/> Payment Address same as Home Office Address<br/> <input type="checkbox"/> Payment Address same as Notice Address (check only one)</p> | <p><b>ORDER ADDRESS</b> (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)</p> <p style="text-align: center; font-size: 1.2em;">Michael Collins<br/>853 Mallard Lakes Dr<br/>Lexington SC 29072</p> <p><input type="checkbox"/> Order Address same as Home Office Address<br/> <input checked="" type="checkbox"/> Order Address same as Notice Address (check only one)</p> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**ACKNOWLEDGMENT OF AMENDMENTS**  
 Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

| Amendment No | Amendment Issue Date |
|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|
| 1            | 9/12/08              |              |                      |              |                      |              |                      |
|              |                      |              |                      |              |                      |              |                      |

|                                                                                  |                               |                               |                               |                     |
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| <b>DISCOUNT FOR PROMPT PAYMENT</b><br>(See "Discount for Prompt Payment" clause) | 10 Calendar Days (%)<br><br>0 | 20 Calendar Days (%)<br><br>0 | 30 Calendar Days (%)<br><br>0 | 0 Calendar Days (%) |
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| <p><b>PREFERENCES - SC RESIDENT VENDOR PREFERENCE</b> (June 2005): Section 11-35-1524 provides a preference for offerors that qualify as a resident vendor. A resident vendor is an offeror that (a) is authorized to transact business within South Carolina, (b) maintains an office* in South Carolina, (c) either (1) maintains a minimum \$10,000.00 representative inventory at the time of the solicitation, or (2) is a manufacturer which is headquartered and has at least a ten million dollar payroll in South Carolina, and the product is made or processed from raw materials into a finished end-product by such manufacturer or an affiliate (as defined in section 1563 of the Internal Revenue Code) of such manufacturer, and (d) has paid all assessed taxes. If applicable, preference will be applied as required by law.</p> | <p><b>PREFERENCES ARE NOT APPLIED TO VEHICLE PROCUREMENTS</b></p> <p>*ADDRESS AND PHONE OF IN-STATE OFFICE</p> <p style="text-align: center; font-size: 1.2em;">Michael Collins<br/>853 Mallard Lakes Dr<br/>Lexington SC 29072<br/>803-600-8560</p> <p><input type="checkbox"/> In-State Office Address same as Home Office Address<br/> <input checked="" type="checkbox"/> In-State Office Address same as Notice Address (check only one)</p> |
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| <p><b>PREFERENCES - SC/US END-PRODUCT</b> (June 2005): Section 11-35-1524 provides a preference to vendors offering South Carolina end-products or US end-products, if those products are made, manufactured, or grown in SC or the US, respectively. An end-product is the item identified for acquisition in this solicitation, including all component parts in final form and ready for the use intended. The terms made, manufactured, and grown are defined by Section 11-35-1524(B). By signing your offer and checking the appropriate space(s) provided and identified on the bid schedule, offeror certifies that the end-product(s) is either made, manufactured or grown in South Carolina, or other states of the United States, as applicable. Preference will be applied as required by law.</p> | <p><b>PREFERENCES ARE NOT APPLIED TO VEHICLE PROCUREMENTS</b></p> |
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SC STATE BUDGET & CONTROL BOARD  
OFFICE OF GENERAL SERVICES  
MATERIALS MANAGEMENT OFFICE  
COLUMBIA, SC 29201

**September 12, 2008**

**SPECIFICATION - CAB / CHASSIS, 15,000 LB. GVWR, DIESEL**

(Ford F450, Chevrolet 4500, **Dodge 4500, Sterling Bullet** or equal)

**EQUIPMENT:** The 15,000 lb. GVWR cab & chassis trucks shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission Standards and all Motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.

**INTERIOR:** Vinyl

**CAPACITY:** GVWR shall not be less than 15,000 lb.

**CAB TO AXLE:** Shall be available in a nominal 84" & 60". Selection of the CA shall not alter engine, transmission and tire requirements listed herein. Bids will be evaluated on price for the 84" C/A, 60" optional. (see deduct option).

**ENGINE:** 6 cylinder (minimum) diesel with no less than 6.0 Liter with a minimum of 190 HP.

**TRANSMISSION:** HD four-speed (minimum) automatic w/overdrive

**TIRES:** Six (6) LT225/70R19.5F OR LT235/85R16E, tubeless, dual rear.

**RADIO NOISE SUPPRESSION:** (standard State spec.)

**AUXILIARY SWITCH:** (standard State spec.)

**STEP BAR - ENTRY/EGRESS:** (standard State spec.)

**COLOR:** Standard Factory Colors

## FACTORY INSTALLED ITEMS

The following options shall be furnished in addition to, or in place of, the regular standard equipment and will be "Factory Installed", unless specified otherwise.

1. Camper/Recreational min. 9.5"x 6.75" (to provide field of vision for vehicles 96" wide), (RH Convex) Mirrors (may be dealer installed)
2. Min 850 CCA Battery
3. Min 110 AMP Alternator
4. Dual Electric Horns
5. Clearance Lights
6. Back-up Alarm (107 db with ID label) (may be dealer installed)
7. HD Cooling System
8. Tinted Glass (All)
9. Minimum 30 gal Fuel Tank (may require auxiliary)
10. AM/FM Stereo Radio
11. Automatic Transmission
12. Air Conditioning
13. Split bench seat designed to seat three (3) passengers. Headrests or high backs at outside positions. Lap safety belts for all positions & shoulder safety belts at outside positions
14. AUXILIARY SWITCH: standard State spec.
15. STEP BAR – ENTRY / EGRESS: standard State spec.
16. Radio Noise Suppression: standard State spec.
17. Driver and Passenger Air Bags

# OPTIONAL EQUIPMENT

The following factory installed options may or may not be required:

## ADDS:

|                                                               |                               |
|---------------------------------------------------------------|-------------------------------|
| Truck Shop Manual<br>For all components – CD or DVD preferred | \$ <u>85</u> <sup>00</sup>    |
| Truck Owner/ Operation Manual                                 | \$ <u>STD</u>                 |
| 4-Door Crew Cab - 84" CA                                      | \$ <u>3,247</u> <sup>00</sup> |
| Limited-slip differential                                     | \$ <u>316</u> <sup>00</sup>   |
| Cruise Control w/Tilt Steering                                | \$ <u>338</u> <sup>00</sup>   |
| Extended Breakaway Mirrors – standard State spec.             | \$ <u>STD</u>                 |
| Ambulance Package                                             | \$ <u>710</u> <sup>00</sup>   |
| Body Installation Fee*                                        | \$ <u>300</u> <sup>00</sup>   |
| <b>Total Adds (post to Bid Schedule worksheet)</b>            | \$ <u>4,996</u> <sup>00</sup> |

\*The Body Installation Fee is a charge based on the dealer arranging for bodies to be installed on this cab & chassis from the State contract vendor (Lee Transport Equipment, through Jan 2005).

## DEDUCTS:

|                                                       |                             |
|-------------------------------------------------------|-----------------------------|
| 60" CA                                                | \$ <u>160</u> <sup>00</sup> |
| Step Bar - Entry/Egress                               | \$ <u>220</u> <sup>00</sup> |
| <b>Total Deducts (post to Bid Schedule worksheet)</b> | \$ <u>380</u> <sup>00</sup> |

Options requiring the additions of other options as well as those which are included as part of another:

1) Shop Manual N/A in CD or DVD

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# QUESTIONNAIRE FOR 15,000 LB. GVWR CHASSIS CAB

(To be filled in and returned with bid.)

MAKE Ford MODEL F450 YEAR 2009

ENGINE: 6.4L CID 8 CYL TRANS H.D. 5 SPEED SYNCHRO

GVWR: 15,000 LBS.(MAX.) CAB TO AXLE 84 "

WHEELBASE 165

TIRE SIZE: LT225/70R x 19.5G BATTERY: Dual 750 - 1500 Total CCA

ALTERNATOR: 200 AMPS

EPA GAS MILEAGE (CITY): N/A MPG

## FACTORY INSTALLED OPTIONS:

NOTE: BY INDICATING "NO" ON THESE OPTIONS REQUIRES A DETAILED EXPLANATION OF HOW THESE OPTIONS WILL BE INSTALLED ON THIS VEHICLE. A "NO" WILL NOT AUTOMATICALLY DISQUALIFY A VENDORS OFFER. THE STATE PROCUREMENT OFFICE WILL RESERVE THE RIGHT TO APPROVE OR DISAPPROVE OF THE INSTALLATION METHOD(S).

1. Camper/Recreational min. 9.5"x 6.75" (to provide field of vision for vehicles 96" wide), RH Convex Mirrors (may be dealer installed) Yes  No
2. Min 850 CCA Battery Yes  No
3. Min 110 AMP Alternator Yes  No
4. Dual Electric Horns Yes  No
5. Clearance Lights Yes  No
6. Back-up Alarm (107 db with ID label) (may be dealer installed) Yes  No
7. HD Cooling System Yes  No
8. Tinted Glass (All) Yes  No
9. Minimum 30 gal Fuel Tank (may require auxiliary) Yes  No
10. AM/FM Stereo Radio Yes  No

- 11. Automatic Transmission Yes  No
- 12. Air Conditioning Yes  No
- 13. Split bench seat designed to seat three (3) passengers. Headrests or high backs at outside positions. Lap safety belts for all positions & shoulder safety belts at outside positions. Yes  No
- 14. AUXILIARY SWITCH: standard State spec. Yes  No
- 15. STEP - ENTRY / EGRESS: standard State spec. Yes  No
- 16. Radio Noise Suppression: standard State spec. Yes  No
- 17. Driver and Passenger Air Bags Yes  No

STANDARD WARRANTY: Base 3 yr / 36,000 miles Diesel Engine 5 yr / 100,000 miles

STANDARD FACTORY COLORS AVAILABLE:

EXTERIOR: Blue Pearl / Red / Gold / Green / Dark Stone / Black  
Royal Red / white / silver / Gray

INTERIOR: Camel / Stone

DEALER PREP LOCATION: Lee Transport, Columbia SC or  
Burns Ford, Lancaster SC

| Item | Quantity | Unit of Measure | Unit Price<br>(same as "Base Price") | Extended Price        |
|------|----------|-----------------|--------------------------------------|-----------------------|
| 5    | 15       | each            | 26,876 <sup>00</sup>                 | 403,140 <sup>00</sup> |

Product Catg.: 07210 – Truck Cab & Chassis Only

Item Description: 15,000 GVWR, Diesel Engine, Dual-Rear Wheels

Manufacturer \_\_\_\_\_ Model: \_\_\_\_\_

\_\_\_\_\_ Days ARO Model #: \_\_\_\_\_

**Tendering Text:** The evaluated amount will consist of the "Base Price" (specified vehicle to include "Factory Installed Items") plus the weighted value of "Add" option items ("Total Adds" x 25%) minus the weighted value of "Deduct" option items ("Total Deducts" x 25%).

Complete the following worksheet to calculate the "Evaluated Amount":

Base Price (enter in "Unit Price" block above) \$ 26,876<sup>00</sup>  
 PLUS Total Adds \$ 4,996<sup>00</sup> x 0.25 = \$ 1,249<sup>00</sup>  
 MINUS Total Deducts \$ 380<sup>00</sup> x 0.25 = \$ 95<sup>00</sup>  
 Evaluated Amount (amount used to determine award): \$ 28,030<sup>00</sup>